

Allied World Assurance Co Holdings, AG  
Form 10-Q  
April 26, 2017  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-32938

ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

(Exact Name of Registrant as Specified in Its Charter)

Switzerland 98-0681223

(State or Other Jurisdiction of (I.R.S. Employer

Incorporation or Organization) Identification No.)

Gubelstrasse 24, Park Tower, 15th Floor, 6300 Zug, Switzerland

(Address of Principal Executive Offices and Zip Code)

41-41-768-1080

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new

or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes

No  p

As of April 19, 2017, 87,484,665 common shares were outstanding.

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## PART I

## FINANCIAL INFORMATION

## Item 1. Financial Statements.

## ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

## UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

as of March 31, 2017 and December 31, 2016

(Expressed in millions of United States dollars, except share and per share amounts)

|   | As of<br>March 31,<br>2017 | As of<br>December 31,<br>2016 |
|---|----------------------------|-------------------------------|
| <b>ASSETS:</b>  |                            |                               |
| Fixed maturity investments trading, at fair value (amortized cost: 2017: \$6,535.6; 2016: \$6,874.4)  | \$6,473.1                  | \$ 6,737.7                    |
| Equity securities trading, at fair value (cost: 2017: \$237.7; 2016: \$235.0)   | 255.2                      | 243.9                         |
| Other invested assets   | 966.6                      | 960.7                         |
| Total investments   | 7,694.9                    | 7,942.3                       |
| Cash and cash equivalents   | 1,284.9                    | 720.9                         |
| Restricted cash   | 60.6                       | 76.5                          |
| Insurance balances receivable   | 862.2                      | 784.0                         |
| Funds held  | 297.1                      | 466.8                         |
| Prepaid reinsurance   | 478.7                      | 486.4                         |
| Reinsurance recoverable   | 1,725.6                    | 1,625.0                       |
| Reinsurance recoverable on paid losses  | 119.9                      | 104.4                         |
| Accrued investment income   | 32.2                       | 36.0                          |
| Net deferred acquisition costs  | 148.9                      | 121.1                         |
| Goodwill  | 388.6                      | 389.7                         |
| Intangible assets   | 104.2                      | 104.7                         |
| Balances receivable on sale of investments  | 23.9                       | 114.7                         |
| Net deferred tax assets   | 34.8                       | 38.7                          |
| Other assets  | 171.0                      | 167.8                         |
| Total assets  | \$13,427.5                 | \$ 13,179.0                   |
| <b>LIABILITIES:</b>   |                            |                               |
| Reserve for losses and loss expenses  | \$6,762.7                  | \$ 6,639.2                    |
| Unearned premiums   | 1,813.2                    | 1,688.1                       |
| Reinsurance balances payable  | 202.9                      | 223.3                         |
| Balances due on purchases of investments  | 58.2                       | 79.7                          |
| Senior notes:   |                            |                               |
| Principal amount  | 800.0                      | 800.0                         |
| Less unamortized discount and debt issuance costs   | 5.6                        | 5.8                           |
| Senior notes, net   | 794.4                      | 794.2                         |
| Other long-term debt  | 22.6                       | 22.0                          |
| Accounts payable and accrued liabilities  | 135.2                      | 180.7                         |
| Total liabilities   | \$9,789.2                  | \$ 9,627.2                    |
| <b>SHAREHOLDERS' EQUITY:</b>  |                            |                               |
| Common shares: 2017 and 2016: par value CHF 4.10 per share (2017: 93,586,418; 2016: 93,586,418 shares issued and 2017: 87,483,715; 2016: 87,098,120 shares outstanding) | 378.8                      | 378.8                         |
| Treasury shares, at cost (2017: 6,102,703; 2016: 6,488,298)   | (223.6                     | ) (233.8                      |
| Accumulated other comprehensive loss  | (5.9                       | ) (11.6                       |
| Retained earnings   | 3,489.0                    | 3,418.4                       |

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|  |            |             |
|--|------------|-------------|
| Total shareholders' equity                 | 3,638.3    | 3,551.8     |
| Total liabilities and shareholders' equity | \$13,427.5 | \$ 13,179.0 |

See accompanying notes to the consolidated financial statements.

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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 AND COMPREHENSIVE INCOME

for the three months ended March 31, 2017 and 2016

(Expressed in millions of United States dollars, except share and per share amounts)

|   | Three Months<br>Ended<br>March 31, |                |
|---|------------------------------------|----------------|
|   | 2017                               | 2016           |
| <b>REVENUES:</b>  |                                    |                |
| Gross premiums written  | \$860.9                            | \$ 863.5       |
| Premiums ceded  | (184.8 )                           | (159.5 )       |
| Net premiums written  | 676.1                              | 704.0          |
| Change in unearned premiums   | (131.2 )                           | (123.9 )       |
| Net premiums earned   | 544.9                              | 580.1          |
| Net investment income   | 52.3                               | 53.3           |
| Net realized investment gains   | 40.7                               | 18.9           |
| Other income  | 1.3                                | 0.6            |
| Total revenue   | 639.2                              | 652.9          |
| <b>EXPENSES:</b>  |                                    |                |
| Net losses and loss expenses  | 359.0                              | 372.4          |
| Acquisition costs   | 77.1                               | 88.3           |
| General and administrative expenses                                     | 104.1                              | 96.4           |
| Other expense   | 7.1                                | 1.1            |
| Amortization of intangible assets                                       | 2.3                                | 2.5            |
| Interest expense  | 10.4                               | 20.0           |
| Foreign exchange loss (gain)  | 1.4                                | (3.0 )         |
| Total expenses  | 561.4                              | 577.7          |
| Income before income taxes  | 77.8                               | 75.2           |
| Income tax (benefit) expense  | (2.5 )                             | 1.1            |
| <b>NET INCOME</b>   | <b>80.3</b>                        | <b>74.1</b>    |
| Other comprehensive income: foreign currency translation adjustment     | 5.7                                | 3.1            |
| <b>COMPREHENSIVE INCOME</b>   | <b>\$86.0</b>                      | <b>\$ 77.2</b> |
| <b>PER SHARE DATA:</b>  |                                    |                |
| Basic earnings per share  | \$0.92                             | \$ 0.82        |
| Diluted earnings per share  | \$0.90                             | \$ 0.81        |
| Weighted average common shares outstanding                              | 87,291,360                         | 89,254,512     |
| Weighted average common shares and common share equivalents outstanding | 89,133,201                         | 91,559,225     |
| Dividends paid per share  | \$—                                | \$ 0.260       |

See accompanying notes to the consolidated financial statements.

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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY  
 for the three months ended March 31, 2017 and 2016  
 (Expressed in millions of United States dollars)

|   | Three Months<br>Ended<br>March 31, |           |
|---|------------------------------------|-----------|
|   | 2017                               | 2016      |
| Share capital                           |                                    |           |
| Balance at the beginning of the year    | \$378.8                            | \$386.7   |
| Shares canceled                         | —                                  | (11.6 )   |
| Balance at the end of the year          | 378.8                              | 375.1     |
| Treasury shares                         |                                    |           |
| Balance at the beginning of the year    | (233.8 )                           | (155.1 )  |
| Stock compensation                      | 10.2                               | 8.8       |
| Shares repurchased                      | —                                  | (50.0 )   |
| Shares canceled                         | —                                  | 50.0      |
| Balance at the end of the year          | (223.6 )                           | (146.3 )  |
| Accumulated other comprehensive loss    |                                    |           |
| Balance at the beginning of the year    | (11.6 )                            | (9.3 )    |
| Foreign currency translation adjustment | 5.7                                | 3.1       |
| Balance at the end of the year          | (5.9 )                             | (6.2 )    |
| Retained earnings                       |                                    |           |
| Balance at the beginning of the year    | 3,418.4                            | 3,310.2   |
| Net income                              | 80.3                               | 74.1      |
| Dividends                               | —                                  | (23.4 )   |
| Stock compensation                      | (9.7 )                             | (9.7 )    |
| Shares canceled                         | —                                  | (38.4 )   |
| Balance at the end of the year          | 3,489.0                            | 3,312.8   |
| Total shareholders' equity              | \$3,638.3                          | \$3,535.4 |

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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 for the three months ended March 31, 2017 and 2016  
 (Expressed in millions of United States dollars)

|   | Three Months<br>Ended<br>March 31, |                |
|---|------------------------------------|----------------|
|   | 2017                               | 2016           |
| <b>CASH FLOWS PROVIDED BY OPERATING ACTIVITIES:</b>                           |                                    |                |
| Net income  | \$80.3                             | \$74.1         |
| Adjustments to reconcile net income to cash provided by operating activities: |                                    |                |
| Net realized losses (gains) on sales of investments                           | 13.1                               | (12.0 )        |
| Mark to market adjustments  | (52.8 )                            | (27.1 )        |
| Stock compensation expense  | 5.5                                | 3.9            |
| Undistributed income of equity method investments                             | 1.4                                | 9.2            |
| Changes in:   |                                    |                |
| Reserve for losses and loss expenses, net of reinsurance recoverables         | 22.9                               | 86.9           |
| Unearned premiums, net of prepaid reinsurance                                 | 132.7                              | 125.5          |
| Insurance balances receivable   | (78.3 )                            | (139.5 )       |
| Reinsurance recoverable on paid losses  | (15.5 )                            | 13.8           |
| Funds held  | 169.7                              | 287.7          |
| Reinsurance balances payable  | (20.4 )                            | 7.3            |
| Net deferred acquisition costs  | (27.8 )                            | (21.7 )        |
| Net deferred tax assets   | 3.9                                | (0.6 )         |
| Accounts payable and accrued liabilities                                      | (45.5 )                            | (50.1 )        |
| Other items, net  | 6.2                                | (9.9 )         |
| Net cash provided by operating activities                                     | 195.4                              | 347.5          |
| <b>CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES:</b>                 |                                    |                |
| Purchases of trading securities   | (779.8 )                           | (1,530.0 )     |
| Purchases of other invested assets  | (11.4 )                            | (8.1 )         |
| Sales of trading securities   | 1,141.9                            | 1,414.6        |
| Sales of other invested assets  | 0.5                                | 38.7           |
| Purchases of fixed assets   | (1.0 )                             | (0.6 )         |
| Change in restricted cash   | 15.9                               | (26.8 )        |
| Net cash provided by (used in) investing activities                           | 366.1                              | (112.2 )       |
| <b>CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES:</b>                 |                                    |                |
| Dividends paid  | —                                  | (23.4 )        |
| Proceeds from the exercise of stock options, net of taxes paid                | 1.4                                | 0.4            |
| Repayment of other long-term debt   | (0.1 )                             | (0.1 )         |
| Share repurchases   | —                                  | (50.0 )        |
| Net cash provided by (used in) financing activities                           | 1.3                                | (73.1 )        |
| Effect of exchange rate changes on foreign currency cash                      | 1.2                                | 1.8            |
| <b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>                              | <b>564.0</b>                       | <b>164.0</b>   |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>                         | <b>720.9</b>                       | <b>608.0</b>   |
| <b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>                               | <b>\$1,284.9</b>                   | <b>\$772.0</b> |
| Supplemental disclosure of cash flow information:                             |                                    |                |
| Cash paid for income taxes  | \$0.2                              | \$1.0          |
| Cash paid for interest expense  | \$—                                | \$18.8         |

See accompanying notes to the consolidated financial statements.

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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Expressed in millions, except share, per share, percentage and ratio information)

1. GENERAL

Allied World Assurance Company Holdings, AG, a Swiss holding company (“Allied World Switzerland”), through its wholly-owned subsidiaries (collectively, the “Company”), is a global provider of a diversified portfolio of property and casualty insurance and reinsurance. References to “\$” are to the lawful currency of the United States and to “CHF” are to the lawful currency of Switzerland.

On December 18, 2016, the Company entered into a merger agreement with Fairfax Financial Holdings Limited (“Fairfax”), whereby Fairfax will acquire all of the outstanding ordinary shares of Allied World Switzerland. Under the terms of the merger agreement, Allied World Switzerland shareholders will receive a combination of Fairfax subordinate voting shares and cash having a value equal to \$54.00 per Allied World Switzerland share (based on the closing price of Fairfax’s subordinate voting shares on December 16, 2016). The merger agreement has been unanimously approved by both companies’ Boards of Directors. The acquisition is expected to be consummated following the satisfaction of customary closing conditions. The acquisition is anticipated to close in the second quarter of 2017. There can be no assurances that the acquisition will occur.

2. BASIS OF PREPARATION AND CONSOLIDATION

These unaudited condensed consolidated financial statements include the accounts of the Company and have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information and with Article 10 of Regulation S-X as promulgated by the U.S. Securities and Exchange Commission (the “SEC”). Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, these unaudited condensed consolidated financial statements reflect all adjustments that are normal and recurring in nature and necessary for a fair presentation of financial position and results of operations as of the end of and for the periods presented. The results of operations for any interim period are not necessarily indicative of the results for a full year.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The significant estimates reflected in the Company’s financial statements, include, but are not limited to:

- The premium estimates for certain reinsurance agreements,
- Recoverability of deferred acquisition costs,
- The reserve for outstanding losses and loss expenses,
- Valuation of ceded reinsurance recoverables,
- Determination of impairment of goodwill and other intangible assets, and
- Valuation of financial instruments.

Intercompany accounts and transactions have been eliminated on consolidation and all entities meeting consolidation requirements have been included in the unaudited condensed consolidated financial statements.

These unaudited condensed consolidated financial statements, including these notes, should be read in conjunction with the Company’s audited consolidated financial statements, and related notes thereto, included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

### 3. NEW ACCOUNTING PRONOUNCEMENTS

In February 2016, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update 2016-02, “Leases” (“ASU 2016-02”). ASU 2016-02 changes current U.S. GAAP for lessees to recognize lease assets and lease liabilities on the balance sheet for those leases classified as operating leases under previous U.S. GAAP. ASU 2016-02 is effective for annual periods beginning after January 1, 2019, including interim periods. Early application is permitted. The Company is currently assessing the impact the adoption of ASU 2016-02 will have on future financial statements and disclosures.

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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in millions, except share, per share, percentage and ratio information)

Specifically, the Company is still evaluating its existing leases to determine the appropriate classification under the new standard and whether it will adopt the practical expedients allowed under ASU 2016-02.

In June 2016, the FASB issued Accounting Standards Update 2016-13, “Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments” (“ASU 2016-13”). ASU 2016-13 modifies U.S. GAAP related to the recognition of credit losses by replacing the incurred loss impairment methodology in current U.S. GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. ASU 2016-13 would apply to financial assets such as loans, debt securities, trade receivables, off-balance sheet credit exposures, reinsurance receivables, and other financial assets that have the contractual right to receive cash. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount. The Company's invested assets are measured at fair value through net income, and therefore those invested assets would not be impacted by the adoption of ASU 2016-13. The Company has other financial assets, such as reinsurance recoverables, that could be impacted by the adoption of ASU 2016-13. ASU 2016-13 is effective for annual periods beginning after January 1, 2020, including interim periods. The Company is currently assessing the impact the adoption of ASU 2016-13 will have on future financial statements and disclosures. Specifically, the Company is developing a credit impairment methodology for its reinsurance recoverables based on the guidance in ASU 2016-13.

In August 2016, the FASB issued Accounting Standards Update 2016-15, “Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments” (“ASU 2016-15”). ASU 2016-15 clarifies the classification of receipts and payments in the statement of cash flows. ASU 2016-15 provides guidance related to (1) settlement and payment of zero coupon debt instruments, (2) contingent consideration, (3) proceeds from settlement of insurance claims, (4) proceeds from settlement of corporate and bank-owned life insurance policies, (5) distributions from equity method investees, (6) cash receipts from beneficial interests obtained by a transferor, and (7) general guidelines for cash receipts and payments that have more than one aspect of classification. The only item above that will impact the Company is the guidance related to distributions from equity method investees. The Company currently utilizes the nature of distribution approach for classifying such distributions and will adopt ASU 2016-15 for reporting periods beginning January 1, 2018. As the nature of distribution approach is an acceptable method under ASU 2016-15, the Company does not expect the adoption of ASU 2016-15 to have a material impact on the statement of cash flows.

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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in millions, except share, per share, percentage and ratio information)

## 4. INVESTMENTS

## a) Trading Securities

Securities accounted for at fair value with changes in fair value recognized in the unaudited condensed consolidated statements of operations and comprehensive income (the “consolidated income statements”) by category are as follows:

|   | March 31, 2017 |                | December 31, 2016 |                |
|---|----------------|----------------|-------------------|----------------|
|   | Fair Value     | Amortized Cost | Fair Value        | Amortized Cost |
| U.S. government and government agencies           | \$1,410.5      | \$ 1,433.9     | \$1,426.0         | \$ 1,454.5     |
| Non-U.S. government and government agencies       | 543.2          | 554.2          | 469.9             | 496.5          |
| States, municipalities and political subdivisions | 41.7           | 40.7           | 354.1             | 355.8          |
| Corporate debt:                                   |                |                |                   |                |
| Financial institutions                            | 1,046.4        | 1,043.2        | 1,032.7           | 1,033.6        |
| Industrials                                       | 1,379.2        | 1,375.8        | 1,321.3           | 1,322.3        |
| Utilities   | 153.2          | 153.3          | 140.0             | 140.7          |
| Mortgage-backed:                                  |                |                |                   |                |
| Agency mortgage-backed                            | 595.6          | 593.9          | 614.5             | 612.5          |
| Non-agency residential mortgage-backed            | 23.4           | 22.0           | 23.9              | 22.7           |
| Commercial mortgage-backed                        | 467.1          | 491.5          | 598.0             | 636.1          |
| Asset-backed                                      | 812.8          | 827.3          | 757.3             | 772.6          |
| Total fixed maturity investments, trading         | \$6,473.1      | \$ 6,535.6     | \$6,737.7         | \$ 6,847.4     |
|   | March 31, 2017 |                | December 31, 2016 |                |
|   | Fair Value     | Original Cost  | Fair Value        | Original Cost  |
| Equity securities                                 | \$255.2        | \$ 237.7       | \$243.9           | \$ 235.0       |
| Other invested assets                             | 902.7          | 842.6          | 897.8             | 831.2          |
|   | \$1,157.9      | \$ 1,080.3     | \$1,141.7         | \$ 1,066.2     |

Other invested assets, included in the table above, include investments in private equity funds and hedge funds that are accounted for at fair value, but excludes other private securities described below in Note 4(b) that are accounted for using the equity method of accounting.

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in millions, except share, per share, percentage and ratio information)

## b) Other Invested Assets

Details regarding the carrying value, redemption characteristics and unfunded investment commitments of the other invested assets portfolio as of March 31, 2017 and December 31, 2016 were as follows:

| Investment Type                           | Carrying                   |  |  | Investments without Redemption Restrictions | Redemption Frequency <sup>(1)</sup> | Redemption Notice Period <sup>(1)</sup> | Unfunded Commitments |
|---|----------------------------|--|--|---|-------------------------------------|---|----------------------|
|   | Value as of March 31, 2017 | Investments with Redemption Restrictions | Estimated Remaining Restriction Period |   |                                     |   |                      |
| Private equity                            | \$ 281.5                   | \$ 281.5                                 | 1 - 15 Years                           | \$ —  |                                     |   | \$ 208.8             |
| Levered credit                            | 211.2                      | 211.2                                    | 3 - 9 Years                            | —   |                                     |   | 189.2                |
| Real estate                               | 68.9                       | 68.9                                     | 6 - 8 Years                            | —   |                                     |   | 191.6                |
| Distressed                                | 4.8                        | 4.8                                      | 1 Year                                 | —   |                                     |   | 3.8                  |
| Total private equity                      | 566.4                      | 566.4                                    |  | —   |                                     |   | 593.4                |
| Distressed                                | 173.3                      | —  |  | 173.3                                       | Quarterly                           | 60 Days                                 | —                    |
| Relative value credit                     | 87.4                       | —  |  | 87.4  | Quarterly                           | 60 Days                                 | —                    |
| Equity long/short                         | 65.1                       | —  |  | 65.1  | Quarterly                           | 45 Days                                 | —                    |
| Fund of funds                             | 10.5                       | —  |  | 10.5  | Quarterly                           | 60 Days                                 | —                    |
| Total hedge funds                         | 336.3                      | —  |  | 336.3                                       |                                     |   | —                    |
| Total other invested assets at fair value | 902.7                      | 566.4                                    |  | 336.3                                       |                                     |   | 593.4                |
| Other private securities                  | 63.9                       | —  |  | 63.9  |                                     |   | —                    |
| Total other invested assets               | \$ 966.6                   | \$ 566.4                                 |  | \$ 400.2                                    |                                     |   | \$ 593.4             |

| Investment Type                           | Carrying                      |  |  | Investments without Redemption Restrictions | Redemption Frequency <sup>(1)</sup> | Redemption Notice Period <sup>(1)</sup> | Unfunded Commitments |
|---|-------------------------------|--|--|---|-------------------------------------|---|----------------------|
|   | Value as of December 31, 2016 | Investments with Redemption Restrictions | Estimated Remaining Restriction Period |   |                                     |   |                      |
| Private equity                            | \$ 281.0                      | \$ 281.0                                 | 1 - 15 Years                           | \$ —  |                                     |   | \$ 219.3             |
| Levered credit                            | 204.9                         | 204.9                                    | 3 - 9 Years                            | —   |                                     |   | 190.8                |
| Real estate                               | 68.9                          | 68.9                                     | 6 - 8 Years                            | —   |                                     |   | 191.6                |
| Distressed                                | 5.0                           | 5.0                                      | 1 Year                                 | —   |                                     |   | 3.8                  |
| Total private equity                      | 559.8                         | 559.8                                    |  | —   |                                     |   | 605.5                |
| Distressed                                | 175.3                         | —  |  | 175.3                                       | Quarterly                           | 60 Days                                 | —                    |
| Relative value credit                     | 84.8                          | —  |  | 84.8  | Quarterly                           | 60 Days                                 | —                    |
| Equity long/short                         | 67.9                          | —  |  | 67.9  | Quarterly                           | 45 Days                                 | —                    |
| Fund of Funds                             | 10.0                          | —  |  | 10.0  | Quarterly                           | 60 Days                                 | —                    |
| Total hedge funds                         | 338.0                         | —  |  | 338.0                                       |                                     |   | —                    |
| Total other invested assets at fair value | 897.8                         | 559.8                                    |  | 338.0                                       |                                     |   | 605.5                |
| Other private securities                  | 62.9                          | —  |  | 62.9  |                                     |   | —                    |
| Total other invested assets               | \$ 960.7                      | \$ 559.8                                 |  | \$ 400.9                                    |                                     |   | \$ 605.5             |

(1) The redemption frequency and notice periods only apply to the investments without redemption restrictions.

In general, the Company has invested in hedge funds that require at least 30 days' notice of redemption and may be redeemed on a monthly, quarterly, semi-annual, annual or longer basis, depending on the fund. Certain hedge funds have lock-up periods ranging from one to three years from initial investment. A lock-up period refers to the initial amount of time an investor is contractually required to invest before having the ability to redeem. Funds that provide for periodic redemptions may, depending on the funds' governing documents, have the ability to deny or delay a redemption request, called a "gate." The fund may implement this restriction if the aggregate amount of redemption requests as of a particular date exceeds a specified

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level, generally ranging from 15% to 25% of the fund's net assets. The gate is a method for executing an orderly redemption process to reduce the possibility of adversely affecting investors in the fund. Typically, the imposition of a gate delays a portion of the requested redemption, with the remaining portion settled in cash sometime after the redemption date. Certain funds may impose a redemption fee on early redemptions. Interests in private equity funds cannot be redeemed because the investments include restrictions that do not allow for redemption until termination of the fund.

