PENNS WOODS BANCORP INC Form 10-Q May 10, 2010 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

for the Quarterly Period Ended March 31, 2010.

o Transition report pursuant to Section 13 or 15 (d) of the Exchange Act

for the Transition Period from to

No. 0-17077

(Commission File Number)

PENNS WOODS BANCORP, INC.

(Exact name of Registrant as specified in its charter)

PENNSYLVANIA (State or other jurisdiction of incorporation or organization)

23-2226454 (I.R.S. Employer Identification No.)

300 Market Street, P.O. Box 967 Williamsport, Pennsylvania

17703-0967 (Zip Code)

(Address of principal executive offices)

(570) 322-1111

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES o NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer , accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o

Small reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o $\,$ NO x

On May 5, 2010 there were 3,834,887 shares of the Registrant s common stock outstanding.

PENNS WOODS BANCORP, INC.

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Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

PENNS WOODS BANCORP, INC.

CONSOLIDATED BALANCE SHEET

(UNAUDITED)

| (In Thousands, Except Share Data) | March 31, 2010 | December 31, 2009 |
|---|-------------------|----------------------|
| ASSETS: | | |
| Noninterest-bearing balances | \$ 20,335 | \$ 13,760 |
| Interest-bearing deposits in other financial institutions | 89 | 28 |
| Total cash and cash equivalents | 20,424 | 13,788 |
| Investment securities, available for sale, at fair value | 217,252 | 208,768 |
| Investment securities held to maturity (fair value of \$108 and \$108) | 107 | 107 |
| Loans held for sale | 4,364 | 4,063 |
| Loans | 409,919 | 405,529 |
| Less: Allowance for loan losses | 4,864 | 4,657 |
| Loans, net | 405,055 | 400,872 |
| Premises and equipment, net | 8,013 | 7,988 |
| Accrued interest receivable | 3,531 | 3,523 |
| Bank-owned life insurance | 15,062 | 14,942 |
| Investment in limited partnerships | 4,756 | 4,898 |
| Goodwill | 3,032 | 3,032 |
| Deferred tax asset | 9,069 | 9,491 |
| Other assets | 5,090 | 4,732 |
| TOTAL ASSETS | \$ 695,755 | \$ 676,204 |
| LIABILITIES: | | |
| Interest-bearing deposits | \$ 440,127 | \$ 417,388 |
| Noninterest-bearing deposits | 80,913 | 79,899 |
| Total deposits | 521,040 | 497,287 |
| Short-term borrowings | 12,978 | 18,354 |
| Long-term borrowings, Federal Home Loan Bank (FHLB) | 86,778 | 86,778 |
| Accrued interest payable | 990 | 1,073 |
| Other liabilities | 5,997 | 5,796 |
| TOTAL LIABILITIES | 627,783 | 609,288 |
| SHAREHOLDERS EQUITY | | |
| Common stock, par value \$8.33, 10,000,000 shares authorized; 4,013,663 and 4,013,142 | | |
| shares issued | 33,447 | 33,443 |
| Additional paid-in capital | 18,020 | 18,008 |
| Retained earnings | 27,901 | 27,218 |

Accumulated other comprehensive loss:

| Net unrealized loss on available for sale securities | (3,212) | (3,569) |
|--|------------------|---------|
| Defined benefit plan | (1,920) | (1,920) |
| Less: Treasury stock at cost, 179,028 shares | (6,264) | (6,264) |
| TOTAL SHAREHOLDERS EQUITY | 67,972 | 66,916 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ 695,755 \$ | 676,204 |

