

NATURES SUNSHINE PRODUCTS INC  
 Form 4  
 November 08, 2004

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
 Expires: January 31, 2005  
 Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 HUGHES EUGENE L

2. Issuer Name and Ticker or Trading Symbol  
 NATURES SUNSHINE PRODUCTS INC [NATR]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
 11/04/2004

Director  10% Owner  
 Officer (give title below)  Other (specify below)

C/O NATURE'S SUNSHINE PRODUCTS, INC., 75 EAST 1700 SOUTH

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

PROVO, UT 84506

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
			Code	V	Amount or Price		
Common Stock	11/04/2002		S		500	D	\$ 15.9 0 D (1) (2)
Common Stock	11/04/2004		M		16,500	A	\$ 8,4848 32,835 D (1) (3)
Common Stock	11/04/2004		S		6,100	D	\$ 15.6 26,735 D (1) (3)
Common Stock	11/04/2004		S		200	D	\$ 15.63 26,535 D (1) (3)
	11/04/2004		S		600	D	\$ 15.65 25,935 D (1) (3)

Edgar Filing: NATURES SUNSHINE PRODUCTS INC - Form 4

Common Stock							
Common Stock	11/04/2004	S	900	D	\$ 15.66	25,035	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	500	D	\$ 15.68	24,535	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	600	D	\$ 15.69	23,935	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	900	D	\$ 15.7	23,035	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	900	D	\$ 15.72	22,135	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	4,500	D	\$ 15.75	17,635	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	400	D	\$ 15.76	17,235	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	100	D	\$ 15.77	17,135	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	700	D	\$ 15.79	16,435	D <u>(1)</u> <u>(3)</u>
Common Stock	11/04/2004	S	100	D	\$ 15.8	16,335	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	M	25,500	A	\$ 8.8333	41,835	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	M	25,000	A	\$ 7.75	66,835	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	S	10,100	D	\$ 15.5	56,735	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	S	4,500	D	\$ 15.54	52,335	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	S	500	D	\$ 15.56	51,735	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	S	200	D	\$ 15.57	51,535	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	S	100	D	\$ 15.58	51,435	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	S	10,000	D	\$ 15.59	41,435	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004	S	19,500	D	\$ 15.6	21,935	D <u>(1)</u> <u>(3)</u>
	11/05/2004	S	2,500	D	\$ 15.61	19,435	D <u>(1)</u> <u>(3)</u>

Edgar Filing: NATURES SUNSHINE PRODUCTS INC - Form 4

Common Stock								
Common Stock	11/05/2004		S	600	D	\$ 15.62	18,835	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004		S	500	D	\$ 15.64	18,335	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004		S	1,600	D	\$ 15.65	16,735	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004		S	100	D	\$ 15.66	16,635	D <u>(1)</u> <u>(3)</u>
Common Stock	11/05/2004		S	100	D	\$ 15.67	16,535	D <u>(1)</u> <u>(3)</u>

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)		
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Option - Right to buy	\$ 8.4848	11/04/2004		M	16,500	12/16/1996	12/16/2004	Common Stock	16,500
Option - Right to buy	\$ 8.3333	11/05/2004		M	25,500	05/15/1997	05/15/2005	Common Stock	25,500
Option - Right to buy	\$ 7.75	11/05/2004		M	25,000	10/19/2002	10/19/2005	Common Stock	25,000

## Reporting Owners

### Relationships

Reporting Owner Name / Address

Reporting Owners

	Director	10% Owner	Officer	Other
HUGHES EUGENE L C/O NATURE'S SUNSHINE PRODUCTS, INC. 75 EAST 1700 SOUTH PROVO, UT 84506	X	X		
HUGHES KRISTINE F C/O NATURE'S SUNSHINE PRODUCTS, INC. 75 EAST 1700 SOUTH PROVO, UT 84606	X	X		

## Signatures

/s/ Eugene L.  
Hughes 11/08/2004

\*\*Signature of Reporting Person Date

/s/ Kristine F.  
Hughes 11/08/2004

\*\*Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- Kristine F. Hughes and Eugene L. Hughes are also the indirect beneficial owners of 1,303,606 shares held in revocable family trusts for
- (1) the benefit of themselves and their children, of which they are trustees, and 101,536 shares allocated to Mr. Hughes' 401(k) plan account. In addition, Kristine Hughes is the indirect beneficial owner of 16,335 shares owned directly by Eugene L. Hughes.
  - (2) Owned directly by Kristine F. Hughes and Indirectly by Eugene L. Hughes, Mrs. Hughes' spouse.
  - (3) Owned directly by Eugene L. Hughes and Indirectly by Kristine F. Hughes, Mr. Hughes' spouse.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.