CIGNA CORP Form 10-Q October 31, 2013 Table of Contents

#### UNITED STATES

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

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For the quarterly period ended September 30, 2013

OR

#### O TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

for the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 1-08323

# **Cigna Corporation**

(Exact name of registrant as specified in its charter)

Delaware 06-1059331
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

900 Cottage Grove Road Bloomfield, Connecticut

06002

(Address of principal executive offices)	(Zip Code)
	(860) 226-6000
Registrant	s telephone number, including area code
	(860) 226-6741
Registrant	s facsimile number, including area code
	Not Applicable

Not Applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mar	·k		YES		NO							
<ul> <li>whether the registrant (1) has f Exchange Act of 1934 during the required to file such reports), and</li> </ul>	e preceding 12 months (or f	e registrant was		R		O						
• whether the registrant has subr Interactive Data File required to the preceding 12 months (or for such files).	be submitted and posted pu	tion S-T during		R		O						
	whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.											
Large accelerated filer R												
• whether the registrant is a shel	l company (as defined in Ru	ale 12b-2 of the Exchange Ac	it).		O		R					

As of October 14, 2013, 276,411,976 shares of the issuer's common stock were outstanding.

# **Cigna Corporation**

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As used herein, Cigna or the Company refers to one or more of Cigna Corporation and its consolidated subsidiaries.

# Part I. FINANCIAL INFORMATION

# **Item 1. FINANCIAL STATEMENTS**

# **Cigna Corporation**

# **Consolidated Statements of Income**

(In millions, except per share amounts)	Unaudi Three Month Septembe 2013	s Ended	Unaudi Nine Months Septembe 2013	s Ended
Revenues				
Premiums and fees	\$ 7,206	\$ 6,602	\$ 21,692	\$ 19,360
Net investment income	297	283	873	854
Mail order pharmacy revenues	471	401	1,333	1,189
Other revenues	65	26	139	76
Realized investment gains (losses):				
Other-than-temporary impairments on fixed maturities, net	(3)	-	(11)	(6)
Other realized investment gains	30	11	203	26
Total realized investment gains	27	11	192	20
Total revenues	8,066	7,323	24,229	21,499
Benefits and Expenses				
Global Health Care medical claims expense	3,913	3,561	11,864	10,584
Other benefit expenses	1,031	911	3,890	2,648
Mail order pharmacy cost of goods sold	390	324	1,096	975
GMIB fair value (gains)	-	(53)	-	(33)
Other operating expenses	1,933	1,862	5,739	5,467
Total benefits and expenses	7,267	6,605	22,589	19,641

Income before Income Taxes	799	718	1,640	1,858
Income taxes:				
Current	205	228	285	574
Deferred	41	24	237	67
Total income taxes	246	252	522	641
Net Income	553	466	1,118	1,217
Less: Net Income Attributable to Redeemable Noncontrolling Interest	-	-	3	-
Shareholders Net Income	\$ 553	\$ 466	\$ 1,115	\$ 1,217
Shareholders Net Income Per Share:				
Basic	\$ 1.99	\$ 1.64	\$ 3.96	\$ 4.27
Diluted	\$ 1.95	\$ 1.61	\$ 3.89	\$ 4.20
Dividends Declared Per Share	\$ -	\$ -	\$ 0.04	\$ 0.04

# **Cigna Corporation**

# **Consolidated Statements of Comprehensive Income**

	Unaudi Three Montl Septembe	ns Ended er 30,	Unaudit Nine Months September	Ended r 30,
(In millions)	2013	2012	2013	2012
Shareholders net income	\$ 553	\$ 466	\$ 1,115	\$ 1,217
Shareholders other comprehensive income (loss):				
Net unrealized appreciation (depreciation) on securities:				
Fixed maturities	(7)	83	(348)	169
Equity securities	(7)	-	(5)	2
Net unrealized appreciation (depreciation), on securities	(14)	83	(353)	171
Net unrealized appreciation (depreciation), derivatives	(2)	(4)	7	(4)
Net translation of foreign currencies	59	31	(15)	23
Postretirement benefits liability adjustment	12	8	73	44
Shareholders other comprehensive income (loss)	55	118	(288)	234
Shareholders comprehensive income	608	584	827	1,451
Comprehensive income (loss) attributable to redeemable noncontrolling				
interest:				
Net income attributable to redeemable noncontrolling interest	-	-	3	-
Other comprehensive (loss) attributable to redeemable noncontrolling interest	(6)	-	(15)	-
Total comprehensive income	\$ 602	\$ 584	\$ 815	\$ 1,451

# **Cigna Corporation**

# **Consolidated Balance Sheets**

	Unaudi	ted
	As of	As of
(In millions, except per share amounts)	September 30, 2013	December 31, 2012
Assets		
Investments:		
Fixed maturities, at fair value (amortized cost, \$14,295; \$15,481)	\$ 15,645	\$ 17,705
Equity securities, at fair value (cost, \$149; \$121)	140	111
Commercial mortgage loans	2,404	2,851
Policy loans	1,494	1,501
Real estate	89	83
Other long-term investments	1,260	1,255
Short-term investments	763	154
Total investments	21,795	23,660
Cash and cash equivalents	3,055	2,978
Accrued investment income	258	258
Premiums, accounts and notes receivable, net	1,869	1,777
Reinsurance recoverables	7,371	6,256
Deferred policy acquisition costs	1,339	1,198
Property and equipment	1,451	1,120
Deferred income taxes, net	289	374
Goodwill	6,035	6,001
Other assets, including other intangibles	2,425	2,355
Separate account assets	8,156	7,757
Total assets	\$ 54,043	\$ 53,734
Liabilities		
Contractholder deposit funds	\$ 8,499	\$ 8,508
Future policy benefits	9,370	9,265
Unpaid claims and claim expenses	4,195	4,062
Global Health Care medical claims payable	1,962	1,856
Unearned premiums and fees	588	549
Total insurance and contractholder liabilities	24,614	24,240
Accounts payable, accrued expenses and other liabilities	6,065	6,667
Short-term debt	205	201
Long-term debt	5,034	4,986
Separate account liabilities	8,156	7,757
Total liabilities	44,074	43,851
Contingencies Note 17	,	
Redeemable noncontrolling interest	95	114
Shareholders Equity		
Common stock (par value per share, \$0.25; shares issued, 366; authorized,		
600)	92	92
Additional paid-in capital	3,344	3,295
Net unrealized appreciation, fixed maturities	\$ 535	\$ 883
Net unrealized appreciation (depreciation), equity securities	(1)	4
Net unrealized depreciation, derivatives	(21)	(28)
Net translation of foreign currencies	54	69
Postretirement benefits liability adjustment	(1,526)	(1,599)
Accumulated other comprehensive loss	(959)	(671)
Retained earnings	13,327	12,330
Less treasury stock, at cost	(5,930)	(5,277)
	(3,730)	(3,277)

Total shareholders equity	9,874	9,769
Total liabilities and equity	\$ 54,043	\$ 53,734
Shareholders Equity Per Share	\$ 35.64	\$ 34.18

# **Cigna Corporation**

# **Consolidated Statements of Changes in Total Equity**

				Accumulated	i				
Unaudited			Additional	Othe	r		F	Redeen	nable
For the three months ended September 30, 2013	Commo	Common Paid-in Comprehensive			e Retained	Treasury Shareholder Noncontrolling			
(In millions)	Stock		Capital	Los	s Earnings	Stock	Equity	Int	terest
Balance at July 1, 2013,	\$ 9	2	\$ 3,326	\$ (1,014	) \$ 12,806	\$ (5,435)	\$ 9,775	\$	101
Effect of issuing stock for employee benefit									
plans			18		(32)	64	50		
Other comprehensive income (loss)				55	5		55		(6)
Net income					553		553		-
Repurchase of common stock						(559)	(559)		
Balance at September 30, 2013	\$ 9	2	\$ 3,344	\$ (959	\$ 13,327	\$ (5,930)	\$ 9,874	\$	95

			A	ccun	nulated				
For the three months ended September 30, 2012	Com	mon	Additional Paid-inCon	nprel	Other nensive	Retained	Treasury Sh	nareholders	Redeemable Noncontrolling
(In millions)	$\mathbf{s}$	tock	Capital		Loss	Earnings	Stock	Equity	Interest
Balance at July 1, 2012,	\$	92	\$ 3,276	\$	(671)	\$ 11,501	\$ (5,176)	\$ 9,022	
Effect of issuing stock for employee									
benefit plans			6			(5)	8	9	
Other comprehensive income					118			118	
Net income						466		466	
Repurchase of common stock							(85)	(85)	
Balance at September 30, 2012	\$	92	\$ 3,282	\$	(553)	\$ 11,962	\$ (5,253)	\$ 9,530	

# **Cigna Corporation**

# **Consolidated Statements of Changes in Total Equity**

Unaudited For the nine months ended September 30, 2013 (In millions)	 ımon Stock	litional Paid-in Capital	 nulated Other hensive Loss	Retained Earnings	Treasury Stock	 holders Equity	Noncont	emable rolling nterest
Balance at January 1, 2013,	\$ 92	\$ 3,295	\$ (671)	\$ 12,330	\$ (5,277)	\$ 9,769	\$	114
Effect of issuing stock for employee								
benefit plans		49		(107)	210	152		
Other comprehensive loss			(288)			(288)		(15)
Net income				1,115		1,115		3
Common dividends declared (per								
share: \$0.04)				(11)		(11)		
Repurchase of common stock					(863)	(863)		
Distribution to redeemable								
noncontrolling interest								(7)
Balance at September 30, 2013	\$ 92	\$ 3,344	\$ (959)	\$ 13,327	\$ (5,930)	\$ 9,874	\$	95

				Accur	nulated				
For the nine months ended September 30, 2012	Commo		tional aid-in (	Compre	Other hensive	Retained	Treasury	Shareholders	Redeemable Noncontrolling
(In millions)	Stoc	k C	apital		Loss	Earnings	Stock	Equity	Interest
Balance at January 1, 2012,	\$ 9	2 \$	3,188	\$	(787)	\$ 10,787	\$ (5,286)	\$ 7,994	
Effect of issuing stock for employee									
benefit plans			94			(31)	118	181	
Other comprehensive income					234			234	
Net income						1,217		1,217	
Common dividends declared (per share:									
\$0.04)						(11)		(11)	
Repurchase of common stock							(85)	(85)	
Balance at September 30, 2012	\$ 9	2 \$	3,282	\$	(553)	\$ 11,962	\$ (5,253)	\$ 9,530	

