KUBOTA CORP Form 20-F June 24, 2009 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 20-F

" REGISTRATION STATEMENT PURSUANT TO SECTION 12(B) OR 12(G) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended March 31, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

OR

# SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report \_\_\_\_\_

Commission file number 1-07294

## KABUSHIKI KAISHA KUBOTA

(Exact name of registrant as specified in its charter)

## **KUBOTA CORPORATION**

(Translation of registrant s name into English)

**JAPAN** 

(Jurisdiction of incorporation or organization)

2-47, Shikitsuhigashi 1-Chome, Naniwa-Ku, Osaka, JAPAN

(Address of principal executive offices)

Junichi Adachi, +81-6-6648-2645, +81-6-6648-2632, 2-47, Shikitsuhigashi 1-Chome, Naniwa-Ku, Osaka, JAPAN

(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act

Name of each exchange

Title of each class Common Stock\* on which registered New York Stock Exchange

\* Not for trading, but only in connection with the listing of American Depositary Receipts pursuant to the requirement of the New York Stock Exchange.

American Depositary Receipts evidence American Depositary Shares, each American Depositary Share representing five shares of the registrant s common stock.

Securities registered or to be registered pursuant to Section 12(g) of the Act

None

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

(Title of Class)

Indicate the number of outstanding shares of each of the issuer s classes of capital or common stock as of the close of the period covered by the annual report.

Outstanding as of

March 31, 2009 (Tokyo Time) 1,272,062,889 shares March 31, 2009 (New York Time)

American Depositary Shares

Title of Class

Common stock

3,742,131 ADS

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes x No "

If this report is an annual or transition report, indicate by checkmark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes " No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or

for such shorter period that the registrant was required to submit and post such files).

Yes " No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer " Non-accelerated filer "

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP x.

International Financial Reporting Standards as issued by the International Accounting Standards Board ...

Other ".

If Other has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

Item 17 " Item 18 "

If it is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No x

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Unless otherwise specified, Japanese yen amounts in this Report have been translated for convenience into United States dollars at the rate of ¥98 = US\$1, the approximate rate of exchange on the Tokyo Foreign Exchange Market on March 31, 2009.

As used herein, Kubota and the Company refer to Kubota Corporation and its subsidiaries unless the context otherwise indicates.

The noon buying rate for yen in New York City as certified for customs purposes by the Federal Reserve Bank of New York on June 5, 2009 was ¥98.18 = US\$1.

The segment information that is disclosed in this Report, with respect to the Company s consolidated financial statements included herein, which is required under the regulations of the Financial Instruments and Exchange Act of Japan, is not consistent with accounting principles generally accepted in the United States of America.

<Cautionary Statement with Respect to Forward-Looking Statements>

Certain sections of this annual report on Form 20-F contain forward-looking statements that are based on management s expectations, estimates, projections and assumptions. Words such as expects, anticipates, believes, scheduled, estimates, variations of these words and similar expressions are intended to identify forward-looking statements which include but are not limited to projections of revenues, earnings, segment performance, cash flows and so forth. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company s markets, particularly government agricultural policies, levels of capital expenditures, both in public and private sectors, foreign currency exchange rates, continued competitive pricing pressures in the marketplace, as well as the Company s ability to continue to gain acceptance of its products.

#### PART I

#### Item 1. Identity of Directors, Senior Management and Advisers

Not applicable.

#### **Item 2. Offer Statistics and Expected Timetable**

Not applicable.

#### **Item 3. Key Information**

The information required by this item, in addition to those provided below, appears on page F-1 of the attached Consolidated Financial Statements.

#### A. Selected Financial Data

		Years ended March 31							
		Thousand							
		N	Iillions of Ye	n		U.S. dollars			
	2009	2009 2008 2007 2006 2005							
Common stock (as of year end)	84,070	84,070	84,070	84,070	78,156	857,857			
Capital investments	33,337	35,163	44,715	33,805	26,097	340,173			
Depreciation and amortization	31,242	30,565	27,097	25,821	25,808	318,796			
R & D expenses	26,290	24,784	22,925	22,731	21,963	268,265			
Number of shares outstanding (as of year end)	1,272,063	1,280,604	1,291,513	1,299,488	1,300,413				

		Year	Years ended March 31			
	2009	2008	2007	2006	2005	
Cash dividends declared per depositary share:						
Interim (in yen)	3	35 30	) 25	20	15	
(in U.S. dollars)	0.37	77 0.27	0.217	0.165	0.136	
Year-end (in yen)	3	35 40	35	30	25	
(in U.S. dollars)	0.36	55 0.370	0.282	0.258	0.233	
Exchange rates (yen amounts per U.S. dollar):						
Year-end	99.1	5 99.8	5 117.56	117.48	107.22	
Average	96.8	86 113.6	116.55	113.67	107.28	
High	111.0	2 124.0	121.81	120.93	114.30	
Low	87.8	96.8	3 110.07	104.41	102.26	
	2009	2009	2009 20	09 2009	2008	
	May	Apr.	Mar. Fe	b. Jan.	Dec.	
High	99.24	100.71	99.34 98.	55 94.20	93.71	
Low	94.45	96.49	3.85 89.	09 87.80	87.84	
Period-end Period-end	95.55	98.76	7.99 97.	74 89.83	3 90.79	

Notes to Selected Financial Data:

<sup>1.</sup> The term Capital investments represents acquisition costs for the purchases of fixed assets on an accrual basis, while the purchases of fixed assets in the consolidated statements of cash flows represents payments for those assets on a cash basis.

<sup>2.</sup> Cash dividends in U.S. dollars are computed based on the exchange rates at each respective payment date.

3. Exchange rates are the noon buying rates for cable transfers between the yen and the U.S. dollar in New York City as certified for customs purposes by the Federal Reserve Bank of New York. The rate on June 5, 2009 was 98.18 = US\$1.

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B. Capitalization and Indebtedness

Not applicable.

C. Reasons for the Offer and Use of Proceeds

Not applicable.

#### D. Risk Factors

Declines in economic conditions in the Company s major markets, including private-sector capital expenditure, construction investment, and domestic public investment, may adversely impact the results of operations of the Company.

Industrial and capital goods make up a substantial portion of the Company s products. Accordingly, revenues of the Company may decrease due to declining demand resulting from declines in general economic conditions, including private-sector capital expenditures, construction investment, and domestic public investment. In addition, governmental agricultural policies may adversely affect domestic sales of agriculture-related products. In overseas markets, especially those of North America and Europe, sales of the Company s products, such as utility/compact tractors, may decrease due to declines in general economic conditions, including private consumption and residential construction investment in those regions.

Fluctuations of foreign exchange rates, including a stronger yen, may reduce revenues and adversely affect the results of operations of the Company.

The Company has overseas revenues and manufacturing subsidiaries. The financial results of each overseas subsidiary are consolidated into the results of the parent company after translation into Japanese yen. In addition, the transactions between the parent company and overseas subsidiaries or customers are generally denominated in the local currencies. The payments received in local currencies on such transactions are converted to Japanese yen. As a result, fluctuations in foreign exchange rates affect the consolidated financial results. In general, a stronger yen against other currencies adversely affects revenues and the results of operations of the Company.

If the prices of raw materials increase and the Company has difficulties in procuring adequate supplies of them, there may be a material adverse effect on the Company s results of operations.

The Company purchases substantial raw materials and parts from outside suppliers. If the prices of raw materials substantially increase due to the supply and demand gap and changes in market conditions, and stay at high levels for a long time, they may deteriorate the Company s profitability. Also, if the Company has difficulties in procuring adequate supplies of raw materials, there may be a material adverse effect on the Company s results of operations due to difficulties in production and sales activities.

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The risks associated with international operations may adversely affect revenues and profitability of the Company.

In some businesses of the Company, substantial overseas operations are conducted. Accordingly, the Company is subject to a number of risks inherent in doing business in those markets. If such risks occurred, the Company may face difficulties in stable production and sales of products in overseas markets that may affect revenues and profitability of the Company or they may hinder growth of the Company in specific countries. The following risks are serious concerns for the Company:

Unexpected changes in international, or in an individual country s, tax regulations;

Unexpected legal or regulatory changes in a country;

Difficulties in retaining qualified personnel;

Underqualified technological skills or instability between management and employee unions in developing countries; and

Political instability in those countries.

Among the United States, the EU, and Asian countries, which are important markets for the Company, the previously mentioned risks in Asian countries seem to be relatively higher than those of other regions.

If strategic alliances, mergers, and acquisitions do not generate successful results as planned, then the Company s profitability may deteriorate.

The Company expects to use strategic alliances, mergers, and acquisitions to seek further growth. The success of these activities depends on such factors as the Company s business environment, the ability of its business counterparts, and whether the Company and its counterparts share common goals. Therefore, if these activities are not successful and returns on related investments are lower than expected, the Company s profitability may deteriorate.

If the Company is not able to successfully create new businesses or businesses complementary to the current ones, then there may be a negative impact on the Company s financial position.

As part of its structural renovation, the Company is attempting to cultivate new businesses or businesses that are complementary to the current ones. In general, there are numerous competitors, and competition is very harsh in those markets. If the Company fails to develop the required personnel or abilities to produce and market appropriate products, subsequent impairment charges may be taken, or there may be a negative impact on the Company s financial position.

Stock market fluctuations may have a material adverse effect on the Company s results of operations, financial position.

Stock market declines may cause impairment losses on the Company s investments in marketable securities or cause an increase in actuarial loss of the Company s retirement and pension plans as a result of a decline in the fair value of pension plan assets, which may have a material adverse effect on the Company s results of operations, financial position.

The Company is subject to intensifying competitive pressures. Unless the Company surpasses other companies in each of its businesses, revenues and /or net income may decrease in the future.

The Company is exposed to severe competition in each of its businesses. Unless the Company surpasses other companies in such areas as terms of trade, R&D, and quality, revenues and/or net income may decrease in the future.

If the Company s products and services are alleged to have serious defects, such allegations may have a material effect on the Company s results of operations, financial position.

If the Company s products and services are alleged to have serious defects, the Company may have liability for significant damages, and there may be a material effect on the Company s results of operations, financial position. If such claims are asserted, the Company may lose the confidence of the public and suffer a reduction in its brand value, which may result in decreased revenues or demand for its products.

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The Company may be required to incur considerable expenses in order to comply with various environmental laws and regulations. Such expenses may have a material effect on the Company s results of operations, financial position.

The Company is subject to various environmental laws and regulations that apply to its products and activities. If these environmental laws and regulations, such as those that impose carbon dioxide emission controls, emission controls, and usage restrictions for certain materials which are used in the Company s products, are strengthened or newly established in jurisdictions in which the Company conducts its businesses, the Company may be required to incur considerable expenses in order to comply with such laws and regulations. Such expenses may have a material effect on the Company s results of operations, financial position. To the extent that the Company determines that it is not economical to continue to comply with such laws and regulations, the Company may have to curtail or discontinue its activities in the affected business areas.

The Company may be required to incur significant expenses in connection with environmental damage its activities may allegedly cause. Such expenses may have a material effect on the Company s results of operations, financial position.

Claims may arise that the Company s activities have caused environmental contamination, including the release of hazardous materials or air pollution, water pollution, and/or soil contamination. In such an event, the Company may elect or be required to implement costly corrective actions to resolve any issues associated with the release or presence of such hazardous materials or contamination and may face associated litigation. These factors may have a material effect on the Company s results of operations, financial position.

If the Company is required to incur significant expenses relevant to asbestos-related issues, then there may be a material adverse effect on the Company's results of operations, financial position, and its liquidity.

The Company previously manufactured products containing asbestos from 1954 to 2001. The Company may be required to incur various expenses, including payments to the individuals concerned or face lawsuits related to the asbestos-related health hazards. If such expenses become significant or any lawsuits result in judgments unfavorable to the Company, there may be a material adverse effect on the Company s results of operations, financial position, and its liquidity.

The Company may experience a material effect on its results of operations and financial position if it faces issues related to compliance.

The Company has declared its intention to conduct its corporate activities in compliance with legal regulations and ethical principles, and to exert efforts to cause all management and staff of the Group companies not to act in violation of various legal regulations, ethical standards, or internal regulations. However, in the event that compliance issues arise, there is a possibility that the Company may be subject to disciplinary action by government ministries supervising its activities or to lawsuits, or may suffer a loss of public confidence, that could have a material effect on the Company s results of operations, financial position.

If the Company is damaged by natural disasters, then the Company s operations may suffer great losses.

Japan is a country with frequent earthquakes. If a strong earthquake or related tidal wave occur, the Company may be affected in the operation of its manufacturing, logistics, and sales activities, and may lose revenues and profits depending on the severity of the earthquake or tidal wave. Japan also is hit by typhoons very frequently. If major plants are struck by a large and powerful typhoon, the Company s operations may suffer great losses due to disruption of operations, delay in production and shipment, and restoration costs for facilities.

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#### **Item 4. Information on the Company**

#### A. History and Development of the Company

KUBOTA CORPORATION (KABUSHIKI KAISHA KUBOTA), the ultimate parent company of the Kubota group, was founded in 1890 by Gonshiro Kubota and incorporated in 1930 under the Commercial Code of Japan. In 1949, stocks of the Company were listed on Tokyo Stock Exchange and Osaka Securities Exchange. In 1976, stocks of the Company were also listed on New York Stock Exchange. Today, Kubota is a manufacturer of farm equipment, and producer of pipes, principally ductile iron pipes, and related equipment for water supply and other utilities. In addition, the Company manufactures and sells other items; engines, construction machinery, industrial castings, industrial machinery, environmental control plants.

The Company s registered office is located at 2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka 556-8601, Japan, telephone +81-6-6648-2111.

The Company s production network primarily comprises 20 plants in Japan and 10 plants in overseas countries. Kubota also has 12 sales subsidiaries in overseas countries.

#### Principal Capital Expenditures and Divestitures

Capital expenditures in fiscal 2009, 2008 and 2007 amounted to \(\frac{\pmax}{33,337}\) million (\(\frac{\pmax}{340,173}\) thousand), \(\frac{\pmax}{35,163}\) million, and \(\frac{\pmax}{44,715}\) million, respectively. The funding requirements for these capital expenditures were mainly provided by internal operations, and partially provided by external debt financing.

The principal capital expenditures in progress as of March 31, 2009, 2008 and 2007 were as follows:

#### As of March 31, 2009

			Estimated amount of expenditures Total amount of	Schedule
Location	Industry segment included	Content	expenditures (¥ billion)	Commenced
Chachoengsao (Thailand)	Internal Combustion  Engine and Machinery	Building of new production facility for casting parts of tractors and engines in Thailand	¥6.6	May 2008
Dammam (Saudi Arabia)  As of March 31, 2008	Pipes, Valves, and Industrial Castings	Building of new production facility for steel castings in Saudi Arabia	¥3.4	Mar. 2009

			Estimated amount of expenditures Total amount of	Schedule
			expenditures	
Location	Industry segment included	Content	(¥ billion)	Commenced
Suzhou (China)	Internal Combustion	Building of new production facility for agricultural	¥1.7	Oct. 2005
	Engine and Machinery	equipment in China		
Chon Buri (Thailand)	Internal Combustion	Building of new production facility for tractors in Thailand	¥6.2	Jul. 2007

Engine and Machinery

Sakai (Osaka) Okajima (Osaka) Tsukuba (Ibaraki)	Internal Combustion  Engine and Machinery	Production facilities for vertical diesel engines to increase production and developing new models	¥7.3	Jan. 2006
Hirakata (Osaka)	Internal Combustion  Engine and Machinery	Restructuring of production system for construction machinery	¥1.6	Jun. 2006

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#### As of March 31, 2007

			Estimated amount of expenditures Total amount of	Schedule
			expenditures	
Location	Industry segment included	Content	(¥ billion)	Commenced
Suzhou (China)	Internal Combustion	Building of new production facility for agricultural equipment in China	¥1.7	Oct. 2005
	Engine and Machinery	equipilient in China		
Sakai (Osaka)	Internal Combustion	Production facilities for vertical diesel engines to	¥7.7	Jan. 2006
Okajima (Osaka)	Engine and Machinery	increase production and developing new models		
Tsukuba (Ibaraki)				
Hirakata (Osaka)	Internal Combustion	Restructuring of production system for construction	¥1.7	Jun. 2006
	Engine and Machinery	machinery		

#### **B.** Business Overview

The Company classifies its products for revenue reporting purposes into the following 4 industry segments: Internal Combustion Engine and Machinery (which includes farm equipment, engines and construction machinery); Pipes, Valves, and Industrial Castings (which includes pipes, valves, and industrial castings); Environmental Engineering (which includes environmental engineering and pumps); and Other.

#### Revenues by Industry Segment

For the year ended March 31, 2009

	Millions o	•	Thousands of U.S. dollars 2009
	¥	%	\$
Internal Combustion Engine and Machinery	754,416	68.1	7,698,123
Pipes, Valves, and Industrial Castings	207,870	18.8	2,121,122
Environmental Engineering	74,390	6.7	759,082
Other	70,806	6.4	722,510
Total	1,107,482	100.0	11,300,837

For the years ended March 31, 2008 and 2007

	Millions of yen			
	2008		2007	
	¥	%	¥	%
Internal Combustion Engine and Machinery	793,654	68.7	746,808	66.3
Pipes, Valves, and Industrial Castings	201,599	17.5	194,224	17.2
Environmental Engineering	70,878	6.1	90,613	8.0
Other	88,443	7.7	95,811	8.5

Total 1,154,574 100.0 1,127,456 100.0

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#### **Operations of Each Segment**

#### Internal Combustion Engine and Machinery

Internal Combustion Engine and Machinery includes farm equipment, engines and construction machinery. Kubota is Japan s leading manufacturer of farm equipment and small engines for agricultural use. This market in Japan is dominated by four major manufacturers. Main products include tractors ranging from 10.5 to 135 horsepower, combine harvesters, rice transplanters, power tillers and reaper binders. The Company also manufactures and sells a line of construction machinery including mini-excavators and wheel loaders as well as engines for various industrial uses. Overseas revenues of this segment accounted for 68.8% of the total revenues of this segment in fiscal 2009.

Domestic sales of farm equipment, engines and construction machinery are made through wholesale-retail dealers, wholesalers and the National Federation of Agricultural Cooperative Associations. Overseas revenues are made through trading companies, local distributors and the Company s overseas subsidiaries and affiliates.

The products in this segment are manufactured at six domestic plants, and the Company has manufacturing subsidiaries in the United States, Germany, China, Thailand, and Indonesia.

#### Pipes, Valves, and Industrial Castings

Pipes, Valves, and Industrial Castings is comprised of various kinds of pipes, valves, and industrial castings. Pipes and Valves consists of ductile iron pipes, spiral welded steel pipes, plastic pipes and fittings, and various valves. Most of these products are sold to municipalities and public utilities for use principally in water supply and sewage systems along with industrial water supply. These products are also used for gas supply, telecommunication and irrigation systems.

Industrial castings include various iron and steel castings. Iron castings encompass rolls for the steel industry, machinery parts, and soil pipes and fittings. Steel castings include heat-resistant steel pipes and products for petrochemical plants, thermal treatment in-core products for ironmaking plants, steel pipe columns for construction, and steel pipe piles to prevent landslides.

Domestic sales of products of this segment are made through trading companies and dealers, or directly made to other companies and local and national governments. Overseas sales are made through trading companies and a subsidiary, or directly made to other companies. Overseas revenues of this segment accounted for 15.3% of the total revenues of this segment in fiscal 2009.

The products in this segment are manufactured at 11 plants in Japan, and the Company has a manufacturing subsidiary in Canada and minority equity interest in an overseas manufacturing company.

#### **Environmental Engineering**

This segment develops and markets environmental control plants, pumps and related engineering. As for water treatment, the Company supplies water and sewage treatment plants, submerged membrane systems and biogas production systems. Regarding solid waste treatment, the Company supplies pulverizing facilities. This segment manufactures and supplies various pumps for waterworks, sewage facilities, irrigation system, rainwater drainage and power supplies.

At present, a large portion of the sales in this segment are made to municipalities focusing on domestic environmental engineering market, which is competitive with many engineering companies. There are two manufacturing plants in Japan and no overseas plants.

#### Other

This segment encompasses all the other businesses that do not belong to the aforementioned three segments. This segment consists of vending machines, electronic-equipped machinery, air-conditioning equipment, septic tanks, condominiums, construction, and other equipment and services.

The products in this segment are manufactured mainly at four plants in Japan, and the Company has a manufacturing subsidiary in Indonesia.

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#### Revenues by Region

		Millions of yen			Thousands of U.S. dollars	
_		2009	2008		2007	2009
Japan	¥	549,189	¥ 572,23	6	¥ 603,502	\$ 5,603,970
Overseas:						
North America		274,151	329,49	5	323,092	2,797,459
Europe		108,742	125,38	8	97,151	1,109,612
Asia		139,069	93,01	4	67,748	1,419,071
Other Areas		36,331	34,44	1	35,963	370,725
Subtotal		558,293	582,33	8	523,954	5,696,867
Total	¥ 1.	,107,482	¥ 1,154,57	4	¥ 1,127,456	\$ 11,300,837

Revenues in Japan in fiscal 2009, 2008, and 2007 amounted to \$549,189 million (\$5,603,970 thousand), \$572,236 million and \$603,502 million, respectively. Revenues in North America in fiscal 2009, 2008, and 2007 amounted to \$274,151 million (\$2,797,459 thousand), \$329,495 million and \$323,092 million, respectively. Revenues in Europe in fiscal 2009, 2008, and 2007 amounted to \$108,742 million (\$1,109,612 thousand), \$125,388 million and \$97,151 million, respectively. Revenues in Asia in fiscal 2009, 2008, and 2007 amounted to \$139,069 million (\$1,419,071 thousand), \$93,014 million and \$67,748 million, respectively. Revenues in Other areas in fiscal 2009, 2008, and 2007 amounted to \$36,331 million (\$370,725 thousand), \$34,441 million and \$35,963 million, respectively.

The segment previously classified as Other Areas was disaggregated into Asia and Other Areas for the fiscal year ended March 31, 2009. Figures for the year ended March 31, 2008 and 2007 have been reclassified to conform to the presentation for the fiscal year ended March 31, 2009.

#### Overseas Activities

The Company s overseas revenues (which represent revenues to unaffiliated customers outside Japan) in fiscal 2009, 2008, and 2007 amounted to \$\frac{4}558,293\$ million (\$\frac{5},696,867\$ thousand), \$\frac{4}582,338\$ million and \$\frac{4}523,954\$ million, respectively. The ratios of such overseas revenues to consolidated revenues in 2009, 2008, and 2007 were 50.4%, 50.4% and 46.5%, respectively. The revenues of the Company s subsidiaries outside Japan in fiscal 2009, 2008, and 2007 amounted to \$\frac{4}519,246\$ million (\$\frac{5},298,429\$ thousand), \$\frac{4}547,197\$ million and \$\frac{4}489,575\$ million, respectively. Its ratio to consolidated revenues in fiscal 2009, 2008, and 2007 were 46.9%, 47.4% and 43.4%, respectively.

The Company has manufacturing subsidiaries in the U.S.A., Canada, Germany, China, Indonesia and Thailand and manufacturing affiliates in China. International sales subsidiaries are located in the U.S.A., Canada, France, the U.K., Germany, Spain, Australia, China and South Korea. In addition, liaison offices are located in Torrance (California: U.S.A.), Flowery Branch (Georgia: U.S.A.), London (England), Argenteuil (France), Dubai (U.A.E.), Beijing (China), Suzhou (China), Bangkok (Thailand), Navanakorn (Thailand), Selangor (Malaysia), Cairo (Egypt), Delhi (India), Singapore (Singapore), and Quezon City (The Philippines).

#### Seasonality of the Company s Businesses

In businesses such as ductile iron pipes, valves, environmental engineering, and pumps, which rely upon national government or municipalities for most of their sales, there is a tendency that sales in the second half of the fiscal year are much larger than those in the first half. Due to the fact that the fiscal years of the Japanese national government and municipalities generally end in March, the execution of public budgets in the second half is usually much larger than in the first half of the fiscal year.

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#### Raw Materials and Source of Supply

The Company purchases raw materials and parts from numerous sources. The major materials purchased are steel scrap, polyvinyl chloride resin, rolled steel coils, non-ferrous metals and alloys and pig iron. Some of the purchase prices of the major materials such as steel scrap fluctuate significantly by supply and demand conditions of the market. Historically, the Company has not had difficulty in obtaining adequate supplies of all of its raw materials requirements.

#### **Marketing Channels**

Domestic sales of farm equipment, engines and construction machinery are made through wholesale-retail dealers, wholesalers and the National Federation of Agricultural Cooperative Associations. Overseas sales of those products are made through trading companies, local distributors and the Company s overseas subsidiaries and affiliates.

A large portion of pipes, valves, environmental control plants, and a portion of industrial castings are sold to public-sector markets in Japan directly by the Company, as well as through dealers.

On the other hand, domestic sales of industrial machinery and certain industrial castings are made to private-sector markets through dealers and trading companies, directly to the end-users or, in the case of vending machines, to manufacturers of beverages or other products sold in vending machines. Overseas sales of those products are made directly by the Company or through trading companies, local distributors and the Company s overseas subsidiaries and an affiliate.

#### Contracts, Licenses, Patents and Manufacturing Processes

The Company enters into various contracts. Some of them, for example, are for technical cooperation with other manufacturers, or for financing from banks. Although these contracts are relatively important to the Company, we are not dependent on any specific contracts.

With respect to licenses or patents, the Company is not dependent on specific licenses or patents. As of March 31, 2009, the Company held 4,642 Japanese patent and 1,065 foreign patent. Although patent rights are important to Kubota, the Company does not consider that the expiration of any single patent or group of related patents would materially affect the conduct of Kubota s business. Kubota grants others licenses to use its technology including its patents, and obtains licenses under patents from third parties for technological assistance on a royalty basis. In fiscal 2009, royalty income and expenses were \mathbb{Y}740 million (\mathbb{S}7,551 thousand) and \mathbb{Y}106 million (\mathbb{S}1,082 thousand), respectively, under such licensing arrangements.

#### Competition

The Company is the leading manufacturer of farm equipment in Japan. There are three other major Japanese manufacturers of farm equipment and engines for agricultural use, all of which offer a complete line of machinery and engines in competition with the Company. In overseas markets, the Company experiences strong competition from Japanese and foreign companies in the sale of farm equipment and engines.

In Japan, there are two other major manufacturers of ductile iron pipes, three other major manufacturers of spiral welded steel pipes and two other major manufacturers of plastic pipes according to internal research. In export markets for ductile iron pipes, the Company faces strong competition from foreign manufacturers. The Company also encounters strong competition from Japanese and foreign companies in all of its product lines.

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#### **Governmental Regulations**

Businesses of the Company tend to be affected by the regulations or restrictions in the countries where the Company or its subsidiaries operate. Those are, for example, regulations concerning emission, safety, noise and vibration, investments, tariffs, anti-monopoly, intellectual property, foreign exchange, and environment.

The followings are some of the regulations which have important influences on the Company s business.

#### 1) Emissions Regulations for Off-road Diesel Engines

In 1995, the California Air Resources Board in the United States enforced an emissions regulation for off-road engines (below 19 kW in power) for the first time in the world. The Company complied with this standard in the early stage and moved ahead of other competitors toward compliance with emissions regulations that were later enacted in several other countries. Subsequently, the Environmental Protection Agency, or EPA, in the United States introduced Tier 1 standards in 1994, which were phased in for engines at and above 37kW in power between 1996 and 2000. In 1998, EPA additionally adopted Tier 1 standards for engines below 37kW, which were phased in between 1999 and 2000, and more stringent Tier 2 and Tier 3 standards. Tier 2 standards were phased in between 2001 and 2006 for all engine sizes, and Tier 3 standards for engines between 37 and 560 kW were phased in between 2008. More Stringent Tier 4 took effect beginning in 2008 and will be phased through 2015.

In Japan, the Ministry of Land, Infrastructure, Transport and Tourism (the Ministry) launched the Stage 1 low emission construction machineries designation scheme in 1991 and decided to use low emission construction machinery in the Ministry s directly controlled projects starting in 1996. Stage 2 standard was announced in 1997, and the Ministry began to accept applications for designations under Stage 2 standard from 2001. In 2003, a similar regulation began to apply to onroad special motor vehicles driven by diesel fuel such as agricultural and construction machinery. This 2003 regulation was set to be equivalent with the Tier 2 regulation of EPA s. Later in 2006, the regulation for diesel special motor vehicles was tightened to the level of the second phase (equivalent with EPA Tier 3). In April 2006, the Act for the Regulations, etc. of Exhaust Gas from Off-road Special Motor Vehicles (Off-road Act of Japan), intended for motor vehicles that do not run on public roads such as construction machinery, went into effect, which was timed to coincide with the announcement of the Stage 3 of the low emission construction machinery designation scheme. Consequently, the scope of application of this regulation broadened.

In Europe, Stage 1 emission of gaseous and particulate pollutants from internal combustion engines to be installed in non-road mobile machinery were put into effect under EU Directive 97/68/EC in 1999. The more stringent Stage 2 and Stage 3 standards were applied in 2001 and 2006, respectively.

Kubota has completed the development of the engines that satisfy the current regulations in Japan, the United States and Europe, and the Company's research and development for new engines equipped with new technology is under way to cope with future Tier 4 regulations.

#### 2) Safety Regulations

There are a variety of regulations concerning safety, and every country or region has its own regulations. ROPS (rollover protective structures) and TOPS (Tip-Over Protection Structures), which are designed to protect operators of tractor and construction machinery from injuries caused by vehicle overturns or rollovers, are required to have the necessary specified bearing capacity based on the type of the machine installed and the deflection-related performance requirements. FOPS (falling object protective structures), which are designed to protect equipment operators from injuries caused by objects falling from above, are required to comply with specified strength requirements specified based on how they are actually used. Those regulations differ in measurement methods or criteria, and major ones in the world are Japanese Industrial Standards (JIS), European Norm (EN), and Occupational Safety and Health Administration (OSHA). In particular, the EN on safety regulations is compulsory.

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#### 3) Regulations on Noise and Vibration

In Europe, the Directive 86/662/EEC, which specifies the noise control standards for non-road equipment such as hydraulic shovels, excavation drills, bulldozers, loaders, and excavation loaders, became effective in December 1986. The Directive was revised in June 1995 into 95/27EC, which became effective in 1997. The Noise Emissions in the Environment by Equipment for Use Outdoors Directive, 2000/14/EC, became effective in January 2002 replacing 95/27/EC. The Directive 2000/14/EC regulates noise emitted to surrounding areas from 57 types of equipment for use in outdoors, such as lawn mowers and construction equipment. Manufacturers are obliged to demonstrate that their products generate noise within the specified range of noise and comply with the requirements of such Directive by attaching a label (guaranteed noise label) before shipping those products to the market (they are also required to attach the CE mark). The noise level regulations in the primary stage were applied during the period from January 3, 2002 to January 2, 2006. The noise value limit was further reduced in January 3, 2006 by the more stringent regulation 2005/88/EC.

