

LTC PROPERTIES INC  
Form 10-Q  
November 02, 2007

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q**

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2007

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the Transition period from      to

Commission file number 1-11314

**LTC PROPERTIES, INC.**

(Exact name of Registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**71-0720518**  
(I.R.S. Employer  
Identification No.)

**31365 Oak Crest Drive, Suite 200**

**Westlake Village, California 91361**

Edgar Filing: LTC PROPERTIES INC - Form 10-Q

(Address of principal executive offices)

**(805) 981-8655**

(Registrant's telephone number, including area code)

Indicate by check mark whether registrant (1) has filed all reports to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Shares of registrant's common stock, \$.01 par value, outstanding on October 26, 2007 22,932,130

---

**LTC PROPERTIES, INC.**

**FORM 10-Q**

**September 30, 2007**

**INDEX**

**PART I Financial Information**

Item 1. Financial Statements

Consolidated Balance Sheets

Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Cash Flows

Notes to Consolidated Financial Statements

Item 2. Management's Discussion and

Analysis of Financial Condition and Results of Operations

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Item 4. Controls and Procedures

**PART II Other Information**

Item 1. Legal Proceedings

Item 1A. Risk Factors

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Item 3. Defaults Upon Senior Securities

Item 4. Submission of Matters to a Vote of Security Holders

Item 5. Other Information

Item 6. Exhibits

## LTC PROPERTIES, INC.

## CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except per share amounts)

	September 30, 2007 (unaudited)	December 31, 2006
<b>ASSETS</b>		
Real Estate Investments:		
Buildings and improvements, net of accumulated depreciation and amortization: 2007 - \$112,579; 2006 - \$102,091	\$ 345,323	\$ 351,148
Land	34,942	35,048
Mortgage loans receivable, net of allowance for loan losses: 2007 - \$835 2006 - \$1,280	85,665	116,992
Real estate investments, net	465,930	503,188
Other Assets:		
Cash and cash equivalents	49,160	29,887
Debt issue costs, net	363	548
Interest receivable	2,349	3,170
Prepaid expenses and other assets	19,446	16,771
Notes receivable	3,387	4,264
Marketable securities	6,463	9,939
Total Assets	\$ 547,098	\$ 567,767
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Bank borrowings	\$	\$
Mortgage loans payable	47,450	48,266
Bonds payable	5,130	5,545
Accrued interest	341	358
Accrued expenses and other liabilities	5,532	6,223
Distributions payable	3,408	3,423
Total Liabilities	61,861	63,815
Minority interest	3,518	3,518
Stockholders equity:		
Preferred stock \$0.01 par value: 15,000 shares authorized; shares issued and outstanding: 2007 8,805; 2006 8,834	208,636	209,341
Common stock: \$0.01 par value; 45,000 shares authorized; shares issued and outstanding: 2007 22,932; 2006 23,569	229	236
Capital in excess of par value	317,343	332,149
Cumulative net income	479,482	442,833
Other	996	1,693
Cumulative distributions	(524,967)	(485,818)
Total Stockholders Equity	481,719	500,434
Total Liabilities and Stockholders Equity	\$ 547,098	\$ 567,767

*See accompanying notes.*

## LTC PROPERTIES, INC.

## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

(Amounts in thousands, except per share amounts)

(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
<b>Revenues:</b>				
Rental income	\$ 14,475	\$ 13,152	\$ 43,290	\$ 38,536
Interest income from mortgage loans	2,628	3,613	9,882	11,935
Interest and other income	1,143	1,366	3,596	4,317
Total revenues	18,246	18,131	56,768	54,788
<b>Expenses:</b>				
Interest expense	1,234	1,783	3,717	5,434
Depreciation and amortization	3,618	3,521	10,734	10,388
Legal expenses	94	60	239	230
Operating and other expenses	1,793	2,250	5,320	4,965
Total expenses	6,739	7,614	20,010	21,017
Income before non-operating income and minority interest	11,507	10,517	36,758	33,771
Minority interest	(86)	(85)	(258)	(257)
Income from continuing operations	11,421	10,432	36,500	33,514
<b>Discontinued operations:</b>				
Income from discontinued operations		59		769
Gain on sale of assets, net		619	149	32,557
Net income from discontinued operations		678	149	33,326
Net income	11,421	11,110	36,649	66,840
Preferred stock dividends	(4,226)	(4,301)	(12,699)	(12,916)
Net income available to common stockholders	\$ 7,195	\$ 6,809	\$ 23,950	\$ 53,924
<b>Net Income per Common Share from Continuing Operations net of Preferred Stock Dividends:</b>				
Basic	\$ 0.31	\$ 0.26	\$ 1.02	\$ 0.88
Diluted	\$ 0.31	\$ 0.26	\$ 1.01	\$ 0.88
<b>Net Income per Common Share from Discontinued Operations:</b>				
Basic	\$	\$ 0.03	\$ 0.01	\$ 1.43
Diluted	\$	\$ 0.03	\$ 0.01	\$ 1.40
<b>Net Income per Common Share Available to Common Stockholders:</b>				
Basic	\$ 0.31	\$ 0.29	\$ 1.02	\$ 2.31
Diluted	\$ 0.31	\$ 0.29	\$ 1.02	\$ 2.18
Basic weighted average shares outstanding	23,105	23,319	23,370	23,316
<b>Comprehensive income</b>				
Net income	\$ 11,421	\$ 11,110	\$ 36,649	\$ 66,840
Unrealized gain on available-for-sale securities		86		260
Reclassification adjustment	(131)	(167)	(697)	(548)
Total comprehensive income	\$ 11,290	\$ 11,029	\$ 35,952	\$ 66,552

NOTE: Computations of per share amounts from continuing operations, discontinued operations and net income are made independently. Therefore, the sum of per share amounts from continuing operations and discontinued operations may not agree with the per share amounts from net income available to common stockholders.

*See accompanying notes.*

## LTC PROPERTIES, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

(Unaudited)

	Nine Months Ended September 30,	
	2007	2006
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 36,649	\$ 66,840
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization continuing operations	10,734	10,388
Depreciation and amortization discontinued operations		52
Minority interest	258	257
Stock-based compensation expense	1,610	754
Straight-line rental income	(3,560)	(1,910)
Other non-cash items, net	(1,252)	(165)
Gain on sale of real estate investments, net	(149)	(32,557)
Decrease in accrued interest payable	(17)	(104)
Decrease (increase) in interest receivable	640	(388)
Net change in other assets and liabilities	(235)	(644)
Net cash provided by operating activities	44,678	42,523
<b>INVESTING ACTIVITIES:</b>		
Investment in real estate properties and capital improvements, net	(4,568)	(16,496)
Proceeds from sale of real estate investments	158	54,035
Principal payments received on mortgage loans receivable	31,938	29,769
Investment in marketable equity securities		(1,440)
Proceeds from redemption of marketable debt securities	3,885	
Advance under notes receivable	(40)	(1,375)
Principal payments received on notes receivable	1,003	711
Net cash provided by investing activities	32,376	65,204
<b>FINANCING ACTIVITIES:</b>		
Borrowings under the line of credit		2,000
Repayments of borrowings under the line of credit		(18,000)
Mortgage principal payments on the senior mortgage participation		(9,126)
Principal payments on mortgage loans payable and bonds payable	(1,231)	(1,427)
Repurchase of common stock	(17,319)	(1,476)
Distributions paid to minority interests	(258)	(263)
Distributions paid to stockholders	(39,164)	(38,125)
Other	191	1,075
Net cash used in financing activities	(57,781)	(65,342)
Increase in cash and cash equivalents	19,273	42,385
Cash and cash equivalents, beginning of period	29,887	3,569
Cash and cash equivalents, end of period	\$ 49,160	\$ 45,954
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Interest paid	\$ 3,549	\$ 4,965
Non-cash investing and financing transactions:		
Conversion of preferred stock to common stock	705	1,156
Property Exchange		3,410

*See accompanying notes*



**LTC PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. General**

LTC Properties, Inc., a Maryland corporation, is a real estate investment trust (or REIT) that invests primarily in long term care properties through mortgage loans, property lease transactions and other investments.

In accordance with plain English guidelines provided by the Securities and Exchange Commission, whenever we refer to our company or to us, or use the terms we or our, we are referring to LTC Properties, Inc. and/or its subsidiaries.

