TRIPLE-S MANAGEMENT CORP Form 10-Q November 08, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to\_\_\_\_\_

COMMISSION FILE NUMBER: 001-33865 Triple-S Management Corporation

Puerto Rico66-0555678(State or other jurisdiction of incorporation or organization)(I.R.S. Employer Identification No.)1441 F.D. Roosevelt Avenue00920San Juan, Puerto Rico00920(Address of principal executive offices)(Zip code)

(787) 749-4949 (Registrant's telephone number, including area code)

Not applicable (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting

company" in Rule 12b-2 of the Exchange Act.

Lange accelenated film	Accelerated
Large accelerated filer	filer
	Smaller
Non-accelerated filer	reporting
	company
Emanging growth commonly	

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of each class	Outstanding at September 30, 2018
Common Stock Class A, \$1.00 par value	950,968
Common Stock Class B, \$1.00 par value	21,985,524

Triple-S Management Corporation	
FORM 10-Q	
For the Quarter Ended September 30, 2018	
Table of Contents	
Part I – Financial Information	3
Item 1. Financial Statements	3
Item 2. Management's Discussion and Analysis	s of Financial Condition and Results of Operations 3-
Cautionary Statement Regarding Forward-Loo	king Information 34
Overview	34
Recent Developments	35
Recent Accounting Standards	37
Managed Care Membership	38
Consolidated Operating Results	39
Managed Care Operating Results	41
Life Insurance Operating Results	44
Property and Casualty Insurance Operating Re	sults 45
Liquidity and Capital Resources	46
<u> </u>	
Item 3. Quantitative and Qualitative Disclosu	res about Market Risk 47
Item 4. Controls and Procedures	48
<u>Part II – Other Informatio</u> n	48
Item 1. Legal Proceedings	48
Item 1A. Risk Factors	48
Item 2. <u>Unregistered Sales of Equity Securitie</u>	es and Use of Proceeds 49
Item 3. Defaults Upon Senior Securities	49
Item 4. Mine Safety Disclosures	49
Item 5. Other Information	49
Item 6. <u>Exhibits</u>	49
<u>SIGNATURES</u>	50

#### <u>Table of Contents</u> Part I – Financial Information

Item 1. Financial Statements

### Triple-S Management Corporation

Condensed Consolidated Balance Sheets (Unaudited)

(dollar amounts in thousands, except share data)

	September 30, 2018	December 31, 2017
Assets		
Investments and cash:		
Fixed maturities available for sale, at fair value	\$ 1,224,050	\$ 1,216,788
Fixed maturities held to maturity, at amortized cost	2,490	2,319
Equity investments, at fair value	306,360	342,309
Other invested assets, at net asset value	73,127	34,984
Policy loans	9,680	9,077
Cash and cash equivalents	107,091	198,941
Total investments and cash	1,722,798	1,804,418
Premiums and other receivables, net	632,897	899,327
Deferred policy acquisition costs and value of business acquired	209,205	200,788
Property and equipment, net	78,445	74,716
Deferred tax asset	83,593	65,123
Goodwill	25,397	25,397
Other assets	66,093	46,996
Total assets	\$ 2,818,428	\$ 3,116,765
Liabilities and Stockholders' Equity		
Claim liabilities	\$ 1,038,114	\$ 1,106,876
Liability for future policy benefits	355,366	339,507
Unearned premiums	78,544	86,349
Policyholder deposits	174,126	176,534
Liability to Federal Employees' Health Benefits and		
Federal Employees' Programs	41,880	52,287
Accounts payable and accrued liabilities	246,750	354,894
Deferred tax liability	3,210	21,891
Long-term borrowings	29,681	32,073
Liability for pension benefits	30,919	33,672
Total liabilities	1,998,590	2,204,083
Stockholders' equity:		
Triple-S Management Corporation stockholders' equity		
Common stock Class A, \$1 par value. Authorized 100,000,000 shares;		
issued and outstanding 950,968 at September 30, 2018 and December 31,		
2017, respectively	951	951
Common stock Class B, \$1 par value. Authorized 100,000,000 shares;		
issued and outstanding 21,985,524 and 22,627,077 shares at September 30,		
2018 and December 31, 2017, respectively	21,986	22,627
Additional paid-in capital	34,231	53,142
Retained earnings	772,872	785,390
Accumulated other comprehensive (loss) income	(9,531	) 51,254

Total Triple-S Management Corporation stockholders' equity	820,509	913,364
Non-controlling interest in consolidated subsidiary	(671	) (682
Total stockholders' equity	819,838	912,682
Total liabilities and stockholders' equity	\$ 2,818,428	\$ 3,116,765

See accompanying notes to unaudited condensed consolidated financial statements.

3

)

## Table of Contents

Triple-S Management Corporation

Condensed Consolidated Statements of Earnings (Unaudited)

(dollar amounts in thousands, except per share data)

