

Edgar Filing: FRMO CORP - Form 10-K/A

FRMO CORP  
Form 10-K/A  
May 21, 2004

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-K/A

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended: February 28, 2003

TRANSITION REPORT PURSUANT TO SECTION 13(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER: 0-29346

FRMO CORP.

(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of  
incorporation or organization)

13-3754422  
(I.R.S. Employer Identification No.)

271 NORTH AVENUE, NEW ROCHELLE, NY  
(Address of principal executive offices)

10801  
(Zip Code)

(REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE): (914) 636-3432

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT: NONE

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT:

Title of Each Class

-----  
Common Stock, \$.001 par value

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (x) No( )

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. (x)

The aggregate market value of the voting stock held by non-affiliates of the registrant at May 21, 2003 was \$426,998.

The number of shares outstanding of the registrant's Common Stock as of May 21, 2003 was 36,083,774 shares.

DOCUMENTS INCORPORATED BY REFERENCE

## Edgar Filing: FRMO CORP - Form 10-K/A

Part III of this Form 10-K incorporates information by reference from the registrant's definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the close of the year ended February 28, 2003.

FRMO Corp.

June 3, 2003

Dear Fellow Shareholder:

As small and as insignificant as FRMO might appear to the objective observer, it is certainly no exaggeration to state that the firm has made substantial progress. The term "substantial progress" is, of course, a relative term but nonetheless a conventional term. Therefore, viewed through the use of this conventional term through a conventional arithmetic prism, shareholders' equity has increased 34.18% from \$138,433 to \$185,745. Net income has increased 354.2% from \$8,390 to \$38,108. Nevertheless, these numbers are still of very small magnitude.

Yet, the numbers as such do not reflect the progress of the firm. Shareholders will be aware that our firm receives a research fee from The New Paradigm Fund. Incidentally, this fund is now named The Paradigm Fund since, given its history of more than three years, it is no longer new. The fee is asset based, which means that FRMO fees increase as the assets under management increase. At the date of this writing, assets under management at The Paradigm Fund exceed \$25 million. For comparative purposes, one should consider that for much of the fiscal year ended in February 2003, the fund had less than \$10 million in assets. As of this writing, the fund has appreciated by 20% and is fully 1,000 basis points ahead of the S&P 500 on a year-to-date basis. The fund outperformed the S&P 500 in 2000, 2001 and 2002. The fund was also recently awarded a five-star rating by Morningstar.

A more interesting investment is our interest in Kinetics Advisors, which operates a hedge fund. As of this writing, the hedge fund (both onshore and offshore) contains a combined \$82 million of assets and has appreciated by 30% this year on a gross basis. This is of no little relevance to FRMO, since FRMO is entitled to its pro-rata share of performance fees.

Interestingly, although FRMO is on accrual accounting, we cannot accrue, nor can we post, the pro-rata share of the Kinetics Advisors partner's capital on our balance sheet. This is because of the regulations of generally accepted accounting practices, from which we do not care to depart. However, this share is relevant. As of this writing, it can be conservatively estimated at perhaps \$200,000. Thus, if it were possible to post this sum upon our balance sheet, our shareholders' equity would be more than twice its current level. However, we are quite content to maintain conservative financial statements. We merely choose to disclose this, as shareholders have a right to know of items of interest both good and bad. In this case, the news is, fortunately, good.

Since previous readers of this annual report will be aware that our firm is essentially an intellectual capital company, we have naturally not added staff. We have thus indirectly contributed to the national unemployment problem. However, one must wonder whether we could attract new employees. The management accepts no cash or equity compensation. (In practice, accounting rules do not recognize the notion that management cannot be compensated. Consequently, we are required to record an accounting entry for compensation, but this is a non-cash expense - it decreases our stated earnings, but not our cash earnings or balances. It is as if we are being paid, but we are not being paid. If this

## Edgar Filing: FRMO CORP - Form 10-K/A

confuses you, it confuses even us, but the bottom line is, we don't get any money.) It is the custom in American business that the management of a firm are also the highest paid employees. Of course, it must therefore logically follow that employees should pay FRMO for the privilege of being employed, since the management has zero compensation. Moreover, the management has no intention of awarding itself a compensation increase.

We are pleased with our results thus far and we hope, although we cannot guarantee, that our successes of the past several months presage a future with more cash flow. It has been our pleasure and privilege to serve as the management of this firm. We further hope that we have not yet exhausted our last good idea. Every now and then even we have an insight.

---

Steven Bregman, President  
and Chief Operating Officer

---

Murray Stahl, Chairman  
and Chief Executive Officer

FRMO CORP.

ANNUAL REPORT ON FORM 10-K

FOR THE FISCAL YEAR ENDED FEBRUARY 28, 2003

### PART I

Item 1.	Business.....
Item 2.	Properties.....
Item 3.	Legal Proceedings.....
Item 4.	Submission of Matters to a Vote of Security Holders and Other Information.....

### PART II

Item 5.	Market for Registrant's Common Equity and Related Stockholder Matters.....
Item 6.	Selected Financial Data.....
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations.....
Item 7A.	Quantitative and Qualitative Disclosures About Market Risk.....
Item 8.	Financial Statements and Supplementary Data.....
Item 9.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.....

### PART III

Item 10.	Directors and Executive Officers of the Registrant.....
Item 11.	Executive Compensation.....
Item 12.	Security Ownership of Certain Beneficial Owners and Management.....
Item 13.	Certain Relationships and Related Transactions.....
Item 14.	Controls and Procedures.....

### PART IV

Item 15.	Exhibits, Financial Statements, Schedules and Reports on Form 8-K.....
----------	--

# Edgar Filing: FRMO CORP - Form 10-K/A

## PART I

### ITEM 1. BUSINESS

#### ORGANIZATION OF THE COMPANY

FRMO CORP. (the "Company" or "FRMO") was incorporated in November 1993, under the laws of the State of Delaware under the name of PSI Settlement Corp, (initially changed to FRM Nexus, Inc. and then to FRMO Corp on November 29, 2001). One of the Company's former subsidiaries was MFC Development Corp. ("MFC"). On August 31, 2000, FRMO transferred to MFC all of its assets (except for \$10,000), including all the shares of its wholly owned subsidiaries, subject to all of its liabilities which were assumed by MFC. This transfer was made in contemplation of a spin-off of the common shares of MFC to the Company's shareholders.

#### SPIN-OFF OF MFC

On August 31, 2000, FRMO filed Form 8-K with the Securities and Exchange Commission, which disclosed that FRMO contemplated distributing to its shareholders one share of MFC common stock for each one share of FRMO's 1,800,000 shares of outstanding common stock at the close of business on November 1, 2000 (the record date). The MFC shares were distributed to shareholders of FRMO on January 23, 2001.

#### FRM CONTROL GROUP

After the spin-off, FRMO was recapitalized privately by the FRM Control Group (described below) purchasing 34,200,000 shares of common stock for \$3,258,000 (\$0.095 per share). By retaining only \$10,000 in cash in FRMO, the shareholders' book value for the 1,800,000 shares outstanding was less than \$.01 per share. By fixing the price that the new Control Group paid for their 95% ownership at \$.095 per share, the existing shareholders realized an increase in book value from about \$.01 per share to about \$.091 per share and the shares of the new FRM Control Group were diluted from about \$.095 to about \$.091 per share. Book value of FRMO did not take into account its existing structure and status as a public company with a reporting history which was considered in the transaction. The FRM Control Group has benefited from that as well as the \$10,000 in cash remaining in FRMO.

Murray Stahl and Steven Bregman, Chairman and President of the Company, respectively, are the principal persons in the FRM Control Group, which includes the other persons who purchased the shares for the consideration stated below. Messrs. Stahl and Bregman have worked together at Horizon Research Group since 1994 and before that at Bankers Trust Company. They are also part of the ownership of Kinetics Asset Management, Inc., which is the investment adviser to several mutual funds and hedge funds, including The Internet Fund, The Kinetics New Paradigm Fund and Kinetics New Economy Partners, L.P.

