Summer Infant, Inc. Form 10-Q August 02, 2016 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended July 2, 2016

Summer Infant, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Commission File Number: 001-33346

Delaware

(State or Other Jurisdiction Of Incorporation or Organization)

20-1994619

(IRS Employer Identification No.)

1275 Park East Drive Woonsocket, RI 02895 (Address of principal executive offices) (Zip Code)

(401) 671-6550

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the last 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer O

Non-accelerated filer O

(Do not check if a smaller reporting company)

Accelerated filer O
Smaller reporting company X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of August 1, 2016, there were 18,447,294 shares outstanding of the registrant s Common Stock, \$0.0001 par value per share.

Table of Contents

Summer Infant, Inc.`

Form 10-Q

Table of Contents

| | | Page Number |
|-------------------|---|-------------|
| Part I. | Financial Information | |
| Item 1. | Condensed Consolidated Financial Statements (unaudited) | 1 |
| | Condensed Consolidated Balance Sheets as of July 2, 2016 (unaudited) and January 2, 2016 | 1 |
| | Condensed Consolidated Statements of Operations for the Three and Six Months Ended July 2, 2016 and July 4, 2015 (unaudited) | 2 |
| | Condensed Consolidated Statements of Comprehensive Income (Loss) for the Three and Six Months Ended July 2, 2016 and July 4, 2015 (unaudited) | 3 |
| | Condensed Consolidated Statements of Cash Flows for the Six Months Ended July 2, 2016 and July 4, 2015 (unaudited) | 4 |
| | Notes to Condensed Consolidated Financial Statements | 5 |
| Item 2. | Management s Discussion and Analysis of Financial Condition and Results of Operations | 11 |
| Item 3. | Quantitative and Qualitative Disclosure About Market Risk | 15 |
| Item 4. | Controls and Procedures | 15 |
| Part II. | Other Information | |
| Item 1. | <u>Legal Proceedings</u> | 16 |
| Item 1A. | Risk Factors | 16 |
| Item 2. | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 16 |
| Item 3. | <u>Defaults Upon Senior Securities</u> | 16 |
| Item 4. | Mine Safety Disclosures | 16 |
| Item 5. | Other Information | 16 |
| Item 6. | <u>Exhibits</u> | 16 |
| <u>Signatures</u> | | 17 |

PART I. FINANCIAL INFORMATION

ITEM 1. Condensed Consolidated Financial Statements (unaudited)

Summer Infant, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets

Note that all amounts presented in the table below are in thousands of U.S. dollars, except share amounts and par value amounts.

| | Unaudited July 2, 2016 | | | January 2, 2016 | | |
|--|------------------------------|---------|----|--------------------|--|--|
| ASSETS | | | | | | |
| CURRENT ASSETS | | | | | | |
| Cash and cash equivalents | \$ | 1,147 | \$ | 923 | | |
| Trade receivables, net of allowance for doubtful accounts | | 38,329 | | 40,514 | | |
| Inventory, net | | 36,633 | | 36,846 | | |
| Prepaid and other current assets | | 1,994 | | 1,758 | | |
| TOTAL CURRENT ASSETS | | 78,103 | | 80,041 | | |
| Property and equipment, net | | 11,311 | | 12,007 | | |
| Other intangible assets, net | | 18,159 | | 18,512 | | |
| Deferred tax assets, net | | 2,515 | | 2,483 | | |
| Other assets | | 103 | | 95 | | |
| TOTAL ASSETS | \$ | 110,191 | \$ | 113,138 | | |
| LIABILITIES AND STOCKHOLDERS EQUITY CURRENT LIABILITIES | | | | | | |
| Accounts payable | \$ | 28,898 | \$ | 29,541 | | |
| Accrued expenses | Ψ | 8,975 | 4 | 9,584 | | |
| Current portion of long term debt (including capital leases) | | 4,519 | | 3,318 | | |
| TOTAL CURRENT LIABILITIES | | 42,392 | | 42,443 | | |
| Long-term debt, less current portion and unamortized debt issuance costs | | 45,788 | | 48,767 | | |
| Other liabilities | | 2,768 | | 2,962 | | |
| TOTAL LIABILITIES | | 90,948 | | 94,172 | | |
| STOCKHOLDERS EQUITY Preferred Stock, \$0.0001 par value, 1,000,000 authorized, none issued or outstanding at | | · | | | | |
| July 2, 2016 and January 2, 2016, respectively | | | | | | |
| Common Stock \$0.0001 par value, authorized, issued and outstanding of 49,000,000, | | | | | | |
| 18,718,943, and 18,447,294 at July 2, 2016 and 49,000,000, 18,639,407, and 18,367,758 at | | | | | | |
| January 2, 2016, respectively | | 2 | | 2 | | |
| Treasury Stock at cost (271,649 shares) | | (1,283) | | (1,283) | | |
| (,,,, | | (1,200) | | (2,200) | | |

| Additional paid-in capital | 76,084 | 75,812 |
|---|------------------|----------|
| Accumulated deficit | (53,140) | (53,063) |
| Accumulated other comprehensive loss | (2,420) | (2,502) |
| TOTAL STOCKHOLDERS EQUITY | 19,243 | 18,966 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$ 110,191 \$ | 113,138 |

