KOOKMIN BANK Form 6-K March 30, 2004 Table of Contents

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of March 2004

#### **Kookmin Bank**

(Translation of registrant s name into English)

9-1, 2-Ga, Namdaemun-Ro, Jung-Gu, Seoul, Korea 100-703

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

*Note:* Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

*Note:* Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submission to furnish a report or other document that the registration foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), or under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant s security holders, and if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes " No x

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## **Summary of 2003 Business Report**

On March 30, 2004, Kookmin Bank filed its business report for the fiscal year of 2003 (the Business Report ) with the Financial Supervisory Commission of Korea pursuant to the Securities and Exchange Act of Korea. This is the summary of Business Report translated into English.

All references to Kookmin Bank mean Kookmin Bank on a non-consolidated basis, and all references to we, us or the Bank mean Kookmin Bank and, as the context may require, its subsidiaries. Kookmin Bank means a new entity established by a business combination with former Kookmin Bank and H&CB dated on October 31, 2001. Sometimes we refer it to New Kookmin Bank. On the other hand, we use the Former Kookmin Bank for the name of the former Kookmin Bank, which had been another entity before it merged with H&CB.

We were formed through a business combination between the Former Kookmin Bank and H&CB, which formed a new corporation named Kookmin Bank effective November 1, 2001. Accordingly, financial information in this Business Report since the merger date reflects the impact of the merger. Under generally accepted accounting principles in Korea, the Former Kookmin Bank is deemed the accounting acquirer of H&CB in the consolidation, and we have accounted for the acquisition using the purchase method of accounting. However, trust accounts are not accounted by the purchase method accounting according to the Korean Financial Supervisory Service s guidelines.

All references to Won or W in this document are to the currency of the Republic of Korea.

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#### 1. Introduction to the Bank

#### 1.1. Business Purposes

The business purpose of the Bank is to engage in the following business activities:

- n The banking business as prescribed by the Bank Act,
- n The trust business as prescribed by the Banking Trust Act,
- n The credit card business as prescribed by the Non-Banking Financing Act and
- n The other businesses permitted by the Bank Act or other relevant Korea laws and regulations

#### 1.2. History

- November 1, 2001
   Incorporated and Listed on the New York Stock Exchange
- n November 9, 2001 Listed on the Korea Stock Exchange
- September 23, 2002
   Integrated two brand operations onto a single information technology platform
- n December 4, 2002 Entered into a strategic alliance agreement with ING Bank N.V., which replaced the prior investment agreement with H&CB
- May 30, 2003
   Entered into a merger agreement with Kookmin Credit Card, one of our major subsidiaries, and officially submitted Merger
   Statement to Financial Supervisory Service
- n September 30, 2003 Completed small-scale merger with Kookmin Credit Card
- n December 16, 2003 Completed strategic investment in Bank Internasional Indonesia (BII) through the Consortium of Sorak Financial Holdings, and acquired 25% stake of BII
- n December 19, 2003

Fully privatized through the entire disposition of Korean government s stake in Kookmin Bank

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#### 1.3. Capital Structure

#### 1.3.1. Common Shares

Kookmin Bank has authority to issue a total of 1,000,000,000 shares of capital stock according to its Articles of Incorporation. Kookmin Bank s Articles of Incorporation also provide that it is authorized to issue shares of preferred stock up to one-half of all of the issued and outstanding shares of common stock. On completion of the merger between Former Kookmin Bank and H&CB, Kookmin Bank issued 299,697,462 common shares.

Upon the resolution of shareholders meeting held on March 22, 2002, Kookmin Bank issued additional 17,979,954 common shares in connection with stock dividend of 6 percent.

On November 25, 2002 Goldman Sachs Capital Koryo, L.P. converted all of its convertible bonds into common shares. According to this conversion on November 30, 2002, Kookmin Bank issued 10,581,269 common shares and distributed them to Goldman Sachs Capital Koryo, L.P.

With regard to the Merger between Kookmin Bank and Kookmin Credit Card on September 30, 2003, Kookmin Bank issued additional 8,120,431 shares on October 1, 2003. Accordingly, total 336,379,116 shares were issued with total 1,681,896 million Won of paid-in capital.

#### 1.3.2. Treasury Stock

The following table shows the acquisition and disposition of our treasury stock as of December 31, 2003.

(Unit: in thousands of Won unless otherwise indicated)

Date	Transaction	Number of share	Acquisition/ Disposition amount	Average cost per one share (Won)
November 15, 2001	Acquisition of fractional shares in the course of the merger	41,548	1,794,885	43,200
December 24, 2001	Disposition due to exercise of stock option by a grantee	10,000	432,003	43,200
April 3, 2002	Acquisition of fractional shares due to stock dividend	36,089	2,071,557	57,400
May 14, 2002	Disposition pursuant to the Bank Act of Korea	31,548	1,601,944	50,788
July 30 ~ October 23, 2002	Acquisition pursuant to the Securities and Exchange Act of Korea	3,000,000	147,632,489	49,210
December 24, 2002	Disposition due to exercise of stock option by a grantee	10,000	492,294	49,229
January 15, 2003	Disposition due to exercise of stock option by a grantee	10,000	492,294	49,229
September 4 ~ 9, 2003	Acquisition pursuant to the Securities and Exchange Act of Korea	650,000	29,094,064	44,760
October 16, 2003	Acquisition of fractional shares due to the Merger with Kookmin Credit Card	5,095	214,254	42,050

October 27, 2003	Disposition due to exercise of stock option by a grantee	62,961	3,049,075	48,428
November 3, 2003	Disposition due to exercise of stock option by a grantee	5,000	242,140	48,428
December 1, 2003	Disposition due to exercise of stock option by a grantee	9,061	438,806	48,428
December 10, 2003	Disposition due to exercise of stock option by a grantee	1,300	62,956	48,428
December 17, 2003	Acquisition from the sale of Korean government shares of the Bank	27,423,761	1,198,568,158	43,700
December 26, 2003	Disposition due to contribution to ESOP account	1,000,000	44,252,000	44,252
Total		30,016,623	1,328,311,895	

## 1.3.3. Stock Option

The following table is the breakdown of stock options Kookmin Bank has granted to the directors and employees.

(As of February 9. 2004, Units: in Won, shares)

			Exercise period		Exercise	Number of granted	Number of exercised	Number of exercisable
Grant date	Name of the grantee	Position when granted	From	То	price	options*	options	options
31-Oct-98	Jung Tae Kim	Chairman, President&CEO	01-Nov-01	31-Oct-04	5,000	400,000	390,000	10,000
27-Feb-99	Choul Ju Lee	Auditor&Executive Director	28-Feb-02	27-Feb-05	13,900	30,000	30,000	0
27-Feb-99	Seung Dong Kim	Executive Vice President	28-Feb-02	27-Feb-05	13,900	20,054	20,054	0
27-Feb-99	Young Jo Joo	Executive Vice President	28-Feb-02	27-Feb-05	13,900	30,000	30,000	0
27-Feb-99	Seok Il Cho	Executive Vice President	28-Feb-02	27-Feb-05	13,900	20,054	20,054	0
27-Feb-99	Hong Shik Chung	Executive Vice President	28-Feb-02	27-Feb-05	13,900	20,000	20,000	0
27-Feb-99	Bong Hwan Cho	Executive Vice President	28-Feb-02	27-Feb-05	13,900	30,000	30,000	0
27-Feb-99	Sun Joo Kim	Executive Vice President	28-Feb-02	27-Feb-05	13,900	10,000	10,000	0
27-Feb-99	Je Hyung Jo	Executive Vice President	28-Feb-02	27-Feb-05	13,900	30,000	30,000	0
27-Feb-99	Ho Gi Baek	Executive Vice President	28-Feb-02	27-Feb-05	13,900	20,000	20,000	0
27-Feb-99	Bruce G. Willison	Non Executive Director	28-Feb-02	27-Feb-05	13,900	10,000	10,000	0
28-Feb-00	Jan Op de Beeck	Director&Executive Vice President	01-Mar-03	28-Feb-06	27,600	22,490	0	22,490
28-Feb-00	Sung Chul Kim	Executive Vice President	01-Mar-03	28-Feb-06	27,600	30,000	0	30,000
28-Feb-00	Woo Jung Lee	Executive Vice President	01-Mar-03	28-Feb-06	27,600	30,000	0	30,000
28-Feb-00	Kuk Ju Kwon	Non Executive Director	01-Mar-03	28-Feb-06	27,600	4,800	0	4,800
28-Feb-00	Sun Jin Kim	Non Executive Director	01-Mar-03	28-Feb-06	27,600	7,000	1,100	5,900
28-Feb-00	Joon Park	Non Executive Director	01-Mar-03	28-Feb-06	27,600	4,800	0	4,800
28-Feb-00	Moon Soul Chung	Non Executive Director	01-Mar-03	28-Feb-06	27,600	7,000	0	7,000
28-Feb-00	Ju Hyun Yoon	Non Executive Director	01-Mar-03	28-Feb-06	27,600	4,800	0	4,800
28-Feb-00	Heung Hoon Chang	Non Executive Director	01-Mar-03	28-Feb-06	27,600	2,486	0	2,486
28-Feb-00	In Joon Kang	Non Executive Director	01-Mar-03	28-Feb-06	27,600	2,486	0	2,486
28-Feb-00	Sung Hee Jwa	Non Executive Director	01-Mar-03	28-Feb-06	27,600	4,800	0	4,800
28-Feb-00	Seung Woo Nam	Non Executive Director	01-Mar-03	28-Feb-06	27,600	1,928	0	1,928
28-Feb-00	Woon Youl Choi	Non Executive Director	01-Mar-03	28-Feb-06	27,600	4,909	4,909	0
28-Feb-00	Kyung Hee Yoon	Non Executive Director	01-Mar-03	28-Feb-06	27,600	7,000	0	7,000
28-Feb-00	Sung Cheon Hong	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	6,821	0	6,821
28-Feb-00	Mi Ro Yoon	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	3,333	0	3,333
28-Feb-00	Hak Dong Shin	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	6,821	0	6,821
28-Feb-00	Hak Yeon Jeong	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	10,000	0	10,000
28-Feb-00	Jeong Yeong Kim	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	10,000	5,000	5,000
28-Feb-00	Jong Whan Byun	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	10,000	5,000	5,000
28-Feb-00	Sam Young Lee	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	6,821	0	6,821
28-Feb-00	Won Ki Kim	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	6,821	0	6,821
28-Feb-00	Bang Yeoul Kim	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	3,333	3,333	0
28-Feb-00	Byung Man Lim	Head of Regional Head Office	01-Mar-03	28-Feb-06	27,600	3,333	0	3,333

<sup>\*</sup> Some numbers of the granted options have been adjusted due to the merger and the early retirement of the grantees

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			Exercise period		Exercise period		Evonoico	Number of	Number of exercised	Number of exercisable
Grant date	Name of the grantee	Position when granted	From	То	Exercise price	granted options*	options	options		
24-Mar-01	Young Il Kim	Executive Vice President	25-Mar-04	24-Mar-07	25,100	30,000	0	30,000		
24-Mar-01	Jong In Park	Executive Vice President	25-Mar-04	24-Mar-07	25,100	19,333	0	19,333		
24-Mar-01	Won Bae Yoon	Non Executive Director	25-Mar-04	24-Mar-07	25,100	2,318	0	2,318		
24-Mar-01	Jae Kyu Lee	Non Executive Director	25-Mar-04	24-Mar-07	25,100	2,318	0	2,318		
24-Mar-01	Chul Soo Ahn	Non Executive Director	25-Mar-04	24-Mar-07	25,100	1,916	0	1,916		
24-Mar-01	Jae Han Kim	Head of Regional Head Office	25-Mar-04	24-Mar-07	25,100	6,608	0	6,608		
24-Mar-01	Jong Ok Na	Head of Regional Head Office	25-Mar-04	24-Mar-07	25,100	6,608	0	6,608		
24-Mar-01	Kyu Ho Lee	Head of Regional Head Office	25-Mar-04	24-Mar-07	25,100	3,275	0	3,275		
18-Mar-00	Sang Hoon Kim	Chairman&CEO	19-Mar-03	18-Mar-05	23,469	41,460	1,300	40,160		
18-Mar-00	Jong Min Lee	Auditor&Executive Director	19-Mar-03	18-Mar-05	23,469	14,807	14,807	0		
18-Mar-00	Se Jong Oh	Non Executive Director	19-Mar-03	18-Mar-05	23,469	2,961	0	2,961		
18-Mar-00	In Kie Kim	Non Executive Director	19-Mar-03	18-Mar-05	23,469	2,961	0	2,961		
18-Mar-00	Ji Hong Kim	Non Executive Director	19-Mar-03	18-Mar-05	23,469	2,961	2,961	0		
18-Mar-00	Jin Ho Hwang	Non Executive Director	19-Mar-03	18-Mar-05	23,469	2,961	0	2,961		
18-Mar-00	Hyung Jin Chang	Non Executive Director	19-Mar-03	18-Mar-05	23,469	2,961	2,961	0		
18-Mar-00	Ik Rae Kim	Non Executive Director	19-Mar-03	18-Mar-05	23,469	2,961	2,961	0		
18-Mar-00	Bong Ho Paick	Non Executive Director	19-Mar-03	18-Mar-05	23,469	2,961	0	2,961		
18-Mar-00	Bock Woan Kim	Executive Vice President	19-Mar-03	18-Mar-05	23,469	11,845	0	11,845		
18-Mar-00	Yoo Hwan Kim	Executive Vice President	19-Mar-03	18-Mar-05	23,469	11,845	0	11,845		
18-Mar-00	Duk Hyun Kim	Executive Vice President	19-Mar-03	18-Mar-05	23,469	11,845	0	11,845		
15-Mar-01	Sang Hoon Kim	Chairman&CEO	16-Mar-04	15-Mar-09	28,027	29,614	0	29,614		
15-Mar-01	Jong Min Lee	Auditor&Executive Director	16-Mar-04	15-Mar-09	28,027	14,807	0	14,807		
15-Mar-01	In Kie Kim	Non Executive Director	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Hyung Jin Chang	Non Executive Director	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Ji Hong Kim	Non Executive Director	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Bong Ho Paick	Non Executive Director	16-Mar-04	15-Mar-09	28,027	1,870	0	1,870		
15-Mar-01	Ik Rae Kim	Non Executive Director	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Seung Heon Han	Non Executive Director	16-Mar-04	15-Mar-09	28,027	1,870	0	1,870		
15-Mar-01	Young Seok Kim	Non Executive Director	16-Mar-04	15-Mar-09	28,027	1,870	0	1,870		
15-Mar-01	Se Woong Lee	Non Executive Director	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Chang Ki Min	Non Executive Director	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Bock Woan Kim	Executive Vice President	16-Mar-04	15-Mar-09	28,027	11,845	0	11,845		
15-Mar-01	Yoo Hwan Kim	Executive Vice President	16-Mar-04	15-Mar-09	28,027	11,845	0	11,845		
15-Mar-01	Duk Hyun Kim	Executive Vice President	16-Mar-04	15-Mar-09	28,027	11,845	0	11,845		
15-Mar-01	Yoon Ok Hyun	Executive Vice President	16-Mar-04	15-Mar-09	28,027	11,845	0	11,845		
15-Mar-01	Tai Gon Kim	Executive Vice President	16-Mar-04	15-Mar-09	28,027	11,845	0	11,845		
15-Mar-01	Byung Sang Kim	Executive Vice President	16-Mar-04	15-Mar-09	28,027	11,845	0	11,845		
15-Mar-01	Byung Jin Kim	Executive Vice President	16-Mar-04	15-Mar-09	28,027	11,845	0	11,845		
15-Mar-01	Ji Han Koo	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Dong Soon Park	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Hoo Sang Chang	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Sang Hoon Lee	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Jae In Suh	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Sung Hyun Chung	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Jong Hwa Lee	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Sang Won Lee	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		

			Exercise period		Exercise period		Exercise	Number of granted	Number of exercised	Number of exercisable
Grant date	Name of the grantee	Position when granted	From	То	price	options*	options	options		
15-Mar-01	Joon Sup Chang	Head of Regional Head Office	16-Mar-04	15-Mar-09	28,027	2,961	0	2,961		
15-Mar-01	Dong Shin Yang	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Jae Kyung Lee	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Yeon Kun Chung	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Young No Lee	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Ki Taek Hong	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Soon Do Park	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Joon Ho Park	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Yang Jin Kim	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Kwang Dae Park	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Sung Wan Choi	General Manager	16-Mar-04	15-Mar-09	28,027	370	0	370		
15-Mar-01	Jung Haeng Lee	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	An Seok Cho	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Sang Cheol Lee	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Tae Joo Yoon	General Manager	16-Mar-04	15-Mar-09	28,027	10	0	10		
15-Mar-01	Young Man Lee	General Manager	16-Mar-04	15-Mar-09	28,027	520	0	520		
15-Mar-01	Young Soo Kim	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Jong Young Yoon	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Jae Hong Yoo	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Chang Hwan Bae	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Si An Heo	General Manager	16-Mar-04	15-Mar-09	28,027	370	0	370		
15-Mar-01	Seok Won Choi	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Gil Ho Seo	General Manager	16-Mar-04	15-Mar-09	28,027	370	0	370		
15-Mar-01	Young Soo Shin	General Manager	16-Mar-04	15-Mar-09	28,027	370	0	370		
15-Mar-01	Joon Bo Cho	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Ki Youl Seo	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Byung Doo Ahn	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Kook Shin Kang	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	In Gyu Choi	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Hyung Young Lee	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Young Rok Han	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Hye Young Kim	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Ki Hyun Kim	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Sung Shin Cho	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Young Mo Lee	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Jong Ik Kim	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Kwang Mook Park	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Yong Seung Lee	General Manager	16-Mar-04	15-Mar-09	28,027	592	0	592		
15-Mar-01	Sung Gil Lee	General Manager	16-Mar-04	15-Mar-09	28,027	370	0	370		
16-Nov-01	Jung Tae Kim	President&CEO	17-Nov-04	16-Nov-09	$X^1$	500,000	0	500,000		
16-Nov-01	Jung Tae Kim	President&CEO	17-Nov-04	16-Nov-09		$200,000^2$	0	200,000		

<sup>1.</sup> Exercise price = 51,200 Won x (1 + the increase rate of KOSPI Banking Industry Index x 0.4) / 100. The increase rate of KOSPI Banking Industry Index = (KOSPI Banking Industry Index as of the starting date of exercise period 207.25) / 207.25 x 100.