	Three months ended September 30,			Nine months September 3	ed		
	2018		2017	2018		2017	
Revenues:							
Premiums earned, net	\$ 742,445		\$ 714,325	\$ 2,236,249		\$ 2,139,489	
Administrative service fees	3,802		3,391	11,216		12,318	
Net investment income	16,168		12,395	45,630		37,109	
Other operating revenues	1,575		941	4,234		3,027	
Total operating revenues	763,990		731,052	2,297,329		2,191,943	
Net realized investment (losses) gains	(956	)	3,753	1,065		8,143	
Net unrealized investment gains (losses) on equity	7						
investments	5,632		-	(11,343	)	-	
Other income, net	1,943		3,409	3,600		6,521	
Total revenues	770,609		738,214	2,290,651		2,206,607	
Benefits and expenses:							
Claims incurred	648,580		583,625	1,959,707		1,815,785	
Operating expenses	141,026		119,145	408,772		348,811	
Total operating costs	789,606		702,770	2,368,479		2,164,596	
Interest expense	2,000		1,709	5,515		5,116	
Total benefits and expenses	791,606		704,479	2,373,994		2,169,712	
(Loss) income before taxes	(20,997	)	33,735	(83,343	)	36,895	
Income tax (benefit) expense	(3,430	)	11,824	(30,944	)	6,622	
Net (loss) income	(17,567	)	21,911	(52,399	)	30,273	
Net (loss) income attributable to non-controlling							
interest	-		(1	) 1		(2	)
Net (loss) income attributable to Triple-S							
Management Corporation	\$ (17,567	)	\$ 21,912	\$ (52,400	)	\$ 30,275	

See accompanying notes to unaudited condensed consolidated financial statements.

## Table of Contents

Triple-S Management Corporation

Condensed Consolidated Statements of Comprehensive (Loss) Income (Unaudited)

(dollar amounts in thousands)

	Three months ended September 30,			Nine month September 3	ded		
	2018		2017	2018		2017	
Net (loss) income	\$ (17,567	)	\$ 21,911	\$ (52,399	)	\$ 30,273	
Other comprehensive (loss) income, net of tax:							
Net unrealized change in fair value of available for							
sale securities, net of taxes	(6,216	)	1,851	(21,312	)	14,719	
Defined benefit pension plan:							
Actuarial loss, net	147		48	409		154	
Total other comprehensive (loss) income, net of tax	(6,069	)	1,899	(20,903	)	14,873	
Comprehensive (loss) income	(23,636	)	23,810	(73,303	)	45,146	
Comprehensive (loss) income attributable to							
non-controlling interest	-		(1	) 1		(2	)
Comprehensive (loss) income attributable to Triple-S							
Management Corporation	\$ (23,636	)	\$ 23,811	\$ (73,303	)	\$ 45,148	

See accompanying notes to unaudited condensed consolidated financial statements.

### <u>Table of Contents</u> Triple-S Management Corporation Condensed Consolidated Statements of Stockholders' Equity (Unaudited) (dollar amounts in thousands)

	2018	2017
Balance at January 1	\$913,364	\$863,163
Share-based compensation	3,462	1,651
Repurchase and retirement of common stock	(23,014)	(12,553)
Comprehensive (loss) income	(73,303)	45,148
Total Triple-S Management Corporation stockholders' equity	820,509	897,409
Non-controlling interest in consolidated subsidiary	(671)	(679)
Balance at September 30	\$819,838	\$896,730

See accompanying notes to unaudited condensed consolidated financial statements.

<u>Table of Contents</u> Triple-S Management Corporation Condensed Consolidated Statements of Cash Flows (Unaudited) (Dollar amounts in thousands)

	Nine month September 2018	
Cash flows from operating activities:	¢ ( <b>50</b> 000 )	<b>*</b> • • • • <b>•</b> • • •
Net (loss) income	\$(52,399)	\$30,273
Adjustments to reconcile net (loss) income to net cash (used in) provided by operating activities:		
Depreciation and amortization	9,933	9,835
Net amortization of investments	3,747	7,396
Additions to the allowance for doubtful receivables	7,085	2,043
Deferred tax benefit	(33,006)	(9,993)
Net realized investment gain on sale of securities	(1,065)	(8,143)
Net unrealized loss on equity investments	11,343	-
Interest credited to policyholder deposits	4,288	3,151
Share-based compensation	3,462	1,651
Decrease (increase) in assets:		
Premium and other receivables, net	259,345	(646,650)
Deferred policy acquisition costs and value of business acquired	(5,943)	(7,139)
Deferred taxes	606	(218)
Other assets	(19,657)	2,976
(Decrease) increase in liabilities:		
Claim liabilities	(68,762)	620,755
Liability for future policy benefits	15,859	15,286
Unearned premiums	(7,805)	86,509
Liability to Federal Employees' Health Benefits and Federal Employees' Programs	(10,407)	12,372
Accounts payable and accrued liabilities	(120,552)	71,745
Net cash (used in) provided by operating activities	(3,928)	191,849

(Continued)

### Table of Contents

Table of Contents	Nine month September 3 2018			
Cash flows from investing activities:				
Proceeds from investments sold or matured:				
Securities available for sale:				
Fixed maturities sold	\$1,042,720	S	\$287,223	
Fixed maturities matured/called	18,133		15,503	
Securities held to maturity:				
Fixed maturities matured/called	2,066		1,546	
Equity investments sold	150,024		38,318	
Other invested assets sold	2,040		-	
Acquisition of investments:				
Securities available for sale:				
Fixed maturities	(1,113,587	')	(260,538	8)
Securities held to maturity:				
Fixed maturities	(2,238	)	(1,550	)
Equity investments	(113,108	)	(75,507	)
Other invested assets	(38,501	)	-	
Decrease in other investments	(144	)	(2,207	)
Net change in policy loans	(603	)	(696	)
Net capital expenditures	(12,315	)	(15,949	)
Net cash used in investing activities	(65,513	)	(13,857	)
Cash flows from financing activities:		·		,
Change in outstanding checks in excess of bank balances	9,104		8,371	
Repayments of long-term borrowings	(2,427	)	(2,028	)
Repurchase and retirement of common stock	(22,390	)	(12,553	)
Proceeds from policyholder deposits	14,726	-	12,130	
Surrenders of policyholder deposits	(21,422	)	(17,398	)
Net cash used in financing activities	(22,409	)	(11,478	-
Net (decrease) increase in cash and cash equivalents	(91,850	)	166,514	-
Cash and cash equivalents:		,	,	
Beginning of period	198,941		103,428	
End of period	\$107,091	ç	\$269,942	
1	,	-		

