UNITIL CORP Form U-13-60 April 26, 2005 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM U-13-60**

ANNUAL REPORT

For the Year Ended December 31, 2004

# UNITIL SERVICE CORP.

6 Liberty Lane West, Hampton, New Hampshire 03842-1720

Date of Incorporation: October 9, 1984 State of Incorporation: New Hampshire

Name, Title and address of officer to whom correspondence concerning this report should be addressed:

Laurence M. Brock, Vice President & Controller

6 Liberty Lane West

Hampton, New Hampshire 03842-1720

Name of Principal Holding Company:

UNITIL Corporation

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#### SCHEDULE I - COMPARATIVE BALANCE SHEET

Give balance sheet of the Company as of December 31 of the current and prior year.

		AS OF DEC	CEMBER 31
ACCOUNT	ASSETS AND OTHER DEBITS	CURRENT	PRIOR
	SERVICE COMPANY PROPERTY		
101	Service company property (Schedule II)	\$ 10,829,085	\$ 10,403,598
107	Construction work in progress (Schedule II)	Ψ 10,029,000	Ψ 10, 105,550
	Total Property	10,829,085	10,403,598
	Total Property	10,829,083	10,403,390
100			
108	Less accumulated provision for depreciation and amortization of service company property	7,000,020	6 662 096
	(Schedule III)	7,998,839	6,663,986
	Net Service Company Property	2,830,246	3,739,612
	INVESTMENTS		
123	Investments in associate companies (Schedule IV)		
124	Other investments (Schedule IV)		
	Total investments		
	CURRENT AND ACCRUED ASSETS		
131	Cash	9,026	25,015
134	Special deposits		
135	Working funds	5,995	6,000
136	Temporary cash investments (Schedule IV)		
141	Notes receivable		
143	Accounts receivable	85,058	67,846
144	Accumulated provision for uncollectable accounts		
146	Accounts receivable from associate companies (Schedule V)	2,203,698	2,040,574
152	Fuel stock expense undistributed (Schedule VI)		
154	Materials and supplies		
163	Stores expense undistributed (Schedule VII)		
165	Prepayments	204,753	178,683
174	Miscellaneous current and accrued assets (Schedule VIII)		
	Total Current and Accrued Assets	2,508,530	2,318,118
	DEFERRED DEBITS		
181	Unamortized debt expense		

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182	Regulatory Assets		(608,890)
184	Clearing accounts	137,053	148,462
186	Miscellaneous deferred debits (Schedule IX)	(570,521)	333,810
188	Research, development, or demonstration expenditures (Schedule X)		
190	Accumulated deferred income tax		
	Total Deferred Debits	(433,468)	(126,618)
	TOTAL ASSETS AND OTHER DEBITS	\$4,905,308	\$5,931,112

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## SCHEDULE I - COMPARATIVE BALANCE SHEET

		AS OF DECEMBER 31			
ACCOUNT	LIABILITIES AND PROPRIETARY CAPITAL	CURRENT	PRIOR		
	PROPRIETARY CAPITAL				
201	Common stock issued (Schedule XI)	\$ 1,000	\$ 1,000		
211	Miscellaneous paid-in-capital (Schedule XI)				
215	Appropriated retained earnings (Schedule XI)				
216	Unappropriated retained earnings (Schedule XI)	1,688	1,688		
	TAID A CONT	2.600	2 (99		
	Total Proprietary Capital	2,688	2,688		
	LONG-TERM DEBT				
223	Advances from associate companies (Schedule XII)				
224	Other long-term debt (Schedule XII)				
225	Unamortized premium on long - term debt				
226	Unamortized discount on long-term debt-debit				
	Total Long-Term Debt				
227	Obligations under capital leases - non-current	183,038	403,455		
	CURRENT AND ACCRUED LIABILITIES				
231	Notes payable				
232	Accounts payable	293,048	65,742		
233	Notes payable to associate companies (Schedule XIII)	4,491,075	3,807,632		
234	Accounts payable to associate companies (Schedule XIII)	(2,141,781)	(669,716)		
236	Taxes accrued	293,470	(149,318)		
237	Interest accrued				
238	Dividends declared				
241	Tax collections payable				
242	Miscellaneous current and accrued liabilities (Schedule XIII)	4,385,782	4,036,796		
243	Obligations under capital leases - current	412,619	566,714		
	Total Current and Accrued Liabilities	7,734,213	7.657.850		
	Total Carron and Accraca Entonnics				
	DEFERRED CREDITS				
253	Other deferred credits	(983,290)	(608,890)		
255	Accumulated deferred investment tax credits				
	Total Deferred Credits	(983,290)	(608,890)		
	Total Deferred Credits	(983,290)	(008,890)		
282	ACCUMULATED DEFERRED INCOME TAXES	(2,031,341)	(1,523,991)		
			<b>.</b>		
	TOTAL LIABILITIES AND PROPRIETARY CAPITAL	\$ 4,905,308	\$ 5,931,112		

