

AMERICAN REALTY INVESTORS INC

Form 10-Q

November 14, 2007

Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2007**

Or

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
FOR THE TRANSITION PERIOD FROM _____ TO _____**

Commission File Number 001-15663

AMERICAN REALTY INVESTORS, INC.

(Exact Name of Registrant as Specified in Its Charter)

Nevada
(State or Other Jurisdiction of
Incorporation or Organization)

1800 Valley View Lane, Suite 300

Dallas, Texas 75234

75-2847135
(I.R.S. Employer
Identification No.)

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

(Address of principal executive offices)

(Zip Code)

(469) 522-4200

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No .

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes No .

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Common Stock, \$.01 par value
(Class)

10,468,142
(Outstanding at November 1, 2007)

Table of Contents

AMERICAN REALTY INVESTORS, INC.

FORM 10-Q

TABLE OF CONTENTS

| | PAGE |
|--|-------------|
| <u>PART I. FINANCIAL INFORMATION</u> | |
| Item 1. <u>Financial Statements</u> | |
| <u>Consolidated Balance Sheets at September 30, 2007 (unaudited) and December 31, 2006</u> | 3 |
| <u>Consolidated Statements of Operations for the three and nine months ended September 30, 2007 and 2006 (unaudited)</u> | 4 |
| <u>Consolidated Statement of Stockholders' Equity for the nine months ended September 30, 2007 (unaudited)</u> | 6 |
| <u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2007 and 2006 (unaudited)</u> | 7 |
| <u>Notes to Consolidated Financial Statements</u> | 9 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 18 |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 30 |
| Item 4T. <u>Controls and Procedures</u> | 30 |
| <u>PART II. OTHER INFORMATION</u> | |
| Item 1. <u>Legal Proceedings</u> | 31 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 31 |
| Item 6. <u>Exhibits</u> | 32 |
| <u>SIGNATURE PAGES</u> | 33 |

Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED BALANCE SHEETS**

| | September 30, | December 31, |
|---|---|--------------|
| | 2007 (dollars in thousands) (unaudited) | 2006 |
| Assets | | |
| Real estate held for investment | \$ 1,517,662 | \$ 1,249,833 |
| Less accumulated depreciation | (180,246) | (178,029) |
| | 1,337,416 | 1,071,804 |
| Real estate held for sale, net of depreciation | 60,841 | 134,593 |
| Real estate subject to sales contract | 64,747 | 66,027 |
| Notes and interest receivable | | |
| Performing (\$30,081 in 2007 and \$23,910 in 2006 from affiliates) | 66,840 | 50,668 |
| Non-performing | 22,277 | 2,963 |
| | 89,117 | 53,631 |
| Less allowance for estimated losses | (1,003) | (1,000) |
| | 88,114 | 52,631 |
| Marketable securities, at market value | 14,195 | 9,038 |
| Cash and cash equivalents | 9,323 | 7,035 |
| Restricted cash | 3,336 | 6,000 |
| Investments in equity investees | 33,033 | 25,056 |
| Other assets (\$47,254 in 2007 and \$53,866 in 2006 from affiliate) | 147,111 | 121,487 |
| Total assets | \$ 1,758,116 | \$ 1,493,671 |
| Liabilities and Stockholders Equity | | |
| Liabilities: | | |
| Notes payable (\$8,227 in 2007 and \$19,444 in 2006 to affiliates) | \$ 1,272,435 | \$ 1,022,370 |
| Liabilities related to assets held for sale | 68,472 | 43,579 |
| Liabilities subject to sales contract | 62,401 | 58,816 |
| Stock-secured notes payable | 17,546 | 22,452 |
| Accounts payable and other liabilities (\$21,568 in 2007 and \$ 26,427 in 2006 to affiliates) | 124,520 | 107,771 |
| | 1,545,374 | 1,254,988 |
| Commitments and contingencies | | |
| Minority interest | 61,546 | 78,194 |
| Stockholders equity: | | |
| Common Stock; \$.01 par value, authorized 100,000,000 shares, issued 11,592,272 shares | 114 | 114 |

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

| | | |
|---|--------------|--------------|
| Preferred Stock; \$2.00 par value, authorized 50,000,000 shares, issued and outstanding Series A 3,387,418 shares in 2007 and 3,389,560 in 2006 (liquidation preference \$10 per share), including 900,000 shares in 2007 and 2006 held by subsidiaries | 4,979 | 4,979 |
| Additional paid-in capital | 112,723 | 93,378 |
| Treasury stock, at cost, 1,123,330 and 1,443,272 shares in 2007 and 2006, respectively | (11,502) | (15,146) |
| Retained earnings | 39,834 | 75,380 |
| Accumulated other comprehensive income | 5,048 | 1,784 |
| | | |
| Total stockholders equity | 151,196 | 160,489 |
| | | |
| Total liabilities and stockholders equity | \$ 1,758,116 | \$ 1,493,671 |

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents**AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS****(unaudited)**

| | For the Three Months | | For the Nine Months | |
|---|-----------------------------|------------|-----------------------------|-------------|
| | Ended September 30, 2007 | 2006 | Ended September 30, 2007 | 2006 |
| | (dollars in thousands) | | (dollars in thousands) | |
| Property revenue: | | | | |
| Rental and other property revenues (\$270 in 2007 and \$952 in 2006 from affiliates) | \$ 50,725 | \$ 44,172 | \$ 151,209 | \$ 126,930 |
| Expenses: | | | | |
| Property operating expenses (\$4,419 in 2007 and \$6,116 in 2006 to affiliates) | 31,324 | 28,489 | 95,114 | 81,174 |
| Depreciation and amortization | 7,251 | 6,049 | 20,904 | 17,549 |
| General and administrative (\$1,761 in 2007 and \$1,502 in 2006 to affiliates) | 3,501 | 1,728 | 12,014 | 7,857 |
| Advisory fee to affiliate | 3,886 | 3,093 | 11,019 | 9,404 |
| Total operating expense | 45,962 | 39,359 | 139,051 | 115,984 |
| Operating income | 4,763 | 4,813 | 12,158 | 10,946 |
| Other income (expense): | | | | |
| Interest income from notes receivable (\$2,790 in 2007 and \$852 in 2006 from affiliates) | 1,663 | 1,510 | 4,687 | 4,798 |
| Gain (loss) on foreign currency transaction | (33) | | (37) | 5 |
| Other income (\$2,767 in 2007 and \$3,286 in 2006 from affiliate) | 4,393 | 1,391 | 7,310 | 4,174 |
| Mortgage and loan interest (\$546 in 2007 and \$730 in 2006 to affiliates) | (24,621) | (17,961) | (74,020) | (53,215) |
| Net income fee to affiliate | | | 705 | |
| Discount on notes receivable | | (47) | | (1,170) |
| Litigation settlement | (1,619) | (1,414) | (1,595) | 390 |
| Total other expense | (20,217) | (16,521) | (62,950) | (45,018) |
| Loss before gain on land sales and minority interest | (15,454) | (11,708) | (50,792) | (34,072) |
| Gain on land sales | 7,010 | 4,471 | 11,704 | 17,879 |
| Minority interest | (236) | 182 | (736) | (366) |
| Loss from continuing operations, before income taxes | (8,680) | (7,055) | (39,824) | (16,559) |
| Income tax benefit | 2,065 | 775 | 2,151 | 1,546 |
| Net loss from continuing operations | (6,615) | (6,280) | (37,673) | (15,013) |
| Income from discontinued operations, before income taxes | 5,901 | 2,215 | 6,147 | 4,418 |
| Income tax expense | (2,065) | (775) | (2,151) | (1,546) |
| Net income from discontinued operations | 3,836 | 1,440 | 3,996 | 2,872 |
| Net loss | (2,779) | (4,840) | (33,677) | (12,141) |
| Preferred dividend requirement | (626) | (623) | (1,869) | (1,868) |
| Net loss applicable to common shares | \$ (3,405) | \$ (5,463) | \$ (35,546) | \$ (14,009) |

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents**AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS Continued****(unaudited)**

| | For the Three Months | | For the Nine Months | |
|---|-----------------------------|------------|-----------------------------|------------|
| | Ended September 30, 2007 | 2006 | Ended September 31, 2007 | 2006 |
| | (dollars in thousands) | | (dollars in thousands) | |
| Basic earnings per share: | | | | |
| Loss from continuing operations | \$ (0.71) | \$ (0.68) | \$ (3.90) | \$ (1.66) |
| Income from discontinued operations | 0.38 | 0.14 | 0.39 | 0.28 |
| Net loss applicable to common shares | \$ (0.33) | \$ (0.54) | \$ (3.51) | \$ (1.38) |
| Diluted earnings per share: | | | | |
| Loss from continuing operations | \$ (0.71) | \$ (0.68) | \$ (3.90) | \$ (1.66) |
| Income from discontinued operations | 0.38 | 0.14 | 0.39 | 0.28 |
| Net loss applicable to common shares | \$ (0.33) | \$ (0.54) | \$ (3.51) | \$ (1.38) |
| Weighted average common shares used in computing earnings per share: | | | | |
| Basic | 10,150,511 | 10,149,000 | 10,146,624 | 10,149,000 |
| Diluted | 10,150,511 | 10,149,000 | 10,146,624 | 10,149,000 |

Series A Cumulative Convertible Preferred Stock (3,387,418 and 3,389,876 shares of Preferred Stock convertible into common stock estimated to be 2,955,724 and 2,956,000 common shares for September 30, 2007 and 2006, respectively) and options to purchase 70,750 shares of ARI's common stock were excluded from the computation of diluted earnings per share for the three and nine months ended September 30, 2007 and 2006, because the effect of their inclusion would be antidilutive.

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents

AMERICAN REALTY INVESTORS, INC.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

For the Nine Months Ended September 30, 2007

(dollars in thousands)

(unaudited)

| | Common Stock | | Preferred Stock | | Additional Paid-in Capital | Treasury Stock | | Accumulated Other Retained Earnings | | Comprehensive Stockholders Equity |
|---|------------------|--------|-----------------|----------|----------------------------------|----------------|-------------|---|----------|---|
| | Issued Shares | Amount | Shares | Amount | | Shares | Amount | Income/(Loss) | | |
| Balance, January 1, 2007 | 11,592,272 | \$ 114 | 3,389,560 | \$ 4,979 | \$ 93,378 | 1,443,272 | \$ (15,146) | \$ 75,380 | \$ 1,784 | \$ 160,489 |
| Unrealized loss on foreign currency translation | | | | | | | | | (1,163) | (1,163) |
| Unrealized gain on marketable securities | | | | | | | | | 4,427 | 4,427 |
| Net loss | | | | | | | | (33,677) | | (33,677) |
| Acquisition of minority interest | | | | | 19,345 | | | | | 19,345 |
| Sale of treasury stock | | | | | | (335,900) | 3,779 | | | 3,779 |
| Repurchase of common stock | | | | | | 15,958 | (135) | | | (135) |
| Series A preferred shares cancelled | | | (2,142) | | | | | | | |
| Series A preferred stock cash dividend (\$1.00 per share) | | | | | | | | (1,869) | | (1,869) |
| Balance, September 30, 2007 | 11,592,272 | \$ 114 | 3,387,418 | \$ 4,979 | \$ 112,723 | 1,123,330 | \$ (11,502) | \$ 39,834 | \$ 5,048 | \$ 151,196 |

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents**AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(unaudited)**

| | For the Nine Months | |
|---|-------------------------------|-------------|
| | Ended September 30, | 2006 |
| | 2007 | 2006 |
| | (dollars in thousands) | |
| Cash Flows From Operating Activities: | | |
| Net loss applicable to common shares | \$ (35,546) | \$ (14,009) |
| Adjustments to reconcile net loss applicable to common shares to net cash (used in) provided by operating activities: | | |
| Gain on sale of land | (11,704) | (17,879) |
| Depreciation and amortization | 22,774 | 21,599 |
| Discount on sale of notes receivable | | 1,170 |
| Amortization of deferred borrowing costs | 3,784 | 2,265 |
| Equity in (income) loss of investees | 736 | 326 |
| Gain (loss) on foreign currency transaction | 37 | (5) |
| Gain on sale of income producing properties | (10,654) | (6,194) |
| (Increase) decrease in assets: | | |
| Accrued interest receivable | | (2,283) |
| Other assets | 13,566 | 11,920 |
| Prepaid expense | 3,820 | |
| Escrows | (1,557) | |
| Earnest money deposits | 4,224 | |
| Rents receivable | (4,395) | |
| Increase (decrease) in liabilities: | | |
| Accrued interest payable | (6,820) | 10,629 |
| Minority interest | | (5,358) |
| Other liabilities | (2,990) | 15,678 |
| Net cash (used in) provided by operating activities | (24,725) | 17,859 |
| Cash Flows From Investing Activities: | | |
| Net change in notes receivable | (35,483) | 11,943 |
| Proceeds from sale of notes receivable | | 6,834 |
| Funding of notes receivable | | (1,892) |
| Acquisition of land held for development | (25,840) | (87,965) |
| Real estate improvements | | (22,268) |
| Proceeds from sales of income-producing properties | 84,364 | 15,350 |
| Proceeds from sale of land | 66,207 | |
| Investment in unconsolidated real estate entities | (9,177) | |
| Improvement to land held for development | (717) | |
| Improvement of income producing properties | (11,437) | |
| Acquisition of minority interests | 1,961 | |
| Investments in marketable equity securities | (730) | |
| Earnest money/escrow deposits | | (10,818) |
| Construction and development of new properties | (165,871) | |
| Acquisition of income producing properties | (112,180) | |
| Net cash used in investing activities | (208,903) | (88,816) |

