

Edgar Filing: PIONEER TAX ADVANTAGED BALANCED TRUST - Form N-PX

PIONEER TAX ADVANTAGED BALANCED TRUST  
Form N-PX  
August 25, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM N-PX  
ANNUAL REPORT OF PROXY VOTING RECORD OF REGISTERED  
MANAGEMENT INVESTMENT COMPANIES

Investment Company Act file number 811-21448  
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Pioneer Tax Advantaged Balanced Trust  
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(Exact name of registrant as specified in charter)

60 State Street Boston, MA 02109  
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(Address of principal executive offices)

Dorothy Bourassa  
60 State Street  
Boston, MA 02109  
-----

(Name and address of agent for service)

Registrant's telephone number, including area code: (617) 742-7825

Date of fiscal year end: November 30

Date of reporting period: July 1, 2004 to June 30, 2005

SIGNATURES

Pursuant to the requirements of the Investment Company Act of 1940, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

(Registrant) Pioneer Tax Advantaged Balanced Trust

By (Signature and Title) /s/ John F. Cogan, Jr.  
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John F. Cogan, Jr., Chairman and President

Date August 23, 2005  
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===== TAX ADVANTAGE BALANCE TRUST =====

ALTRIA GROUP, INC.

Ticker: MO Security ID: 02209S103  
Meeting Date: APR 28, 2005 Meeting Type: Annual  
Record Date: MAR 7, 2005

| #   | Proposal                            | Mgt Rec | Vote Cast | Sponsor    |
|-----|-------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Elizabeth E. Bailey  | For     | For       | Management |
| 1.2 | Elect Director Harold Brown         | For     | For       | Management |
| 1.3 | Elect Director Mathis Cabiallavetta | For     | For       | Management |

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|      |   |         |          |             |
|------|---|---------|----------|-------------|
| 1.4  | Elect Director Louis C. Camilleri                         | For     | For      | Management  |
| 1.5  | Elect Director J. Dudley Fishburn                         | For     | For      | Management  |
| 1.6  | Elect Director Robert E. R. Huntley                       | For     | For      | Management  |
| 1.7  | Elect Director Thomas W. Jones                            | For     | Withhold | Management  |
| 1.8  | Elect Director George Munoz                               | For     | For      | Management  |
| 1.9  | Elect Director Lucio A. Noto                              | For     | For      | Management  |
| 1.10 | Elect Director John S. Reed                               | For     | For      | Management  |
| 1.11 | Elect Director Carlos Slim Helu                           | For     | For      | Management  |
| 1.12 | Elect Director Stephen M. Wolf                            | For     | For      | Management  |
| 2    | Approve Omnibus Stock Plan                                | For     | For      | Management  |
| 3    | Amend Non-Employee Director Stock Option Plan             | For     | For      | Management  |
| 4    | Ratify Auditors   | For     | For      | Management  |
| 5    | Eliminate Animal Testing                                  | Against | Against  | Shareholder |
| 6    | Product Warnings for Pregnant Women                       | Against | Abstain  | Shareholder |
| 7    | Cease Use of Light and Ultra Light in Cigarette Marketing | Against | Against  | Shareholder |
| 8    | Apply Fire Safety Standards for Cigarettes                | Against | Against  | Shareholder |

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### AMEREN CORPORATION

Ticker: AEE Security ID: 023608102  
 Meeting Date: APR 26, 2005 Meeting Type: Annual  
 Record Date: MAR 4, 2005

| #    | Proposal   | Mgt Rec | Vote Cast | Sponsor     |
|------|--|---------|-----------|-------------|
| 1.1  | Elect Director Susan S. Elliott                                | For     | For       | Management  |
| 1.2  | Elect Director Gayle P.W. Jackson                              | For     | For       | Management  |
| 1.3  | Elect Director James C. Johnson                                | For     | For       | Management  |
| 1.4  | Elect Director Richard A. Liddy                                | For     | For       | Management  |
| 1.5  | Elect Director Gordon R. Lohman                                | For     | For       | Management  |
| 1.6  | Elect Director Richard A. Lumpkin                              | For     | For       | Management  |
| 1.7  | Elect Director Paul L. Miller, Jr.                             | For     | For       | Management  |
| 1.8  | Elect Director Charles W. Mueller                              | For     | For       | Management  |
| 1.9  | Elect Director Douglas R. Oberhelman                           | For     | For       | Management  |
| 1.10 | Elect Director Gary L. Rainwater                               | For     | For       | Management  |
| 1.11 | Elect Director Harvey Saligman                                 | For     | For       | Management  |
| 1.12 | Elect Director Patrick T. Stokes                               | For     | For       | Management  |
| 2    | Ratify Auditors  | For     | For       | Management  |
| 3    | Report on Risks of Nuclear Waste Storage                       | Against | Against   | Shareholder |
| 4    | Require Independent Director To Serve As Chairman Of The Board | Against | Against   | Shareholder |

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### AT&T CORP.

Ticker: T Security ID: 001957505  
 Meeting Date: JUN 30, 2005 Meeting Type: Annual  
 Record Date: MAY 27, 2005

| #   | Proposal                           | Mgt Rec | Vote Cast | Sponsor    |
|-----|------------------------------------|---------|-----------|------------|
| 1   | Approve Merger Agreement           | For     | For       | Management |
| 2   | Adjourn Meeting                    | For     | For       | Management |
| 3.1 | Elect Director William F. Aldinger | For     | For       | Management |
| 3.2 | Elect Director Kenneth T. Derr     | For     | For       | Management |
| 3.3 | Elect Director D.W. Dorman         | For     | For       | Management |

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|     |   |         |         |             |
|-----|---|---------|---------|-------------|
| 3.4 | Elect Director M.K. Eickhoff-Smith                                    | For     | For     | Management  |
| 3.5 | Elect Director H.L. Henkel  | For     | For     | Management  |
| 3.6 | Elect Director F.C. Herringer   | For     | For     | Management  |
| 3.7 | Elect Director Jon C. Madonna   | For     | For     | Management  |
| 3.8 | Elect Director Donald F. McHenry                                      | For     | For     | Management  |
| 3.9 | Elect Director Tony L. White  | For     | For     | Management  |
| 4   | Ratify Auditors   | For     | For     | Management  |
| 5   | Limit Awards to Executives  | Against | Against | Shareholder |
| 6   | Performance- Based/Indexed Options                                    | Against | For     | Shareholder |
| 7   | Report on Executive Compensation                                      | Against | Against | Shareholder |
| 8   | Redeem or Vote Poison Pill  | Against | For     | Shareholder |
| 9   | Review Executive Compensation   | Against | For     | Shareholder |
| 10  | Submit Severance Agreement<br>(Change-in-Control) to Shareholder Vote | Against | For     | Shareholder |

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### ATMOS ENERGY CORP.

