Beneficial Mutual Bancorp Inc Form 10-Q August 01, 2014
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# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

	Washington, DC 20549
	FORM 10-Q
(Mark o	ne)
	JARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE OF 1934
	For the quarterly period ended June 30, 2014
	OR
o T	RANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGI

E **ACT OF 1934** 

For the transition period from

Commission file number: 1-33476

to

# BENEFICIAL MUTUAL BANCORP, INC.

(Exact name of registrant as specified in its charter)

**United States** 

56-2480744

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1818 Market Street, Philadelphia, Pennsylvania

(Address of principal executive offices)

**19103** (Zip Code)

(215) 864-6000

(Registrant s telephone number, including area code)

#### Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one)

Large Accelerated Filer o

Accelerated Filer x

Non-Accelerated Filer o

Smaller Reporting Company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of August 1, 2014, there were 75,314,592 shares of the registrant s common stock outstanding held by Beneficial Savings Bank MHC and 29,521,817 shares were publicly held.	g. Of such shares outstanding, 45,792,775 were

# BENEFICIAL MUTUAL BANCORP, INC.

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#### PART I. FINANCIAL INFORMATION

**Item 1.** Financial Statements

# BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES

#### **Unaudited Condensed Consolidated Statements of Financial Condition**

(Dollars in thousands, except per share amounts)

	June 30, 2014	December 31, 2013
ASSETS		
CASH AND CASH EQUIVALENTS:		
Cash and due from banks	\$ 57,853	\$ 41,801
Overnight investments	196,115	313,882
Total cash and cash equivalents	253,968	355,683
INVESTMENT SECURITIES:		
Available-for-sale, at fair value (amortized cost of \$830,467 and \$1,042,208 at June 30, 2014		
and December 31, 2013, respectively)	840,551	1,034,180
Held-to-maturity (estimated fair value of \$644,944 and \$514,633 at June 30, 2014 and		
December 31, 2013, respectively)	644,061	528,829
Federal Home Loan Bank stock, at cost	15,606	17,417
Total investment securities	1,500,218	1,580,426
LOANS:	2,369,335	2,341,807
Allowance for loan losses	(52,624)	(55,649)
Net loans	2,316,711	2,286,158
ACCRUED INTEREST RECEIVABLE	13,396	13,999
BANK PREMISES AND EQUIPMENT, Net	79,089	71,753
OTHER ASSETS:		
Goodwill	121,973	121,973
Bank owned life insurance	42,050	41,414
Other intangibles	7,073	8,007
Other assets	91,256	104,000
Total other assets	262,352	275,394
TOTAL ASSETS	\$ 4,425,734	\$ 4,583,413
LIABILITIES AND STOCKHOLDERS EQUITY		
LIABILITIES:		
Deposits:		
Non-interest bearing deposits	\$ 319,082	\$ 291,109
Interest-bearing deposits	3,186,383	3,368,907
Total deposits	3,505,465	3,660,016
Borrowed funds	250,379	250,370
Other liabilities	57,231	57,881
Total liabilities	3,813,075	3,968,267
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS EQUITY:		
Preferred Stock - \$.01 par value; 100,000,000 shares authorized, None issued or outstanding as of June 30, 2014 and December 31, 2013		
Common Stock - \$.01 par value 300,000,000 shares authorized, 82,490,407 and 82,298,707 issued and 75,566,636 and 77,123,026 outstanding, as of June 30, 2014 and December 31,	825	823

2013, respectively		
Additional paid-in capital	360,521	356,963
Unearned common stock held by employee stock ownership plan	(15,204)	(16,102)
Retained earnings	349,073	342,025
Accumulated other comprehensive loss	(12,867)	(21,354)
Treasury Stock at cost 6,923,771 shares and 5,175,681 shares as of June 30, 2014and		
December 31,2013, respectively	(69,689)	(47,209)
Total stockholders equity	612,659	615,146
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 4,425,734 \$	4,583,413

See accompanying notes to unaudited condensed consolidated financial statements.

# BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES

# **Unaudited Condensed Consolidated Statements of Income**

(Dollars in thousands, except per share amounts)

		For the Three June 30,	Month	June 30,		June 30,	Months Ended June 30,		
INTEREST INCOME:		2014		2013		2014		2013	
Interest and fees on loans	\$	26,202	\$	29,052	\$	52,660	\$	58,708	
Interest on overnight investments	Ψ	190	Ψ	203	Ψ	379	Ψ	384	
Interest and dividends on investment securities:		170		203		317		304	
Taxable		7,736		7,741		15,530		15,150	
Tax-exempt		658		702		1,321		1,418	
Total interest income		34,786		37,698		69,890		75,660	
INTEREST EXPENSE:									
Interest on deposits:									
Interest bearing checking accounts		422		719		865		1,519	
Money market and savings deposits		1,349		1,642		2,678		3,263	
Time deposits		1,988		2,057		3,989		4,180	
Total		3,759		4,418		7,532		8,962	
Interest on borrowed funds		1,810		2,052		3,611		3,905	
Total interest expense		5,569		6,470		11,143		12,867	
Net interest income		29,217		31,228		58,747		62,793	
Provision for loan losses		250		5,000		1,750		10,000	
Net interest income after provision for loan losses		28,967		26,228		56,997		52,793	
NON-INTEREST INCOME:									
Insurance and advisory commission and fee income		1,609		1,690		3,690		3,784	
Service charges and other income		4,503		4,322		7,705		8,091	
Mortgage banking income		115		511		240		752	
Net gain on sale of investment securities		94		804		297		1,637	
Total non-interest income		6,321		7,327		11,932		14,264	
NON-INTEREST EXPENSE:									
Salaries and employee benefits		14,783		14,347		29,793		28,335	
Occupancy expense		2,436		2,503		6,054		5,018	
Depreciation, amortization and maintenance		2,117		2,398		4,594		4,631	
Marketing expense		736		1,113		1,621		2,040	
Intangible amortization expense		467		468		934		935	
FDIC Insurance		805		947		1,588		1,898	
Merger and restructuring charges				(159)				(159)	
Professional fees		1,034		948		2,389		2,882	
Classified loan and other real estate owned related expense		627		1,969		969		3,084	
Other		6,205		5,741		12,502		11,325	
Total non-interest expense		29,210		30,275		60,444		59,989	
Income before income taxes		6,078		3,280		8,485		7,068	
Income tax expense		1,502	Φ.	374	Φ.	1,437		949	
NET INCOME	\$	4,576	\$	2,906	\$	7,048	\$	6,119	
EARNINGS PER SHARE Basic	\$	0.06	\$	0.04	\$	0.10	\$	0.08	

EARNINGS PER SHARE Diluted		\$	0.06	\$ 0.04	\$ 0.09	\$ 0.08
Average common shares outstanding	Basic	7	73,558,881	76,073,297	73,898,088	76,224,037
Average common shares outstanding	Diluted	7	74,192,047	76,244,150	74,497,031	76,413,437

See accompanying notes to the unaudited condensed consolidated financial statements.

# BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES

# **Unaudited Condensed Consolidated Statements of Comprehensive Income**

(Dollars in thousands)

	For the Six Months Ended June 30,			
		2014	,	2013
Net Income	\$	7,048	\$	6,119
Other comprehensive income, net of tax:				
Unrealized gains (losses) on securities:				
Unrealized holding gains (losses) on available-for-sale securities arising during the period				
(net of deferred tax of \$6,765 and \$9,250 for the six months ended June 30, 2014 and				
2013, respectively)		11,644		(15,850)
Unrealized losses on available-for-sale securities transferred to held-to-maturity during the				
period (net of deferred tax of \$1,990 for the six months ended June 30, 2014)		(3,426)		
Accretion of unrealized losses on available-for-sale securities transferred to				
held-to-maturity (net of deferred tax of \$109 for the six months ended June 30, 2014)		189		
Reclassification adjustment for net gains on available-for-sale securities included in net				
income (net of tax of \$109 and \$555 for the six months ended June 30, 2014 and 2013,				
respectively)		(188)		(952)
Defined benefit pension plans:				
Pension losses, other postretirement and postemployment benefit plan adjustments (net of				
tax of \$265 and \$405 for the six months ended June 30, 2014 and 2013, respectively)		268		735
Total other comprehensive income (loss)		8,487		(16,067)
Comprehensive income (loss)	\$	15,535	\$	(9,948)

See accompanying notes to the unaudited condensed consolidated financial statements.

# BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES

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(Dollars in thousands, except share amounts)

Number of Shares Issued			A	Additional Paid in Capital	St	ock held			Т	reasury Stock		Other		Total ckholders Equity
82,298,707	\$	823	\$	356,963	\$	(16,102)	\$	342,025	\$	(47,209)	\$	(21,354)	\$	615,146
								7,048						7,048
				244		808								1,142
						070								765
														501
191 700		2												2,050
171,700				2,010						(22 480)				(22,480)
										(22,400)		11 644		11,644
												·		(3,426)
												189		189
												(188)		(188)
92 400 407	¢	925	¢	260 521	¢	(15.204)	¢	240.072	¢	(60,690)	¢	268	¢	268 612.659
	Shares Issued	Shares   Con   St   St   St   St   St   St   St   S	Shares Issued         Common Stock           82,298,707         \$ 823           191,700         2	Shares Issued         Common Stock           82,298,707         \$ 823           191,700         2	Shares Issued         Common Stock         Paid in Capital           82,298,707         \$ 823         \$ 356,963           244         765           501         191,700         2         2,048	Shares         Common Stock         Paid in Capital         St by Stock           82,298,707         \$ 823         \$ 356,963         \$ 244           765         501         501           191,700         2         2,048	Shares Issued         Common Stock         Paid in Capital Capital         Stock held by KSOP           82,298,707         \$ 823         \$ 356,963         \$ (16,102)           244         898         765         501           191,700         2         2,048         2,048	Shares         Common Stock         Paid in Capital         Stock held by KSOP         I Stock held by KSOP	Shares Issued         Common Stock         Paid in Capital Capital         Stock held by KSOP         Retained Earnings           82,298,707         \$ 823         \$ 356,963         \$ (16,102)         \$ 342,025           7,048         \$ 765         \$ 7,048           191,700         2         2,048         \$ 765           191,700         2         2,048         \$ 765	Shares   Common   Stock   Capital   Stock held   Stock   Capital   Stock   Capital   Stock   Stock   Capital   Stock   Capital   Stock   Capital   Stock   Capital   Stock   Capital   Stock   Stock	Shares	Number of Shares   Common Stock   Paid in Capital   Stock held by KSOP   Earnings   Stock   Stock	Shares   Stock   Sto	Number of Shares   Common   Paid in   Stock held   Retained by KSOP   Earnings   Stock   Loss   Stock   Loss   Stock   Stock

See accompanying notes to the unaudited condensed consolidated financial statements.

# BENEFICIAL MUTUAL BANCORP, INC. AND SUBSIDIARIES

# **Unaudited Condensed Consolidated Statements of Cash Flows**

(Dollars in thousands)

DEFECTION CASTURISE:         Section (1908)         5 (1908)         6 (1908)           Net income         \$ (1908)         \$ (1908)         \$ (1908)           Description and monitarition the income to net cash (used in provided by operating settivities?         1 (1908)         3 (1908)           Description and amortization         9.93         3 (30)         (1908)           Region and amortization         9.94         3 (30)         (10)           Region of also of investments         (2010)         (2010)         (2010)           Region of also of investments         2 (2010)         (2010)         (2010)           Gunorization of permitting on investments         2 (2012)         (2010)         (2010)         (2010)           Gunorization of permitting on investments         2 (2012)         (2		For the Six Months Ended			
OPERATING ACTIVITIES:         Note income         \$ 7,048         \$ 6,119           Adjustment to reconcile net income to net cash (used in) provided by operating activities:         II,750         10,000           Depreciation and amortization         394         935           Net gain on sale of investments         (210)         (502)           Accretion of discount on investments         (210)         (502)           Accretion of premism on investments         (210)         (502)           Amortization of premism on investments         (280)         6,040           Gain on sale of lonas         (103)         (315)           Deferred income taxes         2,212         (103)         (315)           Net loss from disposition of premises and equipment         26         231         (298         (68,04)         (301)		•	/		
Net income         \$ 7,048         \$ 6,119           Adjustment to reconcile net income to net cash (used in) provided by operating activities:         1,750         10,000           Depreciation and amorization         3,092         3,107           Intangible amorization         934         935           Net gain on sale of investments         (297)         (16,37)           Accretion of discount on investments         2,880         6,040           Admortization of premium on investments         2,880         6,040           Gain on sale of loans         2,212         1           Net loss from disposition of premises and equipment         26         231           Deferred income taxes         2,212         2           Net loss from disposition of premises and equipment         376         298           Net gain loss on sale of other real estate         (995)         30           Other real estate impariment         376         298           Net gain loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (3636)         (207)           Origination of loans held for sale         (362)         (350)           Chack assets and liabilities	ODED ATTIVIO A OTTA HITTER	2014	2013		
Adjustment to reconcile net income to net cash (used in) provided by operating activities:         1,750         10,000           Provision for loan losses         1,750         10,000           Depreciation and amortization         3,092         3,107           Integration and amortization         934         935           Net gain on sale of investments         (297)         (16,37)           Accretion of discount on investments         2,100         (502)           Amortization of premium on investments         2,880         6,040           Gain on sale of loans         (103)         (315)           Deferred income taxes         2,212         231           Proceeds from sale of fixed assets held for sale         582         623           Net loss from disposition of premises and equipment         376         298           Net (agin) loss on sale of fixed assets held for sale         (995)         30           Net (agin) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,530           Origination of loans held for sale         6,162         15,500 <td< td=""><td></td><td>7.049</td><td>¢ ,</td><td>6 110</td></td<>		7.049	¢ ,	6 110	
Provision for loan losses         1,750         10,000           Depreciation and amortization         3,092         3,107           Intangible amortization         934         935           Net gain on sale of investments         (297)         (1,637)           Accretion of discount on investments         2,880         6,040           Amortization of premium on investments         2,880         6,040           Gain on sale of loans         (103)         (315)           Deferred income taxes         2,212         (52)           Net loss from disposition of premises and equipment         26         231           Froceased from sale of fixed assets held for sale         (995)         30           Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         (6162)         (1,530)           Origination of loans held for sale         (6,162)         (1,530)           Proceeds from sale of loans         4,785         (1,52)         (1,532)           Changes in assets and liabilities         6		7,040	φ (	5,119	
Depreciation and amortization         3,092         3,107           Intangible amortization         934         935           ket gain on sale of investments         (297)         (1,637)           Accretion of discount on investments         (210)         (502)           Amortization of premium on investments         (210)         (302)           Amortization of premium on investments         (103)         (315)           Deferred income taxes         (210)         (251)           Net loss from disposition of premises and equipment         26         231           Proceeds from sale of fixed assets held for sale         (582)         (582)           Other real estate impairmen         376         298           Net gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,300           Origination of loans held for sale         61,22         1,530           Proceeds from sale of loans         61         26         1,530           Origination of loans held for sale         603         479           Accrued interest receivable         603		1.750	1(	0.000	
Intangible amortization         934         935           Net gain on sale of investments         (297)         (1,637)           Accretion of discount on investments         (210)         (502)           Amortization of premium on investments         (210)         (303)           Gain on sale of loans         (103)         (315)           Deferred income taxes         2,212         2           Net loss from disposition of premises and equipment         26         231           Proceeds from sale of fixed assets held for sale         (985)         30           Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (6162)         (15,307)           Origination of loans held for sale         (6162)         (15,307)           Origination of loans held for sale         (6162)         (15,307)           Changes in assets and liabilities         6         (62,25           Accrued interest receivable         6         (62,25         (25,302)           Income taxes receivable         1,62         (2,302)         (35,302)           Other liabilities		,			
Net gain on sale of investments         (297)         (1,637)           Accretion of discount on investments         (210)         (502)           Amortization of premium on investments         (2,880)         (6,040)           Gain on sale of loans         (103)         (315)           Deferred income taxes         2,212         2           Proceeds from sale of fixed assets held for sale         26         231           Proceeds from sale of fixed assets held for sale         376         298           Net (gain) loss on sale of other real estate         (995)         30           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Roceceds from sale of loans         4,796         4,791           Accrued interest payable         (122)         633           Accrued interest payable         (122)         633           Income taxes receivable         6         (22,542)           Other liabilities         6         (22,542)      <	1	- ,		,	
Accretion of discount on investments         (210)         (502)           Amortization of premium on investments         (2,880)         6,040           Gain on sale of loans         (103)         (315)           Deferred income taxes         2,212           Net loss from disposition of premises and equipment         26         231           Proceeds from sale of fixed assets held for sale         (582)           Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         1,7065         13,791           Changes in assets and liabilities         2         (63         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53           Income taxes receivable         1,632         1,160           Other assets         273         6,856           Net cash provided by (use		(297)	(1		
Gain on sale of loans         (103)         (315)           Deferred income taxes         2,212           Net loss from disposition of premises and equipment         26         231           Proceeds from sale of fixed assets held for sale         (582)           Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,300           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         1,706         13,791           Changes in assets and liabilities         7         6         22,507           Accrued interest receivable         (102)         (53           Accrued interest payable         (102)         (53           Income taxes receivable         (102)         (53           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         273         6,856           Fuerbases of investment securi	•	(210)		(502)	
Deferred income taxes         2,212           Net loss from disposition of premises and equipment         26         231           Proceeds from sale of fixed assets held for sale         (582)           Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (5,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities         603         479           Accrued interest receivable         603         479           Accrued interest payable         1(122)         653           Income taxes receivable         603         479           Other liabilities         6         622,542           Other assets         273         6.856           Net cash provided by (used in) operating activities         31,80         9.629           INVESTING ACTIVITIES:         2         2           Loans originated or acquired         332,839	Amortization of premium on investments	2,880	(	6,040	
Net loss from disposition of premises and equipment         26         231           Proceeds from sale of fixed assets held for sale         (582)           Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Charges in assets and liabilities:         663         479           Accrued interest receivable         603         479           Accrued interest payable         1(22)         (53           Income taxes receivable         1,632         1,160           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         2         1           Loans originated or acquired         (32,839)         (265,732)           Principal repayment on loans         28,941         318,537           Purchas	Gain on sale of loans	(103)		(315)	
Proceeds from sale of fixed assets held for sale         (582)           Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities         603         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53           Income taxes receivable         6         (22,542)           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         332,839         (26,5732)           Loans originated or acquired         (332,839)         (26,5732)           Principal repayment on loans         289,431         318,537           Principal repayment on i		,			
Other real estate impairment         376         298           Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities:         8         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (533)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         2         2           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)		26			
Net (gain) loss on sale of other real estate         (995)         30           Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities:         603         479           Accrued interest receivable         603         479           Accrued interest payable         (1,622)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         273         6,856           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         6,07,075				,	
Amortization of KSOP         1,142         838           Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities:         8         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         2         1           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Proceeds from sales of investment securities available for sale         3,088         25,401           Proceeds from sales of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         36,144 <td></td> <td></td> <td></td> <td></td>					
Increase in bank owned life insurance         (636)         (707)           Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities:         Trope of 603         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         Trope of 10,000         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         3,088         25,401           Proceeds from maturities, calls or repayments of investment securities available for sale         67,075         155,530           Proceeds from maturities, calls or repayments of investment securities held to maturity         (177,109)           Proceeds from males of investment secu		` /			
Stock based compensation         1,266         1,390           Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities:         1           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6.856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         2         2           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         3,088         25,401           Proceeds from maturities, calls or repayments of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         2,173         2,173           Proceeds from matu					
Origination of loans held for sale         (6,162)         (15,307)           Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities:         803         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         8         8           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from maturities, calls or repayments of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         2,173         17,7109           Proceeds from sales of investment securities held to maturity         36,144         81,513           Pr				,	
Proceeds from sale of loans         17,065         13,791           Changes in assets and liabilities:         3         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         31,780         9,629           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         3,088         25,401           Proceeds from sales of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         (177,109)         21,73           Proceeds from maturities, calls or repayments of investment securities held to maturity         36,144         81,513           Net sales of money market and mutual funds         13,711<					
Changes in assets and liabilities:         479           Accrued interest receivable         603         479           Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         31,780         265,732           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         3,088         25,401           Proceeds from sales of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         (177,109)           Proceeds from sales of investment securities held to maturity         36,144         81,513           Proceeds from materities, calls or repayments of investment securities held to maturity         36,144         81,513           Proceeds from sale of premaket and mutual funds         13,711 </td <td>· ·</td> <td></td> <td></td> <td></td>	· ·				
Accrued interest receivable         603         479           Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         31,780         265,732           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         67,075         155,530           Proceeds from maturities, calls or repayments of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         (177,109)         2173         48,1513           Proceeds from sales of investment securities held to maturity         36,144         81,513           Proceeds from maturities, calls or repayments of investment securities held to maturity         36,144         81,513           Proceeds from maturities, calls or repayments of investment securities held to maturity <td></td> <td>17,005</td> <td>1,</td> <td>3,791</td>		17,005	1,	3,791	
Accrued interest payable         (122)         (53)           Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         ****         ****           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         3,088         25,401           Proceeds from maturities, calls or repayments of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         (177,109)           Proceeds from sales of investment securities held to maturity         2,173           Proceeds from maturities, calls or repayments of investment securities held to maturity         36,144         81,513           Net sales of money market and mutual funds         13,711         17,100           Redemption (purchase) of Federal Home Loan Bank stock         1,811         (2,203)           Proceeds f		603		479	
Income taxes receivable         1,632         1,160           Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         Toans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         (177,109)         (271,73           Proceeds from sales of investment securities held to maturity         36,144         81,513           Proceeds from maturities, calls or repayments of investment securities held to maturity         36,144         81,513           Proceeds from maturities, calls or repayments of investment securities held to maturity         36,144         81,513           Net sales of money market and mutual funds         13,711         17,100           Redemption (purchase) of Federal Home Loan Bank stock         1,811         (2,203)           Proceeds from sale other real estate owned         4,778         6,476           Purch					
Other liabilities         6         (22,542)           Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         ****           Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         (177,109)           Proceeds from sales of investment securities held to maturity         2,173           Proceeds from maturities, calls or repayments of investment securities held to maturity         36,144         81,513           Net sales of money market and mutual funds         13,711         17,100           Redemption (purchase) of Federal Home Loan Bank stock         1,811         (2,203)           Purchases of premises and equipment         4,778         6,476           Purchases of premises and equipment         24           Cash (used) received in other investing activities         (232)         77           Net cash provided by (used in) investing activities         41,477 </td <td>• •</td> <td>` /</td> <td></td> <td></td>	• •	` /			
Other assets         273         6,856           Net cash provided by (used in) operating activities         31,780         9,629           INVESTING ACTIVITIES:         Loans originated or acquired         (332,839)         (265,732)           Principal repayment on loans         289,431         318,537           Purchases of investment securities available for sale         (30,999)         (214,733)           Proceeds from sales of investment securities available for sale         3,088         25,401           Proceeds from maturities, calls or repayments of investment securities available for sale         67,075         155,530           Purchases of investment securities held to maturity         (177,109)           Proceeds from sales of investment securities held to maturity         36,144         81,513           Net sales of money market and mutual funds         13,711         17,100           Redemption (purchase) of Federal Home Loan Bank stock         1,811         (2,203)           Proceeds from sale other real estate owned         4,778         6,476           Purchases of premises and equipment         24           Cash (used) received in other investing activities         (232)         77           Net cash provided by (used in) investing activities         41,477         (56,690)					
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Loans originated or acquired(332,839)(265,732)Principal repayment on loans289,431318,537Purchases of investment securities available for sale(30,999)(214,733)Proceeds from sales of investment securities available for sale3,08825,401Proceeds from maturities, calls or repayments of investment securities available for sale67,075155,530Purchases of investment securities held to maturity(177,109)Proceeds from sales of investment securities held to maturity36,14481,513Net sales of money market and mutual funds13,71117,100Redemption (purchase) of Federal Home Loan Bank stock1,811(2,203)Proceeds from sale other real estate owned4,7786,476Purchases of premises and equipment(10,515)(3,720)Proceeds from sale of premises and equipment24Cash (used) received in other investing activities(232)77Net cash provided by (used in) investing activities41,477(56,690)	Net cash provided by (used in) operating activities	31,780	ģ	9,629	
Principal repayment on loans  Purchases of investment securities available for sale  (30,999) (214,733)  Proceeds from sales of investment securities available for sale  Proceeds from maturities, calls or repayments of investment securities available for sale  Purchases of investment securities held to maturity  Proceeds from sales of investment securities held to maturity  Proceeds from sales of investment securities held to maturity  Proceeds from maturities, calls or repayments of investment securities held to maturity  Proceeds from maturities, calls or repayments of investment securities held to maturity  Redemption (purchase) of Federal Home Loan Bank stock  Proceeds from sale other real estate owned  Purchases of premises and equipment  (10,515)  Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  (232)  77  Net cash provided by (used in) investing activities	INVESTING ACTIVITIES:				
Purchases of investment securities available for sale(30,999)(214,733)Proceeds from sales of investment securities available for sale3,08825,401Proceeds from maturities, calls or repayments of investment securities available for sale67,075155,530Purchases of investment securities held to maturity(177,109)Proceeds from sales of investment securities held to maturity36,14481,513Proceeds from maturities, calls or repayments of investment securities held to maturity13,71117,100Redemption (purchase) of Federal Home Loan Bank stock1,811(2,203)Proceeds from sale other real estate owned4,7786,476Purchases of premises and equipment(10,515)(3,720)Proceeds from sale of premises and equipment24Cash (used) received in other investing activities(232)77Net cash provided by (used in) investing activities41,477(56,690)		(332,839)	(265	5,732)	
Proceeds from sales of investment securities available for sale  3,088  25,401  Proceeds from maturities, calls or repayments of investment securities available for sale  Purchases of investment securities held to maturity  Proceeds from sales of investment securities held to maturity  Proceeds from maturities, calls or repayments of investment securities held to maturity  Proceeds from maturities, calls or repayments of investment securities held to maturity  36,144  81,513  Net sales of money market and mutual funds  Redemption (purchase) of Federal Home Loan Bank stock  1,811  (2,203)  Proceeds from sale other real estate owned  4,778  6,476  Purchases of premises and equipment  (10,515)  (3,720)  Proceeds from sale of premises and equipment  24  Cash (used) received in other investing activities  (232)  77  Net cash provided by (used in) investing activities  41,477  (56,690)		289,431	318	8,537	
Proceeds from maturities, calls or repayments of investment securities available for sale  Purchases of investment securities held to maturity  Proceeds from sales of investment securities held to maturity  Proceeds from maturities, calls or repayments of investment securities held to maturity  Proceeds from maturities, calls or repayments of investment securities held to maturity  Proceeds from maturities, calls or repayments of investment securities held to maturity  Redemption (purchase) of Federal Home Loan Bank stock  Proceeds from sale other real estate owned  Purchases of premises and equipment  Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  Proceeds from sale of premises activities  Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  Proceeds from sale of premises activities  Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  Proceeds from sale of premises activities  Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  Proceeds from sale of premises and equipment  Cash (used in) investing activities					
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Proceeds from maturities, calls or repayments of investment securities held to maturity  Net sales of money market and mutual funds  Redemption (purchase) of Federal Home Loan Bank stock  Proceeds from sale other real estate owned  Purchases of premises and equipment  Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  Net cash provided by (used in) investing activities  A1,477  81,513  17,100  13,711  17,100  18,111  (2,203)  18,111  (2,203)  19,105  (10,515)  (3,720)  70  Net cash provided by (used in) investing activities  41,477  (56,690)					
Net sales of money market and mutual funds13,71117,100Redemption (purchase) of Federal Home Loan Bank stock1,811(2,203)Proceeds from sale other real estate owned4,7786,476Purchases of premises and equipment(10,515)(3,720)Proceeds from sale of premises and equipment24Cash (used) received in other investing activities(232)77Net cash provided by (used in) investing activities41,477(56,690)		26144		,	
Redemption (purchase) of Federal Home Loan Bank stock1,811(2,203)Proceeds from sale other real estate owned4,7786,476Purchases of premises and equipment(10,515)(3,720)Proceeds from sale of premises and equipment24Cash (used) received in other investing activities(232)77Net cash provided by (used in) investing activities41,477(56,690)					
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Purchases of premises and equipment(10,515)(3,720)Proceeds from sale of premises and equipment24Cash (used) received in other investing activities(232)77Net cash provided by (used in) investing activities41,477(56,690)				, ,	
Proceeds from sale of premises and equipment  Cash (used) received in other investing activities  Cash (used) received in other investing activities  (232)  77  Net cash provided by (used in) investing activities  41,477  (56,690)					
Cash (used) received in other investing activities (232) 77  Net cash provided by (used in) investing activities 41,477 (56,690)			(.	5,120)	
Net cash provided by (used in) investing activities 41,477 (56,690)				77	
			(50		
THYANCHYO ACTIVITES.	FINANCING ACTIVITIES:	. =,		-,)	

