

COMERICA INC /NEW/
Form 10-Q
October 29, 2010
Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 1-10706

Comerica Incorporated

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
Incorporation or organization)

38-1998421
(I.R.S. Employer
Identification No.)

Comerica Bank Tower
1717 Main Street, MC 6404
Dallas, Texas 75201

(Address of principal executive offices)

(Zip Code)

(214) 462-6831

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer
Non-accelerated filer
(Do not check if a smaller reporting company)

Accelerated filer
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

\$5 par value common stock:

Outstanding as of October 25, 2010: 176,491,636 shares

Table of Contents

COMERICA INCORPORATED AND SUBSIDIARIES

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

<u>Consolidated Balance Sheets at September 30, 2010 (unaudited), December 31, 2009 and September 30, 2009 (unaudited)</u>	3
--	---

<u>Consolidated Statements of Income for the Three Months and Nine Months Ended September 30, 2010 and 2009 (unaudited)</u>	4
---	---

<u>Consolidated Statements of Changes in Shareholders' Equity for the Nine Months Ended September 30, 2010 and 2009 (unaudited)</u>	5
---	---

<u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2010 and 2009 (unaudited)</u>	6
--	---

<u>Notes to Consolidated Financial Statements (unaudited)</u>	7
---	---

<u>ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	41
--	----

<u>ITEM 3. Quantitative and Qualitative Disclosures about Market Risk</u>	72
---	----

<u>ITEM 4. Controls and Procedures</u>	72
--	----

PART II. OTHER INFORMATION

<u>ITEM 1. Legal Proceedings</u>	72
----------------------------------	----

<u>ITEM 1A. Risk Factors</u>	72
------------------------------	----

<u>ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	72
--	----

<u>ITEM 6. Exhibits</u>	73
-------------------------	----

<u>Signature</u>	74
------------------	----

Table of Contents**Part I. FINANCIAL INFORMATION****Item 1. Financial Statements****CONSOLIDATED BALANCE SHEETS***Comerica Incorporated and Subsidiaries*

(in millions, except share data)	September 30, 2010 (unaudited)	December 31, 2009	September 30, 2009 (unaudited)
ASSETS			
Cash and due from banks	\$ 863	\$ 774	\$ 799
Federal funds sold and securities purchased under agreements to resell	100		
Interest-bearing deposits with banks	3,031	4,843	2,219
Other short-term investments	115	138	142
Investment securities available-for-sale	6,816	7,416	8,882
Commercial loans	21,432	21,690	22,546
Real estate construction loans	2,444	3,461	3,870
Commercial mortgage loans	10,180	10,457	10,380
Residential mortgage loans	1,586	1,651	1,679
Consumer loans	2,403	2,511	2,544
Lease financing	1,053	1,139	1,197
International loans	1,182	1,252	1,355
Total loans	40,280	42,161	43,571
Less allowance for loan losses	(957)	(985)	(953)
Net loans	39,323	41,176	42,618
Premises and equipment	639	644	657
Customers liability on acceptances outstanding	13	11	12
Accrued income and other assets	4,104	4,247	4,261
Total assets	\$ 55,004	\$ 59,249	\$ 59,590
LIABILITIES AND SHAREHOLDERS EQUITY			
Noninterest-bearing deposits	\$ 15,763	\$ 15,871	\$ 13,888
Money market and NOW deposits	17,288	14,450	13,556
Savings deposits	1,363	1,342	1,331
Customer certificates of deposit	5,723	6,413	7,466
Other time deposits		1,047	2,801
Foreign office time deposits	494	542	572
Total interest-bearing deposits	24,868	23,794	25,726
Total deposits	40,631	39,665	39,614
Short-term borrowings	179	462	425
Acceptances outstanding	13	11	12
Accrued expenses and other liabilities	1,085	1,022	1,252
Medium- and long-term debt	7,239	11,060	11,252

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Total liabilities	49,147	52,220	52,555
Fixed rate cumulative perpetual preferred stock, series F, no par value, \$1,000 liquidation value per share:			
Authorized - 2,250,000 shares at 12/31/09 and 9/30/09			
Issued - 2,250,000 shares at 12/31/09 and 9/30/09		2,151	2,145
Common stock - \$5 par value:			
Authorized - 325,000,000 shares			
Issued - 203,878,110 shares at 9/30/10, 178,735,252 shares at 12/31/09 and 9/30/09	1,019	894	894
Capital surplus	1,473	740	738
Accumulated other comprehensive loss	(238)	(336)	(361)
Retained earnings	5,171	5,161	5,205
Less cost of common stock in treasury - 27,394,831 shares at 9/30/10, 27,555,623 shares at 12/31/09 and 27,620,576 shares at 9/30/09	(1,568)	(1,581)	(1,586)
Total shareholders equity	5,857	7,029	7,035
Total liabilities and shareholders equity	\$ 55,004	\$ 59,249	\$ 59,590

See notes to consolidated financial statements.

Table of Contents**CONSOLIDATED STATEMENTS OF INCOME (unaudited)***Comerica Incorporated and Subsidiaries*

(in millions, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
INTEREST INCOME				
Interest and fees on loans	\$ 399	\$ 444	\$ 1,223	\$ 1,343
Interest on investment securities	55	64	177	276
Interest on short-term investments	2	3	8	7
Total interest income	456	511	1,408	1,626
INTEREST EXPENSE				
Interest on deposits	27	89	91	320
Interest on short-term borrowings				2
Interest on medium- and long-term debt	25	37	76	133
Total interest expense	52	126	167	455
Net interest income	404	385	1,241	1,171
Provision for loan losses	122	311	423	826
Net interest income after provision for loan losses	282	74	818	345
NONINTEREST INCOME				
Service charges on deposit accounts	51	59	159	172
Fiduciary income	38	40	115	123
Commercial lending fees	22	21	66	58
Letter of credit fees	19	18	56	50
Card fees	15	13	43	37
Foreign exchange income	8	10	28	30
Bank-owned life insurance	9	8	26	26
Brokerage fees	6	7	18	24
Net securities gains		107	3	233
Other noninterest income	18	32	60	83
Total noninterest income	186	315	574	836
NONINTEREST EXPENSES				
Salaries	187	171	535	513
Employee benefits	47	51	136	159
Total salaries and employee benefits	234	222	671	672
Net occupancy expense	40	40	120	119
Equipment expense	15	15	47	46
Outside processing fee expense	23	24	69	74
Software expense	22	21	66	61
FDIC insurance expense	14	15	47	75
Legal fees	9	8	26	25
Other real estate expense	7	10	24	26
Litigation and operational losses	2	3	5	7
Provision for credit losses on lending-related commitments	(6)	2	1	(3)
Other noninterest expenses	42	39	127	123
Total noninterest expenses	402	399	1,203	1,225
Income (loss) from continuing operations before income taxes	66	(10)	189	(44)

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Provision (benefit) for income taxes	7	(29)	25	(89)
Income from continuing operations	59	19	164	45
Income from discontinued operations, net of tax			17	1
NET INCOME	59	19	181	46
Less:				
Preferred stock dividends		34	123	101
Income allocated to participating securities		1		1
Net income (loss) attributable to common shares	\$ 59	\$ (16)	\$ 58	\$ (56)
Basic earnings per common share:				
Income (loss) from continuing operations	\$ 0.34	\$ (0.10)	\$ 0.24	\$ (0.38)
Net income (loss)	0.34	(0.10)	0.34	(0.37)
Diluted earnings per common share:				
Income (loss) from continuing operations	0.33	(0.10)	0.24	(0.38)
Net income (loss)	0.33	(0.10)	0.34	(0.37)
Cash dividends declared on common stock	9	7	26	22
Cash dividends declared per common share	0.05	0.05	0.15	0.15

See notes to consolidated financial statements.

Table of Contents**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (unaudited)***Comerica Incorporated and Subsidiaries*

(in millions, except per share data)	Preferred Stock	Common Stock Shares Outstanding	Common Stock Amount	Capital Surplus	Accumulated Other Comprehensive Loss	Retained Earnings	Treasury Stock	Total Shareholders Equity
BALANCE AT DECEMBER 31, 2008	\$ 2,129	150.5	\$ 894	\$ 722	\$ (309)	\$ 5,345	\$ (1,629)	\$ 7,152
Net income						46		46
Other comprehensive loss, net of tax					(52)			(52)
Total comprehensive loss								(6)
Cash dividends declared on preferred stock						(114)		(114)
Cash dividends declared on common stock (\$0.15 per share)						(22)		(22)
Purchase of common stock		(0.1)					(1)	(1)
Accretion of discount on preferred stock	16					(16)		
Net issuance of common stock under employee stock plans		0.7		(13)		(34)	43	(4)
Share-based compensation				25				25
Other				4			1	5
BALANCE AT SEPTEMBER 30, 2009	\$ 2,145	151.1	\$ 894	\$ 738	\$ (361)	\$ 5,205	\$ (1,586)	\$ 7,035
BALANCE AT DECEMBER 31, 2009	\$ 2,151	151.2	\$ 894	\$ 740	\$ (336)	\$ 5,161	\$ (1,581)	\$ 7,029
Net income						181		181
Other comprehensive income, net of tax					98			98
Total comprehensive income								279
Cash dividends declared on preferred stock						(38)		(38)
Cash dividends declared on common stock (\$0.15 per share)						(26)		(26)
Purchase of common stock		(0.1)					(4)	(4)
Issuance of common stock		25.1	125	724				849
Redemption of preferred stock	(2,250)							(2,250)
Redemption discount accretion on preferred stock	94					(94)		
Accretion of discount on preferred stock	5					(5)		
Net issuance of common stock under employee stock plans		0.3		(11)		(8)	16	(3)
Share-based compensation				24				24
Other				(4)			1	(3)
BALANCE AT SEPTEMBER 30, 2010	\$	176.5	\$ 1,019	\$ 1,473	\$ (238)	\$ 5,171	\$ (1,568)	\$ 5,857

See notes to consolidated financial statements.

Table of Contents**CONSOLIDATED STATEMENTS OF CASH FLOWS***Comerica Incorporated and Subsidiaries*

(in millions)	Nine Months Ended September 30,	
	2010	2009
OPERATING ACTIVITIES		
Net income	\$ 181	\$ 46
Income from discontinued operations, net of tax	17	1
Income from continuing operations, net of tax	164	45
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	423	826
Provision for credit losses on lending-related commitments	1	(3)
Provision (benefit) for deferred income taxes	(4)	(126)
Depreciation and software amortization	94	91
Net gain on early termination of leveraged leases		(8)
Share-based compensation expense	24	25
Net amortization (accretion) of securities	14	(5)
Net securities gains	(3)	(233)
Net gain on sales of businesses		(5)
Gain on repurchase of medium- and long-term debt		(7)
Contribution to qualified pension plan		(100)
Excess tax benefits from share-based compensation arrangements	(1)	
Net decrease in trading securities	14	12
Net decrease in loans held-for-sale	9	4
Net decrease in accrued income receivable	12	60
Net increase (decrease) in accrued expenses	16	(217)
Other, net	215	(244)
Discontinued operations, net	17	1
Net cash provided by operating activities	995	116
INVESTING ACTIVITIES		
Proceeds from sales of investment securities available-for-sale	149	5,704
Proceeds from maturities and redemptions of investment securities available-for-sale	1,397	1,896
Purchases of investment securities available-for-sale	(775)	(7,010)
Sales of Federal Home Loan Bank stock	123	82
Net decrease in loans	1,350	6,164
Proceeds from early termination of leveraged leases		107
Net increase in fixed assets	(65)	(54)
Net (increase) decrease in customers liability on acceptances outstanding	(2)	2
Proceeds from sales of businesses		7
Net cash provided by investing activities	2,177	6,898
FINANCING ACTIVITIES		
Net increase (decrease) in deposits	917	(2,195)
Net decrease in short-term borrowings	(283)	(1,324)
Net increase (decrease) in acceptances outstanding	2	(2)
Proceeds from issuance of medium- and long-term debt	298	
Repayments of medium- and long-term debt	(2,101)	(3,675)
Redemptions of medium- and long-term debt	(2,165)	(72)
Proceeds from issuance of common stock	849	
Redemption of preferred stock	(2,250)	
Proceeds from issuance of common stock under employee stock plans	4	
Excess tax benefits from share-based compensation arrangements	1	

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Purchase of common stock for treasury	(4)	(1)
Dividends paid on common stock	(25)	(65)
Dividends paid on preferred stock	(38)	(85)
Net cash used in financing activities	(4,795)	(7,419)
Net decrease in cash and cash equivalents	(1,623)	(405)
Cash and cash equivalents at beginning of period	5,617	3,423
Cash and cash equivalents at end of period	\$ 3,994	\$ 3,018
Interest paid	\$ 180	\$ 470
Income taxes, tax deposits and tax-related interest paid	\$ 48	\$ 232
Noncash investing and financing activities:		
Loans transferred to other real estate	\$ 83	\$ 82

See notes to consolidated financial statements.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 1 - Basis of Presentation and Accounting Policies

The accompanying unaudited consolidated financial statements were prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation were included. The results of operations for the nine months ended September 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. Certain items in prior periods were reclassified to conform to the current presentation. For further information, refer to the consolidated financial statements and footnotes thereto included in the Annual Report of Comerica Incorporated and Subsidiaries (the Corporation) on Form 10-K for the year ended December 31, 2009.

Goodwill

The Corporation performs its annual impairment test for goodwill in the third quarter of each year, or on an interim basis if events or changes in circumstances between annual tests indicate the assets might be impaired. The annual test of goodwill, performed in the third quarter 2010, did not indicate that an impairment charge was required.

Under applicable accounting standards, the goodwill impairment test is a two-step test. The first step of the goodwill impairment test compares the estimated fair value of identified reporting units, equivalent to a business segment or one level below, with their carrying amount, including goodwill. If the estimated fair value of a reporting unit exceeds its carrying value, goodwill of the reporting unit is not impaired. If the estimated fair value of the reporting unit is less than the carrying value, the second step must be performed to determine the implied fair value of the reporting unit's goodwill and the amount of goodwill impairment, if any. Estimating the fair value of reporting units is a subjective process involving the use of estimates and judgments, particularly related to future cash flows of the reporting units, discount rates (including market risk premiums) and market multiples. Material assumptions used in the valuation models included the comparable public company price multiples used in the terminal value, future cash flows and the market risk premium component of the discount rate. The estimated fair values of the reporting units were determined using a blend of two commonly used valuation techniques: the market approach and the income approach. The Corporation gives consideration to both valuation techniques, as either technique can be an indicator of value. For the market approach, valuations of reporting units were based on an analysis of relevant price multiples in market trades in companies with characteristics similar to the reporting unit. For the income approach, estimated future cash flows (derived from internal forecasts and economic expectations for each reporting unit) and terminal value (value at the end of the cash flow period, based on price multiples) were discounted. The discount rate was based on the imputed cost of equity capital appropriate for each reporting unit.

During the third quarter 2010, the Corporation announced that the Retail Bank and Wealth & Institutional Management business segments would report to a single individual. As a result of these changes, the Corporation reassessed its reporting units and concluded that under the new reporting structure the Corporation has three reporting units: Business Bank, Retail Bank and Wealth & Institutional Management. These changes to the reporting units did not affect the amount of goodwill previously allocated and did not impact the results of previous or current goodwill impairment tests.

Recently Adopted Accounting Changes

Consolidation

On January 1, 2010, the Corporation adopted Accounting Standards Update (ASU) No. 2009-17, Improvements in Financial Reporting by Enterprises Involved with Variable Interest Entities, (ASU 2009-17). ASU 2009-17 amends consolidation guidance related to variable interest entities (VIEs) by replacing a quantitative approach for determining which enterprise, if any, is the primary beneficiary and required to consolidate a VIE with a qualitative approach. The qualitative approach is focused on identifying which enterprise has both the power to direct the activities of the VIE that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive benefits that could be significant to the VIE. ASU 2009-17 requires reconsideration of the primary beneficiary whenever circumstances change and eliminates the exception for qualifying special-purpose entities from consolidation guidance.

In February 2010, the Financial Accounting Standards Board (FASB) issued ASU No. 2010-10, Amendments for Certain Investment Funds, (ASU 2010-10). ASU 2010-10 indefinitely defers the requirements of ASU 2009-17 for certain investment funds with attributes of an investment company specified in the accounting guidance, including, but

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 1 - Basis of Presentation and Accounting Policies (continued)

not limited to, venture capital funds, private equity funds and mutual funds. The deferral is also applicable to a reporting enterprise's interest in an entity that is required to comply with or operates in accordance with requirements similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds. For funds that qualify for the deferral, the Corporation will continue to analyze whether such funds should be consolidated under authoritative guidance that existed prior to the issuance of ASU 2009-17.

The Corporation was not required to consolidate any additional VIEs with which the Corporation was involved as a result of implementing the guidance in ASU 2009-17, as amended by ASU 2010-10. See Note 6 for additional information about the Corporation's involvement with VIEs.

Transfers of Financial Assets

On January 1, 2010, the Corporation adopted ASU No. 2009-16, Transfers and Servicing (Topic 860): Accounting for Transfers of Financial Assets, (ASU 2009-16). ASU 2009-16 eliminates the concept of qualifying special-purpose entities and establishes conditions for reporting the transfer of a portion of a financial asset as a sale. If the transfer does not meet these established conditions, the transferor and transferee must account for the transfer as a secured borrowing. An enterprise that continues to transfer portions of a financial asset that do not meet these established conditions is eligible to record a sale only after it has transferred all of its interest in that asset. The adoption of ASU 2009-16 was not material to the Corporation's financial condition and results of operations.

Fair Value Measurements

In the first quarter 2010, the Corporation fully adopted ASU No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements, (ASU 2010-06). ASU 2010-06 requires separate disclosures of significant transfers in and out of Level 1 and Level 2 fair value measurements and the reasons for the transfers and requires disclosure of purchases, sales, issuances and settlements activity on a gross (rather than net) basis in the Level 3 reconciliation of fair value measurements for assets and liabilities measured at fair value on a recurring basis. In addition, ASU 2010-6 clarifies that fair value measurement disclosures should be provided for each class of assets and liabilities and that disclosures of inputs and valuation techniques should be provided for both recurring and nonrecurring Level 2 and Level 3 fair value measurements. For further information concerning fair value measurements, refer to Note 2.

Pending Accounting Pronouncements

In July 2010, the FASB issued ASU No. 2010-20, Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, (ASU 2010-20). ASU 2010-20 requires enhanced disclosures about an entity's credit quality of financing receivables and the related allowance for credit losses. The Corporation will adopt the period-end provisions of ASU 2010-20 in its consolidated financial statements for the year ended December 31, 2010 and the activity-related provisions of ASU 2010-20 in the first quarter 2011. While the provisions of ASU 2010-20 will require significant expansion of the Corporation's disclosures on the credit quality of financing receivables and the allowance for credit losses, the Corporation does not expect the adoption of ASU 2010-20 to have a material effect on the Corporation's financial condition and results of operations.

Note 2 - Fair Value Measurements

The Corporation utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The determination of fair values of financial instruments, often requires the use of estimates. In cases where quoted market values in an active market are not available, the Corporation uses present value techniques and other valuation methods to estimate the fair values of its financial instruments. These valuation methods require considerable judgment and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used.

Fair value is an estimate of the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction (i.e., not a forced transaction, such as a liquidation or distressed sale) between market participants at the measurement date. However, the calculated fair value estimates in many instances cannot be substantiated by comparison to independent markets and, in many cases, may not be realizable in a current sale of the financial instrument.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 2 - Fair Value Measurements (continued)

Trading securities, investment securities available-for-sale, derivatives and deferred compensation plan liabilities are recorded at fair value on a recurring basis. Additionally, from time to time, the Corporation may be required to record other assets and liabilities at fair value on a nonrecurring basis, such as impaired loans, other real estate (primarily foreclosed property), nonmarketable equity securities and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve write-downs of individual assets or application of lower of cost or fair value accounting.

The Corporation categorizes assets and liabilities recorded at fair value into a three-level hierarchy, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

Following is a description of the valuation methodologies and key inputs used to measure financial assets and liabilities recorded at fair value, as well as a description of the methods and significant assumptions used to estimate fair value disclosures for financial instruments not recorded at fair value in their entirety on a recurring basis. For financial assets and liabilities recorded at fair value, the description includes an indication of the level of the fair value hierarchy in which the assets or liabilities are classified. Transfers of assets or liabilities between levels of the fair value hierarchy are recognized at the beginning of the reporting period, when applicable.

Cash and due from banks, federal funds sold and securities purchased under agreements to resell, and interest-bearing deposits with banks

Due to the short-term nature, the carrying amount of these instruments approximates the estimated fair value.

Trading securities and associated deferred compensation plan liabilities

Securities held for trading purposes and associated deferred compensation plan liabilities are recorded at fair value and included in other short-term investments and accrued expenses and other liabilities, respectively, on the consolidated balance sheets. Level 1 securities held for trading purposes include assets related to employee deferred compensation plans, which are invested in mutual funds, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and other securities traded on an active exchange, such as the New York Stock Exchange. Deferred compensation plan liabilities represent the fair value of the obligation to the employee, which corresponds to the fair value of the invested assets. Level 2 trading securities include municipal bonds and mortgage-backed securities issued by U.S. government-sponsored entities and corporate debt securities. Securities classified as Level 3 include securities in less liquid markets and securities not rated by a credit agency. The methods used to value trading securities are the same as the methods used to value investment securities available-for-sale, discussed below.

Loans held-for-sale

Loans held-for-sale, included in other short-term investments on the consolidated balance sheets, are recorded at the lower of cost or fair value. The fair value of loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Corporation classifies loans held-for-sale subjected to nonrecurring fair value adjustments as Level 2.

Investment securities available-for-sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available or the market is deemed to be inactive at the measurement date, an adjustment to the quoted prices may be necessary. In some circumstances, the Corporation may conclude that a change in valuation technique or the use of multiple valuation techniques may be appropriate to estimate

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 2 - Fair Value Measurements (continued)

an instrument's fair value. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include residential mortgage-backed securities issued by U.S. government-sponsored enterprises, corporate debt securities and state and municipal securities. The fair value of Level 2 securities was determined using quoted prices of securities with similar characteristics or pricing models based on observable market data inputs, primarily interest rates, spreads and prepayment information. Securities classified as Level 3, of which the substantial majority are auction-rate securities, represent securities in less liquid markets requiring significant management assumptions when determining fair value. Due to the lack of a robust secondary auction-rate securities market with active fair value indicators, fair value at September 30, 2010, December 31, 2009 and September 30, 2009 was determined using an income approach based on a discounted cash flow model utilizing two significant assumptions: discount rate (including a liquidity risk premium) and workout period. The discount rate was calculated using credit spreads of the underlying collateral or similar securities plus a liquidity risk premium. The liquidity risk premium was based on observed industry auction-rate securities valuations by third parties and incorporated the rate at which the various types of ARS had been redeemed or sold since acquisition in 2008. As of September 30, 2010, approximately 49 percent of the aggregate ARS par value had been redeemed or sold since acquisition. The workout period was based on an assessment of publicly available information on efforts to re-establish functioning markets for these securities and the Corporation's redemption experience.

Loans

The Corporation does not record loans at fair value on a recurring basis. However, periodically, the Corporation records nonrecurring adjustments to the carrying value of loans based on fair value measurements. Loans for which it is probable that payment of interest or principal will not be made in accordance with the contractual terms of the original loan agreement are considered impaired. Impaired loans are reported as nonrecurring fair value measurements when an allowance is established based on the fair value of collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Corporation classifies the impaired loan as nonrecurring Level 2. When management determines that the fair value of the collateral requires additional adjustments, either as a result of non-current appraisal value or when there is no observable market price, the Corporation classifies the impaired loan as nonrecurring Level 3.

Business loans consist of commercial, real estate construction, commercial mortgage, lease financing and international loans. The estimated fair value for variable rate business loans that repriced frequently is based on carrying values adjusted for estimated credit losses and other adjustments that would be expected to be made by a market participant in an active market. The fair value for other business loans, consumer loans and residential mortgage loans are estimated using a discounted cash flow model that employs interest rates currently offered on the loans, adjusted by an amount for estimated credit losses and other adjustments that would be expected to be made by a market participant in an active market. The rates take into account the expected yield curve, as well as an adjustment for prepayment risk, when applicable.

Customers' liability on acceptances outstanding and acceptances outstanding

The carrying amount of these instruments approximates the estimated fair value, due to their short-term nature.