<sup>2.</sup> Conditional options up to 200,000: Additional shares shall be granted if the average closing price of Kookmin Bank's stock from August 17, 2004 to November 16, 2004 (or for the three months prior to his resignation, if he resigns earlier than his original tenure) is higher than the stock prices of any other bank listed on the Korea Stock Exchange. The number of options to be granted shall be based on total score, which calculated by the earned total scores of both ROE and market capitalization on November 17, 2004 (or on the date of his resignation, if he resigns earlier than his original tenure). The additional shares will not be exercisable if the CEO works less than 18

months or the earned total score is less than 80 points.

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			Exercise period		Exercise	Number of granted	Number of exercised	Number of exercisable
Grant date	Name of the grantee	Position when granted	From	То	price	options*	options	options
16-Nov-01	Sang Hoon Kim	Chairman	17-Nov-04	16-Nov-09		150,000	0	150,000
22-Mar-02	Choul Ju Lee	Auditor&Executive Director	23-Mar-05	22-Mar-10		9,963	0	9,963
22-Mar-02	Henry Cornell	Non Executive Director	23-Mar-05	22-Mar-10		3,321	0	3,321
22-Mar-02	Keun Shik Oh	Non Executive Director	23-Mar-05	22-Mar-10		3,321	0	3,321
22-Mar-02	Dong Soo Chung	Non Executive Director	23-Mar-05	22-Mar-10		10,000	0	10,000
22-Mar-02	Ji Hong Kim	Non Executive Director	23-Mar-05	22-Mar-10	$Y^1$	3,321	0	3,321
22-Mar-02	Timothy Hartman	Non Executive Director	23-Mar-05	22-Mar-10		3,321	0	3,321
22-Mar-02	Sun Jin Kim	Non Executive Director	23-Mar-05	22-Mar-10		3,000	0	3,000
22-Mar-02	Moon Soul Chung	Non Executive Director	23-Mar-05	22-Mar-10		3,000	0	3,000
22-Mar-02	Kyung Hee Yoon	Non Executive Director	23-Mar-05	22-Mar-10		3,000	0	3,000
22-Mar-02	Jong Kyoo Yoon	Executive Vice President	23-Mar-05	22-Mar-10	57,100	30,000	0	30,000
22-Mar-02	Bong Hwan Cho	Executive Vice President	23-Mar-05	22-Mar-10	57,100	9,498	0	9,498
22-Mar-02	Bum Soo Choi	Executive Vice President	23-Mar-05	22-Mar-10	57,100	13,339	0	13,339
22-Mar-02	Bock Woan Kim	Executive Vice President	23-Mar-05	22-Mar-10	57,100	13,339	0	13,339
22-Mar-02	Ki Taek Hong	Executive Vice President	23-Mar-05	22-Mar-10	57,100	19,525	0	19,525
22-Mar-02	Sung Hyun Chung	Executive Vice President	23-Mar-05	22-Mar-10	57,100	19,525	0	19,525
22-Mar-02	Ki Sup Shin	Executive Vice President	23-Mar-05	22-Mar-10	57,100	30,000	0	30,000
22-Mar-02	Seong Kyu Lee	Executive Vice President	23-Mar-05	22-Mar-10	57,100	30,000	0	30,000
22-Mar-02	Byung Sang Kim	Executive Vice President	23-Mar-05	22-Mar-10	57,100	9,498	0	9,498
22-Mar-02	Jong Young Yoon	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	15,000	0	15,000
22-Mar-02	Jae Il Song	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	9,762	0	9,762
22-Mar-02	Hyung Goo Shim	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	15,000	0	15,000
22-Mar-02	Jung Haeng Lee	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	9,762	0	9,762
22-Mar-02	Joon Sup Chang	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	9,762	0	9,762
22-Mar-02	Young No Lee	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	15,000	0	15,000
22-Mar-02	Dong Soon Park	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	5,000	0	5,000
22-Mar-02	Sung Bin Kim	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	9,762	0	9,762
22-Mar-02	Sung Bok Park	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	15,000	0	15,000
22-Mar-02	Yeon Kun Chung	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	15,000	0	15,000
22-Mar-02	Mahn Soo Song	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	9,762	0	9,762
22-Mar-02	Jeong Yeon Kim	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	5,000	0	5,000
22-Mar-02	Hak Yeon Jeong	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	5,000	0	5,000
22-Mar-02	Jong Whan Byun	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	5,000	0	5,000
22-Mar-02	Jae Han Kim	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	2,500	0	2,500

1. Exercise price = 57,100 Won x (1 + the increase rate of KOSPI Banking Industry Index x 0.4). The increase rate of KOSPI Banking Industry Index = (KOSPI Banking Industry Index as of the starting date of exercise period KOSPI Banking Industry Index as of the grant date) / KOSPI Banking Industry Index as of the grant date.

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			Exercise period		Evonoico	Number of	Number of	Number of exercisable
Grant date	Name of the grantee	Position when granted	From	То	Exercise price	granted options*	exercised options	options
22-Mar-02	Jong Ok Na	Head of Regional Head Office	23-Mar-05	22-Mar-10	57,100	2,500	0	2,500
26-Jul-02	Donald H. MacKenzie	Executive Vice President	27-Jul-05	26-Jul-10	58,800	30,000	0	30,000
21-Mar-03	Sung Nam Lee	Auditor & Executive Director	22-Mar-06	21-Mar-11		30,000	0	30,000
21-Mar-03	Moon Soul Chung	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Sun Jin Kim	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Richard Elliott Lint	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Kyung Hee Yoon	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Seoung Woo Nam	Non Executive director	22-Mar-06	21-Mar-11	$\mathbf{Y}^{1}$	10,000	0	10,000
21-Mar-03	Suk Yong Cha	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Bernard S. Black	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Ki Hong Kim	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Eun Joo Park	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Cheol Soo Ahn	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Kyung Bae Suh	Non Executive director	22-Mar-06	21-Mar-11		10,000	0	10,000
21-Mar-03	Sung Chul Kim	Executive Vice President	22-Mar-06	21-Mar-11	35,500	9,443	0	9,443
21-Mar-03	Woo Jung Lee	Executive Vice President	22-Mar-06	21-Mar-11	35,500	9,443	0	9,443
21-Mar-03	See Young Lee	Executive Vice President	22-Mar-06	21-Mar-11	35,000	7,024	0	7,024
21-Mar-03	Won Suk Oh	Head of Regional Head Office	22-Mar-06	21-Mar-11	35,500	15,000	0	15,000
21-Mar-03	Sung Dae Min	Head of Regional Head Office	22-Mar-06	21-Mar-11	35,500	15,000	0	15,000
21-Mar-03	Kyung Jae Cheong	Head of Regional Head Office	22-Mar-06	21-Mar-11	35,500	15,000	0	15,000
21-Mar-03	Choul Hee Kim	Head of Regional Head Office	22-Mar-06	21-Mar-11	35,500	15,000	0	15,000
21-Mar-03	In Do Lee	Head of Regional Head Office	22-Mar-06	21-Mar-11	35,000	15,000	0	15,000
21-Mar-03	Maeng Su Yang	Head of Regional Head Office	22-Mar-06	21-Mar-11	35,500	15,000	0	15,000
27-Aug-03	Jin Baek Cheong	Executive Vice President	28-Aug-03	27-Aug-11	40,500	5,091	0	5,091
22-Mar-01	Han Kyoung Lee <sup>3</sup>	Former KCC Officer	23-Mar-04	22-Mar-11	71,538	6,644	0	6,644

22-Mar-01	Jun Chae Song	Former KCC Officer	23-Mar-04	22-Mar-11	71,538	6,644	0	6,644
22-Mar-01	Cheol Ho Kim	Former KCC Officer	23-Mar-04	22-Mar-11	71,538	4,429	0	4,429
22-Mar-01	Myoung Woo Lee	Former KCC Officer	23-Mar-04	22-Mar-11	71,538	4,429	0	4,429
	-							
29-Mar-02	Boung Hak Kim	Former KCC Officer	30-Mar-04	29-Mar-11	$Y^2$	3,330	0	3,330
29-Mar-02	Sun Lee	Former KCC Officer	30-Mar-04	29-Mar-11		3,330	0	3,330

Exercise price = 35,500Won x (1 + the increase rate of KOSPI Banking Industry Index x 0.4). The increase rate of KOSPI Banking Industry Index = (KOSPI Banking Industry Index as of the starting date of exercise period KOSPI Banking Industry Index as of the grant date) / KOSPI Banking Industry Index as of the grant date.

The increase rate of Comparative Industry Index = (B-A)/A

A: KOSPI as of the grant date x 0.5 + KOSPI Banking Industry Index as of the grant date x 0.5

B: KOSPI as of the exercise date x 0.5 + KOSPI Banking Industry Index as of the exercise date x 0.5

The 7 people in the above stock option table were granted Kookmin Bank stock option retroactively on the indicated dates. Those were originally granted by Kookmin Credit Card(KCC) when they were in office, and due to the Merger between Kookmin Bank and Kookmin Credit Card, those options were converted into stock options of the Bank.

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Exercise price = 129,100 Won x (1 + the increase rate of Comparative Industry Index x 0.4). If negative index produced, the factor is not to be considered.

			Exercise period		Exercise period			Number of	Number of	Number of
Grant date	Name of the grantee	Position when granted	From	То	Exercise price	granted options*	exercised options	exercisable options		
29-Mar-02	Jang Ok Kim	Former KCC Officer	30-Mar-04	29-Mar-11		3,330	0	3,330		
09-Feb-04	Young Il Kim	Senior Executive Vice President	10-Feb-07	09-Feb-12	46,100	10,000	0	10,000		
09-Feb-04	Jeung Lak Lee	Senior Executive Vice President	10-Feb-07	09-Feb-12	46,100	10,000	0	10,000		
09-Feb-04	Sang Jin Lee	Senior Executive Vice President	10-Feb-07	09-Feb-12	46,100	10,000	0	10,000		
09-Feb-04	Yun Keun Jung	Senior Executive Vice President	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
09-Feb-04	Kuk Shin Kang	Executive Vice President	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
09-Feb-04	Kyung Soo Kang	Executive Vice President	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
09-Feb-04	Yang Jin Kim	Executive Vice President	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
09-Feb-04	Dong Hwan Cho	Executive Vice President	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
09-Feb-04	Dong Suk Kang	Head of Regional Head Offices	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
09-Feb-04	Dae Ok Shin	Head of Regional Head Offices	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000 5,000		
09-Feb-04	Chang Ho Kim	Head of Regional Head Offices	10-Feb-07	09-Feb-12	46,100	5,000	0	2,000		
09-Feb-04	Dal Soo Lee	Head of Regional Head Offices	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
09-Feb-04	Byung Doo Ahn	Head of Regional Head Offices	10-Feb-07	09-Feb-12	46,100	5,000	0	5,000		
		Total				2,828,806	654,440	2,174,366		

#### 1.4. Employee Stock Ownership Plan (ESOP)

	Beginning			Ending			
	balance	Increase	Decrease	balance	Remarks		
Registered common stock		1,000,000		1,000,000	Treasury stocks of Kookmin Bank were transferred to ESOP account on December 26, 2003		
Total		1,000,000		1,000,000			

#### 1.5. Dividend

The following table shows dividend policy and the related information for the last three years. The Board of Directors of Kookmin Bank made a resolution not to pay dividend for the fiscal year of 2003, and shareholders of Kookmin Bank approved of no dividend payout for the year at the general shareholders meeting held on March 23, 2004

(Units: in millions of Won unless indicated otherwise)

	2003	2002	2001
Net (loss) income for the period	(753,348)	1,310,291	740,565
Basic (loss) earnings per share (Won)	(2,311)	$4,123^{1}$	3,706
Maximum amount available for dividend	133,369	$1,192,643^2$	604,984
Total dividend amount		325,232	119,866
Dividend payout ratio (%)		$24.82^3$	16.19
Cash dividend per common share (Won)		1,000	100
Stock dividend per common share (%)			6
Dividend per preferred share (Won)			
Dividend yield ratio (%)		$2.38^{4}$	0.80
Net asset value per common share (Won)	25,672	$30,614^5$	29,742
Ordinary income per common share (Won)	(2,311)	4,123	3,706

- 1. Earnings per share = net income (1,310,291,195,314 Won) / weighted average number of shares (317,786,872 shares)
- 2. Maximum amount available for dividend = retained earnings before appropriations (1,319,970 millions of Won) + transferred from prior years reserves (5,417 millions of Won) appropriated amount pursuant to the relevant rules and regulations (132,744 millions of Won)
- 3. Dividend payout ratio = total dividend amount for common shares (325,232,596,000 Won) / net income (1,310,291,195,314 Won).
- 4. Dividend yield ratio = dividend per share (1,000 Won) / market closing price of December 31, 2002 (42,000 Won)
- 5. Net asset value per common share = total shareholders equity (10,049,396 millions of Won) / total issued shares as of December 31, 2002 (328,258,685 shares).

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# 1.6. Summary of Merger in Year 2003

As of September 30, 2003, Kookmin Bank merged Kookmin Credit Card, its former subsidiary about 74% shares owned. Followings are summarized information with regard to the Merger.

