

TATA MOTORS LTD/FI  
Form 6-K  
August 11, 2011  
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## **FORM 6-K**

# **SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934**

**For the Month of August 2011**

**Commission File Number: 001-32294**

# **TATA MOTORS LIMITED**

**(Translation of registrant's name into English)**

**BOMBAY HOUSE**

**24, HOMI MODY STREET,**

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MUMBAI 400 001, MAHARASHTRA, INDIA

Telephone # 91 22 6665 8282 Fax # 91 22 6665 7799

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes  No

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g 3-2(b): Not Applicable

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Item 1: Form 6-K dated August 11, 2011 along with the Press Release.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

Tata Motors Limited

By: /s/ Hoshang K Sethna  
Name: Hoshang K Sethna  
Title: Company Secretary  
Dated: August 11, 2011

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**Jaguar Land Rover PLC**

**Interim Report**

for the quarter ended 30 June 2011

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This report uses: group, company, Jaguar Land Rover, JLR to refer to Jaguar Land Rover PLC and its subsidiaries.

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(£ in millions, unless stated)	Quarter ended 30 June		
	Qtr 1 2011/12	Qtr 1 2010/11	% Change
<b>Volume</b> (in 000 s)			
Retail	63	59	7
Wholesales	62	59	5
<b>Income Statement</b>			
Revenue	2,703	2,253	20
EBITDA	362	330	10
EBITDA Margin %	13.4%	14.6%	
Net Income (PAT)	220	246	(10)
Net Income (PAT) %	8.1%	10.9%	
<b>Cash Flow</b>			
Free cash flow (cash from operations plus cash used in investing)	114	104	
		As at 30 June 2011	As at 31 March 2011
<b>Balance Sheet</b>			
Net assets		1,678	1,475
Cash and cash equivalents		1,383	1,028
Debt (excluding finance leases)		(1,678)	(1,382)
Net debt (debt excluding finance leases less cash)		(295)	(354)

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### **KEY MILESTONES FOR QUARTER 1 2011/12**

#### ***50<sup>th</sup> Anniversary of the E-Type***

Celebration of 50 years of the Jaguar E-Type continued with the 50 Jaguar E-Types travelling in convoy through the capital city of London to 2011 Motorexpo at Canary Wharf.

#### ***New vehicle assembly plant in Pune, India***

A new vehicle assembly plant was inaugurated in Pune, India on the 27 May 2011. The facility in the Maharashtra region of India will assemble Land Rover Freelander 2 vehicles supplied in Complete Knock Down (CKD) form from Jaguar Land Rover's Halewood manufacturing plant in Liverpool.

#### ***Jaguar announces new 2.2 litre diesel engine in the XF***

The new 12 model year XF will have the option of being equipped with a new 2.2 litre diesel engine which recently completed an epic journey of 816 miles from Castle Bromwich to Munich on a single tank of diesel.

#### ***The Range Rover Evoque Live events***

Events across the UK showcasing the new Range Rover Evoque have been held prior to its launch in September 2011. This has supported the growth in customer deposits to go beyond 18,000 and expressions of interest to more than 300,000.

#### ***Jaguar confirms launch of the C-X75 as an exclusive hybrid supercar***

Jaguar announced in May 2011 its decision to build 250 C-X75 vehicles. It will offer performance on a par with the fastest production cars on the market, while adopting cutting-edge technology that offers remarkably economical running. Jaguar expects this hybrid supercar to deliver incredibly low CO2 emissions of less than 99g/km while being able to achieve in excess of 200mph.

The C-X75 will be developed in association with Williams F1 who will provide their engineering expertise in areas including aerodynamics, carbon composite manufacture and hybrid technologies.

### **AWARDS AND RECOGNITION FOR QUARTER 1 2011/12**

Jaguar Land Rover honoured by Business in the Community with a gold rating in the Corporate Responsibility Index 2011 and a Big Tick Award for its Environmental Innovation Programme.

Jaguar Land Rover recognised as one of the leading UK companies in The Times Top 50 Employers for Women list.

Land Rover and Red Cross won an award for the Best long term partnership at the Third Sector Business Charity Awards 2011.



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### **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

#### **Geopolitical environment**

Economic conditions and financial markets within the UK and euro zone remained volatile during the reporting period to 30 June, 2011. The levels of inflation experienced within the euro zone have resulted in the European Central Bank increasing interest rates in both April and July. Other concerns within the European markets are mainly focused on the financial stability of Greece, Italy, Ireland, Spain and Portugal and the potential wider impact of defaulting on debt repayments.

In the US, there are concerns connected with the level of government debt and its ability to meet its repayment obligations. The austerity measures following the recent increase in the debt ceiling are likely to have a significant impact in its current growth and the US economy as a whole.

Whilst growth within the matured western markets remains slow, the company continues to benefit from significant growth in Chinese and Russian markets, where GDP and vehicle volume growth in the SUV and luxury model segments is significantly higher. GDP in China for the equivalent quarter was recorded at 9.5%, however there are concerns over the level of inflation and the risk of a property bubble. Measures are being taken by the Chinese government to manage the growth in inflation and the availability of credit.