Ticker: ATO Security ID: 049560105  
 Meeting Date: FEB 9, 2005 Meeting Type: Annual  
 Record Date: DEC 15, 2004

| #   | Proposal                           | Mgt Rec | Vote Cast | Sponsor    |
|-----|------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Travis W. Bain, III | For     | For       | Management |
| 1.2 | Elect Director Dan Busbee          | For     | For       | Management |
| 1.3 | Elect Director Richard K. Gordon   | For     | For       | Management |
| 1.4 | Elect Director Gene C. Koonce      | For     | For       | Management |
| 1.5 | Elect Director Nancy K. Quinn      | For     | For       | Management |
| 2   | Increase Authorized Common Stock   | For     | For       | Management |

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### BASSETT FURNITURE INDUSTRIES, INC.

Ticker: BSET Security ID: 070203104  
 Meeting Date: FEB 22, 2005 Meeting Type: Annual  
 Record Date: JAN 12, 2005

| #   | Proposal                                | Mgt Rec | Vote Cast | Sponsor    |
|-----|---|---------|-----------|------------|
| 1.1 | Elect Director Peter W. Brown, M.D.     | For     | For       | Management |
| 1.2 | Elect Director Paul Fulton              | For     | For       | Management |
| 1.3 | Elect Director Howard H. Haworth        | For     | For       | Management |
| 1.4 | Elect Director George W. Henderson, III | For     | For       | Management |
| 1.5 | Elect Director Dale C. Pond             | For     | For       | Management |
| 1.6 | Elect Director Robert H. Spilman, Jr.   | For     | For       | Management |
| 1.7 | Elect Director David A. Stonecipher     | For     | For       | Management |
| 1.8 | Elect Director William C. Wampler, Jr.  | For     | For       | Management |
| 1.9 | Elect Director William C. Warden, Jr.   | For     | For       | Management |
| 2   | Approve Omnibus Stock Plan              | For     | For       | Management |
| 3   | Ratify Auditors                         | For     | For       | Management |

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### BRISTOL-MYERS SQUIBB CO.

Ticker: BMY Security ID: 110122108  
 Meeting Date: MAY 3, 2005 Meeting Type: Annual  
 Record Date: MAR 7, 2005

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| #   | Proposal  | Mgt Rec | Vote Cast | Sponsor     |
|-----|---|---------|-----------|-------------|
| 1.1 | Elect Director V.D. Coffman   | For     | For       | Management  |
| 1.2 | Elect Director J.M. Cornelius                                       | For     | For       | Management  |
| 1.3 | Elect Director P.R. Dolan   | For     | For       | Management  |
| 1.4 | Elect Director E.V. Futter  | For     | For       | Management  |
| 1.5 | Elect Director L.V. Gershtner, Jr.                                  | For     | For       | Management  |
| 1.6 | Elect Director L. Johansson   | For     | For       | Management  |
| 1.7 | Elect Director L.W. Sullivan  | For     | For       | Management  |
| 2   | Ratify Auditors   | For     | For       | Management  |
| 3   | Amend Articles to Eliminate Certain Supermajority Vote Requirements | For     | For       | Management  |
| 4   | Report on Political Contributions                                   | Against | Against   | Shareholder |
| 5   | Report on Operational Impact of HIV/AIDS, TB, and Malaria Pandemic  | Against | Against   | Shareholder |
| 6   | Eliminate Animal Testing  | Against | Against   | Shareholder |
| 7   | Separate Chairman and CEO Positions                                 | Against | For       | Shareholder |
| 8   | Proposal Regarding Restatement Situations                           | Against | Against   | Shareholder |
| 9   | Limit/Prohibit Awards to Executives                                 | Against | For       | Shareholder |
| 10  | Require a Majority Vote for the Election of Directors               | Against | For       | Shareholder |

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### CHEVRON CORP

Ticker: CVX Security ID: 166764100  
 Meeting Date: APR 27, 2005 Meeting Type: Annual  
 Record Date: MAR 1, 2005

| #    | Proposal   | Mgt Rec | Vote Cast | Sponsor     |
|------|--|---------|-----------|-------------|
| 1.1  | Elect Director Samuel H. Armacost                                  | For     | For       | Management  |
| 1.2  | Elect Director Robert E. Denham                                    | For     | For       | Management  |
| 1.3  | Elect Director Robert J. Eaton                                     | For     | For       | Management  |
| 1.4  | Elect Director Sam Ginn  | For     | For       | Management  |
| 1.5  | Elect Director Carla Anderson Hills                                | For     | For       | Management  |
| 1.6  | Elect Director Franklyn G. Jenifer                                 | For     | For       | Management  |
| 1.7  | Elect Director Sam Nunn  | For     | For       | Management  |
| 1.8  | Elect Director David J. O'Reilly                                   | For     | For       | Management  |
| 1.9  | Elect Director Peter J. Robertson                                  | For     | For       | Management  |
| 1.10 | Elect Director Charles R. Shoemate                                 | For     | For       | Management  |
| 1.11 | Elect Director Ronald D. Sugar                                     | For     | For       | Management  |
| 1.12 | Elect Director Carl Ware   | For     | For       | Management  |
| 2    | Ratify Auditors  | For     | For       | Management  |
| 3    | Limit Executive Compensation                                       | Against | Against   | Shareholder |
| 4    | Submit Severance Agreement (Change-in-Control) to Shareholder Vote | Against | For       | Shareholder |
| 5    | Expense Stock Options  | Against | For       | Shareholder |
| 6    | Eliminate Animal Testing   | Against | Against   | Shareholder |
| 7    | Report on Drilling in Protected Areas                              | Against | Abstain   | Shareholder |
| 8    | Report on Remediation Programs in Ecuador                          | Against | Abstain   | Shareholder |

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### CONAGRA FOODS INC.