## 1.6.1. Brief Note on Merger Procedures

May 30, 2003	Completed the merger agreement, and officially submitted Merger Statement to FSS.
July 23, 2003	Approved by the board of directors of Kookmin Bank
September 5, 2003	Approved by shareholders meeting of Kookmin Credit Card
September 30, 2003	Completed the merger and integrated into single card business unit.
October 7, 2003	Submitted Merger Completion Report to FSS

#### 1.6.2. Merger Method

		Business	Merger Method
	Entity		
Kookmin Bank (KB)		Banking	KCC is merged into KB
Kookmin Credit Card (KCC)		Credit card	

# 1.6.3. Merger Ratio

	КВ	КСС
Stock Price	31,780 Won	14,078 Won
Merger Ratio (Common Stock)	1	0.442983

# 1.6.4. Changes in Equity-related factors

		Before Merger	After Merger
Number of Stocks Authorized	Common stocks Preferred stocks	1,000,000,000	1,000,000,000
Number of Stocks Issued	Common stocks Preferred stocks	328,258,685	336,379,116
Paid-in capital (million Won)		1,641,293	1,681,896

## 2. Business

## 2.1. Sources and Uses of Fund

# 2.1.1. Sources of Fund

(Unit: in millions of Won)

		December 3	<b>December 31, 2003</b>		<b>December 31, 2002</b>		December 31, 2001	
		Average balance	Interest rate (%)	Average balance	Interest rate (%)	Average balance	Interest rate (%)	
Won currency	Deposits	117,045,837	3.69	113,157,719	4.21	63,743,997	5.53	
•	Certificate of deposit	4,068,327	4.45	2,119,900	4.82	2,022,414	6.10	
	Borrowings	3,625,926	3.89	4,568,873	4.45	3,784,147	4.85	
	Call money	1,315,639	3.93	1,039,249	4.02	403,937	4.11	
	Other	23,311,299	5.91	14,254,281	6.70	9,112,858	7.57	
						<del></del>		
Subtotal		149,367,028	4.06	135,140,022	4.49	79,067,353	5.74	
Foreign currency	Deposits	1,276,952	0.84	1,096,544	1.28	952,701	3.08	
	Borrowings	3,462,883	1.01	2,269,774	2.45	2,018,537	5.47	
	Call money	150,609	1.07	293,151	1.65	223,156	3.67	
	Finance debentures issued	773,840	2.11	1,071,848	3.57	1,430,804	5.68	
	Other	26,491		23,087		15,081		
Subtotal		5,690,775	1.12	4,754,404	2.67	4,640,279	5.32	
Other	Total Shareholders Equity	12,053,112		14,586,550		7,463,687		
	Allowances	98,422		63,039		353,183		
	Other	9,509,283		3,717,379		4,065,899		
Subtotal		21,660,817		18,366,968		11,882,769		
Total		176,718,620	3.47	158,261,394	3.92	95,590,401	5.00	
10111		170,710,020	3.47	130,201,374	3.72	75,570,401	3.00	

# 2.1.2. Uses of Fund

(Unit: in millions of Won)

		<b>December 31, 2003</b>		December 3	<b>December 31, 2002</b>		December 31, 2001	
		Average balance	Interest rate (%)	Average balance	Interest rate (%)	Average balance	Interest rate (%)	
Won currency	Due from banks	165,358	1.37	1,041,865	4.62	1,339,572	5.60	
	Securities	30,069,922	7.26	30,180,305	6.32	23,861,424	6.78	
	Loans	121,725,298	7.10	105,188,481	7.79	53,575,082	8.87	
	Advances for customers	96,547	5.79	91,583	4.35	127,704	3.84	
	Call loan	685,953	3.92	736,571	4.36	1,765,067	4.80	
	Private placement corporate bonds	1,287,623	10.26	1,631,524	7.32	2,065,179	10.32	
	Credit card accounts	6,698,954	10.44	5,719,359	10.25	912,210	17.63	
	Other	298,858		374,718		614,014		
	Allowance for credit losses ( )	1,823,976		1,437,960		1,297,930		
Subtotal		159,204,537	7.41	143,526,446	7.66	82,962,322	8.50	
Foreign currency	Due from banks	612,862	1.33	253,390	1.35	121,994	3.28	
2 3	Securities	1,269,538	5.23	1,302,214	7.97	1,079,359	9.13	
	Loans	2,785,091	3.11	3,216,042	3.39	3,870,853	5.66	
	Call loan	84,803	1.28	188,465	1.98	185,466	4.15	
	Bills bought	1,983,368	1.83	835,356	4.71	1,045,331	7.60	
	Other	12,391		15,739		116,454		
	Allowance for credit losses ( )	132,105		267,194		266,613		
	,							
Subtotal		6,615,948	3.03	5,544,012	4.95	6,152,844	7.11	
Other	Cash	968,815		914,639		530,451		
	Fixed assets held for business	3,210,463		3,126,812		1,462,413		
	Other	6,718,857		5,149,485		4,482,371		
Subtotal		10,898,135		9,190,936		6,475,235		
Total		176,718,620	6.79	158,261,394	7.12	95,590,401	7.83	

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## 2.2. Principal Banking Activities

# 2.2.1. Deposits

The following table shows the average balances of our deposits for the past three years and ending balances as of the dates indicated.

(Unit: in millions of Won)

		<b>December 31, 2003</b>		December 31, 2002		December 31, 2001	
		Average balance	Ending balance	Average balance	Ending balance	Average balance	Ending balance
Deposits in Won	Demand deposits	12,192,971	14,110,288	10,654,651	12,987,742	4,832,281	10,824,005
•	Time & savings deposits	96,668,084	97,616,747	93,347,999	93,630,423	53,496,908	89,080,935
	Mutual installment deposits	6,958,043	7,054,752	8,058,664	7,491,115	6,469,772	8,871,193
	Mutual installment for	, ,	, ,	, ,	, ,	, ,	, ,
	housing	5,161,535	5,423,853	4,463,601	4,872,637	928,398	4,128,489
	Certificates of deposits	4,068,327	6,499,258	2,119,900	3,044,089	2,022,414	1,154,056
	·			<del></del>			
Subtotal		125,048,960	130,704,898	118,644,815	122,026,006	67,749,773	114,058,678
Deposits in foreign	n currency	1,276,952	1,475,374	1,096,544	1,083,647	952,701	1,102,626
	·						
Trust deposits	Money trust	13,064,749	10,278,357	17,214,936	15,356,285	20,375,456	19,739,709
	Property trust	24,512,746	21,453,761	16,783,690	26,852,684	5,409,033	12,559,922
Subtotal		37,577,495	31,732,118	33,998,626	42,208,969	25,784,489	32,299,631
Total		162 002 407	162 012 200	152 720 005	165 219 622	04 496 062	147 460 025
Total		163,903,407	163,912,390	153,739,985	165,318,622	94,486,963	147,460,935

# 2.2.2. Average Deposit per Domestic Branch

The following table shows the average balances of our deposits per domestic branch as of the dates indicated.

(Unit: in millions of Won)

December 31,	December 31,	December 31,
2003	2002	2001

Deposits	119,593	121,137	133,548
Deposits in Won	118,756	120,336	132,320

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# 2.2.3. Average Deposit per Employee

The following table shows the average balances of our deposits per employee as of the dates indicated.

(Unit: in millions of Won)

	December 31, 2003	December 31, 2002	December 31, 2001
Deposits	7,487	7,256	7,243
Deposits in Won	7,434	7,208	7,176

#### 2.2.4. Loan Balances

The following table shows the average balances of our loans for the past three years and ending balances as of the dates indicated.

(Unit: in millions of Won)

	December	December 31, 2003		December 31, 2002		December 31, 2001	
	Average balance	Ending balance	Average balance	Ending balance	Average balance	Ending balance	
Loans in Won	121,705,493	123,715,244	105,117,047	116,472,105	53,498,087	94,698,769	
Loans in foreign currency	4,160,185	4,019,929	3,228,857	4,417,176	3,924,562	4,174,237	
Advances to customers	107,091	89,665	106,380	52,430	244,158	199,831	
Subtotal	125,972,769	127,824,838	108,452,284	120,941,711	57,666,807	99,072,837	
Trust account loans	531,500	489,788	789,614	575,412	2,194,851	1,117,817	
Total	126,504,269	128,314,626	109,241,898	121,517,123	59,861,658	100,190,654	

# 2.2.5. Loan Balances as of December 31, 2003 by Remaining Years to Maturities

(Unit: in millions of Won)

		More than						
		3 years ~						
	Less than 1 year	More than 1 year ~ less than 3 years	less than 5 years	More than 5 years	Total			
Loans in Won	62,666,569	45,553,041	5,291,143	10,204,491	123,715,244			
Loans in foreign currencies	2,461,141	510,478	219,769	828,542	4,019,930			

## 2.2.6. Loan Balances by Uses

The following table shows the banking account balances of our loans in Won by uses as of the dates indicated.

(Unit: in millions of Won)

		December 31, 2003	December 31, 2002	December 31, 2001
Loans to enterprise	Loans for operations	35,351,506	35,369,066	29,286,707
•	Loans for facility	6,631,703	5,963,631	4,434,447
Loans to households		42,884,305	40,477,483	34,648,918
Loans to public sector & others	Loans for operations	526,227	738,632	730,598
· ·	Loans for facility	42,473	39,414	57,211
Loans on property formation savings		62,963	95,252	154,069
Loans for housing		38,199,290	33,731,435	25,342,969
Inter-bank loans		12,815	20,941	36,110
Others		3,962	5,449	7,740
Total		123,715,244	116,441,303	94,698,769

## 2.2.7. Loan to Deposit Ratio

The following table shows loan to deposit ratio as of indicated dates.

(Units: in millions of Won, %)

	December 31, 2003	December 31, 2002	December 31, 2001
Loans <sup>1</sup> (A)	121,705,493	105,106,146	53,498,087
Deposits <sup>2</sup> (B)	125,048,960	118,644,815	67,749,773
Loan to deposit ratio (A/B)	97.33	88.59	78.96

## 2.2.8. Acceptances and Guarantees

(Unit: in millions of Won)

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	December 31,	December 31,	December 31,
	2003	2002	2001
Determined	800,297	1,031,698	3,521,970
Contingent	1,281,518	1,306,878	1,369,723
Total	2,081,815	2,338,576	4,891,693
Total	2,061,613	2,338,370	4,891,093

<sup>1.</sup> Average balance of loans in each indicated date

<sup>2.</sup> Average balance of deposits in each indicated date. The balances include certificate of deposits

# 2.2.9. Breakdown of Securities Investment

The following table shows the average balances of our securities for the past three years and ending balances as of the indicated dates.

(Unit: in millions of Won)

		Decembe	r 31, 2003	<b>December 31, 2002</b>		December 31, 2001	
		Average balance	Ending balance	Average balance	Ending balance	Average balance	Ending balance
Securities in Won (Banking account)	Monetary stabilization bonds	4,343,978	5,540,598	2,834,534	3,269,269	3,571,137	3,139,925
	Government and public bonds	5,630,422	5,885,595	4,272,946	5,252,321	4,454,446	4,592,251
	Debentures	11,028,217	7,149,089	13,154,258	12,378,717	11,410,904	14,691,304
	Stocks	1,380,254	877,013	2,146,149	1,661,682	1,309,134	2,154,449
	Others	7,687,051	7,299,404	7,809,012	7,162,134	3,115,803	7,547,153
Subtotal		30,069,922	26,751,699	30,216,899	29,724,123	23,861,424	32,125,082
Securities in Won (Trust account)	Monetary stabilization bonds	984,380	878,077	1,309,515	583,379	3,228,021	2,725,071
,	Government and public bonds	1,182,165	1,252,419	2,023,503	1,323,195	2,990,549	3,059,777
	Debentures	5,876,064	4,080,362	8,035,960	7,600,794	7,635,765	7,613,829
	Stocks	763,277	592,379	904,921	924,514	672,845	890,151
	Others	3,208,160	2,106,262	3,945,649	3,821,884	4,340,103	3,913,328
Securities in foreign currency (Trust Account)		868,819	767,675	559,964	747,253	118,147	370,415
Subtotal		12,882,865	9,677,174	77,213,310	74,449,265	18,985,430	18,572,571
Suctour							
Securities in foreign currency (Banking account)	Foreign securities	999,806	1,072,483	945,199	960,749	736,084	909,730
	Off-shore foreign securities	269,732	277,663	320,423	255,878	343,275	382,542
Subtotal		1,269,538	1,350,146	1,265,622	1,216,627	1,079,359	1,292,272
Total		44,222,325	37,779,019	48,262,033	45,941,769	43,926,213	51,989,925

## 2.2.10. Trust Account

(Unit: in millions of Won)

	<b>December 31, 2003</b>		<b>December 31, 2002</b>		December 31, 2001	
	Total amount trusted	Trust fees	Total amount trusted	Trust fees	Total amount trusted	Trust fees
Return-guaranteed trust	559	45,682	1,528	59,530	25,551	-17,147
Performance trust	37,576,936	186,851	33,997,098	241,444	25,758,938	353,890
Total	37,577,495	232,533	33,998,626	300,974	25,784,489	336,743

#### 2.2.11. Credit Card

#### 2.2.11.1.BC Card

(Unit: in millions of Won unless indicated otherwise)

# As of or for the years ended of indicated dates

		December 31, 2003	December 31, 2002	December 31, 2001
Number of card holders (Person)	Corporate	68,359	58,090	23,811
	Individual	3,664,505	4,748,427	4,017,950
Number of merchants		309,699	262,619	295,668
Profit	Sales <sup>1</sup>	22,326,200	27,216,500	22,272,700
	Fee revenue	1,044,463	1,039,710	819,399

## 2.2.11.2. KB Card (former Kookmin Card<sup>2</sup>)

(Unit: in millions of Won unless indicated otherwise)

## As of or for the years ended of indicated dates

		December 2003	31, December 31, 2002	December 31, 2001
Number of card holders (Person)	Corporate	151,9	98 153,425	105,600
	Individual	10,990,7	03 11,638,968	9,605,946
Number of merchants		1,528,8	72 1,675,176	1,569,103
Profit	Sales <sup>1</sup>	70,209,3	00 83,860,180	65,382,300
	Fee revenue	2,967,5	54 155,545	142,700

#### 2.3. Branch Networks

As of December 31, 2003, we had 1,085 branches and 51 sub-branches in Korea, the largest number of branches among Korean commercial banks. Approximately 41.9% of our branches and sub-branches are located in Seoul.

We also have three overseas branches in Tokyo, New York and Auckland, and 1 overseas office in Guangzhou in China

<sup>1.</sup> Includes credit card receivables and cash advances.

2 Figures for 2002 and 2001 are results of former Kookmin Credit Card.

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#### 2.4. Other Information for Investment Decision

# 2.4.1. BIS Risk-adjusted Capital Ratios

(Units: in millions of Won, %)

	December 31, 2003	December 31, 2002	December 31, 2001
Risk-adjusted capital (A)	12,739,857	14,439,313	11,750,856
Risk-weighted assets (B)	127,397,339	138,703,021	114,849,227
BIS ratios (A/B)	10.00	10.41	10.23

## 2.4.2. Non-Performing Loans<sup>1</sup>

(Units: in millions of Won unless indicated otherwise)

	December 31, 2003	December 31, 2002			Change
Amount	NPL to total loans	Amount	NPL to total loans	Amount	NPL to total loans
4,202,254	2.99%	2,509,073	1.90%	1,693,181	1.09%P

#### 2.4.3. Loan Losses Allowances

The following table shows the balance of our loan losses allowances as of the dates indicated.

(Units: in millions of Won)

		December 31, 2003	December 31, 2002	December 31, 2001
Loan losses allowance	Loans in Won	2,271,198	1,905,065	1,509,863
	Loans in foreign currencies	68,045	103,838	225,172
	Credit card	1,187,616	284,491	148,349
	Others	163,482	85,302	387,795
	Total	3,690,341	2,378,696	2,271,179
Write-offs for the Period		4,509,979	1,527,311	1,090,029

1. Non-performing loans are defined as those loans that are past due more than 90 days or that are placed non-accrual status according to the Financial Supervisory Service s guidelines.

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### 3. Financial Information

### 3.1. Condensed Financial Statements

## 3.1.1. Non-Consolidated Financial Statement

(Units: in millions of Won)

As	of	or	for	the	year	ended	of
indicated dates							

	indicate	ed dates
	December 31, 2003	December 31, 2002
Cash and due from banks	6,526,345	4,599,356
Securities	28,101,845	30,940,750
Loans	139,920,521	126,730,561
Fixed assets	3,019,556	3,092,616
Other assets	6,484,239	6,135,558
Total assets	184,052,506	171,498,841
Deposits	132,180,272	123,109,653
Borrowings	10,902,800	10,690,754
Debentures	19,192,581	17,539,007
Other liabilities	13,362,339	9,784,798
Total Liabilities	175,637,992	161,124,212
Common stocks	1,681,896	1,641,293
Capital surplus	6,230,738	5,864,752
Retained earnings	1,662,119	2,742,335
Capital adjustments	(1,160,239)	126,249
Total shareholders equity	8,414,514	10,374,629
Liabilities and Shareholders Equity	184,052,506	171,498,841
Operating revenue	15,556,986	15,584,501
Operating income	76.084	2,265,765
Continuing (loss) income before income taxes	(1,146,444)	1,893,618
Net (loss) income	(753,348)	1,310,291

## 3.1.2. Consolidated Financial Statement<sup>1</sup>

(Units: in millions of Won)

	As of or for the year ended indicated dates	
	December 31, 2003	December 31, 2002
Cash and due from banks	6,560,651	4,790,636
Securities Securities	30,531,067	36,862,306
Loans	139,926,208	135,143,612
Fixed assets	3,024,948	3,360,158
Other assets	6,730,164	6,969,506
	0,730,101	0,707,500
Total assets	186,773,038	187,126,218
Deposits	135,373,286	126,890,960
Borrowings	10,750,820	15,473,094
Debentures	19,182,576	23,450,346
Other liabilities	12,978,312	10,631,483
Total Liabilities	178,284,994	176,445,883
Common stocks	1,681,896	1,641,293
Capital surplus	6,237,528	5,968,401
Retained earnings	1,712,664	2,787,469
Capital adjustments	(1,160,814)	30,817
Minority interest	16,770	252,355
Total shareholders equity	8,488,044	10,680,335
Liabilities and Shareholders Equity	186,773,038	187,126,218
Operating revenue	18,006,301	18,863,597
Operating income	537,971	1,956,209
Continuing (loss) income before income taxes	(1,019,606)	1,818,432
Minority interest (loss) income	(76,502)	65,260
Net (loss) income	(741,750)	1,271,308

## 3.2. Other Financial Information

See Exhibit 99.1 and 99.2 for full financial statements and relevant notes of both Non-Consolidated and Consolidated Audit Reports

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The affiliates subject to consolidation are Kookmin Data System, Kookmin Futures, KB Investment, KB Investment Trust, KB Real Estate Trust, KB Credit Information, Kookmin Finance HK Ltd. and Kookmin Bank International Ltd. (London). Our affiliates subject to equity method of accounting include ING Life Korea, KOMOCO, Jangeun Securities, Jooeun Industrial, Kookmin Bank Luxemburg S.A., Kookmin Finance Asia Ltd. (Hong Kong) and Kookmin Singapore Ltd. We have several other companies or business entities such as Sorak Financial Holdings that are also subject to equity method of accounting. For details, please see Exhibit 99.2 2003 Consolidated Audit Report.

