

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

WINTRUST FINANCIAL CORP

Form 13F-HR

May 09, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 13F

FORM 13F COVER PAGE

Report for Calendar Year or Quarter ended: May 9, 2008

Check here if Amendment ( ) ; Amendment Number:  
This Amendment (Check only one.) ( ) is a restatement.  
( ) adds new holdings entries.

Institutional Investment Manager Filing this Report:

Name: Wintrust Financial Corporation  
Address: 727 North Bank Lane  
Lake Forest, IL 60045

13F file number: 028-10582

The institutional investment manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Name: Thomas P. Zidar  
Title: Chairman & CEO  
Phone: 800-621-4477  
Signature, Place and Date of Signing:

/S/ Thomas P. Zidar Chicago, IL May 9, 2008

Report Type (Check only one.):

(x ) 13F HOLDINGS REPORT.  
( ) 13F NOTICE.  
( ) 13F COMBINATION REPORT

List of other Managers Reporting for this Manager: Wayne Hummer Asset Mgmt Co.  
Wayne Hummer Trust Company

FORM 13F SUMMARY PAGE

Report Summary:

Number of Other Included Managers: 2

Form 13F Information Table Entry Total: 541

Form 13F Information Table Value Total: \$501,507,000  
List of Other Included Managers: Wayne Hummer Asset Mgmt Co.