The following describes each investment type:

Private equity (primary and secondary): Primary equity funds include funds that may invest in companies and general partnership interests, as well as direct investments. Secondary funds buy limited partnership interests from existing limited partners of primary private equity funds. As owners of private equity, funds may seek liquidity by selling their existing interests, plus any remaining commitment, to secondary market participants. These funds cannot be redeemed because the investments include restrictions that do not allow for redemption until termination of the funds.

Levered credit (including mezzanine debt): Levered credit funds invest across the capital structures of upper middle market and middle market companies in connection with leveraged buyouts, mergers and acquisitions, recapitalizations, growth financings, refinancings and other corporate purposes. The most common position in the capital structure of mezzanine funds will be between the senior secured debt holder and the equity; however, the funds in which we are invested may include secured debt, subordinated debt, preferred stock and/or private equity. These funds cannot be redeemed because the investments include restrictions that do not allow for redemption until termination of the funds.

Real estate funds: Private real estate funds invest directly (through debt and equity) in commercial real estate (multifamily, industrial, office, student housing and retail) as well as residential property. Real estate managers have diversified portfolios that generally follow core, core-plus, value-added or opportunistic strategies. These funds cannot be redeemed because the investments include restrictions that do not allow for redemption until termination of the funds.

Distressed funds: In distressed debt investing, managers take positions in the debt of companies experiencing significant financial difficulties, including bankruptcy, or in certain positions of the capital structure of structured securities. The manager relies on the fundamental analysis of these securities, including the claims on the assets and the likely return to bondholders. Certain funds cannot be redeemed because the investments include restrictions that do not allow for redemption until termination of the funds.

Relative value credit funds: These funds seek to take exposure to credit-sensitive securities, long and/or short, based upon credit analysis of issuers and securities and credit market views.

Equity long/short funds: In equity long/short funds, managers take long positions in companies they deem to be undervalued and short positions in companies they deem to be overvalued. Long/short managers may invest in countries, regions or sectors and vary by their use of leverage and by their targeted net long position.

Fund of funds: Fund of funds allocate assets among multiple investment managers unaffiliated with the fund of funds sponsor employing a variety of proprietary investment strategies. Fund of funds strategies will invest in a portfolio of funds that primarily pursue the following investment strategies: equity, macro, event driven and credit.

Other private securities: These securities mostly include strategic non-controlling minority investments in private asset management companies and other insurance related investments that are accounted for using the equity method of accounting.



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## c) Net Investment Income

|   | Three Months<br>Ended<br>March 31, |        |
|---|------------------------------------|--------|
|   | 2017                               | 2016   |
| Fixed maturity investments                            | \$44.9                             | \$48.0 |
| Equity securities                                     | 2.9                                | 1.8    |
| Other invested assets: hedge funds and private equity | 7.0                                | 4.7    |
| Other invested assets: other private securities       | 1.0                                | 3.1    |
| Cash and cash equivalents                             | 0.9                                | 0.5    |
| Expenses  | (4.4 )                             | (4.8 ) |
| Net investment income                                 | \$52.3                             | \$53.3 |

## d) Components of Realized Gains and Losses

|   | Three Months<br>Ended<br>March 31, |         |
|---|------------------------------------|---------|
|   | 2017                               | 2016    |
| Gross realized gains on sale of invested assets   | \$23.8                             | \$54.0  |
| Gross realized losses on sale of invested assets  | (32.3 )                            | (41.9 ) |
| Net realized and unrealized losses on derivatives | (4.0 )                             | (22.9 ) |
| Mark-to-market gains (losses):                    |                                    |         |
| Fixed maturity investments, trading               | 46.7                               | 62.3    |
| Equity securities, trading                        | 12.9                               | (15.1 ) |
| Other invested assets, trading                    | (6.4 )                             | (17.5 ) |
| Net realized investment gains                     | \$40.7                             | \$18.9  |

## e) Pledged Assets

As of March 31, 2017 and December 31, 2016, \$2,719.8 million and \$2,687.7 million, respectively, of cash and cash equivalents and investments were deposited, pledged or held in trust accounts in favor of ceding companies and other counterparties or government authorities to comply with reinsurance contract provisions, insurance laws and other contract provisions.

In addition, as of March 31, 2017 and December 31, 2016, a further \$575.3 million and \$587.6 million, respectively, of cash and cash equivalents and investments were pledged as collateral for the Company's letter of credit facilities. See Note 11(g) to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016 for details on the Company's credit facilities.

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## 5. DERIVATIVE INSTRUMENTS

As of March 31, 2017 and December 31, 2016, none of the Company's derivatives were designated as hedges for accounting purposes. The following table summarizes information on the location and amounts of derivative fair values on the consolidated balance sheets:

|                            | March 31, 2017                            |                                   |   |                                       | December 31, 2016                         |                                   |   |                                       |
|----------------------------|---|-----------------------------------|---|---------------------------------------|---|-----------------------------------|---|---------------------------------------|
|                            | Asset<br>Derivative<br>Notional<br>Amount | Asset<br>Derivative<br>Fair Value | Liability<br>Derivative<br>Notional<br>Amount | Liability<br>Derivative<br>Fair Value | Asset<br>Derivative<br>Notional<br>Amount | Asset<br>Derivative<br>Fair Value | Liability<br>Derivative<br>Notional<br>Amount | Liability<br>Derivative<br>Fair Value |
| Foreign exchange contracts | \$1.8                                     | \$ —                              | \$ 57.9                                       | \$ 0.3                                | \$103.2                                   | \$ 10.4                           | \$ 4.1  | \$ 0.1                                |
| Interest rate swaps        | —   | —                                 | 100.0   | 0.2                                   | —   | —                                 | —   | —                                     |
| Insurance contracts        | 225.0                                     | 6.5                               | —   | —                                     | 225.0                                     | 7.4                               | —   | —                                     |
| Reinsurance contracts      | —   | —                                 | 120.0   | 3.4                                   | —   | —                                 | 110.0   | 4.0                                   |
| Total derivatives          | \$226.8                                   | \$ 6.5                            | \$ 277.9                                      | \$ 3.9                                | \$328.2                                   | \$ 17.8                           | \$ 114.1                                      | \$ 4.1                                |

Derivative assets and derivative liabilities are classified within "other assets" or "accounts payable and accrued liabilities" on the consolidated balance sheets.

The following table provides the net realized and unrealized gains (losses) on derivatives not designated as hedges recorded on the consolidated income statements:

|   | Three Months<br>Ended<br>March 31,<br>2017 2016 |          |
|---|---|----------|
|   | Foreign exchange contracts                      | \$0.8    |
| Total included in foreign exchange loss (gain)      | 0.8   | 2.3      |
| Foreign exchange contracts                          | (0.8 )  | (14.9 )  |
| Interest rate swaps and futures                     | (3.2 )  | (8.0 )   |
| Total included in net realized investment gains     | (4.0 )  | (22.9 )  |
| Insurance contracts                                 | (0.9 )  | —        |
| Reinsurance contracts                               | 0.2   | (0.4 )   |
| Total included in other income (other expense)      | (0.7 )  | (0.4 )   |
| Total realized and unrealized losses on derivatives | \$(3.9)   | \$(21.0) |

## Derivative Instruments Not Designated as Hedging Instruments

The Company is exposed to foreign currency risk in its investment portfolio. Accordingly, the fair values of the Company's investment portfolio are partially influenced by the change in foreign exchange rates. These foreign currency hedging activities have not been designated as specific hedges for financial reporting purposes.

The Company's insurance and reinsurance subsidiaries and branches operate in various foreign countries and consequently the Company's underwriting portfolio is exposed to foreign currency risk. The Company manages foreign currency risk by seeking to match liabilities under the insurance policies and reinsurance contracts that it

writes and that are payable in foreign currencies with cash and investments that are denominated in such currencies. When necessary, the Company may also use derivatives to economically hedge unmatched foreign currency exposures, specifically forward contracts and currency options.

The Company purchases and sells interest rate future and interest rate swap contracts to actively manage the duration and yield curve positioning of its fixed income portfolio. Interest rate futures and interest rate swaps can efficiently increase or decrease the overall duration of the portfolio. Additionally, interest rate future and interest rate swap contracts can be utilized to obtain the desired position along the yield curve in order to protect against certain future yield curve shapes. In addition, the Company purchases options to actively manage its equity portfolio.

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The Company has also entered into insurance and reinsurance contracts that are required to be accounted for as derivatives. This will be the case when the insurance or reinsurance contract provides indemnification to the insured or cedent as a result of a change in a variable versus an identifiable insurable event, such as single-trigger industry loss warranties. The Company considers these insurance and reinsurance contracts to be an extension of its overall insurance operations.

## 6. FAIR VALUE OF FINANCIAL INSTRUMENTS

In accordance with U.S. GAAP, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. There is a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon whether the inputs to the valuation of an asset or liability are observable or unobservable in the market at the measurement date, with quoted market prices being the highest level (Level 1) and unobservable inputs being the lowest level (Level 3). A fair value measurement will fall within the level of the hierarchy based on the input that is significant to determining such measurement. The three levels are defined as follows:

Level 1: Observable inputs to the valuation methodology that are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2: Observable inputs to the valuation methodology other than quoted market prices (unadjusted) for identical assets or liabilities in active markets. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical assets in markets that are not active and inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology that are unobservable for the asset or liability.

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The following table shows the fair value of the Company's financial instruments and where in the fair value hierarchy the fair value measurements are included as of the dates indicated below:

| March 31, 2017   | Carrying<br>Amount | Total<br>Fair<br>Value | Level 1   | Level 2   | Level<br>3 |
|--|--------------------|------------------------|-----------|-----------|------------|
| <b>ASSETS:</b>   |                    |                        |           |           |            |
| Fixed maturity investments:  |                    |                        |           |           |            |
| U.S. government and government agencies  | \$1,410.5          | \$1,410.5              | \$1,357.5 | \$53.0    | \$—        |
| Non-U.S. government and government agencies<br>States, municipalities and political subdivisions | 543.2              | 543.2                  | —         | 543.2     | —          |
| Corporate debt:  |                    |                        |           |           |            |
| Financial institutions   | 1,046.4            | 1,046.4                | —         | 1,044.4   | 2.0        |
| Industrials  | 1,379.2            | 1,379.2                | —         | 1,379.2   | —          |
| Utilities  | 153.2              | 153.2                  | —         | 153.2     | —          |
| Mortgage-backed:   |                    |                        |           |           |            |
| Agency mortgage-backed   | 595.6              | 595.6                  | —         | 444.3     | 151.3      |
| Non-agency residential mortgage-backed   | 23.4               | 23.4                   | —         | 23.4      | —          |
| Commercial mortgage-backed   | 467.1              | 467.1                  | —         | 467.1     | —          |
| Asset-backed   | 812.8              | 812.8                  | —         | 762.8     | 50.0       |
| Total fixed maturity investments   | \$6,473.1          | \$6,473.1              | \$1,357.5 | \$4,912.3 | \$203.3    |
| Equity securities  | 255.2              | 255.2                  | 230.7     | —         | 24.5       |
| Other invested assets <sup>(1)</sup>   | 902.7              | 902.7                  | —         | —         | —          |
| Total investments  | \$7,631.0          | \$7,631.0              | \$1,588.2 | \$4,912.3 | \$227.8    |
| Derivative assets:   |                    |                        |           |           |            |
| Insurance contracts  | \$6.5              | \$6.5                  | \$—       | \$—       | \$6.5      |
| <b>LIABILITIES:</b>  |                    |                        |           |           |            |
| Derivative liabilities:  |                    |                        |           |           |            |
| Foreign exchange contracts   | \$0.3              | \$0.3                  | \$—       | \$0.3     | \$—        |
| Interest rate swaps  | 0.2                | 0.2                    | —         | 0.2       | —          |
| Reinsurance contracts  | 3.4                | 3.4                    | —         | —         | 3.4        |
| Senior notes   | 794.4              | 825.6                  | —         | 825.6     | —          |
| Other long-term debt   | 22.6               | 27.1                   | —         | 27.1      | —          |

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| December 31, 2016                                 | Carrying<br>Amount | Total<br>Fair<br>Value | Level 1   | Level 2   | Level<br>3 |
|---|--------------------|------------------------|-----------|-----------|------------|
| <b>ASSETS:</b>                                    |                    |                        |           |           |            |
| Fixed maturity investments:                       |                    |                        |           |           |            |
| U.S. government and government agencies           | \$1,426.0          | \$1,426.0              | \$1,379.6 | \$46.4    | \$—        |
| Non-U.S. government and government agencies       | 469.9              | 469.9                  | —         | 469.9     | —          |
| States, municipalities and political subdivisions | 354.1              | 354.1                  | —         | 354.1     | —          |
| Corporate debt:                                   |                    |                        |           |           |            |
| Financial institutions                            | 1,032.7            | 1,032.7                | —         | 1,031.2   | 1.5        |
| Industrials                                       | 1,321.3            | 1,321.3                | —         | 1,321.3   | —          |
| Utilities   | 140.0              | 140.0                  | —         | 140.0     | —          |
| Mortgage-backed:                                  |                    |                        |           |           |            |
| Agency mortgage-backed                            | 614.5              | 614.5                  | —         | 475.9     | 138.7      |
| Non-agency residential mortgage-backed            | 23.9               | 23.9                   | —         | 23.9      | —          |
| Commercial mortgage-backed                        | 598.0              | 598.0                  | —         | 598.0     | —          |
| Asset-backed                                      | 757.3              | 757.3                  | —         | 697.8     | 59.5       |
| Total fixed maturity investments                  | \$6,737.7          | \$6,737.7              | \$1,379.6 | \$5,158.5 | \$199.7    |
| Equity securities                                 | 243.9              | 243.9                  | 219.2     | —         | 24.7       |
| Other invested assets <sup>(1)</sup>              | 897.8              | 897.8                  | —         | —         | —          |
| Total investments                                 | \$7,879.4          | \$7,879.4              | \$1,598.8 | \$5,158.5 | \$224.4    |
| Derivative assets:                                |                    |                        |           |           |            |
| Foreign exchange contracts                        | \$10.4             | \$10.4                 | \$—       | \$10.4    | \$—        |
| Insurance contracts                               | 7.4                | 7.4                    | —         | —         | 7.4        |
| <b>LIABILITIES:</b>                               |                    |                        |           |           |            |
| Derivative liabilities:                           |                    |                        |           |           |            |
| Foreign exchange contracts                        | \$0.1              | \$0.1                  | \$—       | \$0.1     | \$—        |
| Reinsurance contracts                             | 4.0                | 4.0                    | —         | —         | 4.0        |
| Senior notes                                      | 794.2              | 827.1                  | —         | 827.1     | —          |
| Other long-term debt                              | 22.0               | 26.7                   | —         | 26.7      | —          |

<sup>(1)</sup> In accordance with U.S. GAAP, other invested assets, excluding other private securities, are measured at fair value using the net asset value per share (or its equivalent) practical expedient and have not been classified in the fair value hierarchy.

“Other invested assets” exclude other private securities that the Company did not measure at fair value, but are accounted for using the equity method of accounting. Derivative assets and derivative liabilities relating to foreign exchange contracts and interest rate swaps are classified within “other assets” or “accounts payable and accrued liabilities” on the consolidated balance sheets.

The following describes the valuation techniques used by the Company to determine the fair value of financial instruments held as of the balance sheet date.

## Fair Value of Financial Instruments

U.S. government and government agencies: Comprised primarily of bonds issued by the U.S. Treasury, the Federal Home Loan Bank, the Federal Home Loan Mortgage Corporation and the Federal National Mortgage Association. The fair values of the Company's U.S. government securities are based on quoted market prices in active markets and are included in the Level 1 fair value hierarchy. The Company believes the market for U.S. Treasury securities is an actively traded market given the high level of daily trading volume. The fair values of U.S. government agency securities are priced using the spread above the risk-free yield curve. As the yields for the risk-free yield curve and the spreads for these securities are observable market inputs, the fair values of U.S. government agency securities are included in the Level 2 fair value hierarchy.

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Non-U.S. government and government agencies: Comprised of fixed income obligations of non-U.S. governmental entities. The fair values of these securities are based on prices obtained from international indices and are included in the Level 2 fair value hierarchy.

States, municipalities and political subdivisions: Comprised of fixed income obligations of U.S. domiciled state and municipality entities. The fair values of these securities are based on prices obtained from the new issue market, and are included in the Level 2 fair value hierarchy.

Corporate debt: Comprised of bonds issued by or loan obligations of corporations that are diversified across a wide range of issuers and industries. The fair value of corporate debt that are short-term are priced using spread above the LIBOR yield curve, and the fair value of corporate debt that are long-term are priced using the spread above the risk-free yield curve. The spreads are sourced from broker-dealers, trade prices and the new issue market. As the significant inputs used to price corporate bonds are observable market inputs, the fair values of corporate debt are included in the Level 2 fair value hierarchy, unless the significant inputs used to price the corporate debt securities are broker-dealer quotes and the Company is not able to determine if those quotes are based on observable market inputs, in which case the fair value is included in the Level 3 hierarchy.

Mortgage-backed: Primarily comprised of residential and commercial mortgages originated by both U.S. government agencies (such as the Federal National Mortgage Association) and non-U.S. government agencies. The fair values of mortgage-backed securities originated by U.S. government agencies and non-U.S. government agencies are based on a pricing model that incorporates prepayment speeds and spreads to determine the appropriate average life of mortgage-backed securities. The spreads are sourced from broker-dealers, trade prices and the new issue market. As the significant inputs used to price the mortgage-backed securities are observable market inputs, the fair values of these securities are included in the Level 2 fair value hierarchy, unless the significant inputs used to price the mortgage-backed securities are broker-dealer quotes and the Company is not able to determine if those quotes are based on observable market inputs, in which case the fair value is included in the Level 3 hierarchy.

Asset-backed: Principally comprised of bonds backed by pools of automobile loan receivables, home equity loans, credit card receivables and collateralized loan obligations originated by a variety of financial institutions. The fair values of asset-backed securities are priced using prepayment speed and spread inputs that are sourced from the new issue market or broker-dealer quotes. As the significant inputs used to price the asset-backed securities are observable market inputs, the fair values of these securities are included in the Level 2 fair value hierarchy, unless the significant inputs used to price the asset-backed securities are broker-dealer quotes and the Company is not able to determine if those quotes are based on observable market inputs, in which case the fair value is included in the Level 3 hierarchy.

Equity securities: Comprised of U.S. and foreign common and preferred stocks and mutual funds. Equities are generally included in the Level 1 fair value hierarchy as prices are obtained from market exchanges in active markets. Non-U.S. mutual funds where the net asset value (“NAV”) is not provided on a daily basis are included in the Level 3 fair value hierarchy. Also, the Company's remaining equity interest in an equity security that it no longer accounts for under the equity method of accounting is included in the Level 3 fair value hierarchy as the fair value is based on the enterprise value of that security that is not a publicly traded company.

Other invested assets: Comprised of funds invested in a range of diversified strategies. In accordance with U.S. GAAP, the fair values of the funds are based on the NAV of the funds as reported by the fund manager. The Company

does not measure its investments that are accounted for using the equity method of accounting at fair value, unless an other-than-temporary impairment is recorded.

Derivative instruments: The fair value of foreign exchange contracts, interest rate futures and swaps are priced from quoted market prices for similar exchange-traded derivatives and pricing valuation models that utilize independent market data inputs. The fair value of foreign exchange contracts, interest rate futures and swaps are included in the Level 2 fair value hierarchy. The fair value of the insurance and reinsurance contracts are based on an internal model that estimates the expected value based on multiple scenarios (i.e., Monte-Carlo simulation) and discounted back to current value. The key unobservable inputs are the discount rate, which was 10%, and the values of the underlying insured risks. Given the inputs to the internal model are unobservable, the fair value of the insurance and reinsurance contracts are included in the Level 3 fair value hierarchy.

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Senior notes: The fair value of the senior notes is based on reported trades. The fair value of the senior notes is included in the Level 2 fair value hierarchy.

Other long-term debt: Comprised of the mortgage and credit facility associated with the purchase of office space in Switzerland. The fair value of the other long-term debt is based on the value of the debt using current interest rates. The fair value of the other long-term debt is included in the Level 2 fair value hierarchy.

## Non-recurring Fair Value of Financial Instruments

The Company measures the fair value of certain assets on a non-recurring basis, generally quarterly, annually, or when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. These assets include investments accounted for using the equity method, goodwill and intangible assets. The Company uses a variety of techniques to measure the fair value of these assets when appropriate, as described below:

Investments accounted for using the equity method: When the Company determines that the carrying value of these assets may not be recoverable, the Company records the assets at fair value with the loss recognized in income. In such cases, the Company measures the fair value of these assets using the techniques discussed above.

Goodwill and intangible assets: The Company tests goodwill and intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, but at least annually for goodwill and indefinite-lived intangibles. When the Company determines that goodwill and indefinite-lived intangible assets may be impaired, the Company uses various techniques, including discounted expected future cash flows and market multiple models, to measure fair value.

## Rollforward of Level 3 Financial Instruments

The following is a reconciliation of the beginning and ending balance of financial instruments using significant unobservable inputs (Level 3):

|  | Corporate<br>Debt -<br>Financial<br>Institutions | Agency<br>MBS | Non-agency<br>RMBS | Asset-backed<br>Securities | Equities | Insurance<br>Contracts | Reinsurance<br>Contracts |
|--|--|---------------|--------------------|----------------------------|----------|------------------------|--------------------------|
| Three Months Ended March 31, 2017                                |  |               |                    |                            |          |                        |                          |
| Opening balance  | \$ 1.5   | \$138.7       | \$ —               | \$ 59.5                    | \$24.7   | \$ 7.4                 | \$ (4.0 )                |
| Realized and unrealized gains (losses)<br>included in net income | (0.1 )   | (0.3 )        | —                  | (0.2 )                     | (0.2 )   | (0.9 )                 | 0.6                      |
| Purchases  | 0.6  | 29.9          | —                  | 31.3                       | —        | —                      | —                        |
| Sales  | —  | (17.0 )       | —                  | (5.0 )                     | —        | —                      | —                        |
| Transfers into Level 3 from Level 2                              | —  | —             | —                  | 1.2                        | —        | —                      | —                        |
| Transfers out of Level 3 into Level 2 <sup>(1)</sup>             | —  | —             | —                  | (36.8 )                    | —        | —                      | —                        |
| Ending balance   | \$ 2.0   | \$151.3       | \$ —               | \$ 50.0                    | \$24.5   | \$ 6.5                 | \$ (3.4 )                |
| Three Months Ended March 31, 2016                                |  |               |                    |                            |          |                        |                          |
| Opening balance  | \$ —   | \$101.1       | \$ 5.0             | \$ 63.0                    | \$ —     | \$ —                   | \$ —                     |
|  | —  | 1.6           | 0.1                | (0.8 )                     | —        | —                      | —                        |

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Realized and unrealized gains (losses)  
included in net income

|  |      |         |        |         |     |      |      |
|--|------|---------|--------|---------|-----|------|------|
| Purchases  | —    | 40.4    | —      | 9.0     | —   | —    | —    |
| Sales  | —    | (3.6 )  | (0.1 ) | (2.1 )  | —   | —    | —    |
| Transfers into Level 3 from Level 2                  | —    | 1.6     | —      | 9.9     | —   | —    | —    |
| Transfers out of Level 3 into Level 2 <sup>(1)</sup> | —    | —       | —      | (15.4 ) | —   | —    | —    |
| Ending balance                                       | \$ — | \$141.1 | \$ 5.0 | \$ 63.6 | \$— | \$ — | \$ — |

<sup>(1)</sup> Transfers out of Level 3 are primarily attributable to the availability of market observable information.

