PRUDENTIAL FINANCIAL INC Form 10-Q May 08, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to

Commission File Number 001-16707

Prudential Financial, Inc.

(Exact Name of Registrant as Specified in its Charter)

22-3703799 (I.R.S. Employer

New Jersey	
(State or Other Jurisdiction of	

Incorporation or Organization) Identification Number)

751 Broad Street

Newark, New Jersey 07102

(973) 802-6000

(Address and Telephone Number of Registrant s Principal Executive Offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of the Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of April 30, 2009, 424 million shares of the registrant s Common Stock (par value \$0.01) were outstanding. In addition, 2 million shares of the registrant s Class B Stock, for which there is no established public trading market, were outstanding.

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FORWARD-LOOKING STATEMENTS

Certain of the statements included in this Quarterly Report on Form 10-Q, including but not limited to those in Management s Discussion and Analysis of Financial Condition and Results of Operations, constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Words such as expects, believes, anticipates, includes, plans, shall or variations of such words are generally part of forward-looking statements. Forward-looking statements are made based on management s current expectations and beliefs concerning future developments and their potential effects upon Prudential Financial, Inc. and its subsidiaries. There can be no assurance that future developments affecting Prudential Financial, Inc. and its subsidiaries will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and there are certain important factors that could cause actual results to differ, possibly materially, from expectations or estimates reflected in such forward-looking statements, including, among others: (1) general economic, market and political conditions, including the performance and fluctuations of fixed income, equity, real estate and other financial markets, particularly in light of ongoing severe economic conditions and the severe stress experienced by the global financial markets that began in the second half of 2007 and has continued and substantially increased since then; (2) the availability and cost of external financing for our operations, which has been affected by the stress experienced by the global financial markets; (3) interest rate fluctuations; (4) reestimates of our reserves for future policy benefits and claims; (5) differences between actual experience regarding mortality, morbidity, persistency, surrender experience, interest rates or market returns and the assumptions we use in pricing our products, establishing liabilities and reserves or for other purposes; (6) changes in our assumptions related to deferred policy acquisition costs, valuation of business acquired or goodwill; (7) changes in our claims-paying or credit ratings; (8) investment losses, defaults and counterparty non-performance; (9) competition in our product lines and for personnel; (10) changes in tax law; (11) economic, political, currency and other risks relating to our international operations; (12) fluctuations in foreign currency exchange rates and foreign securities markets; (13) regulatory or legislative changes, including government actions in response to the stress experienced by the global financial markets; (14) adverse determinations in litigation or regulatory matters and our exposure to contingent liabilities, including in connection with our divestiture or winding down of businesses; (15) domestic or international military actions, natural or man-made disasters including terrorist activities or pandemic disease, or other events resulting in catastrophic loss of life; (16) ineffectiveness of risk management policies and procedures in identifying, monitoring and managing risks; (17) effects of acquisitions, divestitures and restructurings, including possible difficulties in integrating and realizing the projected results of acquisitions; (18) changes in statutory or U.S. GAAP accounting principles, practices or policies; (19) changes in assumptions for retirement expense; (20) Prudential Financial, Inc. s primary reliance, as a holding company, on dividends or distributions from its subsidiaries to meet debt payment obligations and the ability of the subsidiaries to pay such dividends or distributions in light of our ratings objectives and/or applicable regulatory restrictions; and (21) risks due to the lack of legal separation between our Financial Services Businesses and our Closed Block Business. As noted above, the adverse market and economic conditions that began in the second half of 2007 have continued and substantially worsened since then. The foregoing risks are even more pronounced in these unprecedented market and economic conditions. Prudential Financial, Inc. does not intend, and is under no obligation, to update any particular forward-looking statement included in this document. See Risk Factors included in this Quarterly Report on Form 10-Q for discussion of certain risks relating to our businesses and investment in our securities.

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Throughout this Quarterly Report on Form 10-Q, Prudential Financial and the Registrant refer to Prudential Financial, Inc., the ultimate holding company for all of our companies. Prudential Insurance refers to The Prudential Insurance Company of America, before and after its demutualization on December 18, 2001. Prudential, the Company, we and our refer to our consolidated operations before and after demutualization.

PART I FINANCIAL INFORMATION

ITEM 1. Financial Statements

PRUDENTIAL FINANCIAL, INC.

Unaudited Interim Consolidated Statements of Financial Position

March 31, 2009 and December 31, 2008 (in millions, except share amounts)

	March 31, 2009	Dec	ember 31, 2008
ASSETS			
Fixed maturities:			
Available for sale, at fair value (amortized cost: 2009 \$167,006; 2008 \$168,691)	\$ 154,540	\$	158,056
Held to maturity, at amortized cost (fair value: 2009 \$4,629; 2008 \$3,832)	4,661		3,808
Trading account assets supporting insurance liabilities, at fair value	13,973		13,875
Other trading account assets, at fair value	4,578		4,336
Equity securities, available for sale, at fair value (cost: 2009 \$6,751; 2008 \$7,288)	5,551		6,065
Commercial mortgage and other loans (includes \$494 measured at fair value at March 31, 2009)	32,738		33,114
Policy loans	9,681		9,703
Securities purchased under agreements to resell			480
Other long-term investments	6,033		7,012
Short-term investments	4,672		5,576
Total investments	236,427		242,025
Cash and cash equivalents	14,336		15,028
Accrued investment income	2,335		2,266
Deferred policy acquisition costs	14,493		15,126
Deferred income taxes, net	1,444		1,106
Other assets	18,856		22,365
Separate account assets	139,638		147,095
	•		•
TOTAL ASSETS	\$ 427,529	\$	445,011
LIABILITIES AND EQUITY			
LIABILITIES			
Future policy benefits	\$ 119,076	\$	121,951
Policyholders account balances	100,638		99,613
Policyholders dividends	1,704		1,670
Securities sold under agreements to repurchase	7,983		7,900
Cash collateral for loaned securities	3,194		4,168
Income taxes	773		459
Short-term debt	6,651		10,535
Long-term debt (includes \$736 measured at fair value at March 31, 2009)	20,662		20,290
Other liabilities	13,704		17,544
Separate account liabilities	139,638		147,095
Total liabilities	414.023		431,225
	.1.,025		.51,225

COMMITMENTS AND CONTINGENT LIABILITIES (See Note 14)

EQUITY		
Preferred Stock (\$.01 par value; 10,000,000 shares authorized; none issued)		
Common Stock (\$.01 par value; 1,500,000,000 shares authorized; 604,902,457 and 604,902,444 shares issued as of		
March 31, 2009 and December 31, 2008, respectively)	6	6
Class B Stock (\$.01 par value; 10,000,000 shares authorized; 2,000,000 shares issued and outstanding as of March 31,		
2009 and December 31, 2008, respectively)		
Additional paid-in capital	21,927	22,001
Common Stock held in treasury, at cost (182,080,196 and 183,582,565 shares as of March 31, 2009 and December 31,		
2008, respectively)	(11,545)	(11,655)
Accumulated other comprehensive loss	(8,575)	(7,343)
Retained earnings	11,117	10,426
Total Prudential Financial, Inc. equity	12,930	13,435
• •	·	
Noncontrolling interests	576	351
Noticontrolling interests	370	331
Total equity	13,506	13,786
TOTAL LIABILITIES AND EQUITY	\$ 427,529	\$ 445,011

See Notes to Unaudited Interim Consolidated Financial Statements

Unaudited Interim Consolidated Statements of Operations

Three Months Ended March 31, 2009 and 2008 (in millions, except per share amounts)

	Three Mon Marc	
	2009	2008
REVENUES		
Premiums	\$ 4,034	\$ 3,958
Policy charges and fee income	726	825
Net investment income	2,855	3,027
Asset management fees and other income	803	666
Realized investment gains (losses), net:		
Other-than-temporary impairments on fixed maturity securities	(1,855)	(539)
Other-than-temporary impairments on fixed maturity securities transferred to Other Comprehensive Income	1,250	
Other realized investment gains (losses), net	750	(373)
Total realized investment gains (losses), net	145	(912)
Total revenues	8,563	7,564
BENEFITS AND EXPENSES		
Policyholders benefits	4,341	4,035
Interest credited to policyholders account balances	1,169	637
Dividends to policyholders	(1)	559
General and administrative expenses	3,042	2,270
General and administrative expenses	3,042	2,270
Total benefits and expenses	8,551	7,501
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES AND EQUITY IN EARNINGS OF OPERATING JOINT VENTURES	12	63
Income tax expense	4	23
INCOME FROM CONTINUING OPERATIONS BEFORE EQUITY IN EARNINGS OF OPERATING JOINT VENTURES	8	40
Equity in earnings of operating joint ventures, net of taxes	(6)	43
Equity in earnings of operating joint ventures, net of taxes	(0)	43
INCOME FROM CONTINUING OPERATIONS	2	83
	1	1
Income from discontinued operations, net of taxes	1	1
NET INCOME	3	84
Less: Income (loss) attributable to noncontrolling interests	(11)	24
NET INCOME ATTRIBUTABLE TO PRUDENTIAL FINANCIAL, INC.	\$ 14	\$ 60
EARNINGS PER SHARE (See Note 7)		
Financial Services Businesses		
Basic:		
Income from continuing operations attributable to Prudential Financial, Inc. per share of Common Stock	\$ 0.01	\$ 0.18
Income from discontinued operations, net of taxes		

Net income attributable to Prudential Financial, Inc. per share of Common Stock	\$ 0.01	\$	0.18
Diluted:			
Income from continuing operations attributable to Prudential Financial, Inc. per share of Common Stock	\$ 0.01	\$	0.18
Income from discontinued operations, net of taxes			
Net income attributable to Prudential Financial, Inc. per share of Common Stock	\$ 0.01	\$	0.18
Closed Block Business			
Basic and Diluted:			
Income (loss) from continuing operations attributable to Prudential Financial, Inc. per share of Class B Stock	\$ 4.00	\$ (10.00)
Income from discontinued operations, net of taxes			
Net income (loss) attributable to Prudential Financial, Inc. per share of Class B Stock	\$ 4.00	\$ (10.00)

See Notes to Unaudited Interim Consolidated Financial Statements

Unaudited Interim Consolidated Statement of Equity

Three Months Ended March 31, 2009 (in millions)

Prudential Financial, Inc. Equity Common Accumulated Total Additional Stock Other Prudential CommorClass B Paid-in Retained Held in Comprehensive Financial, Inc. Noncontrolling Total Equity Stock Stock Capital **Earnings** Treasury Loss Interests **Equity** \$ 10,426 \$ 13,786 Balance, December 31, 2008 \$ 22,001 \$6 \$ \$ (11,655) (7,343)13,435 351 Contributions from noncontrolling interests 276 276 Stock-based compensation programs (74) (9) 110 27 27 Impact of adoption of FSP FAS 115-2 and FAS 124-2, net of taxes 686 (686)Comprehensive loss: Net income 14 14 (11)3 Other comprehensive loss, net of tax (546)(546)(40)(586)Total comprehensive loss (532)(51) (583) Balance, March 31, 2009 \$6 \$ \$ 21,927 \$ 11,117 \$ (11,545) \$ (8,575)12,930 576 \$ 13,506