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents**AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS** Continued

(unaudited)

| | For the Nine Months | |
|---|-----------------------------|-----------|
| | Ended September 30, 2007 | 2006 |
| | (dollars in thousands) | |
| Cash Flows From Financing Activities: | | |
| Proceeds from notes payable | 546,551 | 149,692 |
| Recurring amortization of principal on notes payable | (13,279) | |
| Payment on notes payable on discontinued operations | | (8,532) |
| Increase in due from affiliates | (45,444) | |
| Payments on maturing notes payable | | (67,572) |
| Deferred financing costs | (4,150) | (3,661) |
| Other payments on notes payable | (248,742) | |
| Sale of treasury stock | 3,779 | |
| Restricted cash | (2,664) | |
| Dividends paid to shareholders - Series A | | (1,868) |
| Partnership dividend paid | | (11) |
| Purchase of treasury stock | (135) | |
| Partnership dividends paid | | (545) |
| Net cash provided by financing activities | 235,916 | 67,503 |
| Net increase (decrease) in cash and cash equivalents | 2,288 | (3,454) |
| Cash and cash equivalents, beginning of period | 7,035 | 13,904 |
| Cash and cash equivalents, end of period | \$ 9,323 | \$ 10,450 |
| Supplemental Disclosures of Cash Flow Information: | | |
| Cash paid for interest | \$ 78,990 | \$ 43,425 |
| Cash paid for income taxes | \$ | \$ 279 |
| Schedule of Non-Cash Investing and Financing Activities: | | |
| Increase in minority interest related to acquisition of real estate | | 14,835 |
| Notes payable assumed from buyer upon sale of real estate | | 62,536 |
| Note payable assumed by affiliate | | 21,123 |
| Unrealized loss foreign currency translation | (380) | |
| Unrealized gain on marketable securities | 503 | |
| Land exchanged with non affiliated party | | 1,500 |
| Notes receivable from sale of real estate | | 3,821 |
| Real estate purchased from affiliate | | 11,273 |
| Note receivable from Treasury Stock | 3,779 | |
| Land exchanged with affiliated party | 900 | |

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents

AMERICAN REALTY INVESTORS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. ORGANIZATION AND BASIS OF PRESENTATION

American Realty Investors, Inc. (ARI, We, The Company, Our or Us) was organized in 1999. In August 2000, ARI acquired American Realty Trust, Inc. (ART) and National Realty, L.P. (NRLP). ART was the successor to a business trust organized in 1961 to provide investors with a professionally managed, diversified portfolio of real estate and mortgage loan investments selected to provide opportunities for capital appreciation as well as current income. The business trust merged into ART in 1987. ART owns a portfolio of real estate and mortgage loan investments. NRLP was organized in 1987 and subsequently acquired all of the assets and assumed all of the liabilities of 35 public and private limited partnerships. NRLP also owned a portfolio of real estate and mortgage loan investments.

ARI subsidiaries own approximately 82.2 percent of the outstanding shares of common stock of Transcontinental Realty Investors, Inc., a Nevada corporation (TCI), which has its common stock listed and traded on the New York Stock Exchange, Inc. (NYSE). The ownership of the TCI shares was achieved through a series of transactions, including a cash tender offer completed March 19, 2003, an exchange by certain ARI subsidiaries of securities with Basic Capital Management, Inc. (BCM) and a sale of a participating interest in a line of credit receivable from One Realco Corporation (One Realco) to BCM, as well as certain open market purchases of TCI shares in December 2003. ARI has consolidated TCI s accounts and operations since March 31, 2003. At September 30, 2007, TCI owned approximately 24.8 percent of the outstanding common stock of Income Opportunity Realty Investors, Inc., (IORI), a public company whose shares are listed and traded on the American Stock Exchange.

The accompanying interim financial statements are unaudited; however, the financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in conjunction with the rules and regulations of the Securities Exchange Commission. Accordingly, they do not include all of the disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair presentation of the financial statement for these interim periods have been included. The results of operations for the interim periods are not necessarily indicative of the results to be obtained for other interim periods or for the full fiscal year. The year end consolidated balance sheet data was derived from audited financial statements, but does not include all disclosure required by accounting principles generally accepted in the United States of America. These financial statements should be read in conjunction with the Company s financial statements and notes thereto contained in the Company s Annual Report on Form 10-K for its fiscal year ended December 31, 2006.

Newly issued accounting standards.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company does not expect the adoption of SFAS No. 157 to have a material impact on the Company s cash flows, results of operations, financial position or liquidity.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115 (SFAS No. 159). SFAS No. 159 permits entities to choose, at specified election dates, to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. Unrealized gains and losses shall be reported on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating and assessing the impact of this statement.

Table of Contents**NOTE 2. REAL ESTATE**

| | Cost | | | | | | Cost | | |
|---------------------------------------|--------------|-------------|--------------|-------------|-------------|-------------|-------------|--------------|---------------|
| | Beginning | | Capital | Development | Completed | Property | Impairment | Sep. 30, | Accumulated |
| | of Year | Acquisition | Improvements | Costs | Development | Sales | and Other | 2007 | Depreciation |
| | | | | | | Charges | Adjustments | | Sep. 30, 2007 |
| Apartments | \$ 474,481 | \$ 1,896 | \$ | \$ | \$ 89,985 | \$ (3,560) | \$ (2,611) | \$ 560,191 | \$ 86,938 |
| Apartments under construction | 61,583 | | | 123,755 | (89,985) | | 9,035 | 104,388 | 9 |
| Other developments in progress | 78,230 | | | 26,687 | | | | 104,917 | |
| Commercial properties | 348,080 | 110,284 | 7,137 | | | (22,046) | 30,646 | 474,101 | 71,215 |
| Hotels | 85,681 | | 5,266 | | | | | 90,947 | 21,889 |
| Land held for development | 201,778 | 9,402 | 1,505 | | | (11,858) | (17,709) | 183,118 | 195 |
| Real estate held for investment | \$ 1,249,833 | \$ 121,582 | \$ 13,908 | \$ 150,442 | \$ | \$ (37,464) | \$ 19,361 | \$ 1,517,662 | \$ 180,246 |
| Real estate held for sale | \$ 157,546 | \$ | \$ | \$ | \$ | \$ (55,187) | \$ (17,357) | \$ 85,002 | \$ 24,161 |
| Real estate subject to sales contract | \$ 73,033 | \$ | \$ | \$ | \$ | \$ | \$ | \$ 73,033 | \$ 8,286 |

In January 2007, two wholly-owned subsidiaries of the Company acquired two office building projects in Farmers Branch, Texas known as Park West I and Park West II (subsequently renamed Browning Place and Fenton Centre, respectively) along with an adjacent 4.7 acre tract of undeveloped land at an aggregate purchase price of \$110 million plus closing costs. The acquisition was financed in part with \$97.0 million in two separate mortgage loans; a \$35.0 million loan from an institutional lender which accrues interest at 6.06 percent maturing January 2013 (Park West II) and a \$62.0 million loan from a commercial bank which accrues interest at Wall Street Journal Prime plus one percent maturing January 2009 (Park West I). Both loans are secured by the respective office buildings and are guaranteed by ARI.

Our majority owned subsidiary, TCI, has formed a number of joint ventures with Icon Partners, LLC (Icon) to develop various residential, commercial and mixed-use projects. Our subsidiary typically owns 75 percent of these joint ventures, arranges for and guarantees all debt financing and provides all required equity capital. The terms of the joint ventures also allow our subsidiary to receive its cumulative investment plus a preferred return before Icon receives any equity distribution. Icon provides various development and project management services to the joint ventures and is paid monthly developer fees for those services. At September 30, 2007, our subsidiary had formed a total of eleven joint ventures with Icon to develop eleven projects. Total costs incurred to date, including land acquisition costs, for these eleven projects are \$87.2 million, of which \$59.8 million has been funded with land and construction loans from various commercial banks. At September 30, 2007, only one of the eleven projects was undergoing vertical construction the 212 unit Portofino apartment project located within our Mercer Crossing development in Farmer s Branch, Texas which will be completed in the fourth quarter of 2007.

In 2007, we sold three apartment communities and two-office building for sales prices totaling \$43.7 million, generating cash proceeds of \$8.4 million and recognized gains of \$12.0 million. The apartment properties were located in Lewisville, Texas and Texas City, Texas; the office buildings were located in Richmond, Virginia and Durham, North Carolina.

In 2007, we sold 194 acres of land in 16 separate transactions for sales prices totaling \$27.1 million, generating \$7.4 million in cash proceeds and \$11.9 million in recognized gains. The largest 2007 transactions were 1) the sale of 13.8 acres of the McKinney Ranch tract for \$2.9 million, resulting in cash proceeds of \$700,000 and a recognized gain of \$1.1 million and 2) the sale of the 2.7-acre West End tract for \$6.5 million, resulting in cash proceeds of \$1.3 million and a recognized gain of \$3.8 million.

In July 2007 we acquired 1.7 acres of land know as the Jackson Convention Center land for development. The acquisition was purchased with \$3.9 million in cash generated through various refinancings.

Table of Contents

At September 30, 2007, ARI had the following properties under construction:

| Property | Location | Units | Amount Expended | Additional Amount to Expend | Construction Loan Funding |
|---------------------------|--------------------|--------------------|------------------------|------------------------------------|----------------------------------|
| Bolivar Homes | Cleveland, MS | 65 Units | \$ 3,366 | \$ 5,248 | \$ 3,463 |
| Broadway Estates | Greenville, MS | 104 Units | 2,351 | 6,011 | 2,457 |
| Huntington Ridge - Desoto | Odessa, TX | 224 Units | 6,697 | 11,176 | 4,598 |
| Lakeview at Pecan Creek | Denton, TX | 192 Units | 2,646 | 15,362 | 3,425 |
| Lincoln Estate I | Leake County, MS | 57 Units | 1,246 | 6,462 | 1,100 |
| Longfellow Arms | Longview, TX | 216 Units | 6,257 | 10,415 | 5,005 |
| Mansions of Mansfield | Mansfield, TX | 208 Units | 1,750 | 16,937 | 2,483 |
| Mason Park | Houston, TX | 312 Units | 8,800 | 14,218 | 5,039 |
| Parc at Clarksville | Clarksville, TN | 168 Units | 13,282 | 284 | 11,969 |
| Parc at Rogers | Rogers, AR | 250 Units | 19,610 | 4,582 | 16,010 |
| Pecan Pointe | Temple, TX | 232 Units | 16,676 | 2,851 | 14,978 |
| Portofino | Farmers Branch, TX | 212 Units | 17,451 | 8,999 | 12,044 |
| Sunflower Estates | Indianola, MS | 65 Units | 2,111 | 6,319 | 2,229 |
| Yazoo Estates | Yazoo City, MS | 96 Units | 2,145 | 6,200 | 2,254 |
| Total | | 2,401 Units | \$ 104,388 | \$ 115,064 | \$ 87,054 |

The Company is involved in the construction of 14 apartment development projects as of September 30, 2007. In addition, the Company invests in numerous tracts of land and is in the predevelopment on several of these properties. The Company partners with various third-party developers to construct residential projects. The third-party developer typically takes a general partner interest in the development partnership while the Company takes a limited partner (and majority) interest. The Company is required to fund all equity contributions. The third-party developer is responsible for obtaining financing, hiring a general contractor and for the overall management and delivery of the project and is compensated with a fee equal to a certain percentage of the construction costs. Initial equity contributions to development projects are recorded as investments in unconsolidated real estate entities. When vertical construction begins, the Company reclassifies the investment in unconsolidated real estate entities to construction in progress. Increases to construction in progress are recorded as development loans are funded and development costs are incurred. As projects near completion and begin to be leased, the Company records revenues as earned and expenses as incurred. When the occupancy of a developed project reaches stabilization, the Company acquires the general partner interest from the third-party developer and reclassifies the property from construction in progress to property held for investment.