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#### SCHEDULE II - SERVICE COMPANY PROPERTY

	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	AI	DDITIONS	RETIREMENTS OR SALES	OTHER CHANGES <sup>/1</sup>	BALANCE AT CLOSE OF YEAR
	Company Property						
301	ORGANIZATION						
303	MISC INTANGIBLE PLANT	\$ 4,578,556	\$	306,202	\$	\$	\$ 4,884,758
304	LAND AND LAND RIGHTS						
305	STRUCTURES AND IMPROVEMENTS						
306	LEASEHOLD IMPROVEMENTS						
307	EQUIPMENT 2/	4,626,260		201,987			4,828,247
308	OFFICE FURNITURE AND EQUIPMENT	1,072,345		18,001			1,090,346
309	AUTOMOBILES, OTHER VEHICLES AND						
	RELATED GARAGE EQUIPMENT	22,394		25,734	(22,394)		25,734
310	AIRCRAFT AND AIRPORT EQUIPMENT						
311	OTHER SERVICE COMPANY PROPERTY 3/						
			_				
	SUB-TOTAL	10,299,555		551,924	(22,394)		10,829,085
			_				
107	CONSTRUCTION WORK IN PROGRESS	104,043				(104,043)	
			_				
	TOTAL	\$ 10,403,598	\$	551,924	\$ (22,394)	\$ (104,043)	\$ 10,829,085

<sup>1/</sup> PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

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#### **SCHEDULE II - CONTINUED**

SUBACCOUNTS ARE REQUIRED FOR EACH CLASS OF EQUIPMENT OWNED. THE SERVICE COMPANY SHALL PROVIDE A LISTING BY SUBACCOUNT OF THE EQUIPMENT ADDITION DURING THE YEAR AND THE BALANCE AT THE CLOSE OF THE YEAR:

		BALANCE AT CLOSE
SUBACCOUNT DESCRIPTION	ADDITIONS	OF YEAR
Computer Systems	\$ 201,987	\$ 4,044,364
Phone System		755,249
Other Equipment		28,634
TOTAL	\$ 201,987	\$ 4,828,247

<sup>3/</sup> DESCRIBE OTHER SERVICE COMPANY PROPERTY:

NONE

<sup>4/</sup> DESCRIBE CONSTRUCTION WORK IN PROGRESS:

NONE

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#### **SCHEDULE III**

## ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF SERVICE COMPANY PROPERTY

	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	(	DDITIONS CHARGED TO CCOUNT 403	RET	IREMENTS	OTHER CHANGES ADD (DEDUCT) <sup>1/</sup>		LANCE AT CLOSE OF YEAR
301	ORGANIZATION								
303	MISCELLANEOUS INTANGIBLE PLANT	\$ 1,906,086	\$	747,748	\$		\$	\$	2,653,834
304	LAND AND LAND RIGHTS								
305	STRUCTURES AND IMPROVEMENTS								
306	LEASEHOLD IMPROVEMENTS								
307	EQUIPMENT	3,773,960		506,509				\$	4,280,469
308	OFFICE FURNITURE AND EQUIPMENT	961,985		75,235				\$	1,037,220
309	AUTOMOBILES, OTHER VEHICLES AND								
	RELATED GARAGE EQUIPMENT	21,955		27,755		(22,394)		\$	27,316
310	AIRCRAFT AND AIRPORT EQUIPMENT								
311	OTHER SERVICE COMPANY PROPERTY								
			_					_	
	TOTAL	\$ 6,663,986	\$	1,357,247	\$	(22,394)	\$	\$	7,998,839
			_						

<sup>1/</sup> PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

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#### **SCHEDULE IV - INVESTMENTS**

INSTRUCTIONS: Complete the following schedule concerning investments. Under Account 124 Other Investments state each investment separately, with description, including the name of issuing company, number of shares or principal amount.

Under Account 136, Temporay Cash Investments list each investment separately.

ACCOUNT	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
123	INVESTMENT IN ASSOCIATE COMPANIES	\$	\$
124	OTHER INVESTMENTS		
136	TEMPORARY CASH INVESTMENTS		
	TOTAL	\$	\$

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#### SCHEDULE V - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

INSTRUCTIONS:

Complete the following schedule listing accounts receivable from each associate company. Where the service company has provided accommodation or convenience payments for associate companies, a separate listing of total payments for each associate company by subaccount should be provided.