See accompanying notes to unaudited condensed consolidated financial statements.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (dollar amounts in thousands, except per share data) (Unaudited)

#### (1) Basis of Presentation

The accompanying condensed consolidated interim financial statements prepared by Triple-S Management Corporation and its subsidiaries are unaudited. In this filing, the "Corporation", the "Company", "TSM", "we", "us" and "our" refer to Triple-S Management Corporation and its subsidiaries. The condensed consolidated interim financial statements do not include all the information and the footnotes required by accounting principles generally accepted in the United States of America (GAAP or U.S. GAAP) for complete financial statement presentation. These condensed consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2017.

In the opinion of management, all adjustments, consisting of a normal recurring nature necessary for a fair presentation of such condensed consolidated interim financial statements, have been included. The results of operations for the three months and nine months ended September 30, 2018 are not necessarily indicative of the results for the full year ending December 31, 2018.

(2) Significant Accounting Policies

Investments

Fixed maturities and other invested assets

Investment in debt securities at September 30, 2018 and December 31, 2017 consists mainly of obligations of government sponsored enterprises, U.S. Treasury securities and obligations of U.S. government instrumentalities, municipal securities, corporate bonds, residential mortgage-backed securities, and collateralized mortgage obligations. The Company classifies its debt securities in one of two categories: available-for-sale or held-to-maturity. Securities classified as held-to-maturity are those securities in which the Company has the ability and intent to hold until maturity. All other securities not included in held-to-maturity are classified as available-for-sale.

Available-for-sale securities are recorded at fair value. The fair values of debt securities (both available-for-sale and held-to-maturity investments) are based on quoted market prices for those or similar investments at the reporting date. Held-to-maturity debt securities are recorded at amortized cost, adjusted for the amortization or accretion of premiums and discounts, respectively. Unrealized holding gains and losses, net of the related tax effect, on available-for-sale securities are excluded from earnings and are reported as a separate component of other comprehensive income until realized. Realized gains and losses from the sale of available-for-sale securities are included in earnings and are determined on a specific identification basis.

Transfers of securities between categories are recorded at fair value at the date of transfer. Unrealized holding gains or losses associated with transfers of securities from held-to-maturity to available-for-sale are recorded as a separate component of other comprehensive income. The unrealized holding gains or losses included in the separate component of other comprehensive income for securities transferred from available-for-sale to held-to-maturity, are maintained and amortized into earnings over the remaining life of the security as an adjustment to yield in a manner consistent with the amortization or accretion of premium or discount on the associated security.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

If a fixed maturity security is in an unrealized loss position and the Company has the intent to sell the fixed maturity security, or it is more likely than not that the Company will have to sell the fixed maturity security before recovery of its amortized cost basis, the decline in value is deemed to be other-than-temporary and is recorded to other-than-temporary impairment losses recognized in earnings in the Company's consolidated statements of earnings. For impaired fixed maturity securities that the Company does not intend to sell or it is more likely than not that such securities will not have to be sold, but the Company expects not to fully recover the amortized cost basis, the credit component of the other-than-temporary impairment is recognized in other-than-temporary impairment losses recognized in other comprehensive income. Furthermore, unrealized losses entirely caused by non-credit related factors related to fixed maturity securities for which the Company expects to fully recover the amortized cost basis continue to be recognized in accumulated other comprehensive income.

The credit component of an other-than-temporary impairment is determined by comparing the net present value of projected future cash flows with the amortized cost basis of the fixed maturity security. The net present value is calculated by discounting the Company's best estimate of projected future cash flows at the effective interest rate implicit in the fixed maturity security at the date of acquisition.

A decline in the fair value of any available-for-sale or held-to-maturity security below cost that is deemed to be other-than-temporary results in an impairment to reduce the carrying amount to fair value. The impairment is charged to earnings and a new cost basis for the security is established. To determine whether an impairment is other-than-temporary, the Company considers whether it has the ability and intent to hold the investment until a market price recovery and considers whether evidence indicating the cost of the investment is recoverable outweighs evidence to the contrary. Evidence considered in this assessment includes the reasons for the impairment, the severity and duration of the impairment, market conditions, changes in value subsequent to year-end, forecasted performance of the investee, and the general market condition in the geographic area or industry the investee operates in.

Premiums and discounts are amortized or accreted over the life of the related held-to-maturity or available-for-sale security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned.

The Company regularly invests in mortgaged-backed securities and other securities subject to prepayment and call risk. Significant changes in prevailing interest rates may adversely affect the timing and amount of cash flows on such securities. In addition, the amortization of market premium and accretion of market discount for mortgaged-backed securities is based on historical experience and estimates of future payment speeds on the underlying mortgage loans. Actual prepayment speeds may differ from original estimates and may result in material adjustments to amortization or accretion recorded in future periods.