In Japan, the Regulations on Designation of Low-noise and Low-vibration Construction Machinery were announced in October 1997 to mitigate noise and vibration from construction work, protect the living environment around the work site, and ensure smooth implementation of construction work. These regulations stipulate the designations of low-noise construction machines and low-vibration construction machines to promote diffusion of environmentally-friendly construction machines. Construction machines that satisfy the noise and emission requirements specified by these regulations are allowed to attach the low-noise construction equipment label. The Company s mini backhoes of not more than 55 hp, which are required to comply with the noise limit of 99 dB in order to qualify for the level, are all qualified to attach the low-noise construction equipment label. Although compliance with the Regulations is voluntary, there are cases where the use of noncompliant machines is not permitted at work sites for projects under direct management of the Ministry of Land, Infrastructure, Transport and Tourism.

#### 4) Regulation on Hazardous Chemical Substances

In Europe, the Registration, Evaluation, Authorisation and Restriction of Chemicals (EC No 1907/2006), or (REACH), entered into force in June 2007. REACH covers a single chemical substance and its compounds as well as those in preparations and in articles. EU manufacturers and importers must gather information on safety assessment, including properties and uses of substances, and register it with the European Chemicals Agency. Also, manufacturers, importers, and users of products containing chemical substances are, in the supply chain, obliged to communicate information on chemical substances that are suspected to be hazardous to humans or the environment. In the future, if the results of the safety assessment by EU authorities require measures such as authorization or restriction of chemical substances, these substances may be required to be replaced by other substances.

The Company will study the REACH regulations that are being gradually introduced, and will continue to take measures to properly manage chemical substances.

#### C. Organization Structure

As of March 31, 2009, the Kubota Corporation group consists of Kubota Corporation, 111 subsidiaries and 23 affiliates. Kubota Corporation plays a leading role in the group. The Company's significant subsidiaries are as follows:

Country of Incorporation or Residence	Name	Percentage ownership (%)
Japan	Kubota Construction Co., Ltd.	100.0
	Kubota Credit Co., Ltd.	69.4
	Kubota Environmental Service Co., Ltd.	100.0
	Kubota-C.I. Co., Ltd.	70.0
U.S.A.	Kubota Tractor Corporation	90.0
	Kubota Credit Corporation, U.S.A.	100.0
	Kubota Manufacturing of America Corporation	100.0

	Kubota Engine America Corporation	90.0
Canada	Kubota Metal Corporation	100.0
Germany	Kubota Baumaschinen GmbH	100.0
France	Kubota Europe S.A.S.	73.8

#### D. Property, Plant and Equipment

The following table sets forth information with respect to Kubota s principal manufacturing facilities:

Location	Land area (Square meters)		Floor space (Square meters)		Principal products			
	Owned	Leased	Owned	Leased				
<u>Japan</u>								
Amagasaki (Hyogo)	379,564	35,385	147,948	114	Ductile iron pipes, Rolls for steel mills			
Funabashi (Chiba)	559,372	21,340	146,145	1,124	Ductile iron pipes, Spiral welded steel pipes			
Okajima (Osaka)	88,393	825	56,901		Cast iron products			
Sakai (Osaka)	412,972	11,616	129,985	32,111	Farm equipment, Diesel engines			
Utsunomiya (Tochigi)	145,598		69,997		Farm equipment			
Tsukuba (Ibaraki)	334,518	30,118	152,080	22,840	Farm equipment, Diesel engines			
Sakai (Osaka)	159,956		49,106	2,545	Diesel engines			
Hirakata (Osaka)	306,102		143,914	12,497	Construction machinery, Cast steel products, Pumps, Valves			
Konan (Shiga)	177,556		51,606		Septic tanks			
Yao (Osaka)	38,102		27,469		Electronic machinery, Pulverizing equipment			
Ryugasaki (Ibaraki)	84,795		31,108		Vending machines			
<u>U.S.A.</u>								
Jackson (Georgia)	611,000		57,282		Lawn and garden tractors			
Jefferson (Georgia)	356,000		37,400		Implements for tractors			

The Company considers its principal manufacturing facilities to be well maintained and suitable for the purpose for which they are employed and believes that its plant capacity is adequate for its current and near-term needs.

In addition, the Company owns 2,518,517 square meters of land (314,612 square meters of floor space) in Japan, used for the head office, branches, business offices and research facilities, and leases 2,605 square meters of land (123,717 square meters of floor space) used for sales offices, warehousing, employee housing and other purposes.

The Company plans its capital expenditures considering future business demand and cash flows. As of March 2009, the Company has planned to invest approximately \(\frac{\pmax}\)35.5 billion (\(\frac{\pmax}\)362 million) in the fiscal year ending March 31, 2010. The Company intends to fund the investment basically through cash obtained by operating activities, and to also utilize available borrowings from financial institutions. The Company s commitments for capital expenditures are not material.

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Principal plans for new construction, expansion, reforming, and disposition as of March 31, 2009 are as follows:

#### New Construction

			Estimated amount of expenditures (Billions of yen)			Schedule	
Location	Industry segment included	Content	Total amount Amount of already expenditures paid		Commenced	To be completed	
Chachoengsao (Thailand)	Internal Combustion Engine and Machinery	Building of new  production facility for casting parts of tractors and engines in Thailand	¥ 6.6	•	0.2	May 2008	Jun. 2010
Dammam (Saudi Arabia)	Pipes, Valves, and Industrial Castings	Building of new production facility for steel castings in Saudi Arabia	¥ 3.4			Mar. 2009	Sep. 2010

#### Expansion

No material expansion is planned.

#### Reforming

No material reforming is planned.

#### Disposition

No material disposition is planned.

#### **Item 4A. Unresolved Staff Comments**

The Company is a large accelerated filer as defined in Rule 12b-2 under the Securities Exchange Act of 1934, as amended. There are no unresolved comments provided by the staff of the Securities and Exchange Commission regarding the Company s periodic reports under the Securities Exchange Act of 1934, as amended, as of the date of the filing of this Form 20-F with the Commission.

#### **Item 5. Operating and Financial Review and Prospects**

#### A. Operating Results

Overview

#### Organization

The Company is one of Japan s leading manufacturers of a comprehensive range of machinery and products including farm equipment, pipes for water supply and sewage systems, environmental control plants, and industrial castings. The Company also provides credit services, which primarily finance sales of equipment by dealers, for the purpose of enhancing sales of equipment to individual customers.

The Company s business segments consist of Internal Combustion Engine and Machinery , Pipes, Valves, and Industrial Castings , Environmental Engineering and Other .

The Company generates revenues and cash primarily from the sales of products to dealers, affiliated companies and trading companies or direct sales of products to end users.

For more than a century since its founding, the Company has continued to help improve people squality of life and the development of society through its products and services. Currently, the Company is focusing on prioritizing the allocation of its resources, emphasizing agility in its operations, and strengthening consolidated operations. Through these measures, the Company intends to improve its ability to respond with flexibility to the changing times, to achieve high enterprise value.

#### **Business environment**

(Japan: The domestic market)

According to report of JFMMA (Japan Farm Machinery Manufacturer s Association), the shipment amount of agricultural machinery in 2008 for the domestic market increased by 1.7% from the prior year. However, this slight rebound was mainly due to increases in product prices by major manufacturers of agricultural machinery and the true picture of market was sluggish.

Budgets for public works projects have been gradually decreasing due to the growing budget deficits in the Japanese national and local governments. For example, the budget of the Japanese Government for the water supply decreased by 6.1% and budget for the sewage system also decreased by 5.2% from the prior year.

#### (North America)

U.S. Economy entered into a serious recession from the latter half of 2008 and demand for tractors and construction machinery was adversely affected by stagnation in the housing market, worsening sub-prime loan problem and shockwaves from the Lehman Brothers collapse. According to a 2008 report by AEM (Association of Equipment Manufacturers), industry retail sales units of tractors under 40hp (horse power) decreased by 14.6% and industry retail sales units of tractors from 40 to 100hp decreased by 13.1% from the prior year.

In Canada, demand for agricultural machinery continued to grow and demand for construction machinery was steady. As for tractors, industry retail sales units of tractors in Canada in 2008 increased 20.4% from the prior year according to the AEM report.

#### (Europe)

The economy in Europe entered a recessionary phase in 2008, which was changed from a favorable economy in recent years. The growth rate of the GDP of 27 countries of the European Union was 0.9%, a decrease from 2.9% in the prior year.

Demand for construction machinery, which was said to have much sensitivity for economic condition, decreased substantially. Markets of most industrial machinery entered into inventory adjustment phases and demand for engines for industrial use also decreased. Demand for small sized tractors and mowers, which were mainly used by professional mowing companies and governments, was relatively stable in Europe.

(Asia outside Japan)

The Company believes that development of economy and industrialization as well as an increase in farmers—income in a country are important factors for the progress of agricultural mechanization. GDP per capita in Thailand exceeded US\$3,000 for the first time several years ago, and demand for agricultural machinery has been rapidly increasing since then due to economic development and out migration of the population from the agriculture sector to other industrial sectors.

In China, government subsidies to enhance agricultural mechanization are increasing each year. As for rice farming, the Chinese government establishes target ratios of agricultural mechanization, and these policies is helping to grow demand for agricultural machinery over the long term.

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(The fiscal year ended March 31, 2009 compared with the fiscal year ended March 31, 2008)

#### Revenues

For the year ended March 31, 2009, revenues of the Company decreased ¥47.1 billion (4.1%), to ¥1,107.5 billion (\$11,301 million), from the prior year.

In the domestic market, revenues decreased \(\frac{\text{\$\frac{2}}}{23.0}\) billion (4.0%), to \(\frac{\text{\$\frac{5}}}{49.2}\) billion from the prior year. Revenues in Internal Combustion Engine and Machinery decreased due to depressed sales of farm equipment and engines resulting from stagnant market conditions and substantially lower sales of construction machinery due to demand shrinkage accompanied by economic slowdown. Revenues in Pipes, Valves, and Industrial Castings increased due to a substantial increase in sales of ductile iron pipes and spiral welded steel pipes, while sales of industrial castings decreased. Revenues in Environmental Engineering increased due mainly to increased sales of water and sewage engineering products. Revenues in Other decreased mainly due to a decrease in sales of vending machines and construction.

Revenues in overseas markets decreased ¥24.0 billion (4.1%), to ¥558.3 billion from the prior year. In Internal Combustion Engine and Machinery, sales of combine harvesters and rice transplanters increased favorably, however, sales of engines decreased substantially and sales of tractors decreased slightly. In addition, sales of construction machinery significantly decreased in North American and European markets. Revenues in Pipes, Valves, and Industrial Castings increased due to increased sales of ductile iron pipes, while sales of industrial castings decreased. Revenues in Environmental Engineering decreased, however, revenues in Other increased. The ratio of overseas revenues to consolidated revenues was 50.4%, the same as the prior year.

The Company estimates that the unfavorable impact of foreign currency fluctuations on the Company s overseas revenues for the year under review was approximately ¥65.1 billion. The average rates of yen against the U.S. dollar were ¥103 and ¥118 in 2008 and 2007, respectively, and the average rates of yen against the Euro were ¥152 and ¥161 in 2008 and 2007, respectively. These currency fluctuations mainly influence revenues in the Internal Combustion Engine and Machinery segment, as these products account for most of the overseas revenues.

#### Revenues by Industry Segment

#### 1) Internal Combustion Engine and Machinery

Revenues in Internal Combustion Engine and Machinery were ¥754.4 billion (\$7,698 million), 4.9% lower than the prior year, comprising 68.1% of consolidated revenues. Domestic revenues decreased 5.3%, to ¥235.2 billion (\$2,400 million), and overseas revenues decreased 4.8%, to ¥519.3 billion (\$5,299 million). This segment comprises farm equipment, engines and construction machinery.

In the domestic market, sales of farm equipment and engines decreased ¥39.1 billion (1.8%) from the prior year, and sales of construction machinery decreased ¥9.2 billion (31.3%) from the prior year. The operating environment continued to be challenging due to stagnant demand for farm equipment resulting from the economic slowdown, the price hikes of agricultural materials and a decrease in construction investment. In these circumstances, the Company actively introduced new products and implemented promotional sales activity, and sales of combine harvesters and rice transplanters increased. However, sales of tractors and engine decreased, and construction machinery sales decreased substantially.

In overseas markets, sales of farm equipment and engines decreased \(\frac{\pmath{\frac{4}}}{1.9}\) billion (0.4%) from the prior year. Sales of tractors decreased slightly. In Asia outside Japan, sales of tractors in Thailand sustained a sharp increase, and sales in Europe also increased steadily due to the launching of new products. However, sales of tractors in North America decreased substantially due to a stagnation of the markets and appreciation of the yen. Sales of engines decreased due to inventory adjustment by European and North American clients. On the other hand, sales of combine harvesters and rice transplanters increased sharply in China. Sales of construction machinery decreased substantially by \(\frac{\pmath{24}}{24.2}\) billion (27.8%) from the prior year due to the rapid economic slowdown in Europe.

Foreign currency fluctuations had significant influence on revenues of this segment. The unfavorable impact of these foreign currency fluctuations on the Company s revenues is mostly related to this segment.

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#### 2) Pipes, Valves, and Industrial Castings

Revenues in Pipes, Valves, and Industrial Castings increased 3.1%, to ¥207.9 billion (\$2,121 million) from the prior year, comprising 18.8% of consolidated revenues. Domestic revenues increased 2.9%, to ¥176.1 billion (\$1,797 million), and overseas revenues increased 4.2%, to ¥31.8 billion (\$324 million). This segment comprises pipes, valves and industrial castings.

In the domestic market, sales of Pipes and Valves increased ¥8.2 billion (5.7%) and Industrial Castings decreased ¥3.2 billion (12.4%) from the prior year. Sales of ductile iron pipes and spiral welded steel pipes increased largely due to price increases. However, sales of plastic pipes decreased due to declining demand. Sales of industrial castings decreased due to decreased sales of tunnel-support materials (ductile tunnel segments).

In overseas markets, sales of Pipes and Valves increased ¥4.7 billion (68.3%) and Industrial Castings decreased ¥3.4 billion (14.6%) from the prior year sales of industrial castings decreased affected by the slowdown in capital expenditures in private sector. On the other hand, export sales of ductile iron pipes to the Middle East favorably increased and compensated for decreased sales of industrial castings.

#### 3) Environmental Engineering

Revenues in Environmental Engineering increased 5.0%, to \$74.4 billion (\$759 million) from the prior year, comprising 6.7% of consolidated revenues. Domestic revenues increased 6.1%, to \$68.9 billion (\$759 million), and overseas revenues decreased 7.4%, to \$5.5 billion (\$56 million). This segment consists of environmental control plants and pumps.

In the domestic market, operating conditions remained challenging during the fiscal year under review. However, due to step-up sales efforts, sales of water and sewage engineering products increased smoothly and sales of the waste engineering products and pumps also increased steadily. In overseas markets, sales of pumps increased steadily while sales of submerged membrane systems decreased substantially from the prior year.

#### 4) Other

Revenues in Other decreased 19.9%, to ¥70.8 billion (\$722 million) from the prior year, comprising 6.4% of consolidated revenues. Domestic revenues decreased 21.4%, to ¥69.1 billion (\$705 million), and overseas revenues increased 237.5%, to ¥1.7 billion (\$17 million). This segment comprises vending machines, electronic equipped machinery, air-conditioning equipment, construction, septic tanks and other business.

Sales of vending machine decreased substantially in this segment due to the decreased demand for cigarette-vending machines with the age-identification function, for which the temporary demand was very high in the prior year. Sales of construction and electronic equipped machinery also decreased. In addition, sales of condominiums were absent in this fiscal year because some shares of the subsidiary which conducted condominium business were sold and the subsidiary changed into an affiliated company in the prior year. As a result, revenues in Other largely decreased.

For reference, segment information of the Company is presented in accordance with accounting principles generally accepted in Japan, which differs in certain respects from U.S. GAAP.

Current Japanese GAAP adopts an industry approach which is similar to past Statement of Financial Accounting Standards (SFAS) No. 14
Financial Reporting for Segments of a Business Enterprise . The industry approach is based on conditions such as the nature of products, production method and similarity of market. On the other hand, current SFAS No. 131 Disclosures about Segments of an Enterprise and Related Information adopts a management approach. The management approach is based on the way that management organizes the segments within the enterprise for making operating decisions and assessing performance.

#### Cost of Revenues, SG&A Expenses, and Loss from Disposal and Impairment of Business and Fixed Assets

The cost of revenues decreased 1.7% from the prior year, to ¥810.2 billion (\$8,268 million). The cost of revenues as a ratio to consolidated revenues increased 1.7 percentage points, to 73.1%. The increase in the ratio was attributable to sharply rising material costs, including those for scrap iron and synthetic resin. The Company estimates that it was negatively impacted by approximately ¥16.0 billion (\$163 million) from such sharply rising material costs consisting of approximately ¥11.0 billion (\$112 million) in Internal Combustion Engine and Machinery from the increase in prices of thin and thick steel sheets, castings and resin parts and approximately ¥5.0 billion in Pipes, Valves, and Industrial Castings from the increase in prices of scrap iron, synthetic resin.

Selling, general, and administrative (SG&A) expense was ¥193.4 billion (\$1,974 million), the same level as the prior year. However, the ratio of SG&A expenses to revenues increased 0.8 percentage point, to 17.5% due to lower revenues of the fiscal year under review.

Loss from disposal and impairment of businesses and fixed assets increased \(\xi\)0.3 billion (\\$3 million) from the prior year, to \(\xi\)1.0 billion (\\$10.4 million).

#### Operating Income

Operating income decreased ¥34.1 billion (24.9%), to ¥102.8 billion (\$1,049 million), from the prior year. Operating income in Internal Combustion Engine and Machinery decreased largely due to decreased demand, appreciation of the yen and price hikes for raw materials. Decreases in Operating income in Pipes, Valves, and Industrial Castings resulted from recorded surcharge related to the Anti-Monopoly Law corresponding to ductile iron pipe business. Operating loss in Environmental Engineering shrank, while operating income in Other decreased due to decreased sales of vending machines.

Operating income or loss in each industry segment (before the elimination of intersegment profits and corporate expenses) was as follows: Internal Combustion Engine and Machinery, operating income of \(\xi\)103.8 billion (\\$1,059 million), a 21.9% decrease; Pipes, Valves, and Industrial Castings, operating income of \(\xi\)11.3 billion (\\$115 million), a 25.7% decrease; Environmental Engineering, operating loss of \(\xi\)1.1 billion (\\$11 million), as compared to an operating loss of \(\xi\)5.0 billion in the prior year; and Other, operating income of \(\xi\)2.7 billion (\\$28 million), a 68.3% decrease.

#### Other Expenses

Other expenses, net, was ¥19.6 billion (\$200 million), an increase of ¥5.3 billion from the prior year. This increase was mainly due to increases in foreign exchange losses and valuation losses on other investments. The Company recorded a foreign exchange loss-net of ¥11.5 billion (\$117 million), increased by ¥2.5 billion compared with the prior year. Foreign exchange gains or losses mainly arises from the revaluation of foreign currency-denominated assets such as trade notes and receivables at the balance sheet date; the difference between carrying value and settlement value of foreign currency-denominated assets; and valuation on foreign exchange forward contracts and options. The large amount of foreign exchange losses resulted mainly from the revaluation of foreign currency-denominated assets such as trade notes and receivables due to the yen appreciation against major currencies during the fiscal year under review. U.S. dollar, Euro and Baht-denominated assets accounted for a large portion of foreign exchange losses. The valuation losses on other investment, which increased ¥1.9 billion, to ¥8.6 billion(\$88 million), were caused by a stock market declines in Japan and mainly related to the shares of Mitsubishi UFJ Financial Group and that of Tsukishima Kikai Co., Ltd.

# Income from Continuing Operations before Income Taxes, Minority Interests in Earnings of Subsidiaries, and Equity in Net Income of Affiliated Companies

Income from continuing operations before income taxes, minority interests in earnings of subsidiaries, and equity in net income of affiliated companies was ¥83.3 billion (\$850 million), a decrease of ¥39.3 billion from the prior year.

This decrease was due to a decrease in operating income and an increase in other expenses resulting from increases in foreign exchange loss and valuation losses on other investments.

#### Income Taxes, Minority Interests in Earnings of Subsidiaries, and Equity in Net Income of Affiliated Companies

Income taxes decreased 40.2% from the prior year, to ¥28.7 billion (\$293 million). The effective tax rate was 34.5%. The decrease in tax rate was mainly due to the effect of reversing part of the deferred tax liabilities because of a tax law revision related to the taxation of dividends from overseas subsidiaries.

Minority interests in earnings of subsidiaries was \$6.7 billion (\$68 million), and equity in net income of affiliated companies was \$0.2 billion (\$2 million) at the same level of the prior year, respectively.

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#### **Income from Continuing Operations**

Income from continuing operations decreased 29.1% from the prior year, to ¥48.1 billion (\$491 million).

#### Income (Loss) from Discontinued Operations, Net of Taxes

There was no income from discontinued operations, net of taxes, because of the completion of the liquidation proceedings of industrial waste disposal operation in the prior year.

#### Net Income

Due to the factors described above, net income decreased 29.3% from the prior year, to ¥48.1 billion (\$491 million). Return on shareholders equity decreased 2.6 percentage points, to 7.8%, from the prior year.

#### Income per ADS

Basic net income per ADS (five common shares) was ¥188 (\$1.92), as compared to ¥264 in the prior year.

#### **Dividends**

The Company paid ¥35 per ADS as year-end cash dividends. Accordingly, including the interim dividend of ¥35 per ADS paid by the Company, the total dividends for the year ended March 31, 2009 were ¥70 per ADS, which was the as same as the prior year.

The Company s basic policy for the return of profit to shareholders is to maintain stable dividends or to provide increased dividends combined with share buy-backs and the cancellation of treasury stock. For reference, the Company purchased 8.40 million shares outstanding (¥5.3 billion, \$54 million) during the year under review.

#### Comprehensive loss

Comprehensive loss was ¥45.3 billion (\$462 million), ¥58.3 billion lower than the prior year. This decrease was mainly due to increase in negative effect of foreign currency translation adjustments resulting from the appreciation of the yen.

(The fiscal year ended March 31, 2008 compared with the fiscal year ended March 31, 2007)

#### Revenues

For the year ended March 31, 2008, revenues of the Company increased ¥27.1 billion (2.4%), to ¥1,154.6 billion, from the prior year.

In the domestic market, revenues decreased ¥31.3 billion (5.2%), to ¥572.2 billion, from the prior year. Revenues in Internal Combustion Engine & Machinery decreased due to lower sales of farm equipment and construction machinery which were affected by stagnant market conditions. Revenues in Pipes, Valves, and Industrial Castings increased due to a large increase in sales of industrial castings, while sales of ductile iron pipes and plastic pipes remained at the same level as in the prior year. Revenues in Environmental Engineering decreased, as they were adversely affected by the contraction of a part of operations. Revenues in Other decreased due to drops in sales of condominiums and construction, while sales of vending machines expanded.

Revenues in overseas markets increased ¥58.4 billion (11.1%), to ¥582.3 billion, from the prior year. In North America, sales of construction machinery and engines decreased in adverse market conditions, while sales of tractors remained at almost the same level as in the prior year. On the other hand, other revenues including finance income increased largely. In Europe, sales of tractors, construction machinery, and engines all increased by large margins. In Asia outside Japan, sales of tractors continued to increase favorably in Thailand. As a result, the ratio of overseas revenues to consolidated revenues rose 3.9 percentage points, to 50.4% compared with the prior year, and overseas revenues exceeded domestic revenues for the first time ever.

The Company estimates that favorable impact of foreign currency fluctuation on the Company s overseas revenues for the year under review was approximately ¥30.2 billion. The Company recognizes that the average rates of yen against the U.S. dollar were ¥118 and ¥116 in 2007 and

2006, respectively, and the average rates of yen against the Euro were \$161 and \$146 in 2007 and 2006, respectively. These currency fluctuations mainly influence revenues in the Internal Combustion Engine and Machinery segment.

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#### Revenues by Industry Segment

#### 1) Internal Combustion Engine and Machinery

Revenues in Internal Combustion Engine and Machinery were ¥793.7 billion, 6.3% higher than in the prior year, and comprising 68.7% of consolidated revenues. Domestic revenues decreased 3.9%, to ¥248.3 billion, and overseas revenues increased 11.6%, to ¥545.3 billion. This segment comprises farm equipment, engines, and construction machinery.

Domestic sales of farm equipment and engines decreased ¥9.3 billion (4.1%) from the prior year owing to a weak performance in the farm equipment business. The domestic farm equipment market continued to be lackluster during the fiscal year under review and experienced a substantial decline in demand. The Company was able to maintain sales in its core tractor business at approximately the same level as in the prior year, in part through the introduction of new models, but sales of combines and other farm equipment declined. On the other hand, sales of engines, mainly to manufacturers of construction and industrial machinery, showed steady expansion. Domestic sales of construction machinery decreased ¥0.6 billion (2.1%) from the prior year. Demand for construction machinery was stagnant because of the adverse impact of the partial revision of Japan s building standards law, and the Company s revenues generated in this field declined slightly.

In overseas markets, sales of farm equipment and engines increased ¥43.2 billion (10.4%) and sales of construction machinery increased ¥13.6 billion (18.5%) from the prior year. Sales of both tractors and construction machinery recorded large increases. Also, sales of engines showed steady expansion. However, farm equipment, such as combine harvesters and rice transplanters, posted a decline from the prior year because of a drop in sales in China following strong sales in the prior year.

#### 2) Pipes, Valves, and Industrial Castings

Revenues in Pipes, Valves, and Industrial Castings increased 3.8%, to \(\xi\)201.6 billion, from the prior year, and comprising 17.5% of consolidated revenues. Domestic revenues increased 4.7%, to \(\xi\)171.0 billion, and overseas revenues decreased 0.8%, to \(\xi\)30.6 billion. This segment comprises pipes, valves, and industrial castings.

In the domestic market, sales of pipes and valves increased \(\frac{\pmath{\text{\text{4}}}}{1.5}\) billion (1.0%) and sales of industrial castings increased \(\frac{\pmath{\text{\text{\text{\text{\text{e}}}}}}{1.5}\) billion (30.8%) from the prior year. Demand for ductile iron pipes and plastic pipes, which are this segment score products, was weak, but by increasing prices and adopting other measures, the Company was able to secure pipe sales at about the same level as in the prior year. On the other hand, sales of industrial castings showed favorable expansion over the prior year because of recovery in demand for tunnel-support materials (ductile tunnel segments) and the strong performance of reformer and cracking tubes for chemical plants.

In overseas markets, sales of pipes and valves decreased ¥4.9 billion (41.7%) and sales of industrial castings increased ¥4.7 billion (24.8%) from the prior year. Although sales of ductile iron pipes experienced a substantial decline, overall sales were about the same as in the prior year because of increases in sales of reformer and cracking tubes.

#### 3) Environmental Engineering

Revenues in Environmental Engineering decreased 21.8%, to ¥70.9 billion, from the prior year, and comprising 6.1% of consolidated revenues. Domestic revenues decreased 24.9%, to ¥64.9 billion, and overseas revenues increased 43.6%, to ¥5.9 billion. This segment consists of environmental control plants and pumps.

Environmental Engineering again confronted challenging operating conditions during the fiscal year under review as a result of the shrinkage in public-sector demand and declining sales prices. In addition, orders declined because of the Company s business contraction of the waste incinerating plant business and the public-sector recycling plant business and the suspension of a designated pre-approved supplier. As a consequence, revenues of this segment posted a marked decline.

#### 4) Other

Revenues in Other decreased 7.7%, to ¥88.4 billion, from the prior year, and comprising 7.7% of consolidated revenues. Domestic revenues decreased 7.7%, to ¥87.9 billion, and overseas revenues increased 2.2%, to ¥0.5 billion. This segment comprises vending machines, electronic-equipped machinery, air-conditioning equipment, construction, septic tanks, condominiums, and other businesses.

Following the sale of a portion of the shares of subsidiary Kubota Maison, the Company ceased the reporting of revenues from its condominium development and sales business in the second half of the fiscal year under review; such revenues decreased \( \frac{\pmathbf{4}}{6.2} \) billion. Among other businesses in this segment, sales of vending machines rose because of the introduction of adult identification cards for cigarette vending machines, but revenues from construction, air-conditioning equipment, and septic tanks declined.

For reference, segment information of the Company is presented in accordance with accounting principles generally accepted in Japan, which differs in certain respects from U.S. GAAP.

Current Japanese GAAP adopts an industry approach which is similar to past Statement of Financial Accounting Standards (SFAS) No. 14

Financial Reporting for Segments of a Business Enterprise . The industry approach is based on conditions such as the kind nature of products, production method and similarity of market. On the other hand, current SFAS No. 131 Disclosures about Segments of an Enterprise and Related Information adopts a management approach. The management approach is based on the way that management organizes the segments within the enterprise for making operating decisions and assessing performance.

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### Cost of Revenues, SG&A Expenses, and Loss from Disposal and Impairment of Business and Fixed Assets

The cost of revenues increased 3.7% from the prior year, to ¥824.1 billion. The cost of revenues as a ratio to consolidated revenues increased 0.9 percentage point, to 71.4%. The increase in the ratio was attributable to sharply rising material costs, including those for scrap iron and synthetic resin. The Company estimates that it was negatively impacted by approximately ¥12.0 billion from such sharply rising material costs consisting of approximately ¥3.0 billion in Internal Combustion Engine and Machinery from the increase in prices of thin and thick steel sheets, castings and resin parts and approximately ¥9.0 billion in Pipes, Valves, and Industrial Castings from the increase in prices of scrap iron, synthetic resin and various nonferrous metals. Depreciation increased ¥5.0 billion from the prior year, to ¥30.1 billion, mainly due to the increase of production capacities of Internal Combustion Engine and Machinery.

Selling, general, and administrative (SG&A) expenses decreased 3.2% from the prior year, to ¥192.9 billion. The ratio of SG&A expenses to revenues decreased 1.0 percentage point, to 16.7%. This decrease was mainly due to the decreased level of asbestos-related expenses, which amounted to ¥1.1 billion compared with ¥4.0 billion in the prior year.

Loss from disposal and impairment of businesses and fixed assets decreased 78.1% from the prior year, to ¥0.7 billion, due to the absence of a restructuring expense of construction businesses recorded in the prior year.

### Operating Income

Operating income increased ¥6.5 billion (5.0%), to ¥136.9 billion, from the prior year, the highest level in the Company s history. By segment, operating income in Internal Combustion Engine and Machinery expanded due to the increase in revenues and the positive effect of a weaker yen, which were partially offset by price increases of raw materials and an increase in depreciation expenses. Operating income in Pipes, Valves, and Industrial Castings decreased, owing to a sharp price hike of raw materials. Environmental Engineering continued to have an operating loss due to decrease in sales and declining profit margins from intensifying competition. Operating income in Other rose mainly due to increased sales of vending machines.

Operating income or loss in each industry segment (before the elimination of intersegment profits and corporate expenses) was as follows: Internal Combustion Engine and Machinery, operating income of ¥133.0 billion, a 6.5% increase; Pipes, Valves, and Industrial Castings, operating income of ¥15.2 billion, a 30.8% decrease; Environmental Engineering, operating loss of ¥5.0 billion, as compared to an operating loss of ¥5.6 billion; and Other, operating income of ¥8.6 billion, a 20.2% increase.