We have prepared consolidated financial statements included herein without audit (except for the balance sheet at December 31, 2006 which is audited) and in the opinion of management have included all adjustments necessary for a fair presentation of the results of operations for the three and nine months ended September 30, 2007 and 2006 pursuant to the rules and regulations of the Securities and Exchange Commission. The accompanying consolidated financial statements include the accounts of our company, its wholly-owned subsidiaries and a controlled partnership. All significant intercompany accounts and transactions have been eliminated in consolidation. Control over the partnership is based on the provisions of the partnership agreement that provide us with a controlling financial interest in the partnership. Under the terms of the partnership agreement, our company, as general partner, is responsible for the management of the partnership's assets, business and affairs. Certain of our rights and duties in management of the partnership include making all operating decisions, setting the capital budget, executing all contracts, making all employment decisions, and handling the purchase and disposition of assets. We, as the general partner, are responsible for the ongoing, major, and central operations of the partnership and make all management decisions. In addition, we, as the general partner, assume the risk for all operating losses, capital losses, and are entitled to substantially all capital gains (i.e. asset appreciation).

The limited partners have virtually no rights and are precluded from taking part in the operation, management or control of the partnership. The limited partners are also precluded from transferring their partnership interests without the express permission of the general partner. However, we can transfer our interest without consultation or permission of the limited partners.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to rules and regulations governing the presentation of interim financial statements; however, we believe that the disclosures in the accompanying financial statements are adequate to make the information presented not misleading.

Certain reclassifications have been made to the prior period financial statements to conform to the current period presentation and as required by Statement of Financial Accounting Standards (or SFAS) No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*. The results of operations for the three and nine months ended September 30, 2007 are not necessarily indicative of the results for a full year.

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

No provision has been made for federal or state income taxes. Our company qualifies as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended. As such, we generally are not taxed on income that is distributed to our stockholders.

In July 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (or FIN 48), which clarifies the accounting for income taxes by prescribing the minimum

recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 utilizes a two-step approach for evaluating tax positions. Recognition (step one) occurs when a company concludes that a tax position, based solely on its technical merits, is more likely than not to be sustained upon examination. Measurement (step two) is only addressed if step one has been satisfied (i.e., the position is more likely than not to be sustained). Under step two, the tax benefit is measured as the largest amount of benefit (determined on a cumulative probability basis) that is more likely than not to be realized upon ultimate settlement. FIN 48 is effective for fiscal years beginning after December 15, 2006. Adoption of FIN 48 on January 1, 2007 did not have any effect on our consolidated financial statements.

We may from time to time be assessed interest or penalties by certain tax jurisdictions. In the event we have received an assessment for interest and/or penalties, it has been classified in the financial statements as general and administrative expense.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (or SFAS No. 157). SFAS No. 157 establishes a framework for measuring fair value in accordance with U.S. generally accepted accounting principles, and enhances disclosures about fair value measurements. SFAS No. 157 applies when other accounting pronouncements require fair value measurements; it does not require new fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those years. The adoption of SFAS No. 157 is not expected to have a material impact on our results of operations or financial position.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value of Option for Financial Assets and Financial Liabilities* (or SFAS No. 159). SFAS No. 159 permits entities to choose to measure certain financial assets and liabilities at fair value, with the change in unrealized gains and losses on items for which the fair value option has been elected reported in earnings. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The adoption of SFAS No. 159 is not expected to have a material impact on our results of operations or financial position.

## 2. Real Estate Investments

*Owned Properties.* At September 30, 2007, our investment in owned properties consisted of 62 skilled nursing properties with a total of 7,238 beds, 84 assisted living properties with a total of 3,744 units and one school in 23 states.

During the nine months ended September 30, 2007, we invested \$3,531,000 under agreements to expand and renovate 18 properties operated by eight different operators. The total commitment under these agreements is \$12,074,000, of which an aggregate of \$8,626,000 had been invested as of September 30, 2007. These investments are at a weighted average yield of 9.8%. Also during the nine months ended September 30, 2007 we sold a closed, previously impaired skilled nursing property to a third party for a purchase price of \$166,000. As a result of the sale, we recognized a net gain of \$149,000 during the nine months ended September 30, 2007. Additionally, we invested \$1,037,000 in capital improvements to existing properties under various lease agreements whose rental rates already reflected this investment.

During the nine months ended September 30, 2006, we acquired a 100-bed skilled nursing property located in Arizona with a fair market value of approximately \$3,410,000 in exchange for a 174-bed skilled nursing property in Arizona. The sale of the 174-bed skilled nursing property resulted in a gain of \$619,000. During the nine months ended September 30, 2006, we acquired three skilled nursing



Edgar Filing: LTC PROPERTIES INC - Form 10-Q

properties located in Ohio with a total of 150 beds for \$6,397,000. Additionally, we purchased a 123-bed skilled nursing property located in Washington for \$7,124,000.

During the nine months ended September 30, 2006, we sold four assisted living properties with a total of 431 units located in four states to an entity formed by the principals of Sunwest Management Inc. (or Sunwest). We recognized a gain of \$31,938,000 on the sale and received total net proceeds of \$54,542,000, after paying closing costs and a \$3,840,000 8.75% State of Oregon bond obligation related to one of the properties sold. In 2005 we sold an option to purchase these four properties to Sunwest for \$2,000,000. In exchange for the right to purchase the properties for \$58,500,000, we received \$500,000 in cash and a note receivable for \$1,500,000. The proceeds from the sale of the purchase option were applied to the proceeds of the sale of the four properties.

In accordance with SFAS No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets* properties held for sale at any reporting period include only those properties available for immediate sale in their present condition and for which management believes that it is probable that a sale of the property will be completed within one year. Properties held for sale are carried at the lower of cost or fair value less estimated selling costs. No depreciation expense is recognized on properties held for sale. In addition, the operating results of real estate assets designated as held for sale and all gains and losses from real estate sold are included in discontinued operations in the consolidated statement of income.

Set forth in the table below are the components of the net income from discontinued operations (*in thousands*):

	Three Months Ended September 30,		Nine Months Ended September 30,		
	2007	2006	2007	2006	
Rental income	\$	\$	69	\$	748
Interest and other income					97
Interest expense					(17)
Depreciation and amortization			(3)		(52)
Operating and other expenses			(7)		(7)
Income from discontinued operations	\$	\$	59	\$	769

*Mortgage Loans.* At September 30, 2007, we had investments in 48 mortgage loans secured by first mortgages on 44 skilled nursing properties with a total of 5,198 beds, 10 assisted living properties with 705 units and one school located in 15 states. At September 30, 2007, the mortgage loans had interest rates ranging from 7.0% to 13.4% and maturities ranging from 2008 to 2019. In addition, some loans contain certain guarantees, provide for certain facility fees and generally have 25-year amortization schedules. The majority of the mortgage loans provide for annual increases in the interest rate based upon a specified increase of 10 to 25 basis points.

During the nine months ended September 30, 2007, we received \$28,508,000 plus accrued interest related to the payoff of 11 mortgage loans secured by 14 skilled nursing properties located in various states. We also received \$3,430,000 in regularly scheduled principal payments. Subsequent to September 30, 2007 we originated two mortgage loans with the same borrower on two skilled nursing properties in Texas. One loan for \$4,000,000 is secured by a first trust deed on a property with 230 licensed beds of which 172 beds are Medicaid licensed. The other loan for \$2,200,000 is secured by a first trust deed on a property with 117 licensed beds of which 114 beds are Medicaid licensed. Both are 10-year loans at an interest rate of 9.75% with a 20-year amortization. The borrower has entered into separate operating leases with one of our existing operators.



**3. Notes Receivable**

During the nine months ended September 30, 2007, we received \$1,003,000 and funded \$40,000 in principal payments under various loans and line of credit agreements with certain operators.

**4. Marketable Securities**

At December 31, 2006, we had an investment in \$10,000,000 face value of Skilled Healthcare Group, Inc. (or SHG) Senior Subordinated Notes with a face rate of 11.0% and an effective yield of 11.1%. Interest on the notes is payable semi-annually in arrears and the notes mature on January 15, 2014.

During the nine months ended September 30, 2007 SHG redeemed \$3,500,000 face value of the \$10,000,000 face value Senior Subordinated Notes at a redemption price equal to 111% of the principal amount of the notes, plus accrued and unpaid interest. As a result of this early redemption, we recognized additional interest income of \$385,000.

One of our board members is the chief executive officer of SHG. We account for this investment in marketable debt securities as held-to-maturity in accordance with SFAS No. 115 *Accounting for Certain Investments in Debt and Equity Securities* at amortized cost, adjusted for any related premiums (discounts) over the estimated remaining period until maturity.

**5. Debt Obligations**

At September 30, 2007, we had no outstanding borrowings under our \$90,000,000 Unsecured Revolving Credit Agreement and the full amount was available for borrowing. During the nine months ended September 30, 2007, pricing under the Unsecured Revolving Credit Agreement based on our borrowing election was Prime Rate plus 0.50% or LIBOR plus 1.50%.

