

MDwerks, Inc.  
Form 10-Q  
November 12, 2008

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Form 10-Q**

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File Number: 333-118155**

**MDWERKS, INC.**

(Exact name of registrant as specified in charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**33-1095411**

(I.R.S. Employer  
Identification No.)

**Windolph Center, Suite I**

**1020 N.W. 6th Street**

**Deerfield Beach, FL 33442**

(Address of principal executive offices)(Zip Code)

**(954) 389-8300**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

Check whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.      Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).      Yes

No  x

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 14,370,208 shares at November 11, 2008

Transitional Small Business Disclosure Format (Check one): Yes  No  x

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**MDWERKS, INC.**  
**FORM 10-Q**  
**FOR THE PERIOD ENDED SEPTEMBER 30, 2008**

**INDEX**

|   | <b>Page</b> |
|---|-------------|
| <b>PART I - FINANCIAL INFORMATION</b>   |             |
| Item 1 - Consolidated Financial Statements  |             |
| Consolidated Balance Sheets As of September 30, 2008 (Unaudited) and December 31, 2007                            | 3           |
| Consolidated Statements of Operations (Unaudited) For the Three and Nine months Ended September 30, 2008 and 2007 | 4           |
| Consolidated Statements of Cash Flows (Unaudited) For the Nine months Ended September 30, 2008 and 2007           | 5           |
| Notes to Unaudited Consolidated Financial Statements  | 6-21        |
| Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations                    | 22-27       |
| Item 3 - Quantitative and Qualitative Disclosures About Market Risk   | 28          |
| Item 4 - Controls and Procedures  | 28          |
| <b>PART II - OTHER INFORMATION</b>  |             |
| Item 1 - Legal Proceedings  | 29          |
| Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds  | 29          |
| Item 3 - Defaults Upon Senior Securities  | 29          |
| Item 4 - Submission of Matters to a Vote of Security Holders  | 29          |
| Item 5 - Other Information  | 29          |
| Item 6 - Exhibits   | 29          |

**MDWERKS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

|  | September 30,<br>2008<br>(Unaudited) | December 31,<br>2007 (1) |
|--|--------------------------------------|--------------------------|
| <b>ASSETS</b>  |                                      |                          |
| Current assets:  |                                      |                          |
| Cash   | \$ 664,605                           | \$ 320,903               |
| Certificates of deposit  | 2,000,000                            | —                        |
| Notes receivable   | 1,466,977                            | 1,652,079                |
| Accounts receivable, net of allowances of \$100,000 at September 30, 2008 and 0 at December 31, 2007   | 741,887                              | 66,985                   |
| Prepaid expenses and other   | 202,816                              | 215,073                  |
| Total current assets   | 5,076,285                            | 2,255,040                |
| Long-term assets:  |                                      |                          |
| Available-for-sale securities, at fair market value  | 358,150                              | —                        |
| Property and equipment, net of accumulated depreciation of \$123,765 for September 30, 2008 and \$92,995 for December 31, 2007   | 103,566                              | 115,902                  |
| Debt issuance and offering costs, net of accumulated amortization of \$458,821 for September 30, 2008 and \$273,997 for December 31, 2007  | 412,270                              | 400,246                  |
| Total assets   | \$ 5,950,271                         | \$ 2,771,188             |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIENCY)</b>   |                                      |                          |
| Current liabilities:   |                                      |                          |
| Notes payable, net   | \$ 1,500,202                         | \$ 2,942,842             |
| Mandatorily Redeemable Convertible Series B Preferred Stock, \$.001 par value, 1,250 shares authorized; 1,000 shares issued and outstanding at September 30, 2008 and 250 shares authorized; 200 shares issued and outstanding at December 31, 2007, net | 2,500,000                            | 1,346,326                |
| Loans payable  | —                                    | 109,559                  |
| Accounts payable   | 308,449                              | 351,482                  |
| Accrued expenses   | 1,287,641                            | 686,917                  |
| Deferred revenue   | 4,437                                | 11,296                   |
| Total current liabilities  | 5,600,729                            | 5,448,422                |
| Long-term liabilities:   |                                      |                          |
| Notes payable, net of discount of \$2,566,395 at December 31, 2007, less current portion   | —                                    | 65,763                   |
| Deferred revenue, less current portion   | —                                    | 1,613                    |
| Total liabilities  | 5,600,729                            | 5,515,798                |
| Stockholders' equity (deficiency):   |                                      |                          |
| Preferred stock, \$.001 par value, 10,000,000 shares authorized; no shares issued and outstanding  | —                                    | —                        |
| Series A preferred stock, \$.001 par value, 1,000 shares authorized; 2 shares issued and outstanding at September 30, 2008 and December 31, 2007   | —                                    | —                        |
| Common stock, \$.001 par value, 100,000,000 shares authorized; 12,940,065 shares issued and outstanding  | 12,940                               | 12,940                   |
| Additional paid-in capital   | 46,897,544                           | 33,732,690               |
| Accumulated deficit  | (45,864,292)                         | (36,490,240)             |
| Accumulated other comprehensive income(loss)   | (696,650)                            | —                        |

|   |    |           |    |             |
|---|----|-----------|----|-------------|
| Total stockholders' equity (deficiency)                 |    | 349,542   |    | (2,744,610) |
| Total liabilities and stockholders' equity (deficiency) | \$ | 5,950,271 | \$ | 2,771,188   |

(1) Derived from audited financial statements

The accompanying notes should be read in conjunction with the unaudited consolidated financial statements

**MDWERKS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

|   | For the Three Months<br>Ended September 30, |                       | For the Nine months<br>Ended September 30, |                       |
|---|---|-----------------------|--|-----------------------|
|   | 2008<br>(Unaudited)                         | 2007<br>(Unaudited)   | 2008<br>(Unaudited)                        | 2007<br>(Unaudited)   |
| <b>Revenue:</b>                               |   |                       |  |                       |
| Service fees                                  | \$ 109,762                                  | \$ 119,820            | \$ 420,212                                 | \$ 356,540            |
| Financing income                              | 63,901                                      | 16,753                | 195,464                                    | 46,693                |
| Claims purchase revenue                       | 62,987                                      | —                     | 86,684                                     | —                     |
| <b>Total revenue</b>                          | <b>236,650</b>                              | <b>136,573</b>        | <b>702,360</b>                             | <b>403,233</b>        |
| <b>Operating expenses:</b>                    |   |                       |  |                       |
| Compensation                                  | 833,555                                     | 1,229,568             | 4,144,549                                  | 4,073,320             |
| Consulting expenses                           | 29,630                                      | 158,360               | 168,349                                    | 562,798               |
| Professional fees                             | 162,950                                     | 74,215                | 492,901                                    | 299,901               |
| Selling, general and administrative           | 343,788                                     | 372,161               | 1,131,814                                  | 1,260,775             |
| <b>Total operating expenses</b>               | <b>1,369,923</b>                            | <b>1,834,304</b>      | <b>5,937,613</b>                           | <b>6,196,794</b>      |
| Loss from operations                          | (1,133,273)                                 | (1,697,731)           | (5,235,253)                                | (5,793,561)           |
| <b>Other income (expense):</b>                |   |                       |  |                       |
| Interest income                               | 425,901                                     | 13,492                | 1,083,931                                  | 60,201                |
| Interest expense                              | (1,898,138)                                 | (500,601)             | (4,563,097)                                | (1,526,737)           |
| Loss on extinguishment of debt                | —   | —                     | (660,122)                                  | —                     |
| Other income                                  | —   | —                     | 489  | 165                   |
| <b>Total other income (expense)</b>           | <b>(1,472,237)</b>                          | <b>(487,109)</b>      | <b>(4,138,799)</b>                         | <b>(1,466,371)</b>    |
| <b>Net loss</b>                               | <b>\$ (2,605,510)</b>                       | <b>\$ (2,184,840)</b> | <b>\$ (9,374,052)</b>                      | <b>\$ (7,259,932)</b> |
| <b>NET LOSS PER COMMON SHARE -</b>            |   |                       |  |                       |
| basic and diluted (1)                         | \$ (0.20)                                   | \$ (0.17)             | \$ (0.72)                                  | \$ (0.57)             |
| <b>WEIGHTED-AVERAGE COMMON</b>                |   |                       |  |                       |
| <b>SHARES OUTSTANDING – basic and diluted</b> | <b>12,940,065</b>                           | <b>12,907,674</b>     | <b>12,940,065</b>                          | <b>12,726,732</b>     |

(1) Diluted loss per common share is not presented since the impact of stock options and warrants would be antidilutive.

