

HOST HOTELS & RESORTS, INC.

Form 10-Q

October 15, 2007

Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended September 7, 2007

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number 001-14625

HOST HOTELS & RESORTS, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland
(State of Incorporation)

53-0085950
(I.R.S. Employer Identification No.)

6903 Rockledge Drive, Suite 1500, Bethesda, Maryland
(Address of Principal Executive Offices)

20817
(Zip Code)

(240) 744-1000

(Registrant's telephone number, including area code)

Edgar Filing: HOST HOTELS & RESORTS, INC. - Form 10-Q

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large Accelerated filer Accelerated filer Non-Accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The registrant had 522,395,991 shares of its \$0.01 par value common stock outstanding as of October 10, 2007.

Table of Contents

INDEX

| | Page No. |
|--|-----------------|
| PART I. FINANCIAL INFORMATION | |
| Item 1. Financial Statements: | |
| <u>Condensed Consolidated Balance Sheets- September 7, 2007 (unaudited) and December 31, 2006</u> | 3 |
| <u>Condensed Consolidated Statements of Operations (unaudited)- Quarter and Year-to-Date Ended September 7, 2007 and September 8, 2006</u> | 4 |
| <u>Condensed Consolidated Statements of Cash Flows (unaudited)- Year-to-Date Ended September 7, 2007 and September 8, 2006</u> | 5 |
| <u>Notes to Condensed Consolidated Financial Statements (unaudited)</u> | 7 |
| Item 2. <u>Management's Discussion and Analysis of Results of Operations and Financial Condition</u> | 11 |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u> | 33 |
| Item 4. <u>Controls and Procedures</u> | 33 |
| <u>PART II. OTHER INFORMATION</u> | |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 34 |
| Item 6. <u>Exhibits</u> | 34 |

Table of Contents**CONDENSED CONSOLIDATED BALANCE SHEETS**

September 7, 2007 and December 31, 2006

(in millions, except shares and per share amounts)

| | September 7, 2007 (unaudited) | December 31, 2006 |
|--|-------------------------------------|----------------------|
| ASSETS | | |
| Property and equipment, net | \$ 10,532 | \$ 10,584 |
| Assets held for sale | | 96 |
| Due from managers | 57 | 51 |
| Investments in affiliates | 185 | 160 |
| Deferred financing costs, net | 54 | 60 |
| Furniture, fixtures and equipment replacement fund | 131 | 100 |
| Other | 196 | 199 |
| Restricted cash | 130 | 194 |
| Cash and cash equivalents | 559 | 364 |
| Total assets | \$ 11,844 | \$ 11,808 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Debt | | |
| Senior notes, including \$1,087 million and \$495 million, respectively, net of discount, of exchangeable senior debentures | \$ 4,113 | \$ 3,526 |
| Mortgage debt | 1,612 | 2,014 |
| Credit facility | | 250 |
| Other | 88 | 88 |
| Total debt | 5,813 | 5,878 |
| Accounts payable and accrued expenses | 135 | 243 |
| Other | 225 | 252 |
| Total liabilities | 6,173 | 6,373 |
| Interest of minority partners of Host Hotels & Resorts, L.P. | 189 | 185 |
| Interest of minority partners of other consolidated partnerships | 28 | 28 |
| Stockholders equity | | |
| Cumulative redeemable preferred stock (liquidation preference \$100 million) 50 million shares authorized; 4.0 million shares issued and outstanding | 97 | 97 |
| Common stock, par value \$.01 per share, 750 million shares authorized; 522.3 million shares and 521.1 million shares issued and outstanding, respectively | 5 | 5 |
| Additional paid-in capital | 5,671 | 5,680 |
| Accumulated other comprehensive income | 38 | 25 |
| Deficit | (357) | (585) |
| Total stockholders equity | 5,454 | 5,222 |
| Total liabilities and stockholders equity | \$ 11,844 | \$ 11,808 |

See notes to condensed consolidated statements.

Table of Contents**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****Quarter and Year-to-Date Ended September 7, 2007 and September 8, 2006****(unaudited, in millions, except per share amounts)**

| | Quarter ended | | Year-to-Date ended | |
|--|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| REVENUES | | | | |
| Rooms | \$ 775 | \$ 717 | \$ 2,235 | \$ 1,918 |
| Food and beverage | 325 | 298 | 1,077 | 925 |
| Other | 84 | 72 | 244 | 195 |
| Total hotel sales | 1,184 | 1,087 | 3,556 | 3,038 |
| Rental | 22 | 23 | 78 | 78 |
| Total revenues | 1,206 | 1,110 | 3,634 | 3,116 |
| EXPENSES | | | | |
| Rooms | 191 | 178 | 537 | 460 |
| Food and beverage | 262 | 244 | 796 | 694 |
| Hotel departmental expenses | 310 | 290 | 877 | 757 |
| Management fees | 56 | 50 | 173 | 140 |
| Other property-level expenses | 94 | 90 | 270 | 238 |
| Depreciation and amortization | 119 | 116 | 354 | 307 |
| Corporate and other expenses | 14 | 21 | 49 | 62 |
| Gain on insurance settlement | (5) | | (5) | |
| Total operating costs and expenses | 1,041 | 989 | 3,051 | 2,658 |
| OPERATING PROFIT | 165 | 121 | 583 | 458 |
| Interest income | 9 | 8 | 27 | 22 |
| Interest expense | (82) | (100) | (312) | (298) |
| Net gains on property transactions | 3 | 1 | 5 | 3 |
| Minority interest expense | (5) | (1) | (21) | (30) |
| Equity in earnings (losses) of affiliates | | (3) | 5 | (8) |
| INCOME BEFORE INCOME TAXES | 90 | 26 | 287 | 147 |
| Benefit (provision) for income taxes | 3 | 4 | (3) | (14) |
| INCOME FROM CONTINUING OPERATIONS | 93 | 30 | 284 | 133 |
| Income from discontinued operations | 4 | 10 | 149 | 409 |
| NET INCOME | 97 | 40 | 433 | 542 |
| Less: Dividends on preferred stock | (2) | (2) | (6) | (12) |
| Issuance costs of redeemed preferred stock | | | | (6) |
| NET INCOME AVAILABLE TO COMMON STOCKHOLDERS | \$ 95 | \$ 38 | \$ 427 | \$ 524 |
| Basic earnings per common share: | | | | |
| Continuing operations | \$.17 | \$.05 | \$.53 | \$.25 |
| Discontinued operations | .01 | .02 | .29 | .88 |

Edgar Filing: HOST HOTELS & RESORTS, INC. - Form 10-Q

| | | | | |
|-----------------------------------|--------|--------|--------|---------|
| Basic earnings per common share | \$.18 | \$.07 | \$.82 | \$ 1.13 |
| Diluted earnings per common share | | | | |
| Continuing operations | \$.17 | \$.05 | \$.52 | \$.24 |
| Discontinued operations | .01 | .02 | .27 | .88 |
| Diluted earnings per common share | \$.18 | \$.07 | \$.79 | \$ 1.12 |

See notes to condensed consolidated statements.

Table of Contents**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****Year-to-Date Ended September 7, 2007 and September 8, 2006****(unaudited, in millions)**

| | Year-to-Date ended | |
|---|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 |
| OPERATING ACTIVITIES | | |
| Net income | \$ 433 | \$ 542 |
| Adjustments to reconcile to cash provided by operations: | | |
| Discontinued operations: | | |
| Gain on dispositions | (139) | (392) |
| Depreciation | 1 | 8 |
| Depreciation and amortization | 354 | 307 |
| Amortization of deferred financing costs | 10 | 10 |
| Write-off of deferred financing costs | 5 | 1 |
| Net gains on property transactions | (5) | (3) |
| Equity in (earnings) losses of affiliates | (5) | 8 |
| Distributions from investments in affiliates | 3 | 3 |
| Minority interest expense | 21 | 30 |
| Change in due from managers | (8) | 2 |
| Changes in other assets | 1 | 41 |
| Changes in other liabilities | (5) | 49 |
| Cash provided by operations | 666 | 606 |
| INVESTING ACTIVITIES | | |
| Proceeds from sales of assets, net | 335 | 675 |
| Acquisitions | (15) | (273) |
| Starwood acquisition, net of cash acquired | | (748) |
| Deposits for acquisitions | (22) | |
| Investment in affiliates | (12) | (74) |
| Capital expenditures: | | |
| Renewals and replacements | (161) | (209) |
| Repositionings and other investments | (206) | (148) |
| Change in furniture, fixtures and equipment (FF&E) reserves | (33) | (12) |
| Change in restricted cash designated for FF&E reserves | 40 | (10) |
| Other | 30 | |
| Cash used in investing activities | (44) | (799) |
| FINANCING ACTIVITIES | | |
| Financing costs | (9) | (20) |
| Debt issuances | 1,025 | 916 |
| Repayment of credit facility | (250) | (20) |
| Debt prepayments | (825) | (222) |
| Scheduled principal repayments | (29) | (41) |
| Redemption of preferred stock | | (150) |
| Dividends on common stock | (340) | (187) |
| Dividends on preferred stock | (7) | (16) |
| Distributions to minority interests | (17) | (12) |
| Change in restricted cash other than FF&E reserves | 25 | (16) |

Edgar Filing: HOST HOTELS & RESORTS, INC. - Form 10-Q

| | | |
|---|---------------|---------------|
| Cash provided by (used in) financing activities | (427) | 232 |
| INCREASE IN CASH AND CASH EQUIVALENTS | 195 | 39 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 364 | 184 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 559 | \$ 223 |

See notes to condensed consolidated statements.

Table of Contents**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****Year-to-Date Ended September 7, 2007 and September 8, 2006****(unaudited, in millions)****Supplemental disclosure of cash flow information:**

| | Year-to-Date ended | |
|-------------------|---------------------------|---------------------|
| | September 7, | September 8, |
| | 2007 | 2006 |
| Interest paid | \$ 273 | \$ 262 |
| Income taxes paid | 6 | 4 |

Supplemental disclosure of noncash investing and financing activities:

In 2007 and 2006, we issued approximately .4 million and .8 million shares, respectively, upon the conversion of operating partnership units of Host Hotels & Resorts, L.P. held by minority partners valued at approximately \$11 million and \$16 million, respectively.

During 2006, we issued approximately 24.0 million shares upon the conversion of approximately 7.4 million of Convertible Subordinated Debentures valued at approximately \$368 million. Additionally, as a result of the conversion, we consolidated the wholly owned entity that issued the Convertible Subordinated Debentures and eliminated the \$17 million investment not held by third parties.

On September 1, 2006, we acquired the Westin Kierland Resort & Spa in Scottsdale, Arizona, for approximately \$393 million, including the assumption of \$135 million of mortgage debt with a fair value of \$133 million.

On May 2, 2006, we contributed the Sheraton Warsaw Hotel & Towers, which we acquired on April 10, 2006 for approximately \$59 million, along with cash to the European joint venture in exchange for a 32.1% general and limited partnership interest.

On April 10, 2006, we acquired 28 hotels from Starwood Hotels & Resorts Worldwide, Inc. (Starwood) for a purchase price of approximately \$3.1 billion. The total consideration included the issuance of \$2.27 billion in equity (133.5 million shares of our common stock) and the assumption of \$77 million of mortgage debt, which had a fair value of \$86 million on April 10, 2006.

See notes to condensed consolidated statements.