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

Wayne Hummer Trust Company

| NAME OF ISSUER               | TITLE OF CLASS | CUSIP     | FORM 13F INFORMATION TABLE |                    |                 |                 |         | O |
|------------------------------|----------------|-----------|----------------------------|--------------------|-----------------|-----------------|---------|---|
|                              |                |           | VALUE<br>(x\$1000)         | SHARES/<br>PRN AMT | SH/<br>PRN CALL | PUT/<br>DSCRETN | INVSTMT |   |
| 3M COMPANY                   | com            | 88579Y101 | 1809                       | 22853              | SH              | SOLE            |         |   |
|                              |                |           | 2651                       | 33495              | SH              | DEFINED         | 01      |   |
|                              |                |           | 32                         | 400                | SH              | OTHER           | 01      |   |
| ABBOTT LABORATORIES          | com            | 002824100 | 6459                       | 117126             | SH              | SOLE            |         |   |
|                              |                |           | 3696                       | 67018              | SH              | DEFINED         | 01      |   |
|                              |                |           | 43                         | 775                | SH              | OTHER           | 01      |   |
| ADOBE SYSTEMS                | com            | 00724F101 | 1206                       | 33896              | SH              | SOLE            |         |   |
|                              |                |           | 2017                       | 56660              | SH              | DEFINED         | 01      |   |
|                              |                |           | 18                         | 500                | SH              | OTHER           | 01      |   |
| AFLAC INC                    | com            | 001055102 | 1678                       | 25834              | SH              | SOLE            |         |   |
|                              |                |           | 3850                       | 59280              | SH              | DEFINED         | 01      |   |
|                              |                |           | 47                         | 725                | SH              | OTHER           | 01      |   |
| AGNICO EAGLE MINES LTD       | com            | 008474108 | 745                        | 11000              | SH              | SOLE            |         |   |
| AK STEEL HOLDING             | com            | 001547108 | 258                        | 4740               | SH              | SOLE            |         |   |
|                              |                |           | 234                        | 4300               | SH              | DEFINED         | 01      |   |
|                              |                |           | 493                        | 18000              | SH              | SOLE            |         |   |
| ALBERTO CULVER CO NEW        | com            | 013078100 | 458                        | 16699              | SH              | DEFINED         | 01      |   |
| ALIGN TECHNOLOGY INC         | com            | 016255101 | 111                        | 10000              | SH              | SOLE            |         |   |
| ALTRIA GROUP INC             | com            | 02209S103 | 121                        | 5447               | SH              | SOLE            |         |   |
|                              |                |           | 182                        | 8203               | SH              | DEFINED         | 01      |   |
|                              |                |           | 9                          | 400                | SH              | OTHER           | 01      |   |
| AMERICAN EXPRESS             | com            | 025816109 | 921                        | 21062              | SH              | SOLE            |         |   |
|                              |                |           | 519                        | 11875              | SH              | DEFINED         | 01      |   |
|                              |                |           | 9                          | 200                | SH              | OTHER           | 01      |   |
| AMERICAN INTL GROUP INC      | com            | 026874107 | 1665                       | 38490              | SH              | SOLE            |         |   |
|                              |                |           | 1239                       | 28656              | SH              | DEFINED         | 01      |   |
|                              |                |           | 18                         | 425                | SH              | OTHER           | 01      |   |
| AMERICAN TOWER CORP          | com            | 029912201 | 721                        | 18380              | SH              | SOLE            |         |   |
| AMERIGAS PARTNERS LP         | com            | 030975106 | 539                        | 13750              | SH              | DEFINED         | 01      |   |
|                              |                |           | 9                          | 300                | SH              | SOLE            |         |   |
|                              |                |           | 210                        | 6950               | SH              | DEFINED         | 01      |   |
| AMGEN INC                    | com            | 031162100 | 498                        | 11919              | SH              | SOLE            |         |   |
|                              |                |           | 245                        | 5865               | SH              | DEFINED         | 01      |   |
|                              |                |           | 4                          | 100                | SH              | OTHER           | 01      |   |
| ANADARKO PETROLEUM CORP      | com            | 032511107 | 572                        | 9080               | SH              | SOLE            |         |   |
|                              |                |           | 136                        | 2150               | SH              | DEFINED         | 01      |   |
|                              |                |           | 730                        | 15375              | SH              | SOLE            |         |   |
| ANHEUSER-BUSCH COMPANIES INC | com            | 035229103 | 1033                       | 21768              | SH              | DEFINED         | 01      |   |
| APACHE                       | com            | 037411105 | 2651                       | 21945              | SH              | SOLE            |         |   |
|                              |                |           | 1542                       | 12765              | SH              | DEFINED         | 01      |   |
|                              |                |           | 18                         | 150                | SH              | OTHER           | 01      |   |