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF INCOME

(UNAUDITED)

| | Three Months Ended | | | | | |
|---|--------------------|-------|--------|---------|--|--|
| (In Thousands, Except Per Share Data) | | 2010 | ch 31, | 2009 | | |
| (III Thousands, Except Fer Share Data) | | 2010 | | 2009 | | |
| INTEREST AND DIVIDEND INCOME: | | | | | | |
| Loans including fees | \$ | 6,330 | \$ | 6,219 | | |
| Investment securities: | | | | | | |
| Taxable | | 1,349 | | 1,363 | | |
| Tax-exempt | | 1,258 | | 1,246 | | |
| Dividend and other interest income | | 52 | | 89 | | |
| TOTAL INTEREST AND DIVIDEND INCOME | | 8,989 | | 8,917 | | |
| INTEREST EXPENSE: | | | | | | |
| Deposits | | 1,710 | | 2,005 | | |
| Short-term borrowings | | 64 | | 158 | | |
| Long-term borrowings, FHLB | | 917 | | 917 | | |
| TOTAL INTEREST EXPENSE | | 2,691 | | 3,080 | | |
| | | | | | | |
| NET INTEREST INCOME | | 6,298 | | 5,837 | | |
| PROVISION FOR LOAN LOSSES | | 300 | | 126 | | |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | | 5,998 | | 5,711 | | |
| NON-INTEREST INCOME: | | | | | | |
| Service charges | | 510 | | 525 | | |
| Securities losses, net | | (3) | | (2,369) | | |
| Earnings on bank-owned life insurance | | 171 | | 162 | | |
| Gain on sale of loans | | 182 | | 118 | | |
| Insurance commissions | | 264 | | 354 | | |
| Other | | 572 | | 434 | | |
| TOTAL NON-INTEREST INCOME | | 1,696 | | (776) | | |
| NON-INTEREST EXPENSE: | | | | | | |
| Salaries and employee benefits | | 2,737 | | 2,482 | | |
| Occupancy, net | | 331 | | 339 | | |
| Furniture and equipment | | 304 | | 307 | | |
| Pennsylvania shares tax | | 169 | | 171 | | |
| Amortization of investment in limited partnerships | | 142 | | 142 | | |
| Other | | 1,303 | | 1,204 | | |
| TOTAL NON-INTEREST EXPENSE | | 4,986 | | 4,645 | | |
| INCOME BEFORE INCOME TAX PROVISION (BENEFIT) | | 2,708 | | 290 | | |
| INCOME TAX PROVISION (BENEFIT) | | 260 | | (549) | | |
| NET INCOME | \$ | 2,448 | \$ | 839 | | |
| NET INCOME DED CHADE DACIC | ф | 0.64 | ¢ | 0.22 | | |
| NET INCOME PER SHARE - BASIC | \$ | 0.64 | \$ | 0.22 | | |

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| NET INCOME PER SHARE - DILUTED | \$ 0.64 | \$ 0.22 |
|---|------------|------------|
| | | |
| WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC | 3,834,296 | 3,831,747 |
| | | |
| WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED | 3,834,448 | 3,831,747 |
| | · · | |
| DIVIDENDS PER SHARE | 0.46 | 0.46 |

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

(UNAUDITED)

| | | IMON OCK | | ADDITIONAL PAID-IN | RETAINED | ACCUMULATED OTHER COMPREHENSIVE | TREASURY | TOTAL SHAREHOLDERS |
|--|-----------|-------------|--------|-----------------------|-----------|---------------------------------------|------------|-----------------------|
| (In Thousands, Except Per Share Data) | SHARES | AM | OUNT | CAPITAL | EARNINGS | INCOME (LOSS) | STOCK | EQUITY |
| Balance, December 31, 2008 | 4,010,528 | \$ | 33,421 | \$ 17,959 | \$ 28,177 | \$ (12,266) | \$ (6,264) | \$ 61,027 |
| | | | | | | | | |
| Comprehensive income: | | | | | | | | |
| Net income | | | | | 839 |) | | 839 |
| Other comprehensive income | | | | | | (1,537) | | (1,537) |
| Dividends declared, (\$1.84 per | | | | | | | | |
| share) | | | | | (1,762 | 2) | | (1,762) |
| Common shares issued for | | | | | | | | |
| employee stock purchase plan | 723 | | 6 | 11 | | | | 17 |
| Balance, March 31, 2009 | 4,011,251 | \$ | 33,427 | \$ 17,970 | \$ 27,254 | \$ (13,803) | \$ (6,264) | \$ 58,584 |