Table of Contents

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. Organization

Host Hotels & Resorts, Inc., or Host, a Maryland corporation operating through an umbrella partnership structure, is the owner of hotel properties. We operate as a self-managed and self-administered real estate investment trust, or REIT, with our operations conducted solely through an operating partnership, Host Hotels & Resorts, L.P., or the operating partnership, or Host LP, and its subsidiaries. We are the sole general partner of the operating partnership and, as of September 7, 2007, own approximately 97% of the partnership interests, which are referred to as OP units.

2. Summary of Significant Accounting Policies

We have condensed or omitted certain information and footnote disclosures normally included in financial statements presented in accordance with U.S. generally accepted accounting principles, or GAAP, in the accompanying unaudited condensed consolidated financial statements. We believe the disclosures made are adequate to prevent the information presented from being misleading. However, the unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10 K for the year ended December 31, 2006.

In our opinion, the accompanying unaudited condensed consolidated financial statements reflect all adjustments necessary to present fairly our financial position as of September 7, 2007 and the results of our operations for the quarterly and year-to-date periods ended September 7, 2007 and September 8, 2006 and cash flows for the year-to-date periods ended September 7, 2007 and September 8, 2006. Interim results are not necessarily indicative of full year performance because of the impact of seasonal and short-term variations.

Certain prior year financial statement amounts have been reclassified to conform with the current presentation.

Reporting Periods

The results we report are based on results of our hotels reported to us by our hotel managers. Our hotel managers use different reporting periods. Marriott International, Inc., the manager of the majority of our properties, uses a fiscal year ending on the Friday closest to December 31 and reports twelve weeks of operations for each of the first three quarters of the year and sixteen or seventeen weeks for the fourth quarter of the year. In contrast, other managers of our hotels, such as Starwood and Hyatt, report results on a monthly basis. For results reported by hotel managers using a monthly reporting period (approximately 40% of our hotel properties), the month of operation that ends after our fiscal quarter-end is included in our results of operations in the following fiscal quarter. Accordingly, our results of operations include results from hotel managers reporting results on a monthly basis as follows: first quarter (January, February), second quarter (March to May), third quarter (June to August), and fourth quarter (September to December). As a REIT, we are required to have a December 31 year-end; therefore, we elected to adopt the reporting period used by Marriott International modified so that our fiscal year always ends on December 31. Accordingly, our first three quarters of operations end on the same day as Marriott International but our fourth quarter ends on December 31.

Interest of minority partners of Host Hotels & Resorts, L.P.

We adjust the interest of the minority partners of Host LP each period to maintain a proportional relationship between the book value of equity associated with our common stockholders relative to that of the unitholders of Host LP since Host LP units may be exchanged into common stock on a one-for-one basis. Net income is allocated to the minority partners of Host LP based on their weighted average ownership percentage during the period. As of September 7, 2007, approximately \$393 million of cash or Host stock, at our option, would be paid to the outside partners of the operating partnership if the partnership were terminated. The approximate \$393 million is equivalent to the 18.4 million partnership units outstanding valued at the September 7, 2007 Host common stock price of \$21.41, which we have assumed would be equal to the value provided to outside partners upon liquidation of the operating partnership.

Table of Contents**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****3. Earnings per Common Share**

Basic earnings per common share is computed by dividing net income available to common stockholders by the weighted average number of shares of common stock outstanding. Diluted earnings per common share is computed by dividing net income available to common stockholders as adjusted for potentially dilutive securities, by the weighted average number of shares of common stock outstanding plus potentially dilutive securities. Dilutive securities may include shares granted under comprehensive stock plans, preferred OP units held by minority partners, exchangeable debt securities and other minority interests that have the option to convert their interests to common OP units. No effect is shown for securities that are anti-dilutive.

| | Quarter ended | | | | | |
|--|---|--------|------------------|-------------------|--------|------------------|
| | September 7, 2007 | | | September 8, 2006 | | |
| | (in millions, except per share amounts) | | | | | |
| | Income | Shares | Per Share Amount | Income | Shares | Per Share Amount |
| Net income | \$ 97 | 522.3 | \$.19 | \$ 40 | 520.5 | \$.08 |
| Dividends on preferred stock | (2) | | (.01) | (2) | | (.01) |
| Basic earnings available to common stockholders | 95 | 522.3 | .18 | 38 | 520.5 | .07 |
| Assuming distribution of common shares granted under the comprehensive stock plan, less shares assumed purchased at average market price | | .8 | | | 1.8 | |
| Assuming conversion of minority OP units issuable | | 1.2 | | | 2.3 | |
| Assuming conversion of 2004 Exchangeable Senior Debentures | 4 | 29.5 | | | | |
| Diluted earnings available to common stockholders | \$ 99 | 553.8 | \$.18 | \$ 38 | 524.6 | \$.07 |

Table of Contents**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

| | Year-to-Date ended | | | | | |
|--|---|--------|------------------|-------------------|--------|------------------|
| | September 7, 2007 | | | September 8, 2006 | | |
| | (in millions, except per share amounts) | | | | | |
| | Income | Shares | Per Share Amount | Income | Shares | Per Share Amount |
| Net income | \$ 433 | 522.0 | \$.83 | \$ 542 | 464.1 | \$ 1.17 |
| Dividends on preferred stock | (6) | | (.01) | (12) | | (.03) |
| Issuance costs of redeemed preferred stock (a) | | | | (6) | | (.01) |
| Basic earnings available to common stockholders | 427 | 522.0 | .82 | 524 | 464.1 | 1.13 |
| Assuming distribution of common shares granted under the comprehensive stock plan, less shares assumed purchased at average market price | | .9 | | | 1.8 | (.01) |
| Assuming conversion of minority OP units issuable | | 1.2 | | | | |
| Assuming conversion of 2004 Exchangeable Senior Debentures | 13 | 29.5 | (.03) | | | |
| Diluted earnings available to common stockholders | \$ 440 | 553.6 | \$.79 | \$ 524 | 465.9 | \$ 1.12 |

(a) Represents the original issuance costs associated with the redemption of the Class C preferred stock in the second quarter of 2006.

4. Property and Equipment

Property and equipment consists of the following as of:

| | September 7, 2007 | December 31, 2006 |
|--|----------------------|----------------------|
| | (in millions) | |
| Land and land improvements | \$ 1,626 | \$ 1,622 |
| Buildings and leasehold improvements | 10,748 | 10,695 |
| Furniture and equipment | 1,475 | 1,414 |
| Construction in progress | 238 | 166 |
| | 14,087 | 13,897 |
| Less accumulated depreciation and amortization | (3,555) | (3,313) |
| | \$ 10,532 | \$ 10,584 |

5. Dividends

On September 17, 2007, our Board of Directors declared a cash dividend of \$0.20 per share on our common stock. The dividend was paid on October 15, 2007 to stockholders of record as of September 30, 2007.

On September 17, 2007, our Board of Directors declared a cash dividend of \$0.5546875 per share on our Class E cumulative redeemable preferred stock. The dividend was paid on October 15, 2007 to preferred stockholders of record as of September 30, 2007.

Table of Contents**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****6. Geographic Information**

We consider each one of our hotels to be an operating segment, none of which meets the threshold for a reportable segment. We also allocate resources and assess operating performance based on individual hotels. Our hotels meet the aggregation criteria for financial reporting and, accordingly, we report one business segment, hotel ownership. Our foreign operations consist of four properties located in Canada, two properties located in Chile and one property located in Mexico. There were no intercompany sales between our domestic properties and our foreign properties. The following table presents revenues for each of the geographical areas in which we operate:

| | Quarter ended | | Year-to-Date ended | |
|----------------------|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| | (in millions) | | | |
| United States | \$ 1,170 | \$ 1,077 | \$ 3,529 | \$ 3,022 |
| Canada | 24 | 23 | 72 | 70 |
| Chile | 6 | 4 | 16 | 7 |
| Mexico | 6 | 6 | 17 | 17 |
| Total revenue | \$ 1,206 | \$ 1,110 | \$ 3,634 | \$ 3,116 |

7. Comprehensive Income

Typically, our other comprehensive income consists of unrealized gains and losses on foreign currency translation adjustments. The following table presents comprehensive income for all periods presented:

| | Quarter ended | | Year-to-Date ended | |
|-----------------------------------|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| | (in millions) | | | |
| Net income | \$ 97 | \$ 40 | \$ 433 | \$ 542 |
| Other comprehensive income (loss) | 9 | (4) | 13 | 2 |
| Comprehensive income | \$ 106 | \$ 36 | \$ 446 | \$ 544 |

8. Dispositions

Dispositions. For year-to-date 2007, we have sold seven hotels for a total sales price of approximately \$333 million and recorded gains on sale of approximately \$139 million. The following table summarizes the revenues, income before taxes, and the gain (loss) on dispositions, net of tax, of the hotels which have been reclassified to discontinued operations in the consolidated statements of operations for the periods presented:

| | Quarter ended | | Year-to-Date ended | |
|--|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |

Edgar Filing: HOST HOTELS & RESORTS, INC. - Form 10-Q

| | (in millions) | | | | |
|----------------------------------|---------------|----|----|-------|--------|
| Revenues | \$ | \$ | 31 | \$ 14 | \$ 113 |
| Income before income taxes | | 4 | 5 | 12 | 18 |
| Gain on dispositions, net of tax | | | 5 | 139 | 390 |

Table of Contents

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

The following discussion and analysis should be read in conjunction with the condensed consolidated financial statements and related notes included elsewhere in this report. Host Hotels & Resorts, Inc. is a Maryland corporation and operates as a self-managed and self-administered real estate investment trust, or REIT. Host Hotels & Resorts, Inc. owns properties and conducts operations through Host Hotels & Resorts, L.P., a Delaware limited partnership of which Host Hotels & Resorts, Inc. is the sole general partner and in which it holds approximately 97% of the partnership interests on October 10, 2007. In this report, we use the terms "we" or "our" to refer to Host Hotels & Resorts, Inc. and Host Hotels & Resorts, L.P. together, unless the context indicates otherwise. We also use the term "Host" to specifically refer to Host Hotels & Resorts, Inc. and the terms "operating partnership" or "Host LP" to refer to Host Hotels & Resorts, L.P. in cases where it is important to distinguish between Host and Host LP.

Forward-Looking Statements

In this report on Form 10-Q, we make some forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are identified by their use of terms and phrases such as "anticipate," "believe," "could," "expect," "may," "intend," "predict," "project," "plan," "will," "estimate" and other similar terms and phrases. Forward-looking statements are based on management's current expectations and assumptions and are not guarantees of future performance that involve known and unknown risks, uncertainties and other factors which may cause our actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks and uncertainties include those risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2006 and in other filings with the Securities and Exchange Commission (SEC). Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that we will attain these expectations or that any deviations will not be material. Except as otherwise required by the federal securities laws, we disclaim any obligations or undertaking to publicly release updates to any forward-looking statement contained in this report to conform the statement to actual results or changes in our expectations.

Outlook

As of October 10, 2007, we own 121 hotel properties, which operate primarily in the luxury and upper upscale hotel sectors. For a general overview of our business and a discussion of our reporting periods, see our most recent Annual Report on Form 10-K.

Management believes that the underlying lodging fundamentals related to our portfolio should remain favorable in 2007 and 2008. While demand growth could moderate as a result of a potential slower growth rate in the broader U.S. economy, projections for new supply growth suggest that it will continue to fall short of long term historical averages. The pace of new lodging supply in various phases of development has increased over the past several quarters; however, the majority of new projects scheduled for completion in the near-term are concentrated in the economy and mid-scale segments, are outside of major urban markets, and will have less than 200 rooms. Therefore, we do not expect most of the new hotel supply to directly compete with our core portfolio. We also believe the timing of some of these projects may be affected by increased building costs and the availability of financing, which may dampen the pace of new supply development beyond 2008.