	BALANCE AT BEGINNING OF YEAR		BALANCE A CLOSE OF	
DESCRIPTION				YEAR
A COOLINE 14C A COOLINEO DECENTA DE EDOM A COOCIA DE COMPANIES	_			
ACCOUNT 146 - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES	Φ	002.005	Ф	1 074 047
Unitil Energy Systems	\$	992,005	\$	1,074,047
Fitchburg Gas and Electric Light Company		861,912		978,901
UNITIL Power Corp.				
UNITIL Realty Corp.		962		12,452
UNITIL Corporation		62,601		617
UNITIL Resources, Inc.		123,094		137,681
			_	
TOTAL	\$	2,040,574	\$	2,203,698
ANALYSIS OF CONVENIENCE OR ACCOMMODATION PAYMENTS:				
Unitil Energy Systems			\$	5,858,634
Fitchburg Gas and Electric Light Company				4,316,652
UNITIL Power Corp.				295,246
UNITIL Realty Corp.				50,489
UNITIL Resources, Inc.				11,158
Usource Inc.				39,939
UNITIL Corp.				26,160
For detail of convenience payments by type and company, paid by UNITIL Service Corp. see page 10A.				
			_	
TOTAL PAYMENTS			\$	10,598,278

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#### CONVENIENCE PAYMENTS BY TYPE AND COMPANY

	UES	FGE	UPC	URC	URI	Usource	UC	Total
Insurance	\$ 3,412,883	\$ 2,854,170		\$ 39,630	\$ 2,402			\$ 6,309,085
Legal	234,069	281,753	279,955		6,460		13,565	815,802
Telephone Service	47,286	39,876				18,955		106,117
Audit Fees	103,080	90,318		5,070	2,296	2,333	9,480	212,577
Other	2,061,316	1,050,535	15,291	5,789		18,651	3,115	3,154,697
	\$ 5,858,634	\$ 4,316,652	\$ 295,246	\$ 50,489	\$ 11,158	\$ 39,939	\$ 26,160	\$ 10,598,278

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#### SCHEDULE VI - FUEL STOCK EXPENSES UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to fuel stock expense during the year and indicate amount

attributable to each associate company. Under the section headed Summary listed below give an overall report of the fuel functions performed by the service company.

	ACCOUNT		LABOR	EXPENSE	TOTAL
-					
	152	FUEL STOCK EXPENSE UNDISTRIBUTED	\$	\$	\$
		TOTAL	\$	\$	\$

SUMMARY:

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#### SCHEDULE VII - STORES EXPENSE UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to stores expense during the year and indicate amount attributable to each associate company.

	ACCOUNT	DESCRIPTION	LABOR	EXPENSE	TOTAL
_					
	163	STORES EXPENSE UNDISTRIBUTED	\$	\$	\$
		TOTAL	\$	\$	\$
			•		

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#### SCHEDULE VIII - MISCELLANEOUS CURRENT & ACCRUED ASSETS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped, showing the number of items in each group.

ACCOUNT	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
174	MISCELLANEOUS CURRENT & ACCRUED ASSETS	\$	\$
	TOTAL	\$	\$

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#### SCHEDULE IX - MISCELLANEOUS DEFERRED DEBITS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped by class showing the number of items in each class.

ACCOUN	NT DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
107	MIGGELL AVEOUG DEFENDED DEDITES		
186	MISCELLANEOUS DEFERRED DEBITS		
	Deferred Asset- APBO	\$	\$ (983,290)
	Under/(over) collected administrative expenses	(1,820)	(101,500)
	Software	93,429	229,697
	Postage	37,201	50,540
	Deferred Charges	205,000	234,032
	TOTAL	\$ 333,810	\$ (570,521)

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## SCHEDULE X - RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES

INSTRUCTIONS: Provide a description of each material research, development, or demonstration project which incurred costs by the service corporation during the year.

DESCRIPTION	BALANCE AT CLOSE OF YEAR
188 RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES	\$
TOTAL	\$

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#### **SCHEDULE XI - PROPRIETARY CAPITAL**

INSTRUCTIONS: Classify amounts in each account with brief explanations, disclosing the general nature of transactions which gave rise to the reported amounts.

			PAR OR STATED	OUTSTANDING CLOSE OF PERIOD		
ACCOUNT	CLASS OF STOCK	NUMBER OF SHARES AUTHORIZED	VALUE PER SHARE	NO. OF SHARES	TOTAL AMOUNT	
201	COMMON STOCK ISSUED	300	\$ 10.00	100	\$ 1,000.00	
ACCOUNT	DESCRIPTION				AMOUNT	
211	MISCELLANEOUS PAID-IN CAPITAL				\$	
215	APPROPRIATED RETAINED EARNINGS					
	TOTAL				\$	

INSTRUCTIONS: Give particulars concerning net income or (loss) during the year, distinguishing between compensation for the use of capital owned or net loss remaining from servicing nonassociates per the General Instructions of the Uniform System of Accounts. For dividends paid during the year in cash or otherwise, provide rate percentage, amount of dividend, rate declared and date paid.

	DESCRIPTION	BALANCE AT BEGINNING OF YEAR		AT INCOME BEGINNING OR DIVIDE				C	LANCE AT LOSE YEAR
						_			
216	UNAPPROPRIATED RETAINED EARNINGS	\$	1,688	\$	\$	\$	1,688		
						-			
	TOTAL	\$	1,688	\$	\$	\$	1,688		
			ĺ				,		

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#### **SCHEDULE XII - LONG-TERM DEBT**

INSTRUCTIONS: Advances from associate companies should be reported separately for advances on notes, and advances on open account. Names of associate companies from which advances are received shall be shown under the class and series obligation column. For account 224 - Other Long-Term Debt provide the name of creditor company or organization, terms of the obligation, date of maturity, interest rate, and the amount authorized and outstanding.