The accompanying notes should be read in conjunction with the unaudited consolidated financial statements

**MDWERKS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

|  | For the Nine months<br>Ended September 30, |                     |
|--|--|---------------------|
|  | 2008<br>(Unaudited)                        | 2007<br>(Unaudited) |
| <b>Cash flows from operating activities:</b>                                       |  |                     |
| Net loss   | \$ (9,374,052)                             | \$ (7,259,932)      |
| <b>Adjustments to reconcile net loss to net cash used in operating activities:</b> |  |                     |
| Depreciation   | 30,770                                     | 34,168              |
| Amortization of debt issuance cost   | —  | 10,954              |
| Amortization of debt discount  | 4,276,609                                  | 1,208,594           |
| Amortization of deferred offering costs  | 184,824                                    | 133,500             |
| Amortization of deferred compensation  | 22,168                                     | 199,530             |
| Bad debts  | 100,000                                    | —                   |
| Stock-based compensation   | 2,197,482                                  | 2,506,281           |
| Common stock issued for services   | —  | 150,000             |
| <b>Changes in assets and liabilities:</b>  |  |                     |
| Notes receivable   | (869,698)                                  | (536,856)           |
| Accounts receivable  | (774,902)                                  | (26,465)            |
| Prepaid expenses and other   | 12,257                                     | 25,780              |
| Accounts payable   | (43,033)                                   | 193,647             |
| Accrued expenses   | 600,724                                    | 89,536              |
| Deferred revenue   | (8,472)                                    | (38,726)            |
| Total adjustments  | 5,728,729                                  | 3,949,943           |
| Net cash used in operating activities  | (3,645,323)                                | (3,309,989)         |
| <b>Cash flows from investing activities:</b>                                       |  |                     |
| Purchase of certificates of deposit  | (2,000,000)                                | —                   |
| Purchase of property and equipment   | (18,434)                                   | (5,209)             |
| Net cash used in investing activities  | (2,018,434)                                | (5,209)             |
| <b>Cash flows from financing activities:</b>                                       |  |                     |
| Proceeds from notes payable  | —  | 250,000             |
| Proceeds from loans payable  | —  | 250,000             |
| Repayment of notes payable   | (1,686,112)                                | (444,698)           |
| Repayment of loan payable  | (109,559)                                  | (2,916)             |
| Proceeds from sale of Mandatorily Redeemable Series B preferred stock              | 8,000,000                                  | 2,000,000           |
| Placement fees and other expenses paid   | (196,870)                                  | (112,918)           |
| Net cash provided by financing activities  | 6,007,459                                  | 1,939,468           |
| Net increase (decrease) in cash  | 343,702                                    | (1,375,730)         |
| Cash - beginning of period   | 320,903                                    | 3,146,841           |
| Cash - end of period   | \$ 664,605                                 | \$ 1,771,111        |
| <b>Supplemental disclosure of cash flow information:</b>                           |  |                     |
| <b>Cash paid for:</b>  |  |                     |
| Interest   | \$ 300,285                                 | \$ 251,595          |

The accompanying notes should be read in conjunction with the unaudited consolidated financial statements

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization**

On November 16, 2005, a wholly-owned subsidiary of MDwerks, Inc. (f/k/a Western Exploration, Inc., and hereinafter referred to as the “Company”) was merged with and into MDwerks Global Holdings, Inc., a Florida corporation (“MDwerks”), with MDwerks surviving. The Company acquired all of the outstanding capital stock of MDwerks in exchange for issuing 9,246,339 shares of the Company’s common stock, par value \$0.001 per share to MDwerks’ stockholders, which at closing of the Merger Agreement represented approximately 87.4% of the issued and outstanding shares of the Company’s common stock. In connection with the Merger, the Company changed its corporate name to MDwerks, Inc.

The Company has three operating subsidiaries; Xeni Medical Systems, Inc. (“Xeni Medical”), Xeni Financial Services, Corp. (“Xeni Financial”), and Xeni Medical Billing, Corp. (“Xeni Billing”). Xeni Medical which was incorporated under the laws of the state of Delaware on July 21, 2004, provides a Web-based package of electronic claims solutions to the healthcare provider industry through Internet access to it’s “MDwerks” suite of proprietary products and services so that healthcare providers can significantly improve daily insurance claims transaction processing, administration and management. Xeni Financial, which was incorporated under the laws of the state of Florida on February 3, 2005, offers financing, advances and claims purchasing to health care providers secured by claims processed through the MDwerks system. Xeni Billing, which was incorporated under the laws of the state of Florida on March 2, 2005, offers health care providers billing services facilitated through the MDwerks system. Patient Payment Solutions, Inc. (“PPS”), which was incorporated under the laws of the state of Florida on May 30, 2007, is a dormant entity.

**Going concern**

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The Company has suffered losses that raise substantial doubt about its ability to continue as a going concern. While the Company is attempting to attain revenue growth and profitability, the growth has not been significant enough to support the Company’s daily operations. Management may need to raise additional funds by way of a public or private offering and make strategic acquisitions. While the Company believes in the viability of its strategy to improve sales volume and in its ability to raise additional funds, there can be no assurances to that effect. The ability of the Company to continue as a going concern is dependent on the Company’s ability to further implement its business plan and generate revenue. The financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern. Management believes that the actions presently being taken to further implement its business plan and generate revenue, including institutional financing described in Note 5, provide the opportunity for the Company to continue as a going concern.

The Company raised \$8 million in gross proceeds in the first quarter of 2008 through the sale of Mandatorily Redeemable Series B Convertible Preferred Stock. As reflected in the accompanying consolidated financial statements, the Company has stockholders’ equity of \$349,542 and a working capital deficiency of \$524,444 at September 30, 2008. See Note 9.

**Basis of presentation**



The accompanying unaudited consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Item 310(b) of Regulation S-B. Accordingly, the financial statements do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and such adjustments are of a normal recurring nature. These consolidated financial statements should be read in conjunction with the consolidated financial statements for the year ended December 31, 2007 and notes thereto and other pertinent information contained in the Form 10-K of the Company for the year ended December 31, 2007 as filed with the Securities and Exchange Commission (the "Commission"). The results of operations for the three and nine months ended September 30, 2008 are not necessarily indicative of what the results will be for the full fiscal year ending December 31, 2008.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Use of estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Fair value of financial instruments**

Statement of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments," requires disclosures of information about the fair value of certain financial instruments for which it is practicable to estimate the value. For purpose of this disclosure, the fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation.

The carrying amounts reported in the consolidated balance sheet for cash, certificates of deposit, notes receivable, accounts receivable, accounts payable and accrued expenses, notes payable and loans payable approximate their fair market value as of September 30, 2008 based on the short-term maturity of these instruments.

**Cash and cash equivalents**

For purposes of the consolidated statements of cash flows, the Company considers all highly liquid instruments purchased with a maturity of three months or less and money market accounts to be cash equivalents.

At various times, the Company has deposits in excess of the Federal Deposit Insurance Corporation limit. At September 30, 2008, the Company was approximately \$2,300,000 in excess of the \$100,000 per bank, per company limit. The Company has not experienced any losses on these accounts.

**Certificates of deposit**

At September 30, 2008, the Company had four certificates of deposit totaling \$2,000,000. Each certificate of deposit, bearing interest at 2.85%, has a 9-month maturity date and may be redeemed without penalty.

**Advertising**

The Company expenses advertising costs as incurred. Advertising costs charged to operations were \$0 and \$93,593 for the nine months ended September 30, 2008 and 2007, respectively.

**Property and equipment**

Property and equipment are stated at cost. Depreciation and amortization are provided using the straight-line method over the estimated useful life.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Revenue recognition**

The Company follows the guidance of the Securities and Exchange Commission's ("SEC") Staff Accounting Bulletin 104 for revenue recognition. In general, the Company records revenue when persuasive evidence of an arrangement exists, services have been rendered or product delivery has occurred, the sales price to the customer is fixed or determinable, and collectibility is reasonably assured. The following policies reflect specific criteria for the various revenue streams of the Company.

Revenue derived from fees related to claims and contract management services are generally recognized when services are provided to the customer.

The Company and its subsidiaries provide advance funding for medical claims and term loan services to unaffiliated healthcare providers that are customers of the Company. The customer advances are typically collateralized by Security Agreements granting first position liens on the medical claims submitted by its customers to third party payers (the "Payers"). The advances are repaid through the remittance of payments of customer medical claims, by Payers, directly to the Company. The Company can withhold from these advances interest, an administrative fee and other charges as well as any amount for prior advances that remain unpaid after a specified number of days. These interest charges, administrative fees and other charges are recognized as revenue when earned.

Revenue derived from term loans to unaffiliated companies are generally recognized as revenue when earned. Revenue from term loans can include interest, administrative fees and other charges.

Revenue derived from fees related to billing and collection services are generally recognized when the customer's accounts receivable are collected.

Revenue from implementation fees are generally recognized over the term of the customer's agreement. Revenue derived from maintenance, administrative and support fees are generally recognized at the time the services are provided to the customer.

Revenue derived from claims purchased from unaffiliated healthcare providers are generally recognized when the claims are paid and the funds are collected.

**Income taxes**

Income taxes are accounted for under the asset and liability method of Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" ("SFAS 109"). Under SFAS 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under SFAS 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in net income (loss) in the period that includes the enactment date.

**Loss per common share**

Basic loss per share is computed by dividing net loss by the weighted average number of shares of common stock outstanding during the period. Diluted loss per share is computed by dividing net loss by the weighted average number of shares of common stock and potentially dilutive securities outstanding during each period. For the nine months ended September 30, 2008 and 2007, the Company had outstanding options to purchase an aggregate of 5,632,530 and 3,031,250 shares of common stock, respectively, warrants to purchase an aggregate of 57,566,346 and 5,566,345 shares of common stock, respectively, 40,000 and 40,000 shares of common stock, respectively, issuable upon conversion of Series A preferred stock, 13,333,334 and 888,889 shares of common stock, respectively, issuable upon conversion of Series B preferred stock, and 1,913,580 and 2,222,222 shares of common stock, respectively, issuable upon conversion of notes payable which could potentially dilute future earnings per share. Diluted loss per common share has not been presented for the nine months ended September 30, 2008 and 2007 since the impact of the stock options and warrants would be antidilutive.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Stock-based compensation**

In January 2006, the Company adopted Statement of Financial Accounting Standards No. 123 (revised 2004), Share Based Payment (“SFAS No. 123R”) utilizing the modified prospective method. SFAS No. 123R establishes the fair value based method as the financial accounting and reporting standards for stock-based compensation plans. As required by SFAS No. 123R, the Company recognizes the cost resulting from all stock-based payment transactions including shares issued under its stock option plans in the consolidated financial statements.