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## 4. Independent Accountant Fees and Services

### 4.1. Audit & Review Fees

Our financial statements for the years ended 2003 and 2002 have been audited by Samil Accounting Corporation, a Korean member firm of PRICEWATERHOUSECOOPERS. And also, each of our financial statements for the first 3 quarters of 2003 was reviewed by the accounting firm. The aggregate contract amount for the audit and review fees for the year 2003 is 980 million Won.

### 4.2. Services Other than Audit & Review

The following is a description of non-audit services rendered by our independent auditor for the last three years.

(Units: in millions of Won unless indicated otherwise)

Year	Service description	Amount of payment
		77940 000 1
2003	US GAAP conversion for 2002	US\$3,800 thousand
	Due Diligence on Kookmin Credit Card	250
	SEC Filing regarding the proposed merger with Kookmin Credit Card	USD30 thousand
2002	Project for improving the accounting process	690
	Advisory service for the conversion process in US GAAP	1,450
2001	Due diligence on the assets and liabilities in connection with the merger	2,400
	US GAAP conversion for 2000	US\$2,700 thousand
	US GAAP conversion for New York Stock Exchange listing of New Kookmin Bank	US\$7,480 thousand
	Advisory service for tax in connection with the merger	300
	US GAAP conversion	US\$4,950 thousand

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5.	<b>Corporate Governance and Affiliated</b>	Companies

### 5.1. Board of Directors & Committees under the Board

The board of directors holds regular meetings every quarter. The board of directors consists of directors and resolves each following matter
--

- n matters relating to business objectives and performance evaluation;
- n matters relating to amendments of the Articles of Incorporation;
- n matters relating to budget and accounting including salaries of directors and employees;
- n matters relating to major organizational changes such as dissolution, business transfer and merger;
- n matters relating to internal control standards; or
- n other matters determined by law and the board of directors regulations.

We currently have six management committees that serve under the board:

- n the Board Steering Committee;
- n the Management Strategy Committee;
- n the Risk Management Committee;
- n the Audit Committee;
- n the Compensation Committee; and
- n the Non Executive Director Nominating Committee.

Each committee member is appointed by the board of directors, except for members of the Audit Committee, who are elected at the general meeting of stockholders. For list of our directors, see 6. Directors, Senior Management and Employees / 6.1. Executive Directors and 6.2. Non-Executive Directors.

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### 5.2. Audit Committee

Audit Committee oversees our financial reporting and approves the appointment of and interaction with our independent auditors, compliance officers, management personnel and other committee advisors. The committee also reviews our financial information, auditor s examinations, key financial statement issues and the administration of our financial affairs by the board of directors. In connection with the general meetings of stockholders, the committee examines the agenda for, and financial statements and other reports to be submitted by, the board of directors to each general meeting of stockholders. The committee holds regular meetings every quarter and as-needed basis.

### 5.3. Compensation to Directors

For the year ended December 31, 2003, the aggregate of the remuneration paid by us to 1) the Chairman, President & CEO and our other executive directors and 2) our non-executive directors was 3,050 million Won, 534 million Won, respectively. The following table shows the breakdown of the remuneration.

(Units: in millions of Won)

	The aggregate remuneration paid	Limit for the remuneration resolved by shareholders meeting	Average amount of the payment per person
1) Executive Directors	3,050	8,000	762
2) Non Executive Directors	534		48
Total	3,584	8,000	

As part of remuneration, Kookmin Bank also granted stock options to directors. See 1.3.3 Stock Option.

### 5.4. Voting Rights of Shareholders

Each outstanding share of our common stock is entitled to one vote per share. If the method of written resolution at the general meeting of shareholders is adopted by resolution of the board of directors, at which the convening of the general meeting of shareholders is determined, the shareholders may exercise their voting rights in writing without participating the meeting in person. In this case, the Bank is required to send the documents and references necessary for exercise of voting rights, together with the convening notice. If a shareholder intends to exercise his/her voting rights in writing, the shareholder is required to fill in a certain form and submit it to the Bank one day before the date set for the general meeting of shareholders.

## 5.5. Share Ownership

The following table presents information regarding the selected major ownership of our shares as of December 31, 2003.

(Unit: Shares, %)

Name	Number of Shares	Percentage of
<del></del>	of Common Stock	<b>Total Issued Shares</b>

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Bank of New York <sup>1</sup>	35,000,566	10.41
Kookmin Bank <sup>2</sup>	30,016,623	8.92
ING Bank N.V.	12,716,691	3.78
Euro-Pacific Growth Fund	10,682,290	3.18
Emerging Markets Growth	10,125,055	3.01
National Pension Fund	7,496,146	2.23
Goldman Sachs Capital SH	3,831,151	1.14
*		

<sup>1</sup> Depositary of ADRs

2 Treasury stocks with no voting right

## 5.6. Affiliated Companies

### 5.6.1. List of Affiliates

As of December 31, 2003, we have following affiliates.

- n KB Investment Co., Ltd.
- n KB Investment Trust Management Co., Ltd.
- n KB Real Estate Trust Co., Ltd.
- n KB Credit Information Co., Ltd.
- n Kookmin Data System Corporation
- n Kookmin Futures Co., Ltd.
- n ING Life Korea Ltd.
- n Kookmin Bank Luxemburg. S.A.
- n Kookmin Bank International (London) Ltd.
- n Kookmin Finance Hong Kong Ltd.

### 5.6.2. Operating Results of Affiliates<sup>1</sup>

(Unit: in millions of Won)

### Operating results of the latest fiscal year

		Total	Total	Total		Net
Company name	Closing date	Assets	Liabilities	Equities	Sales	Income
KB Investment KB Investment Trust Management	December 31, 2003 March 31, 2003	95,555 65,086	18,194 17,447	77,361 47,639	19,227 31,474	5,300 13,966

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KB Real Estate Trust	December 31, 2003	257,724	159,595	98,129	56,613	10,402
KB Credit Information	December 31, 2003	25,265	7,383	17,882	43,700	3,931
Kookmin Data System	December 31, 2003	17,894	3,244	14,650	37,389	1,031
Kookmin Futures	March 31, 2003	45,414	20,652	24,762	12,734	2,333
ING Life Korea	March 31, 2003	2,068,192	1,937,761	130,431	1,211,847	78,559
Kookmin Bank Luxemburg	December 31, 2003	286,997	281,048	5,949	19,487	19
Kookmin Bank International (London)	December 31, 2003	225,681	168,925	56,756	12,902	3,264
Kookmin Finance Hong Kong	December 31, 2003	211,944	149,228	62,716	34,543	682

<sup>1</sup> The operating results of each domestic affiliates of which fiscal years were ended as of December 31, 2003 are tentative figures.

### 6. Directors, Senior Management and Employees

As of December 31, 2003, our board of directors, which consists of 4 executive directors and 12 non-executive directors, has the ultimate responsibility for the management of our affairs.

### **6.1.** Executive Directors

Our 4 executive directors consist of the chairman, president & CEO, auditor & executive director and one executive director seconded from ING.

The names and positions of our directors with Kookmin Bank s common stocks owned are set forth below.

	Date of		Common
Name	Birth	Position	Stocks Owned
Sang Hoon Kim	03/13/1942	Chairman	1,300
Jung Tae Kim	08/15/1947	President & CEO	126,581
Sung Nam Lee	11/11/1947	Auditor & Executive Director	
Donald H. MacKenzie	12/20/1948	Executive Director & EVP	

## 6.2. Non-Executive Directors

Our non-executive directors are selected based on the candidates talents and skills in diverse areas, such as law, finance, economy, management and accounting. As of December 31, 2003, 12 non-executive directors are in office.

Our current non-executive directors with Kookmin Bank s shares owned are as follows.

	Date of		Common
Name	Birth	Position	Stocks Owned
Moon Soul Chung	03/07/1938	Non-Executive Director	4,291
Richard Elliott Lint	01/04/1946	Non-Executive Director	570
Sun Jin Kim	06/08/1942	Non-Executive Director	3,725
Dong Soo Chung	09/24/1945	Non-Executive Director	610
Seoung Woo Nam	05/13/1952	Non-Executive Director	821
Kyung Hee Yoon	01/05/1947	Non-Executive Director	
Suk Yong Cha	06/09/1953	Non-Executive Director	730
Bernard S. Black	11/13/1953	Non-Executive Director	570
Ki Hong Kim	01/10/1957	Non-Executive Director	830
Eun Joo Park	06/03/1957	Non-Executive Director	740
Cheol Soo Ahn	01/22/1962	Non-Executive Director	730

Kyung Bae Suh 01/14/1963 Non-Executive Director 730

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### 6.3. Senior Management

In addition to the executive directors who are also our executive officers, we currently have the following 11 executive officers as of December 31, 2003:

	Date of		Common
Name	Birth	Position	Shares Owned
	<del></del>		
Jong Kyoo Yoon	10/13/1955	Executive Vice President	3,300
Sung Chul Kim	09/10/1951	Executive Vice President	3,498
Young Il Kim	07/06/1953	Executive Vice President	3,327
Ki Taek Hong	01/16/1948	Executive Vice President	3,931
Sung Hyun Chung	08/10/1947	Executive Vice President	
Ki Sup Shin	10/29/1955	Executive Vice President	280
Seong Kyu Lee	10/25/1959	Executive Vice President	
See Young Lee	12/25/1952	Executive Vice President	2
Woo Jung Lee	07/11/1949	Executive Vice President	
Jin Baek Chung	10/29/1955	Executive Vice President	
Bong Hwan Cho	03/30/1950	Executive Vice President	4,581

## 6.4. Compensation to Directors and Senior Management

The total compensation to both directors and senior management for the year 2003, excluding grant of stock options, is 9,103,289,908 Won, and the average compensation amount per person is 338,899,826 Won. During the first 3 months, we had 11 directors and 13 executive vice presidents, and for the rest of the period in 2003, 14 directors and 11 executive vice presidents were presided.

### 6.5. Employees

The following table shows the breakdown of our employees as of December 31, 2003.

(Unit: in millions of Won)

	Nu	mber of Employee	es	Average Tenure		Average Monthly
	Full-time	Contractual	Total	of the Full-time Employees	Total Payment for Year 2003	Payment per Person
Male	13,563	1,244	14,787	15.78	823,121	4.6
Female	5,026	7,697	12,723	12.99	421,191	2.8
Total	18,589	8,921	27,510	15.05	1,244,312	3.8

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### 7. Related Party Transaction

A number of banking transactions are entered into with related parties in the ordinary course of business. Generally, these transactions include loans, deposits, debt securities and other arms-length transactions relating to our banking business. These transactions are carried out on commercial terms and conditions and at market rates.

### 7.1. Transactions with the Largest Shareholders and Affiliates

### 7.1.1. Investments in Affiliates<sup>1</sup>

(Unit: in millions of Won)

				n			Ending
Name	Relation with the Bank	Account	Par Value	Beginning Balance (January 1, 2003)	Increase	Decrease	Balance (December 31, 2003)
	4 00:11			70.000			70,000
KB Real Estate Trust	Affiliate	Equity Securities of Affiliate	79,999	79,999			79,999
Kookmin Credit Card <sup>2</sup>	Affiliate	Equity Securities of Affiliate	271,825	271,825		271,825	0
KB Investment	Affiliate	Equity Securities of Affiliate	44,708	44,708			44,708
KB Investment Trust Management	Affiliate	Equity Securities of Affiliate	30,670	30,670			30,670
Kookmin Futures	Affiliate	Equity Securities of Affiliate	19,996	19,996			19,996
Kookmin Data System	Affiliate	Equity Securities of Affiliate	7,998	7,998			7,998
KB Credit Information	Affiliate	Equity Securities of Affiliate	3,918	3,918	236		4,154
ING Life Korea	Affiliate	Equity Securities of Affiliate	14,000	14,000			14,000
KOMOCO	Affiliate	Equity Securities of Affiliate	30,000	30,000			30,000
Total			503,114	503,114	236	271,825	231,525

<sup>1</sup> Excluding Jooeun Industry and Jangeun Securities which have been under liquidation procedures

<sup>2</sup> Merged into the Bank as of September 30, 2003.

### 7.1.2. Real Estate Transactions with Affiliates

(Unit: in millions of Won)

	Relation with the			The Number		Rent
Name	Bank	Type	Account	of Contracts	Deposits	Fee
			_			
KB Credit Information	Affiliate	Building	Rental Income	19	3,805.74	8.13
KB Real Estate Trust	Affiliate	Building	Rental Income	2	1,738	
Kookmin Data System	Affiliate	Building	Rental Income	2	2,484.31	
Kookmin Futures	Affiliate	Building	Rental Income	1	1,363.36	
Total				24	9,391.41	8.13

## 7.2. Transactions with Other than the Largest Shareholders & Affiliates

### 7.2.1. Loans and Guarantees

(Unit: in millions of Won)

			Beginning Balance		
Name	Relation with the Bank	Account	(January 1, 2003, or on the date of appointment)	Ending Balance (December 31, 2003)	Increase / (Decrease) for the period
					(10)
Ki Hong Kim	Non executive director	Housing Loan	18	0	(18)
Pulmuone Water Co.	Related party of	General Corporate Loan	2,000	2,000	
	Non executive director,	Corporate Overdraft	1,011	2,992	1,981
	Seoung Woo Nam	Loan for Working Capital	1,800	1,800	
		Loan for Purchasing	343	0	(343)
Pulmuone Co.	Related party of	General Corporate Loan	4,000	0	(4,000)
	Non executive director,	Purchase Card Loan	3,778	1,170	(2,608)
	Seoung Woo Nam	Loan for Facility		3,300	3,300
	<u> </u>	Facility Finance Loan	1,600	0	(1,600)
Pulmuone Tech co.	Related party of  Non executive director.	Note Discount	,	0	1,400 (1400)
	Seoung Woo Nam				
Food Merce	Related party of	Loan for Purchasing	362	0	(362)
rood Merce	Non executive director, Seoung Woo Nam	Loan for Furchasing	302	U	(302)
Pulmuone Healthy Life	-	General Corporate Loan		991	991

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Related party of Non executive director, Seoung Woo Nam

		· · · · · · · · · · · · · · · · · · ·	
Total	14,912	12,253	(2,659)

## 7.2.2. Real Estate Transaction

(Unit: in millions of Won)

### Relation with

Name	Kookmin Bank	Туре	Account	Deposits	Rent Fee
Haitai	Related party of Non executive director, Suk Yong Cha	Building	Rental Deposit	150	
Confectionary & Foods					
National Pension Corporation	Shareholder	Building	Rental Income	776	9
Pulmuone Life Co.	Related party of Non executive director Seoung Woo Nam	Building	Rental Income	10	0.5
Total				936	9.5

### 8. Exhibits

## 8.1. Kookmin Bank 2003 Non-Consolidated Audit Report

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## 8.2. Kookmin Bank and Its Subsidiaries 2003 Consolidated Audit Report

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Koo	okmin Bank and its subsidiaries Consolidated Audit Report as of and for the Years Ended 2003 and 2002	
n	Consolidated Balance Sheets as of December 31, 2003 and December 31, 2002	4
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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Kookmin Bank

(Registrant)

Date: March 30, 2004 By: /s/ Ki Sup Shin

(Signature)

Name: Ki Sup Shin

Title: Senior Executive Vice President & Chief Financial Officer

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Exhibit 99.1

**Kookmin Bank** 

**Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

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## Kookmin Bank

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December 31, 2003 and 2002

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Samil PricewaterhouseCoopers

Kukje Center Building 191 Hankangro 2ga, Yongsanku Seoul 140-702, KOREA (Yongsan P.O. Box 266, 140-600)

### **Report of Independent Auditors**

To the Board of Directors and Shareholders of

Kookmin Bank

We have audited the accompanying non-consolidated balance sheet of Kookmin Bank (the Bank) as of December 31, 2003 and 2002, and the related non-consolidated statements of operations, appropriations of retained earnings (dispositions of accumulated deficit) and cash flows for the year then ended, expressed in Korean Won. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the non-consolidated financial statements referred to above present fairly, in all material respects, the financial position of Kookmin Bank as of December 31, 2003 and 2002, and the results of its operations, the changes in its retained earnings (accumulated deficit), and its cash flows for the year then ended in conformity with accounting principles generally accepted in the Republic of Korea.