Table of Contents**NOTE 3. NOTES AND INTEREST RECEIVABLE**

| Borrower | Maturity Date | Interest Rate | Amount | Security |
|---|---------------|---------------------|-----------|--|
| Performing loans: | | | | |
| 400 St. Paul | 10/08 | 8.00% | \$ 3,612 | Office building, Dallas, TX |
| Basic Capital Management ⁽¹⁾ | 4/08 | 9.25 ⁽³⁾ | 1,252 | Industrial building, Arlington, TX |
| Basic Capital Management ⁽¹⁾ | 4/08 | 9.25 ⁽³⁾ | 1,523 | Retail building, Cary, NC |
| Carrollton TH, LP | 3/09 | 15.00 | 1,728 | 27.5 acres Elm Fork Ranch, Carrollton, TX |
| Dallas Fund XVII LP ⁽²⁾ | 10/06 | 9.00 | 4,083 | Partnership interests and lawsuit proceeds |
| Garden Centura LP | N/A | 7.00 | 6,116 | Excess cash flow from partnership |
| Miscellaneous related party notes | Various | Various | 40,238 | Various security interests |
| One Realco ⁽²⁾ | 2/07 | 9.25 ⁽³⁾ | 9,949 | Subordinate pledge of One Realco Stock |
| Pioneer Austin Development | 10/08 | 10.00 | 2,336 | 33 acres undeveloped land, Austin, TX |
| Realty Advisors | 11/08 | 9.25 ⁽³⁾ | 5,633 | 850 shares of ARI stock owned by BCM |
| Unified Housing of Harvest Hill | 10/13 | 12.00 | 7,891 | Surplus cash note |
| Accrued interest | | | 4,756 | |
| Total | | | \$ 89,117 | |

(1) Related party.

(2) Currently negotiating extension of this note.

(3) Variable rate.

NOTE 4. INVESTMENTS IN UNCONSOLIDATED ENTITIES

ARI's investment in unconsolidated entities at September 30, 2007 was as follows:

| Investee | Percentage of Ownership at September 30, 2007 | Carrying Value of Investment at September 30, 2007 | Market Value ⁽¹⁾ of Investment at September 30, 2007 |
|---|---|--|---|
| IORI | 24.8% | \$ 6,565 | \$ 4,875 |
| Garden Centura, L.P. ⁽²⁾ | 5.0 | 1,944 | N/A |
| Gruppa Florentina, LLC (Gruppa ⁽²⁾) | 20.0 | 4,835 | N/A |
| Other ⁽²⁾ | | 19,689 | N/A |
| | | \$ 33,033 | |

(1) Based on stock closing price on September 30, 2007 and is not necessarily indicative of the fair market value of the investee's net assets.

(2) No readily determinable market value.

Set forth below are summarized results of operations of IORI, Milano Corporation and Garden Centura for the nine months ended September 30, 2007 and 2006:

| | 2007 | 2006 |
|------------------|-----------|-----------|
| Restaurant Sales | \$ 28,472 | \$ 28,218 |
| Revenues | 67,545 | 98,711 |

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

| | | |
|----------------------|-------------|------------|
| | 96,017 | 126,929 |
| Cost of Sales | 22,017 | 20,823 |
| | 74,000 | 106,106 |
| Operating Expenses | (53,303) | (79,509) |
| Depreciation | (6,725) | (7,765) |
| Interest Expense | (29,770) | (26,478) |
| Loss from operations | (15,798) | (7,646) |
| Gain on land sales | 3,504 | 4,799 |
| Equity in investee | (24) | 110 |
| Net loss before tax | (12,318) | (2,737) |
| Tax expense | (624) | (968) |
| Net loss | \$ (12,942) | \$ (3,705) |

Table of Contents**NOTE 5. MARKETABLE EQUITY SECURITIES**

We own equity securities of Realty Korea CR-REIT Co., Ltd. No. 1 representing approximately a 9.2 percent ownership interest. This investment is considered an available for sale security. ARI recognized an unrealized loss of \$1.1 million for the nine month period ending September 30, 2007 due to an loss in market price.

NOTE 6. NOTES PAYABLE

| | Balance Beginning of Year | Additional Borrowings | | | Amortization | Repayments | | Reclassifications and Other Adjustments | Balance Sep. 30, 2007 |
|--|---------------------------------|-----------------------|-------------------|-------------------|-------------------|--------------------|--------------------|---|-----------------------------|
| | | Acquisitions | Developments | Refinancings | | Property Sales | Refinancings | | |
| Apartments | \$ 406,775 | \$ 4,421 | \$ | \$ 48,185 | \$ (3,053) | \$ (20,711) | \$ (22,984) | \$ | \$ 412,633 |
| Apartments under construction | 30,073 | | 144,197 | | (1,559) | | | | 172,711 |
| Other developments in progress | 66,547 | | 26,307 | 10,298 | (279) | | (7,970) | | 94,903 |
| Commercial properties | 210,476 | 97,000 | | 19,500 | (3,220) | (22,068) | (18,866) | (9,954) | 272,868 |
| Hotels | 56,914 | | | 47,160 | (570) | | (22,143) | 3,480 | 84,841 |
| Land held for development | 209,630 | 22,095 | 3,446 | 21,946 | | (15,641) | (14,861) | (10,307) | 216,308 |
| Corporate and other | 34,540 | | 4,357 | | (247) | (5,000) | (500) | (23,203) | 9,947 |
| Accrued interest | 7,415 | | | | | | | 809 | 8,224 |
| Real estate held for investment | \$ 1,022,370 | \$ 123,516 | \$ 178,307 | \$ 147,089 | \$ (8,928) | \$ (63,420) | \$ (87,324) | \$ (39,175) | \$ 1,272,435 |
| Real estate held for sale | \$ 43,579 | \$ | \$ | \$ | \$ (408) | \$ (5,881) | \$ | \$ 31,182 | \$ 68,472 |
| Real estate subject to sales contract | \$ 58,816 | \$ | \$ | \$ 38,720 | \$ (1,079) | \$ | \$ (32,885) | \$ (1,171) | \$ 62,401 |

In 2007, we financed the acquisition of two office buildings projects in Farmers Branch, Texas known as Park West I and Park West II (subsequently renamed Browning Place and Fenton Centre, respectively) for \$97 million, See note 2.

Our subsidiary TCI has formed a number of joint ventures with Icon Partners, LLC (Icon) to develop various residential, commercial and mixed-use projects in which construction draws are obtained, See note 2.

In 2007, we refinanced the existing debt on its three Chicago hotels. The loans were refinanced in three separate transactions with a single lender. On January 17, 2007, the Company refinanced the existing \$3.6 million mortgage on the City Suites Hotel with a new loan of \$7.3 million and received \$3.8 million in proceeds. The new loan accrues interest at prime and matures in February 2012. On March 5, 2007, we refinanced the existing \$3.1 million loan on the Majestic Hotel with a new loan of \$6.0 million and received \$2.9 million in proceeds. The new loan accrues interest at a rate of 7.76 percent and matures in March 2010. On March 5, 2007, the Company refinanced the existing \$3.4 million loan on the Willows Surf Hotel with a new \$5.2 million loan and received \$1.5 million in proceeds. The new loan bears an interest rate of 7.76 percent and matures in March 2010. The three loans are secured by the individual hotel properties, are not cross-collateralized or cross-defaulted and are guaranteed by ARI. On March 16, 2007, we refinanced \$11.6 million existing debt on three California hotels in three separate transactions with a single lender for \$28.7 million of new debt, generating \$14.6 million in cash proceeds. The three loans are secured by the individual hotel properties, are not cross-collateralized or cross-defaulted and are guaranteed by ARI. The three loans mature in February 2012 and accrue interest at 8.0 percent.

In June 2007, we refinanced the existing \$12.3 million debt on eight apartment properties in Midland and Odessa, Texas. The loans were refinanced with a single lender; the new loans totaled \$33.2 million and generated \$21.0 million in proceeds. The new loans bear interest at the rate of 7.03 percent per annum and mature in July 2037. The loans are secured by the individual apartment properties, are not cross-collateralized or cross-defaulted and are guaranteed by ARI. In addition, we refinanced the existing \$3.6 million debt on two more apartment properties in Midland. The new loans from a commercial bank totaled \$6.9 million and resulted in \$1.6 million in proceeds. The two loans are secured by the individual apartment properties, bear interest at prime plus 100 basis points and matured in September 2007; the loans were subsequently extended to September 2008. Both loans are guaranteed by ARI.

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

In September 2007, we refinanced the existing \$13.1 million loan on the Amoco office building located in downtown New Orleans. The new loan from an institutional lender totaled \$19.5 million and resulted in \$4.6 million in proceeds. The new loan is secured by the office building, bears interest at the rate of 10-year treasury plus 165 basis points, matures September 2008 and is guaranteed by ARI.

In September 2007, affiliates of ARI refinanced \$32.8 million of existing matured mortgage loans on three residential apartment communities located in Austin, Dallas and Lewisville, Texas and known as Limestone Canyon, Tivoli and Limestone Ranch, respectively. The new loans, all from a single lender, total \$38.7 million, accrue interest at 5.95 percent per annum, mature in October 2042, are collateralized by the properties (but are not cross-collateralized or cross-defaulted). ARI received proceeds of \$3.5 million from the refinancings. ARI carries these properties as real estate subject to sales contract based upon certain 2003 transactions (whereby ARI conveyed the three properties to subsidiaries of Unified Housing Foundation, an affiliated organization) which did not qualify as sales under accounting principles generally accepted in the United States of America.

In 2007, the Company obtained additional financing or refinanced existing loans on seven tracts of land containing a total of approximately 300 acres, virtually all of which is located in the greater Dallas/Ft. Worth area. The new loans totaled \$26.8 million and generated \$16.7 million in proceeds. The new loans have one-year maturities and bear interest at rates currently averaging approximately 10.5 percent.

Table of Contents**NOTE 7. STOCK-SECURED NOTES PAYABLE**

ARI has margin arrangements with various financial institutions and brokerage firms, which provide for borrowings of up to 50.0 percent of the market value of marketable equity securities. ARI also has other notes payable secured by stock. The borrowings under such margin arrangements and notes are secured by the equity securities of IORI and TCI, and ARI's trading portfolio securities and bear interest rates ranging from 9.5 percent to 24.0 percent per annum. Stock-secured notes payable and margin borrowings totaled \$22.5 million at September 30, 2007 and December 31, 2006.

NOTE 8. RELATED PARTY TRANSACTIONS

The following table reconciles the beginning and ending balances of accounts receivable from and (accounts payable to) affiliates as of September 30, 2007.

| | |
|--|---------------|
| Balance, January 1, 2007 | \$ 44,739 |
| Cash transfers to affiliates | 156,382 |
| Cash transfers from affiliates | (90,589) |
| Advances through receipt of financing proceeds | (59,175) |
| Payables clearing through affiliates | (4,103) |
| Balance, September 30, 2007 | \$ 47,254 |

NOTE 9. OPERATING SEGMENTS

Significant differences among the accounting policies of the operating segments as compared to the Consolidated Financial Statements principally involve the calculation and allocation of administrative and other expenses. Management evaluates the performance of each of the operating segments and allocates resources to them based on their net operating income and cash flow. There are no intersegment revenues and expenses, and ARI conducted all of its business within the United States, with the exception of Hotel Akademia (Wroclaw, Poland), which began operations in 2002.

Presented below are ARI's reportable segments' operating income for the three and nine months ended September 30, 2007 and 2006, and segment assets at September 30, 2007 and 2006.