The political instability within the Middle East and North Africa regions continues to provide uncertainty, resulting in fluctuating oil and energy prices, which is likely to have an impact on raw material prices. Raw material prices are expected to remain high as a result of increased demand for steel, aluminum and other precious metals as the global economy emerges from the recession of 2008/09.

Exchange rates have also fluctuated significantly during the period. Compared to the prior quarter the British pound has weakened against the euro, but strengthened against the US dollar.

The company continues to monitor relevant economic and volume indicators in order to manage production and vehicle distribution as well as hedging against currency risks (and material prices to the extent possible).

#### **General trends in performance (including results of operations)**

##### ***Results and prospects***

##### ***Quarter financial result***

The company has had a successful first quarter in FY12 compared to the equivalent quarter in FY11, mainly as a result of increased volumes in key growth markets i.e. China and Russia. The improved revenue and profit performance has also been a result of the model mix toward the premium of the respective brands. Cost efficiencies remain a key focus of the company's management team, during this period of upwardly trending oil and raw material prices.

This result takes into account, that during this first quarter of the 2011/12, the company's management has expended considerable effort and cost in putting into place mitigating actions to ensure continuity of supply, as well as supporting the rehabilitation of suppliers, impacted by the earthquake and tsunami in Japan. The company is pleased to announce that all mitigating actions have been successfully delivered and as a result this has meant that there was no impact to production.

##### ***Revenue and earnings***

The company generated revenue of £2,703 million for quarter ending 30 June 2011, an increase of 20% over the equivalent quarter last fiscal year (£2,253 million for the Qtr1 FY11).

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### ***EBITDA growth***

Consolidated EBITDA for the company increased by £32 million for the quarter to £362 million (£330 million for Qtr1 FY2011). The margin has reduced from 14.6% in the equivalent quarter in the prior year to 13.4%. In the same period last year exchange rates were more favourable.

### ***Interest***

The interest charge for the period includes £20 million of capitalised fees, expensed on repayment of debt on the issue of the bond in May 2011.

### ***Net Income growth***

Consolidated Net Income (PAT) for the quarter ending 30 June 2011 was £220 million (Qtr 1 FY11 £246 million). The reduction was driven by the significant less gain on retranslation of foreign currency debt and working capital balances, including the bond, at the balance sheet date (£40 million) and an increase in tax on profits (£19 million).

### ***Strong volume growth***

Consolidated retail volumes were 63,276 units for the quarter, an increase of 7% compared to the equivalent quarter in the prior year. Retail volumes for quarter ended 30 June 2011 were 12,557 units for Jaguar and 50,719 for Land Rover. Land Rover's growth, compared to the equivalent quarter in the prior year was 12% whilst Jaguar's volume reduced by 10%.

Retail volumes in the UK were 10,667 units, a 19% decrease on the equivalent quarter in the prior year, whilst the North American retail volumes were 13,918 an increase of 10%. Retail volumes in key growth markets saw further significant increases with China retail volumes ending the reporting period at 9,943 and Russia at 3,590, up on the equivalent quarter in the prior year by 48% and 55% respectively. There was positive growth in Europe of 22% resulting in a retail volume of 11,345.

Wholesale volumes for the quarter ended 30 June 2011 were 62,090 units an increase of 5% on the equivalent quarter in the prior year. At a brand level, wholesale volumes were 50,747 units for Land Rover and 11,343 units for Jaguar.

### ***Performance in key geographical markets on retail basis***

#### ***United States***

The US premium car segment volumes increased by 7.9% in the first quarter, compared to the equivalent quarter in the prior year, with Jaguar up 12.5%. US premium SUV segment volumes were up 6.3% compared to the equivalent quarter in the prior year with Land Rover up 9.4%. US retail volumes for the quarter ending 30 June 2011 for the combined brands were 12,934 units.

#### ***UK***

UK premium car segment volumes increased by 21.1% in the first quarter ending 30 June 2011, compared to the equivalent quarter in the prior year, with Jaguar volumes down by (-29.6%) for the quarter as Jaguar UK ran down stocks of 2011 model year product, prior to the introduction of the 2012 model year and the introduction of XF 2.2 litre diesel model which will enable Jaguar to compete in that segment. The UK premium SUV segment volumes increased by 16.8% in the first quarter compared to the equivalent quarter in the prior year, with Land Rover down (-14.6%) for the quarter. Jaguar and Land Rover combined retailed 10,667 units in the quarter ending 30 June 2011

#### ***Europe (excluding Russia)***

Retail volumes for Jaguar Land Rover combined in the quarter for the Europe region were 13,813, a decrease of (-7.1%) compared to the equivalent quarter in the prior year. In the first quarter, the German premium car segment volumes increased by 9.8% compared to the same quarter in 2010, and the German premium SUV segment volumes increased by 32.2%. Jaguar retail volumes for the Europe region decreased by 33% for the quarter. Land Rover retail volumes for the Europe region for the quarter increased by 0.5%. Trading within certain European markets remained challenging throughout the quarter, Spain and Portugal in particular experienced reduced levels of consumer demand.

#### ***Russia***

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Russia's premium car segment volumes increased by 47.2% in the first quarter, compared to the equivalent quarter in the prior year, with Jaguar up 15%. The Russian premium SUV segment volumes were up 51.1% compared to the equivalent quarter in the prior year with Land Rover up 59%. Russian retail volumes for the quarter ending 30 June 2011 for the combined brands were 3,590 units.