**Recent accounting pronouncements**

In February 2007, the FASB issued SFAS No. 159 *The Fair Value Option for Financial Assets and Financial Liabilities - including an Amendment of SFAS No. 115*, (“SFAS 159”), which permits an entity to measure many financial assets and financial liabilities at fair value that are not currently required to be measured at fair value. Entities that elect the fair value option will report unrealized gains and losses in earnings at each subsequent reporting date. The fair value option may be elected on an instrument-by-instrument basis, with few exceptions. SFAS 159 amends previous guidance to extend the use of the fair value option to available-for-sale and held-to-maturity securities. The Statement also establishes presentation and disclosure requirements to help financial statement users understand the effect of the election. SFAS No. 159 is effective as of the beginning of the first fiscal year beginning after November 15, 2007. The Company adopted SFAS 159 effective January 1, 2008.

In December 2007, the FASB issued two new pronouncements, SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements- an amendment of ARB No. 51 and SFAS No. 141 (revised 2007) Business Combinations. Both pronouncements call for prospective reporting only and would not effect any current (or currently contemplated) transactions by the Company.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities-an amendment of FASB Statement No. 133. We do not expect SFAS No. 161 to have a material impact on the preparation of our consolidated financial statements as the Company does not currently have derivative instruments and hedging activities.

In May 2008, the Financial Accounting Standards Board ("FASB") issued FASB Staff Position ("FSP") APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement). FSP APB 14-1 clarifies that convertible debt instruments that may be settled in cash upon either mandatorily or optional conversion (including partial cash settlement) are not addressed by paragraph 12 of APB Opinion No. 14, Accounting for Convertible Debt and Debt issued with Stock Purchase Warrants. Additionally, FSP APB 14-1 specifies that issuers of such instruments should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. FSP APB 14-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. We are evaluating the impact the adoption of FSP APB 14-1 will have on our consolidated financial position and results of operations.

In May 2008, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 162, The Hierarchy of Generally Accepted Accounting Principles. This standard is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements

that are presented in conformity with generally accepted accounting principles in the United States for non-governmental entities. SFAS No. 162 is effective 60 days following approval by the U.S. Securities and Exchange Commission ("SEC") of the Public Company Accounting Oversight Board's amendments to AU Section 411, The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles. We do not expect SFAS No. 162 to have a material impact on the preparation of our consolidated financial statements.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Recent accounting pronouncements (continued)**

In June 2008, the Financial Accounting Standards Board ("FASB") issued FASB Staff Position ("FSP") EITF 03-6-1 for Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities. We do not expect EITF 03-6-1 to have a material impact on the preparation of our consolidated financial statements as the Company does not currently issue affected payments.

In October 2008, the FASB issued FASB Staff Position ("FSP") FAS 157-3 Determining the Fair Value of a Financial Asset When Market for That Asset Is Not Active, which clarifies the application of FASB Statement No. 157, Fair Value Measurements, in a market that is not active, it does not require any new fair value measurements. We do not expect FAS 157-3 to have a material impact on the preparation of our consolidated financial statements as the Company does not currently have any investments affected by this guidance

The Company does not believe that any other recently issued, but not yet effective accounting standards will have a material effect on the Company's consolidated financial position, results of operations or cash flows.

**NOTE 2 — ACCOUNTS AND NOTES RECEIVABLE**

Accounts receivable are recorded when revenue has been recognized but not yet collected. The Company had net \$741,887 of accounts receivable as of September 30, 2008 and \$66,985 as of December 31, 2007 from claims purchased, implementation, processing, collection, and other fees, and disbursements not yet collected.

At September 30, 2008, the Company had advanced funding to five healthcare providers under lines of credit and note agreements aggregating \$1,466,977. Advances under the lines of credit are due to be repaid out of providers' claims collections, as defined in the agreement. The notes receivable under note agreements are payable as the provider collects certain receivables. The Company charges the healthcare providers interest and other charges as defined in the agreements. At December 31, 2007, the Company had \$1,652,079 of notes receivable.

Accounts and notes receivable are reported at their outstanding unpaid principal balances reduced by an allowance for doubtful accounts. The Company estimates doubtful accounts based on historical bad debts, factors related to specific customers' ability to pay and current economic trends. The Company writes off receivables against the allowance when a balance is determined to be uncollectible. At September 30, 2008, no amounts were past due 90 days; however, the Company recorded a \$100,000 allowance for doubtful accounts for receivables due from one customer.

**NOTE 3 — AVAILABLE-FOR-SALE SECURITIES**

On June 16, 2008, the Company restructured one healthcare provider's notes receivable which were due and payable to the Company on June 15, 2008. Notes receivable of \$175,000 were paid off and the remaining balance was consolidated into a new promissory note totaling \$395,835 with a new maturity date of June 15, 2009. As consideration for the changes to the terms of these notes, among other fees, the Company was given 920,000 shares of the healthcare provider's common stock when the stock was valued at \$0.69 per share, 1,000,000 shares when the stock was valued at \$0.31 per share and 550,000 shares when the stock was valued at \$0.20 per share as quoted on the OTC Bulletin Board. These stock receipts were recorded as interest income of \$1,054,800. At September 30, 2008, the stock price decreased to \$0.145 per share resulting in a \$696,650 decrease in the value of the Available-for-sale

securities. The Company will revalue these securities on a quarterly basis. These revaluations will correspondingly adjust the Accumulated other comprehensive income/loss reported in the Equity section of the Balance Sheet. The Company does not plan to sell these securities within the next twelve months and has recorded this as a long-term asset.



**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 4 — PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following:

|                                    | Estimated Life | September 30,<br>2008 | December 31,<br>2007 |
|------------------------------------|----------------|-----------------------|----------------------|
| Office furniture and equipment     | 5-7 Years      | \$ 30,174             | \$ 27,077            |
| Computer equipment and software    | 3-5 Years      | 197,157               | 181,820              |
| <b>Total</b>                       |                | <b>227,331</b>        | <b>208,897</b>       |
| Less: accumulated depreciation     |                | (123,765)             | (92,995)             |
| <b>Property and equipment, net</b> |                | <b>\$ 103,566</b>     | <b>\$ 115,902</b>    |

**NOTE 5 — NOTES PAYABLE**

On each of October 19, 2006 and November 9, 2006 we received gross proceeds of \$2,500,000 (\$2,375,000 net proceeds) for a total of \$5,000,000 in the aggregate (\$4,750,000 net proceeds in the aggregate) in connection with a financing provided by Gottbetter Capital Master, Ltd. (in liquidation) “Gottbetter”, an unaffiliated accredited institutional investor. Pursuant to the terms of a Securities Purchase Agreement, we issued two senior secured convertible promissory notes to Gottbetter, each in the original principal amount of \$2,500,000 at an initial conversion price of \$2.25 per share (each a “Senior Note” and collectively, the “Senior Notes”), five-year Series D Warrants to purchase 375,000 shares of our common stock at a price of \$2.25 per share (“Series D Warrants”) and five-year Series E Warrants, as amended, to purchase 541,666 shares of our common stock at a price of \$2.25 per share (“Series E Warrants”).

In connection with an extension of repayment of principal until February 1, 2008 on the Senior Notes described above, the Company granted to Gottbetter additional five year Series D warrants to purchase 500,000 shares of its common stock at an exercise price of \$2.25 per share which warrants expire on September 27, 2012. These warrants were treated as a discount on the secured promissory note and were valued at \$252,361 amortized over the 4-month extension. The fair market value of each stock warrant was estimated on the date of grant using the Black-Scholes option-pricing model in accordance with SFAS No. 123R using the following weighted-average assumptions: expected dividend yield 0%; risk-free interest rate of 4.23%; volatility of 116% and an expected term of 5 years.

Upon extending the principal payment date to February 1, 2008, we issued to Gottbetter an amended and restated version of the Senior Note that we issued to Gottbetter on October 20, 2006 and an amended and restated version of the Senior Note that we issued to Gottbetter on November 9, 2006.

In connection with obtaining the consent and waiver of Gottbetter to the financing provided by Vicis Capital Master Fund, an unaffiliated accredited investor (“Vicis”) described below, we entered into the Gottbetter Consent Agreement, pursuant to which Gottbetter agreed to waive its anti-dilution rights under the Series D Warrants, Series E Warrants and promissory notes that we previously issued to Gottbetter and Gottbetter consented to the financing provided by Vicis.

On August 31, 2007 we received gross proceeds of \$250,000 from Vicis and issued a 31-day Convertible Note.

On September 28, 2007 we received gross proceeds of \$2,000,000 (net proceeds of \$1,691,445 after repayment of the \$250,000 31-day August 31, 2007 Convertible Note, interest and closing expenses) from Vicis. In connection with the

financing, pursuant to the terms of a Securities Purchase Agreement, we issued 200 shares of Series B Convertible Preferred Stock (a “Series B Preferred Stock”), a seven year Series F Warrant to purchase 1,500,000 shares of our common stock at a price of \$2.25 per share and a seven year Series G Warrant to purchase 1,000,000 shares of our common stock at a price of \$2.50 per share. As security for our obligations, we, along with our subsidiaries entered into Security Agreements with the Investor, pursuant to which we granted a security interest in all of our assets, except for the accounts receivable and certain contract rights of Xen Financial, to the Investor. The fair market value of each stock warrant was estimated on the date of grant using the Black-Scholes option-pricing model in accordance with SFAS No. 123R using the following weighted-average assumptions: expected dividend yield 0%; risk-free interest rate of 4.23%; volatility of 116% and an expected term of 7 years.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 5 — NOTES PAYABLE (continued)**

On December 3, 2007 we received gross proceeds of \$575,000 from Vicis and in connection with the financing, we issued a Convertible Note to Vicis which bore interest at the rate of 8% per year. Subject to certain prepayment provisions, unpaid principal and interest due under the Convertible Note was due and payable on December 2, 2008. On March 31, 2008, both interest and principal on this Note were paid in full as part of the March Securities Purchase Agreement described below.