| APPLE INC                    | com            | 037833100 | 136                        | 945                | SH              | SOLE            |         |   |
| APPLIED MATERIALS            | com            | 038222105 | 476                        | 3320               | SH              | DEFINED         | 01      |   |
|                              |                |           | 214                        | 10975              | SH              | SOLE            |         |   |
|                              |                |           | 1135                       | 58155              | SH              | DEFINED         | 01      |   |
| AT&T INC                     | com            | 00206R102 | 2659                       | 69420              | SH              | SOLE            |         |   |
|                              |                |           | 4227                       | 110374             | SH              | DEFINED         | 01      |   |
|                              |                |           | 30                         | 777                | SH              | OTHER           | 01      |   |
| AUTOMATIC DATA PROCESSING    | com            | 053015103 | 212                        | 5000               | SH              | SOLE            |         |   |
|                              |                |           | 624                        | 14732              | SH              | DEFINED         | 01      |   |
|                              |                |           | 4                          | 75                 | SH              | SOLE            |         |   |
| AVERY DENNISON               | com            | 053611109 | 1247                       | 25325              | SH              | DEFINED         | 01      |   |
| BALL CORP                    | com            | 058498106 | 250                        | 5450               | SH              | DEFINED         | 01      |   |
| BANK OF AMERICA CORP         | com            | 060505104 | 1238                       | 32654              | SH              | SOLE            |         |   |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |      |        |    |         |    |
|--------------------------------|-----|-----------|------|--------|----|---------|----|
|                                |     |           | 2560 | 67540  | SH | DEFINED | 01 |
|                                |     |           | 23   | 600    | SH | OTHER   | 01 |
| BANK OF NEW YORK MELLON        | com | 064058100 | 150  | 3596   | SH | SOLE    |    |
|                                |     |           | 65   | 1568   | SH | DEFINED | 01 |
| BARD (C.R.) INC                | com | 067383109 | 1664 | 17260  | SH | SOLE    |    |
|                                |     |           | 2405 | 24945  | SH | DEFINED | 01 |
|                                |     |           | 31   | 325    | SH | OTHER   | 01 |
| BAXTER INTERNATIONAL INC       | com | 071813109 | 148  | 2553   | SH | SOLE    |    |
|                                |     |           | 324  | 5605   | SH | DEFINED | 01 |
| BB & T CORP                    | com | 054937107 | 521  | 16248  | SH | SOLE    |    |
|                                |     |           | 154  | 4800   | SH | DEFINED | 01 |
| BERKSHIRE HATHAWAY INC CL B    | com | 084670207 | 1856 | 415    | SH | SOLE    |    |
|                                |     |           | 778  | 174    | SH | DEFINED | 01 |
| BEST BUY INC                   | com | 086516101 | 200  | 4825   | SH | SOLE    |    |
|                                |     |           | 172  | 4140   | SH | DEFINED | 01 |
| BJ SERVICES COMPANY            | com | 055482103 | 17   | 600    | SH | SOLE    |    |
|                                |     |           | 1413 | 49555  | SH | DEFINED | 01 |
| BLAST ENERGY SERVICES INC.     | com | 093440105 | 2    | 10000  | SH | DEFINED | 01 |
| BOEING                         | com | 097023105 | 223  | 2994   | SH | SOLE    |    |
|                                |     |           | 495  | 6652   | SH | DEFINED | 01 |
| BP PLC                         | com | 055622104 | 1126 | 18568  | SH | SOLE    |    |
|                                |     |           | 2597 | 42824  | SH | DEFINED | 01 |
|                                |     |           | 32   | 524    | SH | OTHER   | 01 |
| BRISTOL MYERS SQUIBB           | com | 110122108 | 417  | 19600  | SH | SOLE    |    |
|                                |     |           | 401  | 18806  | SH | DEFINED | 01 |
| CANADIAN NATURAL RESOURCES LTD | com | 136385101 | 218  | 3200   | SH | DEFINED | 01 |
| CAPITAL ONE FINANCIAL          | com | 14040H105 | 10   | 200    | SH | SOLE    |    |
|                                |     |           | 531  | 10787  | SH | DEFINED | 01 |
| CARDINAL HEALTH                | com | 14149Y108 | 11   | 200    | SH | SOLE    |    |
|                                |     |           | 216  | 4111   | SH | DEFINED | 01 |
| CATERPILLAR TRACTOR CO         | com | 149123101 | 140  | 1789   | SH | SOLE    |    |
|                                |     |           | 1331 | 17005  | SH | DEFINED | 01 |
| CELGENE CORP                   | com | 151020104 | 634  | 10340  | SH | SOLE    |    |
|                                |     |           | 620  | 10120  | SH | DEFINED | 01 |
|                                |     |           | 20   | 325    | SH | OTHER   | 01 |
| CEPHALON INC                   | com | 156708109 | 537  | 8340   | SH | SOLE    |    |
|                                |     |           | 683  | 10605  | SH | DEFINED | 01 |
| CHART INDUSTRIES INC           | com | 16115Q308 | 58   | 1725   | SH | SOLE    |    |
|                                |     |           | 255  | 7550   | SH | DEFINED | 01 |
| CHESAPEAKE ENERGY              | com | 165167107 | 693  | 15025  | SH | SOLE    |    |
|                                |     |           | 120  | 2590   | SH | DEFINED | 01 |
| CHEVRONTEXACO                  | com | 166764100 | 2410 | 28236  | SH | SOLE    |    |
|                                |     |           | 3248 | 38055  | SH | DEFINED | 01 |
|                                |     |           | 51   | 600    | SH | OTHER   | 01 |
| CINCINNATI FINANCIAL CORP      | com | 172062101 | 481  | 12642  | SH | SOLE    |    |
|                                |     |           | 1748 | 45947  | SH | DEFINED | 01 |
| CISCO SYSTEMS                  | com | 17275R102 | 2338 | 97032  | SH | SOLE    |    |
|                                |     |           | 3084 | 128033 | SH | DEFINED | 01 |
|                                |     |           | 10   | 400    | SH | OTHER   | 01 |
| CITIGROUP                      | com | 172967101 | 1374 | 64164  | SH | SOLE    |    |
|                                |     |           | 1493 | 69690  | SH | DEFINED | 01 |
|                                |     |           | 22   | 1006   | SH | OTHER   | 01 |
| CITRIX SYSTEMS INC             | com | 177376100 | 49   | 1680   | SH | SOLE    |    |
|                                |     |           | 607  | 20687  | SH | DEFINED | 01 |
| CLOROX                         | com | 189054109 | 363  | 6415   | SH | SOLE    |    |
|                                |     |           | 1313 | 23186  | SH | DEFINED | 01 |