Derivative assets and derivative liabilities

Derivative assets and derivative liabilities are included in accrued income and other assets and accrued expenses and other liabilities, respectively, on the consolidated balance sheets. Derivative instruments held or issued for risk management or customer-initiated activities are traded in over-the-counter markets where quoted market prices are not readily available. Fair value for over-the-counter derivative instruments is measured using internally developed models that use primarily market observable inputs, such as yield curves and option volatilities. Included in the fair value of over-the-counter derivative instruments are credit valuation adjustments reflecting counterparty credit risk and credit risk of the Corporation. These adjustments are determined by applying a credit spread for the counterparty or the Corporation, as appropriate, to the total expected exposure of the derivative after considering collateral and other master netting arrangements. These adjustments, which are considered Level 3 inputs, are based on estimates of current credit spreads to evaluate the likelihood of default. The Corporation assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and determined that the credit valuation adjustments were not significant to the overall valuation of its derivatives. As a result, the Corporation classified its over-the-counter derivative valuations in Level 2 of the fair value hierarchy. Examples of Level 2 derivative instruments are interest rate swaps and energy derivative and foreign exchange contracts.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 2 - Fair Value Measurements (continued)

The Corporation also holds a portfolio of warrants for generally nonmarketable equity securities. These warrants are primarily from high technology, non-public companies obtained as part of the loan origination process. Warrants which contain a net exercise provision or a non-contingent put right embedded in the warrant agreement are accounted for as derivatives and recorded at fair value using a Black-Scholes valuation model with five inputs: risk-free rate, expected life, volatility, exercise price, and the per share market value of the underlying company. The Corporation classifies warrants accounted for as derivatives as recurring Level 3.

The Corporation holds a derivative contract associated with the 2008 sale of its remaining ownership of Visa Inc. (Visa) Class B shares. Under the terms of the derivative contract, the Corporation will compensate the counterparty primarily for dilutive adjustments made to the conversion factor of the Visa Class B to Class A shares based on the ultimate outcome of litigation involving Visa. Conversely, the Corporation will be compensated by the counterparty for any increase in the conversion factor from anti-dilutive adjustments. The fair value of the derivative contract was based on unobservable inputs consisting of management's estimate of the litigation outcome, timing of litigation settlements and payments related to the derivative. The Corporation classifies the derivative liability as recurring Level 3.

Nonmarketable equity securities

The Corporation has a portfolio of indirect (through funds) private equity and venture capital investments. These funds generally cannot be redeemed and the majority are not readily marketable. Distributions from these funds are received by the Corporation as a result of the liquidation of underlying investments of the funds and/or as income distributions. It is estimated that the underlying assets of the funds will be liquidated over a period of up to 15 years. The value of these investments is at risk to changes in equity markets, general economic conditions and a variety of other factors. The investments are accounted for on the cost or equity method and are individually reviewed for impairment on a quarterly basis by comparing the carrying value to the estimated fair value. These investments may be carried at fair value on a nonrecurring basis when they are deemed to be impaired and written down to fair value. For such investments, fair value measurement guidance permits the use of net asset value, provided the net asset value is calculated by the fund in compliance with fair value measurement guidance applicable to investment companies. Where there is not a readily determinable fair value, the Corporation estimates fair value for indirect private equity and venture capital investments based on the Corporation's percentage ownership in the net asset value of the entire fund, as reported by the fund, after indication that the fund adheres to applicable fair value measurement guidance. For those funds where the net asset value is not reported by the fund, the Corporation derives the fair value of the fund by estimating the fair value of each underlying investment in the fund. In addition to using qualitative information about each underlying investment, as provided by the fund, the Corporation gives consideration to information pertinent to the specific nature of the debt or equity investment, such as relevant market conditions, offering prices, operating results, financial conditions, exit strategy and other qualitative information, as available. The lack of an independent source to validate fair value estimates, including the impact of future capital calls and transfer restrictions, is an inherent limitation in the valuation process.

The Corporation also holds restricted equity investments, primarily Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock. Restricted equity securities are not readily marketable and are recorded at cost (par value) and evaluated for impairment based on the ultimate recoverability of the par value. No significant observable market data for these instruments is available. The Corporation considers the profitability and asset quality of the issuer, dividend payment history and recent redemption experience, when determining the ultimate

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

recoverability of the par value. The Corporation's investment in FHLB stock totaled \$148 million and \$271 million at September 30, 2010 and December 31, 2009, respectively, and its investment in FRB stock totaled \$59 million at both September 30, 2010 and December 31, 2009. The Corporation believes its investments in FHLB and FRB stock are ultimately recoverable at par.

The Corporation classifies nonmarketable equity securities subjected to nonrecurring fair value adjustments as Level 3.

Other real estate

Other real estate is included in accrued income and other assets on the consolidated balance sheets and includes primarily foreclosed property. Foreclosed property is initially recorded at the lower of the loan balance or fair value, less costs to sell, at the date of foreclosure, establishing a new cost basis. Subsequently, foreclosed property is carried at the lower of cost or fair value, less costs to sell. Other real estate may be carried at fair value on a nonrecurring basis when fair value is less than cost. Fair value is based upon independent market prices, appraised value or management's estimate of the value. Foreclosed property carried at fair value based on an observable market price or a current appraised value is classified by the Corporation as nonrecurring Level 2. When management determines that the

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 2 - Fair Value Measurements (continued)

fair value of the foreclosed property requires additional adjustments, either as a result of a non-current appraisal or when there is no observable market price, the Corporation classifies the foreclosed property as nonrecurring Level 3.

Loan servicing rights

Loan servicing rights, included in accrued income and other assets on the consolidated balance sheets, are subject to impairment testing. A valuation model is used for impairment testing, which utilizes a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management. If the valuation model reflects a value less than the carrying value, loan servicing rights are adjusted to fair value through a valuation allowance as determined by the model. As such, the Corporation classifies loan servicing rights subjected to nonrecurring fair value adjustments as Level 3.

Deposit liabilities

The estimated fair value of checking, savings and certain money market deposit accounts is represented by the amounts payable on demand. The estimated fair value of term deposits is calculated by discounting the scheduled cash flows using the period-end rates offered on these instruments.

Short-term borrowings

The carrying amount of federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings approximates the estimated fair value.

Medium- and long-term debt

The carrying value of variable-rate FHLB advances approximates the estimated fair value. The estimated fair value of the Corporation's remaining variable- and fixed-rate medium- and long-term debt is based on quoted market values. If quoted market values are not available, the

estimated fair value is based on the market values of debt with similar characteristics.

Credit-related financial instruments

The estimated fair value of unused commitments to extend credit and standby and commercial letters of credit is represented by the estimated cost to terminate or otherwise settle the obligations with the counterparties. This amount is approximated by the fees currently charged to enter into similar arrangements, considering the remaining terms of the agreements and any changes in the credit quality of counterparties since the agreements were executed. This estimate of fair value does not take into account the significant value of the customer relationships and the future earnings potential involved in such arrangements as the Corporation does not believe that it would be practicable to estimate a representational fair value for these items.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 2 - Fair Value Measurements (continued)**Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following tables present the recorded amount of assets and liabilities measured at fair value on a recurring basis as of September 30, 2010 and December 31, 2009.

(in millions)	Total	Level 1	Level 2	Level 3
September 30, 2010				
Trading securities:				
Deferred compensation plan assets	\$ 82	\$ 82		\$
Government-sponsored enterprise residential mortgage-backed securities	3		3	
Other government sponsored enterprise securities	2		2	
State and municipal securities	4		4	
Corporate debt securities	4		4	
Total trading securities	95	82	13	
Investment securities available-for-sale:				
U.S. Treasury and other U.S. government agency securities	132	132		
Government-sponsored enterprise residential mortgage-backed securities	5,911		5,911	
State and municipal securities (a)	38			38
Corporate debt securities:				
Other corporate debt securities	46		45	1
Equity and other non-debt securities:				
Auction-rate preferred securities	584			584
Money market and other mutual funds	105	105		
Total investment securities available-for-sale	6,816	237	5,956	623
Derivative assets (b):				
Interest rate contracts	688		688	
Energy derivative contracts	92		92	
Foreign exchange contracts	57		57	
Warrants	6			6
Total derivative assets	843		837	6
Total assets at fair value	\$ 7,754	\$ 319	\$ 6,806	\$ 629
Derivative liabilities (c):				
Interest rate contracts	\$ 314		\$ 314	
Energy derivative contracts	92		92	

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Foreign exchange contracts	51		51	
Other	3			3
Total derivative liabilities	460		457	3
Deferred compensation plan liabilities (c)	82	82		
Total liabilities at fair value	\$ 542	\$ 82	\$ 457	\$ 3

(a) Primarily auction-rate securities.

(b) Recorded in accrued income and other assets on the consolidated balance sheets.

(c) Recorded in accrued expenses and other liabilities on the consolidated balance sheets.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 2 - Fair Value Measurements (continued)**

(in millions)	Total	Level 1	Level 2	Level 3
December 31, 2009				
Trading securities:				
Deferred compensation plan assets	\$ 86	\$ 86		\$
Government-sponsored enterprise residential mortgage-backed securities	3		3	
State and municipal securities	15		15	
Corporate debt securities	3		3	
Total trading securities	107	86	21	
Investment securities available-for-sale:				
U.S. Treasury and other U.S. government agency securities	103	103		
Government-sponsored enterprise residential mortgage-backed securities	6,261		6,261	
State and municipal securities (a)	47		1	46
Corporate debt securities:				
Auction-rate debt securities	150			150
Other corporate debt securities	50		43	7
Equity and other non-debt securities:				
Auction-rate preferred securities	706			706
Money market and other mutual funds	99	99		
Total investment securities available-for-sale	7,416	202	6,305	909
Derivative assets (b):				
Interest rate contracts	492		492	
Energy derivative contracts	137		137	
Foreign exchange contracts	35		35	
Warrants	7			7
Total derivative assets	671		664	7
Total assets at fair value	\$ 8,194	\$ 288	\$ 6,990	\$ 916
Derivative liabilities (c):				
Interest rate contracts	\$ 240		\$ 240	
Energy derivative contracts	136		136	
Foreign exchange contracts	34		34	
Total derivative liabilities	410		410	
Deferred compensation plan liabilities (c)	86	86		
Total liabilities at fair value	\$ 496	\$ 86	\$ 410	\$

(a) Primarily auction-rate securities.

(b) Recorded in accrued income and other assets on the consolidated balance sheets.

(c) Recorded in accrued expenses and other liabilities on the consolidated balance sheets.

There were no significant transfers of assets or liabilities recorded at fair value on a recurring basis into or out of Level 1 and Level 2 fair value measurements during the three- and nine-month periods ended September 30, 2010 and 2009.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 2 - Fair Value Measurements (continued)**

The following table summarizes the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the three- and nine-month periods ended September 30, 2010 and 2009.

(in millions)	Balance at Beginning of Period	Net Realized/Unrealized Gains (Losses)		Recorded in Other Comprehensive Income (Pre-tax)	Purchases	Sales	Settlements	Balance at End of Period
		Recorded in Earnings Realized	Unrealized					
Three months ended September 30, 2010								
Trading securities:								
State and municipal securities	\$ 3	\$	\$	\$	\$	(3)	\$	\$
Investment securities available-for-sale:								
State and municipal securities (a)	42	(1)				(3)		38
Auction-rate debt securities	52	1		2		(55)		1
Other corporate debt securities	1							
Auction-rate preferred securities	609	1		(11)		(15)		584
Total investment securities available-for-sale	704	1		(9)		(73)		623
Derivative assets:								
Warrants	7		(2)		1			6
Derivative liabilities:								
Other	2		(1)					3
Three months ended September 30, 2009								
Investment securities available-for-sale:								
State and municipal securities (a)	\$ 54	\$	\$	(2)	\$	(2)	\$	50
Auction-rate debt securities	146			16		(1)		161
Other corporate debt securities	7							7
Auction-rate preferred securities	820	5		(12)		(87)		726
Total investment securities available-for-sale	1,027	5		2		(90)		944
Derivative assets:								
Warrants	8		1			(1)		8
Other assets	1		(1)					
Derivative liabilities:								
Other	3					(3)		
Nine months ended September 30, 2010								
Trading securities:								
State and municipal securities	\$	\$	\$	\$	\$ 3	(3)	\$	\$

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Investment securities available-for-sale:						
State and municipal securities						
(a)	46	(1)	(3)	(4)		38
Auction-rate debt securities	150	3	5	(158)		
Other corporate debt securities	7	27		(33)		1
Auction-rate preferred securities						
	706	6	(19)	(109)		584
Total investment securities available-for-sale						
	909	35	(17)	(271)	(33)	623
Derivative assets:						
Warrants	7		(1)	1	(1)	6
Derivative liabilities:						
Other		(1)	(3)		(1)	3
Nine months ended September 30, 2009						
Trading securities:						
State and municipal securities	\$ 29	\$	\$	\$ (29)	\$	\$
Corporate debt securities	5			(5)		
Total trading securities	34			(34)		
Investment securities available-for-sale:						
State and municipal securities						
(a)	65			(15)		50
Auction-rate debt securities	147		16	(2)		161
Other corporate debt securities	5	2				7
Auction-rate preferred securities						
	936	13	14	(237)		726
Total investment securities available-for-sale						
	1,153	15	30	(254)		944
Derivative assets:						
Warrants	8		2	(2)		8
Derivative liabilities:						
Other	5		(2)		(7)	

(a) Primarily auction-rate securities

There were no transfers of assets or liabilities recorded at fair value on a recurring basis into or out of Level 3 fair value measurements during the three- and nine-month periods ended September 30, 2010 and 2009.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 2 - Fair Value Measurements (continued)**

The following table presents the income statement classification of realized and unrealized gains and losses due to changes in fair value recorded in earnings for the three- and nine-month periods ended September 30, 2010 and 2009 for recurring Level 3 assets and liabilities, as shown in the previous table.

(in millions)	Net Securities Gains (Losses)		Other Noninterest Income Unrealized	Discontinued Operations Realized	Total	
	Realized	Unrealized			Realized	Unrealized
Three months ended September 30, 2010						
Investment securities available-for-sale:						
State and municipal securities (a)	\$ (1)	\$	\$	\$	\$ (1)	\$
Auction-rate debt securities	1				1	
Auction-rate preferred securities	1				1	
Total investment securities available-for-sale	1				1	
Derivative assets:						
Warrants				(2)		(2)
Derivative liabilities:						
Other		(1)				(1)
Three months ended September 30, 2009						
Investment securities available-for-sale:						
Auction-rate preferred securities	\$ 5	\$	\$	\$	\$ 5	\$
Derivative assets:						
Warrants				1		1
Other				(1)		(1)
Nine months ended September 30, 2010						
Investment securities available-for-sale:						
State and municipal securities (a)	\$ (1)	\$	\$	\$	\$ (1)	\$
Auction-rate debt securities	3				3	
Other corporate debt securities				27	27	
Auction-rate preferred securities	6				6	
Total investment securities available-for-sale	8			27	35	
Derivative assets:						
Warrants				(1)		(1)
Derivative liabilities:						
Other	(1)	(3)			(1)	(3)
Nine months ended September 30, 2009						
Investment securities available-for-sale:						
Other corporate debt securities	\$ 2	\$	\$	\$	\$ 2	\$
Auction-rate preferred securities	13				13	
Total investment securities available-for-sale	15				15	
Derivative assets:						

Warrants	2	2
Derivative liabilities:		
Other	(2)	(2)

(a) Primarily auction-rate securities

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 2 - Fair Value Measurements (continued)**Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The Corporation may be required, from time to time, to record certain assets and liabilities at fair value on a nonrecurring basis. These include assets that are recorded at the lower of cost or fair value that were recognized at fair value below cost at the end of the period. Assets and liabilities recorded at fair value on a nonrecurring basis are presented in the following table.

(in millions)	Total	Level 2	Level 3
September 30, 2010			
Loans held-for-sale:			
Residential mortgage	\$ 6	\$ 6	\$
Loans:			
Commercial	234		234
Real estate construction	357		357
Commercial mortgage	385		385
Residential mortgage	12		12
Consumer	4		4
Lease financing	9		9
International	2		2
Total loans (a)	1,003		1,003
Nonmarketable equity securities (b)	10		10
Other real estate (c)	58		58
Loan servicing rights	5		5
Total assets at fair value	\$ 1,082	\$ 6	\$ 1,076
Total liabilities at fair value	\$	\$	\$
December 31, 2009			
Loans held-for-sale:			
Residential mortgage	\$ 6	\$ 6	\$
Loans:			
Commercial	192		192
Real estate construction	495		495
Commercial mortgage	232		232
Residential mortgage	10		10
Consumer	1		1
Lease financing	14		14
International	29		29
Total loans (a)	973		973
Nonmarketable equity securities (b)	8		8

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Other real estate (c)		31			31
Loan servicing rights		7			7
Total assets at fair value	\$	1,025	\$	6	\$ 1,019
Total liabilities at fair value	\$		\$		\$

(a) The Corporation recorded \$303 million in fair value losses on impaired loans (included in provision for loan losses on the consolidated statements of income) during the nine months ended September 30, 2010, based on the estimated fair value of the underlying collateral.

(b) The Corporation recorded \$3 million in fair value losses related to write-downs on nonmarketable equity securities (included in other noninterest income on the consolidated statements of income) during the nine months ended September 30, 2010, based on the estimated fair value of the funds. At September 30, 2010 and December 31, 2009, commitments to fund additional investments in nonmarketable equity securities recorded at fair value on a nonrecurring basis totaled approximately \$1 million and \$3 million, respectively.

(c) Represents the fair value of other real estate written down subsequent to initial acquisition. The Corporation recorded \$18 million in fair value losses related to write-downs of other real estate, based on the estimated fair value of the property, and recognized net gains of \$3 million on sales of other real estate during the nine months ended September 30, 2010 (included in other real estate expense on the consolidated statements of income).

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 2 - Fair Value Measurements (continued)**Estimated Fair Values of Financial Instruments Not Recorded at Fair Value in their Entirety on a Recurring Basis

The Corporation typically holds the majority of its financial instruments until maturity and thus does not expect to realize many of the estimated fair value amounts disclosed. The disclosures also do not include estimated fair value amounts for items that are not defined as financial instruments, but which have significant value. These include such items as core deposit intangibles, the future earnings potential of significant customer relationships and the value of trust operations and other fee generating businesses. The Corporation believes the imprecision of an estimate could be significant.

The carrying amount and estimated fair value of financial instruments not recorded at fair value in their entirety on a recurring basis on the Corporation's consolidated balance sheets are as follows:

(in millions)	September 30, 2010		December 31, 2009	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Assets				
Cash and due from banks	\$ 863	\$ 863	\$ 774	\$ 774
Federal funds sold and securities purchased under agreements to resell	100	100		
Interest-bearing deposits with banks	3,031	3,031	4,843	4,843
Loans held-for-sale	21	21	30	30
Total loans, net of allowance for loan losses (a)	39,323	39,433	41,176	41,098
Customers' liability on acceptances outstanding	13	13	11	11
Nonmarketable equity securities (b)	52	78	57	61
Loan servicing rights	5	5	7	7
Liabilities				
Demand deposits (noninterest-bearing)	15,763	15,763	15,871	15,871
Interest-bearing deposits	24,868	24,890	23,794	23,814
Total deposits	40,631	40,653	39,665	39,685
Short-term borrowings	179	179	462	462
Acceptances outstanding	13	13	11	11
Medium- and long-term debt	7,239	7,084	11,060	10,723

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Credit-related financial instruments	(103)	(103)	(89)	(89)
--------------------------------------	-------	-------	------	------

(a) Included \$1,003 million and \$973 million of impaired loans recorded at fair value on a nonrecurring basis at September 30, 2010 and December 31, 2009, respectively.

(b) Included \$10 million and \$8 million of nonmarketable equity securities recorded at fair value on a nonrecurring basis at September 30, 2010 and December 31, 2009, respectively.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 3 - Investment Securities**

A summary of the Corporation's investment securities available-for-sale follows:

(in millions)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
September 30, 2010				
U.S. Treasury and other U.S. government agency securities	\$ 132	\$	\$	\$ 132
Government-sponsored enterprise residential mortgage-backed securities	5,711	200		5,911
State and municipal securities (a)	45		7	38
Corporate debt securities:				
Auction-rate debt securities	1		1	
Other corporate debt securities	46			46
Equity and other non-debt securities:				
Auction-rate preferred securities	608	3	27	584
Money market and other mutual funds	105			105
Total investment securities available-for-sale	\$ 6,648	\$ 203	\$ 35	\$ 6,816
December 31, 2009				
U.S. Treasury and other U.S. government agency securities	\$ 103	\$	\$	\$ 103
Government-sponsored enterprise residential mortgage-backed securities	6,228	51	18	6,261
State and municipal securities (a)	51		4	47
Corporate debt securities:				
Auction-rate debt securities	156		6	150
Other corporate debt securities	50			50
Equity and other non-debt securities:				
Auction-rate preferred securities	711	8	13	706
Money market and other mutual funds	99			99
Total investment securities available-for-sale	\$ 7,398	\$ 59	\$ 41	\$ 7,416

(a) Primarily auction-rate securities.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 3 - Investment Securities (continued)**

A summary of the Corporation's investment securities available-for-sale in an unrealized loss position as of September 30, 2010 and December 31, 2009 follows:

(in millions)	Less than 12 months		Impaired 12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
September 30, 2010						
State and municipal securities (a)	\$	\$	\$ 38	\$ 7	\$ 38	\$ 7
Corporate debt securities:						
Auction-rate debt securities		(b) 1			(b)	1
Equity and other non-debt securities:						
Auction-rate preferred securities			446	27	446	27
Total impaired securities	\$	\$ 1	\$ 484	\$ 34	\$ 484	\$ 35
December 31, 2009						
Government-sponsored enterprise residential mortgage-backed securities	\$ 1,609	\$ 18	\$	\$	\$ 1,609	\$ 18
State and municipal securities (a)			46	4	46	4
Corporate debt securities:						
Auction-rate debt securities	150	6			150	6
Equity and other non-debt securities:						
Auction-rate preferred securities	510	13			510	13
Total impaired securities	\$ 2,269	\$ 37	\$ 46	\$ 4	\$ 2,315	\$ 41

(a) Primarily auction-rate securities.

(b) Fair value less than \$0.5 million.

As of September 30, 2010, 93 percent of the Corporation's auction-rate portfolio was either rated Aaa/AAA by the credit rating agencies (88 percent) or adequately collateralized.

Investment securities in an unrealized loss position are reviewed quarterly for possible other-than-temporary impairment (OTTI). If the Corporation intends to sell securities in an unrealized loss position or it is more likely than not that the Corporation will be required to sell the securities prior to recovery of the amortized cost basis, the Corporation would recognize an OTTI impairment loss in net securities gains on the consolidated statements of income for the full difference between the amortized cost and the fair value of those securities. If the Corporation

does not intend to sell the securities and it is not more likely than not that it will be required to sell the securities prior to recovery of the amortized cost basis, the Corporation would recognize an OTTI loss consisting of the credit loss on the securities only if full collection of the carrying amount of the securities is not expected. Such OTTI loss would be recognized as net securities gains in the consolidated statements of income. Amounts relating to factors other than credit are recorded in other comprehensive income (loss) (OCI). The Corporation does not intend to sell the securities in an unrealized loss position, and it is not more-likely-than-not that the Corporation will be required to sell the securities in an unrealized loss position prior to recovery of amortized cost.

At September 30, 2010, the Corporation had 256 securities in an unrealized loss position with no credit impairment, including 222 auction-rate preferred securities, 2 auction-rate debt securities and 27 state and municipal auction-rate securities. The unrealized losses for these securities resulted from changes in market interest rates and liquidity, and the Corporation ultimately expects full collection of the carrying amount. The Corporation does not consider these securities to be other-than-temporarily impaired at September 30, 2010.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 3 - Investment Securities (continued)**

Sales, calls and write-downs of investment securities available-for-sale resulted in the following gains and losses, recorded in net securities gains on the consolidated statements of income, computed based on the adjusted cost of the specific security.

(in millions)	Nine Months Ended September 30,	
	2010	2009
Securities gains	\$ 13	\$ 235
Securities losses	(10)	(2)
Total net securities gains	\$ 3	\$ 233

The table below summarizes the amortized cost and fair values of debt securities by contractual maturity. Securities with multiple maturity dates are classified in the period of final maturity. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(in millions) September 30, 2010	Amortized Cost	Fair Value
Contractual maturity		
Within one year	\$ 177	\$ 177
After one year through five years	181	188
After five years through ten years	263	271
After ten years	5,314	5,491
Subtotal	5,935	6,127
Equity and other nondebt securities:		
Auction-rate preferred securities	608	584
Money market and other mutual funds	105	105
Total investment securities available-for-sale	\$ 6,648	\$ 6,816

Included in the contractual maturity distribution in the table above were auction-rate securities with a total amortized cost and fair value of \$45 million and \$38 million, respectively. Auction-rate securities are long-term, floating rate instruments for which interest rates are reset at periodic auctions. At each successful auction, the Corporation has the option to sell the security at par value. Additionally, the issuers of auction-rate securities generally have the right to redeem or refinance the debt. As a result, the expected life of auction-rate securities may differ significantly from the contractual life. Also included in the table above were residential mortgage-backed securities with a total amortized cost and fair value of \$5,712 million and \$5,912 million, respectively. The actual cash flows of mortgage-backed securities may differ from contractual maturity as the borrowers of the underlying loans may exercise prepayment options.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

At September 30, 2010, investment securities with a carrying value of \$2.1 billion were pledged where permitted or required by law to secure \$1.8 billion of liabilities, primarily public and other deposits of state and local government agencies and derivative instruments.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 4 - Allowance for Credit Losses**

The following summarizes the changes in the allowance for loan losses:

(in millions)	Nine Months Ended September 30,	
	2010	2009
Balance at beginning of period	\$ 985	\$ 770
Loan charge-offs:		
Domestic		
Commercial	152	262
Real estate construction		
Commercial Real Estate business line (a)	141	201
Other business lines (b)	4	1
Total real estate construction	145	202
Commercial mortgage		
Commercial Real Estate business line (a)	44	63
Other business lines (b)	104	56
Total commercial mortgage	148	119
Residential mortgage	9	15
Consumer	24	25
Lease financing	1	30
International	8	10
Total loan charge-offs	487	663
Recoveries:		
Domestic		
Commercial	18	11
Real estate construction	8	1
Commercial mortgage	6	2
Consumer	2	2
Lease financing	1	1
International	1	2
Total recoveries	36	19
Net loan charge-offs	451	644
Provision for loan losses	423	826
Foreign currency translation adjustment		1
Balance at end of period	\$ 957	\$ 953

(a) Primarily charge-offs of loans to real estate investors and developers.

