

HOULIHAN LOKEY, INC.  
Form SC 13D  
August 28, 2015

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

---

**SCHEDULE 13D**

**Under the Securities Exchange Act of 1934  
(Amendment No. )\***

**Houlihan Lokey, Inc.**

(Name of Issuer)

**Class A Common Stock, par value \$0.001 per share**

(Title of Class of Securities)

**441593100**

(CUSIP Number)

**Christopher M. Crain, Esq.  
General Counsel  
10250 Constellation Blvd., 5th Floor  
Los Angeles, CA 90067  
Telephone: (310) 553-8871**

**Copy to:**

**Marc D. Jaffe, Esq.  
Latham & Watkins LLP  
885 Third Avenue  
New York, NY 10022  
Telephone: (212) 751-4864**

(Name, Address and Telephone Number of Person  
Authorized to Receive Notices and Communications)

Edgar Filing: HOULIHAN LOKEY, INC. - Form SC 13D

August 18, 2015

(Date of Event Which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is subject of this Schedule 13D, and is filing this statement because of Rule 13d-1(e), 13d-1(f) or 13d-1(g), check the following box. o

**Note:** Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 13d-7(b) for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

---

Edgar Filing: HOULIHAN LOKEY, INC. - Form SC 13D

CUSIP No.: 441593100

1. Name of Reporting Person:  
David A. Preiser
2. Check the Appropriate Box if a Member of Group (See Instructions):  
(a)   
(b)
3. SEC Use Only:
4. Source of Funds:  
PF
5. Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e):
6. Citizenship or Place of Organization:  
United States
7. Sole Voting Power:  
0
8. Shared Voting Power:  
0
9. Sole Dispositive Power:  
710,681
10. Shared Dispositive Power:  
0
11. Aggregate Amount Beneficially Owned by Each Reporting Person:  
710,681
12. Check if the Aggregate Amount in Row (11) Excludes Certain Shares:
13. Percent of Class Represented by Amount in Row (11):  
5.6 % (1)
14. Type of Reporting Person:  
IN

Number of  
Shares  
Beneficially  
Owned by  
Each  
Reporting  
Person With:

---

(1) Based upon 12,084,524 shares of the Issuer's Class A Common Stock as reported in the Issuer's prospectus (Form 424B4) filed with the Securities and Exchange Commission on August 14, 2015.

## Explanatory Note

On August 18, 2015, Houlihan Lokey, Inc., a Delaware corporation (the Issuer ), completed its initial public offering (IPO ), in which selling stockholders, including an affiliate of ORIX Corporation ( ORIX ), and certain employees and members of the Issuer's management, sold 12,075,000 shares of Class A common stock.

The Issuer has two classes of authorized common stock, Class A common stock and Class B common stock. The rights of the holders of Class A common stock and Class B common stock are identical, except with respect to voting and conversion rights. Each share of Class A common stock is entitled to one vote per share, while each share of Class B common stock is entitled to ten votes per share and is convertible into one share of Class A common stock.

In connection with the closing of the IPO, the Issuer effected a corporate reorganization, pursuant to which the stockholders of the Issuer's indirect parent, Fram Holdings, Inc. ( Fram ), through a series of reorganization steps, received shares of the Issuer's Class B common stock in exchange for their stockholdings of Fram. These stockholders, other than ORIX, which controlled Fram, are referred to herein as the HL Holders .

Following the closing of the IPO and the sale by the selling stockholders, the HL Holders agreed to hold their shares of Class B common stock indirectly through a new voting trust (the HL Voting Trust ) formed pursuant to a voting trust agreement (the Voting Trust Agreement ) under which all decisions with respect to the voting (but not the disposition) of the Class B common stock held by the HL Holders will be made by the trustees of the HL Voting Trust, in their sole and absolute discretion, without fiduciary duties of any kind to the HL Holders. The HL Voting Trust has three trustees, Scott L. Beiser, Irwin N. Gold and Robert H. Hotz (collectively, the Trustees ).

This Schedule 13D is being filed by Mr. Preiser, in his individual capacity regarding his shares that are subject to the HL Voting Trust but as to which he has individual and complete dispositive power.

## Item 1. Security and Issuer

This Schedule 13D relates to the Class A common stock and Class B common stock of the Issuer. The rights of the holders of Class A common stock and Class B common stock are identical, except with respect to voting and conversion rights. Each share of Class A common stock is entitled to one vote per share. Each share of Class B common stock is entitled to ten votes per share and is convertible into one share of Class A common stock upon the happening of certain specified events, including at the election of the holder.

The principal executive office of the Issuer is 10250 Constellation Blvd., 5th Floor, Los Angeles, California 90067.