For 2007, demand growth experienced by our properties has been driven primarily by significant increases in transient business, both in premium priced and other segments, and increases in contract business. We expect these trends will continue into the fourth quarter of 2007. Although group room nights have declined modestly year-to-date, we expect group room nights in the fourth quarter to be consistent with the fourth quarter of 2006. In 2008, based on the current strength of the group booking pace, we expect that our group business will experience stronger growth than in 2007, leading to more balanced overall demand growth.

We have continued to enhance the competitiveness of our properties through one of the largest capital expenditure programs in our history. This program consists of maintenance capital expenditures, return on investment, repositioning and value enhancement projects. These projects are focused on lobbies, public space, food

Table of Contents

and beverage facilities, spas, retail outlets, energy conservation, non-guest or back of the house areas, meeting space and rooms. We have invested \$367 million in capital expenditures as of September 7, 2007 and expect total investments for 2007 to range from \$600 million to \$625 million. We expect to continue this level of capital expenditures and investment projects in 2008. During the remainder of 2007 and 2008, our properties will experience temporary business interruption as a result of this program. However, over the long term, we expect to see improvements in RevPAR and operating margins as these projects are expected to enhance our properties' market position and profitability.

As a result of these trends and our efforts to improve the portfolio, we expect that comparable hotel RevPAR will increase approximately 6% to 7% for the full year. Additionally, we expect Comparable Hotel plus the Starwood Portfolio RevPAR (described below) to increase 6.5% to 7.5% for the full year 2007. For 2008, we expect comparable hotel RevPAR, which will include the 24 properties acquired from Starwood, to increase approximately 5% to 7%.

We also expect operating margin growth will continue to benefit from increases in the average daily rate in the fourth quarter, as well as continued increases in food and beverage and other revenues. While we expect margins to improve, margin growth will be constrained by increasing operating costs as well as certain costs increasing at a rate greater than inflation, including wages, benefits and real estate taxes.

While we believe the positive trends in the lodging industry, discussed here and in our Annual Report on Form 10-K, create the opportunity for business improvements during the remainder of 2007 and 2008, there can be no assurances that any increases in hotel revenues or earnings at our properties will continue for any number of reasons, including, but not limited to, slower than anticipated growth in the economy and changes in travel patterns.

Table of Contents**Results of Operations**

The following table reflects certain line items from our statements of operations and other significant operating statistics (in millions, except operating statistics and percentages):

| | Quarter ended | | |
|---|----------------------|----------------------|--------------------------|
| | September 7, 2007 | September 8, 2006 | % Increase (Decrease) |
| Revenues | | | |
| Total hotel sales | \$ 1,184 | \$ 1,087 | 8.9% |
| Operating costs and expenses: | | | |
| Property-level costs (1) | 1,032 | 968 | 6.6 |
| Corporate and other expenses | 14 | 21 | (33.3) |
| Gain on insurance settlement | 5 | | N/M (5) |
| Operating profit | 165 | 121 | 36.4 |
| Interest expense | 82 | 100 | (18.0) |
| Minority interest expense | 5 | 1 | N/M (5) |
| Income from discontinued operations | 4 | 10 | (60.0) |
| Net income | 97 | 40 | N/M (5) |
| All hotel operating statistics (2): | | | |
| RevPAR | \$ 138.97 | \$ 128.31 | 8.3% |
| Average room rate | \$ 181.71 | \$ 171.26 | 6.1% |
| Average occupancy | 76.5% | 74.9% | 1.6 pts. |
| Comparable hotel operating statistics (3): | | | |
| RevPAR | \$ 141.34 | \$ 132.45 | 6.7% |
| Average room rate | \$ 184.66 | \$ 176.12 | 4.8% |
| Average occupancy | 76.5% | 75.2% | 1.3 pts. |
| Comparable hotel plus Starwood portfolio operating statistics (4): | | | |
| RevPAR | \$ 142.78 | \$ 133.21 | 7.2% |
| Average room rate | \$ 184.12 | \$ 175.26 | 5.1% |
| Average occupancy | 77.5% | 76.0% | 1.5 pts. |

Table of Contents

| | Year-to-Date ended | | % Increase (Decrease) |
|---|----------------------|----------------------|--------------------------|
| | September 7, 2007 | September 8, 2006 | |
| Revenues | | | |
| Total hotel sales | \$ 3,556 | \$ 3,038 | 17.1% |
| Operating costs and expenses: | | | |
| Property-level costs (1) | 3,007 | 2,596 | 15.8 |
| Corporate and other expenses | 49 | 62 | (21.0) |
| Gain on insurance settlement | 5 | | N/M(5) |
| Operating profit | 583 | 458 | 27.3 |
| Interest expense | 312 | 298 | 4.7 |
| Minority interest expense | 21 | 30 | (30.0) |
| Income from discontinued operations | 149 | 409 | (63.6) |
| Net income | 433 | 542 | (20.1) |
| All hotel operating statistics (2): | | | |
| RevPAR | \$ 141.81 | \$ 132.72 | 6.8% |
| Average room rate | \$ 190.20 | \$ 178.81 | 6.4% |
| Average occupancy | 74.6% | 74.2% | 0.4 pts. |
| Comparable hotel operating statistics (3): | | | |
| RevPAR | \$ 144.92 | \$ 136.57 | 6.1% |
| Average room rate | \$ 193.71 | \$ 183.51 | 5.6% |
| Average occupancy | 74.8% | 74.4% | 0.4 pts. |
| Comparable hotel plus Starwood portfolio operating statistics (4): | | | |
| RevPAR | \$ 144.37 | \$ 134.98 | 7.0% |
| Average room rate | \$ 191.88 | \$ 181.48 | 5.7% |
| Average occupancy | 75.2% | 74.4% | 0.9 pts. |

- (1) Amounts represent total operating costs and expenses per our consolidated statements of operations less corporate expenses and the gain on insurance settlement.
- (2) Operating statistics are for all properties as of September 7, 2007 and September 8, 2006 and include the results of operations for hotels we have sold prior to their disposition.
- (3) Comparable hotel operating statistics for September 7, 2007 and September 8, 2006 are based on 94 comparable hotels as of September 7, 2007. See below for our definition of Comparable Hotels.
- (4) Comparable hotels plus Starwood portfolio statistics are based on 94 comparable hotels plus 24 hotels acquired from Starwood in April 2006 that we own as of September 7, 2007.
- (5) N/M=not meaningful

2007 Compared to 2006*Hotel Sales Overview*

| | Quarter ended | | % Increase (Decrease) |
|-------------------|----------------------|----------------------|--------------------------|
| | September 7, 2007 | September 8, 2006 | |
| (in millions) | | | |
| Revenues | | | |
| Rooms | \$ 775 | \$ 717 | 8.1% |
| Food and beverage | 325 | 298 | 9.1 |
| Other | 84 | 72 | 16.7 |
| Total hotel sales | \$ 1,184 | \$ 1,087 | 8.9 |

Table of Contents

| | Year-to-Date ended | | % Increase (Decrease) |
|--------------------------|----------------------|----------------------|--------------------------|
| | September 7, 2007 | September 8, 2006 | |
| | (in millions) | | |
| Revenues | | | |
| Rooms | \$ 2,235 | \$ 1,918 | 16.5% |
| Food and beverage | 1,077 | 925 | 16.4 |
| Other | 244 | 195 | 25.1 |
| Total hotel sales | \$ 3,556 | \$ 3,038 | 17.1 |

Hotel sales growth for the quarter and year-to-date 2007 was due to increases in RevPAR, as well as increases in food and beverage and other revenue items. Additionally, year-to-date hotel sales for 2007 include the hotel sales of the Starwood portfolio, which reflects the fact that we have owned the portfolio for all of 2007 (as opposed to ownership beginning on April 10, 2006). Year-to-date hotel sales include \$689 million in 2007 and \$396 million in 2006 from the Starwood portfolio. Sales for properties sold in both years have been reclassified as discontinued operations. See [Discontinued Operations](#) below.

We discuss operating results for our hotels on a comparable basis. Comparable hotels are those properties that we have owned for the entirety of the reporting periods being compared. Comparable hotels do not include the results of properties acquired (including the Starwood portfolio) or sold, or that incurred significant property damage and business interruption or large scale capital improvements during these periods. As of September 7, 2007, 94 of our 121 hotels have been classified as comparable hotels. We also discuss operating results for our hotels on a Comparable Hotel plus the Starwood Portfolio basis (described below). See [Comparable Hotel and Comparable Hotel plus the Starwood Portfolio Operating Statistics](#) for a complete description of our comparable hotels and the hotels in the Starwood Portfolio. We also discuss our operating results by property type (i.e. urban, suburban, resort/conference or airport), geographic region and mix of business (i.e. transient, group or contract).

Comparable hotel sales increased 6.3% to approximately \$894 million for the quarter and 5.5% to approximately \$2.8 billion year-to-date compared to last year. The revenue growth reflects the increase in comparable RevPAR of 6.7% for the quarter and 6.1% year-to-date, as a result of an increase in average room rates of 4.8% for the quarter and 5.6% year-to-date and an increase in occupancy of 1.3 percentage points for the quarter and 0.4 percentage points for year-to-date. The growth in average room rate was driven by a number of positive factors, such as continued economic growth and low growth in the supply of new luxury and upper upscale hotels. As a result of these trends, our operators were able to continue to increase room rates, while improving the year-over-year occupancy levels. However, our occupancy levels were affected by business interruption at certain properties due to our capital expenditure program and weakness in individual markets. Food and beverage revenues for our comparable hotels increased 4.8% for the quarter and 3.9% year-to-date, primarily due to increased sales from our catering and banquet business and meeting room rentals. In addition, operating margins at our food and beverage outlets increased 2.0 percentage points and 1.2 percentage points for the third quarter and year-to-date, respectively. Other revenues for our comparable hotels, which primarily represent spa, golf, parking, internet connectivity and attrition fees, increased 8.5% for the quarter and 7.4% year-to-date.

In addition to comparable hotel RevPAR, we also have presented Comparable Hotel plus the Starwood Portfolio RevPAR. This represents our comparable hotels (described above) plus the 24 hotels acquired from Starwood on April 10, 2006 that we own as of September 7, 2007. Accordingly, we have included the results of the Starwood portfolio for periods prior to our ownership in 2006 in the determination of the Comparable Hotel plus Starwood Portfolio RevPAR for year-to-date results. Comparable Hotel plus the Starwood Portfolio RevPAR increased 7.2% and 7.0% for the quarter and year-to-date, respectively. The RevPAR increase was the result of an increase in average room rates of 5.1% for the quarter and 5.7% year-to-date and an increase in occupancy of 1.5 percentage points for the quarter and 0.9 percentage points for year-to-date. Given the significant contribution of these hotels to our operating results, we believe this supplemental presentation provides useful information to investors.

