

Hub Group, Inc.  
Form 8-K  
April 11, 2017

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, DC 20549**

**FORM 8-K**

CURRENT REPORT PURSUANT  
TO SECTION 13 OR 15(D) OF THE  
SECURITIES AND EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported) April 10, 2017

**HUB GROUP, INC.**

(Exact name of registrant as specified in its charter)

**DELAWARE**

(State or Other Jurisdiction of Incorporation)

**0-27754**                      **36-4007085**  
(Commission File Number) (I.R.S. Employer Identification No.)

**2000 Clearwater Drive**

**Oak Brook, Illinois 60523**

(Address, including zip code, of principal executive offices)

**(630) 271-3600**

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**ITEM 7.01 REGULATION FD DISCLOSURE**

On April 10, 2017, Hub Group, Inc. conducted calls with various analysts and investors in response to its press release from earlier that day. In response to questions, management indicated that it expects 2017 capital expenditures to range from \$90 million to \$100 million, projects that gross margin as a percentage of sales will range from 11% to 11.5% for the year, and expects that intermodal volume growth will range from 2% to 5% for the year. The Company also clarified that the expected full-year 2017 diluted earnings per share range disclosed in the press release of \$1.60 to \$1.80 includes \$0.03 per share of one-time costs in the first quarter.

In accordance with General Instruction B.2 of Form 8-K, the information under this heading shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth in such a filing.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**HUB GROUP, INC.**

DATE: April 11, 2017 /s/ Terri A. Pizzuto  
By: Terri A. Pizzuto  
Title: Executive Vice President, Chief Financial Officer  
and Treasurer