Table of Contents

| For the Three Months Ended | Commercial | | | | | |
|--------------------------------|------------|------------|-----------|------------|-----------|--------------|
| September 30, 2007 | Properties | Apartments | Hotels | Land | All Other | Total |
| Operating revenue | \$ 17,496 | \$ 24,048 | \$ 8,703 | \$ 471 | \$ 7 | \$ 50,725 |
| Operating expenses | 10,960 | 13,637 | 4,639 | 1,399 | 689 | 31,324 |
| Depreciation | 3,378 | 3,175 | 697 | (1) | 2 | 7,251 |
| Mortgage and loan interest | 5,429 | 9,360 | 1,449 | 6,754 | 1,629 | 24,621 |
| Interest income | | | | | 1,663 | 1,663 |
| Gain on land sales* | | | | 7,010 | | 7,010 |
| Segment operating (loss) | \$ (2,271) | \$ (2,124) | \$ 1,918 | \$ (671) | \$ (650) | \$ (3,798) |
| Capital expenditures | \$ 2,646 | | \$ 105 | \$ 274 | | \$ 3,025 |
| Assets | \$ 298,539 | \$ 591,178 | \$ 54,672 | \$ 457,774 | | \$ 1,402,163 |
| Property Sales: | | | | | | |
| Sales price | \$ 9,350 | \$ 3,680 | | \$ 14,737 | | \$ 27,767 |
| Cost of sale | 5,923 | 2,641 | | 7,727 | | 16,291 |
| Recognized prior deferred gain | 4,164 | | | | | 4,164 |
| Gain on sale** | \$ 7,591 | \$ 1,039 | | \$ 7,010 | | \$ 15,640 |

| For the Three Months Ended | Commercial | | | | | |
|---------------------------------|------------|------------|-----------|------------|-----------|------------|
| September 30, 2006 | Properties | Apartments | Hotels | Land | All Other | Total |
| Operating revenue | \$ 14,167 | \$ 21,823 | \$ 7,527 | \$ 637 | \$ 18 | \$ 44,172 |
| Operating expenses | 8,690 | 12,074 | 6,067 | 1,569 | 89 | 28,489 |
| Depreciation | 2,350 | 2,424 | 1,266 | 8 | 1 | 6,049 |
| Mortgage and loan interest | 3,612 | 7,727 | 895 | 5,214 | 513 | 17,961 |
| Interest income | | | | | 1,510 | 1,510 |
| Gain on land sales* | | | | 4,471 | | 4,471 |
| Segment operating income (loss) | \$ (485) | \$ (402) | \$ (701) | \$ (1,683) | \$ 925 | \$ (2,346) |
| Capital expenditures | \$ 2,630 | \$ 3,883 | \$ 260 | \$ 788 | | \$ 7,561 |
| Assets | \$ 199,604 | \$ 452,878 | \$ 50,658 | \$ 285,309 | | \$ 988,449 |
| Property Sales: | | | | | | |
| Sales price | | \$ 6,100 | | \$ 7,974 | | \$ 14,074 |
| Cost of sale | | 3,387 | | 4,194 | | 7,581 |
| Deferred current gain | | | | 61 | | 61 |
| Recognized prior deferred gain | | | | 752 | | 752 |
| Gain on sale** | | \$ 2,713 | | \$ 4,471 | | \$ 7,184 |

| For the Nine Months Ended | Commercial | | | | | |
|----------------------------|------------|------------|-----------|--------|-----------|------------|
| September 30, 2007 | Properties | Apartments | Hotels | Land | All Other | Total |
| Operating revenue | \$ 54,753 | \$ 70,132 | \$ 25,410 | \$ 870 | \$ 44 | \$ 151,209 |
| Operating expenses | 32,718 | 39,578 | 16,511 | 4,540 | 1,767 | 95,114 |
| Depreciation | 8,978 | 9,830 | 2,073 | 19 | 4 | 20,904 |
| Mortgage and loan interest | 15,097 | 27,620 | 5,687 | 18,214 | 7,402 | 74,020 |
| Interest income | | | | | 4,687 | 4,687 |
| Gain on land sales* | | | | 11,704 | | 11,704 |

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

| | | | | | | |
|---------------------------------|------------|------------|-----------|-------------|------------|--------------|
| Segment operating income (loss) | \$ (2,040) | \$ (6,896) | \$ 1,139 | \$ (10,199) | \$ (4,442) | \$ (22,438) |
| Capital expenditures | \$ 9,514 | \$ 15 | \$ 3,634 | \$ 1,462 | \$ | \$ 14,625 |
| Assets | \$ 298,539 | \$ 591,178 | \$ 54,672 | \$ 457,774 | \$ | \$ 1,402,163 |

Table of Contents

| For the Nine Months Ended | Commercial | | | | | |
|--------------------------------|------------|------------|--------|-----------|-----------|-----------|
| September 30, 2007 | Properties | Apartments | Hotels | Land | All Other | Total |
| Property Sales: | | | | | | |
| Sales price | \$ 28,550 | \$ 32,440 | \$ | \$ 27,141 | \$ | \$ 88,131 |
| Cost of sale | 27,491 | 27,009 | | 14,650 | | 69,150 |
| Gain Deferred | | | | 787 | | 787 |
| Recognized prior deferred gain | 4,164 | | | | | 4,164 |
| Gain on sale** | \$ 5,223 | \$ 5,431 | \$ | \$ 11,704 | \$ | \$ 22,358 |

| For the Nine Months Ended | Commercial | | | | | |
|---------------------------------|------------|------------|-----------|------------|-----------|------------|
| September 30, 2006 | Properties | Apartments | Hotels | Land | All Other | Total |
| Operating revenue | \$ 41,361 | \$ 62,920 | \$ 21,165 | \$ 996 | \$ 488 | \$ 126,930 |
| Operating expenses | 28,909 | 31,710 | 16,400 | 4,185 | (30) | 81,174 |
| Depreciation | 7,765 | 7,388 | 2,371 | 21 | 4 | 17,549 |
| Mortgage and loan interest | 10,444 | 22,532 | 2,524 | 14,350 | 3,365 | 53,215 |
| Interest income | | | | | 4,798 | 4,798 |
| Gain on land sales* | | | | 17,879 | | 17,879 |
| Segment operating income (loss) | \$ (5,757) | \$ 1,290 | \$ (130) | \$ 319 | \$ 1,947 | \$ (2,331) |
| Capital expenditures | \$ 8,690 | \$ 8,042 | \$ 559 | \$ 2,633 | \$ | \$ 19,924 |
| Assets | \$ 199,604 | \$ 452,878 | \$ 50,658 | \$ 285,309 | \$ | \$ 988,449 |
| Property Sales: | | | | | | |
| Sales price | \$ | \$ 15,350 | \$ | \$ 48,872 | \$ | \$ 64,222 |
| Cost of sale | | 9,156 | | 30,179 | | 39,335 |
| Gain deferred | | | | 3,397 | | 3,397 |
| Recognized prior deferred gain | | | | 2,583 | | 2,583 |
| Gain on sale** | \$ | \$ 6,194 | \$ | \$ 17,879 | \$ | \$ 24,073 |

* Does not include gains from sale of income producing properties.

** Includes gains from sale of income producing properties.

The following table reconciles the segment information to the corresponding amounts in the Consolidated Statements of Operations:

| | For the Nine Months | |
|--|-----------------------------|------------|
| | Ended September 30, 2007 | 2006 |
| Segment operating loss | \$ (22,438) | \$ (2,331) |
| Other non-segment items of income (expense): | | |
| General and administrative | (12,014) | (7,857) |
| Advisory fee | (11,019) | (9,404) |
| Gain (loss) on foreign currency transaction | (37) | 5 |
| Other income | 7,310 | 4,174 |
| Net income fee | 705 | |
| Discount on notes receivable | | (1,170) |
| Litigation settlement | (1,595) | 390 |

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

| | | |
|---------------------------------|-------------|-------------|
| Minority interest | (736) | (366) |
| Loss from continuing operations | \$ (39,824) | \$ (16,559) |

Table of Contents**NOTE 10. DISCONTINUED OPERATIONS**

For the nine months ended September 30, 2007 and 2006, income from discontinued operations relates to 15 properties ARI sold during 2006 and 8 properties ARI sold or held for sale in 2007. The following table summarizes revenue and expense information for these properties sold and held for sale.

| | For the Three Months | | For the Nine Months | |
|--|--------------------------|----------|--------------------------|-----------|
| | Ended September 30, 2007 | 2006 | Ended September 30, 2007 | 2006 |
| Revenue: | | | | |
| Rental | \$ 4,190 | \$ 7,623 | \$ 12,154 | \$ 21,657 |
| Restaurant operations | | 9,482 | | 28,219 |
| | 4,190 | 17,105 | 12,154 | 49,876 |
| Expenses: | | | | |
| Property Operations | 3,210 | 5,645 | 9,601 | 16,072 |
| Restaurant cost of sales | | 7,058 | | 20,863 |
| | 3,210 | 12,703 | 9,601 | 36,935 |
| | 980 | 4,402 | 2,553 | 12,941 |
| Other (expenses): | | | | |
| Interest | (1,726) | (2,682) | (5,186) | (8,233) |
| General and Administrative | (6) | (913) | (4) | (2,434) |
| Depreciation | (432) | (1,305) | (1,870) | (4,050) |
| Income (loss) from discontinued operations | (1,184) | (498) | (4,507) | (1,776) |
| Gain (loss) on sale of discontinued operations | 7,085 | 2,713 | 10,654 | 6,194 |
| Income (loss) from discontinued operations | 5,901 | 2,215 | 6,147 | 4,418 |
| Income Taxes | (2,065) | (775) | (2,151) | (1,546) |
| Net Income | \$ 3,836 | \$ 1,440 | \$ 3,996 | \$ 2,872 |

NOTE 11. COMMITMENTS AND CONTINGENCIES

Liquidity. ARI's principal liquidity needs are funding normal recurring expenses, meeting debt service requirements, funding capital expenditures, funding development costs not otherwise covered by construction loans and funding new property acquisitions not otherwise covered by acquisition financing. ARI intends to rely on aggressive land sales, selected income producing property sales and to the extent necessary, additional borrowings to meet its cash requirements.

Partnership Obligations. ARI is the limited partner in nine partnerships that are currently constructing residential properties. As permitted in the respective partnership agreements, ARI presently intends to purchase the interests of the general and any other limited partners in these partnerships subsequent to the final completion of these construction projects. The amounts paid to buyout the non-affiliated partners are limited to development fees earned by the non-affiliated partners and are set forth in the respective partnership agreements.

Litigation. ARI is involved in various lawsuits arising in the ordinary course of business. In the opinion of management, the outcome of these lawsuits will not have a material impact on ARI's financial condition, results of operations or liquidity.

Table of Contents

NOTE 12. SUBSEQUENT EVENTS

On October 11, 2007, subsidiaries of TCI settled the Waters Edge litigation. This was related to Hurricane Katrina and the subsequent dispute over proper allocation of insurance proceeds from that event. We recorded \$28.2 million in insurance proceeds from the settlement. This litigation settles all matters related to the Hurricane Katrina disaster.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report.

This Report on Form 10-Q contains forward-looking statements within the meaning of the federal securities laws, principally, but not only, under the captions Business, Risk Factors and Management's Discussion and Analysis of Financial Condition and Results of Operations. We caution investors that any forward-looking statements in this report, or which management may make orally or in writing from time to time, are based on management's beliefs and on assumptions made by, and information currently available to, management. When used, the words anticipate, believe, expect, intend, may, might, plan, estimate, project, should, will, result and similar expressions which refer to historical matters are intended to identify forward-looking statements. These statements are subject to risks, uncertainties and assumptions and are not guarantees of future performance, which may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. We caution you that, while forward-looking statements reflect our good faith beliefs when we make them, they are not guarantees of future performance and are impacted by actual events when they occur after we make such statements. We expressly disclaim any responsibility to update our forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on past forward-looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following:

general risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases, dependence on tenants' financial condition and competition from other developers, owners and operators of real estate);

risks associated with the availability and terms of financing and the use of debt to fund acquisitions and developments;

failure to manage effectively our growth and expansion into new markets or to integrate acquisitions successfully;

risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities);

risks associated with downturns in the national and local economies, increases in interest rates and volatility in the securities markets;

costs of compliance with the Americans with Disabilities Act and other similar laws and regulations;

potential liability for uninsured losses and environmental contamination;

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

risks associated with our dependence on key personnel whose continued service is not guaranteed; and

the other risk factors identified in this Form 10-Q, including those described under the caption Risk Factors.

The risks included here are not exhaustive. Other sections of this report include additional factors that could adversely affect our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can we assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Investors should also refer to our quarterly reports on Form 10-Q for future periods and current reports on Form 8-K as we file them with the SEC, and to other materials we may furnish to the public from time to time through Forms 8-K or otherwise.

Table of Contents

Overview

ARI is an externally advised and managed real estate investment company that owns a diverse portfolio of income-producing properties and land held for development. The Company's portfolio of income-producing properties includes residential apartment communities, office buildings, hotels, a trade mart located in Denver, Colorado and other commercial properties. Our investment strategy includes acquiring existing income-producing properties as well as developing new properties on land already owned or acquired for a specific development project. We acquire land primarily in in-fill locations or high-growth suburban markets. We own approximately 14,600 units in 80 residential apartment communities, 30 commercial properties comprising almost 5.8 million rentable square feet and ten hotels containing a total of 1,235 rooms, 10,858 acres of land held for development and had over 2,400 apartment units in 14 projects under construction. We have income-producing properties and land in 20 states as well as in the U.S. Virgin Islands and Wroclaw, Poland. We finance our acquisitions primarily through operating cash flow, proceeds from the sale of land and income-producing properties and debt financing primarily in the form of property-specific first-lien mortgage loans from commercial banks and institutional lenders. We finance development projects principally with short-term, variable interest rate construction loans that are refinanced with long-term, fixed rate amortizing mortgages when the development project is completed and occupancy has been stabilized. We will, from time to time, also enter into partnerships with various investors to acquire income-producing properties or land and to sell interests in certain of its wholly-owned properties. When we sell assets, we may carry a portion of the sales price generally in the form of a short-term, interest bearing seller-financed note receivable. We generate operating revenues primarily by leasing apartment units to residents; leasing office, retail and industrial space to commercial tenants; and renting hotel rooms to guests. We are advised by Prime under a contractual arrangement that is reviewed annually by our Board of Directors. ARI's commercial properties are managed by Regis Commercial while the Company's hotels are managed by Regis Hotel. ARI currently contracts with four third-party companies to manage the Company's apartment communities. ARI is a C Corporation for U.S. federal income tax purposes and files an annual consolidated income tax return with TCI.