## Item 2. Identity and Background

Edgar Filing: HOULIHAN LOKEY, INC. - Form SC 13D

- (a) Name of Person Filing. This Schedule 13D is filed individually by David A. Preiser (the Reporting Person ).
- (b) Principal Business Address. The required information is set forth on Schedule A to this Schedule 13D.
- (c) Present Principal Occupation or Employment and the Name, Principal Business and Address of any Corporation or other Organization in which such Employment is Conducted. The required information is set forth on Schedule A to this Schedule 13D.
- (d) Criminal Proceedings. Within the last five years, neither the HL Voting Trust nor any person named in Schedule A has been convicted in any criminal proceedings.

Civil Proceedings. Within the last five years, neither the HL Voting Trust nor any person named in Schedule A was a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future

violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

(e) Citizenship. The required information is set forth on Schedule A to this Schedule 13D.

**Item 3. Source and Amount of Funds or Other Consideration**

As of August 28, 2015, the Reporting Person has deposited 710,681 shares of Class B Common Stock into the HL Voting Trust. The Reporting Person acquired these shares in the reorganization transactions that occurred with the Issuer's IPO. Specifically, on the closing date of the IPO, the HL Holders acquired Class B Common Stock in the merger (the Merger) of the Issuer into HL Transitory Merger Company, Inc. (NewCo), as successor to Fram Holdings Inc., with the Issuer as the surviving entity of the Merger. The shares of Class B Common Stock were acquired by the HL Holders in exchange for securities of NewCo held by such stockholders (based on an exchange ratio of one Class B common share for each one cancelled NewCo share, with no additional consideration) (the Merger Exchange).

As a result of the Merger Exchange and following the sale of shares in the Issuer's IPO, the Reporting Person currently holds 710,681 shares of shares of Class B Common Stock (of which 49,926 shares are unvested and vest based on continued service with the Issuer), all of which shares are subject to the HL Voting Trust.

**Item 4. Purpose of Transaction**

The Issuer and the HL Holders, including the Reporting Person, entered into the Voting Trust Agreement on August 18, 2015. Pursuant to the Voting Trust Agreement, the HL Holders deposited their shares of Class B Common Stock into the HL Voting Trust following the closing of the IPO and appointed Scott L. Beiser, Irwin N. Gold and Robert H. Hotz as initial trustees of the HL Voting Trust (collectively, the Trustees). As more fully described in the Voting Trust Agreement (incorporated by reference as an exhibit hereto), the Trustees (as determined by majority vote) have the power to vote, to execute consents, to enter into voting agreements, and to grant proxies with respect to vested and unvested shares of Class B Common Stock deposited into the HL Voting Trust (the Trust Shares) by the HL Holders.

The Reporting Person is the Co-President and a member of the Issuer's Board of Directors.

The shares of the Reporting Person that are deposited into the HL Voting Trust may be sold by the Reporting Person in his individual and sole discretion, subject to the lock up agreements described below. The Reporting Person intends to individually review his investment in the Issuer on a continuing basis and any actions he might undertake will be dependent upon his review of numerous factors, including, but not limited to: an ongoing evaluation of the Issuer's business, financial condition, operations and prospects; price levels of the Issuer's securities; general market, industry and economic conditions; the relative attractiveness of alternative business and investment opportunities; and other future developments. The Reporting Person may, at any time and from time to time, acquire additional securities of the Issuer, or retain or sell all or a portion of the securities of the Issuer then held, in the open market or in privately negotiated transactions.

Edgar Filing: HOULIHAN LOKEY, INC. - Form SC 13D

Except as noted above, the Reporting Person does not have any current plans or proposals which relate to or would result in any matters set forth in Items 4(a) through 4(j) of Schedule 13D.

**Item 5. Interest in Securities of the Issuer**

(a)-(b) The aggregate number and percentage of the class of securities of the Issuer and the voting and dispositive power of the Reporting Person is set forth below:

		<b>Scott J. Preiser</b>
(a)	Amount beneficially owned:	710,681
(b)	Percent of class:	5.6%(a)(b)

(c) Number of shares as to which such person has:	
(i) Sole power to vote or to direct the vote:	0(c)
(ii) Shared power to vote or to direct the vote:	0
(iii) Sole power to dispose or to direct the disposition of:	710,681(c)
(iv) Shared power to dispose or to direct the disposition of:	0

(a) Based upon 12,084,524 shares of the Issuer's Class A Common Stock as reported in the Issuer's prospectus (Form 424B4) filed with the Securities and Exchange Commission on August 14, 2015.

(b) Each HL Holder retains sole dispositive power over the shares deposited in the HL Voting Trust. As a result, the Reporting Person retains dispositive control over his 710,681 shares of Class B common stock, which represents a dispositive power beneficial ownership percentage of 5.6% of the Issuer's Class A common stock. Includes 49,926 shares of unvested Class B common stock subject to vesting based on continued service with the Issuer.