| | | | | | | ACCUMULATE | D | | |
|---------------------------------------|-----------|-----|--------|------------|-----------------|--------------|--------|------------|-------------|
| | COM | 1MO | N | ADDITIONAL | | OTHER | | | TOTAL |
| | ST | OCK | | PAID-IN | RETAINED | COMPREHENSI | VETR | EASURY SH | IAREHOLDERS |
| (In Thousands, Except Per Share Data) | SHARES | A] | MOUNT | CAPITAL | EARNINGS | INCOME (LOSS | S) S | STOCK | EQUITY |
| Balance, December 31, 2009 | 4,013,142 | \$ | 33,443 | \$ 18,008 | \$ 27,218 | \$ \$ (5,48 | 39) \$ | (6,264) \$ | 66,916 |
| | | | | | | | | | |
| Comprehensive income: | | | | | | | | | |
| Net income | | | | | 2,448 | | | | 2,448 |
| Other comprehensive income | | | | | | 35 | 57 | | 357 |
| Dividends declared, (\$.46 per share) | | | | | (1,765 |) | | | (1,765) |
| Common shares issued for employee | | | | | | | | | |
| stock purchase plan | 521 | | 4 | 12 | | | | | 16 |
| Balance, March 31, 2010 | 4,013,663 | \$ | 33,447 | \$ 18,020 | \$ 27,901 | \$ (5,13 | 32) \$ | (6,264) \$ | 67,972 |

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)

(UNAUDITED)

| | | , | Three Months Endo | ed March 31, | | |
|---|-----|------|-------------------|--------------|------|---------|
| (In Thousands) | | 2010 | | 2 | 2009 | |
| Net Income | | \$ | 2,448 | | \$ | 839 |
| Other Comprehensive income (loss): | | | | | | |
| Change in unrealized gain (loss) on available for sale securities | 538 | | | (4,697) | | |
| Less: Reclassification adjustment for net losses included in net | | | | | | |
| income | (3) | | | (2,369) | | |
| Other comprehensive income (loss) before tax expense (benefit) | | | 541 | | | (2,328) |

| Income tax expense (benefit) related to other comprehensive | | |
|---|-------------|-------------|
| income (loss) | 184 | (791) |
| Other comprehensive income (loss), net of tax | 357 | (1,537) |
| Comprehensive income (loss) | \$ 2,805 | \$ (698) |

See accompanying notes to the unaudited consolidated financial statements.

PENNS WOODS BANCORP, INC.

CONSOLIDATED STATEMENT OF CASH FLOWS

(UNAUDITED)

| | Three Months End March 31, | led |
|---|-------------------------------|----------|
| (In Thousands) | 2010 | 2009 |
| OPERATING ACTIVITIES: | | |
| Net Income | \$ 2,448 \$ | 839 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 190 | 181 |
| Provision for loan losses | 300 | 126 |
| Accretion and amortization of investment security discounts and premiums | (547) | (23) |
| Securities losses, net | 3 | 2,369 |
| Originations of loans held for sale | (7,130) | (3,797) |
| Proceeds of loans held for sale | 7,011 | 5,023 |
| Gain on sale of loans | (182) | (118) |
| Earnings on bank-owned life insurance | (171) | (162) |
| Other, net | 138 | (398) |
| Net cash provided by operating activities | 2,060 | 4,040 |
| INVESTING ACTIVITIES | | |
| Investment securities available for sale: | | |
| Proceeds from sales | 147 | 17 |
| Proceeds from calls and maturities | 7,046 | 2,178 |
| Purchases | (14,592) | (100) |
| Investment securities held to maturity: | | |
| Proceeds from calls and maturities | | 25 |
| Net increase in loans | (4,515) | (5,886) |
| Acquisition of bank premises and equipment | (215) | (49) |
| Proceeds from the sale of foreclosed assets | 26 | |
| Purchase of bank-owned life insurance | (31) | (42) |
| Proceeds from bank-owned life insurance death benefit | 82 | |
| Investment in limited partnership | | (701) |
| Purchases of regulatory stock | | (170) |
| Net cash used for investing activities | (12,052) | (4,728) |
| FINANCING ACTIVITIES | | |
| Net increase in interest-bearing deposits | 22,739 | 31,511 |
| Net increase (decrease) in noninterest-bearing deposits | 1,014 | (4,072) |
| Net decrease in short-term borrowings | (5,376) | (28,678) |
| Dividends paid | (1,765) | (1,762) |
| Issuance of common stock | 16 | 17 |
| Net cash provided by (used for) financing activities | 16,628 | (2,984) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 6,636 | (3,672) |
| CASH AND CASH EQUIVALENTS, BEGINNING | 13,788 | 16,581 |
| CASH AND CASH EQUIVALENTS, ENDING | \$ 20,424 \$ | 12,909 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | |
| Interest paid | \$ 2,774 \$ | 3,204 |
| Income taxes paid | 550 | 150 |
| | | |