ARI's Board of Directors is responsible for managing the affairs of ARI and for setting the policies which guide the Company. The Company's day-to-day operations are managed by Prime. Prime's duties include, among other things, locating, investigating, evaluating and recommending real estate, mortgage note investment and sales opportunities, as well as financing and refinancing sources. Prime also serves as a consultant in connection with ARI's business plan and investment decisions made by the Board.

ARI is majority-owned by entities that are indirectly owned by a trust established for the benefit of the children of Gene E. Phillips (the Trust). Prime is a single-member limited liability company. Certain officers of ARI also serve as officers of Prime. The single-member of Prime is a corporation 80 percent indirectly owned by the Trust; entities controlled by Mr. Phillips own the remaining 20 percent. Approximately 58 percent of ARI's common stock is owned by BCM; an additional 13 percent is owned by Prime and TCI owns approximately seven percent of the outstanding common shares of ARI. Other affiliated companies own approximately two percent of ARI's outstanding common shares.

Selected transactions for the nine months ended September 30, 2007 include the following:

Acquisitions

In January 2007, two wholly-owned subsidiaries of the Company acquired two office building projects in Farmers Branch, Texas known as Park West I and Park West II (subsequently renamed Browning Place and Fenton Centre, respectively) along with an adjacent 4.7 acre tract of undeveloped land at an aggregate purchase price of \$110 million plus closing costs. The acquisition was financed in part with \$97.0 million in two separate mortgage loans; a \$35.0 million loan from an institutional lender which accrues interest at 6.06 percent maturing January 2013 (Park West II) and a \$62.0 million loan from a commercial bank which accrues interest at Wall Street Journal Prime plus one percent maturing January 2009 (Park West I). Both loans are secured by the respective office buildings and are guaranteed by ARI.

For the nine months ended September 30, 2007, we acquired over 277 acres of land for development in 11 separate transactions for \$19.7 million plus closing costs. Five of the ten land acquisitions were financed with a total of \$9.7 million in loans from commercial banks; generally, the loans have a maturity of one year or less, bear interest rates currently averaging 9.25 percent and are guaranteed by ARI. The largest land acquisitions include 1) 151 acres in Waco, Texas for \$2.1 million plus closing costs; 2) 40 acres in Irving, Texas for \$8.5 million plus closing costs and 3) 48 acres in Natchez, Mississippi for \$519,000 plus closing costs. The Company purchased five tracts in Odessa, Texas, Denham, Louisiana and Jackson, Mississippi for near-term multi-family development.

In the second quarter 2007, we exchanged 82.2 acres of the Denton Coonrod tract (located in Denton, Texas) with an affiliated company, acquiring Thornwood Apartments in Midland, Texas as well as a note receivable from the affiliate in the amount of \$1.6 million. The loan accrues interest at the rate of 9 percent per annum and is due on demand. No gain or loss was recognized on the exchange.

Table of Contents

Dispositions

In 2007, we sold three apartment communities and two office building for sales prices totaling \$43.7 million, generating cash proceeds of \$8.4 million and recognized gains of \$12.0 million. The apartment properties were located in Lewisville, Texas and Texas City, Texas; the office buildings were located in Richmond, Virginia and Durham, North Carolina.

In addition, in 2007 we sold 194 acres of land in 16 separate transactions for sales prices totaling \$27.1 million, generating \$7.4 million in cash proceeds and \$11.9 million in recognized gains. The largest 2007 transactions were 1) the sale of 13.8 acres of the McKinney Ranch tract for \$2.9 million, resulting in cash proceeds of \$700,000 and a recognized gain of \$1.1 million and 2) the sale of the 2.7 acre West End tract for \$6.5 million, resulting in cash proceeds of \$1.3 million and a recognized gain of \$3.8 million.

Refinancings

In 2007, we refinanced the existing debt on its three Chicago hotels. The loans were refinanced in three separate transactions with a single lender. On January 17, 2007, the Company refinanced the existing \$3.6 million mortgage on the City Suites Hotel with a new loan of \$7.3 million and received \$3.8 million in proceeds. The new loan accrues interest at prime and matures in February 2012. On March 5, 2007, we refinanced the existing \$3.1 million loan on the Majestic Hotel with a new loan of \$6.0 million and received \$2.9 million in proceeds. The new loan accrues interest at a rate of 7.76 percent and matures in March 2010. On March 5, 2007, the Company refinanced the existing \$3.4 million loan on the Willows Surf Hotel with a new \$5.2 million loan and received \$1.5 million in proceeds. The new loan bears an interest rate of 7.76 percent and matures in March 2010. The three loans are secured by the individual hotel properties, are not cross-collateralized or cross-defaulted and are guaranteed by ARI. On March 16, 2007, we refinanced \$11.6 million existing debt on three California hotels in three separate transactions with a single lender for \$28.7 million of new debt, generating \$14.6 million in cash proceeds. The three loans are secured by the individual hotel properties, are not cross-collateralized or cross-defaulted and are guaranteed by ARI. The three loans mature in February 2012 and accrue interest at 8.0 percent.

In June 2007, we refinanced the existing \$12.3 million debt on eight apartment properties in Midland and Odessa, Texas. The loans were refinanced with a single lender; the new loans totaled \$33.2 million and generated \$21.0 million in proceeds. The new loans bear interest at the rate of 7.03 percent per annum and mature in July 2037. The loans are secured by the individual apartment properties, are not cross-collateralized or cross-defaulted and are guaranteed by ARI. In addition, we refinanced the existing \$3.6 million debt on two more apartment properties in Midland. The new loans from a commercial bank totaled \$6.9 million and resulted in \$1.6 million in proceeds. The two loans are secured by the individual apartment properties, bear interest at prime plus 100 basis points and matured in September 2007; the loans were subsequently extended to September 2008. Both loans are guaranteed by ARI.

In September 2007, we refinanced the existing \$13.1 million loan on the Amoco office building located in downtown New Orleans. The new loan from an institutional lender totaled \$19.5 million and resulted in \$4.6 million in proceeds. The new loan is secured by the office building, bears interest at the rate of 10-year treasury plus 165 basis points, matures September 2008 and is guaranteed by ARI.

In September 2007, affiliates of ARI refinanced \$32.8 million of existing matured mortgage loans on three residential apartment communities located in Austin, Dallas and Lewisville, Texas and known as Limestone Canyon, Tivoli and Limestone Ranch, respectively. The new loans, all from a single lender, total \$38.7 million, accrue interest at 5.95 percent per annum, mature in October 2042, are collateralized by the properties (but are not cross-collateralized or cross-defaulted). ARI received proceeds of \$3.5 million from the refinancings. ARI carries these properties as real estate subject to sales contract based upon certain 2003 transactions (whereby ARI conveyed the three properties to subsidiaries of Unified Housing Foundation, an affiliated organization) which did not qualify as sales under accounting principles generally accepted in the United States of America.

In 2007, the Company obtained additional financing or refinanced existing loans on seven tracts of land containing a total of approximately 300 acres, virtually all of which is located in the greater Dallas/Ft. Worth area. The new loans totaled \$26.8 million and generated \$16.7 million in proceeds. The new loans have one-year maturities and bear interest at rates currently averaging approximately 10.5 percent.

Apartment developments

At September 30, 2007, the Company had 14 apartment communities under construction. Seven of the projects are located in Texas; five properties are located in Mississippi while one property is located in Arkansas and one property is located in Tennessee. When completed, the 14 properties will contain a total of 2,401 units. Total land and construction costs are approximately \$95,000 per unit. The Company expects to complete and deliver 1,400 units in 2007 with the remaining 1,000 units to be completed and delivered in 2008. The Company estimates lease-up time to stabilized occupancy for these projects to be approximately 18-24 months.

Table of Contents**Joint ventures**

We formed a number of joint ventures with Icon Partners, LLC (Icon) to develop various residential, commercial and mixed-use projects. We typically own 75 percent of these joint ventures, arranges for and guarantees all debt financing and provides all required equity capital. The terms of the joint ventures also allows us to receive its cumulative investment plus a preferred return before Icon receives any equity distribution. Icon provides various development and project management services to the joint ventures and is paid monthly developer fees for those services. At September 30, 2007, we had formed a total of eleven joint ventures with Icon to develop eleven projects. Total costs incurred to date, including land acquisition costs, for these eleven projects are \$104.9 million, of which \$84.9 million has been funded with land and construction loans from various commercial banks. At September 30, 2007, only one of the eleven projects was in vertical construction, the 212 unit Portofino apartment project located within our Mercer Crossing development in Farmer s Branch, Texas, which will be completed in the fourth quarter of 2007.

We include these joint ventures in the Company s consolidated financial statements and record a minority interest for Icon s equity in the ventures.

Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, or GAAP, requires management to use judgment in the application of accounting policies, including making estimates and assumptions. We base our estimates on historical experience and on various other assumptions believed to be reasonable under the circumstances. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, it is possible that different accounting policies would have been applied resulting in a different presentation of our financial statements. From time to time, we evaluate our estimates and assumptions. In the event estimates or assumptions prove to be different from actual results, adjustments are made in subsequent periods to reflect information that is more current. Below is a discussion of accounting policies that we consider critical in that they may require complex judgment in their application or require estimates about matters that are inherently uncertain.

Real Estate

Upon acquisitions of real estate, ARI assesses the fair value of acquired tangible and intangible assets, including land, buildings, tenant improvements, above-market and below-market leases, origination costs, acquired in-place leases, other identified intangible assets and assumed liabilities in accordance with Statement of Financial Accounting Standards (SFAS) No. 141, Business Combinations and allocates the purchase price to the acquired assets and assumed liabilities, including land at appraised value and buildings at replacement cost.

We assess and consider fair value based on estimated cash flow projections that utilize appropriate discount and/or capitalization rates, as well as available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known and anticipated trends, and market and economic conditions. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant. We also consider an allocation of purchase price of other acquired intangibles, including acquired in-place leases that may have a customer relationship intangible value, including (but not limited to) the nature and extent of the existing relationship with the tenants, the tenants credit quality and expectations of lease renewals. Based on our acquisitions to date, our allocation to customer relationship intangible assets has been immaterial.

We record acquired above-market and below-market leases at their fair values (using a discount rate which reflects the risks associated with the leases acquired) equal to the difference between (a) the contractual amounts to be paid pursuant to each in-place lease and (b) management s estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases.

Other intangible assets acquired include amounts for in-place lease values that are based on our evaluation of the specific characteristics of each tenant s lease. Factors to be considered include estimates of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider leasing commissions, legal and other related expenses.

Real estate is stated at depreciated cost. The cost of buildings and improvements includes the purchase price of property, legal fees and other acquisition costs. Costs directly related to the development of properties are capitalized. Capitalized development costs include interest, property

taxes, insurance and other project costs incurred during the period of development.

Table of Contents

Management reviews its long-lived assets used in operations for impairment when there is an event or change in circumstances that indicates an impairment in value. An impairment loss is recognized if the carrying amount of its assets is not recoverable and exceeds its fair value. If such impairment is present, an impairment loss is recognized based on the excess of the carrying amount of the asset over its fair value. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results in future periods. If we determine that impairment has occurred, the affected assets must be reduced to their face value.

SFAS No. 144 requires that qualifying assets and liabilities and the results of operations that have been sold, or otherwise qualify as held for sale, be presented as discontinued operations in all periods presented if the property operations are expected to be eliminated and the Company will not have significant continuing involvement following the sale. The components of the property's net income that is reflected as discontinued operations include the net gain or loss upon the disposition of the property held for sale, operating results, depreciation and interest expense (if the property is subject to a secured loan). We generally consider assets to be held for sale when the transaction has been approved by our Board of Directors, or a committee thereof, and there are no known significant contingencies relating to the sale, such that the property sale within one year is considered probable. Following the classification of a property as held for sale, no further depreciation is recorded on the assets.