Other invested assets at September 30, 2018 and December 31, 2017 consist mainly of alternative investments in partnerships which invest in several private debt and private equity funds. Portfolios are diversified by vintage year, stage, geography, business sectors and number of investments. These investments are not redeemable with the funds. Distributions from each fund are received as the underlying investments of the funds are liquidated. It is estimated that the underlying assets of the funds will be liquidated in the next 5 to 12 years. The fair values of the investments in this class have been estimated using the net asset value (NAV) of the Company's ownership interest in the partnerships. Total unfunded capital commitments for these positions as of September 30, 2018 amounted to \$88,691. The

remaining average commitments period is approximately three years.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

### Equity investments

Investment in equity securities at September 30, 2018 and December 31, 2017 consists of mutual funds whose underlying assets are comprised of domestic equity securities, international equity securities and higher risk fixed income instruments. Equity investments are recorded at fair value. The fair values of equity investments are based on quoted market prices. Unrealized holding gains and losses, on equity investments are included in earnings. Realized gains and losses from the sale of equity investments are included in earnings and are determined on a specific identification basis.

### Recent Accounting Standards

On August 29, 2018, the Financial Accounting Standard Board (FASB) issued guidance for Intangibles – Goodwill and Other – Internal-Use Software. Guidance addresses customer's accounting for implemented costs incurred in a cloud computing arrangement that is a service contract and aims to reduce complexity in the accounting for costs of implementing a cloud computing service arrangement. The amendments require a customer in a hosting arrangement that is a service contract to determine which implementation costs to capitalize as an asset related to service contract and which costs to expense. Additionally, it requires the customer to expense the capitalized implementation costs over the term of the hosting arrangement. For public companies, these amendments, will be applied on a prospective basis, for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The adoption of this guidance should not have a material impact on the presentation of the Company's consolidated result of operations.

On August 28, 2018, the FASB issued guidance for Compensation – Retirement Benefits – Defined Benefit Plans – General which addresses changes to the disclosure requirement for defined benefit plans. The amendments in this guidance modify the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. Specifically certain disclosure requirements are removed (i.e. the amounts of accumulated other comprehensive income expected to be recognized as components of net periodic benefit cost over the next fiscal year, related party disclosures concerning the amount of future annual benefits covered by an insurance and annuity contracts and significant transactions between the employer and related parties and the plan) while certain other disclosures are added (i.e. the weighted-average interest crediting rates for cash balance plans and other plans with promised interest crediting rates, an explanation for the reasons for significant gains and losses related to changes in the benefit obligation for the period). For public companies, these amendments, will be applied for fiscal years beginning after December 15, 2020. The adoption of this guidance should not have a material impact on the presentation of the Company's consolidated result of operations.

On August 27, 2018, the FASB issued guidance for Fair Value Measurement – Disclosure Framework – Changes to the Disclosure Requirement for Fair Value Measurement. This update focuses on improving the effectiveness of disclosures in the notes to the financial statements by facilitating clear communication of the information required by U.S. GAAP that is most important to users of each entity's financial statements. Specifically certain disclosure requirements are removed (the amount of, and reasons for, transfer between Level 1 and Level 2 of the fair value hierarchy; the policy for timing of transfers between levels; the valuation processes for Level 3 fair value measurements) while it modifies and adds certain other disclosures (the changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements held at the end of the reporting period, and the range and weighted average of significant unobservable inputs used to develop Level 3 fair

value measurements). The amendments regarding changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively for only the most recent period in the initial fiscal year of adoption. All other amendments should be applied retrospectively to all periods presented upon their effective date. For public companies, these amendments will be applied for fiscal years beginning after December 15, 2019. The adoption of this guidance should not have a material impact on the presentation of the Company's consolidated result of operations.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

On August 15, 2018, the FASB issued guidance for Financial Services – Insurance: Targeted Improvements to the Accounting for Long-Duration Contracts which provides meaningful improvements to the existing revenue recognition, measurement, presentation, and disclosure requirements for long-duration contracts issued by an insurance entity. The amendments improve the timeliness of recognizing changes in the liability for future policy benefits and modify rate used to discount future cash flows, simplify and improve the accounting for certain market-based options or guarantees associated with deposit contracts, simplify the amortization of deferred acquisition costs, and improves the effectiveness of the required disclosures. Specifically, this guidance requires an insurance entity to review and update, if needed, the assumptions used to measure cash flows and discount rate at each reporting date, measure all market risk benefits associated with deposit and disclose liability rollforwards and information about significant inputs, judgments, assumptions, and methods used in measurement, including changes thereto and the effect of those changes on measurement. Additionally, the amendment simplifies the amortization of deferred acquisition costs and other balances amortized in proportion to premiums, gross profits, or gross margins, and requires that those balances be amortized on a constant level basis over the expected term of the related contracts. For public companies, these amendments will be applied for fiscal years beginning after December 15, 2020. We are currently evaluating the impact the adoption of this guidance may have on the Company's consolidated financial statements.

On July 30, 2018 and July 18, 2018, the FASB issued the following guidance Leases - Targeted Improvement and Codification Improvement to Leases, respectively, to assist in the implementation of leases and address certain technical corrections and improvement to the recently issued lease standard. Leases - Targeted Improvement provides entities with an additional and optional transition method to adopt the new lease standard under which an entity initially applies the new leases standard at the adoption date and recognizes a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. It also provides lessors with a practical expedient, by class of underlying asset, to not separate non-lease components for the associated lease component. Codification: Improvement Leases addresses the following areas of correction or improvement (1) residual value guarantees, (2) rate implicit in the lease, (3) lessee reassessment of lease classification, (4) lessor reassessment of lease term and purchase option, (5) variable lease payments that depend on an index or a rate, (6) investment tax credits, (7) lease term and purchase option, (8) transition guidance for amounts previously recognized in business combinations, (9) certain transition adjustments, (10) transition guidance for leases previously classified as capital leases, (11) transition guidance for modification to leases previously classified as direct financing or sales-type leases, (12) transition guidance for sales and leaseback transactions; (13) impairment of net investment in the lease, (14) unguaranteed residual assets, (15) effect of initial direct costs on the rate implicit in the lease, and (16) failed sale and leaseback transactions. For public companies, these amendments will be applied for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. We expect the standard to have a significant impact on our consolidated balance sheet, but not in our consolidated statement of earnings. The most significant impact will be the recognition of right-of-use assets and lease liabilities for operating leases. The Company will adopt the standard in the first quarter of 2019 and is currently compiling an inventory of arrangements containing a lease and accumulating the lease data necessary to apply the amended guidance. In addition, the Company will implement updates to its control processes and procedures, as necessary, based on changes resulting from the new standard.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