(b) Primarily charge-offs of loans secured by owner-occupied real estate.

Changes in the allowance for credit losses on lending-related commitments, included in accrued expenses and other liabilities on the consolidated balance sheets, are summarized in the following table.

(in millions)	Nine Months Ended September 30,	
	2010	2009
Balance at beginning of period	\$ 37	\$ 38
Less: Charge-offs on lending-related commitments (a)		
Add: Provision for credit losses on lending-related commitments	1	(3)
Balance at end of period	\$ 38	\$ 35

(a) Charge-offs result from the sale of unfunded lending-related commitments.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 4 - Allowance for Credit Losses (continued)**

The following presents the carrying value of impaired loans and the related allowance as of September 30, 2010 and December 31, 2009:

(in millions)	September 30, 2010		December 31, 2009	
Total nonaccrual loans	\$	1,163	\$	1,165
Total reduced-rate loans		28		16
Total nonperforming loans		1,191		1,181
Total performing restructured loans		50		11
Total impaired loans	\$	1,241	\$	1,192
Individually evaluated impaired loans	\$	1,035	\$	988
Individually evaluated impaired loans requiring an allowance	\$	1,011	\$	958
Allowance on individually evaluated impaired loans (a)	\$	197	\$	193

(a) Included allowances of \$26 million and \$4 million attributable to troubled debt restructurings at September 30, 2010 and December 31, 2009, respectively.

Individually evaluated impaired loans averaged \$959 million and \$945 million for the three- and nine-month periods ended September 30, 2010, respectively, and \$996 million and \$903 million for the three- and nine-month periods ended September 30, 2009, respectively.

Note 5 - Derivative and Credit-Related Financial Instruments

In the normal course of business, the Corporation enters into various transactions involving derivative and credit-related financial instruments to manage exposure to fluctuations in interest rate, foreign currency and other market risks and to meet the financing needs of customers. These financial instruments involve, to varying degrees, elements of market and credit risk. Derivatives are carried at fair value in the consolidated financial statements. Market and credit risk are included in the determination of fair value.

Market risk is the potential loss that may result from movements in interest rates, foreign currency exchange rates or energy commodity prices that cause an unfavorable change in the value of a financial instrument. The Corporation manages this risk by establishing monetary exposure limits and monitoring compliance with those limits. Market risk inherent in interest rate and energy contracts entered into on behalf of customers is mitigated by taking offsetting positions, except in those circumstances when the amount, tenor and/or contract rate level results in negligible economic risk, whereby the cost of purchasing an offsetting contract is not economically justifiable. The Corporation mitigates most of the inherent market risk in foreign exchange contracts entered into on behalf of customers by taking offsetting positions and manages the

remainder through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly. Market risk inherent in derivative instruments held or issued for risk management purposes is typically offset by changes in the fair value of the assets or liabilities being hedged.

Credit risk is the possible loss that may occur in the event of nonperformance by the counterparty to a financial instrument. For customer-initiated derivatives, the Corporation attempts to minimize credit risk arising from financial instruments by evaluating the creditworthiness of each counterparty, adhering to the same credit approval process used for traditional lending activities and obtaining collateral as deemed necessary.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 5 - Derivative and Credit-Related Financial Instruments (continued)

For derivatives with dealer counterparties, the Corporation utilizes both counterparty risk limits and monitoring procedures as well as master netting arrangements and bilateral collateral agreements to facilitate the management of credit risk. Master netting arrangements effectively reduce credit risk by permitting settlement, on a net basis, of contracts entered into with the same counterparty. Bilateral collateral agreements require daily exchange of cash or highly rated securities issued by the U.S. Treasury or other U.S. government agencies to collateralize amounts due to either party beyond certain risk limits. At September 30, 2010, counterparties had pledged marketable investment securities to secure approximately 80 percent of the fair value of contracts with bilateral collateral agreements in an unrealized gain position. For those counterparties not covered under bilateral collateral agreements, collateral is obtained, if deemed necessary, based on the results of management's credit evaluation of the counterparty. Collateral varies, but may include cash, investment securities, accounts receivable, equipment or real estate. Included in the fair value of derivative instruments are credit valuation adjustments reflecting counterparty credit risk. These adjustments are determined by applying a credit spread for the counterparty or the Corporation, as appropriate, to the total expected exposure of the derivative.

The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position on September 30, 2010 was \$165 million, for which the Corporation had pledged collateral of \$157 million in the normal course of business. The credit-risk-related contingent features require the Corporation's debt to maintain an investment grade credit rating from each of the major credit rating agencies. If the Corporation's debt were to fall below investment grade, the counterparties to the derivative instruments could require additional overnight collateral on derivative instruments in net liability positions. If the credit-risk-related contingent features underlying these agreements had been triggered on September 30, 2010, the Corporation would have been required to assign an additional \$15 million of collateral to its counterparties.

The Corporation had commitments to purchase \$615 million of when-issued investment securities for its available-for-sale and trading securities portfolios at September 30, 2010. Outstanding commitments expose the Corporation to both credit and market risk.

Derivative Instruments

The following table presents the composition of the Corporation's derivative instruments held or issued for risk management purposes or in connection with customer-initiated and other activities at September 30, 2010 and December 31, 2009. The table excludes commitments, warrants accounted for as derivatives and a derivative related to the Corporation's 2008 sale of its remaining ownership of Visa shares.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 5 - Derivative and Credit-Related Financial Instruments (continued)**

(in millions)	September 30, 2010			December 31, 2009		
	Notional/ Contract Amount (b)	Fair Value (a)		Notional/ Contract Amount (b)	Fair Value (a)	
Asset Derivatives (Unrealized Gains)		Liability Derivatives (Unrealized Losses)	Asset Derivatives (Unrealized Gains)		Liability Derivatives (Unrealized Losses)	
Risk management purposes						
Derivatives designated as hedging instruments						
Interest rate contracts:						
Swaps - cash flow - receive fixed/pay floating	\$ 1,000	\$ 8	\$	\$ 1,700	\$ 30	\$
Swaps - fair value - receive fixed/pay floating	1,600	341		1,600	194	
Total risk management interest rate swaps designated as hedging instruments	2,600	349		3,300	224	
Derivatives used as economic hedges						
Foreign exchange contracts:						
Spot, forwards and swaps	293	2		253		1
Total risk management purposes	\$ 2,893	\$ 351	\$	\$ 3,553	\$ 224	\$ 1
Customer-initiated and other activities						
Interest rate contracts:						
Caps and floors written	\$ 921	\$	\$ 8	\$ 1,176	\$	\$ 10
Caps and floors purchased	921	8		1,176	10	
Swaps	9,358	331	306	9,744	258	230
Total interest rate contracts	11,200	339	314	12,096	268	240
Energy derivative contracts:						
Caps and floors written	890		45	869		70
Caps and floors purchased	890	45		869	70	
Swaps	417	47	47	599	67	66
Total energy derivative contracts	2,197	92	92	2,337	137	136
Foreign exchange contracts:						
Spot, forwards, futures, options and swaps	2,639	55	51	2,023	35	33
Total customer-initiated and other activities	\$ 16,036	\$ 486	\$ 457	\$ 16,456	\$ 440	\$ 409
Total derivatives	\$ 18,929	\$ 837	\$ 457	\$ 20,009	\$ 664	\$ 410

(a) Asset derivatives are included in accrued income and other assets and liability derivatives are included in accrued expenses and other liabilities in the consolidated balance sheets. Included in the fair value of derivative assets and liabilities are credit valuation adjustments reflecting counterparty credit risk and credit risk of the Corporation. The fair value of derivative assets included credit valuation

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

- adjustments for counterparty credit risk totaling \$5 million and \$4 million at September 30, 2010 and December 31, 2009, respectively.
- (b) Notional or contract amounts, which represent the extent of involvement in the derivatives market, are used to determine the contractual cash flows required in accordance with the terms of the agreement. These amounts are typically not exchanged, significantly exceed amounts subject to credit or market risk and are not reflected in the consolidated balance sheets.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 5 - Derivative and Credit-Related Financial Instruments (continued)***Risk Management*

As an end-user, the Corporation employs a variety of financial instruments for risk management purposes, including cash instruments, such as investment securities, as well as derivative instruments. Activity related to these instruments is centered predominantly in the interest rate markets and mainly involves interest rate swaps. Various other types of instruments also may be used to manage exposures to market risks, including interest rate caps and floors, total return swaps, foreign exchange forward contracts and foreign exchange swap agreements.

As part of a fair value hedging strategy, the Corporation entered into interest rate swap agreements for interest rate risk management purposes. These interest rate swap agreements effectively modify the Corporation's exposure to interest rate risk by converting fixed-rate debt to a floating rate. These agreements involve the receipt of fixed-rate interest amounts in exchange for floating-rate interest payments over the life of the agreement, without an exchange of the underlying principal amount.

Risk management fair value interest rate swaps generated net interest income of \$19 million and \$58 million for the three- and nine-month periods ended September 30, 2010, respectively, compared to net interest income of \$17 million and \$43 million for the three- and nine-month periods ended September 30, 2009, respectively.

The net gains (losses) recognized in other noninterest income (i.e., the ineffective portion) in the consolidated statements of income on risk management derivatives designated as fair value hedges of fixed-rate debt was as follows.

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Interest rate swaps	\$ (1)	\$ (1)	\$ (3)	\$ (3)

As part of a cash flow hedging strategy, the Corporation entered into predominantly two-year interest rate swap agreements (weighted-average original maturity of 2.3 years) that effectively convert a portion of existing and forecasted floating-rate loans to a fixed-rate basis, thus reducing the impact of interest rate changes on future interest income over the life of the agreements (currently over the next six months). Approximately two percent (\$1.0 billion) of the Corporation's outstanding loans were designated as hedged items to interest rate swap agreements at September 30, 2010. If interest rates, interest yield curves and notional amounts remain at current levels, the Corporation expects to reclassify \$4 million of net gains, net of tax, on derivative instruments designated as cash flow hedges from accumulated other comprehensive income (loss) to earnings during the next six months due to receipt of variable interest associated with existing and forecasted floating-rate loans.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

The net gains (losses) recognized in income and OCI on risk management derivatives designated as cash flow hedges of loans for the three- and nine-month periods ended September 30, 2010 and 2009 are displayed in the table below.

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Interest rate swaps				
Gain (loss) recognized in OCI (effective portion)	\$ (4)	\$ 5	\$ 3	\$ 10
Gain (loss) recognized in other noninterest income (ineffective portion)	3			
Gain reclassified from accumulated OCI into interest and fees on loans (effective portion)	7	8	24	25

Foreign exchange rate risk arises from changes in the value of certain assets and liabilities denominated in foreign currencies. The Corporation employs spot and forward contracts in addition to swap contracts to manage exposure to these and other risks.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 5 - Derivative and Credit-Related Financial Instruments (continued)**

The net gains (losses) recognized in other noninterest income in the consolidated statements of income on risk management derivative instruments used as economic hedges were as follows.

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Foreign exchange contracts	\$	\$	1	\$

The following table summarizes the expected weighted average remaining maturity of the notional amount of risk management interest rate swaps and the weighted average interest rates associated with amounts expected to be received or paid on interest rate swap agreements as of September 30, 2010 and December 31, 2009.

(dollar amounts in millions)	Notional Amount	Remaining Maturity (in years)	Weighted Average	
			Receive Rate	Pay Rate (a)
September 30, 2010				
Swaps - cash flow - receive fixed/pay floating rate				
Variable rate loan designation	\$ 1,000	0.3	4.92%	3.25%
Swaps - fair value - receive fixed/pay floating rate				
Medium- and long-term debt designation	1,600	7.3	5.73	0.91
Total risk management interest rate swaps	\$ 2,600			
December 31, 2009				
Swaps - cash flow - receive fixed/pay floating rate				
Variable rate loan designation	\$ 1,700	0.9	5.22%	3.25%
Swaps - fair value - receive fixed/pay floating rate				
Medium- and long-term debt designation	1,600	8.1	5.73	1.01
Total risk management interest rate swaps	\$ 3,300			

(a) Variable rates paid on receive fixed swaps are based on prime and LIBOR (with various maturities) rates in effect at September 30, 2010 and December 31, 2009.

Management believes these hedging strategies achieve the desired relationship between the rate maturities of assets and funding sources which, in turn, reduce the overall exposure of net interest income to interest rate risk, although there can be no assurance that such strategies will be successful.

Customer-Initiated and Other

Fee income is earned from entering into various transactions at the request of customers (customer-initiated contracts), principally foreign exchange contracts, interest rate contracts and energy derivative contracts. For customer-initiated foreign exchange contracts, the Corporation mitigates most of the inherent market risk by taking offsetting positions and manages the remainder through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly.

For those customer-initiated derivative contracts which were not offset or where the Corporation holds a speculative position within the limits described above, the Corporation recognized in other noninterest income in the consolidated statements of income net gains (losses) of less than \$0.5 million in both the three-month periods ended September 30, 2010 and 2009, and \$1 million of net gains in the both nine-month periods ended September 30, 2010 and 2009.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 5 - Derivative and Credit-Related Financial Instruments (continued)**

Fair values of customer-initiated and other derivative instruments represent the net unrealized gains or losses on such contracts and are recorded in the consolidated balance sheets. Changes in fair value are recognized in the consolidated statements of income. The net gains recognized in income on customer-initiated derivative instruments, net of the impact of offsetting positions, were as follows.

(in millions)	Location of Gain	Three Months Ended September 30,		Nine Months Ended September 30,	
		2010	2009	2010	2009
Interest rate contracts	Other noninterest income	\$ (2)	\$ 2	\$ 5	\$ 8
Energy derivative contracts	Other noninterest income			1	1
Foreign exchange contracts	Foreign exchange income	7	7	26	24
Total		\$ 5	\$ 9	\$ 32	\$ 33

Additional information regarding the nature, terms and associated risks of derivative instruments can be found in the Corporation's 2009 Annual Report on page 54 and in Notes 1 and 10 to the consolidated financial statements.

Credit-Related Financial Instruments

The Corporation issues off-balance sheet financial instruments in connection with commercial and consumer lending activities. The Corporation's credit risk associated with these instruments is represented by the contractual amounts indicated in the following table.

(in millions)	September 30, 2010	December 31, 2009
Unused commitments to extend credit:		
Commercial and other	\$ 22,954	\$ 22,451
Bankcard, revolving check credit and home equity loan commitments	1,709	1,917
Total unused commitments to extend credit	\$ 24,663	\$ 24,368
Standby letters of credit	\$ 5,588	\$ 5,652
Commercial letters of credit	90	104
Other credit-related financial instruments	3	

The Corporation maintains an allowance to cover probable credit losses inherent in lending-related commitments, including unused commitments to extend credit, letters of credit and financial guarantees. At September 30, 2010 and December 31, 2009, the allowance for credit losses on lending-related commitments, included in accrued expenses and other liabilities on the consolidated balance sheets, was \$38 million and \$37 million, respectively.

Unused Commitments to Extend Credit

Commitments to extend credit are legally binding agreements to lend to a customer, provided there is no violation of any condition established in the contract. These commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many commitments expire without being drawn upon, the total contractual amount of commitments does not necessarily represent future cash requirements of the Corporation. Commercial and other unused commitments are primarily variable rate commitments. The carrying value of the Corporation's unused commitments to extend credit totaled \$15 million and \$20 million, at September 30, 2010 and December 31, 2009, respectively, which was included in the allowance for credit losses on lending-related commitments.

At September 30, 2010 and December 31, 2009, commitments to lend additional funds to borrowers whose terms have been modified in troubled debt restructurings totaled \$3 million and \$5 million, respectively.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 5 - Derivative and Credit-Related Financial Instruments (continued)***Standby and Commercial Letters of Credit*

Standby and commercial letters of credit represent conditional obligations of the Corporation which guarantee the performance of a customer to a third party. Standby letters of credit are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. Commercial letters of credit are issued to finance foreign or domestic trade transactions and are short-term in nature. These contracts expire in decreasing amounts through the year 2019. The Corporation may enter into participation arrangements with third parties that effectively reduce the maximum amount of future payments which may be required under standby and commercial letters of credit. These risk participations covered \$321 million and \$404 million of the \$5.7 billion and \$5.8 billion standby and commercial letters of credit outstanding at September 30, 2010 and December 31, 2009, respectively.

The carrying value of the Corporation's standby and commercial letters of credit, included in accrued expenses and other liabilities on the consolidated balance sheet, totaled \$88 million at September 30, 2010, including \$65 million of deferred fees and \$23 million in the allowance for credit losses on lending-related commitments. At December 31, 2009, the comparable amounts were \$70 million, \$53 million and \$17 million, respectively.

The following table presents a summary of total internally classified watch list standby and commercial letters of credit (generally consistent with regulatory defined special mention, substandard and doubtful) at September 30, 2010 and December 31, 2009. The Corporation manages credit risk through underwriting, periodically reviewing and approving its credit exposures using Board committee approved credit policies and guidelines.

(dollar amounts in millions)	September 30, 2010		December 31, 2009	
Total watch list standby and commercial letters of credit	\$	283	\$	432
As a percentage of total outstanding standby and commercial letters of credit		5.0%		7.5%

Other credit-related financial instruments

The Corporation enters into credit risk participation agreements, under which the Corporation assumes credit exposure associated with a borrower's performance related to certain interest rate derivative contracts. The Corporation is not a party to the interest rate derivative contracts and only enters into these credit risk participation agreements in instances in which the Corporation is also a party to the related loan participation agreement for such borrowers. The Corporation manages its credit risk on the credit risk participation agreements by monitoring the creditworthiness of the borrowers, which is based on the normal credit review process had it entered into the derivative instruments directly

with the borrower. The notional amount of such credit risk participation agreement reflects the pro-rata share of the derivative instrument, consistent with its share of the related participated loan. As of September 30, 2010 and December 31, 2009, the total notional amount of the credit risk participation agreements was approximately \$353 million and \$523 million, respectively, and the fair value for each period was a nominal liability, which is included in customer-initiated interest rate contracts recorded in accrued expenses and other liabilities on the consolidated balance sheets. The maximum estimated exposure to these agreements, as measured by projecting a maximum value of the guaranteed derivative instruments, assuming 100% default by all obligors on the maximum values, was approximately \$14 million and \$18 million at September 30, 2010 and December 31, 2009, respectively. As of September 30, 2010, the credit risk participation agreements had a weighted average remaining maturity for outstanding agreements of 1.7 years.

In 2008, the Corporation sold its remaining ownership of Visa Class B shares and entered into a derivative contract. Under the terms of the derivative contract, the Corporation will compensate the counterparty primarily for dilutive adjustments made to the conversion factor of the Visa Class B shares to Class A shares based on the ultimate outcome of litigation involving Visa. Conversely, the Corporation will be compensated by the counterparty for any increase in the conversion factor from anti-dilutive adjustments. The notional amount of the derivative contract was equivalent to approximately 780 thousand Visa Class B shares. The fair value of the derivative liability was \$3 million and less than \$0.5 million at September 30, 2010 and December 31, 2009, respectively, included in accrued expenses and other liabilities on the consolidated balance sheets.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 6 - Variable Interest Entities (VIEs)

The Corporation evaluates its interest in certain entities to determine if these entities meet the definition of a VIE and whether the Corporation is the primary beneficiary and should consolidate the entity based on the variable interests it held both at inception and when there is a change in circumstances that require a reconsideration. The following provides a summary of the VIEs in which the Corporation has an interest.

The Corporation has a limited partnership interest in 144 low income housing tax credit/historic rehabilitation tax credit partnerships. These entities meet the definition of a VIE; however, the Corporation is not the primary beneficiary of the entities, as the general partner has both the power to direct the activities that most significantly impact the economic performance of the entities and the obligation to absorb losses or the right to receive benefits that could be significant to the entities. While the partnership agreements allow the limited partners, through a majority vote, to remove the general partner, this right is not deemed to be substantive as the general partner can only be removed for cause.

The Corporation accounts for its interest in these partnerships on either the cost or equity method. Exposure to loss as a result of the Corporation's involvement with these entities at September 30, 2010 was limited to the book basis of the Corporation's investment of approximately \$332 million, which includes unused commitments for future investments.

As a limited partner, the Corporation obtains income tax credits and deductions from the operating losses of these low income housing tax credit/historic rehabilitation tax credit partnerships, which are recorded as a reduction of income tax expense (or an increase to income tax benefit) and a reduction of federal income taxes payable. These income tax credits and deductions are allocated to the funds' investors based on their ownership percentages. Investment balances, including all legally binding commitments to fund future investments, are included in accrued income and other assets on the consolidated balance sheets, with amortization and other write-downs of investments recorded in other noninterest income on the consolidated statements of income. In addition, a liability is recognized in accrued expenses and other liabilities on the consolidated balance sheets for all legally binding unfunded commitments to fund low income housing partnerships (\$62 million at September 30, 2010).

The Corporation provided no financial or other support that was not contractually required to any of the above VIEs during the nine-month periods ended September 30, 2010 and 2009.

The following table summarizes the impact of these VIEs on line items on the Corporation's consolidated statements of income.

(in millions) Classification in Earnings	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Other noninterest income	\$	(13)	\$	(12)	\$	(37)	\$	(35)
Provision (benefit) for income taxes (a)		(12)		(12)		(36)		(35)

(a) Income tax credits from low income housing tax credit/historic rehabilitation tax credit partnerships.

Additional information regarding the Corporation's consolidation policy can be found in Note 1 to these consolidated financial statements (unaudited) and Note 1 to the consolidated financial statements in the Corporation's 2009 Annual Report.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 7 - Medium- and Long-Term Debt**

Medium- and long-term debt are summarized as follows:

(in millions)	September 30, 2010	December 31, 2009
Parent company		
Subordinated notes:		
4.80% subordinated note due 2015	\$ 346	\$ 325
6.576% subordinated notes due 2010	511	511
Total subordinated notes	857	836
Medium-term notes:		
Floating-rate based on LIBOR indices due 2010		150
3.00% notes due 2015	298	
Total parent company	1,155	986
Subsidiaries		
Subordinated notes:		
7.125% subordinated note due 2010		152
5.70% subordinated note due 2014	286	275
5.75% subordinated notes due 2016	703	678
5.20% subordinated notes due 2017	595	543
8.375% subordinated note due 2024	199	187
7.875% subordinated note due 2026	233	204
Total subordinated notes	2,016	2,039
Medium-term notes:		
Floating-rate based on LIBOR indices due 2010 to 2012	1,017	1,982
Federal Home Loan Bank advances:		
Floating-rate based on LIBOR indices due 2010 to 2014	3,000	6,000
Other notes:		
6.0% - 6.4% fixed-rate notes due 2020	51	53
Total subsidiaries	6,084	10,074
Total medium- and long-term debt	\$ 7,239	\$ 11,060

The carrying value of medium- and long-term debt was adjusted to reflect the gain or loss attributable to the risk hedged with interest rate swaps.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Comerica Bank (the Bank), a subsidiary of the Corporation, is a member of the FHLB, which provides short- and long-term funding collateralized by mortgage-related assets to its members. In the third quarter 2010, the Bank early redeemed, without penalty, \$2.0 billion of floating-rate FHLB advances at par due 2012 and 2013. FHLB advances bear interest at variable rates based on LIBOR and were secured by a blanket lien on \$17 billion of real estate-related loans at September 30, 2010.

In the first quarter 2010, the Bank exercised its option to redeem, at par, a \$150 million, 7.125% subordinated note, which had an original maturity date of 2013, and recognized a pre-tax gain of \$2 million resulting from the previous termination of a related interest rate swap. In addition, the Bank repurchased, at a discount, \$15 million of floating rate medium-term notes maturing in 2011 in the first quarter 2010.

In the third quarter 2010, the Corporation issued \$300 million of 3.00% medium-term senior notes due 2015. A portion of the proceeds, along with cash on hand, was used to redeem trust preferred securities on October 1, 2010, as discussed below, and the remainder was used for general corporate purposes.