# **Cigna Corporation**

# **Consolidated Statements of Cash Flows**

(In millions)         September 30, 2013         2012           Cash Flows from Operating Activities         Net income         \$ 1,118         \$ 1,217           Adjustments to reconcile net income to net cash provided by operating activities:         Depreciation and amortization         445         406           Realized investment gains         (192)         (20)           Deferred income taxes         237         67           Gains on sale of businesses         (11)         (14)           Net changes in assets and liabilities, net of non-operating effects:         (64)         (20)           Premiums, accounts and notes receivable         (64)         (20)           Reinsurance recoverables         348         50           Deferred policy acquisition costs         (183)         (106)           Other assets         368         166           Insurance liabilities         870         75           Accounts payable, accrued expenses and other liabilities         (524)         (394)
Cash Flows from Operating Activities         Net income       \$ 1,118       \$ 1,217         Adjustments to reconcile net income to net cash provided by operating activities:       Use of the provided by operating activities:         Depreciation and amortization       445       406         Realized investment gains       (192)       (20)         Deferred income taxes       237       67         Gains on sale of businesses       (11)       (14)         Net changes in assets and liabilities, net of non-operating effects:       Century       Century <t< th=""></t<>
Net income       \$ 1,118       \$ 1,217         Adjustments to reconcile net income to net cash provided by operating activities:       Use preciation and amortization       445       406         Realized investment gains       (192)       (20)         Deferred income taxes       237       67         Gains on sale of businesses       (11)       (14)         Net changes in assets and liabilities, net of non-operating effects:       Premiums, accounts and notes receivable       (64)       (20)         Reinsurance recoverables       348       50         Deferred policy acquisition costs       (183)       (106)         Other assets       368       166         Insurance liabilities       870       75
Adjustments to reconcile net income to net cash provided by operating activities:       445       406         Depreciation and amortization       445       406         Realized investment gains       (192)       (20)         Deferred income taxes       237       67         Gains on sale of businesses       (11)       (14)         Net changes in assets and liabilities, net of non-operating effects:       (64)       (20)         Premiums, accounts and notes receivable       (64)       (20)         Reinsurance recoverables       348       50         Deferred policy acquisition costs       (183)       (106)         Other assets       368       166         Insurance liabilities       870       75
Depreciation and amortization       445       406         Realized investment gains       (192)       (20)         Deferred income taxes       237       67         Gains on sale of businesses       (11)       (14)         Net changes in assets and liabilities, net of non-operating effects:       (64)       (20)         Premiums, accounts and notes receivable       (64)       (20)         Reinsurance recoverables       348       50         Deferred policy acquisition costs       (183)       (106)         Other assets       368       166         Insurance liabilities       870       75
Realized investment gains       (192)       (20)         Deferred income taxes       237       67         Gains on sale of businesses       (11)       (14)         Net changes in assets and liabilities, net of non-operating effects:
Deferred income taxes         237         67           Gains on sale of businesses         (11)         (14)           Net changes in assets and liabilities, net of non-operating effects:
Gains on sale of businesses(11)(14)Net changes in assets and liabilities, net of non-operating effects:(64)(20)Premiums, accounts and notes receivable(64)(20)Reinsurance recoverables34850Deferred policy acquisition costs(183)(106)Other assets368166Insurance liabilities87075
Net changes in assets and liabilities, net of non-operating effects:       (64)       (20)         Premiums, accounts and notes receivable       348       50         Reinsurance recoverables       348       50         Deferred policy acquisition costs       (183)       (106)         Other assets       368       166         Insurance liabilities       870       75
Premiums, accounts and notes receivable       (64)       (20)         Reinsurance recoverables       348       50         Deferred policy acquisition costs       (183)       (106)         Other assets       368       166         Insurance liabilities       870       75
Reinsurance recoverables       348       50         Deferred policy acquisition costs       (183)       (106)         Other assets       368       166         Insurance liabilities       870       75
Deferred policy acquisition costs         (183)         (106)           Other assets         368         166           Insurance liabilities         870         75
Other assets         368         166           Insurance liabilities         870         75
Insurance liabilities 870 75
Current income taxes (33) 141
Cash used to effectively exit run-off reinsurance business (2,196)
Other, net (76)
Net cash provided by operating activities 107 1,557
Cash Flows from Investing Activities
Proceeds from investments sold:
Fixed maturities 1.671 439
Equity securities 3 8
Commercial mortgage loans 324 325
Other (primarily short-term and other long-term investments) 766 649
Investment maturities and repayments:
Fixed maturities 1,192 1,030
Equity securities 27 - Commercial mortgage loans 144 311
8.8
Investments purchased:
Fixed maturities (1,580) (1,907)
Equity securities (56) (8)
Commercial mortgage loans (26)
Other (primarily short-term and other long-term investments) (1,227) (600)
Property and equipment purchases (414) (329)
Acquisitions and dispositions, net of cash acquired (84) (3,468)
Net cash provided by / (used in) investing activities 740 (3,864)
Cash Flows from Financing Activities
Deposits and interest credited to contractholder deposit funds 1,078 999
Withdrawals and benefit payments from contractholder deposit funds (1,029) (927)
Change in cash overdraft position 9 19
Net change in short-term debt (100) 123
Repayment of long-term debt (7) (326)
Repurchase of common stock (836) (85)
Issuance of common stock 132 58
Common dividends paid (11)
Distribution to redeemable noncontrolling interest (7) -

Unaudited

Net cash used in financing activities	(771)	(150)
Effect of foreign currency rate changes on cash and cash equivalents	1	3
Net increase / (decrease) in cash and cash equivalents	77	(2,454)
Cash and cash equivalents, January 1,	2,978	4,690
Cash and cash equivalents, September 30,	\$ 3,055	\$ 2,236
Supplemental Disclosure of Cash Information:		
Income taxes paid, net of refunds	\$ 289	\$ 414
Interest paid	\$ 203	\$ 186

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### **CIGNA CORPORATION**

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **Note 1** Basis of Presentation

Cigna Corporation was incorporated in the State of Delaware in 1981. Various businesses that are described in its Annual Report on Form 10-K for the fiscal year ended December 31, 2012 ( 2012 Form 10-K ) are conducted by its insurance and other subsidiaries. As used in this document, Cigna , the Company , we and our may refer to Cigna Corporation itself, one or more of its subsidiaries, or Cigna Corporation and its consolidated subsidiaries. The Consolidated Financial Statements include the accounts of Cigna Corporation and its subsidiaries. Intercompany transactions and accounts have been eliminated in consolidation. These Consolidated Financial Statements were prepared in conformity with accounting principles generally accepted in the United States of America ( GAAP ).

The Company is a global health services organization with a mission to help its customers improve their health, well-being and sense of security. Its insurance subsidiaries are major providers of medical, dental, disability, life and accident insurance and related products and services, the majority of which are offered through employers and other groups (e.g., governmental and non-governmental organizations, unions and associations). Cigna also offers Medicare and Medicaid products and health, life and accident insurance coverages primarily to individuals in the U.S. and selected international markets. In addition to these ongoing operations, the Company also has certain run-off operations, including a Run-off Reinsurance segment.

The interim consolidated financial statements are unaudited but include all adjustments (including normal recurring adjustments) necessary, in the opinion of management, for a fair statement of financial position and results of operations for the periods reported. The interim consolidated financial statements and notes should be read in conjunction with the Consolidated Financial Statements and Notes included in the Company s 2012 Form 10-K.

The preparation of interim consolidated financial statements necessarily relies heavily on estimates. This and certain other factors, including the seasonal nature of portions of the health care and related benefits business as well as competitive and other market conditions, call for caution in estimating full year results based on interim results of operations. Certain reclassifications have been made to prior period amounts to conform to the current presentation. In particular, as a result of the changes in segment reporting discussed further in Note 16, benefits expense amounts previously reported in Other Benefits Expense for the international health care business have been reclassified to Global Health Care Medical Claims Expense in the Consolidated Statement of Income for the three months and nine months ended September 30, 2012.

### **Note 2** Recent Accounting Pronouncements

Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income (AOCI) (ASU 2013-02). Effective January 1, 2013, the Company adopted updated guidance from the Financial Accounting Standards Board (FASB) on reporting items of AOCI reclassified to net income. The updated guidance requires disclosures of the effect of items reclassified out of AOCI into net income on each individual line item in the statement of income. See Note 14 for the Company s updated disclosures.

Disclosures about Offsetting Assets and Liabilities (ASU 2011-11). The FASB s new requirements to disclose information on both a gross and net basis for certain derivatives, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions that are either offset in accordance with specific criteria or subject to a master netting or similar arrangement became effective January 1, 2013. There were no effects to the Company s financial statements because no transactions or arrangements were subject to these new disclosure requirements.

*Investment Company Accounting (ASU 2013-08).* The FASB recently issued accounting guidance to change the criteria for reporting as an investment company, clarify the fair value measurement used by an investment company and require additional disclosures. This guidance also confirms that parent company accounting for an investment company should reflect fair value accounting and is effective beginning on January 1, 2014. Adoption of this standard is not expected to have a material impact on the Company s financial statements.

Fees Paid to the Federal Government by Health Insurers (ASU 2011-06). In 2011, the FASB issued accounting guidance for the health insurance industry assessment (the fee ) mandated by the Patient Protection and Affordable Care Act of 2010 (Health Care Reform). The fee will be levied on health insurers beginning in 2014 based on a ratio of an insurer s net health insurance premiums written for the previous calendar year compared to the U.S. health insurance industry total. In addition, because these fees will generally not be tax deductible, the Company s effective tax rate is expected to be adversely impacted beginning in 2014. Under the guidance, the liability for the fee will be estimated and recorded in full each year beginning in 2014 when health insurance is first

provided. A corresponding deferred cost will be recorded and amortized over the calendar year. The amount of the fees is expected to be significant. While the Company anticipates recovering most of the fees through rate increases, because the Company sultimate share of these fees remains uncertain, management is unable to estimate the impact on shareholders net income.

### **Note 3** Acquisitions and Dispositions

From time to time the Company may acquire or dispose of assets, subsidiaries or lines of business. For further information on the Company s effective exit from the guaranteed minimum death benefits ( GMDB ) and guaranteed minimum income benefits ( GMIB ) business, see Note 6. Other significant transactions are described below.

#### A. Joint Venture Agreement with Finansbank

On November 9, 2012, the Company acquired 51% of the total shares of Finans Emeklilik ve Hayat A.S. (Finans Emeklilik), a Turkish insurance company, from Finansbank A.S. (Finansbank), a Turkish retail bank, for a cash purchase price of approximately \$116 million. Finansbank continues to hold a redeemable noncontrolling 49% interest in Finans Emeklilik, which operates in life insurance, accident insurance and pension product markets. The acquisition provides Cigna opportunities to reach and serve the growing middle class market in Turkey through Finansbank s network of retail banking branches. Results of this business are reported in the Global Supplemental Benefits segment.

In accordance with GAAP, the total purchase price, including the redeemable noncontrolling interest of \$111 million, has been allocated to the tangible and intangible net assets acquired based on management s estimates of their fair value. Accordingly, approximately \$113 million was allocated to identifiable intangible assets, primarily a distribution relationship and the value of business acquired (VOBA) that represents the present value of the estimated net cash flows from the long duration contracts in force, with the remaining \$116 million recorded as goodwill. The identifiable intangible assets will be amortized over an estimated useful life of approximately 10 years. Goodwill has been allocated to the Global Supplemental Benefits segment and is not deductible for federal income tax purposes.

The redeemable noncontrolling interest is classified as temporary equity in the Company s Consolidated Balance Sheet because Finansbank has the right to require the Company to purchase its 49% interest for the value of its net assets and the in-force business in 15 years.

The condensed balance sheet at the acquisition date was as follows:

(In millions)

Investments \$ 23
Cash and cash equivalents 54

Value of business acquired (reported in Deferred policy acquisition costs in the Consolidated Balance Sheet)	26
Goodwill	116
Separate account assets	99
Other assets, including other intangibles	98
Total assets acquired	416
Insurance liabilities	58
Accounts payable, accrued expenses and other liabilities	32
Separate account liabilities	99
Total liabilities acquired	189
Redeemable noncontrolling interest	111
Net assets acquired	\$ 116

The results of Finans Emeklilik have been included in the Company s Consolidated Financial Statements from the date of acquisition. The proforma effects on total revenues and net income assuming the acquisition had occurred as of January 1, 2012 were not material to the Company for the three months and nine months ended September 30, 2012.

### B. Acquisition of Great American Supplemental Benefits Group

On August 31, 2012, the Company acquired Great American Supplemental Benefits Group ( Great American ), one of the largest providers of supplemental health insurance products in the United States for \$326 million, with cash from internal sources. The acquisition provides the Company with an increased presence in the Medicare supplemental benefits market. It also extends the Company s global direct-to-consumer retail channel and further enhances its distribution network of agents and brokers. Results of this business are reported in the Global Supplemental Benefits segment.

In accordance with GAAP, the total purchase price has been allocated to the tangible and intangible net assets acquired based on management s estimates of their fair value. Approximately \$168 million was allocated to intangible assets, primarily the VOBA asset that will be amortized in proportion to premium recognized over the life of the contracts, estimated at 30 years. Amortization will be higher in early years and decline as policies lapse. Goodwill has been allocated to the Global Supplemental Benefits segment. Substantially all of the goodwill is tax deductible and will be amortized over the next 15 years for federal income tax purposes.

The condensed balance sheet at the acquisition date was as follows:

(In millions)	
Investments	\$ 211
Cash and cash equivalents	36
Reinsurance recoverables	448
Goodwill	168
Value of business acquired (reported in Deferred policy acquisition costs in the Consolidated Balance Sheet)	144
Other assets, including other intangibles	35
Total assets acquired	1,042
Insurance liabilities	707
Accounts payable, accrued expenses and other liabilities	9
Total liabilities acquired	716
Net assets acquired	\$ 326

The results of Great American Supplemental Benefits have been included in the Company's Consolidated Financial Statements from the date of acquisition. The proforma effects on total revenues and net income assuming the acquisition had occurred as of January 1, 2012 were not material to the Company for the three months and nine months ended September 30, 2012.

### C. Acquisition of HealthSpring, Inc.

On January 31, 2012, the Company acquired the outstanding shares of HealthSpring, Inc. (HealthSpring) for \$55 per share in cash and Cigna stock awards, representing an aggregate cost of approximately \$3.8 billion. HealthSpring provides Medicare Advantage coverage in 15 states and the District of Columbia, as well as a large, national stand-alone Medicare prescription drug business. The acquisition of HealthSpring strengthens the Company s ability to serve individuals across their life stages as well as deepens its presence in a number of geographic markets. The addition of HealthSpring brings industry leading physician partnership capabilities and creates the opportunity to deepen the Company s existing client and customer relationships, as well as facilitates a broader deployment of its range of health and wellness capabilities and product

offerings. The Company funded the acquisition primarily with its existing cash resources.

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**Purchase price allocation**. In accordance with GAAP, the total purchase price has been allocated to the tangible and intangible net assets acquired based on management sestimates of their fair values. Goodwill is not deductible for federal income tax purposes and is allocated to the Government operating segment. The condensed balance sheet of HealthSpring at the acquisition date was as follows:

(In millions)	
Investments	\$ 612
Cash and cash equivalents	492
Premiums, accounts and notes receivable	320
Goodwill	2,541
Intangible assets	795
Other	96
Total assets acquired	4,856
Insurance liabilities	505
Deferred income taxes	214
Debt	326
Total liabilities acquired	1,045
Net assets acquired	\$ 3,811

In accordance with debt covenants, HealthSpring s debt obligation was paid immediately following the acquisition. This repayment is reported as a financing activity in the Consolidated Statement of Cash Flows for the nine months ended September 30, 2012.