See Notes to Unaudited Interim Consolidated Financial Statements

Unaudited Interim Consolidated Statements of Cash Flows

Three Months Ended March 31, 2009 and 2008 (in millions)

Cash flows from operating activities 2,536 1,568 CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from the sale/maturity/prepayment of: 13,174 23,856 Fixed maturities, available for sale 13,174 23,856 Fixed maturities, available for sale 243 5,813 Equity securities, available for sale 243 8,813 Equity securities, available for sale 243 8,80 Commercial mortgage and other loans 8,34 535 Policy loans 427 380 Other long-term investments 6,86 9,59 Policy loans investments 8,23 5,81 Folicy loans investments 6,86 9,59 Payments for the purchase/origination of: 8,36 9,59 Fixed maturities, available for sale 13,472 5,60 Fixed maturities, available for sale 13,472 5,73 9 Fixed maturities, available for sale 144 1,03 9 Fixed maturities, available for sale 1,04 1,03 9 Fixed maturities, available for sale		2009	2008
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Repayments of debt (maturities longer than 90 days) (2,257) (1,010) Excess tax benefits from share-based payment arrangements 12			
Excess tax benefits from share-based payment arrangements 12			
		(2,237)	
		59	(129)

Cash flows from (used in) financing activities	(2	2,175)	1,499
Effect of foreign exchange rate changes on cash balances		(22)	379
NET DECREASE IN CASH AND CASH EQUIVALENTS		(692)	(1,300)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	1:	5,028	11,060
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 14	4,336	\$ 9,760
NON-CASH TRANSACTIONS DURING THE PERIOD			
Impact on Company s investment in Wachovia Securities due to addition of A.G. Edwards business, net of tax	\$		\$ 977
Treasury Stock shares issued for stock-based compensation programs	\$	96	\$ 84

See Notes to Unaudited Interim Consolidated Financial Statements

Notes to Unaudited Interim Consolidated Financial Statements

1. BUSINESS AND BASIS OF PRESENTATION

Prudential Financial, Inc. (Prudential Financial) and its subsidiaries (collectively, Prudential or the Company) provide a wide range of insurance, investment management, and other financial products and services to both individual and institutional customers throughout the United States and in many other countries. Principal products and services provided include life insurance, annuities, retirement-related services, mutual funds, investment management, and real estate services. The Company has organized its principal operations into the Financial Services Businesses and the Closed Block Business. The Financial Services Businesses operate through three operating divisions: U.S. Retirement Solutions and Investment Management, U.S. Individual Life and Group Insurance, and International Insurance and Investments. The Company s real estate and relocation services business as well as businesses that are not sufficiently material to warrant separate disclosure and businesses to be divested, including the Company s investment in the retail securities brokerage joint venture Wachovia Securities Financial Holdings, LLC (Wachovia Securities), are included in Corporate and Other operations within the Financial Services Businesses. The Closed Block Business, which includes the Closed Block (see Note 5), is managed separately from the Financial Services Businesses. The Closed Block Business was established on the date of demutualization and includes the Company s in force participating insurance and annuity products and assets that are used for the payment of benefits and policyholders dividends on these products, as well as other assets and equity that support these products and related liabilities. In connection with the demutualization, the Company ceased offering these participating products.

Basis of Presentation

The Unaudited Interim Consolidated Financial Statements include the accounts of Prudential Financial, entities over which the Company exercises control, including majority-owned subsidiaries and minority-owned entities such as limited partnerships in which the Company is the general partner, and variable interest entities in which the Company is considered the primary beneficiary. The Unaudited Interim Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) on a basis consistent with reporting interim financial information in accordance with instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission (SEC). Intercompany balances and transactions have been eliminated.

In the opinion of management, all adjustments necessary for a fair statement of the financial position and results of operations have been made. All such adjustments are of a normal, recurring nature. Interim results are not necessarily indicative of the results that may be expected for the full year. These financial statements should be read in conjunction with the Company s Audited Consolidated Financial Statements included in the Company s Annual Report on Form 10-K for the year ended December 31, 2008.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The most significant estimates include those used in determining deferred policy acquisition costs and related amortization; measurement of goodwill and any related impairment; valuation of business acquired and its amortization; valuation of investments including derivatives (in the absence of quoted market values) and the recognition of other-than-temporary impairments; future policy benefits including guarantees; pension and other postretirement benefits; provision for income taxes and valuation of deferred tax assets; reserves for contingent liabilities, including reserves for losses in connection with unresolved legal matters.

Notes to Una	udited Interim	Consolidated	Financial Statements	(Continued)
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Reclassifications

Certain amounts in prior periods have been reclassified to conform to the current period presentation.

2. ACCOUNTING POLICIES AND PRONOUNCEMENTS

Share-Based Payments

The Company issues employee share-based compensation awards, under a plan authorized by the Board of Directors, that are subject to specific vesting conditions. Generally the awards vest ratably over a three-year period, the nominal vesting period, or at the date the employee retires (as defined by the plan), if earlier. The Company accounts for those awards granted between (a) the adoption of the fair value recognition provisions of Statement of Financial Accounting Standards (SFAS) No. 123 Accounting for Stock Based Compensation on January 1, 2003, and (b) the adoption on January 1, 2006 of SFAS No. 123(R) which specify that an employee vests in the award upon retirement, using the nominal vesting period approach. Under this approach, the Company records compensation expense over the nominal vesting period. If the employee retires before the end of the nominal vesting period, any remaining unrecognized compensation cost is recognized at the date of retirement.

Upon the adoption of SFAS No. 123(R), the Company revised its approach to the recognition of compensation costs for awards granted to retirement-eligible employees and awards that vest when an employee becomes retirement-eligible to apply the non-substantive vesting period approach to all new share-based compensation awards granted after January 1, 2006. Under this approach, all compensation cost is recognized on the date of grant for awards issued to retirement-eligible employees, or over the period from the grant date to the date retirement eligibility is achieved, if that is expected to occur during the nominal vesting period.

If the Company had accounted for all share-based compensation awards granted after January 1, 2003 under the non-substantive vesting period approach, net income of the Financial Services Businesses for the three months ended March 31, 2008 would have been increased by \$0.8 million, with no reportable impact to the earnings per share of Common Stock, on both a basic and diluted basis. There is no impact to net income for 2009, as all compensation expense relating to share-based compensation awards accounted for under the nominal vesting period approach had been recognized in net income by December 31, 2008.

Investments in Debt and Equity Securities

Fixed maturities are comprised of bonds, notes and redeemable preferred stock. Fixed maturities classified as available for sale are carried at fair value. See Note 11 for additional information regarding the determination of fair value. Fixed maturities that the Company has both the positive intent and ability to hold to maturity are carried at amortized cost and classified as held to maturity. The amortized cost of fixed maturities is

adjusted for amortization of premiums and accretion of discounts to maturity. Interest income, as well as the related amortization of premium and accretion of discount is included in Net investment income under the effective yield method. For mortgage-backed and asset-backed securities, the effective yield is based on estimated cash flows, including prepayment assumptions based on data from widely accepted third-party data sources or internal estimates. In addition to prepayment assumptions cash flow estimates vary based on assumptions regarding the underlying collateral including default rates and changes in value. These assumptions can significantly impact income recognition and the amount of other-than-temporary impairments recognized in other comprehensive income. For high credit quality mortgage-backed and asset-backed securities (those rated AA or above), cash flows are provided quarterly, and the amortized cost and effective yield of the security are adjusted as necessary to reflect historical prepayment experience and changes in estimated future prepayments. The adjustments to amortized cost are recorded as a charge or credit to net investment income in accordance with

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

the retrospective method. For asset-backed and mortgage-backed securities rated below AA, the effective yield is adjusted prospectively for any changes in estimated cash flows. See the discussion below on realized investment gains and losses for a description of the accounting for impairments as well as the impact of the Company s adoption of FASB Staff Position (FSP) FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments. Unrealized gains and losses on fixed maturities classified as available for sale, net of tax, and the effect on deferred policy acquisition costs, valuation of business acquired, future policy benefits and policyholders dividends that would result from the realization of unrealized gains and losses, are included in Accumulated other comprehensive income (loss).

Trading account assets supporting insurance liabilities, at fair value includes invested assets that support certain products included in the Retirement segment, as well as certain products included in the International Insurance segment, which are experience rated, meaning that the investment results associated with these products are expected to ultimately accrue to contractholders. Realized and unrealized gains and losses for these investments are reported in Asset management fees and other income. Interest and dividend income from these investments is reported in Net investment income.

Other trading account assets, at fair value consist primarily of investments and certain derivatives used by the Company either in its capacity as a broker-dealer or for asset and liability management activities. These instruments are carried at fair value. Realized and unrealized gains and losses on other trading account assets are reported in Asset management fees and other income. Interest and dividend income from these investments is reported in Net investment income.

Equity securities available for sale are comprised of common stock, mutual fund shares, non-redeemable preferred stock, and perpetual preferred stock, and are carried at fair value. The associated unrealized gains and losses, net of tax, and the effect on deferred policy acquisition costs, valuation of business acquired, future policy benefits and policyholders—dividends that would result from the realization of unrealized gains and losses, are included in—Accumulated other comprehensive income (loss). The cost of equity securities is written down to fair value when a decline in value is considered to be other-than-temporary. See the discussion below on realized investment gains and losses for a description of the accounting for impairments. Dividends from these investments are recognized in—Net investment income—when declared.

Short-term investments primarily consist of highly liquid debt instruments with a maturity of greater than three months and less than twelve months when purchased, other than those debt instruments meeting this definition that are included in Trading account assets supporting insurance liabilities, at fair value. These investments are generally carried at fair value and include money market investments, short-term debt securities issued by government sponsored entities and other highly liquid debt instruments.