Ticker: CAG Security ID: 205887102  
 Meeting Date: SEP 23, 2004 Meeting Type: Annual  
 Record Date: JUL 26, 2004

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| #   | Proposal                               | Mgt Rec | Vote Cast | Sponsor     |
|-----|--|---------|-----------|-------------|
| 1.1 | Elect Director Mogens C. Bay           | For     | For       | Management  |
| 1.2 | Elect Director Stephen G. Butler       | For     | For       | Management  |
| 1.3 | Elect Director Alice B. Hayes          | For     | For       | Management  |
| 1.4 | Elect Director W.G. Jurgensen          | For     | For       | Management  |
| 1.5 | Elect Director Carl E. Reichardt       | For     | For       | Management  |
| 2   | Ratify Auditors                        | For     | For       | Management  |
| 3   | Approve Executive Incentive Bonus Plan | For     | For       | Management  |
| 4   | Limit Awards to Executives             | Against | Against   | Shareholder |

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### CONSOLIDATED EDISON, INC.

Ticker: ED Security ID: 209115104  
 Meeting Date: MAY 16, 2005 Meeting Type: Annual  
 Record Date: MAR 28, 2005

| #    | Proposal                              | Mgt Rec | Vote Cast | Sponsor     |
|------|---------------------------------------|---------|-----------|-------------|
| 1.1  | Elect Director Vincent A. Calarco     | For     | For       | Management  |
| 1.2  | Elect Director George Campbell, Jr.   | For     | For       | Management  |
| 1.3  | Elect Director Gordon J. Davis        | For     | For       | Management  |
| 1.4  | Elect Director Michael J. Del Giudice | For     | For       | Management  |
| 1.5  | Elect Director Joan S. Freilich       | For     | For       | Management  |
| 1.6  | Elect Director Ellen V. Futter        | For     | For       | Management  |
| 1.7  | Elect Director Sally Hernandez        | For     | For       | Management  |
| 1.8  | Elect Director Peter W. Likins        | For     | For       | Management  |
| 1.9  | Elect Director Eugene R. McGrath      | For     | For       | Management  |
| 1.10 | Elect Director Frederic V. Salerno    | For     | For       | Management  |
| 1.11 | Elect Director Stephen R. Volk        | For     | For       | Management  |
| 2    | Ratify Auditors                       | For     | For       | Management  |
| 3    | Report on Executive Compensation      | Against | Against   | Shareholder |

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### DUKE ENERGY CORP.

Ticker: DUK Security ID: 264399106  
 Meeting Date: MAY 12, 2005 Meeting Type: Annual  
 Record Date: MAR 14, 2005

| #   | Proposal                              | Mgt Rec | Vote Cast | Sponsor    |
|-----|---------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Roger Agnelli          | For     | For       | Management |
| 1.2 | Elect Director G. Alex Bernhardt, Sr. | For     | For       | Management |
| 1.3 | Elect Director Dennis R. Hendrix      | For     | For       | Management |
| 1.4 | Elect Director A. Max Lennon          | For     | For       | Management |
| 2   | Declassify the Board of Directors     | For     | For       | Management |
| 3   | Ratify Auditors                       | For     | For       | Management |

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### EASTMAN CHEMICAL CO.

Ticker: EMN Security ID: 277432100  
 Meeting Date: MAY 5, 2005 Meeting Type: Annual  
 Record Date: MAR 15, 2005

| #   | Proposal                          | Mgt Rec | Vote Cast | Sponsor    |
|-----|-----------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Michael P. Connors | For     | For       | Management |

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|     |                                  |     |     |            |
|-----|----------------------------------|-----|-----|------------|
| 1.2 | Elect Director J. Brian Ferguson | For | For | Management |
| 1.3 | Elect Director Donald W. Griffin | For | For | Management |
| 2   | Ratify Auditors                  | For | For | Management |

### EMPIRE DISTRICT ELECTRIC CO. (THE)

Ticker: EDE Security ID: 291641108  
 Meeting Date: APR 28, 2005 Meeting Type: Annual  
 Record Date: MAR 1, 2005

| #   | Proposal                                      | Mgt Rec | Vote Cast | Sponsor    |
|-----|---|---------|-----------|------------|
| 1.1 | Elect Director Kenneth R. Allen               | For     | For       | Management |
| 1.2 | Elect Director William L. Gipson              | For     | For       | Management |
| 1.3 | Elect Director Bill D. Helton                 | For     | For       | Management |
| 2   | Amend Qualified Employee Stock Purchase Plan  | For     | For       | Management |
| 3   | Approve Omnibus Stock Plan                    | For     | For       | Management |
| 4   | Amend Non-Employee Director Stock Option Plan | For     | For       | Management |

### FIRSTMERIT CORP.

Ticker: FMER Security ID: 337915102  
 Meeting Date: APR 20, 2005 Meeting Type: Annual  
 Record Date: FEB 21, 2005

| #   | Proposal                          | Mgt Rec | Vote Cast | Sponsor    |
|-----|-----------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Karen S. Belden    | For     | For       | Management |
| 1.2 | Elect Director R. Cary Blair      | For     | For       | Management |
| 1.3 | Elect Director Robert W. Briggs   | For     | For       | Management |
| 1.4 | Elect Director Clifford J. Isroff | For     | For       | Management |

### FREEPORT-MCMORAN COPPER & GOLD INC.

Ticker: FCX Security ID: 35671D857  
 Meeting Date: MAY 5, 2005 Meeting Type: Annual  
 Record Date: MAR 9, 2005

| #   | Proposal  | Mgt Rec | Vote Cast | Sponsor     |
|-----|---|---------|-----------|-------------|
| 1.1 | Elect Director Robert J. Allison, Jr.                 | For     | For       | Management  |
| 1.2 | Elect Director Robert A. Day                          | For     | For       | Management  |
| 1.3 | Elect Director H. Devon Graham, Jr.                   | For     | For       | Management  |
| 1.4 | Elect Director Bobby Lee Lackey                       | For     | For       | Management  |
| 1.5 | Elect Director Gabrielle K. McDonald                  | For     | For       | Management  |
| 1.6 | Elect Director James R. Moffet                        | For     | For       | Management  |
| 1.7 | Elect Director B.M. Rankin, Jr.                       | For     | For       | Management  |
| 1.8 | Elect Director J. Stapleton Roy                       | For     | For       | Management  |
| 1.9 | Elect Director J. Taylor Wharton                      | For     | For       | Management  |
| 2   | Ratify Auditors                                       | For     | For       | Management  |
| 3   | Approve Executive Incentive Bonus Plan                | For     | For       | Management  |
| 4   | Require a Majority Vote for the Election of Directors | Against | For       | Shareholder |
| 5   | Review Payment Policy to Indonesian                   | Against | Against   | Shareholder |