See notes to condensed consolidated financial statements

Summer Infant, Inc. and Subsidiaries

Condensed Consolidated Statements of Operations

Note that all amounts presented in the table below are in thousands of U.S. dollars, except share and per share amounts.

| | Unaudited For the three months ended July 2, July 4, 2016 2015 | | | Jnaudited six months ended July 4, 2015 | | |
|---|--|----|------------|--|----|------------|
| Net sales | \$ 50,575 | \$ | 51,807 | \$ 100,245 | \$ | 104,820 |
| Cost of goods sold | 34,374 | | 38,036 | 68,318 | | 74,074 |
| Gross profit | 16,201 | | 13,771 | 31,927 | | 30,746 |
| General & administrative expenses | 9,981 | | 11,972 | 20,734 | | 22,282 |
| Selling expenses | 3,901 | | 4,308 | 7,817 | | 9,176 |
| Depreciation and amortization | 1,160 | | 1,318 | 2,316 | | 2,652 |
| Operating income (loss) | 1,159 | | (3,827) | 1,060 | | (3,364) |
| Interest expense, net | 628 | | 1,318 | 1,268 | | 2,164 |
| Income (loss) before provision (benefit) for income taxes | 531 | | (5,145) | (208) | | (5,528) |
| Provision (benefit) for income taxes | 275 | | (1,672) | (131) | | (1,813) |
| Net income (loss) | \$ 256 | \$ | (3,473) | \$ (77) | \$ | (3,715) |
| Net income (loss) per share: | | | | | | |
| BASIC | \$ 0.01 | \$ | (0.19) | \$ 0.00 | \$ | (0.20) |
| DILUTED | \$ 0.01 | \$ | (0.19) | \$ 0.00 | \$ | (0.20) |
| Weighted average shares outstanding: | | | | | | |
| BASIC | 18,421,132 | | 18,230,893 | 18,403,852 | | 18,204,545 |
| DILUTED | 18,421,955 | | 18,230,893 | 18,403,852 | | 18,204,545 |

See notes to condensed consolidated financial statements.

Summer Infant, Inc. and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income (Loss)

Note that all amounts presented in the table below are in thousands of U.S. dollars.

| | Unaudited For the three months ended | | | | Unaudited For the six months ended | | | |
|---|--|---------------|----|-----------------|--|----|-----------------|--|
| | | ıly 2, 016 | | July 4, 2015 | July 2, 2016 | | July 4, 2015 | |
| Net income (loss) | \$ | 256 | \$ | (3,473) \$ | (77) | \$ | (3,715) | |
| Other comprehensive (loss) income: | | | | | | | | |
| Changes in foreign currency translation adjustments | | (130) | | 203 | 82 | | (392) | |
| | | | | | | | | |
| Comprehensive income (loss) | \$ | 126 | \$ | (3,270) \$ | 5 | \$ | (4,107) | |

See notes to condensed consolidated financial statements.

Summer Infant, Inc. and Subsidiaries

Condensed Consolidated Statements of Cash Flows

Note that all amounts presented in the table below are in thousands of U.S. dollars.

| | Unaudited For the six months ended July 2, July 4, 2016 2015 | | |
|---|--|----|---------|
| Cash flows from operating activities: | | | |
| Net (loss) income | \$ (77) | \$ | (3,715) |
| Adjustments to reconcile net (loss) income to net cash provided by operating activities | | | |
| Depreciation and amortization | 2,294 | | 2,619 |
| Stock-based compensation expense | 218 | | 419 |
| Changes in assets and liabilities: | | | |
| Decrease (increase) in trade receivables | 2,080 | | (1,192) |
| Decrease in inventory | 105 | | 1,517 |
| (Increase) in prepaids and other assets | (272) | | (647) |
| (Decrease) increase in accounts payable and accrued expenses | (1,301) | | 7,029 |
| Net cash provided by operating activities | 3,047 | | 6,030 |