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See accompanying notes to the unaudited consolidated financial statements.

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PENNS WOODS BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. Basis of Presentation

The consolidated financial statements include the accounts of Penns Woods Bancorp, Inc. (the Company) and its wholly-owned subsidiaries: Woods Investment Company, Inc., Woods Real Estate Development Company, Inc., and Jersey Shore State Bank (the Bank) and its wholly-owned subsidiary, The M Group, Inc. D/B/A The Comprehensive Financial Group (The M Group). All significant inter-company balances and transactions have been eliminated in the consolidation.

The interim financial statements are unaudited but, in the opinion of management, reflect all adjustments necessary for the fair presentation of results for such periods. The results of operations for any interim period are not necessarily indicative of results for the full year. These financial statements should be read in conjunction with the financial statements and notes thereto contained in the Company s Annual Report on Form 10-K for the year ended December 31, 2009.

The accounting policies followed in the presentation of interim financial results are the same as those followed on an annual basis. These policies are presented on pages 38 through 44 of the Annual Report on Form 10-K for the year ended December 31, 2009.

In reference to the attached financial statements, all adjustments are of a normal recurring nature pursuant to Rule 10-01(b) (8) of Regulation S-X.

Note 2. Recent Accounting Pronouncements

In December 2009, the FASB issued Accounting Standards Update (ASU) 2009-16, *Accounting for Transfer of Financial Assets*. ASU 2009-16 provides guidance to improve the relevance, representational faithfulness, and comparability of the information that an entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor s continuing involvement, if any, in transferred financial assets. ASU 2009-16 is effective for annual periods beginning after November 15, 2009 and for interim periods within those fiscal years. The adoption of this guidance did not have a significant impact on the Company s financial statements.

In December 2009, the FASB issued ASU 2009-17, *Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities*. The objective of ASU 2009-17 is to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. ASU 2009-17 is effective for annual periods beginning after November 15, 2009 and for interim periods within those fiscal years. The adoption of this guidance did not have a material impact on the Company s financial position or results of operation.

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In September 2009, the FASB issued new guidance impacting Topic 820. This creates a practical expedient to measure the fair value of an alternative investment that does not have a readily determinable fair value. This guidance also requires certain additional disclosures. This guidance is effective for interim and annual periods ending after December 15, 2009. The Company has presented the necessary disclosures in Note 8 (Fair Value Measurements) herein.

In October 2009, the FASB issued ASU 2009-15, *Accounting for Own-Share Lending Arrangements in Contemplation of Convertible Debt Issuance or Other Financing*. ASU 2009-15 amends Subtopic 470-20 to expand accounting and reporting guidance for own-share lending arrangements issued in contemplation of convertible debt issuance. ASU 2009-15 is effective for fiscal years beginning on or after December 15, 2009 and interim periods within those fiscal years for arrangements outstanding as of the beginning of those fiscal years. The adoption of this guidance did not have a material impact on the Company's financial position or results of operation.