ACCOUNT	DESCRIPTION	NAME OF CREDITOR	TERMS OF OBLIG CLASS & SERIES OF OBLIGATION	DATE OF MATURITY	INTEREST RATE	 LANCE EGINNI OF YEAR	NG		BALANG AT CLOSE OF ONEAR
223	ADVANCES FROM ASSOCIATE COMPANIES:					\$	\$	\$	\$
224	OTHER LONG-TERM DEBT:					<u> </u>	Ψ	Ψ	Ψ
	TOTAL					\$	\$	\$	\$

<sup>1/</sup> GIVE AN EXPLANATION OF DEDUCTIONS:

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#### SCHEDULE XIII - CURRENT AND ACCRUED LIABILITIES

INSTRUCTIONS: Provide balance of notes and accounts payable to each associate company. Give description and amount of miscellaneous current and accrued liabilities. Items less than \$10,000 may be grouped, showing the number of items in each group.

ACCOUNT	DESCRIPTION	В	LANCE AT EGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
233	NOTES PAYABLE TO ASSOCIATE COMPANIES			
	Cash Pool	\$	3,807,632	\$ 4,491,075
	TOTAL	\$	3,807,632	\$ 4,491,075
		_		
234	ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES			
	Unitil Energy Systems	\$	(872,238)	\$ (1,294,797)
	Fitchburg Gas and Electric Company		(273,749)	(723,479)
	UNITIL Corporation		550,870	11,518
	UNITIL Power Corporation		(67,455)	(164,742)
	UNITIL Realty Corporation		(1,078)	6,682
	UNITIL Resources Inc.		(458)	
	Usource LLC	_	(5,608)	23,037
	TOTAL	\$	(669,716)	\$ (2,141,781)
		_		
242	MISCELLANEOUS CURRENT AND ACCRUED LIABILITIES			
	Accrued Pension Costs	\$	1,358,195	\$ 1,351,123
	Accrued SERP		904,151	1,025,384
	Accrued PBOP Costs		481,878	1,120,541
	Accrued Vacation		240,000	234,031
	Accrued Compensation		929,100	564,413
	Accrued Other		123,472	90,290
	TOTAL	\$	4,036,796	\$ 4,385,782

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#### SCHEDULE XIV - NOTES TO FINANCIAL STATEMENTS

INSTRUCTIONS: The space below is provided for important notes regarding the financial statements or any account thereof. Furnish

particulars as to any significant contingent asset or liabilities existing at the end of the year. Notes relating to financial

statements shown elsewhere in the report may be indicated here by reference.

Selected Notes to the Financial Statements:

UNITIL Service Corp. (USC), a wholly-owned subsidiary of UNITIL Corporation, a public utility holding company, provides centralized support services to the parent company and its subsidiaries. USC is subject to the jurisdiction of the Securities and Exchange Commission (SEC) under the Public Utility Holding Company Act of 1935. Accordingly, USC maintains its books of account as prescribed by the Uniform System of Accounts for Mutual Service Companies and Subsidiary Service Companies as Amended February 2, 1979 to be effective January 1, 1980. USC prepares its financial statements in conformity with generally accepted accounting principles.

Please refer to the 2004 UNITIL Corporation Form 10-K for additional disclosures.

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#### SCHEDULE XV - STATEMENT OF INCOME

ACCOUNT	DESCRIPTION	CURRENT YEAR	PRIOR YEAR
	INCOME		
457	Services rendered to associate companies	\$ 21,841,189	\$ 19,367,031
458	Services rendered to nonassociate companies	. , ,	30,000
419	Interest Income		ĺ
421	Miscellaneous income or (loss)		8,297
	Total Income	21,841,189	19,405,328
	70111 11100110		15,100,020
	EXPENSE		
920	Salaries and wages	10,736,961	9,896,462
921	Office supplies and expenses	903,121	868,672
922	Other	505,679	42,861
923	Outside services employed	646,238	475,512
924	Property insurance	7,821	7,955
925	Injuries and damages	105,495	82,861
926	Employee pensions and benefits	4,095,582	2,607,570
930.1	Advertising expense	14,706	3,553
930.2	Miscellaneous general expense	481,050	559,669
931	Rents	1,535,159	1,467,487
932	Maintenance	581,389	592,902
403	Depreciation and amortization expense	1,361,776	1,672,692
408	Taxes other than income taxes	849,668	825,889
409	Income taxes	229,749	(31,061)
410	Provision for deferred income taxes	(338,154)	124,985
426.1	Donations	28,398	50,324
426.5	Penalties		1,983
430	Interest on debt to associate companies	16,855	6,684
431	Other interest expense	79,696	148,328
	Total Expense	21,841,189	19,405,328
	Net Income or (Loss)	\$	\$

