

NEWMARKET CORP  
Form 11-K  
June 24, 2005  
Table of Contents

---

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 11-K**

x **ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Fiscal Year Ended December 31, 2004

Commission file number: 333-98435-99

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**SAVINGS PLAN FOR THE EMPLOYEES  
OF NEWMARKET CORPORATION**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**NEWMARKET CORPORATION**

**330 South Fourth Street**

**Richmond, Virginia 23219**

---

**Table of Contents**

**Savings Plan for the Employees of NewMarket Corporation**

**Index of Financial Statements and Supplemental Schedule**

	<b>Page(s)</b>
<b><u>Report of Independent Registered Public Accounting Firm</u></b>	1
<b>Financial Statements</b>	
<u>Statements of Net Assets Available for Benefits at December 31, 2004 and 2003</u>	2
<u>Statement of Changes in Net Assets Available for Benefits for the Year Ended December 31, 2004</u>	3
<u>Notes to Financial Statements</u>	4-8
<b>Supplemental Schedule*</b>	
<u>Schedule of Assets (Held at End of Year) at December 31, 2004</u>	9

\* Other schedules required by 29 CFR 2520.103-10 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 are not included because they are not applicable.

Signatures

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

To the Participants and Administrator of the  
Savings Plan for the Employees of NewMarket Corporation

In our opinion, the accompanying statements of net assets available for benefits and the related statements of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of the Savings Plan for the Employees of NewMarket Corporation (the Plan) at December 31, 2004 and 2003, and the changes in net assets available for benefits for the year ended December 31, 2004 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) at December 31, 2004 is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ PricewaterhouseCoopers

Richmond, Virginia

June 3, 2005

**Table of Contents**

**Savings Plan for the Employees of NewMarket Corporation**

**Statements of Net Assets Available for Benefits**

**December 31, 2004 and 2003**

	<u>2004</u>	<u>2003</u>
<b>Assets</b>		
Cash	\$ 2,670	\$ 10,228
Investments, at fair value (see Note 3)	106,746,929	103,135,994
Receivables		
Employee contributions		31,713
Employer contributions		13,784
Interest and dividends	84,019	85,499
	<u>                    </u>	<u>                    </u>
Net assets available for benefits	<u>\$ 106,833,618</u>	<u>\$ 103,277,218</u>

The accompanying notes are an integral part of the financial statements.

**Table of Contents**

**Savings Plan for the Employees of NewMarket Corporation**

**Statement of Changes in Net Assets Available for Benefits**

**Year Ended December 31, 2004**

<b>Additions to net assets attributed to</b>	
Contributions	
Employees	\$ 5,138,223
Employer	2,181,472
Net appreciation in fair value of investments (see Note 3)	3,531,132
Investment income - interest and dividends	1,249,634
	<hr/>
Total additions	12,100,461
	<hr/>
<b>Deductions from net assets attributed to</b>	
Benefit payments	
	(8,544,061)
	<hr/>
Total deductions	(8,544,061)
	<hr/>
Net increase	3,556,400
<b>Net assets available for benefits</b>	
December 31, 2003	103,277,218
	<hr/>
December 31, 2004	\$ 106,833,618
	<hr/>

The accompany notes are an integral part of the financial statements.

**Table of Contents**

**Savings Plan for the Employees of NewMarket Corporation**

**Notes to Financial Statements**

**December 31, 2004**

**1. Description of Plan**

**General**

The Plan is a defined contribution plan. It is subject to the provisions of the Employee Retirement Income Security Act of 1974. Information regarding Plan benefits, priority of distributions upon termination of the Plan, and vesting is provided in the Plan agreement which is available at the main office of the Plan administrator at 330 South Fourth Street, Richmond, Virginia 23218.

Effective November 3, 1997, Merrill Lynch Trust Company, FSB was appointed investment manager and trustee and Merrill Lynch, Pierce, Fenner & Smith, Inc. was appointed recordkeeper (collectively Merrill Lynch and ML ).