Realized investment gains (losses) are computed using the specific identification method with the exception of some of the Company s International Insurance businesses—portfolios, where the average cost method is used. Realized investment gains and losses are generated from numerous sources, including the sale of fixed maturity securities, equity securities, investments in joint ventures and limited partnerships and other types of investments, as well as adjustments to the cost basis of investments for net other-than-temporary impairments recognized in earnings. Realized investment gains and losses are also generated from prepayment premiums received on private fixed maturity securities, recoveries of principal on previously impaired securities, provisions for losses on commercial mortgage and other loans, fair value changes on commercial mortgage loans carried at fair value, gains on commercial mortgage loans in connection with securitization transactions, fair value changes on embedded derivatives and derivatives that do not qualify for hedge accounting treatment, except those derivatives used in the Company s capacity as a broker or dealer.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

The Company s available-for-sale and held-to-maturity securities with unrealized losses are reviewed quarterly to identify other-than-temporary impairments in value. In evaluating whether a decline in value is other-than-temporary, the Company considers several factors including, but not limited to the following: (1) the extent and the duration of the decline; (2) the reasons for the decline in value (credit event, currency or interest-rate related, including general credit spread widening); and (3) the financial condition of and near-term prospects of the issuer. With regard to available-for-sale equity securities, the Company also considers the ability and intent to hold the investment for a period of time to allow for a recovery of value. When it is determined that a decline in value of an equity security is other-than-temporary, the carrying value of the equity security is reduced to its fair value, with a corresponding charge to earnings.

In addition, in April 2009, the Financial Accounting Standards Board (FASB) issued FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments. The Company early adopted this guidance on January 1, 2009. This guidance indicates that an other-than-temporary impairment must be recognized in earnings for a debt security in an unrealized loss position when an entity either (a) has the intent to sell the debt security or (b) more likely than not will be required to sell the debt security before its anticipated recovery. Prior to the adoption of this guidance the Company was required to record an other-than-temporary impairment for a debt security unless it could assert that it had both the intent and ability to hold the security for a period of time sufficient to allow for a recovery in its fair value to its amortized cost basis. For all debt securities in unrealized loss positions that do not meet either of these two criteria, FSP FAS 115-2 and FAS 124-2 requires that the Company analyze its ability to recover the amortized cost by comparing the net present value of projected future cash flows with the amortized cost of the security. The net present value is calculated by discounting the Company s best estimate of projected future cash flows at the effective interest rate implicit in the debt security prior to impairment. The Company may use the estimated fair value of collateral as a proxy for the net present value if it believes that the security is dependent on the liquidation of collateral for recovery of its investment. If the net present value is less than the amortized cost of the investment, an other-than-temporary impairment is recorded.

Under FSP FAS 115-2 and FAS 124-2, when an other-than-temporary impairment of a debt security has occurred, the amount of the other-than-temporary impairment recognized in earnings depends on whether the Company intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis. If the debt security meets either of these two criteria, the other-than-temporary impairment recognized in earnings is equal to the entire difference between the security s amortized cost basis and its fair value at the impairment measurement date. For other-than-temporary impairments of debt securities that do not meet these two criteria, the net amount recognized in earnings is equal to the difference between the amortized cost of the debt security and its net present value calculated as described above. Any difference between the fair value and the net present value of the debt security at the impairment measurement date is recorded in Other comprehensive income (loss). Unrealized gains or losses on securities for which an other-than-temporary impairment has been recognized in earnings is tracked as a separate component of Accumulated other comprehensive income (loss). Prior to the adoption of FSP FAS 115-2 and FAS 124-2, an other-than-temporary impairment recognized in earnings for debt securities was equal to the total difference between amortized cost and fair value at the time of impairment.

For debt securities, the split between the amount of an other-than-temporary impairment recognized in other comprehensive income and the net amount recognized in earnings is driven principally by assumptions regarding the amount and timing of projected cash flows. For mortgage-backed and asset-backed securities, cash flow estimates including prepayment assumptions, are based on data from widely accepted third-party data sources or internal estimates. In addition to prepayment assumptions, cash flow estimates vary based on assumptions regarding the underlying collateral including default rates, recoveries and changes in value. For all other debt

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

securities, cash flow estimates are driven by assumptions regarding probability of default and estimates regarding timing and amount of recoveries associated with a default. The Company has developed these estimates using information based on its historical experience as well as using market observable data, such as industry analyst reports and forecasts, sector credit ratings and other data relevant to the collectability of a security.

The new cost basis of an impaired security is not adjusted for subsequent increases in estimated fair value. In periods subsequent to the recognition of an other-than-temporary impairment, the impaired security is accounted for as if it had been purchased on the measurement date of the impairment. For debt securities, the discount (or reduced premium) based on the new cost basis may be accreted into net investment income in future periods based on prospective changes in cash flow estimates, to reflect adjustments to the effective yield.

Goodwill

The Company tests goodwill for impairment annually as of December 31 and more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. A reporting unit is an operating segment or a unit one level below the operating segment. The Company evaluated the goodwill of the Retirement segment s full service business for potential impairment as of March 31, 2009 and determined that a goodwill impairment did not exist, as the fair value of the business, which was calculated by applying a discounted cash flow analysis to its expected future earnings, was greater than its carrying value. The carrying value of the Retirement segment s full service business goodwill was \$444 million as of March 31, 2009.

Derivative Financial Instruments

Derivatives are financial instruments whose values are derived from interest rates, foreign exchange rates, financial indices or the values of securities or commodities. Derivative financial instruments generally used by the Company include swaps, futures, forwards and options and may be exchange-traded or contracted in the over-the-counter market. Derivative positions are carried at fair value, generally by obtaining quoted market prices or through the use of valuation models. Values can be affected by changes in interest rates, foreign exchange rates, financial indices, values of securities or commodities, credit spreads, market volatility, expected returns and liquidity. Values can also be affected by changes in estimates and assumptions, including those related to counterparty behavior, used in valuation models.

Derivatives are used in a non-dealer capacity in insurance, investment and international businesses as well as treasury operations to manage the characteristics of the Company s asset/liability mix, to manage the interest rate and currency characteristics of assets or liabilities and to mitigate the risk of a diminution, upon translation to U.S. dollars, of expected non-U.S. earnings and net investments in foreign operations resulting from unfavorable changes in currency exchange rates. Additionally, derivatives may be used to seek to reduce exposure to interest rate, credit, foreign currency and equity risks associated with assets held or expected to be purchased or sold, and liabilities incurred or expected to be incurred. As discussed in detail below and in Note 13, all realized and unrealized changes in fair value of non-dealer related derivatives, with the exception of the effective portion of cash flow hedges and effective hedges of net investments in foreign operations, are recorded in current earnings. Cash flows from these derivatives are reported in the operating, investing, or financing activities sections in the Consolidated Statements of Cash Flows.

Derivatives are also used in a derivative dealer or broker capacity in the Company s securities operations to meet the needs of clients by structuring transactions that allow clients to manage their exposure to interest rates,

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

foreign exchange rates, indices or prices of securities and commodities and similarly in a dealer or broker capacity through the operation of certain hedge portfolios. Realized and unrealized changes in fair value of derivatives used in these dealer related operations are included in Asset management fees and other income in the periods in which the changes occur. Cash flows from such derivatives are reported in the operating activities section of the Consolidated Statements of Cash Flows.

Derivatives are recorded either as assets, within Other trading account assets, or Other long-term investments, or as liabilities, within Other liabilities, in the Consolidated Statements of Financial Position, except for embedded derivatives which are recorded in the Consolidated Statements of Financial Position with the associated host contract. The Company nets the fair value of all derivative financial instruments with counterparties for which a master netting arrangement has been executed pursuant to FASB Interpretation (FIN) No. 39 and FSP No. 39-1.

For non-dealer related derivatives the Company designates derivatives as either (1) a hedge of the fair value of a recognized asset or liability or unrecognized firm commitment (fair value hedge); (2) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge); (3) a foreign-currency fair value or cash flow hedge (foreign currency hedge); (4) a hedge of a net investment in a foreign operation; or (5) a derivative that does not qualify for hedge accounting.

To qualify for hedge accounting treatment, a derivative must be highly effective in mitigating the designated risk of the hedged item. Effectiveness of the hedge is formally assessed at inception and throughout the life of the hedging relationship. Even if a derivative qualifies for hedge accounting treatment, there may be an element of ineffectiveness of the hedge. Under such circumstances, the ineffective portion is recorded in Realized investment gains (losses), net.

The Company formally documents at inception all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives designated as fair value, cash flow, or foreign currency, hedges to specific assets and liabilities on the balance sheet or to specific firm commitments or forecasted transactions. Hedges of a net investment in a foreign operation are linked to the specific foreign operation.

When a derivative is designated as a fair value hedge and is determined to be highly effective, changes in its fair value, along with changes in the fair value of the hedged asset or liability (including losses or gains on firm commitments), are reported on a net basis in the income statement, generally in Realized investment gains (losses), net. When swaps are used in hedge accounting relationships, periodic settlements are recorded in the same income statement line as the related settlements of the hedged items.

When a derivative is designated as a cash flow hedge and is determined to be highly effective, changes in its fair value are recorded in Accumulated other comprehensive income (loss) until earnings are affected by the variability of cash flows being hedged (e.g., when periodic settlements on a variable-rate asset or liability are recorded in earnings). At that time, the related portion of deferred gains or losses on the derivative instrument is reclassified and reported in the income statement line item associated with the hedged item.

When a derivative is designated as a foreign currency hedge and is determined to be highly effective, changes in its fair value are recorded in either current period earnings or Accumulated other comprehensive income (loss), depending on whether the hedge transaction is a fair value hedge (e.g., a hedge of a recognized

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

foreign currency asset or liability) or a cash flow hedge (e.g., a foreign currency denominated forecasted transaction). When a derivative is used as a hedge of a net investment in a foreign operation, its change in fair value, to the extent effective as a hedge, is recorded in the cumulative translation adjustment account within Accumulated other comprehensive income (loss).

If it is determined that a derivative no longer qualifies as an effective fair value or cash flow hedge or management removes the hedge designation, the derivative will continue to be carried on the balance sheet at its fair value, with changes in fair value recognized currently in Realized investment gains (losses), net. The asset or liability under a fair value hedge will no longer be adjusted for changes in fair value and the existing basis adjustment is amortized to the income statement line associated with the asset or liability. The component of Accumulated other comprehensive income (loss) related to discontinued cash flow hedges is amortized to the income statement line associated with the hedged cash flows consistent with the earnings impact of the original hedged cash flows.

When hedge accounting is discontinued because the hedged item no longer meets the definition of a firm commitment, or because it is probable that the forecasted transaction will not occur by the end of the specified time period, the derivative will continue to be carried on the balance sheet at its fair value, with changes in fair value recognized currently in Realized investment gains (losses), net. Any asset or liability that was recorded pursuant to recognition of the firm commitment is removed from the balance sheet and recognized currently in Realized investment gains (losses), net. Gains and losses that were in Accumulated other comprehensive income (loss) pursuant to the hedge of a forecasted transaction are recognized immediately in Realized investment gains (losses), net.

If a derivative does not qualify for hedge accounting, all changes in its fair value, including net receipts and payments, are included in Realized investment gains (losses), net without considering changes in the fair value of the economically associated assets or liabilities.