### Other Income (Expenses)

Other expenses, net, was ¥14.3 billion, as compared to ¥1.2 billion of other income in the prior year. This substantial decrease was mainly due to increases in the foreign exchange loss and valuation losses on other investments. The Company recorded foreign exchange loss-net of ¥9.0 billion. Foreign exchange loss-net relates primarily to the settlement of trade accounts and the valuation on foreign currency denominated assets such as trade notes and receivables. In order to hedge the risks of changes in foreign currency exchanges rates, the Company utilizes foreign exchange forward contracts and foreign currency option contracts. The Company partly reduced foreign exchange risk, but could not offset the risk completely. The valuation losses on other investment, which amounted to ¥6.7 billion, were caused by a stock market slump in Japan and mainly recorded on the shares of Mitsubishi UFJ Financial Group and that of Hankyu Hanshin Holdings, Inc. However, these losses were partly offset by an increase in interest and dividend income.

Income from Continuing Operations before Income Taxes, Minority Interests in Earnings of Subsidiaries, and Equity in Net Income of Affiliated Companies

Income from continuing operations before income taxes, minority interests in earnings of subsidiaries, and equity in net income of affiliated companies was ¥122.6 billion, a decrease of ¥9.0 billion from the prior year.

### Income Taxes, Minority Interests in Earnings of Subsidiaries, and Equity in Net Income of Affiliated Companies

Income taxes decreased 1.9% from the prior year, to ¥48.0 billion. The effective tax rate was 39.2%.

Minority interests in earnings of subsidiaries increased ¥0.6 billion, to ¥6.8 billion, which resulted from the favorable operating performances of overseas subsidiaries. Equity in net income of affiliated companies decreased ¥1.3 billion from the prior year, to ¥0.1 billion, mainly due to a deterioration of the financial results of a house-related affiliated company, Kubota Matsushitadenko Exterior Works Ltd., which was affected by the adverse impact of the partial revision of Japan s building standards law.

### **Income from Continuing Operations**

Income from continuing operations decreased 12.7% from the prior year, to ¥67.8 billion.

#### Income (Loss) from Discontinued Operations, Net of Taxes

Income from discontinued operations, net of taxes, was \(\pmu 0.2\) billion in the year under review, compared with a \(\pmu 1.3\) billion loss in the prior year.

#### Net Income

Due to the factors described above, net income decreased 11.0% from the prior year, to ¥68.0 billion. Return on shareholders equity decreased 1.7 percentage points, to 10.4%, from the prior year.

### Income per ADS

Basic net income per ADS (five common shares) was ¥264, as compared to ¥295 in the prior year.

### **Dividends**

The Company paid ¥40 per ADS as year-end cash dividends. Accordingly, including the interim dividend of ¥30 per ADS paid by the Company, the total dividends for the year ended March 31, 2008 were ¥70 per ADS, which was ¥10 per ADS higher than the prior year.

The Company s basic policy for the return of profit to shareholders is to maintain stable dividends or to provide increased dividends combined with share buy-backs and the cancellation of treasury stock. For reference, the Company purchased 10.93 million shares outstanding (¥8.0 billion) and retired 6.00 million shares of treasury stock (¥4.4 billion) during the year under review.

### Comprehensive Income

Comprehensive income was ¥13.0 billion, ¥54.3 billion lower than the prior year. This decrease was mainly due to an increase in unrealized losses on securities and recorded pension liability adjustment for the recognition of the underfunded status of the defined benefit plan, which were affected by the stock market slump.

### **Critical Accounting Estimates**

The consolidated financial statements of the Company are prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP). The preparation of these statements requires the uses of estimates and assumptions about future events. Accounting estimates and assumptions discussed in this section are those that the Company considers to be the most critical to an understanding of its financial statements.

### 1) Impairment of Long-Lived Assets

The application of impairment accounting requires the use of significant estimates and assumptions. Impairment testing for assets requires the allocation of cash flows to those assets and, if required, an estimate of fair value for the assets. The Company s estimates are based upon business prospects in accordance with management s authorizations. The Company uses assumptions which are believed to be reasonable and reflect the most recent economic condition, however, those assumptions are inherently uncertain and unpredictable, and would not reflect unanticipated

events and circumstances that may occur. Losses from impairment of long-lived assets in fiscal 2009 and 2008 amounted to \$0.7 billion (\$8 million) and \$0.1 billion, respectively.

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### 2) Allowance for doubtful receivables

The evaluation of the collectability of the Company s notes and accounts receivable, finance receivables, and non-current receivables requires the use of certain estimates. Such estimates require consideration of historical loss expense adjusted for current conditions, and judgments about the provable effects of relevant observable data including present economic conditions such as financial health of specific customers and collateral values. Sharpe changes in the economy or a significant change in the economic health of a particular customer could result in actual receivable losses that are materially different from the estimated reserve. Allowance for doubtful notes and accounts receivable in fiscal 2009 and 2008 amounted to \$2.5 billion (\$26 million) and \$2.0 billion, respectively. Allowance for finance receivables in fiscal 2009 and 2008 amounted to \$0.9 billion (\$9 million) and \$1.0 million, respectively. Allowance for finance receivables in fiscal 2009 and 2008 amounted to \$1.6 billion (\$16 million) and \$1.4 billion, respectively.

### 3) Revenue recognition for long-term contracts

The Company uses the percentage of completion method to recognize revenue from long-term contracts primarily in construction works with the Japanese national government and local governments. The percentage of completion method requires the use of estimates and assumptions to measure total contracts, remaining costs to completion, and total contract revenues. The Company continually reviews the estimates and assumptions. Any revisions in revenue, cost, and profit estimates or in measurements of the extent of progress toward completion are accounted for in the consolidated statements of income for the fiscal year in which those revisions have been made.

### 4) Pension Assumptions

The measurement of the Company s benefit obligation to its employees and the periodic benefit cost requires the use of certain assumptions, such as estimates of discount rates, expected return on plan assets, retirement rate, and mortality rate. The Company immediately recognizes net actuarial gains and losses in excess of 20% of the larger of the projected benefit obligation or plan assets in the year following the year in which such gains and losses were incurred, while the portion between 10% and 20% is amortized over the average participants remaining service period. Accordingly, significant changes in assumptions or significant divergences of actual results from the assumptions may have a material effect on periodic benefit cost in the future periods.

In preparing the financial statements for the years ended March 31, 2009, 2008, and 2007, the Company assumed a discount rate of 2.5%. A lower discount rate increases benefit obligations, which could affect the periodic benefit cost in the following years by an increase in service cost, a decrease in interest cost, and, if amortized, an increase in amortization cost through the amortization of actuarial loss. A decrease of 50 basis points in the discount rate increases the benefit obligations at March 31, 2009, by approximately \mathbb{Y}7.9 billion (\mathbb{8}1 million).

The Company assumed an expected return on plan assets of 3.0% for the years ended March 31, 2008 and 2007. The Company lowered the expected return on plan assets to 2.5% for the year ended March 31, 2009 in consideration of the revision of the portfolio of pension plan assets by increasing the portion of fixed income securities in order to stabilize the return on plan assets, which increased the periodic benefit cost for the year ended March 31, 2009 by approximately ¥0.5 billion (\$5 million).

The lower rate of return on plan assets decreases the expected return amount in the next year. A further decrease of 50 basis points in the expected rate of return on plan assets increases the periodic benefit cost for the year ending March 31, 2010, by approximately ¥0.4 billion (\$4 million). On the other hand, the divergence between the expected and actual return on plan assets could affect the periodic benefit cost, if amortized, in the following years by an increase or decrease in amortization cost through the amortization of actuarial gain or loss.

### 5) Income Taxes

During the ordinary course of business, there are many transactions and calculations for which the ultimate tax determination is uncertain. As a result, the Company recognizes tax liabilities based on estimates of whether additional taxes will be due. These tax liabilities are recognized when, despite the Company s belief that its tax return positions are supportable, the Company believes that certain positions are likely to be challenged and may not be fully sustained upon review by tax authorities. The Company uses a more likely than not threshold to the recognition and derecognition of tax positions. This assessment relies on estimates and assumptions and may involve a series of complex judgments about future events. To the extent that the final tax outcome of these matters is different than the amounts recorded, such differences will impact income tax expense in the period in which such determination is made.

Significant judgment is also required in determining any valuation allowance recorded against deferred tax assets. In assessing the need for a valuation allowance, the Company considers all available evidence, including past operating results, estimates of future taxable income, and the feasibility of ongoing tax planning strategies. In the event that the Company changes its determination as to the amount of deferred tax assets that can be realized, the Company will adjust its valuation allowance with a corresponding impact to income tax expense in the period in which such determination is made.

Deferred tax assets less valuation allowance in fiscal 2009 and 2008 amounted to \(\pm\)73.0 billion (\(\pm\)745 million) and \(\pm\)77.8 billion, respectively.

### 6) Loss Contingencies

The Company is currently facing asbestos-related issues, and is involved in some legal proceedings. The Company reviews the status of each matter and assesses its potential financial exposure on a regular basis. If the potential losses from these matters are considered probable and the amount can be reasonably estimated, the Company accrues a liability for the estimated loss. Significant judgment is required in both the determination of probability and the determination as to whether an exposure is reasonably estimable. Because of uncertainties related to these matters, accruals are based only on the best information available at the time. As additional information becomes available, the Company reassesses the potential liability and may revise the estimates. Subsequent revisions in the estimates of the potential liabilities could have a material impact on the Company s results of operations and financial position in the period they are made.

### New Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, which defines fair value and expands disclosures about fair value measurements that are required or permitted under other accounting pronouncements. This statement is effective in fiscal years beginning after November 15, 2007. In February 2008, the FASB issued Staff Position (FSP) FAS 157-2, Effective Date of FASB Statement No. 157, that delays the effective date of SFAS No. 157 for nonfinancial assets and liabilities. The Company adopted this statement on April 1, 2008. The adoption of this statement did not have a material impact on the Company s consolidated results of operations and financial position.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133. This statement expands the disclosure requirements of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. SFAS No. 161 requires entities to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for, and how derivative instruments and related hedged items affect an entity s financial position, results of operations and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The company adopted this statement on January 1, 2009. The adoption of this statement did not have an impact on the Company s consolidated results of operations and financial position.

In December 2008, the FASB issued FSP FAS 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets . This position requires more detailed disclosures about plan assets including investment allocation, the major categories of plan assets, valuation techniques used to measure the fair value of plan assets, concentrations of risk within plan assets. This statement is effective for fiscal years ending after December 15, 2009. The adoption of this position is not expected to have a material impact on the Company s consolidated results of operations and financial position.

In May 2009, the FASB issued SFAS No. 165 Subsequent Events. This statement establishes general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This statement is effective for interim or annual financial periods ending after June 15, 2009. The adoption of this statement is not expected to have a material impact on the Company s consolidated results of operations and financial position.

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### B. Liquidity and Capital Resources

### Finance and Liquidity Management

The Company s financial policy is to ensure adequate financing and liquidity for its operations and to maintain the strength of its balance sheet. Through cash and cash equivalents, other current assets, cash flows provided by operating activities, and borrowing, the Company is in a position to fully finance the expansion of its business, R&D, and capital expenditures for current and future business projects. The specific methods of obtaining financing available to the Company are borrowing from financial institutions, establishing committed lines of credit, and the issuance of bonds and commercial paper (CP) in the capital markets.

Annual interest rates of short-term borrowings ranged primarily from 0.20% to 5.41% at March 31, 2009. The weighted average interest rate on such short-term borrowings was 3.1%. As for long-term debt, both fixed and floating rates were included in the interest rates, and the weighted average interest rate on such long-term debt at March 31, 2009, was 2.9%. With regard to the maturity profile of these borrowings, please refer to Item 5.F Tabular Disclosure of Contractual Obligations .

In the United States, financing by securitization of trade receivables was quite difficult in the year ended March 31, 2009 because of turmoil in the U.S. financial markets. The Company switched the funding source from sale of trade receivables to borrowing from financial institutions. Although the credit crunch occurred from instability of global money market, the Company was able to raise enough funds for business operations soundly and has not encountered financing problems.

Regarding the lines of credit, the Company has established committed lines of credit totaling ¥25.0 billion (\$255 million) with certain Japanese banks. However, the Company currently does not use these lines. The Company also maintains a CP program allowing for the issuance of CP of up to ¥100.0 billion (\$1,020 million). There was ¥6.5 billion (\$66 million) outstanding issue of CP as of the end of March 2009.

The Company utilizes Group financing. With Group financing, the Company centralizes and pursues the efficiency of cash management domestically through the Kubota Cash Management System, under which the excess or shortage of cash at most of its subsidiaries in Japan is invested or funded, as necessary.

To maintain the strength of its balance sheet and help secure adequate funding resources, the Company carefully monitors its interest-bearing debt, excluding debt related to sale financing programs. The Company is providing sale financing programs to support machinery sales in North America and Thailand. The Company believes an increase of debt related to sales financing programs is a result of business expansion. At the end of March 2009, the amount of interest-bearing debt increased ¥38.1 billion, to ¥401.1 billion (\$4,093 million). Of the ¥401.1 billion, ¥350.6 billion (\$3,577 million) was borrowings from financial institutions, ¥6.5 billion (\$66 million) was issue of CP, and the remaining ¥44.0 billion (\$449 million) consisted of corporate bonds.

The Company plans its capital expenditures considering future business demand and cash flows. The Company intends to fund the investment basically through cash obtained by operating activities, and to also utilize available borrowings from financial institutions. The Company s commitments for capital expenditures are not material. The Company has underfunded pension liabilities of ¥56.6 billion (\$577 million), which relate primarily to the parent company, as of the end of March, 2009. The Company s contributions to pension plans for the year ending March 31, 2010 are expected to be ¥13.9 billion (\$142 million).

The Company s basic policy for the return of profit to shareholders is to maintain stable dividends or raise dividends together with repurchases of treasury stock. The Company uses net cash provided by operating activities for these dividends and repurchases.

The amount of working capital increased ¥18.8 billion, to ¥322.0 billion (\$3,285 million), from the prior year-end. Additionally, the ratio of current assets to current liabilities increased 6.8 percentage points, to 165.1%, due primarily to switching the funding source from sale of trade receivables to short- and long-term borrowing from financial institutions. There is some seasonality to the Company s liquidity and capital resources because a high percentage of the notes and accounts receivable from local governments is collected during April through June each year. Currently, the Company believes the working capital is sufficient for the Company s present requirements.

All things considered, the Company believes that it can support its current and anticipated capital and operating requirements for the foreseeable future. The currencies in which the Company has its debt are mainly Japanese yen and U.S. dollars. There are no restrictions regarding the manner in which the funds may be used.

There are restrictive covenants related to its borrowings including clauses of negative pledges, rating triggers and minimum net worth. The financial covenants are as follows: the rating trigger covenant states that the Company shall keep or be higher than the BBB rating by Rating and

Investment Information, Inc. (R&I) and the minimum net worth covenant states that the Company shall keep the amount of shareholders equity of more than \(\xi\)454.0 billion (\\$4,633 million) on a consolidated basis and more than \(\xi\)322.0 billion (\\$3,286 million) on a parent company-only basis. The Company is in compliance with those restrictive covenants at March 31, 2009.

### Cash Flows

Net cash used in operating activities during the year under review was \(\frac{\pmathbf{2}}{2.6}\) billion (\\$231\) million), and cash inflow decreased \(\frac{\pmathbf{1}}{12.7}\) billion (\\$1,150\) million) from the prior year. Cash inflow decreased substantially due to decreased net income, reduced sales of trade receivables in North America and increased inventories. Such amounts exceeded the cash provided by increases in other current liabilities.

Net cash used in investing activities was ¥74.0 billion (\$755 million), an increase of ¥1.7 billion from the prior year. Cash used in purchases of investments and change in loan receivables increased largely; however, a decrease in purchases of fixed assets, an increase in proceeds from sales of property, plant, and equipment, and a slowdown in finance receivables decreased our cash outflow. As a result, net cash used in investing activities was almost at the same level as the prior year.

Net cash provided by financing activities was ¥84.9 billion (\$866 million), an increase of ¥96.5 billion from the prior year, due to increases in short-term borrowings and long-term debt resulted from switching the funding source from sales of trade receivables to borrowing from financial institutions in North America.

Including the effect of exchange rate, cash and cash equivalents at the end of March 2009 were ¥69.5 billion (\$709 million), a decrease of ¥19.3 billion from the prior year.

Over the past three years, the amount of net cash provided by operating activities was \$164.4 billion in aggregate and net increases in borrowings were \$130.3 billion in aggregate. Additionally, during the same period, proceeds from sales of property, plant, and equipment and proceeds from sales of investments were \$10.0 billion in total. The aggregate amount of these cash flows was used chiefly to fund increases in finance receivables, which exceeded collections of finance receivables by \$140.5 billion, purchase of fixed assets of \$103.0 billion, payment of dividends to stockholders of \$50.2 billion and repurchase of common stock for \$21.9 billion.

### Ratings

The Company has obtained a credit rating from R&I, a rating agency in Japan, to facilitate access to funds from the capital market in Japan. The Company's ratings are A+ for long-term debt and a-1 for short-term debt as of March 2009 and its outlook is positive. The Company's favorable credit ratings provide it access to capital markets and investors.

# Assets, Liabilities, and Shareholders Equity

### 1) Assets

Total assets at the end of March 2009 amounted to \$1,385.8 billion (\$14,141 million), a decrease of \$78.4 billion (5.4%) from the end of the prior year.

Current assets were ¥816.3 billion (\$8,330 million), a decrease of ¥6.3 billion from the prior year-end. Cash and Cash equivalent decreased and short-term finance receivables decreased resulting from the appreciation of the yen. As a result of reduced sales of trade receivables in North America, trade accounts receivable substantially increased and interest in sold receivables substantially decreased at the same time. Inventory turnover dropped 0.2 point, to 5.4 times. Investments and long-term finance receivables substantially decreased due to a decrease in long-term finance receivables resulting from appreciation of yen and shrinkage of unrealized gains of securities affected by stock market slump. Property, plant, and equipment decreased ¥12.5 billion to ¥225.6 billion (\$2,302 million), while other assets increased ¥10.8 billion to ¥63.9 billion (\$652 million) mainly due to an increase of long-term deferred tax assets.

### 2) Liabilities

 $Total \ liabilities \ amounted \ to \ \$769.6 \ billion \ (\$7,853 \ million), \ a \ decrease \ of \ \$3.4 \ billion \ (0.4\%) \ from \ the \ end \ of \ the \ prior \ year.$ 

Current liabilities were ¥494.4 billion (\$5,045 million), a decrease of ¥25.1 billion from the prior year-end, interest-bearing debt such as short-term borrowings increased substantially resulting from switching the funding source from sale of trade receivables to borrowing from financial institutions, while trade notes payable, trade accounts payable and income taxes payable decreased. On the other hand, long-term liabilities increased ¥21.7 billion, to ¥275.2 billion (\$2,808 million). Accrued retirement and pension costs and other long-term debt increased largely, while other long-term liabilities decreased due to a decrease of deferred tax liabilities affected by shrinkage of unrealized gains of securities.

### 3) Minority Interests

Minority interests amounted to ¥38.0 billion (\$388 million), a decrease of ¥5.3 billion (12.2%) from the end of the prior year mainly due to a decrease in foreign currency translation adjustments of foreign subsidiaries resulting from the appreciation of the yen.

### 4) Shareholders Equity

Retained earnings increased steadily due to recorded net income, however; accumulated other comprehensive income decreased substantially due to decreases in foreign currency translation adjustments and unrealized losses on securities. The Company repurchased ¥5.3 billion (\$54 million) of treasury stock during the year under review.

The shareholders equity ratio\* was 41.7%, 2.6 percentage point lower than at the prior year-end. The debt-to-equity ratio\*\* was 69.4%, 13.4 percentage points higher than at the prior year-end.

- \* Shareholders equity ratio = shareholders equity / total assets
- \*\* Debt-to-equity ratio = interest-bearing debt / shareholders equity

### **Derivatives**

To offset currency and interest rate fluctuation risks, the Company uses various types of derivatives, including foreign exchange forward contracts, currency swaps, and interest rate swaps. As a basic policy, the Company conducts its derivative transactions within the range of its outstanding credit and obligations, and the Company does not engage in speculative derivative transactions. The counterparties for the Company s derivative transactions are financial institutions with high creditworthiness; therefore, the Company does not anticipate any credit losses on such transactions. For more specific details, please refer to Note 13 to the consolidated financial statements.

### C. Research and Development, Patents and Licenses, etc

### Research and Development

The following table shows the Company s research and development expenses for the last three fiscal years.

				Th	ousands of
		Millions of yen		U.	S. dollars
	2009	2008	2007		2009
R&D Expenses	¥ 26,290	¥ 24,784	¥ 22,925	\$	268,265
As a percentage of consolidated revenues	2.4%	2.1%	2.4%		

The R&D activities are conducted principally in R&D departments in each business division and subsidiary. In our business divisions and subsidiaries, there are 33 R&D departments. Each department promotes the R&D activities fortifying each business.

Total R&D expenses of four industrial segments, which are Internal Combustion Engine and Machinery, Pipes, Valves, and Industrial Castings, Environmental Engineering, and Other segment, were ¥19.7 billion, ¥2.5 billion, and ¥2.3 billion, respectively.

### Patents and Licenses

With respect to licenses or patents, the Company does not rely on specific licenses or patents. As of March 31, 2009, the Company held 4,642 Japanese patents and 1,065 foreign patents. Although patent rights are important to Kubota, the Company does not consider that the expiration of any single patent or group of related patents would materially affect Kubota s business. Kubota grants licenses to others to use its technology including its patents, and obtains licenses under patents from third parties for technological assistance on a royalty basis. In fiscal 2008, royalty income and expenses were ¥740 million (\$7,551 thousand) and ¥106 million (\$1,082 thousand), respectively, under such licensing

arrangements.

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### D. Trend Information

### Outlook for the Next Fiscal Year

The Company forecasts consolidated revenues for the year ending March 31, 2010 will decrease from the year under review. Domestic revenues are forecast to decrease due to a decrease of revenues in Internal Combustion Engine and Machinery, and Pipes, Valves, and Industrial Castings, while revenues in Environmental Engineering are expected to be the same level as the year under review. In overseas markets, although revenues in Pipes, Valves, and Industrial Castings, and Environmental Engineering are expected to increase from the year under review, revenues in Internal Combustion Engine and Machinery are forecast to decrease substantially. As a result, total overseas revenues are forecast to decrease from the year under review.

The Company forecasts operating income will decrease from the year under review, mainly due to a significant decrease in revenues and the appreciation of the yen.

The Company expects income from continuing operation before income taxes, minority interests in earnings of subsidiaries, and equity in net income of affiliated companies and net income for the next fiscal year will decrease from the year under review mainly due to a decrease in operating income.

### Matters Related to the health hazard of Asbestos

### **Background**

Until 1995, the Company s plant in Amagasaki, Hyogo Prefecture, which is now a company office, had produced products containing asbestos. In April 2005, the Company was advised that some residents who lived near the former plant suffered from mesothelioma, a form of cancer that is said to be mainly caused by the aspiration of asbestos. The Company announced its intention in June 2005 to act seriously and faithfully concerning various issues of the health hazard of asbestos from the viewpoint of corporate social responsibility (CSR) as a company that had once manufactured products containing asbestos for a long time.

According to the Company stated the program of consolation payments to patients with mesothelioma who lived near the former plant and to the families of residents who died from mesothelioma. In April 2006, the Company decided to establish the relief payment system in place of the consolation payment system and make additional payment to the residents to whom consolation payment were eligible to be paid or payable.

After the Company established its internal policies and procedures of relief payment system, the Company has received claims for relief payments from 198 residents and paid or accrued relief payments to 178 of those residents after carefully reviewing those claims as of March 31, 2009.

With regard to the procedures for making claims to the Company for relief payments, the Company has asked the residents or the bereaved family of the residents who lived close to its former plant to communicate with the Company through Amagasaki Occupational Safety and Health Center with the documents requested by the Company.

With regard to current and former employees of the Company who are suffering from or have died of asbestos-related disease, in accordance with the Company's internal policies, the Company shall pay compensation which is not required by law. Upon certification of medical treatment compensation from the Workers Accident Compensation Insurance for asbestos-related diseases, the compensation for asbestos-related disease shall be paid. In case an employee dies during medical treatment and are certified for compensation from the Workers Accident Compensation Insurance for bereaved families, the compensation for asbestos-related disease for the bereaved family shall also be paid. In addition, the Company shall provide other financial aids, such as medical expenses during medical treatment which are incurred by the diseased employees or salary payments during the period of their absence from work. The cumulative number of current and former employees who are eligible for compensation in accordance with the Company's internal policies that are not required by law is 152 as of the end of March 2007, 160 as of the end of March 2008, and 162 as of the end of March 2009.

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In August 2006, the Company announced that the Company would provide a total donation of ¥1.2 billion to Hyogo College of Medicine made over 10 years and a ¥0.5 billion to Osaka Medical Center for Cancer and Cardiovascular Diseases over five years. And the Company donated ¥200 million (\$2,041 thousand) as a contribution for the year ended March 31, 2009.

As a result of the asbestos issue becoming an object of public concern, the Japanese government newly established the Law for the Relief of Patients Suffering from Asbestos-Related Diseases (New Asbestos Law) in March 2006. This law was enacted for the purpose of promptly providing relief to people suffering from asbestos-related diseases who are not eligible for relief by compensation from the Insurance in accordance with the Workers—Accident Compensation Insurance Law. The relief aid payments are contributed by the national government, municipal governments, and business entities. The contribution includes a special contribution by companies which operated a business closely related to asbestos, and was made by business entities commencing from the year ended March 31, 2008. During the year ended March 31, 2007, the Company accounted for ¥735 million (\$7,500 thousand) of the special contribution as a lump sum expense, which is imposed based on the New Asbestos Law during the four-year period commencing on April 1, 2007.

### Contingencies Regarding Asbestos-Related Matters

The Company expenses the payments for the health hazard of asbestos based on the Company s policies and procedures. The expenses include payments to certain residents who lived near the Company s plant and current and former employees, and a special contribution in accordance with the New Asbestos Law. The amounts of these expenses during the year ended March 31, 2009 were approximately ¥1,155 million (\$11,786 thousand). Of the ¥1,155 million (\$11,786 thousand), ¥876 million (\$8,939 thousand) represented expenses relating to the payment for the relief payment system established in April 2006. The Company has no basis or information to estimate the number of residents and current and former employees that are going to apply for payments.

Although the Company is currently a defendant in litigations relating to asbestos, the ultimate outcome of these litigations is also unpredictable with certainty due to inherent uncertainties in litigation.

Accordingly, the Company believes it is not possible to reasonably estimate the amount of its ultimate liability relating to asbestos issues. However, the Company believes asbestos-related issues contain potentially material risks for the Company s consolidated results of operations, financial position, and its liquidity.

### Subsequent events

On May 13, 2009, the Company s Board of Directors resolved to pay a cash dividend to shareholders of record on March 31, 2009 of ¥7 per common share (¥35 per 5 common shares) or a total of ¥8,907 million (\$90,888 thousand).

### E. Off-balance Sheet Arrangements

The Company previously utilized accounts receivable securitization programs, which were important for the Company to broaden its funding sources and raise cost-effective funds. However, in the United States, financing by securitization of trade receivables was quite difficult in the year ended March 31, 2009 because of turmoil in the U.S. financial markets. Under this situation, the Company terminated all securitization programs during the year ended March 31, 2009. As a result, the Company has no sold receivables at March 31, 2009.

The Company provides guarantees to distributors, including affiliated companies, and customers for their borrowings from financial institutions. The Company would have to perform under these guarantees in the event of default on a payment within the guarantee periods. The maximum potential amount of undiscounted future payments of these financial guarantees as of March 31, 2009 was \(\frac{1}{2}\)2.5 billion (\\$26 million).

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### F. Tabular Disclosure of Contractual Obligations

The following summarizes contractual obligations at March 31, 2009.

		Millions of yen Payments due by period								
		Less than							M	ore than
		Total 1 year 1-3 years				3 years	s 3-5 years			5 years
Contractual obligations:										
Short-term borrowings	¥	132,100	¥	132,100	¥		¥		¥	
Capital lease obligations		6,521		3,457		2,849		188		27
Long-term debt		262,445		56,921		152,010		40,327		13,187
Deposits from customers		2,466		2,466						
Operating lease obligations		2,845		1,017		1,065		631		132
Commitments for capital expenditures		2,822		2,822						
Interest payments		13,125		6,010		5,875		1,032		208
Total	¥	422,324	¥	204,793	¥	161,799	¥	42,178	¥	13,554

		Thousands of U.S. dollars  Payments due by period					
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years		
Contractual obligations:		·	v	·	·		
Short-term borrowings	\$ 1,347,959	\$ 1,347,959	\$	\$	\$		
Capital lease obligations	66,541	35,275	29,072	1,918	276		
Long-term debt	2,678,010	580,827	1,551,122	411,500	134,561		
Deposits from customers	25,163	25,163					
Operating lease obligations	29,031	10,378	10,867	6,439	1,347		
Commitments for capital expenditures	28,796	28,796					
Interest payments	133,929	61,327	59,949	10,531	2,122		
Total	\$ 4,309,429	\$ 2,089,725	\$ 1,651,010	\$ 430,388	\$ 138,306		

Long-term debt represents unsecured bonds and loans principally from banks and insurance companies.

The Company s contributions to pension plans for the year ending March 31, 2010 are expected to be \(\xi\)13,884 million (\xi\)142 million).

Payments due by periods for interest payments are calculated using the contract rate of each borrowing or debt at March 31, 2009.

Payments under interest rate swap contracts for the year ending March 31, 2010 are expected to be \(\frac{1}{2}\),533 million (\\$26 million)

Liabilities for unrecognized tax benefits of \$6,759 million (\$69 million) at March 31, 2009 are excluded from the table. Liabilities for unrecognized tax benefits are due mainly to a bilateral Advance Pricing Agreement (APA), and it is reasonably possible that the amount of unrecognized tax benefits may significantly increase or decrease within the next 12 months depending on the business results of the U.S. subsidiaries in the future periods.

There are ongoing potential remediation issues. However, effect cannot be quantified.

# G. Safe Harbor

Projected results of operations and other future forecasts contained in this annual report are the estimates of the Company based on information available to the Company as of this published date. Therefore, those projections include certain potential risks and uncertainties. Accordingly, the users of this information are requested to note that the actual results could differ materially from those future projections. Major factors that could influence the ultimate outcome include the economic condition surrounding the Company, foreign exchange rates, agricultural policy in Japan, the trend of public investment and private capital expenditure in Japan, the price-competitive pressure in the market, the ability for the Company to manufacture or innovate products which will be accepted in the market. Finally the users of this information should note that the factors that could influence the ultimate outcome of the Company s activities are not limited to the above.

# Item 6. Directors, Senior Management and Employees

# A. Directors and Senior Management

The following sets forth the information about the Company s Directors, Executive Officers and Corporate Auditors as of the date of filing of this Report, together with their respective dates of birth and positions. The term of office of all Directors will expire at the conclusion of the ordinary general meeting of shareholders which will be held in 2010.