Without qualifying our opinion, we draw your attention to the following matters.

As discussed in Note 33 to the financial statements, on May 30, 2003, the Bank obtained approval from the Board of Directors to enter into a merger agreement with Kookmin Credit Card Co., Ltd. (the Subsidiary), its majority-owned subsidiary. According to the resolution of the Board of Directors, the Bank merged with the Subsidiary on September 30, 2003. The merger was effected through an exchange of shares with the minority shareholders of the Subsidiary as of July 24, 2003, who received 0.442983 share of the Bank s common stock for each share of the Subsidiary. The total assets and liabilities of the Subsidiary as of September 30, 2003 were (Won)10,595,409 million and (Won)9,391,897 million, respectively.

As discussed in Note 2 to the financial statements, as of December 2002, the Bank changed the rates for determining the allowances for losses from consumer loans and credit card loans, in anticipation of the increasing risk of loan losses due to the increase in consumer loans and credit card loans, as follows:

	Allowance Rates	Allowance Rates after Changes		
Credit Risk Classification	before Changes	Consumer	Credit Cards	
Normal	0.50%	0.75%	1.00%	
Precautionary	2.00%	8.00%	12.00%	
Sub-standard	20.00%	20.00%	20.00%	
Doubtful	50.00%	55.00%	60.00%	
Estimated loss	100.00%	100.00%	100.00%	

As a result of the above change, the Bank s allowances for loan losses as of December 31, 2003 are greater by (Won)336,265 million for consumer loans and (Won)314,701 million for credit card loans compared to the amounts that which would have been recorded under the previous rates.

As discussed in Note 20 to the financial statements, in accordance with the resolution made by the Board of Directors on December 26, 2003, the Bank acquired 27,423,761 of its own shares previously owned by the Korean government at (Won)43,700 per share through public bidding and intends to sell these shares of treasury stock depending on certain market conditions. As a result of the acquisition, the Bank holds 8.92 percent of the total common stock issued as treasury stock.

As discussed in Note 16 to the financial statements, the Bank s total exposure (including debt securities, beneficiary certificates, and loans) related to domestic credit card companies and capital companies amounts to (Won)2,055,663 million as of December 31, 2003. Currently, securities issued by credit card companies and capital companies, which are experiencing liquidity problems, are not widely traded in the bond market. The ultimate effect of these circumstances on the financial position of the Bank as of the balance sheet date cannot be presently determined, and accordingly, no adjustments related to such uncertainties have been recorded in the accompanying financial statements.

As discussed in Note 16 to the financial statements, in accordance with the agreement with the creditors committee of LG Card Co., Ltd. on November 24, 2003, the Bank provided additional loans of (Won)437.0 billion to LG Card Co., Ltd., which is currently experiencing a liquidity crisis. Also, on January 9, 2004, the Bank has agreed to a debt-equity swap of (Won)312.7 billion, to provide additional loans of (Won)205.9 billion (to be included in the debt-equity swap), and to extend the maturity of loans that will mature in 2004. The ability of LG Card Co., Ltd. to continue as a going concern depends on the effective execution of its restructuring plan and debt restructuring as well as the availability of financial aid from its financial institutional creditors. The ultimate effect of these circumstances on the financial position of the Bank as of the balance sheet date cannot be presently determined, and accordingly, no adjustments related to such uncertainties have been recorded in the accompanying financial statements.

Accounting principles and auditing standards and their application in practice vary among countries. The accompanying financial statements are not intended to present the financial position, results of operations and cash flows in conformity with accounting principles and practices generally accepted in countries and jurisdictions other than the Republic of Korea. In addition, the procedures and practices used in the Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying non-consolidated financial statements are for use by those who are knowledgeable about Korean accounting principles or auditing standards and their application in practice.

Seoul, Korea

March 3, 2004

This report is effective as of March 3, 2004, the audit report date. Certain subsequent events or circumstances, which may occur between the audit report date and the time of reading this report, could have a material impact on the accompanying non-consolidated financial statements and notes thereto. Accordingly, the readers of the audit report should understand that there is a possibility that the above audit report may have to be revised to reflect the impact of such subsequent events or circumstances, if any.

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**Kookmin Bank** 

**Non-Consolidated Balance Sheets** 

**December 31, 2003 and December 31, 2002** 

(in millions of Won)

	2003	2002
Assets		
Cash and due from banks (Note 3)	(Won) 6,526,345	(Won) 4,599,356
Securities (Note 4)	28,101,845	30,940,750
Loans (Notes 5 and 6)	139,920,521	126,730,561
Fixed assets (Note 7)	3,019,556	3,092,616
Other assets (Note 8)	6,484,239	6,135,558
Total assets	(Won) 184,052,506	(Won) 171,498,841
Liabilities and Shareholders Equity		
Deposits (Note 9)	(Won) 132,180,272	(Won) 123,109,653
Borrowings (Note 10)	10,902,800	10,690,754
Debentures (Note 11)	19,192,581	17,539,007
Other liabilities (Note 13)	13,362,339	9,784,798
Total liabilities	175,637,992	161,124,212
Commitments and contingencies (Notes 14 and 16)		
Common stock (5,000 Won par value per share, authorized 1 billion shares and		
336,379,116 shares outstanding in 2003) (Notes 1 and 17)	1,681,896	1,641,293
Capital surplus (Note 18)	6,230,738	5,864,752
Retained earnings (Note 19)	1,662,119	2,742,335
Capital adjustments (Note 20)	(1,160,239)	126,249
Total shareholders equity	8,414,514	10,374,629
Total liabilities and shareholders equity	(Won) 184,052,506	(Won) 171,498,841

The accompanying notes are an integral part of these non-consolidated financial statements.

### Kookmin Bank

**Non-Consolidated Statements of Operations** 

Years ended December 31, 2003 and 2002

(in millions of Won except per share amounts)

(in milions of won except per share amounts)	2003	2002
Interest income		
Interest on due from banks	(Won) 10,433	(Won) 51,580
Interest on trading securities	116,142	95,576
Interest on available-for-sale securities	958,665	652,423
Interest on held-to-maturity securities	626,552	834,895
Interest on loans	9,814,835	9,251,849
Other interest income	98,923	102,735
	11,625,550	10,989,058
	<del></del> -	
Interest expenses	4 200 200	4 550 0 65
Interest on deposits	4,280,290	4,770,967
Interest on borrowings	410,746	415,938
Interest on debentures	1,143,228	830,219
Other interest expenses	68,570	58,068
	5,902,834	6,075,192
Net interest income	5,722,716	4,913,866
Provision for loan losses (Note 6)	4,040,536	1,593,479
Net interest income after provision for loan losses	1,682,180	3,320,387
Non-interest income		
Fees & commission income	1,636,171	1,345,669
Dividends on trading securities	1,633	1,123
Dividends on available-for-sale securities	5,580	12,186
Gain on foreign currency transactions	287,501	202,367
Gain on derivatives transactions (Note 15)	1,131,711	1,760,743
Others (Note 22)	868,840	1,273,355
	3,931,436	4,595,443
Non-interest expenses		
Fees and commission expenses	270,405	330,385
General and administrative expenses (Note 23)	2,704,148	2,551,426
Loss on foreign currency transactions	200,109	245,232
Loss on derivatives transactions (Note 15)	1,053,990	1,594,025
Others (Note 22)	1,308,880	928,997
	5,537,532	5,650,065
Operating income	77,004	2.265.765
Operating income	76,084	2,265,765

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Non-operating expenses, net (Note 24)	(1,222,528)	(372,147)
Net (loss) income before income tax expense	(1,146,444)	1,893,618
Income tax (benefit) expense (Note 25)	(393,096)	583,327
Net (loss) income	(Won) (753,348)	(Won) 1,310,291
Basic (loss) earnings per share (In Korean Won) (Note 26)	(Won) (2,311)	(Won) 4,123

The accompanying notes are an integral part of these non-consolidated financial statements.

### **Kookmin Bank**

Non-Consolidated Statements of Appropriations of Retained Earnings

(Dispositions of Accumulated Deficit)

Years ended December 31, 2003 and 2002

(Date of Disposition: March 23, 2004 for the year ended December 31, 2003

Date of Appropriation: March 21, 2003 for the year ended December 31, 2002)

(in millions of Won)

	2003	2002
Retained earnings (accumulated deficit) before appropriations (dispositions)		
Unappropriated retained earnings carried over from prior year	(Won) 410	(Won) 5,117
Adjustment on investment in associates (Note 19)	(1,917)	4,562
Net income (loss)	(753,348)	1,310,291
	(754,855)	1,319,970
Transferred from prior years reserve (Note 19)		
Reserves for overseas investment losses		5,417
		· · · · · · · · · · · · · · · · · · ·
		5,417
Dispositions (appropriations) (Note 19)		
Transfer from (appropriations for) voluntary reserves	754,900	(867,000)
Other reserves		(744)
Legal reserves		(132,000)
Cash dividends (20.0% for common stock in 2002)		(325,233)
	754,900	(1,324,977)
Unappropriated retained earnings carried over to the subsequent year	(Won) 45	(Won) 410

The accompanying notes are an integral part of these non-consolidated financial statements.

### Kookmin Bank

**Non-Consolidated Statements of Cash Flows** 

Years ended December 31, 2003 and 2002

(in millions of Won)

	2003	2002
Cash flows from operating activities		
Net (loss) income	(Won) (753,348)	(Won) 1,310,291
Adjustments to reconcile net (loss) income to net cash provided by operating activities		
Realized gain on trading securities, net	(71,899)	(87,802)
Unrealized gain on trading securities, net	(70,976)	(167,366)
Provision for loan losses due to merger	1,652,264	
Gain (loss) on foreign currency transactions, net	(87,392)	42,865
Provision for loan losses	4,040,536	1,593,479
Reversal of losses from guarantees and acceptances	(1,209)	(37,436)
Gain on derivatives transactions, net	(77,721)	(166,718)
Loss (gain) on valuation of derivatives, net	18,788	(41,884)
Gain (loss) on fair value hedged items	(10,715)	9,213
Retirement benefits	109,766	100,198
Depreciation and amortization	466,856	389,931
Loss on disposal of fixed assets, net	33,058	6,288
Impairment loss on fixed assets	22,228	
Realized gain on available-for-sale securities, net	(493,993)	(210,112)
Impairment loss on available-for-sale securities, net	133,754	272,393
Realized gain on held-to-maturity securities	(2,771)	(733)
Unrealized gain (loss) on investment in associates, net	(267,870)	273,620
Loss (gain) on sale of loans, net	31,340	(6,475)
Stock compensation expense	12,130	11,333
Others, net	22,755	(33,116)
Changes in assets and liabilities resulting from operations	,	, , ,
Accrued income	118,796	3,238
Prepaid expenses	(255,957)	14,037
Deferred tax assets	(399,310)	(51,181)
Other assets	(166)	5,639
Accrued expenses	(593,967)	(90,475)
Unearned income	(28,019)	(1,070)
Withholding taxes	36,095	(54,343)
Other liabilities	587,179	45,215
Retirement benefits	(18,637)	(19,130)
Accounts payable	(66,349)	(60,268)
Account for agency business	(==,==,>)	33
Deferred tax liabilities	(35,111)	141,532
Net cash provided by operating activities	4,050,135	3,191,196

### Kookmin Bank

**Non-Consolidated Statements of Cash Flows** 

Years ended December 31, 2003 and 2002

(in millions of Won)

	2003	2002
Cash flows from investing activities		
Increase (decrease) in due from banks	(Won) (1,247,467)	(Won) 2,839,245
Decrease in trading securities	1,336,940	992,343
Increase (decrease) in available-for-sale securities	(1,198,423)	1,606,941
Decrease in held-to-maturity securities	5,119,423	
Acquisition of investment in associates	(71,295)	
Dividend from investment in associates	11,392	
Increase in loans granted, net	(12,580,451)	(20,439,846)
Proceeds from disposal of fixed assets	101,599	14,049
Acquisition of fixed assets	(316,890)	(578,828)
Acquisition of intangible assets	(705)	(502)
Proceeds from disposal of foreclosed assets	162	978
Acquisition of foreclosed assets	(166)	
Increase in guarantee deposits	(8,865)	(56,619)
Decrease (increase) in other accounts receivable	166,101	(338,569)
Increase (decrease) in payments in advance	(28,328)	55,723
Decrease in derivative assets, net	145,924	67,591
Collection of domestic exchange receivables	474,995	403,014
Collection of loans to trust accounts	37,882	229,452
Net cash used in investing activities	(8,058,172)	(15,205,028)
Cash flows from financing activities		
Increase in deposits, net	9,076,415	7,948,349
Decrease in borrowings, net	(2,248,706)	(2,846,629)
Decrease (increase) in debentures, net	(3,278,588)	8,697,080
Increase (decrease) in borrowings from trust accounts	3,248,649	(931,874)
Decrease in dividend payable	(325,188)	(29,967)
Decrease (increase) in other accounts payable	(273,080)	499,769
Increase (decrease) in advances received from customers	19,325	(57,825)
Decrease in guarantee deposits received	(623)	(41,516)
Decrease in domestic exchange payables	(173,865)	(901,723)
Decrease in liabilities incurred by agency relationships	(171,172)	(219,313)
Stock options exercised	(35)	(26,741)
Acquisition of treasury stock	(1,227,876)	(149,704)
Sale of treasury stock	826	1,928
Increase in stock issuance cost	(212)	(737)
Net cash provided by financing activities	4,645,870	11,941,097
Net increase (decrease) in cash and cash equivalents	637,833	(72,735)
Increase due to merger	33,343	
Cash and cash equivalents, Beginning of year	3,100,581	3,173,316

End of year (Note 34) (Won) 3,771,757 (Won) 3,100,581

The accompanying notes are an integral part of these non-consolidated financial statements.

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**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

#### 1. The Bank

Kookmin Bank (the Bank) was established in 1963 under the Citizens National Bank Act to provide and administer funds for financing the general public and small businesses. Pursuant to the repeal of the Citizens National Bank Act, effective January 5, 1995, the Bank has conducted its operations in accordance with the provisions of the General Banking Act.

The Bank merged with Korea Long Term Credit Bank (KLB) on December 31, 1998 and with Daegu, Busan, Jeonnam Kookmin Mutual Savings & Finance Co., Ltd. on August 22, 1999. Also, under the decision of the Financial Supervisory Commission in accordance with the Structural Improvement of the Financial Industry Act, the Bank purchased certain assets, including loans classified as normal or precautionary, and assumed most of the liabilities of Daedong Bank as of June 29, 1998. Also, the Bank completed the legal consolidation with H&CB as of October 31, 2001 (Note 32) and merged with Kookmin Credit Card Co., Ltd. (the Subsidiary), its majority-owned subsidiary, on September 30, 2003 (Note 33).

The Bank had its shares listed on the Korea Stock Exchange since September 1994. As a result of the business combination with H&CB, the former shareholders of the Bank and H&CB received new common shares of the Bank on the basis of a pre-determined ratio. The new common shares of the Bank were relisted on the Korea Stock Exchange as of November 9, 2001. As of December 31, 2003, the Bank s paid-in capital amounts to (Won)1,681,896 million and 35,000,566 shares of the Bank are listed on the New York Stock Exchange as American Depositary Shares (ADSs).

The Bank engages in the banking and trust businesses according to the provisions of the General Banking Act and the Trust Business Act, and operates through 1,136 domestic branches and offices (excluding ATMs) and three overseas branches as of December 31, 2003.

## 2. Summary of Significant Accounting Policies

The Bank has adopted Statements of Korean Financial Accounting Standards ( *SKFAS* ) No. 1 as of January 1, 2001 and No. 2 to No. 9 as of January 1, 2002 to present its financial statements. Except for the adoption of these SKFAS, the same accounting policies are applied for the fiscal years 2002 and 2003. The significant accounting policies followed by the Bank in the preparation of its non-consolidated financial statements are summarized below.