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Military

### GENERAL MOTORS CORP.

Ticker: GM Security ID: 370442105  
 Meeting Date: JUN 7, 2005 Meeting Type: Annual  
 Record Date: APR 8, 2005

| #    | Proposal  | Mgt Rec | Vote Cast | Sponsor     |
|------|---|---------|-----------|-------------|
| 1.1  | Elect Director Percy N. Barnevik                                      | For     | For       | Management  |
| 1.2  | Elect Director Erskine B. Bowles                                      | For     | For       | Management  |
| 1.3  | Elect Director John H. Bryan  | For     | For       | Management  |
| 1.4  | Elect Director Armando M. Codina                                      | For     | For       | Management  |
| 1.5  | Elect Director George M.C. Fisher                                     | For     | For       | Management  |
| 1.6  | Elect Director Karen Katen  | For     | For       | Management  |
| 1.7  | Elect Director Kent Kresa   | For     | For       | Management  |
| 1.8  | Elect Director Ellen J. Kullman                                       | For     | For       | Management  |
| 1.9  | Elect Director Philip A. Laskawy                                      | For     | For       | Management  |
| 1.10 | Elect Director E. Stanley O'Neal                                      | For     | For       | Management  |
| 1.11 | Elect Director Eckhard Pfeiffer                                       | For     | For       | Management  |
| 1.12 | Elect Director G. Richard Wagoner, Jr.                                | For     | For       | Management  |
| 2    | Ratify Auditors   | For     | For       | Management  |
| 3    | Prohibit Awards to Executives   | Against | Against   | Shareholder |
| 4    | Provide for Cumulative Voting   | Against | For       | Shareholder |
| 5    | Report on Greenhouse Gas Emissions                                    | Against | Abstain   | Shareholder |
| 6    | Submit Severance Agreement<br>(Change-in-Control) to Shareholder Vote | Against | For       | Shareholder |
| 7    | Adopt Simple Majority Vote Requirement<br>for All Issues              | Against | Against   | Shareholder |

### GREAT PLAINS ENERGY, INC.

Ticker: GXP Security ID: 391164100  
 Meeting Date: MAY 3, 2005 Meeting Type: Annual  
 Record Date: FEB 25, 2005

| #    | Proposal                                | Mgt Rec | Vote Cast | Sponsor    |
|------|---|---------|-----------|------------|
| 1.1  | Elect Director David L. Bodde           | For     | For       | Management |
| 1.2  | Elect Director Michael J. Chesser       | For     | For       | Management |
| 1.3  | Elect Director William H. Downey        | For     | For       | Management |
| 1.4  | Elect Director Mark A. Ernst            | For     | For       | Management |
| 1.5  | Elect Director Randall C. Ferguson, Jr. | For     | For       | Management |
| 1.6  | Elect Director William K. Hall          | For     | For       | Management |
| 1.7  | Elect Director Luis A. Jimenez          | For     | For       | Management |
| 1.8  | Elect Director James A. Mitchell        | For     | For       | Management |
| 1.9  | Elect Director William C. Nelson        | For     | For       | Management |
| 1.10 | Elect Director Linda H. Talbott         | For     | For       | Management |
| 1.11 | Elect Director Robert H. West           | For     | For       | Management |
| 2    | Ratify Auditors                         | For     | For       | Management |

### KERR-MCGEE CORP.

Ticker: KMG Security ID: 492386107

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Meeting Date: JUN 7, 2005 Meeting Type: Annual

Record Date: MAR 11, 2005

| #   | Proposal                                   | Mgt Rec | Vote Cast | Sponsor     |
|-----|--|---------|-----------|-------------|
| 1.1 | Elect Director William F. Wallace          | For     | For       | Management  |
| 1.2 | Elect Director Ian L. White-Thomson        | For     | For       | Management  |
| 2   | Ratify Auditors                            | For     | For       | Management  |
| 3   | Approve Omnibus Stock Plan                 | For     | For       | Management  |
| 4   | Increase Authorized Common Stock           | For     | For       | Management  |
| 5   | Establish Office of the Board of Directors | Against | Against   | Shareholder |

### KEYCORP

Ticker: KEY Security ID: 493267108

Meeting Date: MAY 5, 2005 Meeting Type: Annual

Record Date: MAR 8, 2005

| #   | Proposal                          | Mgt Rec | Vote Cast | Sponsor    |
|-----|-----------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Edward P. Campbell | For     | For       | Management |
| 1.2 | Elect Director H. James Dallas    | For     | For       | Management |
| 1.3 | Elect Director Charles R. Hogan   | For     | For       | Management |
| 1.4 | Elect Director Lauralee E. Martin | For     | For       | Management |
| 1.5 | Elect Director Bill R. Sanford    | For     | For       | Management |
| 2   | Ratify Auditors                   | For     | For       | Management |

### KEYSPAN CORPORATION

Ticker: KSE Security ID: 49337W100

Meeting Date: MAY 20, 2005 Meeting Type: Annual

Record Date: MAR 22, 2005

| #    | Proposal                             | Mgt Rec | Vote Cast | Sponsor    |
|------|--------------------------------------|---------|-----------|------------|
| 1.1  | Elect Director Robert b. Catell      | For     | For       | Management |
| 1.2  | Elect Director Andrea S. Christensen | For     | For       | Management |
| 1.3  | Elect Director Robert J. Fani        | For     | For       | Management |
| 1.4  | Elect Director Alan H. Fishman       | For     | For       | Management |
| 1.5  | Elect Director James R. Jones        | For     | For       | Management |
| 1.6  | Elect Director James L. Larocca      | For     | For       | Management |
| 1.7  | Elect Director Gloria C. Larson      | For     | For       | Management |
| 1.8  | Elect Director Stephen W. McKessy    | For     | For       | Management |
| 1.9  | Elect Director Edward D. Miller      | For     | For       | Management |
| 1.10 | Elect Director Vikki L. Pryor        | For     | For       | Management |
| 2    | Ratify Auditors                      | For     | For       | Management |

### KIMBALL INTERNATIONAL, INC.

Ticker: KBALB Security ID: 494274103

Meeting Date: OCT 19, 2004 Meeting Type: Annual

Record Date: AUG 16, 2004

| #   | Proposal                             | Mgt Rec | Vote Cast | Sponsor    |
|-----|--------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Dr. Jack R. Wentworth | For     | For       | Management |



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 KNAPE & VOGT MANUFACTURING CO.