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Increase in borrowed funds	6,000	81,000
Repayment of borrowed funds	(5,991)	(55,991)
Net decrease in checking, savings and demand accounts	(127,345)	(157,672)
Net decrease in time deposits	(27,206)	(32,232)
Proceeds from the exercise of stock options	2,050	26
Purchase of treasury stock	(22,480)	(4,852)
Net cash used in financing activities	(174,972)	(169,721)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(101,715)	(216,782)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	355,683	489,908
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 253,968	\$ 273,126
SUPPLEMENTAL DISCLOSURES OF CASH FLOW AND NON-CASH		
INFORMATION:		
Cash payments for interest	\$ 11,265	\$ 12,920
Cash received for income taxes	(2,410)	(277)
Cash payment for pension contribution		24,000
Transfers of loans to other real estate owned	306	2,250
Transfers of securities at fair value from available for sale to held to maturity	152,200	
Transfers of bank branches to fixed assets held for sale	36	
Loans transferred from held in portfolio to held for sale	6,270	

 $See\ accompanying\ notes\ to\ the\ unaudited\ condensed\ consolidated\ financial\ statements.$ 

BENEFICIAL MUTUAL BANCORP, INC.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

#### **Basis of Presentation**

The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles in the United States of America (GAAP) for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. These financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes thereto contained in the Annual Report on Form 10-K filed by Beneficial Mutual Bancorp, Inc. (the Company or Beneficial) with the U.S. Securities and Exchange Commission on March 10, 2014. The results for the three and six months ended June 30, 2014 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2014 or any other period.

#### **Principles of Consolidation**

The unaudited interim condensed consolidated financial statements include the accounts of the Company and its subsidiaries. Specifically, the financial statements include the accounts of Beneficial Mutual Savings Bank, the Company s wholly owned subsidiary (Beneficial Bank or the Bank), and the Bank s wholly owned subsidiaries. The Bank s wholly owned subsidiaries are: (i) Beneficial Advisors, LLC, which offers wealth management services and non-deposit investment products, (ii) Neumann Corporation, a Delaware corporation formed to manage certain investments, (iii) Beneficial Insurance Services, LLC, which provides insurance services to individual and business customers and (iv) BSB Union Corporation, a leasing company. Additionally, the Company has subsidiaries that hold other real estate acquired in foreclosure or transferred from the commercial real estate loan portfolio. All significant intercompany accounts and transactions have been eliminated. The various services and products support each other and are interrelated. Management makes significant operating decisions based upon the analysis of the entire Company and financial performance is evaluated on a company-wide basis. Accordingly, the various financial services and products offered are aggregated into one reportable operating segment: community banking as under guidance in the Financial Accounting Standards Board (the FASB) Accounting Standards Codification (ASC or codification) Topic 280 for Segment Reporting.

#### **Use of Estimates in the Preparation of Financial Statements**

These unaudited interim condensed consolidated financial statements are prepared in conformity with GAAP. The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the allowance for loan losses, goodwill and other intangible assets, income taxes, postretirement benefits, and the fair value of investment securities.

#### NOTE 2 NATURE OF OPERATIONS

The Company is a federally chartered stock holding company and owns 100% of the outstanding common stock of the Bank, a Pennsylvania chartered stock savings bank. The Bank offers a variety of consumer and commercial banking services to individuals, businesses, and nonprofit organizations through 58 offices throughout the Philadelphia and Southern New Jersey area. The Bank is supervised and regulated by the Pennsylvania Department of Banking and Securities ( the Department ) and the Federal Deposit Insurance Corporation (the FDIC ). The Company is regulated by the Board of Governors of the Federal Reserve System ( the Federal Reserve Board ). The deposits of the Bank are insured up to the applicable legal limits by the Deposit Insurance Fund of the FDIC.

#### NOTE 3 CHANGES IN AND RECLASSIFICATIONS OUT OF ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following tables present the changes in the balances of each component of accumulated other comprehensive income ( AOCI ) for the six months ended June 30, 2014 and June 30, 2013. All amounts are presented net of tax.

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(Dollars in thousands)	hole avai	et unrealized ding gains on ilable-for-sale securities	 efined benefit sion plan items	Total
Beginning balance, January 1, 2014	\$	(5,078)	\$ (16,276) \$	(21,354)
Changes in other comprehensive loss before reclassifications:				
Unrealized holding gains on AFS securities		11,644		11,644
Unrealized losses on AFS securities transferred to HTM		(3,426)		(3,426)
Accretion of unrealized losses on AFS securities transferred to HTM		189		189
Amount reclassified from accumulated other comprehensive loss		(188)	268	80
Net current-period other comprehensive income		8,219	268	8,487
Ending balance, June 30, 2014	\$	3,141	\$ (16,008) \$	(12,867)

(Dollars in thousands)	ho	let unrealized olding gains on ailable-for-sale securities	_	efined benefit nsion plan items	Total
Beginning balance, January 1, 2013	\$	18,703	\$	(25,730)	\$ (7,027)
Changes in other comprehensive loss before reclassifications		(15,850)			(15,850)
Amount reclassified from accumulated other comprehensive loss		(952)		735	(217)
Net current-period other comprehensive (loss) income		(16,802)		735	(16,067)
Ending balance, June 30, 2013	\$	1,901	\$	(24,995)	\$ (23,094)

The following tables present reclassifications out of AOCI by component for the six months ended June 30, 2014 and June 30, 2013:

# For the Six Months Ended June 30, 2014

(Dollars in thousands)

Details about accumulated other comprehensive loss components	Amount reclassified from accumulated other comprehensive loss		Affected line item in the consolidated statements of operations
Unrealized gains and losses on			
available-for-sale securities			Not goin on colo of investment
	\$ (	(297)	Net gain on sale of investment securities
		109	Income tax expense
	\$	(188)	Net of tax
Amortization of defined benefit pension items			
Transition obligation	\$	82(1)	Other non-interest expense
Prior service costs		(263)(1)	Other non-interest expense
Net recognized actuarial losses		714(1)	Other non-interest expense
	\$	533	Total before tax
		(265)	Income tax benefit
	\$	268	Net of tax

(1) These accumulated other comprehensive income (loss) components are included in the computation of net periodic pension cost. See Note 13 - Pension and Other Postretirement Benefits for additional details.

#### For the Six Months Ended June 30, 2013

(Dollars in thousands)

Details about accumulated other comprehensive loss components	Amount reclassified from accumulated other comprehensive loss		Affected line item in the consolidated statements of operations
Unrealized gains and losses on available-for-sale			
securities			
			Net gain on sale of investment
	\$	(1,507)	securities
		555	Income tax expense
	\$	(952)	Net of tax
Amortization of defined benefit pension items			
Transition obligation	\$	82(1)	Other non-interest expense
Prior service costs		(264)(1)	Other non-interest expense
Net recognized actuarial losses		1,322(1)	Other non-interest expense
	\$	1,140	Total before tax
		(405)	Income tax benefit
	\$	735	Net of tax

<sup>(1)</sup> These accumulated other comprehensive income (loss) components are included in the computation of net periodic pension cost. See Note 13 - Pension and Other Postretirement Benefits for additional details.

# NOTE 4 EARNINGS PER SHARE

The following table presents a calculation of basic and diluted earnings per share for the three and six months ended June 30, 2014 and 2013. Earnings per share is computed by dividing net income available to common shareholders by the weighted average number of shares of common stock outstanding. The difference between common shares issued and basic average common shares outstanding, for purposes of calculating basic earnings per share, is a result of subtracting unallocated employee stock ownership plan ( ESOP ) shares and unvested restricted stock shares. See Note 14 for further discussion of stock grants.

	Three Mo	nths E e 30,	nded	Six Mon Jur		
(Dollars in thousands, except share and per share amounts)	2014		2013	2014		2013
Basic and diluted earnings per share:						
Net income	\$ 4,576	\$	2,906	\$ 7,048	\$	6,119
Basic average common shares outstanding	73,558,881		76,073,297	73,898,088		76,224,037
Effect of dilutive securities	633,166		170,853	598,943		189,400
Dilutive average shares outstanding	74,192,047		76,244,150	74,497,031		76,413,437
Net earnings per share						
Basic	\$ 0.06	\$	0.04	\$ 0.10	\$	0.08
Diluted	\$ 0.06	\$	0.04	\$ 0.09	\$	0.08

Anti-dilutive shares are common stock equivalents with weighted average exercise prices in excess of the weighted average market value for the periods presented. For the three and six months ended June 30, 2014, there were 674,500 outstanding options that were anti-dilutive and therefore excluded from the earnings per share calculation. For the three and six months ended June 30, 2013, there were 2,782,200 and 2,781,500 outstanding options, respectively, that were anti-dilutive and therefore excluded from the earnings per share calculation.

#### NOTE 5 INVESTMENT SECURITIES

The amortized cost and estimated fair value of investments in debt and equity securities at June 30, 2014 and December 31, 2013 are as follows:

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June 30, 2014 **Investment Securities Available-for-Sale** Estimated Gross Gross Amortized Unrealized Unrealized Fair (Dollars in thousands) Cost Gains Losses Value U.S. Government Sponsored Enterprise (GSE) 27 10,429 and Agency Notes \$ 10,455 193 GNMA guaranteed mortgage certificates 5,433 5,626 GSE mortgage-backed securities 11,230 3,497 704,702 696,969 GSE collateralized mortgage obligations 52,222 104 63 52,263 Municipal bonds 60,766 2,163 62,929 Money market and mutual funds 4,622 20 4,602 Total \$ 830,467 \$ 13,691 \$ 3,607 \$ 840,551

	June 30, 2014												
	Investment Securities Held-to-Maturity												
			Gross			Gross	Estimated						
	A	Amortized		Unrealized		Unrealized	Fair						
(Dollars in thousands)		Cost		Gains		Losses		Value					
GSE mortgage-backed securities	\$	588,905(1)	\$	5,008	\$	3,751	\$	590,162					
GSE collateralized mortgage obligations		51,801(1)		50		537		51,314					
Municipal bonds		1,355		103				1,458					
Foreign bonds		2,000		10				2,010					
Total	\$	644,061	\$	5,171	\$	4,288	\$	644,944					

<sup>(1)</sup> Amounts include the remaining unamortized portion of the unrealized loss of \$5.1 million at June 30, 2014 that was recognized in accumulated other comprehensive income on February 28, 2014 (the day on which certain securities were transferred from available-for-sale to held-to-maturity).

(Dollars in thousands)		Amortized Cost	:	December Investment Securition Gross Unrealized Gains		Estimated Fair Value
U.S. Government Sponsored Enterprise ( GSE )	)					
and Agency Notes	\$	12,968	\$		\$ 51	\$ 12,917
GNMA guaranteed mortgage certificates		5,815		204		6,019
GSE mortgage-backed securities		840,787		9,538	17,227	833,098
GSE collateralized mortgage obligations		98,708		82	2,361	96,429
Municipal bonds		65,593		1,836		67,429
Money market, mutual funds and certificates of						
deposit		18,337			49	18,288
Total	\$	1,042,208	\$	11,660	\$ 19,688	\$ 1,034,180

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(Dollars in thousands)	A	Amortized Cost	Inv U	3 to-Maturity Gross Jnrealized Losses	Estimated			
GSE mortgage-backed securities	\$	502,556	\$	650	\$	14,389	\$	488,817
GSE collateralized mortgage obligations		20,863		61		654		20,270
Municipal bonds		3,410		125				3,535
Foreign bonds		2,000		11				2,011
Total	\$	528,829	\$	847	\$	15,043	\$	514,633

During the six months ended June 30, 2014, the Bank sold \$3.1 million of mortgage-backed securities and \$182 thousand of other securities that resulted in an aggregate gain of \$297 thousand.

During the first quarter of 2014, the Bank transferred five debt securities at a fair value of \$152.2 million from available-for-sale securities to held-to-maturity securities as management has the intent and ability to hold these securities to maturity. On the date of transfer, the securities had a par value of \$155.9 million. The difference between the fair value and the par value was \$3.7 million, which included a \$5.4 million unrealized loss and a \$1.7 million unamortized premium, and will be accreted into interest income over the expected life of the securities. This amount will be equally offset by the amortization of the unrealized loss at the date of transfer, which is included in accumulated other comprehensive income.

Management evaluates securities for other-than-temporary impairment (OTTI) at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. The Company determines whether the unrealized losses are temporary in accordance with guidance under FASB ASC Topic 320 for Investments - Debt and Equity Securities. The evaluation is based upon factors such as the creditworthiness of the issuers/guarantors, the underlying collateral, if applicable, and the continuing performance of the securities. Management also evaluates other facts and circumstances that may be indicative of an OTTI condition. This includes, but is not limited to, an evaluation of the type of security, length of time and extent to which the fair value has been less than cost, and near-term prospects of the issuer. The likelihood of recovering the Company s investment, whether the Company has the intent to sell the investment or that it is more likely than not that the Company will be required to sell the investment before recovery is also used to determine the nature of the decline in market value of the securities.

The Company records the credit portion of OTTI through earnings based on the credit impairment estimates generally derived from cash flow analyses. The remaining unrealized loss, due to factors other than credit, is recorded in other comprehensive income (OCI). The Company had an unrealized loss of \$7.2 million related to its GSE and agency mortgage-backed securities as of June 30, 2014. Additionally, the Company had an unrealized loss of \$600 thousand on GSE collateralized mortgage obligations and an unrealized loss of \$47 thousand on other debt securities and mutual funds as of June 30, 2014.

#### **GSE Mortgage-Backed Securities**

The Company s investments that were in a loss position for greater than 12 months included GSE mortgage-backed securities with an unrealized loss of 1.2%. The Company s investments that were in a loss position for less than 12 months included GSE and agency mortgage-backed

securities with an unrealized loss of 0.8%. The unrealized loss is due to current interest rate levels relative to the Company s cost. Because the unrealized losses are due to current interest rate levels relative to the Company s cost and not credit quality, and because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell these investments before recovery of its amortized cost, which may be at maturity, the Company does not consider these investments to be other-than temporarily impaired at June 30, 2014.

#### **GSE Collateralized Mortgage Obligations (CMOs)**

The Company s investments that were in a loss position for greater than 12 months included GSE CMOs with an unrealized loss of 1.4% as of June 30, 2014. The Company s investments that were in a loss position for less than 12 months included GSE CMOs with an unrealized loss of 0.4% as of June 30, 2014.

The unrealized loss is due to current interest rate levels relative to the Company s cost. Because the unrealized losses are due to current interest rate levels relative to the Company s cost and not credit quality, and because the Company does not intend to sell the investments and it is not more likely than not that the

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Company will be required to sell these investments before recovery of its amortized cost, which may be at maturity, the Company does not consider these investments to be other-than temporarily impaired at June 30, 2014.

#### **Other Debt Securities**

The Company reviewed its portfolio for the six months ended June 30, 2014, and with respect to the remaining debt securities in an unrealized loss position, the unrealized loss is not credit quality related and the Company does not intend to sell, and it is not more likely than not that the Company will be required to sell, these securities in a loss position prior to their anticipated recovery.