The Company is a party to financial instruments that contain derivative instruments that are embedded in the financial instruments. At inception, the Company assesses whether the economic characteristics of the embedded derivative are clearly and closely related to the economic characteristics of the remaining component of the financial instrument (i.e., the host contract) and whether a separate instrument with the same terms as the embedded instrument would meet the definition of a derivative instrument. When it is determined that (1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, and (2) a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is separated from the host contract, carried at fair value, and changes in its fair value are included in Realized investment gains (losses), net. For certain financial instruments that contain an embedded derivative that otherwise would need to be bifurcated and reported at fair value, the Company may elect to classify the entire instrument as a trading account asset and report it within Other trading account assets, at fair value.

Income Taxes

The Company s liability for income taxes includes the liability for unrecognized tax benefits and interest and penalties which relate to tax years still subject to review by the Internal Revenue Service (IRS) or other taxing jurisdictions. Audit periods remain open for review until the statute of limitations has passed. Generally, for tax years which produce net operating losses, capital losses or tax credit carryforwards (tax attributes), the statute of limitations does not close, to the extent of these tax attributes, until the expiration of the statute of limitations for the tax year in which they are fully utilized. The completion of review or the expiration of the statute of limitations for a given audit period could result in an

adjustment to the liability for income taxes. The

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

statute of limitations for the 2002 and 2003 tax years is set to expire in 2009. It is reasonably possible that the total net amount of unrecognized tax benefits will decrease anywhere from \$0 to \$200 million within the next 12 months due to the expiration of the statute of limitations. Taxable years 2004 through 2008 are still open for IRS examination.

The dividends received deduction (DRD) reduces the amount of dividend income subject to U.S. tax and in recent years is the primary component of the difference between the Company s effective tax rate and the federal statutory tax rate of 35%. The DRD for the current period was estimated using information from 2008, current year results, and was adjusted to take into account the current year s equity market performance. The actual current year DRD can vary from the estimate based on factors such as, but not limited to, changes in the amount of dividends received that are eligible for the DRD, changes in the amount of distributions received from mutual fund investments, changes in the account balances of variable life and annuity contracts, and the Company s taxable income before the DRD.

In August 2007, the IRS, released Revenue Ruling 2007-54, which included, among other items, guidance on the methodology to be followed in calculating the DRD related to variable life insurance and annuity contracts. In September 2007, the IRS released Revenue Ruling 2007-61. Revenue Ruling 2007-61 suspends Revenue Ruling 2007-54 and informs taxpayers that the U.S. Treasury Department and the IRS intend to address through new regulations the issues considered in Revenue Ruling 2007-54, including the methodology to be followed in determining the DRD related to variable life insurance and annuity contracts. These activities had no impact on the Company s 2008 or 2009 results. A change in the DRD, including the possible retroactive or prospective elimination of this deduction through regulation or legislation, could increase actual tax expense and reduce the Company s consolidated net income.

In December 2006, the IRS completed all fieldwork with respect to its examination of the consolidated federal income tax returns for tax years 2002 and 2003. The final report was initially submitted to the Joint Committee on Taxation for their review in April 2007. The final report was resubmitted in March 2008 and again in April 2008. The Joint Committee returned the report to the IRS for additional review of an industry issue regarding the methodology for calculating the DRD related to variable life insurance and annuity contracts. The IRS completed its review of the issue and proposed an adjustment with respect to the calculation of the DRD. In order to expedite receipt of an income tax refund related to the 2002 and 2003 years, the Company has agreed to such adjustment. Nevertheless, the Company believes that its return position is technically correct. Therefore, the Company intends to file a protective refund claim to recover the taxes associated with the agreed upon adjustment and to pursue such other actions as appropriate. The report, with the adjustment, was submitted to the Joint Committee on Taxation in October 2008. The Company was advised on January 2, 2009 that the Joint Committee completed its consideration of the report and has taken no exception to the conclusions reached by the IRS. Accordingly, the final report was processed and a \$157 million refund was received in February 2009. The statute of limitations for these years is set to expire during 2009. These activities had no impact on the Company s 2008 or 2009 results.

In January 2007, the IRS began an examination of the consolidated U.S. federal income tax years 2004 through 2006. For the consolidated U.S. federal income tax years 2007 and 2008, the Company participated in the IRS s Compliance Assurance Program (CAP). Under CAP, the IRS assigns an examination team to review completed transactions contemporaneously during the 2007 and 2008 tax years in order to reach agreement with the Company on how they should be reported in the tax return. If disagreements arise, accelerated resolutions programs are available to resolve the disagreements in a timely manner before the tax return is filed. It is management s expectation this program will shorten the time period between the filing of the Company s federal income tax return and the IRS s completion of its examination of the return.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Accounting Pronouncements Adopted

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments. This FSP amends the other-than-temporary impairment guidance for debt securities and expands the presentation and disclosure requirements of other-than-temporary impairments on debt and equity securities in the financial statements. This FSP also requires that the required annual disclosures for debt and equity securities be made for interim reporting periods. This FSP does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company early adopted this guidance effective January 1, 2009, which resulted in a net after-tax increase to retained earnings and decrease to Accumulated other comprehensive income (loss) of \$686 million, as of January 1, 2009. The disclosures required by this FSP are provided in Note 4. See Investments in Debt and Equity Securities above for more information.

In April 2009, the FASB issued FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. This FSP provides additional guidance for estimating fair value in accordance with FASB Statement No. 157, Fair Value Measurements, when the volume and level of activity for the asset or liability have significantly decreased. This FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. This FSP also amends the disclosure requirements in interim and annual periods. This FSP is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. Early adoption is permitted for periods ending after March 15, 2009. The Company s early adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations. The disclosures required by this FSP are provided in Note 11.

In April 2009, the FASB issued FSP FAS 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies. This FSP requires an asset acquired or liability assumed in a business combination that arises from a contingency to be recognized at fair value at the acquisition date, if the acquisition date fair value of that asset or liability can be determined during the measurement period. If the acquisition date fair value of an asset acquired or liability assumed in a business combination that arises from a contingency cannot be determined during the measurement period, the asset or liability shall be recognized at the acquisition date using the guidance in SFAS No. 5, Accounting for Contingencies. This FSP also amends disclosure requirements. This FSP is effective for assets or liabilities arising from contingencies in business combinations for which the acquisition date is on or after January 1, 2009. The Company s adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations.

In September 2008, the FASB Emerging Issues Task Force (EITF) reached consensus on EITF Issue No. 08-5, Issuer's Accounting for Liabilities Measured at Fair Value with a Third-Party Credit Enhancement. The consensus concluded that (a) the issuer of a liability (including debt) with a third-party credit enhancement that is inseparable from the liability, shall not include the effect of the credit enhancement in the fair value measurement of the liability; (b) the issuer shall disclose the existence of any third-party credit enhancement on such liabilities, and (c) in the period of adoption the issuer shall disclose the valuation techniques used to measure the fair value of such liabilities and disclose any changes from valuation techniques used in prior periods. The Company's adoption of this guidance on a prospective basis effective January 1, 2009 did not have a material effect on the Company's consolidated financial position or results of operations.

In June 2008, the FASB EITF reached consensus on the following issues contained in EITF Issue No. 07-5, Determining Whether an Instrument (or an Embedded Feature) is Indexed to an Entity s Own Stock: (1) how

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

an entity should evaluate whether an instrument (or embedded feature) is indexed to the entity s own stock; (2) how the currency in which the strike price of an equity-linked financial instrument (or embedded equity-linked feature) is denominated affects the determination of whether the instrument is indexed to the entity s own stock; (3) how an issuer should account for equity-linked financial instruments issued to investors for purposes of establishing a market-based measure of the grant-date fair value of employee stock options. This guidance clarifies what instruments qualify as indexed to an entity s own stock and are thereby exempt from requirements of FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, and eligible for equity classification under EITF Issue No. 00-19, Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company s Own Stock. The Company s adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations.

In June 2008, the FASB issued FSP EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities. This FSP states that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share (EPS) pursuant to the two-class method described in paragraphs 60 and 61 of FASB Statement No. 128, Earnings per Share. This FSP is effective for fiscal years and interim periods beginning after December 15, 2008, and must be applied retrospectively to all EPS data presented. The Company s adoption of this guidance effective January 1, 2009 had no reportable impact on earnings per basic share of Common Stock and earnings per diluted share of Common Stock for the three months ended March 31, 2008. The Company s adoption of this guidance effective January 1, 2009 reduced earnings per basic share of Common Stock for the years ended December 31, 2008, 2007, 2006, 2005 and 2004 by \$0.01, \$0.05, \$0.06, \$0.06 and \$0.02, respectively, and earnings per diluted share of Common Stock by \$0.01, \$0.01, \$0.02, \$0.03 and \$0.01, respectively.

In May 2008, the FASB issued FSP APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement). This FSP, which is effective for fiscal years and interim periods beginning after December 15, 2008 and must be applied retrospectively, addresses the accounting for certain convertible debt instruments including those that have been issued by the Company. It requires bifurcation of the instrument into a debt component that is initially recorded at fair value and an equity component. The difference between the fair value of the debt component and the initial proceeds from issuance of the instrument is recorded as a component of equity within additional paid-in capital. The liability component of the debt instrument is accreted to par using the effective yield method, with the accretion being reported as a component of interest expense. Bond issuance costs are allocated to the debt and equity components in proportion to the debt proceeds. The Company s adoption of this guidance effective January 1, 2009 reduced net income for the three months ended March 31, 2008 by \$9 million or \$0.02 per share of Common Stock, on both a basic and diluted basis. The Company s adoption of this guidance effective January 1, 2009 reduced net income for the years ended December 31, 2008, 2007, 2006 and 2005 by \$44 million, \$42 million, \$36 million and \$5 million, or \$0.10, \$0.09, \$0.07 and \$0.01 per share of Common Stock, on both a basic and diluted basis, respectively.

In April 2008, the FASB issued FSP FAS 142-3, Determination of the Useful Life of Intangible Assets. This FSP amends the list of factors an entity should consider in developing renewal or extension assumptions used to determine the useful life of recognized intangible assets under SFAS No. 142. The new guidance applies to (1) intangible assets that are acquired individually or with a group of other assets and (2) intangible assets acquired in both business combinations and asset acquisitions. This FSP is effective for fiscal years and interim periods beginning after December 15, 2008, with the guidance for determining the useful life of a recognized intangible asset being applied prospectively to intangible assets acquired after the effective date and the

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

disclosure requirements being applied prospectively to all intangible assets recognized as of, and after, the effective date. The Company s adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of SFAS No. 133. This statement amends and expands the disclosure requirements for derivative instruments and hedging activities by requiring companies to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under FASB Statement No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity s financial position, financial performance, and cash flows. The Company s adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations. The required disclosures are provided in Note 13.