Table of Contents*Comparable Hotel Sales by Property Type*

The following tables set forth performance information for our comparable hotels and our comparable hotels plus the Starwood portfolio by property type as of September 7, 2007 and September 8, 2006:

Comparable Hotels by Property Type (a)

| | As of September 7, 2007 | | Quarter ended September 7, 2007 | | | Quarter ended September 8, 2006 | | | Percent Change in RevPAR |
|-------------------|-------------------------|--------------|---------------------------------|-------------------------------|-----------|---------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Urban | 40 | 23,518 | \$ 195.46 | 80.1% | \$ 156.64 | \$ 184.94 | 78.7% | \$ 145.62 | 7.6% |
| Suburban | 28 | 10,901 | 154.34 | 70.5 | 108.79 | 146.81 | 69.8 | 102.54 | 6.1 |
| Airport | 15 | 6,557 | 136.00 | 75.9 | 103.20 | 130.80 | 73.8 | 96.58 | 6.9 |
| Resort/Conference | 11 | 6,825 | 236.10 | 74.4 | 175.72 | 230.30 | 72.9 | 167.82 | 4.7 |
| All Types | 94 | 47,801 | 184.66 | 76.5 | 141.34 | 176.12 | 75.2 | 132.45 | 6.7 |

| | As of September 7, 2007 | | Year-to-Date ended September 7, 2007 | | | Year-to-Date ended September 8, 2006 | | | Percent Change in RevPAR |
|-------------------|-------------------------|--------------|--------------------------------------|-------------------------------|-----------|--------------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Urban | 40 | 23,518 | \$ 202.87 | 78.1% | \$ 158.41 | \$ 190.25 | 77.5% | \$ 147.47 | 7.4% |
| Suburban | 28 | 10,901 | 155.96 | 68.6 | 106.95 | 147.58 | 68.2 | 100.68 | 6.2 |
| Airport | 15 | 6,557 | 140.71 | 74.3 | 104.57 | 134.90 | 73.0 | 98.53 | 6.1 |
| Resort/Conference | 11 | 6,825 | 267.40 | 74.0 | 197.84 | 257.19 | 75.0 | 192.92 | 2.5 |
| All Types | 94 | 47,801 | 193.71 | 74.8 | 144.92 | 183.51 | 74.4 | 136.57 | 6.1 |

Comparable Hotels plus the Starwood Portfolio by Property Type (b)

| | As of September 7, 2007 | | Quarter ended September 7, 2007 | | | Quarter ended September 8, 2006 | | | Percent Change in RevPAR |
|-------------------|-------------------------|--------------|---------------------------------|-------------------------------|-----------|---------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Urban | 55 | 33,016 | \$ 197.08 | 81.0% | \$ 159.73 | \$ 186.44 | 79.3% | \$ 147.81 | 8.1% |
| Suburban | 34 | 12,844 | 151.91 | 71.1 | 108.00 | 144.63 | 70.3 | 101.62 | 6.3 |
| Airport | 17 | 7,556 | 131.68 | 76.9 | 101.28 | 126.15 | 75.6 | 95.36 | 6.2 |
| Resort/Conference | 12 | 7,337 | 228.50 | 73.6 | 168.10 | 223.28 | 71.6 | 159.96 | 5.1 |
| All Types | 118 | 60,753 | 184.12 | 77.5 | 142.78 | 175.26 | 76.0 | 133.21 | 7.2 |

| | As of September 7, 2007 | | Year-to-Date ended September 7, 2007 | | | Year-to-Date ended September 8, 2006 | | | Percent Change in RevPAR |
|-------------------|-------------------------|--------------|--------------------------------------|-------------------------------|-----------|--------------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Urban | 55 | 33,016 | \$ 202.31 | 78.0% | \$ 157.73 | \$ 189.77 | 76.7% | \$ 145.46 | 8.4% |
| Suburban | 34 | 12,844 | 154.41 | 68.7 | 106.07 | 146.18 | 68.2 | 99.64 | 6.5 |
| Airport | 17 | 7,556 | 136.66 | 75.6 | 103.35 | 130.48 | 74.6 | 97.36 | 6.2 |
| Resort/Conference | 12 | 7,337 | 261.42 | 74.1 | 193.64 | 251.99 | 74.8 | 188.51 | 2.7 |

Edgar Filing: HOST HOTELS & RESORTS, INC. - Form 10-Q

| | | | | | | | | | |
|-----------|-----|--------|--------|------|--------|--------|------|--------|-----|
| All Types | 118 | 60,753 | 191.88 | 75.2 | 144.37 | 181.48 | 74.4 | 134.98 | 7.0 |
|-----------|-----|--------|--------|------|--------|--------|------|--------|-----|

-
- (a) The reporting period for our comparable operating statistics for the third quarter of 2007 is from June 16, 2007 to September 7, 2007 and for the third quarter of 2006 is from June 17, 2006 to September 8, 2006. The reporting period for year-to-date 2007 is from December 30, 2006 to September 7, 2007 and for year-to-date 2006 is from December 31, 2005 to September 8, 2006. For further discussion, see Reporting Periods in our most recent Annual Report on Form 10-K.
- (b) Reflects our comparable hotels plus the 24 hotels acquired from Starwood in April 2006 that we own as of September 7, 2007. The 2006 results and percentage change statistics include results prior to our ownership for the Starwood portfolio. For further detail, see Comparable Hotel and Comparable Hotel plus the Starwood Portfolio Operating Statistics.

Table of Contents

For the third quarter of 2007, RevPAR increased across all of our hotel property types, led by our urban hotels, as we continued to benefit from the strength of our downtown markets, such as our New York, Philadelphia and Denver markets. We also experienced RevPAR growth at our suburban hotels due to strong performances at our suburban Boston, Denver and Los Angeles hotels. Additionally, RevPAR growth at our airport hotels was led by our San Francisco and Houston airport hotels. RevPAR growth for our resort/conference hotels significantly improved from the second quarter as a result of increases in occupancy, particularly at the J.W. Marriott, Desert Springs Resort, where we recently completed major renovations.

Comparable Hotel Sales by Geographic Region

The following tables set forth performance information for our comparable hotels and our comparable hotels plus the Starwood portfolio by geographic region as of September 7, 2007 and September 8, 2006:

Comparable Hotels by Region (a)

| | As of September 7, 2007 | | Quarter ended September 7, 2007 | | | Quarter ended September 8, 2006 | | | Percent Change in RevPAR |
|---------------|-------------------------|--------------|---------------------------------|-------------------------------|-----------|---------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Pacific | 22 | 12,016 | \$ 211.71 | 81.7% | \$ 172.90 | \$ 202.57 | 79.3% | \$ 160.56 | 7.7% |
| Florida | 9 | 5,663 | 161.15 | 68.5 | 110.46 | 159.06 | 68.0 | 108.21 | 2.1 |
| Mid-Atlantic | 8 | 5,870 | 229.61 | 85.3 | 195.91 | 208.66 | 81.1 | 169.17 | 15.8 |
| DC Metro | 12 | 5,399 | 174.34 | 76.9 | 133.99 | 174.15 | 74.9 | 130.36 | 2.8 |
| North Central | 12 | 4,907 | 162.40 | 77.1 | 125.27 | 155.29 | 77.7 | 120.64 | 3.8 |
| South Central | 7 | 4,126 | 140.35 | 66.6 | 93.48 | 132.06 | 67.3 | 88.85 | 5.2 |
| Atlanta | 7 | 2,625 | 184.37 | 66.1 | 121.91 | 184.15 | 66.8 | 123.10 | (1.0) |
| New England | 6 | 3,032 | 180.56 | 86.4 | 156.02 | 175.83 | 83.0 | 146.02 | 6.8 |
| Mountain | 6 | 2,210 | 112.78 | 69.6 | 78.50 | 104.06 | 68.9 | 71.74 | 9.4 |
| International | 5 | 1,953 | 166.76 | 67.6 | 112.81 | 153.27 | 71.5 | 109.61 | 2.9 |
| All Regions | 94 | 47,801 | 184.66 | 76.5 | 141.34 | 176.12 | 75.2 | 132.45 | 6.7 |

| | As of September 7, 2007 | | Year-to-Date ended September 7, 2007 | | | Year-to-Date ended September 8, 2006 | | | Percent Change in RevPAR |
|---------------|-------------------------|--------------|--------------------------------------|-------------------------------|-----------|--------------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Pacific | 22 | 12,016 | \$ 211.83 | 76.5% | \$ 162.02 | \$ 200.27 | 76.2% | \$ 152.66 | 6.1% |
| Florida | 9 | 5,663 | 214.38 | 73.7 | 158.03 | 207.57 | 73.2 | 152.00 | 4.0 |
| Mid-Atlantic | 8 | 5,870 | 232.83 | 81.1 | 188.89 | 213.03 | 78.8 | 167.87 | 12.5 |
| DC Metro | 12 | 5,399 | 192.12 | 77.1 | 148.19 | 189.06 | 74.3 | 140.44 | 5.5 |
| North Central | 12 | 4,907 | 152.81 | 71.5 | 109.22 | 145.57 | 73.0 | 106.28 | 2.8 |
| South Central | 7 | 4,126 | 153.15 | 72.5 | 111.01 | 142.03 | 72.2 | 102.58 | 8.2 |
| Atlanta | 7 | 2,625 | 193.47 | 69.1 | 133.70 | 186.89 | 71.3 | 133.23 | 0.4 |
| New England | 6 | 3,032 | 174.86 | 77.3 | 135.14 | 168.18 | 77.1 | 129.70 | 4.2 |
| Mountain | 6 | 2,210 | 141.64 | 67.0 | 94.86 | 131.66 | 65.9 | 86.77 | 9.3 |
| International | 5 | 1,953 | 159.38 | 68.2 | 108.68 | 150.17 | 71.8 | 107.77 | 0.8 |
| All Regions | 94 | 47,801 | 193.71 | 74.8 | 144.92 | 183.51 | 74.4 | 136.57 | 6.1 |

Table of Contents**Comparable Hotels plus the Starwood Portfolio by Region (b)**

| | As of September 7, 2007 | | Quarter ended September 7, 2007 | | | Quarter ended September 8, 2006 | | | Percent Change in RevPAR |
|---------------|-------------------------|--------------|---------------------------------|-------------------------------|-----------|---------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Pacific | 28 | 16,019 | \$ 198.97 | 82.6% | \$ 164.36 | \$ 191.12 | 80.6% | \$ 154.08 | 6.7% |
| Florida | 10 | 5,922 | 158.92 | 68.2 | 108.33 | 155.74 | 68.2 | 106.26 | 1.9 |
| Mid-Atlantic | 11 | 8,681 | 240.98 | 85.8 | 206.70 | 216.47 | 82.7 | 179.01 | 15.5 |
| DC Metro | 13 | 5,662 | 175.09 | 77.5 | 135.63 | 175.26 | 75.1 | 131.56 | 3.1 |
| North Central | 15 | 6,496 | 155.96 | 75.6 | 117.88 | 148.37 | 76.4 | 113.28 | 4.1 |
| South Central | 8 | 4,358 | 146.60 | 65.8 | 96.53 | 137.36 | 66.7 | 91.61 | 5.4 |
| Atlanta | 7 | 2,625 | 184.37 | 66.1 | 121.91 | 184.15 | 66.8 | 123.10 | (1.0) |
| New England | 11 | 5,663 | 171.34 | 84.7 | 145.14 | 171.32 | 79.4 | 135.95 | 6.8 |
| Mountain | 8 | 2,856 | 123.31 | 71.3 | 87.95 | 112.16 | 71.6 | 80.32 | 9.5 |
| International | 7 | 2,471 | 155.41 | 66.6 | 103.50 | 145.82 | 65.7 | 95.84 | 8.0 |
| All Regions | 118 | 60,753 | 184.12 | 77.5 | 142.78 | 175.26 | 76.0 | 133.21 | 7.2 |

| | As of September 7, 2007 | | Year-to-Date ended September 7, 2007 | | | Year-to-Date ended September 8, 2006 | | | Percent Change in RevPAR |
|---------------|-------------------------|--------------|--------------------------------------|-------------------------------|-----------|--------------------------------------|-------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentages | RevPAR | Average Room Rate | Average Occupancy Percentages | RevPAR | |
| Pacific | 28 | 16,019 | \$ 201.57 | 77.6% | \$ 156.33 | \$ 191.49 | 77.2% | \$ 147.75 | 5.8% |
| Florida | 10 | 5,922 | 210.44 | 73.7 | 155.02 | 202.97 | 73.4 | 148.91 | 4.1 |
| Mid-Atlantic | 11 | 8,681 | 241.03 | 82.4 | 198.69 | 218.87 | 78.9 | 172.69 | 15.1 |
| DC Metro | 13 | 5,662 | 193.00 | 77.6 | 149.72 | 189.74 | 74.6 | 141.58 | 5.7 |
| North Central | 15 | 6,496 | 148.63 | 70.4 | 104.62 | 141.84 | 71.1 | 100.91 | 3.7 |
| South Central | 8 | 4,358 | 158.83 | 72.0 | 114.30 | 146.82 | 71.8 | 105.46 | 8.4 |
| Atlanta | 7 | 2,625 | 193.47 | 69.1 | 133.70 | 186.89 | 71.3 | 133.23 | 0.4 |
| New England | 11 | 5,663 | 168.33 | 74.4 | 125.30 | 165.81 | 72.5 | 120.18 | 4.3 |
| Mountain | 8 | 2,856 | 144.78 | 69.0 | 99.85 | 133.40 | 68.5 | 91.40 | 9.2 |
| International | 7 | 2,471 | 151.35 | 67.5 | 102.11 | 142.20 | 69.7 | 99.18 | 3.0 |
| All Regions | 118 | 60,753 | 191.88 | 75.2 | 144.37 | 181.48 | 74.4 | 134.98 | 7.0 |