The following tables provide information on the gross unrealized losses and fair market value of the Company s investments with unrealized losses that are not deemed to be other than temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2014 and December 31, 2013:

						At June	30, 20	14				
		Less than 1	2 mon	ths		12 months	or lor	iger		Tot	tal	
			Uı	nrealized			U	nrealized			U	nrealized
(Dollars in thousands)	Fa	ir Value		Losses	]	Fair Value		Losses	F	air Value		Losses
GSE and agency notes	\$	10,284	\$	27	\$		\$		\$	10,284	\$	27
GSE mortgage-backed												
securities		31,163		249		558,254		6,999		589,417		7,248
Collateralized mortgage												
obligations		53,961		228		25,485		372		79,446		600
Subtotal, debt securities		95,408		504		583,739		7,371		679,147		7,875
Mutual Funds						1,106		20		1,106		20
Total temporarily impaired												
securities	\$	95,408	\$	504	\$	584,845	\$	7,391	\$	680,253	\$	7,895

						At December	er 31	, 2013				
		Less than 1	2 mo	nths		12 months	onger		Total			
			τ	Jnrealized			Ţ	Unrealized			U	nrealized
(Dollars in thousands)	]	Fair Value		Losses	F	air Value		Losses	]	Fair Value		Losses
GSE and agency notes	\$	12,816	\$	51	\$		\$		\$	12,816	\$	51
Mortgage-backed securities		1,075,483		31,616						1,075,483		31,616
Collateralized mortgage												
obligations		71,780		876		36,463		2,139		108,243		3,015
Subtotal, debt securities	\$	1,160,079	\$	32,543	\$	36,463	\$	2,139	\$	1,196,542	\$	34,682
Mutual Funds		1,261		49						1,261		49
Total temporarily impaired												
securities	\$	1,161,340	\$	32,592	\$	36,463	\$	2,139	\$	1,197,803	\$	34,731

The following table sets forth the stated maturities of the investment securities at June 30, 2014 and December 31, 2013. Maturities for mortgage-backed securities are dependent upon the rate environment and prepayments of the underlying loans. For purposes of this table they are presented separately.

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	June 30, 2014					December 31, 2013					
(Dollars are in thousands)		Amortized Cost		Estimated Fair Value		Amortized Cost	ŕ	Estimated Fair Value			
Available-for-sale:											
Due in one year or less	\$	599	\$	603	\$	4,241	\$	4,286			
Due after one year through five years		9,290		9,579		8,016		8,328			
Due after five years through ten years		45,206		46,291		49,623		50,659			
Due after ten years		16,126		16,885		16,693		17,085			
Mortgage-backed securities		754,624		762,591		945,310		935,546			
Money market and mutual funds		4,622		4,602		18,325		18,276			
Total	\$	830,467	\$	840,551	\$	1,042,208	\$	1,034,180			
Held-to-maturity:											
Due in one year or less	\$	1,985	\$	1,992	\$	2,540	\$	2,573			
Due after one year through five years		990		1,038		2,490		2,543			
Due after five years through ten years		380		438		380		430			
Due after ten years											
Mortgage-backed securities		640,706		641,476		523,419		509,087			
Total	\$	644,061	\$	644,944	\$	528,829	\$	514,633			

At June 30, 2014 and December 31, 2013, \$141.9 million and \$296.8 million, respectively, of securities were pledged to secure municipal deposits. At June 30, 2014 and December 31, 2013, the Company had \$34.0 million and \$33.2 million, respectively, of securities pledged as collateral on secured borrowings. At June 30, 2014, the Company had \$73 thousand of securities pledged as collateral on interest rate swaps. At December 31, 2013, the Company had no securities pledged as collateral on interest rate swaps.

At June 30, 2014 and December 31, 2013, the Company held stock in the Federal Home Loan Bank (FHLB) of Pittsburgh totaling \$15.6 million and \$17.4 million, respectively. The Company accounts for the stock based on guidance which requires that the investment be carried at cost and be evaluated for impairment based on the ultimate recoverability of the par value. The Company evaluated its holdings in FHLB stock at June 30, 2014 and believes its holdings in the stock are ultimately recoverable at par.

#### NOTE 6 LOANS

Loans at June 30, 2014 and December 31, 2013 are summarized as follows:

(Dollars in thousands) Commercial:	June 30, 2014	December 31, 2013
Commercial real estate	\$ 633,828	\$ 584,133
Commercial business loans	379,332	378,663
Commercial construction	42,271	38,067
Total commercial loans	1,055,431	1,000,863
Residential:		
Residential real estate	674,954	683,700
Residential construction	274	277

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Total residential loans	675,228	683,977
Consumer loans:		
Home equity & lines of credit	224,788	234,154
Personal	34,891	40,892
Education	201,846	206,521
Automobile	177,151	175,400
Total consumer loans	638,676	656,967
Total loans	2,369,335	2,341,807
Allowance for losses	(52,624)	(55,649)
Loans, net	\$ 2,316,711 \$	2,286,158

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Included in the balance of residential loans are approximately \$1.4 million and \$780 thousand of loans held for sale at June 30, 2014 and December 31, 2013, respectively. These loans are carried at the lower of cost or estimated fair value, on an aggregate basis. Loans held for sale are loans originated by the Bank to be sold to a third party under contractual obligation to purchase the loans from the Bank. For the three and six months ended June 30, 2014, the Bank sold residential mortgage loans with an unpaid principal balance of approximately \$2.8 million and \$4.7 million, respectively, and recorded mortgage banking income of approximately \$115 thousand and \$240 thousand, respectively. The Bank retained the related servicing rights for the loans that were sold to Fannie Mae and receives a 25 basis point servicing fee from the purchaser of the loans.

Included in the balance of commercial loans are approximately \$6.3 million of non-performing loans held for sale as of June 30, 2014 that are expected to be sold during the third quarter of 2014. These loans are being carried at the lower of cost or market. There were no commercial loans held for sale as of December 31, 2013. During the quarter, the Company sold \$11.3 million of non-performing commercial loans and recorded a \$913 thousand net recovery. There were no non-performing commercial loans sold during the year ended December 31, 2013.

Commercial business loans include shared national credits, which are participations in loans or loan commitments of at least \$20.0 million that are shared by three or more banks. Included in the shared national credit portfolio are purchased participations and assignments in leveraged lending transactions. Leveraged lending transactions are generally used to support a merger- or acquisition-related transaction, to back a recapitalization of a company s balance sheet or to refinance debt. When considering a participation in the leveraged lending market, the Company will participate only in first lien senior secured term loans that are highly rated (investment grade) by the rating agencies and that trade in active secondary markets. The Company actively monitors the secondary market for these types of loans to ensure that it maintains flexibility to sell such loans in the event of deteriorating credit quality. To further minimize risk and based on our current capital levels and loan portfolio, the Company has limited the total amount of leveraged loans to \$150.0 million with no single obligor exceeding \$15.0 million while maintaining single industry concentrations below 30%. The Company may reevaluate these limits in future periods.

The shared national credit loans are typically variable rate with terms ranging from one to seven years. At June 30, 2014, shared national credits totaled \$93.1 million, which included \$54.8 million of leveraged lending transactions. All of these loans were classified as pass rated as June 30, 2014 as all payments are current and the loans are performing in accordance with their contractual terms.

#### Allowance for Loan Losses

The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. The Company evaluates the appropriateness of the allowance for loan losses balance on loans on a quarterly basis. When additional allowances are necessary, a provision for loan losses is charged to earnings. The Company s methodology for assessing the appropriateness of the allowance for loan losses consists of: (1) a specific valuation allowance on identified problem loans; (2) a general valuation allowance on the remainder of the loan portfolio; and (3) an unallocated component. Management established an unallocated reserve to cover uncertainties that the Company believes have resulted in losses that have not yet been allocated to specific elements of the general component. Such factors include uncertainties in economic

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conditions and in identifying triggering events that directly correlate to subsequent loss rates, changes in appraised value of underlying collateral, risk factors that have not yet manifested themselves in loss allocation factors and historical loss experience data that may not precisely correspond to the current portfolio or economic conditions. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodology for estimating general losses in the portfolio. The appropriate allowance level is estimated based upon factors and trends identified by the Company at the time the consolidated financial statements are prepared. Management continuously evaluates its allowance methodology; however, the unallocated allowance is subject to changes each reporting period.

Although the Company determines the amount of each element of the allowance separately, the entire allowance for loan losses is available to absorb losses in the loan portfolio. The Company charges-off the collateral or discounted cash flow deficiency on all loans at 90 days past due and as a result, no specific valuation allowance was maintained at June 30, 2014 or December 31, 2013 for non-performing loans. The summary activity in the allowance for loan losses for all portfolios for the six months ended June 30, 2014 and 2013 and for the year ended December 31, 2013, is as follows:

	Six Montl June	 ì	Year Ended December 31,
(Dollars in thousands)	2014	2013	2013
Balance, beginning of year	\$ 55,649	\$ 57,649	\$ 57,649
Provision for loan losses	1,750	10,000	13,000
Charge-offs	(8,506)	(10,624)	(20,337)
Recoveries	3,731	1,637	5,337
Balance, end of period	\$ 52,624	\$ 58,662	\$ 55,649

The following table sets forth the activity in the allowance for loan losses by portfolio for the six months ended June 30, 2014 and the year ended December 31, 2013:

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		COMMERCIAL					RESIDENTIAL  Home Equity &				CONSUMER								
June 30, 2014		Real					Real				Equity &								
(Dollars in thousands)		Estate	F	Business	Con	struction		Co	nstructio			P	ersonal	E	ducation		Auto Una	llocated	Total
Allowance for credit																			
losses:																			
Beginning balance	\$	22,089	\$	19,301	\$	3,188 \$	2,20	0 5	\$	\$	3,133	\$	2,687	\$	306	\$	2,195 \$	550 \$	55,649
Charge-offs		(3,434)		(3,669)	)		(37	2)			(119)		(183)		(54)		(675)		(8,506)
Recoveries		2,348		421		422	5	8			139		39				304		3,731
Provision (credit)		1,097		1,940		(1,403)	10	0			(230)		(436)		29		653		1,750
Allowance ending																			
balance	\$	22,100	\$	17,993	\$	2,207 \$	1,98	6 5	\$	\$	2,923	\$	2,107	\$	281	\$	2,477 \$	550 \$	52,624
Allowance ending balance																			
Individually evaluated																			
for impairment(1)	\$		\$		\$	\$		(	\$	\$		\$		\$		\$	\$	\$	
Collectively evaluated	Ψ		Ψ		Ψ	Ψ			Þ	Ψ		Ψ		Ψ		Ψ	Ψ	Ψ	
for impairment		22,100		17,993		2,207	1,98	6			2,923		2,107		281		2,477	550	52,624
Loans acquired with		22,100		17,775		2,207	1,70				2,723		2,107		201		2, 177	550	32,021
deteriorated credit																			
quality(1)																			
Total Allowance	\$	22,100	\$	17,993	\$	2,207 \$	1,98	6 5	\$	\$	2,923	\$	2,107	\$	281	\$	2,477 \$	550 \$	52,624
Loans receivable:																			
Ending balance																			
Individually evaluated																			
for impairment(1)	\$	22,910	\$	9,941	\$	1,437 \$	12,24	3 5	130	\$	1,578	\$	163	\$		\$	171 \$	\$	48,573
Collectively evaluated																			
for impairment		610,918		369,280		40,723	662,52	5	144		223,210		34,728		201,846		176,980		2,320,354
Loans acquired with																			
deteriorated credit																			
quality(1)				111		111	18												408
Total Portfolio	\$	633,828	\$	379,332	\$	42,271 \$	674,95	4 5	\$ 274	\$	224,788	\$	34,891	\$	201,846	\$	177,151 \$	\$	2,369,335

<sup>(1)</sup> Loans acquired with deteriorated credit quality and loans modified under a troubled debt restructuring that are performing in accordance with their modified terms and have been returned to accrual status are evaluated on an individual basis.

		COMMERCIAL					RESIDENTIAL					CONSUMER						
									I	Home Equity &								
December 31, 2013		Real					Real			Equity								
(Dollars in thousands)		Estate	F	Business	Con	struction	Estate	Con	struction	Lines	P	ersonal	Edu	cation		Auto Una	llocated	Total
Allowance for credit losses:																		
Beginning balance	\$	21,994	\$	18,088	\$	8,242 \$	2,293	3 \$	142 \$	2,397	\$	2,062	\$	303	\$	1,578 \$	550 \$	57,649
Charge-offs		(7,795)		(5,340)	)	(3.539)	(836	6)	(215)	(740)		(654)		(105)		(1,113)		(20,337)
Recoveries		1,785		902		1,058	430	)		255		182		, ,		725		5,337
Provision (credit)		6,105		5,651		(2,573)	313	3	73	1,221		1,097		108		1,005		13,000
Allowance ending																		
balance	\$	22,089	\$	19,301	\$	3,188 \$	2,200	) \$	\$	3,133	\$	2,687	\$	306	\$	2,195 \$	550 \$	55,649
Allowance ending																		
balance																		
Individually evaluated																		
for impairment(1)	\$		\$		\$	\$		\$	\$		\$		\$		\$	\$	\$	
Collectively evaluated																		
for impairment		22,089		19,301		3,188	2,200	)		3,133		2,687		306		2,195	550	55,649
Loans acquired with																		
deteriorated credit																		
quality(1)	ф	22.000	ф	10.201	ф	2 100 0	2.200	<b>.</b>	ф	2 122	ф	2 (07	Ф	206	ф	2.105 6	550 f	55.640
Total Allowance	\$	22,089	\$	19,301	\$	3,188 \$	2,200	) \$	\$	3,133	\$	2,687	\$	306	\$	2,195 \$	550 \$	55,649
Loans receivable:																		
Ending balance																		
Individually evaluated																		
for impairment(1)	\$	28,027	\$	26.022	\$	2,518 \$	12,827	7 ¢	130 \$	1.120	\$	107	\$		\$	151 \$	\$	70,902
Collectively evaluated	Ψ	20,027	Ψ	20,022	Ψ	2,510 ψ	12,027	Ψ	150 ф	1,120	Ψ	107	Ψ		Ψ	1.51 ψ	Ψ	70,702
for impairment		555,998		352,641		35,345	670.686	ń	147	233,034		40,785	20	06.521		175,249		2,270,406
Loans acquired with		230,770		22,011		20,010	3,0,500					.0,700		, 1		,2.,		_,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
deteriorated credit																		
quality(1)		108				204	187	7										499
Total Portfolio	\$	584,133	\$	378,663	\$	38,067 \$	683,700	) \$	277 \$	234,154	\$	40,892	\$ 20	06,521	\$	175,400 \$	\$	2,341,807

<sup>(1)</sup> Loans acquired with deteriorated credit quality and loans modified under a troubled debt restructuring that are performing in accordance with their modified terms and have been returned to accrual status are evaluated on an individual basis.

The provision for loan losses charged to expense is based upon past loan loss experience and an evaluation of estimated losses in the current loan portfolio, including the evaluation of impaired loans under FASB ASC Topic 310 for Loans and Debt Securities. Under FASB ASC Topic 310 for Receivables, for all loan segments a loan is considered to be impaired when, based upon current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan. An insignificant delay or insignificant shortfall in amount of payments does not necessarily result in the loan being identified as impaired. When all or a portion of the loan is deemed uncollectible, the uncollectible portion is charged-off. The measurement is based either on the present value of expected future cash flows discounted at the loan s effective interest rate, or the fair value of the collateral if the loan is collateral dependent. Most of the Company s commercial loans are collateral dependent and, therefore, the Company uses the value of the collateral to measure the loss. Any collateral or discounted cash flow deficiency for loans that are 90 days past due are charged-off. Impairment losses are included in the provision for loan losses. Large groups of homogeneous loans are collectively evaluated for impairment, except for those loans restructured under a troubled debt restructuring.

#### **Classified Loans**

The Bank s credit review process includes a risk classification of all commercial and residential loans that includes pass, special mention, substandard and doubtful. The classification of a loan may change based on changes in the creditworthiness of the borrower. The description of the risk classifications are as follows:

A loan is classified as pass when payments are current and it is performing under the original contractual terms. A loan is classified as special mention when the borrower exhibits potential credit weakness or a downward trend which, if not checked or corrected, will weaken the asset or inadequately protect the Bank's position. While potentially weak, the borrower is currently marginally acceptable; no loss of principal or interest is envisioned. A loan is classified as substandard when the borrower has a well-defined weakness or weaknesses that jeopardize the orderly liquidation of the debt. A substandard loan is inadequately protected by the current net worth and paying capacity of the obligor, normal repayment from this borrower is in jeopardy, and there is a distinct possibility that a partial loss of interest and/or principal will occur if the deficiencies are not corrected. A loan is classified as doubtful when a borrower has all weaknesses inherent in a loan classified as substandard with the added provision that: (1) the weaknesses make collection of debt in full on the basis of currently existing facts, conditions and values highly questionable and improbable; (2) serious problems exist to the point where a partial loss of principal is likely; and (3) the possibility of loss is extremely high, but because of certain important, reasonably specific pending factors which may work to the advantage and strengthening of the assets, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include proposed merger, acquisition, or liquidation

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procedures, capital injection, perfecting liens and additional refinancing plans. The Company charges-off the collateral or discounted cash flow deficiency on all loans classified as substandard or worse. In all cases, loans are placed on non-accrual when 90 days past due or earlier if collection of principal or interest is considered doubtful.

The following tables set forth the amounts and percentage of the portfolio of classified asset categories for the commercial and residential loan portfolios at June 30, 2014 and December 31, 2013:

#### **Commercial and Residential Loans**

#### **Credit Risk Internally Assigned**

(Dollars in thousands)

	June 30, 2014														
	Commercia		Commercial		Commerci	al	Residential		Residen	tial					
	Real Estate		Business		Construction	on	Real Estate	(	Construc	ction	Total				
Grade															
Pass	\$ 573,643	91% \$	354,418	93% \$	38,413	91% \$	669,515	99% \$	144	53% \$	1,636,133	94%			
Special															
Mention	28,297	4%	3,426	1%	1,545	4%		%		%	33,268	2%			
Substandard	31,888	5%	21,488	6%	2,313	5%	5,439	1%	130	47%	61,258	4%			
Doubtful		%		%		%		%		%		%			
Total	\$ 633,828	100% \$	379,332	100% \$	42,271	100% \$	674,954	100% \$	274	100% \$	1,730,659	100%			

	December 31, 2013													
		Commercia Real Estate		Commercial Business		Commerci Constructi		Residential Real Estate		Reside Constru		Total		
Grade														
Pass	\$	511,527	88% \$	318,190	84% \$	32,719	86% \$	675,667	99% \$	147	53% \$	1,538,250	91%	
Special														
Mention		25,806	4%	21,714	6%	2,006	5%		%		%	49,526	3%	
Substandard		46,800	8%	38,759	10%	3,342	9%	8,033	1%	130	47%	97,064	6%	
Doubtful			%		%		%		%		%		%	
Total	\$	584,133	100% \$	378,663	100% \$	38,067	100% \$	683,700	100% \$	277	100% \$	1,684,840	100%	

The Bank's credit review process is based on payment history for all consumer loans. The collateral deficiency on consumer loans is charged-off when they become 90 days delinquent with the exception of education loans which are guaranteed by the U.S. government. The following tables set forth the consumer loan risk profile based on payment activity as of June 30, 2014 and December 31, 2013:

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#### **Consumer Credit Exposure**

#### Credit Risk Profile Based on Payment Activity

(Dollars in thousands)

#### June 30, 2014

	Ho	me Equity & I	Lines of								
		Credit		Personal		Education		Auto		Total	
Performing	\$	223,306	99%	\$ 34,741	100% \$	185,027	92%	\$ 176,980	100% \$	620,054	97%
Non-performing		1,482	1%	150	%	16,819	8%	171	%	18,622	3%
Total	\$	224,788	100%	\$ 34,891	100% \$	201,846	100%	\$ 177,151	100% \$	638,676	100%

#### December 31, 2013

	200000000000000000000000000000000000000															
	Ho	Home Equity & Lines of														
		Credit		Personal		Education		Auto		Total						
Performing	\$	233,201	100% \$	40,785	100% \$	182,111	88% \$	175,249	100% \$	631,346	96%					
Non-performing		953	%	107	%	24,410	12%	151	%	25,621	4%					
Total	\$	234,154	100% \$	40,892	100% \$	206,521	100% \$	175,400	100% \$	656,967	100%					

#### **Loans Acquired with Deteriorated Credit Quality**

The outstanding principal balance and related carrying amount of loans acquired with deteriorated credit quality, for which the Company applies the provisions of ASC 310-30, as of June 30, 2014, are as follows:

(Dollars in thousands)	June 30 2014	,
Outstanding principal balance	\$	829
Carrying amount		408

#### Loan Delinquencies and Non-accrual Loans

The Company monitors the past due and non-accrual status of loans in determining the loss classification, impairment status and the allowance for loan losses. Generally, all loans past due 90 days or more are put on non-accrual status. Education loans greater than 90 days delinquent continue to accrue interest as they are U.S. government guaranteed with little risk of credit loss.