In January 2010, the FASB issued ASU 2010-01, *Equity (Topic 505): Accounting for Distributions to Shareholders with Components of Stock and Cash a consensus of the FASB Emerging Issues Task Force.* ASU 2010-01 clarifies that the stock portion of a distribution to shareholders that allows them to elect to receive cash or stock with a potential limitation on the total amount of cash that all shareholders can elect to receive in the aggregate is considered a share issuance that is reflected in EPS prospectively and is not a stock dividend. ASU 2010-01 is effective for interim and annual periods ending on or after December 15, 2009 and should be applied on a retrospective basis. The adoption of this guidance did not have a material impact on the Company s financial position or results of operation.

In January 2010, the FASB issued ASU 2010-02, *Consolidation (Topic 810): Accounting and reporting for Decreases in Ownership of a Subsidiary a Scope Clarification.* ASU 2010-02 amends Subtopic 810-10 to address implementation issues related to changes in ownership provisions including clarifying the scope of the decrease in ownership and additional disclosures. ASU 2010-02 is effective beginning in the period that an entity adopts Statement 160. If an entity has previously adopted Statement 160, ASU 2010-02 is effective beginning in the first interim or annual reporting period ending on or after December 15, 2009 and should be applied retrospectively to the first period Statement 160 was adopted. The adoption of this guidance did not have a material impact on the Company s financial position or results of operation.

In January 2010, the FASB issued ASU 2010-04, *Accounting for Various Topics* Technical Corrections to SEC Paragraphs. ASU 2010-04 makes technical corrections to existing SEC guidance including the following topics: accounting for subsequent investments, termination of an interest rate swap, issuance of financial statements - subsequent events, use of residual method to value acquired assets other than goodwill, adjustments in assets and liabilities for holding gains and losses, and selections of discount rate used for measuring defined benefit obligation. ASU 2010-04 is effective January 15, 2010. The adoption of this guidance did not have a material impact on the Company s financial position or results of operation.

In January 2010, the FASB issued ASU 2010-05, Compensation Stock Compensation (Topic 718): Escrowed Share Arrangements and the Presumption of Compensation. ASU 2010-05

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updates existing guidance to address the SEC staff s views on overcoming the presumption that for certain shareholders escrowed share arrangements represent compensation. ASU 2010-05 is effective January 15, 2010. The adoption of this guidance did not have a material impact on the Company s financial position or results of operation.

In January 2010, the FASB issued ASU No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements*. ASU 2010-06 amends Subtopic 820-10 to clarify existing disclosures, require new disclosures, and includes conforming amendments to guidance on employers disclosures about postretirement benefit plan assets. ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. The Company has presented the necessary disclosures in Note 4 (Net Periodic Benefit Cost-Defined Benefit Plans) herein.

In February 2010, the FASB issued ASU 2010-08, *Technical Corrections to Various Topics*. ASU 2010-08 clarifies guidance on embedded derivatives and hedging. ASU 2010-08 is effective for interim and annual periods beginning after December 15, 2009. The adoption of this guidance did not have a material impact on the Company s financial position or results.

In March 2010, the FASB issued ASU 2010-11, *Derivatives and Hedging*. ASU 2010-11 provides clarification and related additional examples to improve financial reporting by resolving potential ambiguity about the breadth of the embedded credit derivative scope exception in ASC 815-15-15-8. ASU 2010-11 is effective at the beginning of the first fiscal quarter beginning after June 15, 2010. The adoption of this guidance is not expected to have a significant impact on the Company s financial statements.

In April 2010, the FASB issued ASU 2010-13, Compensation Stock Compensation (Topic 718): Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades. ASU 2010-13 provides guidance on the classification of a share-based payment award as either equity or a liability. A share-based payment that contains a condition that is not a market, performance, or service condition is required to be classified as a liability. ASU 2010-13 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2010 and is not expected to have a significant impact on the Company s financial statements.

Note 3. Per Share Data

There are no convertible securities which would affect the denominator in calculating basic and dilutive earnings per share. Net income as presented on the consolidated statement of income will be used as the numerator. The following table sets forth the composition of the weighted average common shares (denominator) used in the basic and dilutive per share computation.