**Contributions**

Participants in the Plan may make pre-tax contributions from 1% to 50% of their base pay, as defined in the plan document. Participants may make after-tax contributions from 1% to 15% of their base pay. Participants who are deemed highly compensated are limited to contributions of 10% of their base pay on both a pre-tax and after-tax basis. Any combination of pre-tax and after-tax contributions is subject to the 50% or 10% limit. Effective July 1, 2003, participants who have attained age 50 may make catch-up contributions in a dollar amount established by the Internal Revenue Service (\$3,000 for 2004). Total catch-up contributions for the year ended December 31, 2004 were \$93,820. NewMarket Corporation (the Company or NewMarket ) contributes 50% of the first 10% of base pay that a participant contributes to the Plan. Contributions made by NewMarket are invested in the NewMarket Corporation Common Stock Fund. Participants may also contribute amounts representing distributions from other qualified defined benefit or defined contribution plans. Participant contributions are 100% vested at all times while contributions made by NewMarket are 40% vested after two years of service, 60% vested after three years of service, 80% vested after four years of service and 100% vested after five years of service.

**Administration Expenses**

Amounts for administering the Plan are borne entirely by NewMarket and no charge is made to the Plan with respect thereto.

**Participant Accounts**

## Edgar Filing: NEWMARKET CORP - Form 11-K

Each participant's account is credited with the participant's contribution and an allocation of a) the Company's contribution and b) Plan earnings (losses), and charged with an allocation of administrative expenses. Allocations are based on participant earnings for account balances, as defined.

### **Benefit Payments**

Benefits are recorded when paid. Employees may decide whether benefits will be received directly in the form of a lump sum or rolled over to an individual retirement account or to another qualified plan.

### **Loans**

Employees may borrow from their fund accounts a minimum of \$1,000 up to a maximum equal to the lesser of \$50,000 or 50% of their vested account balance. Loan transactions are treated as transfers between the investment fund and the Loan fund. Loans are made over a period not to exceed five years. The loans are collateralized by the balance in the participant's account and bear a reasonable fixed rate of interest determined by the plan administrator based on a rate of return commensurate with the prevailing interest rate charged on similar commercial loans by persons in the business of lending money. At December 31, 2004 and December 31, 2003, interest rates on participant loans ranged from 5% to

**Table of Contents**

**Savings Plan for the Employees of NewMarket Corporation**

**Notes to Financial Statements**

**December 31, 2004**

10.5% and 5% to 10%, respectively, and are determined as of the date of the loan. Principal and interest are paid ratably through payroll deductions.

**Forfeitures**

Employees who leave NewMarket before becoming fully vested in NewMarket contributions forfeit the value of their nonvested account. Forfeitures during a Plan year serve to reduce required Company contributions and to cover Plan expenses, and are reflected in the statement of changes in net assets available for benefits during the year in which the forfeitures are applied to NewMarket's contribution or Plan expenses. At December 31, 2004 and December 31, 2003, the forfeiture balance was \$13,437 and \$17,152, respectively. Forfeitures used to reduce Company contributions were \$0 and \$51,247 during December 31, 2004 and 2003, respectively.

**2. Summary of Significant Accounting Policies**

**Basis of Accounting**

The accompanying financial statements of the Savings Plan for the Employees of NewMarket Corporation (the Plan) have been prepared in conformity with accounting principles generally accepted in the United States of America.

**Accounting Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Plan's management to make estimates and assumptions that affect the reported amounts of changes in assets, liabilities, and changes therein, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

**Risks and Uncertainties**

The Plan provides for various mutual fund investment options in stocks, bonds and fixed income securities as well as direct common stock investments. Investments are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term could materially affect participants' account balances and the amounts reported in the statements of net



assets available for benefits and the statement of changes in net assets available for benefits.