**6. Stockholders Equity**

*Preferred Stock.* During the nine months ended September 30, 2007 holders of 28,209 shares of our 8.5% Series E Cumulative Convertible Preferred Stock (Series E preferred stock) elected to convert such shares into 56,418 shares of our common stock at the Series E preferred stock conversion rate of \$12.50 per share. Total shares reserved for issuance of common stock related to the conversion of Series E preferred stock were 330,870 at September 30, 2007.

Edgar Filing: LTC PROPERTIES INC - Form 10-Q

*Common Stock.* During the nine months ended September 30, 2007 a total of 34,000 stock options were exercised at a total option value of \$191,000 and a total market value as of the dates of exercise of \$883,000. In June 2007 our Board terminated the existing share repurchase program and authorized a new share repurchase program enabling us to repurchase up to 5,000,000 shares of our equity securities. During the nine months ended September 30, 2007 we repurchased and retired 825,956 shares of common stock for an aggregate purchase price including commissions paid of \$17,319,000 at an average cost of \$20.97 per share. The shares were purchased on the open market under the Board authorization discussed above. Therefore, we continue to have an open Board authorization to purchase an additional 4,174,044 shares.



*Distributions.* We declared and paid the following cash dividends (*in thousands*):

	Nine months ended September 30, 2007		Nine months ended September 30, 2006	
	Declared	Paid	Declared	Paid
Preferred Stock				
Series C	\$ 2,454	\$ 2,454	\$ 2,454	\$ 2,454
Series E	285	300	502	526
Series F	9,960	9,960	9,960	9,960
	12,699	12,714	12,916	12,940
Common Stock	26,450(1)	26,450(1)	16,802(2)	25,185(3)
Total	\$ 39,149(4)	\$ 39,164(4)	\$ 29,718(4)	\$ 38,125(4)

- 
- (1) Represents \$0.125 per share per month for the nine months ended September 30, 2007.  
(2) Represents \$0.12 per share per month for the second and third quarters of 2006. Common dividends for the first quarter of 2006 were declared in December 2005. Common dividends for the fourth quarter of 2006 were declared subsequent to September 30, 2006.  
(3) Represents \$0.12 per share per month for the nine months ended September 30, 2006.  
(4) The difference between declared and paid is the change in distributions payable on the balance sheet at September 30 and December 31.

In October 2007, we declared a monthly cash dividend of \$0.125 per common share per month for the months of October, November and December 2007, payable on October 31, November 30 and December 29, 2007, respectively, to stockholders of record on October 23, November 21 and December 21, 2007, respectively.

*Other Equity.* Other equity consists of accumulated comprehensive income of \$996,000 and \$1,693,000 at September 30, 2007 and December 31, 2006, respectively. This balance represents the net unrealized holding gains on available-for-sale REMIC Certificates recorded in 2005 when we repurchased the loans in the underlying loan pool. This amount is being amortized to increase interest income over the remaining life of the loans that we repurchased from the REMIC Pool. See *Note 6. Real Estate Investments* to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 for further discussion of the repurchase of the loans underlying our investment in REMIC Certificates.

*Stock-Based Compensation.* Effective January 1, 2006, we adopted SFAS No. 123(R) which requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Thus, for all options that vested during 2006, regardless of when they were granted, compensation expense was recognized during 2006 according to SFAS No. 123(R). We use the Black-Scholes-Merton formula to estimate the value of stock options granted to employees. This model requires management to make certain estimates including stock volatility, discount rate and the termination discount factor. If management incorrectly estimates these variables, the results of operations could be affected.

During the three and nine months ended September 30, 2007, \$35,000 and \$70,000 of compensation expense was recognized related to the vesting of stock options. During the three and nine months ended September 30, 2006, \$13,000 and \$38,000 of compensation expense was

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

recognized related to the vesting of stock options. During the nine months ended September 30, 2007, 174,500 options to purchase common stock were issued at an exercise price of \$23.79 and vest ratably over a three-year period. Also during the nine months ended September 30, 2007, 30,000 options to purchase common stock were issued at an exercise price of \$23.47 and vest ratably over a three-year period. No stock options were issued

during the three or nine months ended September 30, 2006. At September 30, 2007, the total number of stock options that are scheduled to vest through December 31, 2007, 2008, 2009 and 2010 is 0, 73,163, 68,167, and 68,170, respectively. We have no stock options outstanding that are scheduled to vest beyond 2010. The remaining compensation expense to be recognized related to the future service period of unvested outstanding stock options for 2007, 2008, 2009 and 2010 is \$39,000, \$142,000, \$140,000, and \$59,000, respectively.

During the nine months ended September 30, 2007 we granted 40,000 shares of restricted common stock at \$25.98 per share, 46,500 shares of restricted common stock at \$23.79 per share, and 12,000 shares of restricted common stock at \$23.47 per share. These shares vest ratably over a three-year period. Also during the nine months ended September 30, 2007 we extended the vesting of 27,120 shares of unvested restricted stock to align the vesting dates with the 40,000 share grant previously discussed. The impact on future compensation expense we will recognize related to this vesting modification is immaterial. Additionally, during the nine months ended September 30, 2007 we modified the vesting of 54,960 shares of unvested restricted stock by accelerating the vesting so that the 54,960 shares vest ratably from March through December 2007. Prior to this modification the shares were vesting in two tranches ratably over two and three years, respectively. The accelerated compensation expense we will recognize related to this vesting acceleration is \$551,000 in 2007. During the three and nine months ended September 30, 2007, \$596,000 and \$1,540,000 of compensation expense was recognized related to the vesting of restricted stock, respectively. During the three and nine months ended September 30, 2006, we recognized \$237,000 and \$716,000 of compensation expense related to the vesting of restricted stock, respectively.

Total shares available for future grant under the 2004 Stock Option Plan and the 1998 Equity Participation Plan as of September 30, 2007 were 265,500 and 9,350, respectively. There are no remaining shares available for grant under the 2004 Restricted Stock Plan.

## 7. Commitments and Contingencies

At September 30, 2007, we had the following commitments outstanding:

We committed to provide Alterra Healthcare Corporation (or Alterra) \$2,500,000 over three years ending December 4, 2009, to invest in leasehold improvements to properties they lease from us. This investment would be made at a 10% annual return to us. To date Alterra has not requested any funds under this agreement.

We committed to provide Assisted Living Concepts, Inc. (or ALC), under certain conditions, up to \$5,000,000 per year, throughout the term of the lease, for expansion of the 37 properties they lease from us. Should we invest such funds, ALC's minimum rent would increase by an amount equal to (a) 9.5% plus the positive difference, if any, between the average yield on the U.S. Treasury 10-year note for the five days prior to funding, minus 420 basis points (expressed as a percentage), multiplied by (b) the amounts funded. To date ALC has not requested any funds under this agreement. See *Note 8. Major Operators*.

We committed to provide Preferred Care, Inc. (or Preferred Care) \$3,000,000 for capital improvements on 25 of the skilled nursing properties they lease from us under two master leases. As of September 30, 2007 we funded \$1,128,000 under this agreement. We also committed to invest up to \$7,000,000 on specific projects on four skilled nursing properties they lease from us. The minimum rent will increase for each specific project by an amount equal to 11% of either (a) our final funding including capitalized interest during construction for two specific projects or (b) our periodic funding plus the related capitalized interest on each advance from the date funded through the end of the month for two specific



## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

projects. As of September 30, 2007 we funded \$662,000 under this agreement. These commitments expire on March 31, 2010.

We committed to provide a lessee of a skilled nursing property accounts receivable financing. The loan has a credit limit not to exceed \$75,000 and an interest rate of 10%. The commitment matures on June 30, 2008. As of September 30, 2007, we had funded \$63,000 under this agreement. Subsequent to September 30, 2007, we funded an additional \$4,000 under this agreement. We committed to make certain capital improvements to be mutually agreed upon by us and the lessee on a skilled nursing property. The lessee's minimum rent will increase by an amount equal to 11% of our investment in these capital improvements. As of September 30, 2007 we funded \$95,000 under this agreement.

We committed to provide a lessee of three skilled nursing properties with the following: (i) up to \$260,000 to invest in capital improvements to a property they lease from us; (ii) up to \$735,000 to invest in capital improvements on two properties they lease from us, however, under this commitment, the monthly minimum rent will increase by the amount of the capital funding multiplied by 11%; and (iii) up to \$3,000,000 to purchase land, construct and equip a new property in the general vicinity of an existing property they lease from us with a corresponding increase in the minimum rent of 11% multiplied by the amount funded plus capitalized interest costs associated with the construction of the new property. These commitments expire on November 1, 2008. As of September 30, 2007 no funds have been requested under these agreements. Subsequent to September 30, 2007, we funded \$158,000 under this commitment.