Number of	N	um	ber	of
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	Company Shares	1							
Name	Owned as of	<b>Current Positions</b>	and Brief Occupational History						
(Birthday) Yasuo Masumoto	<b>June 19, 2009</b> 32,000 Shares		luding responsibilities in other companies) presentative Director, President & CEO of Kubota Corporation						
(April 21, 1947)									
		January 2009: April 2008: April 2007:	Representative Director, President & CEO of Kubota Corporation (to present) Executive Vice President and Director of Kubota Corporation In charge of Tokyo Head Office, General Manager of Water, Environment & Infrastructure Consolidated Division, General Manager of Tokyo Head Office,						
		April, 2006: April 2005: January 2005: June 2004: April 2004: April 2003: June 2002: October 2001:	General Manager of Production Control Headquarters in Water, Environment & Infrastructure Consolidated Division, General Manager of Coordination Dept. in Water, Environment & Infrastructure Consolidated Division  Executive Managing Director of Kubota Corporation  Deputy General Manager of Industrial & Material Systems Consolidated Division  In charge of Quality Assurance & Manufacturing Promotion Dept.  General Manager of Purchasing Dept. in Industrial & Material Systems Consolidated Division  Managing Director of Kubota Corporation, in charge of Manufacturing Planning & Promotion Dept.  General Manager of Production Control Headquarters in Industrial & Material Systems Consolidated Division  Director of Kubota Corporation  General Manager of Farm Machinery Division						
Daisuke Hatakake	74,000 Shares	April 1971:	Joined Kubota Corporation  Board of Directors of Kubota Corporation						
(June 29, 1941)	74,000 Shares	Chairman of the	Board of Directors of Kubota Corporation						
		June 2009: January 2009: April 2003: June 2002: June 2001: August 2000: June 2000:	Chairman of the Board of Directors of Kubota Corporation (to present) Representative Director, Chairman of the Board of Directors of Kubota Corporation President and Representative Director of Kubota Corporation General Manager of Corporate Compliance Headquarters Managing Director of Kubota Corporation, in charge of Corporate Planning & Control Dept., Finance & Accounting Dept., Corporate Information Systems Planning Dept. (assistant) In charge of PV Business Planning & Promotion Dept. In charge of Compliance Auditing Dept., Business Alliance Dept. (assistant), Corporate Information Systems Planning Dept. (assistant), General Manager of						

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Corporate Planning & Control Dept.

June 1999: Director of Kubota Corporation

December 1998: General Manager of Corporate Planning & Control Dept.

April 1964: Joined Kubota Corporation

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Moriya Hayashi 39,000 Shares Vice Chairman of the Board of Directors of Kubota Corporation

(May 7, 1944)

January 2009: Vice Chairman of the Board of Directors of Kubota Corporation (to present)
April 2006: Executive Vice President and Representative Director of Kubota Corporation
April 2004: General Manager of Farm & Industrial Machinery Consolidated Division

April 2004: Executive Managing Director of Kubota Corporation

April 2003: Managing Director of Kubota Corporation, General Manager of Tractor Division January 2002: General Manager of International Operations Headquarters in Farm & Industrial

Machinery Consolidated Division

October 2001: Deputy General Manager of Tractor Division

June 2001: Director of Kubota Corporation

June 1999: President of Kubota Tractor Corporation

April 1969: Joined Kubota Corporation

Hirokazu Nara 23,000 Shares Representative Director and Senior Managing Executive Officer of Kubota Corporation, General Manager

of Water & Engineering Consolidated Division

(October 2, 1948)

(March 6, 1950)

April 2009: General Manager of Water & Engineering Consolidated Division (to present)

April 2009: Representative Director and Senior Managing Executive Officer of Kubota Corporation

(to present)

April 2007: Managing Director of Kubota Corporation, in charge of Corporate Staff Section

(assistant)

October 2005: In charge of Corporate Planning & Control Dept.

June 2005: In charge of Finance & Accounting Dept.

June 2005: Director of Kubota Corporation, in charge of Air Condition Equipment Division, Septic

Tanks Division, Housing & Building Materials Business Coordination Dept., PV Business Planning & Promotion Dept., General Manager of Corporate Planning &

Control Dept.

April 2005: In charge of Air Condition Equipment Division (assistant), Septic Tanks Division

(assistant), Housing & Building Materials Business Coordination Dept. (assistant), PV Business Planning & Promotion Dept. (assistant), Finance & Accounting Dept.

(assistant) and General Manager of Corporate Planning & Control Dept.

April 2003: General Manager of Corporate Planning & Control Dept.

April 1971: Joined Kubota Corporation

Tetsuji Tomita 16,000 Shares Representative Director and Senior Managing Executive Officer of Kubota Corporation, General Manager

of Farm & Industrial Machinery Consolidated Division, General Manager of International Operations

Headquarters in Farm & Industrial Machinery Consolidated Division

April 2009: Representative Director and Senior Managing Executive Officer of Kubota Corporation

(to present)

January 2009: General Manager of Farm & Industrial Machinery Consolidated Division, General

Manager of International Operations Headquarters in Farm & Industrial Machinery

Consolidated Division (to present)

April 2008: Managing Director of Kubota Corporation

June 2005: Director of Kubota Corporation

April 2004: President of Kubota Tractor Corporation January 2003: President of Kubota Europe S.A.S.

April 1973: Joined Kubota Corporation

Satoru Sakamoto 12,000 Shares Director and Managing Executive Officer of Kubota Corporation, In charge of Corporate Planning &

Control Dept. and Finance & Accounting Dept.

(July 18, 1952)

April 2009: In charge of Corporate Planning & Control Dept. and Finance & Accounting Dept. (to

present)

April 2009: Director and Executive Managing Officer of Kubota Corporation (to present)

June 2006: Director of Kubota Corporation

April 2006: General Manager of Air Condition Equipment Division and President of Kubota Air

Conditioner, Ltd.

October 2005: Deputy General Manager of Air Condition Equipment Division and Director of Kubota

Air Conditioner, Ltd.

April 2003: General Manager of Planning Dept. in Ductile Iron Pipe Division

June 2001: General Manager of Corporate Planning & Control Dept.

April 1976: Joined Kubota Corporation

Yuzuru Mizuno 13,000 Shares Director of Kubota Corporation,

(January 21, 1948) Executive Vice President of Matsushita Real Estate Co., Ltd.

June 2009: Director of Kubota Corporation (to present)

July 2008: Executive Vice President of Matsushita Real Estate Co., Ltd. (to present)

July 2005: Executive Senior Councilor of Corporate Accounting & Finance of Matsushita Electric

Industrial Co., Ltd.

June 2005: Corporate Auditor of Kubota Corporation (to present)

July 2004: Executive Director of Matsushita Electric Industrial Co., Ltd., In charge of Corporate

Finance & Investor Relations

February 2004: Director (non full-time) of Nippon Otis Elevator Company
October 2000: President (non full-time) of Panasonic Finance (Japan) Co., Ltd.

October 2000: General Manager of Corporate Finance Dept. of Matsushita Electric Industrial Co., Ltd.

June 1998: Managing Director of Matsushita Industrial Corporation Sdn. Bhd.

December 1995: General Manager of Accounting Dept. in Compressor Division of Matsushita Electric

Industrial Co., Ltd.

April 1970: Joined Matsushita Electric Industrial Co., Ltd.

Kan Trakulhoon 0 Share Director of Kubota Corporation

(May 15, 1955) President and CEO, Siam Cement Group (SCG)

June 2009; Director of Kubota Corporation (to present)

January 2006: President and CEO, Siam Cement Group (SCG) (to present)

July 2004: Executive Vice President of The Siam Cement Plc.

January 2003: Vice President of The Siam Cement Plc.
January 1999: President of Cementhai Ceramics Co., Ltd.

June 1977: Joined The Siam Cement Plc.

Yoshiharu Nishiguchi 23,000 Shares Corporate Auditor of Kubota Corporation

(January 29, 1947)

June 2007: Corporate Auditor of Kubota Corporation (to present)

April 2007: Director of Kubota Corporation

April 2006: In charge of General Affairs Dept., Tokyo Administration Dept.

April 2005: Managing Director of Kubota Corporation, In charge of Personnel Dept., Health

& Safety Planning & Promotion Dept., General Manager of Head Office

April 2004: In charge of Septic Tanks Division, Housing & Building Materials Business

Coordination Dept., Secretary & Public Relations Dept., PV Business Planning &

Promotion Dept.,

June 2003: Director of Kubota Corporation, In charge of Air Condition Equipment Division,

Corporate Planning & Control Dept., Finance & Accounting Dept.

December 2002: General Manager of Compliance Auditing Dept.

June 2000: General Manager of Finance & Accounting Dept.

July 1998: General Manager of Accounting Dept.

April 1970: Joined Kubota Corporation

Toshihiro Fukuda 63,000 Shares Corporate Auditor of Kubota Corporation

(October 12, 1945)

June 2009: Corporate Auditor of Kubota Corporation (to present)

April 2009: Director of Kubota Corporation

April 2008: Executive Vice President and Director of Kubota Corporation

April 2007: In charge of Corporate Staff Section

April 2006: In charge of Secretary & Public Relations Dept.

April 2005: Executive Managing Director of Kubota Corporation, In charge of CSR Planning

& Coordination Dept., General Manager of Corporate Compliance Headquarters

April 2004: Managing Director of Kubota Corporation, in charge of Corporate Compliance

Headquarters, Environmental Protection Dept., General Affairs Dept.

April 2003: General Manager of Farm Machinery Division

March 2003: In charge of Related Products Division

June 2002: Director of Kubota Corporation

October 2001: Deputy General Manager of Sales Headquarters in Farm & Industrial Machinery

Consolidated Division and General Manager of Sales Coordination Dept. in Farm

& Industrial Machinery Consolidated Division

April 1969: Joined Kubota Corporation

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Masao Morishita 0 Share Corporate Auditor of Kubota Corporation,

(January 22, 1949) Director and CFO of MT Picture Display Co., Ltd., In charge of Administration Dept.

June 2009: Corporate Auditor of Kubota Corporation (to present)

April 2006: Director and CFO of MT Picture Display Co., Ltd., In charge of Administration

Dept. (to present)

April 2003: Director and General Manager of Administrative Headquarter of Matsushita

Toshiba Picture Display Co., Ltd.

April 1998: General Manager of Accounting Dept. and Business Planning Dept. in

Compressor Division of Matsushita Electric Industrial Co., Ltd.

April 1994 President and Director of Matsushita Compressor Corporation of America April 1971: Joined Matsushita Electric Industrial Co., Ltd. (subsequently, Panasonic

Corporation)

Yoshio Suekawa 19,000 Shares Corporate Auditor of Kubota Corporation

(September 1, 1937)

June 2004: Corporate Auditor of Kubota Corporation (to present)

April 2004: Appointed as a special visiting professor, the Faculty of Commerce, Doshisha

University

July 2002: Established Suekawa CPA Office (to present)

June 2002: Retired from Representative Partner of Deloitte Touche Tohmatsu, Osaka
May 1989: Assumed Representative Partner of Deloitte Touche, Tohmatsu, Osaka
July 1984: Joined Sanwa Tokyo Marunouchi (currently, Deloitte Touche Tohmatsu)
October 1963: Registered as a CPA with the Japanese Institute of Certified Public Accountants
October 1959: Joined Lowe Bingham and Luckie (currently, PricewaterhouseCoopers, Osaka)

Masanobu Wakabayashi 3,000 Shares Corporate Auditor of Kubota Corporation

(January 19, 1944)

June 2007: Corporate Auditor of Kubota Corporation (to present)

Mar 2004: Chairman of Osaka Prefectural Labour Relations Commission

April 1993: Vice President of Osaka Bar Association

April 1979: Established Masanobu Wakabayashi Law Office (to present)

April 1970: Registered as an attorney with Osaka Bar Association

Among Directors or Corporate Auditors of Kubota Corporation, there is no family relationship. No Directors or Corporate Auditors, except Yuzuru Mizuno, Kan Trakulhoon, Masao Morishita, Yoshio Suekawa, and Masanobu Wakabayashi, have business activities outside the Company. Two Directors, Yuzuru Mizuno and Kan Trakulhoon, have directorship at other companies as above mentioned.

There is not any arrangement or understanding with major shareholders, customers, suppliers or others pursuant to which any person named above was selected as a Director or a Corporate Auditor.

The Company is not dependent on specific Directors, researchers, or any other entity for its management.

The Company resolved at the meeting of the Board of Directors held on February 10, 2009 to introduce the Executive Officer System and 26 Executive Officers were newly appointed by the Board of Directors on April 1, 2009. The following sets for the information about the Executive Officers except three persons who also hold the post of Directors as of the date of filing of this Report, together with their respective positions and responsibilities. Please refer to Item 6C Board Practices for details of the Executive Officer System.

Title Senior Managing Executive Officer	Name Eisaku Shinohara	Responsibilities and principal position In charge of Research & Development Planning & Promotion Dept. and Environmental Equipment R&D Center
Managing Executive Officer	Morimitsu Katayama	General Manager of Manufacturing Headquarters in Farm & Industrial Machinery Consolidated Division,
		General Manager of Sakai Plant,
		In charge of Quality Assurance & Manufacturing Promotion Dept.
Managing Executive Officer	Nobuyuki Toshikuni	General Manager of R & D Headquarters in Farm & Industrial Machinery Consolidated Division
Managing Executive Officer	Masayoshi Kitaoka	In charge of Personnel Dept., Secretary & Public Relations Dept., General Affairs Dept., Tokyo Administration Dept.,
		General Manager of Head Office
Managing Executive Officer	Masatoshi Kimata	Deputy General Manager of Farm & Industrial Machinery Consolidated Division,
		General Manager of Sales Headquarters in Farm & Industrial Machinery Consolidated Division
Managing Executive Officer	Nobuyo Shioji	General Manager of Construction Machinery Division,
		President of Kubota Construction Machinery Japan Co., Ltd.
Managing Executive Officer	Takeshi Torigoe	General Manager of Social Infrastructure Consolidated Division, General Manager of Material Division,
		General Manager of Steel Castings Business Unit
Managing Executive Officer	Hideki Iwabu	General Manager of Water Engineering & Solution Division,
		General Manager of Water & Sewage Engineering Business Unit,
		General Manager of Membrane Systems Business Unit,
		General Manager of Membrane Systems Business Coordination Dept.,
		General Manager of Tokyo Head Office,
		President of Kubota Membrane Co., Ltd.
Executive Officer	Takashi Yoshii	President of Kubota Manufacturing of America Corporation
Executive Officer	Kohkichi Uji	General Manager of Pipe Systems Division,
		General Manager of Ductile Iron Pipe Business Unit
Executive Officer	Toshihiro Kubo	Deputy General Manager of Water & Environment Systems Consolidated Division, General Manager of Water & Environment Systems, Social Infrastructure Business Promotion Headquarter,
		General Manager of Production Control Dept. in Water & Environment Systems, Social Infrastructure Business Promotion Headquarter
Executive Officer	Kenshiro Ogawa	General Manager of Tsukuba Plant,

General Manager of Production Engineering Center of Emission in

Manufacturing Headquarters in Farm & Industrial Machinery Consolidated

Division

Executive Officer Tetsu Fukui General Manager of Environmental Equipment R&D Center,

General Manager of Environmental Consolidated Technology Dept. in

Environmental Equipment R&D Center

Executive Officer Satoshi Iida President of Kubota Tractor Corporation

Executive Officer Shigeru Kimura In charge of Corporate Planning & Control Dept. (Assistant),

General Manager of Finance & Accounting Dept.

Executive Officer Katsuyuki Iwana General Manager of Related Products Division

Executive Officer Masakazu Tanaka General Manager of Farm Machinery Division

Executive Officer Taichi Itoh General Manager of Health & Safety Planning & Promotion Dept.

Executive Officer Yujiro Kimura General Manager of Electronic Equipped Machinery Division

Executive Officer Shinji Sasaki General Manager of Engine Division

Executive Officer Hiroshi Matsuki General Manager of Steel Pipe Division

Executive Officer Yuichi Kitao General Manager of Tractor Division

Executive Officer Kunio Suwa General Manager of CSR Planning & Coordination Headquarters

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### B. Compensation

The aggregate remuneration, including bonuses, paid by the Company in fiscal 2009 to all Directors and Corporate Auditors of the Company as a group (29 persons) was ¥1,027 million. No options to purchase securities from the registrant or any of its subsidiaries were outstanding on March 31, 2009. At the meeting of the Board of Directors of the Company held on May 13, 2005, the Company resolved that the retirement benefit systems for Directors and Corporate Auditors should be terminated as of the date of the ordinary general meeting of shareholders held on June 24, 2005 and retirement benefits should be paid to the then Directors and Corporate Auditors for the services rendered before the termination of the system. The Board of Directors also resolved that the timing of payment would be at the time of the retirement of each Director and/or Corporate Auditor from his/her office. The amount of the retirement benefits for the services rendered before the termination of the system was allocated to other long-term liabilities in the Company s consolidated balance sheets.

### C. Board Practices

The Company s Articles of Incorporation as revised as of June 19, 2009 provide that the number of Directors of the Company shall be not more than 10 and that of the Corporate Auditors shall be not more than six.

Directors and Corporate Auditors shall be elected by the general meeting of shareholders. The Board of Directors has ultimate responsibility for administration of the Company s affairs. The Board of Directors may, by its resolution, appoint one Chairman of the Board of Directors, one Vice Chairman of the Board of Directors, one President-Director, and one or more Vice President-Directors, Executive Managing Directors and Managing Directors. The Board of Directors shall, by its resolution, appoint Representative Directors. A Japanese joint stock corporation with corporate auditors, such as the Company, is not obliged under the Corporate Law to have any outside directors on its board of directors. However, the Company elected two outside Directors at the ordinary general meeting of shareholders held in June 2009. An outside director is defined as a director of the company who does not engage or has not engaged in the execution of business of the company or its subsidiaries as a director of any of these corporations, and who does not serve or has not served as an executive officer, manager or in any other capacity as an employee of the company or its subsidiaries. The term of office of Directors shall, under the Articles of Incorporation of the Company, expire at the conclusion of the ordinary general meeting of shareholders with respect to the last closing of accounts within one year from their assumption of office, and in the case of Corporate Auditors, within four years from their assumption of office. However, they may serve any number of consecutive terms.

Under the Corporate Law, the Corporate Auditors of the Company are not required to be and are not certified public accountants. However, at least half of the Corporate Auditors shall be a person who has not been a Director, accounting counselor, corporate executive officer, manager or any other employee of the Company or any of its subsidiaries at any time prior to his or her election as a Corporate Auditor.

The Corporate Auditors may not at the same time be Directors, accounting counselor, corporate executive officers, managers or any other employees of the Company or any of its subsidiaries. Each Corporate Auditor has the statutory duty to examine the Company s consolidated and non-consolidated financial statements and business report to be submitted by a Representative Director at the general meeting of shareholders and, based on such examination and a report of an Accounting Auditor referred to below, to respectively prepare his or her audit report. Each Corporate Auditor also has the statutory duty to supervise the administration by the Directors of the Company s affairs. They are required to attend in meetings of the Board of Directors and express opinions, if necessary, at such meetings, but they are not entitled to vote.

In addition to Corporate Auditors, an independent certified public accountant or an audit corporation must be appointed at general meetings of shareholders as Accounting Auditor of the Company. Such Accounting Auditor has the duties to examine the consolidated and non-consolidated financial statements proposed to be submitted by a Representative Director at general meetings of shareholders and to report their opinion thereon to certain Corporate Auditors designated by the Board of Corporate Auditors to receive such report (if such Corporate Auditors are not designated, all Corporate Auditors) and the Directors designated to receive such report (if such Directors are not designated, the Directors who prepared the financial statements).

The Corporate Auditors constitute the Board of Corporate Auditors. The Board of Corporate Auditors has a statutory duty to, based upon the reports prepared by respective Corporate Auditors, prepare and submit its audit report to the accounting auditor and certain directors designated to receive such report (if such Directors are not designated, the Directors who prepared the financial statements and the business report). A Corporate Auditor may note his or her opinion in the audit report if his or her opinion expressed in his or her audit report is different from the opinion expressed in the audit report. The Board of Corporate Auditors shall elect one or more full-time Corporate Auditors from among its members. The Board of Corporate Auditors is empowered to establish audit principles, method of examination by Corporate Auditors of the Company's affairs and financial position and other matters concerning the performance of the Corporate Auditors' duties.

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The Company resolved at the meeting of the Board of Directors held on February 10, 2009 to reform its management systems by (i) introducing the Executive Officer System, (ii) reducing the number of Directors, (iii) electing outside Directors, (iv) reorganizing business divisions of the Company and (v) establishing the strategic planning committees to enhance research and development, quality control and manufacturing.

Executive Officers are appointed by the Board of Directors. 26 Executive Officers were newly appointed on April 1, 2009 in order that the Company may promptly respond to changes in the business environment and improve management efficiency by strengthening strategic decision-making function of the Board of Directors and the operational functions of business activities by President and other Executive Officers. The Executive Officer System is not a statutory system and is different from the statutory executive officer system which is adopted by a company with specified committees, where the company is required to have audit, nominating and compensation committees, each composed of a majority of outside Directors.

The number of the incumbent Directors was reduced from 24 to 6 in order to promote strategic decision-making by the Board of Directors more agilely. In addition, the Company elected 2 outside Directors as described above at the ordinary general meeting of shareholders held in June 2009 in order to improve supervisory function of the Board of Directors.

There are no Directors service contracts with Kubota Corporation providing for benefits upon termination of service.

The rights of ADR holders, including their rights relating to corporate governance practices, are governed by the Amended and Restated Deposit Agreement (incorporated by reference to the Registration Statement on Form F-6 (File No. 333-91654) filed on June 26, 2002).

#### D. Employees

### Head Count at the End of the Year

	2007	2008	2009
	23,727	24,464	25,140
Head Count in Each Segment			
	2007	2008	2009
Internal Combustion Engine and Machinery	13,440	14,281	15,057
Pipes, Valves, and Industrial Castings	3,951	4,075	4,008
Environmental Engineering	2,484	2,297	2,308
Other	3,390	3,312	3,269
Corporate	462	499	498
Total	23,727	24,464	25,140

The number of full-time employees of Kubota as of March 31, 2009 was 25,140. Most employees of the Company in Japan, other than managerial personnel, are union members. The unions belong to the Federation of all Kubota Labor Union, which is affiliated with the Japanese Trade Union Confederation. The Company believes it maintains good relationship with the union.

Basic wage rates are reviewed annually in spring, normally in April. In addition, in accordance with Japanese custom, Kubota grants its full-time employees semiannual bonuses.

The parent company and its domestic subsidiaries have a number of unfunded severance indemnity plans and defined benefit pension plans covering substantially all Japanese employees. Most employees of overseas subsidiaries are covered by defined benefit pension plans or defined contribution pension plans. As is customary in Japan, the Company provides a wide range of fringe benefits to its employees.

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# E. Share Ownership

The total number of shares of the Company s common stock beneficially owned by the Directors and Corporate Auditors as a group as of June 19, 2009 was as follows:

Title of Class	Identity of persons or group	Number of shares owned	Percentage of class
Common stock	Directors and Corporate Auditors	304,000	0.02%

For individual shareholdings, see Item 6.A Directors and Senior Management.

Employee Stock Ownership Association (Kubota Fund) owned 16,608,257 shares as of March 31, 2009, which amounted to 1.3% of total shares issued.

The association consists of employees of the Company and some of its subsidiaries, and the members contribute a portion of their salaries to the association. The association purchases shares of Kubota s common stock on behalf of members.

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### **Item 7. Major Shareholders and Related Party Transactions**

### A. Major Shareholders

As of March 31, 2009, three shareholders held 5% or more of the shares issued. The 10 largest shareholders are as follows:

(As of March 31, 2009)

	Number of shares	
Name	(thousand)	(%)
Japan Trustee Services Bank, Ltd.	199,380	15.66
The Master Trust Bank of Japan Ltd.	123,078	9.67
Nippon Life Insurance Company	82,304	6.46
Meiji Yasuda Life Insurance Company	61,501	4.83
Sumitomo Mitsui Banking Corporation	45,006	3.53
Mizuho Corporate Bank, Ltd.	40,851	3.21
Trust & Custody Service Bank, Ltd.	30,662	2.40
The Dai-ichi Mutual Life Insurance Company	30,491	2.39
Mizuho Bank, Ltd.	28,388	2.23
Sumitomo Life Insurance Company	25,307	1.98

As far as is known to the Company, there is no arrangement, the operation of which may at a subsequent date result in a change in control of the Company. The major shareholders have the same voting rights as other common shareholders of the Company.

As of March 31, 2009, there were 1,272,062,889 shares of Common Stock outstanding, of which 18,710,658 shares were in the form of ADR and 107,108,561 shares were held by the residents in the U.S. The number of registered ADR holders was 49 and the number of registered holders of common stock in the U.S. was 117.

To the best knowledge of the Company, the Company is not, directly or indirectly, owned or controlled by other corporations or by the Japanese or any foreign government.

### **B.** Related Party Transactions

In the ordinary course of business, the Company has transactions with numerous companies. During the fiscal year ended March 31, 2009, the Company had sales transactions with affiliates accounted under the equity method, aggregating \( \frac{\pmathbf{\text{45}}}{5,374} \) million (\( \frac{\pmathbf{\text{565}}}{641} \) thousand). As of March 31, 2009, the Company had trade notes and accounts receivable from affiliated companies of \( \frac{\pmathbf{\text{21}}}{21,302} \) million (\( \frac{\pmathbf{\text{217}}}{367} \) thousand).

Refer to Note 3 of the Consolidated Financial Statements for additional information regarding the Company s investments in and advances to affiliated companies.

### C. Interests of Experts and Counsel

Not applicable.

### **Item 8. Financial Information**

### A. Consolidated Statements and Other Financial Information

The information required by this item, except as stated below, appears in the consolidated financial statements of this

Form 20-F.

# Export Sales

Revenues from unaffiliated customers outside Japan are disclosed in SEGMENT INFORMATION Revenues by Region on Page F-3.

### Legal Proceedings

Kubota is subject to various legal actions arising in the ordinary course of business including the following major legal proceedings.

#### **Antitrust**

In the fiscal year ended March 31, 1999, the Fair Trade Commission of Japan (the FTCJ) began an investigation of the Company for an alleged violation of the Anti-Monopoly Law (prohibition of private monopoly or unfair trade restraint) relating to participation in fixing the shares of ductile iron straight pipe orders in Japan. In March 1999, the Company received a cease and desist recommendation from the FTCJ, which was accepted by the Company in April 1999.

In December, 1999, the Company received a surcharge order of ¥7,072 million from the FTCJ. The Company has challenged this order and filed a petition for the initiation of hearing procedures that were started in March 2000. Under Section 49 of the then Anti-Monopoly Law, upon the initiation of the procedures, the surcharge order lost effect. In addition, Section 7-2 of the then Anti-Monopoly Law stipulates that surcharges are imposed in cases where price cartels or cartels that influence prices by curtailing the volume of supply are carried out. The Company believes that the alleged share cartel does not meet the requirement of Section 7-2

The Company established a provision of \$7,072 million (\$72,163 thousand) for the ultimate liability in the fiscal year ended March 31, 2009, because the Company received the preliminary decision ordering a surcharge of \$7,072 million in March, 2009. The Company has scrutinized the preliminary decision and considers it unacceptable. Accordingly, the Company filed a motion for objection to the Commission in accordance with the Rules on Hearing by the Fair Trade Commission.

### Asbestos-related lawsuits

Since the middle of the year 2005, with the asbestos issue becoming an object of public concern in Japan, five asbestos-related lawsuits were filed against the Company, or the Japanese Government and asbestos-related companies including the Company before the year ended March 31, 2009 and the aggregate amount of claims is ¥8,373 million (\$85,439 thousand). The two lawsuits concerning an aggregate 212 construction workers who suffered from asbestos-related diseases consist mostly of the aggregate amount of five claims and defendants of these two lawsuits are the Japanese Government and 46 asbestos-related companies including the Company.

The Company does not have cost-sharing arrangements with other potentially responsible parties for these lawsuits. These asbestos-related lawsuits are all pending, and there have been no claim dismissed, settled, and otherwise resolved. There was not any amount of damages paid out and no accruals. The aggregate costs of administering and litigating the claims are immaterial. The time frame is not available over which presently unrecognized amount may be paid out.

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# Policy on Dividends Distributions

The Company s basic policy for the allocation of profit is to maintain stable dividends or to provide increased dividends. The Company s policy is to determine the most appropriate use of retained earnings, by considering current business operations as well as the future business environment.

### B. Significant Changes

Except as disclosed in this annual report, there have been no significant changes since the date of latest annual financial statements of the Company.

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### **Item 9. The Offer and Listing**

### A. Offer and Listing Details

The primary market for Kubota s common stock is the Tokyo Stock Exchange (the TSE) in the form of original common stock. Kubota s common stock has been listed on the TSE since 1949, and has also been listed on the Osaka Securities Exchange since 1949.

Overseas, Kubota s common stock is listed on the New York Stock Exchange (the NYSE) in the form of American Depositary Shares (ADSs) evidenced by American Depositary Receipts (ADRs). Prior to July 15, 2002, each ADS represented 20 shares of common stock. On July 15, 2002, the Company changed the unit of ADS from 20 common shares to 5 in order to help increase the number of ADS holders and improve the liquidity of its ADSs.

Kubota s ADSs, which have been listed on the NYSE since 1976, are issued by JPMorgan Chase Bank, as Depositary. Kubota s common stock was also listed on Frankfurt Stock Exchange. However the Company applied for delisting its common stock form the Frankfurt Stock Exchange on January 7, 2009 and it was delisted on April 16, 2009.

The following table sets forth, for the periods indicated, the reported high and low sales prices of Kubota s common stock on the TSE and of Kubota s ADSs on the NYSE.

Annual History of Laure	0	TSE price per share of common stock High Low			(5 common shar			s)
Annual Highs and Lows								
2005	¥	596	¥	446	\$ 28	46	\$ 19	05
2006		1,295		517	55	21	24	20
2007		1,379		897	60	60	38	51
Quarterly Highs and Lows								
2008								
1 st quarter	¥	1,162	¥	909	\$ 48	30	\$ 37	80
2 nd quarter		1,116		802	45	80	35	32
3 rd quarter		987		724	42	39	32	52
4 th quarter		791		575	37	47	28	34
2009								
1 st quarter		918		612	43	41	31	00
2 nd quarter		811		614	35	81	28	91
3 rd quarter		669		328	36	29	17	72
4 th quarter		667		423	36	79	22	51
Monthly Highs and Lows								
November, 2008	¥	588	¥	443	\$ 30	00	\$ 22	92
December		652		482	36	29	24	93
January, 2009		667		466	36	79	26	47
February		540		423	29	24	22	57
March		585		449	30	17	22	51
April		634		540	31	58	27	66
May		732		578	38	25	29	80

The Company has never experienced trade suspension, and keeps enough liquidity for trading.

# B. Plan of Distribution

Not applicable.

# C. Markets

The stock of the Company is listed on two stock exchanges in Japan (Tokyo and Osaka), and one overseas stock exchange (New York). In May 1949, the stock was listed on Tokyo Stock Exchange (the TSE) and Osaka Securities Exchange. The stock was also listed on the New York Stock Exchange (the NYSE) in November 1976.

### D. Selling Shareholders

Not applicable.

E. Dilution

Not applicable.

# F. Expenses of the Issue

Not applicable.

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### **Item 10. Additional Information**

A. Share Capital

Not applicable.

### B. Memorandum and Articles of Association

### Organization

The Company is a joint stock corporation (*kabushiki kaisha*) incorporated in Japan under the Corporate Law of Japan. The Company is registered in the Commercial Register (*shogyo tokibo*) maintained by the Osaka Legal Affairs Bureau.