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| | Three Months Ende 2010 | d March 31, 2009 |
|--|------------------------|---------------------|
| Weighted average common shares issued | 4,013,324 | 4,010,775 |
| Average treasury stock shares | (179,028) | (179,028) |
| Weighted average common shares and common stock equivalents used to calculate basic earnings per share | 3,834,296 | 3,831,747 |
| Additional common stock equivalents (stock options) used to calculate diluted earnings per share | 152 | |
| Weighted average common shares and common stock equivalents used to calculate diluted earnings per share | 3,834,448 | 3,831,747 |

Options to purchase 990 shares of common stock at a strike price of \$24.72 were outstanding during the three months ended March 31, 2010. The average market price of the Company s stock was \$32.23 for the three months ended March 31, 2010. Options to purchase 1,980 shares of common stock were outstanding during the three months ended March 31, 2009 but were not included in the computation of diluted earnings per share as they were anti-dilutive due to the strike price range being greater than the average market price for the three months ended March 31, 2009.

Note 4. Net Periodic Benefit Cost-Defined Benefit Plans

For a detailed disclosure on the Company s pension and employee benefits plans, please refer to Note 12 of the Company s Consolidated Financial Statements included in the Annual Report on Form 10-K for the year ended December 31, 2009.

The following sets forth the components of the net periodic benefit cost of the domestic non-contributory defined benefit plan for the three months ended March 31, 2010 and 2009, respectively:

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| | Three Months Ended March 31, | | | | | | | |
|---------------------------------------|---------------------------------|-------|----|------|------|--|--|--|
| (In Thousands) | 2 | 2010 | | 2009 | | | | |
| Service cost | \$ | 132 | \$ | | 136 | | | |
| Interest cost | | 171 | | | 170 | | | |
| Expected return on plan assets | | (161) | | (| 127) | | | |
| Amortization of transition obligation | | (1) | | | (1) | | | |
| Amortization of prior service cost | | 6 | | | 6 | | | |
| Amortization of net loss | | 36 | | | 85 | | | |
| Net periodic cost | \$ | 183 | \$ | | 269 | | | |

The following table sets forth by level, within the fair value hierarchy detailed in Note 8 (Fair Value Measurements), the Plan s assets at fair value as of March 31, 2010:

| (In Thousands) | | Level I | | Level II | Leve | el III | Total | | |
|----------------------------|-----|---------|-------|----------|-------|---------|--------|-----------|-------|
| Assets: | | | | | | | | | |
| Cash and cash equivalents | \$ | 4 | 6 \$ | | \$ | \$ | 46 | | |
| Mutual funds - taxable | | | | | | | | | |
| fixed income | | 3,34 | 13 | | | | 3,343 | | |
| Mutual funds - domestic | | | | | | | | | |
| equity | | 4,03 | 8 | | | | 4,038 | | |
| Mutual funds - | | | | | | | | | |
| international equity | | 1,02 | 20 | | | | 1,020 | | |
| Total assets at fair value | \$ | 37,986 | | | (671) | (1.8) | 77,327 | | |
| Overseas | | 126 | | 287 | | (161) | (56.1) | 1,238 | |
| | | | | | | | | | |
| Other | 46 | 5,513 | 8.5 | 46,685 | 9.4 | (172) | (0.4) | 92,077 | 8.8 |
| | | | | | | | | | |
| Domestic | 46 | 5,387 | 8.5 | 46,398 | 9.3 | 3 (11) | (0.0) | 90,839 | 8.7 |
| Overseas | | 126 | 0.0 | 287 | 0.1 | (161) | (56.1) | 1,238 | 0.1 |
| | | | | | | | | | |
| | | | | | | | | | |
| Total | 549 | ,039 | 100.0 | 496,229 | 100.0 | 52,810 | 10.6 | 1,051,040 | 100.0 |
| | | | | | | | | | |
| Domestic | 274 | 1,801 | 50.1 | 279,459 | 56.3 | (4,658) | (1.7) | 630,811 | 60.0 |
| Overseas | 274 | 1,238 | 49.9 | 216,770 | 43.7 | 57,468 | 26.5 | 420,229 | 40.0 |