#### **Basis of Financial Statement Presentation**

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The Bank maintains its accounting records in Korean Won and prepares statutory financial statements in the Korean language in conformity with accounting principles generally accepted in the Republic of Korea. Certain accounting principles applied by the Bank that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying financial statements have been condensed, restructured and translated into English from the Korean language non-consolidated financial statements. Certain information attached to the Korean language financial statements, but not required for a fair presentation of the Company s financial position, results of operations, or cash flows, is not presented in the accompanying non-consolidated financial statements.

### **Accounting Estimates**

The preparation of the non-consolidated financial statements requires management to make estimates and assumptions that affect amounts reported therein. Although these estimates are based on management s best knowledge of current events and actions that the Bank may undertake in the future, actual results may be different from those estimates.

### Application of the Statements of Korean Financial Accounting Standards

The Bank s non-consolidated financial statements were prepared in accordance with financial accounting standards generally accepted in the Republic of Korea and Statements of Korean Financial Accounting Standards No. 2 through No. 9, in effect for the fiscal periods beginning after December 31, 2002.

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**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

### **Recognition of Interest Income**

The Bank recognizes interest income on loans and debt securities on an accrual basis. However, interest income on delinquent and dishonoured loans and debt securities, other than those collateralized with security deposits or guaranteed by financial institutions, is recognized on a cash basis. As of December 31, 2003, the Bank has non-accrual loans and securities of (Won)10,677,822 million and (Won)620,929 million, respectively, with related foregone interest of (Won)638,079 million and (Won)150,492 million, respectively.

#### **Securities**

Securities that are bought and held principally for the purpose of generating profits on short-term differences in price, and which are actively and frequently bought and sold, are classified as trading securities. Debt securities with fixed or determinable payments and fixed maturity, and which the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity securities. Investments classified as neither trading securities nor held-to-maturity securities are classified as available-for-sale securities.

Securities are recognized initially at their fair value plus transaction costs that are directly attributable to the acquisition and the Bank uses the moving average method and specific identification method for determining the carrying value of equity securities and debt securities, respectively.

Trading and available-for-sale debt securities are carried at fair value using the average of quoted prices provided by bond pricing service institutions. Held-to-maturity debt securities are carried at amortized cost.

Marketable equity securities are carried at market prices and beneficiary certificates are carried at quoted prices provided by the beneficiary certificate dealers. However, non-marketable equity securities are carried at fair value only if the fair value is reasonably measurable and if otherwise, are carried at cost.

Unrealized holding gains or losses on trading securities are charged to current operations and those resulting from available-for-sale securities are recorded as capital adjustments. Premiums and discounts on debt securities are amortized over the maturity period using the effective interest method. Impairment losses are recognized in current operations when there is evidence of impairment and recoverable amounts of available-for-sale securities or held-to-maturity securities are less than the acquisition cost of equity securities or the amortized cost of debt securities. Unrealized holding gains or losses on available-for-sale or held-to-maturity securities that had not been recognized through income are realized when the related securities are disposed.

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#### Investments in Associates

Investments in associate, over which the Bank exercises significant control or influence, are accounted for under the equity method. Under the equity method, the Bank records changes in its proportionate ownership of the associate in current operations, as capital adjustments or as adjustments to retained earnings, depending on the nature of the underlying change in the book value of the investment in associate.

The Bank discontinues the equity method of accounting for investments in associates when the Bank s share of accumulated losses of the associates equals the costs of the investments and until the subsequent cumulative changes in its proportionate net income of the associate equal its cumulative proportionate net losses not recognized during the periods when the equity method was suspended.

Differences between the initial purchase price and the Bank s initial proportionate ownership of the net book value of the associate are amortized or accreted using an appropriate method and the resulting amortization is charged to current operations.

Gains and losses recorded by the Bank from inter-company transactions with associates are fully eliminated. Gains and losses recorded by the associates from these transactions are proportionately eliminated, based on the Bank s percentage of ownership.

### Deferred loan origination fees and costs

The Bank defers loan origination fees associated with originating loans and loan origination costs that have future economic benefits. Loan balances are reported net of these loan origination fees and costs, and the deferred loan origination fees and costs are amortized using the effective interest method with the amortization recognized as adjustments to other interest income.

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**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

#### **Allowances for Loan Losses**

The Bank applies its internal credit rating system, the Forward Looking Criteria (FLC), to corporate loans in order to classify the borrowers and to determine the allowances for loan losses. According to the credit rating criteria, the allowance is determined according to the credit risk of corporate borrowers, which is evaluated based on financial and non-financial risks. The credit rating criteria is categorized into 12 categories (AAA, AA, A, BBB, BB, BB, B, BB, CCC, CC, C, D) with additional consideration of the loan type, collateral and/or guarantees.

Allowances are determined by applying at minimum the following rates to the outstanding balances under each credit risk classification:

Credit Risk Classification	Credit Ratings	Allowance Rates
Normal	AAA~B	0.5%
Precautionary	B-~CCC	2%
Sub-standard	CC	20%
Doubtful	С	50%
Estimated loss	D	100%

However, the Bank does not apply the FLC to small-sized corporate loans, consumer loans, and credit card loans. Alternatively, the bank classifies such loans by considering the current financial status of borrowers including delinquencies, bankruptcies and collateral value. As of December 2002, the rates used for determining the allowances for losses from corporate loans, consumer loans and credit card loans were changed as follows:

Allowance Rates	Allowance Rates after Changes	
before Changes	Consumer	Credit Card
0.50%	0.75%	1.00%
2.00%	8.00%	12.00%
20.00%	20.00%	20.00%
50.00%	55.00%	60.00%
100.00%	100.00%	100.00%
	0.50% 2.00% 20.00% 50.00%	before Changes         Consumer           0.50%         0.75%           2.00%         8.00%           20.00%         20.00%           50.00%         55.00%

As a result of the above change, the Bank s allowances for loan losses as of December 31, 2003 are greater by (Won)336,265 million for consumer loans and (Won)314,701 million for credit card loans compared to the amounts which would have been recorded under the previous rates.

The Bank applies the credit risk classification used for loans to outstanding guarantees and acceptances, and provides allowances for losses of 20 percent, 50 percent and 100 percent of the outstanding guarantees and acceptances classified as sub-standard, doubtful, and estimated loss, respectively. In addition, the Bank provides allowances for losses of 19 percent of certain outstanding guarantees and acceptances classified as precautionary.

#### **Present Value Discounts**

Troubled debt restructuring loans, which are modified as to outstanding principal, interest rate, and/or maturity under programs such as workout, court receivership, court mediation, or debt restructuring agreements of parties concerned, are carried at present value if the difference between the nominal value and the present value of the restructured loan is significant. The present value discounts are recorded by reclassifying allowances for loan losses and if additional allowances need to be provided for, the additional allowances are provided and recognized as provision for loan losses of the current period. The difference between the nominal value and the present value is recorded as present value discount, which is shown as a deduction from the loan nominal value. These present value discounts are amortized using the effective interest method and are recognized as interest income. Allowances for loan losses on the restructured loans are provided for based on the loan balances, net of present value discounts.

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**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

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Receivables and payables arising from long-term installment transactions, long-term cash loans or borrowings and other similar transactions shall be stated at present value, if the difference between nominal value and present value is material. The difference is accounted for as a present value discount and is deducted from the nominal value of the related receivable or payable. Present value discounts are amortized or reversed using the effective interest method, and the amortization is included in interest income or expense.

#### **Fixed Assets and Related Depreciation**

Tangible assets are recorded at cost, except for upward revaluation of certain assets in accordance with the Korean Asset Revaluation Law. Depreciation is calculated based on the estimated average useful lives of the assets and is presented as accumulated depreciation, which is a contra account of tangible assets in the financial statements.

The estimated useful lives and depreciation methods of the tangible assets are as follows:

Tangible assets	Depreciation Method	Estimated Useful Life
Buildings and structures	Straight-line method	40 years
Leasehold improvements	Declining balance method	4-5 years
Equipment and vehicles	Declining balance method	4-5 years

Expenditures that enhance the value or extend the useful life of the related assets are capitalized as additions to tangible assets. Routine maintenance and repairs are recognized as expenses when incurred.

Foreclosed assets acquired through, or in lieu of, loan redemption are stated at cost and are not depreciated. A valuation allowance is recorded where the latest bidding price at a public auction is below the book value, and is presented as a contra account of foreclosed assets in the financial statements

Intangible assets are amortized based on the following estimated average useful lives and are presented in the financial statements, net of accumulated amortization:

Intangible assets	Amortization Method	<b>Estimated Useful Life</b>
Goodwill	Straight-line method	9 years

Development costsStraight-line method5 yearsTrademarksStraight-line method1-10 yearsOthersStraight-line method5-30 years

The Bank estimated the useful life of endowment assets that are beneficial upon usage, classified under other intangible assets, to be 30 years based on the term of the contract. The Bank recorded goodwill as a result of the merger with H&CB for the cost of the merger exceeding the fair value of the net assets acquired.

Development costs directly related to new technology or new products (including costs related to software development) are capitalized as intangible assets to the extent that the estimated future benefits are probable.

The Bank adjusts the book value of a fixed asset to its recoverable amount and recognizes the difference as an impairment loss when the recoverable amount is significantly below the book value due to obsolescence or decline in market value. The subsequent increase in recoverable amount in excess of the impaired book value is recognized, to the extent of the original book value before impairment, as a reversal of fixed asset impairment losses. For the year ended December 31, 2003, the Bank recognized an impairment loss of (Won)22,228 million for the difference between the book value of (Won)48,388 million and net realizable value of (Won)26,160 million of assets related to the expected closures of certain branch offices.

#### **Stock Issuance Costs and Debenture Issuance Costs**

Stock issuance costs are deducted from paid-in capital in excess of par value. Debenture issuance costs are recorded as discounts on debentures and amortized over the maturity period of the debentures using the effective interest method.

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**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

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#### **Accrued Retirement Benefits**

Employees and directors with more than one year of service and temporary employees with a one-year contract, as of December 31, 2003, are entitled to receive a lump-sum payment upon termination of their employment with the Bank, based on their length of service and rate of pay at the time of termination.

Additionally, the Bank records the contributions to pension funds, which grant the payment rights to its employees, as contra accounts of accrued retirement benefits.

#### **Deferred Income Taxes**

The Bank records the future tax effects of temporary differences between the financial and tax bases of assets and liabilities as deferred income tax assets or liabilities. The tax effects of temporary differences arising from the cumulative effects of accounting changes are adjusted in retained earnings.

#### Bonds under Repurchase/Resale Agreements

Securities bought under resale agreements are recorded in loans as bonds purchased under resale agreements. Securities sold under repurchase agreements are recorded in borrowings as bonds sold under repurchase agreements. Interest from bonds purchased under resale agreements and bonds sold under repurchase agreements are recognized as interest income on loans and interest expense on borrowings, respectively.

#### **Derivative Instruments**

Derivative instruments for trading or hedging purpose are recorded at fair value and resulting unrealized gains and losses are recognized in current operations, except for the effective portion of derivative transactions entered into for the purpose of cash-flow hedges, which is recorded as an adjustment to shareholders equity.

Fair value hedge accounting is applied to a derivative instrument with the purpose of hedging the exposure to changes in the fair value of an asset or a liability or a firm commitment that is attributable to a particular risk. The gain or loss, both on the hedging derivative instrument and

on the hedged item attributable to the hedged risk, is reflected in current operations

Cash flow hedge accounting is applied to a derivative instrument with the purpose of hedging the exposure to variability in expected future cash flows of an asset or a liability or a forecasted transaction that is attributable to a particular risk. The effective portion of the gain or loss on a derivative instrument designated as a cash flow hedge is recorded as a capital adjustment and the ineffective portion is recognized in current operations. The effective portion of the gain or loss recorded as a capital adjustment is reclassified to current operations in the same period during which the hedged forecasted transaction affects earnings. If the hedged transaction results in the acquisition of an asset or the incurrence of a liability, the gain or loss recognized as a capital adjustment is added to or deducted from the asset or the liability.

#### **Stock Options**

Compensation costs for stock options granted to employees and executives are recognized using the fair value method. Under the fair value method, compensation costs for stock option plans are determined using an option-pricing model and are recognized over the vesting period (Note 21).

#### **National Housing Fund**

The Bank, as designated by the Korean Government under the Housing Construction Promotion Law, manages the sources and uses of funds of the National Housing Fund (the NHF) and records the related NHF account in other liabilities. In addition, the Bank pays interest, which is computed by multiplying the average balance of the NHF account by the passbook deposit interest rate, to the NHF.

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**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

#### Gains and Losses on Trust Management

The Bank's trust accounts (the Trust Accounts) recognize as an expense the trust commissions paid to the banking accounts, which is equivalent to the total trust revenue less total trust expenses and trustee benefits (including the guaranteed principal and minimum rate of return). The Bank recognizes these trust commissions as a gain on trust management in other operating income. The trust fees on money trusts consist of base fees of  $0.5 \sim 2.0$  percent (depending on trust fund types) and special fees applied to the invested capital.

Under the Trust Business Act, reserves for future losses are set up in the trust accounts for losses related to those trust funds with a guarantee of the principal or of a certain minimum rate of return. The reserves are used to provide for the losses on such trust funds and, if the losses incurred are in excess of the reserves for future losses, the excess losses are compensated by the Bank. Accordingly, the banking accounts recognize the compensation paid as a loss on trust management in other operating expenses and the trust accounts recognize the corresponding compensation as compensation from banking accounts. There were no compensations paid for the years ended December 31, 2003 and 2002.

#### **Foreign Currency Translation**

All assets and liabilities denominated in foreign currencies are translated into Korean Won at the rates in effect at the balance sheet date (2003: (Won)1,197.8:US\$1, 2002: (Won)1,200.4:US\$1), and resulting translation gains and losses are recognized in the current period.

Accounting records of the overseas branches are maintained in the foreign currency prevailing in their respective countries. For the purpose of presentation in the accompanying financial statements, the financial statements of the branches have been translated into Korean Won, using exchange rates published by Seoul Money Brokerage Services, Ltd. as of the balance sheet dates.

#### **Statement of Cash Flows**

In the preparation of the statement of cash flows, the Bank has presented net amounts of cash inflows and cash outflows for items where the turnover is quick and the amounts are large.

Application of Korean Financial Accounting Standard No. 6

The Bank has adopted Statements of Korean Financial Accounting Standards ( *SKFAS* ) No. 6 Subsequent Events , for the fiscal year 2003 and presented retained earnings (accumulated deficit) as before appropriations (disposition) on the balance sheet. Accordingly, retained earnings as of December 31, 2002 were restated to amounts before appropriations, and the restatement resulted in a decrease in liabilities and an increase in net assets of (Won)325,233 million.

**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

## 3. Cash and Due from Banks

Cash and due from banks as of December 31, 2003 and 2002 are summarized as follows:

(in millions of Won)		2003	2002
Cash on hand			
Cash in Won		(Won) 2,945,921	(Won) 2,392,346
Cash in foreign currencies		228,153	186,780
		3,174,074	2,579,126
Due from banks in Won			
Bank of Korea	Reserve deposits in the Bank of Korea	2,612,248	1,340,482
Other banks	Time deposits	810	41,192
	Passbook deposits	8,185	392
		8,995	41,584
Other financial institutions	Deposits at Mutual Savings	140,000	140,000
Others	Futures margin accounts	1,560	1,336
	Market participation margin	454	458
	KOSPI futures margin accounts	200	.00
	Other deposits		8,319
		2,214	10,113
		2,763,457	1,532,179
	Present value discounts 1*	(12,810)	(21,156)
		2,750,647	1,511,023
		2,730,017	1,511,525
Due from banks in foreign currencies			
Bank of Korea	Demand deposits	12,415	25,677
Other banks	Demand deposits	71,879	104,073
	Time deposits		15,193
		71,879	119,266

000 1	B 11	2.254	5.064
Off-shore	Demand deposits	3,354	5,064
Others	Other deposits	513,976	359,200
	•		
		601,624	509,207
		(Won) 6,526,345	(Won) 4,599,356

Present value discounts are related to the (Won)140,000 million of time deposits (1% interest, five-year maturity at the point of deposit, uncallable for five years) placed with Hansol Mutual Savings & Finance Co., Ltd. (previously, Bukook Mutual Savings & Finance Co., Ltd.).