The results of HealthSpring have been included in the Government operating segment from the date of the acquisition. Revenues of HealthSpring included in the Company s results for the nine months ended September 30, 2012 were approximately \$4.0 billion.

**Pro forma information.** The following table presents selected unaudited pro forma information for the Company assuming the acquisition of HealthSpring had occurred as of January 1, 2012. This pro forma information does not purport to represent what the Company s actual results would have been if the acquisition had occurred as of the date indicated or what such results would be for any future periods.

(In millions, except per share amounts)	Nine Months Ended September 30, 2012
Total revenues	\$ 22,092
Shareholders net income	\$ 1,227
Earnings per share:	
Basic	\$ 4.30
Diluted	\$ 4.23

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# **Note 4 Earnings Per Share ( EPS )**

Basic and diluted earnings per share were computed as follows:

		Effect of	
(Dollars in millions, except per share amounts)	Basic	Dilution	Diluted
Three Months Ended September 30,			
2013			
Shareholders net income	\$ 553		\$ 553
Shares (in thousands):			
Weighted average	278,054		278,054
Common stock equivalents		5,509	5,509
Total shares	278,054	5,509	283,563
EPS	\$ 1.99	\$ (0.04)	\$ 1.95
2012			
Shareholders net income	\$ 466		\$ 466
Shares (in thousands):			
Weighted average	284,891		284,891
Common stock equivalents		4,984	4,984
Total shares	284,891	4,984	289,875
EPS	\$ 1.64	\$ (0.03)	\$ 1.61

			Effect of	
(Dollars in millions, except per share amounts)		Basic	Dilution	Diluted
Nine Months Ended September 30,				
2013				
Shareholders net income	\$	1,115		\$ 1,115
Shares (in thousands):				
Weighted average	2	81,279		281,279
Common stock equivalents			5,336	5,336
Total shares	2	81,279	5,336	286,615
EPS	\$	3.96	\$ (0.07)	\$ 3.89
2012				
Shareholders net income	\$	1,217		\$ 1,217
Shares (in thousands):				
Weighted average	2	85,247		285,247
Common stock equivalents			4,560	4,560
Total shares	2	85,247	4,560	289,807
EPS	\$	4.27	\$ (0.07)	\$ 4.20

The following outstanding employee stock options were not included in the computation of diluted earnings per share because their effect would have increased diluted earnings per share (antidilutive).

Three Months Ended September 30,

2012

Nine Months Ended September 30, 013

2012

Antidilutive options	-	3.9	1.2	3.4

The Company held 89,059,772 shares of common stock in Treasury as of September 30, 2013, and 79,439,106 shares as of September 30, 2012.

### Note 5 GlobaHealth Care Medical Claims Payable

Medical claims payable for the Global Health Care segment reflects estimates of the ultimate cost of claims that have been incurred but not yet reported, those that have been reported but not yet paid (reported claims in process), and other medical expenses payable that is primarily comprised of accruals for incentives and other amounts payable to health care professionals and facilities, as follows:

	September 30,	December 31,
(In millions)	2013	2012
Incurred but not yet reported	\$ 1,669	\$ 1,541
Reported claims in process	210	243
Physician incentives and other medical expense payable	83	72
Medical claims payable	\$ 1.962	\$ 1.856

Activity in medical claims payable was as follows:

	For the period ended				
		September 30,		December 31,	
(In millions)		2013		2012	
Balance at January 1,	\$	1,856	\$	1,305	
Less: Reinsurance and other amounts recoverable		242		249	
Balance at January 1, net		1,614		1,056	
Acquired net:		-		504	
Incurred claims related to:					
Current year		12,039		14,428	
Prior years		(175)		(200)	
Total incurred		11,864		14,228	
Paid claims related to:					
Current year		10,351		12,854	
Prior years		1,344		1,320	
Total paid		11,695		14,174	
Ending Balance, net		1,783		1,614	
Add: Reinsurance and other amounts recoverable		179		242	
Ending Balance	\$	1,962	\$	1,856	

Reinsurance and other amounts recoverable reflect amounts due from reinsurers and policyholders to cover incurred but not reported and pending claims for minimum premium products and certain administrative services only business where the right of offset does not exist. See Note 6 for additional information on reinsurance. For the nine months ended September 30, 2013, actual experience differed from the Company s key assumptions resulting in favorable incurred claims related to prior years medical claims payable of \$175 million, or 1.2% of the current year incurred claims as reported for the year ended December 31, 2012. Actual completion factors accounted for \$70 million, or 0.5% of the favorability while actual medical cost trend resulted in the remaining \$105 million, or 0.7%.

For the year ended December 31, 2012, actual experience differed from the Company's key assumptions, resulting in favorable incurred claims related to prior years medical claims payable of \$200 million, or 2.2% of the current year incurred claims as reported for the year ended December 31, 2011. Actual completion factors accounted for \$91 million, or 1.0% of favorability while actual medical cost trend resulted in the

remaining \$109 million, or 1.2%.

The impact of prior year development on shareholders net income was \$77 million for the nine months ended September 30, 2013 compared with \$64 million for the nine months ended September 30, 2012. The favorable effect of prior year development for both years primarily reflects low utilization of medical services, and to a lesser extent, the impact of the medical loss ratio (MLR) rebate accrual. The change in the amount of the incurred claims related to prior years in the medical claims payable liability does not directly correspond to an increase or decrease in the Company s shareholders net income recognized for the following reasons:

First, the Company consistently recognizes the actuarial best estimate of the ultimate liability within a level of confidence, as required

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by actuarial standards of practice that require the liabilities be adequate under moderately adverse conditions. As the Company establishes the liability for each incurral year, the Company ensures that its assumptions appropriately consider moderately adverse conditions. When a portion of the development related to the prior year incurred claims is offset by an increase determined appropriate to address moderately adverse conditions for the current year incurred claims, the Company does not consider that offset amount as having any impact on shareholders net income.

Second, as a result of the MLR provisions of the Patient Protection and Affordable Care Act, changes in medical claim estimates due to prior year development may be offset by a change in the MLR rebate accrual.

Third, changes in reserves for the Company s retrospectively experience-rated business for accounts in surplus do not usually impact shareholders net income because such amounts are generally offset by a change in the liability to the policyholder. An account is in surplus when the accumulated premium received exceeds the accumulated medical costs and administrative charges, including profit charges. For additional information regarding the Company s retrospectively experience rated business, see page 6 of the Company s 2012 Form 10-K.

The determination of liabilities for Global Health Care medical claims payable requires the Company to make critical accounting estimates. See Note 2(N) to the Consolidated Financial Statements in the Company s 2012 Form 10-K.

#### **Note 6** Reinsurance

The Company s insurance subsidiaries enter into agreements with other insurance companies to assume and cede reinsurance. Reinsurance is ceded primarily to limit losses from large exposures and to permit recovery of a portion of direct or assumed losses. Reinsurance is also used in acquisition and disposition transactions when the underwriting company is not being acquired. Reinsurance does not relieve the originating insurer of liability. The Company regularly evaluates the financial condition of its reinsurers and monitors its concentrations of credit risk.

#### **Effective Exit of GMDB and GMIB Business**

On February 4, 2013, the Company entered into an agreement with Berkshire Hathaway Life Insurance Company of Nebraska (Berkshire) to effectively exit the GMDB and GMIB business via a reinsurance transaction. Berkshire reinsured 100% of the Company s future claim payments in these businesses, net of retrocessional arrangements existing at that time. The reinsurance agreement is subject to an overall limit of approximately \$3.8 billion plus future premiums collected under the contracts being reinsured that will be paid to Berkshire. The Company estimates that these future premium amounts will be from \$0.1 to \$0.3 billion and, accordingly, expects future claims of approximately \$4 billion to be covered by the agreement.

This transaction resulted in an after-tax charge to shareholders net income in the first quarter of 2013 of \$507 million (\$781 million pre-tax reported as follows: \$727 million in other benefits expense; \$45 million in GMIB fair value loss; and \$9 million in other operating expenses). The reinsurance premium due to Berkshire under the agreement was \$2.2 billion, of which \$1.5 billion was paid in the first quarter of 2013. The remaining premium was paid in April 2013. The reinsurance premium was ultimately funded from the sale of investment assets, tax benefits related to the transaction and available parent cash.

#### Recoverables for GMDB and GMIB Business

The Company had reinsurance recoverables related to the GMDB business of \$1.4 billion and GMIB assets of \$853 million as of September 30, 2013. Approximately 88% of the combined GMDB recoverables and GMIB assets of \$2.2 billion are secured by assets in trust, letters of credit, or are not subject to collection risk. Approximately \$1.7 billion of the combined GMDB recoverables and GMIB assets relate to the February 4, 2013 reinsurance arrangement with Berkshire, including \$0.7 billion for the cost of reinsurance (excess of premium over recorded reserves).

The following disclosures for the reinsured GMDB and GMIB business provide further context to prior year results, as well as activity in the assets and liabilities for these businesses, including the impact of the reinsurance transaction with Berkshire.

#### **GMDB**

The Company has historically estimated its liabilities for assumed and ceded GMDB exposures with an internal model using many scenarios and based on assumptions regarding lapse, future partial surrenders, claim mortality (deaths that result in claims), interest rates (mean investment performance and discount rate) and volatility. These assumptions are based on the Company s experience and future expectations over an extended period, consistent with the long-term nature of this product.

In 2000, the Company determined that the GMDB reinsurance business was premium deficient because the recorded future policy benefit reserve was less than the expected present value of future claims and expenses less the expected present value of future premiums and investment income using revised assumptions based on actual and expected experience. Each quarter, the Company tests for premium deficiency by reviewing its reserve using current market conditions and its long-term assumptions. Under premium deficiency accounting, if the recorded reserve is determined insufficient, an increase to the reserve is reflected as a charge to current period income. The premium attributable to GMDB from the Berkshire reinsurance transaction was approximately \$1.6 billion. Because this premium exceeded the recorded reserve on February 4, 2013, the Company recorded a reserve strengthening of \$0.7 billion (\$0.5 billion after-tax) in the first quarter of 2013. Reserve increases after February 4, 2013 are expected to have a corresponding increase in the recorded reinsurance recoverable, provided that the increased recoverable remains within the overall limit (including the GMIB asset).

The Company s dynamic hedge programs were discontinued during the first quarter of 2013 due to the Berkshire reinsurance transaction. These programs had been used to reduce certain equity and interest rate exposures associated with this business. These hedge programs generated losses (included in Other Revenues) of \$32 million for the nine months ended September 30, 2013, \$35 million for the three months ended September 30, 2012 and \$94 million for the nine months ended September 30, 2012. Prior to discontinuing the hedge programs, amounts representing corresponding increases or reductions in liabilities for GMDB contracts were included in benefits and expenses. As a result of discontinuing the hedge programs, the growth rate assumption for the underlying equity funds was changed to use long-term historical averages, resulting in a decrease in the gross reserve liability and the offsetting reinsurance recoverable.

For the year ended December 31, 2012, a reserve strengthening of \$43 million (\$27 million after-tax) was due primarily to reductions to the lapse rate assumptions, adverse interest rate impacts, and, to a lesser extent, an increase in the volatility and correlation assumptions, partially offset by favorable equity market conditions. The adverse interest rate impacts reflected management s consideration of the anticipated impact of continued low short-term interest rates.

Activity in future policy benefit reserves for the GMDB business was as follows:

	For the period ended					
	September 30, De			ecember 31,		
(In millions)		2013		2012		
Balance at January 1	\$	1,090	\$	1,170		
Add: Unpaid claims		24		40		
Less: Reinsurance and other amounts recoverable		42		53		
Balance at January 1, net		1,072		1,157		
Add: Incurred benefits		700		17		
Less: Paid benefits (including \$1,647 premium for Berkshire reinsurance transaction)		1,675		102		
Ending balance, net		97		1,072		
Less: Unpaid claims		20		24		
Add: Reinsurance and other amounts recoverable		1,367		42		
Ending balance	\$	1,444	\$	1,090		

Benefits paid and incurred are net of ceded amounts. For the nine months ended September 30, 2013, incurred benefits reflect the February 4, 2013 reinsurance transaction. The ending net retained reserve as of September 30, 2013 is to cover ongoing administrative expenses, as well as claims retained by the Company. Incurred benefits reflect the favorable or unfavorable impact of a rising or falling equity market on the liability, and include the charges discussed above.

The death benefit coverage in force for GMDB contracts assumed by the Company (and reinsured as of February 4, 2013) was \$3.2 billion as of September 30, 2013 and \$4.0 billion as of December 31, 2012. The death benefit coverage in force represents the excess of the guaranteed benefit amount over the value of the underlying mutual fund investments for all contractholders (approximately 400,000 as of September 30, 2013 and 435,000 as of December 31, 2012). The aggregate value of the underlying mutual fund investments for these GMDB contracts, assuming no reinsurance, was \$13.7 billion as of September 30, 2013 and \$13.3 billion as of December 31, 2012.

