

HOYT DAVID A  
Form 4  
January 10, 2012

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
HOYT DAVID A

(Last) (First) (Middle)  
420 MONTGOMERY STREET  
(Street)

SAN FRANCISCO, CA 94104

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
WELLS FARGO & CO/MN [WFC]

3. Date of Earliest Transaction  
(Month/Day/Year)  
01/09/2012

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Sr. Executive Vice President

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V Amount (D) Price			
Common Stock, \$1 2/3 Par Value	12/21/2011		G	V 4,000 D \$ 0 416,099		I	Through Family Trust
Common Stock, \$1 2/3 Par Value	12/21/2011		G	V 1,000 A \$ 0 1,830		I	By AH Gifting Trust
Common Stock, \$1 2/3 Par Value	12/21/2011		G	V 1,000 A \$ 0 1,830		I	By EH Gifting Trust

Edgar Filing: HOYT DAVID A - Form 4

Common Stock, \$1 2/3 Par Value	12/21/2011	G	V	1,000	A	\$ 0	1,000	I	By ECH Gifting Trust
Common Stock, \$1 2/3 Par Value	12/21/2011	G	V	1,000	A	\$ 0	1,000	I	By MAH Gifting Trust
Common Stock, \$1 2/3 Par Value	01/09/2012	M		437,407	A	\$ 23.3	853,506	I	Through Family Trust
Common Stock, \$1 2/3 Par Value	01/09/2012	F		386,225	D	\$ 29.31	467,281	I	Through Family Trust
Common Stock, \$1 2/3 Par Value							1,680	I	By Trust for AH
Common Stock, \$1 2/3 Par Value							1,680	I	By Trust for EH(1)
Common Stock, \$1 2/3 Par Value							1,680	I	By Trust for EH(2)
Common Stock, \$1 2/3 Par Value							1,680	I	By Trust for MH(1)
Common Stock, \$1 2/3 Par Value							1,680	I	By Trust for MH(2)
Common Stock, \$1 2/3 Par Value							50,242.1898 <u>(1)</u>	I	Through 401(k) Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

Edgar Filing: HOYT DAVID A - Form 4

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D)			6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Underlying Security (Instr. 3 and 4)
					V	(A)	(D)	Date Exercisable	Expiration Date	
Employee Stock Purchase Option	\$ 23.3	01/09/2012		M		437,407		02/26/2003	02/26/2012	Common Stock, \$1 2/3 Par Value
Employee Stock Purchase Option	\$ 29.31	01/09/2012		A	379,107			01/09/2012	02/26/2012	Common Stock, \$1 2/3 Par Value

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
HOYT DAVID A 420 MONTGOMERY STREET SAN FRANCISCO, CA 94104			Sr. Executive Vice President	

## Signatures

David A. Hoyt, by Ross E. Jeffries, as Attorney-in-Fact 01/10/2012

\_\_Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Reflects share equivalent of units in the Wells Fargo ESOP Fund of the Wells Fargo 401(k) Plan as of December 31, 2011, as if investable cash equivalents held by the Plan were fully invested in Wells Fargo Common Stock.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.