|                                |     |           | 30   | 525    | SH | OTHER   | 01 |
| COCA COLA                      | com | 191216100 | 219  | 3605   | SH | SOLE    |    |
|                                |     |           | 1126 | 18505  | SH | DEFINED | 01 |
| COLGATE PALMOLIVE              | com | 194162103 | 941  | 12079  | SH | SOLE    |    |
|                                |     |           | 2526 | 32425  | SH | DEFINED | 01 |
| CONOCOPHILLIPS                 | com | 20825C104 | 2856 | 37480  | SH | SOLE    |    |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |       |        |    |         |    |
|--------------------------------|-----|-----------|-------|--------|----|---------|----|
|                                |     |           | 3560  | 46707  | SH | DEFINED | 01 |
|                                |     |           | 46    | 598    | SH | OTHER   | 01 |
| CONSTELLATION ENERGY GROUP INC | com | 210371100 | 57    | 650    | SH | SOLE    |    |
|                                |     |           | 209   | 2365   | SH | DEFINED | 01 |
| CONSUMER DISCRETIONARY SELECT  | com | 81369Y407 | 11    | 365    | SH | SOLE    |    |
|                                |     |           | 1038  | 33774  | SH | DEFINED | 01 |
| CONSUMER STAPLES SELECT SECTOR | com | 81369Y308 | 35    | 1260   | SH | SOLE    |    |
|                                |     |           | 2343  | 84091  | SH | DEFINED | 01 |
| COPYTELE INC                   | com | 217721109 | 9     | 10000  | SH | SOLE    |    |
| COSTCO WHOLESALE               | com | 22160K105 | 1035  | 15936  | SH | SOLE    |    |
|                                |     |           | 950   | 14620  | SH | DEFINED | 01 |
| COVANCE INC                    | com | 222816100 | 434   | 5230   | SH | SOLE    |    |
|                                |     |           | 1937  | 23345  | SH | DEFINED | 01 |
| CSX CORP                       | com | 126408103 | 444   | 7921   | SH | DEFINED | 01 |
| CULLEN FROST BANKERS INC       | com | 229899109 | 100   | 1890   | SH | SOLE    |    |
|                                |     |           | 431   | 8125   | SH | DEFINED | 01 |
| CVS                            | com | 126650100 | 82    | 2020   | SH | SOLE    |    |
|                                |     |           | 137   | 3370   | SH | DEFINED | 01 |
| CYTEC INDUSTRIES               | com | 232820100 | 345   | 6405   | SH | SOLE    |    |
|                                |     |           | 248   | 4612   | SH | DEFINED | 01 |
| DESERT HILLS CAPTIAL CORP      | com | COM000050 | 1087  | 51130  | SH | SOLE    |    |
| DIGITAL RIVER INC              | com | 25388B104 | 45    | 1450   | SH | SOLE    |    |
|                                |     |           | 351   | 11330  | SH | DEFINED | 01 |
| DISNEY (WALT) COMPANY          | com | 254687106 | 879   | 28009  | SH | SOLE    |    |
|                                |     |           | 1161  | 36984  | SH | DEFINED | 01 |
|                                |     |           | 31    | 1000   | SH | OTHER   | 01 |
| DNP SELECT INCOME FD INC       | com | 23325P104 | 3129  | 287294 | SH | SOLE    |    |
|                                |     |           | 1948  | 178860 | SH | DEFINED | 01 |
| DOW CHEMICAL CO                | com | 260543103 | 111   | 3002   | SH | SOLE    |    |
|                                |     |           | 292   | 7921   | SH | DEFINED | 01 |
| E I DUPONT DE NEMOURS & CO     | com | 263534109 | 183   | 3922   | SH | SOLE    |    |
|                                |     |           | 398   | 8507   | SH | DEFINED | 01 |
| E.W. SCRIPPS CO (THE)          | com | 811054204 | 537   | 12775  | SH | SOLE    |    |
|                                |     |           | 1130  | 26905  | SH | DEFINED | 01 |
|                                |     |           | 15    | 350    | SH | OTHER   | 01 |
| ECOLAB                         | com | 278865100 | 400   | 9205   | SH | SOLE    |    |
|                                |     |           | 908   | 20900  | SH | DEFINED | 01 |
|                                |     |           | 9     | 200    | SH | OTHER   | 01 |
| EDISON INTERNATIONAL           | com | 281020107 | 110   | 2245   | SH | SOLE    |    |
|                                |     |           | 220   | 4480   | SH | DEFINED | 01 |
| ELI LILLY & CO                 | com | 532457108 | 64    | 1250   | SH | SOLE    |    |
|                                |     |           | 346   | 6708   | SH | DEFINED | 01 |
| EMERSON ELECTRIC               | com | 291011104 | 496   | 9646   | SH | SOLE    |    |
|                                |     |           | 985   | 19150  | SH | DEFINED | 01 |
| ENCYSIVE PHARMACEUTICALS INC   | com | 29256X107 | 23    | 10000  | SH | SOLE    |    |
| ENERGY SELECT SECTOR SPDR      | com | 81369Y506 | 219   | 2963   | SH | SOLE    |    |
|                                |     |           | 1904  | 25702  | SH | DEFINED | 01 |
| EOG RESOURCES                  | com | 26875P101 | 667   | 5560   | SH | SOLE    |    |
|                                |     |           | 1406  | 11715  | SH | DEFINED | 01 |
| EXELON CORP                    | com | 30161N101 | 308   | 3793   | SH | SOLE    |    |
|                                |     |           | 416   | 5118   | SH | DEFINED | 01 |
| EXXON MOBIL CORP               | com | 30231G102 | 10040 | 118706 | SH | SOLE    |    |
|                                |     |           | 11310 | 133724 | SH | DEFINED | 01 |
|                                |     |           | 25    | 300    | SH | OTHER   | 01 |
| FASTENAL CO                    | com | 311900104 | 29    | 625    | SH | SOLE    |    |
|                                |     |           | 1514  | 32965  | SH | DEFINED | 01 |
| FEDEX                          | com | 31428X106 | 922   | 9948   | SH | SOLE    |    |
|                                |     |           | 1273  | 13733  | SH | DEFINED | 01 |
|                                |     |           | 25    | 275    | SH | OTHER   | 01 |
| FERRELLGAS PARTNERS LP         | com | 315293100 | 191   | 9050   | SH | SOLE    |    |
|                                |     |           | 163   | 7725   | SH | DEFINED | 01 |
| FINANCIAL SELECT SECTOR SPDR   | com | 81369Y605 | 55    | 2198   | SH | SOLE    |    |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |      |        |    |         |    |
|--------------------------------|-----|-----------|------|--------|----|---------|----|
| FISERV                         | com | 337738108 | 2246 | 90320  | SH | DEFINED | 01 |
|                                |     |           | 811  | 16860  | SH | SOLE    |    |
|                                |     |           | 1837 | 38190  | SH | DEFINED | 01 |
|                                |     |           | 29   | 600    | SH | OTHER   | 01 |
| FORTUNE BRANDS INC             | com | 349631101 | 496  | 7141   | SH | SOLE    |    |
|                                |     |           | 1425 | 20497  | SH | DEFINED | 01 |
| FPL GROUP                      | com | 302571104 | 3327 | 53022  | SH | SOLE    |    |
|                                |     |           | 2755 | 43918  | SH | DEFINED | 01 |
|                                |     |           | 53   | 850    | SH | OTHER   | 01 |