On January 17, 2008 we filed an amended and restated Certificate of Designations (as amended and restated, the "Certificate of Designations") with the Secretary of State of the State of Delaware, to, among other things, increase the number of authorized shares of Series B Preferred Stock from 250 shares to 325 shares.

On January 18, 2008, we received net proceeds of \$500,000 from Vicis. In connection with the financing, we and Vicis entered into a Securities Purchase Agreement, dated January 18, 2008 (the "January Securities Purchase Agreement"), pursuant to which we issued 50 shares of Series B Preferred Stock, a seven year Series F Warrant to purchase 375,000 shares of our common stock at a price of \$2.25 per share and a seven year Series G Warrant to purchase 250,000 shares of our common stock a price of \$2.50 per share. The fair market value of each stock warrant was estimated on the date of grant using the Black-Scholes option-pricing model in accordance with SFAS No. 123R using the following weighted-average assumptions: expected dividend yield 0%; risk-free interest rate of 4.75%; volatility of 118% and an expected term of 7 years.

The January Securities Purchase Agreement provides that our obligations to Vicis under the Series B Preferred Stock, the January Securities Purchase Agreement and the various transaction documents entered into in connection with the January Securities Purchase Agreement (the "January Transaction Documents") are secured by a lien on all of our assets pursuant to the Security Agreement, dated September 28, 2007, between us and Vicis. The January Securities Purchase Agreement further provides that our obligations under the Series B Preferred Stock, the January Securities Purchase Agreement and the January Transaction Documents are guaranteed by each of our subsidiaries pursuant to the terms of the Guaranty Agreements, dated September 28, 2007, between Vicis and each of our subsidiaries in September 2007. The January Securities Purchase Agreement are secured by the liens on all of the assets of each our subsidiaries, except for the accounts receivable and certain contract rights of Xenii Financial Services, Corp., created pursuant to the Security Agreements, previously entered into by and between our subsidiaries and Vicis in September 2007.

We amended the Registration Rights Agreement, previously entered into, by and between Vicis and us in September 2007. We agreed, in addition to registering the securities previously covered by such Registration Rights Agreement, to register for resale, the common stock relating to convertible shares of our preferred stock and the Series F Warrants and the Series G Warrants that are exercisable pursuant to the January Securities Purchase Agreement.

On March 1, 2008, the Company and Gottbetter amended the Senior Notes to extend the maturity date of the Senior Notes to January 1, 2011 and to delay principal payments until March 1, 2008. In consideration of the amendment to the Senior Notes, the Company issued to Gottbetter 1,000,000 Series I warrants. The Series I Warrants are exercisable at a price of \$0.75 per share for a period of five years from the date of issuance.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 5 — NOTES PAYABLE (continued)**

March Securities Purchase Agreement

On March 31, 2008, we received net proceeds of \$6,809,794 from Vicis. In connection with the financing, we and Vicis entered into a Securities Purchase Agreement, dated March 31, 2008 (the “March Securities Purchase Agreement”), pursuant to which we issued 750 shares of Series B Convertible Preferred Stock, par value \$0.001 ( “Series B Preferred Stock”), a ten year Series H Warrant to purchase 53,333,334 shares of our common stock at a price of \$0.75 per share (the “Series H Warrant”), and pursuant to which Vicis Surrendered for cancellation all Series F Warrants and all Series G Warrants held by Vicis, which warrants were exercisable in the aggregate for 3,125,000 shares of our common stock. The fair market value of each stock warrant was estimated on the date of grant using the Black-Scholes option-pricing model in accordance with SFAS No. 123R using the following weighted-average assumptions: expected dividend yield 0%; risk-free interest rate of 2.46%; volatility of 117% and an expected term of 7 years.

In connection with the sale of the Series B Preferred Stock, we amended and restated the Registration Rights Agreement, dated September 28, 2007, by and between Vicis and us (as amended and restated, the “Amended and Restated Registration Rights Agreement”), pursuant to which, among other things, we agreed, to register for resale all of the shares of our common stock into which the outstanding Series B Preferred Stock is convertible and all of the shares of our common stock for which the Series H is exercisable.

In connection with obtaining the consent and waiver of Gottbetter to the financing provided by Vicis, we entered into an Amendment, Consent and Waiver Agreement (the “Gottbetter Consent Agreement”), pursuant to which (i) we issued to Gottbetter a five year Series I warrant to purchase 1,000,000 shares of our common stock at an exercise price of \$0.75 per share; (ii) Gottbetter agreed to waive its anti-dilution rights under the Series D Warrants, Series E Warrants and Promissory Notes that we previously issued to Gottbetter and (iii) Gottbetter consented to the financing provided by Vicis. The Series I Warrant may be exercised on a cashless basis to the extent that the resale of shares of common stock underlying the Series I Warrant is not covered by an effective registration statement. The exercise price will be subject to adjustment in the event of subdivision or combination of shares of our common stock and similar transactions, distributions of assets, issuances of shares of common stock with a purchase price below the exercise price of the Series I Warrant, issuances of any rights, warrants or options to purchase shares of our common stock with an exercise price below the exercise price of the Series I Warrant and issuances of convertible securities with a conversion price below the exercise price of the Series I Warrant. The fair market value of each stock warrant was estimated on the date of grant using the Black-Scholes option-pricing model in accordance with SFAS No. 123R using the following weighted-average assumptions: expected dividend yield 0%; risk-free interest rate of 2.46%; volatility of 117% and an expected term of 5 years.

The March Securities Purchase Agreement provided for the sale by us to Vicis of (i) 750 shares of Series B Preferred Stock (ii) and a Series H Warrant to purchase an aggregate of 53,333,334 shares of our common stock at a price of \$0.75 per share. Pursuant to the March Securities Purchase Agreement, the aggregate gross purchase price for the Series B Preferred Stock and the Series H Warrant was \$7,500,000, which was paid by wire transfer of immediately available funds and the surrender for cancellation of a promissory note that we issued to Vicis in the principal amount of \$575,000. Principal and accrued interest under the promissory note and \$100,000 of Vicis’ expenses were applied against the purchase price. The Vicis expenses are being amortized over

The March Securities Purchase Agreement provides to Vicis, for a period of eighteen months after the closing date, a right of first refusal with respect to subsequent placements of equity or equity equivalent securities by us. The right of first refusal is on a pro rata basis (based upon the amount invested) with Gottbetter.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 5 — NOTES PAYABLE (continued)**

The March Securities Purchase Agreement contains certain restrictions on our ability to: (i) declare dividends; (ii) reclassify, combine or reverse split our Common Stock; (iii) incur liens; (iii) incur certain types of indebtedness; (iv) issue classes of securities senior to, or pari passu with, the Series B Preferred Stock; (v) liquidate or sell a substantial portion of our assets; (vi) enter into transactions that would result in a Change of Control (as defined in the January Securities Purchase Agreement); (vii) amend our charter documents in a way that adversely affects the rights of Vicis; (viii) except through Xenii Financial Services, Corp., make loans to, or advances or guarantee the obligations of, third parties; (ix) make intercompany transfers; (x) engage in transactions with officers, directors, employees or affiliates; (xi) divert business to other business entities; (xii) make investments in securities or evidences of indebtedness (excluding loans made by Xenii Financial Services, Corp.) in excess of \$250,000 in a calendar year; and (xiii) file registration statements.

Events of default under the March Securities Purchase Agreement include: (i) default in the payment of dividends on or the failure to redeem the Series B Preferred Stock when due; (ii) failure to perform the covenants contained in the Securities Purchase Agreement or the related transaction documents; (iii) suspension from listing on the OTC Bulletin Board or other exchange for 10 consecutive trading days; (iv) the failure to timely deliver shares of common stock upon conversion of the Series B Preferred Stock or exercise of the Series H Warrant ; (v) default in the payment of indebtedness in excess of \$250,000; (vi) a judgment entered against us in excess of \$250,000; and (vii) insolvency, bankruptcy and similar circumstances.

The March Securities Purchase Agreement further provides that our obligations to Vicis under the Series B Preferred Stock, the March Securities Purchase Agreement and the various transaction documents entered into in connection with the March Securities Purchase Agreement (the “March Transaction Documents”) are secured by a lien on all of our assets pursuant to the Security Agreement, dated September 28, 2007, between us and Vicis (the “Company Security Agreement”).

**Series B Preferred Stock**

On March 31, 2008 we filed an amended and restated Certificate of Designations (as amended and restated, the “Certificate of Designations”) with the Secretary of State of the State of Delaware to, among other things, increase the number of authorized shares of Series B Preferred Stock from 325 shares to 1,250 shares to provide additional preferred shares for the March Securities Purchase Agreement

The Certificate of Designations, which designates the rights, preferences, privileges and terms of the Series B Preferred Stock, provides that the Series B Preferred Stock will rank senior to other classes of Common Stock and Preferred Stock that are currently outstanding as to distributions of assets upon liquidation, dissolution or winding up and as to payment of dividends on shares of equity securities.

Each share of Series B Preferred Stock is entitled to cumulative dividends at the annual rate of 12% of the stated value of the Series B Preferred Stock. The stated value of each share of Series B Preferred Stock is \$10,000. Dividends are payable in cash or additional shares of Series B Preferred Stock.