On July 16, 2018, the FASB issued guidance Codification Improvements which represents changes to clarify, correct errors in, or make minor improvements to the Codification. The change addresses conflicts or unclear intent in the following areas: (1) Comprehensive Income – Overall, (2) Debt – Modifications and Extinguishments, (3) Distinguishing Liabilities from Equity – Overall, (3) Compensation – Stock Compensation – Income Taxes, (4) Derivatives and Hedging – Overall – Other Presentation Matters, (5) Fair Value Measurement – Overall and (6) Financial Services – Brokers and Dealers – Liabilities and Financial Services – Depository and Lending. Some of the amendments in this update do not require transition guidance and are effective immediately. However, many of the amendments do have transition guidance, effective for public companies for annual periods beginning after December 15, 2018. We are currently evaluating the impact the adoption of this guidance may have on the Company's consolidated financial statements.

#### Recently Adopted Accounting Standards

On February 28, 2018, the FASB issued guidance for Technical Corrections and Improvement to Financial Instruments – Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. Areas for correction or improvement include (1) equity securities without a readily determinable fair value—discontinuation, (2) equity securities without a readily determinable fair value—discontinuation, (2) equity securities without a readily determinable fair value—adjustments, (3) forward contracts and purchased options, (4) presentation requirements for certain fair value option liabilities, (5) fair value option liabilities denominated in a foreign currency, and (6) transition guidance for equity securities without a readily determinable fair value. For public companies, these amendments, became effective on a prospective basis, for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Public entities with fiscal years beginning between December 15, 2017 and June 15, 2018 are not required to adopt these amendments until the interim period beginning after June 15, 2018. The Company adopted this guidance effective June 30, 2018. The adoption of this guidance did not have a material impact on the presentation of the Company's consolidated result of operations.

On January 5, 2016, the FASB issued guidance to enhance the reporting model for financial instruments to provide users of financial statements with more decision-useful information. Among the many targeted improvements to U.S. GAAP are (1) requiring equity investments, except those accounted for under the equity method of accounting or those that result in consolidation of the investee, to be measured at fair value with changes in fair value recognized in net income; (2) simplifying the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment; (3) eliminating the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; and (4) clarifying that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. This guidance applies to all entities that hold financial assets or owe financial liabilities. The Company also adopted guidance issued by FASB on March 9, 2018 that removes the previous guidance for Other Than Temporary Impairment of Certain Investments in Equity Securities as required by SEC Staff Accounting Bulletin (SAB) No. 117 and SEC Release No. 33-9273, since it is no longer applicable. For public companies, these amendments became effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company adopted this guidance for equity securities effective January 1, 2018. A cumulative-effect adjustment of \$39,882 was made from accumulated other comprehensive income to the beginning retained earnings at the implementation date.

Other than the accounting pronouncements disclosed above, there were no other new accounting pronouncements issued during the three months and nine months ended September 30, 2018 that could have a material impact on the

Corporation's financial position, operating results or financials statement disclosures.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

#### (3) Investment in Securities

The amortized cost for debt securities and cost for equity securities, gross unrealized gains, gross unrealized losses, and estimated fair value for the Company's investments in securities by major security type and class of security at September 30, 2018 and December 31, 2017, were as follows:

		S	September 30, 2018					
				(	Gross	Gross		
		A	Amortiz	zed u	inrealize	d unrealiz	ed	Estimated
		с	ost	g	gains	losses		fair value
Fixed maturities available for sale:	1	¢	11 100			¢ (120		¢ 11 220
Obligations of government-sponsor	-		511,460	) \$	5 -	\$ (130	)	\$11,330
U.S. Treasury securities and obligat	ions of U.S. governmen	t	225.06	0		(1 400		<b>22</b> 4 40 1
instrumentalities			225,96	8	11	(1,488	)	224,491
Obligations of the Commonwealth	of Puerto Rico and its		0.004			( <b>-</b>	`	0.000
instrumentalities			8,234		-	(5	)	8,229
Municipal securities			679,79		13,967	(4,521		689,242
Corporate bonds			213,04		9,525	(1,007	)	221,566
Residential mortgage-backed securi			59,483		-	(987	)	58,496
Collateralized mortgage obligations		¢	11,054		-	(358	)	10,696
Total fixed maturities available for	sale	\$	51,209,0	043 \$	5 23,503	\$ (8,496	)	\$1,224,050
			S	Septem	1ber 30, 2	2018		
			2	opton	Gross	Gross		
			А	Amorti				l Estimated
				ost	gains	losses		fair value
Fixed maturities held to maturity:					8			
U.S. Treasury securities and obligat	ions of U.S. governmen	t						
instrumentalities	6		\$	617	\$ 107	\$	-	\$ 724
Residential mortgage-backed securi	ties			190	3		-	193
Certificates of deposit				1,683	-		-	1,683
Total			\$	52,490	\$ 110	\$	-	\$ 2,600
	September 30, 2018							
	Gross	Gross						
	Amortized unrealized	unrealize	ed Esti	imated	1			
	cost gains	losses		value				
Equity investments - Mutual funds	\$267,852 \$39,518	\$ (1,010	) \$30	06,360	)			