The maturities of the due from banks as of December 31, 2003 are as follows:

(in millions of Won)	Due from Banks in Won	Due from Banks in Foreign Currencies	Total
Due in 3 months or less	(Won) 2,622,647	(Won) 523,767	(Won) 3,146,414
Due after 3 months through 6 months		77,857	77,857
Due after 6 months through 1 year	50,154		50,154
Due after 1 year through 2 years	90,000		90,000
Due after 2 years through 3 years			
Due after 5 years	656		656
·			
	(Won) 2,763,457	(Won) 601,624	(Won) 3,365,081
	(Won) 2,763,457	(Won) 601,624	(Won) 3,365,081

**Kookmin Bank** 

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December 31, 2003 and 2002

Included in cash and due from banks as of December 31, 2003 and 2002 are the following restricted deposits:

(in millions of Won)	2003	2002	Restrictions
Reserve deposits in the Bank of Korea	(Won) 2,612,248	(Won) 1,340,482	General Banking Act
Deposits at Hansol Mutual Savings & Finance Co., Ltd.	140,000	140,000	Withdrawal at maturity
Due from banks in foreign currency	12,415	37,409	General Banking Act
Other deposits	2,735	2,040	Futures guarantee deposits
	2,767,398	1,519,931	
Present value discounts	(12,810)	(21,156)	
	(Won) 2,754,588	(Won) 1,498,775	

#### 4. Securities

Securities as of December 31, 2003 and 2002 are as follows:

(in millions of Won)	2003	2002
Trading	(Won) 4,482,948	(Won) 5,676,973
Available-for-sale	17,088,357	13,173,700
Held-to-maturity	5,979,341	10,986,915
Investment in associates	551,199	1,103,162
	(Won) 28,101,845	(Won) 30,940,750
	<u> </u>	

Trading, available-for-sale, and held-to-maturity securities as of December 31, 2003 are as follows:

(in millions of Won) Unrealized

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	Gain	Loss	<b>Book Value</b>	Fair value
Trading				
Equity securities	(Won) 12,760	(Won) 767	(Won) 113,171	(Won) 113,171
Beneficiary certificates	69,554	240	1,686,754	1,686,754
Government and municipal bonds	1,164	3,621	1,076,427	1,076,427
Corporate bonds	929	7,953	1,365,060	1,365,060
Asset-backed securities	197	1,047	241,536	241,536
	(Won) 84,604	(Won) 13,628	(Won) 4,482,948	(Won) 4,482,948

(in millions of Won)	Impa	Impairment		Capital Adjustments		
	Reversal of	Loss	Gain	Loss	Book Value	Fair value <sup>1</sup> *
Available-for-Sale						
Equity securities	(Won)	(Won) 45,214	(Won) 25,292	(Won) 14,873	(Won) 439,791	(Won) 439,791
Investment in funds		3	3,513		30,872	30,872
Beneficiary certificates	47,730	271,019	67,839	43	5,569,200	5,569,200
Government and municipal						
bonds			7,532	22,906	2,322,889	2,322,889
Foreign government bonds			2,402		28,153	28,153
Corporate bonds	5,364	42,267	90,629	21,768	8,228,640	8,228,640
Asset-backed securities	22,459	56,006	370		468,669	468,669
Other debt securities					143	143
	(Won) 75,553	(Won) 414,509	(Won) 197,577	(Won) 59,590	(Won) 17,088,357	(Won) 17,088,357

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#### **Kookmin Bank**

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

(in millions of Won)	Impairment		Unrealized	Holding		
	Reversal of	Loss	Gain	Loss	Book Value	Fair value
Held-to-Maturity						
Government and municipal bonds	(Won)	(Won)	(Won) 87,993	(Won) 4,061	(Won) 2,489,998	(Won) 2,573,930
Corporate bonds			76,464	3,510	3,163,020	3,235,974
Asset-backed securities			3,307	90	326,323	329,540
	(Won)	(Won)	(Won) 167,764	(Won) 7,661	(Won) 5,979,341	(Won) 6,139,444

<sup>1\*</sup> Non-marketable equity securities and investment in funds are included at book value.

Due to the merger with Kookmin Credit Card Co., Ltd. on September 30, 2003, the above impairment loss on available-for-sale securities includes (Won)2,178 million of impairment loss recognized before the merger date as part of \_\_net unrealized gain on investments in associates \_, and (Won)203,024 million of impairment loss recognized as \_\_provision for loan losses due to merger \_\_as of the merger date.

Beneficiary certificates classified as available-for-sale include (Won)2,402 million of beneficiary certificates that have been reclassified from trading securities due to restrictions on redemption. (Won)413 million of unrealized gain on these beneficiary certificates that has been recognized as of the reclassification date is included in the unrealized gain on trading beneficiary certificates.

Trading, available-for-sale, and held-to-maturity securities as of December 31, 2002 are as follows:

(in millions of Won)	Unrea	alized		
	Gain	Gain Loss		Fair value
Equity securities	(Won) 545	(Won) 4,002	(Won) 55,674	(Won) 55,674
Beneficiary certificates	166,078	5,429	3,844,380	3,844,380
Government and municipal bonds	5,600		644,435	644,435
Corporate bonds	5,136	562	1,092,674	1,092,674
Asset-backed securities			39,810	39,810
	(Won) 177,359	(Won) 9,993	(Won) 5,676,973	(Won) 5,676,973

(in millions of Won)	Impa	Impairment		justments		
	Reversal of	Loss	Gain	Loss	Book Value	Fair value <sup>1</sup> *
Available-for-Sale						
Equity securities	(Won) 15,318	(Won) 222,309	(Won) 20,317	(Won) 34,416	(Won) 646,114	(Won) 646,114
Investment in funds					36,152	36,152
Beneficiary certificates			62,246	5,662	3,231,853	3,231,853
Government and municipal						
bonds			40,609	184	2,278,144	2,278,144
Foreign government bonds			2,864	374	20,007	20,007
Corporate bonds		68,468	103,710	10,325	6,441,979	6,441,979
Asset-backed securities	12,380	9,314	1,664		519,371	519,371
Other debt securities					80	80
	(Won) 27,698	(Won) 300,091	(Won) 231,410	(Won) 50,961	(Won) 13,173,700	(Won) 13,173,700

#### **Kookmin Bank**

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

(in millions of Won)	Impairment		Unrealized	Holding		
	Reversal of	Loss	Gain	Loss	Book Value	Fair value
Held-to-Maturity						
Government and municipal bonds	(Won)	(Won)	(Won) 108,236	(Won) 92	(Won) 2,381,372	(Won) 2,489,516
Foreign government bonds					19,143	19,143
Corporate bonds			176,778	2,082	7,461,864	7,636,560
Asset-backed securities			14,693		1,124,536	1,139,229
	(Won)	(Won)	(Won) 299,707	(Won) 2,174	(Won) 10,986,915	(Won) 11,284,448

<sup>1\*</sup> Non-marketable equity securities and investment in funds are included at book value.

As of December 31, 2003 and 2002, investments in associates are as follows:

(in millions of Won)	Owner-	Acquisition	Beginnir	ng	Equity Method <sup>2</sup> *			Book	<b>Value</b>	
	ship (%)	Cost	Balance	1*	N/I	R/E	C/A	2003	2	002
Domestic Associates										
Kookmin										
Credit Card <sup>3</sup> *	74.27	(Won) 272,274		1,960	. , ,		(Won)	(Won)	(Won)	681,960
KB Investment	99.89	155,311	6'	7,289	5,295	(2,334)	7,023	77,273		67,289
Kookmin Data										
System	99.98	7,998	13	3,616	1,031			14,647		14,416
Kookmin										
Futures	99.98	19,996	24	4,093	1,428			25,521		25,092
KLB Securities	36.41	10,316								
KB Investment										
Trust Mgt.	80.00	39,015	30	6,667	8,336		48	45,051		45,868
Jooeun										
Industrial	99.99	23,994								
KB Real Estate										
Trust	99.99	76,103	8'	7,727	10,402	(336)	336	98,129		87,727
KB Credit										
Information	66.34	8,444		9,106	2,746		11	11,863		8,991
ING Life										
Korea	20.00	21,769	2	1,613	22,278		(46)	43,845		21,613
Korea	<b>.</b>		_							22.75
Mortgage	26.67	30,629	3.	3,566	2,475	(57)	(196)	35,788		33,566

		665,849	975,637	265,193	(2,727)	7,176	352,117	986,522
Foreign Associates								
KB Int 1 Ltd. (London)	100.00	42,585	52,803	3,264		688	56,755	47,739
KB Luxembourg S.A	100.00	26,295	6,102	(1,275)		1,123	5,950	5,106
Kookmin Singapore Ltd.	100.00	14,096	2,080				2,080	2,084
Kookmin Finance Asia Ltd.	100.00	8,385	279	7			286	279
Kookmin Finance HK Ltd.	100.00	23,956	61,299	681		736	62,716	61,432
Sorak Financial Holdings	25.00	71,295	71,295				71,295	
		186,612	193,858	2,677		2,547	199,082	116,640
		(Won) 852,461	(Won) 1,169,495	(Won) 267,870	(Won) (2,727)	(Won) 9,723	(Won) 551,199	(Won) 1,103,162

<sup>1\*</sup> The beginning balance is the prior year s book value adjusted by dividends, changes in foreign exchange rates, and acquisition during current year.

The Bank sold to Sun Capital Inc., 70.46 percent of its 85.43 percent investment in, and (Won)172,024 million of its loans to, Alpha Capital Corp., for (Won)145,000 million on August 30, 2002. The Bank also sold an additional 5.03 percent of its investment in Alpha Capital Corp. to Sun Capital Inc. for (Won)900 million on October 28, 2002. The Bank sold its 87.00 percent investment in Kookmin Investment Trust Management Co., Ltd. to Morgan Stanley Private Equity (the M&A private funds led by Morgan Stanley Global Emerging Markets Inc. and affiliated funds) on May 29, 2002 and sold its 88.66 percent investment in Kookmin Leasing Co., Ltd. to Sun Capital Inc. on December 27, 2002.

The investment in associates are accounted for under the equity method and changes in net assets of the associates are recognized in net income (N/I), retained earnings (R/E), and/or in capital adjustment (C/A) according to the source of the changes in net assets.

As a result of the merger with Kookmin Credit Card Co., Ltd. on September 30, 2003, there is no balance for investments in associates related to Kookmin Credit Card Co., Ltd as of December 31,2003.

#### **Kookmin Bank**

**Notes to Non-Consolidated Financial Statements** 

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KB Investment Co., Ltd. merged with Frontier Investment Corp. and Kookmin Investment Co., Ltd., on December 31, 2001 and June 27, 2002, respectively. KB Credit Information Co., Ltd. merged with KM Credit Information Co., Ltd., effective as of May 2, 2002.

KLB Securities Co., Ltd., Jooeun Industrial Co., Ltd., Kookmin Singapore (Merchant Bank), Ltd. and Kookmin Finance Asia, Ltd. (HK) are in the process of liquidation. Consequently, accounting under the equity method is no longer applied to investments in KLB Securities Co., Ltd. and Jooeun Industrial Co., Ltd. due to accumulated deficits resulting to a decrease of the investment value below zero. Accordingly, the total accumulative estimated loss that has not been recognized by the Bank amounts to (Won)43,695 million.

The Bank applies the equity method accounting to a subsidiary based on its adjusted financial statements that are, in turn, based on most recent available audited or reviewed financial statements adjusted for changes in net assets using the unaudited financial statements as of December 31, 2003. In the case of ING Life Korea Co., Ltd., adjustment for income tax expenses of (Won)37,609 million has been additionally made to the adjusted financial statements.

As a means to create a Pan-Asian strategic management, in accordance with the resolution of the Board of Directors on October 24, 2003, the Bank invested (Won)71,295 million for a 25 percent ownership of Sorak Financial Holdings in connection with the acquisition of Bank Internasional Indonesia (BII). Sorak Financial Holdings entered into a contract to purchase 51 percent equity interest in BII from Indonesian Bank Restructuring Agency (IBRA). BII s total assets and total liabilities reported under Indonesian GAAP as of September 30, 2003 translated into Korean Won at year-end rates, amounts to (Won)4,910,369 million and (Won)4,439,624 million, respectively.

Due to its determination to maximize efficient asset management, certain assets, comprising mostly of securities and loans, held by overseas subsidiaries with a total book value of (Won)118,720 million were purchased by the Bank for a total acquisition cost of (Won)115,046 million.

The maturities of the available-for-sale and held-to-maturity debt securities except for equity securities and investment in funds as of December 31, 2003 are summarized as follows:

(in millions of Won)	Available	e-for-sale	Held-to-maturity		
	Book Value	Fair value	Book Value	Fair value	
Maturities					
Due in 1 year or less	(Won) 9,622,944	(Won) 9,622,944	(Won) 1,815,377	(Won) 1,827,931	
Due after 1 year through 5 years	6,534,806	6,534,806	3,911,985	4,043,934	
Due after 5 years through 10 years	445,043	445,043	251,979	267,579	
Thereafter	14,901	14,901			

(Won) 16,617,694 (Won) 16,617,694 (Won) 5,979,341 (Won) 6,139,444

Investment securities risk concentrations as of December 31, 2003 and 2002 are as follows:

(in millions of Won)	2003		2002	
	Book Value	Ratio(%)	Book Value	Ratio(%)
By Country				

by Country				
Korea	(Won) 27,784,440	98.87	(Won) 30,684,000	99.17
Singapore	79,309	0.28	9,892	0.03
USA	63,920	0.23	66,826	0.22
Philippines	45,921	0.16	63,323	0.20
Germany	29,961	0.11	30,010	0.10
Others	98,294	0.35	86,699	0.28
	(Won) 28,101,845	100.00	(Won) 30,940,750	100.00

### Kookmin Bank

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

(in millions of Won)	2003	2002		
	Book Value	Ratio(%)	Book Value	Ratio(%)
Ву Туре				
Fixed rate bonds	(Won) 16,114,291	57.34	(Won) 15,860,479	51.26
Floating rate bonds	2,397,728	8.53	5,443,478	17.59
Subordinated bonds	767,418	2.73	574,727	1.86
Convertible bonds	422,278	1.51	142,817	0.46
Beneficiary certificates	7,255,954	25.82	7,076,233	22.87
Equity securities	1,104,161	3.93	1,804,950	5.84
Others	40,015	0.14	38,066	0.12
	(Won) 28,101,845	100.00	(Won) 30,940,750	100.00
(in millions of Won)	2003		2002	
	Book Value	Ratio(%)	Book Value	Ratio(%)
By Industry				
Government and municipalities	(Won) 9,870,850	35.13	(Won) 13,582,679	43.90
Financial institutions	16,670,041	59.32	13,465,699	43.52
Manufacturing industries	583,986	2.08	245,255	0.79
Others	976,968	3.47	3,647,117	11.79
	(Won) 28,101,845	100.00	(Won) 30,940,750	100.00

Available-for-sale equity securities of which the fair value cannot reasonably be measured as of December 31, 2003 are as follows:

(in millions of Won)	Acquisition Cost	Net Asset Value <sup>1</sup> *	Book Value
Korea Housing Guarantee Co., Ltd.	(Won) 68,648	(Won) 119,991	(Won) 68,648
Dongbu Electronics Co., Ltd.	30,000	22,059	22,059
Mastercard, Inc.	11,118	6,524	11,118
The Korea Securities Finance Corp.	8,160	11,003	8,160
Asia Credit	11,978	8,014	8,014
Korea Asset Management Corp.	7,827	12,436	7,827
Samsung Life Insurance Co., Ltd.	7,479	9,062	7,479
Daewoo Electronics Corp.	9,862	7,293	7,109

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Korea Highway Corp.	6,248	5,892	6,248
BC Card Co., Ltd.	5,738	7,630	5,738
Daewoo Motor Co., Ltd.	5,633	11,768	5,633
E Mirae Asset Securities Co., Ltd.	5,000	8,302	5,000
Hanwha Investment Trust Management Co., Ltd.	3,487	3,503	3,487
Korea Vilene Co., Ltd.	3,000	3,662	3,000
Hyundai Home Shopping Network Corp.	2,680	915	2,680
National Information & Credit Evaluation, Inc.	2,668	4,209	2,668
Nanjing Kumho Tire Co., Ltd.	2,548	2,678	2,548
Baring Communication	5,588	2,282	2,282
Korea Digital Satellite Broadcasting Co., Ltd.	2,157	550	2,157
Kyobo Investment Trust Management Co., Ltd.	2,100	3,417	2,100
Others	90,866	67,123	38,235
	(Won) 292,785	(Won) 318,313	(Won) 222,190

Net asset values are calculated using the unaudited financial statements of the investees as of December 31, 2003 when available, otherwise, the most recent financial information is used.