Tabl	e of	Con	tents
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#### **GMIB**

As discussed further in Note 8, because GMIB contracts are without significant life insurance risk, they are not accounted for as insurance products. Instead, the Company reports GMIB liabilities and assets as derivatives at fair value. The GMIB asset is classified in Other assets, including other intangibles, and the GMIB liability is classified in Accounts payable, accrued expenses and other liabilities in the Consolidated Balance Sheet. Disclosures related to fair value are included in Note 8 and derivatives are further described in Note 10.

The Berkshire reinsurance transaction resulted in an increase in GMIB assets, representing the increased receivable from that transaction. As of September 30, 2013, GMIB assets included \$0.4 billion from Berkshire.

In addition, the GMIB business had GMIB assets of \$0.5 billion (classified in Other assets, including other intangibles in the Consolidated Balance Sheet) from two other retrocessionaires as of September 30, 2013.

#### Other Run-off

The Company s Run-off Reinsurance operations also assumed risks related to workers compensation and personal accident business, and purchased reinsurance coverage to reduce the risk of loss on these contracts. The reinsurance recoverables were \$118 million as of September 30, 2013 and 100% secured by assets in trust or letters of credit.

#### **Other Reinsurance**

Supplemental benefits business. The Company had reinsurance recoverables of \$380 million as of September 30, 2013 and \$402 million as of December 31, 2012 from Great American Life Insurance Company resulting from the acquisition of Great American on August 31, 2012. The life insurance and annuity lines of business written by the acquired legal entities were fully reinsured by the seller as part of the transaction. The resulting reinsurance recoverables are secured primarily by fixed maturities with book value equal to 96% of the reinsured policy liabilities. These fixed maturities are held in a trust established for the benefit of the Company.

Retirement benefits business. The Company had reinsurance recoverables of \$1.2 billion as of September 30, 2013 and \$1.3 billion as of December 31, 2012 from Prudential Retirement Insurance and Annuity Company resulting from the sale of the retirement benefits business, primarily in the form of a reinsurance arrangement. The reinsurance recoverable is reduced as the Company s reinsured liabilities are paid or directly assumed by the reinsurer and is secured primarily by fixed maturities whose book value is equal to or greater than 100% of the reinsured liabilities. These fixed maturities are held in a trust established for the benefit of the Company. As of September 30, 2013, the book value of the trust assets exceeded the recoverable.

Individual life and annuity reinsurance. The Company had reinsurance recoverables of \$3.9 billion as of September 30, 2013 and \$4.0 billion as of December 31, 2012 from The Lincoln National Life Insurance Company and Lincoln Life & Annuity of New York resulting from the 1998 sale of the Company s individual life insurance and annuity business through indemnity reinsurance arrangements. The Lincoln National Life Insurance Company and Lincoln Life & Annuity of New York must maintain a specified minimum credit or claims paying rating, or they will be required to fully secure the outstanding balance. As of September 30, 2013, both companies had ratings sufficient to avoid triggering this contractual obligation.

*Ceded Reinsurance: Ongoing operations.* The Company s insurance subsidiaries have reinsurance recoverables from various reinsurance arrangements in the ordinary course of business for its Global Health Care, Global Supplemental Benefits and Group Disability and Life segments as well as the non-leveraged and leveraged corporate-owned life insurance business. Reinsurance recoverables of \$351 million as of September 30, 2013 are expected to be collected from more than 80 reinsurers.

The Company reviews its reinsurance arrangements and establishes reserves against the recoverables in the event that recovery is not considered probable. As of September 30, 2013, the Company s recoverables related to these segments were net of a reserve of \$3 million.

**Summary.** The Company s reserves for underlying reinsurance exposures assumed by the Company, as well as for amounts recoverable from reinsurers and retrocessionaires for both ongoing operations and the run-off reinsurance operation, are considered appropriate as of September 30, 2013, based on current information. The Company bears the risk of loss if its reinsurers and retrocessionaires do not meet or are unable to meet their reinsurance obligations to the Company.

*Effects of reinsurance*. In the Company s Consolidated Statements of Income, Premiums and fees were net of ceded premiums, and Total benefits and expenses were net of reinsurance recoveries, in the following amounts:

	Three Months Ended September 30,							
(In millions)	2013 2012				2013		2012	
Ceded premiums and fees								
Individual life insurance and annuity business sold	\$	39	\$	41	\$	130	\$	138
Other		90		72		273		208
Total	\$	129	\$	113	\$	403	\$	346
Reinsurance recoveries								
Individual life insurance and annuity business sold	\$	74	\$	79	\$	256	\$	216
Other		125		54		(69)		150
Total	\$	199	\$	133	\$	187	\$	366

As noted in the GMDB section above, recoveries for the nine months ended September 30, 2013 are net of the impact of a decrease in reinsurance recoverables due to a change in the growth rate assumption, resulting from the discontinuance of the hedge programs following the reinsurance transaction with Berkshire.

### Note 7 Realignment and Efficiency Plan

During the third quarter of 2012, in connection with the execution of its strategy, the Company committed to a series of actions to further improve its organizational alignment, operational effectiveness, and efficiency. As a result, the Company recognized charges in other operating expenses of \$77 million pre-tax (\$50 million after-tax) in the third quarter of 2012 consisting primarily of severance costs that are expected to be mostly paid by the end of 2013. The Global Health Care segment reported \$65 million pre-tax (\$42 million after-tax). The remainder was reported as follows: \$9 million pre-tax (\$6 million after-tax) in Global Supplemental Benefits and \$3 million pre-tax (\$2 million after-tax) in Group Disability and Life. Summarized below is activity in the liability for the nine months ended September 30, 2013:

(In millions)	Severance	Real estate	Total
Balance, January 1, 2013	\$ 67 \$	4 \$	71
Less: First Quarter 2013 Payments	8	1	9
Less: Second Quarter 2013 Payments	16	-	16
Less: Third Quarter 2013 Payments	15	-	15
Balance, September 30, 2013	\$ 28 \$	3 \$	31

#### **Note 8** Fair Value Measurements

The Company carries certain financial instruments at fair value in the financial statements including fixed maturities, equity securities, short-term investments and derivatives. Other financial instruments are measured at fair value under certain conditions, such as when impaired.

Fair value is defined as the price at which an asset could be exchanged in an orderly transaction between market participants at the balance sheet date. A liability s fair value is defined as the amount that would be paid to transfer the liability to a market participant, not the amount that would be paid to settle the liability with the creditor.

The Company s financial assets and liabilities carried at fair value have been classified based upon a hierarchy defined by GAAP. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). An asset s or a liability s classification is based on the lowest level of input that is significant to its measurement. For example, a financial asset or liability carried at fair value would be classified in Level 3 if unobservable inputs were significant to the instrument s fair value, even though the measurement may be derived using inputs that are both observable (Levels 1 and 2) and unobservable (Level 3).

The Company estimates fair values using prices from third parties or internal pricing methods. Fair value estimates received from third-party pricing services are based on reported trade activity and quoted market prices when available, and other market information that a market participant may use to estimate fair value. The internal pricing methods are performed by the Company s investment professionals and generally involve using discounted cash flow analyses, incorporating current market inputs for similar financial instruments with comparable terms and credit quality, as well as other qualitative factors. In instances where there is little or no market activity for the same or similar instruments, fair value is estimated using methods, models and assumptions that the Company believes a hypothetical market participant would use to determine a current transaction price. These valuation techniques involve some level of estimation and judgment that becomes significant with increasingly complex instruments or pricing models.

The Company is responsible for determining fair value, as well as the appropriate level within the fair value hierarchy, based on the significance of unobservable inputs. The Company reviews methodologies, processes and controls of third-party pricing services and compares prices on a test basis to those obtained from other external pricing sources or internal estimates. The Company performs ongoing analyses of both prices received from third-party pricing services and those developed internally to determine that they represent appropriate estimates of fair value. The controls completed by the Company and third-party pricing services include reviewing to ensure that prices do not become stale and whether changes from prior valuations are reasonable or require additional review. The Company also performs sample testing of sales values to confirm the accuracy of prior fair value estimates. Exceptions identified during these processes indicate that adjustments to prices are infrequent and do not significantly impact valuations.

#### Financial Assets and Financial Liabilities Carried at Fair Value

The following tables provide information as of September 30, 2013 and December 31, 2012 about the Company s financial assets and liabilities carried at fair value. Separate account assets that are also recorded at fair value on the Company s Consolidated Balance Sheets are reported separately under the heading Separate account assets as gains and losses related to these assets generally accrue directly to policyholders.

September 30, 2013 (In millions)	Active Ma Identic	Prices in orkets for al Assets (Level 1)	Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		To	
Financial assets at fair value:						) í		
Fixed maturities:								
Federal government and agency	\$	93	\$	631	\$	-	\$	724
State and local government		-		2,196		-		2,196
Foreign government		-		1,154		23		1,177
Corporate		-		9,973		534		10,507
Federal agency mortgage-backed		-		83		-		83
Other mortgage-backed	- 66			1		67		
Other asset-backed		-		284		607		891
Total fixed maturities (1)		93		14,387		1,165		15,645
Equity securities		8		71		61		140
Subtotal		101		14,458		1,226		15,785
Short-term investments		-		763		-		763
GMIB assets (2)		-		-		853		853
Other derivative assets (3)		-		3		-		3
Total financial assets at fair value, excluding separate								
accounts	\$	101	\$	15,224	\$	2,079	\$	17,404
Financial liabilities at fair value:								
GMIB liabilities	\$	-	\$	-	\$	841	\$	841
Other derivative liabilities (3)		-		21		-		21
Total financial liabilities at fair value	\$	-	\$	21	\$	841	\$	862

- (1) Fixed maturities included \$517 million of net appreciation required to adjust future policy benefits for the run-off settlement annuity business including \$65 million of appreciation for securities classified in Level 3.
- (2) The GMIB assets represent retrocessional contracts in place from three external reinsurers that cover the exposures on these contracts. See Note 6 for additional information.
- (3) Other derivative assets and other derivative liabilities reflected foreign currency and interest rate swaps qualifying as cash flow hedges. See Note 10 for additional information.

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December 31, 2012	Quoted Prices in Active Markets for Significant Other Identical Assets Observable Inputs		Significant Unobservable Inputs				
(In millions)	(	Level 1)	(Level 2)		(Level 3)		Total
Financial assets at fair value:							
Fixed maturities:							
Federal government and agency	\$	156	\$ 746	\$	-	\$	902
State and local government		-	2,437		-		2,437
Foreign government		-	1,298		24		1,322
Corporate		-	11,201		695		11,896
Federal agency mortgage-backed		-	122		-		122
Other mortgage-backed		-	88		1		89
Other asset-backed		-	340		597		937
Total fixed maturities (1)		156	16,232		1,317		17,705
Equity securities		4	73		34		111
Subtotal		160	16,305		1,351		17,816
Short-term investments		-	154		-		154
GMIB assets (2)		-	-		622		622
Other derivative assets (3)		-	41		-		41
Total financial assets at fair value, excluding separate							
accounts	\$	160	\$ 16,500	\$	1,973	\$	18,633
Financial liabilities at fair value:							
GMIB liabilities	\$	-	\$ -	\$	1,170	\$	1,170
Other derivative liabilities (3)		-	31		-		31
Total financial liabilities at fair value	\$	-	\$ 31	\$	1,170	\$	1,201

<sup>(1)</sup> Fixed maturities included \$875 million of net appreciation required to adjust future policy benefits for the run-off settlement annuity business including \$108 million of appreciation for securities classified in Level 3.

#### **Level 1 Financial Assets**

Inputs for instruments classified in Level 1 include unadjusted quoted prices for identical assets in active markets accessible at the measurement date. Active markets provide pricing data for trades occurring at least weekly and include exchanges and dealer markets.

Assets in Level 1 include actively-traded U.S. government bonds and exchange-listed equity securities. Given the narrow definition of Level 1 and the Company s investment asset strategy to maximize investment returns, a relatively small portion of the Company s investment assets are classified in this category.

#### Level 2 Financial Assets and Financial Liabilities

<sup>(2)</sup> The GMIB assets represent retrocessional contracts in place from two external reinsurers that cover 55% of the exposures on these contracts.

<sup>(3)</sup> Other derivative assets included \$5 million of interest rate and foreign currency swaps qualifying as cash flow hedges and \$36 million of interest rate swaps not designated as accounting hedges. Other derivative liabilities reflected foreign currency and interest rate swaps qualifying as cash flow hedges. See Note 10 for additional information.

Inputs for instruments classified in Level 2 include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are market observable or can be corroborated by market data for the term of the instrument. Such other inputs include market interest rates and volatilities, spreads and yield curves. An instrument is classified in Level 2 if the Company determines that unobservable inputs are insignificant.