(a) The reporting period for our comparable operating statistics for the third quarter of 2007 is from June 16, 2007 to September 7, 2007 and for the third quarter of 2006 is from June 17, 2006 to September 8, 2006. The reporting period for year-to-date 2007 is from December 30, 2006 to September 7, 2007 and for year-to-date 2006 is from December 31, 2005 to September 8, 2006. For further discussion, see Reporting Periods in our most recent Annual Report on Form 10-K.

(b) Reflects our comparable hotels plus the 24 hotels acquired from Starwood in April 2006 that we own as of September 7, 2007. The 2006 results and percentage change statistics include results prior to our ownership for the Starwood portfolio. For further detail, see Comparable Hotel and Comparable Hotel plus the Starwood Portfolio Operating Statistics.

For the third quarter of 2007, our Mid-Atlantic region continued to be the top performing region due to the outstanding RevPAR growth of our New York hotels driven by strong leisure transient demand. In addition, the Philadelphia market contributed to the RevPAR increase for the region, as several major city-wide events drove RevPAR growth of approximately 15% in the third quarter. We also benefited from the strong RevPAR performance of the Mountain region led by an increase in city-wide events in our Denver market.

During the quarter, the New England region rebounded from a difficult first half in 2007 due to an increase in leisure transient demand in the Boston market. The Pacific region also performed well in the quarter as a result of strong transient demand in our Los Angeles, San Francisco and Hawaii markets. The J.W. Marriott, Desert Springs Resort and the Westin Mission Hills experienced double-digit RevPAR growth during the quarter, which also contributed to the RevPAR growth in the Pacific region.

Table of Contents

RevPAR growth during the quarter in the Florida region was moderate, as operations were negatively affected by both renovations at the Harbor Beach Marriott Resort and Spa and the Tampa Marriott Waterside Hotel and Marina, and declines in demand at other hotels in the region. The weak RevPAR growth performance in the Atlanta region was attributable to both fewer city-wide events in 2007 and the unusually strong performance in 2006, which included business that relocated from the New Orleans market due to Hurricane Katrina.

Hotel Sales by Business Mix. The majority of our customers fall into three broad groups: transient, group and contract business. Individual travelers are referred to as transient customers. Those traveling as part of an organized group, meeting or convention are referred to as group customers. Contract customers represent blocks of rooms sold to a specific company for an extended period of time at significantly discounted rates, such as airline crews. The information below is derived from business mix data for 111 of our hotels for which business mix data is available from our managers. For further detail on our business mix, see our Annual Report on Form 10-K.

Transient business improved during the quarter as roomnights increased approximately 4% with a positive shift to premium and other business. The increase in overall transient demand, combined with an average rate increase of approximately 5.7%, led to a 10.1% increase in transient revenues in the third quarter.

Group average rate increased approximately 4% for the quarter as a result of a shift in group roomnights from lower-rated business to higher-rated association groups combined with an average rate increase in this segment. However, group roomnights were down 3% due to fewer group bookings in the third quarter for the quarter, cancellations and renovation disruption at certain of our hotels.

Property-level Operating Expenses

| | Quarter ended | | % Increase (Decrease) |
|--|-------------------------|-------------------------|--------------------------|
| | September 7, 2007 | September 8, 2006 | |
| | (in millions) | | |
| Rooms | \$ 191 | \$ 178 | 7.3% |
| Food and beverage | 262 | 244 | 7.4 |
| Hotel departmental expenses | 310 | 290 | 6.9 |
| Management fees | 56 | 50 | 12.0 |
| Other property-level expenses | 94 | 90 | 4.4 |
| Depreciation and amortization | 119 | 116 | 2.6 |
| Total property-level operating expenses | \$ 1,032 | \$ 968 | 6.6 |

| | Year-to-Date ended | | % Increase (Decrease) |
|--|----------------------|----------------------|--------------------------|
| | September 7, 2007 | September 8, 2006 | |
| | (in millions) | | |
| Rooms | \$ 537 | 460 | 16.7% |
| Food and beverage | 796 | 694 | 14.7 |
| Hotel departmental expenses | 877 | 757 | 15.9 |
| Management fees | 173 | 140 | 23.6 |
| Other property-level expenses | 270 | 238 | 13.4 |
| Depreciation and amortization | 354 | 307 | 15.3 |
| Total property-level operating expenses | \$ 3,007 | \$ 2,596 | 15.8 |

Operating expenses for the quarter and year-to-date 2007 primarily increased compared to 2006 due to inflation and increases in revenues at our properties. Our operating expenses, which are both fixed and variable, are affected by changes in occupancy, inflation and revenues, though the effect on specific costs will differ. Additionally, year-to-date 2007 property-level operating expenses include the property-level expenses of the Starwood portfolio, which reflects the fact that we have owned the portfolio for all of 2007 (as opposed to

Table of Contents

ownership beginning on April 10, 2006). Year-to-date property-level operating expenses include \$563 million in 2007 and \$324 million in 2006 from the Starwood portfolio. Property-level operating expenses exclude the costs for hotels we have sold, which are included in discontinued operations.

Corporate and Other Expenses. Corporate and other expenses primarily consist of employee salaries and bonuses and other costs such as employee stock-based compensation expense, travel, corporate insurance, audit fees, building rent and systems costs. Corporate expenses decreased approximately \$7 million for the quarter and approximately \$13 million year-to-date from the same period last year due to the decrease in compensation expense recorded for our share-based compensation awards due to the decline in our stock price during the third quarter of 2007 and the decrease in non-recurring costs, such as those recorded in the second and third quarter of 2006 from the acquisition of the Starwood portfolio and other transactions.

Gain on Insurance Settlement. The gain on insurance settlement of \$5 million for both the quarter and year-to-date 2007 primarily represents the insurance proceeds received, in excess of the insurance receivable recorded at the date of loss on the balance sheet, as a result of the property damage sustained by several of our hotels from Hurricane Wilma in 2005. The insurance receivable reflected the book value of the property and equipment written off and repairs and maintenance costs incurred from the hurricane in 2005. We recognize the gains on insurance settlements once all contingencies are met.

Interest Income. Interest income increased \$1 million for the quarter and \$5 million year-to-date due to an increase in our cash balance and an increase in the interest rate earned.

Interest Expense. For the quarter, the decrease in interest expense of \$18 million was primarily the result of the decrease in the weighted average interest rate of our debt from 2006 to 2007. Year-to-date, the increase of \$14 million was primarily the result of call premiums and the acceleration of the amortization of deferred financing costs associated with debt prepayments totaling \$45 million for 2007 compared to similar costs of only \$3 million for 2006. The increase in interest expense due to these prepayment costs was partially offset by the decrease in our weighted average interest rate from 2006 to 2007.

Minority Interest Expense. For the quarter, minority interest expense increased \$4 million due to the increase in the net income of Host LP, as well as the net income of certain of our consolidated hotel partnerships that are partially owned by third parties. The year-to-date decrease of \$9 million resulted from the decrease in the net income of Host LP of \$116 million, which was primarily due to the significant gain on dispositions, net of tax, of \$390 million recorded year-to-date 2006.

Equity in Earnings (Losses) of Affiliates. Our share of income of affiliates increased by \$3 million and \$13 million for the third quarter and year-to-date 2007, respectively, due to an increase in earnings from our European Joint Venture, which was formed in 2006. The 2006 operations of our European Joint Venture included our portion of a foreign currency hedge loss of \$1 million and \$7 million for the quarter and year-to-date, respectively, as the venture hedged a portion of its initial investment for the acquisition of six of its hotels.

Discontinued Operations. Discontinued operations for 2007 consist of seven hotels sold in the first quarter and discontinued operations for 2006 consist of fourteen sold hotels. Discontinued operations represent results of operations and the gains on the disposition of the hotels during the period. For year-to-date 2007 and 2006, revenues for these properties were \$14 million and \$113 million, respectively, and operating income before taxes was \$12 million and \$18 million, respectively. For the third quarter of 2007 and 2006, revenues for these properties were \$0 and \$31 million, respectively. Operating income before taxes was \$4 million and \$5 million for the third quarter of 2007 and 2006, respectively. Operating income before taxes for year-to-date and the third quarter of 2007 included \$7 million and \$4 million, respectively, of gains on insurance settlements relating to our discontinued hotels. We recognized a gain, net of tax, of approximately \$139 million and \$390 million for year-to-date 2007 and 2006, respectively, on the disposition of these hotels. In the third quarter of 2006, we recognized a gain, net of tax, of approximately \$5 million on the disposition of hotels.

Net Income. The year-to-date decrease in net income and earnings per diluted share was primarily the result of the significant difference in the amount of gains recognized on the sale of properties between 2006 and 2007,

Table of Contents

described above. The decrease in gains on dispositions was partially offset by the increase in net income from continuing operations due to the growth in RevPAR and improvements in operating margins and the results of operations from the properties acquired from Starwood for year-to-date 2007 compared to the period from the date of acquisition in April 2006 through quarter end.

Liquidity and Capital Resources

Cash Requirements

Host uses cash primarily for acquisitions, capital expenditures, debt payment and dividends to stockholders. As a REIT, Host is required to distribute to its stockholders at least 90% of its taxable income, excluding net capital gains, on an annual basis. Funds used by Host to make these distributions are provided by Host LP. We depend primarily on external sources of capital to finance future growth, including acquisitions.

Cash Balances. As of September 7, 2007, we had \$559 million of cash and cash equivalents, which was an increase of \$195 million from December 31, 2006. During the fourth quarter of 2007, we used a portion of the cash balance to prepay mortgage debt of \$190 million. Excluding amounts necessary for working capital, we intend to use the remaining available funds over time to further invest in our portfolio, acquire new properties or make further debt repayments. We also have \$600 million under our credit facility. We believe we have ample liquidity and access to capital markets to take advantage of acquisition opportunities which may arise, continue our capital expenditures program, deal with our near term maturities and to withstand an unanticipated decline in the cash flow from our business.