We committed to provide a lessee accounts receivable financing on three skilled nursing properties. The loan has a credit limit not to exceed \$450,000, and interest rate of 8.75%, and matures on June 30, 2008. As of September 30, 2007 we funded \$250,000 under this agreement.

We committed to provide a lessee with \$1,050,000 to invest in capital improvements on an assisted living property. The minimum rent increases by the previous month's capital funding multiplied by 8% on the first \$1,000,000 advanced and multiplied by 10% on the final \$50,000 advanced. The commitment will mature in February 2008. As of September 30, 2007 we funded \$998,000 under this agreement.

We committed to provide a lessee with \$800,000 to invest in capital improvements to five skilled nursing properties they lease from us. The commitment includes interest capitalized at 10% on each advance made from the disbursement date until the final distribution of the commitment. The capital improvements must be completed by January 31, 2008. Upon final distribution of the capital allowance, minimum rent shall increase by the total commitment multiplied by 10%. As of September 30, 2007 we funded \$46,000 under this agreement.

We committed to provide a lessee of a skilled nursing property \$2,200,000 to invest in leasehold improvements to the property they lease from us. The commitment includes interest capitalized at 10% on each advance made from each disbursement date until final distribution of the commitment. The leasehold improvements were completed on August 31, 2007. Upon final distribution of the capital allowance, minimum rent shall increase by the total commitment multiplied by 10%. As of September 30, 2007 we funded \$1,810,000 under this agreement.

We committed to provide a lessee with \$2,000,000 to renovate, equip and reopen an existing closed building as part of a skilled nursing property they lease from us. The commitment includes interest capitalized at 10.25% on each advance made from each disbursement date until the final distribution of the commitment. The renovation must be completed by July 31, 2008. Upon final distribution of the capital allowance, minimum rent shall increase by the total commitment multiplied by 10.25%. As of September 30, 2007 we funded \$240,000 under this agreement.



## 8. Major Operators

We have three operators, based on properties subject to lease agreements and secured by mortgage loans that represent between 10% and 20% of our total assets and three operators from each of which we derive over 10% of our rental revenue and interest income.

In 2006, Extencicare Services, Inc. (or EHSI), one of our major operators, effected a reorganization whereby it completed a spin-off of Assisted Living Concepts, Inc (or ALC). ALC is now a NYSE traded public company operating assisted living centers. The remaining EHSI assets and operations were converted into a Canadian REIT (Extencicare REIT) listed on the Toronto Stock Exchange (or TSX). Both Extencicare REIT and ALC continue to be parties to the leases with us.

Alterra Healthcare Corporation (or Alterra) is a wholly owned subsidiary of a publicly traded company, Brookdale Senior Living, Inc. (or Brookdale).

The following table summarizes Extencicare REIT's, ALC's and Brookdale's financial information as of and for the six months ended June 30, 2007 per the operators' public filings (*in thousands*). Our other operator is privately owned and thus no public financial information is available:

	Extencicare REIT (in thousands)	ALC (in thousands)	Brookdale (in thousands)
Current assets	\$ 399,974	\$ 52,738	\$ 299,784
Non-current assets	931,415	404,040	4,554,700
Current liabilities	253,666	42,461	508,733
Non-current liabilities	1,085,834	90,603	2,715,429
Stockholders' (deficit) equity	(8,111)	323,714	1,630,322
Gross revenue	900,750	114,947	905,244
Operating expenses	794,083	98,522	934,198
Income(loss) from continuing operations	47,288	8,899	(53,815)
Net income (loss)	43,675	8,899	(53,815)
Cash provided by operations	53,681	26,557	84,910
Cash used in investing activities	(5,379)	(8,066)	(239,062)
Cash provided by (used in) financing activities	80,385	(3,847)	167,347

\* The financial information contained in the foregoing table for Extencicare REIT, ALC and Brookdale is based on information we obtained from such companies' available public filing and, therefore, we have not independently verified the accuracy of such information.

Extencicare REIT and ALC, collectively lease 37 assisted living properties with a total of 1,427 units owned by us representing approximately 11.8%, or \$64,449,000, of our total assets at September 30, 2007 and 15.7% of rental revenue and interest income recognized as of September 30, 2007 excluding the effects of straight-line rent.

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

Alterra, a wholly owned subsidiary of Brookdale, leases 35 assisted living properties with a total of 1,416 units owned by us representing approximately 11.7%, or \$63,774,000, of our total assets at September 30, 2007 and 14.9% of rental revenue and interest income recognized as of September 30, 2007 excluding the effects of straight-line rent.

Preferred Care, Inc. (or Preferred Care), through various wholly owned subsidiaries, operates 33 skilled nursing properties with a total of 4,062 beds that we own or on which we hold mortgages secured by first trust deeds. This represents approximately 11.9%, or \$65,086,000, of our total assets at



September 30, 2007 and 14.9% of rental revenue and interest income recognized as of September 30, 2007 excluding the effects of straight-line rent.

Our financial position and ability to make distributions may be adversely affected by financial difficulties experienced by Alterra, Extendicare REIT & ALC, Preferred Care, or any of our lessees and borrowers, including any bankruptcies, inability to emerge from bankruptcy, insolvency or general downturn in business of any such operator, or in the event any such operator does not renew and/or extend its relationship with us or our borrowers when it expires.

## 9. Earnings per Share

The following table sets forth the computation of basic and diluted net income per share (in thousands, except per share amounts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Net income	\$ 11,421	\$ 11,110	\$ 36,649	\$ 66,840
Preferred stock dividends	(4,226)	(4,301)	(12,699)	(12,916)
Net income for basic net income per share	7,195	6,809	23,950	53,924
Effect of dilutive securities:				
Convertible preferred stock	88	163	285	2,956
Convertible limited partnership units				257
Net income for diluted net income per share	\$ 7,283	\$ 6,972	\$ 24,235	\$ 57,137
Shares for basic net income per share	23,105	23,319	23,370	23,316
Effect of dilutive securities:				
Stock options and restricted stock	114	41	64	51
Convertible preferred stock	331	613	358	2,630
Convertible limited partnership units				202
Shares for diluted net income per share	23,550	23,973	23,792	26,199
Basic net income per share	\$ 0.31	\$ 0.29	\$ 1.02	\$ 2.31
Diluted net income per share	\$ 0.31	\$ 0.29	\$ 1.02	\$ 2.18

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Executive Overview**

**Business**

LTC Properties, Inc. a self-administered health care real estate investment trust (or REIT) commenced operations in 1992. We invest primarily in long-term care and other health care related properties through mortgage loans, property lease transactions and other investments. The following table summarizes our portfolio as of September 30, 2007:

Type of Property	Gross Investments (in thousands)	Percentage of Investments	For the nine months ended 9/30/07 Rental Income (in thousands)	For the nine months ended 9/30/07 Interest Income from Mortgage Loans (in thousands)	Number of Properties	Number of Beds/Units	Investment per Bed/Unit (in thousands)	Number of Operators (1)	Number of States (1)
Assisted Living Facilities	\$ 274,428	47.4%	\$ 21,649	\$ 2,183	94	4,449	\$ 61.68	9	22
Skilled Nursing Facilities	291,896	50.4%	20,783	7,469	106	12,436	\$ 23.47	40	19
Schools	13,020	2.2%	858	230	2	N/A	N/A	2	2
Totals	\$ 579,344	100.0%	\$ 43,290	\$ 9,882	202	16,885			

(1) We have leased or mortgage investments in 29 states to 48 different operators.

Our primary objectives are to sustain and enhance stockholder equity value and provide current income for distribution to stockholders through real estate investments in long-term care properties and other health care related properties managed by experienced operators. To meet these objectives, we attempt to invest in properties that provide opportunity for additional value and current returns to our stockholders and diversify our investment portfolio by geographic location, operator and form of investment.

Substantially all of our revenues and sources of cash flows from operations are derived from operating lease rentals and interest earned on outstanding loans receivable. Our investments in mortgage loans and owned properties represent our primary source of liquidity to fund distributions and are dependent upon the performance of the operators on their lease and loan obligations and the rates earned thereon. To the extent that the operators experience operating difficulties and are unable to generate sufficient cash to make payments to us, there could be a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. To mitigate this risk, we monitor our investments through a variety of methods determined by the type of health care facility and operator. Our monitoring process includes periodic review of financial statements for each facility, periodic review of operator credit, scheduled property inspections and review of covenant compliance relating to real estate taxes and insurance.

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

In addition to our monitoring and research efforts, we also structure our investments to help mitigate payment risk. We typically invest in or finance up to 90 percent of the stabilized appraised value of a property. Some operating leases and loans are credit enhanced by guaranties and/or letters of credit. In addition, operating leases are typically structured as master leases and loans are generally cross-defaulted and cross-collateralized with other loans, operating leases or agreements between us and the operator and its affiliates.