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***China***

China's premium car segment volumes (imports) increased by 23% for the first quarter of 2011, compared to the same quarter in 2010, with Jaguar volumes up 47% for the same quarter-to-quarter comparison. This improvement is driven by strong demand for the XJ 3.0 petrol model, introduced to the market in March 2011. The premium SUV segment (imports) increased in the first quarter by 61%, when compared to the same quarter in 2010.

Jaguar and Land Rover combined retailed 9,943 units in the first quarter of 2011. Jaguar retails in the quarter were up 47% compared to the same quarter in 2010, and its market share increased by 0.3 percentage points to 1.6%. Land Rover retails in the same quarter were up 48% compared to the same quarter in 2010, whilst its market share decreased by 1.0 percentage points to 12.0%.

**Business risks and mitigating factors**

As discussed in the Annual Report 2010-11 of the company, Jaguar Land Rover is exposed to various business risks including the uncertainty of global economic conditions, fluctuations of currency exchange rates and raw material prices.

**Employees**

At the end of the first quarter of 2011 Jaguar Land Rover employed 20,015 people worldwide including agency (June 2010 17,156). Approximately 1,000 of the people employed work overseas.

**Table of Contents****Liquidity and capital resources**

As at 30 June 2011, on a consolidated level, the company had cash and cash equivalents of £1,383 million and undrawn committed facilities of £265 million. The total amount of cash and cash equivalents includes £453 million in subsidiaries of Jaguar Land Rover outside the United Kingdom. A portion of this amount is subject to various restrictions or impediments on the ability of the company's subsidiaries in certain countries to transfer cash across the group.

**Borrowings**

The following table shows details of the company's financing arrangements as at 30 June 2011.

Facility	Facility amount £ in millions	Maturity	Outstanding as at 30 June 2011 £ in millions	Undrawn as at 30 June 2011 £ in millions
<i>Committed</i>				
£500m Senior Notes 8.125% 2018	500.0	2018	500.0	0.0
\$410m Senior Notes 7.75% 2018	255.0	2018	255.0	0.0
\$410m Senior Notes 8.125% 2021	255.0	2021	255.0	0.0
Bank & other loans	385.4	2012-18	199.4	186.0
Receivables factoring facilities	215.6	2011-12	137.1	78.5
Preference shares	157.0		157.0	0.0
Subtotal	1,768.0		1,503.5	264.5
<i>Uncommitted</i>				
Receivables factoring facilities	464.4	2011	0.0	464.4
Intercompany loan payable to TMLH	184.8		184.8	0.0
Other facilities	21.0		21.0	0.0
Subtotal	670.2		205.8	464.4
Capitalized costs			(31.9)	
<b>Total</b>	<b>2,438.2</b>		<b>1,677.4</b>	<b>728.9</b>

**Cash flow data**

Net cash provided by operating activities was £511.1 million in the three months ended 30 June 2011 compared to £283.2 million during the three months ended 30 June 2010. The increase in operating cash flow was mainly driven by better management of working capital.

Net cash used in investing activities increased to £396.8 million in the three months ended 30 June 2011, compared with £179.5 million in the equivalent period in 2010. Purchase of property, plant and equipment and expenditure on intangible assets (product development projects) was £373.7 million in the three months to 30 June 2011 and £167.0 million in the equivalent period of 2010. The company's capital expenditure relates mostly to capacity expansion of its production facilities, quality and reliability improvement projects, and the introduction of new products, including the costs associated with the development of the Range Rover Evoque.

Net cash from financing activities was £240.2 million in the three months ended 30 June 2011 compared to net cash used in financing activities of £81.1 million in the three months ended 30 June 2010. Cash from financing activities in the three months ended 30 June 2011 reflects £1,000 million bond proceeds, less repayment of £264.4 million of long-term debt, £455.7 million (net) of short-term debt and finance expenses of £38.7 million. Cash used in financing activities in the three months ended 30 June 2010 reflected the repayment of short term debt of £61.5 million (net) and finance expenses of £18.2 million.

**Acquisitions and disposals**

There were no material acquisitions in the period.

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**Off-balance sheet financial arrangements**

The company has no off-balance sheet financial arrangements other than commitments disclosed in Note 18.

**Board of Directors**

The following table provides information with respect to members of the Board of Directors of Jaguar Land Rover:

<b>Name</b>	<b>Position</b>	<b>Year appointed as Director, Chief Executive Officer</b>
Ratan N. Tata	Chairman and Director	2008
Ravi Kant	Director	2008
Andrew M. Robb	Director	2009
Dr. Ralf D. Speth	Chief Executive Officer and Director	2010
Carl-Peter Forster	Director	2010

There were no changes to the Board of Directors in the period.