Debt Transactions. For year-to-date 2007, we issued approximately \$1.0 billion of debt, including \$600 million of 2⁵/₈% Exchangeable Senior Debentures, as well as \$434 million of mortgage debt. During the third quarter, there were no debt issuances or prepayments. Subsequent to the end of the quarter, on October 11, 2007, we repaid a \$190 million mortgage secured by four hotels. See the table of significant financing transactions in Cash Provided by (Used in) Financing Activities. In addition to the above financing activities, approximately \$8 million of principal amortization will be paid over the remainder of 2007.

We may continue to redeem or refinance senior notes and mortgage debt from time to time to take advantage of favorable market conditions. We may purchase senior notes for cash through open market purchases, privately negotiated transactions, a tender offer or, in some cases, through the early redemption of such securities pursuant to their terms. Repurchases of debt, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. Any refinancing or retirement before the maturity date would affect earnings and Funds From Operations, or FFO, per diluted share, as defined below, as a result of the payment of any applicable call premiums and the acceleration of previously deferred financing costs.

Acquisitions and Dispositions. For the year-to-date period ended September 7, 2007, we sold seven properties for total proceeds of approximately \$333 million and a gain of approximately \$139 million. During the third quarter, we did not acquire or sell any properties. We expect to complete the sale of an additional \$200 million to \$400 million of hotels in the fourth quarter; however, some of these sales may not close until the first quarter of 2008.

Capital Expenditures. Our capital expenditures generally fall into three broad categories, renewal and replacement expenditures, repositioning/return on investment (or ROI) projects and value enhancement projects. ROI/repositioning capital expenditures are selective capital improvements that are outside of the scope of typical renewal and replacement capital expenditures. These projects include, for example, significant repositionings of guest rooms, lobbies or food and beverage platforms and expanding ballroom, spa or conference facilities. Value enhancement projects are opportunities where we seek to enhance the value of our portfolio by identifying and executing strategies that maximize the highest and best use of all aspects of our properties, such as the development of timeshare or condominium units on excess land.

During 2007, we have been renovating over 10,000 rooms and approximately 800,000 square feet of meeting space. For the first three quarters of 2007, our renewal and replacement capital expenditures were approximately

Table of Contents

\$161 million. We expect total renewal and replacement capital expenditures for 2007 to range from \$285 million to \$300 million. Our renewal and replacement capital expenditures are generally funded by the furniture, fixtures and equipment funds established at certain of our hotels (typically funded with approximately 5% of property revenues) and by our available cash. We also spent approximately \$206 million on repositioning/ROI projects for year-to-date 2007. These projects include the construction of the 105,000 square foot exhibit hall at the Orlando World Center Marriott, which will open in October 2007, and several significant projects at the Atlanta Marriott Marquis, including the construction of new, re-concepted food and beverage facilities, renovation of all existing break-out space and the construction of a new 26,000 square foot ballroom, which is scheduled to be completed by the third quarter of 2008. Additionally, we have recently opened a new 37,000 square foot spa and renovated the lobby at the J.W. Marriott, Desert Springs Resort. We expect total repositioning/ROI expenditures for 2007 to range from \$315 million to \$325 million.

Sources and Uses of Cash

Our principal sources of cash are cash from operations, the sale of assets, borrowing under our credit facility and our ability to obtain additional financing through various capital market transactions. Our principal uses of cash are debt service, asset acquisitions, capital expenditures, operating costs, corporate expenses and distributions to equity holders.

Cash Provided by Operations. Our cash provided by operations for year-to-date 2007 increased \$60 million to \$666 million from \$606 million for year-to-date 2006, due primarily to the growth in RevPAR and improvements in operating margins and the results of operations from the properties acquired from Starwood for year-to-date 2007 compared to the period from the date of acquisition on April 10, 2006 through September 8, 2006.

Cash Used in Investing Activities. Approximately \$44 million of cash was used in investing activities for year-to-date 2007. This included approximately \$335 million of net proceeds from the sales of seven properties and excess land in 2007, primarily offset by capital expenditures of \$367 million. The following table summarizes the significant investing activities that have been completed since the beginning of 2007 (in millions):

| Transaction Date | Description of Transaction | (Investment)/ Sales Price |
|-------------------------|---|--------------------------------------|
| August | Deposit on building adjacent to Swissôtel, Chicago | \$ (22) |
| August | Sale of excess land | 5 |
| August | Investment in European Joint Venture | (12) |
| February | Acquisition of the Atlanta Marriott Perimeter Center ground lease | (15) |
| February | Sale of Miami Airport Marriott | 57 |
| February | Sale of Raleigh Marriott Crabtree Valley | 48 |
| February | Sale of Fairview Park Marriott | 109 |
| January | Sale of Sheraton Milwaukee Brookfield | 28 |
| January | Sale of Sheraton Providence | 10 |
| January | Sale of Capitol Hill Suites | 39 |
| January | Sale of Marriott Mountain Shadows Resort & Golf Club | 42 |

Table of Contents

Cash Provided by (Used In) Financing Activities. Approximately \$427 million of cash was used in financing activities during 2007. We issued approximately \$1 billion of debt for year-to-date 2007. Cash used in financing activities for the year-to-date consisted of debt prepayments of approximately \$825 million and scheduled principal repayments of \$29 million. Year-to-date 2007, we also repaid the \$250 million outstanding balance under our credit facility and paid dividends on our common and preferred stock of \$347 million, an increase of \$144 million from year-to-date 2006. The following table summarizes the significant financing transactions, including activity subsequent to the end of the quarter (in millions):

| Transaction | | Transaction |
|-------------|---|-------------|
| Date | Description of Transaction | Amount |
| October | Repayment of New Orleans Marriott, San Antonio Marriott Rivercenter, San Ramon Marriott and Santa Clara Marriott mortgages with an interest rate of 8.22% | \$ (190) |
| June | Repayment of 9.375% Senior Notes | (6) |
| May | Defeasance of 7.61% CMBS Loan | (514) |
| April | Prepayment of the Philadelphia Marriott Convention Center mortgages with a weighted average interest rate of 8.52% | (96) |
| April | Prepayment of the 8.41% Four Seasons Hotel, Atlanta mortgage | (33) |
| March | Proceeds from the issuance of 2 ⁵ / ₈ % Exchangeable Senior Debentures due 2027 | 589 |
| March | Prepayment of the 7.42% mortgage on the JW Marriott, Washington, D.C. (1) | (88) |
| March | Proceeds from the issuance of the 5.53% mortgage loan secured by the Ritz-Carlton, Naples and Newport Beach Marriott Hotel & Spa | 298 |
| March | Repayment of the Credit Facility | (175) |
| February | Proceeds from the 5.55% Harbor Beach Marriott Resort & Spa mortgage refinancing | 133 |
| February | Repayment of the 8.58% Harbor Beach Marriott Resort & Spa mortgage | (88) |
| January | Repayment of the Credit Facility | (75) |

- (1) The JW Marriott, Washington, D.C. had a floating interest rate of LIBOR plus 210 basis points. The interest rate shown reflects the rate as of the date of the transaction.

Table of Contents**Debt**

As of September 7, 2007, our total debt was \$5.8 billion. The weighted average interest rate of our debt was approximately 6.1% versus 6.8% at December 31, 2006 and the weighted average maturity was 6.0 years. Additionally, all of our outstanding debt has a fixed interest rate.

As of September 7, 2007 and December 31, 2006, our debt was comprised of (in millions):

| | September 7, 2007 | December 31, 2006 |
|---|----------------------|----------------------|
| Series K senior notes, with a rate of 7 ¹ / ₈ % due November 2013 | \$ 725 | \$ 725 |
| Series M senior notes, with a rate of 7% due August 2012 | 347 | 347 |
| Series O senior notes, with a rate of 6 ³ / ₈ % due March 2015 | 650 | 650 |
| Series Q senior notes, with a rate of 6 ³ / ₄ % due June 2016 | 800 | 800 |
| Series S senior notes, with a rate of 6 ⁷ / ₈ % due November 2014 | 497 | 496 |
| \$500 million Exchangeable Senior Debentures, with a rate of 3.25% due April 2024 | 495 | 495 |
| \$600 million Exchangeable Senior Debentures, with a rate of 2 ⁵ / ₈ % due April 2027 | 592 | |
| Senior notes, with an average rate of 10.0% and 9.7% at September 7, 2007 and December 31, 2006, respectively, due May 2012 | 7 | 13 |
| Total senior notes | 4,113 | 3,526 |
| Mortgage debt secured by \$2.4 billion of real estate assets, with an average interest rate of 6.8% at September 7, 2007 and 7.5% at December 31, 2006 respectively | 1,612 | 2,014 |
| Credit facility | | 250 |
| Other | 88 | 88 |
| Total debt | \$ 5,813 | \$ 5,878 |

Aggregate debt maturities at September 7, 2007 are as follows (in millions):

| | |
|---------------------------|-----------------|
| Fourth quarter 2007 | \$ 8 |
| Calendar year 2008 | 269 |
| Calendar year 2009 | 328 |
| Calendar year 2010 | 521 |
| Calendar year 2011 | 144 |
| Calendar year 2012 | 979 |
| Thereafter (1) | 3,580 |
| | 5,829 |
| Discount on senior notes | (19) |
| Capital lease obligations | 3 |
| | \$ 5,813 |

- (1) On October 11, 2007, we repaid a \$190 million mortgage secured by four hotels with an interest rate of 8.22% that was scheduled to mature in 2017. As a result, we currently have 16 assets that are encumbered by mortgage debt.
- \$600 million Exchangeable Senior Debentures.* On March 23, 2007, Host LP issued \$600 million 2⁵/₈% Exchangeable Senior Debentures (the 2007 Debentures) and received proceeds of \$589 million, net of underwriting fees and expenses and original issue discount. The 2007 Debentures mature on April 15, 2027 and are equal in right of payment with all of our other senior notes. Interest is payable quarterly in arrears on January 15, April 15, July 15 and October 15 of each year beginning on July 15, 2007. Holders have the right to require us to repurchase the 2007 Debentures on April 15, 2012, April 15, 2017 and April 15, 2022 for cash equal to 100% of the principal amount plus accrued interest.

Edgar Filing: HOST HOTELS & RESORTS, INC. - Form 10-Q

Holders may exchange their 2007 Debentures prior to maturity under certain conditions, including when the closing sale price of Host's common stock is more than 130% of the exchange price per share for at least 20 of 30 consecutive trading days during certain periods or any time up to two days prior to the

Table of Contents

date on which the debentures have been called for redemption. On exchange, we must deliver cash in an amount equal to not less than the lower of the exchange value (which is the applicable exchange rate multiplied by the average price of our common shares) and the aggregate principal amount of the 2007 Debentures to be exchanged, and, at our option, shares, cash or a combination thereof for any excess above the principal value. We can redeem for cash all, or part of, the 2007 Debentures at any time on or after April 20, 2012 upon 15 days notice at a redemption price of 100% of the principal amount plus accrued interest. If we elect to redeem the debentures and the exchange value exceeds the cash redemption price, we would expect holders to elect to exchange their debentures rather than receive the cash redemption price. The initial exchange rate is 31.002 shares of our common stock per \$1,000 principal amount of debentures, which is equivalent to an exchange price of \$32.26 per share of Host common stock. The exchange rate may be adjusted under certain circumstances including the payment of common dividends exceeding \$.20 per share in any given quarter.