A variety of costs are incurred in the acquisition, development and leasing of properties. After determination is made to capitalize a cost, it is allocated to the specific component of a project that is benefited. Determination of when a development project is substantially complete and capitalization must cease involves a degree of judgment. Our capitalization policy on development properties is guided by SFAS No. 34 Capitalization of Interest Cost and SFAS No. 67 Accounting for Costs and the Initial Rental Operations of Real Estate Properties. The costs of land and buildings under development include specifically identifiable costs. The capitalized costs include pre-construction costs essential to the development of the property, development costs, construction costs, interest costs, real estate taxes, salaries and related costs and other costs incurred during the period of development. We consider a construction project as substantially completed and held available for occupancy upon the receipt of certificates of occupancy, but no later than one year from cessation of major construction activity. We cease capitalization on the portion (a) substantially completed and (b) occupied or held available for occupancy and we capitalize only those costs associated with the portion under construction.

Investment in Unconsolidated Real Estate Ventures

Except for ownership interests in variable interest entities, ARI accounts for our investments in unconsolidated real estate ventures under the equity method of accounting because the Company exercises significant influence over, but does not control, these entities. These investments are recorded initially at cost, as investments in unconsolidated real estate ventures and subsequently adjusted for equity in earnings and cash contributions and distributions. Any difference between the carrying amount of these investments on the Company's balance sheet and the underlying equity in net assets is amortized as an adjustment to equity in earnings of unconsolidated real estate ventures over the life of the related asset. Under the equity method of accounting, ARI's net equity is reflected within the Consolidated Balance Sheets and our share of net income or loss from the joint ventures is included within the Consolidated Statements of Operations. The joint venture agreements may designate different percentage allocations among investors for profits and losses; however, ARI's recognition of joint venture income or loss generally follows the joint venture's distribution priorities, which may change upon the achievement of certain investment return thresholds. For ownership interests in variable interest entities, the Company consolidates those in which we are the primary beneficiary.

Recognition of Rental Income

Rental income for commercial property leases is recognized on a straight-line basis over the respective lease terms. In accordance with SFAS 141, we recognize rental revenue of acquired in-place above-market and below-market leases at their fair values over the terms of the respective leases. On our Consolidated Balance Sheets we include as a receivable, the excess of rental income recognized over rental payments actually received pursuant to the terms of the individual commercial lease agreements.

Reimbursements of operating costs, as allowed under most of our commercial tenant leases, consist of amounts due from tenants for common area maintenance, real estate taxes and other recoverable costs, and are recognized as revenue in the period in which the recoverable expenses are incurred. We record these reimbursements on a gross basis, since we generally are the primary obligor with respect to purchasing goods and services from third-party suppliers, have discretion in selecting the supplier and have the credit risk with respect to paying the supplier.

Table of Contents

Rental income for residential property leases is recorded when due from residents and is recognized monthly as earned, which is not materially different than on a straight-line basis as lease terms are generally for periods of one year or less.

For hotel properties, revenues for room sales and guest services are recognized as rooms are occupied and as services are rendered.

An allowance for doubtful accounts is recorded for all past due rents and operating expense reimbursements considered to be uncollectible.

Revenue Recognition on the Sale of Real Estate

Sales of real estate are recognized when and to the extent permitted by Statement of Financial Accounting Standards No. 66, Accounting for Sales of Real Estate (SFAS No. 66), as amended by SFAS No. 144. Until the requirements of SFAS No. 66 for full profit recognition have been met, transactions are accounted for using the deposit, installment, cost recovery or financing method, whichever is appropriate. When ARI provides seller financing, gain is not recognized at the time of sale unless the buyer's initial investment and continuing investment are deemed to be adequate as determined by SFAS 66 guidelines.

Non-performing Notes Receivable

ARI considers a note receivable to be non-performing when the maturity date has passed without principal repayment and the borrower is not making interest payments. Any new note receivable that results from a modification or extension of a note considered non-performing will also be considered non-performing, without regard to the borrower's adherence to payment terms.

Interest Recognition on Notes Receivable

Interest income is not recognized on notes receivable that have been delinquent for 60 days or more. In addition, accrued but unpaid interest income is only recognized to the extent that the net realizable value of the underlying collateral exceeds the carrying value of the receivable.

Allowance for Estimated Losses

A valuation allowance is provided for estimated losses on notes receivable considered to be impaired. Impairment is considered to exist when it is probable that all amounts due under the terms of the note will not be collected. Valuation allowances are provided for estimated losses on notes receivable to the extent that the investment in the note exceeds management's estimate of fair value of the collateral securing such note.

Fair Value of Financial Instruments

The following assumptions were used in estimating the fair value of our notes receivable, marketable equity securities and notes payable. For performing notes receivable, the fair value was estimated by discounting future cash flows using current interest rates for similar loans. For non-performing notes receivable, the estimated fair value of our interest in the collateral property was used. For marketable equity securities, fair value was based on the year-end closing market price of each security. For notes payable, the fair value was estimated using current rates for mortgages with similar terms and maturities.

Liquidity and Capital Resources

Our principal sources of cash have historically been and will continue to be

property operations;

proceeds from land and income-producing property sales;

the collection of mortgage notes receivable;

receivables from affiliated companies;

refinancing of existing mortgage notes payable and

additional borrowings, including mortgage notes payable, lines of credit and to a lesser extent, distributions from partnerships. We may also issue additional equity securities, including common stock and preferred stock.

Our principal liquidity needs over the next twelve months include

funding normal recurring expenses and obligations;

Table of Contents

funding current development costs not covered by construction loans;

meeting debt service requirements, including loan maturities;

funding capital expenditures;

funding acquisition costs for land and income-producing properties not covered by acquisition financing and

funding preferred dividends.

Management anticipates that our available cash at September 30, 2007, along with cash that will be generated in 2007 from property operations, may not be sufficient to meet all of our cash requirements. Management intends to selectively sell land and income producing assets, refinance or extend real estate debt and seek additional borrowings secured by real estate to meet its liquidity requirements. Historically, management has been successful at extending a portion of the Company's current maturity obligations. Management also anticipates funding ongoing real estate development projects and the acquisition of new real estate from cash generated by sales of land and income-producing properties, debt refinancings or extensions and additional borrowings.

Net cash used in operating activities increased \$42.6 million to \$(24.7 million) for the nine months ended September 30, 2007 from \$17.9 million provided by operations for the same period in 2006. Cash flow from operations is largely comprised of rental and other income less operating expenses, general and administrative expenses, advisory fees expense and interest expense. The increase in use was due to an increase in interest expense \$21.0 million, litigation settlement \$1.6, and other net changes in working capital of \$24.3 million, offsets by an increase in operating income \$1.2, other income \$3.1.

Management expects that our existing cash balances, selective sales of land and income-producing properties, refinancing of and additional borrowings against the Company's real estate holdings will be sufficient to meet our cash requirements associated with its current and anticipated level of operations, maturing debt obligations and existing commitments. To the extent that our liquidity permits or financing sources are available and the investments are otherwise deemed to be profitable, management intends to make additional investments in real estate or real estate-related projects.

Net cash used in investing activities was \$(208.9 million) for the nine months ended September 30, 2007 compared to \$(88.8 million) for the same period in 2006. Cash used in investing activities increased \$120.1 million due to an increase in investments in real estate (including investments in income-producing properties, land held for development, residential and other development projects, the most significant of which was the January 2007 acquisition of Park West I and II) of \$110.0 million, construction and development of new rental properties of \$165.9 million, a decrease in the collection transfers and sale of notes receivables \$35.5 million, and improvements in real estate and income producing properties of \$11.4 million, investment in joint ventures \$9.2 million, offset by an increase in proceeds from sales of land and income producing properties \$150.5 million, and acquisitions of land of \$26.0 million and other \$1.2 million.

Net cash provided by financing activities was \$235.9 million for the nine months ended September 30, 2007 compared to \$67.5 million for the same period in 2006. Cash provided by financing activities increased \$210.1 million due primarily to increased proceeds from additional borrowings of \$546.5 million for acquisitions and refinancings (net of deferred financing costs), offset by an increase in loan payoffs related to property sales and refinancings of \$248.7 million, increase in payments on loans to/from affiliates of \$45.4 million, recurring principal payments 13.3 million and other of \$500,000.

Management reviews the carrying values of ARI's properties and mortgage notes receivable at least annually and whenever events or a change in circumstances indicate that impairment may exist. Impairment is considered to exist if, in the case of a property, the future cash flow from the property (undiscounted and without interest) is less than the carrying amount of the property. For notes receivable, impairment is considered to exist if it is probable that all amounts due under the terms of the note will not be collected. If impairment is found to exist, a provision for loss is recorded by a charge against earnings. The note receivable review includes an evaluation of the collateral property securing such note. The property review generally includes: (a) selective property inspections; (b) a review of the property's current rents compared to market rents; (c) a review of the property's expenses; (d) a review of maintenance requirements; (5) a review of the property's cash flow; (e) discussions with the manager of the property; and (f) a review of properties in the surrounding area.

Related Party Transactions

Historically, TCI, ARI, IORI, and others have each engaged in and may continue to engage in business transactions, including real estate partnerships, with related parties. Management believes that all of the related party transactions represented the best investments available at the time and were at least as advantageous to ARI as could have been obtained from unrelated parties.

Equity Investments. Since 1988, ARI has from time to time purchased shares of IORI and TCI, both of which had the same advisor as ARI until June 2003. The Company may purchase additional equity securities of IORI and TCI through open market and negotiated transactions to the extent ARI's liquidity permits.

Table of Contents

Equity securities of TCI held by ARI (and of IORI held by TCI) may be deemed restricted securities under Rule 144 of the Securities Act of 1933 (Securities Act). Accordingly, ARI may be unable to sell such equity securities other than in a registered public offering or pursuant to an exemption under the Securities Act for a one-year period after they are acquired. Such restrictions may reduce ARI's ability to realize the full fair market value of such investments if ARI attempted to dispose of such securities in a short period of time.

Commitments and Contingencies

ARI has contractual obligations and commitments primarily with regards to payment of mortgages.

Results of Operations

For the three months ended September 30, 2007:

We reported a net loss applicable to common shares of (\$3.4) million for the three months ended September 30, 2007, including income from discontinued operations (before income taxes) of \$5.9 million and gains on land sales of \$7.0 million, as compared to a net loss applicable to common shares of (\$5.5) million for the three months ended September 30, 2006, including income from discontinued operations (before income taxes) of \$2.2 million and gains on land sales of \$4.5 million. We define our same-store universe for each income-producing asset type (apartments, commercial properties and hotels) as properties with stabilized occupancy owned and operated since July 1, 2006. For this time period, we had 65 apartments, 24 commercial properties and 4 hotels in its same-store universe.

Rental and other property revenues

Rental and other property revenues increased \$6.6 million or 15 percent over 2006. The overall increase is due to a \$2.2 million increase in rental revenues from our apartment communities, a \$3.3 million increase from the Company's commercial portfolio and a \$1.1 million increase from the hotel portfolio, and other \$200,000, offset by a \$200,000 decline in rents and royalty revenues from ARI's land portfolio.

Within the apartment portfolio, same-store rental revenues increased \$600,000 or three percent over 2006. Average overall occupancy for the same-store apartment portfolio was 94 percent in 2007 and 2006. The May 2007 acquisition of a single apartment community in Midland, Texas represented \$200,000 of the increase while increased revenues from newly-developed properties comprised the remaining difference of \$1.5 million. In 2007, nine newly-developed properties generated rental revenues of \$2.5 million compared to five newly-developed properties and \$1.0 million of rental revenues in 2006. Average occupancy for the newly-developed properties was 71 percent in 2007 compared to 52 percent in 2006.

Within the commercial portfolio, same-store rental revenues declined \$2.7 million, from \$13.7 million in 2006 from \$11.0 million in 2007. The decrease was due principally to a \$1.7 million decline at 600 Las Colinas Boulevard (Dallas, Texas), a \$600,000 combined decrease at the Company's New Orleans office buildings, a \$200,000 decline at a Ft. Worth industrial property and a \$200,000 decline at a Colorado Springs office building. Occupancy at 600 Las Colinas Boulevard declined from 90 percent at September 30, 2006 to 65 percent at September 30, 2007 due primarily to the June 2007 move-out of a 127,000 square foot tenant and a decrease in operating cost recoveries in 2007 as compared to 2006. Occupancy for the same-store New Orleans office buildings was 31 percent at September 30, 2006 compared to 100 percent at September 30, 2007. Increases in rental revenues of \$6.0 million from acquired properties, particularly the January 2007 acquisition of the Park West I and Park West II office projects (subsequently renamed Browning Place and Fenton Centre respectively), offset the same-store declines.