On October 1, 2010, the Corporation redeemed, at par, \$515 million of 6.576% subordinated notes due 2037, with a carrying value of \$511 million at September 30, 2010, and recognized a pre-tax charge of approximately

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 7 - Medium- and Long-Term Debt (continued)**

\$5 million in the fourth quarter 2010 resulting from the accelerated accretion of the original issuance discount. The notes relate to \$500 million, par value, of trust preferred securities issued by an unconsolidated subsidiary, which were concurrently redeemed.

Note 8 - Accumulated Other Comprehensive Income (Loss)

Other comprehensive income (loss) includes the change in net unrealized gains and losses on investment securities available-for-sale, the change in accumulated net gains and losses on cash flow hedges and the change in the accumulated defined benefit and other postretirement plans adjustment. Total comprehensive income (loss) was \$279 million and \$(6) million for the nine months ended September 30, 2010 and 2009, respectively. The \$285 million increase in total comprehensive income for the nine months ended September 30, 2010, when compared to the same period in the prior year, resulted primarily from a \$164 million after-tax increase in net unrealized gains on investment securities available-for-sale and a \$135 million increase in net income. The following table presents reconciliations of the components of accumulated other comprehensive income (loss) for the nine months ended September 30, 2010 and 2009.

(in millions)	Nine Months Ended September 30,	
	2010	2009
Accumulated net unrealized gains on investment securities available-for-sale:		
Balance at beginning of period, net of tax	\$ 11	\$ 131
Net unrealized holding gains arising during the period	154	126
Less: Reclassification adjustment for net gains included in net income	3	233
Change in net unrealized gains before income taxes	151	(107)
Less: Provision for income taxes	55	(39)
Change in net unrealized gains on investment securities available-for-sale, net of tax	96	(68)
Balance at end of period, net of tax	\$ 107	\$ 63
Accumulated net gains on cash flow hedges:		
Balance at beginning of period, net of tax	\$ 18	\$ 30
Net cash flow hedge gains arising during the period	3	10
Less: Reclassification adjustment for net gains included in net income	24	25
Change in net cash flow hedge gains before income taxes	(21)	(15)
Less: Provision for income taxes	(8)	(6)
Change in net cash flow hedge gains, net of tax	(13)	(9)
Balance at end of period, net of tax	\$ 5	\$ 21
Accumulated defined benefit pension and other postretirement plans adjustment:		
Balance at beginning of period, net of tax	\$ (365)	\$ (470)

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Net defined benefit pension and other postretirement adjustment arising during the period	(6)	
Less: Adjustment for amounts recognized as components of net periodic benefit cost during the period	(30)	(40)
Change in defined benefit pension and other postretirement plans adjustment before income taxes	24	40
Less: Provision for income taxes	9	15
Change in defined benefit pension and other postretirement plans adjustment, net of tax	15	25
Balance at end of period, net of tax	\$ (350)	\$ (445)
Total accumulated other comprehensive loss at end of period, net of tax	\$ (238)	\$ (361)

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 9 - Net Income (Loss) per Common Share**

Basic and diluted income (loss) from continuing operations per common share and net income (loss) per common share for the three- and nine-month periods ended September 30, 2010 and 2009 were computed as follows:

(in millions, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Basic and diluted				
Income from continuing operations	\$ 59	\$ 19	\$ 164	\$ 45
Less:				
Preferred stock dividends		34	29	101
Redemption discount accretion on preferred stock			94	
Income allocated to participating securities		1		1
Income (loss) from continuing operations attributable to common shares	\$ 59	\$ (16)	\$ 41	\$ (57)
Net income	\$ 59	\$ 19	\$ 181	\$ 46
Less:				
Preferred stock dividends		34	29	101
Redemption discount accretion on preferred stock			94	
Income allocated to participating securities		1		1
Net income (loss) attributable to common shares	\$ 59	\$ (16)	\$ 58	\$ (56)
Basic average common shares	175	149	168	149
Basic income (loss) from continuing operations per common share	\$ 0.34	\$ (0.10)	\$ 0.24	\$ (0.38)
Basic net income (loss) per common share	\$ 0.34	\$ (0.10)	\$ 0.34	\$ (0.37)
Basic average common shares	175	149	168	149
Dilutive common stock equivalents:				
Net effect of the assumed exercise of stock options	1		1	
Net effect of the assumed exercise of warrants	2		2	
Diluted average common shares	178	149	171	149
Diluted income (loss) from continuing operations per common share	\$ 0.33	\$ (0.10)	\$ 0.24	\$ (0.38)
Diluted net income (loss) per common share	\$ 0.33	\$ (0.10)	\$ 0.34	\$ (0.37)

In 2008, the Corporation issued warrants to the U.S. Department of Treasury (the U.S. Treasury) to purchase 11.5 million shares of common stock at \$29.40 per share in connection with the Capital Purchase Program. In the second quarter 2010, the Corporation registered the warrants with the Securities and Exchange Commission and the U.S. Treasury auctioned the warrants to the public. The warrants are listed and traded on

the New York Stock Exchange.

Basic income (loss) from continuing operations per common share and net income (loss) per common share are calculated using the two-class method. The two-class method is an earnings allocation formula that determines earnings per share for each share of common stock and participating securities according to dividends declared (distributed earnings) and participation rights in undistributed earnings. Distributed and undistributed earnings are allocated between common and participating security shareholders based on their respective rights to receive dividends. Unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are considered participating securities (i.e., nonvested restricted stock). Undistributed net losses are not allocated to nonvested restricted shareholders, as these shareholders do not have a contractual obligation to fund the losses incurred by the Corporation. Income (loss) from continuing operations attributable to common shares and net income (loss) attributable to common shares are then divided by the weighted-average number of common shares outstanding during the period, net of nonvested restricted shares.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 9 - Net Income (Loss) per Common Share (continued)**

Diluted income (loss) from continuing operations per common share and net income (loss) per common share consider common stock issuable under the assumed exercise of stock options granted under the Corporation's stock plans and warrants. Diluted income (loss) from continuing operations attributable to common shares and net income (loss) attributable to common shares are then divided by the total of weighted-average number of common shares and common stock equivalents outstanding during the period, net of nonvested restricted shares.

The following average shares related to outstanding options to purchase shares of common stock were not included in the computation of diluted net income (loss) per common share because the exercise prices for these options and warrants were greater than the average market price of common shares for the period.

(shares in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Average shares related to outstanding options and warrants	15.8	28.6	15.4	29.3
Range of exercise prices	\$36.77 - \$64.50	\$30.77 - \$64.50	\$36.24 - \$64.50	\$21.95 - \$66.81

Note 10 - Employee Benefit Plans

Net periodic benefit costs are charged to employee benefits expense on the consolidated statements of income. The components of net periodic benefit cost for the Corporation's qualified pension plan, non-qualified pension plan and postretirement benefit plan are as follows:

Qualified Defined Benefit Pension Plan

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Service cost	\$ 6	\$ 7	\$ 21	\$ 21
Interest cost	19	18	55	52
Expected return on plan assets	(30)	(27)	(87)	(78)
Amortization of unrecognized prior service cost	1	2	5	5
Amortization of unrecognized net loss	10	9	18	28

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Net periodic benefit cost \$ 6 \$ 9 \$ 12 \$ 28

Non-Qualified Defined Benefit Pension Plan

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,					
	2010	2009	2010	2009				
Service cost	\$	\$	1	\$	2	\$	3	
Interest cost		3	2		7		7	
Amortization of unrecognized prior service cost					(1)		(1)	
Amortization of unrecognized net loss		1	2		3		7	
Net periodic benefit cost	\$	4	\$	5	\$	11	\$	16

Postretirement Benefit Plan

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,					
	2010	2009	2010	2009				
Interest cost	\$	1	\$	2	\$	3	\$	4
Expected return on plan assets		(1)		(1)		(3)		(3)
Amortization of unrecognized transition obligation		1		1		3		3
Amortization of unrecognized prior service cost		1				1		
Amortization of unrecognized net loss						1		1
Net periodic benefit cost	\$	2	\$	2	\$	5	\$	5

For further information on the Corporation's employee benefit plans, refer to Note 19 to the consolidated financial statements in the Corporation's 2009 Annual Report.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 11 - Income Taxes and Tax-Related Items

The provision (benefit) for federal income taxes is computed by applying the statutory federal income tax rate to income (loss) before income taxes as reported in the consolidated financial statements after deducting non-taxable items, principally income on bank-owned life insurance, and deducting tax credits related to investments in low income housing partnerships. Tax interest, state taxes and foreign taxes are then added to the federal tax provision.

In first quarter 2009, the Corporation applied an estimated annual effective tax rate to interim period pre-tax income (loss) to calculate the income tax provision (benefit) for the quarter, in accordance with the principal method prescribed by the accounting guidance established for computing income taxes in interim periods. The guidance allows for an alternative method to calculate the effective tax rate when an entity is unable to make a reliable estimate of pre-tax income (loss) for the fiscal year. Under the alternative method, interim period federal income taxes are based on each discrete quarter's pre-tax income (loss). In light of the volatility and uncertainty in the economic market, the Corporation applied the alternative method to compute the income tax benefit beginning in the second quarter 2009.

At September 30, 2010, net unrecognized tax benefits were \$7 million, compared to net unrecognized tax benefits of \$1 million at September 30, 2009. The increase in unrecognized tax benefits of \$6 million for the nine months ended September 30, 2010, when compared to the same period in the prior year, was primarily the result of the recognition of anticipated settlements with federal and state tax authorities. The Corporation anticipates that it is reasonably possible that settlements of federal and state tax issues will result in a decrease in the net unrecognized tax benefit of \$3 million within the next twelve months. Accrued tax interest was a receivable of \$1 million at September 30, 2010 compared to an accrued tax interest payable of \$19 million at September 30, 2009. The decrease in accrued interest of \$20 million for the nine months ended September 30, 2010, when compared to the same period in the prior year, was primarily the result of the settlement of agreed items for certain years related to structured leasing transactions.

Based on current knowledge and a probability assessment of various potential outcomes, the Corporation believes that current tax reserves are adequate to cover the matters outlined above, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation's consolidated financial condition or results of operations. Probabilities and outcomes are reviewed as events unfold, and adjustments to the reserves are made when necessary.

Net deferred tax assets were approximately \$234 million at September 30, 2010. A valuation allowance is provided when it is more-likely-than-not that some portion of the deferred tax asset will not be realized. The valuation allowance of \$1 million for certain state deferred tax assets was unchanged at September 30, 2010, compared to September 30, 2009. The Corporation determined that a valuation allowance was not needed against the federal deferred tax assets. Management's determination was based on taxable income in the carry-back period, existing taxable temporary differences and anticipated future events.

Note 12 - Contingent Liabilities

The Corporation and its subsidiaries are not parties to any material litigation. However, the Corporation and certain of its subsidiaries are subject to various pending or threatened legal proceedings arising out of the normal course of business or operations. In view of the inherent difficulty of predicting the outcome of such matters, the Corporation cannot state what the eventual outcome of these matters will be. Based on current knowledge and after consultation with legal counsel, management believes that current reserves are adequate, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation's consolidated financial condition. For information regarding income tax contingencies, refer to Note 11.

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 13 - Business Segment Information

The Corporation has strategically aligned its operations into three major business segments: the Business Bank, the Retail Bank, and Wealth & Institutional Management. These business segments are differentiated based on the type of customer and the related products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. The Finance segment includes the Corporation's securities portfolio and asset and liability management activities. This segment is responsible for managing the Corporation's funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation's exposure to liquidity, interest rate risk, and foreign exchange risk. The Other category includes discontinued operations, the income and expense impact of equity and cash, tax benefits not assigned to specific business segments and miscellaneous other expenses of a corporate nature. Business segment results are produced by the Corporation's internal management accounting system. This system measures financial results based on the internal business unit structure of the Corporation. Information presented is not necessarily comparable with similar information for any other financial institution. The management accounting system assigns balance sheet and income statement items to each business segment using certain methodologies, which are regularly reviewed and refined. For comparability purposes, amounts in all periods are based on business segments and methodologies in effect at September 30, 2010. These methodologies may be modified as the management accounting system is enhanced and changes occur in the organizational structure and/or product lines.

For a description of the business activities of each business segment and further information on the methodologies, which form the basis for these results, refer to Note 24 to the consolidated financial statements in the Corporation's 2009 Annual Report.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 13 - Business Segment Information (continued)**

Business segment financial results for the nine months ended September 30, 2010 and 2009 are shown in the following table.

(dollar amounts in millions) Nine Months Ended September 30, 2010	Business Bank	Retail Bank	Wealth & Institutional Management	Finance	Other	Total
Earnings summary:						
Net interest income (expense) (FTE)	\$ 1,029	\$ 397	\$ 128	\$ (313)	\$ 4	\$ 1,245
Provision for loan losses	277	75	68		3	423
Noninterest income	222	131	181	37	3	574
Noninterest expenses	475	480	230	6	12	1,203
Provision (benefit) for income taxes (FTE)	144	(10)	4	(107)	(2)	29
Income from discontinued operations, net of tax					17	17
Net income (loss)	\$ 355	\$ (17)	\$ 7	\$ (175)	\$ 11	\$ 181
Net credit-related charge-offs	\$ 351	\$ 66	\$ 34	\$	\$	\$ 451
Selected average balances:						
Assets	\$ 30,733	\$ 5,939	\$ 4,873	\$ 9,266	\$ 5,347	\$ 56,158
Loans	30,400	5,452	4,818	25	(4)	40,691
Deposits	18,700	16,874	2,773	750	96	39,193
Liabilities	18,667	16,838	2,757	10,875	887	50,024
Attributed equity	3,077	620	393	997	1,047	6,134
Statistical data:						
Return on average assets (a)	1.54%	(0.13)%	0.19%	N/M	N/M	0.43%
Return on average attributed equity	15.39	(3.60)	2.32	N/M	N/M	1.40
Net interest margin (b)	4.52	3.15	3.56	N/M	N/M	3.23
Efficiency ratio	37.94	89.96	76.42	N/M	N/M	66.25

Nine Months Ended September 30, 2009	Business Bank	Retail Bank	Wealth & Institutional Management	Finance	Other	Total
Earnings summary:						
Net interest income (expense) (FTE)	\$ 985	\$ 380	\$ 119	\$ (336)	\$ 29	\$ 1,177
Provision for loan losses	681	107	43		(5)	826
Noninterest income	214	142	209	266	5	836
Noninterest expenses	473	482	225	14	31	1,225
Provision (benefit) for income taxes (FTE)	(38)	(30)	22	(36)	(1)	(83)
Loss from discontinued operations, net of tax					1	1

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Net income (loss)	\$	83	\$	(37)	\$	38	\$	(48)	\$	10	\$	46
Net credit-related charge-offs	\$	529	\$	89	\$	26	\$		\$		\$	644

Selected average balances:

Assets	\$	37,265	\$	6,670	\$	4,897	\$	12,145	\$	3,319	\$	64,296
Loans		36,452		6,099		4,762		1		(3)		47,311
Deposits		14,874		17,540		2,589		5,464		65		40,532
Liabilities		15,168		17,513		2,580		21,562		349		57,172
Attributed equity		3,388		645		362		1,091		1,638		7,124

Statistical data:

Return on average assets (a)		0.29%		(0.27)%		1.04%		N/M		N/M		0.09%
Return on average attributed equity		3.24		(7.59)		14.05		N/M		N/M		(1.48)
Net interest margin (b)		3.61		2.90		3.29		N/M		N/M		2.65
Efficiency ratio		39.53		91.93		71.51		N/M		N/M		68.82

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(b) Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE - Fully Taxable Equivalent

N/M - Not Meaningful

Table of Contents

Notes to Consolidated Financial Statements (unaudited)

Comerica Incorporated and Subsidiaries

Note 13 - Business Segment Information (continued)

The Corporation's management accounting system also produces market segment results for the Corporation's four primary geographic markets: Midwest, Western, Texas and Florida. In addition to the four primary geographic markets, Other Markets and International are also reported as market segments. Market segment results are provided as supplemental information to the business segment results and may not meet all operating segment criteria. For comparability purposes, amounts in all periods are based on market segments and methodologies in effect at September 30, 2010.

The Midwest market consists of operations located in the states of Michigan, Ohio and Illinois. Currently, Michigan operations represent the significant majority of the Midwest market.

The Western market consists of the states of California, Arizona, Nevada, Colorado and Washington. Currently, California operations represent the significant majority of the Western market.

The Texas and Florida markets consist of operations located in the states of Texas and Florida, respectively.

Other Markets include businesses with a national perspective, the Corporation's investment management and trust alliance businesses as well as activities in all other markets in which the Corporation has operations, except for the International market, as described below.

The International market represents the activity of the Corporation's international finance division, which provides banking services primarily to foreign-owned, North American-based companies and secondarily to international operations of North American-based companies.

The Finance & Other Businesses segment includes the Corporation's securities portfolio, asset and liability management activities, discontinued operations, the income and expense impact of equity and cash not assigned to specific business/market segments, tax benefits not assigned to specific business/market segments and miscellaneous other expenses of a corporate nature. This segment includes responsibility for managing the Corporation's funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation's exposure to liquidity, interest rate risk and foreign exchange risk.

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 13 - Business Segment Information (continued)**

Market segment financial results for the nine months ended September 30, 2010 and 2009 are shown in the following table.

(dollar amounts in millions)								
Nine Months Ended September 30, 2010	Midwest	Western	Texas	Florida	Other Markets	International	Finance & Other Businesses	Total
Earnings summary:								
Net interest income (expense) (FTE)	\$ 613	\$ 482	\$ 238	\$ 31	\$ 134	\$ 56	\$ (309)	\$ 1,245
Provision for loan losses	152	137	33	29	79	(10)	3	423
Noninterest income	298	100	64	11	35	26	40	574
Noninterest expenses	553	322	186	34	65	25	18	1,203
Provision (benefit) for income taxes (FTE)	72	48	29	(7)	(28)	24	(109)	29
Income from discontinued operations, net of tax							17	17
Net income (loss)	\$ 134	\$ 75	\$ 54	\$ (14)	\$ 53	\$ 43	\$ (164)	\$ 181
Net credit-related charge-offs	\$ 159	\$ 170	\$ 38	\$ 23	\$ 56	\$ 5	\$	\$ 451
Selected average balances:								
Assets	\$ 14,756	\$ 12,974	\$ 6,699	\$ 1,560	\$ 3,926	\$ 1,630	\$ 14,613	\$ 56,158
Loans	14,608	12,775	6,495	1,566	3,654	1,572	21	40,691
Deposits	17,610	11,890	5,240	376	2,132	1,099	846	39,193
Liabilities	17,588	11,815	5,230	363	2,163	1,103	11,762	50,024
Attributed equity	1,426	1,325	668	164	353	154	2,044	6,134
Statistical data:								
Return on average assets (a)	0.94%	0.76%	1.07%	(1.19)%	1.82%	3.55%	N/M	0.43%
Return on average attributed equity	12.52	7.51	10.73	(11.38)	20.21	37.75	N/M	1.40
Net interest margin (b)	4.64	5.04	4.90	2.70	4.92	4.59	N/M	3.23
Efficiency ratio	60.36	55.27	61.55	81.10	40.43	30.08	N/M	66.25

Nine Months Ended September 30, 2009	Midwest	Western	Texas	Florida	Other Markets	International	Finance & Other Businesses	Total
Earnings summary:								
Net interest income (expense) (FTE)	\$ 597	\$ 461	\$ 220	\$ 33	\$ 122	\$ 51	\$ (307)	\$ 1,177
Provision for loan losses	336	280	65	58	78	14	(5)	826
Noninterest income	328	100	63	9	41	24	271	836
Noninterest expenses	568	323	177	28	61	23	45	1,225
Provision (benefit) for income taxes (FTE)	(5)	(21)	15	(18)	(31)	14	(37)	(83)
Income from discontinued operations, net of tax							1	1
Net income (loss)	\$ 26	\$ (21)	\$ 26	\$ (26)	\$ 55	\$ 24	\$ (38)	\$ 46
Net credit-related charge-offs	\$ 248	\$ 241	\$ 40	\$ 44	\$ 66	\$ 5	\$	\$ 644
Selected average balances:								
Assets	\$ 17,699	\$ 14,814	\$ 7,768	\$ 1,787	\$ 4,720	\$ 2,044	\$ 15,464	\$ 64,296
Loans	16,978	14,615	7,536	1,790	4,402	1,992	(2)	47,311

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Deposits	17,077	10,837	4,436	304	1,558	791	5,529	40,532
Liabilities	17,373	10,754	4,447	294	1,613	780	21,911	57,172
Attributed equity	1,572	1,376	699	171	416	161	2,729	7,124
Statistical data:								
Return on average assets (a)	0.18%	(0.19)%	0.45%	(1.93)%	1.54%	1.58%	N/M	0.09%
Return on average attributed equity	2.16	(2.03)	5.02	(20.13)	17.51	20.04	N/M	(1.48)
Net interest margin (b)	4.68	4.20	3.90	2.48	3.73	3.34	N/M	2.65
Efficiency ratio	61.34	57.57	62.43	66.00	41.37	30.87	N/M	68.82

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(b) Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE - Fully Taxable Equivalent

N/M - Not Meaningful

Table of Contents**Notes to Consolidated Financial Statements (unaudited)***Comerica Incorporated and Subsidiaries***Note 14 - Discontinued Operations**

In December 2006, the Corporation sold its ownership interest in Munder Capital Management (Munder), an investment advisory subsidiary, to an investor group. As part of the sale agreement, the Corporation received an interest-bearing contingent note.

In the first quarter 2010, the Corporation and the investor group that acquired Munder negotiated a cash settlement of the note receivable for \$35 million, which resulted in a \$27 million gain (\$17 million, after tax), recorded in income from discontinued operations, net of tax on the consolidated statements of income. The settlement paid the note in full and concluded the Corporation's financial arrangements with Munder.

The components of net income from discontinued operations for the nine-month periods ended September 30, 2010 and 2009 are shown in the following table. There was no income from discontinued operations for the three-month periods ended September 30, 2010 and 2009.

(in millions, except per share data)	Nine Months Ended September 30,			
	2010		2009	
Income from discontinued operations before income taxes	\$	27	\$	2
Provision for income taxes		10		1
Net income from discontinued operations	\$	17	\$	1
Earnings per common share from discontinued operations:				
Basic	\$	0.10	\$	0.01
Diluted		0.10		0.01

Table of Contents

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

This report includes forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995. Any statements in this report that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as anticipates, believes, feels, expects, estimates, seeks, strives, plans, intends, outlook, forecast, position, target, potential, strategy, goal, aspiration, outcome, continue, remain, maintain, trend, objective and variations of such words and similar or future or conditional verbs such as will, would, should, could, might, can, may or similar expressions, as they relate to the Corporation's management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of the Corporation's management based on information known to the Corporation's management as of the date of this report and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of the Corporation's management for future or past operations, products or services, and forecasts of the Corporation's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, estimates of credit trends and global stability. Such statements reflect the view of the Corporation's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, the Corporation's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are further economic downturns, changes in the pace of an economic recovery and related changes in employment levels, changes in real estate values, fuel prices, energy costs or other events that could affect customer income levels or general economic conditions, the effects of recently enacted legislation, actions taken by or proposed by the U.S. Department of Treasury, the Board of Governors of the Federal Reserve System, the Texas Department of Banking and the Federal Deposit Insurance Corporation, legislation or regulations enacted in the future, and the impact and expiration of such legislation and regulatory actions, the effects of war and other armed conflicts or acts of terrorism, the effects of natural disasters including, but not limited to, hurricanes, tornadoes, earthquakes, fires, droughts and floods, the disruption of private or public utilities, the implementation of the Corporation's strategies and business models, management's ability to maintain and expand customer relationships, changes in customer borrowing, repayment, investment and deposit practices, management's ability to retain key officers and employees, changes in the accounting treatment of any particular item, the impact of regulatory examinations, declines or other changes in the businesses or industries in which the Corporation has a concentration of loans, including, but not limited to, the automotive production industry and the real estate business lines, the anticipated performance of any new banking centers, the entry of new competitors in the Corporation's markets, changes in the level of fee income, changes in applicable laws and regulations, including those concerning taxes, banking, securities and insurance, changes in trade, monetary and fiscal policies, including the interest rate policies of the Board of Governors of the Federal Reserve System, fluctuations in inflation or interest rates, changes in general economic, political or industry conditions and related credit and market conditions, the interdependence of financial service companies and adverse conditions in the stock market. The Corporation cautions that the foregoing list of factors is not exclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to Item 1A. Risk Factors beginning on page 11 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2009, Item 1A. Risk Factors beginning on page 67 of the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010, Item 1A. Risk Factors beginning on page 71 of the Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, and Item 1A. Risk Factors beginning on page 72 of the Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010. Forward-looking statements speak only as of the date they are made. The Corporation does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this report, the Corporation claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

Table of Contents

Results of Operations

Net income for the three months ended September 30, 2010 was \$59 million, an increase of \$40 million from \$19 million reported for the three months ended September 30, 2009. The increase in net income in the third quarter 2010 compared to the same period in 2009, was primarily due to a \$197 million decrease in the provision for credit losses (\$189 million decrease in the provision for loan losses and a \$8 million decrease in the provision for credit losses on lending-related commitments) and a \$19 million increase in net interest income, partially offset by decreases of \$107 million in net securities gains and \$8 million in service charges on deposit accounts and an increase of \$16 million in salaries expense. Net income attributable to common shares was \$59 million for the third quarter 2010, compared to a net loss attributable to common shares of \$16 million for the same period one year ago. There were no preferred stock dividends included in net income attributable to common shares for the three months ended September 30, 2010, compared to \$34 million of preferred stock dividends included in the net loss attributable to common shares for the same period one year ago. Diluted net income per common share was \$0.33 in the third quarter 2010, compared to a diluted net loss per common share of \$0.10 for the same period one year ago.