**Table of Contents****Condensed Consolidated Income Statement***for the three months ended 30 June 2011*

	Three months ended 30 June 2011 (Unaudited) £m	Three months ended 30 June 2010 (Unaudited) £m
<b>Revenue</b>	<b>2,703.4</b>	<b>2,253.2</b>
Material and other cost of sales	(1,774.2)	(1,403.5)
Employee cost	(209.7)	(189.8)
Other expenses	(541.9)	(461.1)
Add back R&D costs	202.3	133.7
R&D costs not capitalised	(26.4)	(11.4)
Other income	8.5	8.9
<b>Earnings before interest, tax, depreciation and amortisation</b>	<b>362.0</b>	<b>330.0</b>
Depreciation and amortisation	(93.2)	(91.1)
Foreign exchange gain / (loss)	3.2	35.6
Finance income	3.7	2.0
Finance expense (net of capitalised interest)	(24.3)	(17.6)
<b>Net income before tax</b>	<b>251.4</b>	<b>258.9</b>
Income tax expense	(31.9)	(13.1)
<b>Net income attributable to shareholders</b>	<b>219.5</b>	<b>245.8</b>



**Table of Contents****Condensed Consolidated Statement of Comprehensive Income***for the three months ended 30 June 2011*

	Three months ended	Three months ended
	30 June 2011	30 June 2010
	(Unaudited)	(Unaudited)
	£m	£m
<b>Net income attributable to shareholders</b>	<b>219.5</b>	<b>245.8</b>
Other comprehensive income:		
Currency translation gains		(10.9)
Actuarial gains and losses	(5.9)	(14.3)
Cash flow hedges booked in equity	(2.7)	
Cashflow hedges moved from equity and recognised in the income statement	(8.0)	
<b>Total other comprehensive loss for the period</b>	<b>(16.6)</b>	<b>(25.2)</b>
<b>Total comprehensive income for the period attributable to shareholders</b>	<b>202.9</b>	<b>220.6</b>

**Table of Contents****Condensed Consolidated Balance Sheet***at 30 June 2011*

	<i>Note</i>	<b>30 June 2011 £m</b>	<b>31 March 2011 £m</b>
		<b>(Unaudited)</b>	<b>(Audited)</b>
<b>Non-current assets</b>			
Investments	9	1.1	0.3
Other financial assets		94.5	68.5
Property, plant and equipment		1,320.0	1,230.8
Pension asset	17	1.0	0.9
Intangible assets		2,297.9	2,144.6
Deferred income taxes		118.3	112.2
<b>Total non current assets</b>		<b>3,832.8</b>	<b>3,557.3</b>
<b>Current assets</b>			
Cash and cash equivalents		1,382.8	1,028.3
Trade receivables		546.6	567.2
Other financial assets	4	61.7	61.5
Inventories	5	1,231.6	1,155.6
Other current assets	6	281.2	293.2
Current income tax assets		12.3	12.5
<b>Total current assets</b>		<b>3,516.2</b>	<b>3,118.3</b>
<b>Total assets</b>		<b>7,349.0</b>	<b>6,675.6</b>
<b>Current liabilities</b>			
Accounts payable		2,491.2	2,384.8
Short term borrowings and current portion of long term debt	13	409.1	863.4
Other financial liabilities	10	165.2	132.9
Provisions	11	274.5	246.3
Other current liabilities	12	374.2	360.2
Current income tax liabilities		83.0	79.8
<b>Total current liabilities</b>		<b>3,797.2</b>	<b>4,067.4</b>
<b>Non-current liabilities</b>			
Long term debt	13	1,269.1	518.1
Other financial liabilities	10	18.8	20.4
Deferred income taxes		0.8	1.6
Provisions	11	584.8	592.7
<b>Total non current liabilities</b>		<b>1,873.5</b>	<b>1,132.8</b>

**Total liabilities**

**5,670.7**

**5,200.2**

**Table of Contents****Condensed Consolidated Balance Sheet (continued)***at 30 June 2011*

	<i>Note</i>	<b>30 June 2011 £m</b>	<b>31 March 2011 £m</b>
		<b>(Unaudited)</b>	<b>(Audited)</b>
<b>Equity attributable to equity holders of the company</b>			
Ordinary shares		1,500.6	1,500.6
Capital redemption reserve	<i>15</i>	166.7	166.7
Reserves/accumulated deficit	<i>14</i>	11.0	(191.9)
<b>Equity attributable to equity holders of the company</b>		<b>1,678.3</b>	<b>1,475.4</b>
<b>Total liabilities and equity</b>		<b>7,349.0</b>	<b>6,675.6</b>

These condensed consolidated interim financial statements were approved by the board of directors on 10 August 2011.

Company registered number: 6477691

**Table of Contents****Condensed Consolidated Statement of Changes in Equity***for the three months ended 30 June 2011*

	Ordinary Shares £m	Capital redemption reserve £m	Reserves / accumulated deficit £m	Total Equity £m
<b>Balance at 31 March 2010 (Audited)</b>	<b>644.6</b>		<b>(1,107.4)</b>	<b>(462.8)</b>
Net income for the three months			245.8	245.8
Other comprehensive income for the three months			(25.2)	(25.2)
<b>Total comprehensive income for the period</b>			<b>220.6</b>	<b>220.6</b>
Cancellation of preference shares			47.8	47.8
<b>Balance at 30 June 2010 (Unaudited)</b>	<b>644.6</b>		<b>(839.0)</b>	<b>(194.4)</b>