The Company attempts to verify the significant inputs used by broker-dealers in determining the fair value of the securities priced by them. If the Company could not obtain sufficient information to determine if the broker-dealers were using

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significant observable inputs, such securities have been transferred to the Level 3 fair value hierarchy. The Company believes the prices obtained from the broker-dealers are the best estimate of fair value of the securities being priced, as the broker-dealers are typically involved in the initial pricing of the security, and the Company has compared the price per the broker-dealer to other pricing sources and noted no material differences. The Company recognizes transfers between levels at the end of the reporting period. There were no transfers between Level 1 and Level 2 during the period.

The Company's external investment accounting service provider receives prices from internationally recognized independent pricing services to measure the fair values of its fixed maturity investments. Pricing sources are evaluated and selected in a manner to ensure that the most reliable sources are used. The independent pricing sources obtain market quotations and actual transaction prices for securities that have quoted prices in active markets. Each pricing service has its own proprietary method for determining the fair value of securities that are not actively traded. In general, these methods involve the use of "matrix pricing" in which the independent pricing service uses observable market inputs, including, but not limited to, reported trades, benchmark yields, broker-dealer quotes, interest rates, prepayment speeds, default rates and such other inputs as are available from market sources to determine a reasonable fair value.

All of the Company's fixed maturity investment securities classified as Level 3 are valued based on unadjusted broker-dealer quotes. This includes less liquid securities such as lower quality asset-backed securities, commercial mortgage-backed securities and residential mortgage-backed securities. The primary valuation inputs include monthly payment information, the probability of default, loss severity rates and estimated prepayment rates. Significant changes in these inputs in isolation would result in a significantly lower or higher fair value measurement. In general, a change in the assumption of the probability of default is accompanied by a directionally similar change in the assumption used for the loss severity in an event of default and prepayment rates.

The Company records the unadjusted price provided and validates this price through a process that includes, but is not limited to, monthly and/or quarterly: (i) comparison of prices between two independent sources, with significant differences requiring additional price sources; (ii) quantitative analysis (e.g., comparing the quarterly return for each managed portfolio to their target benchmark, with significant differences identified and investigated); (iii) evaluation of methodologies used by external parties to calculate fair value, including a review of the inputs used for pricing; (iv) comparing the price to the Company's knowledge of the current investment market; and (v) back-testing, which includes randomly selecting purchased or sold securities and comparing the executed prices to the fair value estimates from the pricing service. In addition to internal controls, management relies on the effectiveness of the valuation controls in place at the Company's external investment accounting service provider (supported by a Statement on Standards for Attestation Engagements No. 16 report) in conjunction with regular discussion and analysis of the investment portfolio's structure and performance.

**7. RESERVE FOR LOSSES AND LOSS EXPENSES**

The reserve for losses and loss expenses consists of the following:

|   | March 31,<br>2017 | December 31,<br>2016 |
|---|-------------------|----------------------|
| Outstanding loss reserves                     | \$ 1,899.9        | \$ 1,807.5           |
| Reserves for losses incurred but not reported | 4,862.8           | 4,831.7              |
| Reserve for losses and loss expenses          | \$ 6,762.7        | \$ 6,639.2           |



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The table below is a reconciliation of the beginning and ending liability for unpaid losses and loss expenses. Losses incurred and paid are reflected net of reinsurance recoverables.

|  | Three Months<br>Ended<br>March 31, |            |
|--|------------------------------------|------------|
|  | 2017                               | 2016       |
| Gross liability at beginning of period         | \$6,639.2                          | \$6,456.2  |
| Reinsurance recoverable at beginning of period | (1,625.0 )                         | (1,480.0 ) |
| Net liability at beginning of period           | 5,014.2                            | 4,976.2    |
| Net losses incurred related to:                |                                    |            |
| Current year                                   | 360.5                              | 397.8      |
| Prior years                                    | (1.5 )                             | (25.4 )    |
| Total incurred                                 | 359.0                              | 372.4      |
| Net paid losses related to:                    |                                    |            |
| Current year                                   | 6.5                                | 6.7        |
| Prior years                                    | 336.9                              | 282.5      |
| Total paid                                     | 343.4                              | 289.2      |
| Foreign exchange revaluation and other         | 7.3                                | 3.7        |
| Net liability at end of period                 | 5,037.1                            | 5,063.1    |
| Reinsurance recoverable at end of period       | 1,725.6                            | 1,512.0    |
| Gross liability at end of period               | \$6,762.7                          | \$6,575.1  |

For the three months ended March 31, 2017, the Company recorded net favorable prior year reserve development primarily due to lower than expected claims development in the Global Markets Insurance and Reinsurance segments, partially offset by unfavorable prior year reserve development in the North American Insurance segment. The unfavorable loss reserve development in the North American Insurance segment was primarily due to higher than expected reported losses in the casualty line of business for the 2012 and 2014 loss years, the professional liability line of business for the 2013 loss year, the property line of business for the 2015 and 2016 loss years, the healthcare line of business for the 2012 and 2013 loss years and the other specialty line of business for the 2013 and 2015 loss years.

For the three months ended March 31, 2016, the Company recorded net favorable prior year reserve development in each of its operating segments primarily due to actual loss emergence being lower than initially expected. The net favorable prior year reserve development in the North American Insurance segment was primarily related to the professional liability and programs lines of business, partially offset by net unfavorable prior year reserve development in the casualty line of business. The net favorable reserve development in the Global Markets Insurance segment was primarily related to the other specialty line of business partially offset by unfavorable reserve development in the professional liability and casualty lines of business. The net favorable prior year reserve development in the Reinsurance segment was primarily related to the property reinsurance and specialty reinsurance lines of business, partially offset by net unfavorable prior year reserve development in the casualty reinsurance line of business.

Although the Company has experienced favorable reserve development in its insurance and reinsurance lines, there is no assurance that conditions and trends that have affected the development of liabilities in the past will continue. It is not appropriate to extrapolate future redundancies based on prior years' development. The methodology of estimating loss reserves is periodically reviewed to ensure that the key assumptions used in the actuarial models continue to be

appropriate.

## 8. INCOME TAXES

Under Swiss law, a resident company is subject to income tax at the federal, cantonal and communal levels that is levied on net income. Income attributable to permanent establishments or real estate located abroad is excluded from the Swiss tax base. Allied World Switzerland is a holding company and, therefore, is exempt from cantonal and communal income tax. As a result, Allied World Switzerland is subject to Swiss income tax only at the federal level. Allied World Switzerland is a resident of the Canton of Zug and, as such, is subject to an annual cantonal and communal capital tax on its taxable equity. Allied World

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Switzerland has a Swiss operating company resident in the Canton of Zug. The operating company is subject to federal, cantonal and communal income tax and to annual cantonal and communal capital tax.

Under current Bermuda law, Allied World Assurance Company Holdings, Ltd (“Allied World Bermuda”) and its Bermuda subsidiaries are not required to pay taxes in Bermuda on either income or capital gains. Allied World Bermuda and Allied World Assurance Company, Ltd have received an assurance from the Bermuda Minister of Finance under the Exempted Undertakings Tax Protection Act 1966 of Bermuda, that in the event of any such taxes being imposed, Allied World Bermuda and Allied World Assurance Company, Ltd will be exempted until March 2035.

Certain subsidiaries of Allied World Switzerland file U.S. federal income tax returns and various U.S. state income tax returns, as well as income tax returns in Canada, Hong Kong, Ireland, Singapore and the United Kingdom. The U.S. Internal Revenue Service (the “IRS”) is currently conducting an audit of the 2014 tax return of the U.S. services company. The audit is ongoing and the Company is not aware of any findings from the audit thus far. To the best of the Company’s knowledge, there are no other income tax examinations pending by any other tax authority.

Management has deemed all material tax positions to have a greater than 50% likelihood of being sustained based on technical merits if challenged. The Company does not expect any material unrecognized tax benefits within 12 months of March 31, 2017.

The Company recorded an income tax benefit of \$1.8 million during the three months ended March 31, 2017 related to excess tax benefits due to the adoption of Accounting Standards Update 2016-09, “Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting” (“ASU 2016-09”), which became effective January 1, 2017. ASU 2016-09 requires excess tax benefits related to stock compensation to be recorded as an income tax benefit instead of as an increase to additional paid-in capital.

## 9. SHAREHOLDERS’ EQUITY

## a) Authorized shares

The issued share capital consists of the following:

|  |   | March 31,<br>2017 | December 31,<br>2016 |
|--|---|-------------------|----------------------|
| Common shares issued and fully paid, 2017 and 2016: CHF 4.10 per share |   | 93,586,418        | 93,586,418           |
| Share capital at end of period   |   | \$ 378.8          | \$ 378.8             |
|  | Three<br>Months<br>Ended<br>March 31,<br>2017 |                   |                      |
| Shares issued at beginning of period                                   |   | 93,586,418        |                      |
| Shares canceled  |   | —                 |                      |
| Total shares issued at end of period                                   |   | 93,586,418        |                      |
| Treasury shares issued at beginning of period                          |   | 6,488,298         |                      |
| Shares repurchased   |   | —                 |                      |
| Shares issued out of treasury  | (385,595 )                                    |                   |                      |

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|   |            |
|---|------------|
| Shares canceled                           | —          |
| Total treasury shares at end of period    | 6,102,703  |
| Total shares outstanding at end of period | 87,483,715 |

During the three months ended March 31, 2017, no shares repurchased and designated for cancellation were constructively retired and canceled.

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## b) Dividends

On April 19, 2016, the shareholders approved the Company's proposal to pay cash dividends in the form of a distribution out of the general legal reserve from capital contributions. The distribution amounts are paid to shareholders in quarterly installments of \$0.26 per share. The first three installments of the dividend were paid to shareholders on June 30, 2016, September 29, 2016 and December 29, 2016. In connection with the announced transaction with Fairfax, at a special meeting of the Company's shareholders held on March 22, 2017, the Company's shareholders approved the payment of a special cash dividend of \$5.00 per common share, or approximately \$437.0 million based on the common shares outstanding as of March 31, 2017, and agreed to forego the fourth installment of the previously approved \$0.26 quarterly dividend. The special dividend is conditioned upon, and will be payable shortly after, the consummation of the exchange offer contemplated by the Fairfax transaction.

## c) Share Repurchases

On April 19, 2016, the shareholders approved a share repurchase program (the "2016 share repurchase program") in order for the Company to repurchase up to \$500.0 million of its common shares. The 2016 share repurchase program supersedes the 2014 share repurchase program and no further repurchases will be made under the 2014 share repurchase program. Repurchases may be effected from time to time through open market purchases, privately negotiated transactions, tender offers or otherwise. The timing, form and amount of the share repurchases under the 2016 share repurchase program will depend on a variety of factors, including market conditions, the Company's capital position, legal requirements and other factors. Under the terms of this share repurchase program, the first three million of common shares repurchased will remain in treasury and will be used by the Company to satisfy share delivery obligations under its equity-based compensation plans. Any additional common shares repurchased will be designated for cancellation at acquisition and will be canceled upon shareholder approval. Shares repurchased and designated for cancellation are constructively retired and recorded as a share cancellation. The Company does not anticipate repurchasing any of its common shares pending the completion of the Fairfax transaction.

## 10. EARNINGS PER SHARE

The following table sets forth the comparison of basic and diluted earnings per share:

|  | Three Months<br>Ended<br>March 31,<br>2017 2016 |            |
|--|---|------------|
| Basic earnings per share:                  |   |            |
| Net income                                 | \$80.3  | \$ 74.1    |
| Weighted average common shares outstanding | 87,291,369                                      | 90,254,512 |
| Basic earnings per share                   | \$0.92  | \$ 0.82    |
|  | Three Months Ended<br>March 31,<br>2017 2016    |            |
| Diluted earnings per share:                |   |            |
| Net income                                 | \$ 80.3   | \$ 74.1    |
| Weighted average common shares outstanding | 87,291,369                                      | 90,254,512 |

|   |            |  |            |
|---|------------|--|------------|
| Share equivalents:  |            |  |            |
| Stock options   | 987,726    |  | 832,747    |
| RSUs and performance-based equity awards  | 854,117    |  | 451,268    |
| Employee share purchase plan  | —          |  | 20,698     |
| Weighted average common shares and common share equivalents outstanding - diluted | 89,133,212 |  | 91,559,225 |
| Diluted earnings per share  | \$ 0.90    |  | \$ 0.81    |

For the three months ended March 31, 2017 and 2016, a weighted average of nil and 353,679 RSUs, respectively, were considered anti-dilutive and were therefore excluded from the calculation of diluted earnings per share.

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11. SEGMENT INFORMATION

The determination of reportable segments is based on how senior management monitors the Company's underwriting operations. Management monitors the performance of its direct underwriting operations based on the geographic location of the Company's offices, the markets and customers served and the type of accounts written. The Company is currently organized into three operating segments: North American Insurance, Global Markets Insurance and Reinsurance. All lines of business fall within these classifications.

The North American Insurance segment includes the Company's specialty insurance operations in the United States, Bermuda and Canada, as well as the Company's claims administration services operation. This segment provides both property and specialty casualty insurance primarily to North American domiciled accounts. The Global Markets Insurance segment includes the Company's specialty insurance operations in Europe and Asia Pacific, which includes offices in Dublin, Hong Kong, Labuan, London, Singapore, Sydney, and Zug, as well as the Company's insurance agency operation. This segment provides both property and casualty insurance primarily to non-North American domiciled accounts. The Reinsurance segment includes the Company's reinsurance operations in Bermuda, London, Miami, New York, Singapore, and Zug. This segment provides reinsurance of property, general casualty, professional liability, specialty lines and property catastrophe coverages written by insurance companies. The Company presently writes reinsurance on both a treaty and a facultative basis, targeting several niche reinsurance markets.

Responsibility and accountability for the results of underwriting operations are assigned by major line of business within each segment. Because the Company does not manage its assets by segment, investment income, interest expense and total assets are not allocated to individual reportable segments. General and administrative expenses are allocated to segments based on various factors, including expenses directly attributable to individual segments, staff count and each segment's proportional share of gross premiums written.

The Company measures its segment profit or loss as underwriting income or loss plus other insurance-related income and expenses, which may include the net earnings from our claims administration services operations and other income or expense that is not directly related to our underwriting operations. Management measures results for each segment's underwriting income or loss on the basis of the "loss and loss expense ratio," "acquisition cost ratio," "general and administrative expense ratio," "expense ratio" and "combined ratio." The "loss and loss expense ratio" is derived by dividing net losses and loss expenses by net premiums earned. The "acquisition cost ratio" is derived by dividing acquisition costs by net premiums earned. The "general and administrative expense ratio" is derived by dividing general and administrative expenses by net premiums earned. The expense ratio is the sum of the "acquisition cost ratio" and the "general and administrative expense ratio". The "combined ratio" is the sum of the "loss and loss expense ratio," the "acquisition cost ratio" and the "general and administrative expense ratio."

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The following tables provide a summary of the segment results:

|  | North     | Global    |             |          |   |
|--|-----------|-----------|-------------|----------|---|
| Three Months Ended March 31, 2017        | American  | Markets   | Reinsurance | Total    |   |
|  | Insurance | Insurance |             |          |   |
| Gross premiums written                   | \$ 396.8  | \$ 115.8  | \$ 348.3    | \$ 860.9 |   |
| Net premiums written                     | 253.9     | 89.6      | 332.6       | 676.1    |   |
| Net premiums earned                      | 295.0     | 92.7      | 157.2       | 544.9    |   |
| Net losses and loss expenses             | (218.2 )  | (55.2 )   | (85.6 )     | (359.0 ) |   |
| Acquisition costs                        | (25.4 )   | (16.2 )   | (35.5 )     | (77.1 )  |   |
| General and administrative expenses      | (59.0 )   | (28.2 )   | (16.9 )     | (104.1 ) |   |
| Underwriting (loss) income               | (7.6 )    | (6.9 )    | 19.2        | 4.7      |   |
| Other insurance-related income           | 0.5       | 0.8       | —           | 1.3      |   |
| Other insurance-related expenses         | (1.4 )    | (0.4 )    | (0.5 )      | (2.3 )   |   |
| Segment (loss) income                    | (8.5 )    | (6.5 )    | 18.7        | 3.7      |   |
| Net investment income                    |           |           |             | 52.3     |   |
| Net realized investment gains            |           |           |             | 40.7     |   |
| Amortization of intangible assets        |           |           |             | (2.3 )   |   |
| Other expenses                           |           |           |             | (4.8 )   |   |
| Interest expense                         |           |           |             | (10.4 )  |   |
| Foreign exchange loss                    |           |           |             | (1.4 )   |   |
| Income before income taxes               |           |           |             | \$77.8   |   |
| Loss and loss expense ratio              | 74.0      | % 59.5    | % 54.5      | % 65.9   | % |
| Acquisition cost ratio                   | 8.6       | % 17.5    | % 22.6      | % 14.1   | % |
| General and administrative expense ratio | 20.0      | % 30.4    | % 10.7      | % 19.1   | % |
| Expense ratio                            | 28.6      | % 47.9    | % 33.3      | % 33.2   | % |
| Combined ratio                           | 102.6     | % 107.4   | % 87.8      | % 99.1   | % |

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| Three Months Ended March 31, 2016        | North<br>American<br>Insurance | Global<br>Markets<br>Insurance | Reinsurance | Total    |   |
|--|--------------------------------|--------------------------------|-------------|----------|---|
| Gross premiums written                   | \$ 379.2                       | \$ 115.5                       | \$ 368.8    | \$ 863.5 |   |
| Net premiums written                     | 266.2                          | 87.6                           | 350.2       | 704.0    |   |
| Net premiums earned                      | 316.3                          | 94.2                           | 169.6       | 580.1    |   |
| Net losses and loss expenses             | (216.3 )                       | (67.8 )                        | (88.3 )     | (372.4 ) |   |
| Acquisition costs                        | (33.9 )                        | (17.9 )                        | (36.5 )     | (88.3 )  |   |
| General and administrative expenses      | (52.2 )                        | (29.0 )                        | (15.2 )     | (96.4 )  |   |
| Underwriting income (loss)               | 13.9                           | (20.5 )                        | 29.6        | 23.0     |   |
| Other insurance-related income           | 0.6                            | —                              | —           | 0.6      |   |
| Other insurance-related expenses         | (0.7 )                         | —                              | (0.4 )      | (1.1 )   |   |
| Segment income (loss)                    | 13.8                           | (20.5 )                        | 29.2        | 22.5     |   |
| Net investment income                    |                                |                                |             | 53.3     |   |
| Net realized investment gains            |                                |                                |             | 18.9     |   |
| Amortization of intangible assets        |                                |                                |             | (2.5 )   |   |
| Interest expense                         |                                |                                |             | (20.0 )  |   |
| Foreign exchange gain                    |                                |                                |             | 3.0      |   |
| Income before income taxes               |                                |                                |             | \$75.2   |   |
| Loss and loss expense ratio              | 68.4                           | % 72.0                         | % 52.1      | % 64.2   | % |
| Acquisition cost ratio                   | 10.7                           | % 19.0                         | % 21.5      | % 15.2   | % |
| General and administrative expense ratio | 16.5                           | % 30.8                         | % 8.9       | % 16.6   | % |
| Expense ratio                            | 27.2                           | % 49.8                         | % 30.4      | % 31.8   | % |
| Combined ratio                           | 95.6                           | % 121.8                        | % 82.5      | % 96.0   | % |

The following table shows an analysis of the Company's gross premiums written by geographic location of the Company's subsidiaries and branches. All intercompany premiums have been eliminated.

|                              | Three Months<br>Ended<br>March 31, |         |
|------------------------------|------------------------------------|---------|
|                              | 2017                               | 2016    |
| United States                | \$537.2                            | \$524.0 |
| Bermuda                      | 142.6                              | 144.2   |
| Europe                       | 94.0                               | 88.9    |
| Asia Pacific                 | 82.5                               | 102.2   |
| Canada                       | 4.6                                | 4.2     |
| Total gross premiums written | \$860.9                            | \$863.5 |

Europe includes gross premiums written attributable to Switzerland of \$35.1 million and \$35.6 million for the three months ended March 31, 2017 and 2016, respectively.

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The following table shows the Company's net premiums earned by line of business for each segment for the three months ended March 31, 2017 and 2016, respectively.

|                           | Three Months<br>Ended<br>March 31,<br>2017 2016 |         |
|---------------------------|---|---------|
| North American Insurance: |   |         |
| Casualty                  | \$92.1  | \$96.7  |
| Professional liability    | 81.6  | 101.5   |
| Programs                  | 47.6  | 39.6    |
| Other specialty           | 32.6  | 25.2    |
| Property                  | 27.3  | 33.8    |
| Healthcare                | 13.8  | 19.5    |
| Total                     | 295.0   | 316.3   |
| Global Markets Insurance: |   |         |
| Other specialty           | 30.9  | 30.8    |
| Professional liability    | 23.0  | 23.5    |
| Casualty                  | 21.3  | 23.6    |
| Property                  | 17.5  | 16.3    |
| Total                     | 92.7  | 94.2    |
| Reinsurance:              |   |         |
| Property                  | 76.6  | 84.4    |
| Casualty                  | 44.2  | 46.2    |
| Specialty                 | 36.4  | 39.0    |
| Total                     | 157.2   | 169.6   |
| Total net premiums earned | \$544.9   | \$580.1 |

## 12. COMMITMENTS AND CONTINGENCIES

The Company, in common with the insurance industry in general, is subject to litigation and arbitration in the normal course of its business. These legal proceedings generally relate to claims asserted by or against the Company in the ordinary course of insurance or reinsurance operations. Estimated amounts payable under these proceedings are included in the reserve for losses and loss expenses in the Company's consolidated balance sheets. As of March 31, 2017, the Company was not a party to any material legal proceedings arising outside the ordinary course of business that management believes will have a material adverse effect on the Company's results of operations, financial position or cash flow.

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## 13. CONDENSED CONSOLIDATED GUARANTOR FINANCIAL STATEMENTS

The following tables present unaudited condensed consolidating financial information as of March 31, 2017 and December 31, 2016 and for the three months ended March 31, 2017 and 2016 for Allied World Switzerland (the “Parent Guarantor”) and Allied World Bermuda (the “Subsidiary Issuer”). The Subsidiary Issuer is a direct, 100%-owned subsidiary of the Parent Guarantor. Investments in subsidiaries are accounted for by the Parent Guarantor under the equity method for purposes of the supplemental consolidating presentation. Earnings of subsidiaries are reflected in the Parent Guarantor’s investment accounts and earnings. The Parent Guarantor fully and unconditionally guarantees the senior notes issued by the Subsidiary Issuer.