Ticker:           KNAP                   Security ID: 498782101  
 Meeting Date: OCT 15, 2004   Meeting Type: Annual  
 Record Date: AUG 27, 2004

| #   | Proposal                          | Mgt Rec | Vote Cast | Sponsor    |
|-----|-----------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Christopher Norman | For     | Withhold  | Management |
| 1.2 | Elect Director Thomas A. Hilborn  | For     | For       | Management |
| 1.3 | Elect Director Robert J. Knape    | For     | For       | Management |

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 LANCE, INC.

Ticker:           LNCE                   Security ID: 514606102  
 Meeting Date: APR 21, 2005   Meeting Type: Annual  
 Record Date: MAR 1, 2005

| #   | Proposal  | Mgt Rec | Vote Cast | Sponsor    |
|-----|---|---------|-----------|------------|
| 1.1 | Elect Director Barbara R. Allen                   | For     | For       | Management |
| 1.2 | Elect Director W.J. Prezzano                      | For     | For       | Management |
| 1.3 | Elect Director Robert V. Sisk                     | For     | For       | Management |
| 2   | Approve Nonqualified Employee Stock Purchase Plan | For     | For       | Management |
| 3   | Ratify Auditors                                   | For     | For       | Management |

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 LOEWS CORP.

Ticker:           CG                       Security ID: 540424207  
 Meeting Date: MAY 10, 2005   Meeting Type: Annual  
 Record Date: MAR 14, 2005

| #    | Proposal  | Mgt Rec | Vote Cast | Sponsor     |
|------|---|---------|-----------|-------------|
| 1.1  | Elect Director Joseph L. Bower  | For     | For       | Management  |
| 1.2  | Elect Director John Brademas  | For     | For       | Management  |
| 1.3  | Elect Director Charles M. Diker   | For     | For       | Management  |
| 1.4  | Elect Director Paul J. Fribourg   | For     | For       | Management  |
| 1.5  | Elect Director Walter L. Harris   | For     | For       | Management  |
| 1.6  | Elect Director Philip A. Laskawy  | For     | For       | Management  |
| 1.7  | Elect Director Gloria R. Scott  | For     | For       | Management  |
| 1.8  | Elect Director Andrew H. Tisch  | For     | For       | Management  |
| 1.9  | Elect Director James S. Tisch   | For     | For       | Management  |
| 1.10 | Elect Director Jonathan M. Tisch  | For     | For       | Management  |
| 1.11 | Elect Director Preston R. Tisch   | For     | For       | Management  |
| 2    | Ratify Auditors   | For     | For       | Management  |
| 3    | Amend Stock Option Plan   | For     | For       | Management  |
| 4    | Amend Executive Incentive Bonus Plan  | For     | For       | Management  |
| 5    | Provide for Cumulative Voting   | Against | For       | Shareholder |
| 6    | Report on Political Contributions   | Against | Against   | Shareholder |
| 7    | Support Legislation and Make Public Statements on Environmental Tobacco Smoke | Against | Against   | Shareholder |
| 8    | Apply Fire Safety Standards for Cigarettes                                    | Against | Against   | Shareholder |

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LYONDELL CHEMICAL CO.

Ticker: LYO Security ID: 552078107  
 Meeting Date: MAY 5, 2005 Meeting Type: Annual  
 Record Date: MAR 10, 2005

| #    | Proposal                                  | Mgt Rec | Vote Cast | Sponsor    |
|------|---|---------|-----------|------------|
| 1.1  | Elect Director Carol A. Anderson          | For     | For       | Management |
| 1.2  | Elect Director Dr. William T. Butler      | For     | For       | Management |
| 1.3  | Elect Director Stephen I. Chazen          | For     | For       | Management |
| 1.4  | Elect Director Worley H. Clark, Jr.       | For     | For       | Management |
| 1.5  | Elect Director Travis Engen               | For     | For       | Management |
| 1.6  | Elect Director Stephen F. Hinchliffe, Jr. | For     | For       | Management |
| 1.7  | Elect Director Danny W. Huff              | For     | For       | Management |
| 1.8  | Elect Director Dr. Ray R. Irani           | For     | Withhold  | Management |
| 1.9  | Elect Director David J. Lesar             | For     | For       | Management |
| 1.10 | Elect Director David J.P. Meachin         | For     | For       | Management |
| 1.11 | Elect Director Dan F. Smith               | For     | For       | Management |
| 1.12 | Elect Director Dr. William R. Spivey      | For     | For       | Management |
| 2    | Ratify Auditors                           | For     | For       | Management |

LYONDELL CHEMICAL CO.

Ticker: LYO Security ID: 552078107  
 Meeting Date: NOV 30, 2004 Meeting Type: Special  
 Record Date: OCT 14, 2004

| # | Proposal                         | Mgt Rec | Vote Cast | Sponsor    |
|---|----------------------------------|---------|-----------|------------|
| 1 | Approve Merger Agreement         | For     | For       | Management |
| 2 | Increase Authorized Common Stock | For     | For       | Management |
| 3 | Amend Omnibus Stock Plan         | For     | For       | Management |

MERCK & CO., INC.

Ticker: MRK Security ID: 589331107  
 Meeting Date: APR 26, 2005 Meeting Type: Annual  
 Record Date: FEB 25, 2005

| #   | Proposal                            | Mgt Rec | Vote Cast | Sponsor     |
|-----|-------------------------------------|---------|-----------|-------------|
| 1.1 | Elect Director Rochelle B. Lazarus  | For     | For       | Management  |
| 1.2 | Elect Director William G. Bowen     | For     | For       | Management  |
| 1.3 | Elect Director Raymond V. Gilmartin | For     | For       | Management  |
| 1.4 | Elect Director Thomas E. Shenk      | For     | For       | Management  |
| 1.5 | Elect Director Anne M. Tatlock      | For     | For       | Management  |
| 1.6 | Elect Director Samuel O. Thier      | For     | For       | Management  |
| 1.7 | Elect Director Wendell P. Weeks     | For     | For       | Management  |
| 1.8 | Elect Director Peter C. Wendell     | For     | For       | Management  |
| 2   | Ratify Auditors                     | For     | For       | Management  |
| 3   | Prohibit Awards to Executives       | Against | Against   | Shareholder |
| 4   | Limit Executive Compensation        | Against | Against   | Shareholder |
| 5   | Eliminate Animal Testing            | Against | Against   | Shareholder |