In February 2008, the FASB issued FSP FAS 140-3, Accounting for Transfers of Financial Assets and Repurchase Financing Transactions. The FSP provides recognition and derecognition guidance for a repurchase financing transaction, which is a repurchase agreement that relates to a previously transferred financial asset between the same counterparties, that is entered into contemporaneously with or in contemplation of, the initial transfer. The FSP is effective for fiscal years beginning after November 15, 2008. The Company s adoption of this guidance on a prospective basis effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations.

In February 2008, the FASB issued FSP FAS 157-2, Effective Date of FASB Statement No. 157. This FSP applies to nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). FSP FAS 157-2 delays the effective date of SFAS No. 157 for these items to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. The Company s adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141R, Business Combinations. This statement, which addresses the accounting for business acquisitions, is effective for fiscal years beginning on or after December 15, 2008, with early adoption prohibited, and generally applies to business acquisitions completed after December 31, 2008. Among other things, the new standard requires that all acquisition-related costs be expensed as incurred, and that all restructuring costs related to acquired operations be expensed as incurred. This new standard also addresses the current and subsequent accounting for assets and liabilities arising from contingencies acquired or assumed and, for acquisitions both prior and subsequent to December 31, 2008, requires the acquirer to recognize changes in the amount of its deferred tax benefits that are recognizable because of a business combination either in income from continuing operations in the period of the combination or directly in contributed capital, depending on the circumstances. The Company s adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations, but may have an effect on the accounting for future business combinations.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements. SFAS No. 160 changes the accounting for minority interests, which will be recharacterized as noncontrolling interests and classified by the parent company as a component of equity. Upon adoption, SFAS No. 160 requires retroactive adoption of the presentation and disclosure requirements for existing minority interests and prospective adoption for all other requirements. The Company s adoption of this guidance effective January 1, 2009 did not have a material effect on the Company s consolidated financial position or results of operations, but did affect financial statement presentation and

disclosure. Noncontrolling interests, previously

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

reported as a liability, are now required to be reported as a separate component of equity on the balance sheet, and totaled \$341 million at March 31, 2008 and totaled \$351 million, \$409 million, \$329 million, \$110 million, and \$97 million at December 31, 2008, 2007, 2006, 2005 and 2004, respectively. In addition, income attributable to the noncontrolling interests, which was previously reported as an expense in General and administrative expenses and reflected within Income from Continuing Operations is now reported as a separate amount below Net Income, and totaled \$24 million for the three months ended March 31, 2008 and totaled \$36 million, \$67 million, \$25 million, \$21 million and \$13 million for the years ended December 31, 2008, 2007, 2006, 2005 and 2004, respectively.

Recent Accounting Pronouncements

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments. This FSP requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This FSP also amends the disclosure requirements. This FSP is effective for interim reporting periods ending after June 15, 2009, with early adoption permitted. The Company will adopt this guidance beginning with the interim period ending June 30, 2009. The Company s adoption of this guidance is not expected to have a material effect on the Company s consolidated financial position or results of operations, but will affect interim disclosures.

3. ACQUISITIONS AND DISPOSITIONS

Acquisition of Hyundai Investment and Securities Co., Ltd.

In 2004, the Company acquired an 80 percent interest in Hyundai Investment and Securities Co., Ltd., a Korean asset management firm, from an agency of the Korean government, for \$301 million in cash, including \$210 million used to repay debt assumed. Subsequent to the acquisition, the company was renamed Prudential Investment & Securities Co., Ltd. On January 25, 2008, the Company acquired the remaining 20 percent for \$90 million.

Additional Investment in UBI Pramerica

On January 18, 2008, the Company made an additional investment of \$154 million in its UBI Pramerica operating joint venture in Italy, which is accounted for under the equity method. This additional investment was necessary to maintain the Company s ownership interest at 35 percent and was a result of the merger of the Company s joint venture partner with another Italian bank, and the subsequent consolidation of their asset management companies into the UBI Pramerica joint venture.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Discontinued Operations

Income (loss) from discontinued businesses, including charges upon disposition, are as follows:

	Three Months March 3	
	2009 (in million	2008 ns)
Equity sales, trading and research operations	\$ \$	(1)
Real estate investments sold or held for sale	2	1
International securities operations		1
Income from discontinued operations before income taxes	2	1
Income tax expense	1	
Income from discontinued operations, net of taxes	\$ 1 \$	1

The Company s Unaudited Interim Consolidated Statements of Financial Position include total assets and total liabilities related to discontinued businesses of \$65 million and \$19 million, respectively, as of March 31, 2009 and \$66 million and \$21 million, respectively, as of December 31, 2008. Charges recorded in connection with the disposals of businesses include estimates that are subject to subsequent adjustment. It is possible that such adjustments might be material to future net results of operations of a particular quarterly or annual period.

4. INVESTMENTS

Fixed Maturities and Equity Securities

The following tables provide information relating to fixed maturities and equity securities (excluding investments classified as trading) as of the dates indicated:

			March 31, 2009		
	Amortized Cost	Gross Unrealized Gains	ross Gross alized Unrealized Fair	Other-than- temporary impairments in AOCI(3)	
Fixed maturities, available for sale					

U.S. Treasury securities and obligations of U.S. government					
authorities and agencies	\$ 5,532	\$ 903	\$ 40	\$ 6,395	\$
Obligations of U.S. states and their political subdivisions	865	40	3	902	
Foreign government bonds	31,547	1,671	123	33,095	(3)
Corporate securities	89,863	1,319	9,265	81,917	(166)
Asset-backed securities(1)	15,753	117	5,424	10,446	(1,595)
Commercial mortgage-backed securities	11,601	15	1,969	9,647	5
Residential mortgage-backed securities(2)	11,845	492	199	12,138	(15)
Total fixed maturities, available for sale	\$ 167,006	\$ 4,557	\$ 17,023	\$ 154,540	\$ (1,774)
Equity securities, available for sale	\$ 6,751	\$ 235	\$ 1,435	\$ 5,551	

⁽¹⁾ Includes credit tranched securities collateralized by sub-prime mortgages, auto loans, credit cards, education loans, and other asset types.

⁽²⁾ Includes publicly traded agency pass-through securities and collateralized mortgage obligations.

⁽³⁾ Represents the amount of other-than-temporary impairment losses in Accumulated other comprehensive income (loss), or AOCI, which, from January 1, 2009, were not included in earnings under FSP FAS 115-2 and FAS 124-2. Amount excludes \$184 million of net unrealized losses on impaired securities relating to changes in the value of such securities subsequent to the impairment measurement date.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

	March 31, 2009									
	Amortized Cost	Unr	Gross Unrealized Gains		Unrealized Unr Gains L		ross ealized osses nillions)	Fair Value	Other-than- temporary impairments in AOCI(3)	
Fixed maturities, held to maturity										
Foreign government bonds	\$ 999	\$	55	\$	1	\$ 1,053	\$			
Corporate securities	830		3		109	724				
Asset-backed securities(1)	853		11		3	861				
Commercial mortgage-backed securities	437		18		17	438				
Residential mortgage-backed securities(2)	1,542		21		10	1,553				
Total fixed maturities, held to maturity	\$ 4,661	\$	108	\$	140	\$ 4,629	\$			

- (1) Includes credit tranched securities collateralized by sub-prime mortgages, auto loans, credit cards, education loans, and other asset types.
- (2) Includes publicly traded agency pass-through securities and collateralized mortgage obligations.
- (3) Represents the amount of other-than-temporary impairment losses in Accumulated other comprehensive income (loss), or AOCI, which, from January 1, 2009, were not included in earnings under FSP FAS 115-2 and FAS 124-2.

	December 31, 2008								
			Gross		Gross				
	Amortized			Unrealized		Unrealized		Fair	
	(Cost Gains			Losses		Value		
	(in millions)								
Fixed maturities, available for sale									
U.S. Treasury securities and obligations of U.S. government authorities and agencies	\$	6,236	\$	1,355	\$	13	\$	7,578	
Obligations of U.S. states and their political subdivisions		891		32		12		911	
Foreign government bonds		32,585		2,266		112		34,739	
Corporate securities		87,028		1,630		9,604		79,054	
Asset-backed securities		16,057		109		4,174		11,992	
Commercial mortgage-backed securities		12,381		5		2,334		10,052	
Residential mortgage-backed securities	13,513			450	233		13,730		
Total fixed maturities, available for sale	\$ 1	68,691	\$	5,847	\$	16,482	\$ 1	158,056	
Equity securities, available for sale	\$	7,288	\$	259	\$	1,482	\$	6,065	

	Amortized Unrealized Un			Gı Unre Lo	Gross Unrealized Losses		Fair Value	
Fixed maturities, held to maturity								
Foreign government bonds	\$	1,093	\$	115	\$		\$	1,208
Corporate securities		867		9		128		748
Asset-backed securities		782		25		1		806

Commercial mortgage-backed securities	11			11
Residential mortgage-backed securities	1,055	8	4	1,059
Total fixed maturities, held to maturity	\$ 3,808	\$ 157	\$ 133	\$ 3,832

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

The amortized cost and fair value of fixed maturities by contractual maturities at March 31, 2009, are as follows:

	Availab	le for Sale	Held to I	Maturity	
	Amortized Cost (in m	Fair Value iillions)	Amortized Cost (in mi	Fair Value illions)	
Due in one year or less	\$ 9,113	\$ 8,918	\$ 10	\$ 10	
Due after one year through five years	34,643	32,802			
Due after five years through ten years	31,980	29,586	23	24	
Due after ten years	52,071	51,003	1,796	1,743	
Asset-backed securities	15,753	10,446	853	861	
Commercial mortgage-backed securities	11,601	9,647	437	438	
Residential mortgage-backed securities	11,845	12,138	1,542	1,553	
Total	\$ 167,006	\$ 154,540	\$ 4,661	\$ 4,629	

Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations. Asset-backed, commercial mortgage-backed, and residential mortgage-backed securities are shown separately in the table above, as they are not due at a single maturity date.

