Giant Interactive Group Inc. Form 6-K February 26, 2008 Table of Contents

## Form 6-K

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

REPORT OF FOREIGN ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16 OF THE

**SECURITIES EXCHANGE ACT OF 1934** 

For the month of February 2008

Commission File Number: 001-33759

## GIANT INTERACTIVE GROUP INC.

2/F No. 29 Building, 396 Guilin Road

Shanghai 200233

People s Republic of China

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F b Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes "No b

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82- N/A

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Giant Interactive Group Inc.

#### Form 6-K

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **Giant Interactive Group Inc.**

By: /s/ Eric He Name: Eric He

Title: Chief Financial Officer

Date: FEBRUARY 26, 2008

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HK000NN7 2007 Fourth Quarter and Fiscal Year Results Presentation February 21, 2008

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Safe Harbor Statement and Currency
Convenience Translation

#### Safe Harbor Statement

Statements in this slide presentation contain "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements and among others, include our continued efforts to successfully develop and launch our new games and expand our distribution and marketing network.

These forward-looking statements are not historical facts but instead represent only our belief regarding future events, many of which, by their nature, are inherently uncertain and outside of our control. The financial information contained in this slide presentation should be read in conjunction with the consolidated

financial statements and notes thereto included in our

prospectus filed with the Securities and Exchange Commission on November 1, 2007, and is available on the Securities and Exchange Commission's website at www.sec.gov. For additional information on these and other important factors that could adversely affect our business, financial condition, results of operations and prospects, see "Risk Factors" beginning on page 12 of our prospectus. Our actual results of operations for the fourth quarter of 2007 are not necessarily indicative of our operating results for any future periods. Any projections in this slide presentation are based on limited information currently available to us, which is subject to change. Although such projections and the factors influencing them will likely change, we undertake no obligation to update or revise these forward-looking statements, whether as a result of new information, future events or otherwise, after the date of this slide presentation. Such information speaks only as of the date of this slide presentation. Currency Convenience Translation

This slide presentation contains translations of certain Renminbi (RMB) amounts into US dollars (US\$) at the rate of US\$1.00 to

RMB7.2946, which was the noon buying rate as of December 31, 2007 in the City of New York for cable transfers in Renminb per US dollar as certified for customs purposes by the Federal Reserve Bank of New York. We make no representation that the Renminbi

or US dollar amounts referred to in this slide presentation could have been, or could be, converted into US dollars at such rate or at all.

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Giant: NYSE Listed Giant: NYSE Listed

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NYSE IPO on November 1, 2007

Ticker: GA

Market Cap: US\$2.7B

Post IPO Shares/ADRs Outstanding: 241.27M

About Giant:

Headquarters: Shanghai, China

Employees: Approximately 3500, including

2,500 liaison personnel

Investor Information at: www.giantig.com

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Leading

Developer and Operator of MMORPGs in China A Leading Developer and Operator of **MMORPGs** in China A leading online game developer and operator in China 151.8% net revenues increase over the fourth quarter 2006; 76.8% net income margin (1) Uncompromising focus on game play Strong product development and technology capabilities Leverage deep understanding of the Chinese mass market and extensive marketing and distribution network Strong

combination of experienced game development

(1) For the quarter ended December 31, 2007

talent and consumer market expertise

Experienced management team

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Operational Metrics &
Business Updates
Operational Metrics &

## **Business Updates**

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Rollout of New ZT Online Expansion Pack Neighboring Friends
Commenced Closed Beta Testing of Giant Online

```
King of Kings III Undergoing Engineering Testing
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Entered Open Beta Testing of ZT PTP
2
2
Recent
Business
Highlights
Recent
Business
Highlights
Acquired Exclusive Licensing Rights to Empire of Sports
5
5
6
6
Announced and Completed Share Repurchase Program
```

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8
Average Revenue per User (ARPU)
Active Paying Accounts (APA)

## Peak Concurrent Users (PCU) Average Concurrent Users (ACU) 395 481 512 51 515 450 271 163 0 100 200 300 400 500 600 700 1Q06 2Q06 3Q06 4Q06 1Q07 2Q07 3Q07 4Q07 320 558 755 874 1,073 888 983 120 0 200 400 600 800