## Unaudited Condensed Consolidating Balance Sheet:

| As of March 31, 2017                       | Allied<br>World<br>Switzerland<br>(Parent<br>Guarantor) | Allied<br>World<br>Bermuda<br>(Subsidiary<br>Issuer) | Other<br>Allied<br>World<br>Subsidiaries | Consolidating<br>Adjustments | Allied World<br>Switzerland<br>Consolidated |
|--|---|--|--|------------------------------|---|
| <b>ASSETS:</b>                             |   |  |  |                              |   |
| Investments                                | \$ —  | \$ —   | \$ 7,694.9                               | \$ —                         | \$ 7,694.9                                  |
| Cash and cash equivalents                  | 14.8  | 25.8   | 1,244.3                                  | —                            | 1,284.9                                     |
| Insurance balances receivable              | —   | —  | 862.2                                    | —                            | 862.2                                       |
| Funds held                                 | —   | —  | 297.1                                    | —                            | 297.1                                       |
| Reinsurance recoverable                    | —   | —  | 1,725.6                                  | —                            | 1,725.6                                     |
| Reinsurance recoverable on paid losses     | —   | —  | 119.9                                    | —                            | 119.9                                       |
| Net deferred acquisition costs             | —   | —  | 148.9                                    | —                            | 148.9                                       |
| Goodwill and intangible assets             | —   | —  | 492.8                                    | —                            | 492.8                                       |
| Balances receivable on sale of investments | —   | —  | 23.9                                     | —                            | 23.9  |
| Investments in subsidiaries                | 3,068.0   | 3,608.3  | —  | (6,676.3 )                   | —   |
| Due from subsidiaries                      | 567.4   | 22.9   | 17.0                                     | (607.3 )                     | —   |
| Other assets                               | 1.1   | 0.8  | 775.4                                    | —                            | 777.3                                       |
| Total assets                               | \$ 3,651.3  | \$ 3,657.8   | \$ 13,402.0                              | \$ (7,283.6 )                | \$ 13,427.5                                 |
| <b>LIABILITIES:</b>                        |   |  |  |                              |   |
| Reserve for losses and loss expenses       | \$ —  | \$ —   | \$ 6,762.7                               | \$ —                         | \$ 6,762.7                                  |
| Unearned premiums                          | —   | —  | 1,813.2                                  | —                            | 1,813.2                                     |
| Reinsurance balances payable               | —   | —  | 202.9                                    | —                            | 202.9                                       |
| Balances due on purchases of investments   | —   | —  | 58.2                                     | —                            | 58.2  |
| Senior notes                               | —   | 794.4  | —  | —                            | 794.4                                       |
| Other long-term debt                       | —   | —  | 22.6                                     | —                            | 22.6  |
| Due to subsidiaries                        | 9.4   | 7.6  | 590.3                                    | (607.3 )                     | —   |
| Other liabilities                          | 3.6   | 15.3   | 116.3                                    | —                            | 135.2                                       |
| Total liabilities                          | 13.0  | 817.3  | 9,566.2                                  | (607.3 )                     | 9,789.2                                     |
| Total shareholders’ equity                 | 3,638.3   | 2,840.5  | 3,835.8                                  | (6,676.3 )                   | 3,638.3                                     |
| Total liabilities and shareholders’ equity | \$ 3,651.3  | \$ 3,657.8   | \$ 13,402.0                              | \$ (7,283.6 )                | \$ 13,427.5                                 |



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## ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in millions, except share, per share, percentage and ratio information)

| As of December 31, 2016                    | Allied<br>World<br>Switzerland<br>(Parent<br>Guarantor) | Allied<br>World<br>Bermuda<br>(Subsidiary<br>Issuer) | Other<br>Allied<br>World<br>Subsidiaries | Consolidating<br>Adjustments | Allied World<br>Switzerland<br>Consolidated |
|--|---|--|--|------------------------------|---|
| <b>ASSETS:</b>                             |   |  |  |                              |   |
| Investments                                | \$ —  | \$ —   | \$ 7,942.3                               | \$ —                         | \$ 7,942.3                                  |
| Cash and cash equivalents                  | 13.1  | 0.8  | 707.0                                    | —                            | 720.9                                       |
| Insurance balances receivable              | —   | —  | 784.0                                    | —                            | 784.0                                       |
| Funds held                                 | —   | —  | 466.8                                    | —                            | 466.8                                       |
| Reinsurance recoverable                    | —   | —  | 1,625.0                                  | —                            | 1,625.0                                     |
| Reinsurance recoverable on paid losses     | —   | —  | 104.4                                    | —                            | 104.4                                       |
| Net deferred acquisition costs             | —   | —  | 121.1                                    | —                            | 121.1                                       |
| Goodwill and intangible assets             | —   | —  | 494.4                                    | —                            | 494.4                                       |
| Balances receivable on sale of investments | —   | —  | 114.7                                    | —                            | 114.7                                       |
| Investments in subsidiaries                | 3,433.7   | 4,020.1  | —  | (7,453.8 )                   | —   |
| Due from subsidiaries                      | 115.6   | —  | 29.9                                     | (145.5 )                     | —   |
| Other assets                               | 1.8   | 0.8  | 802.8                                    | —                            | 805.4                                       |
| Total assets                               | \$ 3,564.2  | \$ 4,021.7   | \$ 13,192.4                              | \$ (7,599.3 )                | \$ 13,179.0                                 |
| <b>LIABILITIES:</b>                        |   |  |  |                              |   |
| Reserve for losses and loss expenses       | \$ —  | \$ —   | \$ 6,639.2                               | \$ —                         | \$ 6,639.2                                  |
| Unearned premiums                          | —   | —  | 1,688.1                                  | —                            | 1,688.1                                     |
| Reinsurance balances payable               | —   | —  | 223.3                                    | —                            | 223.3                                       |
| Balances due on purchases of investments   | —   | —  | 79.7                                     | —                            | 79.7  |
| Senior notes                               | —   | 794.2  | —  | —                            | 794.2                                       |
| Other long-term debt                       | —   | —  | 22.0                                     | —                            | 22.0  |
| Due to subsidiaries                        | 10.0  | 20.0   | 115.6                                    | (145.6 )                     | —   |
| Other liabilities                          | 2.4   | 5.7  | 172.6                                    | —                            | 180.7                                       |
| Total liabilities                          | 12.4  | 819.9  | 8,940.5                                  | (145.6 )                     | 9,627.2                                     |
| Total shareholders' equity                 | 3,551.8   | 3,201.8  | 4,251.9                                  | (7,453.7 )                   | 3,551.8                                     |
| Total liabilities and shareholders' equity | \$ 3,564.2  | \$ 4,021.7   | \$ 13,192.4                              | \$ (7,599.3 )                | \$ 13,179.0                                 |

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## ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in millions, except share, per share, percentage and ratio information)

## Unaudited Condensed Consolidating Statement of Operations and Comprehensive Income:

| Three Months Ended March 31, 2017               | Allied World Switzerland (Parent Guarantor) | Allied World Bermuda (Subsidiary Issuer) | Other Allied World Subsidiaries | Consolidating Adjustments | Allied World Switzerland Consolidated |
|---|---|--|---------------------------------|---------------------------|---------------------------------------|
| Net premiums earned                             | \$ —  | \$ —                                     | \$ 544.9                        | \$ —                      | \$ 544.9                              |
| Net investment income                           | —   | —  | 52.3                            | —                         | 52.3                                  |
| Net realized investment gains                   | —   | —  | 40.7                            | —                         | 40.7                                  |
| Other income                                    | —   | —  | 1.3                             | —                         | 1.3                                   |
| Net losses and loss expenses                    | —   | —  | (359.0)                         | ) —                       | (359.0)                               |
| Acquisition costs                               | —   | —  | (77.1)                          | ) —                       | (77.1)                                |
| General and administrative expenses             | (9.1)                                       | ) (0.3)                                  | (94.7)                          | ) —                       | (104.1)                               |
| Other expense                                   | (0.9)                                       | ) (0.1)                                  | (6.1)                           | ) —                       | (7.1)                                 |
| Amortization of intangible assets               | —   | —  | (2.3)                           | ) —                       | (2.3)                                 |
| Interest expense                                | —   | (9.8)                                    | ) (0.6)                         | ) —                       | (10.4)                                |
| Foreign exchange gain (loss)                    | —   | —  | (1.4)                           | ) —                       | (1.4)                                 |
| Income tax (expense) benefit                    | (0.9)                                       | ) —                                      | 3.4                             | —                         | 2.5                                   |
| Equity in earnings of consolidated subsidiaries | 91.2  | 106.5                                    | —                               | (197.7)                   | ) —                                   |
| NET INCOME (LOSS)                               | \$ 80.3                                     | \$ 96.3                                  | \$ 101.4                        | \$ (197.7)                | ) \$ 80.3                             |
| Other comprehensive income (loss)               | 5.7   | —  | 5.7                             | (5.7)                     | ) 5.7                                 |
| COMPREHENSIVE INCOME (LOSS)                     | \$ 86.0                                     | \$ 96.3                                  | \$ 107.1                        | \$ (203.4)                | ) \$ 86.0                             |
| Three Months Ended March 31, 2016               | Allied World Switzerland (Parent Guarantor) | Allied World Bermuda (Subsidiary Issuer) | Other Allied World Subsidiaries | Consolidating Adjustments | Allied World Switzerland Consolidated |
| Net premiums earned                             | \$ —  | \$ —                                     | \$ 580.1                        | \$ —                      | \$ 580.1                              |
| Net investment income                           | —   | —  | 53.3                            | —                         | 53.3                                  |
| Net realized investment gains                   | —   | —  | 18.9                            | —                         | 18.9                                  |
| Other income                                    | —   | —  | 0.6                             | —                         | 0.6                                   |
| Net losses and loss expenses                    | —   | —  | (372.4)                         | ) —                       | (372.4)                               |
| Acquisition costs                               | —   | —  | (88.3)                          | ) —                       | (88.3)                                |
| General and administrative expenses             | 0.6   | 0.5                                      | (97.5)                          | ) —                       | (96.4)                                |
| Other expense                                   | —   | —  | (1.1)                           | ) —                       | (1.1)                                 |
| Amortization of intangible assets               | —   | —  | (2.5)                           | ) —                       | (2.5)                                 |
| Interest expense                                | —   | (19.4)                                   | ) (0.6)                         | ) —                       | (20.0)                                |
| Foreign exchange gain (loss)                    | —   | —  | 3.0                             | —                         | 3.0                                   |
| Income tax (expense) benefit                    | (0.3)                                       | ) —                                      | (0.8)                           | ) —                       | (1.1)                                 |
| Equity in earnings of consolidated subsidiaries | 73.8  | 95.9                                     | —                               | (169.7)                   | ) —                                   |
| NET INCOME (LOSS)                               | \$ 74.1                                     | \$ 77.0                                  | \$ 92.7                         | \$ (169.7)                | ) \$ 74.1                             |
| Other comprehensive income (loss)               | 3.1   | —  | 3.1                             | (3.1)                     | ) 3.1                                 |
| COMPREHENSIVE INCOME (LOSS)                     | \$ 77.2                                     | \$ 77.0                                  | \$ 95.8                         | \$ (172.8)                | ) \$ 77.2                             |



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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in millions, except share, per share, percentage and ratio information)

## Unaudited Condensed Consolidating Statement of Cash Flows:

| Three Months Ended March 31, 2017                         | Allied World<br>Switzerland<br>(Parent<br>Guarantor) | Allied World<br>Bermuda<br>(Subsidiary<br>Issuer) | Other Allied<br>World<br>Subsidiaries | Allied<br>Consolidating<br>Adjustments | Allied<br>World<br>Switzerland<br>Consolidated |
|---|--|---|---------------------------------------|--|--|
| CASH FLOWS PROVIDED BY (USED IN)<br>OPERATING ACTIVITIES: | \$ 0.3   | \$ 35.0   | \$ 181.3                              | \$ (20.0 )                             | \$ 196.6                                       |
| CASH FLOWS PROVIDED BY (USED IN)<br>INVESTING ACTIVITIES: |  |   |                                       |  |  |
| Purchases of trading securities                           | —  | —   | (779.8 )                              | —                                      | (779.8 )                                       |
| Purchases of other invested assets                        | —  | —   | (11.4 )                               | —                                      | (11.4 )  |
| Sales of trading securities                               | —  | —   | 1,141.9                               | —                                      | 1,141.9  |
| Sales of other invested assets                            | —  | —   | 0.5                                   | —                                      | 0.5  |
| Other   | —  | —   | 14.9                                  | —                                      | 14.9   |
| Net cash provided by (used in) investing activities       | —  | —   | 366.1                                 | —                                      | 366.1  |
| CASH FLOWS PROVIDED BY (USED IN)<br>FINANCING ACTIVITIES: |  |   |                                       |  |  |
| Dividends paid  | —  | —   | —                                     | —                                      | —  |
| Intercompany dividends paid                               | —  | (10.0 )   | (10.0 )                               | 20.0                                   | —  |
| Proceeds from the exercise of stock options               | 1.4  | —   | —                                     | —                                      | 1.4  |
| Repayment of other long-term debt                         | —  | —   | (0.1 )                                | —                                      | (0.1 )   |
| Net cash provided by (used in) financing activities       | 1.4  | (10.0 )   | (10.1 )                               | 20.0                                   | 1.3  |
| NET INCREASE (DECREASE) IN CASH AND<br>CASH EQUIVALENTS   | 1.7  | 25.0  | 537.3                                 | —                                      | 564.0  |
| CASH AND CASH EQUIVALENTS, BEGINNING<br>OF PERIOD         | 13.1   | 0.8   | 707.0                                 | —                                      | 720.9  |
| CASH AND CASH EQUIVALENTS, END OF<br>PERIOD               | \$ 14.8  | \$ 25.8   | \$ 1,244.3                            | \$ —                                   | \$ 1,284.9                                     |

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ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in millions, except share, per share, percentage and ratio information)

| Three Months Ended March 31, 2016                         | Allied World<br>Switzerland<br>(Parent<br>Guarantor) | Allied World<br>Bermuda<br>(Subsidiary<br>Issuer) | Other Allied<br>World<br>Subsidiaries | Consolidating<br>Adjustments | Allied<br>World<br>Switzerland<br>Consolidated |
|---|--|---|---------------------------------------|------------------------------|--|
| CASH FLOWS PROVIDED BY (USED IN)<br>OPERATING ACTIVITIES: | \$ 69.7  | \$ 78.9   | \$ 377.4                              | \$ (176.7 )                  | \$ 349.3                                       |
| CASH FLOWS PROVIDED BY (USED IN)<br>INVESTING ACTIVITIES: |  |   |                                       |                              |  |
| Purchases of trading securities                           | —  | —   | (1,530.0 )                            | —                            | (1,530.0 )                                     |
| Purchases of other invested assets                        | —  | —   | (8.1 )                                | —                            | (8.1 )   |
| Sales of trading securities                               | —  | —   | 1,414.6                               | —                            | 1,414.6  |
| Sales of other invested assets                            | —  | —   | 38.7                                  | —                            | 38.7   |
| Other   | —  | —   | (27.4 )                               | —                            | (27.4 )  |
| Net cash provided by (used in) investing activities       | —  | —   | (112.2 )                              | —                            | (112.2 )                                       |
| CASH FLOWS PROVIDED BY (USED IN)<br>FINANCING ACTIVITIES: |  |   |                                       |                              |  |
| Dividends paid  | (23.4 )  | —   | —                                     | —                            | (23.4 )  |
| Intercompany dividends paid                               | —  | (78.5 )   | (98.2 )                               | 176.7                        | —  |
| Proceeds from the exercise of stock options               | 0.4  | —   | —                                     | —                            | 0.4  |
| Repayment of other long-term debt                         | —  | —   | (0.1 )                                | —                            | (0.1 )   |
| Share repurchases   | (50.0 )  | —   | —                                     | —                            | (50.0 )  |
| Net cash provided by (used in) financing activities       | (73.0 )  | (78.5 )   | (98.3 )                               | 176.7                        | (73.1 )  |
| NET INCREASE (DECREASE) IN CASH AND CASH<br>EQUIVALENTS   | (3.3 )   | 0.4   | 166.9                                 | —                            | 164.0  |
| CASH AND CASH EQUIVALENTS, BEGINNING<br>OF PERIOD         | 21.8   | 1.0   | 585.2                                 | —                            | 608.0  |
| CASH AND CASH EQUIVALENTS, END OF<br>PERIOD               | \$ 18.5  | \$ 1.4  | \$ 752.1                              | \$ —                         | \$ 772.0                                       |

## Notes to Parent Guarantor Condensed Financial Information

## a) Dividends

Allied World Switzerland received cash dividends from its subsidiaries of \$10.0 million and \$78.5 million for the three months ended March 31, 2017 and 2016, respectively. Such dividends are included in “cash flows provided by (used in) operating activities” in the unaudited condensed consolidating cash flows.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and related notes included elsewhere in this Form 10-Q. References in this Form 10-Q to the terms "we," "us," "our," the "Company" or other similar terms mean the consolidated operations of Allied World Assurance Company Holdings, AG, a Swiss holding company, and our consolidated subsidiaries, unless the context requires otherwise. References to the terms "Allied World Switzerland" or "Holdings" mean only Allied World Assurance Company Holdings, AG. References to "Allied World Bermuda" mean only Allied World Assurance Company Holdings, Ltd, a Bermuda holding company. References to "our insurance subsidiaries" may include our reinsurance subsidiaries. References to "\$" are to the lawful currency of the United States and to "CHF" are to the lawful currency of Switzerland. References to Holdings' "common shares" mean its registered voting shares.

Note on Forward-Looking Statement

This Form 10-Q and other publicly available documents may include, and our officers and representatives may from time to time make, projections concerning financial information and statements concerning future economic performance and events, plans and objectives relating to management, operations, products and services, and assumptions underlying these projections and statements. These projections and statements are forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995 and are not historical facts but instead represent only our belief regarding future events, many of which, by their nature, are inherently uncertain and outside our control. These projections and statements may address, among other things, our strategy for growth, product development, financial results and reserves. Actual results and financial condition may differ, possibly materially, from these projections and statements and therefore you should not place undue reliance on them. Factors that could cause our actual results to differ, possibly materially, from those in the specific projections and statements are discussed throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations and in "Risk Factors" in Item 1A. of Part I of our 2016 Annual Report on Form 10-K filed with the SEC on February 28, 2017 (the "2016 Form 10-K"). We are under no obligation (and expressly disclaim any such obligation) to update or revise any forward-looking statement that may be made from time to time, whether as a result of new information, future developments or otherwise.

Overview

Our Business

We are a Swiss-based global provider of a diversified portfolio of property and casualty insurance and reinsurance products with operations in Australia, Bermuda, Canada, Europe, Hong Kong, Labuan, Singapore and the United States as well as our Lloyd's Syndicate 2232. We manage our business through three operating segments: North American Insurance, Global Markets Insurance and Reinsurance. As of March 31, 2017, we had approximately \$13.4 billion of total assets, \$3.6 billion of total shareholders' equity and \$4.5 billion of total capital, which includes shareholders' equity, senior notes and other long-term debt.

During the three months ended March 31, 2017, the property and casualty insurance industry started to see improvement in pricing and market conditions in select lines of business. Our Reinsurance segment continued to experience unfavorable market conditions in terms of pricing, and terms and conditions, and either did not renew or decreased line sizes on certain treaties in response to these market conditions.

Our consolidated gross premiums written decreased by \$2.6 million, or 0.3%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease was mainly driven by lower gross premiums

written in our Reinsurance segment partially offset by growth in our North American Insurance segment. Overall, our combined ratio is higher by 3.1 percentage points, driven primarily by lower net favorable prior year reserve development and higher general and administrative expenses.

Our net income increased by \$6.2 million to \$80.3 million during the three months ended March 31, 2017 compared to \$74.1 million for the three months ended March 31, 2016. The increase was primarily due to higher net realized gains on our investments of \$21.8 million and lower interest expense of \$9.6 million, partially offset by lower underwriting income of \$18.4 million.

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## Financial Highlights

|  | Three Months Ended   |            |
|--|--|------------|
|  | March 31,  |            |
|  | 2017   | 2016       |
|  | (\$ in millions except share, per share and percentage data) |            |
| Gross premiums written                                 | \$860.9  | \$ 863.5   |
| Net income   | 80.3   | 74.1       |
| Operating income                                       | 47.9   | 59.0       |
| Basic earnings per share:                              |  |            |
| Net income   | \$0.92   | \$ 0.82    |
| Operating income                                       | \$0.55   | \$ 0.66    |
| Diluted earnings per share:                            |  |            |
| Net income   | \$0.90   | \$ 0.81    |
| Operating income                                       | \$0.53   | \$ 0.65    |
| Weighted average common shares outstanding:            |  |            |
| Basic  | 87,291,369   | 90,254,512 |
| Diluted  | 89,133,219   | 91,559,225 |
| Basic book value per common share                      | \$41.59  | \$ 39.35   |
| Diluted book value per common share                    | \$40.59  | \$ 38.13   |
| Annualized return on average equity (ROAE), net income | 8.9  | % 8.4      |
| Annualized ROAE, operating income                      | 5.3  | % 6.7      |

## Non-GAAP Financial Measures

In presenting the Company's results, management has included and discussed certain non-GAAP financial measures, as such term is defined in Item 10(e) of Regulation S-K promulgated by the SEC. Management believes that these non-GAAP measures, which may be defined differently by other companies, better explain the Company's results of operations in a manner that allows for a more complete understanding of the underlying trends in the Company's business. However, these measures should not be viewed as a substitute for those determined in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

## Operating income and operating income per share

Operating income is an internal performance measure used in the management of our operations and represents after-tax operational results excluding, as applicable, net realized investment gains or losses, net foreign exchange gain or loss, and other non-recurring items. We exclude net realized investment gains or losses, net foreign exchange gain or loss and any other non-recurring items from our calculation of operating income because these amounts are heavily influenced by and fluctuate in part according to the availability of market opportunities and other factors. In addition to presenting net income determined in accordance with U.S. GAAP, we believe that showing operating income enables investors, analysts, rating agencies and other users of our financial information to more easily analyze our results of operations and our underlying business performance. Operating income should not be viewed as a substitute for U.S. GAAP net income.



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The following is a reconciliation of operating income to its most closely related U.S. GAAP measure, net income.

|   | Three Months Ended                                |         |
|---|---|---------|
|   | March 31,   |         |
|   | 2017  | 2016    |
|   | (\$ in millions, except share and per share data) |         |
| Net income                                  | \$ 80.3   | \$ 74.1 |
| Add pre-tax effect of:                      |   |         |
| Net realized investment gains               | (40.7 )   | (18.9 ) |
| Foreign exchange loss (gain)                | 1.4   | (3.0 )  |
| Other expense <sup>(1)</sup>                | 4.8   | —       |
| Income tax expense (benefit) <sup>(2)</sup> | 2.1   | 6.8     |
| Operating income                            | \$ 47.9   | \$ 59.0 |
| Basic per share data:                       |   |         |
| Net income                                  | \$ 0.92   | \$ 0.82 |
| Add pre-tax effect of:                      |   |         |
| Net realized investment gains               | (0.47 )   | (0.21 ) |
| Foreign exchange loss (gain)                | 0.02  | (0.03 ) |
| Other expense <sup>(1)</sup>                | 0.06  | —       |
| Income tax expense (benefit) <sup>(2)</sup> | 0.02  | 0.08    |
| Operating income                            | \$ 0.55   | \$ 0.66 |
| Diluted per share data:                     |   |         |
| Net income                                  | \$ 0.90   | \$ 0.81 |
| Add pre-tax effect of:                      |   |         |
| Net realized investment gains               | (0.46 )   | (0.21 ) |
| Foreign exchange loss (gain)                | 0.02  | (0.03 ) |
| Other expense <sup>(1)</sup>                | 0.05  | —       |
| Income tax expense (benefit) <sup>(2)</sup> | 0.02  | 0.08    |
| Operating income                            | \$ 0.53   | \$ 0.65 |

<sup>(1)</sup> Represents non-recurring expenses, including expenses associated with the pending acquisition of the Company by Fairfax.