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|   |  |         |         |             |
|---|--|---------|---------|-------------|
| 6 | Separate Chairman and CEO Positions                                | Against | For     | Shareholder |
| 7 | Report on Product Availability in Canada                           | Against | Abstain | Shareholder |
| 8 | Report on Political Contributions                                  | Against | Abstain | Shareholder |
| 9 | Report on Operational Impact of HIV/AIDS, TB, and Malaria Pandemic | Against | Abstain | Shareholder |

### MONARCH CEMENT CO. (THE)

Ticker: MCEM Security ID: 609031109  
 Meeting Date: APR 13, 2005 Meeting Type: Annual  
 Record Date: FEB 14, 2005

| #   | Proposal                         | Mgt Rec | Vote Cast | Sponsor    |
|-----|----------------------------------|---------|-----------|------------|
| 1.1 | Elect Director David L. Deffner  | For     | For       | Management |
| 1.2 | Elect Director Gayle C. Mcmillen | For     | For       | Management |
| 1.3 | Elect Director Richard N. Nixon  | For     | Withhold  | Management |

### NATIONAL CITY CORP.

Ticker: NCC Security ID: 635405103  
 Meeting Date: APR 26, 2005 Meeting Type: Annual  
 Record Date: MAR 4, 2005

| #    | Proposal                             | Mgt Rec | Vote Cast | Sponsor    |
|------|--------------------------------------|---------|-----------|------------|
| 1.1  | Elect Director Jon E. Barfield       | For     | For       | Management |
| 1.2  | Elect Director James S. Broadhurst   | For     | For       | Management |
| 1.3  | Elect Director Christopher M. Connor | For     | For       | Management |
| 1.4  | Elect Director David A. Daberko      | For     | For       | Management |
| 1.5  | Elect Director Joseph T. Gorman      | For     | For       | Management |
| 1.6  | Elect Director Bernadine P. Healy    | For     | For       | Management |
| 1.7  | Elect Director S. Craig Lindner      | For     | For       | Management |
| 1.8  | Elect Director Paul A. Ormond        | For     | For       | Management |
| 1.9  | Elect Director Robert A. Paul        | For     | For       | Management |
| 1.10 | Elect Director Gerald L. Shaheen     | For     | For       | Management |
| 1.11 | Elect Director Jerry Sue Thornton    | For     | For       | Management |
| 1.12 | Elect Director Morry Weiss           | For     | For       | Management |
| 2    | Ratify Auditor                       | For     | For       | Management |

### NSTAR

Ticker: NST Security ID: 67019E107  
 Meeting Date: APR 28, 2005 Meeting Type: Annual  
 Record Date: MAR 7, 2005

| #   | Proposal                             | Mgt Rec | Vote Cast | Sponsor    |
|-----|--------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Charles K. Gifford    | For     | For       | Management |
| 1.2 | Elect Director Paul A. La Camera     | For     | For       | Management |
| 1.3 | Elect Director Sherry H. Penney      | For     | For       | Management |
| 1.4 | Elect Director William C. Van Faasen | For     | For       | Management |
| 2   | Ratify Auditors                      | For     | For       | Management |
| 3   | Increase Authorized Common Stock     | For     | For       | Management |

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PG&E CORP.

Ticker: PCG Security ID: 69331C108  
 Meeting Date: APR 20, 2005 Meeting Type: Annual  
 Record Date: FEB 22, 2005

| #   | Proposal                              | Mgt Rec | Vote Cast | Sponsor     |
|-----|---------------------------------------|---------|-----------|-------------|
| 1.1 | Elect Director David R. Andrews       | For     | For       | Management  |
| 1.2 | Elect Director Leslie S. Biller       | For     | For       | Management  |
| 1.3 | Elect Director David A. Coulter       | For     | Withhold  | Management  |
| 1.4 | Elect Director C. Lee Cox             | For     | For       | Management  |
| 1.5 | Elect Director Peter A. Darbee        | For     | For       | Management  |
| 1.6 | Elect Director Robert D. Glynn, Jr    | For     | For       | Management  |
| 1.7 | Elect Director Mary S. Metz           | For     | For       | Management  |
| 1.8 | Elect Director Barbara L. Rambo       | For     | For       | Management  |
| 1.9 | Elect Director Barry Lawson Williams  | For     | For       | Management  |
| 2   | Ratify Auditors                       | For     | For       | Management  |
| 3   | Approve Omnibus Stock Plan            | For     | For       | Management  |
| 4   | Expense Stock Options                 | Against | For       | Shareholder |
| 5   | Adopt Policy on Nuclear Waste Storage | Against | Against   | Shareholder |
| 6   | Amend Terms of Existing Poison Pill   | Against | Against   | Shareholder |
| 7   | Performance- Based/Indexing Options   | Against | For       | Shareholder |
| 8   | Allow Vote on Golden Parachutes       | Against | For       | Shareholder |

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PPG INDUSTRIES, INC.

Ticker: PPG Security ID: 693506107  
 Meeting Date: APR 21, 2005 Meeting Type: Annual  
 Record Date: FEB 22, 2005

| #   | Proposal                          | Mgt Rec | Vote Cast | Sponsor    |
|-----|-----------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Michele J. Hooper  | For     | For       | Management |
| 1.2 | Elect Director Raymond W. Leboeuf | For     | For       | Management |
| 1.3 | Elect Director Robert Mehrabian   | For     | For       | Management |
| 2   | Ratify Auditors                   | For     | For       | Management |

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R. R. DONNELLEY & SONS CO.

Ticker: RRD Security ID: 257867101  
 Meeting Date: MAY 26, 2005 Meeting Type: Annual  
 Record Date: APR 1, 2005

| #   | Proposal                          | Mgt Rec | Vote Cast | Sponsor     |
|-----|-----------------------------------|---------|-----------|-------------|
| 1.1 | Elect Director Judith H. Hamilton | For     | For       | Management  |
| 1.2 | Elect Director Michael T. Riordan | For     | For       | Management  |
| 1.3 | Elect Director Bide L. Thomas     | For     | For       | Management  |
| 2   | Ratify Auditors                   | For     | For       | Management  |
| 3   | Limit Executive Compensation      | Against | Against   | Shareholder |

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REGENCY CENTERS CORP.