1,000 1,200 1,400 1,600 1,800 1Q06 2Q06 3Q06 4Q06 1Q07 2Q07

3Q07

4Q07

Q407

figures

include

ZT

Online,

ZT

Online

PTP

and

Giant

Online

Key

Quarterly

Operating

Metrics

Key

Quarterly

Operating

Metrics

305

309

295

320

220

220

117

84

0

50

100

150

200

250

300

350

400

450

500

1Q06

2Q06

3Q06

4Q06

1Q07

2Q07

3Q07

4Q2007

787

986

1,248

1,318

1,405

143

602

698

0

200

400

600

800

1,000

1,200

1,400

1,600

1,800

1Q06

2Q06

3Q06

4Q06

1Q07

2Q07

3Q07

4Q2007

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Expanded Marketing Penetration in Q4

Over 500 liaison offices

Over 2500 dedicated liaison personnel

Over 200 distributors

116,500 retail outlets

Penetration of all large cities and almost all provinces in China

Focus on penetrating medium / small cities with continued internet

and on-site promotional events

Expanded advertising initiatives

Marketing and Distribution Network

Maximize

Player

Awareness

and

Game

Recognition

to

Improve

Penetration

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11

22.7

59.6

```
54.1
9.2
20.1
41.7
48.6
1.6
0
10
20
30
40
50
60
70
1Q06
2Q06
3Q06
4Q06
1Q07
2Q07
3Q07
4Q2007
Profitable Growth and High Margins
Profitable Growth and High Margins
Net Revenue
Net Income
45.8
11.3
38.7
-0.1
34.7
32.6
15.1
5.8
-10
0
10
20
30
40
50
1Q06
2Q06
3Q06
4Q06
1Q07
```

2Q07 3Q07 4Q2007

**Gross Profit Margin** 

## Net Income Margin

92.4%

92.8%

85.3%

91.2%

89.6%

88.8%

85.7%71.3%

1Q06

2Q06

3Q06

4Q06

1Q07

2Q07

3Q07

4Q2007

62.6%

74.9%

49.9%

78.2%

71.4%

71.6%

76.8%

-4.3%

1Q06

2Q06

3Q06

4Q06

1Q07

2Q07

3Q07

4Q2007

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```
US$
```

US\$

**RMB** 

**RMB** 

330.3%

0.72

5.25

\_

3.6%

0.18

1.33

Diluted EPS

343.3%

148.0

1,079.8

-

3.7%

38.2

278.9

**Income from Operations** 

272.4%

208.6

1,521.4

7.3%

59.4

433.6

Online Game

N.A.

0.8

6.1

4.5%

0.2

1.3

Overseas Licensing

1,136.3

273.7

1,353.5

174.1

1,527.5

For The Year Ended

December 31, 2007

333.8

93.9

372.8

62.0

434.8

For The Three Month

Period Ended

December 31, 2007

45.8

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35

12.9

51.1

8.5

59.6

155.8

37.5

185.5

23.9

209.4

364.5%

15.0%

Net Income

128.6%

33.9%

Operating Expenses

272.5%

3.6%

Gross Profit

285.2%

36.5%

Cost of Services

273.9%

7.3%

Total Net Revenue

Change

From

Previous

Year

Change

From

Previous

Quarter

(In millions, except EPS data)

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Solid Balance Sheet
Solid Balance Sheet

1,040.2

864.4

175.8

175.8

1.040

1,040.2 1,010.8

1,000.1

December 31,

2007

US\$

7,587.7

6,305.5

1,282.2

1,282.2

7,587.7

7,373.5

7,295.5

December 31,

2007

**RMB** 

249.9

Shareholders

Equity

504.8

Total Liability and Shareholders

Equity

254.9

**Total Liabilities** 

238.9

**Current Liabilities** 

504.8

**Total Assets** 

466.7

**Current Assets** 

451.4

Cash

December 31,

2006

**RMB** 

(In millions)

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Expand and Enhance Our Product Offerings
Expand Our Player Base in China and Internationally

Strengthen Our Technology and Operational Platforms Continue to Attract and Retain Quality Development Talent Pursue Opportunities for Acquisitions, Strategic Joint Ventures and Opportunistic Investments 1 1 3 3 5 5 6 6 4 4 **Growth Strategies** To Become the Largest Online Game Developer and Operator in Asia Enhance Interactive Community Features to Attract New Players and Increase Player Loyalty 2 2

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History and Key Milestones
Commenced
operation through
Shanghai Zhengtu

Network

Commercially

launched the first

MMO game, ZT

Online

**Established Offshore** 

Company, Giant

Interactive Group Inc.

Commenced engineering

testing for the second

MMO game, Giant Online

Peak Concurrent

User of ZT Online

reached one million

Acquired the

intellectual property

rights of King of

Kings III

Commercially

launch Giant

Online

Secured

Exclusive

License

to

Operate

Empire of Sports

2004

2004

January

January

2006

2006

September

September

2006

2006

May

May

2007 2007

May

May