Kookmin Bank

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

As of December 31, 2003, the following investment securities are pledged at various institutions:

	Restricted	l securities			
Related Transactions	Placed with	Amount		Book Value	Pledge Value
Bonds sold under REPO					
agreements	Customers	(Won)	3,623,156	(Won) 4,224,282	(Won) 4,188,660
Leased securities	KCFC			4,626	4,500
Borrowings from the Bank of					
Korea	Bank of Korea		992,433	1,229,621	1,214,400
Bank of Korea settlements	Bank of Korea	(l	palance limits)	170,200	170,200
Derivatives transactions	Samsung Futures, etc.	(1)	palance limits)	112,069	120,500
Securities Finance Funds	Korea Securities Finance Corp.			998	1,000
ADB collateral	KDB			1,894	1,900
				(Won) 5,743,690	(Won) 5,701,160

Kookmin Bank

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

### 5. Loans

Loans as of December 31, 2003 and 2002 are summarized as follows:

Notes discounted	(in millions of Won)		2003	2002
General operation loans   (Won) 28,884,554   (Won) 28,904,6     Notes discounted   1,415,445   1,851,1     Overdraft accounts   447,992   568,7     Trading notes   809,921   814,7     Other operation loans   3,793,594   3,229,8     Facility loans   5,413,333   4,676,5     Other facility loans   5,413,333   4,676,5     Other facility loans   1,218,370   1,287,1     Other facility loans   41,983,209   41,332,6     Consumer loans   41,951,219   39,713,5     Consumer loans   297,868   131,7     Remunerations on mutual installment   savings   297,868   131,7     Other consumer loans   635,218   632,1     Other consumer loans   526,227   738,6     Public loans   Public operation loans   526,227   738,6     Public loans   Public operation loans   526,227   738,6     Public facility loans   526,227   738,6     Other consumer loans   742,473   39,4     Other consumer loans   742,473   39,4	Loans in Won			
General operation loans   (Won) 28,884,554   (Won) 28,904,6     Notes discounted   1,415,445   1,851,1     Overdraft accounts   447,992   568,7     Trading notes   809,921   814,7     Other operation loans   3,793,594   3,229,8     Facility loans   5,413,333   4,676,5     Other facility loans   5,413,333   4,676,5     Other facility loans   1,218,370   1,287,1     Other facility loans   41,983,209   41,332,6     Consumer loans   41,951,219   39,713,5     Consumer loans   297,868   131,7     Remunerations on mutual installment   savings   297,868   131,7     Other consumer loans   635,218   632,1     Other consumer loans   526,227   738,6     Public loans   Public operation loans   526,227   738,6     Public loans   Public operation loans   526,227   738,6     Public facility loans   526,227   738,6     Other consumer loans   742,473   39,4     Other consumer loans   742,473   39,4	Corporate loans	Operation loans		
Notes discounted	•		(Won) 28,884,554	(Won) 28,904,621
Trading notes   809,921   814,7     Other operation loans   3,793,594   3,229,8     35,351,506   35,369,0     Facility loans   5,413,333   4,676,5     Other facility loans   1,218,370   1,287,1     6,631,703   5,963,6     41,983,209   41,332,6     Consumer loans   41,951,219   39,713,5     Consumer housing loans   38,199,290   33,731,4     Remunerations on mutual installment   savings   297,868   131,7     Other consumer loans   635,218   632,1     Public loans   Public operation loans   526,227   738,6     Public loans   Public operation loans   526,227   738,6     Public facility loans   42,473   39,4			1,415,445	1,851,133
Trading notes   809,921   814,7     Other operation loans   3,793,594   3,229,8     35,351,506   35,369,0     Facility loans   5,413,333   4,676,5     Other facility loans   1,218,370   1,287,1     6,631,703   5,963,6     41,983,209   41,332,6     Consumer loans   41,951,219   39,713,5     Consumer housing loans   38,199,290   33,731,4     Remunerations on mutual installment   savings   297,868   131,7     Other consumer loans   635,218   632,1     Public loans   Public operation loans   526,227   738,6     Public loans   Public operation loans   526,227   738,6     Public facility loans   42,473   39,4		Overdraft accounts	447,992	568,702
Other operation loans         3,793,594         3,229,8           35,351,506         35,369,0           Facility loans General facility loans         5,413,333         4,676,5           Other facility loans         1,218,370         1,287,1           6,631,703         5,963,6           41,983,209         41,332,6           Consumer loans         41,951,219         39,713,5           Consumer housing loans         38,199,290         33,731,4           Remunerations on mutual installment savings         297,868         131,7           Other consumer loans         635,218         632,1           Public loans         Public operation loans         526,227         738,6           Public facility loans         42,473         39,4		Trading notes	809,921	814,759
Facility loans   General facility loans   5,413,333   4,676,5				3,229,851
General facility loans   5,413,333   4,676,5     Other facility loans   1,218,370   1,287,1			35,351,506	35,369,066
General facility loans   5,413,333   4,676,5     Other facility loans   1,218,370   1,287,1		<u> </u>		
Other facility loans         1,218,370         1,287,1           6,631,703         5,963,6           41,983,209         41,332,6           Consumer loans         41,951,219         39,713,5           Consumer housing loans         38,199,290         33,731,4           Remunerations on mutual installment savings         297,868         131,7           Other consumer loans         635,218         632,1           81,083,595         74,208,9           Public loans         526,227         738,6           Public facility loans         42,473         39,4				
6,631,703   5,963,69     41,983,209   41,332,60     Consumer loans   41,951,219   39,713,5     Consumer housing loans   38,199,290   33,731,4     Remunerations on mutual installment savings   297,868   131,7     Other consumer loans   635,218   632,1     81,083,595   74,208,9     Public loans   Public operation loans   526,227   738,6     Public facility loans   42,473   39,4				
Consumer loans   41,983,209   41,332,6		Other facility loans	1,218,370	1,287,125
Consumer loans         41,951,219         39,713,5           Consumer housing loans         38,199,290         33,731,4           Remunerations on mutual installment savings         297,868         131,7           Other consumer loans         635,218         632,1           81,083,595         74,208,9           Public loans         526,227         738,6           Public facility loans         42,473         39,4			6,631,703	5,963,631
Consumer housing loans   38,199,290   33,731,4			41,983,209	41,332,697
Consumer housing loans   38,199,290   33,731,4	Consumer loans	General consumer loans	41 951 219	39 713 543
Remunerations on mutual installment savings   297,868   131,7     Other consumer loans   635,218   632,1     81,083,595   74,208,9     Public loans   526,227   738,6     Public facility loans   42,473   39,4	Consumer round			33,731,435
savings         297,868         131,7           Other consumer loans         635,218         632,1           81,083,595         74,208,9           Public loans         526,227         738,6           Public facility loans         42,473         39,4			20,122,20	25,761,156
Other consumer loans         635,218         632,1           81,083,595         74,208,9           Public loans         526,227         738,6           Public facility loans         42,473         39,4			297 868	131,768
Public loans Public operation loans 526,227 738,6 Public facility loans 42,473 39,4				632,172
Public facility loans 42,473 39,4			81,083,595	74,208,918
Public facility loans 42,473 39,4	Dublic loops	Dublic energical logge	526 227	729 622
	Public loans			
568 700 778 0		Public facility loans	42,473	39,414
308,700 776,0			568,700	778,046
Other loans Property formation loans 62,963 95,2	Other loans	Property formation loans	62,963	95,252
				20,941
				5,449

		79,740	121,642
		123,715,244	116,441,303
Loans in foreign currencies	Domestic funding loans	1,165,988	1,052,800
-	Overseas funding loans	887,018	933,010
	Inter-bank loans	767,884	1,094,119
	Domestic usance bills	1,197,563	1,334,006
	Government funding loans	1,477	3,241
		4,019,930	4,417,176
Call loans	In Won	1,640,000	33,600
Call loans	In foreign currencies	5,351	248,857
	Inter-bank reconciliation funds	3,331	89,287
		1,645,351	371,744
Privately placed debentures		1,787,131	1,276,080
Other loans		12,457,419	6,633,396
Allowances for loan losses (Note 6)		(3,690,341)	(2,378,696)
Present value discounts		(22,780)	(30,442)
Net deferred loan origination fees and costs		8,567	
		(Won) 139,920,521	(Won) 126,730,561

#### **Kookmin Bank**

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

As of December 31, 2003, restructured loans due to workout plans or other similar restructuring programs are as follows:

(in millions of Won)	Period (vears)	Balances Before Restructuring	Exemption	Equity Conversion	CB Conversion	Restructured  Amount	Present Value Discounts
Workout	1 - 6	(Won) 696,945	(Won)	(Won)	(Won) 581,075	(Won) 115,870	(Won) 6,229
Court receivership	5 -10	41,426	154		27,009	14,263	3,502
Court mediation	5 - 6	40,750				40,750	2,391
Others <sup>1</sup> *	2 - 7	520,873	326,456	134	3,668	190,615	10,658
		(Won) 1,299,994	(Won) 326,610	(Won) 134	(Won) 611,752	(Won) 361,498	(Won) 22,780

The Bank wrote off (Won)237,316 million of loans to SK Networks, (formerly, SK Global) in expectation of a cash buy out restructuring. The resulting SK Networks loan balances as of December 31, 2003 amounts to (Won)88,960 million.

The loans, or portions thereof, that are approved for debt restructuring by issuance or grant of equity are separately classified as loans due for equity conversion as of the agreement date. The loans due for equity conversion are stated at the lower of nominal amount or the fair value of the to-be-converted equity interest. The difference between the nominal amount and the fair value of the equity interest is adjusted in the related allowance for loan losses.

The movements in present value discounts and net deferred loan origination fees and costs for the year ended December 31, 2003 are as follows .

(in millions of Won)		Ending			
(in minions of work)	WACC(%) Balance Increase		Increase	Decrease	Balance
Present value discounts	6.10 - 17.00	(Won) (30,442)	(Won) (11,767)	(Won) (19,429)	(Won) (22,780)
Deferred loan incidental income			9,161	594	8,567
		(Won) (30,442)	(Won) (2,606)	(Won) (18,835)	(Won) (14,213)

The maturities of loans as of December 31, 2003 are as follows:

(in millions of Won)	Loans in Won	Loans in Foreign Currencies	Bills Bought	Credit Card	Call Loans	Privately placed Debentures	Others	Total
Due in 3 months or								
less	(Won) 16,278,866	(Won) 1.123.619	(Won) 496,406	(Won) 6.549.874	(Won) 1.645.351	(Won) 561.682	(Won) 1.600.828	(Won) 28.256.626
Due after 3 months	()	(,, ,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(1.00) 0,00,00	() -,	()	() 1,000,000	(1.00) 20,200,020
through 6 months	15,567,961	905,409	53,382	1,098,040		166,238	37	17,791,067
Due after	13,307,901	903,409	33,362	1,090,040		100,236	31	17,791,007
6 months through 1								
year	30,819,742	432,113	7,589	1,280,289		295,587	606	32,835,926
Due after 1 year through 2								
years	26,540,976	178,374	7,153	615,736		502,979	4,594	27,849,812
Due after 2 years through 3								
years	19,012,065	332,104	6,191	334,413		259,995		19,944,768
Due after 3 years through 4								
years	2,758,133	116,051		15,051		650	30,802	2,920,687
Due after 4 years through 5								
years	2,533,010	103,718		318,037				2,954,765
Thereafter	10,204,491	828,542		38,391				11,071,424
	(Won) 123,715,244	(Won) 4,019,930	(Won) 570,721	(Won) 10,249,831	(Won) 1,645,351	(Won) 1,787,131	(Won) 1,636,867	(Won) 143,625,075

**Kookmin Bank** 

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

Loan risk concentrations by country as of December 31, 2003 are as follows:

(in millions of Won)		Loans in Foreign			
(in matters of won)	Loans in Won	Currencies	Others	Total	Percentage(%)
Korea	(Won) 123,715,244	(Won) 2,770,237	(Won) 15,847,217	(Won) 142,332,698	99.10
Southeast Asia		636,560	304	636,864	0.45
Russia		131,758		131,758	0.09
China		29,466	1	29,467	0.02
Japan		278,109	42	278,151	0.19
Others		173,800	42,337	216,137	0.15
	(Won) 123,715,244	(Won) 4,019,930	(Won) 15,889,901	(Won) 143,625,075	100.00

Loan risk concentrations by industry as of December 31, 2003 are as follows:

(in millions of Won)		Loans in Foreign			
(	Loans in Wor	Currencies	Others	Total	Percentage(%)
Industrial loans					
Financial institutions	(Won) 620,	339 (Won) 817,750	(Won) 2,355,417	(Won) 3,793,506	2.64
Manufacturing companies	13,900,	021 1,575,108	1,177,859	16,652,988	11.59
Service companies	23,068,	546 568,034	557,602	24,194,182	16.85
Others	4,850,	951 124,443	1,397,943	6,373,337	4.44
	42,439,	857 3,085,335	5,488,821	51,014,013	35.52
		<u> </u>			
Household loans	81,150,	520 914,545	8,897,467	90,962,532	63.33
Public and other loans	124,	867 20,050	1,503,613	1,648,530	1.15
	-				
	(Won) 123,715,	244 (Won) 4,019,930	(Won) 15,889,901	(Won) 143,625,075	100.00

## 6. Allowances for Loan Losses

As of December 31, 2003 and 2002, allowances for loan losses are as follows:

(in millions of Won)	2003	2002
Loans in Won	(Won) 2,271,198	(Won) 1,905,065
Loans in foreign currencies	68,045	103,838
Bills bought in Won and foreign currencies	16,928	20,213
Payments on guarantees	19,967	18,382
Factoring receivable	16,486	143
Credit card accounts	1,187,616	284,491
Privately placed debentures	87,513	28,210
Loans due for equity conversion		5,373
Suspense receivables	17,186	11,022
Others	5,402	1,959
	(Won) 3,690,341	(Won) 2,378,696

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## **Kookmin Bank**

**Notes to Non-Consolidated Financial Statements** 

December 31, 2003 and 2002

As of December 31, 2003, allowances for loan losses by credit risk classification are as follows:

(in millions of Won)		Normal	Pre-cautionary	Substandard	Doubtful	Estimated Loss	Total
Loans in Won	Balance Allowances	(Won) 114,948,955 773,958	(Won) 5,342,015 297,883	(Won) 2,264,071 491,148	(Won) 935,330 501,798	(Won) 206,411 206,411	(Won) 123,696,782 2,271,198
	Ratio (%)	0.67	5.58	21.69	53.65	100.00	1.84
Loans in foreign currencies	Balance	3,681,484	263,168	40,037	31,500	803	4,016,992
currencies	Allowances	14,568	17,072	16,252	19,350	803	68,045
	Ratio (%)	0.40	6.49	40.59	61.43	100.00	1.69
Bills bought	Balance Allowances	507,729 2,539	54,354 8,687	1,850 430	3,030 1,515	3,757 3,757	570,720 16,928
	Ratio (%)	0.50	15.98	23.24	50.00	100.00	2.97
Payments on							
guarantees	Balance Allowances	42,754 214	6,347 498	19,539 3,908	10,903 5,451	9,896 9,896	89,439 19,967
	Ratio (%)	0.50	7.85	20.00	50.00	100.00	22.32
Credit card accounts	Balance	7,239,554	1,626,508	400	1,158,525	224,844	10,249,831
accounts	Allowances	72,396	195,181	80	695,115	224,844	1,187,616
	Ratio (%)	1.00	12.00	20.00	60.00	100.00	11.59
Bonds purchased under resale							
agreements	Balance Allowances	1,500,000					1,500,000
	Ratio (%)	0.00	0.00	0.00	0.00	0.00	0.00
Call loans	Balance Allowances	1,645,351					1,645,351

	Ratio (%)	0.00	0.00	0.00	0.00	0.00	0.00
Privately placed							
debentures	Balance	1,363,209	409,352	7,555	6,811	168	1,787,095
	Allowances	6,816	75,048	2,064	3,417	168	87,513
	Ratio (%)	0.50	18.33	27.32	50.17	100.00	4.90
Factoring							
receivables	Balance	29,685			125	16,275	46,085
	Allowances	148			63	16,275	16,486
	Ratio (%)	0.50	0.00	0.00	50.40	100.00	35.77
Total	Balance 1*	(Won) 130,958,721	(Won) 7,701,744	(Won) 2,333,452	(Won) 2,146,224	(Won) 462,154	(Won) 143,602,295
	Allowances 2*	870,639	594,369	513,882	1,226,709	462,154	3,667,753
	Ratio (%)	0.66	7.72	22.02	57.16	100.00	2.55
	Railo (70)	0.00	1.12	22.02	37.10	100.00	2.33

<sup>1\*</sup> The above amounts of loan balances are net of present value discounts.

For the years ended December 31, 2003 and 2002, the movements in allowances for loan losses are as follows:

(in millions of Won)	2003	2002
Beginning balance	(Won) 2,378,696	(Won) 2,271,179
Provision for loan losses	4,040,536	1,593,479
Increase due to merger with Kookmin Credit Card Co., Ltd. (Note 33)	1,388,854	
Collection of written-off loans	767,718	269,533
Repurchase of loans sold	327,921	

<sup>2\*</sup> The above amounts of allowances for loan losses do not include the allowances for suspense receivables and other allowances