The 34,200,000 shares of common stock of FRMO sold after the spin-off distribution date were issued to the FRM Control Group as follows:

1

(i) 28,800,000 shares of common stock of FRMO Corp. were issued to Peter Doyle, as Voting Trustee of 8.1% of the issued and outstanding shares of Kinetics Asset Management Inc. ("Kinetics") and Murray Stahl (the "Stahl Bregman Group") for \$2,880,000, payable as set forth below. The Stahl Bregman Group includes Murray Stahl, Steven Bregman, John Meditz, Peter Doyle, Catherine Bradford, Thomas C. Ewing

## Edgar Filing: FRMO CORP - Form 10-K/A

and Katherine Ewing. That group will be in control of FRMO Corp. and together with the persons named below are the "FRM Control Group". The 28,800,000 shares were issued to the Stahl Bregman Group on January 23, 2001 but are held in escrow and delivered as paid at the rate of ten cents (\$.10) per share. The Stahl Bregman Group is obligated to pay to FRMO the after tax amount (fixed at 54% of the dividend) of all dividends they receive from Kinetics until the total \$2,880,000 has been paid. The Stahl Bregman Group expects the \$2,880,000 to be paid to FRMO in about five years. The installment payments depend on actual future dividends received from Kinetics. The Stahl Bregman Group may make additional payments at its discretion but the payment based on the Kinetics dividend is obligatory until the fixed purchase is paid. The members of the Stahl Bregman Group have no obligation other than to pay the net dividends from Kinetics until the fixed purchase price is paid. The Stahl Bregman Group has agreed that it will not divest itself of any part of its Kinetics shares or change the character of its ownership so as to reduce the pro-rata share of the dividends it currently receives from Kinetics without, as a condition thereof, paying toward the fixed purchase price of its FRMO shares the after-tax proceeds of that part divested, as if the divestiture had not occurred.

(ii) 3,600,000 shares of common stock of FRMO were issued to Lestar Partners, LLC, ("LPC") a New York Limited Liability Company owned by Lester Tanner, Secretary and a director of FRMO, together with members of his family, for \$360,000 payable as set forth below. The 3,600,000 shares were issued to LPC on January 23, 2001 but are held in escrow and delivered as paid at the rate of ten cents (\$.10) per share. LPC is obligated to pay to FRMO in cash an amount equal to 12.5% of each payment made by the Stahl Bregman Group until the purchase price of \$360,000 is paid.

(iii) 1,800,000 shares of common stock of FRMO were issued to Lawrence J. Goldstein for \$18,000 paid on January 23, 2001. Mr. Goldstein is a director of FRMO and the General Partner of Santa Monica Partners, LP, a private fund, which owns 218,000 shares of common stock of FRMO.

### BUSINESS OF FRMO

FRMO Corp. is primarily a Financial Risk Management Organization in that the experience of its management as described herein has been in the analysis of public companies within a framework of identifying investment strategies and techniques that reduce risk. The business will include identification of assets, particularly in the early stages of the expression of their ultimate value, and the participation with them in ways that are calculated to increase the value of the shareholders' interest in FRMO. Such assets are expected to include, but are not limited to, those whose values and earnings are based on intellectual capital. Of the many varieties of capital upon which investors have earned returns, ranging from real estate to silicon, perhaps the highest returns on capital have been earned on intellectual capital. It is the goal of FRMO to maximize its return on this form of asset. The identification of any business opportunities will follow the process employed by Horizon Research Group to select and evaluate investment opportunities and strategies.

Horizon Research Group was co-founded by Murray Stahl and Steven Bregman in 1994. It is an independent research firm serving primarily mutual fund managers and the hedge fund community. It provides in-depth analysis of under-researched companies and strategies to identify complex or overlooked situations that can

## Edgar Filing: FRMO CORP - Form 10-K/A

offer asymmetric risk/return advantages to the investor. Horizon's research periodicals organize the investment universe by functional sector rather than by the standard division by industry sector. Among its publications are The Contrarian Research Report, The Spin-Off Report, The Intangible Asset Report, The Hidden Asset Report, The Devil's Advocate, The Capital Structure Arbitrage Report, and The Skeptic's Almanac. These reports are addressed to investment managers, but the concepts and process behind them are expected to serve FRMO's efforts to identify business opportunities in public and private ventures.

### SPECIFIC BUSINESS ACTIVITIES

Since its new start on January 23, 2001, FRMO completed the following transactions through February 28, 2003:

i. The Company invested \$5,000 in FRM NY Capital, LLC, a limited liability venture capital company whereby the substantial investment of financial capital will be made by unrelated parties but where FRMO will have a carried interest based on leveraging the creative services of its personnel (its intellectual capital).

ii. A consulting agreement was signed effective January 1, 2001, whereby FRMO is currently receiving approximately \$20,000 a year from the manager of Santa Monica Partners, LP, a director and shareholder of FRMO, for access to consultations with the Company's personnel. Santa Monica Partners, L.P. is a private fund, which owns 218,000 shares of common stock of FRMO.

iii. In March 2001 FRMO acquired the research service fees that Horizon Research Group had received from The New Paradigm Fund in exchange for 80,003 shares of FRMO common stock. Management believes that the growth of that Fund in the current fiscal year and future years will increase the current level of research fees for which the stock consideration was paid. The New Paradigm Fund outperformed the S&P 500 Index by approximately 13 percentage points in its first fiscal year of operation, Calendar 2000. During 2001, it outperformed the S&P 500 Index by 14 percentage points and, during 2002, by 17 percentage points. In May 2003, The New Paradigm Fund was assigned a five-star rating by Morningstar, Inc., the fund rating service. This is Morningstar's highest rating and is often the basis on which mutual fund investors seek to select funds.

iv. In October 2001, FRMO acquired a 2% interest in the subscription revenues from The Convertible/High Yield Arbitrage Report that Horizon Research Group and another third party receive in exchange for 50 shares of Series R preferred stock. While the subscriptions are minimal at the present time, management believes that they will grow in future years.

v. In February 2002, FRMO acquired a 7.71% interest in Kinetics Advisors, LLC and the Finder's Fee Share Interest from the Stahl Bregman Group, in exchange for 315 shares of FRMO common stock. Kinetics Advisors, LLC controls and provides

investment advice to Kinetics Partners, a hedge fund, and to The Kinetics Fund, an offshore version of Kinetics Partners. While these funds were quite small at the time of acquisition, they have expanded significantly and management believes that they will grow in future years. During its first year of operation in 2000, and in 2001,

## Edgar Filing: FRMO CORP - Form 10-K/A

Kinetics Partners returned 23.7 and 21.6 percentage points more than the S&P 500 Index. In 2002, it outperformed the S&P 500 Index by 33 percentage points.

### MARKETING

Currently, the marketing of the Company's services and programs is by the officers of the Company.

### COMPETITION

The Company's business activities are founded on the independent research experience of its personnel who provide in-depth analysis of information-poor, under-researched or complex companies and securities, and develop related strategies that can offer an advantage to the investor. This research is distinct from but competes with the traditional "sell side" research supported by the trading commissions and corporate finance fees of brokerage firms that produce the great majority of "Wall Street" research. The Company also competes with a wide variety of independent entities, which sell periodicals and research that is paid for by subscription or fees of its readers. The Company is small in relation to such competitors but its services and programs are designed to reach a niche market of sophisticated analysts and accredited investors.

TRADEMARKS - None.

### EMPLOYEES

As of February 28, 2003, the Company had no paid employees.

### REGULATORY LAWS

The Company is in compliance with the regulatory laws that relate to its business activities. Its operations do not fall within the definition of an investment company so as to require it to register under the Investment Company Act of 1940.

### ITEM 2. PROPERTIES

None.

### ITEM 3. LEGAL PROCEEDINGS

FRMO is not a party to any material litigation.

4

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS AND OTHER INFORMATION

None, other than the election of directors on July 18, 2002.

### OTHER INFORMATION

### CAUTIONARY STATEMENT

In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the Company is hereby filing cautionary statements identifying important risk factors that could cause the Company's actual results to differ materially from those projected in forward looking statements of the Company made by or on behalf of the Company.

## Edgar Filing: FRMO CORP - Form 10-K/A

Such statements may relate, but are not limited, to projections of revenues, earnings, capital expenditures, plans for growth and future operations, competition as well as assumptions relating to the foregoing. Forward-looking statements are inherently subject to risks and uncertainties, many of which cannot be predicted or quantified.