Fixed maturities and equity securities. Approximately 92% of the Company s investments in fixed maturities and equity securities are classified in Level 2 including most public and private corporate debt and equity securities, federal agency and municipal bonds, non-government mortgage-backed securities and preferred stocks. Because many fixed maturities do not trade daily, third-party pricing services and internal methods often use recent trades of securities with similar features and characteristics. When recent trades are not available, pricing models are used to determine these prices. These models calculate fair values by discounting future cash flows at estimated market interest rates. Such market rates are derived by calculating the appropriate spreads over comparable U.S. Treasury securities, based on the credit quality, industry and structure of the asset. Typical inputs and assumptions to pricing models include, but are not limited to, a combination of benchmark yields, reported trades, issuer spreads, liquidity, benchmark securities, bids, offers, reference data, and industry and economic events. For mortgage-backed securities, inputs and assumptions may also

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include characteristics of the issuer, collateral attributes, prepayment speeds and credit rating.

Nearly all of these instruments are valued using recent trades or pricing models. Less than 1% of the fair value of investments classified in Level 2 represent foreign bonds that are valued using a single unadjusted market-observable input derived by averaging multiple broker-dealer quotes, consistent with local market practice.

**Short-term investments** are carried at fair value which approximates cost. On a regular basis the Company compares market prices for these securities to recorded amounts to validate that current carrying amounts approximate exit prices. The short-term nature of the investments and corroboration of the reported amounts over the holding period support their classification in Level 2.

Other derivatives classified in Level 2 represent over-the-counter instruments such as interest rate and foreign currency swap contracts. Fair values for these instruments are determined using market observable inputs including forward currency and interest rate curves and widely published market observable indices. Credit risk related to the counterparty and the Company is considered when estimating the fair values of these derivatives. However, the Company is largely protected by collateral arrangements with counterparties, and determined that no adjustment for credit risk was required as of September 30, 2013 or December 31, 2012. The nature and use of these other derivatives are described in Note 10.

#### Level 3 Financial Assets and Financial Liabilities

Certain inputs for instruments classified in Level 3 are unobservable (supported by little or no market activity) and significant to their resulting fair value measurement. Unobservable inputs reflect the Company s best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

The Company classifies certain newly issued, privately-placed, complex or illiquid securities, as well as assets and liabilities relating to GMIB, in Level 3.

*Fixed maturities and equity securities*. Approximately 8% of fixed maturities and equity securities are priced using significant unobservable inputs and classified in this category, including:

(In millions)	Septen	nber 30, 2013	Decen	nber 31, 2012
Other asset and mortgage-backed securities - valued using pricing models	\$	608	\$	598
Corporate and government fixed maturities - valued using pricing models		430		596
Corporate fixed maturities - valued at transaction price		127		123
Equity securities - valued at transaction price		61		34
Total	\$	1.226	\$	1.351

Fair values of other asset and mortgage-backed securities, corporate and government fixed maturities are primarily determined using pricing models that incorporate the specific characteristics of each asset and related assumptions including the investment type and structure, credit quality, industry and maturity date in comparison to current market indices, spreads and liquidity of assets with similar characteristics. For other asset and mortgage-backed securities, inputs and assumptions for pricing may also include collateral attributes and prepayment speeds. Recent trades in the subject security or similar securities are assessed when available, and the Company may also review published research, as well as the issuer s financial statements, in its evaluation. Approximately 10% of fixed maturities classified in Level 3 represent single, unadjusted, non-binding broker quotes that are not considered market observable. Certain private equity investments and subordinated corporate fixed maturities, representing approximately 15% of securities included in Level 3, are valued at transaction price in the absence of market data indicating a change in the estimated fair values.

#### Quantitative Information about Unobservable Inputs

The following tables summarize the fair value and significant unobservable inputs used in pricing Level 3 securities that were developed directly by the Company as of September 30, 2013 and December 31, 2012. The range and weighted average basis point amounts reflect the Company s best estimates of the unobservable adjustments a market participant would make to the market observable spreads (adjustment to discount rates) used to calculate the fair values in a discounted cash flow analysis.

Other asset and mortgage-backed securities. The significant unobservable inputs used to value the following other asset and mortgage-backed securities are liquidity and weighting of credit spreads. When there is limited trading activity for the security, an adjustment for liquidity is made as of the measurement date that considers current market conditions, issuer circumstances and complexity of the security structure. An adjustment to weight credit spreads is needed to value a more complex bond structure with

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multiple underlying collateral and no standard market valuation technique. The weighting of credit spreads is primarily based on the underlying collateral s characteristics and their proportional cash flows supporting the bond obligations. The resulting wide range of unobservable adjustments in the table below is due to the varying liquidity and quality of the underlying collateral, ranging from high credit quality to below investment grade.

Corporate and government fixed maturities. The significant unobservable input used to value the following corporate and government fixed maturities is an adjustment for liquidity. When there is limited trading activity for the security, an adjustment is needed to reflect current market conditions and issuer circumstances.

As of September 30, 2013				Unobservable Adjustment to Discount Rates Range (Weighted Average)
(In millions except basis points)	F	air Value	Unobservable Input	in Basis Points
Other asset and mortgage-backed securities	\$	595	Liquidity	60 - 610 (170)
			Weighting of credit spreads	120 - 2,170 (310)
Corporate and government fixed maturities	\$	295	Liquidity	70 - 350 (170)

As of December 31, 2012				to Discount Rates Range (Weighted Average)
(In millions except basis points)	Fai	r Value	Unobservable Input	in Basis Points
Other asset and mortgage-backed securities	\$	584	Liquidity	60 - 410 (140)
			Weighting of credit spreads	50 - 4,540 (410)
Corporate and government fixed maturities	\$	439	Liquidity	20 - 640 (190)

Significant increases in any of these inputs would result in a lower fair value measurement while decreases in these inputs would result in a higher fair value measurement. Generally, the unobservable inputs are not interrelated and a change in the assumption used for one unobservable input is not accompanied by a change in the other unobservable input. The tables do not include Level 3 securities when fair value and significant unobservable inputs were not developed directly by the Company, including securities using single, unadjusted non-binding broker quotes and securities valued at transaction price. See the preceding discussion regarding the Company s valuation processes and controls.

Guaranteed minimum income benefit contracts. The Company reports GMIB liabilities and assets as derivatives at fair value because cash flows of these liabilities and assets are affected by equity markets and interest rates, but are without significant life insurance risk and are settled in lump sum payments. Under the terms of these written and purchased contracts, the Company periodically receives and pays fees based on either contractholders—account values or deposits increased at a contractual rate. The Company will also pay and receive cash depending on changes in account values and interest rates when contractholders first elect to receive minimum income payments. The Company estimates the fair value of the assets and liabilities for GMIB contracts by calculating the results for many scenarios run through a model utilizing various assumptions that include non-performance risk, among other things.

As discussed in Note 6, the Company effectively exited the GMIB business as a result of the February 4, 2013 agreement with Berkshire. Although these GMIB assets and liabilities must continue to be reported as derivatives at fair value, the only assumption that is expected to impact future net income is the risk of non-performance. This assumption reflects a market participant s view of (a) the risk of the Company not fulfilling its GMIB obligations (GMIB liability) and (b) the reinsurers credit risk (GMIB asset).

**Unobservable Adjustment** 

The non-performance risk adjustment is incorporated by adding an additional spread to the discount rate in the calculation of both (a) the GMIB liability to reflect a market participant s view of the risk of the Company not fulfilling its GMIB obligations, and (b) the GMIB asset to reflect a market participant s view of the reinsurers credit risk, after considering collateral. The estimated market-implied spread is (i) company-specific for each party involved to the extent that company-specific market data is available or (ii) is based on industry averages for similarly-rated companies when company-specific data is not available. The estimated spread is impacted by the credit default swap spreads of the specific parent companies, adjusted to reflect subsidiaries—credit ratings relative to their parent company and any available collateral. The additional spread over LIBOR incorporated into the discount rate ranged from 5 to 135 basis points for the GMIB liability with a weighted average of 50 basis points and ranged from 0 to 85 basis points for the GMIB reinsurance asset with a weighted average of 15 basis points for that portion of the interest rate curve most relevant to these policies.

Other assumptions that affect the GMIB asset and liability include capital market assumptions (including market returns, interest rates and market volatilities of the underlying equity and bond mutual fund investments) and future annuitant behavior (including mortality, lapse, and annuity election rates). As certain assumptions used to estimate fair values for these contracts are largely unobservable (primarily related to future annuitant behavior), the Company classifies GMIB assets and liabilities in Level 3.

The Company regularly evaluates each of the assumptions used in establishing these assets and liabilities. Significant decreases in assumed lapse rates or spreads used to calculate nonperformance risk, or increases in assumed annuity election rates would result in higher fair value measurements. A change in one of these assumptions is not necessarily accompanied by a change in another assumption.

GMIB liabilities are reported in the Company s Consolidated Balance Sheets in Accounts payable, accrued expenses and other liabilities. GMIB assets associated with these contracts represent net receivables in connection with reinsurance that the Company has purchased from three external reinsurers and are reported in the Company s Consolidated Balance Sheets in Other assets, including other intangibles.

# Changes in Level 3 Financial Assets and Financial Liabilities Carried at Fair Value

The following tables summarize the changes in financial assets and financial liabilities classified in Level 3 for the three months and nine months ended September 30, 2013 and 2012. Separate account asset changes are reported separately under the heading Separate account assets as the changes in the fair values of these assets accrue directly to policyholders. Gains and losses reported in these tables may include net changes in fair value that are attributable to both observable and unobservable inputs.

For the Three Months Ended September 30, 2013	Fixed Maturities &			
(In millions)	Equity Securities	GMIB Assets	<b>GMIB Liabilities</b>	GMIB Net
Balance at July 1, 2013	\$ 1,209	\$ 945	\$ (922)	\$ 23
Gains (losses) included in shareholders net income:				
GMIB fair value gain/(loss)	-	(81)	81	-
Other	3	10	(16)	(6)
Total gains (losses) included in shareholders net income	3	(71)	65	(6)
Losses included in other comprehensive income	(1)	-	-	-
Losses required to adjust future policy benefits for				
settlement annuities (1)	(8)	-	-	-
Purchases, sales and settlements:				
Purchases	64	-	-	-
Sales	(18)	-	-	-
Settlements	(35)	(21)	16	(5)
Total purchases, sales and settlements	11	(21)	16	(5)
Transfers into/(out of) Level 3:				
Transfers into Level 3	32	-	-	-
Transfers out of Level 3	(20)	-	-	-
Total transfers into/(out of) Level 3	12	-	-	-
Balance at September 30, 2013	\$ 1,226	\$ 853	\$ (841)	\$ 12
Total gains (losses) included in shareholders net income				
attributable to instruments held at the reporting date	\$ 2	\$ (71)	\$ 65	\$ (6)

<sup>(1)</sup> Amounts do not accrue to shareholders.

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For the Three Months Ended September 30, 2012 (In millions)	Fixed Maturities & Equity Securities	GMIB Assets	GMIB Liabilities	GMIB Net
Balance at July 1, 2012	\$ 1,128	\$ 707	\$ (1,332)	\$ (625)
Gains (losses) included in shareholders net income:				
GMIB fair value gain/(loss)	-	(78)	131	53
Other	1	-	-	-
Total gains (losses) included in shareholders net income	1	(78)	131	53
Gains included in other comprehensive income	11	-	-	-
Losses required to adjust future policy benefits for				
settlement annuities (1)	(15)	-	-	-
Purchases and settlements:				
Purchases	39	-	-	-
Settlements	(15)	(4)	17	13
Total purchases and settlements	24	(4)	17	13
Transfers into/(out of) Level 3:				
Transfers into Level 3	36	-	-	-
Transfers out of Level 3	(4)	-	-	-
Total transfers into/(out of) Level 3	32	-	-	-
Balance at September 30, 2012	\$ 1,181	\$ 625	\$ (1,184)	\$ (559)
Total gains (losses) included in shareholders net income				
attributable to instruments held at the reporting date	\$ 2	\$ (78)	\$ 131	\$ 53

(1) Amounts do not accrue to shareholders.

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For the Nine Months Ended September 30, 2013 (In millions)	Fixed Maturities & Equity Securities		GMIB Assets		GMIB Liabilities		GMIB Net
Balance at January 1, 2013	\$ 1,351	\$	622	\$	(1,170)	\$	(548)
Gains (losses) included in shareholders net income:	Ψ 1,331	Ψ	022	Ψ	(1,170)	Ψ	(3.10)
GMIB fair value gain/(loss)	_		(286)		286		_
Other	13		12		(16)		(4)
Total gains (losses) included in shareholders net income	13		(274)		270		(4)
Losses included in other comprehensive income	(18)		-				-
Losses required to adjust future policy benefits for	× -/						
settlement annuities (1)	(46)						
. ,	(46)		-		-		-
Purchases, sales and settlements: Purchases	104						
			-		-		-
Sales	(48)		505		-		564
Settlements	(96)		505		59		564
Total purchases, sales and settlements	(40)		505		59		564
Transfers into/(out of) Level 3:							
Transfers into Level 3	101		-		-		-
Transfers out of Level 3	(135)		-		-		-
Total transfers into/(out of) Level 3	(34)		-		-		-
Balance at September 30, 2013	\$ 1,226	\$	853	\$	(841)	\$	12
Total gains (losses) included in shareholders net income							
attributable to instruments held at the reporting date	\$ 6	\$	(274)	\$	270	\$	(4)

<sup>(1)</sup> Amounts do not accrue to shareholders.