Rental revenues within our hotel portfolio increased \$1.2 million or 16 percent in 2007 compared to 2006; Akademia's average occupancy in 2007 was 82 percent as compared to 84 percent in 2006; average nightly rates increased to \$103 in 2007 from \$73 in 2006. Occupancies within our eight domestic hotels, three located in Chicago, increased from an average of 59 percent for the third quarter in 2006 to an average of 61 percent for the same period in 2007. Average nightly rental rates for the Chicago hotels increased from \$171 in 2006 to \$177 in 2007; occupancies for the four hotels located in California, decreased from an average of 62 percent for the third quarter in 2006 to an average of 61 percent for the same period in 2007. Average nightly rental rates for the California hotels increased from \$86 in 2006 to \$89 in 2007; occupancies for the hotel in Denver, increased from an average of 59 percent for the third quarter in 2006 to an average of 64 percent for the same period in 2007. Average nightly rental rates for the Denver hotel increased from \$69 in 2006 to \$75 in 2007.

Rents and royalty revenues for our land portfolio declined \$200,000 from the same period in 2006 due principally to lower royalties received on oil and gas leases covering certain of the Company's land parcels in Ft. Worth.

Table of Contents

Property operating expenses

Property operating expenses increased to \$31.3 million in 2007 as compared to \$28.5 million in 2006 due to a \$2.3 million increase in the commercial portfolio, a \$1.6 million increase in the apartment portfolio, a \$400,000 increase in land-related property and, offset by a \$1.5 million decrease in the hotel portfolio operating expenses.

Operating expenses for the same-store commercial portfolio declined slightly, from \$8.1 million in 2006 to \$7.8 million in 2007, due primarily to operating efficiencies. Operating margins for the same-store commercial properties declined to 30 percent from 41 percent in 2006, due principally to lower occupancy. Overall, the same-store commercial portfolio was 80 percent occupied at September 30, 2007 compared to 82 percent at the same time in 2006. Our acquisition portfolio of six properties was 85 percent occupied at September 30, 2007; properties acquired in 2007 accounted for \$2.5 million of the increase in commercial property operating expenses.

Within the apartment portfolio, same-store property operating expenses increase by \$900,000, properties acquired increased by \$100,000 and developed properties increased by \$500,000. Operating margins for the same store apartments declined to 43 percent in 2007 from 46 percent in 2006.

Within the Hotel portfolio, same-store operating expenses decreased by \$1.4 million. Operating margins for the same-store commercial properties increase to 47 percent from 20 percent in 2006 due to increased occupancy and operating efficiencies.

Operating expenses in the land portfolio declined \$200,000 due primarily to lower property tax expense on certain of the Company's parcels located within its Mercer Crossing development in Dallas.

Depreciation and amortization

Depreciation and amortization expense increased \$1.2 million, to \$7.3 million in 2007 from \$6.1 million in 2006, due primarily to 2007 depreciation on acquisitions (\$700,000) and depreciation on newly-developed apartment projects (\$500,000).

General and administrative

General and administrative expenses increased \$1.8 million due to increased legal and other consulting fees.

Advisory fee to affiliate

Advisory fees paid to Prime increased \$800,000 due to higher average total assets in the third quarter of 2007 as compared to the same period in 2006. Under the terms of the advisory agreement between Prime and ARI, Prime earns an annual advisory fee equal to 0.75 percent of average total assets.

Interest income

Interest income increased \$150,000 due to an increase in interest bearing notes from prior period.

Other income

Other income increased \$3.0 million due principally to higher balances on variable-rate interest-bearing advances to affiliates and increases in other investment income.

Mortgage and loan interest

Mortgage and loan interest increased \$6.7 million due to financing for 2007 acquisitions (\$2.0 million), additional construction financing for residential developments (\$700,000), refinancing of hotel loans (\$300,000) and same-store apartment loans (\$700,000), land acquisitions and refinancing of maturing land loans (\$300,000) and other (\$2.7 million).

Gain on land sales

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-Q

In 2007, we sold 69.2 acres of land in 11 separate transactions for sales prices totaling \$14.7 million, generating \$4.9 million in cash proceeds and \$7.0 million in recognized gains. The largest 2007 transactions were (a) the third quarter 2007 sale of 13.8 acres of the McKinney Ranch tract for \$2.9 million, resulting in cash proceeds of \$700,000 and a recognized gain of \$1.1 million and (b) the third quarter 2007 sale of the 2.7 acre West End tract for \$6.5 million, resulting in cash proceeds of \$1.3 million and a recognized gain of \$3.8 million.

In 2006, the Company sold 15.2 acres of land in five separate transactions for sales prices totaling \$8.0 million, resulting in \$4.6 million of cash proceeds and \$4.5 million of recognized gains.

Minority interest

Minority interest declined \$400,000 due to increased losses from certain ventures where ARI has less than 100 percent ownership.

Discontinued operations

Income from discontinued operations (before income taxes) was \$5.9 million in 2007, representing \$7.1 million in gains on sales of income-producing properties partially offset by \$1.2 million in operating losses. In 2007, we sold (a) an office building in Richmond, Virginia for \$9.3 million, generating \$3.1 million in cash proceeds and a recognized gain of \$3.4 million and (b) an apartment community in Texas City, Texas for \$3.7 million, generating \$800,000 of cash and a recognized

Table of Contents

gain of \$1.0 million. In addition, the Company recognized previously deferred gains in the amount of \$5.5 million related to the June 2007 sale of an office building located in Durham, North Carolina. The \$1.2 million in operating losses represents activity for four apartment properties held for sale (one of which was sold in October 2007), one apartment property sold in August 2007 and one office building sold in July 2007.

Income from discontinued operations (before income taxes) was \$2.2 million for the same period in 2006, representing \$2.7 million in gains on sales of income-producing properties partially offset by \$500,000 in operating losses. In 2006, we sold two apartment communities for sales prices totaling \$6.1 million, generating \$1.2 million in cash proceeds and \$2.8 million in recognized gains. The \$500,000 in operating losses represents activity for four apartments held for sale (one of which was sold in October 2007), two apartments sold in the third quarter of 2006, one apartment property sold in January 2007 and two apartment properties and one office building sold in the third quarter of 2007.

For the nine months ended September 30, 2007:

We reported a net loss applicable to common shares of (\$35.6) million for the nine months ended September 30, 2007 including income from discontinued operations (before income tax) of \$6.2 million and gain on land sales of \$11.7 million, as compared to a net loss of (\$14.0) million for the nine months ended September 30, 2006 including income from discontinued operations of \$4.4 million and gain on land sales of \$17.9 million. We define our same-store universe for each income producing asset type (apartments, commercial properties and hotels) as properties with stabilized occupancy owned and operated since July 1, 2006. For this time period, we had 65 apartments, 24 commercial and 9 hotels in its same store universe.

Rental and other property revenues

Rental and other property revenues increased by \$24.3 million or 19 percent from the prior period in 2006. This is due to an increase in the apartment portfolio of \$7.2 million, an increase in commercial portfolio of \$13.4 million, an increase in hotel portfolio of \$4.3 million, offset by a loss in the land portfolio of (\$100,000) and a loss in all other of (\$500,000).

Within the apartment portfolio, same-store rental revenues increased \$2.4 million or 4 percent over the same period in 2006. Average overall occupancy for the same-store apartment portfolio was 94 percent in 2007 and 2006. The May acquisition of a single apartment community in Midland, Texas represented \$255,000 increase, and the development of new properties increase revenues by \$4.5 million from the prior period in 2006. In 2007, nine newly developed properties generated rental revenues of \$6.0 million as compared to five newly developed properties generating rental revenues of \$1.5 million in 2006. Average occupancy for the newly developed properties was 68 percent in 2007 as compared to 37 percent in 2006.

Within the commercial portfolio, same store rental revenues declined (\$3.7) million, from \$40.5 million in 2006 to \$36.8 million in 2007. The decline was primarily due to \$2.3 million decline at 600 Las Colinas Boulevard, Dallas, Texas., a \$1.2 million combined decrease at the Company's New Orleans office buildings, a \$500,000 decline at a Fort Worth industrial property and a \$300,000 decline at a Colorado Springs office building, offset by increases at two other Dallas office buildings of \$1.2 million, a shopping center in Denver of \$200,000, and at a shopping center in Indiana of \$200,000. Occupancy at 600 Las Colinas Boulevard declined from 87 percent at September 30, 2006 to 75 percent at September 30, 2007 due primarily to the June 2007 move out of a 127,000 square foot tenant and a decrease in operating cost recoveries in 2007 as compared to 2006. Occupancy for the same store New Orleans office buildings was 58 percent at September 30, 2006 compared to 21 percent at September 30, 2007. Increases in rental revenues of \$17.1 million from acquired properties, particularly the January 2007 acquisition of the Park West I and Park West II office projects, subsequently renamed Browning Place and Fenton Centre, respectively, offset the same-store declines.

Rental revenues within our same store domestic US hotels increased by \$4.3 million or 20 percent. Akademia's average occupancy in 2007 was 81 percent as compared to 78 percent in 2006; average nightly rates increased to \$102 in 2007 from \$79 in 2006. Occupancies within our eight domestic hotels, three located in Chicago, increased from an average of 59 percent for the third quarter in 2006 to an average of 61 percent for the same period in 2007. Average nightly rental rates for the Chicago hotels increased from \$171 in 2006 to \$177 in 2007; occupancies for the four California hotels, decreased from an average of 62 percent for the third quarter in 2006 to an average of 61 percent for the same period in 2007. Average nightly rental rates for the California hotels increased from \$86 in 2006 to \$89 in 2007; one hotel located in Denver, increased from an average of 59 percent for the third quarter in 2006 to an average of 64 percent for the same period in 2007. Average nightly rental rates for the Denver hotel increased from \$69 in 2006 to \$75 in 2007.

Rents and royalty revenues from our land portfolio were consistent from the same period in 2006.

Table of Contents

Property operating expenses

Property operating expenses increased to \$95.1 million in 2007 compared \$81.2 million in 2006 due to a \$7.9 million increase in the commercial portfolio, a \$3.9 million increase in the apartment portfolio, a \$100,000 increase in the hotel portfolio, a \$300,000 increase in land-related operating expenses and a \$1.7 million increase in other property operating expenses.

Operating expenses for the same-store commercial portfolio increased \$400,000 due primarily to higher utility costs. Operating margins for the same-store commercial properties declined to 34 percent in 2007 from 42 percent in 2006, due principally to lower occupancy. Overall, the same-store commercial portfolio was 78 percent occupied at September 30, 2007 compared to 83 percent at the same time in 2006. Our acquisition portfolio of six properties was 83 percent occupied at September 30, 2007 as compared to 33 percent in 2006; properties acquired in 2007 accounted for \$7.4 million of the increase in commercial property operating expenses.

Within the apartment portfolio, same-store property operating expenses increased by \$1.6 million acquisitions increased \$100,000 and newly-developed properties increased 2.1 million. Operating margins in the same-store universe remained relatively constant at 44 percent in 2007 and 2006.

Operating expenses at the Company's Poland hotel increased \$1.8 million due to increased labor and repair costs but were offset by \$1.7 million in cost savings at our domestic hotels.

Operating expenses in the land portfolio increased \$400,000 due primarily to higher property tax expense on certain of the Company's land parcels.

Depreciation and amortization

Depreciation and amortization expense increased \$3.4 million, from \$17.6 million in 2006 to \$20.9 million in 2007, due primarily to 2007 depreciation on acquisitions of \$2.3 million, depreciation on newly-developed apartment projects of \$600,000 and additional depreciation on same-store of \$500,000.

General and administrative

General and administrative expenses increased \$4.2 million due to increased legal and litigation-related costs (\$2.6 million), increased consulting and other professional fees (\$200,000), increased taxes and licenses (\$200,000), higher cost reimbursements paid to Prime (\$200,000), increased communications and office support costs (\$400,000), increased fees associated with certain stock repurchases (\$200,000) and miscellaneous charge-offs (\$300,000).

Advisory fee to affiliate

Advisory fees paid to Prime increased \$1.6 million due to higher average total assets for 2007 as compared to the same period in 2006. Under the terms of the advisory agreement between Prime and ARI, Prime earns an annual advisory fee equal to 0.75 percent of average total assets.

Interest income

Interest income declined \$111,000 due primarily to lower average balances in interest-bearing notes receivable in 2007 as compared to the same period in 2006.

Other income

Other income increased \$3.1 million due principally to higher balances on variable-rate interest-bearing advances to affiliates and increases in other investment income.

Net income fee to affiliate

Net income fees expense declined \$705,000 due to recording the 2006 overpayment of fees in 2007.

Mortgage and loan interest

Mortgage and loan interest increased \$20.8 million due to financing for 2007 acquisitions of income-producing properties (\$4.8 million); additional construction financing for residential developments (\$2.5 million); refinancing of loans within the same-store apartment portfolio (\$7.5 million), land acquisitions and refinancing of maturing land loans (\$4.0 million) and other (\$2.0 million).