When the Company uses the words "estimates", "expects", "anticipates", "believes", "plans", "intends", and variations of such words or similar expressions, they are intended to identify forward-looking statements that involve risks and uncertainties. Future events and actual results could differ materially from those underlying the forward-looking statements. The factors that could cause actual results to differ materially from those suggested by any such statements include, but are not limited to, those discussed or identified from time to time in the Company's public filings, including general economic and market conditions, changes in domestic laws, regulations and taxes, changes in competition and pricing environments.

Undue reliance should not be placed on these forward-looking statements, which are applicable only as of the date they are made. The Company undertakes no obligation to revise or update these forward-looking statements to reflect events or circumstances that arise after that date or to reflect the occurrence of anticipated events.

### PART II

#### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCK HOLDER MATTERS

##### REGISTRATION AND MARKET PRICES OF COMMON STOCK

The authorized capital stock of the Company consists of 92,000,000 shares, of which, 90,000,000 are shares of common stock, \$.001 par value and 2,000,000 shares are preferred stock, \$.001 par value. On February 28, 2003, there were 36,083,774 shares of common stock and 50 shares of series R preferred stock outstanding. Subject to any prior rights of the Company's preferred shareholders, FRMO's common shareholders are entitled:

5

- to receive dividends as are declared by FRMO's Board of Directors out of funds legally available; and
- to full voting rights, each share being entitled to one vote.

The FRMO Board of Directors may issue additional authorized shares of FRMO common stock without shareholder approval. FRMO shareholders do not have any cumulative rights or any preemptive rights to subscribe for additional securities that FRMO may issue without obtaining shareholder consent. Subject to any prior rights of the holders of any preferred stock then outstanding, in the event of liquidation, dissolution, or winding up of the company, common shareholders would be entitled to receive, on a pro rata basis, any assets distributable to shareholders in respect of shares by them.

The FRMO certificate of incorporation authorizes the issuance by FRMO of up to 2,000,000 shares of FRMO preferred stock, of which 50 shares are issued and outstanding. The FRMO Board of Directors may issue its preferred stock without obtaining shareholder consent in one or more series at a time or times and for consideration or considerations as its Board of Directors may determine. The Board of Directors is authorized by the FRMO certificate of incorporation to provide at any time for the issuance of FRMO preferred stock with the rights,



## Edgar Filing: FRMO CORP - Form 10-K/A

preferences, and limitations as established by the Board.

The Company's common stock is registered pursuant to Section 12(g) of the Securities Exchange Act of 1934 and trades on the NASDAQ Bulletin Board under the symbol FRMO. The following table sets forth the range of high and low bid quotations of the Company's common stock for the periods set forth below, as reported by the National Quotation Bureau, Inc. Such quotations represent inter-dealer quotations, without adjustment for retail markets, markdowns or commissions, and do not necessarily represent actual transactions.

FISCAL PERIOD -----		COMMON STOCK -----	
		HIGH BID -----	LOW BID -----
2002 ----			
1st	Fiscal Quarter ( 3/1/01 - 5/31/01)	\$ 1.6875	\$ 0.59375
2nd	Fiscal Quarter ( 6/1/01 - 8/31/01)	2.75	1.42
3rd	Fiscal Quarter ( 9/1/01 - 11/30/01)	1.09	0.60
4th	Fiscal Quarter (12/1/01 - 2/28/02)	1.00	0.55
2003 ----			
1st	Fiscal Quarter ( 3/1/02 - 5/31/02)	\$ 0.65	\$ 0.40
2nd	Fiscal Quarter ( 6/1/02 - 8/31/02)	0.41	0.25
3rd	Fiscal Quarter ( 9/1/02 - 11/30/02)	0.25	0.20
4th	Fiscal Quarter (12/1/02 - 2/28/03)	0.22	0.20

The high bid and low asked quote on May 21, 2003 was \$.20 bid and \$.51 asked.

### DIVIDENDS

No cash dividend has been paid by FRMO since its inception. The Company has no present intention of paying any cash dividends on its common stock.

6

### HOLDERS

As of May 21, 2003, there were approximately 1,000 holders of record of FRMO common stock representing about 2,500 beneficial owners of its shares. The former Chief Financial Officer and two directors were granted options to purchase a total of 57,000 shares of the Company's common stock. There are no warrants to purchase common stock of the Company outstanding. The Company does not know of any shares of common stock of FRMO that are held by any director, officer or holder of as much as 5% of the outstanding stock for sale pursuant to a filing under Rule 144 of the Securities Act. The Company has not agreed to register any common stock for sale under the Securities Act by any shareholder or the Company, the offering of which could have a material effect on the market price of the Company's common equity.

### ITEM 6. SELECTED FINANCIAL DATA

Previously filed financial reports on Form 10-K during the four fiscal years ended February 28, 2001 were included in the operations of MFC Development Corp. and subsidiaries, which were spun off to the shareholders of FRMO on January 23,

Edgar Filing: FRMO CORP - Form 10-K/A

2001. This transaction has been accounted for in a manner similar to a reverse pooling of interests on the Company's books. The Company had no operations prior to January 23, 2001 and accordingly, there is no selected financial data to report before that date.

FRMO Corp  
Selected Consolidated Financial Data

	Fiscal Year Ended	
	February 28, 2003	February 28, 2002
Income Statement Data:		
Total Revenue	\$ 103,748	\$ 68,785
Costs and expenses	52,409	59,254
Net Ordinary Income	51,339	9,531
Other income	1,017	1,304
Income (loss) from operations before provision for income taxes	52,356	10,835
Provision for income taxes	14,248	2,445
Net Income	\$ 38,108	\$ 8,390
Earnings per common share:		
Basic earnings per common share	\$ 0.01	\$ -
Diluted earnings per common share	\$ 0.01	\$ -
Number of shares used in computation of basic and diluted earnings per share:		
Basic	3,897,524	3,899,772
Diluted	3,947,524	3,910,046

7

FRMO Corp  
Selected Consolidated Financial Data (continued)

	As of	
	February 28, 2003	February 28, 2002
Balance Sheet Data:		
Working Capital	\$ 116,357	\$ 61,890
Total Assets	\$ 224,687	\$ 161,068
Long-term Debt	\$ -	\$ -

## Edgar Filing: FRMO CORP - Form 10-K/A

Shareholders' Equity	\$ 185,541	\$ 138,433
	=====	=====
Book Value per Share	\$ 0.05	\$ 0.04
	=====	=====
Common Shares Outstanding (1)	3,897,524	3,890,087

- (1) Common shares outstanding is recorded net of 32,186,250 shares that are being held in escrow for shareholders who have not yet purchased their stock, as described in Note 6 of the financial statements.

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

All statements contained herein that are not historical facts, including but not limited to, statements regarding future operations, financial condition and liquidity, capital requirements and the Company's future business plans are based on current expectations. These statements are forward looking in nature and involve a number of risks and uncertainties. Actual results may differ materially. Among the factors that could cause actual results to differ materially are changes in the financial markets that affect investment managers, investors, mutual funds and the Company's consulting clients, and other risk factors described herein and in the Company's reports filed and to be filed from time to time with the Commission. The discussion and analysis below is based on the Company's Financial Statements and related Notes thereto included herein and incorporated herein by reference.

#### OVERVIEW

By reason of the reverse pooling spin-off transaction described in Item 1, the Company had a new start in terms of its continuing business and its financial statement as of January 23, 2001, and there were no operations prior to that date. After the spin-off its balance sheet consisted of \$10,000 in assets, no liabilities and 1,800,000 shares of common stock. On January 23, 2001 the Company issued an additional 34,200,000 shares of common stock for \$3,258,000 to be paid as set forth in Item 1. The business engaged in by FRMO thereafter is described in Item 1.

#### CRITICAL ACCOUNTING POLICIES

Management's discussion and analysis of its financial position and results of operations are based upon the Company's financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of

8

these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. Actual results could differ from those estimates. Management believes that the critical accounting policies and areas that require the most significant judgments and estimates to be used in the preparation of the financial statements are revenue recognition and accounting for investments in subsidiaries.