For the Nine Months Ended September 30, 2012	Fixed Maturities	ż			
(In millions)	Equity Securitie	s	<b>GMIB Assets</b>	<b>GMIB Liabilities</b>	<b>GMIB Net</b>
Balance at January 1, 2012	\$ 1,00	2 \$	712	\$ (1,333)	\$ (621)
Gains (losses) included in shareholders net income:					
GMIB fair value gain/(loss)		-	(65)	98	33
Other		4	-	-	-
Total gains (losses) included in shareholders net income		4	(65)	98	33
Gains included in other comprehensive income	1	5	-	-	-
Losses required to adjust future policy benefits for settlement					
annuities (1)	(19	)	-	-	-
Purchases and settlements:					
Purchases	10	5	-	-	-
Settlements	(44	)	(22)	51	29
Total purchases and settlements	6	2	(22)	51	29
Transfers into/(out of) Level 3:					
Transfers into Level 3	15	5	-	-	-
Transfers out of Level 3	(39	)	-	-	-
Total transfers into/(out of) Level 3	11	5	-	-	-
Balance at September 30, 2012	\$ 1,18	1 \$	625	\$ (1,184)	\$ (559)
Total gains (losses) included in shareholders net income					
attributable to instruments held at the reporting date	\$	2 \$	(65)	\$ 98	\$ 33

<sup>(1)</sup> Amounts do not accrue to shareholders.

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As noted in the tables above, total gains and losses included in shareholders onet income are reflected in the following captions in the Consolidated Statements of Income:

- Realized investment gains (losses) and net investment income for amounts related to fixed maturities and equity securities and realized investment gains (losses) for the impact of changes in non-performance risk related to GMIB assets and liabilities beginning February 4, 2013, similar to hedge ineffectiveness; and
- GMIB fair value (gain) loss for amounts related to GMIB assets and liabilities, except for the impact of changes in non-performance risk subsequent to February 4, 2013.

In the tables above, gains and losses included in other comprehensive income are reflected in net unrealized appreciation (depreciation) on securities in the Consolidated Statements of Comprehensive Income.

Reclassifications impacting Level 3 financial instruments are reported as transfers into or out of the Level 3 category as of the beginning of the quarter in which the transfer occurs. Therefore gains and losses in income only reflect activity for the period the instrument was classified in Level 3.

Transfers into or out of the Level 3 category occur when unobservable inputs, such as the Company s best estimate of what a market participant would use to determine a current transaction price, become more or less significant to the fair value measurement. For the nine months ended September 30, 2013 and September 30, 2012, transfers between Level 2 and Level 3 primarily reflect the change in significance of the unobservable inputs used to value certain public and private corporate bonds, principally related to liquidity of the securities and credit risk of the issuers.

Because GMIB reinsurance arrangements remain in effect at the reporting date, the Company has reflected the total gain or loss for the period as the total gain or loss included in income attributable to instruments still held at the reporting date. However, the Company reduces the GMIB assets and liabilities resulting from these reinsurance arrangements when annuitants lapse, die, elect their benefit, or reach the age after which the right to elect their benefit expires.

#### Separate account assets

Fair values and changes in the fair values of separate account assets generally accrue directly to the policyholders and are excluded from the Company's revenues and expenses. As of September 30, 2013 and December 31, 2012 separate account assets were as follows:

**Total** 

September 30, 2013 (In millions)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Guaranteed separate accounts (See Note 17)	\$ 260	\$ 281	\$ -	\$ 541
Non-guaranteed separate accounts (1)	1,784	4,816	1,015	7,615
Total separate account assets	\$ 2,044	\$ 5,097	\$ 1,015	\$ 8,156

(1) As of September 30, 2013, non-guaranteed separate accounts included \$3.8 billion in assets supporting the Company s pension plans, including \$965 million classified in Level 3.

December 31, 2012 (In millions)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Guaranteed separate accounts (See Note 17)	\$ 245	\$ 324	\$ ` _	\$ 569
Non-guaranteed separate accounts (1)	1,925	4,258	1,005	7,188
Total separate account assets	\$ 2,170	\$ 4,582	\$ 1,005	\$ 7,757

<sup>(1)</sup> As of December 31, 2012, non-guaranteed separate accounts included \$3.4 billion in assets supporting the Company s pension plans, including \$956 million classified in Level 3.

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Separate account assets in Level 1 primarily include exchange-listed equity securities. Level 2 assets primarily include:

- corporate and structured bonds valued using recent trades of similar securities or pricing models that discount future cash flows at estimated market interest rates as described above; and
- actively-traded institutional and retail mutual fund investments and separate accounts priced using the daily net asset value which is the exit price.

Separate account assets classified in Level 3 include investments primarily in securities partnerships, real estate and hedge funds generally valued based on the separate account sownership share of the equity of the investee including changes in the fair values of its underlying investments.

The following tables summarize the changes in separate account assets reported in Level 3 for the three months and nine months ended September 30, 2013 and 2012.

	Three Months Ended September 30,						
(In millions)		2013		2012			
Balance at July 1	\$	1,049	\$	952			
Policyholder gains (1)		17		21			
Purchases, sales and settlements:							
Purchases		18		30			
Sales		(2)		-			
Settlements		(69)		(20)			
Total purchases, sales and settlements		(53)		10			
Transfers into/(out of) Level 3:							
Transfers into Level 3		5		2			
Transfers out of Level 3		(3)		-			
Total transfers into/(out of) Level 3		2		2			
Balance at September 30,	\$	1,015	\$	985			

(1) Included in this amount are gains of \$17 million attributable to instruments still held at September 30, 2013 and gains of \$20 million attributable to instruments still held at September 30, 2012.

(7 - 11) )	Nine Months Ended Septe							
(In millions)		2013		2012				
Balance at January 1	\$	1,005	\$	750				
Policyholder gains (1)		46		48				
Purchases, sales and settlements:								
Purchases		106		230				
Sales		(2)		-				
Settlements		(138)		(49)				
Total purchases, sales and settlements		(34)		181				
Transfers into/(out of) Level 3:								
Transfers into Level 3		5		7				
Transfers out of Level 3		(7)		(1)				

Total transfers into/(out of) Level 3	(2)	6
Balance at September 30,	\$ 1,015	\$ 985

(1) Included in this amount are gains of \$46 million attributable to instruments still held at September 30, 2013 and gains of \$41 million attributable to instruments still held at September 30, 2012.

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#### Assets and Liabilities Measured at Fair Value under Certain Conditions

Some financial assets and liabilities are not carried at fair value each reporting period, but may be measured using fair value only under certain conditions, such as investments in real estate entities and commercial mortgage loans when they become impaired. During the nine months ended September 30, 2013, impaired mortgage loans and real estate entities representing less than 1% of total investments were written down to their fair values resulting in realized investment losses of \$5 million, after-tax.

For the nine months ended September 30, 2012, impaired mortgage loans representing less than 1% of total investments were written down to their fair values, resulting in realized investment losses of \$7 million, after-tax.

#### Fair Value Disclosures for Financial Instruments Not Carried at Fair Value

Most financial instruments that are subject to fair value disclosure requirements are carried in the Company s Consolidated Financial Statements at amounts that approximate fair value. The following table provides the fair values and carrying values of the Company s financial instruments not recorded at fair value that are subject to fair value disclosure requirements at September 30, 2013 and December 31, 2012.

	Classification in	Septembe	er 30, 20	)13	December 31, 2012			
	the Fair Value		Fair		Carrying	Fair		Carrying
(In millions)	Hierarchy		Value		Value	Value		Value
Commercial mortgage loans	Level 3	\$	2,507	\$	2,404	\$ 2,999	\$	2,851
Contractholder deposit funds, excluding universal								
life products	Level 3	\$	1,082	\$	1,070	\$ 1,082	\$	1,056
Long-term debt, including current maturities,								
excluding capital leases	Level 2	\$	5,529	\$	4,992	\$ 5,821	\$	4,986

The fair values presented in the table above have been estimated using market information when available. The following valuation methodologies and inputs are used by the Company to determine fair value.

Commercial mortgage loans. The Company estimates the fair value of commercial mortgage loans generally by discounting the contractual cash flows at estimated market interest rates that reflect the Company's assessment of the credit quality of the loans. Market interest rates are derived by calculating the appropriate spread over comparable U.S. Treasury rates, based on the property type, quality rating and average life of the loan. The quality ratings reflect the relative risk of the loan, considering debt service coverage, the loan-to-value ratio and other factors. Fair values of impaired mortgage loans are based on the estimated fair value of the underlying collateral generally determined using an internal discounted cash flow model. The fair value measurements were classified in Level 3 because the cash flow models incorporate significant unobservable inputs.

Contractholder deposit funds, excluding universal life products. Generally, these funds do not have stated maturities. Approximately 60% of these balances can be withdrawn by the customer at any time without prior notice or penalty. The fair value for these contracts is the amount estimated to be payable to the customer as of the reporting date, which is generally the carrying value. Most of the remaining contractholder

deposit funds are reinsured by the buyers of the individual life and annuity and retirement benefits businesses. The fair value for these contracts is determined using the fair value of these buyers—assets supporting these reinsured contracts. The Company had a reinsurance recoverable equal to the carrying value of these reinsured contracts. These instruments were classified in Level 3 because certain inputs are unobservable (supported by little or no market activity) and significant to their resulting fair value measurement.

**Long-term debt, including current maturities, excluding capital leases.** The fair value of long-term debt is based on quoted market prices for recent trades. When quoted market prices are not available, fair value is estimated using a discounted cash flow analysis and the Company s estimated current borrowing rate for debt of similar terms and remaining maturities. These measurements were classified in Level 2 because the fair values are based on quoted market prices or other inputs that are market observable or can be corroborated by market data.

Fair values of off-balance-sheet financial instruments were not material as of September 30, 2013 and December 31, 2012.

## **Note 9** Investments

## **Total Realized Investment Gains and Losses**

The following total realized gains and losses on investments exclude amounts required to adjust future policy benefits for the run-off settlement annuity business:

	Three Mont Septemb		Nine Montl Septemb		
(In millions)	2013	2012	2013		2012
Fixed maturities	\$ 16	\$ 8	\$ 105	\$	23
Equity securities	-	1	4		5
Commercial mortgage loans	-	1	(4)		(9)
Real estate	-	-	-		(1)
Other investments, including derivatives	11	1	87		2
Realized investment gains before income taxes	27	11	192		20
Less income taxes	10	4	65		4
Net realized investment gains	\$ 17	\$ 7	\$ 127	\$	16

Included in the above realized investment gains (losses) before income taxes, are changes in valuation reserves, asset write-downs and other-than-temporary impairments on fixed maturities as follows:

	Three Months Ended September 30,						Nine Months Ended September 30,				
(In millions)		2013		2012		2013		2012			
Credit-related (1)	\$	_	\$	-	\$	(8)	\$	(14)			
Other		(3)		-		(11)		(2)			
Total	\$	(3)	\$	-	\$	(19)	\$	(16)			

<sup>(1)</sup> Credit related losses include other-than-temporary declines in fair value of fixed maturities and changes in valuation reserves and asset write-downs related to commercial mortgage loans and real estate entities. There were no credit losses on fixed maturities for which a portion of the impairment was recognized in other comprehensive income.

# **Fixed Maturities and Equity Securities**

Securities in the following table are included in fixed maturities and equity securities on the Company s Consolidated Balance Sheets. These securities are carried at fair value with changes in fair value reported in other realized investment gains (losses) and interest and dividends reported in net investment income. Hybrid investments include preferred stock or debt securities with call or conversion features.

(In millions)	As of September 30, 2013	As of December 31, 2012
Included in fixed maturities:		
Trading securities (amortized cost: \$1; \$1)	\$ 1	\$ 1
Hybrid securities (amortized cost: \$5; \$15)	5	15
Total	\$ 6	\$ 16
Included in equity securities:		
Hybrid securities (amortized cost: \$70; \$84)	\$ 56	\$ 70

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The following information about fixed maturities excludes trading and hybrid securities. The amortized cost and fair value by contractual maturity periods for fixed maturities were as follows at September 30, 2013:

(In millions)	Amortiz Co		Fair Value
Due in one year or less	\$ 1,0	57 \$	1,077
Due after one year through five years	5,0	23	5,407
Due after five years through ten years	4,6	55	4,982
Due after ten years	2,5	96	3,133
Mortgage and other asset-backed securities	9.	48	1,040
Total	\$ 14,2	89 \$	15,639

Actual maturities of these securities could differ from contractual maturities used in the table above. This could occur because issuers may have the right to call or prepay obligations, with or without penalties, or because in certain cases the Company may have the option to unilaterally extend the contractual maturity date.

Gross unrealized appreciation (depreciation) on fixed maturities (excluding trading securities and hybrid securities with a fair value of \$6 million at September 30, 2013 and \$16 million at December 31, 2012) by type of issuer is shown below.