Each share of Series B Preferred Stock is convertible, at any time, at the option of the holder, into the number of shares of Common Stock determined by dividing the stated value of the Series B Preferred Stock by the conversion price. The initial conversion price of the Series B Preferred Stock is \$0.75 per share.

The conversion price is subject to adjustment for stock splits, dividends, subdivisions, distributions, reorganizations and similar transactions. Furthermore, the conversion price is also subject to adjustment in the event of the issuance of securities for a price below the conversion price then in effect or the issuance of convertible securities with an exercise or conversion price that is less than the then current conversion price for the shares of Series B Preferred Stock.

14

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**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 5 — NOTES PAYABLE (continued)**

To the extent that any shares of Series B Preferred Stock remain outstanding on March 31, 2010, each holder thereof shall have the option to either require us to redeem such holder's shares of Series B Preferred Stock or convert such holder's shares of Series B Preferred Stock into shares of Common Stock at the conversion price then in effect.

Holders of Series B Preferred Stock have the option to require us to redeem shares of Series B Preferred Stock in the event of a Change of Control (as defined in the Certificate of Designations).

Holders of Series B Preferred Stock are entitled to vote on matters submitted to our stockholders as if the Series B Preferred Stock had been converted into shares of Common Stock pursuant to the terms of the Certificate of Designations. To the extent the holders of Series B Preferred Stock are required to vote separately, as a class, the affirmative vote of the holders of a majority of the outstanding shares of Series B Preferred Stock will be required to approve the matter to be voted upon.

As of September 30, 2008, there were 1,000 shares of Series B Preferred Stock issued and outstanding.

**Series H Warrant**

The Series H Warrant is exercisable at a price of \$0.75 per share for a period of ten years from the date of issuance. The Series H Warrant may be exercised on a cashless basis to the extent that the resale of shares of common stock underlying the Series H Warrant is not covered by an effective registration statement. The exercise price will be subject to adjustment in the event of subdivision or combination of shares of our common stock and similar transactions, distributions of assets, issuances of shares of common stock with a purchase price below the exercise price of the Series H Warrant, issuances of any rights, warrants or options to purchase shares of our common stock with an exercise price below the exercise price of the Series H Warrant, issuances of convertible securities with a conversion price below the exercise price of the Series H Warrant.

As of September 30, 2008, the outstanding Series H Warrant is exercisable for an aggregate of 53,333,334 shares of our common stock.

**Company Security Agreement**

Pursuant to the terms of the March Securities Purchase Agreement, we agreed that the lien granted pursuant to the Company Security Agreement would provide for a lien on all of our assets in favor of Vicis.

**Guaranty Agreements**

Pursuant to the terms of the March Securities Purchase Agreement, we agreed that the Guaranty Agreements would, in addition to applying to the obligations previously guaranteed thereby, apply to our obligations in connection with the March Securities Purchase Agreement, the March Transaction Documents and the Series B Preferred Stock issued pursuant to the January Securities Purchase Agreement. The Guaranty Agreements provide for unconditional guaranties of the obligations guaranteed thereunder.



**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 5 — NOTES PAYABLE (continued)**

Guarantor Security Agreements

Pursuant to the terms of the March Securities Purchase Agreement, we agreed that the security interests granted by our subsidiaries pursuant to the Guarantor Security Agreements would, in addition to securing the obligations previously secured thereunder, secure the obligations of our subsidiaries under the Guaranty Agreements insofar as those obligations related to the January Securities Purchase Agreement, the March Transaction Documents and the Series B Preferred Stock issued pursuant to March Securities Purchase Agreement. The Guarantor Security Agreements provide for liens in favor of Vicis on all of the assets of each of our subsidiaries, except for the accounts receivable and certain contract rights of Xeni Financial Services, Corp.

Amended and Restated Registration Rights Agreement

Pursuant to the Amended and Restated Registration Rights Agreement, we agreed to register for resale, the shares of our common stock into which the Series B Preferred Stock is convertible and the shares of our common stock for which the Series H Warrant is exercisable.

The Registration Rights Agreement requires us to file a registration statement covering the resale of the shares underlying the Series B Preferred Stock and the Series H warrant within 60 days after the closing date. We are only required to register up to thirty percent of the number of outstanding shares of common stock in such registration statement and then file subsequent registration statements after the later of (i) sixty days following the sale of the securities covered by the initial registration statement or any subsequent registration statement and (ii) six months following the effective date of the initial registration statement or any subsequent registration statement. We are required to cause the initial registration statement to become effective on or before the date which is 150 calendar days after the closing date if the Securities and Exchange Commission (the "SEC") does not review the registration statement or 180 calendar days after the closing if the registration statement receives a full review by the SEC. If we fail to file a registration statement in the time frame required, fail to file a request for acceleration in the time frame required, or fail to maintain the effectiveness of a registration statement as required by the Registration Rights Agreement, we will be required to pay a cash penalty in the amount of 1.5% of the aggregate stated value of the Series B Preferred Stock for each month, or part thereof, that such registration statement is not filed or effective, as the case may be. The cash penalty is limited to 9% of the aggregate stated value of the Series B Preferred Stock. The cash penalty will not apply to the registration of shares of common stock underlying the Series H Warrant. The Registration Rights Agreement also provides for piggyback registration rights. On May 23, 2008, the Company filed the required Form S-1 registration statement with the SEC. On July 16, 2008, the Company filed Amendment Number 1 to the Form S-1 in response to comments from the SEC. On August 25, 2008, the Company filed Amendment Number 2 to the Form S-1 in response to comments from the SEC.

For the three and nine months ended September 30, 2008, amortization of the debt discount on notes payable amounted to \$255,933 and \$930,627, respectively.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 5 — NOTES PAYABLE (continued)**

The promissory notes are as follows:

|  | <b>September 30,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|--|-------------------------------|------------------------------|
| Notes payable  | \$ 5,000,000                  | \$ 5,575,000                 |
| Less principal repayments  | (1,111,111)                   | —                            |
| Notes payable outstanding  | 3,888,889                     | 5,575,000                    |
| Less: unamortized discount on notes payable  | (2,388,687)                   | (2,566,395)                  |
| Notes payable, net   | 1,500,202                     | 3,008,605                    |
| Less current portion   | (1,500,202)                   | (2,942,842)                  |
| Notes payable, net of discount of \$2,388,687 at<br>September 30, 2008 and \$2,566,395 at<br>December 31, 2007, less current portion | \$ —                          | \$ 65,763                    |

For the three and nine months ended September 30, 2008, amortization of the debt discount on mandatorily redeemable convertible Series B preferred stock amounted to \$1,250,000 and \$3,345,982, respectively.

The mandatorily redeemable convertible Series B preferred stock has been recorded as follows:

|   | <b>September 30,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|---|-------------------------------|------------------------------|
| Mandatorily redeemable convertible Series B<br>preferred stock      | \$ 10,000,000                 | \$ 2,000,000                 |
| Less: unamortized discount on preferred stock                       | (7,500,000)                   | (653,674)                    |
| Mandatorily redeemable convertible Series B<br>preferred stock, net | \$ 2,500,000                  | \$ 1,346,326                 |

**NOTE 6 — LOAN PAYABLE**

The Company had a loan payable to an unrelated individual in the amount of \$69,559 at December 31, 2007. During June 2008, per agreement with the unrelated individual, this loan was offset against receivables owed from the unrelated individual.

The Company also had a net loan payable at December 31, 2007 to a customer of the Company in the amount of \$40,000. During March 2008, the remaining \$40,000 of this loan payable was paid in full to the customer.

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 7 — STOCKHOLDERS' EQUITY****Common stock**

The Company is authorized to issue 100,000,000 shares of Common stock, \$.001 par value, with such designations, rights and preferences as may be determined from time to time by the Board of Directors. As of September 30, 2008, there are 12,940,065 shares issued and outstanding. See Note 9.

**Preferred stock**

The Company is authorized to issue 10,000,000 shares of preferred stock, \$.001 par value, with such designations, rights and preferences as may be determined from time to time by the Board of Directors.

The Company is authorized to issue 1,000 shares of Series A Convertible Preferred stock, \$0.001 par value with such designations, rights and preferences as may be determined from time to time by the Board of Directors. Between February 1, 2006 and September 30, 2006, the Company sold 28.3 Units to accredited investors. Each unit consists of one share of our Series A Convertible Preferred Stock, par value \$.001 per share, and a detachable, transferable Series A Warrant to purchase 20,000 shares of our common stock, at a purchase price of \$3.00 per share. Between August 11, 2006 and September 30, 2008, 26.3 shares of Series A Convertible Preferred Stock were converted into 526,667 shares of common stock leaving 2 Series A Convertible Preferred Stock outstanding as of September 30, 2008.

The Company is authorized to issue 1,250 shares of Series B Convertible Preferred stock, \$0.001 par value with such designations, rights and preferences as may be determined from time to time by the Board of Directors. On September 28, 2007, 200 shares of Series B convertible preferred stock were issued with the September Securities Purchase Agreement. On January 18, 2008, 50 shares of Series B convertible preferred stock were issued with the January Securities Purchase Agreement. On March 31, 2008, 750 shares of Series B convertible preferred stock shares were issued with the March Securities Purchase Agreement. As of September 30, 2008, there are 1,000 issued and outstanding shares of Series B convertible preferred stock.