#### REVENUE RECOGNITION

The Company primarily generates revenue through consulting, research fees and subscription revenue.

## Edgar Filing: FRMO CORP - Form 10-K/A

Revenue relating to consulting agreements is earned primarily on a month-by-month basis.

Research fees are earned and recorded on a monthly basis based upon FRMO's pro rata share of The New Paradigm Fund assets.

Subscription revenues are earned and recorded on a monthly basis based upon FRMO's pro rata share of the subscription revenue generated from a certain research report provided by a related third party.

The accrual method of accounting is used to record all income.

### ACCOUNTING FOR INVESTMENTS IN SUBSIDIARIES

Investments in subsidiaries in which the Company holds a less than 20% voting interest and does not exert a significant influence over operations or financial policies are accounted for using the cost method.

### RESULTS OF OPERATIONS

#### YEAR ENDED FEBRUARY 28, 2003 COMPARED TO YEAR ENDED FEBRUARY 28, 2002

The Company's revenues from operations increased by \$35,000 for the year ended February 28, 2003 ("2003") from \$69,000 for the year ended February 28, 2002 ("2002"). The increases in 2003 were due primarily to income from (i) research fees and (ii) consulting fees.

Costs and expenses decreased by \$7,000 in 2003, from \$59,000 in 2002. The decrease in 2003 was due primarily to a decrease in shareholder reporting expenses and lower administrative fees, partially offset by higher accounting fees and the recording of non-cash compensation expense. The non-cash compensation expense represents a notional salary allocation for the Company's senior officers, as required under generally accepted accounting principles. The officers of the Company are responsible for all of the Company's operations and have agreed to not draw any salaries during the period of formation.

For the reasons noted above, the Company's net income for the year ended February 28, 2003, increased by \$30,000 to \$38,000, as compared to net income of \$8,000 in 2002.

Some discussion is required with respect to an asset that is presently carried at zero cost on the FRMO balance sheet and which had a negligible accounting impact on fiscal 2003 earnings, yet which could have a very significant economic impact on FRMO. This is the investment in Kinetics Advisors, LLC, ("Kinetics Advisors"), which was acquired in February 2002 (as discussed in Part I, Item 1, under the heading Specific Business Activities, of this Form 10-K). This investment takes the form of a minority interest in Kinetics Advisors, which controls and provides investment advice to two hedge funds. Kinetics Advisors has elected to reinvest in these two funds the fees to which it is entitled from them. As a consequence, FRMO will not receive its proportional interest in those fees until such time that Kinetics Advisors itself elects to receive them. Under generally accepted accounting principles, FRMO must record this investment on a cost basis, which was \$205 as of February 28, 2002. However, on an economic basis, FRMO's proportional share of Kinetics Advisors' capital accounts in those funds was approximately \$89,000 (pre-tax and unaudited) as of February 28, 2003. FRMO's proportional share of the increase in the value of Kinetics Advisors' capital accounts in those funds during the period, predominantly from fee income and appreciation (also pre-tax and unaudited), was approximately \$82,000 during

## Edgar Filing: FRMO CORP - Form 10-K/A

2003.

YEAR ENDED FEBRUARY 28, 2002 COMPARED TO YEAR ENDED FEBRUARY 29, 2001

The Company's revenues from operations increased by \$65,000 for the year ended February 28, 2002 ("2002") to \$69,000 from \$4,000 for the year ended February 29, 2001 ("2001"). The increase in 2002 was due primarily to income from (i) research fees, (ii) consulting fees, which included the consulting agreement with the manager of Santa Monica Partners, L.P., and (iii) subscription fees.

Costs and expenses increased by \$55,000 in 2002, from \$4,000 in 2001. The increase in 2002 was due primarily to shareholder reporting expenses, accounting fees, amortization and office expenses. The officers of the Company are responsible for all of the Company's operations and they have agreed to not draw any salaries during the period of formation.

For the reasons noted above, the Company's net income for the year ended February 28, 2002 increased by \$9,000 to \$8,000, as compared to a loss of \$1,000 in 2001.

### LIQUIDITY AND CAPITAL RESOURCES

The Company's activities during the year ended February 28, 2003, resulted in an increase in cash of \$52,000. This increase was due to net income (after adjusting for amortization, non-cash loss from an unconsolidated subsidiary, and non-cash compensation) of \$55,000, less \$3,000 net increase of receivables over payables and deferrals, which, are normal fluctuations primarily caused by timing differences. There were no cash flows provided by or used in investing activities during the year ended in 2003 or in 2002. There were no cash flows provided by or used in financing activities during the year ended in 2003 or in 2002. The Company expects its business with prospective new clients to develop without the outlay of cash, since the growth will come from the services of its officers who will not receive salaries until the Company's operations and revenues warrant the payment.

On January 23, 2001 the Company issued 34,200,000 shares of \$.001 par value stock for \$3,258,000. Only \$39,375 was paid for at the time and the balance of \$3,218,625 will be paid to the Company as set forth in Item 1. The Company believes that its present cash resources will be sufficient on a short-term basis and over the next 12 months to fund continued expansion of its business.

10

### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES OF MARKET RISK.

See subsections (i) and (ii) at page 2 relating to the obligations of the Stahl Bregman Group and LPC to pay for the shares of common stock of the Company based on dividends from Kinetics and the income generated from the management of the mutual funds for which Horizon is the investment advisor.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Financial Statements and supplementary data required by this Item 8 are set forth at the pages indicated in Item 15(a) below.

### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

# Edgar Filing: FRMO CORP - Form 10-K/A

## PART III

### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information required by this Item is set forth in the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission within 120 days of February 28, 2003. Such information is incorporated herein by reference and made a part hereof.

### ITEM 11. EXECUTIVE COMPENSATION.

The information required by this Item is set forth in the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission within 120 days of February 28, 2003. Such information is incorporated herein by reference and made a part hereof.

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

The information required by this Item is set forth in the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission within 120 days of February 28, 2003. Such information is incorporated herein by reference and made a part hereof.

11

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this Item is set forth in the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission within 120 days of February 28, 2003. Such information is incorporated herein by reference and made a part thereof.

## PART IV

### ITEM 14. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Securities Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

During the 90-day period prior to the date of this report, an evaluation was performed under the supervision and with the participation of our Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures were effective. Subsequent to the date of this evaluation, there have been no significant changes in the Company's internal controls or in other factors that could significantly affect these controls, and no corrective actions taken with regard to significant deficiencies or material weaknesses in such controls.

ITEM 15. EXHIBITS, FINANCIAL STATEMENTS, SCHEDULES, AND REPORTS ON FORM 8-K

(a) FINANCIAL STATEMENTS, SCHEDULES AND EXHIBITS

(1) FINANCIAL STATEMENTS:

Index to Consolidated Financial Statements and Schedules.....  
 Report of Holtz Rubenstein & Co., LLP.....  
 Consolidated Balance Sheets - February 28, 2003 and 2002.....  
 Consolidated Statement of Operations -  
     Years ended February 28, 2003, February 28, 2002 and February 28, 2001.....  
 Consolidated Statement of Stockholders' Equity -  
     Years ended February 28, 2003, February 28, 2002 and February 28, 2001.....  
 Consolidated Statement of Cash Flows -  
     Years ended February 28, 2003, February 28, 2002 and February 28, 2001.....  
 Notes to Consolidated Financial Statements.....

(2) FINANCIAL STATEMENT SCHEDULES:

All schedules are omitted because they are not applicable, not required, or because the required information is included in the consolidated financial statements or notes thereto.

(3) EXHIBITS:

Exhibits 3.01 and 21.01 are incorporated herein by reference to Form 8-K dated January 25, 2001 with which said exhibits were previously filed. Exhibits 3.01 and 5.01 are incorporated herein by reference to Form 10 dated June 27, 1997 with which said exhibits were previously filed.