**Security Valuation**

Investments are valued as follows:

- |   |  |
|---|--|
| Merrill Lynch Retirement Preservation Trust       | - investments in commingled trusts with Guaranteed Investment Contracts ( GIC s ) and Bank Investment Contracts ( BIC s ) with benefit responsive features are carried at cost plus accrued interest (contract value) which approximates fair value. Synthetic investment contracts are stated at the contract book value which approximates fair value. Money market instruments and US Government agency obligations are valued at amortized cost. |
| Mutual funds and Merrill Lynch Equity Index Trust | - net asset value of shares or units held by the Plan at year-end based on quoted market value of the underlying assets  |
| Common stock                                      | - fair value based on the last published year end sales price on the New York Stock Exchange   |
| Loans to participants                             | - balances due at cost which approximate fair value  |

**Table of Contents****Savings Plan for the Employees of NewMarket Corporation****Notes to Financial Statements****December 31, 2004****Investment Valuation and Income Recognition**

Securities transactions are accounted for on a trade-date basis and dividend income is recorded on the ex-dividend date. Interest income is recorded on the accrual basis. The Plan presents in the statement of changes in net assets available for benefits the net appreciation in the fair value of investments which consists of realized gains and losses and changes in the unrealized appreciation (depreciation) on those investments. Investment income is allocated to participant accounts based on the participant's investment allocation.

**3. Investments**

Participants currently in the Plan may select a program for investment in any of the 9 mutual funds, 2 commingled trust funds, and 3 common stocks, or in any combination thereof. Contributions made by NewMarket are invested in the non-participant directed portion of the NewMarket Corporation Common Stock Fund, which contains both participant and non-participant directed balances. Transfers may be made between the pooled investment funds at any time. However, limited transfer rights apply to the post-1983 matching contributions in the NewMarket Corporation Common Stock Fund. The following table presents investments held at year-end that represent at least five percent (5%) or more of net assets available for benefits at December 31, in one or both years:

	<u>2004</u>	<u>2003</u>
Merrill Lynch Equity Index Trust	\$ 23,020,475	\$ 22,424,282
NewMarket Corporation Common Stock (see Note 8)	33,902,855	39,092,388
Albemarle Corporation Common Stock	9,559,009	8,112,430
Merrill Lynch Retirement Preservation Trust	10,179,686	9,736,021
Davis New York Venture Fund	5,287,358	4,382,483

Non-participant directed investments total \$25,790,769 and \$28,982,493 for 2004 and 2003, respectively.

During 2004, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) (depreciated) appreciated in value as follows:

Common stock	\$ (600,209)
Mutual Funds	1,868,171
Commingled Trust Funds	2,263,170
	<u>\$ 3,531,132</u>



**Table of Contents****Savings Plan for the Employees of NewMarket Corporation****Notes to Financial Statements****December 31, 2004****4. Non-participant Directed Investment**

Information about net assets and the significant components of the changes in net assets relating to the non-participant directed investments in the NewMarket Corporation Common Stock Fund (see Note 8) is as follows:

	<u>2004</u>	<u>2003</u>
Net assets		
NewMarket Corporation Common Stock Fund	\$ 25,835,436	\$ 29,047,341
	<u>\$ 25,835,436</u>	<u>\$ 29,047,341</u>
Increases in fund assets		
Employer's contributions	\$ 2,181,472	
Investment income	1,161	
	<u>2,182,633</u>	
Total additions	2,182,633	
Decreases in fund assets		
Benefit payments	(1,390,019)	
Net depreciation in fair value of investments	(2,538,952)	
	<u>(1,746,338)</u>	
Net decrease prior to transfers	(1,746,338)	
Interfund transfers to participant directed investments	(1,465,567)	
	<u>\$ (3,211,905)</u>	

**5. Tax Status**

The Internal Revenue Service advised the plan administrator on March 28, 2003, that the Plan, as amended and restated effective January 1, 2002, constitutes a qualified trust under Section 401(a) of the Internal Revenue Code and therefore is exempt from federal income taxes. Until such time as participants withdraw all or part of their accumulated account balance, their invested funds are not subject to federal income taxes for contributions made on their behalf by NewMarket or for investment income and gains received on such investments.

**6. Plan Termination**

Although it has not expressed any intent to do so, NewMarket has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of the Employee Retirement Income Security Act of 1974. In the event of Plan termination,

## Edgar Filing: NEWMARKET CORP - Form 11-K

participants will become 100% vested in their account balances and the assets of the Plan shall be allocated to participants in proportion to their account balances as of the effective date of termination.