The following table depicts the sources of fixed maturity proceeds and related gross investment gains (losses), as well as losses on impairments of both fixed maturities and equity securities:

	Three Months Ended March 31, 2009	E Ma	e Months Ended arch 31, 2008
	(in n	nillions)	
Fixed maturities, available for sale:			
Proceeds from sales	\$ 8,643	\$	17,821
Proceeds from maturities/repayments	4,025		5,881
Gross investment gains from sales, prepayments and maturities	363		297
Gross investment losses from sales and maturities	(117)		(184)
Fixed maturities, held to maturity:			
Proceeds from maturities/repayments	\$ 62	\$	49
Gross investment gains from prepayments			
Fixed maturity and equity security impairments:			
Total writedowns for other-than-temporary impairment losses on fixed maturities	\$ (1,855)	\$	(539)
Portion of loss recognized in other comprehensive income (before taxes)	1,250		
Net writedowns for other-than-temporary impairment losses on fixed maturities recognized in earnings	\$ (605)	\$	(539)
Cannigo	φ (003)	φ	(339)

Writedowns for other-than-temporary impairment losses on equity securities

\$ (493)

\$

(100)

As discussed in Note 2, a portion of certain other-than-temporary impairment (OTTI) losses on fixed maturity securities are recognized in Other comprehensive income (loss) (OCI). The net amount recognized in earnings (credit loss impairments) represents the difference between the amortized cost of the security and

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

the net present value of its projected future cash flows discounted at the effective interest rate implicit in the debt security prior to impairment. Any remaining difference between the fair value and amortized cost is recognized in OCI. The following table sets forth the amount of credit loss impairments on fixed maturity securities held by the Company as of the dates indicated, for which a portion of the OTTI loss was recognized in OCI, and the corresponding changes in such amounts.

Credit losses recognized in earnings on fixed maturity securities held by the Company for which a portion of the OTTI loss was recognized in OCI		
	(in ı	millions)
Balance, December 31, 2008	\$	
Credit losses remaining in retained earnings related to adoption of FSP FAS 115-2 and FAS 124-2		658
Credit loss impairments previously recognized on securities which matured, paid down, prepaid or were sold during the		
period		(1)
Credit loss impairments previously recognized on securities impaired to fair value during the period(1)		
Credit loss impairment recognized in the current period on securities not previously impaired		394
Additional credit loss impairments recognized in the current period on securities previously impaired		155
Increases due to the passage of time on previously recorded credit losses		2
Accretion of credit loss impairments previously recognized due to an increase in cash flows expected to be collected		(1)
Balance, March 31, 2009	\$	1,207

Trading Account Assets Supporting Insurance Liabilities

The following table sets forth the composition of Trading account assets supporting insurance liabilities as of the dates indicated:

		March 31, 2009				Decembe	r 31,	2008
	Amortized Cost (in mill		V	Fair Value llions)		nortized Cost (in mi	Fair Value illions)	
Short-term investments and cash equivalents	\$	423	\$	423	\$	1,232	\$	1,232
Fixed maturities:								
Corporate securities		8,951		8,270		8,814		7,971
Commercial mortgage-backed securities		2,281		2,077		2,335		2,092
Residential mortgage-backed securities		1,452		1,445		708		684
Asset-backed securities		841		548		915		635
Foreign government bonds		432		435		416		420
U.S. government authorities and agencies and obligations of U.S. states		151		152		147		143

⁽¹⁾ Represents circumstances where the Company determined in the current period that it intends to sell the security or it is more likely than not that it will be required to sell the security before recovery of the security s amortized cost.

Total fixed maturities	14,108	12,927	13,335	11,945
Equity securities	963	623	1,074	698
Total trading account assets supporting insurance liabilities	\$ 15,494	\$ 13,973	\$ 15,641	\$ 13,875

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

The net change in unrealized gains (losses) from trading account assets supporting insurance liabilities still held at period end, recorded within Asset management fees and other income was \$245 million and \$(256) million during the three months ended March 31, 2009 and 2008 respectively.

Other Trading Account Assets

The following table sets forth the composition of the Company s other trading account assets as of the dates indicated:

	March 3	31, 2009	December	31, 2008
	Amortized Fair Cost Value (in millions)		Value Cost	
Short-term investments and cash equivalents	\$ 6	\$ 6	\$ 7	\$ 7
Fixed maturities:				
Asset-backed securities	1,283	1,148	423	308
Residential mortgage-backed securities	257	121	278	150
Corporate securities	225	202	230	204
Commercial mortgage-backed securities	208	117	217	136
U.S. government authorities and agencies and obligations of U.S. states	72	76	102	106
Foreign government bonds	29	30	32	33
Total fixed maturities	2,074	1,694	1,282	937
Derivative instruments and other	2,422	2,730	2,949	3,250
Equity securities	151	148	144	142
Total other trading account assets	\$ 4,653	\$ 4,578	\$4,382	\$4,336

The net change in unrealized gains (losses) from other trading account assets still held at period end, recorded within Asset management fees and other income was \$(29) million and \$(132) million during the three months ended March 31, 2009 and 2008 respectively.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Net Investment Income

Net investment income for the three months ended March 31, 2009 and 2008 was from the following sources:

	Three Months Ended March 31, 2009	E Ma	e Months Inded Irch 31, 2008
	(in n	nillions)	
Fixed maturities, available for sale	\$ 2,100	\$	2,115
Fixed maturities, held to maturity	31		23
Equity securities, available for sale	77		72
Trading account assets	197		204
Commercial mortgage and other loans	483		471
Policy loans	137		133
Broker-dealer related receivables	6		44
Short-term investments and cash equivalents	63		162
Other long-term investments	(106)		79
Gross investment income	2,988		3,303
Less investment expenses	(133)		(276)
Net investment income	\$ 2,855	\$	3,027

Realized Investment Gains (Losses), Net

Realized investment gains (losses), net, for the three months ended March 31, 2009 and 2008 were from the following sources:

	Three Months Ended March 31, 2009	Three Months Ended March 31, 2008
Other-than-temporary impairment losses on fixed maturities	\$ (1,855)	\$ (539)
Portion of loss recognized in other comprehensive income (before taxes)	1,250	
Net other-than-temporary impairment losses on fixed maturities recognized in earnings	(605)	(539)
Fixed maturities all other	246	113
Fixed maturities, net	(359)	(426)

Equity securities	(501)	(149)
Commercial mortgage and other loans	(120)	(29)
Investment real estate	(14)	
Joint ventures and limited partnerships	(14)	
Derivatives	1,150	(317)
Other	3	9
Realized investment gains (losses), net	\$ 145	\$ (912)

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Net Unrealized Investment Gains (Losses)

Net unrealized investment gains and losses on securities classified as available for sale and certain other long-term investments and other assets are included in the Consolidated Statements of Financial Position as a component of Accumulated other comprehensive income (loss), or AOCI. Changes in these amounts include reclassification adjustments to exclude from Other comprehensive income (loss) those items that are included as part of Net income for a period that had been part of Other comprehensive income (loss) in earlier periods. The amounts for the periods indicated below, split between amounts related to fixed maturity securities on which an OTTI loss has been recognized, and all other net unrealized investment gains and losses, are as follows:

Net Unrealized Investment Gains and Losses on Fixed Maturity Securities on which an OTTI loss has been recognized

	Net Unrealized Gains (Losses) On Investments	Deferred Policy Acquisition Costs and Valuation of Business Acquired	Future Policy Benefits	Policyholders Dividends (in millions)	Deferred Income Tax (Liability) Benefit	Accumulated Other Comprehensive Income (Loss) Related To Net Unrealized Investment Gains (Losses)
Balance, December 31, 2008	\$	\$	\$	\$	\$	\$
Cumulative impact of the adoption of FSP FAS						
115-2 and FAS 124-2	(1,139)	9	1		388	(741)
Net investment gains (losses) on investments						
arising during the period	(121)				56	(65)
Reclassification adjustment for OTTI losses						
included in net income	155				(45)	110
Reclassification adjustment for OTTI losses						
excluded from net income(1)	(853)				311	(542)
Impact of net unrealized investment (gains) losses on deferred policy acquisition costs and valuation						
of business acquired		90			(32)	58
Impact of net unrealized investment (gains) losses						
on future policy benefits			(5)		2	(3)
Impact of net unrealized investment (gains) losses						
on policyholders dividends						
Balance, March 31, 2009	\$ (1,958)	\$ 99	\$ (4)	\$	\$ 680	\$ (1,183)

Represents transfers in related to the portion of OTTI losses recognized during the period that were not recognized in earnings for securities with no prior OTTI loss.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

All Other Net Unrealized Investment Gains and Losses in AOCI

	Net Unrealized Gains (Losses) On Investments(1)	Acc Co Va	eferred Policy quisition osts and aluation of usiness		Future Policy Benefits (ir	yholders idends ns)	(L	eferred (ncome Tax .iability) Benefit	Comp In (Rel Un Inv	nmulated Other orehensive ncome Loss) ated To Net realized estment Gains
Balance, December 31, 2008	\$ (11,893)	\$	1,479	9	\$ (384)	\$ 431	\$	3,632	\$	(6,735)
Cumulative impact of the adoption of FSP FAS										
115-2 and FAS 124-2	(361)		15		4	418		(21)		55
Net investment gains (losses) on investments										
arising during the period	(1,169)							416		(753)
Reclassification adjustment for (gains) losses										
included in net income	708							(248)		460
Reclassification adjustment for OTTI losses										
excluded from net income(2)	853							(311)		542
Impact of net unrealized investment (gains) losses on deferred policy acquisition costs and valuation										
of business acquired			240					(84)		156
Impact of net unrealized investment (gains) losses										
on future policy benefits					178			(62)		116
Impact of net unrealized investment (gains) losses on policyholders dividends						(552)		194		(358)
Balance, March 31, 2009	\$ (11,862)	\$	1,734	9	\$ (202)	\$ 297	\$	3,516	\$	(6,517)

The table below presents net unrealized gains (losses) on investments by asset class as of the dates indicated:

	March 31, 2009	December 31, 2008
	(in m	nillions)
Fixed maturity securities on which an OTTI loss has been recognized	\$ (1,958)	\$
Fixed maturity securities, available for sale all other	(10,508)	(10,635)
Equity securities, available for sale	(1,200)	(1,223)

⁽¹⁾ Includes cash flow hedges. See Note 13 for information on cash flow hedges.

⁽²⁾ Represents transfers out related to the portion of OTTI losses recognized during the period that were not recognized in earnings for securities with no prior OTTI loss.

Derivatives designated as cash flow hedges(1)	(187)	(227)
Other investments(2)	33	192
Net unrealized gains (losses) on investments	\$ (13,820)	\$ (11,893)

⁽¹⁾ See Note 13 for more information on cash flow hedges.