**Common stock options**

A summary of the status of the Company's outstanding stock options as of September 30, 2008 and changes during the period ending on that date is as follows:

|  | Shares    | Weighted<br>Average<br>Exercise Price | Aggregate<br>Intrinsic Value |
|--|-----------|---------------------------------------|------------------------------|
| Outstanding at December 31, 2007                                 | 3,514,250 | \$ 2.57                               | \$ 120,750                   |
| Granted  | 2,145,000 | 0.73                                  | 6,200                        |
| Exercised  | —         | —                                     | —                            |
| Forfeited  | (45,055)  | 2.45                                  | —                            |
| Outstanding at September 30, 2008                                | 5,614,195 | \$ 1.87                               | \$ 126,950                   |
| Options exercisable at end of period                             | 4,502,166 | \$ 2.00                               | \$ 126,950                   |
| Weighted-average fair value of options granted during the period | 0.73      |                                       |                              |



**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 7 — STOCKHOLDERS' EQUITY****Common stock options (continued)**

The following information applies to options outstanding at September 30, 2008:

| Range of Exercise Prices | Options Outstanding |   |                                       | Options Exercisable |                                       |
|--------------------------|---------------------|---|---------------------------------------|---------------------|---------------------------------------|
|                          | Shares              | Weighted<br>Average<br>Remaining<br>Contractual<br>Life (Years) | Weighted<br>Average<br>Exercise Price | Shares              | Weighted<br>Average<br>Exercise Price |
| \$0.38                   | 483,000             | 9.25  | \$ 0.38                               | 483,000             | \$ 0.38                               |
| \$0.60                   | 206,666             | 9.50  | \$ 0.60                               | 73,333              | \$ 0.60                               |
| \$0.67                   | 175,000             | 9.00  | \$ 0.67                               | 91,666              | \$ 0.67                               |
| \$0.75                   | 1,925,000           | 9.50  | \$ 0.75                               | 1,925,000           | \$ 0.75                               |
| \$1.39                   | 105,000             | 8.25  | \$ 1.39                               | 95,000              | \$ 1.39                               |
| \$2.25                   | 1,016,650           | 8.00  | \$ 2.25                               | 683,333             | \$ 2.25                               |
| \$3.25                   | 178,316             | 7.25  | \$ 3.25                               | 126,667             | \$ 3.25                               |
| \$3.40                   | 858,330             | 7.25  | \$ 3.40                               | 573,333             | \$ 3.40                               |
| \$4.00 - 4.25            | 666,233             | 7.75  | \$ 4.03                               | 450,834             | \$ 4.08                               |
|                          | 5,614,195           |   | \$ 1.59                               | 4,502,166           | \$ 2.02                               |

In connection with previously granted stock options, the Company recognized stock-based compensation expense of \$2,197,482 for the nine months ended September 30, 2008 and \$2,506,281 for the nine months ended September 30, 2007.

As of September 30, 2008, the total future compensation expense related to non-vested options not yet recognized in the consolidated statement of operations is approximately \$366,000, which will be recognized through September 2010.

**Common stock warrants**

A summary of the status of the Company's outstanding stock warrants granted as of September 30, 2008 and changes during the period is as follows:

|   | Shares      | Weighted<br>Average<br>Exercise Price |
|---|-------------|---------------------------------------|
| Outstanding at December 31, 2007                | 5,733,012   | \$ 2.42                               |
| Granted   | 54,333,334  | 0.75                                  |
| Exercised                                       | —           | —                                     |
| Forfeited                                       | (2,500,000) | (2.35)                                |
| Outstanding at September 30, 2008               | 57,566,346  | \$ 0.85                               |
| Common stock issuable upon exercise of warrants | 57,566,346  | \$ 0.85                               |



**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 7 — STOCKHOLDERS' EQUITY****Common stock warrants (continued)**

| Range of Exercise Price | Common Stock issuable upon<br>exercise of warrants outstanding |   | Weighted<br>Average<br>Exercise Price | Common Stock issuable upon<br>Warrants Exercisable   |                                       |
|-------------------------|--|---|---------------------------------------|--|---------------------------------------|
|                         | Number<br>Outstanding<br>at<br>September 30,<br>2008           | Weighted<br>Average<br>Remaining<br>Contractual<br>Life (Years) |                                       | Number<br>Exercisable<br>at<br>September 30,<br>2008 | Weighted<br>Average<br>Exercise Price |
| \$0.75                  | 54,333,334   | 9.41  | \$ 0.75                               | 54,333,334   | \$ 0.75                               |
| \$1.25                  | 199,000  | 1.72  | \$ 1.25                               | 199,000  | \$ 1.25                               |
| \$1.50                  | 56,667   | 2.74  | \$ 1.50                               | 56,667   | \$ 1.50                               |
| \$2.25                  | 1,527,778  | 3.38  | \$ 2.25                               | 1,527,778  | \$ 2.25                               |
| \$2.50                  | 640,400  | 0.13  | \$ 2.50                               | 640,400  | \$ 2.50                               |
| \$3.00                  | 579,167  | 0.62  | \$ 3.00                               | 579,167  | \$ 3.00                               |
| \$3.76                  | 225,000  | 1.05  | \$ 3.76                               | 225,000  | \$ 3.76                               |
| \$4.00                  | 5,000  | 1.05  | \$ 4.00                               | 5,000  | \$ 4.00                               |
|                         | 57,566,346   |   | \$ 0.85                               | 57,566,346   | \$ 0.85                               |

**NOTE 8 — COMMITMENTS****Lease agreements**

On February 1, 2008, the Company was assigned a master lease on its facility and a 5-year lease option was exercised which extends the master lease until July 2013. Rent expense for the nine months ended September 30, 2008 and September 30, 2007 was \$74,555 and \$62,419, respectively.

Future minimum operating lease commitments as of September 30, 2008 are as follows:

| Year Ending<br>December 31 | Amount     |
|----------------------------|------------|
| 2008                       | \$ 11,730  |
| 2009                       | 47,896     |
| 2010                       | 50,291     |
| 2011                       | 52,805     |
| 2012                       | 55,446     |
| 2013                       | 33,267     |
|                            | \$ 251,435 |

**MDWERKS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**

**NOTE 9 — SUBSEQUENT EVENTS**

On October 29, 2008, MDwerks, Inc. (the “Company”) held a special meeting of the stockholders of the Company (the “Special Meeting”). At the Special Meeting, the stockholders approved an amendment to Article 4 of the Certificate of Incorporation of the Company to increase the authorized number of shares of common stock, par value \$0.001 per share, of the Company from 100 million shares to 200 million shares. The stockholders also approved an amendment to Section 1 of Article I of the Company’s Bylaws to appropriately change the name in the Company’s Articles from “Western Exploration, Inc.” to “MDwerks, Inc.” and an amendment to Section 2 of Article II of the Company’s Bylaws to change the date of the annual meeting of the Company to May 31 of each year or such other date as the Board of Directors determines. At the Special Meeting, the stockholders of the Company also elected the Board of Directors of the Company and ratified the appointment of Sherb & Co., LLP as the independent registered public accounting firm for the Company for the fiscal year ended December 31, 2008 and for the 2009 quarterly SEC reports.

On November 6, 2008, the Company temporarily reduced the conversion price set forth in the Senior Note issued to Gottbetter on October 19, 2006 (the “October Note”) from \$2.25 per share to \$0.303 per share with respect to a one-time conversion of \$433,333.33 of Conversion Amount (as defined in the October Note). After the conversion price was reduced, Gottbetter converted \$433,333.33 of Conversion Amount into 1,430,143 shares of Common Stock of the Company. In connection with the reduction in the conversion price of the October Note, both Gottbetter and Vicis waived all anti-dilution adjustments to which they would have been entitled under the terms of the securities that they hold as result of the reduction of the conversion price of the October Note. In connection with the waiver by Vicis of the anti-dilution adjustments to which Vicis was entitled as described above, the Company agreed to pay Vicis \$250,000.

On November 6, 2008, pursuant to a Securities Purchase Agreement by and between Vicis and Gottbetter, Vicis purchased from Gottbetter, for a purchase price of \$2,250,000, all of Gottbetter's rights, title and interest in and to:

(i) that certain Securities Purchase Agreement, dated as of October 19, 2006, by and between the Company and Gottbetter pursuant to which the Company issued to Gottbetter: (A) the Senior Notes, (B) Series D Warrants to purchase an aggregate of 375,000 shares of Common Stock; and (C) Series E Warrants to purchase an aggregate of 541,667 shares of Common Stock of the Issuer (the “Series E Warrants”),

(ii) the Senior Notes;

(iii) Series D Warrants to purchase an aggregate of 875,000 shares of Common Stock;

(iv) Series E Warrants to purchase an aggregate of 541,667 shares of Common Stock;

(v) the Security Agreement, dated as of October 19, 2006, by and between the Company and Gottbetter;

(vi) the Guaranty Agreement, dated as of October 19, 2006, by and among the Company, Mdwerks Global Holdings, Inc., Xeni Medical Systems, Inc., Xeni Financial Services, Corp., Xeni Medical Billing Corp. and Gottbetter; and

(vii) the Registration Rights Agreement, dated as of October 19, 2006, by and between the Company and Gottbetter.



## **Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

### **Overview**

We offer a comprehensive technology-based selection of electronic medical claims processing, funding and collection solutions to the healthcare provider industry through an Internet Web browser. Our services help doctors, hospital based practices, and other healthcare providers and their vendors to significantly improve daily insurance claims transaction administration and management.

Our Xeni Medical Systems, Inc. ("Xeni Medical") CLAIMwerks™ solutions can provide actual contract based, insurance company comparable screening and analysis of medical claims directly from a client's practice management system, so that deficiencies and errors can be corrected before they are submitted to insurance companies or other payors for electronic payment. Further, the matching, settlement and posting of private insurance company claims payments is electronically performed for clients, minimizing the bookkeeping and investigation necessary to determine payment status and collection actions.