The following tables provide information about delinquent and non-accrual loans in the Company s portfolio at the dates indicated:

# Aged Analysis of Past Due and Non-accrual Financing Receivables

# As of June 30, 2014

(Dollars in thousands)		30-59 Days Past Due		60-89 Days Past Due		> 90 Days Past Due		Total Past Due		Current		Total Financing Receivable	In: >	ecorded vestment 90 Days And ccruing	Non- Accruir	
Commercial:	ф	2.502	1200 0		4.400.0	1 00 1	=~ ^	<b>=</b> 000	4400 0	(2 ( TO T	2501.0	<00.000	2501.0			2.101
Commercial real estate	\$	3,503	13%\$	1,546	14%\$	1,984	7%\$	7,033	11%\$	626,795	27%\$	633,828	27%\$	\$	6,466	24%
Commercial business loans		3,716	14%	58	1%	3,801	14%	7,575	12%	371,757	16%	379,332	16%		9,020	32%
Commercial																
construction			%		%	712	3%	712	1%	41,559	2%	42,271	2%		1,437	5%
Total commercial	\$	7,219	27%\$	1,604	15%\$	6,497	24%\$	15,320	24%\$	1,040,111	45%\$	1,055,431	45%\$	\$	16,923	61%
Residential:																
Residential real estate	\$	1,562	6%\$	725	7%\$	3,762	14%\$	6,049	10%\$	668,905	29%\$	674,954	28%\$	\$	8,926	32%
Residential construction		144	%		%	130	%	274	%		%	274	%		130	%
Total residential	\$	1,706	7%\$	725	7%\$	3,892	14%\$	6,323	10%\$	668,905	29%\$	675,228	28%\$	\$	9,056	32%
Consumer loans:																
Home equity & lines of																
credit	\$	956	4%\$	84	1%\$	576	2%\$	- 1	2%\$	223,172	10%\$	224,788	10%\$	\$	1,482	5%
Personal		630	2%	148	1%		%	778	1%	34,113	1%	34,891	1%		150	1%
Education		13,707	51%	8,264	73%	16,819	60%	38,790	59%	163,056	7%	201,846	9%	16,819		%
Automobile		2,352	9%	316	3%		%	2,668	4%	174,483	8%	177,151	7%		171	1%
Total consumer	\$	17,645	66%\$	8,812	78%\$	17,395	62%\$	43,852	66%\$	594,824	26%\$	638,676	27%\$	16,819 \$	1,803	7%
Total	\$ :	26,570	100%\$	11,141	100%\$	27,784	100%\$	65,495	100%\$	2,303,840	100%\$	2,369,335	100%\$	16,819 \$	27,782	100%

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### Aged Analysis of Past Due and Non-accrual Financing Receivables

### As of December 31, 2013

		30-59		60-89		> 90								ecorded vestment		
		Days		Days		Days		Total				Total		90 Days	**	
(Dollars in thousands)		Past Due		Past Due		Past Due		Past Due		Current		Financing Receivable		And ccruing	Non- Accruir	19
Commercial:																8
Commercial real estate	\$	2,017	9%\$		%	6,814	17%\$	8,831	11%\$	575,302	25%\$	584,133	25%\$	9	20,613	40%
Commercial business																
loans		330	1%	1,103	8%	3,094	8%	4,527	6%	374,136	17%	378,663	16%		15,900	31%
Commercial																
construction			%	752	6%	1,766	4%	2,518	3%	35,549	2%	38,067	2%		2,518	5%
Total commercial	\$	2,347	10%\$	1,855	14%\$	11,674	29%\$	15,876	20%\$	984,987	44%\$	1,000,863	43%\$	\$	39,031	76%
Residential:																
Residential real estate	\$	2,796	11%\$	1,068	8%\$	3,076	8%\$	6,940	9%\$	676,760	30%\$	683,700	29%\$	\$	11,393	22%
Residential construction	l		%		%	130	%		%	147	%	277	%		130	%
Total residential	\$	2,796	11%\$	1,068	8%\$	3,206	8%\$	7,070	9%\$	676,907	30%\$	683,977	29%\$	\$	5 11,523	22%
Consumer loans:																
Home equity & lines of																
credit	\$	700	3%\$	435	3%\$	448	1%\$	,	2%\$	232,571	9%\$	234,154	10%\$	\$	, ,,,,	2%
Personal		542	2%	77	1%	2	%		1%	40,271	2%	40,892	2%		107	%
Education		16,223	65%	9,485	71%	24,410	62%	50,118	64%	156,403	7%	206,521	9%	24,410		%
Automobile		2,293	9%	448	3%		%	-,	4%	172,659	8%	175,400	7%		151	%
Total consumer	\$	19,758	79%\$	10,445	78%\$	24,860	63%\$	55,063	71%\$	601,904	26%\$	656,967	28%\$	24,410 \$	5 1,211	2%
Total	\$ 2	24,901	100%\$	13,368	100%\$	39,740	100%\$	78,009	100%\$	2,263,798	100%\$	2,341,807	100%\$	24,410 \$	5 51,765	100%

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#### **Troubled Debt Restructured Loans**

The Bank determines whether a restructuring of debt constitutes a troubled debt restructuring ( TDR ) in accordance with guidance under FASB ASC Topic 310 Receivables. The Bank considers a loan a TDR when the borrower is experiencing financial difficulty and the Bank grants a concession that they would not otherwise consider but for the borrower s financial difficulties. A TDR includes a modification of debt terms or assets received in satisfaction of the debt (including a foreclosure or a deed in lieu of foreclosure) or a combination of types. The Bank evaluates selective criteria to determine if a borrower is experiencing financial difficulty, including the ability of the borrower to obtain funds from sources other than the Bank at market rates. The Bank considers all TDR loans as impaired loans and, generally, they are put on non-accrual status. The Bank will not consider the loan a TDR if the loan modification was made for customer retention purposes and the modification reflects prevailing market conditions. The Bank s policy for returning a loan to accruing status requires the preparation of a well-documented credit evaluation, which includes the following:

- A review of the borrower s current financial condition in which the borrower must demonstrate sufficient cash flow to support the repayment of all principal and interest including any amounts previously charged-off;
- An updated appraisal or home valuation, which must demonstrate sufficient collateral value to support the debt;
- Sustained performance based on the restructured terms for at least six consecutive months; and
- Approval by the Special Assets Committee, which consists of the Chief Credit Officer, the Chief Financial Officer and other members of senior management.

The following table summarizes loans whose terms were modified in a manner that met the definition of a TDR as of June 30, 2014 and June 30, 2013.

		June 30 2014			June 30 2013	
(Dollars in thousands)	No. of Loans		Balance	No. of Loans		Balance
Commercial:						
Commercial real estate	3	\$	1,012	10	\$	7,335
Commercial business loans	2		3,673	10		7,353
Commercial construction	2		725	4		2,715
Total commercial	7		5,410	24		17,403
Residential:						
Residential real estate	2		129	3		2,138
Residential construction						
Total real estate loans	2		129	3		2,138
Consumer loans:						
Home equity & lines of credit	3		447	4		50
Personal	1		15	4		549
Total consumer loans	4		462	8		599
Total loans	13	\$	6,001	35	\$	20,140

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The following tables summarize information about TDRs as of the six months ended June 30, 2014 and 2013:

TDRs that re-defaulted subsequent to being modified (in the past twelve months)

	For the Six M	lonths Ended
	June 3	0, 2014
(Dollars in thousands, except number of loans)	No. of Loans	Balance
Loans modified during the period in a manner that met the definition of a TDR		\$
Modifications granted:		
Reduction of outstanding principal due		
Deferral of principal amounts due		
Temporary reduction in interest rate		
Deferral of interest due		
Below market interest rate granted		
Outstanding principal balance immediately before modification		
Outstanding principal balance immediately after modification		
Aggregate principal charge-off recognized on TDRs outstanding at period end		
since origination	8	2,789
Outstanding principal balance at period end	13	6,001

#### For the Six Months Ended June 30, 2013 Balance (Dollars in thousands, except number of loans) No. of Loans Loans modified during the period in a manner that met the definition of a TDR 2,305 Modifications granted: Reduction of outstanding principal due Deferral of principal amounts due 3 2,200 Temporary reduction in interest rate Deferral of interest due Below market interest rate granted 1 105 Outstanding principal balance immediately before modification 5 2,305 Outstanding principal balance immediately after modification 5 2,305 Aggregate principal charge-off recognized on TDRs outstanding at period end since origination 18 9,106 Outstanding principal balance at period end 35 20,140 TDRs that re-defaulted subsequent to being modified (in the past twelve 3 1,726 months)

The Company had no accruing TDRs that were modified during the six months ended June 30, 2014 and 2013.

#### **Impaired Loans**

Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures the extent of the impairment in accordance with guidance under FASB ASC Topic 310 for Receivables. The fair value of impaired loans is estimated using one of several methods, including collateral value, liquidation value or discounted cash flows. However, collateral value is predominantly used to assess the fair value of an impaired loan. Those impaired loans not requiring an allowance represent loans for which the fair value of the collateral or

expected repayments exceed the recorded investments in such loans.

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### **Components of Impaired Loans**

### **Impaired Loans**

Year to date June 30, 2014

(Dollars in thousands)	Recorded Investment	Unpaid Principal Balance	ated vance	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized Using Cash Basis	
Impaired loans with no related specific					_		
allowance recorded:							
Commercial Real Estate	\$ 6,466	\$ 9,502	\$	\$ 16,610	\$	\$	
Commercial Business	9,020	15,537		14,445			
Commercial Construction	1,437	1,648		2,072			
Residential Real Estate	8,926	9,503		10,500			
Residential Construction	130	338		130			
Home Equity and Lines of Credit	1,482	1,509		1,109			
Personal	150	150		121			
Education							
Auto	171	171		166			
Total Impaired Loans:	\$ 27,782	\$ 38,358	\$	\$ 45,153	\$	\$	
Commercial	\$ 16,923	\$ 26,687	\$	\$ 33,127	\$	\$	
Residential	9,056	9,841		10,630			
Consumer	1,803	1,830		1,396			
Total	\$ 27,782	\$ 38,358	\$	\$ 45,153	\$	\$	

### **Impaired Loans**

For the Year Ended December 31, 2013

(Dollars in thousands)	_	Recorded nvestment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized Using Cash Basis
Impaired loans with no related specific							
allowance recorded:							
Commercial Real Estate	\$	20,613	\$ 28,116	\$	\$ 23,889	\$	\$
Commercial Business		26,022	30,264		12,521		
Commercial Construction		2,518	6,214		8,745		
Residential Real Estate		11,393	11,955		12,295		
Residential Construction		130	338		447		
Home Equity and Lines of Credit		953	971		1,140		
Personal		107	107		208		
Education							

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	Auto	151	151		147	
Total Impaired Loans:		\$ 61,887	\$ 78,116	\$ \$	59,392	\$ \$
	Commercial	\$ 49,153	\$ 64,594	\$	45,155	
	Residential	11,523	12,293		12,742	
	Consumer	1,211	1,229		1,495	
	Total	\$ 61,887	\$ 78,116	\$ \$	59,392	\$ \$

The impaired loans table above includes \$10.1 million of accruing TDRs that were modified during 2013 and are performing in accordance with their modified terms.

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The Company charged-off the collateral or discounted cash flow deficiency on all impaired loans and, as a result, no specific valuation allowance was required for any impaired loans at June 30, 2014. Interest income that would have been recorded for the six months ended June 30, 2014, had impaired loans been current according to their original terms, amounted to \$1.1 million.

Non-performing loans (which includes non-accrual loans and loans past due 90 days or more and still accruing) at June 30, 2014 and December 31, 2013 amounted to \$44.6 million and \$76.2 million, respectively, and include \$16.8 million and \$24.4 million, respectively, of government guaranteed student loans.

#### NOTE 7 GOODWILL AND OTHER INTANGIBLES

The goodwill and other intangible assets arising from the Company s acquisitions of SE Financial Corp., FMS Financial Corporation (FMS), CLA Agency, Inc. (CLA), and Paul Hertel & Company were accounted for in accordance with the accounting guidance in FASB ASC Topic 350 for Intangibles - Goodwill and Other. The other intangibles are amortizing intangibles, which primarily consist of core deposit intangibles, which are amortized over an estimated useful life of ten years. As of June 30, 2014, the core deposit intangibles net of accumulated amortization totaled \$4.7 million. The remaining balance of other amortizing intangibles includes a customer list intangible amortized over a remaining estimated useful life of 7 years.

Goodwill and other intangibles at June 30, 2014 are summarized below.

(Dollars in thousands)	G	Goodwill	Intangibles
Balance at January 1, 2014	\$	121,973	\$ 8,007
Additions			
Amortization			(934)
Balance at June 30, 2014	\$	121,973	\$ 7,073

During 2013, management reviewed qualitative factors for the banking unit, which represents \$112.7 million of our goodwill balance, including financial performance, market changes and general economic conditions and noted there was not a significant change in any of these factors as compared to 2012. Accordingly, it was determined that it was more likely than not that the fair value of the banking unit continued to be in excess of its carrying amount as of December 31, 2013. Additionally during 2013, we assessed the qualitative factors related to Beneficial Insurance Services, LLC, which represents \$9.3 million of our goodwill balance and determined that the two-step quantitative goodwill impairment test was warranted. We performed a two-step quantitative goodwill impairment for Beneficial Insurance Services, LLC based on estimates of the fair value of equity using discounted cash flow analyses as well as guideline company and guideline transaction information. The inputs and assumptions were incorporated in the valuations including projections of future cash flows, discount rates, the fair value of tangible and intangible assets and liabilities, and applicable valuation multiples based on the guideline information. Based on our December 31, 2013 annual impairment assessment of Beneficial Insurance Services, LLC and their current and projected financial results, we believe that the fair value is in excess of the carrying amount. As a result, management concluded that there was no impairment of goodwill during the year ended December 31, 2013. Although we concluded that no impairment of goodwill existed for Beneficial Insurance Services, LLC for 2013, Beneficial Insurance Services, LLC has experienced declining revenues and profitability over the past few years and any further declines in financial performance for Beneficial Insurance Services, LLC could result in potential goodwill impairment in future periods. We did not note any negative trends in financial performance, or general market or economic conditions, for Beneficial Insurance Services, LLC for the six months ending June 30, 2014 that would indicate potential goodwill impairment.

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Other intangible assets subject to amortization are evaluated for impairment in accordance with authoritative guidance. An impairment loss will be recognized if the carrying amount of the intangible asset is not recoverable and exceeds fair value. The carrying amount of the intangible is not considered recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the asset. During 2013, management reviewed qualitative factors that serve as indicators of impairment and concluded that there was no indication of impairment as of December 31, 2013.

During the six months ended June 30, 2014, the Company noted no indicators of impairment as it relates to goodwill or other intangibles.

#### NOTE 8 OTHER ASSETS

The following table provides selected information on other assets at June 30, 2014 and December 31, 2013:

(Dollars in thousands)	June 30, 2014	December 31, 2013
Investments in affordable housing and other partnerships	\$ 11,406 \$	12,541
Cash surrender value of life insurance	20,478	20,049
Prepaid assets	3,365	2,203
Net deferred tax assets	41,360	48,612
Other real estate	2,008	5,861
Fixed assets held for sale	35	
Mortgage servicing rights	1,439	1,524
All other assets	11,165	13,210
Total other assets	\$ 91,256 \$	104,000

The Company follows the authoritative guidance under ASC 860-50 - Servicing Assets and Liabilities to account for its Mortgage Servicing Rights (MSRs). The Company utilizes the fair value measurement method to value its existing mortgage servicing assets at fair value in accordance with ASC 860-50. Under the fair value measurement method, the Company measures its MSRs at fair value at each reporting date and reports changes in the fair value of its MSRs in earnings in the period in which the changes occur. See Note 18 for further discussion of MSRs.

#### NOTE 9 DEPOSITS

Deposits consisted of the following major classifications at June 30, 2014 and December 31, 2013:

(Dollars in thousands)	June 30, 2014	% of Total Deposits	December 31, 2013	% of Total Deposits
Non-interest bearing deposits	\$ 319.082	9.1% \$	291.109	7.9%

Interest-earning checking accounts	675,573	19.3%	686,582	18.8%
Municipal checking accounts	227,888	6.5%	383,043	10.5%
Money market accounts	435,199	12.4%	441,881	12.1%
Savings accounts	1,144,867	32.7%	1,127,339	30.8%
Time deposits	702,856	20.0%	730,062	19.9%
Total deposits	\$ 3,505,465	100.0% \$	3,660,016	100.0%

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#### NOTE 10 BORROWED FUNDS

Borrowed funds at June 30, 2014 and December 31, 2013 are summarized as follows:

(Dollars in thousands)		June 30, 2014		December 31, 2013
FHLB advances	\$	195.000	\$	195,000
Repurchase agreements	Ψ	30,000	Ψ	30,000
1 6		/		,
Statutory trust debenture		25,379		25,370
Total borrowed funds	\$	250,379	\$	250,370

The Company pledges loans to secure its borrowings at the Federal Reserve Bank of Philadelphia. At June 30, 2014 and December 31, 2013, loans in the amount of \$222.5 million and \$230.2 million, respectively, were pledged to secure the Company s borrowing capacity at the Federal Reserve Bank of Philadelphia. At June 30, 2014 and December 31, 2013, the Company had \$34.0 million and \$33.2 million, respectively, of securities pledged as collateral on secured borrowings.

#### NOTE 11 REGULATORY CAPITAL REQUIREMENTS

The Bank is subject to various regulatory capital requirements administered by state and federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank s assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes that, as of June 30, 2014 and December 31, 2013, the Bank met all capital adequacy requirements to which it was subject.

As of June 30, 2014 and December 31, 2013, the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events that management believes have changed the Bank s categorization since the most recent notification from the FDIC.

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The Bank s actual capital amounts and ratios (under rules established by the FDIC) are presented in the following table for the dates indicated:

	Actual Capital		For Capit Adequacy Pu Capital		To Be W Capitaliz Under Pro Correcti Action Provi	eed mpt ve
(Dollars in thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of June 30, 2014:						
Tier 1 Capital (to average assets)	\$ 464,888	10.76% \$	129,660	3.00% \$	216,099	5.00%
Tier 1 Capital (to risk weighted assets)	464,888	20.97%	88,663	4.00%	132,860	6.00%
Total Capital (to risk weighted assets)	492,882	22.24%	177,326	8.00%	221,434	10.00%
As of December 31, 2013:						
Tier 1 Capital (to average assets)	\$ 456,285	10.22% \$	134,000	3.00% \$	223,333	5.00%
Tier 1 Capital (to risk weighted assets)	456,285	20.57%	88,740	4.00%	133,109	6.00%
Total Capital (to risk weighted assets)	484,370	21.83%	177,479	8.00%	221,849	10.00%

### NOTE 12 INCOME TAXES

For the three months ended June 30, 2014, the Company recorded a provision for income taxes of \$1.5 million, reflecting an effective tax rate of 24.7%, compared to a provision for income taxes of \$374 thousand, reflecting an effective tax rate of 11.4%, for the three months ended June 30, 2013. The increase in income tax expense was due to higher profitability levels for the three months ended June 30, 2014. For the six months ended June 30, 2014, the Company recorded a provision for income taxes of \$1.4 million, reflecting an effective tax benefit of 16.9% compared to a provision for income taxes of \$949 thousand, reflecting an effective tax rate of 13.4% for the six months ended June 30, 2013. The increase in income tax expense and the effective tax rate is due to higher profitability levels for the six months ended June 30, 2014 as compared to the six months ended June 30, 2013.

The effective income tax rates differ from the statutory rate of 35% principally because of tax-exempt investments, non-taxable income related to bank-owned life insurance, state and local income taxes and tax credits received on affordable housing partnerships. Tax-exempt income, state and local income taxes and federal income tax credits (reduced) increased the effective tax rates by (9.8%), 2.2% and (8.0%) in the effective income tax rate calculation as of June 30, 2014, respectively, and (11.2%), 2.8% and (12.9%) in the effective income tax rate calculation as of June 30, 2013, respectively.

As of June 30, 2014, the Company had net deferred tax assets totaling \$41.4 million. These deferred tax assets can only be realized if the Company generates taxable income in the future. We regularly evaluate the realizability of deferred tax asset positions. In determining whether a valuation allowance is necessary, we consider the level of taxable income in prior years to the extent that carrybacks are permitted under current tax laws, as well as estimates of future pre-tax and taxable income and tax planning strategies that would, if necessary, be implemented.

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We currently maintain a valuation allowance for certain state and local net operating losses, other-than-temporary impairments, and a charitable contribution carryover that will expire on December 31, 2015 that, if not used, management believes it is more likely than not that such deferred tax assets will not be realized. We expect to realize our remaining deferred tax assets over the allowable carryback and/or carryforward periods. Therefore, no valuation allowance is deemed necessary against our remaining federal or remaining state deferred tax assets as June 30, 2014. However, if an unanticipated event occurs that materially changes pre-tax

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and taxable income in future periods, an increase in the valuation allowance may become necessary and it could be material to our financial statements.

#### NOTE 13 PENSION AND OTHER POSTRETIREMENT BENEFITS

The Bank has noncontributory defined benefit pension plans covering many of its employees. Additionally, the Company sponsors nonqualified supplemental employee retirement plans for certain participants. The Bank also provides certain postretirement benefits to qualified former employees. These postretirement benefits principally pertain to certain health and life insurance coverage. Information relating to these employee benefits program are included in the tables that follow.

Effective June 30, 2008, the defined pension benefits for Bank employees were frozen at the current levels. Additionally, the Bank enhanced its 401(k) Plan and combined it with its Employee Stock Ownership Plan to fund employer contributions.

The components of net pension cost are as follows:

	Pension Benefits Three Months Ended June 30,				Other Postretirement Ber Three Months Ended June 30,			
(Dollars in thousands)	2014		2013	2014			2013	
Service cost	\$	\$		\$	19	\$	2	286
Interest cost	950		963		210			
Expected return on assets	(1,516)		(1,587)					
Amortization of loss	320		527		1			134
Amortization of prior service cost					(131)		(	132)
Amortization of transition obligation					41			41
Net periodic pension (benefit) cost	\$ (246)	\$	(97)	\$	140	\$		329

	Pension Benefits Six Months Ended June 30,			Other Postreti Six Mont Jun	 
(Dollars in thousands)	2014		2013	2014	2013
Service cost	\$	\$	\$	64	\$ 351
Interest cost	1,910		1,846	450	234
Expected return on assets	(3,028)		(3,175)		
Amortization of loss	671		1,055	43	267
Amortization of prior service cost				(263)	(264)
Amortization of transition obligation				82	82
Net periodic pension (benefit) cost	\$ (447)	\$	(274) \$	376	\$ 670

#### NOTE 14 STOCK BASED COMPENSATION

Stock-based compensation is accounted for in accordance with FASB ASC Topic 718 for Compensation Stock Compensation. The Company establishes fair value for its equity awards to determine their cost. The Company recognizes the related expense for employees over the appropriate vesting period, or when applicable, service period, using the straight-line method. However, consistent with the guidance, the amount of stock-based compensation recognized at any date must at least equal the portion of the grant date value of the award that is vested at that date. As a result, it may be necessary to recognize the expense using a ratable method.