Anticipated Consolidated Net Sales by Industry Segment

(In billions of yen)

| | Year ending | | Year ended | | | |
|--|-------------|-------|---------------|-------|--------|--------|
| | Mar. 31, | | Mar. 31, 2000 | | | |
| | Amount | % | Amount | % | Amount | % |
| Domestic | 263.0 | | 267.3 | | (4.3) | (1.6) |
| Overseas | 458.0 | | 391.5 | | 66.5 | 17.0 |
| Internal Combustion Engine & Machinery | 721.0 | 65.0 | 658.8 | 62.7 | 62.2 | 9.4 |
| Domestic | 165.0 | | 167.2 | | (2.2) | (1.3) |
| Overseas | | | | | (2.2) | |
| Overseas | 29.0 | | 22.5 | | 6.5 | 28.9 |
| Pipes, Valves & Industrial Castings | 194.0 | 17.5 | 189.7 | 18.0 | 4.3 | 2.3 |
| Domestic | 92.0 | | 105.5 | | (13.5) | (12.8) |
| Overseas | 7.0 | | 5.0 | | 2.0 | 40.0 |
| Environmental Engineering | 99.0 | 8.9 | 110.5 | 10.5 | (11.5) | (10.4) |
| | | | | | | |
| Domestic | 95.0 | | 90.8 | | 4.2 | 4.6 |
| Overseas | 1.0 | | 1.2 | | (0.2) | (16.7) |
| | | | | | () | (2) |
| Other | 96.0 | 8.6 | 92.0 | 8.8 | 4.0 | 4.3 |
| Grand Total | 1,110.0 | 100.0 | 1,051.0 | 100.0 | 59.0 | 5.6 |
| | | | | | | |
| Domestic | 615.0 | 55.4 | 630.8 | 60.0 | (15.8) | (2.5) |
| Overseas | 495.0 | 44.6 | 420.2 | 40.0 | 74.8 | 17.8 |

Kubota Corporation

(Parent Company Only)

Non-consolidated Financial Highlights

(Unaudited)

(1) The date of the Board of Directors Meeting

Tuesday, November 7, 2006

(2) Payment date of interim dividends

Tuesday, December 5, 2006

(3) Results of operations

(In millions of yen except per ADS information)

| | Six months ended | | Change | Six months ended | | Change | Year ende | |
|--|------------------|-------------|--------|------------------|--------------|--------|-----------|-------------|
| | Sep | t. 30, 2006 | (*) | Sep | ot. 30, 2005 | (*) | Ma | r. 31, 2006 |
| Net sales | ¥ | 322,835 | 3.0% | ¥ | 313,573 | 10.4% | ¥ | 693,503 |
| Operating income | ¥ | 34,735 | 17.0% | ¥ | 29,688 | 57.4% | ¥ | 74,766 |
| % of net sales | | 10.8% | | | 9.5% | | | 10.8% |
| Ordinary income | ¥ | 38,471 | 21.9% | ¥ | 31,562 | 28.2% | ¥ | 81,032 |
| % of net sales | | 11.9% | | | 10.1% | | | 11.7% |
| Net income | ¥ | 22,464 | 5.6% | ¥ | 21,273 | 4.9% | ¥ | 47,630 |
| % of net sales | | 7.0% | | | 6.8% | | | 6.9% |
| Net income per ADS (5 common shares) Notes to results of operations : | ¥ | 87 | | ¥ | 82 | | ¥ | 182 |

1. Weighted-average number of shares outstanding during the six months ended September 30, 2006 Weighted-average number of shares outstanding during the six months ended September 30, 2005 Weighted-average number of shares outstanding during the year ended March 31, 2006

1,298,237,826 1,303,363,924 1,304,491,173

(4) Cash dividends

| Interim cash dividends per ADS (5 common shares) for the six months ended September 30, 2006 | ¥ 25 |
|--|------|
| Interim cash dividends per ADS (5 common shares) for the six months ended September 30, 2005 | ¥ 20 |
| Cash dividends per ADS (5 common shares) for the fiscal year ended March 31, 2006 | ¥ 50 |

^{2. (*)} represents percentage change from the comparable previous period.