<sup>(2)</sup> Represents the tax expense or benefit associated with the specific country to which the pre-tax adjustment related.



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## Tangible shareholders' equity and diluted book value per share

We have included tangible shareholders' equity, which is total shareholders' equity excluding goodwill and intangible assets, because it represents a more liquid measure of the Company's net assets than total shareholders' equity. We have also included diluted book value per share because it takes into account the effect of dilutive securities; therefore, we believe it is an important measure of calculating shareholder return.

|  | As of March 31,                                   |            |
|--|---|------------|
|  | 2017  | 2016       |
|  | (\$ in millions, except share and per share data) |            |
| Price per share at period end                          | \$53.10   | \$34.94    |
| Total shareholders' equity                             | \$3,638.4   | \$3,535.4  |
| Deduct:  |   |            |
| Goodwill   | 388.6   | 389.7      |
| Intangible assets                                      | 104.2   | 115.7      |
| Total tangible shareholders' equity                    | \$3,145.6   | \$3,030.0  |
| Basic common shares outstanding                        | 87,483,71589,840,448                              |            |
| Add:   |   |            |
| Unvested restricted stock units                        | 761,163   | 1,243,533  |
| Performance-based equity awards                        | 424,690   | 595,572    |
| Employee share purchase plan                           | —   | 38,885     |
| Dilutive stock options outstanding                     | 1,435,271   | 1,947,836  |
| Weighted average exercise price per share              | \$17.35   | \$16.88    |
| Deduct:  |   |            |
| Options bought back via treasury method                | (468,963)   | (941,259)  |
| Common shares and common share equivalents outstanding | 89,635,876  | 92,725,015 |
| Basic book value per common share                      | \$41.59   | \$39.35    |
| Diluted book value per common share                    | \$40.59   | \$38.13    |
| Basic tangible book value per common share             | \$35.96   | \$33.73    |
| Diluted tangible book value per common share           | \$35.09   | \$32.68    |



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Annualized return on average shareholders' equity and average tangible shareholders' equity

Annualized return on average shareholders' equity ("ROAE") is calculated using average shareholders' equity, adjusted for other comprehensive income or loss. Annualized return on average tangible shareholders' equity ("ROATE") is calculated using average shareholders' equity, adjusted for other comprehensive income or loss, less goodwill and intangible assets. We present ROAE and ROATE as measures that are commonly recognized as a standard of performance by investors, analysts, rating agencies and other users of our financial information.

Annualized operating return on average shareholders' equity and average tangible shareholders' equity is calculated using operating income instead of net income.

|   | Three Months Ended<br>March 31,             |           |   |  |
|---|---|-----------|---|--|
|   | 2017  | 2016      |   |  |
|   | (\$ in millions, except<br>percentage data) |           |   |  |
| Opening shareholders' equity  | \$3,551.9                                   | \$3,532.5 |   |  |
| Add: accumulated other comprehensive loss   | 11.6  | 9.3       |   |  |
| Adjusted opening shareholders' equity   | \$3,563.5                                   | \$3,541.8 |   |  |
| Deduct opening:   |   |           |   |  |
| Goodwill  | 389.7                                       | 388.1     |   |  |
| Intangible assets   | 104.7                                       | 116.6     |   |  |
| Adjusted opening tangible shareholders' equity  | \$3,069.1                                   | 3,037.1   |   |  |
| Closing shareholders' equity  | \$3,638.4                                   | \$3,535.4 |   |  |
| Add: accumulated other comprehensive loss   | 5.9   | 6.2       |   |  |
| Adjusted closing shareholders' equity   | \$3,644.3                                   | \$3,541.6 |   |  |
| Deduct closing:   |   |           |   |  |
| Goodwill  | 388.6                                       | 389.7     |   |  |
| Intangible assets   | 104.2                                       | 115.7     |   |  |
| Adjusted closing tangible shareholders' equity  | \$3,151.5                                   | \$3,036.2 |   |  |
| Average shareholders' equity  | \$3,603.9                                   | \$3,541.7 |   |  |
| Average tangible shareholders' equity   | \$3,110.3                                   | \$3,036.7 |   |  |
| Net income available to shareholders  | \$80.3                                      | \$74.1    |   |  |
| Annualized return on average shareholders' equity —<br>net income available to shareholders                 | 8.9   | % 8.4     | % |  |
| Annualized return on average tangible shareholders' equity —<br>net income (loss) available to shareholders | 10.3  | % 9.8     | % |  |
| Operating income available to shareholders  | \$47.9                                      | \$59.0    |   |  |
| Annualized return on average shareholders' equity —<br>operating income available to shareholders           | 5.3   | % 6.7     | % |  |
| Annualized return on average tangible shareholders' equity —<br>operating income available to shareholders  | 6.2   | % 7.8     | % |  |

Relevant Factors

Revenues

We derive our revenues primarily from premiums on our insurance policies and reinsurance contracts, net of any reinsurance or retrocessional coverage purchased. Insurance and reinsurance premiums are a function of the amounts and types of policies and contracts we write, as well as prevailing market prices. Our prices are determined before our ultimate costs, which may extend far into the future, are known. In addition, our revenues include income generated from our investment

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portfolio, consisting of net investment income and net realized investment gains or losses, and other income related to our non-insurance operations. Investment income is principally derived from interest and dividends earned on investments, as well as undistributed income from equity method investments, partially offset by investment management expenses and fees paid to our custodian bank. Net realized investment gains or losses include gains or losses from the sale of investments, as well as the change in the fair value of investments that we mark-to-market through net income. Other income currently includes revenue from our third-party claims administration services, insurance agency operation, changes in fair value related to insurance and reinsurance contracts accounted for as derivatives, and other non-recurring income.

### Expenses

Our expenses consist largely of net losses and loss expenses, acquisition costs and general and administrative expenses. Net losses and loss expenses incurred are comprised of three main components:

Losses paid, which are actual cash payments to insureds and reinsureds, net of recoveries from reinsurers; outstanding loss or case reserves, which represent management's best estimate of the likely settlement amount for known claims, less the portion that can be recovered from reinsurers; and reserves for losses incurred but not reported, or "IBNR", which are reserves (in addition to case reserves) established by us that we believe are needed for the future settlement of claims. The portion recoverable from reinsurers is deducted from the gross estimated loss.

Acquisition costs are comprised of commissions, brokerage fees, insurance taxes and other acquisition-related costs such as profit commissions and amortization of insurance-related intangible assets, and are reduced for ceding commission income received on our ceded reinsurance. Commissions and brokerage fees are usually calculated as a percentage of premiums and depend on the market and line of business. Acquisition costs are reported after (1) deducting commissions received on ceded reinsurance, (2) deducting the part of deferred acquisition costs relating to the successful acquisition of new and renewal insurance and reinsurance contracts and (3) including the amortization of previously deferred acquisition costs.

General and administrative expenses include personnel expenses including stock-based compensation expense, rent expense, professional fees, information technology costs and other general operating expenses.

### Ratios

We measure segment income or loss as underwriting income or loss plus other insurance-related income and expenses, which may include the net earnings from our claims administration services operation, insurance agency operation, changes in fair value for insurance and reinsurance contracts accounted for as derivatives, and other income or expense that is not directly related to our underwriting operations. We also measure the results for each segment's underwriting income or loss on the basis of the "loss and loss expense ratio," "acquisition cost ratio," "general and administrative expense ratio," "expense ratio" and the "combined ratio." Because we do not manage our assets by segment, investment income, interest expense and total assets are not allocated to individual reportable segments. General and administrative expenses are allocated to segments based on various factors, including staff count and each segment's proportional share of gross premiums written. The loss and loss expense ratio is derived by dividing net losses and loss expenses by net premiums earned. The acquisition cost ratio is derived by dividing acquisition costs by net premiums earned. The general and administrative expense ratio is derived by dividing general and administrative expenses by net premiums earned. The expense ratio is the sum of the acquisition cost ratio and the general and administrative expense ratio. The combined ratio is the sum of the loss and loss expense ratio, the acquisition cost ratio and the general and administrative expense ratio.

### Critical Accounting Policies

It is important to understand our accounting policies in order to understand our financial position and results of operations. Our unaudited condensed consolidated financial statements reflect determinations that are inherently subjective in nature and require management to make assumptions and best estimates to determine the reported values. If events or other factors cause actual results to differ materially from management's underlying assumptions or estimates, there could be a material adverse effect on our financial condition or results of operations. We believe that some of the more critical judgments in the areas of accounting estimates and assumptions that affect our financial condition and results of operations are related to reserves for losses and loss expenses, reinsurance recoverables, premiums and acquisition costs, valuation of financial instruments and goodwill and other intangible asset impairment valuation. For a detailed discussion of our critical accounting policies, please refer to our 2016 Annual Report on Form 10-K. There were no material changes in the application of our critical accounting estimates subsequent to that report.

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## Results of Operations

The following table sets forth our selected consolidated statement of operations data for each of the periods indicated.

|  | Three Months<br>Ended<br>March 31,<br>2017      2016<br>(\$ in millions,<br>except ratios) |         |   |
|--|--|---------|---|
| <b>Revenues</b>                          |  |         |   |
| Gross premiums written                   | \$860.9  | \$863.5 |   |
| Net premiums written                     | \$676.1  | \$704.0 |   |
| Net premiums earned                      | \$544.9  | \$580.1 |   |
| Net investment income                    | 52.3   | 53.3    |   |
| Net realized investment gains            | 40.7   | 18.9    |   |
| Other income                             | 1.3  | 0.6     |   |
|  | \$639.2  | \$652.9 |   |
| <b>Expenses</b>                          |  |         |   |
| Net losses and loss expenses             | \$359.0  | \$372.4 |   |
| Acquisition costs                        | 77.1   | 88.3    |   |
| General and administrative expenses      | 104.1  | 96.4    |   |
| Other expense                            | 7.1  | 1.1     |   |
| Amortization of intangible assets        | 2.3  | 2.5     |   |
| Interest expense                         | 10.4   | 20.0    |   |
| Foreign exchange loss (gain)             | 1.4  | (3.0 )  |   |
|  | \$561.4  | \$577.7 |   |
| Income before income taxes               | 77.8   | 75.2    |   |
| Income tax (benefit) expense             | (2.5 )   | 1.1     |   |
| Net income                               | \$80.3   | \$74.1  |   |
| <b>Ratios</b>                            |  |         |   |
| Loss and loss expense ratio              | 65.9   | % 64.2  | % |
| Acquisition cost ratio                   | 14.1   | % 15.2  | % |
| General and administrative expense ratio | 19.1   | % 16.6  | % |
| Expense ratio                            | 33.2   | % 31.8  | % |
| Combined ratio                           | 99.1   | % 96.0  | % |

## Comparison of Three Months Ended March 31, 2017 and 2016

## Premiums

Gross premiums written decreased by \$2.6 million, or 0.3%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The overall decrease in gross premiums written was primarily the result of the following:

North American Insurance: Gross premiums written increased by \$17.6 million, or 4.6%. The increase in gross premiums written was primarily due to the growth in our programs line of business from existing programs and new programs added since March 31, 2016. We also had growth in our other specialty lines of business, such as environmental and construction, driven primarily by new business. This was partially offset by the non-renewal of

healthcare business that did not meet our underwriting requirements and lower transactional-based premiums related to mergers and acquisitions in our professional liability line of business;

Global Markets Insurance: Gross premiums written increased by \$0.3 million, or 0.3%. The increase was primarily due to higher gross premiums written from our European operations, driven by higher gross premiums written primarily in our property, professional liability and other specialty lines of business. This was partially offset by lower

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gross premiums written in our Asia Pacific operations primarily due to lower gross premiums written in our property and casualty lines of business; and

Reinsurance: Gross premiums written decreased by \$20.5 million, or 5.6%. The decrease was due to certain treaties that were written during the three months ended March 31, 2016 that were extended, and therefore not subject to renewal, during the three months ended March 31, 2017. The decrease in gross premiums written was also due to non-renewal of certain treaties across all lines of business, due either to poor terms and conditions or cedents retaining more of their own business. The non-renewal of treaties was partially offset by new business written for each line of business.

The table below illustrates our gross premiums written by underwriter location for each of the periods indicated.

|               | Three Months         |                      | Dollar Change | Percentage Change |   |
|---------------|----------------------|----------------------|---------------|-------------------|---|
|               | Ended March 31, 2017 | Ended March 31, 2016 |               |                   |   |
|               | (\$ in millions)     |                      |               |                   |   |
| United States | \$537.2              | \$524.0              | \$13.2        | 2.5               | % |
| Bermuda       | 142.6                | 144.2                | (1.6 )        | (1.1 )            | % |
| Europe        | 94.0                 | 88.9                 | 5.1           | 5.7               | % |
| Asia Pacific  | 82.5                 | 102.2                | (19.7 )       | (19.3 )           | % |
| Canada        | 4.6                  | 4.2                  | 0.4           | 9.5               | % |
|               | \$860.9              | \$863.5              | \$(2.6 )      | (0.3 )            | % |

Net premiums written decreased by \$28.0 million, or 4.0%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease in net premiums written was primarily due to higher premiums ceded. The difference between gross and net premiums written is the cost to us of purchasing reinsurance coverage, including the cost of property catastrophe reinsurance coverage. We ceded 21.5% of gross premiums written for the three months ended March 31, 2017 compared to 18.5% for the same period in 2016. The increase in ceded premiums was primarily related to increased cessions in our North American Insurance segment.

Net premiums earned decreased by \$35.2 million, or 6.1%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease in net premiums earned was due to lower net premiums earned in each of our segments.

We evaluate our business by segment, distinguishing between North American Insurance, Global Markets Insurance and Reinsurance. The following table illustrates the mix of our business on both a gross premiums written and net premiums earned basis.

|                          | Gross Premiums Written       |         | Net Premiums Earned          |         |
|--------------------------|------------------------------|---------|------------------------------|---------|
|                          | Three Months Ended March 31, |         | Three Months Ended March 31, |         |
|                          | 2017                         | 2016    | 2017                         | 2016    |
| North American Insurance | 46.0                         | % 43.9  | % 54.1                       | % 54.6  |
| Global Markets Insurance | 13.5                         | % 13.4  | % 17.0                       | % 16.2  |
| Reinsurance              | 40.5                         | % 42.7  | % 28.9                       | % 29.2  |
| Total                    | 100.0                        | % 100.0 | % 100.0                      | % 100.0 |

Net Investment Income

Net investment income decreased by \$1.0 million, or 1.9%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease was primarily due to lower interest income from our fixed maturity investments during the three months ended March 31, 2017 compared to the three months ended March 31, 2016. This was primarily caused by selling a portion of our U.S. municipal bond portfolio and keeping the proceeds in short-term cash equivalent funds, as well as the reduction in our fixed maturity investments due to the repayment at maturity of our senior notes in August 2016. The annualized period book yield of the investment portfolio for the three months ended March 31, 2017 and 2016 was 2.4% and 2.3%, respectively.

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As of March 31, 2017, approximately 92.2% of our fixed income investments consisted of investment grade securities. As of March 31, 2017 and December 31, 2016, the average Standard & Poor's credit rating of our fixed income portfolio was AA- and A+, respectively.

## Realized Investment Gains

Net realized investment gains were comprised of the following:

|  | Three Months<br>Ended<br>March 31,<br>2017 2016<br>(\$ in millions) |         |
|--|---|---------|
| Net realized (losses) gains on sale:                           |   |         |
| Fixed maturity investments, trading                            | \$(17.9)  | \$2.8   |
| Equity securities, trading                                     | 4.0   | 6.2     |
| Other invested assets: hedge funds and private equity, trading | 5.3   | 3.1     |
| Derivatives  | (3.6 )  | (20.3 ) |
| Total net realized losses on sale                              | (12.1 )   | (8.2 )  |
| Mark-to-market gains (losses):                                 |   |         |
| Fixed maturity investments, trading                            | 46.7  | 62.3    |
| Equity securities, trading                                     | 12.9  | (15.1 ) |
| Other invested assets: hedge funds and private equity, trading | (6.4 )  | (17.5 ) |
| Derivatives  | (0.4 )  | (2.6 )  |
| Total mark-to-market gains                                     | 52.8  | 27.1    |
| Net realized investment gains                                  | \$40.7  | \$18.9  |

The total return of our investment portfolio was 1.0% and 0.8% for the three months ended March 31, 2017 and 2016, respectively. The unrealized gains recorded for our fixed maturity investments for both the three months ended March 31, 2017 and 2016 was due to lower market interest rate yields and the tightening of credit spreads. The unrealized gain on our equity portfolio during the three months ended March 31, 2017 was driven by a global stock market rally during the period.

## Other Income

Other income increased by \$0.7 million for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The increase in other income was due to the revenue from our insurance agency operation in our Global Markets Insurance segment that we acquired in the second quarter of 2016.



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## Net Losses and Loss Expenses

Net losses and loss expenses decreased by \$13.4 million, or 3.6%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The following is a breakdown of the loss and loss expense ratio for the three months ended March 31, 2017 and 2016:

|                              | Three Months Ended<br>March 31, 2017 |              |   | Three Months Ended<br>March 31, 2016 |              |   | Dollar<br>Change | Change in<br>Percentage<br>Points |
|------------------------------|--------------------------------------|--------------|---|--------------------------------------|--------------|---|------------------|-----------------------------------|
|                              | Amount                               | % of NPE (1) |   | Amount                               | % of NPE (1) |   |                  |                                   |
|                              | (\$ in millions)                     |              |   |                                      |              |   |                  |                                   |
| Non-catastrophe              | \$349.7                              | 64.2         | % | \$397.8                              | 68.6         | % | \$(48.1)         | (4.4) pts.                        |
| Property catastrophe         | 11.0                                 | 2.0          |   | —                                    | —            |   | 11.0             | 2.0                               |
| Current period               | 360.7                                | 66.2         |   | 397.8                                | 68.6         |   | (37.1 )          | (2.4 )                            |
| Prior period                 | (1.7 )                               | (0.3 )       | ) | (25.4 )                              | (4.4 )       | ) | 23.7             | 4.1                               |
| Net losses and loss expenses | \$359.0                              | 65.9         | % | \$372.4                              | 64.2         | % | \$(13.4)         | 1.7 pts.                          |

(1) "NPE" means net premiums earned.

## Current year non-catastrophe losses and loss expenses

The decrease in the current year non-catastrophe losses and loss expenses, and related ratio, was primarily due to lower net premiums earned in each of our segments and lower incurred losses primarily from the other specialty line of business in our Global Markets Insurance segment.

## Current year property catastrophe losses and loss expenses

During the three months ended March 31, 2017, we incurred net losses of \$11.0 million related to Australian Cyclone Debbie, of which \$3.5 million was incurred in the Global Markets Insurance segment and \$7.5 million was incurred in the Reinsurance segment. During the three months ended March 31, 2016, we did not have any net losses incurred that we classified as property catastrophe losses.

## Prior year losses and loss expenses

We recorded net favorable reserve development related to prior years of \$1.7 million during the three months ended March 31, 2017 compared to net favorable reserve development of \$25.4 million for the three months ended March 31, 2016, as shown in the tables below.

|                          | (Favorable) and Unfavorable Loss Reserve<br>Development by Loss Year<br>For the Three Months Ended March 31, 2017 |        |        |         |        |        |         |
|--------------------------|---|--------|--------|---------|--------|--------|---------|
|                          | 2011 and<br>Prior   | 2012   | 2013   | 2014    | 2015   | 2016   | Total   |
|                          | (\$ in millions)  |        |        |         |        |        |         |
| North American Insurance | \$(20.2)  | \$12.6 | \$11.1 | \$1.3   | \$3.6  | \$7.8  | \$16.2  |
| Global Markets Insurance | (9.0 )  | (2.3 ) | (0.7 ) | (4.6 )  | 9.8    | 1.3    | (5.5 )  |
| Reinsurance              | 1.8   | (2.3 ) | (1.8 ) | (1.6 )  | (2.6 ) | (5.9 ) | (12.4 ) |
|                          | \$(27.4)  | \$8.0  | \$8.6  | \$(4.9) | \$10.8 | \$3.2  | \$(1.7) |

For the three months ended March 31, 2017, we recorded net favorable prior year reserve development due to lower than expected claims development in the Global Markets Insurance and Reinsurance segments, partially offset by unfavorable prior year reserve development in the North American Insurance segment. The unfavorable loss reserve development in the North American Insurance segment was primarily due to higher than expected reported losses in the casualty line of business for the 2012 and 2014 loss years, the professional liability line of business for the 2013 loss year, the property line of business in the 2015 and 2016 loss years, the healthcare line of business for the 2012 and 2013 loss years and the other specialty line of business in the 2013 and 2015 loss years.

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The following table shows the net favorable reserve development by loss year for each of our segments for the three months ended March 31, 2016.

|                          | (Favorable) and Unfavorable Loss Reserve<br>Development by Loss Year<br>For the Three Months Ended March 31, 2016 |         |        |        |       |          |          |
|--------------------------|---|---------|--------|--------|-------|----------|----------|
|                          | 2010 and<br>Prior   | 2011    | 2012   | 2013   | 2014  | 2015     | Total    |
|                          | (\$ in millions)  |         |        |        |       |          |          |
| North American Insurance | \$(22.2)  | \$(0.6) | \$13.0 | \$6.6  | \$2.8 | \$0.3    | \$(0.1)  |
| Global Markets Insurance | (7.9)   | 2.1     | —      | 1.2    | (1.0) | 1.5      | (4.1)    |
| Reinsurance              | (9.1)   | 3.0     | 6.3    | 3.4    | (0.1) | (24.7)   | (21.2)   |
|                          | \$(39.2)  | \$4.5   | \$19.3 | \$11.2 | \$1.7 | \$(22.9) | \$(25.4) |

For the three months ended March 31, 2016, we recorded net favorable prior year reserve development in each of our operating segments primarily due to actual loss emergence being lower than initially expected. The net favorable prior year reserve development in the North American Insurance segment was primarily related to the professional liability and programs lines of business, partially offset by net unfavorable prior year reserve development in the casualty line of business. The net favorable reserve development in the Global Markets Insurance segment was primarily related to the other specialty line of business, partially offset by unfavorable reserve development in our professional liability and casualty lines of business. The net favorable prior year reserve development in the Reinsurance segment was primarily related to our property reinsurance and specialty reinsurance lines of business, partially offset by net unfavorable prior year reserve development in our casualty reinsurance line of business.