The Company s 2008 Equity Incentive Plan ( EIP ) authorizes the issuance of shares of common stock pursuant to awards that may be granted in the form of stock options to purchase common stock

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( options ) and awards of shares of common stock ( stock awards ). The purpose of the Company s stock-based incentive plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors and employees. In order to fund grants of stock awards under the EIP, the Equity Incentive Plan Trust (the EIP Trust ) purchased 1,612,386 shares of Company common stock in the open market for approximately \$19.0 million during the year ended December 31, 2008. The Company funded the stock purchases. The acquisition of these shares by the EIP Trust reduced the Company s outstanding additional paid in capital. The EIP shares will generally vest at a rate of 20% over five years. As of June 30, 2014, 743,175 shares were fully vested and 400,100 shares were forfeited. All grants that were issued contain a service condition in order for the shares to vest. Awards of common stock include awards to certain officers of the Company that will vest only if the Company achieves a return on average assets within the top 25% of the SNL index of nationwide thrifts with total assets between \$1.0 billion and \$10.0 billion nationwide in the fifth full year subsequent to the grant.

Compensation expense related to the stock awards is recognized ratably over the five-year vesting period in an amount which totals the market price of the Company s stock at the grant date. The expense recognized for the three and six months ended June 30, 2014 was \$287 thousand and \$501 thousand, respectively, as compared to \$362 thousand and \$420 thousand, respectively, for the three and six months ended June 30, 2013.

The following table summarizes the non-vested stock award activity for the six months ended June 30, 2014:

Summary of Non-vested Stock Award Activity	Number of Shares	Veighted Average rant Price
Non-vested Stock Awards outstanding, January 1, 2014	515,200	\$ 9.21
Issued	136,500	11.85
Vested	(98,400)	8.68
Forfeited	(61,200)	11.34
Non-vested Stock Awards outstanding, June 30, 2014	492,100	9.79

The following table summarizes the non-vested stock award activity for the six months ended June 30, 2013:

Summary of Non-vested Stock Award Activity	Number of Shares	Weighted Average Grant Price
Non-vested Stock Awards outstanding, January 1, 2013	540,175 \$	9.66
Issued	140,000	9.24
Vested	(67,000)	9.25
Forfeited	(1,300)	11.26
Non-vested Stock Awards outstanding, June 30, 2013	611,875	9.61

The fair value of the 98,400 shares that vested during the six months ended June 30, 2014 was \$1.3 million. The fair value of the 67,000 shares vested during the six months ended June 30, 2013 was \$662 thousand.

The EIP authorizes the grant of options to officers, employees, and directors of the Company to acquire shares of common stock with an exercise price equal to the fair value of the common stock at the grant date. Options expire ten years after the date of grant, unless terminated earlier under the option terms.

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Options are granted at the then fair market value of the Company s stock. The options were valued using the Black-Scholes option pricing model. During the six months ended June 30, 2014, the Company granted 674,500 options compared to 609,500 options granted during the six months ended June 30, 2013. All options issued contain vesting conditions that require the participant s continued service. The options generally vest and are exercisable over five years. Compensation expense for the options totaled \$399 thousand and \$765 thousand, for the three and six months ended June 30, 2014, compared to \$482 thousand and \$970 thousand, for the three and six months ended June 30, 2013.

A summary of option activity as of June 30, 2014 and changes during the six month period is presented below:

	Number of Options	Weighted Exercise Price per Shares
January 1, 2014	2,876,850	\$ 10.12
Granted	674,500	11.85
Exercised	(191,700)	10.69
Forfeited	(22,450)	8.88
Expired		
June 30, 2014	3,337,200	10.45

A summary of option activity as of June 30, 2013 and changes during the six month period is presented below:

	Number of Options	Weighted Exercise Price per Shares
January 1, 2013	2,333,300	\$ 10.34
Granted	609,500	9.24
Exercised	(3,100)	8.48
Forfeited	(6,150)	10.26
Expired	(600)	9.70
June 30, 2013	2,932,950	10.12

The weighted average remaining contractual term was approximately 6.93 years and the aggregate intrinsic value was \$10.4 million for options outstanding as of June 30, 2014. As of June 30, 2014, exercisable options totaled 1,705,920 with an average weighted exercise price of \$10.64 per share, a weighted average remaining contractual term of approximately 5.27 years, and an aggregate intrinsic value of \$5.0 million. The weighted average remaining contractual term was approximately 7.14 years and the aggregate intrinsic value was \$15 thousand for options outstanding as of June 30, 2013. As of June 30, 2013, exercisable options totaled 1,365,640 with an average weighted exercise price of \$10.85 per share, a weighted average remaining contractual term of approximately 5.82 years, and an aggregate intrinsic value of \$9 thousand.

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Significant weighted average assumptions used to calculate the fair value of the options for the six months ended June 30, 2014 and 2013 are as follows:

	or the Six Month	s Ended J	une 30, 2013
Weighted average fair value of options granted	\$ 4.37	\$	3.37
Weighted average risk-free rate of return	2.04%		1.08%
Weighted average expected option life in months	78		78
Weighted average expected volatility	32.67%		34.69%
Expected dividends	\$	\$	

As of June 30, 2014, there was \$5.7 million of total unrecognized compensation cost related to options and \$3.5 million in unrecognized compensation cost related to non-vested stock awards granted under the EIP. As of June 30, 2013, there was \$4.3 million of total unrecognized compensation cost related to options and \$3.1 million in unrecognized compensation cost related to non-vested stock awards granted under the EIP. The average weighted lives for the option expense were 3.79 and 3.77 years as of June 30, 2014 and June 30, 2013, respectively. The average weighted lives for the stock award expense were 3.62 and 3.48 years at June 30, 2014 and June 30, 2013, respectively.

#### NOTE 15 COMMITMENTS AND CONTINGENCIES

At June 30, 2014 and December 31, 2013, the Company had outstanding commitments to purchase or originate loans aggregating \$38.8 million and \$38.2 million, respectively, commitments to customers on available lines of credit of \$191.8 million and \$166.2 million, respectively, and standby letters of credit of \$11.9 million and \$12.0 million, respectively. Commitments are issued in accordance with the same policies and underwriting procedures as settled loans. The Bank had a reserve for its unfunded commitments of \$521 thousand and \$765 thousand at June 30, 2014 and December 31, 2013, respectively.

As disclosed in our earnings release on January 30, 2014 and in our Form 10-K for the year ended December 31, 2013, in the first quarter of 2013, the Company received notice that it was being investigated by the Department of Justice ( DOJ ) for potential violations of the Equal Credit Opportunity Act and Fair Housing Act relating to the Company s home-mortgage lending practices from January 1, 2008 to the present.

In late January 2014, the Company received correspondence from the DOJ indicating that the DOJ had completed its review and determined that the matter did not require enforcement action by the DOJ and was being referred back to the FDIC. The Company was not able to determine whether further action will be taken at this point with respect to the ultimate resolution of this matter and the Company is in discussions with the FDIC Staff to clear this matter. Until this matter is resolved, it is unlikely that any regulatory applications will be filed related to strategic expansion or regarding a second step conversion.

Periodically, there have been various claims and lawsuits against the Company, such as claims to enforce liens, condemnation proceedings on properties in which it holds security interests, claims involving the making and servicing of real property loans and other issues incident to its business. The Company is not a party to any pending legal proceedings that it believes would have a material adverse effect on its financial condition, results of operations or cash flows.

### NOTE 16 RECENT ACCOUNTING PRONOUNCEMENTS

In June 2014, the FASB issued ASU 2014-12 Compensation Stock Compensation: Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period: Current U.S. GAAP does not contain explicit guidance on whether to treat a performance target that could be achieved after the requisite service period as a performance condition that affects vesting or as a nonvesting condition that affects the grant-date fair value of an award. The amendments in this update provide explicit guidance for those awards. For all

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entities, the amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. Early adoption is permitted. At this time, the Company does not believe that it is probable that the performance conditions for any of the outstanding performance based awards will be met. The Company does not anticipate an impact to the consolidated financial statements related to this guidance.

Also in June 2014, the FASB issued ASU 2014-11 - Transfers and Servicing: Repurchase-to-Maturity Transaction, Repurchase Financings, and Disclosures: The amendments affect all entities that enter into repurchase-to-maturity transactions or repurchase financings. The amendments change the current accounting outcome by requiring repurchase-to-maturity transactions to be accounted for as secured borrowings. Additionally, the amendments require that in a repurchase financing arrangement the repurchase agreement be accounted for separately from the initial transfer of the financial asset. ASU 2014-11 requires a new disclosure for certain transactions that involve (1) a transfer of a financial asset accounted for as a sale and (2) an agreement with the same transferee entered into in contemplation of the initial transfer that results in the transferor retaining substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction. The accounting changes in this update are effective for public business entities for the first interim or annual period beginning after December 15, 2014. Earlier application for a public business entity is prohibited. The Company does not anticipate a material impact to the consolidated financial statements related to this guidance.

In May 2014, the FASB issued ASU 2014-09 - Revenue from Contracts with Customers: The objective of this amendment is to clarify the principles for recognizing revenue and to develop a common revenue standard for U.S. GAAP and IFRS. This update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are in the scope of other standards. For public entities, the amendments in this Update are effective for annual reporting periods beginning after December 15, 2016. The Company does not anticipate a material impact to the consolidated financial statements related to this guidance.

In March 2014, the FASB issued ASU 2014-06 - Technical Corrections and Improvements Related to Glossary Terms: The amendments in this update represent changes to clarify the Master Glossary of the Codification, consolidate multiple instances of the same term into a single definition, or make minor improvements to the Master Glossary that are not expected to result in substantive changes to the application of existing guidance or create a significant administrative cost to most entities. Additionally, the amendments will make the Master Glossary easier to understand, as well as reduce the number of terms appearing in the Master Glossary. The amendments in this update do not have transition guidance and will be effective upon issuance for both public entities and nonpublic entities. The amendments in this update are not expected to result in substantive changes to the application of existing guidance. Additionally, the amendments are not expected to create any new differences between U.S. GAAP and IFRS. The Company adopted the provisions of this guidance during the three months ended March 31, 2014 and noted no impact to the consolidated financial statements related to this guidance.

In January 2014, the FASB issued ASU 2014-04 Troubled Debt Restructuring by Creditors (Subtopic 310-40): The amendments in this update apply to all creditors who obtain physical possession (resulting from an in substance repossession or foreclosure) of residential real estate property collateralizing a consumer mortgage loan in satisfaction of a receivable. The objective of the amendments in this update is to reduce diversity by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in this update are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The Company will comply with this guidance and its effective date. The Company does not anticipate any material impact to the consolidated financial statements related to this guidance.

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Also in January 2014, the FASB issued ASU 2014-01, Investments - Equity Method and Joint Ventures (Topic 323), Accounting for Investments in Qualified Affordable Housing Projects: The objective of this update is to provide guidance on accounting for investments by a reporting entity in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for the low-income housing tax credit. The amendments in this update permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). For those investments in qualified affordable housing projects not accounted for using the proportional amortization method, the investment should be accounted for as an equity method investment or a cost method investment in accordance with Subtopic 970-323. The amendments in this update should be applied retrospectively to all periods presented. A reporting entity that uses the effective yield method to account for its investments in qualified affordable housing projects before the date of adoption may continue to apply the effective yield method for those preexisting investments. The amendments in this update are effective for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. The Company intends to adopt this guidance on its effective date. As result of the guidance certain items will be presented differently in the income statement but there will be no overall change to reported net income amounts.

In July 2013, the FASB issued ASU 2013-11, Income Taxes, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (Topic 740): The amendments of this update state that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. This ASU applies to all entities that have unrecognized tax benefits when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists at the reporting date. The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. Early adoption is permitted. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Retrospective application is permitted. The Company adopted the provisions of this guidance during the three months ended March 31, 2014 and noted no material impact to the consolidated financial statements related to this guidance as the Company has no unrecognized tax benefits that are part of our net operating loss carryforward.

In February 2013, the FASB issued ASU 2013-04, Liabilities (Topic 405): The amendments in this update provide guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this update is fixed at the reporting date, except for obligations addressed within existing guidance in U.S. GAAP. This includes debt arrangements, other contractual obligations, and settled litigation and judicial rulings. The guidance in this update requires an entity to measure those obligations as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors and any additional amount the reporting entity expects to pay on behalf of its co-obligors. The guidance in this update also requires an entity to disclose the nature and amount of the obligation as well as other information about those obligations. The amendments in this update are effective for public entities for fiscal years, and interim periods within those years, beginning after December 15, 2013. Early adoption is permitted. The Company adopted the provisions of this guidance during the three months ended March 31, 2014 and noted no material impact to the consolidated financial statements related to this guidance as we have no such arrangements.

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#### NOTE 17 FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company follows authoritative guidance under FASB ASC Topic 820 for Fair Value Measurements and Disclosures which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The definition of fair value under ASC 820 is the exchange price. The guidance clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market in which the reporting entity would transact for the asset or liability. The definition focuses on the price that would be received to sell the asset or paid to transfer the liability (an exit price), not the price that would be paid to acquire the asset or received to assume the liability (an entry price). The guidance emphasizes that fair value is a market-based measurement, not an entity-specific measurement.

Fair value is based on quoted market prices, when available. If listed prices or quotes are not available, fair value is based on fair value models that use market participant or independently sourced market data which include: discount rate, interest rate yield curves, credit risk, default rates and expected cash flow assumptions. In addition, valuation adjustments may be made in the determination of fair value. These fair value adjustments may include amounts to reflect counter party credit quality, creditworthiness, liquidity and other unobservable inputs that are applied consistently over time. These adjustments are estimated and, therefore, subject to significant management judgment, and at times, may be necessary to mitigate the possibility of error or revision in the model-based estimate of the fair value provided by the model. The methods described above may produce fair value calculations that may not be indicative of the net realizable value. While the Company believes its valuation methods are consistent with other financial institutions, the use of different methods or assumptions to determine fair values could result in different estimates of fair value. FASB ASC Topic 820 for Fair Value Measurements and Disclosures describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt securities, equity securities and derivative contracts that are traded in an active exchange market as well as certain U.S. Treasury securities that are highly liquid and actively traded in over-the-counter markets.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted market prices that are traded less frequently than exchange traded assets and liabilities. The values of these items are determined using pricing models with inputs observable in the market or can be corroborated from observable market data. This category generally includes U.S. Government and agency mortgage-backed debt securities, corporate debt securities and derivative contracts.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

At the end of each quarter, the Company assesses the valuation hierarchy for each asset or liability measured. From time to time, assets or liabilities will be transferred within hierarchy levels as a result of changes in valuation methodologies used. There were no transfers between levels during the six months ended June 30, 2014.

In addition, the authoritative guidance requires the Company to disclose the fair value for financial assets on both a recurring and non-recurring basis. The Company measures loans held for sale, impaired loans, restricted equity investments and loans transferred to other real estate owned at fair value on a non-recurring basis. However, from time to time, a loan is considered impaired and any collateral or discounted cash flow

shortfall is charged-off. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in

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accordance with guidance under FASB ASC Topic 310 for Receivables. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, or discounted cash flows. At June 30, 2014, substantially all of the total impaired loans were evaluated based on the fair value of the collateral. In accordance with authoritative guidance, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as a non-recurring Level 3 valuation.

Those assets which will continue to be measured at fair value on a recurring basis are as follows at June 30, 2014:

	Category Used for Fair Value Measurement						
(Dollars in thousands)		Level 1		Level 2		Level 3	Total
Assets:							
Mortgage servicing rights	\$		\$		\$	1,439	\$ 1,439
Investment securities available for							
sale:							
U.S. GSE and agency notes				10,429			10,429
GNMA guaranteed mortgage							
certificates				5,626			5,626
Collateralized mortgage obligations							
( CMOs )							
GSE CMOs				52,263			52,263
GSE mortgage-backed securities				704,702			704,702
Municipal bonds							
General obligation municipal bonds				46,441			46,441
Revenue municipal bonds				16,488			16,488
Money market funds		3,496					3,496
Mutual funds		1,106					1,106
Interest rate swap agreements				142			142
Total Assets	\$	4,602	\$	836,091	\$	1,439	\$ 842,132
Liabilities:							
Interest rate swap agreements	\$		\$	144	\$		\$ 144
Total Liabilities	\$		\$	144	\$		\$ 144

Those assets which will continue to be measured at fair value on a recurring basis are as follows at December 31, 2013:

	Category Used for Fair Value Measurement					
(Dollars in thousands)	Level 1	Level 2	I	evel 3		Total
Assets:						
Mortgage servicing rights	\$	\$	\$	1,524	\$	1,524
Investment securities available for						
sale:						
U.S. GSE and agency notes		12	2,917			12,917
GNMA guaranteed mortgage						
certificates		(	5,019			6,019
Collateralized mortgage obligations						
( CMOs )						
GSE CMOs		90	5,429			96,429
GSE mortgage-backed securities		833	3,098			833,098

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Municipal bonds				
General obligation municipal bonds		51,316		51,316
Revenue municipal bonds		16,113		16,113
Money market funds	17,015			17,015
Mutual funds	1,261			1,261
Certificates of deposit	12			12
Interest rate swap agreements		294		294
Total Assets	\$ 18,288	\$ 1,016,186	\$ 1,524	\$ 1,035,998
Liabilities:				
Interest rate swap agreements	\$	\$ 270	\$	\$ 270
Total Liabilities	\$	\$ 270	\$	\$ 270

### Level 1 Valuation Techniques and Inputs

Included in this category are money market funds, mutual funds and certificates of deposit. To estimate the fair value of these securities, the Company utilizes observable quotations for the indicated security.

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### **Level 2 Valuation Techniques and Inputs**

The majority of the Company s investment securities are reported at fair value utilizing Level 2 inputs. Prices of these securities are obtained through independent, third-party pricing services. Prices obtained through these sources include market derived quotations and matrix pricing and may include both observable and unobservable inputs. Fair market values take into consideration data such as dealer quotes, new issue pricing, trade prices for similar issues, prepayment estimates, cash flows, market credit spreads and other factors. The Company reviews the output from the third-party providers for reasonableness by the pricing consistency among securities with similar characteristics, where available, and comparing values with other pricing sources available to the Company. In general, the Level 2 valuation process uses the following significant inputs in determining the fair value of the different classes of investments:

*U.S. Government Sponsored Enterprise (GSE) and Agency Notes.* Pricing evaluations are generated on either a price or spread basis as determined by the observed market data. For spread-based evaluations, a non-call spread scale is created and an Option Adjusted Spread (OAS) model is incorporated to adjust spreads of issues that have early redemption features. Final spreads are added to a benchmark curve (e.g. U.S. Treasury curve).

GNMA Guaranteed Mortgage Certificates. Pricing evaluations are based on issuer type, coupon, maturity, and original weighted average maturity. The pricing service s seasoned evaluation model runs a daily cash flow incorporating projected prepayment speed assumptions to generate an average life for each pool. The appropriate spread is applied to the point on the benchmark curve (e.g. the Treasury curve) that is equal to the average life of any given pool. This is the yield by which the cash flows are discounted. Pool specific evaluation method enhances the information used in the seasoned model by incorporating the current weighted average maturity and taking into account additional pool level information supplied directly by the agency. Additionally, for adjustable rate mortgages, the model takes into account indices, margin, periodic and life caps, next coupon adjustment date and the convertibility of the bond.

GSE CMOs. For pricing evaluations, the pricing service, in general, obtains and applies available direct market color (trades, covers, bids, offers and price talk) along with market color for similar bonds and GSE/Agency CMOs in general (including market research), prepayment information and Benchmarks (U.S. Treasury curves, swap curves, etc.). For CMOs, depending upon the characteristics of a given tranche, a volatility-driven, multi-dimensional spread table based, single cash flow stream model or an option-adjusted spread (OAS) model is used. Alternatively, the evaluator may utilize market conventions if different from the model-generated assumptions.

GSE Mortgage-backed Securities. Included in this category are Fannie Mae and Freddie Mac fixed rate residential mortgage backed securities and Fannie Mae and Freddie Mac Adjustable Rate residential mortgage backed securities. Pricing evaluations are based on issuer type, coupon, maturity, and original weighted average maturity. The pricing service seasoned evaluation model runs a daily cash flow incorporating projected prepayment speed assumptions to generate an average life for each pool. The appropriate spread is applied to the point on the benchmark curve (e.g. the Treasury curve) that is equal to the average life of any given pool. This is the yield by which the cash flows are discounted. Pool specific evaluation method enhances the information used in the seasoned model by incorporating the current weighted average maturity and taking into account additional pool level information supplied directly by the government sponsored enterprise. Additionally, for adjustable rate mortgages, the model takes into account indices, margin, periodic and life caps, next coupon adjustment date and the convertibility of the bond.

*Tax Exempt General Obligation and Revenue Municipal Bonds.* For pricing, the pricing service s evaluators build internal yield curves, which are adjusted throughout the day based on trades and other pertinent market information. Evaluators apply this information to bond sectors, and individual bond evaluations are then extrapolated. Within a given sector, evaluators have the ability to make daily spread

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adjustments for various attributes that include, but are not limited to, discounts, premiums, credit, alternative minimum tax (AMT), use of proceeds, and callability.

**Taxable General Obligation and Revenue Municipal Bonds.** For pricing, the pricing service sevaluators build internal yield curves, which are adjusted throughout the day based on trades and other pertinent market information. Evaluators apply this information to bond sectors, and individual bond evaluations are then extrapolated. Within a given sector, evaluators have the ability to make daily spread adjustments for various attributes that include, but are not limited to, discounts, premiums, credit, alternative minimum tax (AMT), use of proceeds, and callability.