Exhibit Number -----	Description -----
3.01	Amended Certificate of Incorporation of the Company*.
3.03	Amended By-Laws of the Company*.
5.01	Opinion of Tanner Propp, LLP*
21.01	The Company has no subsidiaries. The spin-off on January 23, 2001 of MFC Development Corp, a former subsidiary ("MFC"), is described in Form 10, the General Form for Registration of Common Stock of MFC pursuant to Section 12(g) of The Securities Exchange Act of 1934, as amended, which was incorporated by reference as an exhibit in the Company's Form 8-K Current Report filed on January 25, 2001.*

-----  
 \* Previously filed

(b) REPORTS ON FORMS 8-K

Edgar Filing: FRMO CORP - Form 10-K/A

None.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d)2 of the Securities Exchange Act of 1934 as amended, the Registrant has duly cause this Report to be signed on its behalf by the undersigned, thereunto duly authorized, on May 22, 2003.

FRMO CORP.

By: /s/ Steven Bregman

-----  
Steven Bregman  
President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on May 22, 2003.

Signature -----	Title -----
/s/ Murray Stahl ----- Murray Stahl	Chairman of the Board (Principal Executive Officer)
/s/ Steven Bregman ----- Steven Bregman	President, Director
/s/ Lester Tanner ----- Lester Tanner	Secretary, Director
/s/ David Michael ----- David Michael	Director
/s/ Peter Doyle ----- Peter Doyle	Director

FRMO Corp.  
Index to Financial Statements

This Index.....	F-1
Report of Independent Auditors .....	F-2



Edgar Filing: FRMO CORP - Form 10-K/A

Balance Sheets --	
As of February 28, 2003 and February 28, 2002.....	F-3
Statements of Operations --	
Years Ended February 28, 2003, February 28, 2002	
and February 28, 2001 .....	F-5
Statements of Stockholders' Equity --	
Years Ended February 28, 2003, February 28, 2002	
and February 28, 2001 .....	F-6
Statements of Cash Flows --	
Years Ended February 28, 2003, February 28, 2002	
and February 28, 2001 .....	F-7
Notes to Financial Statements.....	F-8

The data required by all other schedules is either included in the financial statements or is not required.

F-1

Report of Independent Auditors

The Board of Directors and Shareholders  
FRMO Corp.

We have audited the accompanying balance sheets of FRMO Corp. as of February 28, 2003 and 2002 and the related statements of operations, stockholders' equity and cash flows for the three years ended February 28, 2003. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FRMO Corp. at February 28, 2003 and 2002, and the results of its operations and its cash flows for the three years ended February 28, 2003 in conformity with accounting principles generally accepted in the United States of America.

/s/ HOLTZ RUBENSTEIN & CO., LLP

Melville, New York  
May 15, 2003

F-2

FRMO Corp.  
Balance Sheets

Edgar Filing: FRMO CORP - Form 10-K/A

	FEBRUARY 28, 2003	FEBRUARY 28, 2002
	-----	-----
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 135,003	\$ 83,411
Accounts receivable	20,500	1,114
	-----	-----
Total current assets	155,503	84,525
Other assets:		
Intangible assets, net	64,184	71,543
Investments in unconsolidated subsidiaries	5,000	5,000
	-----	-----
Total other assets	69,184	76,543
	-----	-----
Total assets	\$ 224,687	\$ 161,068
	=====	=====

See accompanying notes.

F-3

FRMO Corp.  
Balance Sheets (continued)

	FEBRUARY 28, 2003	FEBRUAR 200
	-----	-----
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued expenses	\$ 20,551	\$ 1
Income taxes payable	11,587	
Deferred income	7,008	
	-----	-----
Total current liabilities	39,146	2
Stockholders' equity:		
Preferred stock - \$.001 par value;		
Authorized - 2,000,000 shares;		
Issued and outstanding - 50 shares Series R	-	
Common stock - \$.001 par value;		
Authorized - 90,000,000 shares;		
Issued and outstanding - 36,083,774 shares	36,083	3
Capital in excess of par value	3,322,136	3,31
Retained earnings	45,947	
	-----	-----
	3,404,166	3,35
Less: Receivables from shareholders for common stock issuance	3,218,625	3,21
	-----	-----
Total stockholders' equity	185,541	13

Edgar Filing: FRMO CORP - Form 10-K/A

Total liabilities and stockholders' equity

\$ 224,687

\$ 16

See accompanying notes.

F-4

FRMO Corp.  
Statements of Operations

	YEAR ENDED FEBRUARY 28, 2003	YEAR ENDED FEBRUARY 28, 2002	YEAR EN FEBRUARY 2001
<b>REVENUES</b>			
Consulting	\$ 87,839	\$ 56,763	\$ 3
Research Fees	12,438	8,041	
Subscriptions	3,676	3,018	
Investments	(205)	963	
Total Revenues	103,748	68,785	3
<b>COSTS AND EXPENSES</b>			
Amortization	7,359	9,676	
Accounting	7,030	6,100	2
Shareholder reporting	23,775	36,588	1
Office expenses	13,500	6,178	
Other	745	712	
	52,409	59,254	4
Income (loss) from operations	51,339	9,531	
Dividend income	1,017	1,304	
Income (loss) from operations before provision for income taxes	52,356	10,835	
Provision for income taxes	14,248	2,445	
Net income (loss)	\$ 38,108	\$ 8,390	\$
Basic earnings per common share	\$ 0.01	\$ 0.00	\$ (
Diluted earnings per common share	\$ 0.01	\$ 0.00	\$ (
Average shares of common stock outstanding:			
Basic	3,897,524	3,889,772	1,998
Diluted	3,947,524	3,910,046	1,998

See accompanying notes

F-5

Edgar Filing: FRMO CORP - Form 10-K/A

FRMO Corp.  
Statements of Stockholders' Equity

	SERIES R PREFERRED STOCK		COMMON STOCK		A
	SHARES	AMOUNT	SHARES	AMOUNT	
Balance, February 29, 2000	-	\$ -	1,800,000	\$ 1,800	\$
Issuance of new stock	-	-	34,200,000	34,200	
Net (loss)	-	-	-	-	
Balance, February 28, 2001	-	-	36,000,000	36,000	
Issuance of new stock for the assignment of research agreements	-	-	83,459	83	
Issuance of new stock for the assignment of subscription revenue	50	-	-	-	
Issuance of new stock for the acquisition of 7.71% of Kinetics Advisors, LLC and 50% of Finder's Fee Share Interest	-	-	315	-	
Net income	-	-	-	-	
Balance, February 28, 2002	50	-	36,083,774	36,083	
Non-cash compensation expense	-	-	-	-	
Net income	-	-	-	-	
Balance, February 28, 2003	50	\$ -	36,083,774	\$ 36,083	\$

	RETAINED EARNINGS (DEFICIT)	RECEIVABLES FROM SHAREHOLDERS FOR COMMON STOCK ISSUANCE	TOTAL SHAREHOLDERS' EQUITY
	Balance, February 29, 2000	\$ -	\$ -
Issuance of new stock	-	(3,218,625)	39,375
Net (loss)	(551)	-	(551)
Balance, February 28, 2001	(551)	(3,218,625)	48,824
Issuance of new stock for the assignment of research agreements	-	-	54,969
Issuance of new stock for the assignment of subscription revenue	-	-	26,250
Issuance of new stock for the acquisition of 7.71% of Kinetics Advisors, LLC and 50% of Finder's Fee Share Interest	-	-	-
Net income	8,390	-	8,390
Balance, February 28, 2002	7,839	(3,218,625)	138,433
Non-cash compensation expense	-	-	9,000
Net income	38,108	-	38,108

Edgar Filing: FRMO CORP - Form 10-K/A

Balance, February 28, 2003	\$ 45,947	\$ (3,218,625)	\$ 185,541
	=====		

See accompanying notes

F-6

FRMO Corp.  
Statements of Cash Flows

	YEAR ENDED FEBRUARY 28, 2003	YEAR ENDED FEBRUARY 28, 2002
	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	\$ 38,108	\$ 8,390
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Amortization of research agreements	7,359	9,676
Non-cash loss from unconsolidated subsidiary	205	
Non-cash compensation	9,000	-
Changes in operating assets and liabilities:		
Other current assets	(19,386)	1,823
Accounts payable and accrued expenses	12,004	15,859
Deferred income	4,302	2,706
	-----	-----
Net cash provided by operating activities	51,592	38,454
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment in FRM NY Capital, LLC	-	-
	-----	-----
Net cash used in investing activities	-	-
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment for issuance of new stock	-	-
	-----	-----
Net cash provided by financing activities	-	-
	-----	-----
Net increase in cash and cash equivalents	51,592	38,454
Cash and cash equivalents, beginning of year	83,411	44,957
	-----	-----
Cash and cash equivalents, end of year	\$ 135,003	\$ 83,411
	=====	=====
ADDITIONAL CASH FLOW INFORMATION		
Interest paid	\$ -	\$ -
	=====	=====
Income taxes paid	\$ -	\$ 155
	=====	=====
NON-CASH INVESTING AND FINANCING ACTIVITIES		
Preferred stock issued in consideration for the acquisition of research agreements	\$ -	\$ 26,250