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(5) Financial position

(In millions of yen except per ADS information)

| | Sept. 30, 2006 | Sept. 30, 2005 | Mar. 31, 2006 |
|---|-------------------|-------------------|------------------|
| Total assets | ¥ 905,989 | ¥ 848,535 | ¥ 922,838 |
| Shareholders equity | ¥ 485,208 | ¥ 452,249 | ¥ 484,759 |
| Ratio of shareholders equity to total assets | 53.6% | 53.3% | 52.5% |
| Shareholders equity per ADS (5 common shares) | ¥ 1,873 | ¥ 1,718 | ¥ 1,864 |

Notes to financial position:

| Number of shares outstanding as of September 30, 2006 | 1,295,073,809 |
|---|---------------|
| Number of shares outstanding as of September 30, 2005 | 1,316,117,218 |
| Number of shares outstanding as of March 31, 2006 | 1,299,845,909 |
| Number of treasury stocks as of September 30, 2006 | 4,795,371 |
| Number of treasury stocks as of September 30, 2005 | 1,051,962 |
| Number of treasury stocks as of March 31, 2006 | 23,271 |

(6) Anticipated annual results of operations

(In millions of yen except per ADS information)

Year ending

| | Ma | ır. 31, 2007 |
|--|----|--------------|
| Net sales | ¥ | 702,000 |
| Ordinary income | ¥ | 78,500 |
| Net income | ¥ | 45,500 |
| Annual dividends per ADS (5 common shares) | | |
| Net income per ADS (5 common shares) | ¥ | 176 |
| | | |

Notes to anticipated results of operations for the year ending March 31, 2007 :

- 1. The non-consolidated financial information is prepared in accordance with accounting principles generally accepted in Japan and includes the information of the parent company only. It should not be confused with condensed consolidated financial information.
- 2. All figures in the non-consolidated financial information have been rounded down except per ADS information.
- 3. Forecast of cash dividends per ADS is not disclosed.
- 4. Please refer to page 8-10 for further information related to the anticipated results of operations mentioned above.

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November 7, 2006

To whom it may concern

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Naniwa-ku, Osaka 556-8601, Japan

Contact: IR Group

Finance & Accounting Department

Phone: +81-6-6648-2645

Notice on interim dividend

Please be advised that Kubota Corporation (hereinafter the Company) resolved at the Board of Directors Meeting held on November 7, 2006 that the Company would pay interim dividend.

1. Details of interim dividend

1) Record date: September 30, 2006

2) Interim dividend per ADS: ¥25

3) Date of payment: December 5, 20064) Resource of interim dividend: Retained earnings

2. Reasons for raising interim dividend

For the prior year, the Company raised the annual dividend per ADS from past \$40 to \$50. The Company decided to pay a half of the prior year s annual dividend as interim dividend of this fiscal year.

(Reference)

(Unit: ¥ per ADS)

| This fiscal year | Interim dividend | | Year-end dividend | | Annual dividend | |
|--|------------------|----|-------------------|------|-----------------|-----------------------|
| (Year ending March 31, 2007) The prior year | ¥ | 25 | Not yet determ | ined | No | t yet determined |
| (Year ended March 31, 2006) | ¥ | 20 | ¥ | 30 | ¥ | 50 End of document |

< Cautionary Statements with Respect to Forward-Looking Statements >

This document may contain forward-looking statements that are based on management s expectations, estimates, projections and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company's markets, particularly government agricultural policies, levels of capital expenditures, both in public and private sectors, foreign currency exchange rates, continued competitive pricing pressures in the marketplace, as well as the Company's ability to continue to gain acceptance of its products.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KUBOTA CORPORATION

Date: December 4, 2006

By: /s/ Shigeru Kimura

Name: Shigeru Kimura Title: General Manager

Finance & Accounting Department