ROCKWELL MEDICAL, INC. Form 10-Q May 12, 2014
Table of Contents

United States
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q
(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2014
or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE

ACT OF 1934

For the transition period from

to

Commission File Number: 000-23661

ROCKWELL MEDICAL, INC.

(Exact name of registrant as specified in its charter)

Michigan

(State or other jurisdiction of incorporation or organization)

38-3317208 (I.R.S. Employer Identification No.)

30142 Wixom Road, Wixom, Michigan

(Address of principal executive offices)

48393 (Zip Code)

(248) 960-9009

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year,

if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class
Common Stock, no par value

Outstanding as of April 30, 2014 40,759,976 shares

Table of Contents

Rockwell Medical, Inc.

Index to Form 10-Q

	Page
Part I Financial Information (unaudited)	
Item 1 - Financial Statements (unaudited)	
Consolidated Balance Sheets	3
Consolidated Income Statements	4
Consolidated Statements of Comprehensive Income (Loss)	5
Consolidated Statements of Changes in Shareholders Equity	6
Consolidated Statements of Cash Flows	7
Notes to Consolidated Financial Statements	8
Item 2 - Management s Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3 - Quantitative and Qualitative Disclosures about Market Risk	15
Item 4 - Controls and Procedures	15
Part II Other Information	
Item 1A Risk Factors	16
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	16
Item 6 - Exhibits	16
Signatures	17
Exhibit Index	18
2	

Table of Contents

PART I FINANCIAL INFORMATION

Item 1. Financial Statements

ROCKWELL MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

As of March 31, 2014 and December 31, 2013

(Unaudited)

		March 31, 2014		December 31, 2013
ASSETS				
Cash and Cash Equivalents	\$	661,117	\$	11,881,451
Investments Available for Sale		14,068,482		12,034,622
Accounts Receivable, net of a reserve of \$41,000 in 2014 and \$37,000 in 2013		4,100,453		4,578,319
Inventory		2,909,828		2,799,648
Other Current Assets		602,393		623,734
Total Current Assets		22,342,273		31,917,774
Property and Equipment, net		1,761,165		1,648,949
Intangible Assets		457,958		499,715
Goodwill		920,745		920,745
Other Non-current Assets		1,311,411		1,374,941
Total Assets	\$	26,793,552	\$	36,362,124
LIABILITIES AND SHAREHOLDERS EQUITY				
Note Payable Capitalized Lease Obligations	\$	4,113,013	\$	2,308,145
Accounts Payable	Ψ	5.133.267	Ψ	8,686,153
Accrued Liabilities		4,605,573		6,647,828
Customer Deposits		244.314		207.545
Total Current Liabilities		14,096,167		17,849,671
Long Term Debt		16,224,575		17,916,914
Shareholders Equity:				
Common Shares, no par value, 40,759,976 and 40,110,661 shares issued and outstanding		158,776,957		154,457,878
Common Share Purchase Warrants, 838,071 and 983,071 warrants issued and outstanding		4,225,669		4,895,811
Accumulated Deficit		(166,596,095)		(158,790,569)
Accumulated Other Comprehensive Income		66,279		32,419

Total Shareholders Equity (Deficit)	(3,527,190)	595,539
Total Liabilities And Shareholders Equity	\$ 26,793,552 \$	36,362,124

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

ROCKWELL MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED INCOME STATEMENTS

For the three months ended March 31, 2014 and March 31, 2013

(Unaudited)

	hree Months Ended arch 31, 2014	Three Months Ended March 31, 2013
Sales	\$ 12,963,652	\$ 12,336,374
Cost of Sales	11,283,694	11,055,394
Gross Profit	1,679,958	1,280,980
Selling, General and Administrative	4,090,199	3,916,783
Research and Product Development	4,615,197	12,754,518
Operating Income (Loss)	(7,025,438)	(15,390,321)
Interest and Investment Income, net	74,215	10,672
Interest Expense	854,303	75
Income (Loss) Before Income Taxes	(7,805,526)	(15,379,724)
Income Tax Expense		
Net Income (Loss)	\$ (7,805,526)	\$ (15,379,724)
Basic Earnings (Loss) per Share	\$ (0.20)	\$ (0.72)
Diluted Earnings (Loss) per Share	\$ (0.20)	\$ (0.72)

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

ROCKWELL MEDICAL, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

For the three months ended March 31, 2014 and March 31, 2013

(Unaudited)

	Three Months	Three Months
	Ended	Ended
	March 31, 2014	March 31, 2013
Net Income (Loss)	\$ (7,805,526)	\$ (15,379,724)

Unrealized Gain on Available-for-Sale Invest