The following table shows the components of net losses and loss expenses for each of the periods indicated.

|                                      | Three Months<br>Ended<br>March 31, |         |          | Dollar<br>Change |
|--------------------------------------|------------------------------------|---------|----------|------------------|
|                                      | 2017                               | 2016    |          |                  |
|                                      | (\$ in millions)                   |         |          |                  |
| Net losses paid                      | \$343.3                            | \$289.2 | \$54.1   |                  |
| Net change in reported case reserves | 24.8                               | 15.0    | 9.8      |                  |
| Net change in IBNR                   | (9.1)                              | 68.2    | (77.3)   |                  |
| Net losses and loss expenses         | \$359.0                            | \$372.4 | \$(13.4) |                  |

**Acquisition Costs**

Acquisition costs decreased by \$11.2 million, or 12.7%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. Acquisition costs decreased due to lower acquisition costs in each of our segments. Acquisition costs as a percentage of net premiums earned were 14.1% for the three months ended March 31, 2017 compared to 15.2% for the same period in 2016. The decrease in the acquisition cost ratio was primarily due to higher ceding commission income related to the restructuring of some of the underlying reinsurance programs in the North American Insurance segment.

**General and Administrative Expenses**

General and administrative expenses increased by \$7.7 million, or 8.0%, for the three months ended March 31, 2017 compared to the same period in 2016. Our general and administrative expense ratio was 19.1% and 16.6% for the three months ended March 31, 2017 and 2016, respectively. The increase in general and administrative expenses was

primarily due to our year-end bonus payments for the year ended December 31, 2016 being higher than we anticipated, which caused us to recognize additional compensation expense during the three months ended March 31, 2017. During the three months ended March 31, 2016, the bonus payments were less than what we anticipated at the end of the previous year. Also causing an increase in general and administrative expenses was higher stock-based compensation during the three months ended March 31, 2017 compared to the same period in 2016. Historically, we have granted cash equivalent restricted stock units and performance-based awards to certain key employees, and we measure the value of each of those awards at the share price at the end of the period. The ending stock price as of March 31, 2017 and 2016 was \$53.10 and \$34.94, respectively. The significantly higher stock price during the three months ended March 31, 2017 resulted in higher stock-based compensation during the current quarter as compared to the prior quarter.

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### Other Expense

Other expense increased by \$6.0 million for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The increase in other expense was primarily due to \$4.8 million of non-recurring expenses, including expenses related to the pending acquisition of the Company by Fairfax, expenses associated with insurance-related initiatives in our North American Insurance segment and other expenses related to our insurance agency operation in our Global Markets Insurance segment that we acquired in the second quarter of 2016.

### Amortization of Intangible Assets

The amortization of intangible assets decreased by \$0.2 million for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease was due to the continued amortization of our intangible assets subject to amortization.

### Interest Expense

Interest expense decreased by \$9.6 million, or 48.1%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease in interest expense was due to less principal outstanding on our senior notes due to the repayment of the \$500.0 million aggregate principal amount of 7.50% senior notes that matured on August 1, 2016. The interest expense was also lower due to lower interest rates on our remaining outstanding senior notes. As of March 31, 2017, we had senior notes with an aggregate principal amount of \$800.0 million outstanding and an average interest rate of 4.93%, compared to \$1,300.0 million and 5.78%, respectively, as of March 31, 2016.

### Foreign Exchange Loss (Gain)

We recognized a foreign exchange loss of \$1.4 million for the three months ended March 31, 2017 compared to a foreign exchange gain of \$3.0 million for the three months ended March 31, 2016. The change for a foreign exchange loss to a foreign exchange gain was primarily due to the foreign exchange movement in the British pound to the U.S. dollar.

### Income Tax (Benefit) Expense

Corporate income tax expense or benefit is generated through our operations in Australia, Canada, Europe, Hong Kong, Labuan, Singapore and the United States. Our income tax expense or benefit may fluctuate significantly from period to period depending on the geographic distribution of pre-tax net income or loss in any given period between different jurisdictions with different tax rates. The geographic distribution of pre-tax net income or loss can vary significantly between periods principally due to the geographic location of the business written, the mix of business and the profitability of such business, the geographic location of investment income, the geographic location of net losses and loss expenses incurred, and the amount of inter-company reinsurance utilized for rating agency purposes.

We recorded an income tax benefit of \$2.5 million for the three months ended March 31, 2017 compared to an income tax expense of \$1.1 million for the three months ended March 31, 2016. The income tax benefit recognized in the current year was due to an income tax benefit recorded for our U.S. operations as well as recording an income tax benefit of \$1.8 million related to excess tax benefits due to the adoption of Accounting Standards Update 2016-09 (“ASU 2016-09”). ASU 2016-09 requires excess tax benefits related to stock compensation to be recorded as an income tax benefit instead of as an increase to additional paid-in capital.

Underwriting Results by Operating Segments

The Company is organized into three operating segments:

North American Insurance Segment. The North American Insurance segment includes our direct specialty insurance operations in the United States, Bermuda and Canada, as well as our claims administration services operation. This segment provides both direct property and specialty casualty insurance primarily to North American domiciled accounts.

Global Markets Insurance Segment. The Global Markets Insurance segment includes our direct specialty insurance operations in Europe and Asia Pacific, which includes offices in Dublin, Hong Kong, Labuan, London, Singapore, Sydney and Zug, as well as our insurance agency operation. This segment provides both property and casualty insurance primarily to non-North American domiciled accounts.

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Reinsurance Segment. Our Reinsurance segment has operations in Bermuda, London, Singapore, the United States and Zug. This segment includes the reinsurance of property, general casualty, professional liability, specialty lines and property catastrophe coverages written by insurance companies. We presently write reinsurance on both a treaty and a facultative basis, targeting several niche reinsurance markets.

## North American Insurance Segment

The following table summarizes the underwriting results and associated ratios for the North American Insurance segment for each of the periods indicated.

|  | Three Months<br>Ended<br>March 31,<br>2017    2016<br>(\$ in millions,<br>except ratios) |          |
|--|--|----------|
| Revenues                                 |  |          |
| Gross premiums written                   | \$396.8  | \$379.2  |
| Net premiums written                     | 253.9  | 266.2    |
| Net premiums earned                      | 295.0  | 316.3    |
| Expenses                                 |  |          |
| Net losses and loss expenses             | \$218.2  | \$216.3  |
| Acquisition costs                        | 25.4   | 33.9     |
| General and administrative expenses      | 59.0   | 52.2     |
| Underwriting (loss) income               | (7.6 )   | 13.9     |
| Other insurance-related income           | 0.5  | 0.6      |
| Other insurance-related expenses         | (1.4 )   | (0.7 )   |
| Segment (loss) income                    | \$(8.5 )   | \$13.8   |
| Ratios                                   |  |          |
| Loss and loss expense ratio              | 74.0   | % 68.4 % |
| Acquisition cost ratio                   | 8.6  | % 10.7 % |
| General and administrative expense ratio | 20.0   | % 16.5 % |
| Expense ratio                            | 28.6   | % 27.2 % |
| Combined ratio                           | 102.6  | % 95.6 % |

## Comparison of Three Months Ended March 31, 2017 and 2016

Premiums. Gross premiums written increased by \$17.6 million, or 4.6%, for the three months ended March 31, 2017 compared to the same period in 2016. The increase in gross premiums written was primarily due to the growth in our programs line of business from existing programs and new programs added since March 31, 2016. We also had growth in our other specialty lines of business, such as environmental and construction, driven primarily by new business. This was partially offset by the non-renewal of healthcare business that did not meet our underwriting requirements, and lower transactional-based premiums related to mergers and acquisitions in our professional liability line of business.

The table below illustrates our gross premiums written by underwriter location for our North American Insurance operations.

| Three Months<br>Ended<br>March 31, | Dollar<br>Change | Percentage<br>Change |
|------------------------------------|------------------|----------------------|
|------------------------------------|------------------|----------------------|

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|               | 2017             | 2016     |         |         |   |
|---------------|------------------|----------|---------|---------|---|
|               | (\$ in millions) |          |         |         |   |
| United States | \$335.4          | \$ 311.4 | \$ 24.0 | 7.7     | % |
| Bermuda       | 56.8             | 63.6     | (6.8 )  | (10.7 ) | % |
| Canada        | 4.6              | 4.2      | 0.4     | 9.5     | % |
|               | \$396.8          | \$ 379.2 | \$ 17.6 | 4.6     | % |

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The table below illustrates our gross premiums written by line of business for each of the periods indicated.

|                                | Three Months               |                            | Dollar<br>Change | Percentage<br>Change |   |
|--------------------------------|----------------------------|----------------------------|------------------|----------------------|---|
|                                | Ended<br>March 31,<br>2017 | Ended<br>March 31,<br>2016 |                  |                      |   |
|                                | (\$ in<br>millions)        |                            |                  |                      |   |
| Casualty                       | \$107.4                    | \$ 104.7                   | \$ 2.7           | 2.6                  | % |
| Professional liability         | 92.3                       | 96.4                       | (4.1 )           | (4.3 )               | % |
| Programs                       | 65.7                       | 52.0                       | 13.7             | 26.3                 | % |
| Property                       | 57.6                       | 58.2                       | (0.6 )           | (1.0 )               | % |
| Other specialty <sup>(1)</sup> | 49.8                       | 35.3                       | 14.5             | 41.1                 | % |
| Healthcare                     | 24.0                       | 32.6                       | (8.6 )           | (26.4 )              | % |
|                                | \$396.8                    | \$ 379.2                   | \$ 17.6          | 4.6                  | % |

<sup>(1)</sup> Includes our environmental, construction, surety, trade credit, product recall and accounts receivable insurance lines of business.

Net premiums written decreased by \$12.3 million, or 4.6%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease was primarily due to higher ceded premiums. We ceded 36.0% of gross premiums written for the three months ended March 31, 2017 compared to 29.8% for the three months ended March 31, 2016. The increase in ceded premiums written was primarily due to increased cessions for our professional liability and healthcare lines of business. For our professional liability and healthcare lines of business, we changed the structure of the reinsurance treaty that renewed in the second quarter of 2016 from an excess-of-loss treaty to a quota share treaty, and as such we have increased ceded premiums and ceding commission income in the quarter ended March 31, 2017 compared to the quarter ended March 31, 2016. The increase in ceded premiums written was also due to higher minimum ceded premiums during the three months ended March 31, 2017 compared to the three months ended March 31, 2016, primarily related to an excess of loss treaty entered into in the current period for our property line of business.

Net premiums earned decreased by \$21.4 million, or 6.8%, for the three months ended March 31, 2017 compared to the same period in 2016. The decrease was due to the reduction in net premiums written over the past several quarters driven by the increase in ceded premiums written.

Net losses and loss expenses. Net losses and loss expenses increased by \$1.9 million, or 0.9%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The following is a breakdown of the loss and loss expense ratio for the three months ended March 31, 2017 and 2016:

|                              | Three Months            |                 | Three Months            |                 | Dollar<br>Change | Change in<br>Percentage<br>Points |
|------------------------------|-------------------------|-----------------|-------------------------|-----------------|------------------|-----------------------------------|
|                              | Ended<br>March 31, 2017 | Amount % of NPE | Ended<br>March 31, 2016 | Amount % of NPE |                  |                                   |
|                              | (\$ in<br>millions)     |                 |                         |                 |                  |                                   |
| Non-catastrophe              | \$202.0                 | 68.5 %          | \$216.4                 | 68.4 %          | \$(14.4)         | 0.1 pts.                          |
| Property catastrophe         | —                       | —               | —                       | —               | —                | —                                 |
| Current period               | 202.0                   | 68.5            | 216.4                   | 68.4            | (14.4 )          | 0.1                               |
| Prior period                 | 16.2                    | 5.5             | (0.1 )                  | —               | 16.3             | 5.5                               |
| Net losses and loss expenses | \$218.2                 | 74.0 %          | \$216.3                 | 68.4 %          | \$ 1.9           | 5.6 pts.                          |

Current year non-catastrophe losses and loss expenses

The decrease in the current year non-catastrophe losses and loss expenses was primarily due to lower net premiums earned during the three months ended March 31, 2017 compared to the three months ended March 31, 2016.

Current year property catastrophe losses and loss expenses

During the three months ended March 31, 2017 and March 31, 2016, we did not have any net losses incurred that we classified as property catastrophe losses.

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## Prior year losses and loss expenses

Overall, our North American Insurance segment recorded net unfavorable reserve development of \$16.2 million during the three months ended March 31, 2017 compared to net favorable reserve development of \$0.1 million for the three months ended March 31, 2016, as shown in the tables below.

|                        | (Favorable) and Unfavorable Loss Reserve<br>Development by Loss Year<br>For the Three Months Ended March 31, 2017 |        |        |        |       |       |          |
|------------------------|---|--------|--------|--------|-------|-------|----------|
|                        | 2011 and<br>Prior   | 2012   | 2013   | 2014   | 2015  | 2016  | Total    |
|                        | (\$ in millions)  |        |        |        |       |       |          |
| Casualty               | \$(9.4 )  | \$3.9  | \$—    | \$5.0  | \$—   | \$—   | \$(0.5 ) |
| Professional liability | (1.2 )  | (1.8 ) | 2.9    | (0.3 ) | —     | —     | (0.4 )   |
| Property               | (0.2 )  | (0.4 ) | (0.1 ) | (0.3 ) | 1.5   | 7.8   | 8.3      |
| Programs               | (1.0 )  | 1.1    | (0.8 ) | (2.4 ) | —     | —     | (3.1 )   |
| Healthcare             | (8.4 )  | 9.8    | 2.7    | (0.8 ) | —     | —     | 3.3      |
| Other specialty        | —   | —      | 6.4    | 0.1    | 2.1   | —     | 8.6      |
|                        | \$(20.2)  | \$12.6 | \$11.1 | \$1.3  | \$3.6 | \$7.8 | \$16.2   |

The unfavorable loss development in our property line of business for the 2016 loss year was related to higher than expected reported losses for our general property and inland marine lines of business. The unfavorable development in our other specialty line of business was primarily related to several large claims reported in the current period. We also recorded favorable development across all lines of business for the 2011 and prior loss years due to actual loss development being lower than expected. The unfavorable development in our casualty line of business for the 2012 and 2014 loss years and our healthcare line of business for the 2012 and 2013 loss years was due to higher than expected reported losses.

|                        | (Favorable) and Unfavorable Loss Reserve<br>Development by Loss Year<br>For the Three Months Ended March 31, 2016 |         |        |        |        |        |         |
|------------------------|---|---------|--------|--------|--------|--------|---------|
|                        | 2010 and<br>Prior   | 2011    | 2012   | 2013   | 2014   | 2015   | Total   |
|                        | (\$ in millions)  |         |        |        |        |        |         |
| Casualty               | \$(13.8)  | \$2.2   | \$11.1 | \$4.7  | \$1.9  | \$—    | \$6.1   |
| Professional liability | (9.3 )  | (2.4 )  | (1.8 ) | 4.6    | 3.8    | —      | (5.1 )  |
| Property               | (0.3 )  | (0.2 )  | 0.2    | 0.4    | (1.6 ) | 1.8    | 0.3     |
| Programs               | 1.0   | —       | 3.5    | (3.1 ) | (1.4 ) | (1.5 ) | (1.5 )  |
| Healthcare             | 0.2   | (0.2 )  | —      | —      | —      | —      | —       |
| Other specialty        | —   | —       | —      | —      | 0.1    | —      | 0.1     |
|                        | \$(22.2)  | \$(0.6) | \$13.0 | \$6.6  | \$2.8  | \$0.3  | \$(0.1) |

The net unfavorable prior year reserve development in the casualty line of business for the 2012 loss year was primarily due to adverse development on a single claim and higher than expected reported claims, partially offset by lower than expected development of reported losses for the 2010 loss year.

Acquisition costs. Acquisition costs decreased by \$8.5 million, or 25.1%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease was primarily driven by the reduction in net

premiums earned and higher ceding commission income due to the restructuring of some of our underlying reinsurance programs. The acquisition cost ratio was 8.6% and 10.7% for the three months ended March 31, 2017 and 2016, respectively.

General and administrative expenses. General and administrative expenses increased by \$6.8 million, or 13.0%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The increase was primarily due to higher compensation costs due to higher bonus payments and stock-based compensation. The general and administrative expense ratio increased to 20.0% for the three months ended March 31, 2017 from 16.5% for the same period in 2016.

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Other insurance-related income and expense. The net decrease of other insurance-related income and expense was primarily due to expenses associated with insurance-related initiatives that were incurred during the three months ended March 31, 2017 that were not incurred during the three months ended March 31, 2016. We also recorded a net unrealized loss related to insurance and reinsurance contracts that we account for as derivatives during the three months ended March 31, 2017 that did not exist during the three months ended March 31, 2016.

## Global Markets Insurance Segment

The following table summarizes the underwriting results and associated ratios for the Global Markets Insurance segment for each of the periods indicated.

|  | Three Months<br>Ended<br>March 31,<br>2017      2016<br>(\$ in millions,<br>except ratios) |           |
|--|--|-----------|
| Revenues                                 |  |           |
| Gross premiums written                   | \$115.8  | \$115.5   |
| Net premiums written                     | 89.6   | 87.6      |
| Net premiums earned                      | 92.7   | 94.2      |
| Expenses                                 |  |           |
| Net losses and loss expenses             | \$55.2   | \$67.8    |
| Acquisition costs                        | 16.2   | 17.9      |
| General and administrative expenses      | 28.2   | 29.0      |
| Underwriting loss                        | (6.9 )   | (20.5 )   |
| Other insurance-related income           | 0.8  | —         |
| Other insurance-related expenses         | (0.4 )   | —         |
| Segment loss                             | \$(6.5 )   | \$(20.5 ) |
| Ratios                                   |  |           |
| Loss and loss expense ratio              | 59.5 %   | 72.0 %    |
| Acquisition cost ratio                   | 17.5 %   | 19.0 %    |
| General and administrative expense ratio | 30.4 %   | 30.8 %    |
| Expense ratio                            | 47.9 %   | 49.8 %    |
| Combined ratio                           | 107.4 %  | 121.8 %   |

## Comparison of Three Months Ended March 31, 2017 and 2016

Premiums. Gross premiums written increased by \$0.3 million, or 0.3%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The increase was primarily due to higher gross premiums written from our European operations driven by higher gross premiums written primarily in our property, professional liability and other specialty lines of business. This was partially offset by lower gross premiums written in our Asia Pacific operations primarily due to lower gross premiums written in our property and casualty lines of business. The table below illustrates our gross premiums written by underwriter location for our Global Markets Insurance operations.

| Three Months<br>Ended<br>March 31, | Dollar<br>Change | Percentage<br>Change |
|------------------------------------|------------------|----------------------|
|------------------------------------|------------------|----------------------|

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|              | 2017             | 2016     |           |         |  |
|--------------|------------------|----------|-----------|---------|--|
|              | (\$ in millions) |          |           |         |  |
| Asia Pacific | \$63.8           | \$ 70.1  | \$ (6.3 ) | (9.0 )% |  |
| Europe       | 52.0             | 45.4     | 6.6       | 14.5 %  |  |
|              | \$115.8          | \$ 115.5 | \$ 0.3    | 0.3 %   |  |

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The table below illustrates our gross premiums written by line of business for each of the periods indicated.

|                                | Three Months               |                            | Dollar<br>Change | Percentage<br>Change |   |
|--------------------------------|----------------------------|----------------------------|------------------|----------------------|---|
|                                | Ended<br>March 31,<br>2017 | Ended<br>March 31,<br>2016 |                  |                      |   |
|                                | (\$ in<br>millions)        |                            |                  |                      |   |
| Other specialty <sup>(1)</sup> | \$36.9                     | \$36.8                     | \$ 0.1           | 0.3                  | % |
| Professional liability         | 29.5                       | 26.9                       | 2.6              | 9.7                  | % |
| Casualty                       | 27.5                       | 29.7                       | (2.2 )           | (7.4 )               | % |
| Property                       | 21.9                       | 22.1                       | (0.2 )           | (0.9 )               | % |
|                                | \$115.8                    | \$115.5                    | \$ 0.3           | 0.3                  | % |

<sup>(1)</sup> Includes our accident and health, trade credit, aviation, marine and construction lines of business.

Net premiums written increased by \$2.0 million, or 2.3%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The increase in net premiums written was primarily due to the decrease in ceded premiums written. We ceded 22.6% of gross premiums written for the three months ended March 31, 2017 compared to 24.2% for the three months ended March 31, 2016. The decrease in the ceded premium ratio was due to the change in the mix of business during the three months ended March 31, 2017 compared to the three months ended March 31, 2016.

Net premiums earned decreased by \$1.5 million, or 1.6%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016 due to a decrease in net premiums written during 2016 that are being earned in the current period.

Net losses and loss expenses. Net losses and loss expenses decreased by \$12.6 million for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The following is a breakdown of the loss and loss expense ratio for the three months ended March 31, 2017 and 2016:

|                              | Three Months            |                | Three Months            |                | Dollar<br>Change | Change in<br>Percentage<br>Points |
|------------------------------|-------------------------|----------------|-------------------------|----------------|------------------|-----------------------------------|
|                              | Ended<br>March 31, 2017 | Amount% of NPE | Ended<br>March 31, 2016 | Amount% of NPE |                  |                                   |
|                              | (\$ in<br>millions)     |                |                         |                |                  |                                   |
| Non-catastrophe              | \$57.2                  | 61.6 %         | \$71.9                  | 76.4 %         | \$(14.7)         | (14.8) pts.                       |
| Property catastrophe         | 3.5                     | 3.8            | —                       | —              | 3.5              | 3.8                               |
| Current period               | 60.7                    | 65.4           | 71.9                    | 76.4           | (11.2 )          | (11.0 )                           |
| Prior period                 | (5.5 )                  | (5.9 )         | (4.1 )                  | (4.4 )         | (1.4 )           | (1.5 )                            |
| Net losses and loss expenses | \$55.2                  | 59.5 %         | \$67.8                  | 72.0 %         | \$(12.6)         | (12.5) pts.                       |

#### Current year non-catastrophe losses and loss expenses

The decrease in the current year non-catastrophe losses and loss expenses, and related ratio, was due to lower net losses incurred in the current period related to our construction workers compensation product within our casualty line of business, the trade credit and aviation products within our other specialty line of business, and lower non-catastrophe property losses.

Current year property catastrophe losses and loss expenses

During the three months ended March 31, 2017, we incurred net losses of \$3.5 million related to Australian Cyclone Debbie. During the three months ended March 31, 2016, we did not have any net losses incurred that we classified as property catastrophe losses.

Prior year losses and loss expenses

Overall, our Global Markets Insurance segment recorded net favorable reserve development of \$5.5 million during the three months ended March 31, 2017 compared to net favorable reserve development of \$4.1 million for the three months ended March 31, 2016, as shown in the tables below.