Interest Rate Swaps. The Company s valuation methodology for over-the-counter (OTC) derivatives includes an analysis of discount cash flows based on Overnight Index Swap (OIS) rates. Fully collateralized trades are discounted using OIS with no additional economic adjustments to arrive at fair value. Uncollateralized or partially-collateralized trades are also discounted at OIS, but include appropriate economic adjustments for funding costs (i.e., a LIBOR-OIS basis adjustment to approximate uncollateralized cost of funds) and credit risk. Beginning January 1, 2013, the Company made the changes to better align its inputs, assumptions, and pricing methodologies with those used in its principal market by most dealers and major market participants. These changes in valuation methodology were applied prospectively as a change in accounting estimate and were immaterial to the Company s financial statements.

#### **Level 3 Valuation Techniques and Inputs**

Pooled Trust Preferred Securities. The underlying value of pooled trust preferred securities consists of financial services debt. These investments are thinly traded and the Company determines the estimated fair values for these securities by using observable transactions of similar type securities to obtain an average discount margin which was applied to a cash flow analysis model in determining the fair value of the Bank s pooled trust preferred securities. The fair market value estimates the Bank assigns to these securities assume liquidation in an orderly fashion and not under distressed circumstances. Due to limited liquidity and credit risk of certain securities, the market value of these securities is highly sensitive to assumption changes and market volatility.

Mortgage Servicing Rights. The Bank determines the fair value of its MSRs by estimating the amount and timing of future cash flows associated with the servicing rights and discounting the cash flows using market discount rates. The valuation included the application of certain assumptions made by management of the Bank, including prepayment projections, and prevailing assumptions used in the marketplace at the time of the valuation.

The table below presents all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended June 30, 2014 and 2013.

	Six Months Ended June 30, 2014				ed
			Trust		Mortgage
Level 3 Investments Only	Mortgage		Preferred	Servicing	
(Dollars in thousands)	Servicing Rights		Securities		Rights
Balance, January 1,	\$ 1,524	\$	8,722	\$	1,302

Additions	35		113
Included in other comprehensive income		864	
Payments	(73)	(3,917)	(87)
Net accretion		148	
(Decrease) Increase in fair value due to changes in valuation			
inputs or assumptions	(47)		177
Balance, June 30,	\$ 1,439 \$	5,817	\$ 1,505

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During the quarter ended December 31, 2013, the Company sold its holdings in pooled trust preferred securities due to the uncertainty regarding banking institutions being allowed to hold pooled trust preferred securities under the Volcker Rule.

The Company also has assets that, under certain conditions, are subject to measurement at fair value on a non-recurring basis. These include assets that are measured at the lower of cost or market value and had a fair value below cost at the end of the period as summarized below. A loan is impaired when, based on current information, the Company determines that it is probable that the Company will be unable to collect amounts due according to the terms of the loan agreement. The Company s impaired loans at June 30, 2014 are measured based on the estimated fair value of the collateral since the loans are collateral dependent. Assets measured at fair value on a nonrecurring basis are as follows:

	Ba	alance							
	Transf	erred YTD							
(Dollars in thousands)	June	June 30, 2014		1 Le	evel 2	Level 3		Gains/(Losses)	
Impaired loans	\$	2,588	\$	\$	\$	2,588	\$	(819)	
Other real estate owned		45				45			
Loans held for sale		6,270			6,270			(2,049)	

	В	alance							
	Transf	erred YTD							
(Dollars in thousands)	June	June 30, 2013		Level 2		Level 3		Gain/(Losses)	
Impaired loans	\$	13,594	\$	\$	\$	13,594	\$	(4,033)	
Other real estate owned		700				700		(8)	
Loans held for sale		1,807		1,	807			(25)	

In accordance with FASB ASC Topic 825 for Financial Instruments, Disclosures about Fair Value of Financial Instruments, the Company is required to disclose the fair value of financial instruments. The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a distressed sale. Fair value is best determined using observable market prices; however for many of the Company s financial instruments no quoted market prices are readily available. In instances where quoted market prices are not readily available, fair value is determined using present value or other techniques appropriate for the particular instrument. These techniques involve some degree of judgment, and as a result, are not necessarily indicative of the amounts the Company would realize in a current market exchange. Different assumptions or estimation techniques may have a material effect on the estimated fair value.

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The following table sets forth the carrying and estimated fair value of the Company s financial assets and liabilities for the periods indicated:

	Fair Value of Financial Instruments									
		At					At			
		June 30, 2014					December 31, 2013			
			Estimated				Estimate			
	Fair Value		Carrying		Fair		Carrying		Fair	
(Dollars in thousands)	Hierarchy Level		Amount		Value		Amount		Value	
Assets:										
Cash and cash equivalents	Level 1	\$	253,968	\$	253,968	\$	355,683	\$	355,683	
Securities available for sale	See previous table		840,551		840,551		1,034,180		1,034,180	
Securities held to maturity	Level 2		644,061		644,944		528,829		514,633	
FHLB stock	Level 3		15,606		15,606		17,417		17,417	
Loans, net	Level 3		2,309,023		2,364,489		2,285,378		2,323,627	
Loans held for sale	Level 2		7,688		7,761		780		806	
Mortgage servicing rights	Level 3		1,439		1,439		1,524		1,524	
Interest rate swaps	Level 2		142		142		294		294	
Accrued interest receivable	Level 3		13,396		13,396		13,999		13,999	
Liabilities:										
Deposits	Level 2		3,505,465		3,512,517		3,660,016		3,666,614	
Borrowed funds	Level 2		250,379		250,451		250,370		249,845	
Interest rate swaps	Level 2		144		144		270		270	
Accrued interest payable	Level 2		2,084		2,084		2,206		2,206	

Cash and Cash Equivalents - For cash and cash equivalents, the carrying amount is a reasonable estimate of fair value.

Securities Available for Sale and Held to Maturity - The fair value of investment securities, mortgage-backed securities and collateralized mortgage obligations is based on quoted market prices, dealer quotes, yield curve analysis, and prices obtained from independent pricing services.

FHLB Stock - The fair value of FHLB stock is estimated at its carrying value and redemption price of \$100 per share.

Loans, Net - The fair value of loans is estimated by discounting the future cash flows using the current rate at which similar loans would be made to borrowers with similar credit and for the same remaining maturities. Additionally, to be consistent with the requirements under FASB ASC Topic 820 for Fair Value Measurements and Disclosures, the loans were valued at a price that represents the Company s exit price or the price at which these instruments would be sold or transferred.

Loans Held for Sale - The fair value of loans held for sale is estimated using the current rate at which similar loans would be made to borrowers with similar credit risk and the same remaining maturities. Loans held for sale are carried at the lower of cost or estimated fair value.

Mortgage Servicing Rights - The Company determines the fair value of its MSRs by estimating the amount and timing of future cash flows associated with the servicing rights and discounting the cash flows using market discount rates. The valuation included the application of certain assumptions made by management of the Bank, including prepayment projections, and prevailing assumptions used in the marketplace at the time of the valuation.

Interest Rate Swaps - The Company s valuation methodology for OTC derivatives includes an analysis of discount cash flows based on OIS rates. Fully collateralized trades are discounted using OIS with no

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additional economic adjustments to arrive at fair value. Uncollateralized or partially-collateralized trades are also discounted at OIS, but include appropriate economic adjustments for funding costs (i.e., a LIBOR-OIS basis adjustment to approximate uncollateralized cost of funds) and credit risk. Beginning January 1, 2013, the Company made the changes to better align its inputs, assumptions, and pricing methodologies with those used in its principal market by most dealers and major market participants. These changes in valuation methodology were applied prospectively as a change in accounting estimate and were immaterial to the Company s financial statements.

Accrued Interest Receivable/Payable - The carrying amounts of interest receivable/payable approximate fair value.

**Deposits** - The fair value of checking and money market deposits and savings accounts is the amount reported in the consolidated financial statements. The carrying amount of checking, savings and money market accounts is the amount that is payable on demand at the reporting date. The fair value of time deposits is generally based on a present value estimate using rates currently offered for deposits of similar remaining maturity.

Borrowed Funds - The fair value of borrowed funds is based on a present value estimate using rates currently offered.

Commitments to Extend Credit and Letters of Credit - The majority of the Company s commitments to extend credit and letters of credit carry current market interest rates if converted to loans and are not included in the table above. Because commitments to extend credit and letters of credit are generally unassignable by either the Company or the borrower, they only have value to the Company and the borrower. The estimated fair value approximates the recorded net deferred fee amounts, which are not significant.

The fair value estimates presented herein are based on pertinent information available to management as of June 30, 2014 and December 31, 2013. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these consolidated financial statements since June 30, 2014 and December 31, 2013 and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

### NOTE 18 MORTGAGE SERVICING RIGHTS

The Company follows the authoritative guidance under ASC 860-50 - Servicing Assets and Liabilities to account for its MSRs. The Company has elected the fair value measurement method to value its existing mortgage servicing assets at fair value in accordance with ASC 860-50. Under the fair value measurement method, the Company records its MSRs on its consolidated statements of financial condition as a component of other assets at fair value with changes in fair value recorded as a component of mortgage banking income in the Company s consolidated statements of income for each period. As of June 30, 2014 and June 30, 2013, the Company serviced \$153.6 million and \$167.3 million of residential mortgage loans, respectively. During the three and six months ended June 30, 2014, the Company recognized servicing fee income of \$96 thousand and \$194 thousand, respectively, compared to \$104 thousand and \$206 thousand for the same periods in 2013.

The following is an analysis of the activity in the Company s residential MSRs for the six months ended June 30, 2014 and 2013:

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Residential **Mortgage Servicing Rights** For the Six Months Ended June 30, **Dollars in thousands** 2014 Balance, January 1, \$ 1,524 1,302 Additions 35 113 Increases (decreases) in fair value due to: 177 Changes in valuation input or assumptions (47)**Paydowns** (73)(87)Balance, June 30, \$ 1,439 \$ 1,505

The Company uses assumptions and estimates in determining the fair value of MSRs. These assumptions include prepayment speeds, discount rates, escrow earnings rates and other assumptions. The assumptions used in the valuation were based on input from buyers, brokers and other qualified personnel, as well as market knowledge. At June 30, 2014, the key assumptions used to determine the fair value of the Company s MSRs included a lifetime constant prepayment rate equal to 10.47%, a discount rate equal to 9.88% and an escrow earnings credit rate equal to 1.74%. At June 30, 2013, the key assumptions used to determine the fair value of the Company s MSRs included a lifetime constant prepayment rate equal to 11.00%, a discount rate equal to 9.75% and an escrow earnings credit rate equal to 1.06%.

At June 30, 2014 and June 30, 2013, the sensitivity of the current fair value of the residential mortgage servicing rights to immediate 10% and 20% favorable and unfavorable changes in key economic assumptions are included in the following table.

(Dollars in thousands)		Residential Mortgage Servicing Rights June 30, 2014	Residential Mortgage Servicing Rights June 30, 2013
Fair value of residential mortgage servicing rights	\$	1,439 \$	1,505
Weighted average life (years)		5.6 years	5.6 years
Prepayment speed		10.47%	11.00%
Effect on fair value of a 20% increase	\$	(103) \$	(109)
Effect on fair value of a 10% increase		(52)	(57)
Effect on fair value of a 10% decrease		58	60
Effect on fair value of a 20% decrease		118	125
Discount auto		0.000	0.750
Discount rate Effect on fair value of a 20% increase	\$	9.88%	9.75%
Effect on fair value of a 20% increase  Effect on fair value of a 10% increase	Ф	(95) \$	(95)
Effect on fair value of a 10% decrease		(49) 54	(50)
Effect on fair value of a 20% decrease		111	110
Effect off fair value of a 20 % decrease		111	110
Escrow earnings credit		1.74%	1.06%
Effect on fair value of a 20% increase	\$	35 \$	20
Effect on fair value of a 10% increase		17	12
Effect on fair value of a 10% decrease		(15)	(10)
Effect on fair value of a 20% decrease		(34)	(20)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in fair value based on adverse changes in assumptions generally

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cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in this table, the effect of an adverse variation in a particular assumption on the fair value of the MSRs is calculated without changing any other assumption; while in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or counteract the effect of the change.

#### NOTE 19 DERIVATIVE FINANCIAL INSTRUMENTS

The Company is a party to derivative financial instruments in the normal course of business to meet the needs of commercial banking customers. These financial instruments have been limited to interest rate swap agreements, which are entered into with counterparties that meet established credit standards and, where appropriate, contain master netting and collateral provisions protecting the party at risk. The Company believes that the credit risk inherent in all of the derivative contracts is minimal based on the credit standards and the netting and collateral provisions of the interest rate swap agreements.

The Company executes interest rate swaps with commercial banking customers to facilitate their respective risk management strategies. Those interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Company executes with a third party, such that the Company minimizes its net risk exposure resulting from such transactions. These derivatives are not designated as hedges and are not speculative. Rather, these derivatives result from a service the Company provides to certain customers. As the interest rate swaps associated with this program do not meet the hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings. As of June 30, 2014, the Company had six interest rate swaps with an aggregate notional amount of \$25.8 million related to this program. During the three and six months ended June 30, 2014, the Company recognized a loss of \$7 thousand and \$26 thousand, respectively, compared to a gain of \$106 thousand and \$112 thousand for the same periods in 2013 related to interest rate swap agreements that are included as a component of services charges and other non-interest income in the Company s consolidated statements of income.

The tables below present the fair value of the Company s derivative financial instruments as well as their classification on the consolidated statements of condition as of June 30, 2014 and December 31, 2013:

		Asset de	rivatives	Liability			
As of June 30, 2014 (Dollars in thousands)	= .	otional mount	Fair	value (1)	Notional amount	Fair value (2)	
Interest rate swap agreements	\$	12,879	\$	142 \$	12,879	\$	144
Total derivatives	\$	12,879	\$	142 \$	12,879	\$	144

<sup>(1)</sup> Included in other assets in our Consolidated Statements of Financial Condition.

(2) Included in other liabilities in our Consolidated Statements of Financial Condition.

As of December 31, 2013 Notional Notional (Dollars in thousands)

Asset derivatives

Notional Notional amount Fair value (1) amount Fair value (2)

Interest rate swap agreements	\$ 13,151	\$ 294 \$	13,151	\$ 270
Total derivatives	\$ 13,151	\$ 294 \$	13,151	\$ 270

<sup>(1)</sup> Included in other assets in our Consolidated Statements of Financial Condition.

The following displays offsetting interest rate swap assets and liabilities for the dates presented:

<sup>(2)</sup> Included in other liabilities in our Consolidated Statements of Financial Condition.

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## Offsetting of Derivative Assets

As of June 30, 2014

	G	Fross	<b>Gross Amounts</b>	Net Amou	nts of		s Not Offset in the		
	Amo	ounts of	Offset in the	Assets prese	ented in	Statement of F	inancial Condition		
	Recognized		Statement of the Stat		ent of	Financial	Collateral		
(Dollars in thousands)	As	sets *	<b>Financial Condition</b>	Financial Co	ondition	Instruments	Received	Net A	mount
Interest rate swaps	\$	160	\$	\$	160	\$	\$	\$	160

## Offsetting of Derivative Liabilities

As of June 30, 2014

	Gross Amounts of	Gross Amounts Offset in the	Net Amounts of Liabilities presented in		ts Not Offset in the	
	Amounts of Offset in the Recognized Statement of Liabilities * Financial Condition		the Statement of Financial Condition	Financial Instruments	Collateral Posted	Net Amount
Interest rate swaps	\$ 162	\$	\$ 162	\$	\$ (73)	

 $<sup>\</sup>ensuremath{^*}$  - Balance includes accrued interest receivable/payable and credit valuation adjustments.

## Offsetting of Derivative Assets

As of December 31, 2013

	Gross Amounts of		Gross Amounts Offset in the	Net Amo Assets pres		Gross Amour Statement of				
(Dollars in thousands)	Recogniz Assets		Statement of Financial Condition	the State Financial (		Financial Instruments		ateral eived	Net A	mount
Interest rate swaps	\$	313	\$	\$	313	\$	\$	51	\$	262

## Offsetting of Derivative Liabilities

As of December 31, 2013

	Gross nounts of	Gross Amounts Offset in the	Amounts of es presented in		ounts Not Offset in the of Financial Condition		
	cognized bilities *	Statement of Financial Condition	Statement of cial Condition	Financial Instrumen		Net	Amount
Interest rate swaps	\$ 288	\$	\$ 288	\$	\$	\$	288

\* - Balance includes accrued interest receivable/payable and credit valuation adjustments.

The Company has agreements with certain of its derivative counterparties that provide that if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations. The Company also has agreements with certain of its derivative counterparties that provide that if the Company fails to maintain its status as a well or adequately capitalized institution, then the counterparty could terminate the derivative positions and the Company would be required to settle its obligations under the agreements.

As of June 30, 2014, the termination value of the interest rate swaps in a liability position was \$162 thousand. The Company has minimum collateral posting thresholds with its counterparty. At June 30, 2014, the Company had \$73 thousand of securities pledged as collateral on interest rate swaps. If the Company had breached any of these provisions at June 30, 2014 it would have been required to settle its obligation under the agreement at the termination value and could have been required to pay any additional amounts due in excess of amounts previously posted as collateral with the counterparty. The Company had not breached any provisions at June 30, 2014.

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### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

#### **Forward-Looking Statements**

This quarterly report contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the words believe, expect, intend, anticipate, estimate, project or similar expressions. The Company s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and its subsidiaries include, but are not limited to, changes in interest rates, national and regional economic conditions, legislative or regulatory changes or regulatory actions, monetary and fiscal policies of the U.S. government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company s market area, changes in real estate market values in the Company s market area, changes in relevant accounting principles and guidelines and the inability of third party service providers to perform. Additional factors that may affect our results are disclosed in the section titled Risk Factors in the Company s Annual Report on Form 10-K for the year ended December 31, 2013 and its other reports filed with the U.S. Securities and Exchange Commission.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Except as required by applicable law or regulation, the Company does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

### **EXECUTIVE SUMMARY**

Beneficial Mutual Bancorp Inc. is a federally chartered stock savings and loan holding company and owns 100% of the outstanding common stock of Beneficial Mutual Savings Bank (the Bank), a Pennsylvania chartered stock savings bank.

The Bank offers a variety of consumer and commercial banking services to individuals, businesses, and nonprofit organizations through 58 offices throughout the Philadelphia and Southern New Jersey area.

The Bank is supervised and regulated by the Department and the FDIC. The Company is regulated by the Federal Reserve Board. The Bank s customer deposits are insured up to applicable legal limits by the Deposit Insurance Fund of the FDIC. Insurance services are offered through Beneficial Insurance Services, LLC and wealth management services are offered through Beneficial Advisors, LLC, both wholly owned subsidiaries of the Bank.

Our primary source of pre-tax income is net interest income. Net interest income is the difference between the income we earn on our loans and investments and the interest we pay on our deposits and borrowings. Changes in levels of interest rates affect our net interest income.

A secondary source of income is non-interest income, which is revenue we receive from providing products and services. Traditionally, the majority of our non-interest income has come from service charges (mostly on deposit accounts), interchange income, mortgage banking, and from fee income from our insurance and wealth management services.

The non-interest expense we incur in operating our business consist of salaries and employee benefits expenses, the cost of our equity plans, occupancy expenses, depreciation, amortization and maintenance expenses and other miscellaneous expenses, such as loan and owned real estate expenses, advertising, insurance, professional services and printing and supplies expenses. Our largest non-interest expense is salaries and employee benefits, which consist primarily of salaries and wages paid to our employees, payroll taxes, and expenses for health insurance, retirement plans and other employee benefits.

Our business results continue to be impacted by slow economic growth in our markets. To stimulate economic growth, the Federal Reserve Board continues to hold short-term interest rates at historic lows

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and expects rates to remain low throughout 2015. The low rate environment has impacted the yield on our investment and loan portfolios. Elevated unemployment, slow economic growth and continued economic uncertainty has resulted in a slow recovery and limited consumer consumption. Additionally, capital spending and investing by businesses has remained sluggish given the slow and uneven economic recovery, which has resulted in low loan demand. This has resulted in increased competition among banks to secure new loans often with risky terms and lower pricing. We continue to adhere to our prudent underwriting standards and are committed to originating quality loans. As the economy slowly improves, we have seen reductions in our non-performing assets, past due loans and charge-off levels.

As disclosed in our earnings release on January 30, 2014 and in our Form 10-K for the year ended December 31, 2013, in the first quarter of 2013, the Company received notice that it was being investigated by the Department of Justice ( DOJ ) for potential violations of the Equal Credit Opportunity Act and Fair Housing Act relating to the Company s home-mortgage lending practices from January 1, 2008 to the present.

In late January 2014, the Company received correspondence from the DOJ indicating that the DOJ had completed its review and determined that the matter did not require enforcement action by the DOJ and was being referred back to the FDIC. The Company was not able to determine whether further action will be taken at this point with respect to the ultimate resolution of this matter and the Company is in discussions with the FDIC Staff to clear this matter. Until this matter is resolved, it is unlikely that any regulatory applications will be filed related to strategic expansion or regarding a second step conversion.

Net income was \$4.6 million and \$7.0 million for the three and six months ended June 30, 2014 compared to \$2.9 million and \$6.1 million for the same periods in 2013.