Since the system has the capability of analyzing value and risk of claims payment, clients may also qualify for pre-approved revolving line of credit advances on claims processed by our Xeni Financial Services, Corp. ("Xeni Financial") FUNDwerks™ solution. FUNDwerks™ can electronically manage loans, loan repayments and the movement of funds through linked bank accounts administered by us for banks or finance companies; clients can receive electronic advance funding on claims they select within five business days on commercially favorable terms.

Additionally, clients may choose to complete the claims management cycle by subscribing to the Xeni Medical Billing, Inc. ("Xeni Billing") BILLwerks™ services, which can include patient billing and collections and/or managing third party appeals on the provider's behalf.

There is no major hardware or software investment required to use the Company's Web-based systems. All transactions are designed to comply with the Health Insurance Portability and Accountability Act of 1996 ("HIPAA").

We offer our services to physician and clinical service group practices, hospitals, rehabilitation centers, nursing homes and certain related practice vendors, by using internal and external resources. Internal resources consist mainly of specialized sales executives with industry knowledge and/or a portfolio of contacts. External resources consist primarily of independent sales representatives as well as channel associates, such as vendors of practice management systems and medical industry specific sales groups such as office management consultants. These sales resources can leverage an existing customer base and contacts. Our marketing is based on prioritizing potential subscribers by size, location and density, need for our products and services and distribution opportunities. Accordingly, we are focusing our marketing efforts in geographic areas such as California, Florida, Texas, New York, Illinois and New Jersey, which contains a high concentration of prospective clients.

We also provide term loans and purchase claims to improve our client's cash flows.

Our operations will continue to be subject to risks inherent in the establishing and acquiring of new businesses, including, among other things, efficiently deploying our capital, developing our product and services offerings, developing and implementing our marketing campaigns and strategies and developing awareness and acceptance of our products. Our ability to generate future revenue will be dependent on a number of factors, many of which are beyond our control, including the pricing of other services, overall demand for our products, market competition and government regulation.

On March 12, 2008, the Company announced a three-year Claims Purchase Agreement with Deutsche Medical Services, Inc. a large California based processor of medical compound prescriptions. This agreement anticipated significant revenue to the Company that has not materialized as Deutsche Medical Services, Inc. has breached the Agreement by not submitting the required monthly minimum of \$1.5 million of valid claims. The Company intends to pursue legal remedies under the contract to collect amounts owed to the Company under the contract. The Company has correspondingly recorded a \$100,000 allowance for doubtful accounts for these accounts receivable.

## Critical Accounting Policies

The discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our estimates based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We apply the Securities and Exchange Commission's Staff Accounting Bulletin 104 for revenue recognition. In general, we record revenue when persuasive evidence of an arrangement exists, services have been rendered or product delivery has occurred, the sales price to the customer is fixed or determinable, and collectibility is reasonably assured. We have identified the policy below as critical to our business operations and understanding of our financial results:

Revenue derived from fees related to claims and contract management services are generally recognized when services are provided to the customer. We provide advance funding for medical claims and term loan services to unaffiliated healthcare providers. These arrangements typically require us to advance funds to these unaffiliated healthcare providers (our customers) in exchange for liens on the receivables related to invoices remitted to their clients for services performed. The advances are generally repaid through the remittance of payments of receivables by their payors directly to us. We may withhold from these advances interest, a fee charged in consideration of administration of advance funding and loans and other charges as well as the amount of receivables relating to prior advances that remain unpaid after a specified number of days. These interest charges, administrative fees and other charges are recognized as revenue when earned and are calculated on a daily basis.

Revenue derived from term loans to unaffiliated companies are generally recognized as revenue when earned. Revenue from term loans can include interest, administrative fees and other charges.

Revenue derived from fees related to billing and collection services are generally recognized when the customer's accounts receivable are collected. Revenue from implementation fees are generally recognized over the term of the customer agreement. Revenue derived from maintenance, administrative and support fees are generally recognized at the time the services are provided to the customer.

Revenue derived from claims purchased from unaffiliated healthcare providers are generally recognized when the claims are paid and the funds are collected.

## Results of Operations

### *For the Nine months Ended September 30, 2008 Versus the Nine months Ended September 30, 2007*

#### *Revenue*

For the nine months ended September 30, 2008, we recorded total revenue of \$702,360. Of this total, we recorded service fee revenue of \$420,212, accounting for 59.8% of total revenue, financing income of \$195,464, accounting for 27.8% of total revenue and claims purchase revenue of \$86,684, accounting for 12.4% of total revenue. For the nine months ended September 30, 2007, we recorded total revenue of \$403,233. Of this total, we recorded service fee revenue of \$356,540, accounting for 88.4% of total revenue and financing income of \$46,693, accounting for 11.6% of total revenue. The increases in revenue from 2007 resulted primarily from additional funding to and claims

purchased from new and existing clients.

*Operating Expenses*

For the nine months ended September 30, 2008, total operating expenses were \$5,937,613 as compared to \$6,196,794 for the nine months ended September 30, 2007, a decrease of \$259,181 or 4.2%. Included in this net decrease for the nine months ended September 30, 2008 is the following:

1. We recorded compensation expense of \$4,144,549 as compared to \$4,073,320 for the nine months ended September 30, 2007. This \$71,229 or 1.7% increase was mainly attributable to stock options granted of \$2,197,482 and executive bonuses of \$453,131 paid during the nine months ended September 2008 versus amortization of prior year stock option grants of \$2,506,281 and executive bonuses of \$137,813 during the nine months ended September 2007; and

2. Consulting expense amounted to \$168,349 as compared to \$562,798 for the nine months ended September 30, 2007, a decrease of \$394,449, or 70.1%. This decrease resulted primarily from a decrease of \$229,859 related to consultants used to assist with obtaining financing for the company, and a decrease of \$105,400 for the hiring of information technology consultants in the current year; and
3. Professional fees amounted to \$492,901 as compared to \$299,901 for the nine months ended September 30, 2007, an increase of \$193,000, or 64.4%. This expense was attributable to an increase in legal fees related to additional SEC filings, and Series B Convertible Preferred Stock offerings, new client agreements and other corporate matters; and
4. Selling, general and administrative expenses were \$1,131,814 as compared to \$1,260,775 for the nine months ended September 30, 2007, a decrease of \$128,961, or 10.2%. This decrease resulted from a reduction of outside sales consultants, advertising, sales travel, trade shows and investor relation expenses, partially offset by bad debt expense.

For the nine months ended September 30, 2008 and 2007, selling, general and administrative expenses consisted of the following:

|   | <b>September 30,<br/>2008</b> | <b>September 30,<br/>2007</b> |
|---|-------------------------------|-------------------------------|
| Employee benefits and payroll taxes       | \$ 337,994                    | \$ 316,504                    |
| Information technology                    | 169,352                       | 137,460                       |
| Occupancy and office expenses             | 167,534                       | 145,067                       |
| Other selling, general and administrative | 456,934                       | 661,744                       |
|   | <b>\$ 1,131,814</b>           | <b>\$ 1,260,775</b>           |

*Other Income (Expenses)*

For the nine months ended September 30, 2008, interest income was \$1,083,931 as compared to \$60,201 for the nine months ended September 30, 2007, an increase of \$1,023,730. This increase was principally due to restructuring the notes receivable described below.

On June 16, 2008, the Company restructured one healthcare provider's notes receivable which were due and payable to the Company on June 15, 2008. Notes receivable of \$175,000 were paid off and the remaining balance was consolidated into a new promissory note totaling \$395,835 with a new maturity date of June 15, 2009. As consideration for the changes to the terms of these notes, among other fees, the Company was given 920,000 shares of the healthcare provider's common stock when the stock was valued at \$0.69 per share, 1,000,000 shares when the stock was valued at \$0.31 per share and 550,000 shares when the stock was valued at \$0.20 per share as quoted on the OTC Bulletin Board. These stock receipts were recorded as interest income of \$1,054,800. At September 30, 2008, the stock price decreased to \$0.145 per share resulting in a \$696,650 decrease in the value of the Available-for-sale securities. The Company will revalue these securities on a quarterly basis. These revaluations will correspondingly adjust the Accumulated other comprehensive income/loss reported in the Equity section of the Balance Sheet.

For the nine months ended September 30, 2008, interest expense was \$4,563,097 as compared to \$1,526,737 for the nine months ended September 30, 2007, an increase of \$3,036,360. This increase was primarily due to non-cash interest amortization of debt discount and deferred fees related to our notes payable as well as an increase in borrowings.

On March 31, 2008, the Company received net proceeds of \$6,809,794 from Vicis. Along with this financing, the Mandatorily Redeemable Convertible Series B Preferred Stock issued in connection with the September 28, 2007

financing of \$2,000,000 and the January 18, 2008 financing of \$500,000 were returned and considered debt extinguishment and a new Note Payable to Vicis for \$10,000,000 was recorded. The transaction resulted in a change to the debt discount which was recorded as a non-cash \$660,122 loss on extinguishment of debt.

*Net Loss*

We reported a net loss of \$9,374,052 for the nine months ended September 30, 2008 as compared to net loss of \$7,259,932 for the nine months ended September 30, 2007. The loss per share was \$.72 for the nine months ended September 30, 2008 as compared to a per share loss of \$.57 for the nine months ended September 30, 2007.

***For the Three Months Ended September 30, 2008 Versus the Three Months Ended September 30, 2007****Revenue*

For the three months ended September 30, 2008, we recorded total revenue of \$236,650. Of this total, we recorded service fee revenue of \$109,762, accounting for 46.4% of total revenue, financing income of \$63,901, accounting for 27.0% of total revenue, and claims purchase revenue of \$62,987, accounting for 26.6% of total revenue. For the three months ended September 30, 2007, we recorded total revenue of \$136,573. Of this total, we recorded service fee revenue of \$119,820, accounting for 87.7% of total revenue and financing income of \$16,753, accounting for 12.3% of total revenue. The increases in revenue from 2007 resulted primarily from additional funding to and claims purchased from new and existing clients.