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## ANALYSIS OF BILLING - ASSOCIATE COMPANIES ACCOUNT 457

			COMPENSATION FOR USE	
	DIRECT COSTS CHARGED	INDIRECT COSTS CHARGED	OF CAPITAL	TOTAL AMOUNT
NAME OF ASSOCIATE COMPANY	457-1	457-2	457-3	BILLED
Unitil Energy Systems, Inc.	\$ 5,540,578	\$ 5,146,304	\$	\$ 10,686,882
Fitchburg Gas and Electric Light Company	5,004,504	4,674,070		9,678,574
UNITIL Realty Corp.	45,730	48,759		94,489
UNITIL Resources, Inc.	692,527	683,207		1,375,734
UNITIL Corp.	2,655	2,855		5,510
•				
TOTAL	\$ 11,285,994	\$ 10,555,195	\$	\$ 21,841,189

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#### ANALYSIS OF BILLING - NON-ASSOCIATE COMPANIES ACCOUNT 458

			COMPENSATION	EXCESS		
			FOR USE		OR	
	DIRECT COSTS CHARGED	INDIRECT COSTS CHARGED	OF CAPITAL	TOTAL	DEFICIENCY	TOTAL AMOUNT
NAME OF NONASSOCIATE COMPANY	457-1	457-2	457-3	COST	458-4	BILLED
None	\$	\$	\$	\$	\$	\$
TOTAL	\$	\$	\$	\$	\$	\$

INSTRUCTION: Provide a brief description of the services rendered to each nonassociate company.

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#### SCHEDULE XVI - ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NON-ASSOCIATE COMPANIES

INSTRUCTION: Total cost of service will equal for associate and non associate companies the total amount billed under their separate analysis of billing schedules.

NONACCOCIATE

		ASSOCIATE COMPANY CHARGES		NONASSOCIATE COMPANY CHARGES	TOTAL CHARGES FOR SERVICE			
ACCOUNT	DESCRIPTION OF ITEMS	DIRECT COST	INDIRECT COST	TOTAL	DIRHN <b>D</b> IRECT COSTCOSTTOTAL	DIRECT COST	INDIRECT COST	TOTAL
920	SALARIES AND							
	WAGES	\$ 9,746,418	\$ 990,543	\$ 10,736,961	\$ \$	\$ 9,746,418	\$ 990,543	\$ 10,736,961
921	OFFICE SUPPLES	245	000.054	002.121		245	002.054	002.121
022	AND EXPENSES	245	902,876	903,121		245	902,876	903,121
922	ADMIN EXPENSE TRANS-CREDIT		505,679	505,679			505,679	505,679
923	OUTSIDE		303,079	303,079			303,079	303,079
,	SERVICES							
	EMPLOYED	90,691	555,547	646,238	}	90,691	555,547	646,238
924	PROPERTY							
	INSURANCE		7,821	7,821			7,821	7,821
925	INJURIES AND		105 405	105 405			105 405	105 405
926	DAMAGES EMPLOYEE		105,495	105,495			105,495	105,495
920	PENSIONS AND							
	BENEFITS		4,095,582	4,095,582			4,095,582	4,095,582
928	REGULATORY		, ,	, ,			, ,	, ,
	COMMISSION							
000.4	EXPENSE							
930.1	GENERAL							
	ADVERTISING EXPENSE		14,706	14,706			14,706	14,706
930.2	MISC. GENERAL		14,700	14,700			14,700	14,700
,,,,,	EXPENSE		481,050	481,050	)		481,050	481,050
931	RENTS		1,535,159	1,535,159			1,535,159	1,535,159
932	MAINT. OF							
100	STRUCT. & EQUIP.	1,448,640	(867,251)	581,389	)	1,448,640	(867,251)	581,389
403	DEPR. AND AMORT. EXPENSE		1 261 776	1 261 776			1 261 776	1 261 776
408	TAXES OTHER		1,361,776	1,361,776			1,361,776	1,361,776
400	THAN INCOME		849,668	849,668	1		849,668	849,668
409	INCOME TAXES		229,749	229,749			229,749	229,749
410	PROV FOR DEF INC		,					
	TAXES		(338,154)	(338,154	·)		(338,154)	(338,154)
411	PROV FOR DEF INC							
	TAX CREDIT							