⁽²⁾ Includes \$233 million of net unrealized losses on held to maturity securities that were transferred from available-for-sale.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Duration of Gross Unrealized Loss Positions for Fixed Maturities

The following table shows the fair value and gross unrealized losses aggregated by investment category and length of time that individual fixed maturity securities have been in a continuous unrealized loss position, as of the dates indicated:

	Less than twelve months(2) Fair Unrealized		March 31, 2009 Twelve months or more(2) Fair Unrealized			Total Fair Un			nrealized			
		alue	_	Losses		due (in m]	Losses		alue	_	Losses
Fixed maturities(1)												
U.S. Treasury securities and obligations of U.S. government												
authorities and agencies	\$	707	\$	38	\$	36	\$	2	\$	743	\$	40
Obligations of U.S. states and their political subdivisions		94		3		3				97		3
Foreign government bonds		3,816		84		231		40		4,047		124
Corporate securities	28	3,430		3,440	24	1,739		5,934	5	3,169		9,374
Commercial mortgage-backed securities	(5,021		1,223	3	3,326		763		9,347		1,986
Asset-backed securities		2,353		1,571	6	5,028		3,856		8,381		5,427
Residential mortgage-backed securities		1,337		41	1	,305		168		2,642		209
Total	\$ 42	2,758	\$	6,400	\$ 35	5,668	\$	10,763	\$ 7	8,426	\$	17,163

⁽²⁾ The month count for aging of unrealized losses was reset back to historical unrealized loss month counts for securities impacted by the adoption of FSP FAS 115-2 and FAS 124-2.

	Less th mo Fair Value	onths Unr	lve ealized osses	Fair Value	mont nore Un	hs or realized Losses		T Fair ⁄alue	realized Losses
Fixed maturities(1)				(III II					
U.S. Treasury securities and obligations of U.S. government									
authorities and agencies	\$ 994	\$	13	\$	\$		\$	994	\$ 13
Obligations of U.S. states and their political subdivisions	299		11	7		1		306	12
Foreign government bonds	3,580		72	294		40		3,874	112
Corporate securities	36,549		4,508	17,707		5,224	5	54,256	9,732
Commercial mortgage-backed securities	6,537		1,380	3,407		954		9,944	2,334
Asset-backed securities	4,925		1,791	5,910		2,384	1	10,835	4,175
Residential mortgage-backed securities	824		109	1,557		128		2,381	237
Total	\$ 53,708	\$	7,884	\$ 28,882	\$	8,731	\$ 8	32,590	\$ 16,615

⁽¹⁾ Includes \$1,844 million of fair value and \$140 million of gross unrealized losses at March 31, 2009 on securities classified as held to maturity, which are not reflected in accumulated other comprehensive income.

(1) Includes \$926 million of fair value and \$133 million of gross unrealized losses at December 31, 2008 on securities classified as held to maturity, which are not reflected in accumulated other comprehensive income.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

The gross unrealized losses at March 31, 2009 and December 31, 2008 are composed of \$12,331 million and \$12,863 million related to investment grade securities and \$4,832 million and \$3,752 million related to below investment grade securities, respectively. At March 31, 2009, \$11,997 million of the gross unrealized losses represented declines in value of greater than 20%, \$3,779 million of which had been in that position for less than six months, as compared to \$11,505 million at December 31, 2008 that represented declines in value of greater than 20%, \$10,509 million of which had been in that position for less than six months. At March 31, 2009, the \$10,763 million of gross unrealized losses of twelve months or more were concentrated in asset backed securities, and in the manufacturing, services and finance sectors of the Company s corporate securities. At December 31, 2008, the \$8,731 million of gross unrealized losses of twelve months or more were concentrated in asset backed securities, and in the manufacturing and utilities sectors of the Company s corporate securities. In accordance with its policy described in Note 2, the Company concluded that an adjustment to earnings for other-than-temporary impairments for these securities was not warranted at March 31, 2009 or December 31, 2008. These conclusions are based on a detailed analysis of the underlying credit and cashflows on each security. The gross unrealized losses are primarily attributable to credit spread widening and increased liquidity discounts. At March 31, 2009, the Company does not intend to sell the security and it is not more likely than not that the Company will be required to sell the security before the anticipated recovery of its remaining amortized cost basis.

Duration of Gross Unrealized Loss Positions for Equity Securities

The following tables show the fair value and gross unrealized losses aggregated by length of time that individual equity securities have been in a continuous unrealized loss position, as of the dates indicated:

		Less than twelve months			March 31, 2009 Twelve months or more			Total		
	Fair Value	-	ealized osses	Fair Value (in 1	_	ealized osses s)	Fair Value	_	realized Losses	
Equity securities, available for sale	\$ 2,809	\$	1,312	\$ 406	\$	123	\$ 3,215	\$	1,435	
		nan twe onths	elve	Decemb Twelve	,		1	Γotal		
	Fair Value		ealized osses	Fair Value (in 1	_	ealized osses s)	Fair Value	_	realized Losses	
Equity securities, available for sale	\$ 3,978	\$	1,419	\$ 263	\$	63	\$ 4,241	\$	1,482	

At March 31, 2009, \$1,270 million of the gross unrealized losses represented declines of greater than 20%, \$635 million of which had been in that position for less than six months. At December 31, 2008, \$1,227 million of the gross unrealized losses represented declines of greater than 20%, \$1,086 million of which had been in that position for less than six months. Securities with fair value of \$406 million and \$263 million and gross unrealized losses of \$123 million and \$63 million that have been in a continuous unrealized loss position for twelve months or more as of March 31, 2009 and December 31, 2008, respectively, represent perpetual preferred securities, which have characteristics of both debt and equity securities and to which an impairment model similar to the Company s fixed maturities is applied. In accordance with its policy described in Note 2, the Company concluded that an adjustment for other-than-temporary impairments for these securities was not warranted at March 31,

2009 or December 31, 2008.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Variable Interest Entities

In the normal course of its activities, the Company enters into relationships with various special purpose entities and other entities that are deemed to be variable interest entities (VIEs), in accordance with FIN No. 46(R), Consolidation of Variable Interest Entities. A VIE is an entity that either (1) has equity investors that lack certain essential characteristics of a controlling financial interest (including the ability to control the entity, the obligation to absorb the entity s expected losses and the right to receive the entity s expected residual returns) or (2) lacks sufficient equity to finance its own activities without financial support provided by other entities, which in turn would be expected to absorb at least some of the expected losses of the VIE. If the Company determines that it stands to absorb a majority of the VIE s expected losses or to receive a majority of the VIE s expected residual returns, the Company would be deemed to be the VIE s primary beneficiary and would be required to consolidate the VIE.

Consolidated Variable Interest Entities for which the Company is the Sponsor

The Company is the sponsor of certain asset-backed investment vehicles (commonly referred to as collateralized debt obligations, or CDOs) and certain other vehicles for which the Company earns fee income for investment management services, including certain investment structures which the Company s asset management business invests with other co-investors in investment funds referred to as feeder funds. The Company sells or syndicates investments through these vehicles, principally as part of the proprietary investing activity of the Company s asset management businesses. Additionally, the Company may invest in debt or equity securities issued by these vehicles. CDOs raise capital by issuing debt securities, and use the proceeds to purchase investments, typically interest-bearing financial instruments. The Company analyzes these relationships to determine whether or not it absorbs the majority of expected losses or receives the majority of the expected residual returns, and thus is the primary beneficiary. This analysis includes a review of the Company s size and relative position in the capital structure and/or a review of cash flow projections driven by assumptions regarding the underlying collateral including default rate, recovery rate, deal call probability, reinvestment rates and fees and expenses. The Company has not provided material financial or other support that was not contractually required to any VIE for which it is the sponsor.

The Company has determined that it is the primary beneficiary of certain VIEs that it sponsors, including one CDO and certain other investment structures, as it absorbs a majority of the expected losses or receives the majority of the expected residual returns. These VIEs are consolidated and reflected in the table below. The table below reflects the carrying amount and balance sheet caption in which the assets of consolidated VIEs for which the Company is the sponsor are reported. The liabilities of consolidated VIEs for which the Company is the sponsor are included in Other liabilities and Separate account liabilities and are also reflected in the table below. The creditors of these VIEs do not have recourse to the Company in excess of the assets contained within the VIE.

	March 31, 2009		nber 31, 008
		(in millions)	
Fixed maturities, available for sale	\$ 25	\$	29
Commercial mortgages and other loans	443		450
Other long-term investments	25		100
Cash and cash equivalents	2		1
Accrued investment income	3		2

Other assets	4	5
Separate account assets	88	91
Total assets of consolidated VIEs	\$ 590	\$ 678
Total liabilities of consolidated VIEs	\$ 501	\$ 515

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Unconsolidated Variable Interest Entities for which the Company is the Sponsor

The Company has also determined that it is not the primary beneficiary of certain VIEs that it sponsors, including certain CDOs and other investment structures, as it will not absorb a majority of the expected losses or receive the majority of the expected residual returns. The Company s maximum exposure to loss resulting from its relationship with unconsolidated VIEs it sponsors is limited to its investment in the VIEs, which was \$608 million and \$674 million at March 31, 2009 and December 31, 2008, respectively. These investments are reflected in Fixed maturities, available for sale and Other long-term investments. The fair value of assets held within these unconsolidated VIEs was \$6,022 million and \$5,916 million as of March 31, 2009 and December 31, 2008, respectively. There are no liabilities associated with these unconsolidated VIEs on the Company s balance sheet.

Consolidated Variable Interest Entities for which the Company is not the Sponsor

The Company is the primary beneficiary of certain VIEs in which the Company has invested, as part of its investment activities, but over which the Company does not exercise control and is not the sponsor. Included among these structured investments are structured investments issued by a VIE that manages yen-denominated investments coupled with cross-currency coupon swap agreements thereby creating synthetic dual currency investments. The Company is position in the capital structure and/or relative size indicates that the Company is the primary beneficiary. The Company has not provided material financial or other support that was not contractually required to these VIEs. The table below reflects the carrying amount and balance sheet caption in which the assets of consolidated VIEs for which the Company is not the sponsor are reported. The liabilities of consolidated VIEs for which the Company is not the sponsor are included in Other liabilities and are also reflected in the table below. These liabilities primarily comprise obligations under debt instruments issued by the VIEs that are non-recourse to the Company. The creditors of each consolidated VIE have recourse only to the assets of that VIE. As reflected in the table below, total assets of consolidated VIEs for which the Company is not a sponsor decreased from December 31, 2008 to March 31, 2009, reflecting the deconsolidation of a VIE that manages investments in the European market. The assets held by the VIE were distributed to the Company during March 2009.

	March 31, 2009	December 31, 2008
	(in ı	millions)
Fixed maturities, available for sale	\$ 108	\$ 124
Fixed maturities, held to maturity	929	1,012
Other trading account assets		404
Other long-term investments	40	43
Cash and cash equivalents	4	79
Accrued investment income	4	8
Other assets		55
Total assets of consolidated VIEs	\$ 1,085	\$ 1.725
Total assets of consolidated VIES	\$ 1,005	ψ 1,723
Total liabilities of consolidated VIEs	\$ 3	\$ 61

In addition, not reflected in the table above, the Company has created a trust that is a VIE, to facilitate Prudential Insurance s Funding Agreement Notes Issuance Program (FANIP). The trust issues medium-term notes secured by funding agreements issued to the trust by Prudential Insurance with the proceeds of such notes. The trust is the beneficiary of an indemnity agreement with the Company that provides that the Company is responsible for any and all costs related to the notes issued with limited exception. As a result, the Company has determined that it is the primary beneficiary of the trust, which is therefore consolidated.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

The funding agreements represent an intercompany transaction that is eliminated upon consolidation. However, in recognition of the security interest in such funding agreements, the trust s medium-term note liability of \$6,511 million and \$7,130 million at March 31, 2009 and December 31, 2008, respectively, is classified on the Consolidated Statements of Financial Position within Policyholders account balances. Creditors of the trust do have recourse to the Company if the trust fails to make contractual payments on the medium-term notes. The Company has not provided material financial or other support that was not contractually required to the trust.