| GENERAL DYNAMICS               | com | 369550108 | 832  | 9974   | SH | SOLE    |    |
|                                |     |           | 50   | 600    | SH | DEFINED | 01 |
| GENERAL ELECTRIC CO            | com | 369604103 | 5544 | 149794 | SH | SOLE    |    |
|                                |     |           | 7766 | 209822 | SH | DEFINED | 01 |
|                                |     |           | 81   | 2200   | SH | OTHER   | 01 |
| GENERAL MILLS                  | com | 370334104 | 300  | 5008   | SH | SOLE    |    |
|                                |     |           | 510  | 8512   | SH | DEFINED | 01 |
| GOLDMAN SACHS GROUP INC        | com | 38141G104 | 2326 | 14062  | SH | SOLE    |    |
|                                |     |           | 3781 | 22860  | SH | DEFINED | 01 |
|                                |     |           | 25   | 150    | SH | OTHER   | 01 |
| GOOGLE INC                     | com | 38259P508 | 562  | 1277   | SH | SOLE    |    |
|                                |     |           | 738  | 1676   | SH | DEFINED | 01 |
| GRAINGER (W.W.) INC            | com | 384802104 | 15   | 200    | SH | SOLE    |    |
|                                |     |           | 275  | 3600   | SH | DEFINED | 01 |
| HAIN CELESTIAL GROUP           | com | 405217100 | 143  | 4850   | SH | SOLE    |    |
|                                |     |           | 1038 | 35170  | SH | DEFINED | 01 |
|                                |     |           | 18   | 600    | SH | OTHER   | 01 |
| HALLIBURTON CO                 | com | 406216101 | 58   | 1485   | SH | SOLE    |    |
|                                |     |           | 1350 | 34332  | SH | DEFINED | 01 |
| HARLEY DAVIDSON                | com | 412822108 | 73   | 1954   | SH | SOLE    |    |
|                                |     |           | 294  | 7850   | SH | DEFINED | 01 |
| HCP, INC                       | com | 404141109 | 79   | 2350   | SH | SOLE    |    |
|                                |     |           | 243  | 7200   | SH | DEFINED | 01 |
| HERSHEY FOODS                  | com | 427866108 | 286  | 7600   | SH | SOLE    |    |
|                                |     |           | 407  | 10800  | SH | DEFINED | 01 |
| HESS CORP                      | com | 42809H107 | 52   | 585    | SH | SOLE    |    |
|                                |     |           | 344  | 3900   | SH | DEFINED | 01 |
| HEWLETT PACKARD                | com | 428236103 | 1205 | 26391  | SH | SOLE    |    |
|                                |     |           | 2084 | 45645  | SH | DEFINED | 01 |
|                                |     |           | 25   | 550    | SH | OTHER   | 01 |
| HIGH POINT BANK CORP           | com | 429706104 | 304  | 1200   | SH | SOLE    |    |
| HJ HEINZ                       | com | 423074103 | 500  | 10648  | SH | SOLE    |    |
|                                |     |           | 604  | 12864  | SH | DEFINED | 01 |
| HOME DEPOT                     | com | 437076102 | 613  | 21915  | SH | SOLE    |    |
|                                |     |           | 198  | 7076   | SH | DEFINED | 01 |
| HONEYWELL INTERNATIONAL        | com | 438516106 | 560  | 9930   | SH | SOLE    |    |
|                                |     |           | 34   | 606    | SH | DEFINED | 01 |
| HOSPIRA INC                    | com | 441060100 | 258  | 6025   | SH | SOLE    |    |
|                                |     |           | 92   | 2158   | SH | DEFINED | 01 |
|                                |     |           | 13   | 300    | SH | OTHER   | 01 |
| ILLINOIS TOOL WORKS            | com | 452308109 | 549  | 11383  | SH | SOLE    |    |
|                                |     |           | 1269 | 26320  | SH | DEFINED | 01 |
|                                |     |           | 7    | 150    | SH | OTHER   | 01 |
| INDUSTRIAL SELECT SECTOR SPDR  | com | 81369Y704 | 22   | 581    | SH | SOLE    |    |
|                                |     |           | 1892 | 50591  | SH | DEFINED | 01 |
| INTEL                          | com | 458140100 | 1290 | 60893  | SH | SOLE    |    |
|                                |     |           | 2131 | 100603 | SH | DEFINED | 01 |
|                                |     |           | 8    | 391    | SH | OTHER   | 01 |
| INTERNATIONAL BUSINESS MACHINE | com | 459200101 | 1514 | 13146  | SH | SOLE    |    |
|                                |     |           | 3218 | 27951  | SH | DEFINED | 01 |
| INTUIT                         | com | 461202103 | 34   | 1250   | SH | SOLE    |    |
|                                |     |           | 184  | 6818   | SH | DEFINED | 01 |
| JOHNSON & JOHNSON              | com | 478160104 | 3390 | 52265  | SH | SOLE    |    |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |      |        |    |         |    |
|--------------------------------|-----|-----------|------|--------|----|---------|----|
|                                |     |           | 4909 | 75681  | SH | DEFINED | 01 |
|                                |     |           | 28   | 425    | SH | OTHER   | 01 |
| JOHNSON CONTROLS INC           | com | 478366107 | 635  | 18775  | SH | SOLE    |    |
|                                |     |           | 676  | 19990  | SH | DEFINED | 01 |
| JPMORGAN CHASE & CO            | com | 46625H100 | 1492 | 34728  | SH | SOLE    |    |
|                                |     |           | 2223 | 51753  | SH | DEFINED | 01 |
|                                |     |           | 13   | 300    | SH | OTHER   | 01 |
| KAYNE ANDERSON MLP             | com | 486606106 | 181  | 6150   | SH | SOLE    |    |
|                                |     |           | 26   | 900    | SH | DEFINED | 01 |
| KIMBERLY CLARK                 | com | 494368103 | 260  | 4021   | SH | SOLE    |    |
|                                |     |           | 608  | 9426   | SH | DEFINED | 01 |
| KINDER MORGAN ENERGY PARTNERS  | com | 494550106 | 134  | 2450   | SH | SOLE    |    |
|                                |     |           | 125  | 2282   | SH | DEFINED | 01 |
| KOHL'S CORP                    | com | 500255104 | 54   | 1248   | SH | SOLE    |    |
|                                |     |           | 1035 | 24140  | SH | DEFINED | 01 |
|                                |     |           | 23   | 525    | SH | OTHER   | 01 |
| KRAFT FOODS INC CLA            | com | 50075N104 | 77   | 2489   | SH | SOLE    |    |
|                                |     |           | 133  | 4281   | SH | DEFINED | 01 |
| LANDSTAR SYSTEMS INC           | com | 515098101 | 21   | 405    | SH | SOLE    |    |
|                                |     |           | 599  | 11479  | SH | DEFINED | 01 |
| LEGG MASON INC                 | com | 524901105 | 89   | 1595   | SH | SOLE    |    |
|                                |     |           | 517  | 9230   | SH | DEFINED | 01 |
| LINCOLN NATIONAL CORP -IND-    | com | 534187109 | 218  | 4186   | SH | SOLE    |    |
|                                |     |           | 221  | 4255   | SH | DEFINED | 01 |
| LOCKHEED MARTIN                | com | 539830109 | 1096 | 11038  | SH | SOLE    |    |
|                                |     |           | 2079 | 20940  | SH | DEFINED | 01 |