	Ordinary shares £m	Capital redemption reserve £m	Reserves / accumulated deficit £m	Total Equity £m
<b>Balance at 31 March 2011 (Audited)</b>	<b>1,500.6</b>	<b>166.7</b>	<b>(191.9)</b>	<b>1,475.4</b>
Net income for the three months			219.5	219.5
Other comprehensive loss for the three months			(16.6)	(16.6)
<b>Total comprehensive income for the period</b>			<b>202.9</b>	<b>202.9</b>
<b>Balance at 30 June 2011 (Unaudited)</b>	<b>1,500.6</b>	<b>166.7</b>	<b>11.0</b>	<b>1,678.3</b>

**Table of Contents****Condensed Consolidated Cash Flow Statement***for the three months ended 30 June 2011*

	Three months ended 30 June 2011 (Unaudited) £m	Three months ended 30 June 2010 (Unaudited) £m
<b>Cash flows from operating activities</b>		
Net income attributable to shareholders	219.5	245.8
Depreciation and amortisation	93.2	91.1
Loss on sale of assets	3.1	
Foreign exchange loss on loans	12.0	3.4
Income tax expense	31.8	13.2
Finance expense	24.3	17.6
Finance income	(3.7)	(2.0)
Exchange loss on derivatives	(0.7)	
<b>Cash flows from operating activities</b>	<b>379.5</b>	<b>369.1</b>
Movement in trade receivables	20.7	(16.8)
Movement in other financial assets	3.0	10.5
Movement in other current assets	12.0	7.7
Movement in inventories	(76.0)	21.2
Movement in other non-current assets		0.1
Movement in accounts payable	152.1	2.6
Movement in other current liabilities	14.1	(62.5)
Movement in other financial liabilities	6.0	(10.6)
Movement in non-current liabilities	(2.8)	(23.2)
Movement in provisions	33.2	4.0
<b>Cash generated from operations</b>	<b>541.8</b>	<b>302.1</b>
Income tax paid	(30.7)	(18.9)
<b>Net cash from operating activities</b>	<b>511.1</b>	<b>283.2</b>
<b>Cash flows used in investing activities</b>		
Investment in associate	(0.8)	
Change in restricted deposit	(25.9)	(13.9)
Finance income received	3.6	1.4
Purchases of property, plant and equipment (net)	(191.7)	(44.7)
Acquisition of intangible assets	(182.0)	(122.3)
<b>Net cash used in investing activities</b>	<b>(396.8)</b>	<b>(179.5)</b>

**Table of Contents****Condensed Consolidated Cash Flow Statement** *(continued)**for the three months ended 30 June 2011*

	<b>Three months ended 30 June 2011</b>	<b>Three months ended 30 June 2010</b>
	<b>(Unaudited) £m</b>	<b>(Unaudited) £m</b>
<b>Cash flows (used in) / from financing activities</b>		
Finance expense and fees paid	(38.7)	(18.2)
Proceeds from issuance of short-term debt	23.8	71.7
Repayment of short-term debt	(479.5)	(133.2)
Payment of lease liabilities	(1.0)	(1.0)
Proceeds from issuance of long-term debt	1,000.0	
Repayment of long-term debt	(264.4)	(0.4)
<b>Net cash from financing activities</b>	<b>240.2</b>	<b>(81.1)</b>
Net change in cash and cash equivalents	354.5	22.6
Cash and cash equivalents at beginning of three months	1,028.3	679.9
<b>Cash and cash equivalents at end of three months</b>	<b>1,382.8</b>	<b>702.5</b>

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***Notes (forming part of the condensed interim financial statements)***

**1 Accounting policies**

**Basis of preparation**

The information for the 3 months ended 30 June 2011 is unaudited and does not constitute statutory accounts as defined in Section 435 of the Companies Act 2006. The condensed consolidated interim financial statements of Jaguar Land Rover PLC have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting* as IFRS as adopted by the European Union ( EU ). There were no difference between these accounts and the accounts for the group prepared under IFRS as adopted by the International Accounting Standards Board.

The condensed consolidated interim financial statements have been prepared on historical cost basis except for certain financial instruments held at fair value and presented as required under IAS 34.

The condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements for the year ended 31 March 2011, which were prepared in accordance with IFRS as adopted by the EU. There were no difference between those accounts and the accounts for the group prepared under IFRS as adopted by the International Accounting Standards Board.

The condensed consolidated interim financial statements have been prepared on the going concern basis as set out within the directors' statement of responsibility section of the group's annual report for the year ended 31 March 2011.

The accounting policies applied are consistent with those of the annual consolidated financial statements for the year ended 31 March 2011, as described in those financial statements.