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

Other invested assets - Alternative investments	Amortizedur cost ga	bross	Gross ed unrealized losses	zed Estimat fair valu ) \$ 73,12	ie	
			December 3	31 2017		
				Gross	Gross	Estimated
			Amortized	Unrealized	Unrealized	
			Cost	Gains	Losses	Value
Securities available for sale:						
Fixed maturities:						
Obligations of government-sponsored enterprise	es		\$1,431	\$13	\$ -	\$1,444
U.S. Treasury securities and obligations of U.S.						
instrumentalities	C		118,858	41	(550	) 118,349
Obligations of the Commonwealth of Puerto Rid	co and its					
instrumentalities			8,059	34	-	8,093
Municipal securities			771,789	30,468	(1,467	) 800,790
Corporate bonds			217,046	17,767	(489	) 234,324
Residential mortgage-backed securities			32,465	2	(355	) 32,112
Collateralized mortgage obligations			22,003	10	(337	) 21,676
Total fixed maturities			1,171,651	48,335	(3,198	) 1,216,788
Equity securities:						
Mutual funds			292,460	50,072		) 342,309
Alternative investments			34,669	559		) 34,984
Total equity securities			327,129	50,631		) 377,293
Total			\$1,498,780	\$ 98,966	\$ (3,665	) \$1,594,081
			Dec	ember 31, 20	)17	
				Gross	Gross	
			Am	ortizenthrealiz	ed unrealiz	ed Estimated
			cost	t gains	losses	fair value
Securities held to maturity:						
U.S. Treasury securities and obligations of U.S.	government					
instrumentalities			\$61		\$ -	\$ 771
Residential mortgage-backed securities			19		-	193
Certificates of deposit				511 -	-	1,511
Total			\$2,	319 \$ 156	\$ -	\$ 2,475
15						

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

Gross unrealized losses on investment securities and the estimated fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of September 30, 2018 and December 31, 2017 were as follows:

	September Less than Estimated Fair Value	12 months	N ed o		Estimate Fair	as or longe dGross Unrealiz Loss		lof	Total eÆstimated Fair iti¥salue	Gross Unrealize Loss	ed	Number of Securities
Fixed maturities available for sale:												
Obligations of												
government-sponsored												
enterprises	\$11,330	\$(130	)	2	\$-	\$ -		-	\$11,330	\$(130	)	2
U.S. Treasury securities and obligations of U.S.												
governmental												
instrumentalities	196,342	(1,488	)	21	-	-		-	196,342	(1,488	)	21
Obligations of the	,		/						,	( )		
Commonwealth of Puerto	)											
Rico and its												
instrumentalities	7,485		/	4	-	-	,	-	7,485	(5	)	4
Municipal securities	306,834	(3,727	-	56	23,631	(794	)	2	330,465	(4,521		58
Corporate bonds Residential	128,028	(1,007	)	44	-	-		-	128,028	(1,007	)	44
mortgage-backed												
securities	53,395	(741	)	21	5,100	(246	)	4	58,495	(987	)	25
Collateralized mortgage	00,070	(7.11	,	-1	2,100	(210	'	•	20,172	()01	,	20
obligations	6,333	(148	)	2	4,115	(210	)	1	10,448	(358	)	3
Total fixed maturities	\$709,747	\$(7,246	)	150	\$32,846	\$(1,250	)	7	\$742,593	\$ (8,496	)	157
Other invested assets -												
Alternative investments	\$13,460	\$(224	)	5	\$8,817	\$(78	)	2	\$22,277	\$ (302	)	7
	Desemb	an 21 - 2017	7									
		er 31, 201' n 12 montl			12 mon	ths or long	πe	r	Total			
		ed Gross	115	Numb	erEstimat		5 <b>C</b>		perEstimated	Gross		Number
		Unreali	ized		Fair		izo		Fair	Unrealiz	zed	_
	Value	Loss		Securi	tie¥alue	Loss		Secur	itiðsalue	Loss		Securities
Securites available for sal	e:											
Fixed maturities: U.S. Treasury securities	\$96,617	\$ (550	`	7	<b>\$</b> -	\$ -			\$96,617	\$(550	)	7
and obligations of U.S.	φ90,017	\$ (JJU	)	1	φ-	φ -		-	φ 20,01 /	\$ (330	J	7

governmental										
instrumentalities										
Municipal securities	162,731	(1,467)	27	-	-		-	162,731	(1,467)	27
Corporate bonds	80,374	(489)	16	-	-		-	80,374	(489)	16
Residential										
mortgage-backed securities	31,736	(355)	19	-	-		-	31,736	(355)	19
Collateralized mortgage										
obligations	13,630	(239)	3	7,294	(98	)	2	20,924	(337)	5
Total fixed maturities	385,088	(3,100)	72	7,294	(98	)	2	392,382	(3,198)	74
Equity securities:										
Mutual funds	42,983	(223)	6	-	-		-	42,983	(223)	6
Alternative investments	9,986	(212)	5	3,162	(32	)	1	13,148	(244)	6
Total equity securities	52,969	(435)	11	3,162	(32	)	1	56,131	(467)	12
Total for securities										
available for sale	\$438,057	(3,535)	83	\$10,456	\$ (130	)	3	\$448,513	\$(3,665)	86

The Company reviews the available for sale and other invested assets portfolios under the Company's impairment review policy. Given market conditions and the significant judgments involved, there is a continuing risk that declines in fair value may occur and material other-than-temporary impairments may be recorded in future periods. The Company from time to time may sell investments as part of its asset/liability management process or to reposition its investment portfolio based on current and expected market conditions.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

Obligations of Government-Sponsored Enterprises, U.S. Treasury Securities and Obligations of U.S. Government Instrumentalities, and Municipal Securities: The unrealized losses of these securities were mainly caused by fluctuations in interest rates and general market conditions. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the par value of the investment. In addition, these investments have investment grade ratings. Because the decline in fair value is attributable to changes in interest rates and not credit quality; because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be maturity; and because the Company expects to collect all contractual cash flows, these investments are not considered other-than-temporarily impaired.