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Ticker: REG Security ID: 758849202  
 Meeting Date: SEP 10, 2004 Meeting Type: Special  
 Record Date: JUL 29, 2004

| # | Proposal  | Mgt Rec | Vote Cast | Sponsor    |
|---|---|---------|-----------|------------|
| 1 | Preferred Proposal to Increase Authorized Preferred Stock | For     | For       | Management |

### REGIONS FINANCIAL CORP.

Ticker: RF Security ID: 7591EP100  
 Meeting Date: MAY 19, 2005 Meeting Type: Annual  
 Record Date: MAR 24, 2005

| #   | Proposal                               | Mgt Rec | Vote Cast | Sponsor    |
|-----|--|---------|-----------|------------|
| 1.1 | Elect Director Allen B. Morgan, Jr.    | For     | For       | Management |
| 1.2 | Elect Director Jorge M. Perez          | For     | For       | Management |
| 1.3 | Elect Director Spence L. Wilson        | For     | For       | Management |
| 1.4 | Elect Director Harry W. Witt           | For     | For       | Management |
| 2   | Approve Executive Incentive Bonus Plan | For     | For       | Management |
| 3   | Ratify Auditors                        | For     | For       | Management |

### REYNOLDS AMERICAN INC

Ticker: RAI Security ID: 76182K105  
 Meeting Date: JUL 28, 2004 Meeting Type: Special  
 Record Date: JUN 16, 2004

| # | Proposal                 | Mgt Rec | Vote Cast | Sponsor    |
|---|--------------------------|---------|-----------|------------|
| 1 | Approve Merger Agreement | For     | For       | Management |
| 2 | Adjourn Meeting          | For     | For       | Management |

### REYNOLDS AMERICAN INC

Ticker: RAI Security ID: 761713106  
 Meeting Date: MAY 6, 2005 Meeting Type: Annual  
 Record Date: MAR 8, 2005

| #   | Proposal                                     | Mgt Rec | Vote Cast | Sponsor     |
|-----|--|---------|-----------|-------------|
| 1.1 | Elect Director Betsy S. Atkins               | For     | For       | Management  |
| 1.2 | Elect Director E.V. (Rick) Goings            | For     | For       | Management  |
| 1.3 | Elect Director Nana Mensah                   | For     | For       | Management  |
| 1.4 | Elect Director Robert S. (Steve) Miller, Jr. | For     | For       | Management  |
| 2   | Amend Omnibus Stock Plan                     | For     | For       | Management  |
| 3   | Ratify Auditors                              | For     | For       | Management  |
| 4   | Phase Out Sale of Conventional Cigarettes    | Against | Against   | Shareholder |
| 5   | Adopt Policy on Internet Advertising         | Against | Against   | Shareholder |
| 6   | Apply Fire Safety Standards for Cigarettes   | Against | Against   | Shareholder |

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SBC COMMUNICATIONS INC.

Ticker: SBC Security ID: 78387G103  
 Meeting Date: APR 29, 2005 Meeting Type: Annual  
 Record Date: MAR 1, 2005

| #    | Proposal  | Mgt Rec | Vote Cast | Sponsor     |
|------|---|---------|-----------|-------------|
| 1.1  | Elect Director Gilbert F. Amelio                  | For     | For       | Management  |
| 1.2  | Elect Director August A. Busch III                | For     | For       | Management  |
| 1.3  | Elect Director Martin K. Eby, Jr.                 | For     | For       | Management  |
| 1.4  | Elect Director James A. Henderson                 | For     | For       | Management  |
| 1.5  | Elect Director Charles F. Knight                  | For     | For       | Management  |
| 1.6  | Elect Director Lynn M. Martin                     | For     | For       | Management  |
| 1.7  | Elect Director John B. McCoy                      | For     | For       | Management  |
| 1.8  | Elect Director Mary S. Metz                       | For     | For       | Management  |
| 1.9  | Elect Director Toni Rembe                         | For     | For       | Management  |
| 1.10 | Elect Director S. Donley Ritchey                  | For     | For       | Management  |
| 1.11 | Elect Director Joyce M. Roche                     | For     | For       | Management  |
| 1.12 | Elect Director Laura D'Andrea Tyson               | For     | For       | Management  |
| 1.13 | Elect Director Patricia P. Upton                  | For     | For       | Management  |
| 1.14 | Elect Director Edward E. Whitacre, Jr             | For     | For       | Management  |
| 2    | Ratify Auditors                                   | For     | For       | Management  |
| 3    | Approve Nonqualified Employee Stock Purchase Plan | For     | For       | Management  |
| 4    | Report on Political Contributions                 | Against | Against   | Shareholder |
| 5    | Report on Executive Compensation                  | Against | Against   | Shareholder |
| 6    | Performance- Based/Indexed Options                | Against | Against   | Shareholder |
| 7    | Adopt Simple Majority Vote                        | Against | For       | Shareholder |

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SERVICEMASTER COMPANY, THE

Ticker: SVM Security ID: 81760N109  
 Meeting Date: MAY 6, 2005 Meeting Type: Annual  
 Record Date: MAR 9, 2005

| #   | Proposal                           | Mgt Rec | Vote Cast | Sponsor    |
|-----|------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Roberto R. Herencia | For     | For       | Management |
| 1.2 | Elect Director Louis J. Giuliano   | For     | For       | Management |
| 1.3 | Elect Director Betty Jane Hess     | For     | For       | Management |
| 1.4 | Elect Director Jonathan P. Ward    | For     | For       | Management |
| 1.5 | Elect Director Eileen A. Kamerick  | For     | For       | Management |
| 1.6 | Elect Director Coleman H. Peterson | For     | For       | Management |
| 2   | Amend Articles                     | For     | For       | Management |
| 3   | Ratify Auditors                    | For     | For       | Management |

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SOUTHERN CALIFORNIA EDISON CO.