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411.5	INVESTMENT TAX CREDIT									
419	INTEREST INCOME									
426.1	DONATIONS		28,398	28,398					28,398	28,398
426.5	PENALTIES									
427	INTEREST ON									
	LONG-TERM DEBT									
431	OTHER INTEREST									
	EXPENSE		79,696	79,696					79,696	79,696
						-				
	SUBTOTAL									
	EXPENSES	11,285,994	10,538,340	21,824,334				11,285,994	10,538,340	21,824,334
	COMPENSATION									
	FOR USE OF									
	EQUITY CAPITAL									
						-				
430	INTEREST ON									
	DEBT TO									
	ASSOCIATE									
	COMPANIES		16,855	16,855					16,855	16,855
	TOTAL EXPENSES	11,285,994	10,555,195	21,841,189				11,285,994	10,555,195	21,841,189
							_			
421	MISCELLANEOUS									
	INCOME									
	TOTAL COST OF									
	SERVICE	\$ 11 285 994	\$ 10 555 195	\$ 21,841,189	\$	\$	\$	\$ 11 285 994	\$ 10 555 195	\$ 21,841,189
	DERVICE	Ψ 11,203,774	Ψ 10,555,175	Ψ 21,041,107	Ψ	Ψ	Ψ	Ψ 11,203,774	Ψ 10,555,175	Ψ 21,0 +1,107

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For the Year Ended December 31, 2004

#### SCHEDULE XVII - SCHEDULE OF EXPENSE DISTRIBUTION BY DEPARTMENT OR SERVICE FUNCTION

INSTRUCTION: Indicate each department or service function. (See instruction 01-3 General Structure of Accounting System Uniform System Account)

			DE	PARTMENT	OR SERVIC	E FUNCTION	N	DEPAR	TMENT OR SE	ERVICE FUNC	CTION
ACCOUNT	DESCRIPTION OF ITEMS	TOTAL AMOUNT	REGULATORY & COMMUN.		.CCOUNTING	ENERGY GMARKE <b>TSI</b> S	STRIBUTIO		CUSTOMER SERVICESEN	GINEERINE	CHNOLOGY
920	SALARIES AND										
921	WAGES OFFICE SUPPLES AND EXPENSES	\$10,736,961	\$ 1,091,828 96,402	\$ 2,509,340 414,011		\$ 1,070,011	\$ 620,807 15,693	\$ 699,427 41,005		64,452 64,452	859,511 143,612
922	ADMIN. EXPENSE TRANS-CREDIT	505,679	90,402	414,011	505,679	14,137	13,073	41,000	90,003	04,432	143,012
923	OUTSIDE SERVICES EMPLOYED	646,238	10,712	385,789	·	5,120		9,112	77,015	231	86,120
924	PROPERTY INSURANCE	7,821						7,821			
925	INJURIES AND DAMAGES	105,495						105,495			
926	EMPLOYEE PENSIONS AND BENEFITS	4,095,582	13,619	3,973,502	3,778	15,000	7,467	189	29,103	48,436	4,488
928	REGULATORY COMMISSION EXPENSE										
930.1	GENERAL ADVERTISING EXPENSE	14,706		14,706							
930.2	MISC. GENERAL EXPENSE	481,050	7,559	7,009				451,675			
931	RENTS	1,535,159	1,337	84,151		12,950		1,583,697		14,278	446,128
932	MAINT. OF STRUCT. & EQUIP.	581,389		343,780				-,- 50,077	94,862	- ',2'	101,705
403	DEPR. AND AMORT. EXPENSE	1,361,776		- 11,.00	1,361,776				, <b>.</b>		32,.30
408	TAXES OTHER THAN INCOME	849,668			849,668						

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409	INCOME TAXES	229,749		229,749	
410	PROV. FOR DEF				
	INC. TAXES	(338,154)	(	(338,154)	
411	PROV. FOR DEF				
	INC. TAX				
	CREDIT				
411.5	INVESTMENT				
411.3					
1061	TAX CREDIT	20.200	20.200		
426.1	DONATIONS	28,398	28,398		
426.5	PENALTIES				
427	INTEREST ON				
	LONG-TERM				
	DEBT				
430	INTEREST ON				
	DEBT TO				
	ASSOCIATE				
	COMPANIES	16,855		16,855	
431	OTHER	10,023		10,000	
131	INTEREST				
		70.606		70 606	
	EXPENSE	79,696		79,696	
					_
	TOTAL				
	EXPENSES -	\$ 21,841,189	\$ 1,220,120 \$ 7,760,686 \$ 3,	3,164,884 \$1,117,240 \$643,967 \$2,994,972 \$2,085,087 \$1,212,669 \$1,641,5	564

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ANNUAL REPORT OF UNITIL SERVICE CORP.

For the Year Ended December 31, 2004

## DEPARTMENTAL ANALYSIS OF SALARIES - ACCOUNT 920

		DEPAR INCLUI	NUMBER PERSONNEL		
NAME OF DEPARTMENT Indicate each department or service function	TOTAL AMOUNT	PARENT COMPANY	OTHER ASSOCIATES	NON ASSOCIATES	END OF YEAR
Regulatory and Communications	\$ 1,091,828	\$	\$ 1,091,828	\$	16
Technology Services	859,511		859,511		13
Accounting	1,065,685		1,065,685		18
Finance	699,427		699,427		9
Administrative	2,509,340		2,509,340		20
Energy Markets	1,070,011		1,070,011		13
Engineering	1,085,272		1,085,272		18
Distribution	620,807		620,807		6
Customer Services	1,735,080		1,735,080		43
TOTAL	\$ 10,736,961	\$	\$ 10,736,961	\$	156

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#### **OUTSIDE SERVICES EMPLOYED - ACCOUNT 923**

INSTRUCTIONS: Provide a breakdown by subaccount of outside services employed. If the aggregate amounts paid to any one payee and included within one subaccount is less than \$25,000 only the aggregate number and amount of all such payments included within the subaccount need to be shown. Provide a subtotal for each type of service.