Net income for the nine months ended 2010 was \$181 million, an increase of \$135 million from \$46 million reported for the nine months ended September 30, 2009. The increase in net income for the nine months ended September 30, 2010 from the comparable 2009 period resulted primarily from a \$399 million decrease in the provision for credit losses (\$403 million decrease in the provision for loan losses, partially offset by a \$4 million increase in the provision for credit losses on lending-related commitments), a \$70 million increase in net interest income, a decrease of \$28 million in FDIC insurance expense, and a \$17 million after-tax gain recognized in income from discontinued operations in the first quarter 2010. These increases were partially offset by decreases of \$230 million in net securities gains and \$13 million in service charges on deposit accounts. The nine-month period ended September 30, 2009 included a reduction of accrued tax interest as a result of offsetting anticipated refunds against estimated amounts due to the Internal Revenue Service (IRS) and a \$24 million non-taxable gain on the termination of certain leveraged leases which, in addition to the impact of the increase in pre-tax income, resulted in a \$114 million increase in the provision for income taxes in the nine months ended September 30, 2010, compared to the comparable 2009 period. After preferred dividends of \$123 million, net income attributable to common shares was \$58 million for the first nine months of 2010, compared to a net loss attributable to common shares of \$56 million, after preferred dividends of \$101 million, in the same period one year ago. Diluted net income per common share, which included a \$94 million charge related to the redemption of preferred stock, discussed in the Capital section of this financial review, was \$0.34 for the first nine months of 2010, compared to a diluted net loss per common share of \$0.37 for the comparable 2009 period.

Fourth Quarter 2010 Outlook

For the fourth quarter 2010, management expects:

- Average earning assets of approximately \$48 billion in the fourth quarter 2010, largely reflecting a decline in average excess liquidity from \$3.0 billion in the third quarter 2010 to approximately \$1 billion in the fourth quarter 2010. Excess liquidity is expected to decline primarily due to debt maturities and the redemption of the trust preferred securities.
- An average net interest margin between 3.30 percent and 3.35 percent primarily based on a decline in excess liquidity.
- Fourth quarter 2010 net credit-related charge-offs similar to third quarter 2010. The provision for credit losses is expected to be below net credit-related charge-offs.
- A low single-digit decline in noninterest income compared to the third quarter 2010. Included in the outlook is the incremental negative impact of overdraft policy changes implemented in the third quarter 2010 in response to new regulations issued by the Federal Reserve.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Market-related fees are expected to be lower as customers remain cautious in a sluggish and still uncertain economic environment.

- A low single-digit increase in noninterest expenses compared to the third quarter 2010. Included in the outlook is an estimated \$5 million negative impact reflecting accelerated accretion of the remaining original issuance discount on the redemption of trust preferred securities.

Table of Contents

Net Interest Income

Net interest income was \$404 million for the three months ended September 30, 2010, an increase of \$19 million compared to \$385 million for the same period in 2009. The increase in net interest income in the third quarter 2010, compared to the same period in 2009, resulted primarily from changes in the funding mix, including a continued shift in funding sources toward lower-cost funds, maturities of higher-cost medium and long-term debt and improved loan spreads. The Quarterly Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent table of this financial review details the components of the change in net interest income on a fully taxable equivalent (FTE) basis for the three months ended September 30, 2010, compared to the same period in the prior year. On a FTE basis, net interest income increased \$18 million to \$405 million for the three months ended September 30, 2010, from \$387 million for the comparable period in 2009. Average earning assets decreased \$7.3 billion, or 13 percent, to \$50.2 billion in the third quarter 2010, compared to \$57.5 billion in the third quarter 2009, due to decreases of \$4.7 billion, or 10 percent, in average loans, \$2.2 billion, or 24 percent, in average investment securities available-for-sale, and \$491 million, or 14 percent, in average interest-bearing deposits with banks. The net interest margin (FTE) for the three months ended September 30, 2010 increased 55 basis points to 3.23 percent, from 2.68 percent for the comparable period in 2009, primarily due to the reasons cited for the increase in net interest income discussed above. The net interest margin was reduced by approximately 19 basis points and 16 basis points in the third quarters of 2010 and 2009, respectively, from excess liquidity. Excess liquidity was represented by \$3.0 billion and \$3.5 billion of average balances deposited with the Federal Reserve Bank (FRB), included in interest-bearing deposits with banks in the consolidated balance sheets, in the third quarters of 2010 and 2009, respectively.

Net interest income was \$1.2 billion for the nine months ended September 30, 2010, an increase of \$70 million compared to the same period in 2009. The increase in net interest income in the nine months ended 2010, compared to the same period in 2009, was primarily due to the same reasons cited in the quarterly discussion above. The Year-to-date Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent table provides an analysis of net interest income for the first nine months of 2010 on a FTE basis, compared to the same period in the prior year. On a FTE basis, net interest income for the nine months ended September 30, 2010 was \$1.2 billion, an increase of \$68 million compared the same period in 2009. Average earning assets decreased \$7.9 billion, or 13 percent, to \$51.6 billion for the nine months ended September 30, 2010, compared to the same period in the prior year, due to a \$6.6 billion, or 14 percent, decrease in average loans, to \$40.7 billion, and a \$2.5 billion decrease in average investment securities available-for-sale, partially offset by an increase of \$1.2 billion in average interest-bearing deposits with banks. The net interest margin (FTE) for the nine months ended September 30, 2010 increased 58 basis points to 3.23 percent, from 2.65 percent for the same period in 2009, primarily due to the same reasons cited in the quarterly discussion above. The impact of excess liquidity, as defined above, was a reduction of approximately 22 basis points and 10 basis points to the net interest margin (FTE) for the nine-month periods ended September 30, 2010 and 2009, respectively. Refer to the Supplemental Financial Data section of this financial review for reconcilements of non-GAAP financial measures.

For further discussion of the effects of market rates on net interest income, refer to the Market Risk section of this financial review.

For the fourth quarter 2010, management expects an average net interest margin between 3.30 percent and 3.35 percent primarily based on a decline in excess liquidity.

Table of Contents**Quarterly Analysis of Net Interest Income & Rate/Volume - Fully Taxable Equivalent (FTE)**

(dollar amounts in millions)	September 30, 2010			September 30, 2009		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Commercial loans	\$ 20,967	\$ 203	3.84%	\$ 23,401	\$ 223	3.79%
Real estate construction loans	2,625	21	3.19	4,033	29	2.83
Commercial mortgage loans	10,257	105	4.06	10,359	110	4.21
Residential mortgage loans	1,590	21	5.25	1,720	24	5.66
Consumer loans	2,421	21	3.53	2,550	24	3.68
Lease financing	1,064	10	3.69	1,218	12	3.96
International loans	1,178	12	3.89	1,501	14	3.65
Business loan swap income		7			9	
Total loans	40,102	400	3.96	44,782	445	3.94
Auction-rate securities available-for-sale	673	1	0.99	962	3	1.29
Other investment securities available-for-sale	6,233	54	3.54	8,108	62	3.10
Total investment securities available-for-sale	6,906	55	3.27	9,070	65	2.91
Federal funds sold and securities purchased under agreements to resell	13		0.31	2		0.29
Interest-bearing deposits with banks (a)	3,047	2	0.25	3,538	2	0.25
Other short-term investments	121		1.53	121	1	1.80
Total earning assets	50,189	457	3.64	57,513	513	3.55
Cash and due from banks	843			873		
Allowance for loan losses	(1,003)			(992)		
Accrued income and other assets	4,700			4,554		
Total assets	\$ 54,729			\$ 61,948		
Money market and NOW deposits	\$ 16,681	13	0.31	\$ 13,090	15	0.46
Savings deposits	1,377	1	0.08	1,347		0.09
Customer certificates of deposit	5,808	12	0.87	8,145	46	2.23
Total interest-bearing core deposits	23,866	26	0.43	22,582	61	1.07
Other time deposits	65		0.51	3,573	28	3.05
Foreign office time deposits	479	1	0.36	660		0.24
Total interest-bearing deposits	24,410	27	0.43	26,815	89	1.32
Short-term borrowings	208		0.35	434		0.13
Medium- and long-term debt	8,245	25	1.21	13,311	37	1.10
Total interest-bearing sources	32,863	52	0.63	40,560	126	1.23
Noninterest-bearing deposits	14,920			13,225		
Accrued expenses and other liabilities	1,104			1,098		
Total shareholders equity	5,842			7,065		
Total liabilities and shareholders equity	\$ 54,729			\$ 61,948		
Net interest income/rate spread (FTE)		\$ 405	3.01		\$ 387	2.32
FTE adjustment		\$ 1			\$ 2	

Impact of net noninterest-bearing sources of funds	0.22	0.36
Net interest margin (as a percentage of average earning assets) (FTE) (a)	3.23%	2.68%

(a) Excess liquidity, represented by average balances deposited with the FRB, reduced the net interest margin by 19 basis points and 16 basis points in the third quarter 2010 and 2009, respectively. Excluding excess liquidity, the net interest margin would have been 3.42% and 2.84% in each respective period. See Supplemental Financial Data section for reconcilements of non-GAAP financial measures.

Table of Contents**Quarterly Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE) (continued)**

(in millions)	Three Months Ended					
	Increase (Decrease) Due to Rate	September 30, 2010/September 30, 2009		Net Increase (Decrease)		
		Increase (Decrease) Due to Volume (a)				
Loans	\$	(1)	\$	(44)	\$	(45)
Investment securities available-for-sale		7		(17)		(10)
Interest-bearing deposits with banks						
Other short-term investments				(1)		(1)
Total earning assets		6		(62)		(56)
Interest-bearing deposits		(55)		(7)		(62)
Medium- and long-term debt		4		(16)		(12)
Total interest-bearing sources		(51)		(23)		(74)
Net interest income/rate spread (FTE)	\$	57	\$	(39)	\$	18

(a) Rate/Volume variances are allocated to variances due to volume.

Table of Contents**Year-to-date Analysis of Net Interest Income & Rate/Volume - Fully Taxable Equivalent (FTE)**

(dollar amounts in millions)	September 30, 2010		Nine Months Ended		September 30, 2009	
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Commercial loans	\$ 20,963	\$ 614	3.92%	\$ 25,399	\$ 678	3.57%
Real estate construction loans	2,997	69	3.08	4,287	94	2.92
Commercial mortgage loans	10,338	321	4.15	10,422	327	4.20
Residential mortgage loans	1,610	65	5.37	1,787	76	5.69
Consumer loans	2,450	65	3.55	2,565	71	3.71
Lease financing	1,100	31	3.72	1,248	29	3.08
International loans	1,233	37	3.96	1,603	46	3.80
Business loan swap income		24			25	
Total loans	40,691	1,226	4.02	47,311	1,346	3.80
Auction-rate securities available-for-sale	789	6	1.04	1,040	12	1.50
Other investment securities available-for-sale	6,393	172	3.66	8,617	267	4.24
Total investment securities available-for-sale	7,182	178	3.36	9,657	279	3.93
Federal funds sold and securities purchased under agreements to resell	5		0.38	24		0.32
Interest-bearing deposits with banks (a)	3,641	7	0.25	2,426	5	0.25
Other short-term investments	126	1	1.64	162	2	1.79
Total earning assets	51,645	1,412	3.66	59,580	1,632	3.67
Cash and due from banks	809			901		
Allowance for loan losses	(1,033)			(913)		
Accrued income and other assets	4,737			4,728		
Total assets	\$ 56,158			\$ 64,296		
Money market and NOW deposits	\$ 16,035	38	0.32	\$ 12,579	49	0.52
Savings deposits	1,397	1	0.07	1,326	1	0.12
Customer certificates of deposit	5,968	42	0.94	8,571	159	2.48
Total interest-bearing core deposits	23,400	81	0.46	22,476	209	1.25
Other time deposits	409	9	3.04	4,983	109	2.93
Foreign office time deposits	462	1	0.27	688	2	0.31
Total interest-bearing deposits	24,271	91	0.50	28,147	320	1.52
Short-term borrowings	230		0.24	1,262	2	0.25
Medium- and long-term debt	9,521	76	1.06	14,073	133	1.26
Total interest-bearing sources	34,022	167	0.65	43,482	455	1.40
Noninterest-bearing deposits	14,922			12,385		
Accrued expenses and other liabilities	1,080			1,305		
Total shareholders equity	6,134			7,124		
Total liabilities and shareholders equity	\$ 56,158			\$ 64,296		
Net interest income/rate spread (FTE)		\$ 1,245	3.01		\$ 1,177	2.27

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

FTE adjustment	\$	4	\$	6
Impact of net noninterest-bearing sources of funds		0.22		0.38
Net interest margin (as a percentage of average earning assets) (FTE) (a)		3.23%		2.65%

(a) Excess liquidity, represented by average balances deposited with the FRB, reduced the net interest margin by 22 basis points and 10 basis points year-to-date in 2010 and 2009, respectively. Excluding excess liquidity, the net interest margin would have been 3.45% and 2.75% in each respective period. See Supplemental Financial Data section for reconcilements of non-GAAP financial measures.

Table of Contents**Year-to-date Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE) (continued)**

(in millions)	Nine Months Ended		
		September 30, 2010	September 30, 2009
	Increase (Decrease) Due to Rate	Increase (Decrease) Due to Volume (a)	Net Increase (Decrease)
Loans	\$ 67	\$ (187)	\$ (120)
Investment securities available-for-sale	(40)	(61)	(101)
Interest-bearing deposits with banks		2	2
Other short-term investments		(1)	(1)
Total earning assets	27	(247)	(220)
Interest-bearing deposits	(115)	(114)	(229)
Short term borrowings		(2)	(2)
Medium- and long-term debt	(21)	(36)	(57)
Total interest-bearing sources	(136)	(152)	(288)
Net interest income/rate spread (FTE)	\$ 163	\$ (95)	\$ 68

(a) Rate/Volume variances are allocated to variances due to volume.

Provision for Credit Losses

The provision for credit losses includes both the provision for loan losses and the provision for credit losses on lending-related commitments. The provision for loan losses was \$122 million for the third quarter 2010, compared to \$311 million for the same period in 2009. The provision for loan losses for the first nine months of 2010 was \$423 million, compared to \$826 million for the same period in 2009. The Corporation establishes this provision to maintain an adequate allowance for loan losses, which is discussed under the "Credit Risk" subheading in the "Risk Management" section of this financial review. The decreases of \$189 million and \$403 million in the provision for loan losses in the three- and nine-month periods ended September 30, 2010, respectively, when compared to the same periods in 2009, resulted primarily from improvements in credit quality. Improvements in credit quality included a decline of \$1.6 billion in the Corporation's watch list loans generally consistent with regulatory defined special mention, substandard and doubtful (nonaccrual) loans from December 31, 2009 to September 30, 2010, compared to an increase of \$2.5 billion in the same period in 2009. Additional indicators of improved credit quality included decreases in the inflow to nonaccrual (based on an analysis of nonaccrual loans with book balances greater than \$2 million) of \$67 million and \$285 million and decreases in net credit-related charge-offs of \$107 million and \$193 million in the three- and nine-month periods ended September 30, 2010, respectively, compared to the same periods in the prior year.

The national economy was recovering moderately from mid 2009 until the middle of the second quarter 2010, when economic indicators began showing signs of weaker growth. The initial recovery was spurred by the revival of credit and capital markets and massive monetary and budget stimuli. In early 2010, the private sector began to take the lead as reflected in renewed growth in private payrolls and notable strength in the manufacturing sector. The Michigan economy showed signs of recovering somewhat more slowly than the nation with strength concentrated in manufacturing. The average Michigan Business Activity Index for the first eight months of 2010 increased 14 percent from the average for full-year 2009. The Michigan Business Activity index represents nine different measures of economic activity compiled by the Corporation. The California economy also appears to be lagging the national recovery. California nonfarm payrolls through August were rising at an annual rate of less than one percent, and homebuilding and consumer spending were weak. The average California Economic Activity Index compiled by the Corporation for the first eight months of 2010 increased three percent from the average for full-year 2009. The California Economic

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Activity Index equally weights nine, seasonally-adjusted, coincident measures of economic activity. Texas continued to outperform the national economy in 2010, with notable strength in manufacturing and energy exploration. Reflecting the broadening recovery in Texas, nonfarm payrolls increased at a two percent annual rate over the first eight months of the year, compared to slightly below one percent increase nationally. Forward-looking indicators suggest that economic conditions in the Corporation's primary geographic markets are likely to continue to strengthen gradually against a background of moderate national and global expansions.

Table of Contents

Total net credit-related charge-offs include net charge-offs on both loans and lending-related commitments. Net loan charge-offs for the third quarter 2010 decreased \$107 million to \$132 million, or 1.32 percent of average total loans, compared to \$239 million, or 2.14 percent for the third quarter 2009. The decrease in net loan charge-offs in the third quarter 2010, compared to the third quarter 2009, reflected decreases in net loan charge-offs in nearly all business lines. Decreases in net loan charge-offs included the Commercial Real Estate (\$32 million), Middle Market (\$32 million), Global Corporate Banking (\$23 million) and Small Business Banking (\$12 million) business lines. The \$32 million decrease in net loan charge-offs in the Commercial Real Estate business line primarily reflected a decrease in the Western market. By geographic market, net loan charge-offs decreased in all markets in the third quarter 2010, compared to the same period in 2009.

Net loan charge-offs for the first nine months of 2010 were \$451 million, compared to \$644 million for the same period in 2009. The \$193 million decrease in net loan charge-offs for the first nine months of 2010, compared to the same period in 2009, consisted primarily of decreases in net loan charge-offs in the Commercial Real Estate (\$93 million), Specialty Businesses (\$42 million), Global Corporate Banking (\$40 million) and Small Business Banking (\$22 million) business lines, partially offset by an increase in the Private Banking (\$8 million) business line. The Specialty Businesses business line includes Energy Lending, Leasing, Technology and Life Sciences, Mortgage Banker Finance, Entertainment Lending and the Financial Services Division. The \$93 million decrease in net loan charge-offs in the Commercial Real Estate business line reflected decreases in all markets, with the exception of Texas. By geographic market, net loan charge-offs decreased in all markets for the nine-month period ended September 30, 2010, compared to the same period in 2009.

The provision for credit losses on lending-related commitments was a negative provision of \$6 million for the three month period ended September 30, 2010, compared to a provision of \$2 million for the comparable period in 2009. The decrease for the three-month period ended September 30, 2010, when compared to the same period in 2009, resulted primarily from improved credit quality in unfunded commitments in the Midwest market. The provision for credit losses on lending-related commitments was a provision of \$1 million for the nine month period ended September 30, 2010, compared to a negative provision of \$3 million for the comparable period in 2009. The increase for the nine-month period ended September 30, 2010, when compared to the same period in 2009, resulted primarily from an increase in reserves on standby letters of credit in both the Midwest and Western markets. The Corporation establishes this provision to maintain an adequate allowance to cover probable credit losses inherent in lending-related commitments, which is discussed under the Credit Risk subheading in the Risk Management section of this financial review. There were less than \$0.5 million in lending-related commitment charge-offs in the three- and nine-month periods ended September 30, 2010 and 2009.

An analysis of allowance for credit losses and nonperforming assets is presented under the Credit Risk subheading in the Risk Management section of this financial review.

Management expects fourth quarter 2010 net credit-related charge-offs similar to third quarter 2010. The provision for credit losses is expected to be below net credit-related charge-offs.

Noninterest Income

Noninterest income was \$186 million for the three months ended September 30, 2010, a decrease of \$129 million, or 41 percent, compared to \$315 million for the same period in 2009, resulting primarily from declines of \$107 million in net securities gains and \$8 million in service charges on deposit accounts, and a \$7 million third quarter 2009 gain on the repurchase of debt. Net securities gains in the third quarter 2009 included \$102 million of gains on the sale of mortgage-backed government agency securities.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Noninterest income was \$574 million for the first nine months of 2010, a decrease of \$262 million, or 31 percent, compared to the same period in 2009, primarily due to decreases of \$230 million in net securities gains, \$13 million in service charges on deposit accounts, \$8 million in fiduciary income and \$6 million in brokerage fees, partially offset by increases of \$8 million in commercial lending fees, \$6 million in letter of credit fees and \$6 million in card fees. The first nine months of 2009 also included \$8 million of net gains from the termination of certain leveraged leases and a \$7 million gain on the repurchase of debt. Net securities gains in the first nine months of 2009 included \$220 million of gains on the sale of mortgage-backed government agency securities.

For the fourth quarter 2010, management expects a low single-digit decline in noninterest income compared to the third quarter 2010. Included in the outlook is the incremental negative impact of overdraft policy changes implemented in the third quarter 2010 in response to new regulations issued by the Federal Reserve. Market-related fees are expected to be lower as customers remain cautious in a sluggish and still uncertain economic environment.

Table of ContentsNoninterest Expenses

Noninterest expenses of \$402 million for the three months ended September 30, 2010, increased only \$3 million, or one percent, from \$399 million for the comparable period in 2009. The increase in noninterest expenses was primarily due to an increase in salaries expense (\$16 million) reflecting annual merit increases and increased share-based compensation expense due to third quarter 2010 stock grants, partially offset by decreases in the provision for credit losses on lending-related commitments (\$8 million) and employee benefits expense (\$4 million). The number of full-time equivalent employees declined by approximately 300, or three percent, from September 30, 2009 to September 30, 2010.

Noninterest expenses decreased \$22 million, or 2 percent, to \$1.2 billion for the first nine months of 2010. The decrease in noninterest expense resulted primarily from decreases in FDIC insurance expense (\$28 million), primarily reflecting the 2009 industry-wide special assessment charge, and employee benefits expense (\$23 million), resulting primarily from a decline in defined benefit pension expense, partially offset by an increase in salaries expense (\$22 million).

The following table summarizes salaries and employee benefits expense.

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Salaries	\$ 187	\$ 171	\$ 535	\$ 513
Employee benefits				
Defined benefit pension expense	10	14	23	44
Other employee benefits	37	37	113	115
Total employee benefits	47	51	136	159
Total salaries and employee benefits	\$ 234	\$ 222	\$ 671	\$ 672

For the fourth quarter 2010, management expects a low single-digit increase in noninterest expenses compared to the third quarter 2010. Included in the outlook is an estimated \$5 million negative impact reflecting accelerated accretion of the remaining original issuance discount on the redemption of trust preferred securities.

Provision for Income Taxes

The provision for income taxes for the third quarter 2010 was \$7 million, compared to a benefit of \$29 million for the same period in 2009. For the nine months ended September 30, 2010, the provision for income taxes was \$25 million, compared to a benefit of \$89 million for the same period in 2009. The \$36 million increase in the provision for income taxes in the three-month period ended September 30, 2010, compared to the same period in 2009, reflected an increase in income before income taxes and the reduction of accrued tax interest in 2009 as a result of offsetting anticipated refunds against estimated amounts due to the IRS. The \$114 million increase in the provision for income taxes in the nine-month period ended September 30, 2010, compared to the same period in the prior year, reflected an increase in income before income taxes, a non-taxable gain on the termination of certain structured lease transactions in the first quarter 2009 and the reduction of tax interest in 2009 as discussed above. For further information on income taxes, refer to Note 11 to these unaudited consolidated financial statements.

Net deferred tax assets were \$234 million at September 30, 2010, compared to \$158 million at December 31, 2009, an increase of \$76 million, primarily due to a reduction in deferred tax liabilities resulting from payments made to the IRS in 2010 for structured leasing transactions, partially offset by increased deferred tax liabilities resulting from unrealized gains recognized in other comprehensive income at September 30, 2010. A valuation allowance is provided when it is more-likely-than-not that some portion of the deferred tax asset will not be realized. The valuation allowance of \$1 million for certain state deferred tax assets was unchanged at September 30, 2010, compared to December 31, 2009. The Corporation determined that a valuation allowance was not needed against the federal deferred tax assets. Management's determination was based on taxable income in the carry-back period, existing taxable temporary differences and anticipated future events.

Table of ContentsIncome from Discontinued Operations, Net of Tax

Income from discontinued operations, net of tax, was \$17 million for the first nine months of 2010, compared to \$1 million for the same period in the prior year. The \$16 million increase in the first nine months of 2010, when compared to the same period in the prior year, resulted primarily from a \$17 million after-tax gain in the first quarter 2010 from the cash settlement of a note receivable related to the 2006 sale of an investment advisory subsidiary. For further information on the cash settlement of the note and discontinued operations, refer to Note 14 to these unaudited consolidated financial statements.