### Objects and Purposes

Article 2 of the Articles of Incorporation of the Company provides that the Company s purpose is to engage in the following lines of business:

- 1. Manufacture, sale and laying work of cast iron pipe, various kinds of pipe and fittings thereof;
- 2. Manufacture and sale of castings, powder-metallurgy products and ceramic and other moldings;
- 3. Manufacture and sale of internal combustion engines, automobiles, agricultural machinery and ancillary farming products;
- 4. Manufacture, sale and installation of construction machinery, machine tools, pumps, valves, various kinds of industrial machinery and other machinery;
- 5. Manufacture, sale and installation of weighing, measuring and control equipment, electrical, electronic and communication machinery and equipment, automatic vending machines and automatizing machinery and equipment;
- 6. Manufacture and sale of various kinds of materials for civil engineering and construction as well as various kinds of machinery and equipment for houses;
- 7. Construction and civil engineering, and planning, manufacture, supervision, performance and sale of, and contracting for, houses, building structures, steel-frame structures and storage facilities and equipment;
- 8. Sale, purchase, lease and management of real estate and development of residential land;
- 9. Planning, manufacture, engineering and construction of, and contracting for, various environmental control devices and equipment and various plants;
- 10. Treatment, recovery and recycling business of various kinds of wastewater, exhaust gas and contaminated soil;

11.	Treatment, recovery and recycling business of municipal and industrial wastes;
12.	Manufacture and sale of chemicals for household use and for environmental control devices and equipment as well as bioproducts;
13.	Manufacture, processing and sale of synthetic resins and other chemical synthetic products;
14.	Development and sale of information processing and communication systems, and computer software;
15.	Operation of facilities for sports, lodging, training, health and medical care, recuperation and recreation;
16.	Road cargo transportation business, water transportation business and warehousing business;
17.	General leasing business;
18.	Personnel dispatching agency business;
19.	Business of soliciting life insurance, casualty insurance agency business and insurance agency business pursuant to the Automobile Injury Compensation Law;
20.	Fee-charging employment agency;
21.	Accounting and payroll administration services;
22.	Copying, printing and bookbinding businesses;
23.	Any consulting business relating to each of the foregoing items; and
24.	Any other business ancillary to or relating to any of the foregoing items.
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### **Directors**

Each Director (other than an outside Director) has executive powers and duties to manage the affairs of the Company and each Representative Director, who is elected from among the Directors by the Board of Directors, has the statutory authority to represent the Company in all respects. Under the Corporate Law, the Directors must refrain from engaging in any business competing with the Company unless approved by the Board of Directors and any Director who has a special interest in the subject matter of a resolution to be taken by the Board of Directors cannot vote on such resolution. The maximum aggregate amounts of remunerations, bonuses, and other financial benefits given in consideration of the performance of duties (the remunerations, etc.) for the Company s Directors and those of the Company s Corporate Auditors must be, approved at a general meeting of shareholders, respectively. The Company must also obtain the approval at a general meeting of shareholders if the Company desires to change such maximum aggregate amounts of remunerations, etc. The amount of remuneration for each class of Director is determined by the remuneration committee, which is not a statutory organization but is delegated to make such determination by the Board of Directors, and such amount of remuneration so determined by the remuneration committee is approved by the President. The same applies *mutatis mutandis* to the amount of bonus for each Director. The amount of remuneration for each Corporate Auditor is determined upon consultation among the Corporate Auditors.

Except as stated below, neither the Corporate Law nor the Company s Articles of Incorporation make special provisions as to the Directors or Corporate Auditors power to vote in connection with their own compensation, the borrowing power exercisable by a Representative Director (or a Director who is given power by a Representative Director to exercise such power), their retirement age or requirements to hold any shares of Common Stock of the Company. The Corporate Law specifically requires the resolution of the Board of Directors for a company to acquire or dispose of material assets; to borrow a substantial amount of money; to appoint or dismiss important employees, such as executive officers; to establish, change or abolish material corporate organizations such as a branch office; to determine material conditions concerning offering of corporate bonds set forth in the ordinances of the Ministry of Justice, such as the system to ensure the legitimacy of the performance of duties by Directors. The Regulations of the Board of Directors and the relevant internal regulation of the Company require a resolution of the Board of Directors for the Company s borrowing in an amount more than ¥5 billion or guaranteeing in an amount more than ¥1 billion or its equivalent.

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#### Common Stock

#### General

Except as otherwise stated, set forth below is information relating to the Company s Common Stock, including brief summaries of the relevant provisions of the Company s Articles of Incorporation and Share Handling Regulations, as currently in effect, and of the Corporate Law of Japan and related regulations.

Effective on January 5, 2009, a new central book-entry transfer system for listed shares of Japanese companies was established pursuant to the Act Concerning Book-Entry Transfer of Corporate Bonds, Shares etc. and regulations thereunder (collectively, the Book-entry Transfer Act ), and this system is applied to the shares of Common Stock of the Company. Under this system, shares of all Japanese companies listed on any Japanese stock exchange are dematerialized, and shareholders of listed shares must have accounts at account management institutions to hold their shares unless such shareholder has an account at Japan Securities Depository Center, Inc. ( JASDEC ), the only institution that is designated by the relevant authorities as a clearing house under the Book-entry Transfer Act. Account management institutions are financial instruments business operators (i.e., securities companies), banks, trust companies and certain other financial institutions which meet the requirements prescribed by the Book-entry Transfer Act. Transfer of the shares of Common Stock of the Company is effected exclusively through entry in the records maintained by JASDEC and the account management institutions, and title to the shares passes to the transferee at the time when the transfer of the shares is recorded at the transferee s account at an account management institution. The holder of an account at an account management institution is presumed to be the legal holder of the shares recorded in such account.

Under the Corporate Law and the Book-entry Transfer Act, in order to assert shareholders—rights to which shareholders as of record dates are entitled (such as the rights to vote at a general meeting of shareholders or receive dividends) against the Company, a shareholder must have its name and address registered in the Company—s register of shareholders. Under the central book-entry transfer system, shareholders shall notify the relevant account management institutions of certain information prescribed under the Book-entry Transfer Act and the Company—s Share Handling Regulations, including their names and addresses, and the registration on the register of shareholders is made upon receipt by the Company of necessary information from JASDEC (as described in—Record date—). On the other hand, in order to assert, directly against the Company, shareholders—rights to which shareholders are entitled regardless of record dates such as minority shareholders—rights including the right to propose a matter to be considered at a general meeting of shareholders, except for shareholders—rights to request the Company to purchase or sell shares constituting less than a full unit (as described in—Unit share system—), JASDEC shall, upon the shareholder—s required to present the Company with a receipt of the request of the notice in accordance with the Company—share Handling Regulations. Under the Book-entry Transfer Act, the shareholder shall exercise such shareholders—right within four weeks after the notice above has been given.

Non-resident shareholders are required to appoint a standing proxy in Japan or provide a mailing address in Japan. Each such shareholder must give notice of such standing proxy or mailing address to the relevant account management institution. Such notice will be forwarded to the Company through JASDEC. Japanese securities companies and commercial banks customarily act as standing proxies and provide related services for standard fees. Notices from the Company to non-resident shareholders are delivered to such standing proxies or mailing addresses.

The registered holder of deposited shares underlying the American Depositary Shares (ADSs) is the Depositary for the ADSs. Accordingly, holders of ADSs will not be able to directly assert shareholders—rights against the Company.

#### Authorized capital

Article 6 of the Articles of Incorporation of the Company provides that the total number of shares authorized to be issued by the Company is 1,874,700,000 shares.

As of March 31, 2009, 1,285,919,180 shares of Common Stock were issued. All shares of Common Stock of the Company have no par value. All issued shares of the Company are fully-paid and non-assessable.

#### Distribution of Surplus

Distribution of Surplus General

Under the Corporate Law, distributions of cash or other assets by joint stock corporations to their shareholders, so called dividends, are referred to as distributions of Surplus (Surplus is defined in Restriction on Distributions of Surplus). The Company may make distributions of Surplus to the shareholders any number of times per business year, subject to certain limitations described in Restriction on Distributions of Surplus. Distributions of Surplus are required in principle to be authorized by a resolution of a general meeting of shareholders, but the Company may also authorize distributions of Surplus by a resolution of the Board of Directors as long as its non-consolidated annual financial statements and certain documents for the last business year present fairly its assets and profit or loss, as required by ordinances of the Ministry of Justice.

Distributions of Surplus may be made in cash or in kind in proportion to the number of shares of Common Stock of the Company held by each shareholder. A resolution of a general meeting of shareholders or the Board of Directors authorizing a distribution of Surplus must specify the kind and aggregate book value of the assets to be distributed, the manner of allocation of such assets to shareholders, and the effective date of the distribution. If a distribution of Surplus is to be made in kind, the Company may, pursuant to a resolution of a general meeting of shareholders or (as the case may be) the Board of Directors, grant a right to the shareholders to require the Company to make such distribution in cash instead of in kind. If no such right is granted to shareholders, the relevant distribution of Surplus must be approved by a special resolution of a general meeting of shareholders (see Voting Rights with respect to a special resolution).

Under the Company s Articles of Incorporation, year-end dividends and interim dividends may be distributed to shareholders appearing in the Company s register of shareholders as of March 31 and September 30 each year, respectively, in proportion to the number of shares of Common Stock of the Company held by each shareholder following approval by the general meeting of shareholders or the Board of Directors. The Company is not obliged to pay any dividends in cash unclaimed for a period of three years after the date on which they first became payable.

In Japan, the ex-dividend date and the record date for dividends precede the date of determination of the amount of the dividends to be paid. The price of the shares of common stock generally goes ex-dividend on the third business day prior to the record date.

Distribution of Surplus Restriction on distribution of Surplus

In making a distribution of Surplus, the Company must, until the sum of its additional paid-in capital and legal reserve reaches one-quarter of its stated capital, set aside in its additional paid-in capital and/or legal reserve an amount equal to one-tenth of the amount of Surplus so distributed.

The amount of Surplus at any given time must be calculated in accordance with the following formula:

$$(A + B + C + D) - (E + F + G)$$

In the above formula:

A = the total amount of other capital surplus and other retained earnings, each such amount being that appearing on the non-consolidated balance sheet as of the end of the last business year

B = (if the Company has disposed of its treasury stock after the end of the last business year) the amount of the consideration for such treasury stock received by the Company less the book value thereof

C = (if the Company has reduced its stated capital after the end of the last business year) the amount of such reduction less the portion thereof that has been transferred to additional paid-in capital or legal reserve (if any)

D = (if the Company has reduced its additional paid-in capital or legal reserve after the end of the last business year) the amount of such reduction less the portion thereof that has been transferred to stated capital (if any)

E = (if the Company has cancelled its treasury stock after the end of the last business year) the book value of such treasury stock

F = (if the Company has distributed Surplus to its shareholders after the end of the last business year) the total book value of the Surplus so distributed

G = certain other amounts set forth in ordinances of the Ministry of Justice, including (if the Company has reduced Surplus and thereby increased its stated capital, additional paid-in capital or legal reserve after the end of the last fiscal year) the amount of such reduction and (if the Company has distributed Surplus to the shareholders after the end of the last business year) the amount set aside in additional paid-in capital or legal reserve (if any) as required by ordinances of the Ministry of Justice.

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The aggregate book value of Surplus to be distributed by the Company may not exceed a prescribed distributable amount (the Distributable Amount ), as calculated on the effective date of such distribution. The Distributable Amount at any given time shall be equal to the amount of Surplus less the aggregate of the followings:

- (a) the book value of its treasury stock;
- (b) the amount of consideration for any of treasury stock disposed of by the Company after the end of the last business year; and
- (c) certain other amounts set forth in ordinances of the Ministry of Justice, including (if the sum of one-half of goodwill and the deferred assets exceeds the total of stated capital, additional paid-in capital and legal reserve, each such amount being that appearing on the non-consolidated balance sheet as of the end of the last business year) all or certain part of such exceeding amount as calculated in accordance with the ordinances of the Ministry of Justice.

If the Company has become at its option a company with respect to which consolidated balance sheets should also be considered in the calculation of the Distributable Amount (*renketsu haito kisei tekiyo kaisha*), the Company shall further deduct from the amount of Surplus the excess amount, if any, of (x) the total amount of stockholders equity appearing on the non-consolidated balance sheet as of the end of the last business year and certain other amounts set forth by ordinances of the Ministry of Justice over (y) the total amount of stockholders equity and certain other amounts set forth by ordinances of the Ministry of Justice appearing on the consolidated balance sheet as of the end of the last business year.

If the Company has prepared interim financial statements as described below, and if such interim financial statements have been approved by the board of directors or (if so required by the Corporate Law) by a general meeting of shareholders, then the Distributable Amount must be adjusted to take into account the amount of profit or loss, and the amount of consideration for any of the treasury stock disposed of by the Company, during the period in respect of which such interim financial statements have been prepared. The Company may prepare non-consolidated interim financial statements consisting of a balance sheet as of any date subsequent to the end of the last business year and an income statement for the period from the first day of the current business year to the date of such balance sheet. Interim financial statements so prepared by the Company must be audited by the Corporate Auditors and the accounting auditor, as required by ordinances of the Ministry of Justice.

### Stock splits

The Company may at any time split shares in issue into a greater number of shares by resolution of the Board of Directors, and may in principle amend its Articles of Incorporation to increase the number of the authorized shares to be issued in proportion to the relevant stock split pursuant to a resolution of the Board of Directors rather than a special shareholders resolution (as defined in Voting Rights) which is otherwise required for amending the Articles of Incorporation.

When a stock split is to be made, the Company must give public notice of the stock split, specifying the record date thereof, at least two weeks prior to such record date. Under the central book-entry transfer system operated by JASDEC, the Company must also give notice to JASDEC regarding a stock split at least two weeks prior to the relevant record date. On the effective date of the stock split, the number of shares recorded in all accounts held by the Company shareholders at account managing institutions or JASDEC will be increased in accordance with the applicable ratio.

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## Consolidation of shares

The Company may at any time consolidate shares in issue into a smaller number of shares by a special shareholders resolution (as defined in Voting Rights ). When a consolidation of shares is to be made, the Company must give public notice or notice to each shareholder at least two weeks prior to the effective date of the consolidation of shares. Under the central book-entry transfer system operated by JASDEC, the Company must also give notice to JASDEC regarding a consolidation of shares at least two weeks prior to the effective date of the consolidation of shares. On the effective date of the consolidation of shares, the number of shares recorded in all accounts held by the Company s shareholders at account managing institutions or JASDEC will be decreased in accordance with the applicable ratio. The Company must disclose the reason for the consolidation of shares at the general meeting of shareholders.

### General meeting of shareholders

The ordinary general meeting of shareholders of the Company for each fiscal year is normally held in June in each year in Osaka, Japan. In addition, the Company may hold an extraordinary general meeting of shareholders whenever necessary by giving notice of convocation thereof at least two weeks prior to the date set for the meeting.

Notice of convocation of a shareholders meeting setting forth the place, time, purpose thereof and certain matters set forth in the Corporate Law and the ordinances of the Ministry of Justice, must be mailed to each shareholder having voting rights (or, in the case of a non-resident shareholder, to his or her standing proxy or mailing address in Japan) at least two weeks prior to the date set for the meeting. Under the Corporate Law, such notice may be given to shareholders by electronic means, subject to the consent of the relevant shareholders. The record date for exercising voting rights at an ordinary general meeting of shareholders is March 31 of each year.

Any shareholder or group of shareholders holding at least three percent of the total number of voting rights for a period of six months or more may require the convocation of a general meeting of shareholders for a particular purpose by specifying the purpose and reason for convocation to a Representative Director. Unless such shareholders meeting is convened promptly or a convocation notice of a meeting which is to be held not later than eight weeks from the day of such demand is dispatched, the requiring shareholder may, upon obtaining a court approval, convene such shareholders meeting.

Any shareholder or group of shareholders holding at least 300 voting rights or one percent of the total number of voting rights for a period of six months or more may propose a matter to be considered at a general meeting of shareholders by showing such matter to a Representative Director at least eight weeks prior to the date set for such meeting.

If the Company s Articles of Incorporation so provide, any of the minimum voting rights or percentages, time periods and number of voting rights necessary for exercising the minority shareholder rights described above may be decreased or shortened.

## Voting rights

So long as the Company maintains the unit share system (see Section B of this Item 10 Memorandum and Articles of Association Common Stock Unit share system below; currently 1,000 shares constitute one unit) a holder of shares constituting one or more full units is entitled to one voting right per unit of shares subject to the limitations on voting rights set forth in the following two sentences. Any corporate or certain entity one-quarter or more of whose total voting rights are directly or indirectly owned by the Company may not exercise its voting rights with respect to shares of Common Stock of the Company that it owns. In addition, the Company may not exercise its voting rights with respect to its shares that it owns. If the Company eliminates from its Articles of Incorporation the provisions relating to the unit of shares, holders of Common Stock will have one voting right for each share they hold. Except as otherwise provided by law or by the Articles of Incorporation, a resolution can be adopted at a general meeting of shareholders by a majority of the number of voting rights of all the shareholders entitled to exercise their voting rights represented at the meeting. The Corporate Law and the Company s Articles of Incorporation provide, however, that the quorum for the election of Directors and Corporate Auditors shall not be less than one-third of the total number of voting rights of all the shareholders entitled to exercise their voting rights. The Company s shareholders may exercise their voting rights through proxies, provided that the proxies are also shareholders holding voting rights. The Company s shareholders also may cast their votes in writing. The Company s shareholders may also exercise their voting rights by electronic means pursuant to the method determined by the Board of Directors.

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The Corporate Law and the Company s Articles of Incorporation provide that in order to amend the Articles of Incorporation and in certain other instances, including:

- (1) acquisition of its own shares from a specific party other than its subsidiaries;
  (2) consolidation of shares;
  (3) any offering of new shares at a specially favorable price (or any offering of stock acquisition rights to subscribe for or acquire shares of capital stock, or bonds with stock acquisition rights at specially favorable conditions) to any persons other than shareholders;
  (4) the removal of a corporate auditor;
  (5) the exemption of liability of a director, corporate auditor or accounting auditor to the amounts set forth in the Corporate Law;
  (6) a reduction of stated capital;
  (7) a distribution of in-kind dividends which meets certain requirements;
  (8) dissolution, merger, consolidation or corporate split with certain exceptions in which a shareholders resolution is not required;
  (9) the transfer of the whole or a material part of the business;
- (11) share exchange or share transfer for the purpose of establishing 100% parent-subsidiary relationships with certain exceptions in which a shareholders resolution is not required,

(10) the taking over of the whole of the business of any other corporation with certain exceptions in which a shareholders resolution is not

the quorum shall be one-third of the total voting rights of all the shareholders entitled to exercise their voting rights and the approval by at least two-thirds of the voting rights of all the shareholders entitled to exercise their voting rights represented at the meeting is required (the special shareholders resolutions).

Pursuant to the terms of the Amended and Restated Deposit Agreement relating to American Depositary Receipts (ADRs) evidencing ADSs, each ADS representing 5 shares of Common Stock of the Company, as soon as practicable after receipt of notice of any meeting or solicitation of consents or proxies of shareholders of the Company, the Depositary (currently JPMorgan Chase Bank) will mail to the record holders of ADRs a notice which will contain the information in the original notice. The record holders of ADRs on a date specified by the Depositary will be entitled to instruct the Depositary as to the exercise of the voting rights pertaining to the shares of Common Stock of the Company represented by their ADSs, including instructions to give a discretionary proxy to a person designated by the Company. The Depositary will endeavor, in so far as practicable, to vote the number of shares of Common Stock of the Company represented by such ADSs in accordance with such instructions. The Depositary will not itself exercise any voting discretion in respect of any Deposited Shares.

Issue of additional shares and pre-emptive rights

required; or

Holders of the Company's shares of Common Stock have no pre-emptive rights under its Articles of Incorporation. Authorized but unissued shares may be issued at such times and upon such terms as the Board of Directors determines, subject to the limitations as to the offering of new shares at a specially favorable price mentioned under *Voting rights* above. The Board of Directors may, however, determine that shareholders shall be given subscription rights regarding a particular issue of new shares, in which case such rights must be given on uniform terms to all shareholders as at a record date at least two weeks prior to which public notice must be given. Each of the shareholders to whom such rights are given must also be given notice of the expiry thereof at least two weeks prior to the date on which such rights expire.

Rights to subscribe for new shares may be made generally transferable by a resolution of the Board of Directors. Whether the Company will make subscription rights generally transferable in future rights offerings will depend upon the circumstances at the time of such offerings.

Subject to certain conditions, the Company may issue stock acquisition rights or bonds with stock acquisition rights by a resolution of the Board of Directors. Holders of stock acquisition rights may exercise their rights to acquire a certain number of shares within the exercise period as prescribed in the terms of their stock acquisition rights. Upon exercise of stock acquisition rights, the Company will be obliged to issue the relevant number of new shares or alternatively to transfer the necessary number of treasury stock held by it.

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#### Liquidation rights

In the event of a liquidation of the Company, the assets remaining after payment of all debts and liquidation expenses and taxes will be distributed among shareholders in proportion to the respective numbers of shares of Common Stock held.

#### Record date

As mentioned above, March 31 is the record date for the Company s year-end dividends. So long as the Company maintains the unit share system, the shareholders who are registered as the holders of one or more units of shares in the Company s registers of shareholders at the end of each March 31 are entitled to exercise shareholders—rights at the ordinary general meeting of shareholders with respect to the business year ending on such March 31. September 30 is the record date for interim dividends. In addition, the Company may set a record date for determining the shareholders entitled to other rights and for other purposes by giving at least two weeks—prior public notice.

Under the Book-entry Transfer Act, JASDEC is required to give the Company a notice of the names and addresses of the shareholders, the number of shares held by them and other relevant information as of each such record date, and the Company s register of shareholders shall be updated accordingly.

The price of shares generally goes ex-dividends or ex-rights on Japanese stock exchanges on the third business day prior to a record date (or if the record date is not a business day, the fourth business day prior thereto), for the purpose of dividends or rights offerings.

#### Acquisition by the Company of its common stock

Under the Corporate Law and the Company s Articles of Incorporation, the Company may acquire shares of Common Stock (i) from a specific shareholder other than any of its subsidiaries (pursuant to a special shareholders resolution), (ii) from any of its subsidiaries (pursuant to a resolution of the Board of Directors), or (iii) by way of purchase on any Japanese stock exchange on which the Company s shares of Common Stock listed or by way of tender offer (as long as its non-consolidated annual financial statements and certain documents for the last business year fairly present its asset and profit or loss status, as required by ordinances of the Ministry of Justice) (in either case pursuant to an ordinary resolution of a general meeting of shareholders or a resolution of the Board of Directors). In the case of (i) above, any other shareholder may make a request to the Company that such other shareholder be included as a seller in the proposed purchase, provided that no such right will be available if the purchase price or any other consideration to be received by the relevant specific shareholder will not exceed the last trading price of the shares on the relevant stock exchange on the day immediately preceding the date on which the resolution mentioned in (i) above was adopted (or, if there is no trading in the shares on the stock exchange or if the stock exchange is not open on such day, the price at which the shares are first traded on such stock exchange thereafter).

Shares acquired by the Company may be held by it for any period or may be cancelled by a resolution of the Board of Directors. The Company may also transfer to any person the shares held by it, subject to a resolution of the Board of Directors, and subject also to other requirements similar to those applicable to the issuance of new shares, as described in *Issue of additional shares and pre-emptive rights* above. The Company may also utilize its treasury stock for the purpose of transfer to any person upon exercise of stock acquisition rights or for the purpose of acquiring another company by way of merger, share exchange or corporate split through exchange of treasury stock for shares or assets of the acquired company.

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#### Unit share system

The Articles of Incorporation of the Company provide that 1,000 shares constitute one unit of shares of Common Stock. Although the number of shares constituting one unit is included in the Articles of Incorporation, any amendment to the Articles of Incorporation reducing (but not increasing) the number of shares constituting one unit or eliminating the provisions for the unit of shares may be made by a resolution of the Board of Directors rather than by a special shareholders resolution, which is otherwise required for amending the Articles of Incorporation. The number of shares constituting one unit, however, cannot exceed 1,000.

Under the unit share system, shareholders shall have one voting right for each unit of shares that they hold. Any number of shares less than a full unit will carry no voting rights. Moreover, holders of shares constituting less than one unit will have no other shareholder rights, except that such holders may not be deprived of certain rights specified in the Corporate Law or ordinances of the Ministry of Justice, or in the Company s Articles of Incorporation, including the right to receive distribution of Surplus.

Under the central book-entry transfer system operated by JASDEC, shares constituting less than one unit are generally transferable. Under the rules of the Japanese stock exchanges, however, shares constituting less than one unit do not comprise a trading unit, except in limited circumstances, and accordingly may not be sold on the Japanese stock exchanges

A holder of shares constituting less than one unit may require the Company to purchase such shares at their market value in accordance with the provisions of the Share Handling Regulations of the Company.

In addition, the Articles of Incorporation of the Company provide that a holder of shares constituting less than one full unit may request the Company to sell to such holder such amount of shares which will, when added together with the shares constituting less than one full unit held by such holder, constitute one full unit of Common Stock, in accordance with the provisions of the Share Handling Regulations of the Company. As prescribed in the Share Handling Regulations, such requests shall be made through an account management institution and JASDEC pursuant to the rules set by JASDEC, without going through the notification procedure required for the exercise of shareholders rights entitled regardless of record dates as described in General.

A holder who owns ADRs evidencing less than 200 ADSs will indirectly own less than one full unit of shares of Common Stock. Although, as discussed above, under the unit share system holders of less than one full unit have the right to require the Company to purchase their shares or sell shares held by the Company to such holders, holders of ADRs evidencing ADSs that represent other than integral multiples of full units are unable to withdraw the underlying shares of Common Stock representing less than one full unit and, therefore, are unable, as a practical matter, to exercise the rights to require the Company to purchase such underlying shares or sell shares held by the Company to such holders. As a result, access to the Japanese markets by holders of ADRs through the withdrawal mechanism will not be available for dispositions of shares of Common Stock in lots less than one full unit. The unit share system does not affect the transferability of ADSs, which may be transferred in lots of any size.

## Sale by the Company of shares held by shareholders whose location is unknown

The Company is not required to send a notice to a shareholder if a notice to such shareholder fails to arrive at the registered address of the shareholder in the Company s register of shareholders or at the address otherwise notified to the Company continuously for five years or more.

In addition, the Company may sell or otherwise dispose of shares of Common Stock for which the location of the shareholder is unknown. Generally, if (i) notices to a shareholder fail to arrive continuously for five years or more at the shareholder s registered address in the Company s register of shareholders or at the address otherwise notified to the Company, and (ii) the shareholder fails to receive dividends on the shares continuously for five years or more at the address registered in the Company s register of shareholders or at the address otherwise notified to the Company, the Company may sell or otherwise dispose of the shareholder s shares by a resolution of the Board of Directors and after giving at least three months prior public and individual notice, and hold or deposit the proceeds of such sale or disposal of shares at the then market price of the shares for the shareholder, the location of which is unknown.

## Reporting of substantial shareholdings

The Financial Instruments and Exchange Act of Japan and regulations thereunder requires any person, regardless of his/her residence, who has become, beneficially and solely or jointly, a holder of more than 5 percent of the total issued shares (with voting rights) of common stock of a company listed on any Japanese stock exchange or whose shares are traded on the over-the-counter market in Japan to file with the Director-General of a competent Local Finance Bureau of Ministry of Finance within 5 business days a report concerning such shareholdings.

A similar report must also be filed in respect of any subsequent change of one percent or more in any such holding or any change in material matters set out in reports previously filed, with certain exceptions. For this purpose, shares issuable to such person upon conversion of convertible securities or exercise of share subscription warrants or stock acquisition rights are taken into account in determining both the number of shares (with voting rights) held by such holder and the issuer—s total issued share capital (with voting rights). Any such report shall be filed with the Director General of the relevant Finance Bureau of the Ministry of Finance through the Electronic Disclosure for Investors—Network (EDINET) system. Copies of such report must also be furnished to the issuer of such shares.

Except for the general limitations under Japanese antitrust and anti-monopoly regulations against holding of shares of common stock of a Japanese corporation which leads or may lead to a restraint of trade or a monopoly, except for the limitations under the Foreign Exchange Regulations as described in D. Exchange Controls below, and except for general limitations under the Corporate Law or the Company s Articles of Incorporation on the rights of shareholders applicable regardless of residence or nationality, there is no limitation under Japanese laws and regulations applicable to the Company or under its Articles of Incorporation on the rights of non-resident or foreign shareholders to hold the shares of Common Stock of the Company or exercise voting rights thereon.

There is no provision in the Company s Articles of Incorporation that would have an effect of delaying, deferring or preventing a change in control of the Company and that would operate only with respect to merger, consolidation, acquisition or corporate restructuring involving the Company.

#### Daily Price Fluctuation Limits under Japanese Stock Exchange Rules

Stock prices on Japanese stock exchanges are determined on a real-time basis by the balance between bids and offers. These stock exchanges are order-driven markets without specialists or market makers to guide price formation. In order to prevent excessive volatility, these stock exchanges set daily upward and downward price range limitations for each listed stock, based on the previous day s closing price. Although transactions may continue at the upward or downward limit price if the limit price is reached on a particular trading day, no transactions may take place outside these limits. Consequently, an investor wishing to sell at a price above or below the relevant daily limit on these stock exchanges may not be able to effect a sale at such price on a particular trading day, or at all.

## C. Material Contracts

All contracts concluded by the Company during the two-year period preceding the date of this report were entered into in the ordinary course of business.

### D. Exchange Controls

The Foreign Exchange and Foreign Trade Act of Japan and its related cabinet orders and ministerial ordinances (the Foreign Exchange Regulations ) govern the acquisition and holding of shares of Common Stock of the Company by exchange non-residents and by foreign investors. The Foreign Exchange Regulations currently in effect do not, however, affect transactions between exchange non-residents to purchase or sell shares outside Japan using currencies other than Japanese yen.

Exchange non-residents are:

- (i) individuals who do not reside in Japan; and
- (ii) corporations whose principal offices are located outside Japan.

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Generally, branches and other offices of non-resident corporations that are located within Japan are regarded as residents of Japan. Conversely, branches and other offices of Japanese corporations located outside Japan are regarded as exchange non-residents.

Foreign investors are:

- (i) individuals who are exchange non-residents;
- (ii) corporations that are organized under the laws of foreign countries or whose principal offices are located outside of Japan; and
- (iii) corporations (1) of which 50% or more of their shares are held by individuals who are exchange non-residents and/or corporations (a) that are organized under the laws of foreign countries or (b) whose principal offices are located outside of Japan or (2) a majority of whose officers, or officers having the power of representation, are individuals who are exchange non-residents.

In general, the acquisition of shares of a Japanese company (such as the shares of Common Stock of the Company) by an exchange non-resident from a resident of Japan is not subject to any prior filing requirements. In certain limited circumstances, however, the Minister of Finance may require prior approval of an acquisition of this type. While prior approval, as described above, is not required, in the case where a resident of Japan transfers shares of a Japanese company (such as the shares of Common Stock of the Company) for consideration exceeding ¥100 million to an exchange non-resident, the resident of Japan who transfers the shares is required to report the transfer to the Minister of Finance within 20 days from the date of the transfer, unless the transfer was made through a bank or financial instruments firms licensed under Japanese law.