For the nine months ended September 30, 2007, rental income and interest income from mortgage loans represented 76% and 17%, respectively, of total gross revenues. Our lease structure contains fixed annual rental escalations, which are generally recognized on a straight-line basis over the minimum lease

period in accordance with SFAS No. 13. *Accounting for Leases.* Certain leases have annual rental escalations that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the property. This revenue is not recognized until the appropriate contingencies have been resolved. This lease structure initially generates lower revenues and net income but enables us to generate additional growth and minimize non-cash straight-line rent over time. For the nine months ended September 30, 2007 we recorded \$3.6 million in straight-line rent. Straight-line rent on a same store basis will decrease from \$4.7 million for projected annual 2007 to \$3.5 million for projected annual 2008 assuming no new leased investments are added to our portfolio. During the nine months ended September 30, 2007 we received \$40.2 million of cash rental revenue and recorded \$0.5 million of lease inducement cost.

Depending upon the availability and cost of external capital, we anticipate making additional investments in health care related properties. New investments are generally funded from cash on hand and temporary borrowings under our unsecured line of credit and internally generated cash flows. Our investments generate internal cash from rent and interest receipts and principal payments on mortgage loans receivable. Permanent financing for future investments, which replaces funds drawn under our unsecured line of credit, is expected to be provided through a combination of public and private offerings of debt and equity securities and the incurrence of secured debt. The timing, source and amount of cash flows provided by financing activities and used in investing activities are sensitive to the capital markets environment, especially to changes in interest rates. Changes in capital markets environment may impact the availability of cost-effective capital. We believe our liquidity and various sources of available capital are sufficient to fund operations, meet debt service obligations (both principal and interest), make dividend distributions and finance future investments.

#### ***Key Transactions***

During the nine months ended September 30, 2007, we invested \$3.5 million under agreements to expand and renovate 18 properties operated by eight different operators. The total commitment under these agreements is \$12.1 million, of which an aggregate of \$8.6 million had been invested as of September 30, 2007. These investments are at an average yield of 9.8%. Additionally, we invested \$17.3 million during the quarter ended September 30, 2007 to purchase a total of 825,956 shares of LTC's common stock. These purchases were made on the open market at an average cost of \$20.97 per share pursuant to a 5,000,000 share repurchase program authorized by the Board in June 2007.

#### ***Key Performance Indicators, Trends and Uncertainties***

We utilize several key performance indicators to evaluate the various aspects of our business. These indicators are discussed below and relate to concentration risk and credit strength. Management uses these key performance indicators to facilitate internal and external comparisons to our historical operating results, in making operating decisions and for budget planning purposes.

*Concentration Risk.* We evaluate our concentration risk in terms of asset mix, investment mix, operator mix and geographic mix. Concentration risk is valuable to understand what portion of our investments could be at risk if certain sectors were to experience downturns. Asset mix measures the portion of our investments that are real property. In order to qualify as an equity REIT, at least 75 percent of our total assets must be represented by real estate assets, cash, cash items and government securities. Investment mix measures the portion of our investments that relate to our various property types. Operator mix measures the portion of our investments that relate to our top three operators. Geographic mix measures the portion of our investment that relate to our top five states. The following table reflects our recent historical trends of concentration risk:



Edgar Filing: LTC PROPERTIES INC - Form 10-Q

	9/30/07	6/30/07	Period Ended			9/30/06
			03/31/07	12/31/06		
(gross investment, in thousands)						
<b>Asset mix:</b>						
Real property	\$ 492,844	\$ 491,133	\$ 489,836	\$ 488,287	\$ 485,460	
Loans receivable	86,500	89,401	116,023	118,272	119,523	
<b>Investment mix:</b>						
Assisted living properties	\$ 274,428	\$ 274,454	\$ 274,398	\$ 274,052	\$ 273,711	
Skilled nursing properties	291,896	293,060	318,441	319,487	318,252	
School	13,020	13,020	13,020	13,020	13,020	
<b>Operator mix:</b>						
Altterra	\$ 84,210	\$ 84,210	\$ 84,210	\$ 84,210	\$ 84,194	
Preferred Care, Inc. (1)	85,326	84,551	80,910	80,506	72,422	
ALC	88,034	88,034	88,034	88,034	88,034	
Remaining operators	321,774	323,739	352,705	353,809	360,333	
<b>Geographic mix:</b>						
California	\$ 42,722	\$ 43,910	\$ 44,170	\$ 44,439	\$ 44,697	
Florida	46,444	46,432	46,181	45,693	45,204	
Ohio	53,943	53,685	53,480	53,210	52,838	
Texas	95,768	95,871	96,516	96,947	97,339	
Washington	27,680	27,764	27,846	27,925	28,002	
Remaining states	312,787	312,872	337,666	338,345	336,903	

(1) In October 2006 we entered into a lease termination agreement with Center Healthcare, Inc. relating to 25 skilled nursing properties. As of November 1, 2006 these 25 properties are under one master lease with Preferred Care, Inc., which was later divided into two master leases. Also, Preferred Care, Inc. leases one skilled nursing property under a separate lease agreement and operates seven skilled nursing properties securing five mortgage loans receivable we have with an unrelated third party and two mortgage loan receivable we have with Preferred Care.

*Credit Strength.* We measure our credit strength both in terms of leverage ratios and coverage ratios. Our leverage ratios include debt to book capitalization and debt to market capitalization. The leverage ratios indicate how much of our balance sheet capitalization relates to long-term debt. Our coverage ratios include interest coverage ratio and fixed charge coverage ratio. The coverage ratios indicate our ability to service interest and fixed charges (interest plus preferred dividends). The coverage ratios are based on earnings before interest, taxes, depreciation and amortization. Leverage ratios and coverage ratios are widely used by investors, analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. The following table reflects the recent historical trends for our credit strength measures:

	9/30/07	6/30/07	Three Months Ended			9/30/06
			03/31/07	12/31/06		
Debt to book capitalization ratio	9.8%	9.6%	9.6%	9.7%	11.6%	
Debt to market capitalization ratio	6.6%	6.6%	6.0%	5.9%	7.7%	
Interest coverage ratio	13.3x	14.4x	13.7x	10.4x	8.9x(1)	
Fixed charge coverage ratio	3.0x	3.2x	3.1x	2.8x	2.6x(1)	

Edgar Filing: LTC PROPERTIES INC - Form 10-Q

(1) As a result of including a one time \$1.0 million IRS settlement in the annualized calculation of coverage ratios, our ratios were lower than as of twelve months ended December 31, 2006. Excluding this charge, our Interest Coverage ratio would have been 9.4x and our Fixed Charge ratio would have been 2.8x.

We evaluate our key performance indicators in conjunction with current expectations to determine if historical trends are indicative of future results. Our expected results may not be achieved and actual results may differ materially from our expectations. This may be a result of various factors, including, but not limited to

The status of the economy;

The status of capital markets, including prevailing interest rates;

Compliance with and changes to regulations and payment policies within the health care industry;

Changes in financing terms;

Competition within the health care and senior housing industries; and

Changes in federal, state and local legislation.

Management regularly monitors the economic and other factors listed above. We develop strategic and tactical plans designed to improve performance and maximize our competitive position. Our ability to achieve our financial objectives is dependent upon our ability to effectively execute these plans and to appropriately respond to emerging economic and company-specific trends. The timing, source and amount of cash flows provided by financing activities and used in investing activities are sensitive to the capital markets environment, especially to changes in interest rates. Changes in capital markets environment may impact the availability of cost-effective capital.

## **Operating Results**

### *Three months ended September 30, 2007 compared to three months ended September 30, 2006*

Revenues for the three months ended September 30, 2007 increased to \$18.2 million from \$18.1 million for the same period in 2006. Rental income for the three months ended September 30, 2007 increased \$1.3 million from the same period in 2006 primarily as a result of rental income from new properties (\$0.1 million), straight-line rental income net of amortization of lease costs (\$0.4 million), a new master lease entered into during the fourth quarter of 2006 (\$0.4 million) and rental increases provided for in existing lease agreements (\$0.4 million). Same store rental income, properties owned for the three months ended September 30, 2007, and the three months ended September 30, 2006, and excluding straight-line rental income, increased \$0.8 million due to rental increases provided for in existing lease agreements (\$0.4 million) and a new master lease entered into during the fourth quarter of 2006 (\$0.4 million).

Interest income from mortgage loans for the three months ended September 30, 2007 decreased \$1.0 million from the same period in 2006 primarily due to payoffs.