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Notes (continued)

**2 Finance income and expense  
Recognised in net income**

	Three months ended 30 June 2011 (Unaudited) £m	Three months ended 30 June 2010 (Unaudited) £m
Finance income	3.7	2.0
<b>Total finance income</b>	<b>3.7</b>	<b>2.0</b>
	Three months ended 30 June 2011 (Unaudited) £m	Three months ended 30 June 2010 (Unaudited) £m
Total finance expense on financial liabilities measured at amortised cost	55.6	23.5
Impact of discount on provisions	(15.6)	4.3
Finance expense transferred to capitalised product development	(15.7)	(10.2)
<b>Total finance expense</b>	<b>24.3</b>	<b>17.6</b>

The capitalisation rate used to determine the amount of borrowing costs eligible for capitalisation is 6.4% (3 months to 30 June 2010: 7.4%)

**3 Allowances for trade and other receivables**

Changes in the allowances for trade and other receivables are as follows:

	30 June 2011 (Unaudited) £m	31 March 2011 (Audited) £m
At beginning of period	10.1	16.3
Allowance made in the period	1.2	1.5
Allowance released in the period		(7.7)

**At end of period**

**11.3**

**10.1**

17

**Table of Contents****Notes (continued)****4 Other financial assets - current**

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
	<b>£m</b>	<b>£m</b>
Advances and other receivables recoverable in cash	7.9	8.1
Derivative financial instruments	53.0	49.7
Other	0.8	3.7
	<b>61.7</b>	<b>61.5</b>

**5 Inventories**

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
	<b>£m</b>	<b>£m</b>
Raw materials and consumables	47.1	38.5
Work-in-progress	119.3	87.1
Finished goods	1,065.2	1,030.0
	<b>1,231.6</b>	<b>1,155.6</b>

**6 Other current assets**

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
	<b>£m</b>	<b>£m</b>
Prepaid expenses	30.3	35.0
VAT	250.9	258.2
	<b>281.2</b>	<b>293.2</b>

**7 Taxation****Recognised in the income statement**

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The income tax for the 3 month period is charged at the best estimate of the effective annual rate expected to apply for the full year at each subsidiary undertaking.

### **8 Capital expenditure**

Capital expenditure in the period was £191.7 million (3 month period to 30 June 2010: £44.7 million) on fixed assets and £197.7 million (3 month period to 30 June 2010: £132.5 million) on intangible assets, mainly capitalised engineering. There were no impairments, material disposals or changes in use of assets.

**Table of Contents****Notes (continued)****9 Investments**

In June 2011, the company invested £750,000 to acquire a 50% stake in a joint venture advertising agency. The agency will act on an exclusive world-wide basis to provide advertising and branding support to the Jaguar brand. The arrangement has been set up to enable us to provide a consistent global brand message and drive growth across all markets.

**10 Other financial liabilities**

	30 June 2011	31 March 2011
	(Unaudited) £m	(Audited) £m
<b>Current</b>		
Liabilities for vehicles sold under a repurchase arrangement	128.2	121.4
Finance lease obligations	5.0	5.2
Interest accrued	13.7	1.1
Derivative financial instruments	18.3	5.2
	<b>165.2</b>	<b>132.9</b>
<b>Non Current</b>		
Finance lease obligations	17.9	18.7
Other payables	0.9	1.7
	<b>18.8</b>	<b>20.4</b>

**11 Provisions**

	30 June 2011	31 March 2011
	(Unaudited) £m	(Audited) £m
<b>Current</b>		
Product warranty	250.8	226.3
Product liability	21.4	19.1
Provision for residual risk	2.3	0.9
<b>Total current</b>	<b>274.5</b>	<b>246.3</b>
<b>Non current</b>		
Defined benefit obligations	292.9	290.5
Other retirement obligations	1.4	1.0
Product warranty	260.3	276.8

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Provision for residual risk	9.5	6.1
Provision for environmental liability	20.7	18.3
Total non current	<b>584.8</b>	<b>592.7</b>

**Table of Contents**

Notes (continued)

**11 Provisions (continued)***Product warranty*

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited) £m</b>	<b>(Audited) £m</b>
Opening balance	503.1	476.4
Provision made during the period	84.8	332.4
Provision used during the period	(61.2)	(305.8)
Impact of discounting	(15.6)	0.1
<b>Closing balance</b>	<b>511.1</b>	<b>503.1</b>

*Product liability*

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited) £m</b>	<b>(Audited) £m</b>
Opening balance	19.1	30.6
Provision made during the period	2.9	6.8
Provisions used in the period	(0.6)	(18.3)
<b>Closing balance</b>	<b>21.4</b>	<b>19.1</b>

*Residual risk*

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited) £m</b>	<b>(Audited) £m</b>
Opening balance	7.0	15.8
Provision made during the period	6.1	22.5
Provision used during the period	(1.3)	(31.3)
<b>Closing balance</b>	<b>11.8</b>	<b>7.0</b>

*Environmental liability*

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	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited) £m</b>	<b>(Audited) £m</b>
Opening balance	18.3	18.8
Provision made during the period	2.5	
Provision used during the period	(0.1)	(0.5)
 Closing balance	 <b>20.7</b>	 <b>18.3</b>



**Table of Contents****Notes** *(continued)***11 Provisions** *(continued)**Product warranty provision*

The group offers warranty cover in respect of manufacturing defects, which become apparent within a year and up to four years after purchase, dependent on the market in which the purchase occurred.

*Product liability provision*

A product liability provision is maintained in respect of known litigation which the group is party to.

*Residual risk provision*

In certain markets, the group is responsible for the residual risk arising on vehicles sold by dealers on leasing arrangements. The provision is based on the latest available market expectations of future residual value trends. The timing of the outflows will be at the end of the lease arrangements being typically up to three years.

*Environmental risk provision*

This provision relates to various environmental remediation costs such as asbestos removal and land clean up. The timing of when these costs will be incurred is not known with certainty.