If a foreign investor acquires shares of a Japanese company that is listed on a Japanese stock exchange (such as the shares of Common Stock of the Company) or that is traded on an over-the-counter market in Japan and, as a result of the acquisition, the foreign investor, in combination with any existing holdings, directly or indirectly holds 10% or more of the issued shares of the relevant company, the foreign investor must file a report of the acquisition with the Minister of Finance and any other competent Ministers having jurisdiction over that Japanese company within 15 days from and including the date of the acquisition. In limited circumstances, such as where the foreign investor is in a country that is not listed on an exemption schedule in the Foreign Exchange Regulations, a prior notification of the acquisition must be filed with the Minister of Finance and any other competent Ministers, who may then modify or prohibit the proposed acquisition.

Under the Foreign Exchange Regulations, dividends paid on and the proceeds from revenues in Japan of shares of Common Stock of the Company held by non-residents of Japan may generally be converted into any foreign currency and repatriated abroad.

## E. Taxation

# Japanese Taxation

The following is a summary of the major Japanese national tax consequences of the ownership, acquisition and disposition of shares of Common Stock of the Company and of ADRs evidencing ADSs representing shares of Common Stock of the Company by a non-resident Holder (as defined below). The summary does not purport to be a comprehensive description of all of the tax considerations that may be relevant to any particular investor depending on its individual circumstances. Accordingly, holders of shares of Common Stock of the Company including holders of ADRs evidencing ADSs are encouraged to consult their tax advisors regarding the application of the considerations discussed below to their particular circumstances.

This summary is based in part upon the representations of the Depositary and the assumption that each obligation in the deposit agreement, and in any related agreement, will be performed under its terms.

In general, taking into account the earlier assumption, for purposes of the Convention between the Government of the United States of America and the Government of Japan for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income (the Treaty ), and Japanese income tax purposes, eligible U.S. holders of ADRs will be treated as owning the Common Stock underlying the ADSs evidenced by the ADRs. For the purposes of the discussion, an eligible U.S. holder is a holder that:

- (i) is a resident of the United States for purposes of the Treaty;
- (ii) does not maintain a permanent establishment in Japan (a) to which ADRs or shares of Common Stock are attributable or (b) of which ADRs or shares of Common Stock form part of the business property; and
- (iii) is eligible for benefits under the Treaty with respect to income and gain derived in connection with ADRs or shares of Common Stock.

The following is a summary of the principal Japanese tax consequences (limited to national taxes) to non-residents of Japan or non-Japanese corporations without permanent establishments in Japan ( non-resident Holders ) who are holders of shares of Common Stock of the Company or of ADRs evidencing ADSs representing shares of Common Stock of the Company.

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Dividends and gains on revenues

Generally, non-resident Holders or non-Japanese corporations are subject to Japanese withholding tax on dividends paid by Japanese corporations. The Company withholds taxes from dividends it pays as required by Japanese law. Stock splits in themselves are not, in general, subject to Japanese income tax.

In the absence of an applicable tax treaty, convention or agreement reducing the maximum rate of Japanese withholding tax or allowing exemption from Japanese withholding tax, the rate of Japanese withholding tax applicable to dividends paid by Japanese corporations to non-resident Holders is 20 percent. However, with respect to dividends paid on listed shares issued by a Japanese corporation (such as the shares of Common Stock of the Company) to non-resident Holders, except for any individual shareholder who holds 5 percent or more of the total issued shares of the relevant Japanese corporation, the aforementioned 20 percent withholding tax rate is reduced to (i) 7 percent for dividends due and payable on or before March 31, 2009, and (ii) 15 percent for dividends due and payable on or after April 1, 2009. At the date of this annual report, Japan has income tax treaties, conventions or agreements whereby the above-mentioned withholding tax rate is reduced, in most cases to 15 percent or 10 percent for portfolio investors (15 percent under the income tax treaties with, among other countries, Australia, Belgium, Canada, Denmark, Finland, Germany, Ireland, Italy, Luxembourg, the Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland, and 10 percent under the income tax treaties with France, the United Kingdom and the United States).

Under the Treaty, the maximum rate of Japanese withholding tax which may be imposed on dividends paid by a Japanese corporation to an eligible U.S. holder that is a portfolio investor is generally limited to 10 percent of the gross amount actually distributed, and dividends paid by a Japanese corporation to an eligible U.S. holder that is a pension fund are exempt from Japanese taxation by way of withholding or otherwise unless such dividends are derived from the carrying on of a business, directly or indirectly, by such pension fund.

If the maximum tax rate provided for in the income tax treaty applicable to dividends paid by the Company to any particular non-resident Holder is lower than the withholding tax rate otherwise applicable under Japanese tax law or any particular non-resident Holder is exempt from Japanese income tax with respect to such dividends under the income tax treaty applicable to such particular non-resident Holder, such non-resident Holder who is entitled to a reduced rate of or exemption from Japanese withholding tax on payment of dividends on the Company s shares of Common Stock by the Company is required to submit, through the Company, an Application Form for Income Tax Convention Regarding Relief from Japanese Income Tax on Dividends in advance to the relevant tax authority before payment of dividends. A standing proxy for non-resident Holders of a Japanese corporation may provide this application service. With respect to ADSs, this reduced rate or exemption is applicable if the Depositary or its agent submits 2 Application Forms (one before payment of dividends, the other within 8 months after the Company s fiscal year-end or semi-fiscal year-end). To claim this reduced rate or exemption, any non-resident Holder holding ADRs evidencing ADSs will be required to file a proof of taxpayer status, residence and beneficial ownership (as applicable) and to provide other information or documents as may be required by the Depositary. A non-resident Holder who is entitled, under an applicable income tax treaty, to a reduced treaty rate lower than the withholding tax rate otherwise applicable under Japanese tax law or an exemption from the withholding tax, but failed to submit the required application in advance will be entitled to claim the refund of withholding taxes withheld in excess of the rate under an applicable tax treaty (if such non-resident Holder is entitled to a reduced treaty rate under the applicable income tax treaty) or the whole of the withholding tax withheld (if such non-resident Holder is entitled to an exemption under the applicable income tax treaty) from the relevant Japanese tax authority. The Company does not assume any responsibility to ensure withholding at the reduced treaty rate or not withholding for shareholders who would be eligible under an applicable tax treaty but do not follow the required procedures as stated above.

Gains derived from the sale of shares of Common Stock of the Company or ADSs outside Japan by a non-resident Holder holding such shares or ADSs as a portfolio investor are, in general, not subject to Japanese income or corporation tax. Eligible U.S. holders are not subject to Japanese income or corporation tax with respect to such gains under the Treaty.

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Inheritance and gift

a domestic corporation,

Japanese inheritance and gift taxes at progressive rates may be payable by an individual who has acquired shares of Common Stock or ADSs as a legatee, heir or donee from another individual even though neither the acquirer, the deceased nor the donor is a Japanese resident.

Holders of shares of Common Stock of the Company or ADSs should consult their tax advisors regarding the effect of these taxes and, in the case of U.S. holders, the possible application of the Estate and Gift Tax Treaty between the United States and Japan.

## United States Federal Income Taxation

This section describes the material United States federal income tax consequences of owning Common Stock or ADSs. It applies to you only if you are a U.S. holder, as defined below, and you own your Common Stock or ADSs as capital assets for tax purposes. This section does not apply to you if you are a member of a special class of holders subject to special rules, including:

a dealer in securities,
a trader in securities that elects to use a mark-to-market method of accounting for your securities holdings,
a tax-exempt organization,
a life insurance company,
a person liable for alternative minimum tax,
a person that actually or constructively owns 10% or more of the voting stock of the Company,
a person that holds Common Stock or ADSs as part of a straddle or a hedging or conversion transaction, or
a person whose functional currency is not the U.S. dollar.  This section is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations, published rulings and court decisions, as well as on the Treaty. These laws are subject to change, possibly on a retroactive basis. In addition, this section is based in part upon the representations of the Depositary and the assumption that each obligation in the Deposit Agreement and any related agreement will be performed in accordance with its terms.
You are a U.S. holder if you are a beneficial owner of Common Stock or ADSs and you are:
a citizen or resident of the United States,

an estate whose income is subject to United States federal income tax regardless of its source, or

a trust if a United States court can exercise primary supervision over the trust s administration and one or more United States persons are authorized to control all substantial decisions of the trust.

You should consult your own tax advisor regarding the United States federal, state and local and other tax consequences of owning and disposing of Common Stock and ADSs in your particular circumstances.

This discussion addresses only United States federal income taxation.

In general, taking into account the earlier assumptions, for United States federal income tax purposes, if you hold ADRs evidencing ADSs, you will be treated as the owner of the Common Stock represented by the ADSs evidenced by the ADRs. Exchanges of Common Stock for ADRs, and ADRs for Common Stock, generally will not be subject to United States federal income tax.

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#### Taxation of Dividends

Under United States federal income tax laws, and subject to the passive foreign investment company, or PFIC, rules discussed below, the gross amount of any dividend paid by the Company out of its current or accumulated earnings and profits (as determined for United States federal income tax purposes) to a U.S. holder is subject to United States federal income taxation. If you are a non-corporate U.S. holder, dividends paid to you in taxable years beginning before January 1, 2011 that constitute qualified dividend income will be taxable to you at a maximum rate of 15% provided that you hold the shares or ADSs for more than 60 days during the 121-day period beginning 60 days before the ex-dividend date and meet other holding period requirements. Dividends paid by the Company with respect to Common Stock or ADSs generally will be qualified dividend income.

You must include any Japanese tax withheld from the dividend payment in this gross amount even though you do not in fact receive the amount withheld. The dividend is taxable to you when you, in the case of Common Stock, or the Depositary, in the case of ADSs, receive the dividend, actually or constructively. The dividend will not be eligible for the dividends-received deduction generally allowed to United States corporations in respect of dividends received from other United States corporations. The amount of the dividend distribution that you must include in your income as a U.S. holder will be the U.S. dollar value of the Japanese yen payments made, determined at the spot Japanese yen/U.S. dollar rate on the date the dividend distribution is includible in your income, regardless of whether the payment is in fact converted into U.S. dollars. Generally, any gain or loss resulting from currency exchange fluctuations during the period from the date you include the dividend payment in income to the date you convert the payment into U.S. dollars will be treated as ordinary income or loss and will not be eligible for the special tax rate applicable to qualified dividend income. This gain or loss generally will be income or loss from sources within the United States for foreign tax credit limitation purposes.

Distributions in excess of current and accumulated earnings and profits, as determined for United States federal income tax purposes, will be treated as a non-taxable return of capital to the extent of your basis in the Common Stock or ADSs and thereafter as capital gain.

Subject to certain limitations, the Japanese tax withheld in accordance with the Treaty, and paid over to Japan will be creditable against your United States federal income tax liability. Special rules apply in determining the foreign tax credit limitation with respect to dividends that are subject to the maximum 15% tax rate. To the extent a refund of the tax withheld is available to you under Japanese law or under the Treaty, the amount of tax withheld that is refundable will not be eligible for credit against your United States federal income tax liability. The rules governing foreign tax credits are complex and the Company urges you to consult your tax advisor regarding the foreign tax credit in your situation.

Dividends will be income from sources outside the United States and, depending on your circumstances, will generally be either passive category income or general category income for purposes of computing the foreign tax credit allowable to you.

#### Taxation of Capital Gains

Subject to the PFIC rules discussed below, if you are a U.S. holder and you sell or otherwise dispose of your Common Stock or ADSs, you will recognize capital gain or loss for United States federal income tax purposes equal to the difference between the U.S. dollar value of the amount that you realize and your tax basis, determined in U.S. dollars, in your Common Stock or ADSs. Capital gain of a non-corporate U.S. holder that is recognized in taxable years beginning before January 1, 2011 is generally taxed at a maximum rate of 15% where the holder has a holding period greater than one year. The gain or loss will generally be income or loss from sources within the United States for foreign tax credit limitation purposes.

## Passive Foreign Investment Company Rules

The Company believes that Common Stock and ADSs should not be treated as stock of a PFIC for United States federal income tax purposes, but this conclusion is a factual determination that is made annually and thus may be subject to change. If the Company is treated as a PFIC, unless Common Stock or ADSs are marketable stock and a U.S. holder elects to be taxed annually on a mark-to-market basis with respect to the Common Stock or ADSs, gain realized on the sale or other disposition of the Common Stock or ADSs would in general not be treated as capital gain. Instead, if you are a U.S. holder, you would be treated as if you had realized such gain and certain excess distributions ratably over your holding period for the Common Stock or ADSs, the amount allocated to the taxable year in which you realized the gain or received the excess distribution would be taxed as ordinary income, the amount allocated to each prior year would generally be taxed at the highest tax rate in effect for each such year, and an interest charge would be applied to any such tax attributable to the prior years. With certain exceptions, your Common Stock or ADSs will be treated as stock of a PFIC if the Company was a PFIC at any time during your holding period of your Common Stock or ADSs. Dividends that you receive from the Company will not be eligible for the special tax rates applicable to qualified dividend income if the Company is a PFIC either in the taxable year of the distribution or the preceding taxable year.

## F. Dividends and Paying Agents

Not applicable.

## G. Statement by Experts

Not applicable.

## H. Documents on Display

According to the Securities Exchange Act of 1934, as amended, the Company is subject to the requirements of informational disclosure. The Company files various reports and other information, including this annual report on Form 20-F, to the U.S. Securities and Exchange Commission. These reports may be inspected at the following sites.

U.S. Securities and Exchange Commission: 100 F Street, N.E., Washington D.C. 20549

Form 20-F is also available at the website of the Company. URL: http://www.kubota.co.jp

## I. Subsidiary Information

Not applicable.

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## Item 11. Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to market risks, including changes in foreign currency exchange rates, interest rates and prices of marketable equity securities. In order to hedge the risks of changes in foreign currency exchange rates and interest rates, the Company uses derivative financial instruments. The Company uses these derivative financial instruments solely for the purpose of mitigating risk and no derivative instruments are held or used for speculative purposes.

#### Foreign Currency Exchange Risks

The Company s foreign currency exposure relates primarily to its foreign currency denominated assets in its international operations. The Company utilizes foreign exchange forward contracts and foreign currency option contracts (foreign exchange contracts) primarily to fix the value of cash flows resulting from accounts receivable and payable and future transactions denominated in foreign currencies.

The following table provides information regarding the Company s derivative financial instruments related to foreign exchange contracts as of March 31, 2009. All foreign exchange contracts have original maturities of less than one year.

#### Foreign Exchange Contracts (as of March 31, 2009)

	Yen Average	Millions			of Dollars
	contractual exchange rate	Contract Amounts	Fair Value	Contract Amounts	Fair Value
Sell U.S. Dollar, Buy Yen	92.47	¥ 26,540	¥ (1,615)	\$ 270,816	\$ (16,480)
Sell Euro, Buy Yen	123.66	9,027	(439)	92,112	(4,480)
Sell Thai Baht, Buy Yen	2.74	6,386	(26)	65,163	(265)
Others		1,304	9	13,306	92
Interest Rate Risks					

The Company is exposed to interest rate risks mainly inherent in its finance receivables and debt obligations. The Company has finance receivables with fixed rates and long-term debt with both fixed and variable rates. The Company uses interest rate swap agreements to enable the Company to choose between fixed and variable interest rates depending on how the funds are used as well as diversifying funding methods and lowering funding costs.

The following tables provide information about the Company s financial instruments that are sensitive to changes in interest rates at March 31, 2009. For finance receivables and long-term debt, these tables present annual maturities and fair value. For interest rate swap contracts and cross-currency interest rate swap contracts, the table presents weighed average rate and notional amount by expected maturity dates.

### Finance Receivables excluding finance leases (as of March 31, 2009)

		Millions of Yen 2015 and									
	Rates	2010	2011	2012	2013	2014	thereafter	Total	Fair value		
U.S. dollar	2.51%	¥ 72,680	¥ 57,276	¥ 32,969	¥ 18,977	¥ 5,930	¥ 1,970	¥ 189,802	¥ 192,242		
Canadian dollar	6.70	10,692	7,980	5,339	2,969	1,544	419	28,943	31,266		
					Thousands	of U.S. Doll	ars				
							2015 and				
		2010	2011	2012	2013	2014	thereafter	Total	Fair value		
U.S. dollar		\$ 741,632	\$ 584,449	\$ 336,418	\$ 193,643	\$ 60,510	\$ 20,102	\$ 1,936,754	\$ 1,961,653		
Canadian dollar		109,102	81,429	54,480	30,296	15,755	4,276	295,338	319,041		

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Long-term trade accounts receivable (as of March 31, 2009)

					Million	s of Yen	2015		
	Rates	2010	2011	2012	2013	2014	2015 and thereafter	Total	Fair value
Japanese yen	0.75%	¥ 23,157	¥ 11,079	¥ 7,395	¥ 4,637	¥ 2,474		¥ 50,004	¥ 52,616
•									
					Thousands o	f U.S. Dolla	ırs		
							2015 and		
		2010	2011	2012	2013	2014	thereafter	Total	Fair value
Japanese yen		\$ 236,296	\$ 113,052	\$ 75,459	\$ 47,316	\$ 25,245	\$ 12,877	\$ 510,245	\$ 536,898
Long-term debt excluding capital lease	obligations	(as of March	31, 2009)						

					Millio	ons of Yen			
	Weighted								
	Average								
	Interest						2015 and		
	rates	2010	2011	2012	2013	2014	thereafter	Total	Fair value
Japanese yen	1.93%	¥ 20,664	¥ 15,204	¥ 11,480	¥ 27,711	¥ 11,392	¥ 13,135	¥ 99,586	¥ 99,824
U.S. dollar	3.44	29,750	46,672	62,923	592			139,937	139,029
Others	4.07	6,507	4,977	10,754	467	165	52	22,922	23,039

¥ 56,921 ¥ 66,853 ¥ 85,157 ¥ 28,770 ¥ 11,557 ¥ 13,187 ¥ 262,445 ¥ 261,891

 $\$580,826 \quad \$682,174 \quad \$868,949 \quad \$293,571 \quad \$117,929 \quad \$134,562 \quad \$2,678,011 \quad \$2,672,357$ 

	Thousands of U.S. Dollars											
						2015 and						
	2010	2011	2012	2013	2014	thereafter	Total	Fair value				
Japanese yen	\$ 210,857	\$ 155,143	\$ 117,143	\$ 282,765	\$ 116,245	\$ 134,031	\$ 1,016,184	\$ 1,018,602				
U.S. dollar	303,571	476,245	642,071	6,041			1,427,928	1,418,663				
Others	66,398	50,786	109,735	4,765	1,684	531	233,899	235,092				

Interest Rate Swap Contracts (as of March 31, 2009)

		Millions of Yen, except rates													
			, <u> </u>							2015 and	2015 and			Fair	
		2010		2011		2012		2013		2014	thereafter		Total		value
Notional amounts (Yen)	¥	13,000	¥	11,000	¥	9,000	¥	7,000	¥	7,000		¥	47,000	¥	(48)
Average pay rate		1.03%		1.14%		1.10%		1.08%		1.08%			1.08%		
Average receive rate		0.83%		0.84%		0.83%		0.79%		0.79%			0.82%		
Notional amounts (U.S. dollar)	¥	,	¥	,	¥	27,000						¥	148,330	¥	(3,376)
Average pay rate		4.43%		4.27%		3.97%							4.29%		
Average receive rate		1.40%		1.55%		1.54%							1.48%		
Notional amounts (Can\$)	¥	7,125	¥	3,525	¥	1,500	¥	450	¥	75		¥	12,675	¥	(368)
Average pay rate		4.31%		4.39%		4.47%		4.50%		4.52%			4.36%		
Average receive rate		0.99%		0.99%		0.99%		0.99%		0.99%			0.99%		
Notional amounts (Other)	¥	3,120	¥	3,120	¥	3,120						¥	9,630	¥	(143)

Average pay rate	4.63%	4.63%	4.63%	4.63%
Average receive rate	4.26%	4.26%	4.26%	4.26%

	Thousands of U.S. Dollars											
						2015 and		Fair				
	2010	2011	2012	2013	2014	thereafter	Total	value				
Notional amounts (Yen)	\$ 132,653	\$ 112,245	\$ 91,837	\$ 71,429	\$ 71,429		\$ 479,593	\$ (490)				
Notional amounts (U.S. dollar)	677,857	557,143	278,571				1,513,571	(34,449)				
Notional amounts (Can\$)	72,704	35,969	15,306	4,592	765		129,336	(3,755)				
Notional amounts (Other)	31,837	31,837	31,837				95,511	(1,459)				

Cross-Currency Interest Rate Swap Contracts (as of March 31, 2009)

	Millions of Yen, except rates										
	2015 and										
	2010	2011	2012	2013	2014	thereafter	Total	Fai	r value		
Receive Yen, Pay Thai Baht											
Notional amounts (Yen)	¥ 8,020	¥ 4,000	¥ 4,000				¥ 16,020	¥	(209)		
Average pay rate	4.35%	3.90%	3.90%				4.12%				
Average receive rate	1.56%	1.18%	1.18%				1.37%				

		Thousands of U.S. Dollars											
	2010	2011	2012	2013	2014	2015 and thereafter	Total	Fair value					
Receive Yen, Pay Thai Baht													
Notional amounts (Yen)	\$ 81,837	\$ 40,816	\$ 40,816				\$ 163,469	\$ (2,133)					
Equity Price Risk													

The Company holds available-for-sale securities included in investments. These securities are exposed to changes in equity price risks arising from changes in market prices for such securities. The Company does not hold marketable securities for trading purposes. The cost, fair value and unrealized holding gains and losses on marketable equity securities at March 31, 2009 were as follows:

	Millions of Yen							Thousands of U.S. Dollars					
					Gross Unrealized		Gross			Gross	•	Gross	
							nrealized			Unrealized U		Unrealized	
				]	Holding		Holding		Fair	Holding	H	olding	
	Cost	F	air Value		Gains		Losses	Cost	Value	Gains	I	Losses	
Available-for-sale:													
Equity securities of financial institutions	¥ 24,412	¥	40,275	¥	15,864	¥	¥ 1	\$ 249,102	\$ 410,969	\$ 161,877	\$	10	
Other equity securities	17,665		40,653		23,304		316	180,255	414,827	237,796		3,224	
	** 42.0==		00.000		20.460			<b>* 100 077</b>	<b></b>	* * * * * * * * * * * * * * * * * * *			
	¥ 42.077	¥	80 928	¥	39 168	7	≨ 317	\$ 429 357	\$ 825 796	\$ 399 673	- \$	3 234	

# **Item 12. Description of Securities Other than Equity Securities**

Not applicable.

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## PART II

## Item 13. Defaults, Dividend Arrearages and Delinquencies

None.

## Item 14. Material Modifications to the Rights of Security Holders and Use of Proceeds

None.

#### **Item 15. Controls and Procedures**

#### **Disclosure Controls and Procedures**

The Company s management, with the participation of its chief executive and chief financial officers, evaluated the effectiveness of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the U.S. Securities Exchange Act of 1934, as amended.) as of March 31, 2009. Based on that evaluation, the Company s chief executive and chief financial officers concluded that the disclosure controls and procedures were effective as of that date.

#### Management s Report on Internal Control over Financial Reporting

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended, for the Company. Management evaluated the effectiveness of the Company s internal control over financial reporting using the criteria set forth in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that the Company s internal control over financial reporting was effective as of March 31, 2009.

The Company s independent registered public accounting firm, Deloitte Touche Tohmatsu, has issued an audit report on the Company s internal control over financial reporting. Their report appears on page F-5 of the attached Consolidated Financial Statements.

## Changes in Internal Control over Financial Reporting

No change in the Company s internal control over financial reporting occurred during the fiscal year ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

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#### **Item 16A. Audit Committee Financial Expert**

The Company s Board of Corporate Auditors has determined that Yoshio Suekawa qualifies as an audit committee financial expert as defined by the rules of the SEC. He is a certified public accountant in Japan. He started his career at Lowe Bingham and Luckie (subsequently, PricewaterhouseCoopers, Osaka) in 1959. Since then he has worked in several major accounting firms including Deloitte Touche Tohmatsu as a public accountant for more than 40 years. From 1974 to 1976 he worked at Price Waterhouse in Los Angeles. Currently he maintains Suekawa CPA Office. He was elected as one of the Company s Corporate Auditors at the ordinary general meeting of shareholders held on June 25, 2004, and reelected at the ordinary general meeting of shareholders held on June 20, 2008. See Item 6.A. for information regarding his business experience. He meets the independence requirements imposed on corporate auditors under the Corporate Law of Japan.

#### Item 16B. Code of Ethics

The Board of Directors of the Company adopted a Code of Ethics in April, 2004, which is applicable to its Chief Executive Officer, Chief Financial Officer and General Manager of Finance & Accounting Department. This Code requires the relevant Officers to act honestly and candidly, including the ethical handling of conflict of interest, and to comply with all applicable laws, accounting standards, rules and regulations of self-regulatory organization, and policies and internal regulation of the Company. The Code also requires the relevant Officers to conduct full, fair, accurate, timely and understandable disclosure in reports and documents which are filed with or submitted to the SEC, and in other communications with the public and prompt internal reporting of violations of this Code.

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## **Item 16C. Principal Accountant Fees and Services**

## Fees and Services of Principal Accountant

The following table discloses the aggregate fees accrued or paid to principal accountant and associated entities for each of the last 2 fiscal years:

	Millio	Millions of yen	
	2009	2008	
Audit Fees	¥ 623	¥ 593	
Audit-Related Fees	3	17	
Tax Fees	121	112	
All Other Fees	40	69	
Total	¥ 787	¥ 791	

Audit Fees include fees charged for professional services rendered for audits of the Company s semi-annual and annual consolidated financial statements, statutory audits of the Company and its subsidiaries.

Audit-Related Fees include fees charged for assurance and related services such as internal control reviews, and consultations concerning financial accounting and reporting standards.

Tax Fees include fees charged for services related to tax compliance, including the preparation of tax returns and claims for refund, tax planning and tax advice, including assistance with tax audits and appeals, tax services for employee benefit plans and assistance with respect to requests for rulings from tax authorities.

All Other Fees include fees charged for services rendered with respect to consultation relating to improvements in the Company s internal controls.

## Policies for Pre-Approval of Audit and Non-Audit Services rendered by Independent Registered Public Accounting Firm

The Board of Corporate Auditors of the Company consists of 5 auditors, including 3 outside corporate auditors. The Board has adopted Pre-Approval Policies and Procedures for Audit and Non-Audit Services (the Policies) for the purpose of supervising the services of its Independent Registered Public Accounting Firm. The Policies govern external auditors to render audit or non-audit services to the Company. The Policies classify audit and non-audit services into 3 categories depending on the nature of services and regulate them differently.

The first category includes the following services and they are pre-approved comprehensively.

All services necessary to perform audit or review of the Company and any subsidiaries to comply with the rules of the SEC, Corporate Law of Japan, Financial Instruments and Exchange Act of Japan, rules and regulation of Stock Exchanges in Japan and any other rules and regulation, and related consultation of accounting procedures and voluntary audit and examination of subsidiaries.

Audit-related services, such as due diligence related to merger & acquisition activity, audit of employee benefit plans including audit of pension fund and audit or review of information systems related to accounting.

Services and consultation related to the preparation of tax returns.

Other services, such as training of employees regarding accounting practices.

The second category includes non-audit services which are restricted by the Sarbanes-Oxley act and the rules of SEC to be rendered by the same public accountants which renders audit services to the Company. The Policies prohibits such services to be rendered.

The third category includes additional services other than the above which may be pre-approved by the Board on an individual basis.

No services were provided for which pre-approval was waived pursuant to paragraph (c)(7)(i)(C) of Rule 2-01 of Regulation S-X.

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#### Item 16D. Exemptions from the Listing Standards for Audit Committees

With respect to the requirements of Rule 10A-3 under the Securities Exchange Act of 1934 relating to listed company audit committees, which apply to the Company through Section 303A.06 of the New York Stock Exchange s Listed Company Manual, the Company relies on an exemption provided by paragraph (c)(3) of that Rule available to foreign private issuers with boards of corporate auditors meeting certain requirements. For a New York Stock Exchange-listed Japanese company with a board of corporate auditors, the requirements for relying on paragraph (c)(3) of Rule 10A-3 are as follows:

- 1. The board of corporate auditors must be established, and its members must be selected, pursuant to Japanese law expressly requiring such a board for Japanese companies that elect to have a corporate governance system with corporate auditors.
- 2. Japanese law must and does require the board of corporate auditors to be separate from the board of directors.
- 3. None of the members of the board of corporate auditors is elected by management, and none of the listed company s executive officers is a member of the board of corporate auditors.
- 4. Japanese law must and does set forth standards for the independence of the members of the board of corporate auditors from the listed company or its management.
- 5. The board of corporate auditors, in accordance with Japanese law or the listed company s governing documents, must be responsible, to the extent permitted by Japanese law, for the appointment, retention and oversight of the work of any registered public accounting firm engaged (including, to the extent permitted by Japanese law, the resolution of disagreements between management and the auditor regarding financial reporting) for the purpose of preparing or issuing an audit report or performing other audit, review or attest services for the listed company, including its principal accountant which audits its consolidated financial statements included in its annual reports on Form 20-F.
- 6. To the extent permitted by Japanese law:

the board of corporate auditors must establish procedures for (i) the receipt, retention and treatment of complaints received by the listed company regarding accounting, internal accounting controls, or auditing matters, and (ii) the confidential, anonymous submission by its employees of concerns regarding questionable accounting or auditing matters;

the board of corporate auditors must have the authority to engage independent counsel and other advisers, as it determines necessary to carry out its duties; and

the listed company must provide for appropriate funding, as determined by its board of corporate auditors, for payment of (i) compensation to any registered public accounting firm engaged for the purpose of preparing or issuing an audit report or performing other audit, review or attest services for the listed company, (ii) compensation to any advisers employed by the board of corporate auditors, and (iii) ordinary administrative expenses of the board of corporate auditors that are necessary or appropriate in carrying out its duties.

In the Company s assessment, the Company s Board of Corporate Auditors, which meets the requirements for reliance on the exemption in paragraph (c)(3) of Rule 10A-3 described above, is not materially less effective than an audit committee meeting all the requirements of paragraph (b) of Rule 10A-3 (without relying on any exemption provided by that Rule) at acting independently of management and performing the functions of an audit committee as contemplated therein.

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## Item 16E. Purchases of Equity Securities by the Issuer and Affiliated Purchasers

The following table sets forth the Company s purchases of its common stock during fiscal 2009:

			(c) Total Number of	(d) Maximum Number of
			<b>Shares Purchased</b>	Shares that
		(b) Average Price Paid	as Part of Publicly	May Yet Be Purchased
	(a) Total Number of	per Share	<b>Announced Plans</b>	<b>Under the Plans</b>
Period	Shares Purchased	(Yen)	or Programs	or Programs
April 1, 2008 April 30, 2008	8,245	683.81	0	10,000,000
May 1, 2008 May 31, 2008	11,990	766.06	0	10,000,000
June 1, 2008 June 30, 2008	3,010,205	848.00	3,000,000	10,000,000
July 1, 2008 July 31, 2008	21,429	726.11	0	10,000,000
August 1, 2008 August 31, 2008	24,109	732.73	0	10,000,000
September 1, 2008 September 30, 2008	19,001	700.20	0	10,000,000
October 1, 2008 October 31, 2008	2,409,905	475.51	2,400,000	7,600,000
November 1, 2008 November 30, 2008	3,009,944	514.31	3,000,000	4,600,000
December 1, 2008 December 31, 2008	31,968	557.51	0	10,000,000
January 1, 2009 January 31, 2009	2,451	595.44	0	10,000,000
February 1, 2009 February 28, 2009	7,017	478.47	0	10,000,000
March 1, 2009 March 31, 2009	14,866	491.77	0	0
Total	8,571,130		8,400,000	

Note: 1) All purchases other than purchases publicly announced were made as a result of holders of shares less than one unit, which is 1,000 shares of common stock, requesting the Company to purchase shares that are a fraction of a unit in accordance with the Corporate Law.