Interest and other income for the three months ended September 30, 2007 decreased \$0.2 million from the same period in 2006 primarily due to payoffs of notes and the early redemption of \$3.5 million face value of the Skilled Healthcare Group, Inc. (or SHG) Senior Subordinated Notes.

Interest expense for the three months ended September 30, 2007 was \$0.5 million lower than the same period in 2006 due to a decrease in average debt outstanding during the period resulting from the payoff of mortgage loans.

Depreciation and amortization expense for the three months ended September 30, 2007 increased \$0.1 million from the same period in 2006 due to acquisitions in the second half of 2006 and capital improvements to existing properties.



Legal expenses were comparable for each of the three month periods ended September 30, 2007 and 2006.

Operating and other expenses were \$0.5 million lower in the three months ended September 30, 2007 as compared to the same period in 2006 due to a \$1.0 million accrual related to an Internal Revenue Services ( IRS ) settlement in the third quarter of 2006 partially offset by increases related to the vesting of restricted stock and stock options (\$0.4 million) and post retirement healthcare benefits vesting during the period (\$0.1 million). See *Note 1. Summary of Significant Accounting Policies-Federal Income Taxes* to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 for further discussions of the IRS settlement.

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 for further discussions of the IRS settlement.

Minority interest expense was comparable for each of the three month periods ended September 30, 2007 and 2006.

During the three months ended September 30, 2006 we recognized a \$0.6 million gain on the sale of a skilled nursing property and \$0.1 million in net income from discontinued operations relating to a property sold in 2006. During the three months ended September 30, 2007 we had no discontinued operations.

### *Nine months ended September 30, 2007 compared to nine months ended September 30, 2006*

Revenues for the nine months ended September 30, 2007 increased to \$56.8 million from \$54.8 million for the same period in 2006. Rental income for the nine months ended September 30, 2007 increased \$4.8 million primarily as a result of rental income from new properties (\$1.1 million), straight-line rental income net of amortization of lease costs (\$1.2 million), a new master lease entered into during the fourth quarter of 2006 (\$1.3 million) and rental increase provided for in existing lease agreements (\$1.2 million). Same store rental income, properties owned for the nine months ended September 30, 2007, and the nine months ended September 30, 2006, and excluding straight-line rental income, increased \$2.5 million due to rental increases provided for in existing lease agreements (\$1.2 million) and a new master lease entered into during the fourth quarter of 2006 (\$1.3 million).

Interest income from mortgage loans decreased \$2.1 million from the prior year primarily due to payoffs.

Interest and other income for the nine months ended September 30, 2007 decreased \$0.7 million from the same period in 2006 primarily due to payoffs of notes (\$0.4 million), decrease in interest and dividend income from our investment in marketable securities (\$0.1 million) and prepayment premiums received in conjunction with mortgage loans that paid off early in 2006 (\$0.5 million) partially offset by an increase in temporary investment income resulting from higher cash balances (\$0.3 million).

Interest expense for the nine months ended September 30, 2007 decreased \$1.7 million from the comparable period in 2006 due to a decrease in average borrowings outstanding during the period as a result of the payoff of mortgage loans.

Depreciation and amortization expense for the nine months ended September 30, 2007 increased \$0.3 million from the nine months ended September 30, 2006 due to acquisitions in 2006 and capital improvements to existing properties.

Legal expenses were comparable for each of the nine month periods ended September 30, 2007 and 2006.

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

Operating and other expenses were \$0.3 million higher in the nine months ended September 30, 2007 as compared to the nine months ended September 30, 2006 primarily as a result of the vesting of restricted stock and stock options (\$0.9 million), post retirement healthcare benefits vesting during the period (\$0.2 million), an increase in franchise taxes from various states (\$0.1 million), non-recurring accounting fees related to the IRS settlement agreement and an increase in miscellaneous public company costs (\$0.1 million) partially offset by the \$1.0 million accrual related the IRS settlement in 2006 . See *Note 1. Summary of Significant Accounting Policies-Federal Income Taxes* to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 for further discussions of the IRS settlement.

Minority interest expense was comparable for each of the nine month periods ended September 30, 2007 and 2006.

During the nine months ended September 30, 2007, we recognized a \$0.1 million gain related to the sale of one closed and previously impaired skilled nursing property. During the nine months ended September 30, 2006 we recognized a \$32.6 million gain on the sale of four assisted living properties and a skilled nursing property and income from discontinued operations of \$0.8 million.

### Liquidity and Capital Resources

At September 30, 2007, our real estate investment portfolio (before accumulated depreciation and amortization) consisted of \$492.8 million invested primarily in owned long-term care properties and mortgage loans of approximately \$86.5 million (prior to deducting a \$0.8 million reserve). Our portfolio consists of direct investments (properties that we either own or on which we hold promissory notes secured by first mortgages) in 106 skilled nursing properties, 94 assisted living properties and two schools in 29 states. For the nine months ended September 30, 2007, we had net cash provided by operating activities of \$44.7 million.

For the nine months ended September 30, 2007 we recorded \$3.6 million in straight-line rent in accordance with SFAS No. 13. *Accounting for Leases*. Straight-line rent on a same store basis will decrease from \$4.7 million for projected annual 2007 to \$3.5 million for projected annual 2008 assuming no new leased investments are added to our portfolio. During the nine months ended September 30, 2007 we received \$40.2 million of cash rental revenue and recorded \$0.5 million of lease inducement cost.

For the nine months ended September 30, 2007, we had net cash provided by investing activities of \$32.4 million. We invested \$3.5 million at an average yield of 9.8% under agreements to expand and renovate 18 properties operated by eight different operators. We also sold a closed, previously impaired skilled nursing property to a third party for \$0.2 million. As a result of the sale, we recognized a net gain of \$0.1 million. Additionally, we invested \$1.1 million in capital improvements to existing properties under various lease agreements whose rental rates already reflected this investment.

During the nine months ended September 30, 2007, we received \$31.9 million in principal payments on mortgage loans including \$28.5 million related to the payoff of eleven mortgage loans secured by fourteen skilled nursing properties in various states. Additionally, during the nine months ended September 30, 2007, we received \$1.0 million in principal payments on notes receivable. Also, during the nine months ended September 30, 2007 we received \$3.9 million from the early redemption of \$3.5 million face value of the SHG Senior Subordinated Notes at a redemption price equal to 111% of the principal amount of the notes. Subsequent to September 30, 2007 we originated two mortgage loans with the same borrower on two skilled nursing properties in Texas. One loan for \$4.0 million is secured by a first trust deed on a property with 230 licensed beds of which 172 beds are Medicaid licensed. The other loan for \$2.2 million is secured by a first trust deed on a property with 117 licensed beds of which 114 beds are Medicaid licensed. Both are 10-year loans at an interest rate of 9.75% with a 20-year amortization. The borrower has entered into separate operating leases with one of our existing operators

For the nine months ended September 30, 2007, we used \$57.8 million of cash in financing activities. We paid \$1.2 million in principal payments on mortgage loans payable. We also paid cash dividends on our Series C, Series E, and Series F preferred stocks totaling \$2.5 million, \$0.3 million and \$10.0 million, respectively. Additionally, we declared and paid cash dividends on our common stock totaling \$26.4 million. In October 2007, we declared a monthly cash dividend of \$0.125 per common share per month for the months of October, November and December 2007, payable on October 31, November 30 and December 29, 2007, respectively, to stockholders of record on October 23, November 21 and December 21, 2007, respectively.



During the nine months ended September 30, 2007, we received \$0.2 million in conjunction with the exercise of 34,000 stock options. The total market value as of the dates of exercise was approximately \$0.9 million. In June 2007 our Board terminated the existing share repurchase program and authorized a new share repurchase program enabling us to repurchase up to 5,000,000 shares of our equity securities. During the nine months ended September 30, 2007 we repurchased and retired 825,956 shares of common stock for an aggregate purchase price including commissions paid of \$17.3 million at an average cost of \$20.97 per share. The shares were purchased on the open market under the Board authorization discussed above. Therefore, we continue to have an open Board authorization to purchase an additional 4,174,044 shares.

During the nine months ended September 30, 2007, holders of 28,209 shares of our 8.5% Series E Cumulative Convertible Preferred Stock (or Series E preferred stock) elected to convert such shares into 56,418 shares of our common stock at the Series E preferred stock conversion rate of \$12.50 per share. Total shares reserved for issuance of common stock related to conversion of Series E preferred stock were 330,870 at September 30, 2007.