### **7. Related-Party Transactions**

Certain Plan investments are shares of investment funds managed by Merrill Lynch, the trustee of the Plan and therefore, these transactions qualify as party-in-interest transactions. Investments in the NewMarket Corporation Common Stock Fund represent investments in shares of common stock of NewMarket Corporation, the Plan sponsor. Purchases of 220,201 and 306,157 shares of Company

**Table of Contents**

**Savings Plan for the Employees of NewMarket Corporation**

**Notes to Financial Statements**

**December 31, 2004**

common stock totalled \$4,447,454 and \$3,543,320 for the years ended December 31, 2004 and 2003, respectively. Distributions made in and sales of 304,029 and 204,443 shares of Company common stock totalled \$6,415,243 and \$2,984,062 for the years ended December 31, 2004 and 2003, respectively. The Plan held 1,703,661 shares or \$33,902,855 and 1,787,489 shares or \$39,092,388 of Company common stock at December 31, 2004 and 2003, respectively.

**8. Other Matters**

On May 27, 2004, the company's shareholders approved the transition to a holding company structure. The new holding company was named NewMarket Corporation. Upon the completion of the transaction, each share of Ethyl common stock was automatically converted into one share of NewMarket common stock.

Following the establishment of the holding company structure and an internal restructuring of its subsidiaries, NewMarket became the parent company of two operating companies each managing its own assets and liabilities. Those companies are Afton Chemical Corporation (formerly named Ethyl Petroleum Additives, Inc.) and Ethyl Corporation, representing certain manufacturing operations and the tetraethyl lead (TEL) business that inspired the original Ethyl name.

There was no impact on the savings plan related to the holding company transaction other than a change in the plan's sponsorship to NewMarket Corporation and the conversion of the Ethyl Stock Fund to the NewMarket Stock Fund.

**Table of Contents****Savings Plan for the Employees of NewMarket Corporation Schedule H, Line 4i Schedule of Assets (Held at End of Year) December 31, 2004**

EIN: 20-0812170 PN: 002

(a) (b) Identity of issuer, borrower, lessor or similar party	(c) Description	(d) Cost	(e) Current value
* NewMarket Corporation	Common Stock; no par value (1,703,661 shares)	\$ 28,963,020	\$ 33,902,855
Tredegar Corporation	Common Stock; no par value (123,273 shares)		2,491,350
Albemarle Corporation	Common Stock; \$.01 par value (246,939 shares)		9,559,009
* Participant Loans	Loans to participants bearing interest at 5% - 10.5%, maturity dates of 2/20/05 - 11/30/09		1,225,789
* Merrill Lynch Retirement Preservation Trust	Collective trust (10,179,686 units)		10,179,686
* Merrill Lynch Equity Index Trust	Collective trust (258,948 units)		23,020,475
PIMCO Total Return Fund	Mutual fund (403,761 units)		4,308,135
PIMCO Small Cap Fund	Mutual fund (57,066 units)		1,645,796
* Merrill Lynch Balanced Capital Fund	Mutual fund (143,810 units)		3,841,158
* Merrill Lynch Fundamental Growth Fund	Mutual fund (108,816 units)		1,923,870
Franklin Small-Mid Cap Growth Fund	Mutual fund (132,365 units)		4,521,590
Ivy International Fund	Mutual fund (26,918 units)		629,072
Davis New York Venture Fund	Mutual fund (172,283 units)		5,287,358
Oakmark International Fund	Mutual fund (95,428 units)		2,006,847
Van Kampen Growth and Income Fund	Mutual fund (105,285 units)		2,125,712
Pending Settlement Fund	Cash and cash equivalents		78,227
			<u>\$ 106,746,929</u>

\* Denotes a party in interest to the Plan

**Table of Contents**

**SIGNATURES**

*The Plan.* Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

**SAVINGS PLAN FOR THE EMPLOYEES  
OF NEWMARKET CORPORATION**

Dated: June 24, 2005

By: /s/ D. A. Fiorenza  
David A. Fiorenza  
Vice President, Treasurer and

Principal Financial Officer,

Member of the Master Trust Committee



**Table of Contents**

**EXHIBIT INDEX**

<b><u>Exhibit No.</u></b>	<b><u>Description</u></b>
23.1	Consent of PricewaterhouseCoopers LLP.