\$500 million Exchangeable Senior Debentures. On March 16, 2004, Host LP issued \$500 million of 3.25% Exchangeable Senior Debentures (the 2004 Debentures) and received net proceeds of \$484 million, after discounts, underwriting fees and expenses. The 2004 Debentures mature on April 15, 2024 and are equal in right of payment with all of our other senior notes. Interest is payable quarterly in arrears on January 15, April 15, July 15 and October 15 of each year. Holders have the right to require us to repurchase the 2004 Debentures on April 15, 2010, April 15, 2014 and April 15, 2019 for cash equal to 100% of the principal amount. Holders may exchange their 2004 Debentures prior to maturity under certain conditions, including at any time at which the closing sale price of our common stock is more than 120% of the exchange price per share, for at least 20 of 30 consecutive trading days during certain periods or any time up to two days prior to the date on which the debentures have been called for redemption. The 2004 Debentures are currently exchangeable into shares of Host's common stock at an exchange rate of 59.0142 shares for each \$1,000 of principal amount of the 2004 Debentures, or a total of approximately 29.5 million shares (which is equivalent to an exchange price of \$16.95 per share). The exchange rate is adjusted for certain circumstances, including the payment of all common dividends. We can redeem for cash all, or part of, the 2004 Debentures at any time subsequent to April 19, 2009 upon 30 days notice at the applicable redemption price as set forth in the indenture. If we elect to redeem the debentures and the exchange value exceeds the cash redemption price, we would expect holders to elect to exchange their debentures rather than receive the cash redemption price. The 2004 Debentures will remain exchangeable until January 15, 2008 (the last day of the current exchange period) and will continue to be exchangeable after January 15, 2008 if the trading price of Host common stock continues to exceed 120% of the exchange price, or if other conditions for exchange are satisfied.

Proposed FASB Staff Position APB 14-a, Accounting for Convertible Debt Instruments That May Be Settled in Cash Upon Conversion (Including Partial Cash Settlement)

The FASB recently proposed FASB staff position (FSP) APB 14-a, Accounting for Convertible Debt Instruments That May Be Settled in Cash Upon Conversion (Including Partial Cash Settlement) (FSP 14-a). The proposed FSP specifies that issuers of such instruments should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate on the instrument's issuance date when interest cost is recognized in subsequent periods. Our 2007 and 2004 Debentures (Exchangeable Debentures) are within the scope of FSP 14-a; therefore, we would be required to record the debt portions of our Exchangeable Debentures at their fair value on the date of issuance and amortize the discount into interest expense over the life of the debt. However, there would be no effect on our cash interest payments. Applying FSP 14-a to our 2007 Debentures would decrease our diluted earnings per share and our FFO per diluted share by approximately \$.02 in 2007. As the dilutive effect of the 2004 Debentures is currently included in our earnings per share and FFO per share calculations through the use of the if-converted method of calculating these measures, we do not anticipate that the FSP 14-a will change the per share effect of the 2004 Debentures. As currently proposed, this FSP 14-a will be effective for financial statements issued for fiscal years beginning after December 15, 2007 and will be applied retrospectively to all periods presented. Therefore, if adopted as proposed, these changes would be reflected in our financial statements beginning with the first quarter of 2008.

Dividend Policy

Host is required to distribute to stockholders at least 90% of its annual taxable income, excluding net capital gains, in order to qualify as a REIT, including taxable income recognized for tax purposes but with regard to which

Table of Contents

we do not receive corresponding cash. Funds used by Host to pay dividends on its common and preferred stock are provided through distributions from Host LP. For every share of common and preferred stock of Host, Host LP has issued to Host a corresponding common OP unit and preferred OP unit. As of October 10, 2007, Host is the owner of substantially all of the preferred OP units and approximately 97% of the common OP units. The remaining common OP units are held by various third-party limited partners.

Investors should take into account the 3% minority position in Host LP common OP units when analyzing common and preferred dividend payments by Host to its stockholders, as these holders share, on a pro rata basis, in amounts being distributed by Host LP to holders of its corresponding common and preferred OP units. When Host pays a common or preferred dividend, Host LP pays an equivalent per unit distribution on all common or corresponding preferred OP units. For example, if Host paid a \$1 per share dividend on its common stock, it would be based on payment of a \$1 per unit distribution by Host LP to Host, as well as to other common OP unit holders.

Host's current policy on common dividends is generally to distribute 100% of its annual taxable income. Host intends to pay a regular quarterly dividend of \$0.20 per share, and, in addition, to declare a special dividend during the fourth quarter of each year, the amount of which will vary depending on Host's level of taxable income. Host currently intends to continue paying dividends on its preferred stock, regardless of the amount of taxable income, unless contractually restricted. The amount of any dividends will be determined by Host's Board of Directors.

On September 17, 2007, our Board of Directors declared a cash dividend of \$0.20 per share on our common stock. The dividend was paid on October 15, 2007 to stockholders of record as of September 30, 2007. The amount of any future common dividend will be determined by our Board of Directors.

On September 17, 2007, our Board of Directors also declared a cash dividend of \$0.5546875 per share on our Class E cumulative redeemable preferred stock. The dividend was paid on October 15, 2007 to stockholders of record as of September 30, 2007.

Comparable Hotel and Comparable Hotel plus the Starwood Portfolio Operating Statistics

We present certain operating statistics (i.e., RevPAR, average daily rate and average occupancy) and operating results (revenues, expenses and adjusted operating profit) for the periods included in this report on a comparable hotel basis. We define our comparable hotels as properties (i) that are owned or leased by us and the operations of which are included in our consolidated results, whether as continuing operations or discontinued operations for the entirety of the reporting periods being compared and (ii) that have not sustained substantial property damage or business interruption, or undergone large-scale capital projects during the reporting periods being compared. Of the 121 hotels that we owned on September 7, 2007, 94 have been classified as comparable hotels. The operating results of the following hotels that we owned as of September 7, 2007 are excluded from comparable hotel results for these periods:

Atlanta Marriott Marquis (major renovation started in August 2005);

New Orleans Marriott (property damage and business interruption from Hurricane Katrina in August 2005);

The Westin Kierland Resort & Spa (acquired in September 2006); and

24 consolidated hotels that we acquired from Starwood on April 10, 2006.

The operating results of the 14 hotels we disposed of in 2007 and 2006 are also not included in comparable hotel results for the periods presented herein. Moreover, because these statistics and operating results are for our hotel properties, they exclude results for our non-hotel properties and other real estate investments.

In addition to comparable hotel RevPAR, we also have presented Comparable Hotel plus the Starwood portfolio RevPAR. This represents our comparable hotels (described above) plus the 24 hotels acquired from Starwood on April 10, 2006 that we own as of September 7, 2007. Accordingly, we have included the results of the Starwood portfolio for periods prior to our ownership in 2006 in the determination of the comparable hotel plus Starwood portfolio RevPAR. As properties managed by Starwood report results on a monthly basis, the third quarter RevPAR reflects the results of these hotels for June through August consistent with our treatment of reporting periods discussed in our most recent Annual Report of Form 10-K. Given the significance of the Starwood portfolio to our operating results, we believe this supplemental

presentation provides useful information to investors.

Table of Contents**Non-GAAP Financial Measures**

We use certain non-GAAP financial measures, which are measures of our historical financial performance that are not calculated and presented in accordance with GAAP, within the meaning of applicable SEC rules. They are as follows: (i) Funds From Operations (FFO) per diluted share, and (ii) Comparable Hotel Operating Results. A complete discussion of these measures (including the reasons why we believe they are useful to investors, the additional purposes for which management uses these measures and their limitations) is included in our most recent Annual Report on Form 10 K.

FFO per Diluted Share

We present FFO per diluted share as a non-GAAP measure of our performance in addition to our earnings per share (calculated in accordance with GAAP). We calculate FFO per diluted share for a given operating period as our FFO (defined as set forth below) for such period divided by the number of fully diluted shares outstanding during such period. The National Association of Real Estate Investment Trusts (NAREIT) defines FFO as net income (calculated in accordance with GAAP) excluding gains (or losses) from sales of real estate, the cumulative effect of changes in accounting principles, real estate-related depreciation and amortization and adjustments for unconsolidated partnerships and joint ventures. FFO is presented on a per share basis after making adjustments for the effects of dilutive securities, including the payment of preferred stock dividends, in accordance with NAREIT guidelines. We believe that FFO per diluted share is a useful supplemental measure of our operating performance and that presentation of FFO per diluted share, when combined with the primary GAAP presentation of earnings per share, provides beneficial information to investors. The following table provides a reconciliation of net income available to common stockholders per share to FFO per diluted share (in millions, except per share amounts):

Reconciliation of Net Income Available to**Common Stockholders to Funds From Operations per Diluted Share**

| | Quarter ended | | | | | |
|---|-------------------|-----------|--------|-------------------|-----------|--------|
| | September 7, 2007 | | | September 8, 2006 | | |
| | Income | Per Share | | Income | Per Share | |
| (Loss) | Shares | Amount | (Loss) | Shares | Amount | |
| Net income available to common stockholders | \$ 95 | 522.3 | \$.18 | \$ 38 | 520.5 | \$.07 |
| Adjustments: | | | | | | |
| Gain on dispositions, net of taxes | | | | (5) | | (.01) |
| Gain on insurance settlements (a) | (6) | | (.01) | | | |
| Amortization of deferred gains, net of taxes | (3) | | (.01) | (1) | | |
| Depreciation and amortization | 120 | | .23 | 119 | | .23 |
| Partnership adjustments | 7 | | .01 | 2 | | |
| FFO of minority partners of Host LP(b) | (7) | | (.01) | (5) | | (.01) |
| Adjustments for dilutive securities: | | | | | | |
| Assuming distribution of common shares granted under the comprehensive stock plan less shares assumed purchased at average market price | | 0.8 | | | 1.8 | |
| Assuming conversion of 2004 Exchangeable Senior Debentures | 4 | 29.5 | (.01) | 4 | 28.5 | |
| FFO per diluted share (c)(d) | \$ 210 | 552.6 | \$.38 | \$ 152 | 550.8 | \$.28 |

Table of Contents

| | Year-to-Date ended | | | | | |
|---|--------------------|--------|-----------|-------------------|--------|-----------|
| | September 7, 2007 | | | September 8, 2006 | | |
| | Income | Shares | Per Share | Income | Shares | Per Share |
| | (Loss) | | Amount | (Loss) | | Amount |
| Net income available to common stockholders | \$ 427 | 522.0 | \$.82 | \$ 524 | 464.1 | \$ 1.13 |
| Adjustments: | | | | | | |
| Gain on dispositions, net of taxes | (139) | | (.27) | (390) | | (.84) |
| Gain on insurance settlements (a) | (6) | | (.01) | | | |
| Amortization of deferred gains, net of taxes | (5) | | (.01) | (3) | | (.01) |
| Depreciation and amortization | 354 | | .68 | 314 | | .68 |
| Partnership adjustments | 20 | | .04 | 24 | | .05 |
| FFO of minority partners of Host LP(b) | (22) | | (.04) | (18) | | (.04) |
| Adjustments for dilutive securities: | | | | | | |
| Assuming distribution of common shares granted under the comprehensive stock plan less shares assumed purchased at average market price | | 0.9 | | | 1.8 | |
| Assuming conversion of 2004 Exchangeable Senior Debentures | 13 | 29.5 | (.05) | 13 | 28.5 | (.03) |
| Assuming conversion of Convertible Subordinated Debentures | | | | 2 | 2.7 | |
| FFO per diluted share(c)(d) | \$ 642 | 552.4 | \$ 1.16 | \$ 466 | 497.1 | \$.94 |