**12 Other current liabilities**

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
	<b>£m</b>	<b>£m</b>
Liability for advances received	228.2	162.8
VAT payable	129.5	178.6
Others	16.5	18.8
	<b>374.2</b>	<b>360.2</b>

**Table of Contents****Notes (continued)****13 Interest bearing loans and borrowings**

	30 June 2011	31 March 2011
	(Unaudited) £m	(Audited) £m
Euro MTF listed bond	991.0	
Loan from banks	344.7	789.5
Redeemable preference shares classified as debt	157.1	157.1
Intercompany loans payable to TMLH	185.4	434.9
Finance lease liabilities	22.9	23.9
	<b>1,701.1</b>	<b>1,405.4</b>
Less:		
Current portion of bank loans	(223.7)	(428.5)
Current portion of other loans	(185.4)	(434.9)
Total short term borrowings and current portion of long term debt	(409.1)	(863.4)
Current portion of finance lease liabilities	(5.0)	(5.2)
Long term debt	<b>1,287.0</b>	<b>536.8</b>
Presented as long-term debt	1,269.1	518.1
Presented as long-term finance lease in non-current other financial liabilities	17.9	18.7

On 19 May 2011, the company issued £1,000 million of listed bonds. The bonds are listed on the Euro MTF market, which is a listed market regulated by the Luxembourg Stock Exchange.

The bonds are fixed rate and £500 million denominated in GBP and £500 million denominated in USD. £750 million is due for repayment in 2018 and the remaining is due in 2021.

The bond funds raised are used to repay both long and short term debt and provide additional cash facilities for the group.

**14 Other reserves**

The movement of reserves and accumulated deficit is as follows:

	Translation reserve £m	Hedging reserve £m	Pension Reserve £m	Profit and loss reserve £m	Total Reserves / accumulated deficit £m
Balance at 1 April 2011	(383.3)	21.8	(535.2)	704.8	(191.9)

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Net income for the period				219.5	219.5
Loss on cash flow hedge	(10.7)				(10.7)
Deferred tax	2.8	(2.8)			
Movements in employee benefit plan		(5.9)			(5.9)
<b>Balance at 30 June 2011</b>	<b>(383.3)</b>	<b>13.9</b>	<b>(543.9)</b>	<b>924.3</b>	<b>11.0</b>

**Table of Contents**

Notes (continued)

**14 Other reserves (continued)**

	Translation reserve £m	Hedge reserve £m	Pension Reserve £m	Accumulated deficit: profit and loss reserve £m	Total Reserves / accumulated deficit £m
Balance at 1 April 2010	(506.7)		(221.8)	(378.9)	(1,107.4)
Net income for the period				1,035.9	1,035.9
Foreign currency translation	123.4				123.4
Gain on cash flow hedge		29.5			29.5
Cancellation of preference shares				47.8	47.8
Deferred tax		(7.7)	7.7		
Movements in employee benefit plan			(321.1)		(321.1)
<b>Balance at 31 March 2011</b>	<b>(383.3)</b>	<b>21.8</b>	<b>(535.2)</b>	<b>704.8</b>	<b>(191.9)</b>

**15 Capital redemption reserve**

On 31 March 2011, the company converted all of its USD ordinary share capital and all of its USD preference shares into £1,500.6 million of £1 Ordinary shares and £157.1 million of £1 7.25% preference shares. In the process, a capital redemption reserve of £166.7 million was created.

**16 Dividends**

During both the periods no dividends were paid or proposed on the ordinary shares. A dividend of £2.8 million was accrued on the non-cumulative preference shares.

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Notes (continued)

**17 Employee benefits**

Jaguar Cars Limited and Land Rover, have pension arrangements providing employees with defined benefits related to pay and service as set out in the rules of each fund. The following table sets out the disclosure pertaining to employee benefits of Jaguar Cars Limited, Land Rover, UK and overseas subsidiaries which operate defined benefit pension plans.

**Change in net pension liability**

	<b>Three months ended</b>	
	<b>30 June 2011</b>	<b>Year to 31 March 2011</b>
	<b>(Unaudited) £m</b>	<b>(Audited) £m</b>
Net pension liability at beginning of the period	(289.6)	(101.0)
Service cost	(25.6)	(106.4)
Interest cost	(59.8)	(216.1)
Actuarial loss		(195.8)
Expected return on assets	60.1	241.6
Employer contributions and other changes	28.9	213.4
Change in restriction on asset and onerous obligation	(5.9)	(125.3)
<b>Net pension liability at end of period</b>	<b>(291.9)</b>	<b>(289.6)</b>

Amount recognised in the balance sheet consists of

	<b>30 June 2011</b>	<b>31 March 2011</b>
	<b>(Unaudited) £m</b>	<b>(Audited) £m</b>
Present value of defined benefit obligations	(4,358.8)	(4,300.1)
Fair value of plan assets	4,234.3	4,172.0
Restriction on asset and onerous obligation	(167.4)	(161.5)
<b>Net liability</b>	<b>(291.9)</b>	<b>(289.6)</b>
Non current assets	1.0	0.9
Non current liabilities	(292.9)	(290.5)

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**Table of Contents****Notes (continued)****17 Employee benefits (continued)**

The range of assumptions used in accounting for the pension plans in both periods are set out below:

	%
Discount rate	<b>5.5</b>
Rate of increase in compensation level of covered employees	<b>3.9</b>
Inflation increase	<b>3.4</b>
Expected rate of return on plan assets	<b>6.2</b>

For the valuation at 31 March 2011, the mortality assumptions used are the SAPS base table, in particular S1PMA for males, S1PFA for females and the Light table for members of the Jaguar Executive Pension Plan, with a scaling factor of 90% for males and 115% for females for all members. There is an allowance for future improvements in line with the CMI (2010) projections and an allowance for long term improvements of 1.00% per annum.