We expect our future income and ability to make distributions from cash flows from operations to depend on the collectibility of our rents and mortgage loans receivable. The collection of these loans and rents will be dependent, in large part, upon the successful operation by the operators of the skilled nursing properties and assisted living properties we own or are pledged to us and the school we own. The operating results of the facilities will be impacted by various factors over which the operators/owners may have no control. Those factors include, without limitation, the status of the economy, changes in supply of or demand for competing long-term care facilities, ability to control rising operating costs, and the potential for significant reforms in the long-term care industry. In addition, our future growth in net income and cash flow may be adversely impacted by various proposals for changes in the governmental regulations and financing of the long-term care industry. We cannot presently predict what impact these proposals may have, if any. We believe that an adequate provision has been made for the possibility of loans proving uncollectible but we will continually evaluate the financial status of the operations of the skilled nursing facilities, assisted living facilities and the school. In addition, we will monitor our borrowers and the underlying collateral for mortgage loans and will make future revisions to the provision, if considered necessary.

Our investments, principally our investments in mortgage loans and owned properties, are subject to the possibility of loss of their carrying values as a result of changes in market prices, interest rates and inflationary expectations. The effects on interest rates may affect our costs of financing our operations and the fair market value of our financial assets. Generally our loans have predetermined increases in interest rates and our leases have agreed upon annual increases. Inasmuch as we may initially fund some of our investments with variable interest rate debt, we would be at risk of net interest margin deterioration if medium and long-term rates were to increase. As of September 30, 2007, only \$5.1 million of our debt was at a variable interest rate.

We believe that our current cash balance, cash flow from operations available for distribution or reinvestment, our current borrowing capacity and (based on market conditions) our ability to issue debt and equity securities are sufficient to provide for payment of our current operating costs, meet debt obligations, provide funds for distribution to the holders of our preferred stock and pay common dividends at least sufficient to maintain our REIT status and repay borrowings at, or prior to, their maturity. The timing, source and amount of cash flows provided by financing activities and used in investing activities are sensitive to the capital markets environment, especially to changes in interest rates. Changes in capital markets environment may impact the availability of cost-effective capital.

#### **Critical Accounting Policies**

*Revenue Recognition.* Rental revenue is recorded in accordance with SFAS No. 13. *Accounting for Leases* and SEC Staff Bulletin No. 104 *Revenue Recognition* (or SAB 104). Base rents under



operating leases are accrued as earned over the terms of the leases. Substantially all of our leases contain provisions for specified annual increases over the rents of the prior year. Rental revenues relating to leases that contain specified rental increases over the life of the lease are recognized on the straight-line basis when we believe that all of the rent related to a particular lease will be collected according to the terms of the lease. We will discontinue booking rent on a straight-line basis if the lessee becomes delinquent in rent owed under the terms of the lease and has been put on non-accrual status (i.e. we have stopped booking rent on an accrual basis for a particular lease because the collection of rent is uncertain). Once a lease is on non-accrual status, we will evaluate the collectibility of the related straight-line rent asset.

Interest on mortgage loans is recognized using the effective interest method. We consider a loan to be non-performing after 60 days of non-payment of amounts due and do not recognize unpaid mortgage interest income from that loan until the amounts have been received. If our evaluation of the collectibility of our mortgage loans receivable indicates we may not recover the full value of the receivable, we provide a reserve against the portion of the receivable that we estimate may not be recovered. This analysis requires us to determine whether there are factors indicating a receivable may not be fully collectible and to estimate the amount of the receivable that may not be collected.

If the collectibility of revenue is determined incorrectly, the amount and timing of our reported revenue could be significantly affected. If our evaluation indicates that collectibility is not reasonably assured we may place an investment on non-accrual status or reserve against all or a portion of current income as an offset to revenue. If our assumptions or estimates regarding the collectibility of future rent payments related to a lease change, we may have to record a reserve or write-off the existing related straight-line rent asset. The ultimate amount of straight-line rent we realize could be less than amounts recorded. If our assumptions or estimates regarding the collectibility of a mortgage loan receivable change in the future, we may have to record a reserve to reduce the carrying value of the mortgage loan receivable (see *Allowance for Loan Losses* below). During the three and nine months ended September 30, 2007, we recorded \$1.2 million and \$3.6 million, respectively, in straight-line rent. At September 30, 2007 and December 31, 2006, the straight-line rent receivable balance recorded under the caption Prepaid Expenses and Other Assets on the balance sheet was \$9.3 million and \$5.8 million, respectively.

*Allowance for Loan Losses.* Mortgage loans receivable are recorded on an amortized cost basis. We maintain a valuation allowance based upon the expected collectibility of our mortgage loans receivable. The allowance for loan losses is maintained at a level believed adequate to absorb potential losses in our loans receivable. Changes in the valuation allowance are included in current period earnings.

The determination of the allowance is based on a quarterly evaluation of all outstanding loans. If this evaluation indicates that there is a greater risk of loan charge-offs, additional allowances or placement on non-accrual status may be required. We evaluate the collectibility of our mortgage loans receivable based on a combination of factors, including, but not limited to, delinquency status, historical loan charge-offs, financial strength of the borrower and guarantors and the value of the underlying property. During the three and nine months ended September 30, 2007, we recorded a \$0 and \$0.4 million decrease in our allowance for loan losses, respectively. At September 30, 2007 and December 31, 2006, the allowance for loan losses balance was \$0.8 million and \$1.3 million, respectively.

*Impairment of Long-Lived Assets.* We review our long-lived assets for potential impairment in accordance with SFAS No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*. Impairment losses are recorded when events or changes in circumstances indicate the asset is impaired and the estimated undiscounted cash flows to be generated by the asset are less than its carrying amount. Management assesses the impairment of properties individually and impairment losses are calculated as the excess of the carrying amount over the fair value of assets to be held and used, and the carrying amount over the fair value less cost to sell in instances where management has determined that we will dispose of the property. In determining fair value, we use current appraisals or other third party opinions of value and other estimates of fair value such as estimated discounted future cash flows.





In accordance with SFAS No. 114 *Accounting by Creditors for Impairment of a Loan* we evaluate the carrying values of mortgage loans receivable on an individual basis. Management periodically evaluates the realizability of future cash flows from the mortgages when events or circumstances, such as the non-receipt of principal and interest payments and/or significant deterioration of the financial condition of the borrower, indicate that the carrying amount of the mortgage loan receivable may not be recoverable. An impairment charge is recognized in current period earnings and is calculated as the difference between the carrying amount of the mortgage loan receivable and the discounted cash flows expected to be received, or if foreclosure is probable, the fair value of the collateral securing the mortgage.

This analysis requires us to determine if indicators of impairment exist and to estimate the most likely stream of cash flows to be generated by the asset (if the asset is going to be held) or the fair value less estimated cost to sell (if the asset is going to be sold). If our assumptions, projections or estimates regarding an asset change in the future, we may have to record an impairment charge to reduce or further reduce the net book value of such asset. During the nine months ended September 30, 2007 we did not recognize any impairment charges.

*Depreciation and Useful Lives.* Land, buildings and improvements are recorded at the lower of depreciated cost or fair value. The allocation of the cost between land and building, and the determination of the useful life of a property are based on management's estimates. We calculate depreciation on our buildings and improvements using the straight-line method based on estimated useful lives generally ranging from 35 to 40 years for buildings, three to 15 years for improvements and three to seven years for equipment. We review and adjust useful lives periodically. If we do not allocate appropriately between land and building or we incorrectly estimate the useful lives of our assets, our computation of depreciation and amortization will not appropriately reflect the usage of the assets over future periods. If we overestimate the useful life of an asset, the depreciation expense related to the asset will be understated, which could result in an impairment charge in the future. For the three and nine months ended September 30, 2007, we recorded depreciation and amortization expense of \$3.6 million and \$10.7 million, respectively.

For further discussion of our critical accounting policies, see our Annual Report filed on Form 10-K for the year ended December 31, 2006.

### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Readers are cautioned that statements contained in this section *Quantitative and Qualitative Disclosures About Market Risk* are forward looking and should be read in conjunction with the disclosure under the heading *Risk Factors* set forth below.

We are exposed to market risks associated with changes in interest rates as they relate to our mortgage loans receivable and debt. Interest rate risk is sensitive to many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control.

We do not utilize interest rate swaps, forward or option contracts or foreign currencies or commodities, or other types of derivative financial instruments. The purpose of the following disclosure is to provide a framework to understand our sensitivity to hypothetical changes in interest rates as of September 30, 2007.

## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

Our future earnings, cash flows and estimated fair values relating to financial instruments are dependent upon prevalent market rates of interest, such as LIBOR or term rates of U.S. Treasury Notes. Changes in interest rates generally impact the fair value, but not future earnings or cash flows, of mortgage loans receivable and fixed rate debt. For variable rate debt, such as our Unsecured Revolving Credit, changes in interest rates generally do not impact the fair value, but do affect future earnings and cash flows.

