PDF SOLUTIONS INC Form 10-Q August 09, 2010 Table of Contents

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period ended June 30, 2010

or

**£** TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number 000-31311

to

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## PDF SOLUTIONS, INC.

(Exact name of Registrant as Specified in its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation or Organization)

333 West San Carlos Street, Suite 700 San Jose, California (Address of Principal Executive Offices) **25-1701361** (I.R.S. Employer Identification No.)

**95110** (Zip Code)

(408) 280-7900

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\pounds$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes £ No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

£ Large accelerated filer

£ Non-accelerated filer (Do not check if a smaller reporting company) £ Accelerated filer

x Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes £ No x

The number of shares outstanding of the Registrant s Common Stock as of July 30, 2010 was 27,142,120.

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#### PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

#### PDF SOLUTIONS, INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

		June 30,	D	December 31, 2009	
		2010			
		(In thou			
1007770		except pa	r values)		
ASSETS					
Current assets:	¢	22.002	¢	24.000	
Cash and cash equivalents	\$	32,092	\$	34,899	
Accounts receivable, net of allowance of \$254 in 2010 and 2009		23,378		19,809	
Prepaid expenses and other current assets		2,826		3,029	
Total current assets		58,296		57,737	
Property and equipment, net		1,059		1,573	
Non-current investments		718		718	
Intangible assets, net		2,061		2,954	
Other non-current assets		805	+	495	
Total assets	\$	62,939	\$	63,477	
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities:			<b>.</b>	0.50	
Accounts payable	\$	1,202	\$	959	
Accrued compensation and related benefits		3,704		4,438	
Taxes payable and other accrued liabilities		2,575		3,502	
Deferred revenue		1,680		1,584	
Billings in excess of recognized revenue		690		1,953	
Current portion of long-term liabilities		98		115	
Total current liabilities		9,949		12,551	
Long-term debt		50		117	
Long-term income taxes payable		3,181		3,218	
Other non-current liabilities		1,547		1,704	
Total liabilities		14,727		17,590	
Stockholders equity:					
Preferred stock, \$0.00015 par value, 5,000 shares authorized: no shares issued and					
outstanding					
Common stock, \$0.00015 par value, 70,000 shares authorized: shares issued 30,757 at					
June 30, 2010 and 30,194 at December 31, 2009; shares outstanding 27,142 at June 30,					
2010 and 26,651 at December 31, 2009		4		4	
Additional paid-in-capital		197,517		194,081	
Treasury stock at cost, 3,615 shares at June 30, 2010 and 3,543 shares at December 31,					
2009		(19,071)		(18,715)	
Accumulated deficit		(130,090)		(130,111)	
Accumulated other comprehensive income (loss)		(148)		628	
Total stockholders equity		48,212		45,887	
Total liabilities and stockholders equity	\$	62,939	\$	63,477	

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See notes to unaudited condensed consolidated financial statements

#### PDF SOLUTIONS, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended June 30,			Six Months Ended June 30,			
	2010		2009		2010		2009
	(In thousands, except per share amounts)						
Revenues:							
Design-to-silicon-yield solutions	\$ 10,814	\$	7,292	\$	21,231	\$	15,086
Gainshare performance incentives	4,538		2,291		9,373		4,687
Total revenues	15,352		9,583		30,604		19,773
Costs of design-to-silicon-yield solutions:							
Direct costs of design-to-silicon-yield solutions	5,928		4,863		12,250		11,153
Amortization of acquired technology	360		360		719		719
Total costs of design-to-silicon-yield solutions							