Note: 2) In fiscal 2009, the Company established three programs of purchasing its shares on market. The Company executed the programs pursuant to Article 165, Paragraph 2 of the Corporate Law and its Articles of Incorporation. None of these programs was terminated prior to expiration. Details of each program are as follows:

(1) The program resolved at the Board of Directors Meeting held on June 20, 2008

i) Date of announcement: June 20, 2008

ii) Type of shares to be repurchased:
 iii) Number of shares to be repurchased:
 iv) Amount of shares to be repurchased:
 Not exceeding 10.0 million shares
 Not exceeding ¥10.0 billion

v) Period: From June 23, 2008 to September 24, 2008

(2) The program resolved at the Board of Directors Meeting held on September 25, 2008

i) Date of announcement: September 25, 2008

ii) Type of shares to be repurchased: Shares of common stock of the Company iii) Number of shares to be repurchased: Not exceeding 10.0 million shares

iv) Amount of shares to be repurchased: Not exceeding ¥10.0 billion

v) Period: From September 26, 2008 to December 15, 2008

(3) The program resolved at the Board of Directors Meeting held on December 16, 2008

i) Date of announcement: December 16, 2008

ii) Type of shares to be repurchased:
 iii) Number of shares to be repurchased:
 iv) Amount of shares to be repurchased:
 Not exceeding 10.0 million shares
 Not exceeding ¥10.0 billion

v) Period: From December 17, 2008 to March 23, 2009

## Item 16F. Changes in Registrant s Certifying Accountant.

Not applicable.

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#### **Item 16G. Corporate Governance**

The following shows the significant differences between the corporate governance practices followed by U.S. listed companies under the NYSE Corporate Governance Rules and those followed by the Company under its home country practice.

#### Independence of Directors

A NYSE-listed U.S. company must have a majority of directors meeting the independence requirements under Section 303A of the NYSE Listed Company Manual.

Under the Corporate Law of Japan and relevant laws and ordinances (collectively, the Corporate Law of Japan ), Japanese joint stock corporations (kabushiki kaisha) with the board of directors and the auditing firm (kaikei-kansanin) may elect to structure their corporate governance system to be either that of a company with corporate auditors (kansayaku secchigaisha) or that of a company with specified committees (iinkai secchigaisha). The Company is currently a company with corporate auditors, and does not have specified committees.

As a company with corporate auditors, the Company is not required under the Corporate Law of Japan to have outside directors who meet any independence requirements under the Corporate Law of Japan on its board of directors. However, the Company has 2 outside directors. An outside director is defined as a director of the company who does not engage or has not engaged in the execution of business of the company or its subsidiaries as a director of any of these corporations, and who does not serve or has not served as an executive officer, manager or in any other capacity as an employee of the company or its subsidiaries. The tasks of supervising the administration of the Company s affairs by the directors and examining the Company s financial statements are assigned not only to the board of directors but also to the Company s corporate auditors, who are separate from the Company s management, under the Corporate Law of Japan. All corporate auditors must meet certain independence requirements under the Corporate Law of Japan. All corporate auditors are required to be outside corporate auditors who must meet additional independence requirements under the Corporate Law of Japan. An outside corporate auditor is defined as a corporate auditor who has not served as a director, accounting counselor, executive officer, manager or any other employee of the company or any of its subsidiaries prior to the appointment. Currently, the Company has five corporate auditors, three of whom are outside corporate auditors.

### Audit committee

A NYSE-listed U.S. company must have an audit committee with responsibilities described under Section 303A of the NYSE Listed Company Manual, including those imposed by Rule 10A-3 under the U.S. Securities Exchange Act of 1934. The audit committee must be composed entirely of independent directors, and the audit committee must have at least three members.

Under the corporate auditor system that the Company employs in Japan, the board of corporate auditors is a legally separate and independent body from the board of directors. The function of the board of corporate auditors is similar to that of independent directors, including those who are members of the audit committee, of a U.S. company: to monitor the performance of the directors, and review and express opinion on the method of auditing by the company s auditing firm and on such auditing firm s audit reports, for the protection of the Company s shareholders. Under the Corporate Law of Japan, the Company is required to have at least three corporate auditors. The Articles of Incorporation of the Company provide for no more than six corporate auditors. Currently, the Company has five corporate auditors. Each corporate auditor has a four-year term. In contrast, the term of each director of the Company is one year. With respect to the requirements of Rule 10A-3 under the U.S. Securities Exchange Act of 1934 relating to listed company audit committees, the Company relies on an exemption under paragraph (c) (3) of that rule which is available to foreign private issuers with boards of corporate auditors meeting certain criteria.

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## Nominating /corporate governance committee

A NYSE-listed U.S. company must have a nominating/corporate governance committee with responsibilities described under Section 303A of the NYSE Listed Company Manual. The nominating/corporate governance committee must be composed entirely of independent directors.

Under the Corporate Law of Japan, the Company s directors must be elected at a general meeting of shareholders. Its board of directors does not have the power to fill its vacancies. The Company s corporate auditors must also be elected and dismissed at a general meeting of shareholders. The Company s board of directors must obtain the consent of its board of corporate auditors in order to submit a proposal for election, dismissal and non-reelection of a corporate auditor to a general meeting of shareholders. The board of corporate auditors is also empowered to adopt a resolution requesting that the Company s directors submit a proposal for election of a corporate auditor to a general meeting of shareholders. All corporate auditors have the right to state their opinion concerning the election, dismissal and resignation of a corporate auditor at the general meeting of shareholders.

#### Compensation committee

A NYSE-listed U.S. company must have a compensation committee with responsibilities described under Section 303A of the NYSE Listed Company Manual. The compensation committee must be composed entirely of independent directors.

Under the Corporate Law of Japan, the maximum aggregate amounts of remunerations, bonuses, and other financial benefits given in consideration of the performance of duties (the remunerations, etc.) for the Company's directors and that of the Company's corporate auditors must be, approved, respectively, at a general meeting of shareholders. The Company must also obtain the approval at a general meeting of shareholders if the Company desires to change such maximum amount of remunerations, etc. The amount of remuneration for each class of director is determined by the remuneration committee, which is not a statutory organization, but is delegated to make such determination by the board of directors, and such amount of remuneration so determined by the remuneration committee is approved by the President. The same applies mutatis mutandis to the amount of bonus for each director. The amount of remuneration for each corporate auditor is determined upon consultation among the corporate auditors.

#### Shareholders approval of equity compensation plan

A NYSE-listed U.S. company must generally obtain shareholder approval with respect to any equity compensation plan.

Pursuant to the Corporate Law of Japan, if the Company desires to adopt an equity compensation plan under which stock acquisition rights are granted on specially favorable conditions (except where such rights are granted to all of its shareholders on a pro rata basis), the Company must approve the plan by a special resolution of a general meeting of shareholders, where the quorum is one-third of the total number of voting rights and the approval of at least two-thirds of the voting rights represented at the meeting is required.

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## PART III

## **Item 17. Financial Statements**

See Consolidated Financial Statements attached hereto.

## **Item 18. Financial Statements**

Not applicable.

#### **Item 19. Exhibits**

Documents filed as exhibits to this annual report are as follows:

- 1.1 Articles of Incorporation of the Registrant (English translation)
- 1.2 Share Handling Regulations of the Registrant (English translation)
- 2.1 Form of Amended and Restated Deposit Agreement among the Registrant, JPMorgan Chase Bank as Depositary and all owners and holders from time to time of American Depositary Receipts, including the form of American Depositary Receipt (incorporated by reference to the Registration Statement on Form F-6 (File No. 333-91654) filed on June 26, 2002)
- 8.1 List of Significant Subsidiaries (See Organizational Structure in Item 4.C. of this Form 20-F)
- 11.1 Code of Ethics for Senior Financial Officers of the Registrant (English translation)
- 12.1 Certification of the principal executive officer of the Company required by Rule 13a-14(a)
- 12.2 Certification of the principal financial officer of the Company required by Rule 13a-14(a)
- 13.1 Certification required by Rule 13a-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code (Note) The Company has not included as exhibits certain instruments with respect to its long-term debt, the amount of debt authorized under each of which does not exceed 10% of its total assets, and it agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.

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#### SIGNATURE

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

### KUBOTA CORPORATION

Date: June 19, 2009

By /s/ Satoru Sakamoto Satoru Sakamoto Director and Managing Executive Officer

(Principal Financial and Accounting Officer)

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Attachment

### Kubota Corporation

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### **Five-Year Financial Summary**

Kubota Corporation and Subsidiaries Years Ended March 31, 2009, 2008, 2007, 2006, and 2005

		2009				lions of Yen Share Inform 2007	atio	n) 2006		2005	(Exc	thousands of U.S. Dollars cept Per Share nformation) (Note 1) 2009
For the year		2007		2000		2007		2000		2003		2009
Revenues	¥ 1	,107,482	¥	1,154,574	¥	1,127,456	¥	1,065,736	¥	994,483	\$	11,300,837
Ratio to previous year		95.9%		102.4%		105.8%		107.2%		105.9%		, ,
Cost of revenues		810,226		824,093		794,687		753,952		716,495		8,267,612
Selling, general, and administrative												
expenses		193,426		192,935		199,356		186,017		182,498		1,973,735
Loss from disposal and impairment of		·										
businesses and fixed assets		1,015		671		3,066		4,709		1,414		10,357
Operating income		102,815		136,875		130,347		121,058		94,076		1,049,133
Income from continuing operations		48,064		67,837		77,743		81,149		107,132		490,449
Income (loss) from discontinued												
operations, net of taxes				189		(1,286)		(115)		10,769		
Net income:		48,064		68,026		76,457		81,034		117,901		490,449
Ratio to previous year		70.7%		89.0%		94.4%		68.7%		1,007.7%		
Ratio to revenues		4.3%		5.9%		6.8%		7.6%		11.9%		
At year-end												
Total assets	¥ 1	1,385,824	¥	1,464,270	¥	1,502,532	¥	1,405,402	¥	1,193,056	\$	14,141,061
Working capital		321,971		303,177		240,417		241,786		171,326		3,285,418
Long-term debt		208,588		183,945		150,105		152,024		117,488		2,128,449
Total shareholders equity		578,284		648,097		659,637		606,484		481,019		5,900,857
Per common share and per 5 common sh	ares	data										
(Yen and U.S. Dollars):												
Income from continuing operations per												
common share:												
Basic	¥	37.68	¥	52.65	¥	60.00	¥	62.23	¥	80.97	\$	0.38
Diluted		37.68		52.65		60.00		61.76		78.91		0.38
Income from continuing operations per 5												
common shares:												
Basic	¥	188.40	¥	263.27	¥	299.99	¥	311.13	¥	404.86	\$	1.92
Diluted		188.40		263.27		299.99		308.57		394.55		1.92
Net income per common share:												
Basic	¥	37.68	¥	52.80	¥	59.01	¥	62.14	¥	89.11	\$	0.38
Diluted		37.68		52.80		59.01		61.67		86.83		0.38
Net income per 5 common shares:												
Basic	¥	188.40	¥	264.01	¥	295.03	¥	310.69	¥	445.56	\$	1.92
Diluted		188.40		264.01		295.03		308.34		434.16		1.92
Shareholders equity per common share												
outstanding	¥	454.60	¥	506.09	¥	510.75	¥	466.71	¥	369.90	\$	4.64
Shareholders equity per 5 common shares												
outstanding		2,273.02		2,530.44	¥	2,553.74	¥	2,333.55		1,849.49	\$	23.19
Cash dividends per common share	¥	15	¥	13	¥	11	¥	9	¥	6	\$	0.15
Cash dividends per 5 common shares	¥	75	¥	65	¥	55	¥	45	¥	30	\$	0.77

Notes: 1. The U.S. dollar amounts in this report represent translations of Japanese yen, for convenience only, at the rate of ¥98=US\$1. See Note 1 to the consolidated financial statements.

- 2. Per share amounts have been calculated per common share and per 5 common shares since each American Depository Share represents 5 shares of common stock.
- 3. Cash dividends per common share are based on dividends paid during the year.

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### SEGMENT INFORMATION

The following segment information for the years ended March 31, 2009 and 2008, which is required under the regulations of the Financial Instruments and Exchange Act of Japan, is not consistent with accounting principles generally accepted in the United States of America.

#### **Industry Segments**

	Intern	al	Pipes,		Mi	llions of Ye	n			
	Combus	ion	Valves, &					Corporate		
Year Ended March 31, 2009	Engine Machin		Industrial Castings	Environmenta Engineering	l	Other	Total	& Eliminations	C	onsolidated
Revenues: Unaffiliated customers	¥ 754,	116	¥ 207,87	0 ¥ 74,390	v	70 806 ¥	1,107,482	V	¥	1,107,482
Intersegment	Ŧ /3 <b>T</b> ,	52	44		1	15,861	16,644	(16,644)	*	1,107,402
								(==,==)		
Total	754,	468	208,31	6 74,675		86,667	1,124,126	(16,644)		1,107,482
Cost of revenues and operating expenses	650,	637	197,00	4 75,760		83,957	1,007,358	(2,691)		1,004,667
Operating income (loss)	¥ 103,	831	¥ 11,31	2 ¥ (1,085	) ¥	2,710 ¥	116,768	¥ (13,953)	¥	102,815
	** 000		** 400 c					** 400		4 207 024
Identifiable assets at March 31, 2009	¥ 899,		,				1,225,069		¥	1,385,824
Depreciation  Loss from impairment	20,	J4U	6,42 73			1,440	28,540 733	1,927 15		30,467 748
Capital expenditures	24,	072	5,80			1,274	31,963			33,337
•							•			•
					Mi	llions of Ye	n			
	Intern	al	Pipes,							
	Combus	ion	Valves, &					Corporate		
								_		
	Engine	&	Industrial	Environmenta	l			&		
Year Ended March 31, 2008	Engine Machin		Industrial Castings	Environmenta Engineering	l	Other	Total	& Eliminations	C	onsolidated
Revenues:	Machin	ery	Castings	Engineering				Eliminations		
Revenues: Unaffiliated customers		ery 554	Castings ¥ 201,59	Engineering 9 ¥ 70,878		88,443 ¥	1,154,574	Eliminations ¥		Consolidated
Revenues:	Machin	ery	Castings	Engineering 9 ¥ 70,878				Eliminations		
Revenues: Unaffiliated customers Intersegment	Machine ¥ 793,	654 16	Castings ¥ 201,59 48	Engineering 9 ¥ 70,878 5 97		88,443 ¥ 15,551	1,154,574 16,149	Eliminations ¥ (16,149)		1,154,574
Revenues: Unaffiliated customers Intersegment Total	Machin	654 16	Castings ¥ 201,59	Engineering 9 ¥ 70,878 5 97 4 70,975		88,443 ¥	1,154,574	Eliminations ¥		
Revenues: Unaffiliated customers Intersegment	Machine  ¥ 793,	654 16	Castings  ¥ 201,59 48 202,08	Engineering 9 ¥ 70,878 5 97 4 70,975		88,443 ¥ 15,551 103,994	1,154,574 16,149 1,170,723	¥ (16,149) (16,149)		1,154,574 1,154,574
Revenues: Unaffiliated customers Intersegment Total	Machine  ¥ 793,	654 16 670 709	Castings  ¥ 201,59 48 202,08 186,84	Engineering 9 ¥ 70,878 5 97 4 70,975 9 75,997	¥	88,443 ¥ 15,551 103,994 95,427	1,154,574 16,149 1,170,723 1,018,982	¥ (16,149) (16,149) (1,283)	¥	1,154,574 1,154,574
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses	Machine  ¥ 793,  793, 660,	654 16 670 709	Castings  ¥ 201,59 48 202,08 186,84	Engineering 9 ¥ 70,878 5 97 4 70,975 9 75,997	¥	88,443 ¥ 15,551 103,994 95,427	1,154,574 16,149 1,170,723 1,018,982	¥ (16,149) (16,149) (1,283)	¥	1,154,574 1,154,574 1,017,699
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008	Machine  ¥ 793,  793, 660,  ¥ 132,  ¥ 932,	6554 16 6670 709 961	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43	Engineering  9 ¥ 70,878 5 97 4 70,975 9 75,997 5 ¥ (5,022 3 ¥ 59,149	¥ ) ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609	¥ (16,149) (16,149) (1,283) ¥ (14,866) ¥ 200,661	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation	Machine  ¥ 793,  793, 660,  ¥ 132,	654 16 570 709 961 231	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34	Engineering  9 ¥ 70,878 5 97  4 70,975 9 75,997  5 ¥ (5,022  3 ¥ 59,149 1 547	¥ ) ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026	¥ (16,149) (16,149) (1,283) ¥ (14,866) ¥ 200,661 2,093	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment	Machine  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19,	16 16 570 709 961 2231 8	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11	Engineering  9 ¥ 70,878 5 97 4 70,975 9 75,997 5 ¥ (5,022 3 ¥ 59,149 1 547	¥ ) ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122	¥ (16,149) (16,149) (1,283) ¥ (14,866) ¥ 200,661 2,093 15	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation	Machine  ¥ 793,  793, 660,  ¥ 132,  ¥ 932,	16 16 570 709 961 2231 8	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34	Engineering  9 ¥ 70,878 5 97 4 70,975 9 75,997 5 ¥ (5,022 3 ¥ 59,149 1 547	¥ ) ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026	¥ (16,149) (16,149) (1,283) ¥ (14,866) ¥ 200,661 2,093	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment	Machine  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19,	16 16 570 709 961 2231 8	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11	Engineering  9 ¥ 70,878 5 97 4 70,975 9 75,997 5 ¥ (5,022 3 ¥ 59,149 1 547	¥ ) ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122	¥ (16,149) (16,149) (1,283) ¥ (14,866) ¥ 200,661 2,093 15	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment	Machine  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19,	16 16 570 709 961 2231 8	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11	Engineering 9 ¥ 70,878 97 4 70,975 9 75,997 5 ¥ (5,022 3 ¥ 59,149 1 547 4 591	¥ ) ¥ ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347 1,794	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122 34,434	¥ (16,149) (16,149) (1,283) ¥ (14,866) ¥ 200,661 2,093 15	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment	Machine  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19, 26,	231 798	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11 5,25	Engineering 9 ¥ 70,878 97 4 70,975 9 75,997 5 ¥ (5,022 3 ¥ 59,149 1 547 4 591	¥ ) ¥ ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122 34,434	¥ (16,149) (16,149) (1,283) ¥ (14,866) ¥ 200,661 2,093 15	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment	Machine  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19,  26,	ery 5554 16 570 709 961 231 791 8 798	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11 5,25	Engineering 9 ¥ 70,878 97 4 70,975 9 75,997 5 ¥ (5,022 3 ¥ 59,149 1 547 4 591	¥ ) ¥ ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347 1,794	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122 34,434	¥ (16,149) (16,149) (1,283)  ¥ (14,866)  ¥ 200,661 2,093 15 729	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment	Machin  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19,  26,  Intern Combus	ery 5554 16 570 709 961 231 791 8 7798	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11 5,25  Pipes, Valves, &	Engineering  9 ¥ 70,878 5 97  4 70,975 9 75,997  5 ¥ (5,022  3 ¥ 59,149 1 547 4 1 591  Tho	¥ ) ¥ ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347 1,794	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122 34,434	¥ (16,149) (16,149) (1,283)  ¥ (14,866)  ¥ 200,661 2,093 15 729  Corporate	¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment Capital expenditures	Machin  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19,  26,  Intern Combus Engine	231 798 83798	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11 5,25  Pipes, Valves, & Industrial	Engineering  9 ¥ 70,878 5 97  4 70,975 9 75,997  5 ¥ (5,022  3 ¥ 59,149 1 547 4 1 591  The	¥ ) ¥ ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347 1,794 ads of U.S. I	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122 34,434	¥ (16,149) (16,149) (1,283)  ¥ (14,866)  ¥ 200,661 2,093 15 729  Corporate &	¥ ¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137 35,163
Revenues: Unaffiliated customers Intersegment  Total Cost of revenues and operating expenses  Operating income (loss)  Identifiable assets at March 31, 2008 Depreciation Loss from impairment	Machin  ¥ 793,  793, 660,  ¥ 132,  ¥ 932, 19,  26,  Intern Combus	231 798 83798	Castings  ¥ 201,59 48 202,08 186,84  ¥ 15,23  ¥ 192,43 6,34 11 5,25  Pipes, Valves, &	Engineering  9 ¥ 70,878 5 97  4 70,975 9 75,997  5 ¥ (5,022  3 ¥ 59,149 1 547 4 1 591  Tho	¥ ) ¥ ¥	88,443 ¥ 15,551 103,994 95,427 8,567 ¥ 79,796 ¥ 1,347 1,794	1,154,574 16,149 1,170,723 1,018,982 151,741 1,263,609 28,026 122 34,434	¥ (16,149) (16,149) (1,283)  ¥ (14,866)  ¥ 200,661 2,093 15 729  Corporate	¥ ¥	1,154,574 1,154,574 1,017,699 136,875 1,464,270 30,119 137

Unaffiliated customers	\$ 7,698,123	\$ 2,121,122 \$	759,082	\$ 722,510	\$ 11,300,837	\$	\$ 11,300,837
Intersegment	530	4,551	2,908	161,847	169,836	(169,836)	
Total	7,698,653	2,125,673	761,990	884,357	11,470,673	(169,836)	11,300,837
Cost of revenues and operating expenses	6,639,153	2,010,245	773,061	856,704	10,279,163	(27,459)	10,251,704
Operating income (loss)	\$ 1,059,500	\$ 115,428 \$	(11,071)	\$ 27,653	\$ 1,191,510	\$ (142,377)	\$ 1,049,133
Identifiable assets at March 31, 2009	\$ 9,174,530	\$ 1,925,214 \$	570,776	\$ 830,184	\$ 12,500,704	\$ 1,640,357	\$ 14,141,061
Depreciation	204,489	65,551	6,490	14,694	291,224	19,664	310,888
Loss from impairment		7,480			7,480	153	7,633
Capital expenditures	245,633	59,224	8,296	13,000	326,153	14,020	340,173

### **Geographic Segments**

							Millio	ns	of Yen						
									Other			Co	orporate &		
Year Ended March 31, 2009		Japan	Nortl	h America	]	Europe	Asia		Areas		Total	El	iminations	C	onsolidated
Revenues:															
Unaffiliated customers	¥	588,236	¥	280,231	¥	102,746 ¥	122,248	¥	14,021	¥	1,107,482	¥		¥	1,107,482
Intersegment		259,324		9,588		3,420	1,153				273,485		(273,485)		
Total		847,560		289,819		106,166	123,401		14,021		1,380,967		(273,485)		1,107,482
Cost of revenues and operating															
expenses		795,095		262,515		99,520	108,600		11,930		1,277,660		(272,993)		1,004,667
•															
Operating income	¥	52,465	¥	27,304	¥	6,646 ¥	14,801	¥	2,091	¥	103,307	¥	(492)	¥	102,815
Identifiable assets at March 31, 2009	¥	675,623	¥	429,974	¥	69,960 ¥	118,220	¥	7,908	¥	1,301,685	¥	84,139	¥	1,385,824

							Millions	of Yen						
			North					Other			Co	orporate &		
Year Ended March 31, 2008		Japan	America	Eu	rope	A	sia	Areas		Total	Eli	iminations	C	onsolidated
Revenues:														
Unaffiliated customers	¥	607,377 ¥	332,042	¥ 12	21,114 ¥	Z ·	79,483 ¥	14,55	8 ¥	1,154,574	¥		¥	1,154,574
Intersegment		292,371	9,160		4,142		1,623			307,296		(307,296)		
Total		899,748	341,202	12	25,256		81,106	14,55	8	1,461,870		(307,296)		1,154,574
Cost of revenues and operating														
expenses		806,786	305,194	1	14,224		71,808	12,44	4	1,310,456		(292,757)		1,017,699
Operating income	¥	92,962 ¥	36,008	¥	11,032 ¥	<u>Z</u>	9,298 ¥	2,11	4 ¥	151,414	¥	(14,539)	¥	136,875
Identifiable assets at March 31, 2008	¥	716,207 ¥	487,654	¥	82,992 ¥	Į.	88,882 ¥	11,31	4 ¥	1,387,049	¥	77,221	¥	1,464,270
,			,							, ,				, ,

				Thousands	of U.S. Dolla	ars		
		North			Other		Corporate &	
Year Ended March 31, 2009	Japan	America	Europe	Asia	Areas	Total	Eliminations	Consolidated
Revenues:								
Unaffiliated customers	\$6,002,408 \$	2,859,500	\$ 1,048,429	\$ 1,247,429	\$ 143,071	\$11,300,837	\$	\$ 11,300,837
Intersegment	2,646,163	97,837	34,898	11,765		2,790,663	(2,790,663)	
Total	8,648,571	2,957,337	1,083,327	1,259,194	143,071	14,091,500	(2,790,663)	11,300,837
Cost of revenues and operating								
expenses	8,113,214	2,678,725	1,015,511	1,108,163	121,734	13,037,347	(2,785,643)	10,251,704
Operating income	\$ 535,357 \$	278,612	\$ 67,816	\$ 151,031	\$ 21,337	\$ 1,054,153	\$ (5,020)	\$ 1,049,133
	·			,	•			•
Identifiable assets at March 31, 2009	\$ 6,894,112 \$	4,387,490	\$ 713,878	\$ 1,206,326	\$ 80,694	\$ 13,282,500	\$ 858,561	\$ 14,141,061

The segment previously classified as Other Areas was disaggregated into Asia and Other Areas for the fiscal year ended March 31, 2009. Figures for the year ended March 31, 2008 have been reclassified to conform to the presentation for the fiscal year ended March 31, 2009.

#### Revenues by Region

		Millions	of Yen		Thousands of U.S. Dollars
Years Ended March 31, 2009 and 2008	2009		2008		2009
Japan	¥ 549,189	49.6%	¥ 572,236	49.6%	\$ 5,603,970
Overseas:					
North America	274,151	24.7	329,495	28.5	2,797,459
Europe	108,742	9.8	125,388	10.9	1,109,612
Asia	139,069	12.6	93,014	8.0	1,419,071
Other Areas	36,331	3.3	34,441	3.0	370,725
Subtotal	558,293	50.4	582,338	50.4	5,696,867
	·				
Total	¥ 1.107.482	100.0%	¥ 1.154.574	100.0%	\$ 11,300,837

Notes: 1. Revenues by region represent revenues to unaffiliated customers based on the customers locations.

2. The segment previously classified as Other Areas was disaggregated into Asia and Other Areas for the fiscal year ended March 31, 2009.

Figures for the year ended March 31, 2008 have been reclassified to conform to the presentation for the fiscal year ended March 31, 2009.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Kubota Corporation:

We have audited the accompanying consolidated balance sheets of Kubota Corporation and subsidiaries (the Company) as of March 31, 2009 and 2008, and the related consolidated statements of income, comprehensive income (loss), shareholders equity, and cash flows for each of the three years in the period ended March 31, 2009, all expressed in Japanese yen. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Certain information required by Statement of Financial Accounting Standards (SFAS) No. 131, Disclosures about Segments of an Enterprise and Related Information has not been presented in the accompanying consolidated financial statements. In our opinion, presentation concerning operating segments and other information is required for a complete presentation of the Company s consolidated financial statements.

In our opinion, except for the omission of segment and other information required by SFAS No. 131, as discussed in the preceding paragraph, such consolidated financial statements present fairly, in all material respects, the financial position of Kubota Corporation and subsidiaries as of March 31, 2009 and 2008, and the results of their operations and their cash flows for each of the three years in the period ended March 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of March 31, 2009, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated June 19, 2009 expressed an unqualified opinion on the Company s internal control over financial reporting.

Our audits also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 1. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

/s/ Deloitte Touche Tohmatsu

Osaka, Japan

June 19, 2009

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Kubota Corporation:

We have audited the internal control over financial reporting of Kubota Corporation and subsidiaries (the Company) as of March 31, 2009, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed by, or under the supervision of, the company s principal executive and principal financial officers, or persons performing similar functions, and effected by the company s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2009, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended March 31, 2009 of the Company and our report dated June 19, 2009 expressed a qualified opinion on those financial statements because of the omission of segment and other information required by Statement of Financial Accounting Standards No. 131, Disclosures about Segments of an Enterprise and Related Information .

/s/ Deloitte Touche Tohmatsu

Osaka, Japan

June 19, 2009

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### **Consolidated Balance Sheets**

Kubota Corporation and Subsidiaries March 31, 2009 and 2008

ACCEPTEC	Million 2009	s of Yen 2008	Thousands of U.S. Dollars (Note 1) 2009
ASSETS			
Current assets:			
Cash and cash equivalents	¥ 69,505	¥ 88,784	\$ 709,235
Notes and accounts receivable (Notes 3, 6, 7, 10, 14 and 18):			
Trade notes	65,429	70,645	667,643
Trade accounts	324,583	209,275	3,312,071
Less: Allowance for doubtful notes and accounts receivable	(2,512)	(1,983)	(25,633)
Short-term finance receivables net (Notes 5, 6, 7, 14 and 18)	97,292	113,409	992,775
Inventories (Note 2)	207,401	206,220	2,116,337
Interest in sold receivables (Note 18)		77,767	
Other current assets (Notes 7, 11,13, 14 and 15)	54,648	58,521	557,633
Total current assets	816,346	822,638	8,330,061
Investments and long-term finance receivables:			
Investments in and loan receivables from affiliated companies (Note 3)	14,511	13,646	148,072
Other investments (Notes 4 and 15)	96,197	145,322	981,602
Long-term finance receivables net (Notes 5, 6, 7, 14 and 18)	169,257	191,523	1,727,112
Total investments and long-term finance receivables	279,965	350,491	2,856,786
Property, plant, and equipment (Notes 7 and 17):			
Land	90,479	92,208	923,255
Buildings	208,901	211,570	2,131,643
Machinery and equipment	361,323	372,425	3,686,969
Construction in progress	6,970	6,225	71,123
Total	667,673	682,428	6,812,990
Accumulated depreciation	(442,052)	(444,355)	(4,510,735)
Net property, plant, and equipment	225,621	238,073	2,302,255
Other assets:			
Long-term trade accounts receivable (Note 14)	27,071	26,605	276,234
Other (Notes 8, 11 and 17)	37,680	27,444	384,490
Less: Allowance for doubtful non-current receivables (Note 6)	(859)	(981)	(8,765)
2	(00)	(502)	(0,7,00)
Total other assets	63,892	53,068	651,959
Total	¥ 1,385,824	¥ 1,464,270	\$ 14,141,061

	Million 2009	ns of Yen 2008	Thousands of U.S. Dollars (Note 1) 2009
LIABILITIES AND SHAREHOLDERS EQUITY			
Current liabilities:			
Short-term borrowings (Note 7)	¥ 132,100	¥ 113,087	\$ 1,347,959
Trade notes payable	16,405	21,232	167,398
Trade accounts payable	163,222	191,042	1,665,531
Advances received from customers	6,306	4,748	64,347
Notes and accounts payable for capital expenditures	13,301	15,436	135,725
Accrued payroll costs	26,266	27,680	268,020
Accrued expenses	25,717	32,608	262,418
Income taxes payable	4,733	12,908	48,296
Other current liabilities (Notes 11, 13, 14, 15 and 17)	45,947	34,744	468,847
Current portion of long-term debt (Notes 7, 14 and 17)	60,378	65,976	616,102
Total current liabilities	494,375	519,461	5,044,643
Long-term liabilities:			
Long-term debt (Notes 7, 14 and 17)	208,588	183,945	2,128,449
Accrued retirement and pension costs (Note 8)	56,591	43,790	577,459
Other long-term liabilities (Notes 11, 13, 14 and 15)	10,027	25,747	102,316
2, 1, 2, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	-,-	- , .	- ,
Total long-term liabilities	275,206	253,482	2,808,224
Total long term habilities	275,200	233,102	2,000,224
Commitments and contingencies (Note 17)			
Minority interests	37,959	43,230	387,337
Shareholders equity (Note 9):	0.,505	13,230	201,001
Common stock,			
authorized 1,874,700,000 shares in 2009 and 2008, respectively			
issued 1,285,919,180 shares in 2009 and 2008, respectively	84,070	84,070	857,857
Capital surplus	93,150	93,150	950,510
Legal reserve	19,539	19,539	199,378
Retained earnings (Note 3)	452,791	423,927	4,620,316
Accumulated other comprehensive income (loss) (Notes 8, 12 and 13)	(62,184)	31,177	(634,531)
Treasury stock (13,856,291 shares and 5,315,673 shares in 2009 and 2008, respectively), at	(- ,)	, ,	( - )
cost	(9,082)	(3,766)	(92,673)
		(=,)	
Total shareholders equity	578,284	648,097	5,900,857
Tour onarchoracts equity	270,204	010,077	2,200,037
Total	¥ 1,385,824	¥ 1,464,270	\$ 14,141,061
1 Utai	Ŧ 1,303,024	₹ 1,404,∠/U	φ 14,141,001

See notes to consolidated financial statements.

