

LINDLEY COREY B  
Form 4  
July 05, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

**OMB APPROVAL**

OMB  
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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
LINDLEY COREY B

(Last) (First) (Middle)

C/O NU SKIN ENTERPRISES,  
INC., 75 WEST CENTER STREET

(Street)

PROVO, UT 84601

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
NU SKIN ENTERPRISES INC  
[NUS]

3. Date of Earliest Transaction  
(Month/Day/Year)  
07/01/2005

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_ 10% Owner  
\_\_X\_\_ Officer (give title below) \_\_\_\_ Other (specify below)  
Executive Vice President

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
\_\_X\_\_ Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired<br>or Disposed of (D)<br>(Instr. 3, 4 and 5)<br><br>(A)<br>or<br>(D) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------|
|                                       |                                         |                                                             | Code                                    | V                                                                                           | Amount                                                                                                             |                                                                      | Price                                                             |
| Class A<br>Common<br>Stock            | 07/01/2005                              |                                                             | M                                       |                                                                                             | 10,000                                                                                                             | A                                                                    | \$ 8.19 22,000                                                    |
| Class A<br>Common<br>Stock            | 07/01/2005                              |                                                             | S <sup>(1)</sup>                        |                                                                                             | 10,000                                                                                                             | D                                                                    | \$ 23.75 12,000 <sup>(2)</sup>                                    |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of  
information contained in this form are not  
required to respond unless the form  
displays a currently valid OMB control**

SEC 1474  
(9-02)

number.

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
*(e.g., puts, calls, warrants, options, convertible securities)*

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)             | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5. Number of<br>Derivative<br>Securities<br>Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) | 7. Title and Amount<br>Underlying Securities<br>(Instr. 3 and 4) |
|-----------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|------------------------------------------------------------------|
|                                                                 |                                                                       |                                         |                                                             | Code                                    | V (A) (D)                                                                                                    | Date Exercisable<br>Expiration<br>Date                         | Title<br>Amount<br>Number<br>Shares                              |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(3)</sup> | \$ 13.91                                                              |                                         |                                                             |                                         |                                                                                                              | 08/21/1999 <sup>(4)</sup> 08/21/2008                           | Class A<br>Common<br>Stock 20,0                                  |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(3)</sup> | \$ 12.94                                                              |                                         |                                                             |                                         |                                                                                                              | 08/31/2000 <sup>(4)</sup> 08/31/2009                           | Class A<br>Common<br>Stock 40,0                                  |
| Employee<br>Stock<br>Option<br>(right to<br>buy)                | \$ 8.19                                                               | 07/01/2005                              |                                                             | M                                       | 10,000                                                                                                       | 02/07/2001 <sup>(4)</sup> 02/07/2010                           | Class A<br>Common<br>Stock 10,0                                  |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(3)</sup> | \$ 6.56                                                               |                                         |                                                             |                                         |                                                                                                              | 08/31/2001 <sup>(4)</sup> 08/31/2010                           | Class A<br>Common<br>Stock 8,7                                   |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(3)</sup> | \$ 8.2                                                                |                                         |                                                             |                                         |                                                                                                              | 02/28/2002 <sup>(4)</sup> 02/28/2011                           | Class A<br>Common<br>Stock 17,5                                  |
| Employee<br>Stock<br>Option<br>(right to<br>buy) <sup>(3)</sup> | \$ 20.875                                                             |                                         |                                                             |                                         |                                                                                                              | 10/20/1998 <sup>(4)</sup> 10/20/2007                           | Class A<br>Common<br>Stock 26,0                                  |
| Employee<br>Stock<br>Option                                     | \$ 6.85                                                               |                                         |                                                             |                                         |                                                                                                              | 08/31/2002 <sup>(4)</sup> 08/31/2011                           | Class A<br>Common<br>Stock 8,7                                   |

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 8.99

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 12

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 9.04

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 11.5

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 16.95

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 19.15

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 26.13

(right to  
buy) <sup>(3)</sup>Employee  
Stock

Option \$ 22.33

(right to  
buy) <sup>(3)</sup>03/01/2003<sup>(4)</sup>

03/01/2012

Class A  
Common  
Stock

17,5

09/03/2003<sup>(4)</sup>

09/03/2012

Class A  
Common  
Stock

17,5

03/10/2004<sup>(4)</sup>

03/10/2013

Class A  
Common  
Stock

17,5

09/02/2004<sup>(4)</sup>

09/02/2013

Class A  
Common  
Stock

17,5

12/31/2004<sup>(4)</sup>

12/31/2014

Class A  
Common  
Stock

100,

02/27/2005<sup>(4)</sup>

02/27/2014

Class A  
Common  
Stock

17,5

09/01/2005<sup>(4)</sup>

09/01/2014

Class A  
Common  
Stock

17,5

02/28/2006<sup>(4)</sup>

02/28/2015

Class A  
Common  
Stock

17,5

## Reporting Owners

Reporting Owner Name / Address

Relationships

Reporting Owners

## Edgar Filing: LINDLEY COREY B - Form 4

Director   10% Owner   Officer

Other

LINDLEY COREY B  
C/O NU SKIN ENTERPRISES, INC.  
75 WEST CENTER STREET  
PROVO, UT 84601

Executive Vice President

## Signatures

D. Matthew Dorny as Attorney-in-Fact for Corey B.  
Lindley

07/05/2005

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Sale pursuant to a 10b5-1 plan adopted by the Reporting Person.
- (2) Represents number of shares beneficially owned as of July 1, 2005.
- (3) Previously reported.
- (4) Becomes exercisable in four equal annual installments beginning on the date indicated.
- (5) Price not applicable.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.  
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