For the three months ended June 30, 2014, net interest income was \$29.2 million, a decrease of \$2.0 million, or 6.4%, from the three months ended June 30, 2013. The decrease in net interest income was primarily the result of a decline in average assets of \$274.4 million with average investments and loans down \$194.9 million and \$66.0 million, respectively, coupled with a reduction in the average interest rate earned on loans, partially offset by a reduction in the average cost of deposits. The reduction in average assets was part of our ongoing strategy to reduce our municipal deposit portfolio, the average balance of which decreased \$194.2 million during the three months ended June 30, 2014 as compared to the same period a year ago. This reduction of municipals deposits, and the corresponding decrease in investments, has improved capital levels and our interest rate risk profile and has also helped to stabilize net interest margin which was 2.81% for the three months ended June 30, 2014 as compared to 2.83% for the same period in 2013. For the six months ended June 30, 2014, net interest income was \$58.7 million, a decrease of \$4.0 million, or 6.4%, from the six months ended June 30, 2013. The decrease was primarily the result of a decline in the average assets of \$280.6 million with average investments and loans down \$169.5 million and \$91.6 million, respectively, coupled with a reduction in the average interest rate earned on loans, partially offset by a reduction in the average cost of liabilities and a \$200.5 million decrease in the average balance of municipal deposits during 2014. We expect that the continued low interest rate environment will put pressure on net interest margin in future periods but are focused on growing our loan portfolio and improving our balance sheet to help stabilize our net interest margin.

Asset quality metrics showed continued signs of improvement during the six months ended June 30, 2014. Non-performing loans, excluding government guaranteed student loans, decreased to \$27.8 million at June 30, 2014, compared to \$51.8 million at December 31, 2013. The \$24.0 million, or 46.3%, decrease in non-performing loans since year end, excluding government student loans, was a function of our continued workout of non-performing assets as well as an \$11.3 million non-performing loan sale, which resulted in a \$913 thousand net recovery. At June 30, 2014, the commercial loan portfolio included approximately \$6.3 million of non-performing loans held for sale that are expected to be sold during the third quarter of 2014. These loans are being carried at the lower of cost or market. The improvement in our asset quality metrics is due to stabilization in residential and commercial loan property valuations as

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well as the continued efforts of our credit officers and loan workout group to identify and manage potential problem loans.

As a result of the improvement in our asset quality metrics, we were able to reduce our provision for loan losses for the quarter ended June 30, 2014 to \$250 thousand compared to \$5.0 million for the quarter ended June 30, 2013. Net charge-offs during the quarter ended June 30, 2014 were \$1.7 million compared to \$2.7 million during the quarter ended December 31, 2013 and \$5.0 million during the quarter ended June 30, 2013. At June 30, 2014, the Bank s allowance for loan losses totaled \$52.6 million, or 2.22% of total loans, compared to \$55.6 million, or 2.38% of total loans, at December 31, 2013.

Over the past few years our loan portfolio has been impacted by high commercial loan repayments and continued weak loan demand, particularly in our residential and consumer lending portfolios. We have been focused on recruiting and hiring lenders for our commercial and small business lending teams to drive future growth and improve our balance sheet mix. Loans increased during the six months ended June 30, 2014 by \$27.5 million, or 1.2%, to \$2.4 billion at June 30, 2014 from \$2.3 billion at December 31, 2013. The growth was primarily driven by a \$54.6 million increase in our commercial loan portfolio due to strong commercial real estate growth. Commercial business loans include shared national credits, which are participations in loans or loan commitments of at least \$20.0 million that are shared by three or more banks. Included in our shared national credit portfolio are purchased participations and assignments in leveraged lending transactions. Leveraged lending transactions are generally used to support a merger- or acquisition-related transaction, to back a recapitalization of a company s balance sheet or to refinance debt. When considering a participation in the leveraged lending market, we will participate only in first lien senior secured term loans that are highly rated (investment grade) by the rating agencies and that trade in active secondary markets. We actively monitor the secondary market for these types of loans to ensure that we maintain flexibility to sell such loans in the event of deteriorating credit quality. To further minimize risk and based on our current capital levels and loan portfolio, we have limited the total amount of leveraged loans to \$150.0 million with no single obligor exceeding \$15.0 million while maintaining single industry concentrations below 30%. We may reevaluate these limits in future periods.

The shared national credit loans are typically variable rate with terms ranging from one to seven years. At June 30, 2014, shared national credits totaled \$93.1 million, which included \$54.8 million of leveraged lending transactions. All of these loans were classified as pass rated as June 30, 2014 as all payments are current and the loans are performing in accordance with their contractual terms.

A weak housing market in the Philadelphia Metropolitan area contributed to lower mortgage loan originations resulting in an \$8.8 million decrease in our residential loan portfolio. Our consumer loan categories continue to be impacted by weak demand and decreased \$18.3 million during the year.

During the first quarter of 2014, we moved our headquarters to 1818 Beneficial Bank Place in Philadelphia, Pennsylvania. The new location affirms our commitment to remaining the oldest and largest bank in Philadelphia. During the first quarter, we incurred approximately \$1.3 million of one-time costs associated with the headquarters move including duplicate rent for the old and new headquarters space as the old headquarters lease did not expire until March 31, 2014, moving costs, de-commissioning our old headquarters space, and miscellaneous other costs.

During 2014, we repurchased 1,722,500 shares of common stock at an average price of \$12.81 under our share repurchase program. Capital levels improved and continue to remain strong.

We believe that our strong capital profile positions us to advance our growth strategy by working with our customers to help them save and use credit wisely. It also allows us to continue to dedicate financial and human capital to support organizations that share our sense of responsibility to do what s right for the communities we serve. We remain committed to the financial responsibility we have practiced throughout our 161 year history, and we are dedicated to providing financial education opportunities to our customers by providing the tools necessary to make wise financial decisions.

In order to further improve our operating returns, we continue to leverage our position as one of the largest and oldest banks headquartered in the Philadelphia metropolitan area. We are focused on

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acquiring and retaining customers, and then educating them by aligning our products and services to their financial needs. We also intend to deploy some of our excess capital to grow the Bank in our markets.

#### RECENT INDUSTRY CONSOLIDATION

The banking industry has experienced consolidation in recent years, which may continue in future periods. Consolidation may affect the markets in which we operate as competitors integrate newly acquired businesses, adopt new business and risk management practices or change products and pricing as they attempt to maintain or grow market share and maximize profitability. Merger activity involving national, regional and community banks and specialty finance companies in the Philadelphia metropolitan area has and will continue to impact the competitive landscape in the markets we serve. We believe that there are opportunities to continue to grow via acquisition in our markets and expect that acquisitions will continue to be a key part of our future growth strategy. Management continually monitors our primary market area and assesses the impact of industry consolidation, as well as the practices and strategies of our competitors, including loan and deposit pricing and customer behavior.

#### **CURRENT REGULATORY ENVIRONMENT**

In December 2010 and January 2011, the International Basel Committee on Banking Supervision, a committee of central banks and bank supervisors, published the final texts of reforms on capital and liquidity, which is referred to as Basel III. On July 2, 2013, the Federal Reserve Board approved the final Basel III capital rules, establishing unique standards for all depository institutions, top-tier bank holding companies with total consolidated assets of \$500 million or more, and top-tier savings and loan holding companies (such as the Company). The effective date of the implementation of Basel III is January 1, 2015 for the Bank. When fully phased-in on January 1, 2019, Basel III will require banks to maintain: (i) 4.5% Common Equity Tier 1 to risk-weighted assets; (ii) 6.0% Tier 1 capital to risk-weighted assets; and (iii) 8.0% Total capital to risk-weighted assets. Each of these ratios will also require an additional 2.5% of common equity Tier 1 capital to risk-weighted assets capital conservation buffer on top of the minimum requirements.

As of June 30, 2014, our current capital levels exceed the required capital amounts to be considered well capitalized and they also meet the fully-phased in minimum capital requirements, including the related capital conservation buffers, as required by the Basel III capital rules.

On July 21, 2010, President Obama signed the Dodd Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ). In addition to eliminating the Office of Thrift Supervision and creating the Consumer Financial Protection Bureau, the Dodd-Frank Act, among other things, repealed non-payment of interest on commercial demand deposits, requires changes in the way that institutions are assessed for deposit insurance, mandates the imposition of consolidated capital requirements on savings and loan holding companies, forces originators of securitized loans to retain a percentage of the risk for the transferred loans, requires regulatory rate-setting for certain debit card interchange fees and contains a number of reforms related to mortgage origination. Many of the provisions of the Dodd-Frank Act are subject to delayed effective dates and require the issuance of implementing regulations. It is therefore difficult to determine at this time their impact on the Bank, Company and the MHC. However, there is a significant possibility that the Dodd-Frank Act will, at a minimum, result in increased regulatory burden, compliance costs and interest expense as well as potential reduced fee income for the Bank, the Company and the MHC.

As mandated by the Dodd-Frank Act, in December 2013, the Office of the Comptroller of the Currency, Board of Governors of the Federal Reserve System, FDIC, U.S. Securities and Exchange Commission and Commodity Futures Trading Commission issued final rulings (the Final Rules ) implementing certain prohibitions and restrictions on the ability of a banking entity and non-bank financial company supervised by the FRB to engage in proprietary trading and have certain ownership interests in, or relationships with, a covered fund (the so-called Volcker Rule ). The Final Rules also require regulated entities to establish an internal compliance program that is consistent with the extent to which it engages in activities covered by the Volcker Rule, which must include making regular reports about those activities to

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regulators. Although the Final Rules provide some tiering of compliance and reporting obligations based on size, the fundamental prohibitions of the Volcker Rule apply to banking entities of any size. Banking entities have until July 21, 2015 to conform their activities and investments to the requirements of the Final Rules. During the quarter ended December 31, 2013, the Company sold its holdings in pooled trust preferred securities due to the uncertainty regarding banking institutions being allowed to hold pooled trust preferred securities under the Volcker Rule. Based on our evaluation to date, we do not currently expect the Final Rules will have a material effect in future periods on our business, financial condition or results of operations.

#### CRITICAL ACCOUNTING POLICIES

In the preparation of our condensed consolidated financial statements, we have adopted various accounting policies that govern the application of accounting principles generally accepted in the United States and to general practices within the banking industry. Certain accounting policies involve significant judgments and assumptions by us that have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies, which are discussed below, to be critical accounting policies. The judgments and assumptions we use are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Actual results could differ from these judgments and estimates under different conditions, resulting in a change that could have a material impact on the carrying values of our assets and liabilities and our results of operations.

Allowance for Loan Losses. We consider the allowance for loan losses to be a critical accounting policy. The allowance for loan losses is determined by management based upon portfolio segment, past experience, evaluation of estimated loss and impairment in the loan portfolio, current economic conditions and other pertinent factors. Management also considers risk characteristics by portfolio segments including, but not limited to, renewals and real estate valuations. The allowance for loan losses is maintained at a level that management considers appropriate to provide for estimated losses and impairment based upon an evaluation of known and inherent risk in the loan portfolio. Loan impairment is evaluated based on the fair value of collateral or estimated net realizable value. While management uses the best information available to make such evaluations, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the evaluations.

The allowance for loan losses is established through a provision for loan losses charged to expense, which is based upon past loan loss experience and an evaluation of estimated losses in the current loan portfolio, including the evaluation of impaired loans. Determining the amount of the allowance for loan losses necessarily involves a high degree of judgment. Among the material estimates required to establish the allowance are: overall economic conditions; value of collateral; strength of guarantors; loss exposure at default; the amount and timing of future cash flows on impaired loans; and determination of loss factors to be applied to the various elements of the portfolio. All of these estimates are susceptible to significant change. Management regularly reviews the level of loss experience, current economic conditions and other factors related to the collectability of the loan portfolio. Although we believe that we use the best information available to establish the allowance for loan losses, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the evaluation. In addition, the FDIC and the Department, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize adjustments to the allowance based on judgments about information available to them at the time of their examination.

Our financial results are affected by the changes in and the level of the allowance for loan losses. This process involves our analysis of complex internal and external variables, and it requires that we exercise judgment to estimate an appropriate allowance for loan losses. As a result of the uncertainty associated with this subjectivity, we cannot assure the precision of the amount reserved, should we experience sizeable loan or lease losses in any particular period. For example, changes in the financial condition of individual borrowers, economic conditions, or the condition of various markets in which collateral may be sold could require us to significantly decrease or increase the level of the allowance for loan losses. Such

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an adjustment could materially affect net income as a result of the change in provision for credit losses. For example, a change in the estimate resulting in a 10% to 20% difference in the allowance would have resulted in an additional provision for credit losses of \$5.3 million to \$10.6 million for the six months ended June 30, 2014. We also have approximately \$46.6 million in non-performing assets consisting of non-performing loans and other real estate owned. Most of these assets are collateral dependent loans where we have incurred significant credit losses to write the assets down to their current appraised value less selling costs. We continue to assess the realizability of these loans and update our appraisals on these loans each year. To the extent the property values continue to decline, there could be additional losses on these non-performing assets which may be material. For example, a 10% decrease in the collateral value supporting the non-performing assets could result in additional credit losses of \$4.7 million. During 2013 and, in particular, the six months ended June 30, 2014, we began to experience a decline in levels of delinquencies, net charge-offs and non-performing assets. Management considered these market conditions in deriving the estimated allowance for loan losses; however, given the continued economic difficulties, the ultimate amount of loss could vary from that estimate.

*Goodwill and Intangible Assets.* The acquisition method of accounting for business combinations requires us to record assets acquired, liabilities assumed and consideration paid at their estimated fair values as of the acquisition date. The excess of consideration paid over the fair value of net assets acquired represents goodwill. Goodwill totaled \$122.0 million at both June 30, 2014 and December 31, 2013, respectively.

Goodwill and other indefinite lived intangible assets are not amortized on a recurring basis, but rather are subject to periodic impairment testing. We have adopted the amendments included in Accounting Standards Update (ASU) 2011-08, which allow an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test.

During 2013, management reviewed qualitative factors for the Bank, which represents \$112.7 million of our goodwill balance, including financial performance, market changes and general economic conditions and noted there was not a significant change in any of these factors as compared to 2012. Accordingly, it was determined that it was more likely than not that the fair value of the banking unit continued to be in excess of its carrying amount as of December 31, 2013. Additionally during 2013, we assessed the qualitative factors related to Beneficial Insurance Services, LLC, which represents \$9.3 million of our goodwill balance and determined that the two-step quantitative goodwill impairment test was warranted. We performed a two-step quantitative goodwill impairment for Beneficial Insurance Services, LLC based on estimates of the fair value of equity using discounted cash flow analyses as well as guideline company and guideline transaction information. The inputs and assumptions are incorporated in the valuations including projections of future cash flows, discount rates, the fair value of tangible and intangible assets and liabilities, and applicable valuation multiples based on the guideline information. Based on our latest annual impairment assessment of Beneficial Insurance Services, LLC and their current and projected financial results, we believe that the fair value is in excess of the carrying amount. As a result, management concluded that there was no impairment of goodwill as of December 31, 2013. Although, we concluded that no impairment of goodwill existed for Beneficial Insurance Services, LLC for 2013, Beneficial Insurance Services, LLC has experienced declining revenues and profitability over the past few years and any further declines in financial performance for Beneficial Insurance Services, LLC could result in potential goodwill impairment in future periods. We did not note any negative trends in financial performance, or general market or economic conditions, for Beneficial Insurance Services, LLC for the six months ending June 30, 2014 that would indicate potential goodwill impairment.

Other intangible assets subject to amortization are evaluated for impairment in accordance with authoritative guidance. An impairment loss will be recognized if the carrying amount of the intangible asset is not recoverable and exceeds fair value. The carrying amount of the intangible is not considered recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the

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asset. During 2013, management reviewed qualitative factors for its intangible assets and determined that it was more likely than not that the fair value of the intangible assets was greater than their carrying amount.

During the six months ended June 30, 2014, the Company noted no indicators of impairment as it relates to goodwill and other intangibles.

*Income Taxes*. We are subject to the income tax laws of the various jurisdictions where we conduct business and estimate income tax expense based on amounts expected to be owed to these various tax jurisdictions. The estimated income tax expense (benefit) is reported in the Consolidated Statements of Income. The evaluation pertaining to the tax expense and related tax asset and liability balances involves a high degree of judgment and subjectivity around the ultimate measurement and resolution of these matters.

Accrued taxes represent the net estimated amount due to or to be received from tax jurisdictions either currently or in the future and are reported in other assets on the Company s consolidated statements of financial condition. We assess the appropriate tax treatment of transactions and filing positions after considering statutes, regulations, judicial precedent and other pertinent information and maintain tax accruals consistent with our evaluation. Changes in the estimate of accrued taxes occur periodically due to changes in tax rates, interpretations of tax laws, status of examinations by the tax authorities and newly enacted statutory, judicial and regulatory guidance that could impact the relative merits of tax positions. These changes, when they occur, impact accrued taxes and can materially affect our operating results. We regularly evaluate our uncertain tax positions and estimate the appropriate level of reserves related to each of these positions.

As of June 30, 2014, the Bank had net deferred tax assets totaling \$41.4 million. These deferred tax assets can only be realized if the Bank generates taxable income in the future. The Bank regularly evaluates the realizability of deferred tax asset positions. In determining whether a valuation allowance is necessary, the Bank considers the level of taxable income in prior years to the extent that carrybacks are permitted under current tax laws, as well as estimates of future pre-tax and taxable income and tax planning strategies that would, if necessary, be implemented. The Bank currently maintains a valuation allowance for certain state net operating losses, other-than-temporary impairments, and a charitable contribution carryover that, if not fully utilized, will expire in 2015, that management believes it is more likely than not that such deferred tax assets will not be realized. The Bank expects to realize the remaining deferred tax assets over the allowable carryback and/or carryforward periods. Therefore, no valuation allowance is deemed necessary against its remaining federal or state deferred tax assets as of June 30, 2014. However, if an unanticipated event occurred that materially changed pre-tax book income and taxable income in future periods, an increase in the valuation allowance may become necessary and it could be material to the Company's financial statements.

**Postretirement Benefits.** Several variables affect the annual cost for our defined benefit retirement programs. The main variables are: (1) size and characteristics of the employee population, (2) discount rate, (3) expected long-term rate of return on plan assets, (4) recognition of actual asset returns and (5) other actuarial assumptions. Below is a brief description of these variables and the effect they have on our pension costs.

Size and Characteristics of the Employee Population. Pension cost is directly related to the number of employees covered by the plans, and other factors including salary, age, years of employment and benefit terms. Effective June 30, 2008, plan participants ceased to accrue additional benefits under the existing pension benefit formula and their accrued benefits were frozen.

Discount Rate. The discount rate is used to determine the present value of future benefit obligations. The discount rate for each plan is determined by matching the expected cash flows of each plan to a yield curve based on long-term, high-quality fixed income debt instruments

available as of the measurement date. The discount rate for each plan is reset annually or upon occurrence of a triggering event on the measurement date to reflect current market conditions.

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Expected Long-term Rate of Return on Plan Assets. Based on historical experience, market projections, and the target asset allocation set forth in the investment policy for the retirement plans, the pre-tax expected rate of return on plan assets was 7.45% for 2013 compared to 8.0% for 2012. This expected rate of return is dependent upon the asset allocation decisions made with respect to plan assets. Annual differences, if any, between expected and actual returns are included in the unrecognized net actuarial gain or loss amount. We generally amortize any unrecognized net actuarial gain or loss in excess of 10% in net periodic pension expense over the average future service of active employees, which is approximately seven years, or the average future lifetime for plans with no active participants that are frozen.

Recognition of Actual Asset Returns. Accounting guidance allows for the use of an asset value that smoothes investment gains and losses over a period up to five years. However, we have elected to use an alternative method in determining pension cost that uses the actual market value of the plan assets. Therefore, we will experience more variability in the annual pension cost, as the asset values will be more volatile than companies who elected to smooth their investment experience.

Other Actuarial Assumptions. To estimate the projected benefit obligation, actuarial assumptions are required with respect to factors such as mortality rate, turnover rate, retirement rate and disability rate. These factors do not tend to change significantly over time, so the range of assumptions, and their impact on pension cost, is generally limited. We annually review the assumptions used based on historical and expected future experience.

In addition to our defined benefit programs, we offer a defined contribution plan ( the 401(k) Plan ) covering substantially all of our employees. During 2008, in conjunction with freezing benefit accruals under the defined benefit program, we enhanced our 401(k) Plan and combined it with the Employee Stock Ownership Plan ( the ESOP ) to form the Beneficial Bank Employee Savings and Stock Ownership Plan ( the KSOP ). While the KSOP is one plan, the two separate components of the 401(k) Plan and ESOP remain. Under the KSOP we make basic and matching contributions as well as additional contributions for certain employees based on age and years of service. We may also make discretionary contributions. Each participant s account is credited with shares of the Company s stock or cash based on compensation earned during the year.

## Comparison of Financial Condition at June 30, 2014 and December 31, 2013

Total assets decreased \$157.7 million, or 3.4%, to \$4.4 billion at June 30, 2014 from \$4.6 billion at December 31, 2013. Cash and cash equivalents decreased \$101.7 million to \$254.0 million at June 30, 2014 from \$355.7 million at December 31, 2013. The decrease in cash and cash equivalents was primarily driven by a planned \$155.2 million run-off of municipal deposits. The run-off of the municipal deposits and the related decrease in our cash balances have helped stabilize our net interest margin for the quarter and the year to date.

Investments decreased \$80.2 million, or 5.1%, to \$1.5 billion at June 30, 2014 from \$1.6 billion at December 31, 2013. The decrease in investments during the six months ended June 30, 2014 was primarily driven by investment prepayments, which were used to fund the municipal deposit run-off and the growth in our loan portfolio. We continue to focus on maintaining a high quality investment portfolio that provides a steady stream of cash flows both in the current and in rising interest rate environments. Additionally, improving our balance sheet mix by reducing cash and investments and growing loans remains one of our priorities to help us grow net interest income and improve profitability.

Loans increased \$27.5 million, or 1.2%, to \$2.4 billion at June 30, 2014 from \$2.3 billion at December 31, 2013. Commercial loans increased \$54.6 million due to strong commercial real estate growth. Commercial loans include shared national credits, which increased to \$93.1 million

during the year from \$39.9 million at December 31, 2013. A weak housing market in the Philadelphia Metropolitan area contributed to lower mortgage loan originations resulting in an \$8.8 million decrease in our residential

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loan portfolio. Our consumer loan categories continue to be impacted by weak demand and decreased \$18.3 million during the year.