Business Segments

The Corporation's operations are strategically aligned into three major business segments: the Business Bank, the Retail Bank and Wealth & Institutional Management. These business segments are differentiated based on the products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. The Other category includes discontinued operations and items not directly associated with these business segments or the Finance Division. Note 13 to these unaudited consolidated financial statements presents financial results of these business segments for the nine months ended September 30, 2010 and 2009. For a description of the business activities of each business segment and the methodologies which form the basis for these results, refer to Note 13 to these unaudited consolidated financial statements and Note 24 to the consolidated financial statements in the Corporation's 2009 Annual Report.

The following table presents net income (loss) by business segment.

(dollar amounts in millions)	Nine Months Ended September 30,					
	2010		2009			
Business Bank	\$	355	103%	\$	83	98%
Retail Bank		(17)	(5)		(37)	(44)
Wealth & Institutional Management		7	2		38	46
		345	100%		84	100%
Finance		(175)			(48)	
Other (a)		11			10	
Total	\$	181		\$	46	

(a) Includes discontinued operations and items not directly associated with the three major business segments or the Finance Division.

The Business Bank's net income of \$355 million increased \$272 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. Net interest income (FTE) was \$1 billion, an increase of \$44 million from the comparable prior year period. The increase in net interest income (FTE) was primarily due to an increase in loan and deposit spreads and the benefit provided by a \$3.8 billion increase in average deposits, partially offset by a \$6.1 billion decrease in average loans. The provision for loan losses of \$277 million decreased \$404 million from the comparable period in the prior year, reflecting decreases in the Commercial Real Estate (with decreases in all markets, except Texas), Global Corporate Banking and Middle Market (primarily in the Midwest market) business lines. Net credit-related charge-offs of \$351 million decreased \$178 million from the comparable period in the prior year, primarily due to decreases in charge-offs in the Commercial Real Estate and Global Corporate Banking business lines. Noninterest income of \$222 million increased \$8 million from the comparable prior

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

year period, primarily due to increases in commercial lending fees (\$8 million), letter of credit fees (\$6 million) and foreign exchange income (\$5 million), partially offset by an \$8 million 2009 gain on the termination of certain leveraged leases and a decline in service charges on deposits (\$4 million). Noninterest expenses of \$475 million increased \$2 million from the same period in the prior year, primarily due to increases in allocated corporate overhead expenses (\$22 million) and salaries expense (\$8 million), partially offset by decreases in the provision for credit losses on lending-related commitments (\$8 million), FDIC insurance expense (\$4 million), primarily reflecting the 2009 industry-wide special assessment charge, and employee benefits expense (\$4 million), and nominal decreases in other noninterest expense categories. The provision for income taxes (FTE) of \$144 million for the nine month period ended September 30, 2010, increased \$182 million, compared to a benefit for income taxes (FTE) of \$38 million for the comparable period the prior year, primarily resulting from an increase in income before income taxes.

The net loss for the Retail Bank was \$17 million for the nine months ended September 30, 2010, compared to a net loss of \$37 million for the nine months ended September 30, 2009. Net interest income (FTE) of \$397 million increased \$17 million from the comparable period in the prior year, primarily due to an increase in loan and

Table of Contents

deposit spreads, partially offset by decreases in average deposits (\$666 million) and average loans (\$647 million). The provision for loan losses decreased \$32 million from the comparable period in the prior year, reflecting decreases in the Small Business Banking and Personal Banking business lines. Net credit-related charge-offs of \$66 million decreased \$23 million from the comparable period in the prior year, primarily due to a decrease in charge-offs in the Small Business Banking business line. Noninterest income of \$131 million decreased \$11 million from the comparable prior year period, primarily due to an \$8 million decline in service charges on deposits. Noninterest expenses of \$480 million decreased \$2 million from the same period in the prior year, primarily due to decreases in FDIC insurance expense (\$11 million), primarily reflecting the 2009 industry-wide special assessment charge, and employee benefit expense (\$4 million), partially offset by an increase in allocated net corporate overhead expenses (\$12 million).

Wealth & Institutional Management's net income of \$7 million decreased \$31 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. Net interest income (FTE) of \$128 million increased \$9 million from the comparable period in the prior year, primarily due to the benefit provided by an increase in average deposits (\$184 million) and increases in loan and deposit spreads. The provision for loan losses increased \$25 million from the comparable period in the prior year, primarily reflecting an increase in the Midwest and Western markets. Net credit-related charge-offs of \$34 million increased \$8 million from the comparable period in the prior year, primarily due to increases in the Western and Midwest markets. Noninterest income of \$181 million decreased \$28 million from the comparable period in the prior year, primarily due to decreases in fiduciary income (\$8 million), brokerage fees (\$7 million), lower gains on auction rate securities (\$6 million) and a 2009 gain related to the sale of the defined contribution plan recordkeeping business (\$6 million). Noninterest expenses of \$230 million increased \$5 million, due to increases in allocated net corporate overhead expense (\$7 million) and salaries expense (\$4 million), partially offset by a decrease in outside processing expenses (\$4 million). The 2009 sale of the defined contribution plan recordkeeping business was the primary reason for the decreases in fiduciary income and outside processing expenses for the nine months ended September 30, 2010, compared to same period in the prior year.

The net loss for the Finance Division was \$175 million for the nine months ended September 30, 2010, compared to a net loss of \$48 million for the nine months ended September 30, 2009. Net interest expense (FTE) decreased \$23 million. Net interest expense (FTE) in the Finance Division is primarily impacted by the Corporation's internal funds transfer methodology. The methodology provides a long-term value based upon assumed deposit lives. This value is paid by the Finance Division to the three major business segments to incent deposit growth in all rate environments. Noninterest income decreased \$229 million from the comparable period in the prior year, primarily due to a decline in net securities gains. Noninterest expenses decreased \$8 million from the comparable period in the prior year, primarily due to a decline in FDIC insurance (\$8 million), primarily reflecting the 2009 industry-wide special assessment charge.

The Other category's net income was \$11 million for the nine months ended September 30, 2010, compared to \$10 million for the nine months ended September 30, 2009. The net income for the nine months ended September 30, 2009 reflected a \$17 million after-tax discontinued operations gain recognized in the first quarter 2010, partially offset by timing differences between when corporate expenses are reflected as a consolidated expense and when the expenses are allocated to the business segments.

Market Segments

The Corporation's management accounting system also produces market segment results for the Corporation's four primary geographic markets: Midwest, Western, Texas and Florida. In addition to the four primary geographic markets, Other Markets and International are also reported as market segments. Note 13 to these unaudited consolidated financial statements contains a description and presents financial results of these market segments for the nine months ended September 30, 2010 and 2009.

Table of Contents

The following table presents net income (loss) by market segment.

(dollar amounts in millions)	Nine Months Ended September 30,					
	2010		2009			
Midwest	\$	134	38%	\$	26	30%
Western		75	22		(21)	(25)
Texas		54	16		26	31
Florida		(14)	(4)		(26)	(31)
Other Markets		53	15		55	66
International		43	13		24	29
		345	100%		84	100%
Finance & Other Businesses (a)		(164)			(38)	
Total	\$	181		\$	46	

(a) Includes discontinued operations and items not directly associated with the market segments.

The Midwest market's net income of \$134 million increased \$108 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. Net interest income (FTE) of \$613 million increased \$16 million from the comparable period in the prior year, primarily due to an increase in loan and deposit spreads and the benefit provided by a \$533 million increase in average deposits, partially offset by a \$2.4 billion decrease in average loans. The provision for loan losses decreased \$184 million, reflecting decreases in the Middle Market, Commercial Real Estate and Global Corporate Banking business lines and Leasing. Net credit-related charge-offs of \$159 million decreased \$89 million from the comparable period in the prior year, primarily due to decreases in charge-offs in the Middle Market business line and Leasing. Noninterest income of \$298 million decreased \$30 million from the comparable period in the prior year, primarily due to decreases in service charges on deposit accounts (\$9 million), fiduciary income (\$8 million) and an \$8 million 2009 gain on the termination of certain leveraged leases. Noninterest expenses of \$553 million decreased \$15 million from the same period in the prior year, primarily due to decreases in, FDIC insurance (\$9 million), primarily reflecting the 2009 industry-wide special assessment charge, employee benefits expense (\$6 million), outside processing fees (\$6 million) and salaries expense (\$5 million), partially offset by an increase in allocated net corporate overhead expenses (\$15 million).

The Western market recorded net income of \$75 million for the nine months ended September 30, 2010, compared to a net loss of \$21 million for the nine months ended September 30, 2009. Net interest income (FTE) of \$482 million increased \$21 million from the comparable prior year period, primarily due to an increase in loan and deposit spreads and the benefit provided by a \$1.1 billion increase in average deposits, partially offset by a \$1.8 billion decline in average loans. The provision for loan losses decreased \$143 million, reflecting decreases in the Commercial Real Estate (primarily residential real estate developers in California) and Global Corporate Banking business lines. Net credit-related charge-offs of \$170 million decreased \$71 million from the comparable period in the prior year, primarily due to decreases in charge-offs in the Commercial Real Estate and Global Corporate Banking business lines. Noninterest income of \$100 million remained unchanged from the comparable period in the prior year. Noninterest expenses of \$322 million decreased \$1 million from the same period in the prior year, primarily due to a decrease in FDIC insurance (\$5 million), primarily reflecting the 2009 industry-wide special assessment charge, and nominal decreases in other noninterest expense categories, partially offset by an increase in allocated net corporate overhead expenses (\$13 million).

The Texas market's net income increased \$28 million to \$54 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. Net interest income (FTE) of \$238 million increased \$18 million from the comparable period in the prior year, primarily due to an increase in loan and deposit spreads and the benefit provided by an increase of \$804 million in average deposits, partially offset by a \$1.0 billion decline in average loans. The provision for loan losses decreased \$32 million, reflecting decreases in the Middle Market business line and Energy Lending. Net credit-related charge-offs of \$38 million decreased \$2 million from the comparable period in the prior year, as an increase in the Commercial Real Estate business line was more than offset by decreases in the Middle Market and Small

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Business Banking lines of business and Energy Lending. Noninterest income of \$64 million increased \$1 million from the comparable period in the prior year. Noninterest expenses of \$186 million increased \$9 million from the comparable period in the prior year, primarily due to increases in allocated net corporate overhead expense (\$7 million) and salaries expenses (\$4 million).

The net loss for the Florida market was \$14 million for the nine months ended September 30, 2010, compared to a net loss of \$26 million for the nine months ended September 30, 2009. Net interest income (FTE) of \$31 million decreased \$2 million from the comparable period in the prior year primarily due to a decline in loan

Table of Contents

spreads. The provision for loan losses decreased \$29 million, reflecting decreases in the Commercial Real Estate business line. Net credit-related charge-offs of \$23 million decreased \$21 million from the comparable period in the prior year, primarily due to decreases in charge-offs in the Commercial Real Estate and Middle Market business lines. Noninterest income of \$11 million increased \$2 million from the comparable period in the prior year, primarily due to nominal increases in several noninterest income categories. Noninterest expenses of \$34 million increased \$6 million from the comparable period in the prior year, primarily due to nominal increases in several noninterest expense categories.

The Other Markets net income decreased \$2 million to \$53 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. Net interest income (FTE) of \$134 million increased \$12 million from the comparable period in the prior year, primarily due to increases in loan and deposit spreads and the benefit provided by a \$574 million increase in average deposits, partially offset by a \$748 million decrease in average loans. The provision for loan losses increased \$1 million, reflecting an increase in the Middle Market business line, partially offset by decreases in the Commercial Real Estate business line and Technology and Life Sciences. Net credit-related charge-offs of \$56 million decreased \$10 million from the comparable period in the prior year, primarily due to decreases in charge-offs in the Commercial Real Estate business line and Technology and Life Sciences, partially offset by an increase in charge-offs in the Middle Market business line. Noninterest income of \$35 million decreased \$6 million from the comparable period in the prior year, primarily due to a \$6 million gain related to the sale of the defined contribution plan recordkeeping business in the second quarter 2009 and a \$6 million decline in gains on auction rate securities, partially offset by nominal increases in other noninterest income categories. Noninterest expenses of \$65 million increased \$4 million from the comparable period in the prior year, primarily due to an increase in net allocated corporate overhead expenses.

The International market's net income increased \$19 million to \$43 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. Net interest income (FTE) of \$56 million increased \$5 million from the comparable period in the prior year, primarily due to an increase in loan spreads and the benefit provided by a \$308 million increase in average deposits, partially offset by a \$420 million decrease in average loans. The provision for loan losses decreased \$24 million to a negative provision of \$10 million for the nine months ended September 30, 2010, compared to a charge of \$14 million for the same period in 2009, primarily due to decreases in specific allowances and loans. Noninterest income of \$26 million increased \$2 million from the comparable period in the prior year, primarily due to increases in letter of credit fee income. Noninterest expenses of \$25 million increased \$2 million from the comparable period in the prior year, primarily due to an increase in net allocated corporate overhead expenses.

The net loss for Finance & Other Businesses was \$164 million for the nine months ended September 30, 2010, compared to a net loss of \$38 million for the nine months ended September 30, 2009. The \$126 million increase in net loss was due to the same reasons noted in the Finance Division and Other category discussions under the Business Segments heading above.

The following table lists the number of the Corporation's banking centers by market segment.

	2010	September 30, 2009
Midwest (Michigan)	217	232
Western:		
California	102	98
Arizona	17	15
Total Western	119	113
Texas	94	88
Florida	10	10
International	1	1

Total	441	444
-------	-----	-----

Table of ContentsFinancial Condition

Total assets decreased \$4.2 billion to \$55.0 billion at September 30, 2010, compared to \$59.2 billion at December 31, 2009. Total loans decreased \$1.9 billion, interest-bearing deposits with banks decreased \$1.8 billion, and investment securities available-for-sale decreased \$600 million at September 30, 2010 compared to December 31, 2009. On an average basis, total assets decreased \$3.7 billion in the third quarter 2010, compared to the fourth quarter 2009, resulting primarily from decreases in average total loans of \$2.7 billion, and average investment securities available-for-sale of \$1.7 billion, partially offset by an increase in average interest-bearing deposits with banks of \$566 million.

As shown in the following tables, average loans declined in nearly all business lines and geographic markets in the third quarter 2010, compared to the fourth quarter 2009, reflecting subdued demand from customers in a sluggish and uncertain economic environment.

(dollar amounts in millions)	Three Months Ended		Change	Percent Change
	September 30, 2010	December 31, 2009		
Average Loans By Business Line:				
Middle Market	\$ 11,949	\$ 12,892	\$ (943)	(7)%
Commercial Real Estate	5,071	6,017	(946)	(16)
Global Corporate Banking	4,398	5,185	(787)	(15)
National Dealer Services	3,487	3,085	402	13
Specialty Businesses (a)	5,035	5,110	(75)	(1)
Total Business Bank	29,940	32,289	(2,349)	(7)
Small Business	3,479	3,753	(274)	(7)
Personal Financial Services	1,835	1,980	(145)	(7)
Total Retail Bank	5,314	5,733	(419)	(7)
Private Banking	4,824	4,746	78	2
Total Wealth & Institutional Management	4,824	4,746	78	2
Finance/Other	24	(15)	39	N/M
Total loans	\$ 40,102	\$ 42,753	\$ (2,651)	(6)%
Average Loans By Geographic Market:				
Midwest	\$ 14,276	\$ 15,449	\$ (1,173)	(8)%
Western	12,556	13,289	(733)	(6)
Texas	6,357	6,934	(577)	(8)
Florida	1,549	1,613	(64)	(4)
Other Markets	3,802	3,820	(18)	
International	1,538	1,663	(125)	(8)
Finance/Other	24	(15)	39	N/M
Total loans	\$ 40,102	\$ 42,753	\$ (2,651)	(6)%

(a) Includes Entertainment, Energy, Leasing, Financial Services Division, Mortgage Banker Finance and Technology and Life Sciences.

N/M - not meaningful

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Management expects average earning assets of approximately \$48 billion in the fourth quarter 2010, largely reflecting a decline in average excess liquidity from \$3.0 billion in the third quarter 2010 to approximately \$1 billion in the fourth quarter 2010. Excess liquidity is expected to decline primarily due to debt maturities and the redemption of the trust preferred securities discussed below.

Total liabilities decreased \$3.1 billion, or six percent, to \$49.1 billion at September 30, 2010, compared to \$52.2 billion at December 31, 2009, primarily due to a \$3.8 billion decrease in medium- and long-term debt, partially offset by a \$966 million increase in total deposits. The \$3.8 billion decrease in medium- and long-term debt to \$7.2 billion at September 30, 2010, compared to December 31, 2009, resulted primarily from the third quarter 2010 early redemption of \$2.0 billion of floating-rate Federal Home Loan Bank (FHLB) advances at par due in 2012 and 2013 and the maturity of \$1.0 billion of FHLB advances and \$950 million of medium-term notes during the period, partially offset by the issuance of \$300 million of medium-term senior notes in the third quarter 2010. On an average basis, deposits increased \$545 million in the third quarter 2010, compared to the fourth quarter 2009,

Table of Contents

resulting primarily from an increase in core deposits, partially offset by a decrease in other time deposits. Average core deposits, which exclude other time deposits and foreign office time deposits, increased \$2.0 billion, or six percent, from the fourth quarter 2009 to the third quarter 2010, reflecting increases of \$2.6 billion in money market and NOW deposits and \$490 million in noninterest-bearing deposits, partially offset by a \$1.0 billion decrease in customer certificates of deposit. Average other time deposits decreased \$1.4 billion to \$65 million in the third quarter 2010, compared to the fourth quarter 2009, primarily due to the maturity of retail brokered certificates of deposit.

On October 1, 2010, the Corporation redeemed \$515 million of 6.576% subordinated notes due 2037 at par and recognized a pre-tax charge of \$5 million in the fourth quarter 2010 resulting from the accelerated accretion of the original issuance discount. The notes relate to trust preferred securities issued by an unconsolidated subsidiary, which were concurrently redeemed. For further information regarding the redemption of trust preferred securities, refer to the Capital section of this financial review and Note 7 to these unaudited consolidated financial statements.

In April 2010, the FDIC adopted an interim rule extending the Transaction Account Guarantee Program (TAGP) through December 31, 2010 for financial institutions that desire to continue TAGP participation. The Corporation elected to opt-out of the FDIC's TAGP extension, effective July 1, 2010. In July 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act) reinstated, for all financial institutions, unlimited deposit insurance on noninterest-bearing accounts for the period from December 31, 2010 through December 31, 2012. For further discussion of the Financial Reform Act, refer to The Dodd-Frank Wall Street Reform and Consumer Protection Act section of this financial review.

Capital

In the first quarter 2010, the Corporation fully redeemed \$2.25 billion of Fixed Rate Cumulative Perpetual Preferred Stock (preferred stock) issued in connection with the U.S. Department of Treasury (U.S. Treasury) Capital Purchase Program. The redemption was funded by the net proceeds from an \$880 million common stock offering completed in the first quarter 2010 and from excess liquidity at the parent company. The redemption resulted in a one-time, non-cash redemption charge of \$94 million in the first quarter 2010, reflecting the accelerated accretion of the remaining discount, which reduced diluted earnings per common share by \$0.55 for the nine-month period ended September 30, 2010. The total impact of the preferred stock, including the redemption charge, cash dividends of \$24 million and non-cash discount accretion of \$5 million, was a reduction to diluted earnings per common share of \$0.71 for the nine-month period ended September 30, 2010. Upon redemption of the preferred stock, related U.S. Treasury Capital Purchase Program restrictions on the Corporation's ability to declare dividends or repurchase stock ceased, and the Corporation was not required to comply going forward with the U.S. Treasury's standards for executive compensation and corporate governance.

In the second quarter 2010, the U.S. Treasury sold the related 11.5 million warrants, which granted the right to purchase an equal amount of shares of the Corporation's common stock at \$29.40 per share. The sale of the warrants by the U.S. Treasury had no impact on the Corporation's equity. The warrants remained outstanding at September 30, 2010 and were included in capital surplus on the consolidated statements of changes in shareholders' equity at their original fair value of \$124 million.

Total shareholders' equity decreased \$1.2 billion to \$5.9 billion at September 30, 2010, compared to December 31, 2009, resulting primarily from the first quarter 2010 full redemption of \$2.25 billion of preferred stock issued to the U.S. Treasury, partially offset by the net proceeds from the \$880 million common stock offering completed in the first quarter 2010.

Table of Contents

The following table presents a summary of changes in total shareholders' equity for the nine months ended September 30, 2010.

(in millions)

Balance at January 1, 2010		\$	7,029
Retention of earnings (net income less cash dividends declared)			117
Change in accumulated other comprehensive income (loss):			
Investment securities available-for-sale	\$	96	
Cash flow hedges		(13)	
Defined benefit and other postretirement plans		15	
Total change in accumulated other comprehensive income (loss)			98
Issuance of common stock, net			849
Redemption of preferred stock			(2,250)
Net repurchase of common stock under employee stock plans			(7)
Share-based compensation			24
Other			(3)
Balance at September 30, 2010		\$	5,857

In November 2007, the Board of Directors of the Corporation authorized the purchase up to 10 million shares of Comerica Incorporated outstanding common stock, in addition to the remaining unfilled portion of the November 2006 authorization. There is no expiration date for the Corporation's share repurchase program. As shown in the following table, which summarizes the Corporation's share repurchase activity, there were no shares purchased as part of the Corporation's publicly announced repurchase program during the nine months ended September 30, 2010.

(shares in thousands)	Total Number of Shares Purchased as Part of Publicly Announced Repurchase Plans or Programs	Remaining Share Repurchase Authorization (a)	Total Number of Shares Purchased (b)	Average Price Paid Per Share
Total first quarter 2010		12,576	60	\$ 35.28
Total second quarter 2010		12,576	55	42.64
July 2010		12,576	1	37.62
August 2010		12,576	1	36.33
September 2010		12,576		
Total third quarter 2010		12,576	2	37.33
Total year-to-date 2010		12,576	117	\$ 38.81

(a) Maximum number of shares that may yet be purchased under the publicly announced plans or programs.

(b) Includes shares purchased as part of publicly announced repurchase plans or programs, shares purchased pursuant to deferred compensation plans and shares purchased from employees to pay for grant prices and/or taxes related to stock option exercises and restricted stock vesting under the terms of an employee share-based compensation plan.

Risk-based regulatory capital standards are designed to make regulatory capital requirements more sensitive to differences in credit risk profiles among banking institutions and to account for off-balance sheet exposure. Assets and off-balance sheet items are assigned to broad risk categories, each with specified risk-weighting factors. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items. As shown in the table below, the tangible common equity and Tier 1 common capital ratios increased from December 31, 2009 to September 30, 2010, primarily due to the common stock offering completed in the first quarter 2010. The Tier 1 and total risk-based capital ratios decreased reflecting the redemption of preferred stock and trust preferred securities, partially offset by the common

stock issuance discussed above.

In July 2010, the Financial Reform Act was signed into law, which prohibits holding companies with more than \$15 billion in assets from including trust preferred securities in Tier 1 capital, with a phase-in period of three years, beginning in January 2013. As discussed in the Financial Condition section above, on October 1, 2010, the Corporation fully redeemed \$500 million of trust preferred securities. Subsequent to the redemption, no additional trust preferred securities remained outstanding. The \$500 million of trust preferred securities outstanding at September 30, 2010 were excluded from Tier 1 and total capital in the computation of risk-based capital ratios as of September 30, 2010. For further discussion of the Financial Reform Act, refer to The Dodd-Frank Wall Street

Table of Contents

Reform and Consumer Protection Act section of this financial review. For a further discussion on the redemption of the trust preferred securities, refer to Note 7 to these consolidated financial statements.

In December 2009, the Basel Committee on Banking Supervision (the Basel Committee) released proposed Basel III guidance on bank capital and liquidity. In September 2010, the Basel Committee proposed higher global minimum capital standards, including a minimum Tier 1 common capital ratio and additional capital and liquidity requirements, with rules expected to be implemented between 2013 and 2019. Adoption in the U.S. is expected to occur over a similar timeframe, but the final form of the U.S. rules is uncertain. The Corporation believes that the expected impacts from changes in the components of capital and the calculation of risk-weighted assets would not be material. A higher degree of uncertainty exists regarding the implementation and interpretation of the liquidity rules. The Corporation expects the liquidity requirements to be manageable. While uncertainty exists in both the final form of the Basel III guidance and whether or not the Corporation will be required to adopt the guidelines, the Corporation is closely monitoring the development of the guidance.

The Corporation's capital ratios exceeded minimum regulatory requirements as follows:

(dollar amounts in millions)	September 30, 2010		December 31, 2009	
	Capital	Ratio	Capital	Ratio
Tier 1 common (a) (b)	\$ 5,939	9.97%	\$ 5,058	8.18%
Tier 1 risk-based (4.00% - minimum) (b)	5,939	9.97	7,704	12.46
Total risk-based (8.00% - minimum) (b)	8,565	14.38	10,468	16.93
Leverage (3.00% - minimum) (b)	5,939	10.90	7,704	13.25
Tangible common equity (a)	5,701	10.39	4,720	7.99

(a) See Supplemental Financial Data section for reconciliations of non-GAAP financial measures.