> RELATIONSHIP A = ASSOCIATENA =NON

		NA =NON		
FROM WHOM PURCHASED	ADDRESS	ASSOCIATE	AMOUNT	
Outside Services - Legal				
Various		NA	\$ 1,043	
Brickly Sears		NA	2,252	
Leboeuf Lamb & Greene		NA	102,319	
Skapars & Associates		NA	19,870	
Sulloway & Hollis		NA	17,544	
Outside Services - Accounting				
Grant Thornton		NA	9,148	
Outside Services - Other				
Various		NA	4,068	
Account Temps		NA	8,644	
Allegiant Management		NA	18,360	
Carousel Industries		NA	4,500	
Ceridian		NA	154,707	
Diversified Actuarials		NA	20,585	
Douglas Andrews		NA	19,005	
Energy Council		NA	4,590	
Energy Strategies		NA	4,235	
Equilar Inc.		NA	7,495	
Equifax Credit Information		NA	8,472	
Factors Funding Co.		NA	28,537	
Galley Hatch		NA	2,035	
Group Dynamic		NA	6,082	
IBM		NA	1,096	
MessagePro		NA	1,705	
Peter Wilkins		NA	7,950	
Pomerantz Staffing		NA	6,288	
Putnam Fiduciary Trust		NA	13,516	
R R Donnelley		NA	4,968	
Salomon Smith Barney		NA	16,616	
San Diego Commercial		NA	9,439	
The Hay Group		NA	39,177	
The Tetrion Group		NA	32,020	
Towers Perrin		NA	5,200	
Venture Profiles		NA	23,130	
Woodland Group		NA	25,810	
Outside Services - Corp Sponsorships				
* * *				

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Various	NA	5,120
Outside Services - Visibility		
Various	NA	10,712
TOTAL		\$ 646,238

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#### **EMPLOYEE PENSIONS AND BENEFITS - ACCOUNT 926**

INSTRUCTIONS: Provide a listing of each pension plan and benefit program provided by the service company. Such listing should be limited to \$25,000.

DESCRIPTION	AMOUNT
Health Insurance	\$ 1,379,065
401 K	236,644
Pension Cost	742,274
SERP	193,644
Life Insurance	49,571
Education	141,744
Postretirement Benefit Cost	1,138,663
Other	213,977
TOTAL	\$ 4,095,582

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#### **GENERAL ADVERTISING EXPENSES - ACCOUNT 930.1**

INSTRUCTIONS: Provide a listing of the amounts included in Account 930.1 General Advertising Expenses classifying the items according to the nature of the advertising and as defined in the account definition. If a particular class includes an amount in excess of \$3,000 applicable to a single payee, show separately the name of the payee and the aggregate amount applicable thereto.

DESCRIPTION	NAME OF PAYEE	A	MC	DUNT
		<del>-</del>		
Advertising:				
	Advance Notice, Inc.	\$		0,277
	Other		1	2,649
	Monster.Com	<del>-</del>		1,780
	TOTAL	\$	1	4,706

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ANNUAL REPORT OF UNITIL SERVICE CORP.

For the Year Ended December 31, 2004

#### MISCELLANEOUS GENERAL EXPENSES - ACCOUNT 930.2

INSTRUCTIONS: Provide a listing of the amount included in Account 930.2 Miscellaneous General Expense classifying such expenses according to their nature. Payments and expenses permitted by Section 321(b)(2) of the Federal Election Campaign Act, as amended by Public Law 94-283 in 1976 (2 U.S.C 441 (b) (2) shall be separately classified.

DESCRIPTION	AMOUNT
<del></del>	
Printing and Distribution of Quarterly and Annual Reports	122,870
Director s Fees and Expenses	328,735
Systems Development Costs	19,445
Professional Fees	10,000
TOTAL	481,050

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ANNUAL REPORT OF UNITIL SERVICE CORP.

For the Year Ended December 31, 2004

#### **RENTS - ACCOUNT 931**

INSTRUCTIONS:

Provide a listing of the amount included in Account 931, Rents classifying such expenses by major groupings of property, as defined in the account definition of the Uniform System of Accounts.

TYPE OF PROPERTY	AMOUNT
Office, Equipment & Other	\$ 1,535,159
TOTAL	\$ 1,535,159

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ANNUAL REPORT OF UNITIL SERVICE CORP.