(c) Pursuant to the Voting Trust Agreement, the Trustees, acting by majority vote, have voting control over the Trust Shares, but no dispositive power over any of the Trust Shares.

(c) Transactions in the Issuer's Common Stock within 60 Days. Except for the sales effected by the Reporting Person as set forth in Item 3 of this Schedule 13D, no other transactions in the Issuer's Class A Common Stock have been effected by the Reporting Person within the past 60 days.

(d) Right to Receive or Power to Direct Receipt of Dividends from or Proceeds from the Sale of Issuer Securities. The Reporting Person does not know of any other person having the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of the Issuer's Class A (or Class B Common Stock upon conversion) held in the name of the Reporting Person and reported herein.

(e) Not applicable.

**Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer.**

Voting Trust Agreement. In connection with the closing of the IPO, the Issuer and the HL Holders, including the Reporting Person, entered into a Voting Trust Agreement on August 18, 2015, which created the HL Voting Trust. Pursuant to the Voting Trust Agreement, the Trustees have the right to vote the shares of the shares of Class B common stock held by the HL Holders in the HL Trust in their sole and absolute discretion on any matter, without fiduciary duties of any kind to the HL Holders. The Voting Trust Agreement will terminate upon written agreement among the parties or upon the conversion of all Trust Shares into Class A Common Stock of the Issuer (subject to certain trustee indemnification provisions). On August 28, 2015, the Issuer and the Trustees entered into an amendment to the Voting Trust Agreement ( Amendment No. 1 to the Voting Trust Agreement ) pursuant to which (i) any additional voting securities of the Issuer received by any HL Holder party to the Voting Trust Agreement (other than in connection with acquisition of the Issuer's voting securities on the open market) during the term of the Voting Agreement shall be deposited in trust with the Trustees, pursuant to the terms and the Voting Trust Agreement, and (ii) in connection with future equity grants to employees of the Issuer or any of its subsidiaries who are not party to the Voting Trust Agreement, such employees may become



Edgar Filing: HOULIHAN LOKEY, INC. - Form SC 13D

a party to the Voting Trust Agreement under certain circumstances and deposit such equity grants into the HL Voting Trust. The foregoing descriptions of the Voting Trust Agreement and Amendment No. 1 to the Voting Trust Agreement are qualified in their entirety by reference to the full text of the Voting Trust Agreement and Amendment No. 1 to the Voting Trust Agreement, copies of which are filed as Exhibit 9.1 to the Issuer's Current Report on Form 8-K, filed with the Securities and Exchange Commission on August 21, 2015, and as Exhibit 9.1 to the Issuer's Current Report on Form 8-K, filed with the Securities and Exchange Commission on August 28, 2015, respectively.

Lock-Up Agreements. All of the Issuer's executive officers, directors and holders of substantially all of the Issuer's outstanding Class B common stock, including the Reporting Person, are subject to letter agreements (the Underwriters Lock-Up Agreement) that restrict their ability to transfer shares of the Issuer's capital stock until February 8, 2016, without the consent of the representatives of the underwriters in the IPO. In addition, each of the HL Holders, including the Reporting Person, entered into a letter agreement (the Company Lock-Up Agreement) with the Issuer.

The Underwriters Lock-Up Agreement provides that without the prior written consent of the representatives of the underwriters, each of the HL Holders will not, subject to limited exceptions, during the 180-day period ending February 8, 2016, subject to extension in specified circumstances:

- offer, pledge, announce the intention to sell, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend, or otherwise transfer or dispose of, directly or indirectly, or, in the case of the Issuer, file with the SEC a registration statement under the Securities Act relating to, any shares of the Issuer's common stock or any securities convertible into or exercisable or exchangeable for shares of the Issuer's common stock;
- enter into any swap or other arrangement that transfers to another, all or a portion of the economic consequences of ownership of the Issuer's common stock or any securities convertible into or exercisable or exchangeable for shares of the Issuer's common stock; or
- in the case of the Issuer's directors, executive officers and holders of substantially all of the Issuer's common stock (including securities convertible into or exchangeable or exercisable for the Issuer's common stock), make any demand for or exercise any right with respect to the registration of any shares of the Issuer's common stock or any security convertible into or exercisable or exchangeable for the Issuer's common stock,

whether any transaction described above is to be settled by delivery of the Issuer's Class A common stock or such other securities, in cash or otherwise.