Edgar Filing: FRMO CORP - Form 10-K/A

Common stock issued in consideration for the assignment  
of subscription revenues

=====

\$	-	\$	54,886
----	---	----	--------

=====

See accompanying notes

F-7

FRMO Corp.  
Notes to Financial Statements

1. ORGANIZATION OF THE COMPANY

FRMO CORP. (the "Company or "FRMO") was incorporated in November 1993 under the laws of the State of Delaware under the name of PSI Settlement Corp, (initially changed to FRM Nexus, Inc. and then to FRMO Corp on November 29, 2001). One of the Company's former subsidiaries was MFC Development Corp.("MFC"). On August 31, 2000, FRMO transferred to MFC all of its assets (except for \$10,000), including all the shares of its wholly owned subsidiaries subject to all of its liabilities which were assumed by MFC. This transfer was made in contemplation of a spin-off of MFC.

On August 31, 2000, FRMO filed Form 8-K with the Securities and Exchange Commission, which disclosed that FRMO contemplated distributing to its shareholders one share of MFC common stock for each share of FRMO's 1,800,000 shares of outstanding common stock at the close of business on November 1, 2000 (the record date). In fiscal 2001, MFC filed a Form 10 to register its common stock and on January 23, 2001, 1,800,000 shares of MFC were distributed to FRMO's shareholders.

Because FRMO and MFC were under common control, the spin-off transaction has been accounted for on FRMO's books in a manner similar to a reverse pooling of interests with FRMO having a new start on January 23, 2001 with \$10,000 in assets, no liabilities and 1,800,000 shares of common stock outstanding. The Statements of Shareholders' Equity reflect the spin-off as of the beginning of the periods presented, with no operations until January 23, 2001.

On November 29, 2000, the Company increased authorized capital stock from 2,000,000 shares common stock, par value \$.10 per share to 2,000,000 shares preferred stock, par value \$.001 per share and 90,000,000 shares common stock, par value \$.001 per share. Stockholders' equity for prior periods was restated to reflect this change.

On January 23, 2001, 34,200,000 shares of common stock were issued to the FRM Control Group. Murray Stahl and Steven Bregman, Chairman and President of the Company, respectively, are the principal persons in the FRM Control Group, which includes the other persons who purchased the shares for the consideration set forth in Note 6.

On July 2, 2001, the Company authorized the establishment of Series R preferred stock. The number of authorized shares is 5,000 with a par value of \$.001 per share. These shares are each convertible to 1,000 shares of the Company's common stock at the option of the Company at

## Edgar Filing: FRMO CORP - Form 10-K/A

any time and at the option of the holder after March 1, 2006. The Company may redeem the shares at \$1,000 per share at any time after March 1, 2011 and shall be required to redeem them at \$1,000 per share upon the request of a holder after March 1, 2012. These shares have one vote per share on all matters that common stock can vote upon. Upon liquidation, there is preference to the extent of \$1,000 per share. No dividends may be paid on common stock unless a dividend per share of 1,000% of common stock dividends are paid on the preferred stock.

F-8

### FRMO Corp. Notes to Financial Statements

#### 2. BASIS OF PRESENTATION

##### BUSINESS ACTIVITIES OF THE COMPANY

FRMO Corp. is primarily a Financial Risk Management Organization in that the experience of its management as described herein has been in the analysis and research of public companies. The business will include identification of assets, particularly in the early stages of the expression of their ultimate value, and the participation with them in ways that are calculated to increase the value of the shareholders' interest in FRMO. Such assets are expected to include, but are not limited to, those whose values and earnings are based on intellectual capital. Of the many varieties of capital upon which investors have earned returns, ranging from real estate to silicon, perhaps the highest returns on capital have been earned on intellectual capital. It is the goal of FRMO to maximize its return on this form of asset. The identification of any business opportunities will follow the process whereby Horizon Research Group selects and evaluates investment opportunities and strategies.

Horizon Research Group was co-founded by Murray Stahl and Steven Bregman in 1994. It is an independent research firm serving primarily mutual fund managers and the hedge fund community. It provides in-depth analysis of information-poor, under-researched companies and strategies to identify the complex or overlooked situations that can offer an advantage to the investor.

Since its new start on January 23, 2001, FRMO completed the following transactions by February 28, 2002, the close of its fiscal year:

i. The Company invested \$5,000 in FRM NY Capital, LLC, a limited liability venture capital company whereby the substantial investment of financial capital will be made by unrelated parties but where FRMO will have a carried interest based on leveraging the creative services of its personnel (its intellectual capital).

ii. A consulting agreement was signed effective January 1, 2001 whereby FRMO is currently receiving approximately \$20,000 a year from the manager of Santa Monica Partners, LP, a director and shareholder of FRMO, for access to consultations with the Company's personnel designated by Murray Stahl and Steven Bregman. Santa Monica Partners, L.P. is a private fund, which owns 218,000 shares of common stock of FRMO.

## Edgar Filing: FRMO CORP - Form 10-K/A

iii. In March 2001, FRMO acquired the research service fees that Horizon Research Group had received from The New Paradigm Fund in exchange for 80,003 shares of FRMO common stock. Management believes that the growth of that Fund in the current fiscal year and future years will increase the current level of research fees for which the stock consideration was paid.

F-9

### FRMO Corp. Notes to Financial Statements

#### 2. BASIS OF PRESENTATION (CONTINUED)

##### BUSINESS ACTIVITIES OF THE COMPANY (CONTINUED)

iv. In October 2001, FRMO acquired a 2% interest in the subscription revenues from subscribers to The Convertible/High Yield Arbitrage Report that Horizon Research Group and another third party receive in exchange for 50 shares of Series R preferred stock. While these funds were quite small at the time of acquisition, they have expanded significantly and management believes that they will grow in future years.

v. In February 2002, FRMO acquired a 7.71% interest in Kinetics Advisors, LLC and the Finder's Fee Share Interest from the Stahl Bregman Group, in exchange for 315 shares of FRMO common stock. Kinetics Advisors, LLC controls and provides investment advice to Kinetics Partners and Kinetics Fund, both of which are hedge funds. While the fees are minimal at the present time, management believes that they will grow in future years.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

##### REVENUE RECOGNITION

The Company primarily generates revenue through consulting, research fees and subscription revenue.

Revenue relating to consulting agreements is earned primarily on a month-by-month basis.

Research fees are earned and recorded on a monthly basis based upon FRMO's pro rata share of The New Paradigm Fund assets.

Subscription revenues are earned and recorded on a monthly basis based upon FRMO's pro rata share of the subscription revenue generated from a certain research report provided by a related third party.

The accrual method of accounting is used to record all income.

##### RECEIVABLES

Receivables consist of monthly consulting fees. All receivables are current and management believes they are fully collectible.

F-10



## Edgar Filing: FRMO CORP - Form 10-K/A

### FRMO Corp. Notes to Financial Statements

#### INVESTMENT IN FRM NY CAPITAL, LLC

The investment in FRM NY CAPITAL, LLC represents a 7% Class B membership interest. Class B members will not receive any distributions until all Class A members are repaid their capital contributions, with interest. For the years ended February 28, 2003 and February 28, 2002, the Company received \$-0- and \$963 in distributions. This investment is accounted for under the cost method of accounting. The Company does not exert a significant influence over the operations or financial policies of this entity.