Contombon 20, 2012

			Septemi	9er 30, 2013	,	
			Gross		Gross	
	Amortized	1	Unrealized	U	nrealized	Fair
(In millions)	Cost	Ap	preciation	Dep	reciation	Value
Federal government and agency	\$ 443	\$	282	\$	(1)	\$ 724
State and local government	2,018		183		(5)	2,196
Foreign government	1,116		70		(9)	1,177
Corporate	9,763		802		(63)	10,502
Federal agency mortgage-backed	83		-		-	83
Other mortgage-backed	67		4		(4)	67
Other asset-backed	799		94		(3)	890
Total	\$ 14,289	\$	1,435	\$	(85)	\$ 15,639

(In millions)		Decemb	er 31, 2012	2	
Federal government and agency	\$ 509	\$ 393	\$	-	\$ 902
State and local government	2,169	270		(2)	2,437
Foreign government	1,197	126		(1)	1,322
Corporate	10,590	1,308		(17)	11,881
Federal agency mortgage-backed	121	1		-	122
Other mortgage-backed	82	11		(4)	89
Other asset-backed	797	145		(6)	936
Total	\$ 15,465	\$ 2,254	\$	(30)	\$ 17.689

The above table includes investments with a fair value of \$2.7 billion supporting the Company s run-off settlement annuity business, with gross unrealized appreciation of \$535 million and gross unrealized depreciation of \$18 million at September 30, 2013. Such unrealized amounts are required to support future policy benefit liabilities of this business and, as such, are not included in accumulated other comprehensive income. At December 31, 2012, investments supporting this business had a fair value of \$3.1 billion, gross unrealized appreciation of \$883 million and gross unrealized depreciation of \$8 million.

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Sales information for available-for-sale fixed maturities and equity securities was as follows:

	Three Mont Septemb		Nine Months Ended September 30,			
(In millions)	2013		2012	2013		2012
Proceeds from sales	\$ 402	\$	92	\$ 1,674	\$	447
Gross gains on sales	\$ 10	\$	6	\$ 93	\$	25
Gross losses on sales	\$ 1	\$	-	\$ 4	\$	1

**Review of declines in fair value.** Management reviews fixed maturities with a decline in fair value from cost for impairment based on criteria that include:

- length of time and severity of decline;
- financial health and specific near term prospects of the issuer;
- changes in the regulatory, economic or general market environment of the issuer s industry or geographic region; and
- the Company s intent to sell or the likelihood of a required sale prior to recovery.

As of September 30, 2013, fixed maturities (excluding trading and hybrid securities) with a decline in fair value from amortized cost (primarily corporate, and other asset and mortgage-backed securities) were by length of time of decline, as follows:

(In millions) Fixed maturities:	Fair Value	Amortized Cost	Unrealized epreciation	Number of Issues
One year or less:				
Investment grade	\$ 1,464	\$ 1,515	\$ (51)	623
Below investment grade	\$ 393	\$ 403	\$ (10)	345
More than one year:				
Investment grade	\$ 207	\$ 225	\$ (18)	80
Below investment grade	\$ 46	\$ 52	\$ (6)	14

The unrealized depreciation of investment grade fixed maturities is due primarily to increases in market yields since purchase. There were no equity securities with a fair value significantly lower than cost as of September 30, 2013.

# **Commercial Mortgage Loans**

Mortgage loans held by the Company are made exclusively to commercial borrowers and are diversified by property type, location and borrower. Loans are generally issued at a fixed rate of interest and are secured by high quality, primarily completed and substantially leased operating properties.

*Credit quality*. The Company regularly evaluates and monitors credit risk, beginning with the initial underwriting of a mortgage loan and continuing throughout the investment holding period. Mortgage origination professionals employ an internal credit quality rating system designed to evaluate the relative risk of the transaction at each loan s origination that is then updated each year as part of the annual portfolio loan review. The Company evaluates and monitors credit quality on an ongoing basis, classifying each loan as a loan in good standing, potential problem loan or problem loan.

Quality ratings are based on our evaluation of a number of key inputs related to the loan, including real estate market-related factors such as rental rates and vacancies, and property-specific inputs such as growth rate assumptions and lease rollover statistics. However, the two most significant contributors to the credit quality rating are the debt service coverage and loan-to-value ratios. The debt service coverage ratio measures the amount of property cash flow available to meet annual interest and principal payments on debt with a ratio below 1.0 indicating that there is not enough cash flow to cover the required loan payments. The loan-to-value ratio, commonly expressed as a percentage, compares the amount of the loan to the fair value of the underlying property collateralizing the loan.

(In millions)

The following tables summarize the credit risk profile of the Company s commercial mortgage loan portfolio based on loan-to-value and debt service coverage ratios, as of September 30, 2013 and December 31, 2012:

#### September 30, 2013 Debt Service Coverage Ratio

									Le	ess than	
Loan-to-Value Ratios	1.30x c	r Greater	1.20x t	o 1.29x	1.10x t	o 1.19x	1.00x t	o 1.09x		1.00x	Total
Below 50%	\$	312	\$	-	\$	-	\$	56	\$	-	\$ 368
50% to 59%		591		132		-		18		-	741
60% to 69%		438		16		70		-		24	548
70% to 79%		116		114		-		-		22	252
80% to 89%		58		61		34		28		122	303
90% to 99%		-		-		58		50		67	175
100% or above		-		-		-		-		17	17
Total	\$	1,515	\$	323	\$	162	\$	152	\$	252	\$ 2,404

#### December 31, 2012

(In millions)				Debt S	Service Co	verage Rat	io				
Loan-to-Value Ratios	1.30x c	or Greater	1.20x t	to 1.29x	1.29x 1.10x to 1.19x		1.00x to 1.09x		Less than 1.00x		Total
Below 50%	\$	297	\$	8	\$	-	\$	50	\$	-	\$ 355
50% to 59%		614		104		25		52		-	795
60% to 69%		562		75		-		66		-	703
70% to 79%		194		143		132		4		16	489
80% to 89%		45		42		131		18		58	294
90% to 99%		14		30		-		-		58	102
100% or above		-		-		30		17		66	113
Total	\$	1,726	\$	402	\$	318	\$	207	\$	198	\$ 2,851

The Company s annual in-depth review of its commercial mortgage loan investments is the primary mechanism for identifying emerging risks in the portfolio. The most recent review was completed by the Company s investment professionals in the second quarter of 2013 and included an analysis of each underlying property s most recent annual financial statements, rent rolls, operating plans, budgets, a physical inspection of the property and other pertinent factors. Based on historical results, current leases, lease expirations and rental conditions in each market, the Company estimates the current year and future stabilized property income and fair value, and categorizes the investments as loans in good standing, potential problem loans or problem loans. Based on property valuations and cash flows estimated as part of this review, and considering updates for loans where material changes were subsequently identified, the portfolio s average loan-to-value ratio improved to 63% at September 30, 2013 from 65% at December 31, 2012. The portfolio s average debt service coverage ratio was estimated to be 1.59 at September 30, 2013, an improvement from 1.56 at December 31, 2012.

Quality ratings are adjusted between annual reviews if new property information is received or an event such as delinquency or a borrower s request for restructure causes management to believe that the Company s estimate of financial performance, fair value or the risk profile of the underlying property has been impacted.

During 2013, the Company restructured its subordinate interest in two cross-collateralized pools of industrial loans totaling \$31 million by extending the maturity dates and reducing the interest rates. This modification was considered a troubled debt restructuring and the loans were classified as problem mortgage loans because the borrower was experiencing financial difficulties and an interest rate concession was granted. No valuation reserves were required because the fair values of the underlying properties exceeded the carrying values of the outstanding loans.

During 2012, the Company restructured a \$119 million problem mortgage loan, net of a valuation reserve, into two notes carried at \$100 million and \$19 million. The \$100 million note was reclassified to impaired commercial mortgage loans with no valuation reserves and the \$19 million note was classified as an other long-term investment. This modification was considered a troubled debt restructuring because the borrower was experiencing financial difficulties and an interest rate concession was granted. No valuation

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reserve was required because the fair value of the underlying property equaled the carrying value of the outstanding loan. Following the restructuring, the \$100 million note was reclassified to good standing based on the results of the 2012 annual loan review and has been subsequently paid in full.

Certain other loans were modified during the nine months ended September 30, 2013 and the twelve months ended December 31, 2012. However, these were not considered troubled debt restructures and the impact of such modifications was not material to the Company s results of operations, financial condition or liquidity.

Potential problem mortgage loans are considered current (no payment more than 59 days past due), but exhibit certain characteristics that increase the likelihood of future default. The characteristics management considers include, but are not limited to, the deterioration of debt service coverage below 1.0, estimated loan-to-value ratios increasing to 100% or more, downgrade in quality rating and requests from the borrower for restructuring. In addition, loans are considered potential problems if principal or interest payments are past due by more than 30 but less than 60 days. Problem mortgage loans are either in default by 60 days or more or have been restructured as to terms, which could include concessions on interest rate, principal payment or maturity date. The Company monitors each problem and potential problem mortgage loan on an ongoing basis, and updates the loan categorization and quality rating when warranted.

Problem and potential problem mortgage loans, net of valuation reserves, totaled \$160 million at September 30, 2013 and \$215 million at December 31, 2012. At September 30, 2013 and December 31, 2012, mortgage loans located in the South Atlantic region represented the most significant component of problem and potential problem mortgage loans. Loans collateralized by industrial properties represented the most significant concentration by property type at September 30, 2013, with no significant concentration by property type at December 31, 2012.

Impaired commercial mortgage loans. A commercial mortgage loan is considered impaired when it is probable that the Company will not collect all amounts due (principal and interest) according to the terms of the original loan agreement. These loans are included in either problem or potential problem loans. The Company assesses each loan individually for impairment, using the information obtained from the quality review process discussed above. Impaired loans are carried at the lower of unpaid principal balance or the fair value of the underlying real estate. In some cases when it is probable that the Company will not collect the interest due under the original agreements, the loan will be considered impaired but a related valuation reserve will not be recorded because the fair value of the underlying real estate is higher than the remaining carrying value of the loan.

The carrying value of the Company s impaired commercial mortgage loans and related valuation reserves were as follows:

	<b>September 30, 2013</b>							December 31, 2012				
(In millions)	Gross	R	eserves		Net		Gross	R	eserves		Net	
Impaired commercial mortgage loans												
with valuation reserves	\$ 93	\$	(11)	\$	82	\$	72	\$	(7)	\$	65	
Impaired commercial mortgage loans												
with no valuation reserves	31		-		31		60		-		60	
Total	\$ 124	\$	(11)	\$	113	\$	132	\$	(7)	\$	125	

The average recorded investment in impaired loans was \$128 million at September 30, 2013 and \$176 million at September 30, 2012. Because of the risk profile of the underlying investment, the Company recognizes interest income on problem mortgage loans only when payment is

actually received. Interest income that would have been reflected in net income if interest on non-accrual commercial mortgage loans had been received in accordance with the original terms was not significant for the nine months ended September 30, 2013 or 2012. Interest income on impaired commercial mortgage loans was not significant for the nine months ended September 30, 2013 or 2012.

The following table summarizes the changes in valuation reserves for commercial mortgage loans:

(In millions)	2013	2012
Reserve balance, January 1,	\$ 7	\$ 19
Increase in valuation reserves	4	10
Charge-offs upon sales and repayments, net of recoveries	-	(3)
Transfers to other long-term investments	-	(16)
Transfers to real estate	-	(3)
Reserve balance, September 30,	\$ 11	\$ 7

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Short-term investments and cash equivalents. Short-term investments and cash equivalents include corporate securities of \$1.8 billion, federal government securities of \$544 million and money market funds of \$142 million as of September 30, 2013. The Company s short-term investments and cash equivalents as of December 31, 2012 included corporate securities of \$1.1 billion, federal government securities of \$167 million and money market funds of \$217 million.

### **Note 10** Derivative Financial Instruments

The Company uses derivative financial instruments to manage the characteristics of investment assets to meet the varying demands of the related insurance and contractholder liabilities. The Company has written and purchased reinsurance contracts under its Run-off Reinsurance segment that are accounted for as free standing derivatives. The Company also has used derivative financial instruments to manage the equity, foreign currency, and certain interest rate risk exposures of its Run-off Reinsurance segment until February 4, 2013 (for further information, see Note 6). For information on the Company s accounting policy for derivative financial instruments see Note 2 to the Financial Statements contained in the Company s 2012 Form 10-K. Derivatives in the Company s separate accounts are excluded from the following discussion because associated gains and losses generally accrue directly to separate account policyholders.

Collateral and termination features. The Company routinely monitors exposure to credit risk associated with derivatives and diversifies the portfolio among approved dealers of high credit quality to minimize this risk. Certain of the Company s over-the-counter derivative instruments contain provisions requiring either the Company or the counterparty to post collateral or demand immediate payment depending on the amount of the net liability position and predefined financial strength or credit rating thresholds. Collateral posting requirements vary by counterparty. The net liability positions of these derivatives were not material as of September 30, 2013 or December 31, 2012.

# Derivative instruments used in the Company s investment risk management.

The Company uses derivative financial instruments as a part of its investment strategy to manage the characteristics of investment assets (such as duration, yield, currency and liquidity) to meet the varying demands of the related insurance and contractholder liabilities (such as paying claims, investment returns and withdrawals). Derivatives are typically used in this strategy to reduce interest rate and foreign currency risks.