Gain on land sales

In 2007, we sold 194.3 acres of land in 16 separate transactions for sales prices totaling \$27.1 million, generating \$7.4 million in cash proceeds and \$11.7 million in recognized gains. The largest 2007 transactions were the (a) August 2007 sale of 13.8 acres of the McKinney Ranch tract for \$2.9 million, resulting in cash proceeds of \$700,000 and a recognized gain of \$1.1 million, (b) the January 2007 sale of 15.1 acres of the

McKinney Ranch tract for \$2.6 million, generating \$800,000 in cash proceeds and a recognized gain of \$1.1 million, (c) the September 2007 sale of the 2.7 acre West End tract for \$6.5 million, resulting in cash proceeds of \$1.3 million and a recognized gain of \$3.8 million, (d) February 2007 sale of 4.6 acres of the Grapevine Vineyards tract for \$3.0 million, resulting in cash proceeds of \$1.0 million and a gain of \$1.0 million, and

Table of Contents

(e) March 2007 sale of 22.4 acres of the Metro Center tract for \$3.9 million, generating \$700,000 in proceeds, and recognized a \$2.7 million gain. In the second quarter of 2007, TCI exchanged 82.2 acres of the Denton Coonrod tract (located in Denton, Texas) with an affiliated company, acquiring an apartment property in Midland, Texas as well as a note receivable from the affiliate in the amount of \$1.6 million. The loan bears interest at the rate of 9 percent per annum and is due on demand. No gain or loss was recognized on the exchange.

In 2006, the Company sold 253.6 acres of land in 14 separate transactions for sales prices totaling \$48.9 million, resulting in \$20.8 million of cash proceeds and \$17.9 million of recognized gains. The largest 2006 transactions were (a) the sale of 123.9 acres of the McKinney Ranch tract for \$16.6 million, resulting in \$6.0 million of cash proceeds a recognized gain of \$3.4 million and (b) the sale of 44.5 acres of the McKinney Ranch tract for \$10.3 million, generating \$10.0 million in cash proceeds and a recognized gain of \$5.3 million.

Minority interest

Minority interest expense decreased \$370,000 due to losses from certain ventures where ARI has less than 100 percent ownership.

Discontinued operations

Income from discontinued operations (before income taxes) was \$6.2 million in 2007, representing \$10.7 million in gains on sales of income-producing properties partially offset by \$4.5 million in operating losses. In 2007, we sold (a) an apartment community in Lewisville, Texas for \$24.6 million, resulting in \$3.1 million in cash proceeds and a recognized gain of \$3.7 million; (b) an office building in Richmond, Virginia for \$9.3 million, generating \$3.1 million in cash proceeds and a recognized gain of \$3.4 million and (c) an apartment community in Texas City, Texas for \$3.7 million, resulting in \$800,000 of cash proceeds and a recognized gain of \$1.0 million; (d) commercial building in Durham, North Carolina for \$19.2 million, resulting in \$3.4 million in cash proceeds and a recognized gain of \$3.1 million; (e) an apartment in San Antonio, Texas for \$4.1 million, resulting in \$1.0 million in cash proceeds and a recognized gain of \$740,000. The \$4.5 million in operating losses represents activity for three apartment properties and two commercial properties held for sale (one of which was sold in October 2007), one apartment property sold in January 2007, one apartment property sold in August 2007 and one office building sold in July 2007.

Income from discontinued operations (before income taxes) was \$4.4 million for the same period in 2006, representing \$6.2 million in gains on sales of income-producing properties partially offset by \$2.0 million in operating losses. In 2006, we sold four apartment communities for sales prices totaling \$15.3 million, generating \$4.6 million in cash proceeds and \$6.3 million in recognized gains. The \$2.0 million in operating losses represents activity for four apartments held for sale (one of which was sold in October 2007), two apartments sold in the third quarter of 2006, one apartment property sold in January 2007 and two apartment properties and one office building sold in the third quarter of 2007.

Tax Matters

Financial statement income varies from taxable income principally due to the accounting for income and losses of investees, gains and losses from asset sales, depreciation on owned properties, amortization of discounts on notes receivable and payable and the difference in the allowance for estimated losses. ARI had a loss for federal income tax purposes in the first nine months of 2007 and a loss in the first nine months of 2006, after the use of net operating loss carryforwards; therefore, it recorded no provision for income taxes.

At September 30, 2007, ARI had a net deferred tax asset of \$125.6 million due to tax deductions available to it in future years. However, as management cannot determine that it is more likely than not that ARI will realize the benefit of the deferred tax assets, a 100% valuation allowance has been established.

Inflation

The effects of inflation on ARI's operations are not quantifiable. Revenues from property operations tend to fluctuate proportionately with inflationary increases and decreases in housing costs. Fluctuations in the rate of inflation also affect the sales values of properties and the ultimate gains to be realized from property sales. To the extent that inflation affects interest rates, earnings from short-term investments and the cost of new financings as well as the cost of variable interest rate debt will be affected.

Environmental Matters

Under various federal, state and local environmental laws, ordinances and regulations, ARI may be potentially liable for removal or remediation costs, as well as certain other potential costs relating to hazardous or toxic substances (including governmental fines and injuries to persons and property) where property-level managers have arranged for the removal, disposal or treatment of hazardous or toxic substances. In addition, certain environmental laws impose liability for release of asbestos-containing materials into the air and third parties may seek recovery for

personal injury associated with such materials.

Table of Contents

Management is not aware of any environmental liability relating to the above matters that would have a material adverse effect on ARI's business, assets or results of operations.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

At September 30, 2007, ARI's exposure to a change in interest rates on its debt is as follows (dollars in thousands except per share):

| | Weighted Average | Effect of 1% Increase In Base Rates |
|---|-----------------------------|--|
| | Balance | Interest Rate |
| Notes payable: | | |
| Variable rate | \$ 448,764 | 8.62% |
| | | \$ 4,488 |
| Total decrease in ARI's annual net income | | 4,488 |
| Per share | | \$.45 |

ITEM 4T. CONTROLS AND PROCEDURES**(a) Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this report, our management, with the participation of our Chief Operating Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, our Chief Operating Officer and Chief Financial Officer concluded that these disclosure controls and procedure were effective as of the end of the period covered by this report.

(b) Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchanges act of 1934) occurred during the second quarter of our fiscal year ending December 31, 2007 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents**PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

During the period covered by this Report, effective September 18, 2007, three separate but recently consolidated legal proceedings were resolved between Sunset Management LLC (Sunset) and the Registrant and/or Basic Capital Management, Inc. (BCM) over pledges as collateral for certain loans of a number of shares of Common Stock of Transcontinental Realty Investors, Inc. (TCI). The three cases which have continued for some time were all pending in the United States District Court, Eastern District of Texas, Sherman Division under master case No. 4:06-CV-00018 (collectively the Sunset Litigation). On September 18, 2007, the various parties to the Sunset Litigation entered into a Forbearance and Settlement Agreement, which resolved the Sunset Litigation. The Forbearance and Settlement Agreement contains an allocation of the funds to be paid with a repayment of principal (\$15,000,000) and a balance to interest and fees and various categories. The Registrant's portion of the principal amount is \$5,000,000. Under the terms of the Forbearance and Settlement Agreement, the Registrant and others have the opportunity to satisfy by different alternatives, amounts due to Sunset under the Settlement Agreement which are secured by a continued pledge in favor of Sunset of certain shares of the issued and outstanding stock of TCI. All scheduled payments due to Sunset under the Settlement Agreement have been timely made through October 31, 2007 and no additional payments are due to Sunset until January 2008. The Forbearance and Settlement Agreement brings to an end litigation among the parties which existed for almost the last five years, fixes as a certainty the amount of indebtedness to Sunset and provides a payout method for such indebtedness. Registrant filed a Form 8-K Current Report for event reported September 18, 2007 covering Item 8.01 with respect to such Forbearance and Settlement Agreement.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the period of time covered by this report, American Realty Investors, Inc. repurchased equity securities. The following table sets forth by month repurchases made during the second quarter and the number of shares that may yet be repurchased:

| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of | Maximum Number of |
|-----------------------------|-------------------------------------|---------------------------------|--|-------------------------------------|
| | | | as Part of Publicly Announced Program | Shares that May Yet be Purchased |
| Balance as of June 30, 2007 | \$ | \$ | 881,392 | 118,608 |
| July 2007 | 1,944 | 7.92 | 1,944 | 116,664 |
| August 2007 | 1,629 | 7.93 | 1,629 | 115,035 |
| September 2007 | 2,000 | 7.37 | 2,000 | 113,035 |
| Total | 5,573 | \$ 7.74 | 886,965 | |

- (1) The repurchase program was announced in September 2000. A total of 1,000,000 shares may be repurchased through the program. The program has no expiration date.

Table of Contents

ITEM 6. EXHIBITS

The following exhibits are filed herewith or incorporated by reference as indicated below:

Exhibit

| Number | Description of Exhibit |
|---------------|---|
| 3.0 | Certificate of Restatement of Articles of Incorporation of American Realty Investors, Inc. dated August 3, 2000 (incorporated by reference to Exhibit 3.0 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000). |
| 3.1 | Certificate of Correction of Restated Articles of Incorporation of American Realty Investors, Inc. dated August 29, 2000 (incorporated by reference to Exhibit 3.1 to Registrant's Quarterly Report on Form 10-Q dated September 30, 2000). |
| 3.2 | Articles of Amendment to the Restated Articles of Incorporation of American Realty Investors, Inc. decreasing the number of authorized shares of and eliminating Series B Cumulative Convertible Preferred Stock dated August 23, 2003 (incorporated by reference to Exhibit 3.3 to Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003). |
| 3.3 | Articles of Amendment to the Restated Articles of Incorporation of American Realty Investors, Inc., decreasing the number of authorized shares of and eliminating Series I Cumulative Preferred Stock dated October 1, 2003 (incorporated by reference to Exhibit 3.4 to Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003). |
| 3.4 | Bylaws of American Realty Investors, Inc. (incorporated by reference to Exhibit 3.2 to Registrant's Registration Statement on Form S-4 filed December 30, 1999). |
| 4.1 | Certificate of Designations, Preferences and Relative Participating or Optional or Other Special Rights, and Qualifications, Limitations or Restrictions Thereof of Series F Redeemable Preferred Stock of American Realty Investors, Inc., dated June 11, 2001 (incorporated by reference to Exhibit 4.1 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2001). |
| 4.2 | Certificate of Withdrawal of Preferred Stock, Decreasing the Number of Authorized Shares of and Eliminating Series F Redeemable Preferred Stock, dated June 18, 2002 (incorporated by reference to Exhibit 3.0 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002). |
| 4.3 | Certificate of Designation, Preferences and Rights of the Series I Cumulative Preferred Stock of American Realty Investors, Inc., dated February 3, 2003 (incorporated by reference to Exhibit 4.3 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2002). |
| 4.4 | Certificate of Designation for Nevada Profit Corporations designating the Series J 8 percent Cumulative Convertible Preferred Stock as filed with the Secretary of State of Nevada on March 16, 2006 (incorporated by reference to Registrant current report on Form 8-K for event of March 16, 2006). |
| 10.1 | Advisory Agreement between American Realty Investors, Inc. and Prime Income Asset Management, LLC, dated October 1, 2003 (incorporated by reference to Exhibit 10.0 to the Registrant's Current Report on Form 8-K, dated October 1, 2003). |
| 10.2 | Second Amendment to Modification of Stipulation of Settlement dated October 17, 2001 (incorporated by reference to Exhibit 10.1 to the Registrant's Registration Statement on Form S-4, dated February 24, 2002). |
| 31.1* | Certification pursuant to Rule 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended. |
| 31.2* | Certification pursuant to Rule 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended. |
| 32.1* | Certification pursuant to 18 U.S.C. 1350. |

* Filed herewith

Table of Contents

SIGNATURE PAGE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERICAN REALTY INVESTORS, INC.

Date: November 14, 2007

By: /s/ Daniel J. Moos
Daniel J. Moos
President and Chief Operating Officer
(Principal Executive Officer)

Date: November 14, 2007

By: /s/ Steven A. Abney
Steven A. Abney
Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

33

Table of Contents

AMERICAN REALTY INVESTORS, INC.

EXHIBITS TO

QUARTERLY REPORT ON FORM 10-Q

For the Quarter Ended September 30, 2007

Exhibit

| Number | Description of Exhibits |
|---------------|---|
| 31.1* | Certification pursuant to Rule 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended. |
| 31.2* | Certification pursuant to Rule 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended. |
| 32.1* | Certification pursuant to 18 U.S.C. 1350. |

* Filed herewith