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### **Notes (continued)**

#### **18 Commitments and contingencies**

In the normal course of business, the group faces claims and assertions by various parties. The group assesses such claims and assertions and monitors the legal environment on an ongoing basis, with the assistance of external legal counsel wherever necessary. The group records a liability for any claims where a potential loss is probable and capable of being estimated and discloses such matters in its financial statements, if material. For potential losses that are considered possible, but not probable, the group provides a disclosure in the financial statements but does not record a liability in its accounts unless the loss becomes probable.

The following is a description of claims and assertions where a potential loss is possible, but not probable. Management believe that none of the contingencies described below, either individually or in aggregate, would have a material adverse effect on the group's financial condition, results of operations, or cash flows.

#### ***Litigation***

The group is involved in legal proceedings, both as plaintiff and as defendant and there are claims of £17.1 million (31 March 2011: £10.8 million) which management have not recognised as they are not considered probable.

#### ***Other claims***

There are other claims against the group, the majority of which pertains to motor accident claims and consumer complaints. Some of the cases also relate to replacement of parts of vehicles and/or compensation for deficiency in the services by the group or its dealers. The group has not provided £1.3 million (31 March 2011: £1.4 million) for tax matters in dispute as it is not considered probable that these will be settled in an adverse position for the group.

#### ***Commitments***

The group has entered into various contracts with vendors and contractors for the acquisition of plant and machinery, equipment and various civil contracts of capital nature aggregating £421.32 million (31 March 2011: £451.5 million) and £4.8 million (31 March 2011: £3.5 million) relating to the acquisition of intangible assets.

The group has entered into various contracts with vendors and contractors which include obligations aggregating £741.5 million (31 March 2011: £689.0 million) to purchase minimum or fixed quantities of material.

There are guarantees provided in the ordinary course of business of £21.9 million (31 March 2011: £23.3 million), of which £14.6 million (31 March 2011: £14.3 million) are to HMRC.

#### ***Financial Instruments***

During the three month period to 30 June 2011, the group entered into a number of cash flow derivative contracts to manage its foreign currency exposure. To the extent allowed under IAS 39 Financial Instruments: Recognition and Measurement the derivatives are accounted for as cash flow hedges.

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Notes (continued)

**19 Capital management**

The company's objectives for managing capital are to create value for shareholders, to safeguard business continuity and support the growth of the company.

The company determines the amount of capital required on the basis of annual operating plans and long-term product and other strategic investment plans. The funding requirements are met through a mixture of equity, convertible or non-convertible debt securities and other long-term/short-term borrowings. The company's policy is aimed at a combination of short-term and long-term borrowings.

The company monitors the capital structure on the basis of total debt to equity ratio and maturity profile of the overall debt portfolio of the company.

Total debt includes all long and short-term debts as disclosed in note 13 to the financial statements. Equity comprises all reserves.

The following table summarises the capital of the company:

	30 June 2011	31 March 2011
	(Unaudited) £m	(Audited) £m
Equity	1,678.3	1,475.4
Short term debt	414.1	868.6
Long term debt	1,287.0	536.8
Total debt	<b>1,701.1</b>	<b>1,405.4</b>
Total capital (debt and equity)	<b>3,379.4</b>	<b>2,880.8</b>

**20 Related party transactions**

The company's related parties principally consist of Tata Sons Limited, subsidiaries of Tata Sons Limited, associates and joint ventures of Tata Sons Limited (including Tata Motors Limited). The company routinely enters into transactions with these related parties in the ordinary course of business. The company enters into transactions for the sale and purchase of products with its associates and joint ventures. Transactions and balances with its own subsidiaries are eliminated on consolidation.

The following table summarises related party transactions and balances included in the consolidated condensed interim financial statements for the year ended 31 March 2011.

With associates of	With parent
the parent	company
(Unaudited)	(Unaudited)



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	£m	£m
Sale of products		38.7
Services received	34.0	
Trade and other receivables		5.5
Accounts payable	10.5	
Loans payable		434.9

**Table of Contents****Notes** *(continued)***20 Related party transactions** *(continued)*

The following table summarises related party transactions and balances included in the consolidated condensed interim financial statements for the period ended 30 June 2011.

	<b>With associates of the parent  (Unaudited) £m</b>	<b>With parent company  (Unaudited) £m</b>
Sale of products	11.4	
Services received	8.3	
Trade and other receivables	2.4	
Accounts payable	8.0	
Interest paid		2.8
Loans payable		342.5

## Compensation of key management personnel

	<b>Three months ended 30 June 2011  (Unaudited) £m</b>	<b>Three months ended 30 June 2010  (Unaudited) £m</b>
Short-term benefits	2.3	1.2

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