|                                |     |           | 27   | 275    | SH | OTHER   | 01 |
| LOWES COMPANIES                | com | 548661107 | 303  | 13200  | SH | SOLE    |    |
|                                |     |           | 791  | 34495  | SH | DEFINED | 01 |
| MARATHON OIL CORP              | com | 565849106 | 405  | 8876   | SH | SOLE    |    |
|                                |     |           | 6    | 140    | SH | DEFINED | 01 |
| MATERIALS SELECT SECTOR SPDR   | com | 81369Y100 | 556  | 13830  | SH | SOLE    |    |
|                                |     |           | 2280 | 56754  | SH | DEFINED | 01 |
|                                |     |           | 42   | 1050   | SH | OTHER   | 01 |
| MCCORMICK & CO INC NON-VOTING  | com | 579780206 | 692  | 18725  | SH | SOLE    |    |
|                                |     |           | 1231 | 33285  | SH | DEFINED | 01 |
| MCDONALDS CORP                 | com | 580135101 | 2361 | 42327  | SH | SOLE    |    |
|                                |     |           | 3531 | 63321  | SH | DEFINED | 01 |
|                                |     |           | 14   | 250    | SH | OTHER   | 01 |
| MCGRAW-HILL COMPANIES          | com | 580645109 | 191  | 5180   | SH | SOLE    |    |
|                                |     |           | 33   | 900    | SH | DEFINED | 01 |
|                                |     |           | 7    | 200    | SH | OTHER   | 01 |
| MCKESSON HBOC INC              | com | 58155Q103 | 110  | 2095   | SH | SOLE    |    |
|                                |     |           | 172  | 3290   | SH | DEFINED | 01 |
| MEDTRONIC INC                  | com | 585055106 | 1232 | 25480  | SH | SOLE    |    |
|                                |     |           | 2080 | 43000  | SH | DEFINED | 01 |
|                                |     |           | 23   | 475    | SH | OTHER   | 01 |
| MERCK & CO INC                 | com | 589331107 | 1026 | 27040  | SH | SOLE    |    |
|                                |     |           | 1326 | 34950  | SH | DEFINED | 01 |
|                                |     |           | 9    | 225    | SH | OTHER   | 01 |
| MERCURY GENL CORP NEW          | com | 589400100 | 476  | 10750  | SH | SOLE    |    |
|                                |     |           | 9    | 200    | SH | DEFINED | 01 |
| METLIFE INC                    | com | 59156R108 | 77   | 1280   | SH | SOLE    |    |
|                                |     |           | 290  | 4805   | SH | DEFINED | 01 |
| MICROSOFT                      | com | 594918104 | 2472 | 87110  | SH | SOLE    |    |
|                                |     |           | 3725 | 131249 | SH | DEFINED | 01 |
|                                |     |           | 13   | 450    | SH | OTHER   | 01 |
| MSC INDUSTRIAL DIRECT          | com | 553530106 | 811  | 19200  | SH | DEFINED | 01 |
| MURPHY OIL CORP                | com | 626717102 | 239  | 2905   | SH | DEFINED | 01 |
| NATIONAL INSTRUMENTS CORP      | com | 636518102 | 603  | 23075  | SH | DEFINED | 01 |
| NESTLE SA-SPONSORED ADR REPSTG | com | 641069406 | 335  | 2675   | SH | DEFINED | 01 |
| NICOR INC                      | com | 654086107 | 44   | 1300   | SH | SOLE    |    |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |      |        |    |         |    |
|--------------------------------|-----|-----------|------|--------|----|---------|----|
|                                |     |           | 212  | 6326   | SH | DEFINED | 01 |
| NIKE, INC CL B                 | com | 654106103 | 472  | 6940   | SH | SOLE    |    |
|                                |     |           | 228  | 3360   | SH | DEFINED | 01 |
| NOBLE CORP                     | com | G65422100 | 353  | 7100   | SH | SOLE    |    |
|                                |     |           | 649  | 13070  | SH | DEFINED | 01 |
|                                |     |           | 10   | 200    | SH | OTHER   | 01 |
| NOKIA CORP-SPONSORED ADR REPST | com | 654902204 | 181  | 5702   | SH | SOLE    |    |
|                                |     |           | 123  | 3850   | SH | DEFINED | 01 |
| NORTHEAST UTILITIES            | com | 664397106 | 299  | 12175  | SH | DEFINED | 01 |
| NORTHERN STATES FINANCIAL CORP | com | 665751103 | 239  | 12000  | SH | SOLE    |    |
| NORTHERN TRUST CORP            | com | 665859104 | 1639 | 24665  | SH | SOLE    |    |
|                                |     |           | 3899 | 58661  | SH | DEFINED | 01 |
|                                |     |           | 52   | 780    | SH | OTHER   | 01 |
| NRG ENERGY INC                 | com | 629377508 | 45   | 1160   | SH | SOLE    |    |
|                                |     |           | 272  | 6970   | SH | DEFINED | 01 |
| NUCOR CORP                     | com | 670346105 | 65   | 965    | SH | SOLE    |    |
|                                |     |           | 168  | 2475   | SH | DEFINED | 01 |
| NVIDIA CORP                    | com | 67066G104 | 338  | 17099  | SH | SOLE    |    |
|                                |     |           | 203  | 10235  | SH | DEFINED | 01 |
| OCCIDENTAL PETROLEUM           | com | 674599105 | 734  | 10031  | SH | SOLE    |    |
|                                |     |           | 1385 | 18934  | SH | DEFINED | 01 |
| OLD REPUBLIC INTERNATIONAL     | com | 680223104 | 11   | 854    | SH | SOLE    |    |
|                                |     |           | 131  | 10181  | SH | DEFINED | 01 |
| OMNICOM GROUP                  | com | 681919106 | 1093 | 24749  | SH | SOLE    |    |
|                                |     |           | 706  | 15975  | SH | DEFINED | 01 |
| ORACLE                         | com | 68389X105 | 1054 | 53892  | SH | SOLE    |    |
|                                |     |           | 1007 | 51463  | SH | DEFINED | 01 |
| OWENS & MINOR                  | com | 690732102 | 732  | 18600  | SH | DEFINED | 01 |
| OWENS-ILLINOIS INC             | com | 690768403 | 243  | 4305   | SH | SOLE    |    |
|                                |     |           | 137  | 2430   | SH | DEFINED | 01 |
| PACTIV CORP                    | com | 695257105 | 951  | 36290  | SH | DEFINED | 01 |
| PARKER-HANNIFIN CORP           | com | 701094104 | 201  | 2900   | SH | DEFINED | 01 |
| PATTERSON COMPANIES INC        | com | 703395103 | 42   | 1150   | SH | SOLE    |    |
|                                |     |           | 1104 | 30425  | SH | DEFINED | 01 |
|                                |     |           | 7    | 200    | SH | OTHER   | 01 |
| PAYCHEX, INC                   | com | 704326107 | 440  | 12845  | SH | SOLE    |    |
|                                |     |           | 1826 | 53310  | SH | DEFINED | 01 |
|                                |     |           | 12   | 350    | SH | OTHER   | 01 |
| PENNEY (J.C.) CO               | com | 708160106 | 183  | 4845   | SH | SOLE    |    |
|                                |     |           | 166  | 4410   | SH | DEFINED | 01 |
|                                |     |           | 7    | 175    | SH | OTHER   | 01 |
| PEPSICO INC                    | com | 713448108 | 6302 | 87284  | SH | SOLE    |    |
|                                |     |           | 6592 | 91297  | SH | DEFINED | 01 |