#### INVESTMENT IN KINETICS ADVISERS, LLC

The Company accounts for its 8.44% investment in Kinetics Advisers, LLC using the cost method of accounting. The Company does not exert a significant influence over the operations or financial policies of this entity.

#### INCOME TAXES

Deferred income taxes are recognized for all temporary differences between the tax and financial reporting bases of the Company's assets and liabilities based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income.

#### CASH AND CASH EQUIVALENTS

For purposes of the statements of cash flows, the Company considers all highly liquid, short-term investments with an original maturity of three months or less to be cash equivalents.

#### INTANGIBLE ASSETS

Intangible assets are amortized over their estimated lives, ten years, using the straight line method.

#### CONCENTRATION OF RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash, money market mutual funds, and trade receivables.

Trade receivables arise from consulting fees in the New York City area. For the year ended February 28, 2003, fees earned from one client, which is a related party, represented 40% of all income, and fees earned from another client represented 24% of all income. For the year ended February 28, 2002, fees earned from one client represented 51% of all income, and fees earned from another client, which is a related party, represented 31% of all income. As of February 28, 2003, trade receivables from one client comprised 51% of total trade receivables. As of February 28, 2002, trade receivables from one client comprised 100% of total trade receivables.

# Edgar Filing: FRMO CORP - Form 10-K/A

## FRMO Corp. Notes to Financial Statements

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### ADVERTISING COSTS

The Company's policy is to expense the cost of advertising as incurred. There were no advertising expenses for the years ended February 28, 2003, 2002 and 2001.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

The following disclosure of the estimated fair value of financial instruments is made in accordance with the requirements of Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments". The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. Considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a sale. The carrying amount of financial instruments at the Balance Sheet dates approximated their estimated fair value at those dates.

#### USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### COMPREHENSIVE INCOME (LOSS)

Other comprehensive income refers to revenues, expenses, gains and losses that under generally accepted accounting principles are included in comprehensive income but are excluded from net income, as these amounts are recorded directly as an adjustment to stockholders' equity. Comprehensive income (loss) was equivalent to net income (loss) for all periods presented.

#### EFFECTS OF NEW ACCOUNTING PRONOUNCEMENTS

##### RECENT ACCOUNTING PRONOUNCEMENTS

In June 2001, the Financial Accounting Standards Board issued Financial Accounting Standards No. 142 ("SFAS No. 142"), "Goodwill and Other Intangible Assets." SFAS No. 142 addresses financial accounting and reporting for acquired goodwill and other intangible assets. Under SFAS No. 142, goodwill and some intangible assets will no longer be amortized, but rather reviewed for impairment on a periodic basis. The provisions of this Statement became effective on March 1, 2002 and were required to be applied to all goodwill and other intangible assets recognized in its financial statements at that date. The adoption of SFAS No. 142 did not have a material impact on the Company's financial statements.

FRMO Corp.  
Notes to Financial Statements

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

RECENT ACCOUNTING PRONOUNCEMENTS (CONTINUED)

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The Company is required to adopt the provisions of SFAS No. 143 effective March 1, 2003. The adoption of SFAS No. 143 is not expected to have a material impact on the financial statements.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. The adoption of SFAS No. 144 did not have a material impact on our financial statements.

In April 2002, SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections" was issued. This statement provides guidance on the classification of gains and losses from the extinguishment of debt and on the accounting for certain specified lease transactions. Certain provisions of this statement related to the classification of gains and losses from extinguishment of debt are required to be adopted by the Company beginning March 1, 2003. All other provisions were required to be adopted after May 15, 2002. It is not anticipated that the adoption of this statement will have a material impact on the consolidated financial position, consolidated results of operations or liquidity of the Company.

In June 2002, SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" was issued. This statement provides guidance on the recognition and measurement of liabilities associated with disposal activities and became effective for the Company on January 1, 2003.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure, an amendment of FASB Statement No. 123," which amends SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. The transition and annual disclosure provisions of SFAS No. 148 are effective for fiscal years ending after December 15, 2002. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The Company will continue to account for stock-based compensation to employees under APB Opinion No. 25 and related interpretations.

## Edgar Filing: FRMO CORP - Form 10-K/A

### FRMO Corp. Notes to Financial Statements

#### 4. INTANGIBLE ASSETS

Intangible assets consist of the following:

	FEBRUARY 28, 2003	FEBRUARY 28, 2002
	-----	-----
Research agreements	\$ 51,003	\$ 54,969
Subscription revenue	26,250	26,250
	-----	-----
	77,253	81,219
Less accumulated amortization	13,069	9,676
	-----	-----
Intangible assets, net	\$ 64,184	\$ 71,543
	=====	=====

Amortization of intangible assets was \$7,359, \$9,676, and \$-0- for the years ended February 28, 2003, 2002, and 2001, respectively. Annual amortization expense for the next five years is estimated to approximate \$7,700.

#### 5. COMMITMENTS AND CONTINGENCIES

As of February 28, 2003, the Company did not enter into any commitments and management believes that there were no contingencies.

#### 6. RECEIVABLES FROM SHAREHOLDERS FOR ISSUANCE OF COMMON STOCK

The 34,200,000 shares of common stock of FRMO sold after the spin-off distribution date were issued to the FRM Control Group as follows:

- i. 28,800,000 shares of common stock of FRMO Corp. were issued to Peter Doyle, as Voting Trustee of 8.1% of the issued and outstanding shares of Kinetics Asset Management Inc. ("Kinetics") and Murray Stahl (the "Stahl Bregman Group") for \$2,880,000, payable as set forth below. The Stahl Bregman Group includes Murray Stahl, Steven Bregman, John Meditz, Peter Doyle, Catherine Bradford, Thomas C. Ewing and Katherine Ewing. That group is in control of FRMO Corp. and together with the persons named below are the "FRM Control Group". The 28,800,000 shares were issued to the Stahl Bregman Group on January 23, 2001 but are held in escrow and delivered as paid at the rate of ten cents (\$.10) per share. The Stahl Bregman Group is obligated to pay to FRMO the after tax amount (fixed at 54% of the dividend) of all dividends they receive from Kinetics until the total \$2,880,000 has been paid. The Stahl Bregman Group expects the \$2,880,000 to be paid to FRMO in about five years. The installment payments depend on actual future dividends received from Kinetics. The Stahl Bregman Group may make additional payments at its discretion but the payment based on the Kinetics dividend is obligatory until the fixed purchase price is paid. The members of the Stahl Bregman Group have no obligation other than to pay the net dividends from Kinetics until the fixed purchase price is paid. The Stahl Bregman Group has agreed that it will not divest itself

## Edgar Filing: FRMO CORP - Form 10-K/A

of any part of its Kinetics shares or change the character of its ownership so as to reduce the pro-rata share of the dividends it currently receives from Kinetics without, as a condition

F-14

### FRMO Corp. Notes to Financial Statements

#### 6. RECEIVABLES FROM SHAREHOLDERS FOR ISSUANCE OF COMMON STOCK (CONTINUED)

thereof, paying toward the fixed purchase price of its FRMO shares the after-tax proceeds of that part divested, as if the divestiture had not occurred. During the year ended February 28, 2003, the Stahl Bregman Group was not obligated to pay any amount for the issuance of common stock and no amounts were paid during that period.

ii. 3,600,000 shares of common stock of FRMO were issued to Lestar Partners, LLC, ("LPC") a New York Limited Liability Company owned by Lester Tanner, Secretary and a director of FRMO, together with members of his family, for \$360,000 payable as set forth below. The 3,600,000 shares were issued to LPC on January 23, 2001 but are held in escrow and delivered as paid at the rate of ten cents (\$.10) per share. LPC is obligated to pay to FRMO in cash an amount equal to 12.5% of each payment made by the Stahl Bregman Group until the purchase price of \$360,000 is paid. During the year ended February 28, 2003, LPC was not obligated to pay any amount for the issuance of common stock and no amounts were paid during that period.

iii. 1,800,000 shares of common stock of FRMO were issued to Lawrence J. Goldstein for \$18,000 paid on January 23, 2001. Mr. Goldstein is a director of FRMO and the General Partner of Santa Monica Partners, LP, a private fund, which owns 218,000 shares of common stock of FRMO.