Corporate Bonds: The unrealized losses of these bonds were principally caused by fluctuations in interest rates and general market conditions. All corporate bonds with an unrealized loss have investment grade ratings. Because the decline in estimated fair value is principally attributable to changes in interest rates; because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be maturity; and because the Company expects to collect all contractual cash flows, these investments are not considered other-than-temporarily impaired.

Residential mortgage-backed securities and Collateralized mortgage obligations: The unrealized losses on investments in residential mortgage-backed securities and collateralized mortgage obligations ("CMOs") were mostly caused by fluctuations in interest rates and credit spreads. The contractual cash flows of these securities, other than private CMOs, are guaranteed by a U.S. government-sponsored enterprise. Any loss in these securities is determined according to the seniority level of each tranche, with the least senior (or most junior), typically the unrated residual tranche, taking any initial loss. The investment grade credit rating of our securities reflects the seniority of the securities that the Company owns. The Company does not consider these investments other-than-temporarily impaired because the decline in fair value is attributable to changes in interest rates and not credit quality; the Company does not intend to sell the investments and it is more likely than not that the Company will not be required to sell the investments before recovery of their amortized cost basis, which may be maturity; and because the Company expects to collect all contractual cash flows.

Obligations of the Commonwealth of Puerto Rico and its Instrumentalities: As of September 30, 2018, our holdings in Puerto Rico municipals consist of escrowed bonds. The Company does not intend to sell the investments and it is more likely than not that the Company will not be required to sell the investments before recovery of their amortized cost basis, which may be maturity; and because the Company expects to collect all contractual cash flows.

Alternative Investments: As of September 30, 2018, alternative investments with unrealized losses are not considered other-than-temporarily impaired based on market conditions and the length of time the funds have been in a loss position. There were no impaired positions for the nine-month period ending September 30, 2018.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

Maturities of investment securities classified as available for sale and held to maturity were as follows:

	September 3	0, 2018
	Amortized	Estimated
	cost	fair value
Fixed maturities available for sale		
Due in one year or less	\$11,238	\$11,263
Due after one year through five years	400,523	398,067
Due after five years through ten years	419,705	418,411
Due after ten years	307,040	327,117
Residential mortgage-backed securities	59,483	58,496
Collateralized mortgage obligations	11,054	10,696
	\$1,209,043	\$1,224,050
Fixed maturities held to maturity		
Due in one year or less	1,683	1,683
Due after ten years	617	724
Residential mortgage-backed securities	190	193
	\$2,490	\$2,600

Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay obligations with or without call or prepayment penalties.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

Information regarding realized and unrealized gains and losses from investments is as follows:

	Three mon September	nths ended	Nine months ended September 30,		
	2018	2017	2018 2017		
Realized gains (losses)					
Fixed maturity securities:					
Securities available for sale:					
Gross gains	\$ 587	\$ 933	2,099 \$1,334		
Gross losses	(2,892	) (194 )	) (13,695) (830)		
Total fixed securities	(2,305	) 739	(11,596) 504		
Equity investments:					
Gross gains	1,218	3,014	9,972 7,641		
Gross losses	(67	) -	(1,091) (2)		
Total equity investments	1,151	3,014	8,881 7,639		
Other invested assets:					
Gross gains	311	-	4,104 -		
Gross losses	(113	) -	(324 ) -		
Total other invested assets	198	-	3,780 -		
Net realized investment (losses) gains	\$ (956	\$ 3,753	\$1,065 \$8,143		
			onths ended	Nine months en	ded
		Septemb		September 30,	2015
		2018	2017	2018	2017
Changes in net unrealized (losses) gain					
Recognized in accumulated other comp	prehensive				
(loss) income:				· • (20.120 · · ·	<b>•</b> • • • •
Fixed maturities – available for sale		\$ (8,873	· · · ·	) \$ (30,130 )	\$ 1,614
Other invested assets		894	3,605	1,333	17,516
		\$ (7,979	) \$ 2,406	\$ (28,797 )	\$ 19,130
Not recognized in the consolidated fina	ancial				
statements:					

The change in deferred tax liability on unrealized gains recognized in accumulated other comprehensive (loss) income during the nine months ended September 30, 2018 and 2017 was \$7,980 and \$4,503, respectively.

) \$ (2

) \$ (46

) \$ (10

\$ (13

As of September 30, 2018 and December 31, 2017, no individual investment in securities exceeded 10% of stockholders' equity.