### **Consolidated Statements of Income**

Kubota Corporation and Subsidiaries Years Ended March 31, 2009, 2008, and 2007

	2009	Millions of Yen 2008	2007	Thousands of U.S. Dollars (Note 1) 2009
Revenues (Notes 3, 5 and 13)	¥ 1,107,482	¥ 1,154,574	¥ 1,127,456	\$ 11,300,837
Cost of revenues (Notes 5 and 16)	810,226	824,093	794,687	8,267,612
Selling, general, and administrative expenses (Note 16)	193,426	192,935	199,356	1,973,735
Loss from disposal and impairment of businesses and fixed assets (Note				
16)	1,015	671	3,066	10,357
Operating income	102,815	136,875	130,347	1,049,133
	,	,	,	, ,
Other income (expenses):				
Interest and dividend income (Note 3)	4,822	4,472	3,283	49,204
Interest expense (Note 13)	(2,664)	(986)	(1,219)	(27,183)
Gain (loss) on sales of securities net (Note 4)	(116)	704	1,313	(1,184)
Valuation loss on other investments (Note 4)	(8,618)	(6,715)	(524)	(87,939)
Gain on nonmonetary exchange of securities (Note 1)	(=)==/	(-,,	997	(= ), = : )
Foreign exchange loss net (Note 13)	(11,525)	(9,043)	(442)	(117,602)
Other net (Note 13)	(1,455)	(2,730)	(2,190)	(14,847)
		, ,		
Other income (expenses), net	(19,556)	(14,298)	1,218	(199,551)
Income from continuing operations before income taxes, minority interests in earnings of subsidiaries, and equity in net income of affiliated				
companies	83,259	122,577	131,565	849,582
Income taxes (Note 11):				
Current	23,637	43,929	48,008	241,194
Deferred	5,109	4,115	953	52,133
Total income taxes	28,746	48,044	48,961	293,327
Minority interests in earnings of subsidiaries	6,671	6,790	6,214	68,071
Equity in net income of affiliated companies (Note 3)	222	94	1,353	2,265
Income from continuing operations	48,064	67,837	77,743	490,449
Income (loss) from discontinued operations, net of taxes (Note 19)		189	(1,286)	
			( , )	
Net income	¥ 48,064	¥ 68,026	¥ 76,457	\$ 490,449
		<b>T</b> 7		U.S. Dollars
Not in some (loss) man someon about (Not 1).		Yen		(Note 1)
Net income (loss) per common share (Note 1):				
Basic and Diluted: Continuing operations	¥ 37.68	V 50.65	V 60.00	¢ 0.20
Continuing operations	¥ 37.68	¥ 52.65	¥ 60.00	\$ 0.38

 Discontinued operations
 0.15
 (0.99)

 Net income
 ¥ 37.68 ¥ 52.80 ¥ 59.01 \$ 0.38

See notes to consolidated financial statements.

### Consolidated Statements of Comprehensive Income (Loss)

Kubota Corporation and Subsidiaries Years Ended March 31, 2009, 2008, and 2007

	2009	Millions of Yen 2008	2007	Thousands of U.S. Dollars (Note 1) 2009
Net income	¥ 48,064	¥ 68,026	¥ 76,457	\$ 490,449
Other comprehensive income (loss), net of tax (Note 12):				
Foreign currency translation adjustments	(51,789)	( , ,	4,670	(528,459)
Unrealized losses on securities	(26,270)	(36,834)	(13,607)	(268,061)
Unrealized losses on derivatives	(1,512)	(485)	(244)	(15,429)
Pension liability adjustments	(13,790)	(16,326)		(140,714)
Other comprehensive loss	(93,361)	(55,070)	(9,181)	(952,663)
Comprehensive income (loss)	¥(45,297)	¥ 12,956	¥ 67,276	<b>\$</b> (462,214)

See notes to consolidated financial statements.

### Consolidated Statements of Shareholders Equity

Kubota Corporation and Subsidiaries Years Ended March 31, 2009, 2008, and 2007

		Millions of Yen											
						Ac	cumulated						
	Shares of						Other						
	Common Stock					Cor	nprehensive	Treasury	Total				
	Outstanding	Common	Capital	Legal	Retained		Income	Stock	Shareholders				
	(Thousands)	Stock	Surplus	Reserve	Earnings		(Loss) at Cost		Equity				
Balance, March 31, 2006	1,299,488	¥ 84,070	¥ 93,150	¥ 19,539	¥ 323,116	¥	86,769	¥(160)	¥ 606,484				
Net income					76,457				76,457				
Other comprehensive loss							(9,181)		(9,181)				
Adjustment to initially adopt													
SFAS No. 158, net of taxes							8,659		8,659				
Cash dividends, ¥11 per common													
share					(14,274)				(14,274)				
Purchase and sales of treasury													
stock	(7,975)							(8,508)	(8,508)				
Retirement of treasury stock					(8,484)			8,484					
Balance, March 31, 2007	1,291,513	84,070	93,150	19,539	376,815		86,247	(184)	659,637				
Cumulative effect of adopting													
FIN 48					261				261				
Net income					68,026				68,026				
Other comprehensive loss							(55,070)		(55,070)				
Cash dividends, ¥13 per common													
share					(16,777)				(16,777)				

Purchase and sales of treasury stock	(10,909)							(7,980)	(7,980)
Retirement of treasury stock	(20,505)				(4,398)			4,398	(1,45 00)
Balance, March 31, 2008	1,280,604	84,070	93,150	19,539	423,927		31,177	(3,766)	648,097
Net income					48,064				48,064
Other comprehensive loss							(93,361)		(93,361)
Cash dividends, ¥15 per common									
share					(19,193)				(19,193)
Purchase and sales of treasury									
stock	(8,541)				(7)			(5,316)	(5,323)
Balance, March 31, 2009	1,272,063	¥ 84,070	¥ 93,150	¥ 19,539	¥ 452,791	¥	(62,184)	¥ (9,082)	¥ 578,284

#### Thousands of U.S. Dollars (Note 1)

				Accumulated							
					Other		Treasury	Total			
	Common	Capital	Legal	Retained	Cor	nprehensive	Stock	Shareholders			
	Stock	Surplus	Reserve	Earnings	Income (Loss)		at Cost	Equity			
Balance, March 31, 2008	\$ 857,857	\$ 950,510	\$ 199,378	\$ 4,325,786	\$	318,132	\$ (38,428)	\$ 6,613,235			
Net income				490,449				490,449			
Other comprehensive loss						(952,663)		(952,663)			
Cash dividends, \$0.15 per common share				(195,847)				(195,847)			
Purchase and sales of treasury stock				(72)			(54,245)	(54,317)			
Balance, March 31, 2009	\$ 857,857	\$ 950,510	\$ 199,378	\$ 4,620,316	\$	(634,531)	\$ (92,673)	\$ 5,900,857			

See notes to consolidated financial statements.

### **Consolidated Statements of Cash Flows**

Kubota Corporation and Subsidiaries Years Ended March 31, 2009, 2008 and 2007

	2009	Millions of Yen 2008	2007	Thousands of U.S. Dollars (Note 1) 2009
Operating activities:				
Net income	¥ 48,064	¥ 68,026	¥ 76,457	\$ 490,449
Adjustments to reconcile net income to net cash provided by (used in)				
operating activities:				
Depreciation and amortization	31,242	30,565	27,097	318,796
(Gain) loss on sales of securities	116	(704)	(1,313)	1,184
Gain on nonmonetary exchange of securities			(997)	
Valuation loss on other investments	8,618	6,715	524	87,939
(Gain) loss from disposal of fixed assets	(151)	925	1,172	(1,541)
Minority interests in earnings of subsidiaries	6,671	6,790	6,214	68,071
Equity in net income of affiliated companies	(222)	(94)	(1,353)	(2,265)
Deferred income taxes	5,109	4,115	953	52,133
Change in assets and liabilities:	ĺ			ĺ
(Increase) decrease in notes and accounts receivable	(128,586)	31,750	35	(1,312,102)
Increase in inventories	(35,636)	(6,656)	(24,255)	(363,633)
(Increase) decrease in interest in sold receivables	70,132	(6,763)	(2,608)	715,632
Increase in other current assets	(21,322)	(13,309)	(1,327)	(217,571)
Increase (decrease) in trade notes and accounts payable	(19,771)	(23,311)	11,999	(201,745)
Increase (decrease) in income taxes payable	(7,008)	(10,842)	11,305	(71,510)
Increase in other current liabilities	28,727	7,539	5,085	293,132
Decrease in accrued retirement and pension costs	(10,054)	(10,998)	(10,942)	(102,592)
Other	1,494	6,362	(1,216)	15,245
Net cash provided by (used in) operating activities	(22,577)	90,110	96,830	(230,378)
Investing activities:				
Purchases of fixed assets	(32,959)	(35,735)	(34,286)	(336,316)
Purchases of investments and change in loan receivables	(5,908)	3,337	(1,311)	(60,286)
Proceeds from sales of property, plant, and equipment	2,961	115	3,709	30,214
Proceeds from sales of investments	261	490	2,391	2,663
Increase in finance receivables	(193,495)	(196,494)	(190,098)	(1,974,439)
Collection of finance receivables	154,935	155,202	129,442	1,580,970
Other	184	741	146	1,878
Net cash used in investing activities	(74,021)	(72,344)	(90,007)	(755,316)
Financing activities:				
Proceeds from issuance of long-term debt	129,967	113,962	86,434	1,326,194
Repayments of long-term debt	(74,386)	(84,895)	(73,654)	(759,041)
Net increase (decrease) in short-term borrowings	54,619	(15,840)	(5,937)	557,337
Cash dividends	(19,193)	(16,777)	(14,274)	(195,847)
Purchases of treasury stock	(5,338)	(7,997)	(8,515)	(54,469)
Other	(809)	(133)	(889)	(8,255)
Net cash provided by (used in) financing activities	84,860	(11,680)	(16,835)	865,919

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Effect of exchange rate changes on cash and cash equivalents	(7,541)	97	755	(76,949)
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year	(19,279) 88,784	6,183 82,601	(9,257) 91,858	(196,724) 905,959
Cash and cash equivalents, end of year	¥ 69,505	¥ 88,784	¥ 82,601	\$ 709,235

See notes to consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

Kubota Corporation and Subsidiaries Years Ended March 31, 2009, 2008 and 2007

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Business**

Kubota Corporation (the parent company) and subsidiaries (collectively the Company) are one of Japan s leading manufacturers of a comprehensive range of machinery and other industrial and consumer products, including farm equipment, engines, pipe and fluid systems engineering, industrial castings, environmental control plants, and housing materials and equipment.

The manufacturing operations of the Company are conducted primarily at 20 plants in Japan and at 10 overseas plants located in the United States and certain other countries. Farm equipment, construction machinery, ductile iron pipe, and certain other products are sold both in Japan and overseas markets which consist mainly of North America, Europe, and Asia.

#### **Basis of Financial Statements**

The consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States of America (US GAAP). The presentation of segment information required by Statement of Financial Accounting Standards (SFAS) No. 131, Disclosures about Segments of an Enterprise and Related Information, has been omitted.

#### Translation into United States Dollars

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the parent company is incorporated and operates. The United States dollar amounts included herein represent a translation using the approximate exchange rate at March 31, 2009 of ¥98 =US\$1, solely for convenience of readers outside Japan. The translation should not be construed as a representation that the yen amounts have been, could have been, or could in the future be, converted into United States dollars.

#### Consolidation

The consolidated financial statements include the accounts of the parent company and all majority-owned subsidiaries. The accounts of certain consolidated subsidiaries that have December 31 fiscal year-ends have been included in the March 31 consolidated financial statements. The accounts of variable interest entity (VIE) as defined by the FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities (FIN 46R) are included in the consolidated financial statements, as applicable. There were no VIEs at March 31, 2009 and 2008.

Intercompany items have been eliminated in consolidation.

Investments in affiliates in which the Company has the ability to exercise significant influence over their operating and financial policies, but where the Company does not have a controlling financial interest are accounted for using the equity method.

#### **Use of Estimates**

Preparing financial statements in conformity with US GAAP requires the Company to make estimates and assumptions that affect reported amounts and related disclosures. Significant estimates and assumptions are used primarily in the area of inventory valuation, impairment of investments, impairment of long-lived assets, valuation allowance for deferred tax assets, collectibility of notes and receivables, uncertain tax positions, accruals for employee retirement and pension plans, revenue recognition for long-term contracts, and loss contingencies. Actual results could differ from those estimates.

#### **Foreign Currency Translation**

The assets and liabilities of foreign subsidiaries, using the local currency as their functional currency, are translated to Japanese yen based on the current exchange rate prevailing at each balance sheet date and any resulting translation adjustments are included in accumulated other comprehensive income (loss). Revenues and expenses are translated into Japanese yen using the average exchange rates prevailing for each period presented.

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### **Revenue Recognition**

The Company recognizes revenue related to product sales when (1) persuasive evidence of an arrangement exists, (2) delivery has occurred or services have been rendered, (3) the sales price is fixed or determinable, and (4) collectibility is reasonably assured.

Sales of environmental and other plant and equipment are recorded when the installation of plant and equipment is completed and accepted by the customer for short-term contracts, and recorded under the percentage-of-completion method of accounting for long-term contracts. (See Note 10. REVENUE RECOGNITION FOR LONG-TERM CONTRACTS.) Estimated losses on sales contracts are charged to income in the period in which they are identified. The percentages of revenues to consolidated revenues for the years ended March 31, 2009, 2008, and 2007 that pertain to long-term contracts were 1.9%, 1.7%, and 1.8%, respectively.

Housing real estate sales are recorded when the title is legally transferred to the customer in accordance with the underlying contract and real estate laws and regulations.

In October 2007, Kubota Maison Co., Ltd., subsidiary of housing real estate, was excluded from consolidated subsidiaries and became an affiliated company. As a result, there were no housing real estate sales for the year ended March 31, 2009. The percentages of revenues to consolidated revenues for the years ended March 31, 2008, and 2007 that pertain to housing real estate sales were 0.3%, and 0.8%, respectively.

Finance receivables are composed of the total arrangement fee less unamortized discounts. Based on imputed interest for the time value of money and reserve for credit losses, income is recorded over the terms of the receivables using the interest method.

#### Securitization of Receivables

The Company sells trade and finance receivables to investors through independent securitization trusts. At the time the receivables are sold to the securitization trusts, the balances are removed from the consolidated balance sheets of the Company. The investment in the sold receivables pool is allocated between the portion sold and the portion retained based on their relative fair values on the date of sale. The gain or loss for each qualifying sale of receivables is determined based on book value allocated to the portion sold. If forecasted future cash flows result in an other-than-temporary decline in the fair value of the retained interests, then an impairment loss is recognized to the extent that the fair value is less than the carrying amount. Such losses would be included in the consolidated statements of income. The Company estimates fair value based on the present value of expected future cash flows less credit losses.

The Company continues to service the receivables for a fee based on a percentage of the receivables transferred. The investors and the securitization trusts have no recourse to the Company s assets for failure of debtors to pay when due.

#### Allowance for Doubtful Receivables

The Company provides an allowance for doubtful notes, receivables, and interest in sold receivables. The allowance for these doubtful receivables is based on historical collection trends and management s judgement on the collectibility of these accounts. Historical collection trends, as well as prevailing and anticipated economic conditions, are routinely monitored by management, and any required adjustment to the allowance is reflected in current operations.

#### **Inventories**

Inventories are stated at the lower of cost or market. Cost is determined by the average-cost method.

### Investments

Under SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities, the Company classifies all its debt securities and marketable equity securities as available for sale and carries them at fair value with a corresponding recognition of the net unrealized holding gain or loss (net of tax) as an item of other comprehensive income in shareholders equity. The fair values of those securities are determined based on quoted market prices.

Gains and losses on sales of available-for-sale securities as well as other nonmarketable equity securities which are carried at cost are computed on the average-cost method. When a decline in a value of the marketable security is deemed to be other than temporary, the Company recognizes an impairment loss to the extent of the decline. In determining if and when such a decline in value is other than temporary, the Company

evaluates the extent to which cost exceeds market value, the duration of market declines, and other key measures. Other non-marketable securities are stated at cost and reviewed periodically for impairment.

(Merger of Hanshin Electric Railway and Hankyu Holdings)

In October, 2006, Hanshin Electric Railway Co., Ltd. ( Hanshin ) and Hankyu Holdings, Inc. merged. Upon the merger, each common share of Hanshin owned by the Company which had been carried at cost was converted into 1.4 shares of the combined entity, Hankyu Hanshin Holdings, Inc. ( Hankyu Hanshin ).

The Company accounted for gain on nonmonetary exchange of securities of ¥997 million, based on the fair value of Hankyu Hanshin s common shares of ¥1,205 million less carrying amounts of Hanshin s common shares of ¥208 million for the year ended March 31, 2007.

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#### Property, Plant, and Equipment

Property, plant, and equipment are stated at cost less accumulated depreciation. Depreciation expenses related to manufacturing activities are included in cost of revenues, and the other depreciation expenses are classified in selling, general, and administrative expenses. Depreciation of those assets is principally computed using the declining-balance method based on the estimated useful lives of the assets. The estimated useful lives are principally as follows:

Buildings 10~50 years Machinery and equipment 2~14 years

#### **Income Taxes**

The Company accounts for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes and FASB Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109.

Under SFAS No. 109, deferred tax assets and liabilities are computed based on the differences between the financial statement and the income tax bases of assets and liabilities and tax loss and other carry forwards using the enacted tax rate. A valuation allowance is established, when necessary, to reduce deferred tax assets to the amount that management believes will more likely than not be realized.

The Company adopted the provisions of FIN 48 on April 1, 2007. The Company recognizes the financial statement effects of tax positions when it is more likely than not, based on the technical merits, that the tax positions will be sustained upon examination by the tax authorities. Benefits from tax positions that meet the more-likely-than-not recognition threshold are measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon settlement. Interest and penalties accrued related to unrecognized tax benefits are included in income taxes in the consolidated statements of income.

#### **Retirement and Pension Plans**

The Company accounts for retirement and pension plans in accordance with SFAS No. 87, Employers Accounting for Pensions, as amended by SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132 (R). The Company recognizes the overfunded or underfunded status of the defined benefit plan as an asset or a liability in the consolidated balance sheets with a corresponding adjustment to pension liability adjustment in accumulated other comprehensive income, net of tax. The Company s measurement date for benefit obligations and plan assets is March 31.

The Company amortizes the prior service costs (benefits) due to amendments of the benefit plans over approximately 15 years. The Company immediately recognizes net actuarial gains and losses in excess of 20% of the larger of the projected benefit obligation or plan assets in the year following the year in which such gains and losses were incurred, while the portion between 10% and 20% is amortized over the average participants remaining service period (approximately 14 years).

#### Consideration Given by a Vendor to a Customer

The Company accounts for consideration given to a customer in accordance with the Emerging Issues Task Force ( EITF ) Issue No.01-9, Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor s Products). EITF 01-9 defines the income statement classification of consideration given by a vendor to a customer or a reseller of the vendor s products. In accordance with EITF 01-9, certain sales incentives are deducted from revenue.

#### **Accounting for Sales Tax**

Revenues are presented exclusive of sales tax.

#### Research and Development and Advertising

Research and development and advertising costs are expensed as incurred.

#### **Shipping and Handling Costs**

Shipping and handling costs are included in selling, general, and administrative expenses.

### **Expense from the Payments for Health Hazard of Asbestos**

The Company expenses payments to certain residents who lived near the Company s plant and current and former employees when the Company determines that a payment is warranted based on the medical condition of the individual concerned and in accordance with the Company s policies and procedures.

The Company also accrues an estimated loss from asbestos-related matters by a charge to income if both of the following conditions are met:

- (a) It is probable that a liability has been incurred at the date of financial statements.
- (b) The amount of loss can be reasonably estimated.(See Note 17. COMMITMENTS AND CONTINGENCIES.)

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#### **Net Income per Common Share**

Basic net income per common share has been computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. The weighted average number of common shares outstanding for the years ended March 31, 2009, 2008, and 2007 was 1,275,574,702, 1,288,336,590 and 1,295,749,621, respectively. There were no potentially dilutive shares outstanding during the years ended March 31, 2009, 2008, and 2007.

#### **Derivative Financial Instruments**

The Company accounts for derivative financial instruments in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities, an amendment of FASB Statement No. 133, and No. 149, Amendment of Statement No. 133 on Derivative Instruments and Hedging Activities. These standards establish accounting and reporting standards for derivative instruments and for hedging activities, and require that an entity recognize all derivatives as either assets or liabilities in the balance sheet and measures those instruments at fair value.

On the date the derivative contract is entered into, the Company designates the derivative as a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability ( cash flow hedge). The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as cash flow hedges to specific assets and liabilities on the consolidated balance sheets or to specific firm commitments or forecasted transactions. The Company considers all hedges to be highly effective in offsetting changes in cash flows of hedged items, because the currency, index of interest rates, amount, and terms of the derivatives correspond to those of the hedged items in accordance with the Company s policy.

Changes in the fair value of a derivative that is highly effective and that is designated and qualifies as a cash flow hedge are recorded in other comprehensive income (loss), until earnings are affected by the variability in cash flows of the designated hedged item.

The Company also uses derivatives not designated as cash flow hedges in certain relationships for economic purposes. Changes in the fair value of derivatives not designated are reported in earnings immediately.

#### **Impairment of Long-Lived Assets**

The Company accounts for impairment of long-lived assets in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets.

The Company evaluates long-lived assets to be held and used for impairment using an estimate of undiscounted cash flows whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. If the estimate of undiscounted cash flows is less than the carrying amount of the assets, an impairment loss is recorded based on the fair value of the assets. The Company evaluates long-lived assets to be disposed of by sale at the lower of carrying amount or fair value less cost to sell.

#### **Discontinued Operations**

The Company accounts for discontinued operations in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets and presents the results of discontinued operations as a separate line item in the consolidated statements of income under income (loss) from discontinued operations, net of taxes.

### **Cash Flow Information**

The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. At March 31, 2009, 2008, and 2007, time deposits with original maturities of three months or less amounting to \(\xi4,022\) million (\\$41,041\) thousand), \(\xi3,915\) million, and \(\xi3,832\) million, respectively, were included in cash and cash equivalents.

Cash paid for interest amounted to \$12,768 million (\$130,286 thousand), \$12,875 million, and \$11,066 million, and for income taxes amounted to \$38,472 million (\$392,571 thousand), \$56,535 million, and \$36,733 million for the years ended March 31, 2009, 2008, and 2007, respectively.

The Company did not retire any treasury stock during the year ended March 31, 2009 and retired treasury stock of ¥4,398 million, and ¥8,484 million during the years ended March 31, 2008 and 2007, respectively.

The Company capitalized leased assets under capital leases of \$2,916 million (\$29,755 thousand), \$3,678 million, and \$4,231 million for the years ended March 31, 2009, 2008, and 2007, respectively.

Amounts pertaining to (Increase) decrease in interests in sold receivables were included in a line item of Increase in other current assets until March 31, 2008. Since the amount relating to (Increase) decrease in interests in sold receivables becomes significant in the current year, the Company has separately presented it with corresponding changes for prior years.

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#### **New Accounting Standards**

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, which defines fair value and expands disclosures about fair value measurements that are required or permitted under other accounting pronouncements. This statement was effective in fiscal years beginning after November 15, 2007. However, in February 2008, the FASB issued Staff Position (FSP) FAS 157-2, Effective Date of FASB Statement No. 157, that delayed the effective date of SFAS No. 157 for nonfinancial assets and liabilities. The Company adopted this statement on April 1, 2008. The adoption of this statement did not have a material impact on the Company s consolidated results of operations and financial position.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of SFAS No. 115. This statement offers an irrevocable option to report selected financial assets and liabilities at fair value, with changes in fair value recorded in earnings. This statement is effective in fiscal years beginning after November 15, 2007, and was adopted by the Company on April 1, 2008. The Company did not elect the fair value option for selected financial assets and financial liabilities, therefore the adoption of this statement did not have an impact on the Company s consolidated results of operations and financial position.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations . This statement requires an acquirer to measure the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree at their fair values on the acquisition date, with goodwill being the excess value over the net identifiable assets acquired. This statement also requires recognition of contingent consideration and capitalization of in-process research and development at fair values as well as expensing of acquisition-related costs as incurred. This statement is effective in fiscal years beginning after December 15, 2008. The Company is currently calculating the impact of applying this statement on the consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51. This statement clarifies that a noncontrolling interest in a subsidiary should be reported as equity in the consolidated financial statements. Consolidated net income should include the net income for both the parent and the noncontrolling interest with disclosure of both amounts on the consolidated statements of income. This statement also requires a parent recognize a retained investment at fair value when a subsidiary is deconsolidated. This statement is effective in fiscal years beginning after December 15, 2008. The Company is currently calculating the impact of applying this statement on the consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133. This statement expands the disclosure requirements of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. SFAS No. 161 requires entities to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for, and how derivative instruments and related hedged items affect an entity s financial position, results of operations and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The company adopted this statement on January 1, 2009. The adoption of this statement did not have an impact on the Company s consolidated results of operations and financial position.

In December 2008, the FASB issued FSP FAS 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets. This position requires more detailed disclosures about plan assets including investment allocation, the major categories of plan assets, valuation techniques used to measure the fair value of plan assets, and concentrations of risk within plan assets. This statement is effective for fiscal years ending after December 15, 2009. The adoption of this position is not expected to have a material impact on the Company s consolidated results of operations and financial position.

In May 2009, the FASB issued SFAS No. 165 Subsequent Events. This statement establishes general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This statement is effective for interim or annual financial periods ending after June 15, 2009. The adoption of this statement is not expected to have a material impact on the Company s consolidated result of operations and financial position.

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### 2. INVENTORIES

Inventories at March 31, 2009 and 2008 were as follows:

	Million 2009	Millions of Yen 2009 2008		
Finished products	¥ 132,125	¥ 128,561	\$ 1,348,214	
Spare parts	23,848	23,359	243,347	
Work in process	31,165	34,036	318,010	
Raw materials and supplies	20,263	20,264	206,766	
	¥ 207,401	¥ 206,220	\$ 2,116,337	

#### 3. INVESTMENTS IN AND LOAN RECEIVABLES FROM AFFILIATED COMPANIES

Investments in and loan receivables from affiliated companies at March 31, 2009 and 2008 consisted of the following:

	Millions of 2009			
Investments	¥ 14,443	¥ 13,640	\$	147,378
Loan receivables	68	6		694
	¥ 14,511	¥ 13,646	\$	148,072

A summary of financial information of affiliated companies is as follows:

At March 31, 2009 and 2008 Current assets Noncurrent assets	Million 2009 ¥ 68,841 62,858	s of Yen 2008 ¥ 69,686 57,019	Thousands of U.S. Dollars 2009 \$ 702,459 641,408
Total assets	131,699	126,705	1,343,867
Current liabilities	74,758	73,188	762,837
Noncurrent liabilities	20,794	19,929	212,183
Net assets	¥ 36,147	¥ 33,588	\$ 368,847

	I	Millions of Yen					
Years Ended March 31, 2009, 2008, and 2007	2009	2008	2007	2009			
Revenues	¥ 216,430	¥ 215,574	¥ 219,750	\$ 2,208,469			
Cost of revenues	160,690	162,533	161,392	1,639,694			
Net income	419	482	2,956	4,276			

Trade notes and accounts receivable from affiliated companies at March 31, 2009 and 2008 were ¥21,302 million (\$217,367 thousand) and ¥17,185 million, respectively.

Revenues from affiliated companies aggregated \(\xi\$55,374 million (\xi\$565,041 thousand), \(\xi\$48,847 million, and \(\xi\$51,882 million for the years ended March 31, 2009, 2008, and 2007, respectively.

Cash dividends received from affiliated companies were ¥46 million (\$469 thousand), ¥31 million, and ¥28 million for the years ended March 31, 2009, 2008, and 2007, respectively.

Retained earnings include net undistributed earnings of affiliated companies in the amount of ¥9,719 million (\$99,173 thousand) and ¥8,817 million at March 31, 2009 and 2008, respectively.

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### 4. OTHER INVESTMENTS

The cost, fair value, and gross unrealized holding gains and losses for securities by major security type at March 31, 2009 and 2008 were as follows:

	Millions of Yen													
		2009				2				2008				
					Gross	Gr	oss					Gross	(	Gross
				Uı	nrealized	Unrea	alized				Ur	ırealized	Un	realized
	Cost	Fa	air Value		Holding Gains	Holo Los	_	Cost	F	air Value		Holding Gains		lolding Losses
Other investments:														
Available-for-sale:														
Equity securities of financial institutions	¥ 24,412	¥	40,275	¥	15,864	¥	1	¥ 30,813	¥	73,257	¥	42,464	¥	20
Other equity securities	17,665		40,653		23,304		316	20,305		61,793		42,892		1,404
	¥ 42,077	¥	80,928	¥	39,168	¥	317	¥ 51,118	¥	135,050	¥	85,356	¥	1,424
Thousands of U.S. Dollars 2009														
					Gross	Gr	OSS							
				Uı	nrealized	Unrea	alized							
	Cost		Fair Value		Holding Gains	Hole Los	_							