- (a) Represents the gain during the period from the settlement of property insurance claims, including the gains that are included in discontinued operations related to hotels that we have sold.
- (b) Represents FFO attributable to the minority interests in Host LP.
- (c) FFO per diluted share in accordance with NAREIT is adjusted for the effects of dilutive securities. Dilutive securities may include shares granted under comprehensive stock plans, preferred OP units held by minority partners, exchangeable debt securities and other minority interests that have the option to convert their limited partnership interest to common OP units. No effect is shown for securities if they are anti-dilutive.
- (d) The following table presents significant transactions affecting earnings per share and FFO per diluted share for all periods presented (in millions, except per share amounts):

Schedule of Significant Transactions Affecting Earnings per Share**and Funds From Operations per Diluted Share**

| | Quarter ended | | | |
|--|-------------------|-----|-------------------|--------|
| | September 7, 2007 | | September 8, 2006 | |
| | Net Income | FFO | Net Income | FFO |
| | (Loss) | | (Loss) | |
| Non-recurring Starwood acquisition costs (1) | \$ | \$ | \$ (4) | \$ (4) |
| Gain on hotel dispositions, net of taxes | | | 5 | |
| Total | \$ | \$ | \$ 1 | \$ (4) |
| Diluted shares | | | 524.6 | 550.8 |
| Per diluted share | \$ | \$ | \$ | \$ |

Table of Contents

| | Year-to-Date ended | | | |
|--|--------------------|----------|-------------------|----------|
| | September 7, 2007 | | September 8, 2006 | |
| | Net Income | | Net Income | |
| | (Loss) | FFO | (Loss) | FFO |
| Non-recurring Starwood acquisition costs (1) | \$ | \$ | \$ (17) | \$ (17) |
| Senior note redemptions and debt prepayments (2) | (46) | (46) | (4) | (4) |
| Preferred stock redemptions (3) | | | (8) | (8) |
| Gain on hotel dispositions, net of taxes | 139 | | 390 | |
| Minority interest income (expense) (4) | (3) | 2 | (14) | 1 |
| Total | \$ 90 | \$ (44) | \$ 347 | \$ (28) |
| Diluted shares | 553.6 | 552.4 | 465.9 | 497.1 |
| Per diluted share | \$.16 | \$ (.08) | \$.74 | \$ (.05) |

- (1) Represents non-recurring costs incurred in conjunction with the acquisition of the Starwood portfolio that are required to be expensed under GAAP, including start-up costs, bridge loan fees and expenses and the Company's portion of a foreign currency hedge loss by the European joint venture as the venture hedged a portion of its initial investment for the acquisition of its six European hotels.
- (2) Represents call premiums and the acceleration of original issue discounts and deferred financing costs, as well as incremental interest during the call or prepayment notice period, included in interest expense in the consolidated statements of operations. We recognized these costs in conjunction with debt prepayments or refinancings during certain periods presented.
- (3) Represents the original issuance costs of \$6 million and the incremental dividends of \$2 million during the redemption notice period associated with the redemption of the Class C preferred stock in the second quarter of 2006.
- (4) Represents the portion of the significant transactions attributable to minority partners in Host LP.

Table of Contents*Comparable Hotel Operating Results*

We present certain operating results for our hotels, such as hotel revenues, expenses and adjusted operating profit, on a comparable hotel, or same store basis as supplemental information for investors. We present these hotel operating results on a comparable hotel basis because we believe that doing so provides investors and management with useful information for evaluating the period-to-period performance of our hotels and facilitates comparisons with other hotel REITs and hotel owners. The following table presents certain operating results and statistics for our comparable hotels for the periods presented herein:

Comparable Hotel Results (a)

(in millions, except hotel statistics)

| | Quarter ended | | Year-to-Date ended | |
|--|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| Number of hotels | 94 | 94 | 94 | 94 |
| Number of rooms | 47,801 | 47,801 | 47,801 | 47,801 |
| Percent change in Comparable Hotel RevPAR | 6.7% | | 6.1% | |
| Comparable hotel sales | | | | |
| Room | \$ 581 | \$ 545 | \$ 1,730 | \$ 1,631 |
| Food and beverage (c) | 249 | 237 | 851 | 818 |
| Other | 64 | 59 | 189 | 176 |
| Comparable hotel sales (b) | 894 | 841 | 2,770 | 2,625 |
| Comparable hotel expenses | | | | |
| Room | 140 | 133 | 406 | 388 |
| Food and beverage (e) | 199 | 194 | 623 | 609 |
| Other | 37 | 36 | 107 | 104 |
| Management fees, ground rent and other costs | 295 | 280 | 876 | 824 |
| Comparable hotel expenses (d) | 671 | 643 | 2,012 | 1,925 |
| Comparable hotel adjusted operating profit | 223 | 198 | 758 | 700 |
| Non-comparable hotel results, net (f) | 70 | 61 | 224 | 129 |
| Office buildings and limited service properties, net (g) | | (1) | (1) | (2) |
| Depreciation and amortization | (119) | (116) | (354) | (307) |
| Corporate and other expenses | (14) | (21) | (49) | (62) |
| Gain on property insurance settlements | 5 | | 5 | |
| Operating profit | \$ 165 | \$ 121 | \$ 583 | \$ 458 |

- (a) The reporting period for our comparable operating statistics for the third quarter of 2007 is from June 16, 2007 to September 7, 2007 and for the third quarter of 2006 is from June 17, 2006 to September 8, 2006. The reporting period for year-to-date 2007 is from December 30, 2006 to September 7, 2007 and for year-to-date 2006 is from December 31, 2005 to September 8, 2006. For further discussion, see Reporting Periods in our most recent Annual Report of Form 10 K.

Table of Contents

- (b) The reconciliation of total revenues per the consolidated statements of operations to the comparable hotel sales is as follows:

| | Quarter ended | | Year-to-Date ended | |
|--|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| Revenues per the consolidated statements of operations | \$ 1,206 | \$ 1,110 | \$ 3,634 | \$ 3,116 |
| Non-comparable hotel sales | (303) | (262) | (859) | (481) |
| Hotel sales for the property for which we record rental income, net | 10 | 11 | 37 | 37 |
| Rental income for office buildings and select service hotels | (19) | (18) | (56) | (54) |
| Adjustment for hotel sales for comparable hotels to reflect Marriott's fiscal year for Marriott-managed hotels | | | 14 | 7 |
| Comparable hotel sales | \$ 894 | \$ 841 | \$ 2,770 | \$ 2,625 |

- (c) The reconciliation of total food and beverage sales per the consolidated statements of operations to the comparable food and beverage sales is as follows:

| | Quarter ended | | Year-to-Date ended | |
|--|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| Food and beverage sales per the consolidated statements of operations | \$ 325 | \$ 298 | \$ 1,077 | \$ 925 |
| Non-comparable food and beverage sales | (80) | (66) | (250) | (129) |
| Food and beverage sales for the property for which we record rental income | 4 | 5 | 20 | 20 |
| Adjustment for food and beverage sales for comparable hotels to reflect Marriott's fiscal year for Marriott-managed hotels | | | 4 | 2 |
| Comparable food and beverage sales | \$ 249 | \$ 237 | \$ 851 | \$ 818 |

- (d) The reconciliation of operating costs per the consolidated statements of operations to the comparable hotel expenses is as follows:

| | Quarter ended | | Year-to-Date ended | |
|---|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| Operating costs and expenses per the consolidated statements of operations | \$ 1,041 | \$ 989 | \$ 3,051 | \$ 2,658 |
| Non-comparable hotel expenses | (232) | (199) | (632) | (351) |
| Hotel expenses for the property for which we record rental income | 9 | 9 | 38 | 38 |
| Rent expense for office buildings and select service hotels | (19) | (19) | (57) | (56) |
| Adjustment for hotel expenses for comparable hotels to reflect Marriott's fiscal year for Marriott-managed hotels | | | 10 | 5 |
| Depreciation and amortization | (119) | (116) | (354) | (307) |
| Corporate and other expenses | (14) | (21) | (49) | (62) |
| Gain on property insurance settlements | 5 | | 5 | |

Edgar Filing: HOST HOTELS & RESORTS, INC. - Form 10-Q

| | | | | |
|---------------------------|--------|--------|----------|----------|
| Comparable hotel expenses | \$ 671 | \$ 643 | \$ 2,012 | \$ 1,925 |
|---------------------------|--------|--------|----------|----------|

Table of Contents

- (e) The reconciliation of total food and beverage expenses per the consolidated statements of operations to the comparable food and beverage expenses is as follows:

| | Quarter ended | | Year-to-Date ended | |
|---|----------------------|----------------------|----------------------|----------------------|
| | September 7, 2007 | September 8, 2006 | September 7, 2007 | September 8, 2006 |
| Food and beverage expenses per the consolidated statements of operations | \$ 262 | \$ 244 | \$ 796 | \$ 694 |
| Non-comparable food and beverage expense | (66) | (54) | (188) | (99) |
| Food and beverage expenses for the property for which we record rental income | 3 | 4 | 12 | 12 |
| Adjustment for food and beverage expenses for comparable hotels to reflect Marriott's fiscal year for Marriott-managed hotels | | | 3 | 2 |
| Comparable food and beverage expenses | \$ 199 | \$ 194 | \$ 623 | \$ 609 |

- (f) Non-comparable hotel results, net includes the following items: (i) the results of operations of our non-comparable hotels whose operations are included in our consolidated statements of operations as continuing operations and (ii) the difference between the number of days of operations reflected in the comparable hotel results and the number of days of operations reflected in the consolidated statements of operations. For further detail, see "Reporting Periods" in our most recent Annual Report on Form 10-K.
- (g) Represents rental income less rental expense for select service properties and office buildings.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures about Market Risk
Interest Rate Sensitivity

During 2007, we repaid the balance of our floating rate debt. Floating rate debt accounted for 5.8% of our outstanding debt balance at December 31, 2006. See our most recent Annual Report on Form 10 K.

Item 4. Controls and Procedures

As required by Rules 13a-15 under the Securities Exchange Act of 1934, management has evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Disclosure controls and procedures refer to controls and other procedures designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding our required disclosure. In designing and evaluating our disclosure controls and procedures, management recognized that any controls and procedures, no matter how well-designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management was required to apply its judgment in evaluating and implementing possible controls and procedures.

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

There have been no changes in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents**PART II. OTHER INFORMATION****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**
Issuer Purchases of Equity Securities

| Period | Total Number of Common Shares Purchased | Average Price Paid per Common Share | Total Number of Common Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (Or Approximate Dollar Value) of Common Units that May Yet Be Purchased Under the Plans or Programs |
|-------------------|---|-------------------------------------|---|--|
| June 16, 2007 - | | \$ | | |
| July 15, 2007 | 2,084* | | | |
| July 16, 2007 - | | \$ | | |
| August 15, 2007 | | | | |
| August 16, 2007 - | | | | |
| September 7, 2007 | | \$ | | |
| Total | 2,084* | \$ | | |

* Reflects shares of restricted common stock forfeited for failure to meet vesting criteria.

Item 6. Exhibits

The exhibits listed on the accompanying Exhibit Index are filed as part of this report and such Exhibit Index is incorporated herein by reference.

| Exhibit No. | Description |
|-------------|---|
| 12.1 | Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividends. |
| 31.1 | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32 | Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002. |

This certificate is being furnished solely to accompany the report pursuant to 18 U.S.C. 1350 and is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

October 15, 2007

HOST HOTELS & RESORTS, INC.

/s/ Brian G. Macnamara
Brian G. Macnamara

Senior Vice President,

Corporate Controller

35