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## (Favorable) and Unfavorable Loss Reserve

## Development by Loss Year

For the Three Months Ended March 31, 2017

2011 and  
Prior 2012 2013 2014 2015 2016 Total

(\$ in millions)

|                        |         |         |         |         |        |        |         |
|------------------------|---------|---------|---------|---------|--------|--------|---------|
| Casualty               | \$(7.4) | \$(0.3) | \$(1.0) | \$0.7   | \$2.0  | \$0.4  | \$(5.6) |
| Professional liability | (1.1 )  | (1.8 )  | 0.6     | (2.0 )  | 6.5    | 2.8    | 5.0     |
| Property               | (0.2 )  | (0.2 )  | (0.3 )  | (0.9 )  | (0.5 ) | (0.3 ) | (2.4 )  |
| Other specialty        | (0.3 )  | —       | —       | (2.4 )  | 1.8    | (1.6 ) | (2.5 )  |
|                        | \$(9.0) | \$(2.3) | \$(0.7) | \$(4.6) | \$9.8  | \$1.3  | \$(5.5) |

## (Favorable) and Unfavorable Loss Reserve

## Development by Loss Year

For the Three Months Ended March 31, 2016

2010 and  
Prior 2011 2012 2013 2014 2015 Total

(\$ in millions)

|                        |         |         |         |        |         |        |         |
|------------------------|---------|---------|---------|--------|---------|--------|---------|
| Casualty               | \$(2.1) | \$(0.3) | \$(0.6) | \$1.3  | \$0.1   | \$2.7  | \$1.1   |
| Professional liability | (0.6 )  | 1.2     | (0.2 )  | 0.1    | 1.3     | 0.4    | 2.2     |
| Property               | (5.1 )  | 1.1     | 0.8     | (0.2 ) | (2.3 )  | 4.9    | (0.8 )  |
| Other specialty        | (0.1 )  | 0.1     | —       | —      | (0.1 )  | (6.5 ) | (6.6 )  |
|                        | \$(7.9) | \$2.1   | \$—     | \$1.2  | \$(1.0) | \$1.5  | \$(4.1) |

Acquisition costs. Acquisition costs decreased by \$1.7 million, or 9.5%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The acquisition cost ratio was 17.5% for the three months ended March 31, 2017 compared to 19.0% for the three months ended March 31, 2016. The decrease in acquisition costs and the acquisition cost ratio was primarily due to the mix of business.

General and administrative expenses. General and administrative expenses decreased by \$0.8 million, or 2.8%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease was primarily due to lower headcount during the three months ended March 31, 2017 compared to the three months ended March 31, 2016, partially offset by higher compensation costs due to higher bonus payments and stock-based compensation. The general and administrative expense ratio was 30.4% and 30.8% for the three months ended March 31, 2017 and 2016, respectively.

Other insurance-related income and expense. The other insurance-related income and expense related to the revenues and expenses from an insurance agency operation that we acquired in the second quarter of 2016.

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## Reinsurance Segment

The following table summarizes the underwriting results and associated ratios for the Reinsurance segment for each of the periods indicated.

|  | Three Months<br>Ended<br>March 31,<br>2017      2016<br>(\$ in millions,<br>except ratios) |         |
|--|--|---------|
| Revenues                                 |  |         |
| Gross premiums written                   | \$348.3  | \$368.8 |
| Net premiums written                     | 332.6  | 350.2   |
| Net premiums earned                      | 157.2  | 169.6   |
| Expenses                                 |  |         |
| Net losses and loss expenses             | \$85.6   | \$88.3  |
| Acquisition costs                        | 35.5   | 36.5    |
| General and administrative expenses      | 16.9   | 15.2    |
| Underwriting income                      | \$19.2   | \$29.6  |
| Other insurance-related revenue          | —  | —       |
| Other insurance-related expenses         | (0.5 )   | (0.4 )  |
| Segment income                           | 18.7   | 29.2    |
| Ratios                                   |  |         |
| Loss and loss expense ratio              | 54.5 %   | 52.1 %  |
| Acquisition cost ratio                   | 22.6 %   | 21.5 %  |
| General and administrative expense ratio | 10.7 %   | 8.9 %   |
| Expense ratio                            | 33.3 %   | 30.4 %  |
| Combined ratio                           | 87.8 %   | 82.5 %  |

## Comparison of Three Months Ended March 31, 2017 and 2016

Premiums. Gross premiums written decreased by \$20.5 million, or 5.6%, for the three months ended March 31, 2017 compared to the same period in 2016. The decrease was due to certain treaties that were written during the three months ended March 31, 2016 that were extended, and therefore not subject to renewal, during the three months ended March 31, 2017. The decrease in gross premiums written was also due to non-renewal of certain treaties across all lines of business, due either to poor terms and conditions or cedents retaining more of their own business. The non-renewal of treaties was partially offset by new business written for each line of business.

The table below illustrates our gross premiums written by underwriter location for our reinsurance operations.

|               | Three Months<br>Ended<br>March 31,<br>2017      2016<br>(\$ in<br>millions) |          | Dollar<br>Change | Percentage<br>Change |
|---------------|---|----------|------------------|----------------------|
| United States | \$201.7   | \$ 212.6 | \$(10.9)         | (5.1 )%              |
| Bermuda       | 85.3  | 80.8     | 4.5              | 5.6 %                |
| Europe        | 42.6  | 43.3     | (0.7 )           | (1.6 )%              |
| Asia Pacific  | 18.7  | 32.1     | (13.4 )          | (41.7 )%             |

\$348.3 \$ 368.8 \$(20.5) (5.6 )%

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The table below illustrates our gross premiums written by line of business for each of the periods indicated.

|           | Three Months<br>Ended |         | Dollar   | Percentage |   |
|-----------|-----------------------|---------|----------|------------|---|
|           | March 31,<br>2017     | 2016    | Change   | Change     |   |
|           | (\$ in<br>millions)   |         |          |            |   |
| Property  | \$176.3               | \$194.8 | \$(18.5) | (9.5)      | % |
| Specialty | 122.4                 | 125.2   | (2.8)    | (2.2)      | % |
| Casualty  | 49.6                  | 48.8    | 0.8      | 1.6        | % |
|           | \$348.3               | \$368.8 | \$(20.5) | (5.6)      | % |

Net premiums written decreased by \$17.6 million, or 5.0%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016, which is consistent with the decrease in gross premiums written.

Net premiums earned decreased by \$12.4 million, or 7.3%, as a result of the decrease in net premiums written during 2016 and into 2017.

Net losses and loss expenses. Net losses and loss expenses decreased by \$2.7 million, or 3.1%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The following is a breakdown of the loss and loss expense ratio for the three months ended March 31, 2017 and 2016:

|                              | Three Months<br>Ended |                | Three Months<br>Ended |                | Dollar   | Change in            |
|------------------------------|-----------------------|----------------|-----------------------|----------------|----------|----------------------|
|                              | March 31, 2017        | March 31, 2016 | March 31, 2017        | March 31, 2016 | Change   | Percentage<br>Points |
|                              | Amount                | % of NPE       | Amount                | % of NPE       |          |                      |
|                              | (\$ in<br>millions)   |                |                       |                |          |                      |
| Non-catastrophe              | \$90.5                | 57.6 %         | \$109.5               | 64.6 %         | \$(19.0) | (7.0) pts.           |
| Property catastrophe         | 7.5                   | 4.8            | —                     | —              | 7.5      | 4.8                  |
| Current period               | 98.0                  | 62.4           | 109.5                 | 64.6           | (11.5)   | (2.2)                |
| Prior period                 | (12.4)                | (7.9)          | (21.2)                | (12.5)         | 8.8      | 4.6                  |
| Net losses and loss expenses | \$85.6                | 54.5 %         | \$88.3                | 52.1 %         | \$(2.7)  | 2.4 pts.             |

#### Current year non-catastrophe losses and loss expenses

The decrease in the current year non-catastrophe losses and loss expenses, and the related ratio, was primarily due to lower net premiums earned during the three months ended March 31, 2017 compared to the three months ended March 31, 2016, and lower than expected non-catastrophe property losses in the current period.

#### Current year property catastrophe losses and loss expenses

During the three months ended March 31, 2017, we incurred net losses of \$7.5 million related to Australian Cyclone Debbie. During the three months ended March 31, 2016, we did not have any net losses incurred that we classified as property catastrophe losses.

#### Prior year losses and loss expenses

Overall, our Reinsurance segment recorded net favorable reserve development of \$12.4 million during the three months ended March 31, 2017 compared to favorable reserve development of \$21.2 million for the three months ended March 31, 2016, as shown in the tables below.

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(Favorable) and Unfavorable Loss Reserve  
Development by Loss Year  
For the Three Months Ended March 31, 2017

|           | 2011 and<br>Prior | 2012    | 2013    | 2014    | 2015    | 2016    | Total    |
|-----------|-------------------|---------|---------|---------|---------|---------|----------|
|           | (\$ in millions)  |         |         |         |         |         |          |
| Property  | \$0.2             | \$1.1   | \$(0.1) | \$1.5   | \$(6.8) | \$0.4   | \$(3.7 ) |
| Casualty  | 2.0               | (2.6 )  | (0.6 )  | (2.0 )  | 8.7     | (6.9 )  | (1.4 )   |
| Specialty | (0.4 )            | (0.8 )  | (1.1 )  | (1.1 )  | (4.5 )  | 0.6     | (7.3 )   |
|           | \$1.8             | \$(2.3) | \$(1.8) | \$(1.6) | \$(2.6) | \$(5.9) | \$(12.4) |

The unfavorable development in the casualty reinsurance line of business for the 2015 loss year was primarily driven by a loss on a single treaty.

(Favorable) and Unfavorable Loss Reserve  
Development by Loss Year  
For the Three Months Ended March 31, 2016

|           | 2010 and<br>Prior | 2011   | 2012    | 2013    | 2014    | 2015     | Total    |
|-----------|-------------------|--------|---------|---------|---------|----------|----------|
|           | (\$ in millions)  |        |         |         |         |          |          |
| Property  | \$1.5             | \$3.1  | \$(3.8) | \$(8.4) | \$2.3   | \$(18.6) | \$(23.9) |
| Casualty  | (10.7)            | 0.6    | 10.7    | 9.0     | 4.7     | (6.0 )   | 8.3      |
| Specialty | 0.1               | (0.7 ) | (0.6 )  | 2.8     | (7.1 )  | (0.1 )   | (5.6 )   |
|           | \$(9.1)           | \$3.0  | \$6.3   | \$3.4   | \$(0.1) | \$(24.7) | \$(21.2) |

For the three months ended March 31, 2016, the net favorable reserve development in the 2015 loss year was due to favorable reserve development in the property reinsurance line of business due to benign reported loss activity. The net unfavorable reserve development for the 2012 and 2013 loss years in the casualty reinsurance line of business was due to higher than expected reported claims.

Acquisition costs. Acquisition costs decreased by \$1.0 million, or 2.7%, for the three months ended March 31, 2017 compared to the three months ended March 31, 2016. The decrease was primarily due to lower net premiums earned in the current year. The acquisition cost ratio was 22.6% for the three months ended March 31, 2017 compared to 21.5% for the three months ended March 31, 2016. The increase in the acquisition cost ratio was due to higher profit commissions related to our crop reinsurance line of business driven by favorable results for the period.

General and administrative expenses. General and administrative expenses increased by \$1.7 million, or 11.2%, for the three months ended March 31, 2017 compared to the same period in 2016. The increase in general and administrative expenses was primarily due to higher compensation costs as a result of higher bonus payments and stock-based compensation. The general and administrative expense ratios for the three months ended March 31, 2017 and 2016 were 10.7% and 8.9%, respectively.

Other insurance-related income and expense. The other insurance-related expense during the three months ended March 31, 2017 and March 31, 2016 related to unrealized losses recognized on single-trigger industry loss warranty derivatives.



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## Reserves for Losses and Loss Expenses

Reserves for losses and loss expenses by segment were comprised of the following:

|  | North American Insurance |              | Global Markets Insurance |              | Reinsurance  |              | Total        |              |
|--|--------------------------|--------------|--------------------------|--------------|--------------|--------------|--------------|--------------|
|  | Mar 31, 2017             | Dec 31, 2016 | Mar 31, 2017             | Dec 31, 2016 | Mar 31, 2017 | Dec 31, 2016 | Mar 31, 2017 | Dec 31, 2016 |
|  | (\$ in millions)         |              |                          |              |              |              |              |              |
| Case reserves                            | \$1,063.8                | \$975.1      | \$410.3                  | \$398.3      | \$425.8      | \$434.1      | \$1,899.9    | \$1,807.5    |
| IBNR                                     | 3,245.5                  | 3,216.2      | 582.0                    | 585.3        | 1,035.3      | 1,030.2      | 4,862.8      | 4,831.7      |
| Reserve for losses and loss expenses     | 4,309.3                  | 4,191.3      | 992.3                    | 983.6        | 1,461.1      | 1,464.3      | 6,762.7      | 6,639.2      |
| Reinsurance recoverables                 | (1,442.5 )               | (1,350.2 )   | (270.2 )                 | (263.4 )     | (12.9 )      | (11.4 )      | (1,725.6 )   | (1,625.0 )   |
| Net reserve for losses and loss expenses | \$2,866.8                | \$2,841.1    | \$722.1                  | \$720.2      | \$1,448.2    | \$1,452.9    | \$5,037.1    | \$5,014.2    |

We participate in certain lines of business where claims may not be reported for many years. Accordingly, management does not solely rely upon reported claims on these lines for estimating ultimate liabilities. We also use statistical and actuarial methods to estimate expected ultimate losses and loss expenses. Loss reserves do not represent an exact calculation of liability. Rather, loss reserves are estimates of what we expect the ultimate resolution and administration of claims will cost. These estimates are based on various factors, including underwriters' expectations about loss experience, actuarial analysis, comparisons with the results of industry benchmarks and loss experience to date. Loss reserve estimates are refined as experience develops and as claims are reported and resolved. Establishing an appropriate level of loss reserves is an inherently uncertain process. Ultimate losses and loss expenses may differ from our reserves, possibly by material amounts.

The following tables provide our ranges of loss and loss expense reserve estimates by business segment as of March 31, 2017:

|                             | Reserve for Losses and Loss Expenses<br>Gross of Reinsurance Recoverable |              |               |
|-----------------------------|--|--------------|---------------|
|                             | Carried Reserves   | Low Estimate | High Estimate |
|                             | (\$ in millions)   |              |               |
| North American Insurance    | \$4,309.3  | \$ 3,451.3   | \$ 4,934.8    |
| Global Markets Insurance    | 992.3  | 769.4        | 1,115.9       |
| Reinsurance                 | 1,461.1  | 1,147.8      | 1,619.9       |
| Consolidated <sup>(1)</sup> | 6,762.7  | 5,800.4      | 7,238.7       |
|                             | Reserve for Losses and Loss Expenses<br>Net of Reinsurance Recoverable   |              |               |
|                             | Carried Reserves   | Low Estimate | High Estimate |
|                             | (\$ in millions)   |              |               |
| North American Insurance    | \$2,866.8  | \$ 2,303.3   | \$ 3,357.4    |
| Global Markets Insurance    | 722.1  | 574.0        | 828.3         |
| Reinsurance                 | 1,448.2  | 1,139.7      | 1,609.5       |
| Consolidated <sup>(1)</sup> | 5,037.1  | 4,350.6      | 5,461.6       |

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(1) For statistical reasons, it is not appropriate to add together the ranges of each business segment in an effort to determine the low and high range around the consolidated loss reserves.

Our range for each business segment was determined by utilizing multiple actuarial loss reserving methods along with various assumptions of reporting patterns and expected loss ratios by loss year. The various outcomes of these techniques were combined to determine a reasonable range of required loss and loss expense reserves. Although we believe our approach to determine the range of loss and loss expense is reasonable, there are no assurances that actual loss experience will be within the ranges of loss and loss expense noted above.

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Our selection of the actual carried reserves is generally above the midpoint of the range. We believe that we should be prudent in our reserving practices due to the lengthy reporting patterns and relatively large limits of net liability for any one risk of our direct excess casualty business and of our casualty reinsurance business. Thus, due to this uncertainty regarding estimates for reserve for losses and loss expenses, we have carried our consolidated reserve for losses and loss expenses, net of reinsurance recoverable, above the midpoint of the low and high estimates for the consolidated net losses and loss expenses. We believe that relying on the more prudent actuarial indications is appropriate for these lines of business.

## Reinsurance Recoverable

The following table illustrates our reinsurance recoverable as of March 31, 2017 and December 31, 2016:

|                         | March 31, December 31, |            |
|-------------------------|------------------------|------------|
|                         | 2017                   | 2016       |
|                         | (\$ in millions)       |            |
| Ceded case reserves     | \$444.6                | \$ 384.1   |
| Ceded IBNR reserves     | 1,281.0                | 1,240.9    |
| Reinsurance recoverable | \$ 1,725.6             | \$ 1,625.0 |

We remain obligated for amounts ceded in the event our reinsurers do not meet their obligations. Accordingly, we have evaluated the reinsurers that are providing reinsurance protection to us and will continue to monitor their credit ratings and financial stability. We generally have the right to terminate our treaty reinsurance contracts at any time, upon prior written notice to the reinsurer, under specified circumstances, including the assignment to the reinsurer by A.M. Best of a financial strength rating of less than "A-." Approximately 99% of ceded reserves as of March 31, 2017 were recoverable from reinsurers who had an A.M. Best rating of "A" or higher.

## Liquidity and Capital Resources

## Liquidity

Liquidity is a measure of our ability to access sufficient cash flows to meet the short-term and long-term cash requirements of our business operations. The Company believes that its cash flows from operations and investments will provide sufficient liquidity for the foreseeable future.

Holdings is a holding company and transacts no business of its own. Cash flows to Holdings may comprise dividends, advances and loans from its subsidiary companies. Holdings is therefore reliant on receiving dividends and other permitted distributions from its subsidiaries to make dividend payments on its common shares.

Our operating subsidiaries depend upon cash inflows from premium receipts, net of commissions, investment income and proceeds from sales and redemptions of investments. Cash outflows for our operating subsidiaries are in the form of claims payments, net of reinsurance recoveries, reinsurance premium payments, purchases of investments, operating expenses and income tax payments as well as dividend payments to Holdings.

Historically, our operating subsidiaries have generated sufficient cash flows to meet all of their obligations. Because of the inherent volatility of our business, the seasonality in the timing of payments by insureds and cedents, the irregular timing of loss payments, and the impact of a change in interest rates and credit spreads on the investment income as well as seasonality in coupon payment dates for fixed income securities, cash flows from operating activities may vary between periods. In the unlikely event that paid losses exceed operating cash flows in any given

period, we would use our cash balances available, liquidate a portion of our investment portfolio or borrow under our revolving loan facility in order to meet our short-term liquidity needs.

Our total investments and cash and cash equivalents totaled \$9.0 billion as of March 31, 2017, the main components of which were investment grade fixed income securities and cash and cash equivalents. As of March 31, 2017, we held \$1,284.9 million of unrestricted cash and cash equivalents and \$989.0 million of fixed income securities with a maturity of less than one year to meet short-term liquidity needs. Our remaining fixed income securities, equity securities and “other invested assets” are available to meet our long-term liquidity needs.

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As of March 31, 2017, we had \$200 million available under our revolving loan facility.

## Dividend Restrictions

The jurisdictions in which our operating subsidiaries are licensed to write business impose regulations requiring companies to maintain or meet various defined statutory ratios, including solvency and liquidity requirements. Some jurisdictions also place restrictions on the declaration and payment of dividends and other distributions. See Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources” in the Company’s 2016 Annual Report on Form 10-K.

In connection with the announced transaction with Fairfax, at a special meeting of the Company’s shareholders held on March 22, 2017, the Company’s shareholders approved the payment of a special cash dividend of \$5.00 per common share, or approximately \$437.0 million based on the common shares outstanding as of March 31, 2017, and agreed to forego the fourth installment of the previously approved \$0.26 quarterly dividend. The special dividend is conditioned upon, and will be payable shortly after, the consummation of the exchange offer contemplated by the Fairfax transaction.

## Cash Flows

The following table illustrates our cash flows, by category, for the three months ended March 31, 2017 and 2016.

|  | Three Months<br>Ended<br>March 31,<br>2017    2016<br>(\$ in millions) |          |
|--|--|----------|
| Cash flows provided by operating activities              | \$195.4  | \$347.5  |
| Cash flows provided by (used in) investing activities    | 366.1  | (112.2 ) |
| Cash flows provided by (used in) financing activities    | 1.3  | (73.1 )  |
| Effect of exchange rate changes on foreign currency cash | 1.2  | 1.8      |
| Net increase in cash and cash equivalents                | 564.0  | 164.0    |
| Cash and cash equivalents, beginning of period           | 720.9  | 608.0    |
| Cash and cash equivalents, end of period                 | \$1,284.9  | \$772.0  |

The primary sources of cash inflows from operating activities are premiums received, loss payments from reinsurers, return of funds-held balances related to our collateralized property catastrophe reinsurance program through Aeolus Re Ltd., and investment income. The primary sources of cash outflows from operating activities are ceded premiums paid to reinsurers, claims paid, contributions of funds-held balances, commissions paid, operating expenses, interest expense and income taxes. The primary factor in our ability to generate positive operating cash flow is underwriting profitability. We have generated positive operating cash flow for more than 11 consecutive years.

In our casualty lines of business, claims may be reported and settled many years after the coverage period has terminated. As a result, we expect that we will generate significant operating cash flow as we accumulate casualty loss reserves on our balance sheet. In our property lines of business, claims are generally reported and paid within a relatively short period of time and we expect volatility in our operating cash flows as losses are incurred. We expect increases in the amount of expected loss payments in future periods with a resulting decrease in operating cash flow; however, we do not expect loss payments to exceed the premiums generated. Actual premiums written and collected and losses and loss expenses paid in any period could vary materially from our expectations and could have a significant and adverse effect on operating cash flow.

The decrease in cash flows from operations for the three months ended March 31, 2017 compared to the three months ended March 31, 2016 was primarily due to lower cash receipts from our collateralized property catastrophe reinsurance program through Aeolus Re Ltd. during the three months ended March 31, 2017 compared to the three months ended March 31, 2016, as well as higher net paid losses and lower net premiums written during the current period compared to the prior period.

Cash flows used in or provided by investing activities consist primarily of proceeds on the sale of investments and payments for investments or businesses acquired in addition to changes in restricted cash. The increase in cash flows used in investing activities to cash flows provided by investing activities was due to higher net sales of investments during the current period compared to the prior period. This was primarily driven by selling a portion of our U.S. municipal bond portfolio and keeping the proceeds in short-term cash equivalent funds.

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Cash flows provided by or used in financing activities consist primarily of capital raising activities, which include the issuance of common shares or debt, the repurchase of our common shares, the payment of dividends and the repayment of debt. The increase in cash flows used in financing activities to cash flows provided by financing activities was due to no dividend payments to shareholders or share repurchases during the three months ended March 31, 2017 due to the pending transaction with Fairfax.

## Investments

Our funds are primarily invested in liquid, high-grade fixed income securities. As of March 31, 2017 and December 31, 2016, 92.2% and 90.1%, respectively, of our fixed income portfolio consisted of investment grade securities. The maturity distribution of our fixed-maturity portfolio (on a fair value basis) as of March 31, 2017 and December 31, 2016 was as follows:

|  | March 31, 2017   | December 31, 2016 |
|--|------------------|-------------------|
|  | (\$ in millions) |                   |
| Due in one year or less                | \$989.0          | \$ 808.9          |
| Due after one year through five years  | 2,557.5          | 2,488.8           |
| Due after five years through ten years | 946.8            | 1,089.0           |
| Due after ten years                    | 80.9             | 357.3             |
| Mortgage-backed                        | 1,086.1          | 1,236.4           |
| Asset-backed                           | 812.8            | 757.3             |
| Total                                  | \$6,473.1        | \$ 6,737.7        |

We have investments in “other invested assets”, comprised of interests in hedge funds, private equity funds and other private securities, the carrying value of which was \$966.6 million as of March 31, 2017. Some of these funds have redemption notice requirements. For each of our funds, liquidity is allowed after certain defined periods based on the terms of each fund. See Note 4(b) “Investments — Other Invested Assets” to our unaudited condensed consolidated financial statements for additional details on our other invested assets.