Significant Variable Interests in Unconsolidated Variable Interest Entities for which the Company is not the Sponsor

In addition, in the normal course of its activities, the Company will invest in structured investments including VIEs for which it is not the sponsor. These structured investments typically invest in fixed income investments and are managed by third parties and include asset-backed securities, commercial mortgage-backed securities and residential mortgage-backed securities. The Company s maximum exposure to loss on these structured investments, both VIEs and non-VIEs, is limited to the amount of its investment. The Company has not provided material financial or other support that was not contractually required to these structures. The Company has determined that it is not the primary beneficiary of these structures due to its relative size and position in the capital structure of these entities.

Included among these structured investments are asset-backed securities issued by VIEs that manage investments in the European market. In addition to a stated coupon, each investment provides a return based on the VIE s portfolio of assets and related investment activity. The market value of these VIEs was approximately \$7 billion and \$8 billion as of March 31, 2009 and December 31, 2008, respectively, and these VIEs were financed primarily through the issuance of notes similar to those purchased by the Company. The Company generally accounts for these investments as available for sale fixed maturities containing embedded derivatives that are bifurcated and marked-to-market through Realized investment gains (losses), net, based upon the change in value of the underlying portfolio. The Company s variable interest in each of these VIEs represents less than 50% of the only class of variable interests issued by the VIE. The Company s maximum exposure to loss from these interests was \$906 million and \$1,095 million at March 31, 2009 and December 31, 2008, respectively, which includes the fair value of the embedded derivatives.

5. CLOSED BLOCK

On the date of demutualization, Prudential Insurance established a Closed Block for certain individual life insurance policies and annuities issued by Prudential Insurance in the U.S. The recorded assets and liabilities were allocated to the Closed Block at their historical carrying amounts. The Closed Block forms the principal component of the Closed Block Business.

The policies included in the Closed Block are specified individual life insurance policies and individual annuity contracts that were in force on the effective date of the Plan of Reorganization and for which Prudential Insurance is currently paying or expects to pay experience-based policy dividends. Assets have been allocated to the Closed Block in an amount that has been determined to produce cash flows which, together with revenues from policies included in the Closed Block, are expected to be sufficient to support obligations and liabilities relating to these policies, including provision for payment of benefits, certain expenses, and taxes and to provide for continuation of the policyholder dividend scales in effect in 2000, assuming experience underlying such scales continues. To the extent that, over time, cash flows from the assets allocated to the Closed Block and claims and other experience related to the Closed Block are, in the aggregate, more or less favorable than what

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

was assumed when the Closed Block was established, total dividends paid to Closed Block policyholders in the future may be greater than or less than the total dividends that would have been paid to these policyholders if the policyholder dividend scales in effect in 2000 had been continued. Any cash flows in excess of amounts assumed will be available for distribution over time to Closed Block policyholders and will not be available to stockholders. If the Closed Block has insufficient funds to make guaranteed policy benefit payments, such payments will be made from assets outside of the Closed Block. The Closed Block will continue in effect as long as any policy in the Closed Block remains in force unless, with the consent of the New Jersey insurance regulator, it is terminated earlier.

The excess of Closed Block Liabilities over Closed Block Assets at the date of the demutualization (adjusted to eliminate the impact of related amounts in Accumulated other comprehensive income (loss)) represented the estimated maximum future earnings at that date from the Closed Block expected to result from operations attributed to the Closed Block after income taxes. In establishing the Closed Block, the Company developed an actuarial calculation of the timing of such maximum future earnings. If actual cumulative earnings of the Closed Block from inception through the end of any given period are greater than the expected cumulative earnings, only the expected earnings will be recognized in income. Any excess of actual cumulative earnings over expected cumulative earnings will represent undistributed accumulated earnings attributable to policyholders, which are recorded as a policyholder dividend obligation. The policyholder dividend obligation represents amounts to be paid to Closed Block policyholders as an additional policyholder dividend unless otherwise offset by future Closed Block performance that is less favorable than originally expected. If the actual cumulative earnings of the Closed Block from its inception through the end of any given period are less than the expected cumulative earnings of the Closed Block, the Company will recognize only the actual earnings in income. However, the Company may reduce policyholder dividend scales in the future, which would be intended to increase future actual earnings until the actual cumulative earnings equaled the expected cumulative earnings. As of January 1, 2009, the Company recognized an adjusted policyholder dividend obligation of \$851 million, to Closed Block policyholders for the excess of actual cumulative earnings over the expected cumulative earnings, which reflects a cumulative adjustment of \$418 million related to the Company s adoption of FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments effective January 1, 2009. See Note 2 for more information on the adoption of FSP FAS 115-2 and FAS 124-2. As of March 31, 2009, the excess of actual cumulative earnings over the expected cumulative earnings was \$299 million. However, due to the accumulation of net unrealized investment losses that have arisen subsequent to the establishment of the Closed Block, the policyholder dividend obligation balance as of March 31, 2009 and December 31, 2008 was reduced to zero through Accumulated other comprehensive income (loss). See the table below for changes in the components of the policyholder dividend obligation for the three months ended March 31, 2009.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Closed Block Liabilities and Assets designated to the Closed Block, as well as maximum future earnings to be recognized from Closed Block Liabilities and Closed Block Assets, are as follows:

	March 31, 2009		ember 31, 2008
CI IN LELEVIS	(in r	nillions)	
Closed Block Liabilities	φ.51.500	Φ.	51.560
Future policy benefits	\$ 51,700	\$	51,763
Policyholders dividends payable	1,088		1,036
Policyholder dividend obligation	5.00		5 (00
Policyholders account balances	5,605		5,622
Other Closed Block liabilities	5,792		5,724
Total Closed Block Liabilities	64,185		64,145
Closed Block Assets			
Fixed maturities, available for sale, at fair value	34,932		35,345
Other trading account assets, at fair value	132		120
Equity securities, available for sale, at fair value	2.086		2,354
Commercial mortgage and other loans	8,046		8,129
Policy loans	5,451		5,423
Other long-term investments	1,824		1,676
Short-term investments	1,130		1,340
	1,100		1,0 .0
Total investments	53,601		54,387
Cash and cash equivalents	1,439		1,779
Accrued investment income	670		615
Other Closed Block assets	347		409
Total Closed Block Assets	56,057		57,190
Excess of reported Closed Block Liabilities over Closed Block Assets	8,128		6,955
Portion of above representing accumulated other comprehensive income:			·
Net unrealized investment gains (losses)	(5,408)		(4,371)
Allocated to policyholder dividend obligation	299		433
Future earnings to be recognized from Closed Block Assets and Closed Block Liabilities	\$ 3,019	\$	3,017

Information regarding the policyholder dividend obligation is as follows:

	Three Months Ended March 31, 2009 (in millions)
Balance, January 1, 2009	\$

Impact from earnings allocable to policyholder dividend obligation	(552)
Change in net unrealized investment gains (losses) allocated to policyholder dividend obligation	552
Balance, March 31, 2009	\$

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Closed Block revenues and benefits and expenses for the three months ended March 31, 2009 and 2008 were as follows:

		onths Ended ch 31,
	2009	2008
	(in m	illions)
Revenues		
Premiums	\$ 773	\$ 856
Net investment income	718	841
Realized investment gains (losses), net	(408)	(95)
Other income	15	19
Total Closed Block revenues	1,098	1,621
Benefits and Expenses		
Policyholders benefits	912	972
Interest credited to policyholders account balances	35	35
Dividends to policyholders	3	502
General and administrative expenses	145	172
Total Closed Block benefits and expenses	1,095	1,681
Closed Block revenues, net of Closed Block benefits and expenses, before income taxes and discontinued operations	3	(60)
Income tax expense (benefit)	5	(52)
Closed Block revenues, net of Closed Block benefits and expenses and income taxes, before discontinued operations	(2)	(8)
Income from discontinued operations, net of taxes		
Closed Block revenues, net of Closed Block benefits and expenses, income taxes and discontinued operations	\$ (2)	\$ (8)

6. EQUITY

The Company has outstanding two classes of common stock: the Common Stock and the Class B Stock. The changes in the number of shares issued, held in treasury and outstanding are as follows for the periods indicated:

			Class B
	Common Stock	K	Stock
	Held In		Issued and
Issued	Treasury	Outstanding	Outstanding

		(in i	millions)	
Balance, December 31, 2008	604.9	183.6	421.3	2.0
Common Stock issued				
Common Stock acquired				
Stock-based compensation programs(1)		(1.5)	1.5	
Balance, March 31, 2009	604.9	182.1	422.8	2.0

⁽¹⁾ Represents net shares issued from treasury pursuant to the Company s stock-based compensation programs.

Notes to Unaudited Interim Consolidated Financial Statements (Continued)

Comprehensive Income

The components of comprehensive income are as follows:

	Three Months Ended March 31,			
	20	09		2008
	(in millions)			
Net income	\$	3	\$	84
Other comprehensive income (loss), net of taxes:				
Change in foreign currency translation adjustments	(3	328)		251
Change in net unrealized investments gains (losses)(1)	(2	267)	((1,238)
Change in pension and postretirement unrecognized net periodic benefit		9		(1)
Other comprehensive loss(2)	(5	586)		(988)
Comprehensive loss	(5	583)		(904)
Comprehensive (income) loss attributable to noncontrolling interests		51		(22)
Comprehensive loss attributable to Prudential Financial, Inc.	\$ (5	532)	\$	(926)

- (1) Includes cash flow hedges of \$25 million and \$(76) million for the three months ended March 31, 2009 and 2008, respectively.
- (2) Amounts are net of tax benefit of \$227 million and \$531 million for the three months ended March 31, 2009 and 2008, respectively.

The balance of and changes in each component of Accumulated other comprehensive loss attributable to Prudential Financial, Inc. for the three months ended March 31, 2009 are as follows (net of taxes):

Accumulated Other Comprehensive Loss Attributable to Prudential Financial, Inc.

	Net	Pension and
Foreign	Unrealized	Postretirement
Currency	Investment	Unrecognized
Translation	Gains	Net Periodic
Adjustments	(Losses)(1)	Benefit (Cost)