#### 7. NET INCOME PER COMMON SHARE AND PER COMMON SHARE EQUIVALENT

Basic earnings per common share for each of the three years ended February 28, 2003 are calculated by dividing net income by the weighted average common shares outstanding during the period. Diluted earnings per common share for each of the three years ended February 28, 2003 are calculated by dividing net income by weighted average common shares outstanding during the period plus dilutive potential common shares, which are determined as follows:

	YEAR ENDED FEBRUARY 28, 2003 -----	YEAR ENDED FEBRUARY 28, 2002 -----	YEAR ENDED FEBRUARY 28, 2001 -----
Weighted average common shares	3,897,524	3,889,772	1,998,616
Effect of dilutive securities:			
Conversion of preferred stock	50,000 -----	20,274 -----	- -----

Edgar Filing: FRMO CORP - Form 10-K/A

Dilutive potential shares	3,947,524	3,910,046	1,998,616
	=====	=====	=====

F-15

FRMO Corp.  
Notes to Financial Statements

8. INCOME TAXES

The provision for income taxes consist of the following:

	YEAR ENDED FEBRUARY 28, 2003	YEAR ENDED FEBRUARY 28, 2002	YEAR ENDED FEBRUARY 28, 2001
	-----	-----	-----
Current:			
Federal	\$ 8,952	\$ 1,497	\$ -
State	5,296	948	-
	-----	-----	-----
Total current	14,248	2,445	-
	=====	=====	=====
Deferred:			
Federal	-	-	-
State	-	-	-
	-----	-----	-----
Total deferred	-	-	-
	-----	-----	-----
Total	\$ 14,248	\$ 2,445	\$ -
	=====	=====	=====

FRMO and its former subsidiaries filed consolidated tax returns through January 23, 2001. There was no federal tax liability due to current and prior year net operating losses. After January 23, 2001, FRMO began filing individual tax returns. FRMO and its former subsidiaries filed individual state tax returns. The Company has net operating loss carry forwards for Federal purposes of approximately \$1,091,000 arising from FRMO's share of losses from the consolidated tax returns that were filed through January 23, 2001. The use of these NOLs is restricted, subject to the provisions of Internal Revenue Code section 382 and accordingly, the Company has taken a 100% reserve against the deferred tax asset resulting from these NOLs.

The following is a reconciliation of the statutory federal and effective income tax rates for the years ended:

	FEBRUARY 28, 2003	FEBRUARY 28, 2002	FEBRUARY 28, 2001
	-----	-----	-----
Statutory federal income tax expense rate	34.0 %	34.0 %	- %

Edgar Filing: FRMO CORP - Form 10-K/A

Adjustment for utilization of lower tax brackets	(19.2)	(19.0)	-
State taxes, less federal tax effect	2.3	7.6	-
Permanent differences	5.8	-	-
Other	4.3	-	-
	-----	-----	-----
	27.2 %	22.6 %	- %
	=====	=====	=====

F-16

FRMO Corp.  
Notes to Financial Statements

9. STOCK BASED COMPENSATION

The Company applies APB Opinion No. 25 and related interpretations in accounting for stock based compensation to employees and directors. Stock compensation to non-employees is accounted for at fair value in accordance with Statement of Financial Accounting Standard No. 123, Accounting for Stock-Based Compensation ("SFAS 123").

During the year ended February 28, 2003, the Company granted an officer and two directors options to acquire a total of 36,000 shares of common stock, at an exercise price of \$0.40 per share, through July 18, 2007. During the year ended February 28, 2002, the Company granted an officer and two directors options to acquire a total of 21,000 shares of common stock, at an exercise price of \$1.25 per share, through July 19, 2006. The Company has elected the disclosure-only provisions of SFAS 123 in accounting for its employee stock options. Accordingly, no compensation expense has been recognized for these options. Had the Company recorded compensation expense for the stock options based on the fair value at the date for awards, consistent with the provisions of SFAS 123, the Company's net income for the years ended February 28, 2003 and 2002 would have been reduced by approximately \$11,000 (\$0.00 per share) and \$24,000 (\$0.01) per share, respectively.

F-17

FRMO Corp.  
Notes to Financial Statements

10. SUPPLEMENTAL FINANCIAL INFORMATION  
SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

	Quarter			
	First	Second	Third	
	-----	-----	-----	-----
YEAR ENDED FEBRUARY 28, 2003				
Total revenue	\$ 31,451	\$ 35,054	\$ 34,965	\$
	=====	=====	=====	=====
Income (loss) from operations	\$ 17,566	\$ 17,440	\$ 20,876	\$
	=====	=====	=====	=====

Edgar Filing: FRMO CORP - Form 10-K/A

Net income (loss)	\$ 15,177	\$ 11,343	\$ 10,390	\$
	=====	=====	=====	=====
Earnings (loss) per common share:				
Basic	\$ -	\$ -	\$ -	\$
	=====	=====	=====	=====
Diluted	\$ -	\$ -	\$ -	\$
	=====	=====	=====	=====
Number of shares used in computation of earnings per share:				
Basic	3,897,524	3,897,524	3,897,524	
	=====	=====	=====	=====
Diluted	3,947,524	3,947,524	3,947,524	
	=====	=====	=====	=====
YEAR ENDED FEBRUARY 28, 2002				
Total revenue	\$ 13,184	\$ 14,833	\$ 24,741	\$
	=====	=====	=====	=====
Income (loss) from operations	\$ 2,875	\$ (7,781)	\$ 12,896	\$
	=====	=====	=====	=====
Net income (loss)	\$ 3,246	\$ (7,386)	\$ 11,238	\$
	=====	=====	=====	=====
Earnings (loss) per common share:				
Basic	\$ -	\$ -	\$ -	\$
	=====	=====	=====	=====
Diluted	\$ -	\$ -	\$ -	\$
	=====	=====	=====	=====
Number of shares used in computation of earnings per share:				
Basic	3,867,703	3,897,209	3,897,209	
	=====	=====	=====	=====
Diluted	3,867,703	3,897,209	3,929,077	
	=====	=====	=====	=====

During the fourth quarter of the fiscal year ended February 28, 2003, the Company reevaluated its accounting for its investment in Kinetics Advisers, LLC. As a result of this reevaluation, the Company recorded an adjustment that reduced revenues by \$22,000. Of this amount, approximately \$6,000, \$8,000 and \$8,000 are allocable to the first, second, and third quarters, respectively. The adjustment also reduced net incomes by the same amount. There was no effect on revenue or net income for the year ended February 28, 2002.

F-18

CERTIFICATION

Each of the undersigned hereby certifies in his capacity as an officer of FRMO Corp. (the "Company") that the Annual Report of the Company on Form 10-K for the period ended February 28, 2003 fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that the information contained in such report fairly presents, in all material respects, the financial condition of the Company at the end of such period and the results of operations of the Company for such period.



Edgar Filing: FRMO CORP - Form 10-K/A

Dated: June 24, 2003

By: /s/ MURRAY STAHL

-----  
Murray Stahl  
CHAIRMAN OF THE BOARD AND CHIEF EXECUTIVE OFFICER

By: /s/ STEVEN BREGMAN

-----  
Steven Bregman  
PRESIDENT AND CHIEF OPERATING OFFICER

CERTIFICATIONS

I, Murray Stahl, certify that:

1. I have reviewed this annual report on Form 10-K of FRMO Corp;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c. presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weakness in internal controls; and
  - b. any fraud, whether or not material, that involves management or

## Edgar Filing: FRMO CORP - Form 10-K/A

other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Dated: June 24, 2003

By: /s/ MURRAY STAHL

-----  
Murray Stahl  
CHAIRMAN OF THE BOARD AND CHIEF EXECUTIVE OFFICER

### CERTIFICATIONS

-----

I, Steven Bregman, certify that:

1. I have reviewed this annual report on Form 10-K of FRMO Corp;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c. presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a. all significant deficiencies in the design or operation of internal

Edgar Filing: FRMO CORP - Form 10-K/A

controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weakness in internal controls; and

- b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weakness.

Dated: January 13, 2003

By: /s/ STEVEN BREGMAN

-----  
Steven Bregman  
PRESIDENT AND CHIEF OPERATING OFFICER