Ticker: Security ID: 842400400  
 Meeting Date: MAY 19, 2005 Meeting Type: Annual  
 Record Date: MAR 21, 2005

| #   | Proposal                         | Mgt Rec | Vote Cast | Sponsor    |
|-----|----------------------------------|---------|-----------|------------|
| 1.1 | Elect Director John E. Bryson    | For     | For       | Management |
| 1.2 | Elect Director France A. Cordova | For     | For       | Management |
| 1.3 | Elect Director Alan J. Fohrer    | For     | For       | Management |

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|      |       |          |                               |     |     |            |
|------|-------|----------|-------------------------------|-----|-----|------------|
| 1.4  | Elect | Director | Bradford M. Freeman           | For | For | Management |
| 1.5  | Elect | Director | Bruce Karatz                  | For | For | Management |
| 1.6  | Elect | Director | Luis G. Nogales               | For | For | Management |
| 1.7  | Elect | Director | Ronald L. Olson               | For | For | Management |
| 1.8  | Elect | Director | James M. Rosser               | For | For | Management |
| 1.9  | Elect | Director | Richard T. Schlosberg,<br>III | For | For | Management |
| 1.10 | Elect | Director | Robert H. Smith               | For | For | Management |
| 1.11 | Elect | Director | Thomas C. Sutton              | For | For | Management |

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### SOUTHERN COMPANY

Ticker: SO Security ID: 842587107  
 Meeting Date: MAY 25, 2005 Meeting Type: Annual  
 Record Date: MAR 28, 2005

| #    | Proposal                          | Mgt Rec | Vote Cast | Sponsor     |
|------|-----------------------------------|---------|-----------|-------------|
| 1.1  | Elect Director Daniel P. Amos     | For     | For       | Management  |
| 1.2  | Elect Director Dorrit J. Bern     | For     | For       | Management  |
| 1.3  | Elect Director Francis S. Blake   | For     | For       | Management  |
| 1.4  | Elect Director Thomas F. Chapman  | For     | For       | Management  |
| 1.5  | Elect Director Bruce S. Gordon    | For     | For       | Management  |
| 1.6  | Elect Director Donald M. James    | For     | For       | Management  |
| 1.7  | Elect Director Zack T. Pate       | For     | For       | Management  |
| 1.8  | Elect Director J. Neal Purcell    | For     | For       | Management  |
| 1.9  | Elect Director David M. Ratcliffe | For     | For       | Management  |
| 1.10 | Elect Director Gerald J. St. Pe   | For     | For       | Management  |
| 2    | Ratify Auditors                   | For     | For       | Management  |
| 3    | Report on Political Contributions | Against | Against   | Shareholder |

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### TRUSTCO BANK CORP NY

Ticker: TRST Security ID: 898349105  
 Meeting Date: MAY 9, 2005 Meeting Type: Annual  
 Record Date: MAR 23, 2005

| #   | Proposal  | Mgt Rec | Vote Cast | Sponsor    |
|-----|---|---------|-----------|------------|
| 1.1 | Elect Director Anthony J. Marinello,<br>M.D., Ph.D. | For     | For       | Management |
| 1.2 | Elect Director William D. Powers                    | For     | For       | Management |
| 2   | Ratify Auditors                                     | For     | For       | Management |

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### TUPPERWARE CORP.

Ticker: TUP Security ID: 899896104  
 Meeting Date: MAY 11, 2005 Meeting Type: Annual  
 Record Date: MAR 14, 2005

| #   | Proposal                            | Mgt Rec | Vote Cast | Sponsor    |
|-----|-------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Catherine A. Bertini | For     | For       | Management |
| 1.2 | Elect Director Clifford J. Grum     | For     | For       | Management |
| 1.3 | Elect Director Angel R. Martinez    | For     | For       | Management |
| 1.4 | Elect Director Robert J. Murray     | For     | For       | Management |

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|   |   |     |     |            |
|---|---|-----|-----|------------|
| 2 | Ratify Auditors                               | For | For | Management |
| 3 | Amend Non-Employee Director Stock Option Plan | For | For | Management |

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UST INC.

Ticker:           UST                           Security ID: 902911106  
 Meeting Date: MAY 3, 2005           Meeting Type: Annual  
 Record Date: MAR 9, 2005

| #   | Proposal                             | Mgt Rec | Vote Cast | Sponsor     |
|-----|--------------------------------------|---------|-----------|-------------|
| 1.1 | Elect Director John D. Barr          | For     | For       | Management  |
| 1.2 | Elect Director Ronald J. Rossi       | For     | For       | Management  |
| 2   | Approve Omnibus Stock Plan           | For     | For       | Management  |
| 3   | Ratify Auditors                      | For     | For       | Management  |
| 4   | Adopt Policy on Internet Advertising | Against | Against   | Shareholder |

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WACHOVIA PREFERRED FUNDING CORP

Ticker:   Security ID: 92977V206  
 Meeting Date: NOV 5, 2004           Meeting Type: Annual  
 Record Date: SEP 30, 2004

| #   | Proposal                           | Mgt Rec | Vote Cast | Sponsor    |
|-----|------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director James E. Alward     | For     | For       | Management |
| 1.2 | Elect Director Joel J. Griffin     | For     | For       | Management |
| 1.3 | Elect Director Charles F. Jones    | For     | For       | Management |
| 1.4 | Elect Director G. Kennedy Thompson | For     | For       | Management |

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WASHINGTON MUTUAL, INC

Ticker:           WM                           Security ID: 939322103  
 Meeting Date: APR 19, 2005           Meeting Type: Annual  
 Record Date: FEB 28, 2005

| #   | Proposal                            | Mgt Rec | Vote Cast | Sponsor    |
|-----|-------------------------------------|---------|-----------|------------|
| 1.1 | Elect Director Phillip D. Matthews  | For     | For       | Management |
| 1.2 | Elect Director Mary E. Pugh         | For     | For       | Management |
| 1.3 | Elect Director William G. Reed, Jr. | For     | For       | Management |
| 1.4 | Elect Director James H. Stever      | For     | For       | Management |
| 2   | Ratify Auditors                     | For     | For       | Management |

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WORTHINGTON INDUSTRIES INC.

Ticker:           WOR                           Security ID: 981811102  
 Meeting Date: SEP 30, 2004           Meeting Type: Annual  
 Record Date: AUG 5, 2004

| #   | Proposal                      | Mgt Rec | Vote Cast | Sponsor    |
|-----|-------------------------------|---------|-----------|------------|
| 1.1 | Elect Director John R. Kasich | For     | For       | Management |



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|     |        |          |                      |     |     |            |
|-----|--------|----------|----------------------|-----|-----|------------|
| 1.2 | Elect  | Director | John P. McConnell    | For | For | Management |
| 1.3 | Elect  | Director | Mary Fackler Schiavo | For | For | Management |
| 2   | Ratify | Auditors |                      | For | For | Management |