19

Fixed maturities – held to maturity

)

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

(4) Premiums and Other Receivables, Net

Premiums and other receivables, net were as follows:

		eptember 30, )18		December 31, 2017
Premium	\$	73,624	5	
Self-funded group receivables	Ŧ	34,851		39,859
FEHBP		13,670		13,346
Agent balances		26,076		32,818
Accrued interest		12,243		14,331
Reinsurance recoverable		428,298		661,679
Other		84,460		70,150
		673,222		935,210
Less allowance for doubtful receivables:				
Premium		31,379		26,490
Other		8,946		9,393
		40,325		35,883
Total premium and other receivables, net	\$	632,897	5	8 899,327

As of September 30, 2018 and December 31, 2017, the Company had premiums and other receivables of \$52,170 and \$81,838, respectively, from the Government of Puerto Rico, including its agencies, municipalities and public corporations. The related allowance for doubtful receivables as of September 30, 2018 and December 31, 2017 were \$19,614 and \$16,436, respectively.

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

#### (5) Fair Value Measurements

Our condensed consolidated balance sheets include the following financial instruments: securities available for sale, equity investments, policy loans, policyholder deposits, and long-term borrowings. We consider the carrying amounts of policy loans, policyholder deposits, and long-term borrowings to approximate their fair value due to the short period of time between the origination of these instruments and the expected realization or payment. Certain assets are measured at fair value on a recurring basis and are disclosed below. These assets are classified into one of three levels of a hierarchy defined by GAAP. For a description of the methods and assumptions that are used to estimate the fair value and determine the fair value hierarchy classification of each class of financial instrument, see the consolidated financial statements and notes thereto included in our 2017 Annual Report on Form 10-K.

The following tables summarize fair value measurements by level for assets measured at fair value on a recurring basis:

	Septemb	er 30, 2018	Leve	1
	Level 1	Level 2	3	Total
Fixed maturity securities available for sale:				
Obligations of government-sponsored enterprises	\$-	\$11,330	\$ -	\$11,330
U.S. Treasury securities and obligations of U.S government instrumentalities	224,491			224,491
Obligations of the Commonwealth of Puerto Rico and its	224,491	-	-	224,491
instrumentalities	-	8,229	-	8,229
Municipal securities	-	689,242	-	689,242
Corporate bonds	-	221,566		221,566
Residential agency mortgage-backed securities	-	58,496		58,496
Collateralized mortgage obligations	-	10,696		10,020
Total fixed maturities	224,491	999,559	-	1,224,050
Equity investments	\$143,638	\$ \$162,722	\$ -	\$306,360
	December	31, 2017		
	December	31, 2017	Leve	1
	December Level 1	31, 2017 Level 2	Leve 3	l Total
Securities available for sale: Fixed maturity securities:				
Fixed maturity securities: Obligations of government-sponsored enterprises				
Fixed maturity securities: Obligations of government-sponsored enterprises U.S. Treasury securities and obligations of U.S government instrumentalities	Level 1	Level 2	3	Total
Fixed maturity securities: Obligations of government-sponsored enterprises U.S. Treasury securities and obligations of U.S government	Level 1 \$-	Level 2 \$1,444	3	Total \$1,444
Fixed maturity securities: Obligations of government-sponsored enterprises U.S. Treasury securities and obligations of U.S government instrumentalities Obligations of the Commonwealth of Puerto Rico and its	Level 1 \$-	Level 2 \$1,444 -	3	Total \$1,444 118,349

Residential agency mortgage-backed securities	-	32,112	-	32,112
Collateralized mortgage obligations	-	21,676	-	21,676
Total fixed maturities	118,349	1,098,439	-	1,216,788
Equity securities - Mutual funds	193,160	149,149	-	342,309
Alternative investments - measured at net asset value	-	-	-	34,984
Total equity securities	193,160	149,149	-	377,293
Total	\$311,509	\$1,247,588	\$ -	\$1,594,081
21				

<u>Table of Contents</u> Triple-S Management Corporation Notes to Condensed Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

There were no transfers between Levels 1 and 2 during the three months and nine months ended September 30, 2018 and 2017.

A summary of the carrying value and fair value by level of financial instruments not recorded at fair value on our condensed consolidated balance sheets at September 30, 2018 and December 31, 2017 are as follows:

	September	30,	2018			
	Carrying	Fai	r Value			
		Lev	vel			
	Value	1	Level 2	Lev	vel 3	Total
Assets:						
Policy loans	\$9,680	\$-	\$9,680	\$	-	\$9,680
Liabilities:						
Policyholder deposits	\$174,126	\$-	\$174,126	\$	-	\$174,126
Long-term borrowings:						
Loans payable to bank - variable	29,924	-	29,924		-	29,924
Total liabilities	\$204,050	\$-	\$204,050	\$	-	\$204,050
	December	31, 2017				
		51.				
	Carrying		r Value			
		Fai Lev	r Value	Lev	vel 3	Total
Assets:	Carrying	Fai Lev	r Value vel	Lev	vel 3	Total
Assets: Policy loans	Carrying	Fai Lev 1	r Value vel			Total \$9,077
Policy loans	Carrying Value	Fai Lev 1	r Value vel Level 2			
Policy loans Liabilities:	Carrying Value \$9,077	Fai Lev 1 \$-	r Value vel Level 2 \$9,077	\$		\$9,077
Policy loans Liabilities: Policyholder deposits	Carrying Value \$9,077	Fai Lev 1 \$-	r Value vel Level 2	\$	-	
Policy loans Liabilities: Policyholder deposits Long-term borrowings:	Carrying Value \$9,077 \$176,534	Fai Lev 1 \$- \$-	r Value vel Level 2 \$9,077 \$176,534	\$	-	\$9,077 \$176,534
Policy loans Liabilities: Policyholder deposits	Carrying Value \$9,077 \$176,534 32,350	Fai Lev 1 \$- \$-	r Value vel Level 2 \$9,077	\$ \$	-	\$9,077