#### **Investment Cash Flow Hedges**

*Purpose.* The Company uses interest rate, foreign currency, and combination (interest rate and foreign currency) swap contracts to hedge the interest and foreign currency cash flows of its fixed maturity bonds to match associated insurance liabilities.

Accounting policy. Using cash flow hedge accounting, fair values are reported in other long-term investments or other liabilities and accumulated other comprehensive income and amortized into net investment income or reported in other realized investment gains and losses as interest or principal payments are received.

Cash flows. Under the terms of these various contracts, the Company periodically exchanges cash flows between variable and fixed interest rates and/or between two currencies for both principal and interest. Foreign currency swaps are primarily Euros, Australian dollars, Canadian dollars, Japanese yen, and British pounds, and have terms for periods of up to eight years. Net interest cash flows are reported in operating activities.

Volume of activity. The following table provides the notional values of these derivative instruments for the indicated periods:

	<b>Notional Amount</b> (In millions)				
		As of		As of	
Instrument	Septem	ber 30, 2013	De	ecember 31, 2012	
Interest rate swaps	\$	48	\$	58	
Foreign currency swaps		133		133	
Combination interest rate and foreign currency swaps		50		64	
Total	\$	231	\$	255	

The following table provides the effect of these derivative instruments on the financial statements for the indicated periods:

Fair Value Effect on the Financial Statements (In millions)

							Accounts Pa	yable, A	ccrued								
		Oth	er Lo	er Long-Term Expenses and Other						Gain (Loss) Recognized in							
		I	[nvesti	nents			Lia	bilities		Other Comprehensive Income (1)							
			As of		As of		As of					For	For the nine months ended				
	Sep	tembe	er 30,	Decemb	er 31,	Sep	ptember 30,	Decem	ber 31,		Septer	nber 30,			Septer	nber 30,	
Instrument	_		2013		2012		2013		2012		2013		2012		2013		2012
Interest rate																	
swaps		\$	2	\$	4		\$ -	\$	-	\$	(1)	\$	(1)	\$	(2)	\$	(2)
Foreign currency																	
swaps			1		1		16		18		(4)		(3)		-		(1)
Combination																	
interest rate and																	
foreign currency																	
swaps			-		-		5		13		(1)		(2)		8		(1)
Total		\$	3	\$	5		\$ 21	\$	31	\$	(6)	\$	(6)	\$	6	\$	(4)

<sup>(1)</sup> Other comprehensive income for foreign currency swaps excludes amounts required to adjust future policy benefits for the run-off settlement annuity business.

For the three months and nine months ended September 30, 2013 and 2012, the gains (losses) reclassified from accumulated other comprehensive income into net income were not material. No gains (losses) were recognized due to hedge ineffectiveness and no amounts were excluded from the assessment of hedge effectiveness.

# Derivative instruments associated with the Company s Run-off Reinsurance segment.

As explained in Note 6, on February 4, 2013, the Company entered into an agreement to effectively exit the GMIB and GMDB business. As a result, the following disclosures related to derivative instruments associated with the GMIB and GMDB business are provided for context, including a description of the derivative accounting for the GMIB contracts. Cash flows on derivative instruments associated with the GMIB and GMDB business are reported in operating activities.

## **Guaranteed Minimum Income Benefits (GMIB)**

As described further in Note 6, in 2013, the Company effectively exited the GMIB business by purchasing additional reinsurance coverage for these contracts. The fair value effects on the financial statements are included in Note 8 and the volume of activity is included in Note 17.

*Purpose.* The Company has written reinsurance contracts with issuers of variable annuity contracts that provide annuitants with certain guarantees of minimum income benefits resulting from the level of variable annuity account values compared with a contractually guaranteed

amount (GMIB liabilities). According to the contractual terms of the written reinsurance contracts, payment by the Company depends on the actual account value in the underlying mutual funds and the level of interest rates when the contractholders elect to receive minimum income payments.

# **GMDB and GMIB Hedge Programs**

As a result of the reinsurance agreement with Berkshire to effectively exit the GMDB and GMIB business, the GMDB and GMIB hedge programs were terminated beginning February 4, 2013. See Note 6 for further details regarding this business.

## **Note 11** Variable Interest Entities

When the Company becomes involved with	a variable interest entity	and when the nature of the Company	s involvement with the entity changes,
to determine if the Company is the primary	beneficiary and must co	nsolidate the entity, it evaluates:	

- the structure and purpose of the entity;
- the risks and rewards created by and shared through the entity; and
- the entity s participants ability to direct its activities, receive its benefits and absorb its losses. Participants include the entity s sponsors, equity holders, guarantors, creditors and servicers.

In the normal course of its investing activities, the Company makes passive investments in securities that are issued by variable interest entities for which the Company is not the sponsor or manager. These investments are predominantly asset-backed securities primarily collateralized by foreign bank obligations or mortgage-backed securities. The asset-backed securities largely represent fixed-rate debt securities issued by trusts that hold perpetual floating-rate subordinated notes issued by foreign banks. The mortgage-backed securities represent senior interests in pools of commercial or residential mortgages created and held by special-purpose entities to provide investors with diversified exposure to these assets. The Company owns senior securities issued by several entities and receives fixed-rate cash flows from the underlying assets in the pools.

To provide certain services to its Medicare Advantage customers, the Company contracts with independent physician associations ( IPAs ) that are variable interest entities. Physicians provide health care services to the Medicare Advantage customers and the Company provides medical management and administrative services to the IPAs.

The Company is not the primary beneficiary and does not consolidate these entities because either:

- it had no power to direct the activities that most significantly impact the entities economic performance; or
- it had neither the right to receive benefits nor the obligation to absorb losses that could be significant to these variable interest entities.

The Company has not provided, and does not intend to provide, financial support to these entities that it is not contractually required to provide. The Company performs ongoing qualitative analyses of its involvement with these variable interest entities to determine if consolidation is required. The Company s maximum potential exposure to loss related to the investment entities is limited to the carrying amount of its investment reported in fixed maturities and equity securities, and its aggregate ownership interest is insignificant relative to the total principal amount issued by these entities. The Company s maximum exposure to loss related to the IPA arrangements is limited to their liability for incurred but not reported claims for the Company s Medicare Advantage customers. These liabilities are not material and are generally secured by deposits maintained by the IPAs.

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## Note 12 Pension and Other Postretirement Benefit Plans

The Company and certain of its subsidiaries provide pension, health care and life insurance defined benefits to eligible retired employees, spouses and other eligible dependents through various domestic and foreign plans. The effect of its foreign pension and other postretirement benefit plans is immaterial to the Company s results of operations, liquidity and financial position.

During the first quarter of 2013, the Company announced two changes to its postretirement medical plan that the Company intends to implement as follows:

- Effective March 31, 2013, the Company froze active employees future benefit accruals. A curtailment of benefits occurred as a result of this action because benefits for future services for active employees in the plan were eliminated. Accordingly, during the first quarter of 2013, the Company recorded a pre-tax curtailment gain of \$19 million (\$12 million after-tax) in net income to recognize the remaining prior service cost.
- In the first quarter of 2013, the Company also announced a change in the cost sharing arrangement with retirees for pharmacy subsidy payments received from the U.S. Government effective January 1, 2014. As a result of this plan amendment, the plan was re-measured as of March 31, 2013 resulting in a reduced other post retirement benefit obligation of \$57 million. This reduction was recorded in accumulated other comprehensive income, net of deferred taxes, resulting in an after-tax increase to shareholders equity of \$37 million.

As a result of these actions, changes in the Company s disclosures at December 31, 2012 were as follows:

• The Company disclosed in Note 10 to the Consolidated Financial Statements in its 2012 Form 10-K that it expected to record pre-tax amortization of prior service costs of \$9 million in 2013. The Company had been amortizing these unrecognized gains over a weighted average remaining amortization period of approximately 2.5 years. As a result of the plan changes announced in the first quarter, pre-tax amortization for 2013 is now expected to be \$4 million. The \$57 million negative prior service cost resulting from the plan amendment is being amortized over the average life expectancy of frozen plan participants of approximately 25 years.

For the nine months ended September 30, 2013, the Company sunrecognized actuarial losses and prior service costs (reported in accumulated other comprehensive income) decreased by \$ 113 million pre-tax in the aggregate (\$ 73 million after-tax) resulting in an increase in shareholders equity. This change was primarily a result of the plan amendment described above, normal amortization, and the results of the annual actuarial review completed during the second quarter of 2013, partially offset by the effect of the curtailment.

Pension and Other Postretirement Benefits. Components of net pension and net other postretirement benefit costs were as follows:

	Pension Benefits					Other Postretirement Benefits							
		Months Ended Nine Months Ended Three Months Ended tember 30, September 30, September 30						nths Ended nber 30,					
(In millions)	2013	2012	2013	2012	2013	2012	2013	2012					
Service cost	\$ 1	\$ 1	\$ 2	\$ 2	\$ 1	\$ -	\$ 1	\$ 1					
Interest cost	45	50	136	149	3	4	9	12					
Expected long-term return on plan													
assets	(68)	(69)	(204)	(203)	(1)	-	(1)	-					
Amortization of:													
Net loss from past experience	19	15	56	45		-		-					
Prior service cost		-		-	-	(3)	(3)	(9)					
Curtailment gain		-		-		-	(19)	-					
Settlement loss		-		6		-		-					
Net cost	\$ (3)	\$ (3)	\$ (10)	\$ (1)	\$ 3	\$ 1	\$ (13)	\$ 4					

The Company funds its domestic qualified pension plans at least at the minimum amount required by the Pension Protection Act of 2006. For the nine months ended September 30, 2013, the Company contributed \$174 million of which \$64 million was required and \$110 million was voluntary. In October of 2013, the Company made its final required 2013 contribution of \$21 million. The Company does not expect to make additional contributions for the remainder of 2013.

### Note 13 Debt

Short-term and long-term debt were as follows:

	September 30,	December 31,
(In millions)	2013	2012
Short-term:		
Commercial paper	\$ 100	\$ 200
Current maturities of long-term debt	-	1
Other	105	-
Total short-term debt	\$ 205	\$ 201
Long-term:		
Uncollateralized debt:		
2.75% Notes due 2016	\$ 600	\$ 600
5.375% Notes due 2017	250	250
6.35% Notes due 2018	131	131
8.5% Notes due 2019	251	251
4.375% Notes due 2020	249	249
5.125% Notes due 2020	299	299
6.37% Notes due 2021	78	78
4.5% Notes due 2021	299	299
4% Notes due 2022	743	743
7.65% Notes due 2023	100	100
8.3% Notes due 2023	17	17
7.875% Debentures due 2027	300	300
8.3% Step Down Notes due 2033	83	83
6.15% Notes due 2036	500	500
5.875% Notes due 2041	298	298
5.375% Notes due 2042	750	750
Other	86	38
Total long-term debt	\$ 5,034	\$ 4,986

As described in Note 3, the Company acquired HealthSpring on January 31, 2012. At the acquisition date, HealthSpring had \$326 million of debt outstanding. In accordance with debt covenants, HealthSpring s debt obligation was paid immediately following the acquisition. This repayment was reported as a financing activity in the statement of cash flows for the nine months ended September 30, 2012.

In December 2012, the Company extended the term of its June 2011 five-year revolving credit and letter of credit agreement for \$1.5 billion that permits up to \$500 million to be used for letters of credit. This agreement is diversified among 16 banks, with three banks each having 12% of the commitment and the remainder spread among 13 banks. The credit agreement includes options that are subject to consent by the administrative agent and the committing banks, to increase the commitment amount to \$2 billion and to extend the term past December 2017. The credit agreement is available for general corporate purposes, including as a commercial paper backstop and for the issuance of letters of credit. This agreement has certain covenants, including a financial covenant requiring the Company to maintain a total debt-to-adjusted capital ratio at or below 0.50 to 1.00. As of September 30, 2013, the Company had \$5.7 billion of borrowing capacity within the maximum debt coverage covenant in the agreement in addition to the \$5.2 billion of debt outstanding. There were letters of credit of \$39 million issued as of September 30, 2013.

The Company was in compliance with its debt covenants as of September 30, 2013.

# **Note 14** Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss excludes amounts required to adjust future policy benefits for the run-off settlement annuity business and a portion of deferred acquisition costs associated with the corporate owned life insurance business. As required by GAAP, the Company parenthetically identifies the income statement line item affected by reclassification adjustments in the table below. Changes in the components of accumulated other comprehensive loss were as follows:

Three Months Ended September 30, 2013			
Net unrealized depreciation on securities arising during the period	\$ (4)	\$ -	\$ (4)
	(16)	6	(10)
Net unrealized depreciation, securities	\$ (20)	\$ 6	\$ (14)
	\$ (4)	\$ 2	\$ (2)
Net translation of foreign currencies	\$ 68	\$ (9)	\$ 59
Reclassification adjustment for amortization of net losses from past experience and prior service			
costs (other operating expenses)	\$ 19	\$ (7)	\$ 12
	\$ 19	\$ (7)	\$