At September 30, 2007, based on the prevailing interest rates for comparable loans and estimates made by management, the fair value of our mortgage loans receivable using an 8.5% discount rate was approximately \$95.8 million. A 1% increase in such rates would decrease the estimated fair value of our mortgage loans by approximately \$3.2 million while a 1% decrease in such rates would increase their estimated fair value by approximately \$3.4 million. A 1% increase or decrease in applicable interest rates would not have a material impact on the fair value of our fixed rate debt.

The estimated impact of changes in interest rates discussed above are determined by considering the impact of the hypothetical interest rates on our borrowing costs, lending rates and current U.S. Treasury rates from which our financial instruments may be priced. We currently do not believe that future market rate risks related to our financial instruments will be material to our financial position or results of operations. These analyses do not consider the effects of industry specific events, changes in the real estate markets, or other overall economic activities that could increase or decrease the fair value of our financial instruments. If such events or changes were to occur, we would consider taking actions to mitigate and/or reduce any negative exposure to such changes. However, due to the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analysis assumes no changes in our capital structure.

#### **Item 4. CONTROLS AND PROCEDURES**

##### **Evaluation of Disclosure Controls and Procedures.**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended (or Exchange Act)). As of the end of the period covered by this report based on such evaluation our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and that it is accumulated and communicated to management, including the Chief Executive Officer, Chief Financial Officer and Audit Committee, as appropriate to allow timely decisions regarding required disclosure.

There has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II**

**OTHER INFORMATION**

**Item 1. Legal Proceedings**



**None.**





**Item 1A. Risk Factors**



## Edgar Filing: LTC PROPERTIES INC - Form 10-Q

Certain information contained in this report includes forward looking statements, which can be identified by the use of forward looking terminology such as may, will, expect, should or comparable terms or negatives thereof. These statements involve risks and uncertainties that could cause actual results to differ materially from those described in the statements. These risks and uncertainties include (without limitation) the following: the effect of economic and market conditions and changes in interest rates, government policy changes relating to the health care industry including changes in reimbursement levels under the Medicare and Medicaid programs, changes in reimbursement by other third party payors, the financial strength of the operators of our properties as it affects the continuing ability of such operators to meet their obligations to us under the terms of our agreements with our borrowers and operators, the amount and the timing of additional investments, access to capital markets and changes in tax laws and regulations. Other important factors are identified in our Annual Report on Form 10-K for the year ended December 31, 2006, including factors identified under the headings Business, Management's Discussion and Analysis of Financial Condition and Results of Operations and Risk Factors. Finally, we assume no obligation to update or revise any forward-looking statements or to update the reasons why actual results could differ from those projected in any forward-looking statements. The timing, source and amount of cash flows provided by financing activities and used in investing activities are sensitive to the capital markets environment, especially to changes in interest rates. Changes in capital markets environment may impact the availability of cost-effective capital.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**



Edgar Filing: LTC PROPERTIES INC - Form 10-Q

The number of shares of our common stock purchased and the average price paid per share for each month in the three months ended September 30, 2007 are as follows:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share (a)</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plan (b)</b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plan</b>
July 1 July 31, 2007	346,400	\$ 21.06	346,400	4,653,600
August 1 August 31, 2007	424,956	\$ 20.68	424,956	4,228,644
September 1 September 30, 2007	54,600	\$ 21.91	54,600	4,174,044
Total (c)	825,956	\$ 20.92	825,956	



Edgar Filing: LTC PROPERTIES INC - Form 10-Q

- (a) **The average price paid per share reflected in the table does not include any commissions paid by us in connection with the repurchase of stock. As of September 30, 2007 we had repurchased 825,956 of our common stock at an average cost of \$20.97 per share, inclusive of commissions, for an aggregate purchase price** including commissions paid of \$17,319,000 since inception of our existing share repurchase program.

- (b) **On June 21, 2007 our Board of Directors terminated our prior share repurchase program originally approved on October 30, 2000 and authorized a new share repurchase program enabling us to repurchase up to 5,000,000 shares of our common stock on the open market. This authorization does not expire until 5,000,000 shares of our common stock have been repurchased or the Board terminates its authorization. This authorization has no expiration date.**



- (c) All shares were repurchased pursuant to our existing share repurchase program. As of September 30, 2007 we had repurchased 825,956 shares of our common stock at an average price of \$20.92 per share, exclusive of commissions, for an aggregate purchase price excluding commissions paid of \$17,278,000 since inception of our existing share repurchase program, and we continue to have an open Board authorization to purchase an additional 4,174,044 shares.



**Item 3. Defaults Upon Senior Securities**



**None.**



**Item 4. Submission of Matters to a Vote of Security Holders**





**None**



**Item 5. Other Information**



**None**



**Item 6. Exhibits**





Edgar Filing: LTC PROPERTIES INC - Form 10-Q

The following exhibits are filed as exhibits to this report:

- 3.1 Amended and Restated Articles of Incorporation of LTC Properties, Inc. (incorporated by reference to Exhibit 3.1 to LTC Properties, Inc. s Current Report on Form 8-K dated June 19, 1997)
- 3.2 Articles of Amendment of LTC Properties, Inc. (incorporated by reference to Exhibit 3.3 to LTC Properties, Inc. s Current Report on Form 8-K dated June 19, 1997)
- 3.3 Articles Supplementary Classifying 2,000,000 Shares of 8.5% Series C Cumulative Convertible Preferred Stock of LTC Properties, Inc. (incorporated by reference to Exhibit 3.2 to LTC Properties, Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 1998)
- 3.4 Articles Supplementary, reclassifying 5,000,000 shares of common stock into preferred stock (incorporated by reference to Exhibit 3.1 to LTC Properties, Inc. s Registration Statement on Form S-3 filed on June 27, 2003)

- 3.5 Articles Supplementary Classifying 2,200,000 shares of 8.5% Series E Cumulative Convertible Preferred Stock of LTC Properties, Inc. (incorporated by reference to Exhibit 3.2 to LTC Properties, Inc. s Current Report on Form 8-K filed on September 17, 2003)
- 3.6 Articles Supplementary Classifying 4,000,000 shares of 8.0% Series F Cumulative Preferred Stock of LTC Properties, Inc. (incorporated by reference to Exhibit 4.1 to LTC Properties, Inc. s Current Report on Form 8-K filed on February 19, 2004)
- 3.7 Articles Supplementary, reclassifying and designating 40,000 shares of Series D Junior Participating Preferred Stock of LTC Properties, Inc. to authorized but unissued preferred stock (incorporated by reference to Exhibit 4.2 to LTC Properties, Inc. s Current Report on Form 8-K filed on March 19, 2004)
- 3.8 Articles Supplementary Reclassifying 3,080,000 Shares of 9.5% Series A Cumulative Preferred Stock and 2,000,000 Shares of 9% Series B Cumulative Preferred Stock filed April 1, 2004 (incorporated by reference to Exhibit 3.1 to LTC Properties, Inc. s Quarterly Report on Form 10-Q for the quarter ended March 31, 2004)
- 3.9 Articles of Amendment replacing Section 7.1 regarding shares of stock authorized for issue is 60,000,000; made up of 45,000,000 common and 15,000,000 preferred shares filed June 24, 2004 (incorporated by reference to Exhibit 3.12 to LTC Properties, Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2004).
- 3.10 Articles Supplementary Classifying an additional 2,640,000 Shares of 8.0% Series F Cumulative Preferred Stock filed July 16, 2004 (incorporated by reference to Exhibit 3.13 to LTC Properties, Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2004).
- 3.11 Certificate of Correction to Articles of Amendment filed on June 24, 2004. Changes par value of authorized shares of stock from \$650,000 to \$600,000 (incorporated by reference to Exhibit 3.14 to LTC Properties, Inc. s Form 10-Q for the quarter ended September 30, 2004)
- 3.12 Amended and Restated By-Laws of LTC Properties, Inc. (incorporated by reference to Exhibit 3.1 to LTC Properties, Inc. s Form 10-Q for the quarter ended June 30, 1996)
- 31.1 Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification by Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32 Certifications by Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002\*

In accordance with Item 601(b)(4)(iii) of Regulation S-K, certain instruments pertaining to Registrant's long-term debt have not been filed; copies thereof will be furnished to the Securities and Exchange Commission upon request.

---

\* Certification will not be deemed filed for purposes of Section 18 of the Securities and Exchange Act of 1934

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LTC PROPERTIES, INC.  
Registrant

Dated: November 2, 2007

By: /s/ PAMELA SHELLEY-KESSLER  
Pamela Shelley-Kessler  
Senior Vice President, Chief Financial Officer  
and Corporate Secretary  
(Principal Financial and Accounting Officer)