*Operating Expenses*

For the three months ended September 30, 2008, total operating expenses were \$1,369,923 as compared to \$1,834,304 for the three months ended September 30, 2007, a decrease of \$464,381 or 25.3%. Included in this decrease for the three months ended September 30, 2008 is the following:

1. We recorded compensation expense of \$833,555 as compared to \$1,229,568 for the three months ended September 30, 2007. This \$396,013 or 32.2% decrease was primarily attributable to stock options of \$280,760 and executive bonuses of \$58,750 paid during the three months ended September 2008 versus amortization of prior year stock option grants of \$710,838 and executive bonuses of \$45,938 during the three months ended September 2007; and
2. Consulting expense amounted to \$29,630 as compared to \$158,360 for the three months ended September 30, 2007, a decrease of \$128,730, or 81.3%. This decrease resulted from lower financing costs and outside business development and information technology consultants expense; and
3. Professional fees amounted to \$162,950 as compared to \$74,215 for the three months ended September 30, 2007, an increase of \$88,735, or 119.6%. This expense was attributable to an increase in legal fees related to additional SEC filings, and Series B Convertible Preferred Stock offerings, higher accounting fees for SEC filings and other corporate matters; and
4. Selling, general and administrative expenses were \$343,788 as compared to \$372,161 for the three months ended September 30, 2007, a decrease of \$28,373, or 7.6%. This decrease resulted from a reduction in advertising, sales travel, trade shows and investor relation expenses.

For the three months ended September 30, 2008 and 2007, selling, general and administrative expenses consisted of the following:

|   | <b>September 30,<br/>2008</b> | <b>September 30,<br/>2007</b> |
|---|-------------------------------|-------------------------------|
| Employee benefits and payroll taxes       | 105,223                       | 99,891                        |
| Information technology                    | 84,568                        | 41,970                        |
| Occupancy and office expenses             | 53,959                        | 45,800                        |
| Other selling, general and administrative | 100,038                       | 184,500                       |
|   | <b>\$ 343,788</b>             | <b>\$ 372,161</b>             |

*Other Income (Expenses)*

For the three months ended September 30, 2008, interest income was \$425,901 as compared to \$13,492 for the three months ended September 30, 2007, an increase of \$412,409. This increase was principally due to restructuring the notes receivable described below.

On June 16, 2008, the Company restructured one healthcare provider's notes receivable which were due and payable to the Company on June 15, 2008. Notes receivable of \$175,000 were paid off and the remaining balance was consolidated into a new promissory note totaling \$395,835 with a new maturity date of June 15, 2009. As consideration for the changes to the terms of these notes, among other fees, the Company was given 920,000 shares of the healthcare provider's common stock when the stock was valued at \$0.69 per share, 1,000,000 shares when the stock was valued at \$0.31 per share and 550,000 shares when the stock was valued at \$0.20 per share as quoted on the OTC Bulletin Board. These stock receipts were recorded as interest income of \$1,054,800. At September 30, 2008, the stock price decreased to \$0.145 per share resulting in a \$696,650 decrease in the value of the Available-for-sale securities. The Company will revalue these securities on a quarterly basis. These revaluations will correspondingly adjust the Accumulated other comprehensive income/loss reported in the Equity section of the Balance Sheet.



*Other Income (Expenses) (continued)*

For the three months ended September 30, 2008, interest expense was \$1,898,138 as compared to \$500,601 for the three months ended September 30, 2007, an increase of \$1,397,537. This increase was primarily due to non-cash interest amortization of debt discount and deferred fees in connection with our notes payable as well as an increase in borrowings

*Net Loss*

We reported a net loss of \$2,605,510 for the three months ended September 30, 2008 as compared to net loss of \$2,184,840 for the three months ended September 30, 2007. The loss per share was \$.20 for the three months ended September 30, 2008 as compared to a per share loss of \$.17 for three months ended September 30, 2007.

*Liquidity and Capital Resources*

We used the proceeds from the sales of preferred stock through September 30, 2008 and proceeds from notes and loans payable for working capital purposes and to fund our notes receivable of \$1,466,977 and accounts receivable of \$841,887 owed to us at September 30, 2008. We will continue to advance funds under note agreements to providers that subscribe to our financial services lending solutions.

On January 18, 2008, we received net proceeds of \$500,000 from Vicis. In connection with the financing, we and Vicis entered into a Securities Purchase Agreement, dated January 18, 2008 (the "January Securities Purchase Agreement"), pursuant to which we issued 50 shares of Series B Preferred Stock, a seven year Series F Warrant to purchase 375,000 shares of our common stock at a price of \$2.25 per share and a seven year Series G Warrant to purchase 250,000 shares of our common stock at a price of \$2.50 per share.

On March 31, 2008, we received net proceeds of \$6,809,794 from Vicis. In connection with the financing, we and Vicis entered into a Securities Purchase Agreement, dated March 31, 2008 (the "March Securities Purchase Agreement"), pursuant to which we issued 750 shares of Series B Convertible Preferred Stock, par value \$0.001 ("Series B Preferred Stock"), a ten year Series H Warrant to purchase 53,333,334 shares of our common stock at a price of \$0.75 per share (the "Series H Warrant"), and pursuant to which Vicis surrendered for cancellation all Series F Warrants and all Series G Warrants held by Vicis, which warrants were exercisable in the aggregate for 3,125,000 shares of our common stock.

We believe we have sufficient funds and prospective business activity to conduct our business and operations as they are currently undertaken for the next 12 months.

While the Company is attempting to attain revenue growth and profitability, the growth has not been significant enough to support the Company's daily operations. Management may need to raise additional funds by way of a public or private offering and make strategic acquisitions. While the Company believes in the viability of its strategy to improve sales volume and in its ability to raise additional funds, there can be no assurances to that effect. The ability of the Company to continue as a going concern is dependent on the Company's ability to further implement its business plan and generate revenue. The financial statements do not include any adjustments that might be necessary if the Company becomes unable to continue as a going concern. Management believes that the actions presently being taken to further implement its business plan and generate revenue, including institutional financing described in Note 5, will provide the opportunity for the Company to continue as a going concern.

We currently have no material commitments for capital expenditures.



*Cash flows*

At September 30, 2008, we had cash of \$664,605.

Net cash used in operating activities was \$3,645,323 for the nine months ended September 30, 2008 as compared to \$3,309,943 for the nine months ended September 30, 2007, an increase of \$335,380. This increase is primarily attributable to an increase in our net loss and the following:

1. Gottbetter and Vicis debt offering costs of \$184,824 and debt discount costs of \$4,276,609, compared to debt related costs during the nine months ended September 30, 2007 of \$1,342,094;
2. Stock-based compensation of \$2,197,482 versus stock-based compensation expense of \$2,506,281 for the nine months ended September 30, 2007;
3. A net increase in notes receivable, accounts receivable, allowance for doubtful accounts and prepaid expenses aggregating \$1,632,343 principally related to the increases in customer receivables;
4. An increase in accounts payable, accrued expenses, and deferred revenue related to an increase in operating activities aggregating \$549,219.

Net cash used in investing activities was \$2,018,434 for the nine months ended September 30, 2008 as compared to \$5,209 for the nine months ended September 30, 2007 primarily due to the purchase of certificates of deposit.

Net cash provided by financing activities was \$6,007,459 due to the proceeds from the sale of Series B Preferred Stock for the nine months ended September 30, 2008 as compared to net cash provided by financing activities of \$1,939,468 for the nine months ended September 30, 2007.

***Off Balance Sheet Arrangements***

We had no off balance sheet arrangements as of September 30, 2008.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Our Company has financial instruments that are subject to interest rate risk, principally fixed-rate debt obligations and customer financing assets. Historically, we have not experienced material gains or losses on these instruments due to interest rate changes.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **(a) Evaluation of Disclosure Controls and Procedures**

The Company has established disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known on a timely basis to the officers who certify its financial reports and to other members of senior management and the Company's board of directors. Based on their evaluation as of September 30, 2008, the principal executive officer and principal financial officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

#### **(b) Changes in Internal Control over Financial Reporting**

There were no changes to internal controls over financial reporting that occurred during the three months ended September 30, 2008, that have materially affected, or are reasonably likely to materially impact our internal controls over financial reporting.

**PART II — OTHER INFORMATION**

**Item 1 — Legal Proceedings**

None

**Item 2 — Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Item 3 — Defaults Upon Senior Securities**

None.

**Item 4 — Submissions of Matters to a Vote of Security Holders**

None.

**Item 5 — Other Information**

None

**Item 6 — Exhibits**

|      |   |
|------|---|
| 31.1 | Section 302 Certification of Principal Executive Officer          |
| 31.2 | Section 302 Certification of Principal Financial Officer          |
| 32.1 | Section 906 Certification of Principal Executive Officer          |
| 32.2 | Section 906 Certification of Principal Financial Officer          |
| 99.1 | Amendment No. 2 to Gottbetter Senior Note Issued October 19, 2006 |
| 99.2 | Consent and Waiver of Gottbetter, dated November 6, 2008          |
| 99.3 | Consent and Waiver of Vicis, dated November 6, 2008               |

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**MDWERKS, INC.**

November 12, 2008

/s/ Howard B. Katz  
Howard B. Katz  
Chief Executive Officer

November 12, 2008

/s/ Vincent Colangelo  
Vincent Colangelo  
Chief Financial Officer

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