For the Year Ended December 31, 2004

#### TAXES OTHER THAN INCOME TAXES - ACCOUNT 408

INSTRUCTIONS:

Provide an analysis of Account 408, Taxes Other Than Income Taxes. Separate the analysis into two groups: (1) other than U.S. Government and (2) U.S. Government taxes. Specify each of the various kinds of taxes and show the amounts there of. Provide a subtotal for each class of tax.

KIND OF TAX	AMOUNT
Other than U.S. Government Tax:	
State Unemployment Tax - NH	\$ 28,771
Business Enterprise Tax	72,000
	100,771
U.S. Government Tax:	
Federal Insurance Contribution Act	739,190
Federal Unemployment Tax	9,707
	748,897
TOTAL	\$ 849,668

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For the Year Ended December 31, 2004

#### **DONATIONS - ACCOUNT 426.1**

INSTRUCTIONS:

Provide a listing of the amount included in Account 426.2, Donations classifying such expenses by its purpose. The aggregate number and amount of all items of less than \$3,000 may be shown in liew of details

	PURPOSE OF	
NAME OF RECIPIENT	DONATION A	MOUNT
UNH Foundation	\$	5,000
United Way		4,000
Scleroderma Foundation		1,220
American Cancer Society		1,219
Various		16,959
	<del>-</del>	
TOTAL	\$	28,398
	_	

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ANNUAL REPORT OF UNITIL SERVICE CORP.

For the Year Ended December 31, 2004

#### **OTHER DEDUCTIONS - ACCOUNT 426.5**

INSTRUCTIONS: Provide a listing of the amount included in Account 426.5, Other Deductions, classifying such expenses according to their nature.

	NAME OF	
DESCRIPTION	PAYEE	AMOUNT
		\$
TOTAL		\$

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For the Year Ended December 31, 2004

#### SCHEDULE XVIII -NOTES TO STATEMENT OF INCOME

INSTRUCTIONS:

The space below is provided for important notes regarding the statement of income or any account thereof. Furnish particulars as to any significant increases in services rendered or expenses incurred during the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

See page 19.

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#### ANNUAL REPORT OF UNITIL SERVICE CORP

For the Year Ended December 31, 2004

#### **ORGANIZATION CHART**

Organization Chart as of December 31, 2004

President & Treasurer Senior Vice President Senior Vice President Vice President

Vice President & Controller Vice President Vice President Vice President Asst. Treasurer Secretary Mark H. Collin George R. Gantz Thomas P. Meissner, Jr. Todd R. Black Laurence M. Brock David K. Foote George E. Long Raymond J. Morrissey Charles J. Kershaw, Jr. Sandra L. Whitney

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For the Year Ended December 31, 2004

#### ANNUAL REPORT OF UNITIL SERVICE CORPORATION

#### METHODS OF ALLOCATION

The cost of services rendered by UNITIL Service are allocated and billed based on direct time charges and to a lesser extent, direct cost assigned to individual projects or jobs performed on behalf of associated companies in accordance with the general guidelines set forth below.

- A. *Direct Labor Cost* Gross Wages. Direct Labor Cost Gross Wages are based on the actual gross wage rates of assigned employees multiplied by the actual number of hours worked and directly charged to specific projects or jobs.
- B. *Direct Labor Cost* Other. Direct Labor Cost Other includes the costs of paid absences, such as vacations, sick pay and holidays, and are allocated by employee based on the direct time charged to associated companies. In the event there are not direct time charges available for this allocation, the direct time charges for all UNITIL Service employees are used to make this allocation.
- C. General Overhead Costs, including Indirect Labor General Overhead Costs represent UNITIL Service Indirect Labor Costs and Administrative and General Expenses, and are allocated based on a monthly overhead rate applied against direct time charges. Indirect Labor Costs include pension costs, insurance, payroll taxes, employee savings plan, and similar payroll and benefit items. Administrative and General Expenses are those administrative and operating expenses incurred by UNITIL Service in providing services to associated companies which cannot be identified with or directly charged to a specific project or job.
- D. *Direct Charges* Direct Charges are costs that are directly assignable based on the individual projects or jobs performed on behalf of associated companies, and are excluded from General Overheads. Direct Charges are billed at actual cost and include: Employee Travel, Meals, Lodging, and Other Related Expenses, Data Management Hardware Leases and Maintenance Costs, Telephone Lease, and other miscellaneous expenses.

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For the Year Ended December 31, 2004

#### ANNUAL REPORT OF UNITIL SERVICE CORPORATION

ANNUAL STATEMENT OF COMPENSATION FOR USE OF CAPITAL BILLED

Non applicable

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ANNUAL REPORT OF UNITIL SERVICE CORP.

For the Year Ended December 31, 2004

#### SIGNATURE CLAUSE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935 and the rules and regulations of the Securities and Exchange Commission issued thereunder, the undersigned company has duly caused this report to be signed on its behalf of the undersigned officer thereunto duly authorized,

UNITIL Service Corp.

(Name of Reporting Company)

By: /s/ Laurence M. Brock

Laurence M. Brock Vice President & Controller

Date: April 26, 2005

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