We do not believe that inflation has had a material effect on our consolidated results of operations. The potential exists, after a catastrophe loss, for the development of inflationary pressures in a local economy. The effects of inflation are considered implicitly in pricing. Loss reserves are established to recognize likely loss settlements at the date payment is made. Those reserves inherently recognize the effects of inflation. The actual effects of inflation on our results cannot be accurately known, however, until claims are ultimately resolved.

## Credit Facilities

In the normal course of our operations, we enter into agreements with financial institutions to obtain secured and unsecured credit facilities.

Allied World Assurance Company, Ltd currently has access to up to \$1.1 billion in letters of credit under two letter of credit facilities, a \$900 million uncommitted secured facility with Citibank Europe plc and a \$200 million committed secured credit facility with a syndication of lenders (the “Amended Secured Credit Facility”). These credit facilities are primarily for the issuance of standby letters of credit to support obligations in connection with the insurance and reinsurance business.

The letters of credit issued under the credit facility with Citibank Europe plc are deemed to be automatically extended without amendment for twelve months from the expiry date, or any future expiration date unless at least 30 days prior to any expiration date Citibank Europe plc notifies us that they elect not to consider the letters of credit renewed for

any such additional period.

In June 2016, we entered into a credit agreement (the “Credit Agreement”) that provides for a \$200 million five-year senior unsecured revolving credit facility (the “Facility”) for the making of revolving loans and short-term swingline loans to us. The aggregate commitment of \$200 million under the Facility may be increased by up to \$150 million upon our request and upon the agreement of one or more Lenders or additional lenders. Borrowings in the form of swingline loans are subject to a sublimit of \$25 million included within the \$200 million aggregate commitment. Borrowings under the Credit Agreement may be used by us for general corporate purposes. Borrowings under the Credit Agreement bear interest at a rate selected by us and equal to either the Base Rate or LIBOR plus a margin, other than swingline loans, which will only bear interest at the Base Rate plus a margin, as more fully set forth in the Credit Agreement. The Credit Agreement requires that all revolving loans be repaid in full

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no later than the fifth anniversary of the Closing Date and that any swingline loans be repaid in full no later than the earlier of (i) ten business days after such swingline loan is made and (ii) the fifth anniversary of the Closing Date. The Company and Holdings have unconditionally guaranteed the obligations under the Facility.

We will pay customary arrangement and administration fees under the Credit Agreement. There is an additional fee payable at an annual rate based upon the long-term senior unsecured debt ratings of Holdings and the Company in effect from time to time on the average daily unutilized commitments of the Lenders.

The Credit Agreement contains representations, warranties and covenants customary for similar bank loan facilities, including a covenant to maintain a ratio of Consolidated Indebtedness to Total Capitalization as of the last day of each fiscal quarter or fiscal year of not greater than 0.35 to 1.0 and a covenant that the Consolidated Net Worth of the Company and its subsidiaries, as of the last day of any fiscal quarter or fiscal year, not fall below a minimum amount calculated based on Consolidated Net Worth, as adjusted for increases due to income or issuances of capital stock and decreases due to extraordinary dividend payments and stock repurchases. The Credit Agreement also has customary Events of Default, including (subject to certain materiality thresholds and grace periods): payment defaults; failure to comply with covenants; material inaccuracy of any representation or warranty; cross-defaults to other material debt or hedging obligations; unsatisfied judgments or pension obligations; bankruptcy, liquidation or insolvency proceedings; the issuance of any orders of conservation or supervision with respect to, or certain other matters relating to insurance licenses held by, any Material Insurance Subsidiary; and certain change in control events.

As of March 31, 2017, we had a combined unused letters of credit capacity of \$473.6 million from the Amended Secured Credit Facility and Citibank Europe plc. We believe that this remaining capacity is sufficient to meet our future letter of credit needs. During the three months ended March 31, 2017, we did not utilize the revolving loan available under the Amended Secured Credit Facility.

In September 2014, Allied World Assurance Company, AG entered into a 20-year mortgage commitment with a Swiss bank for the purchase of three floors in an office building in Zug, Switzerland. See “Long-Term Debt” below for additional information regarding the 20-year mortgage commitment. In conjunction with the mortgage commitment, Allied World Assurance Company, AG entered into a three-year credit facility with a Swiss bank that provided us \$5.1 million (CHF 5.0 million) for general corporate purposes; however, we used the proceeds from the credit facility to fund the purchase of three floors of the office building in Zug, Switzerland. The interest rate for the credit facility is 2.5%.

## Pledged Assets

We use trust accounts primarily to meet security requirements for inter-company and certain reinsurance transactions. We also have cash and cash equivalents and investments on deposit with various state or government insurance departments or pledged in favor of ceding companies in order to comply with reinsurance contract provisions and relevant insurance regulations. In addition, our credit facilities are collateralized, at least to the extent of letters of credit outstanding at any given time.

Security arrangements with ceding insurers may subject our assets to security interests or require that a portion of our assets be pledged to, or otherwise held by, third parties. Both of our letter of credit facilities are fully collateralized by assets held in custodial accounts at the Bank of New York Mellon held for the benefit of the banks. Although the investment income derived from our assets while held in trust accrues to our benefit, the investment of these assets is governed by the terms of the letter of credit facilities or the investment regulations of the state or territory of domicile of the ceding insurer, which may be more restrictive than the investment regulations otherwise applicable to us. The restrictions may result in lower investment yields on these assets, which may adversely affect our profitability.

As of March 31, 2017 and December 31, 2016, \$2,719.8 million and \$2,687.7 million, respectively, of cash and cash equivalents and investments were deposited, pledged or held in escrow accounts in favor of ceding companies and other counterparties or government authorities to comply with reinsurance contract provisions, insurance laws and other contract provisions.

In addition, as of March 31, 2017 and December 31, 2016, a further \$575.3 million and \$587.6 million, respectively, of cash and cash equivalents and investments were pledged as collateral for our credit facilities.

We do not currently anticipate that the restrictions on liquidity resulting from restrictions on the payment of dividends by our subsidiary companies or from assets committed in trust accounts or to collateralize the letter of credit facilities will have a

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material impact on our ability to carry out our normal business activities, including interest and dividend payments, respectively, on our senior notes (described below) and common shares.

## Financial Strength Ratings

Financial strength ratings represent the opinions of rating agencies on our capacity to meet our obligations. In the event of a significant downgrade in ratings, our ability to write business and to access the capital markets could be impacted. Our financial strength ratings as of March 31, 2017 have not changed since December 31, 2016. See Item 1. “Business” in our 2016 Annual Report on Form 10-K.

## Capital Resources

The table below sets forth the capital structure of the Company as of March 31, 2017 and December 31, 2016:

|                              | March 31,<br>2017 | December 31,<br>2016 |   |  |
|------------------------------|-------------------|----------------------|---|--|
|                              | (\$ in millions)  |                      |   |  |
| Senior notes                 | \$794.4           | \$ 794.2             |   |  |
| Other long-term debt         | 22.6              | 22.0                 |   |  |
| Shareholders’ equity         | 3,638.4           | 3,551.8              |   |  |
| Total capitalization         | \$4,455.4         | \$ 4,368.0           |   |  |
| Debt to total capitalization | 18.3              | % 18.7               | % |  |

On June 18, 2015, we filed a shelf registration statement on Form S-3 with the SEC under which we may offer from time to time common shares of Allied World Switzerland, senior or subordinated debt securities of Allied World Bermuda, guarantees of debt securities of Allied World Bermuda, warrants to purchase common shares of Allied World Switzerland, warrants to purchase debt securities of Allied World Bermuda or units which may consist of any combination of the securities listed above. The registration statement is intended to provide us with additional flexibility to access capital markets for general corporate purposes, subject to market conditions and our capital needs.

## Share Repurchases

On April 19, 2016, our shareholders approved a share repurchase program in order for us to repurchase up to \$500.0 million of our common shares. Under the terms of this share repurchase program, the first three million of common shares repurchased will remain in treasury and will be used by us to satisfy share delivery obligations under our equity-based compensation plans. Any additional common shares will be designated for cancellation at acquisition and will be canceled upon shareholder approval. We do not anticipate repurchasing any of our common shares pending the completion of the Fairfax transaction. As of March 31, 2017, approximately \$400.4 million remained under this share repurchase authorization.

## Long-Term Debt

In November 2010, Allied World Bermuda issued \$300.0 million aggregate principal amount of 5.50% senior notes due November 1, 2020, with interest payable May 15 and November 15 each year. Allied World Bermuda can redeem the senior notes prior to maturity, subject to payment of a “make-whole” premium; however, Allied World Bermuda currently has no intention of redeeming the notes prior to their stated maturity.

In October 2015, Allied World Bermuda issued \$500 million aggregate principal amount of 4.35% senior notes due October 29, 2025, with interest payable April 29 and October 29 each year. The proceeds from these senior notes were used to repay the senior notes that matured on August 1, 2016. Allied World Bermuda can redeem the senior notes

prior to maturity, subject to payment of a “make-whole” premium; however, Allied World Bermuda currently has no intention of redeeming the notes prior to their stated maturity.

The payment of principal of, and the interest on, the senior notes issued in 2010 and 2015 have been unconditionally and irrevocably guaranteed by Holdings.

In September 2014, Allied World Assurance Company, AG entered into a 20-year mortgage commitment with a Swiss bank for the purchase of three floors in an office building in Zug, Switzerland. The total proceeds received in 2014 under the mortgage was \$14.1 million (CHF 14.0 million) with a fixed annual interest rate of 3.2% payable quarterly, and an

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additional \$4.0 million (CHF 4.0 million) of proceeds from the mortgage was received in April 2015. The mortgage payments will be \$0.3 million (CHF 0.3 million) per year, plus accrued interest, for the first 19 years, with the remaining balance payable at the end of the mortgage.

## Off-Balance Sheet Arrangements

As of March 31, 2017, we did not have any off-balance sheet arrangements.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We believe that we are principally exposed to three types of market risk: interest rate risk, credit risk and currency risk.

The fixed income securities in our investment portfolio are subject to interest rate risk and credit risk. Any changes in interest rates and credit spreads have a direct effect on the fair values of fixed income securities. As interest rates rise, the fair values fall, and vice versa. As credit spreads widen, the fair values fall, and vice versa.

In the table below, changes in fair values as a result of changes in interest rates are determined by calculating hypothetical March 31, 2017 ending prices based on yields adjusted to reflect the hypothetical changes in interest rates, comparing such hypothetical ending prices to actual ending prices, and multiplying the difference by the principal amount of the security. The sensitivity analysis is based on estimates. The estimated changes of our fixed maturity investments and cash and cash equivalents are presented below and actual changes for interest rate shifts could differ significantly.

|  | Interest Rate Shift in Basis Points |           |           |           |           |           |           |
|--|-------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
|  | -200                                | -100      | -50       | —         | +50       | +100      | +200      |
|  | (\$ in millions)                    |           |           |           |           |           |           |
| Total fair value                                 | \$8,148.5                           | \$8,008.4 | \$7,913.6 | \$7,818.5 | \$7,723.1 | \$7,628.7 | \$7,445.2 |
| Fair value change from base                      | 330.0                               | 189.9     | 95.1      | —         | (95.4 )   | (189.8 )  | (373.3 )  |
| Change in unrealized appreciation/(depreciation) | 4.2                                 | % 2.4     | % 1.2     | % —       | % (1.2 )  | % (2.4 )  | % (4.8 )  |

In the table below, changes in fair values as a result of changes in credit spreads are determined by calculating hypothetical March 31, 2017 ending prices adjusted to reflect the hypothetical changes in credit spreads, comparing such hypothetical ending prices to actual ending prices, and multiplying the difference by the principal amount of the security. The sensitivity analysis is based on estimates. The estimated changes of our non-cash, non-U.S. Treasury fixed maturity investments are presented below and actual changes in credit spreads could differ significantly.

|  | Credit Spread Shift in Basis Points |           |           |           |           |           |           |
|--|-------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
|  | -200                                | -100      | -50       | —         | +50       | +100      | +200      |
|  | (\$ in millions)                    |           |           |           |           |           |           |
| Total fair value                                 | \$5,384.3                           | \$5,250.2 | \$5,183.2 | \$5,116.1 | \$5,049.0 | \$4,982.0 | \$4,847.9 |
| Fair value change from base                      | 268.2                               | 134.1     | 67.1      | —         | (67.1 )   | (134.1 )  | (268.2 )  |
| Change in unrealized appreciation/(depreciation) | 5.2                                 | % 2.6     | % 1.3     | % —       | % (1.3 )  | % (2.6 )  | % (5.2 )  |

In addition to credit spread risk, our portfolio is also exposed to the risk of securities being downgraded or issuers defaulting. In an effort to minimize these risks, our investment guidelines have been defined to ensure that the assets held are well diversified and are primarily high-quality securities.

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The following table shows the types of securities in our portfolio, their fair market values, average rating and portfolio percentage as of March 31, 2017.

|  | Fair<br>Value<br>March<br>31, 2017<br>(\$ in<br>millions) | Average<br>Rating | Portfolio<br>Percentage |   |
|--|---|-------------------|-------------------------|---|
| Cash and cash equivalents                        | \$ 1,345.4  | AAA               | 15.0                    | % |
| U.S. government and agency securities            | 1,357.5   | AA+               | 15.0                    | % |
| Non-U.S. government and government agencies      | 543.3   | AA                | 6.0                     | % |
| State, municipalities and political subdivisions | 41.7  | BB-               | 0.5                     | % |
| Mortgage-backed securities (“MBS”):              |   |                   |                         |   |
| Agency MBS                                       | 595.6   | AA+               | 6.6                     | % |
| Non-agency MBS                                   | 23.4  | BB                | 0.3                     | % |
| Commercial MBS                                   | 467.1   | BB-               | 5.2                     | % |
| Total mortgage-backed securities                 | 1,086.1   |                   | 12.1                    | % |
| Corporate securities:                            |   |                   |                         |   |
| Financials                                       | 1,046.4   | A                 | 11.5                    | % |
| Industrials                                      | 1,379.2   | A-                | 15.3                    | % |
| Utilities  | 153.2   | BBB+              | 1.7                     | % |
| Total corporate securities                       | 2,578.7   |                   | 28.4                    | % |
| Asset-backed securities                          | 812.8   | AA                | 9.0                     | % |
| Other invested assets:                           |   |                   |                         |   |
| Private equity                                   | 566.4   | N/A               | 6.2                     | % |
| Hedge funds                                      | 336.4   | N/A               | 3.7                     | % |
| Other private securities                         | 63.9  | N/A               | 0.7                     | % |
| Total other invested assets                      | 966.6   |                   | 10.6                    | % |
| Equities   | 255.2   | N/A               | 2.8                     | % |
| Total investment portfolio                       | \$9,040.3   |                   | 100.0                   | % |

As of March 31, 2017, we held \$6.5 billion of fixed income securities. Of those assets, approximately 92.2% were rated investment grade (Baa3/BBB- or higher) with the remaining 7.8% rated in the below investment grade category. As of March 31, 2017, the average credit quality of the fixed maturity portfolios was rated AA- by Standard & Poor’s. Our agency pass-through mortgage-backed securities are exposed to prepayment risk, which occurs when holders of individual mortgages increase the frequency with which they prepay the outstanding principal before the maturity date to refinance at a lower interest rate. Given the proportion that these securities comprise of the overall portfolio, and the current interest rate environment and condition of the credit market, prepayment risk is not considered significant at this time.

Our non-agency commercial mortgage-backed securities are subject to the risk of non-payment due to increased levels of delinquencies, defaults and losses on commercial loans that cumulatively create shortfalls beyond the level of subordination in our specific securities.

As of March 31, 2017, we held investments in “other invested assets” with a carrying value of \$966.6 million. Included in other invested assets are private equity funds, hedge funds and other private securities. Investments in these types of assets involve certain risks related to, among other things, the illiquid nature of the fund shares, the limited operating history of these investments, as well as risks associated with the strategies employed by the managers of these investments. The funds’ objectives are generally to seek attractive long-term returns with lower volatility by investing in a range of diversified investment strategies. As our reserves and capital continue to build, we may consider additional investments in these or other alternative investments.

The following table shows our direct investment exposure across each major geographical region that was included within “fixed maturity investments trading, at fair value” and “equity securities trading, at fair value” in the consolidated balance

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sheets as of March 31, 2017.

|                      | March 31, 2017   |            | Corporate  | Equity     | Total      |
|----------------------|------------------|------------|------------|------------|------------|
|                      | Sovereign and    | Structured | Bonds      | Securities | Exposure   |
|                      | Sovereign        | Products   |            |            |            |
|                      | Guaranteed       |            |            |            |            |
|                      | (\$ in millions) |            |            |            |            |
| Africa               | \$—              | \$—        | \$—        | \$ 0.5     | \$ 0.5     |
| Asia and Middle East | 305.5            | —          | 105.5      | 32.3       | 443.3      |
| Australia            | 89.9             | —          | 35.0       | 0.4        | 125.3      |
| Europe               | 72.0             | 1.3        | 402.4      | 70.7       | 546.4      |
| Latin America        | 2.9              | —          | 27.1       | 1.9        | 31.9       |
| North America        | 1,525.1          | 1,897.6    | 2,008.7    | 149.4      | 5,580.8    |
| Total exposure       | \$ 1,995.4       | \$ 1,898.9 | \$ 2,578.7 | \$ 255.2   | \$ 6,728.2 |

The U.S. dollar is our reporting currency and the functional currency of all of our operating subsidiaries, except for our Hong Kong and Singapore operations. We enter into insurance and reinsurance contracts where the premiums receivable and losses payable are denominated in currencies other than the U.S. dollar. In addition, we maintain a portion of our investments and liabilities in currencies other than the U.S. dollar, primarily the Euro, British pound sterling, Swiss franc and Canadian dollar. Receivables in non-U.S. currencies are generally converted into U.S. dollars at the time of receipt. When we incur a liability in a non-U.S. currency, we carry such liability on our books in the original currency. These liabilities are converted from the non-U.S. currency to U.S. dollars at the time of payment. As a result, we have an exposure to foreign currency risk resulting from fluctuations in exchange rates. We utilize a hedging strategy to minimize the potential loss of value caused by currency fluctuations by using foreign currency forward contract derivatives that expire 90 days from purchase.

As of March 31, 2017 and December 31, 2016, approximately 7.3% and 6.8%, respectively, of our total investments and cash and cash equivalents were denominated in currencies other than the U.S. dollar. Of our business written during the three months ended March 31, 2017 and 2016, approximately 19% and 20%, respectively, was written in currencies other than the U.S. dollar.

#### Item 4. Controls and Procedures.

In connection with the preparation of this quarterly report, our management has performed an evaluation, with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”)) as of March 31, 2017. Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by SEC rules and forms and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow for timely decisions regarding required disclosures. Based on their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2017, our Company’s disclosure controls and procedures were effective to ensure that information required to be disclosed in our reports filed under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by SEC rules and forms and accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosures.

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide an absolute assurance that all control issues

and instances of fraud, if any, within our Company have been detected.

No changes were made in our internal controls over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f), during the quarter ended March 31, 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II

## OTHER INFORMATION

## Item 1. Legal Proceedings.

The Company, in common with the insurance industry in general, is subject to litigation and arbitration in the normal course of its business. These legal proceedings generally relate to claims asserted by or against the Company in the ordinary course of insurance or reinsurance operations. Estimated amounts payable under these proceedings are included in the reserve for losses and loss expenses in the Company's consolidated balance sheets. As of March 31, 2017, the Company was not a party to any material legal proceedings arising outside the ordinary course of business that management believes will have a material adverse effect on the Company's results of operations, financial position or cash flow.

## Item 1A. Risk Factors.

Our business is subject to a number of risks, including those identified in Item 1A. of Part I of our 2016 Annual Report on Form 10-K, that could have a material adverse effect on our business, results of operations, financial condition and/or liquidity and that could cause our operating results to vary significantly from period to period. There have been no material changes to the risk factors described in our 2016 Annual Report on Form 10-K. The risks described in our 2016 Annual Report on Form 10-K are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also could have a material adverse effect on our business, results of operations, financial condition and/or liquidity.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(c) The following table summarizes our repurchases of our common shares during the three months ended March 31, 2017:

| Period                | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Dollar Value (or Approximate Dollar Value) of Shares that May Yet be Purchased Under the Plans or Programs |
|-----------------------|----------------------------------|------------------------------|--|--|
| January 1 - 31, 2017  | —                                | \$                           | —  | \$ 400.4 million   |
| February 1 - 28, 2017 | —                                | —                            | —  | 400.4 million  |
| March 1 - 31, 2017    | —                                | —                            | —  | 400.4 million  |
| Total                 | —                                | \$                           | —  | \$ 400.4 million <sup>(1)</sup>  |

At the 2016 Annual Shareholder Meeting held on April 19, 2016, Holdings' shareholders approved a two-year \$500 million share repurchase program. Please see Part I, Item 2 - "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources - Liquidity - Share Repurchases" for more information about our share repurchase program. Share repurchases may be effected from time to time through open market purchases, privately negotiated transactions, tender offers or otherwise.

## Item 3. Defaults Upon Senior Securities.

None.

## Item 4. Mine Safety Disclosures.

Not applicable.

## Item 5. Other Information.

None.



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Item 6. Exhibits.

| Exhibit<br>Number | Description  |
|-------------------|--|
| 3.1(1)            | Articles of Association of Allied World Assurance Company, AG, as amended and restated.  |
| 31.1              | Certification by Chief Executive Officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2              | Certification by Chief Financial Officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1*             | Certification by Chief Executive Officer, as required by Section 906 of the Sarbanes-Oxley Act of 2002.  |
| 32.2*             | Certification by Chief Financial Officer, as required by Section 906 of the Sarbanes-Oxley Act of 2002.  |
| 101.1             | Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of March 31, 2017 and December 31, 2016, (ii) the Consolidated Statements of Operations and Comprehensive Income for the three months ended March 31, 2017 and 2016, (iii) the Consolidated Statements of Shareholders' Equity for the three months ended March 31, 2017 and 2016, (iv) the Consolidated Statements of Cash Flows for the three months ended March 31, 2017 and 2016 and (v) the Notes to the Consolidated Financial Statements. |

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(1) Incorporated herein by reference to Exhibit 3.1 to the Current Report on Form 8-K of Allied World Assurance Company Holdings, AG filed with the SEC on August 2, 2016.

These certifications are being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* (subsections (a) and (b) of Section 1350, chapter 63 of title 18 United States Code) and are not being filed as part of this report.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALLIED WORLD ASSURANCE COMPANY HOLDINGS, AG

Dated: April 26, 2017

By: /s/ Scott A. Carmilani  
Name: Scott A. Carmilani  
Title: President and Chief Executive Officer

Dated: April 26, 2017

By: /s/ Thomas A. Bradley  
Name: Thomas A. Bradley  
Title: Executive Vice President and Chief Financial Officer

Dated: April 26, 2017

By: /s/ Kent W. Ziegler  
Name: Kent W. Ziegler  
Title: Senior Vice President, Finance and Chief Accounting Officer

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EXHIBIT INDEX

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