(b) September 30, 2010 capital and ratios are estimated.

At September 30, 2010, the Corporation and its U.S. banking subsidiaries exceeded the ratios required for an institution to be considered well capitalized (Tier 1 risk-based capital, total risk-based capital and leverage ratios greater than six percent, 10 percent and five percent, respectively).

Risk Management

The following updated information should be read in conjunction with the Risk Management section on pages 38-59 in the Corporation's 2009 Annual Report.

Credit Risk

Allowance for Credit Losses and Nonperforming Assets

The allowance for credit losses includes both the allowance for loan losses and the allowance for credit losses on lending-related commitments. The allowance for loan losses represents management's assessment of probable, estimable losses inherent in the Corporation's loan portfolio. The allowance for loan losses includes specific allowances, based on individual evaluations of certain loans and loan relationships, and allowances for homogeneous pools of loans with similar risk characteristics for the remaining business, consumer and residential mortgage loans. The Corporation defines business loans as those belonging to the commercial, real estate construction, commercial mortgage, lease financing and international loan portfolios.

A loan is considered impaired when it is probable that interest or principal payments will not be made in accordance with the contractual terms of the original loan agreement. The Corporation performs a detailed credit quality review quarterly on large impaired business loans, loans restructured in troubled debt restructurings, and certain large impaired consumer and residential mortgage loans, and establishes a specific allowance for such loans, estimated using one of several methods, including the estimated fair value of underlying collateral, observable market value of similar debt or discounted expected future cash flows.

Independent third-party appraisals are obtained prior to the origination of any first mortgage loan. As developed collateral values are used at the time of origination of a construction loan, on the assumption that the construction facility provides sufficient funds to complete the project and carry it until it is leased or sold. Credit reviews are performed at least annually on each collateral-dependent loan and, if necessary, adjustments to the original appraisals are made to reflect the most current risk profile of the project. These adjustments may include a

Table of Contents

revised rental rate or absorption rate, based on the actual conditions at that time. Updated independent third-party appraisals are generally obtained at the time of a refinance or restructure where additional advances are requested or when there is evidence that the physical aspects of the property have deteriorated.

For collateral-dependent impaired loans, updated appraisals are obtained at least annually unless conditions dictate increased frequency. Appraisals on impaired construction loans are generally based on as-is collateral values. In certain circumstances, the Corporation may believe that the highest and best use of the collateral, and thus the most advantageous exit strategy, requires completion of the construction project. In these situations, the Corporation uses an as-developed appraisal to evaluate alternatives. However, the as-developed collateral value is appropriately adjusted to reflect the cost to complete the construction project and to prepare the property for sale. Between appraisals the Corporation may reduce the collateral value based upon the age of the appraisal and adverse developments in market conditions.

Loans which do not meet the criteria to be evaluated individually are evaluated in homogeneous pools of loans with similar risk characteristics. The allowance for all other business loans is determined by applying standard reserve factors to the pool of business loans within each internal risk rating. Internal risk ratings are assigned to each business loan at the time of approval and are subjected to subsequent periodic reviews by the Corporation's senior management. Standard reserve factors for the loans within each risk rating are updated quarterly and are based on estimated probabilities of default and loss given default, incorporating factors such as recent charge-off experience, current economic conditions and trends, changes in collateral values of properties securing loans, and trends with respect to past due and nonaccrual amounts. The standard reserve factors are supported by underlying analysis, including information on migration and loss given default studies from each of the three largest domestic geographic markets (Midwest, Western and Texas), as well as mapping to publicly available debt ratings. Incremental reserves may be established to cover losses in industries and/or portfolios experiencing elevated loss levels. On a limited basis, the Corporation uses data annually from Standard & Poor's (S&P) publicly available debt ratings to determine the level of probability of default for loans that are considered to have strong credit quality and are assigned the best internal risk ratings. To ensure the use of probability of default based on S&P debt ratings is appropriate, the Corporation compares the assigned internal risk ratings of borrowers that have public debt outstanding to their publicly available S&P debt rating for consistency. The Corporation has sufficient default experience and is able to generate its own probability of default metrics on the remainder of the loan portfolio. The Corporation uses its own loss given default experience to determine the overall expected loss measure.

The allowance for all other consumer and residential mortgage loans is determined by applying estimated loss rates to various pools of loans within the portfolios with similar risk characteristics. Estimated loss rates for all pools are updated quarterly, incorporating factors such as recent charge-off experience, current economic conditions and trends, changes in collateral values of properties securing loans using index-based estimates, and trends with respect to past due and nonaccrual amounts.

Actual losses experienced in the future may vary from those estimated. The uncertainty occurs because factors may exist which affect the determination of probable losses inherent in the loan portfolio and are not necessarily captured by the application of standard reserve factors or identified industry-specific risks. An additional allowance is established to capture these probable losses and reflects management's view that the allowance should recognize the margin for error inherent in the process of estimating expected loan losses. Factors that were considered in the evaluation of the adequacy of the Corporation's allowance for loan losses included the inherent imprecision in the risk rating system resulting from inaccuracy in assigning risk ratings or stale ratings which may not have been updated for recent negative trends in particular credits. Risk ratings on business loan relationships meeting an internally specified exposure threshold are updated annually or more frequently upon the occurrence of a circumstance that affects the credit risk of the relationship.

The total allowance for loan losses is sufficient to absorb incurred losses inherent in the total loan portfolio. Unanticipated economic events, including political, economic and regulatory instability in countries where the Corporation has loans, could cause changes in the credit characteristics of the portfolio and result in an unanticipated increase in the allowance. Inclusion of other industry-specific portfolio exposures in

the allowance, as well as significant increases in the current portfolio exposures, could also increase the amount of the allowance. Any of these events, or some combination thereof, may result in the need for additional provision for loan losses in order to maintain an allowance that complies with credit risk and accounting policies. The allowance for loan losses was \$957 million at September 30, 2010, compared to \$985 million at December 31, 2009, a decrease of \$28 million, or three percent. The decrease resulted primarily from improvements in credit quality including a decline of \$1.6 billion in the Corporation's watch list loans - generally consistent with regulatory defined special mention, substandard and doubtful (nonaccrual) loans - from December 31, 2009 to September 30, 2010. Additional indicators of improved credit quality included a decrease in the inflow to nonaccrual (based on an analysis of

Table of Contents

nonaccrual loans with book balances greater than \$2 million) of \$285 million and a decrease in net credit-related charge-offs of \$193 million in the nine-month periods ended September 30, 2010, compared to the same period in the prior year. The decreases in the allowance for loan losses consisted of decreases in the Commercial Real Estate (primarily the Western, Midwest and Texas markets) and Global Corporate Banking business lines, partially offset by an increase in industry specific allowances for customers in the Private Banking business line (primarily Midwest, Florida and Western market). The allowance for loan losses as a percentage of total period-end loans was 2.38 percent at September 30, 2010, compared to 2.34 percent at December 31, 2009. Nonperforming loans of \$1.2 billion at September 30, 2010 modestly increased \$10 million, compared to December 31, 2009. All large nonperforming loans are individually reviewed each quarter for potential charge-offs and reserves. Charge-offs are taken as amounts are determined to be uncollectible. A measure of the level of charge-offs already taken on nonperforming loans is the current book balance as a percentage of the contractual amount owed. At September 30, 2010, nonperforming loans were charged-off to 55 percent of the contractual amount, compared to 56 percent at December 31, 2009. This level of write-downs is consistent with losses experienced on defaulted loans in the first nine months of 2010 and in recent years. The allowance as a percentage of total nonperforming loans, a ratio which results from the actions noted above, was 80 percent at September 30, 2010, compared to 83 percent at December 31, 2009. The Corporation's loan portfolio is heavily composed of collateral dependent business loans, which, in the event of default, are typically carried on the books at fair value as nonperforming assets for a longer period of time than are consumer loans, which are generally fully charged off when they become nonperforming, resulting in a lower nonperforming loan allowance coverage.

The allowance for credit losses on lending-related commitments, included in accrued expenses and other liabilities on the consolidated balance sheets, provides for probable credit losses inherent in lending-related commitments, including unused commitments to extend credit, letters of credit and financial guarantees. Allowances for lending-related commitments for which it is probable that the commitment will be drawn (or sold) are estimated using the same methods as business loans. In general, the probability of draw for letters of credit is considered certain once the credit is assigned an internal risk rating generally consistent with regulatory defined substandard or doubtful. A standard reserve factor is applied or a specific reserve is established for these letters of credit. Other letters of credit, all unfunded commitments and financial guarantees have a lower probability of draw, to which standard reserve factors are applied.

The allowance for credit losses on lending-related commitments was \$38 million at September 30, 2010, an increase of \$1 million from \$37 million at December 31, 2009.

Table of Contents

Nonperforming assets were \$1.3 billion at September 30, 2010 and December 31, 2009, and are summarized in the following table.

(in millions)	September 30, 2010	December 31, 2009
Nonaccrual loans:		
Commercial	\$ 258	\$ 238
Real estate construction:		
Commercial Real Estate business line (a)	362	507
Other business lines (b)	4	4
Total real estate construction	366	511
Commercial mortgage:		
Commercial Real Estate business line (a)	153	127
Other business lines (b)	304	192
Total commercial mortgage	457	319
Residential mortgage	59	50
Consumer	11	12
Lease financing	10	13
International	2	22
Total nonaccrual loans	1,163	1,165
Reduced-rate loans	28	16
Total nonperforming loans	1,191	1,181
Foreclosed property	120	111
Total nonperforming assets	\$ 1,311	\$ 1,292
Nonperforming loans as a percentage of total loans	2.96%	2.80%
Nonperforming assets as a percentage of total loans and foreclosed property	3.24	3.06
Allowance for loan losses as a percentage of total nonperforming loans	80	83
Loans past due 90 days or more and still accruing	\$ 104	\$ 101
Loans past due 90 days or more and still accruing as a percentage of total loans	0.26%	0.24%

(a) Primarily loans to real estate investors and developers.

(b) Primarily loans secured by owner-occupied real estate.

Table of Contents

The following table presents a summary of changes in nonaccrual loans.

(in millions)	Three Months Ended		
	September 30, 2010	June 30, 2010	December 31, 2009
Nonaccrual loans at beginning of period	\$ 1,098	\$ 1,145	\$ 1,194
Loans transferred to nonaccrual (a)	294	199	266
Nonaccrual business loan gross charge-offs (b)	(136)	(143)	(217)
Loans transferred to accrual status (a)	(10)		
Nonaccrual business loans sold (c)	(12)	(47)	(10)
Payments/Other (d)	(71)	(56)	(68)
Nonaccrual loans at end of period	\$ 1,163	\$ 1,098	\$ 1,165

(a) Based on an analysis of nonaccrual loans with book balances greater than \$2 million.

(b) Analysis of gross loan charge-offs:

Nonaccrual business loans	\$ 136	\$ 143	\$ 217
Performing watch list loans (as defined below)		1	
Consumer and residential mortgage loans	9	14	15
Total gross loan charge-offs	\$ 145	\$ 158	\$ 232

(c) Analysis of loans sold:

Nonaccrual business loans	\$ 12	\$ 47	\$ 10
Performing watch list loans (as defined below)	7	15	1
Total loans sold	\$ 19	\$ 62	\$ 11

(d) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property. Excludes business loan gross charge-offs and business nonaccrual loans sold.

The following table presents the number of nonaccrual loan relationships and balance by size of relationship at September 30, 2010.

(dollar amounts in millions) Nonaccrual Relationship Size	Number of Relationships	Balance
Under \$2 million (a)	932	\$ 245
\$2 million - \$5 million	62	193
\$5 million - \$10 million	32	228
\$10 million - \$25 million	24	348
Greater than \$25 million	5	149
Total loan relationships at September 30, 2010	1,055	\$ 1,163

(a) For nonaccrual balances under \$2 million, number of relationships is represented by the number of borrowers.

There were 28 loan relationships with balances greater than \$2 million, totaling \$294 million, transferred to nonaccrual status in the third quarter 2010, an increase of \$95 million from \$199 million in the second quarter 2010. Of the transfers to nonaccrual in the third quarter 2010, \$132 million were from the Commercial Real Estate business line (including \$96 million and \$22 million from the Western and Florida markets, respectively), \$91 million were from the Middle Market business line (including \$81 million from the Midwest market) and \$54 million were from Specialty Businesses business line. There were 12 loan relationships greater than \$10 million, totaling \$225 million, transferred to

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

nonaccrual in the third quarter 2010, including \$94 million, \$79 million, and \$51 million to companies in the Commercial Real Estate, Middle Market and Specialty Businesses business lines, respectively.

In the third quarter of 2010, the Corporation sold \$12 million of nonaccrual business loans at prices approximating carrying value plus reserves, which were substantially all from the Commercial Real Estate business line.

Table of Contents

The following table presents a summary of nonaccrual loans at September 30, 2010 and loan relationships transferred to nonaccrual and net loan charge-offs for the three months ended September 30, 2010, based primarily on the Standard Industrial Classification (SIC) industry categories.

(dollar amounts in millions) Industry Category	September 30, 2010		Three Months Ended September 30, 2010		Net Loan Charge-Offs (Recoveries)	
	Nonaccrual Loans		Loans Transferred to Nonaccrual (a)			
Real Estate	\$ 676	59%	\$ 217	74%	\$ 77	60%
Services	96	8	17	6	11	9
Retail Trade	60	5	3	1	11	9
Residential Mortgage	59	5	7	2	2	2
Wholesale Trade	41	4	11	4		
Manufacturing	33	3			6	5
Entertainment	28	2	23	8	5	3
Transportation & Warehousing	27	2	12	4	2	1
Holding & Other Invest. Co.	25	2			3	2
Information	24	2				
Hotels, etc.	22	2			1	
Automotive Supplier	22	2			2	1
Contractors	14	1			4	3
Natural Resources	12	1				
Finance	9	1	4	1	1	
Other (b)	15	1			7	5
Total	\$ 1,163	100%	\$ 294	100%	\$ 132	100%

(a) Based on an analysis of nonaccrual loan relationships with book balances greater than \$2 million.

(b) Consumer, excluding residential mortgage and certain personal purpose nonaccrual loans and net charge-offs, is included in the Other category.

At September 30, 2010, troubled debt restructurings totaled \$147 million, of which \$97 million were included in nonperforming loans (\$69 million nonaccrual loans and \$28 million reduced-rate loans) and \$50 million were included in performing loans. Performing restructured loans included \$33 million of commercial loans (primarily in the Middle Market business line), \$15 million of commercial mortgage loans (across several business lines) and \$2 million of lease financing at September 30, 2010. At December 31, 2009, troubled debt restructurings totaled \$34 million, including \$11 million performing restructured loans, \$7 million nonaccrual loans and \$16 million reduced-rate loans.

Loans past due 90 days or more and still accruing interest generally represent loans that are well collateralized and in a continuing process that is expected to result in repayment or restoration to current status. Loans past due 90 days or more and still accruing increased \$3 million, to \$104 million at September 30, 2010, compared to \$101 million at December 31, 2009 and are summarized in the following table. Loans past due 30-89 days decreased \$139 million to \$383 million at September 30, 2010, compared to \$522 million at December 31, 2009.

Loans past due 90 days or more and still accruing are summarized in the following table.

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

(in millions)	September 30, 2010		December 31, 2009	
Commercial	\$	18	\$	10
Real estate construction		17		30
Commercial mortgage		48		31
Residential mortgage		8		15
Consumer		13		13
International				2
Total loans past due 90 days or more and still accruing	\$	104	\$	101

Table of Contents

The following table presents a summary of total internally classified watch list loans - generally consistent with regulatory defined special mention, substandard and doubtful loans. Watch list loans that meet certain criteria are subjected to quarterly credit quality reviews and the allowance for loan losses includes reserves for such loans. The \$1.6 billion decrease in total watch list loans, compared to December 31, 2009, is reflected in the decrease in the allowance for loan losses in the same period.

(dollar amounts in millions)	September 30, 2010	June 30, 2010	December 31, 2009
Total watch list loans	\$ 6,171	\$ 6,651	\$ 7,730
As a percentage of total loans	15.3%	16.4%	18.3%

The following table presents a summary of foreclosed property by property type.

(in millions)	September 30, 2010	June 30, 2010	December 31, 2009
Construction, land development and other land	\$ 54	\$ 43	\$ 62
Single family residential properties	22	16	16
Multi-family residential properties		2	3
Other non-land, nonresidential properties	44	32	30
Total foreclosed property	\$ 120	\$ 93	\$ 111

At September 30, 2010, foreclosed property totaled \$120 million and consisted of approximately 220 properties, compared to \$111 million and approximately 210 properties at December 31, 2009.

The following table presents a summary of changes in foreclosed property.

(in millions)	September 30, 2010	Three Months Ended June 30, 2010	December 31, 2009
Foreclosed property at beginning of period	\$ 93	\$ 89	\$ 109
Acquired in foreclosure	42	32	34
Write-downs	(5)	(3)	(17)
Foreclosed property sold	(10)	(25)	(15)
Foreclosed property at end of period	\$ 120	\$ 93	\$ 111

At September 30, 2010, there were 12 foreclosed properties with carrying values greater than \$2 million, totaling \$68 million, an increase of \$7 million when compared to 13 foreclosed properties totaling \$61 million at December 31, 2009. Of the foreclosed properties with balances greater than \$2 million at September 30, 2010, \$55 million were in the Commercial Real Estate business line. At September 30, 2010, there were two foreclosed properties with carrying values greater than \$10 million, totaling \$29 million. There were no foreclosed properties with carrying values greater than \$10 million at June 30, 2010 and December 31, 2009.

Commercial and Residential Real Estate Lending

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

The following table summarizes the Corporation's commercial real estate loan portfolio by loan category as of September 30, 2010 and December 31, 2009.

(in millions)	September 30, 2010	December 31, 2009
Real estate construction loans:		
Commercial Real Estate business line (a)	\$ 2,023	\$ 3,002
Other business lines (b)	421	459
Total real estate construction loans	\$ 2,444	\$ 3,461
Commercial mortgage loans:		
Commercial Real Estate business line (a)	\$ 2,091	\$ 1,889
Other business lines (b)	8,089	8,568
Total commercial mortgage loans	\$ 10,180	\$ 10,457

(a) Primarily loans to real estate investors and developers.

(b) Primarily loans secured by owner-occupied real estate.

Table of Contents

The Corporation limits risk inherent in its commercial real estate lending activities by limiting exposure to those borrowers directly involved in the commercial real estate markets and adhering to conservative policies on loan-to-value ratios for such loans. Commercial real estate loans, consisting of real estate construction and commercial mortgage loans, totaled \$12.6 billion at September 30, 2010, of which \$4.1 billion, or 33 percent, were to borrowers in the Commercial Real Estate business line, which includes loans to residential real estate investors and developers. The remaining \$8.5 billion, or 67 percent, of commercial real estate loans in other business lines consisted primarily of owner-occupied commercial mortgages which bear credit characteristics similar to non-commercial real estate business loans.

The geographic distribution and project type of commercial real estate loans are important factors in diversifying credit risk within the portfolio. The following table reflects real estate construction and commercial mortgage loans to borrowers in the Commercial Real Estate business line by project type and location of property.

(dollar amounts in millions)	September 30, 2010					Total	% of Total	December 31, 2009	
	Location of Property							Total	% of Total
Project Type:	Western	Michigan	Texas	Florida	Other Markets				
Real estate construction loans:									
Commercial Real Estate business line:									
Residential:									
Single family	\$ 136	\$ 23	\$ 26	\$ 46	\$ 23	\$ 254	13%	\$ 500	17%
Land development	76	13	60	10	29	188	9	305	10
Total residential	212	36	86	56	52	442	22	805	27
Other construction:									
Multi-family	156		239	134	110	639	31	774	26
Retail	124	50	280	26	29	509	25	773	26
Multi-use	117	10	52		26	205	10	242	8
Office	49	15	62	14		140	7	252	8
Commercial	1	10	30		5	46	2	70	2
Land development	9	9	10	3		31	2	36	1
Other	10			1		11	1	50	2
Total	\$ 678	\$ 130	\$ 759	\$ 234	\$ 222	\$ 2,023	100%	\$ 3,002	100%
Commercial mortgage loans:									
Commercial Real Estate business line:									
Residential:									
Single family	\$ 15	\$ 3	\$ 17	\$ 10	\$ 31	\$ 76	4%	\$ 41	2%
Land carry	47	32	19	32	12	142	6	216	12
Total residential	62	35	36	42	43	218	10	257	14
Other commercial mortgage:									
Multi-family	51	63	160	125	73	472	23	411	22
Retail	149	101	16	64	91	421	20	327	17
Land carry	145	62	20	16	20	263	13	271	14
Office	154	36	13	11	21	235	11	194	10
Multi-use	111	12	37		68	228	11	236	12
Commercial	58	34	12		28	132	6	126	7
Other	7	46	7		62	122	6	67	4
Total	\$ 737	\$ 389	\$ 301	\$ 258	\$ 406	\$ 2,091	100%	\$ 1,889	100%

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Residential real estate development outstandings of \$660 million at September 30, 2010 decreased \$402 million, or 38 percent, from \$1.1 billion at December 31, 2009.

Table of Contents

The real estate construction loan portfolio primarily contains loans made to long-time customers with satisfactory completion experience. However, the significant and sudden decline in residential real estate activity that began in late 2008 in the Western, Florida and Midwest markets proved extremely difficult for many of the smaller residential real estate developers. Of the \$2.0 billion of real estate construction loans in the Commercial Real Estate business line, \$362 million were on nonaccrual status at September 30, 2010, including single family projects totaling \$109 million (primarily in the Western and Florida markets), multi-use projects totaling \$76 million (primarily in the Western market) and residential land development projects totaling \$73 million (primarily in the Western market). Real estate construction loan net charge-offs in the Commercial Real Estate business line totaled \$134 million for the nine months ended September 30, 2010, including \$48 million from single family projects (mostly the Western market), \$34 million from residential land development projects, \$24 million from multi-use projects (primarily the Texas and Western markets) and \$21 million from retail projects (primarily the Western and Midwest markets).

The commercial mortgage loan portfolio totaled \$10.2 billion at September 30, 2010 and included \$8.1 billion of primarily owner-occupied commercial mortgage loans. Of the \$2.1 billion of commercial mortgage loans in the Commercial Real Estate business line, \$153 million were on nonaccrual status at September 30, 2010, including residential land carry projects totaling \$36 million (primarily in the Midwest and Western markets), single family projects totaling \$25 million, nonresidential land carry projects totaling \$23 million and office projects totaling \$22 million (primarily in the Western market). Commercial mortgage loan net charge-offs in the Commercial Real Estate business line totaled \$43 million for the nine months ended September 30, 2010, including \$13 million, \$9 million, \$8 million and \$7 million, from residential land carry, commercial land carry, multi-family and office projects, respectively.

Residential real estate loans, which consist of traditional residential mortgages and home equity loans and lines of credit, totaled \$3.3 billion at September 30, 2010. Residential mortgages totaled \$1.6 billion at September 30, 2010, and were primarily larger, variable-rate mortgages originated and retained for certain private banking relationship customers. Of the \$1.6 billion of residential mortgage loans outstanding, \$59 million were on nonaccrual status at September 30, 2010. The home equity portfolio totaled \$1.7 billion at September 30, 2010, of which \$1.5 billion was outstanding under primarily variable-rate, interest-only home equity lines of credit and \$221 million consisted of closed-end home equity loans. Of the \$1.7 billion of home equity loans outstanding, \$4 million were on nonaccrual status at September 30, 2010. A substantial majority of the home equity portfolio was secured by junior liens. Given the size and make-up of the residential real estate portfolio, the Corporation believes that any impact from current industry foreclosure issues will be minimal.

The following table summarizes the Corporation's residential mortgage and home equity loan portfolio by geographic market as of September 30, 2010.

(dollar amounts in millions)	September 30, 2010			
	Residential Mortgage Loans	% of Total	Home Equity Loans	% of Total
Geographic market:				
Midwest	\$ 619	39%	\$ 1,071	62%
Western	513	32	459	26
Texas	236	15	155	9
Florida	217	14	48	3
Other Markets	1		3	
Total	\$ 1,586	100%	\$ 1,736	100%

The Corporation rarely originates residential real estate loans with a loan-to-value ratio above 100 percent at origination, has no sub-prime mortgage programs and does not originate payment-option adjustable-rate mortgages or other nontraditional mortgages that allow negative amortization. A significant majority of residential mortgage originations are sold in the secondary market. The residential real estate portfolio is principally located within the Corporation's primary geographic markets. The economic recession and significant declines in home values in the Western, Florida and Midwest markets following the financial market turmoil beginning in the fall of 2008 adversely impacted the residential

real estate portfolio. At September 30, 2010, the Corporation estimated that, of the \$8 million total residential mortgage loans past due 90 days or more and still accruing interest, approximately \$2 million exceeded 90 percent of the current value of the underlying collateral, based on S&P/Case-Shiller home price indices. To account for this exposure, the Corporation factors changes in home values into estimated loss ratios for residential real estate loans, using index-based estimates by major metropolitan area, resulting in an increased allowance allocated for residential real estate loans when home values decline.