Pursuant to the Company Lock-Up Agreement, shares of the Issuer's Class B common stock held in the HL Voting Trust will become transferable in three equal installments on each of the third, fourth and fifth anniversary of the IPO, subject to acceleration in certain circumstances, and provided, that shares of the Issuer's common stock held by managing directors and certain senior corporate officers of the Issuer whose employment with the Issuer or any of its subsidiaries terminates prior to the third anniversary of the IPO for reasons other than death or disability will be subject to transfer restrictions, and will be ineligible to participate in any follow-on offerings, in each case, through the seventh anniversary of the IPO. Notwithstanding the foregoing, the Company Lock-Up Agreement provides that following the expiration of the Underwriters Lock-Up Agreement:

- up to 10% of each HL Holder's shares held through the HL Voting Trust may be transferred for the purpose of charitable gifts and transfers to various family trusts for estate planning purposes, with any shares transferred under this exception reducing the number of shares that become transferable on the next transferability date; and

## Edgar Filing: HOULIHAN LOKEY, INC. - Form SC 13D

- the Issuer's board of directors may authorize sales in underwritten offerings in accordance with the terms of the registration rights agreement entered into between HL and HL Holders who have deposited their shares of the Issuer's Class B common stock into the HL Voting Trust.

Under the Company Lock-Up Agreement, the Issuer's board of directors may consent to exceptions to those transfer restrictions, subject to any limitations or conditions imposed by it. The foregoing descriptions of the Underwriters' Lock-Up Agreement and the Company Lock-Up Agreement are qualified in their entirety by reference to the full text of the Underwriters' Lock-Up Agreement and the Company Lock-Up Agreement. The form of Underwriters' Lock-Up Agreement is included in the form of Underwriting Agreement, filed as Exhibit 1.1 to the Issuer's Registration Statement on Form S-1, filed with the Securities and Exchange Commission on August 7, 2015. The form of Company Lock-Up Agreement was filed as Exhibit 10.2 to the Issuer's Registration Statement on Form S-1, filed with the Securities and Exchange Commission on July 10, 2015.

Registration Rights Agreement. In connection with the IPO, the Issuer entered into a Registration Rights Agreement with the HL Holders pursuant to which these holders can demand that the Issuer file a registration statement relating to shares of the Issuer's common stock, including shares of the Issuer's Class A common stock issuable upon conversion of the shares of the Issuer's Class B common stock (referred to herein as the registrable shares). These holders can request that their registrable shares be covered by a registration statement that the Issuer is otherwise

filing. These rights are subject to the lock-up provisions discussed above. The foregoing description of the Registration Rights Agreement is qualified in its entirety by reference to the full text of the Registration Rights Agreement, a copy of which is filed as Exhibit 10.2 to the Issuer's Current Report on Form 8-K, filed with the Securities and Exchange Commission on August 21, 2015

The descriptions contained in this Schedule 13D of the aforementioned agreements are summaries only and are qualified in their entireties by the actual terms of each such agreement, which are incorporated herein by this reference. See Item 7 Material to be Filed as Exhibits.

Except for the aforementioned agreements, the Reporting Person has not entered into any contracts, arrangements, understandings or relationships with respect to securities of the Issuer.

**Item 7. Material to be Filed as Exhibits.**

<b>Exhibit No.</b>	<b>Description</b>
99.1	Power of Attorney (David A. Preiser)
99.2	Voting Trust Agreement (incorporated by reference to Exhibit 9.1 of the Issuer's Current Report on Form 8-K filed August 21, 2015)
99.3	Amendment No. 1 to Voting Trust Agreement (incorporated by reference to Exhibit 9.1 of the Issuer's Current Report on Form 8-K filed August 28, 2015)
99.4	Registration Rights Agreement (incorporated by reference to Exhibit 10.2 of the Issuer's Current Report on Form 8-K filed August 21, 2015)
99.5	Form of Company Lock-Up Agreement (incorporated by reference to Exhibit 10.2 of the Issuer's Registration Statement on Form S-1 filed July 10, 2015 (File No. 333-205610))
99.6	Underwriting Agreement (incorporated by reference to Exhibit 1.1 of the Issuer's Registration Statement on Form S-1, filed August 7, 2015 (File No. 333-205610))

SIGNATURE

After reasonable inquiry and to the best of the undersigned's knowledge and belief, the undersigned certifies that the information set forth in this statement is true, complete and correct.

Dated: August 28, 2015

**DAVID A. PREISER:**

By: /s/ J. Lindsey Alley  
Name: J. Lindsey Alley  
Title: Attorney-in-Fact for David A. Preiser

**SCHEDULE A**

Information regarding the Reporting Person is set forth below.

<b>Name</b>	<b>Business Address</b>	<b>Principal Occupation or Employment and Corporation or Organization in which such Employment is Conducted</b>	<b>Citizenship or Place of Organization</b>
David A. Preiser	Houlihan Lokey, Inc. 10250 Constellation Blvd. 5th Floor Los Angeles, CA 90067	Co-President and Director Houlihan Lokey, Inc. (business address listed opposite)	United States