|                                |     |           | 72   | 1000   | SH | OTHER   | 01 |
| PFIZER                         | com | 717081103 | 1182 | 56466  | SH | SOLE    |    |
|                                |     |           | 2174 | 103869 | SH | DEFINED | 01 |
|                                |     |           | 4    | 200    | SH | OTHER   | 01 |
| PHILIP MORRIS INTERNATIONAL IN | com | 718172109 | 276  | 5447   | SH | SOLE    |    |
|                                |     |           | 415  | 8203   | SH | DEFINED | 01 |
|                                |     |           | 20   | 400    | SH | OTHER   | 01 |
| PIEDMONT NATURAL GAS           | com | 720186105 | 269  | 10250  | SH | DEFINED | 01 |
| PINNACLE WEST CAP CORP         | com | 723484101 | 7    | 200    | SH | SOLE    |    |
|                                |     |           | 196  | 5600   | SH | DEFINED | 01 |
| PPG INDUSTRIES INC             | com | 693506107 | 270  | 4470   | SH | SOLE    |    |
|                                |     |           | 226  | 3740   | SH | DEFINED | 01 |
| PRICE T ROWE GROUP INC         | com | 74144T108 | 226  | 4525   | SH | SOLE    |    |
|                                |     |           | 441  | 8820   | SH | DEFINED | 01 |
| PROCTER & GAMBLE               | com | 742718109 | 1756 | 25066  | SH | SOLE    |    |
|                                |     |           | 4006 | 57170  | SH | DEFINED | 01 |
|                                |     |           | 21   | 300    | SH | OTHER   | 01 |
| PUBLIC SERVICE ENTERPRISE GROU | com | 744573106 | 120  | 2990   | SH | SOLE    |    |
|                                |     |           | 268  | 6672   | SH | DEFINED | 01 |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |      |        |    |            |
|--------------------------------|-----|-----------|------|--------|----|------------|
| QUALCOMM                       | com | 747525103 | 1029 | 25105  | SH | SOLE       |
|                                |     |           | 2354 | 57425  | SH | DEFINED 01 |
|                                |     |           | 32   | 775    | SH | OTHER 01   |
| QUEST DIAGNOSTICS INC          | com | 74834L100 | 779  | 17213  | SH | SOLE       |
|                                |     |           | 504  | 11140  | SH | DEFINED 01 |
|                                |     |           | 23   | 500    | SH | OTHER 01   |
| RAYMOND JAMES FINANCIAL        | com | 754730109 | 17   | 760    | SH | SOLE       |
|                                |     |           | 341  | 14825  | SH | DEFINED 01 |
| ROYAL CARIBBEAN CRUISES LTD    | com | V7780T103 | 524  | 15925  | SH | DEFINED 01 |
| ROYAL DUTCH SHELL PLC A        | com | 780259206 | 1004 | 14550  | SH | SOLE       |
|                                |     |           | 690  | 10000  | SH | DEFINED 01 |
|                                |     |           | 21   | 300    | SH | OTHER 01   |
| RPM INTL CORP                  | com | 749685103 | 205  | 9784   | SH | SOLE       |
|                                |     |           | 1153 | 55069  | SH | DEFINED 01 |
| SCHLUMBERGER                   | com | 806857108 | 370  | 4256   | SH | SOLE       |
|                                |     |           | 2135 | 24545  | SH | DEFINED 01 |
| SHERWIN-WILLIAMS CO            | com | 824348106 | 31   | 600    | SH | SOLE       |
|                                |     |           | 155  | 3045   | SH | DEFINED 01 |
|                                |     |           | 20   | 400    | SH | OTHER 01   |
| SHUFFLE MASTER INC             | com | 825549108 | 160  | 30000  | SH | SOLE       |
| SIGMA ALDRICH CORP             | com | 826552101 | 298  | 5000   | SH | DEFINED 01 |
| SOUTHERN COMPANY               | com | 842587107 | 601  | 16878  | SH | SOLE       |
|                                |     |           | 128  | 3582   | SH | DEFINED 01 |
| STARBUCKS CORP                 | com | 855244109 | 130  | 7450   | SH | SOLE       |
|                                |     |           | 652  | 37260  | SH | DEFINED 01 |
| STATE STREET                   | com | 857477103 | 71   | 900    | SH | SOLE       |
|                                |     |           | 300  | 3800   | SH | DEFINED 01 |
| STERICYCLE                     | com | 858912108 | 1258 | 24435  | SH | SOLE       |
|                                |     |           | 3566 | 69245  | SH | DEFINED 01 |
|                                |     |           | 10   | 200    | SH | OTHER 01   |
| STRYKER CORP                   | com | 863667101 | 2544 | 39115  | SH | SOLE       |
|                                |     |           | 2598 | 39945  | SH | DEFINED 01 |
|                                |     |           | 7    | 100    | SH | OTHER 01   |
| SYNOVUS FINANCIAL CORP         | com | 87161C105 | 117  | 10615  | SH | SOLE       |
|                                |     |           | 181  | 16355  | SH | DEFINED 01 |
| SYSCO                          | com | 871829107 | 330  | 11375  | SH | SOLE       |
|                                |     |           | 614  | 21175  | SH | DEFINED 01 |
| TARGET                         | com | 87612E106 | 1700 | 33547  | SH | SOLE       |
|                                |     |           | 1798 | 35484  | SH | DEFINED 01 |
|                                |     |           | 5    | 100    | SH | OTHER 01   |
| TECHNOLOGY SELECT SECTOR SPDR  | com | 81369Y803 | 513  | 22913  | SH | SOLE       |
|                                |     |           | 3453 | 154138 | SH | DEFINED 01 |
| TEVA PHARMACEUTICAL INDUSTRIES | com | 881624209 | 854  | 18490  | SH | SOLE       |
|                                |     |           | 231  | 5008   | SH | DEFINED 01 |
|                                |     |           | 17   | 375    | SH | OTHER 01   |
| TEXAS INSTRUMENTS              | com | 882508104 | 180  | 6380   | SH | SOLE       |
|                                |     |           | 358  | 12655  | SH | DEFINED 01 |
| TEXTRON                        | com | 883203101 | 669  | 12064  | SH | SOLE       |
|                                |     |           | 225  | 4064   | SH | DEFINED 01 |
| THE LITTLE BANK INC            | com | 53700P106 | 437  | 23921  | SH | SOLE       |
| THERMO FISHER SCIENTIFIC       | com | 883556102 | 942  | 16566  | SH | DEFINED 01 |
| TIME WARNER INC NEW            | com | 887317105 | 114  | 8100   | SH | SOLE       |
|                                |     |           | 114  | 8100   | SH | DEFINED 01 |
| TRACTOR SUPPLY                 | com | 892356106 | 5    | 125    | SH | SOLE       |
|                                |     |           | 1088 | 27525  | SH | DEFINED 01 |
|                                |     |           | 19   | 475    | SH | OTHER 01   |
| TRAVELERS COS INC              | com | 89417E109 | 498  | 10400  | SH | SOLE       |
|                                |     |           | 10   | 199    | SH | DEFINED 01 |
| UCBH HOLDINGS                  | com | 90262T308 | 112  | 14400  | SH | DEFINED 01 |
| UNION PACIFIC CORP             | com | 907818108 | 259  | 2065   | SH | SOLE       |
|                                |     |           | 851  | 6787   | SH | DEFINED 01 |
| UNITED BANKSHARES INC WEST V   | com | 909907107 | 220  | 8250   | SH | SOLE       |



Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |      |        |    |              |
|--------------------------------|-----|-----------|------|--------|----|--------------|
| UNITED TECHNOLOGIES            | com | 913017109 | 1680 | 24406  | SH | SOLE         |
|                                |     |           | 1396 | 20282  | SH | DEFINED 01   |
|                                |     |           | 52   | 750    | SH | OTHER 01     |
| UNITEDHEALTH GROUP             | com | 91324P102 | 353  | 10265  | SH | SOLE         |
|                                |     |           | 473  | 13780  | SH | DEFINED 01   |
| US BANCORP                     | com | 902973304 | 2304 | 71196  | SH | SOLE         |
|                                |     |           | 501  | 15475  | SH | DEFINED 01   |
| UTILITIES SELECT SECTOR SPDR   | com | 81369Y886 | 160  | 4220   | SH | SOLE         |
|                                |     |           | 1090 | 28725  | SH | DEFINED 01   |
|                                |     |           | 16   | 425    | SH | OTHER 01     |
| VALERO ENERGY CORP             | com | 91913Y100 | 243  | 4958   | SH | SOLE         |
|                                |     |           | 544  | 11069  | SH | DEFINED 01   |
| VERIZON COMMUNICATIONS         | com | 92343V104 | 889  | 24384  | SH | SOLE         |
|                                |     |           | 1948 | 53450  | SH | DEFINED 01   |
|                                |     |           | 15   | 402    | SH | OTHER 01     |
| WACHOVIA CORP 2ND NEW          | com | 929903102 | 166  | 6142   | SH | SOLE         |
|                                |     |           | 383  | 14185  | SH | DEFINED 01   |
|                                |     |           | 7    | 250    | SH | OTHER 01     |
| WAL-MART STORES                | com | 931142103 | 656  | 12447  | SH | SOLE         |
|                                |     |           | 928  | 17621  | SH | DEFINED 01   |
|                                |     |           | 5    | 100    | SH | OTHER 01     |
| WALGREEN                       | com | 931422109 | 3405 | 89382  | SH | SOLE         |
|                                |     |           | 3940 | 103443 | SH | DEFINED 01   |
|                                |     |           | 38   | 1000   | SH | OTHER 01     |
| WELLPOINT INC                  | com | 94973V107 | 291  | 6590   | SH | SOLE         |
|                                |     |           | 1115 | 25275  | SH | DEFINED 01   |
|                                |     |           | 7    | 150    | SH | OTHER 01     |
| WELLS FARGO & CO NEW           | com | 949746101 | 2580 | 88662  | SH | SOLE         |
|                                |     |           | 4014 | 137942 | SH | DEFINED 01   |
|                                |     |           | 32   | 1100   | SH | OTHER 01     |
| WEST SUBURBAN BANCORP, INC.    | com | 959000993 | 379  | 537    | SH | DEFINED 01   |
| WGL HOLDINGS INC               | com | 92924f106 | 298  | 9285   | SH | DEFINED 01   |
| WINDSTREAM CORP                | com | 97381W104 | 133  | 11163  | SH | SOLE         |
|                                |     |           | 6    | 526    | SH | DEFINED 01   |
| WINTRUST FINANCIAL             | com | 97650W108 | 1671 | 47804  | SH | SOLE         |
|                                |     |           | 1988 | 56876  | SH | DEFINED 01   |
| WRIGLEY                        | com | 982526105 | 357  | 5675   | SH | DEFINED 01   |
| WYETH                          | com | 983024100 | 770  | 18449  | SH | SOLE         |
|                                |     |           | 2179 | 52188  | SH | DEFINED 01   |
|                                |     |           | 4    | 100    | SH | OTHER 01     |
| YUM BRANDS INC                 | com | 988498101 | 376  | 10112  | SH | SOLE         |
|                                |     |           | 279  | 7500   | SH | DEFINED 01   |
| ZEBRA TECH CL A                | com | 989207105 | 10   | 300    | SH | SOLE         |
|                                |     |           | 707  | 21220  | SH | DEFINED 01   |
|                                |     |           | 4    | 120    | SH | OTHER 01     |
| ZIMMER HOLDINGS                | com | 98956P102 | 690  | 8860   | SH | SOLE         |
|                                |     |           | 88   | 1133   | SH | DEFINED 01   |
| ISHARES RUSSELL 1000 GROWTH FU | com | 464287614 | 2903 | 53316  | SH | SOLE         |
|                                |     |           | 4086 | 75062  | SH | DEFINED 01   |
| ISHARES RUSSELL 1000 VALUE FUN | com | 464287598 | 3921 | 53379  | SH | SOLE         |
|                                |     |           | 4309 | 58671  | SH | DEFINED 01   |
|                                |     |           | 169  | 2300   | SH | OTHER 01     |
| ISHARES RUSSELL 2000 GROWTH IN | com | 464287648 | 333  | 4590   | SH | SOLE         |
|                                |     |           | 543  | 7495   | SH | DEFINED 01   |
|                                |     |           | 83   | 1150   | SH | OTHER 01     |
| ISHARES RUSSELL 2000 VALUE IND | com | 464287630 | 1342 | 20470  | SH | SOLE         |
|                                |     |           | 1758 | 26812  | SH | DEFINED 01   |
|                                |     |           | 74   | 1125   | SH | OTHER 01     |
| ISHARES RUSSELL 3000 INDEX FD  | com | 464287689 | 640  | 8400   | SH | SOLE         |
|                                |     |           | 405  | 5320   | SH | DEFINED 03 0 |
| ISHARES RUSSELL MIDCAP GROWTH  | com | 464287481 | 1762 | 17393  | SH | SOLE         |
|                                |     |           | 1935 | 19099  | SH | DEFINED 01   |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                    |           |       |           |              |
|------------------------------------|-----------|-------|-----------|--------------|
| ISHARES RUSSELL MIDCAP VALUE I com | 464287473 | 2609  | 20286 SH  | SOLE         |
|                                    |           | 2766  | 21510 SH  | DEFINED 01   |
|                                    |           | 174   | 1350 SH   | OTHER 01     |
| ISHARES S&P 500 GROWTH INDEX F com | 464287309 | 871   | 13895 SH  | SOLE         |
|                                    |           | 754   | 12019 SH  | DEFINED 01   |
| ISHARES S&P 500 INDEX FUND com     | 464287200 | 2357  | 17827 SH  | SOLE         |
|                                    |           | 264   | 2000 SH   | DEFINED 01   |
|                                    |           | 9     | 65 SH     | OTHER 01     |
| ISHARES S&P 500 VALUE INDEX com    | 464287408 | 206   | 2975 SH   | SOLE         |
|                                    |           | 325   | 4701 SH   | DEFINED 01   |
| ISHARES S&P MIDCAP 400 GROWTH com  | 464287606 | 592   | 7263 SH   | SOLE         |
|                                    |           | 1732  | 21249 SH  | DEFINED 01   |
| ISHARES S&P MIDCAP 400 VALUE I com | 464287705 | 101   | 1380 SH   | SOLE         |
|                                    |           | 1607  | 22006 SH  | DEFINED 01   |
| ISHARES S&P SMALLCAP 600 INDEX com | 464287804 | 1625  | 27121 SH  | SOLE         |
|                                    |           | 1730  | 28870 SH  | DEFINED 01   |
| ISHARES S&P-SMALL CAP 600 GRWT com | 464287887 | 806   | 6521 SH   | SOLE         |
|                                    |           | 766   | 6194 SH   | DEFINED 01   |
| ISHARES S&P-SMALL CAP 600 VALU com | 464287879 | 387   | 5919 SH   | SOLE         |
|                                    |           | 827   | 12641 SH  | DEFINED 01   |
| ISHARES TR DOW JONES SEL DIVID com | 464287168 | 650   | 11240 SH  | SOLE         |
|                                    |           | 254   | 4390 SH   | DEFINED 01   |
| ISHARES TR DOW JONES US HEALTH com | 464287762 | 76    | 1208 SH   | SOLE         |
|                                    |           | 2501  | 39932 SH  | DEFINED 01   |
| ISHARES TR MSCI EAFE INDEX FUN com | 464287465 | 15456 | 214962 SH | SOLE         |
|                                    |           | 16921 | 235339 SH | DEFINED 01 0 |
|                                    |           | 238   | 3305 SH   | OTHER 01     |
| ISHARES TR MSCI EMERGING MKTS com  | 464287234 | 2607  | 19397 SH  | SOLE         |
|                                    |           | 2282  | 16985 SH  | DEFINED 01 0 |
|                                    |           | 27    | 200 SH    | OTHER 01     |
| ISHARES TR RUSSELL 1000 com        | 464287622 | 579   | 8046 SH   | SOLE         |
| ISHARES TR RUSSELL 2000 INDEX com  | 464287655 | 1173  | 17179 SH  | SOLE         |
|                                    |           | 367   | 5370 SH   | DEFINED 01   |
|                                    |           | 41    | 600 SH    | OTHER 01     |
| ISHARES TR RUSSELL MIDCAP com      | 464287499 | 377   | 4028 SH   | SOLE         |
|                                    |           | 181   | 1940 SH   | DEFINED 01   |
|                                    |           | 133   | 1425 SH   | OTHER 01     |
| ISHARES TR-S&P MIDCAP 400 INDE com | 464287507 | 3244  | 41723 SH  | SOLE         |
|                                    |           | 2182  | 28065 SH  | DEFINED 01   |
| ISHARES TRUST DOW JONES US CON com | 464287580 | 4     | 73 SH     | SOLE         |
|                                    |           | 348   | 6039 SH   | DEFINED 01   |
| ISHARES TRUST DOW JONES US TEL com | 464287713 | 16    | 668 SH    | SOLE         |
|                                    |           | 788   | 33702 SH  | DEFINED 01   |
| ISHARES TRUST DOW JONES US UTI com | 464287697 | 6     | 60 SH     | SOLE         |
|                                    |           | 510   | 5551 SH   | DEFINED 01   |
| POWERSHARES QQQQ TRUST SERIES com  | 73935A104 | 192   | 4381 SH   | SOLE         |
|                                    |           | 13    | 303 SH    | DEFINED 01   |
| S&P DEPOSITORY RECEIPTS-SPDR com   | 78462F103 | 4111  | 31149 SH  | SOLE         |
|                                    |           | 1159  | 8779 SH   | DEFINED 01   |
| STANDARD & POORS MIDCAP 400 DE com | 595635103 | 4519  | 32014 SH  | SOLE         |
|                                    |           | 2145  | 15198 SH  | DEFINED 01   |
| VANGUARD EUROPE PACIFIC ETF com    | 921943858 | 57    | 1300 SH   | SOLE         |
|                                    |           | 376   | 8530 SH   | DEFINED 01   |