Table of Contents

Additionally, to mitigate increasing credit exposure due to depreciating home values, the Corporation periodically reviews home equity lines of credit and makes line reductions or converts outstanding balances at line maturity to closed-end, amortizing loans when necessary.

Shared National Credits

Shared National Credit (SNC) loans are facilities greater than \$20 million shared by three or more federally supervised financial institutions that are reviewed by regulatory authorities at the agent bank level. The Corporation generally seeks to obtain ancillary business at the origination of a SNC relationship. Loans classified as SNC loans (approximately 950 borrowers at September 30, 2010) totaled \$7.4 billion at September 30, 2010, a decline of \$1.7 billion from \$9.1 billion at December 31, 2009. SNC net loan charge-offs totaled \$13 million and \$75 million for the three- and nine-month periods ended September 30, 2010, respectively. Nonaccrual SNC loans increased \$44 million to \$338 million during the nine months ended September 30, 2010, from \$294 million at December 31, 2009. SNC loans, diversified by both business line and geographic market, comprised approximately 20 percent of total loans at both September 30, 2010 and December 31, 2009. SNC loans are held to the same credit underwriting standards as the remainder of the loan portfolio and face similar credit challenges, primarily driven by residential real estate development.

Automotive Lending

Loans to borrowers involved with automotive production totaled approximately \$805 million at September 30, 2010, compared to \$941 million at December 31, 2009. Loans in the National Dealer Services business line totaled \$3.7 billion and \$3.3 billion at September 30, 2010 and December 31, 2009, respectively. Of the \$3.7 billion of outstanding loans in the National Dealer Services business line at September 30, 2010, approximately \$2.4 billion, or 64 percent, were to foreign franchises, \$841 million, or 23 percent, were to domestic franchises and \$474 million, or 13 percent, were to other. Other dealer loans include obligations where a primary franchise was indeterminable, such as loans to large public dealership consolidators and rental car, leasing, heavy truck and recreation vehicle companies.

For further discussion of credit risk, see the Credit Risk section on pages 38-51 in the Corporation's 2009 Annual Report.

Market Risk

Interest Rate Risk

Net interest income is the predominant source of revenue for the Corporation. Interest rate risk arises primarily through the Corporation's core business activities of extending loans and accepting deposits. The Corporation's balance sheet is predominantly characterized by floating rate commercial loans funded by a combination of core deposits and wholesale borrowings. This creates a natural imbalance between the floating-rate loan portfolio and the more slowly repricing deposit products. The result is that growth and/or contraction in the Corporation's core businesses will lead to sensitivity to interest rate movements without mitigating actions. Examples of such actions are purchasing investment securities, primarily fixed-rate, which provide liquidity to the balance sheet and act to mitigate the inherent interest sensitivity, and hedging the sensitivity with interest rate swaps. The Corporation actively manages its exposure to interest rate risk, with the principal objective of

optimizing net interest income and the economic value of equity while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

The Corporation frequently evaluates net interest income under various balance sheet and interest rate scenarios, looking at both 12 and 24 month time horizons, using simulation modeling analysis as its principal risk management evaluation technique. The results of these analyses provide the information needed to assess the balance sheet structure. Changes in economic activity, whether domestic or international, different from those management included in its simulation analyses could translate into a materially different interest rate environment than currently expected. Management evaluates a base case net interest income under an unchanged interest rate environment and what is believed to be the most likely balance sheet structure. This base case net interest income is then evaluated against non-parallel interest rate scenarios that gradually increase and decrease rates approximately 200 basis points in a linear fashion from the base case over twelve months (but decrease to no lower than zero percent). Due to the current low level of interest rates, the analysis reflects a declining interest rate scenario of a 25 basis point drop, to zero percent, while the rising interest rate scenario reflects a gradual 200 basis point rise. In addition, consistent with each interest rate scenario, adjustments to asset prepayment levels, yield curves, and overall balance sheet mix and growth assumptions are made. These assumptions are inherently uncertain and, as a result, the model may not precisely predict the impact of higher or lower interest rates on net interest income. Actual results

Table of Contents

may differ from simulated results due to timing, magnitude and frequency of changes in interest rates, market conditions and management strategies, among other factors. However, the model can indicate the likely direction of change. Existing derivative instruments entered into for risk management purposes are included in these analyses, but no additional hedging is forecasted.

The table below, as of September 30, 2010 and December 31, 2009, displays the estimated impact on net interest income during the next 12 months by relating the base case scenario results to those from the rising and declining rate scenarios described above. The sensitivity from December 31, 2009 to September 30, 2010 increased with growth in core deposits, though risk to declining interest rates is limited by the current low level of rates.

(dollar amounts in millions)	September 30, 2010		December 31, 2009	
	Amount	%	Amount	%
Sensitivity on net interest income to changes in interest rates:				
+200 basis points	\$ 98	6%	\$ 74	4%
- 25 basis points (to zero percent)	(14)	(1)	(13)	(1)

In addition to the simulation analysis, an economic value of equity analysis is performed for a longer term view of the interest rate risk position. The economic value of equity analysis begins with an estimate of the economic value of the financial assets and liabilities on the Corporation's balance sheet, derived through discounting cash flows based on actual rates at the end of the period, and then applies the estimated impact of rate movements to the economic value of assets, liabilities and off-balance sheet instruments. The economic value of equity is then calculated as the difference between the estimated market value of assets and liabilities net of the impact of off-balance sheet instruments. As with net interest income shocks, a variety of alternative scenarios are performed to measure the impact on economic value of equity, including changes in the level, slope and shape of the yield curve.

The table below, as of September 30, 2010 and December 31, 2009, displays the estimated impact on the economic value of equity from a 200 basis point immediate parallel increase or decrease in interest rates (but decrease to no lower than zero percent). Similar to the simulation analysis above, due to the current low level of interest rates, the economic value of equity analyses below reflect an interest rate scenario of an immediate 25 basis point drop, to zero percent, while the rising interest rate scenario reflects an immediate 200 basis point rise. The change in the sensitivity of the economic value of equity to a 200 basis point parallel increase in rates between December 31, 2009 and September 30, 2010 was primarily driven by changes in market interest rates, deposit growth, and the Corporation's mortgage-backed securities portfolio's forecasted prepayments.

(dollar amounts in millions)	September 30, 2010		December 31, 2009	
	Amount	%	Amount	%
Sensitivity of economic value of equity to changes in interest rates:				
+200 basis points	\$ 395	4%	\$ 329	3%
- 25 basis points (to zero percent)	(93)	(1)	(91)	(1)

Wholesale Funding

The Corporation satisfies liquidity requirements with either liquid assets or various funding sources. At September 30, 2010, the Corporation held excess liquidity, represented by \$3.0 billion deposited with the FRB, compared to \$4.8 billion at December 31, 2009. The decrease in excess liquidity resulted from the third quarter 2010 early redemption of \$2.0 billion of FHLB advances originally scheduled to mature in late 2012 and early 2013, and the maturity of \$1.0 billion of FHLB advances and \$950 million of medium-term notes during the period, partially offset by the issuance of \$300 million medium-term senior notes in the third quarter 2010. The Corporation may access the purchased funds market when necessary, which includes certificates of deposit issued to institutional investors in denominations in excess of \$100,000 and to retail customers in denominations of less than \$100,000 through brokers (other time deposits on the consolidated balance sheets), foreign office time deposits and short-term borrowings. Purchased funds totaled \$673 million at September 30, 2010, compared to \$2.1 billion at December 31, 2009. Capacity for incremental purchased funds at September 30, 2010, consisted largely of federal funds purchased, brokered certificates of deposits and securities sold under agreements to repurchase. In addition, the Corporation is a member of the Federal Home Loan Bank of Dallas, Texas (FHLB), which provides short- and long-term funding to its members through advances collateralized by real estate-related assets. The actual borrowing capacity is contingent on the amount of collateral available to be pledged to the FHLB. As of September 30, 2010, the Corporation had \$3.0 billion of outstanding borrowings from the FHLB with remaining maturities ranging from October 2010 to May 2014. Another source of funding, if needed,

Table of Contents

would be liquid assets, which totaled \$8.8 billion at September 30, 2010, compared to \$7.7 billion at December 31, 2009, including cash and due from banks, federal funds sold and securities purchased under agreements to resell, interest-bearing deposits with banks, other short-term investments and unencumbered investment securities available-for-sale. Additionally, the Corporation could issue up to \$13.6 billion of debt at September 30, 2010 under an existing \$15 billion medium-term senior note program which allows its principal banking subsidiary to issue debt with maturities between one and 30 years.

A portion of the September 30, 2010 excess liquidity was used to early redeem all \$500 million of trust preferred securities and fund \$500 million of maturing FHLB advances on October 1, 2010. Strong capital and liquidity positions enabled the Corporation to redeem these higher-cost securities in the fourth quarter 2010, which will result in significant interest savings. For further information regarding the redemption of trust preferred securities, refer to the Capital section of this financial review and Note 7 to these unaudited consolidated financial statements.

Other Market Risks

Certain components of the Corporation's noninterest income, primarily fiduciary income, are at risk to fluctuations in the market values of underlying assets, particularly equity and debt securities. Other components of noninterest income, primarily brokerage fees, are at risk to changes in the volume of market activity.

At September 30, 2010, the Corporation had a \$52 million portfolio of investments in indirect private equity and venture capital funds, with commitments of \$23 million to fund additional investments in future periods. The value of these investments is at risk to changes in equity markets, general economic conditions and a variety of other factors. The majority of these investments are not readily marketable and are included in accrued income and other assets on the consolidated balance sheets. The investments are individually reviewed for impairment on a quarterly basis by comparing the carrying value to the estimated fair value.

For further discussion of market risk, see Note 5 to these unaudited consolidated financial statements and pages 52-59 in the Corporation's 2009 Annual Report.

The Dodd-Frank Wall Street Reform and Consumer Protection Act

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act) was signed into law. The Financial Reform Act provides for, among other matters, increased regulatory supervision and examination of financial institutions, the imposition of more stringent capital requirements on financial institutions and increased regulation of derivatives and hedging transactions. Provided below is an overview of key elements of the Financial Reform Act relevant to the Corporation. Most of the provisions contained in the Financial Reform Act will be effective immediately upon enactment; however, many have delayed effective dates. Implementation of the Financial Reform Act will require many new mandatory and discretionary rules to be made by federal regulatory agencies over the next several years. The estimates of the impact on the Corporation discussed below are based on the limited information currently available and, given the uncertainty of the timing and scope of the impact, are subject to change until final rulemaking is complete.

- Interest on Demand Deposits: Allows interest on commercial demand deposits, which could lead to increased cost of commercial demand deposits, depending on the interplay of interest, deposit credits and service charges.
- TAG Extension: Provides unlimited deposit insurance on noninterest-bearing accounts from December 31, 2010 to December 31, 2012. Assuming the same assessment rate as the current program, applied to second quarter 2010 deposit levels, the estimated annual cost is approximately \$14 million.
- Deposit Insurance: Changes the definition of assessment base from domestic deposits to net assets (average consolidated total assets less average tangible equity), increases the deposit insurance fund's minimum reserve ratio and permanently increases general deposit insurance coverage from \$100,000 to \$250,000. Assuming no change to the current assessment rate, applied to second quarter 2010 net assets, the estimated increase in annual FDIC fees is approximately \$15 million.
- Derivatives: Allows continued trading of foreign exchange and interest rate derivatives. Requires banks to shift energy, uncleared commodities and agriculture derivatives to a separately capitalized subsidiary within their holding company. Directly impacts client-driven energy derivatives business (approximately \$1 million in annual revenue, based on full-year 2010 estimates).

Table of Contents

- Interchange Fee: Limits debit card transaction processing fees that card issuers can charge to merchants. Current estimated annual revenue from debit card PIN and signature-based interchange fees of approximately \$8 million and \$31 million, respectively, could decrease.
- Trust Preferred Securities: Prohibits holding companies with more than \$15 billion in assets from including trust preferred securities as Tier 1 capital, and allows for a phase-in period of three years, beginning on January 1, 2013. As of June 30, 2010, the Corporation had \$500 million of trust preferred securities outstanding that added 83 basis points to the Corporation's Tier 1 capital ratio. On October 1, 2010, the Corporation redeemed all \$500 million of its 6.576 percent subordinated notes due 2037. As a result, these notes, which relate to trust preferred securities issued by an unconsolidated subsidiary which were concurrently redeemed, are excluded from all risk-based capital calculations at September 30, 2010.

Critical Accounting Policies

The Corporation's consolidated financial statements are prepared based on the application of accounting policies, the most significant of which are described in Note 1 to the consolidated financial statements included in the Corporation's 2009 Annual Report, as updated in Note 1 to these unaudited consolidated financial statements. These policies require numerous estimates and strategic or economic assumptions, which may prove inaccurate or subject to variations. Changes in underlying factors, assumptions or estimates could have a material impact on the Corporation's future financial condition and results of operations. At December 31, 2009, the most critical of these significant accounting policies were the policies related to allowance for credit losses, valuation methodologies, pension plan accounting and income taxes. These policies were reviewed with the Audit Committee of the Corporation's Board of Directors and are discussed more fully on pages 60-65 in the Corporation's 2009 Annual Report.

The Corporation has concluded that the accounting policy related to goodwill requires classification as a critical accounting policy, effective July 2010, due to the uncertainty in the economic environment, and as a result of the potential impact from changes in legislation and regulations. As of the date of this report, the Corporation does not believe there are any other material changes in the nature or categories of the critical accounting policies or estimates and assumptions from those discussed in the Corporation's 2009 Annual Report. The following is a description of our critical accounting policy for goodwill reflecting the results of the most recent annual test performed in the third quarter 2010.

Goodwill

Goodwill is the value attributed to unidentifiable intangible elements in acquired businesses. Goodwill is initially recorded at fair value and is subsequently evaluated at least annually for impairment. The Corporation conducts its evaluation of goodwill impairment in the third quarter each year and on an interim basis if events or changes in circumstances between annual tests indicate the assets might be impaired. Goodwill impairment testing is performed at the reporting unit level, equivalent to a business segment or one level below. During the third quarter 2010, the Corporation announced that the Retail Bank and Wealth & Institutional Management business segments would report to a single individual. As a result of these changes, the Corporation reassessed its reporting units and concluded that under the new reporting structure the Corporation has three reporting units: Business Bank, Retail Bank and Wealth & Institutional Management. These changes to the reporting units did not affect the amount of goodwill previously allocated and did not impact the results of previous or current goodwill impairment tests.

The goodwill impairment test is a two-step test. The first step of the goodwill impairment test compares the estimated fair value of the Corporation's identified reporting units with their carrying amount, including goodwill. If the estimated fair value of a reporting unit exceeds its carrying value, goodwill of the reporting unit is not impaired. If the estimated fair value of the reporting unit is less than the carrying value, the second step must be performed to determine the implied fair value of the reporting unit's goodwill and the amount of goodwill impairment, if any.

Estimating the fair value of reporting units is a subjective process involving the use of estimates and judgments, particularly related to future cash flows of the reporting units, discount rates (including market risk premiums) and market multiples. Material assumptions used in the valuation models included the comparable public company price multiples used in the terminal value, future cash flows and the market risk premium component of the discount rate. The fair values of the reporting units were determined using a blend of two commonly used valuation techniques, the market approach and the income approach. The Corporation gives consideration to both valuation techniques, as either technique can be an indicator of value. For the market approach, valuations of reporting units were based on an analysis of relevant price multiples in market trades in companies with characteristics similar to the reporting unit. For the income approach, estimated future cash flows

Table of Contents

(derived from internal forecasts and economic expectations for each reporting unit) and terminal value (value at the end of the cash flow period, based on price multiples) were discounted. The discount rate was based on the imputed cost of equity capital appropriate for each reporting unit.

As of September 30, 2010, the Business Bank had goodwill of approximately \$90 million, the Retail Bank approximately \$47 million and the remaining goodwill balance of approximately \$13 million of the Corporation's consolidated goodwill of \$150 million was associated with the Wealth and Institutional Management reporting unit. At the conclusion of the first step of the goodwill impairment test performed in the third quarter 2010, the estimated fair values of all reporting units exceeded their carrying amounts, including goodwill. The results of the goodwill impairment test for each reporting unit were subjected to stress testing, which consisted of reducing expected future net income by 10 percent, reducing comparable multiples by 10 percent and increasing the discount rate by 200 basis points. The fair values of all reporting units calculated under the stressed environment exceeded their carrying value, including goodwill. Forecasted cash flows for each of the reporting units improved from the prior year primarily as a result of improvements in credit metrics and increases in deposits, including a favorable change in the deposit mix. Additionally, the estimated future cash flows of the Retail Bank reflected management's assumptions regarding the impact of the Financial Reform Act.

Economic conditions impact the assumptions related to imputed cost of equity capital, loss rates, interest and growth rates. Adverse changes in the economic environment, a decline in the performance of the reporting units or other factors could cause the fair value of the reporting units to fall below their carrying value, resulting in a goodwill impairment charge. Additionally, if the actual impact of legislative and regulatory changes is significantly different than management's expectations, the fair value of the reporting units may fall below the carrying value, resulting in a goodwill impairment charge. Any impairment charge would not affect the Corporation's regulatory capital ratios, tangible common equity ratio or liquidity position.

Table of Contents**Supplemental Financial Data**

The following tables provide a reconciliation of non-GAAP financial measures used in this financial review with financial measures defined by GAAP.

(dollar amounts in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net interest income (FTE)	\$ 405	\$ 387	\$ 1,245	\$ 1,177
Less:				
Interest earned on excess liquidity (a)	2	2	7	4
Net interest income (FTE), excluding excess liquidity	\$ 403	\$ 385	\$ 1,238	\$ 1,173
Average earning assets	\$ 50,189	\$ 57,513	\$ 51,645	\$ 59,580
Less:				
Average net unrealized gains on investment securities available-for-sale	180	102	108	184
Average earning assets for net interest margin (FTE)	50,009	57,411	51,537	59,396
Less:				
Excess liquidity (a)	2,983	3,492	3,594	2,385
Average earning assets for net interest margin (FTE), excluding excess liquidity	\$ 47,026	\$ 53,919	\$ 47,943	\$ 57,011
Net interest margin (FTE)	3.23%	2.68%	3.23%	2.65%
Net interest margin (FTE), excluding excess liquidity	3.42	2.84	3.45	2.75
Impact of excess liquidity on net interest margin (FTE)	(0.19)	(0.16)	(0.22)	(0.10)
	September 30, 2010	December 31, 2009		
Tier 1 capital (b) (c)	\$ 5,939	\$ 7,704		
Less:				
Fixed rate cumulative perpetual preferred stock		2,151		
Trust preferred securities		495		
Tier 1 common capital (c)	\$ 5,939	\$ 5,058		
Risk-weighted assets (b) (c)	\$ 59,550	\$ 61,815		
Tier 1 common capital ratio (c)	9.97%	8.18%		
Total shareholders equity	\$ 5,857	\$ 7,029		
Less:				
Fixed rate cumulative perpetual preferred stock		2,151		
Goodwill	150	150		
Other intangible assets	6	8		
Tangible common equity	\$ 5,701	\$ 4,720		
Total assets	\$ 55,004	\$ 59,249		
Less:				
Goodwill	150	150		
Other intangible assets	6	8		

Edgar Filing: COMERICA INC /NEW/ - Form 10-Q

Tangible assets	\$	54,848	\$	59,091
Tangible common equity ratio		10.39%		7.99%

(a) Excess liquidity represented by interest earned on and average balances deposited with the FRB.

(b) Tier 1 capital and risk-weighted assets as defined by regulation.

(c) September 30, 2010 Tier 1 capital and risk-weighted assets are estimated.

The net interest margin (FTE), excluding excess liquidity, removes interest earned on balances deposited with the FRB from net interest income (FTE) and average balances deposited with the FRB from average earning assets from the numerator and denominator of the net interest margin (FTE) ratio, respectively. The Corporation believes this measurement provides meaningful information to investors, regulators, management and others of the impact on net interest income and net interest margin resulting from the Corporation's short-term investment in low yielding instruments.

Table of Contents

The Tier 1 common capital ratio removes preferred stock and qualifying trust preferred securities from Tier 1 capital as defined by and calculated in conformity with bank regulations. The tangible common equity ratio removes preferred stock and the effect of intangible assets from capital and the effect of intangible assets from total assets. The Corporation believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures for the current period can be found in the Market Risk section of Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

ITEM 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures. The Corporation maintains a set of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) that are designed to ensure that information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Corporation's management, including the Corporation's Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Management has evaluated, with the participation of the Corporation's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Corporation's disclosure controls and procedures as of the end of the period covered by this quarterly report (the Evaluation Date). Based on the evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer have concluded that, as of the Evaluation Date, the Corporation's disclosure controls and procedures are effective.

(b) Changes in Internal Control Over Financial Reporting. During the period to which this report relates, there have not been any changes in the Corporation's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or that are reasonably likely to materially affect, such controls.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

For information regarding the Corporation's legal proceedings, see Part I. Item 1. Note 12 Contingent Liabilities, which is incorporated herein by reference.

ITEM 1A. Risk Factors

There has been no material change in the Corporation's risk factors as previously disclosed in our Form 10-K for the fiscal year ended December 31, 2009 in response to Part I, Item 1A. of such Form 10-K, other than as amended in our Form 10-Q for the quarterly period ended March 31, 2010 and in our Form 10-Q for the quarter period ending June, 30, 2010, each in response to Part II, Item 1A. of such Form 10-Q. Such risk factors are incorporated herein by reference.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

For information regarding the Corporation's share repurchase activity, see Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations - Capital, which is incorporated herein by reference.

Table of Contents

ITEM 6. Exhibits

- (3.1) Restated Certificate of Incorporation of Comerica Incorporated (filed as Exhibit 3.2 to Registrant's Current Report on Form 8-K dated August 4, 2010, regarding the Registrant's Restated Certificate of Incorporation, and incorporated herein by reference).
- (3.2) Amended and Restated Bylaws of Comerica Incorporated (amended and restated May 20, 2008) (filed as Exhibit 3.1 to Registrant's Current Report on Form 8-K dated May 20, 2008, regarding the Registrant's Bylaws, and incorporated herein by reference).
- (4) [Reference is made to Exhibits 3.1 and 3.2 in respect of instruments defining the rights of security holders. In accordance with Regulation S-K Item No. 601(b)(4)(iii), the Registrant is not filing copies of instruments defining the rights of holders of long-term debt because none of those instruments authorizes debt in excess of 10% of the total assets of the registrant and its subsidiaries on a consolidated basis. The Registrant hereby agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.]
- (31.1) Chairman, President and CEO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
- (31.2) Executive Vice President and CFO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
- (32) Section 1350 Certification of Periodic Report (pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)
- (101) Financial statements from Quarterly Report on Form 10-Q of the Corporation for the quarter ended September 30, 2010, formatted in Extensible Business Reporting Language: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Changes in Shareholders' Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to Consolidated Financial Statements, tagged as blocks of text.

As provided in Rule 406T of Regulation S-T, this information shall not be deemed filed for purposes of Section 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934 or otherwise subject to liability under those sections.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMERICA INCORPORATED
(Registrant)

/s/ Muneera S. Carr
Muneera S. Carr
Senior Vice President and
Chief Accounting Officer

Date: October 29, 2010

Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
3.1	Restated Certificate of Incorporation of Comerica Incorporated (filed as Exhibit 3.2 to Registrant's Current Report on Form 8-K dated August 4, 2010, regarding the Registrant's Restated Certificate of Incorporation, and incorporated herein by reference).
3.2	Amended and Restated Bylaws of Comerica Incorporated (amended and restated May 20, 2008) (filed as Exhibit 3.1 to Registrant's Current Report on Form 8-K dated May 20, 2008, regarding the Registrant's Bylaws, and incorporated herein by reference).
4	[Reference is made to Exhibits 3.1 and 3.2 in respect of instruments defining the rights of security holders. In accordance with Regulation S-K Item No. 601(b)(4)(iii), the Registrant is not filing copies of instruments defining the rights of holders of long-term debt because none of those instruments authorizes debt in excess of 10% of the total assets of the registrant and its subsidiaries on a consolidated basis. The Registrant hereby agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.]
31.1	Chairman, President and CEO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002).
31.2	Executive Vice President and CFO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002).
32	Section 1350 Certification of Periodic Report (pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)
101	Financial statements from Quarterly Report on Form 10-Q of the Corporation for the quarter ended September 30, 2010, formatted in Extensible Business Reporting Language: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Changes in Shareholders' Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to Consolidated Financial Statements, tagged as blocks of text.

As provided in Rule 406T of Regulation S-T, this information shall not be deemed filed for purposes of Section 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934 or otherwise subject to liability under those sections.