Bank premises and equipment, net, increased \$7.3 million to \$79.1 million at June 30, 2014 from \$71.8 million at December 31, 2013, primarily due to the move into our new headquarters location at 1818 Market Street and the opening of our new Maple Glen, Broomall and Rosemore campus locations during the year.

Other assets decreased \$12.7 million to \$91.3 million at June 30, 2014 from \$104.0 million at December 31, 2013 primarily due to a \$7.3 million decline in the deferred tax asset and a \$4.0 million decrease in other real estate owned during the year.

Deposits decreased \$154.6 million, or 4.2%, to \$3.5 billion at June 30, 2014 from \$3.7 billion at December 31, 2013. The decrease in deposits was primarily the result of a \$155.2 million decrease in municipal deposits, which was consistent with the planned run-off associated with our re-pricing of higher-cost, non-relationship-based municipal accounts.

At June 30, 2014, stockholders equity decreased to \$612.7 million, or 13.8% of total assets, compared to \$615.1 million, or 13.4% of total assets, at December 31, 2013. This decrease was due to the repurchase of 1,748,090 shares of common stock during the period at a cost of \$22.5 million, partially offset by a \$7.0 million increase in retained earnings and an \$8.5 million increase in other comprehensive income during the period.

Comparison of Operating Results for the Three Months Ended June 30, 2014 and June 30, 2013

**General** For the three months ended June 30, 2014, Net income was \$4.6 million, or \$0.06 per diluted share, compared to \$2.9 million, or \$0.04 per diluted share, for the three months ended June 30, 2013.

Net Interest Income For the three months ended June 30, 2014, net interest income was \$29.2 million, a decrease of \$2.0 million, or 6.4%, from the three months ended June 30, 2013. The decrease in net interest income was primarily the result of a decline in the average balance of investments and loans, coupled with a reduction in the average interest rate earned on loans, partially offset by a reduction in the average cost of deposits and average balance of municipal deposits. Net interest margin was relatively stable at 2.81% for the three months ended June 30, 2014 as compared to 2.83% for the same period in 2013. We expect that the continued low interest rate environment will put pressure on net interest margin in future periods but are focused on growing our loan portfolio and improving our balance sheet to help stabilize our net interest margin.

**Provision for Loan Losses** The provision for loan losses was \$250 thousand for the three months ended June 30, 2014 compared to a provision of \$5.0 million for the same period in 2013. The decrease in the provision for loan losses was the result of continued improvement in our asset quality including a \$75.0 million decrease in criticized and classified loans, a \$19.4 million decrease in delinquencies and a \$3.3 million decrease in net charge-offs as of and for the three months ended June 30, 2014 compared to the same period in 2013. Net charge-offs totaled \$1.7 million during the three months ended June 30, 2014 as compared to \$5.0 million during the same period in 2013. Additionally non-performing assets decreased \$41.1 million to \$46.6 million at June 30, 2014 compared to \$87.7 million at June 30, 2013.

At June 30, 2014, our allowance for loan losses totaled \$52.6 million, or 2.22% of total loans, compared to an allowance for loan losses of \$55.6 million, or 2.38% of total loans, at December 31, 2013.

**Non-interest Income** For the three months ended June 30, 2014, non-interest income totaled \$6.3 million, a decrease of \$1.0 million, or 13.7%, from the three months ended June 30, 2013. The decrease was primarily due to a \$710 thousand decrease in the gain on the sale of investment securities, a \$396 thousand decrease in mortgage banking income due to our decision to retain some of our residential mortgage production, and a \$278 thousand decrease in return check charges. These decreases to non-

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interest income were partially offset by a \$743 thousand gain associated with a limited partnership investment.

Non-interest Expense For the three months ended June 30, 2014, non-interest expense totaled \$29.2 million, a decrease of \$1.1 million, or 3.5%, from the three months ended June 30, 2013. The decrease in non-interest expense was primarily due to a \$1.3 million decrease in classified loan and other real estate owned expenses and a \$377 thousand decrease in marketing expense, partially offset by a \$436 thousand increase in salaries and employee benefits reflecting investments in our lending teams and risk and compliance functions. The decrease in classified loan and other real estate owned expenses was consistent with the reduction in the balance of non-performing assets and our improving asset quality metrics.

**Income Taxes** For the three months ended June 30, 2014, we recorded a provision for income taxes of \$1.5 million, reflecting an effective tax rate of 24.7% compared to a provision for income taxes of \$374 thousand, reflecting an effective tax rate of 11.4% for the three months ended June 30, 2013. The increase in income tax expense for the three months ended June 30, 2014 compared to the three months ended June 30, 2013 was due to higher profitability levels for the three months ended June 30, 2014. The tax rates differ from the statutory rate of 35% principally because of tax-exempt investments, non-taxable income related to bank-owned life insurance and tax credits received on affordable housing partnerships. These tax credits relate to investments maintained by the Bank as a limited partner in partnerships that sponsor affordable housing projects utilizing low-income housing credits pursuant to Section 42 of the Internal Revenue Code.

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The following table summarizes average balances and average yields and costs for the three months ended June 30, 2014 and June 30, 2013. Yields are not presented on a tax-equivalent basis. Any adjustments necessary to present yields on a tax-equivalent basis are insignificant.

## **Average Balance Tables**

		Three		s Ended June 30 2014	0,	Three Months Ended June 30, 2013				
		Average	I	nterest &	Yield /	Average	Ir	nterest &	Yield /	
(Dollars in thousands)		Balance	1	Dividends	Cost	Balance	D	ividends	Cost	
Interest Earning Assets:										
Investment Securities:	Φ.	201 105	Φ.	100	0.25%	222 505	Φ.	202	0.05%	
Overnight Investments	\$	301,195	\$	190	0.25% \$	322,787	\$	203	0.25%	
Stock		15,902		219	5.45%	18,519		12	0.27%	
Other Investment securities		1,509,566		8,175	2.17%	1,680,301		8,431	2.01%	
Total Investment securities		1,826,663		8,584	1.88%	2,021,607		8,646	1.71%	
Loans:										
Real estate loans										
Residential		673,668		7,522	4.47%	681,339		7,918	4.65%	
Non-residential		584,285		7,307	4.96%	598,151		7,713	5.16%	
Total real estate		1,257,953		14,829	4.70%	1,279,490		15,631	4.89%	
Business loans		320,817		2,971	3.68%	295,702		3,803	5.16%	
Small Business loans		102,930		1,430	5.51%	124,131		1,824	5.88%	
Total Business & Small										
Business loans		423,747		4,401	4.12%	419,833		5,632	5.37%	
Total Business loans		1,008,032		11,708	4.61%	1,017,984		13,345	5.25%	
Personal loans		640,460		6,972	4.37%	688,867		7,789	4.54%	
Total loans, net of discount		2,322,160		26,202	4.50%	2,388,190		29,052	4.87%	
Total interest earning assets		4,148,823		34,786	3.35%	4,409,797		37,698	3.42%	
Non-interest earning assets		342,182				355,651				
Total assets	\$	4,491,005			\$	4,765,448				
Interest Bearing Liabilities:										
Interest bearing savings and										
demand deposits:										
Savings and club accounts	\$	1,155,229	\$	998	0.35% \$	1,080,095	\$	1,171	0.43%	
Money market accounts		440,830		350	0.32%	482,617		471	0.39%	
Demand deposits		677,371		346	0.20%	671,938		415	0.25%	
Demand deposits - Municipals		272,803		77	0.11%	467,041		304	0.26%	
Certificates of deposit		714,301		1,988	1.12%	765,727		2,057	1.08%	
Total interest-bearing deposits		3,260,534		3,759	0.46%	3,467,418		4,418	0.51%	
Borrowings		250,376		5,569	2.90%	275,360		2,052	2.99%	
Total interest-bearing liabilities		3,510,910			0.64%	3,742,778		6,470	0.69%	
Non-interest-bearing deposits		314,569				312,339				
Other non-interest-bearing										
liabilities		53,387				79,219				
Total liabilities		3,878,866				4,134,336				
Total stockholders equity		612,139				631,112				
Total liabilities and										
stockholders equity	\$	4,491,005			\$	4,765,448				
Net interest income		, , ,	\$	29,217		, , ,	\$	31,228		
Interest rate spread				.,	2.71%			- , -	2.73%	
Net interest margin					2.81%				2.83%	
- · · · · · · · · · · · · · · · · · · ·					118.17%				117.82%	
					110.1770				117.0270	

Average interest-earning assets to average interest-bearing liabilities

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Comparison of Operating Results for the Six Months Ended June 30, 2014 and June 30, 2013

**General** For the six months ended June 30, 2014, Net income was \$7.0 million, or \$0.09 per diluted share, compared to net income of \$6.1 million, or \$0.08 per diluted share, for the six months ended June 30, 2013.

**Net Interest Income** For the six months ended June 30, 2014, net interest income was \$58.7 million, a decrease of \$4.0 million, or 6.4%, from the six months ended June 30, 2013. The decrease was primarily the result of a decline in the average balance of investments and loans, coupled with a reduction in the average interest rate earned on loans, partially offset by a reduction in the average cost of liabilities and a \$200.5 million decrease in the average balance of municipal deposits during 2014. Our net interest margin decreased to 2.81% for the six months ended June 30, 2014 from 2.83% for the same period in 2013.

**Provision for Loan Losses** Provision for loan losses was \$1.8 million for the six months ended June 30, 2014 compared to a provision of \$10.0 million for the same period in 2013. The decrease in the provision for loan losses was the result of continued improvement in our asset quality including a \$75.0 million decrease in criticized and classified loans, a \$19.4 million decrease in delinquencies and a \$4.2 million decrease in net charge-offs as of and for the six months ended June 30, 2014 compared to the same period in 2013. Net charge-offs totaled \$4.8 million during the six months ended June 30, 2014 as compared to \$9.0 million during the same period in 2013. Additionally non-performing assets decreased \$41.1 million to \$46.6 million at June 30, 2014 compared to \$87.7 million at June 30, 2013.

At June 30, 2014, our allowance for loan losses totaled \$52.6 million, or 2.22% of total loans, compared to an allowance for loan losses of \$55.6 million, or 2.38% of total loans, at December 31, 2013.

**Non-interest Income** For the six months ended June 30, 2014, non-interest income totaled \$11.9 million, a decrease of \$2.3 million, or 16.3%, from the six months ended June 30, 2013. The decrease was primarily due to a \$1.3 million decrease in the gain on the sale of investment securities and a \$512 thousand decrease in mortgage banking income due to our decision to retain some of our residential mortgage production.

Non-interest Expense For the six months ended June 30, 2014, non-interest expense totaled \$60.4 million, an increase of \$455 thousand, or 0.8%, from the six months ended June 30, 2013. The increase in non-interest expense was primarily driven by a \$1.5 million increase in salaries and employee benefits, reflecting investments in our lending teams and risk and compliance functions, a \$1.0 million increase in occupancy expenses, which were driven by snow removal expenses and duplicate rent costs for our headquarters during the first quarter related to the move, and a \$1.1 million increase in other expenses related to one time headquarter moving costs, partially offset by a \$2.1 million decrease in classified loan and other real estate owned expenses and a \$493 thousand decrease in professional fees.

Income Taxes For the six months ended June 30, 2014, the provision for income taxes was \$1.4 million, reflecting an effective tax rate of 16.9% compared to a provision for income taxes of \$949 thousand reflecting an effective tax rate of 13.4% for the six months ended June 30, 2013. The increase in income tax expense and the effective tax rate was due to higher profitability levels for the six months ended June 30, 2014 as compared to the six months ended June 30, 2013. The tax rates differ from the statutory rate of 35% principally because of tax-exempt investments, non-taxable income related to bank-owned life insurance and tax credits received on affordable housing partnerships. These tax credits relate to investments maintained by the Company as a limited partner in partnerships that sponsor affordable housing projects utilizing

low-income housing credits pursuant to Section 42 of the Internal Revenue Code.

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The following table summarizes average balances and average yields and costs for the six months ended June 30, 2014 and June 30, 2013. Yields are not presented on a tax-equivalent basis. Any adjustments necessary to present yields on a tax-equivalent basis are insignificant.

## **Average Balance Tables**

	Six M		Ended June 30, 2014		Six Months Ended June 30, 2013				
	Average		nterest &	Yield /	Average		terest &	Yield /	
(Dollars in thousands)	Balance	I	Dividends	Cost	Balance	D	ividends	Cost	
Interest Earning Assets:									
Investment Securities:									
Overnight Investments	\$ 302,731	\$	379	0.25% \$	307,022	\$	384	0.25%	
Stock	16,653		372	4.44%	17,623		38	0.44%	
Other Investment securities	1,529,659		16,479	2.15%	1,693,897		16,530	1.95%	
Total Investment securities	1,849,043		17,230	1.86%	2,018,542		16,952	1.68%	
Loans:									
Real estate loans									
Residential	676,014		15,247	4.51%	676,404		15,865	4.69%	
Non-residential	566,769		13,890	4.88%	621,638		15,793	5.09%	
Total real estate	1,242,783		29,137	4.68%	1,298,042		31,658	4.88%	
Business loans	328,189		6,476	3.93%	292,731		7,611	5.21%	
Small Business loans	104,811		2,998	5.70%	127,440		3,754	5.91%	
Total Business & Small									
Business loans	433,000		9,474	4.36%	420,171		11,365	5.42%	
Total Business loans	999,769		23,364	4.66%	1,041,809		27,158	5.23%	
Personal loans	645,104		14,049	4.39%	694,272		15,685	4.56%	
Total loans, net of discount	2,320,887		52,660	4.54%	2,412,485		58,708	4.88%	
Total interest earning assets	4,169,930		69,890	3.35%	4,431,027		75,660	3.42%	
Non-interest earning assets	345,648				365,191				
Total assets	\$ 4,515,578			\$	4,796,218				
<b>Interest Bearing Liabilities:</b>									
Interest bearing savings and									
demand deposits:									
Savings and club accounts	\$ 1,143,677	\$	1,979	0.35% \$	1,065,806	\$	2,311	0.44%	
Money market accounts	443,381		699	0.32%	489,213		952	0.39%	
Demand deposits	676,264		687	0.20%	664,563		852	0.26%	
Demand deposits - Municipals	305,171		178	0.12%	505,644		667	0.27%	
Certificates of deposit	721,359		3,989	1.12%	772,945		4,180	1.09%	
Total interest-bearing deposits	3,289,852		7,532	0.46%	3,498,171		8,962	0.52%	
Borrowings	250,408		3,611	2.91%	266,440		3,905	2.96%	
Total interest-bearing liabilities	3,540,260		11,143	0.63%	3,764,611		12,867	0.69%	
Non-interest-bearing deposits	309,452		,		309,610		,		
Other non-interest-bearing									
liabilities	52,032				90,061				
Total liabilities	3,901,744				4,164,282				
Total stockholders equity	613,834				631,936				
Total liabilities and									
stockholders equity	\$ 4,515,578			\$	4,796,218				
Net interest income	 .,= -= ,= 70	\$	58,747	*	.,,	\$	62,793		
Interest rate spread		-	20,7	2.72%		7	,,,,,,	2.73%	
Net interest margin				2.81%				2.83%	
1.00 miorose margin				2.0170				2.0370	

Average interest-earning assets to average interest-bearing liabilities

117.79% 117.70%

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## **Asset Quality**

At June 30, 2014, non-performing assets decreased \$35.4 million to \$46.6 million from \$82.0 million at December 31, 2013. The ratio of non-performing assets to total assets decreased to 1.05% at June 30, 2014 from 1.79% at December 31, 2013.

#### **ASSET QUALITY INDICATORS (Unaudited)**

(Dollars in thousands)	June 30, 2014		March 31, 2014		December 31, 2013	June 30, 2013
Non-performing assets:						
Non-accruing loans*	\$ 27,782	\$	48,127	\$	51,765	\$ 57,937
Accruing government guaranteed student loans						
past due 90 days or more	16,819		20,236		24,410	22,516
Total non-performing loans	44,601		68,363		76,175	80,453
Real estate owned	2,008		4,039		5,861	7,197
Total non-performing assets	\$ 46,609	\$	72,402	\$	82,036	\$ 87,650
Non-performing loans to total loans	1.88%	ó	2.94%	6	3.25%	3.37%
Non-performing assets to total assets	1.05%	ó	1.60%	$\dot{o}$	1.79%	1.86%
Non-performing assets, excluding government						
guaranteed student loans, to total assets	0.67%	'n	1.15%	6	1.26%	1.39%
ALLL to total loans	2.22%	, D	2.329	6	2.38%	2.46%
ALLL to non-performing loans	117.99%	, D	79.08%	6	73.05%	72.91%
ALLL to non-performing loans, excluding						
government guaranteed student loans	189.42%	,	112.339	6	107.50%	101.25%

<sup>\*</sup> Non-accruing loans include \$6.0 million, \$15.8 million, \$18.3 million, and \$20.1 million of troubled debt restructured loans (TDRs) as of June 30, 2014, March 31, 2014, December 31, 2013, and June 30, 2013, respectively.

During the second quarter of 2014, the Company sold \$11.3 million of non-performing commercial loans and recorded a \$913 thousand net recovery. At June 30, 2014, the commercial loan portfolio included approximately \$6.3 million of non-performing loans held for sale as of June 30, 2014 that are expected to be sold during the third quarter of 2014. These loans are being carried at the lower of cost or market.

With the exception of government guaranteed student loans, we place loans on non-performing status at 90 days delinquent or sooner if management believes the loan has become impaired (unless return to current status is expected imminently). The accrual of interest is discontinued and reversed once an account becomes past due 90 days or more. The uncollectible portion including any cash flow or collateral deficiency of all loans is charged-off at 90 days past due or when we have confirmed there is a loss. Non-performing consumer loans include \$16.8 million and \$24.4 million in government guaranteed student loans as of June 30, 2014 and December 31, 2013, respectively.

Non-performing loans are evaluated under authoritative guidance in FASB ASC Topic 310 for Receivables and Topic 450 for Contingencies and are included in the determination of the allowance for loan losses. The Company charges-off the collateral or discounted cash flow deficiency on all loans at 90 days past due, as a result, no specific valuation allowance was maintained at June 30, 2014 or December 31, 2013 for non-performing loans. If necessary, specific reserves are established for estimated losses in determination of the allowance for loan loss.

During the six months ended June 30, 2014, real estate owned decreased \$3.9 million to \$2.0 million at June 30, 2014 from \$5.9 million at December 31, 2013 as we continue to manage and sell these properties.

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#### Allowance for Loan Losses

The following table sets forth the breakdown of the allowance for loan losses by loan category at the dates indicated:

			June	30, 2014		December 31, 2013						
(Dollars in thousands)	Lo	oan Balance		ALLL	Coverage	Loan Balance		ALLL	Coverage			
Commercial	\$	1,055,431	\$	42,300	4.01% \$	1,000,863	\$	44,578	4.45%			
Residential		675,228		1,986	0.29%	683,977		2,200	0.32%			
Consumer		638,676		7,788	1.22%	656,967		8,321	1.27%			
Unallocated				550	%			550	%			
Total	\$	2,369,335	\$	52,624	2.22% \$	2,341,807	\$	55,649	2.38%			

The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. We evaluate the appropriateness of the allowance for loan losses balance on loans on a quarterly basis. When additional allowances are necessary, a provision for loan losses is charged to earnings. Our methodology for assessing the appropriateness of the allowance for loan losses consists of: (1) a specific valuation allowance on identified problem loans; (2) a general valuation allowance on the remainder of the loan portfolio; and (3) an unallocated component. Management established an unallocated reserve to cover uncertainties that the Company believes have resulted in losses that have not yet been allocated to specific elements of the general component. Such factors include uncertainties in economic conditions and in identifying triggering events that directly correlate to subsequent loss rates, changes in the appraised value of underlying collateral, risk factors that have not yet manifested themselves in loss allocation factors and historical loss experience data that may not precisely correspond to the current portfolio or economic conditions. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodology for estimating general losses in the portfolio. The appropriate allowance level is estimated based upon factors and trends identified by the Company at the time the consolidated financial statements are prepared.

Management regularly monitors the condition of borrowers and assesses both internal and external factors in determining whether any relationships have deteriorated considering factors such as historical loss experience, trends in net charge-offs, delinquent and criticized and classified loans, changes in risk composition and underwriting standards, experience and ability of staff and regional and national economic conditions and trends.

Our credit officers and workout group identify and manage potential problem loans for our loan portfolio. Changes in management, financial and operating performance, company behavior, industry factors and external events and circumstances are evaluated on an ongoing basis to determine whether potential impairment is evident and additional analysis is needed. For our commercial loan portfolio, risk ratings are assigned to each individual loan to differentiate risk within the portfolio and are reviewed on an ongoing basis by credit risk management and revised, if needed, to reflect the borrowers—current risk profiles and the related collateral positions. The risk ratings consider factors such as financial condition, debt capacity and coverage ratios, market presence and quality of management. When a credit—s risk rating is downgraded to a certain level, the relationship must be reviewed and detailed reports completed that document risk management strategies for the credit going forward, and the appropriate accounting actions to take in accordance with GAAP. When credits are downgraded beyond a certain level, our workout department becomes responsible for managing the credit risk.

Risk rating actions are generally reviewed formally by one or more Credit Committees depending on the size of the loan and the type of risk rating action being taken. Our commercial, consumer and residential loans are monitored for credit risk and deterioration considering factors such as delinquency, loan to value, and credit scores.

When problem loans are identified that are secured with collateral, management examines the loan files to evaluate the nature and type of collateral supporting the loans. Management documents the collateral type, date of the most recent valuation, and whether any liens exist, to determine the value to compare

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against the committed loan amount. If a loan is identified as impaired and is collateral dependent, an updated appraisal is obtained to provide a baseline in determining the property—s fair market value, a key input into the calculation to measure the level of impairment, and to establish a specific reserve or charge-off the collateral deficiency. If the collateral value is subject to significant volatility (due to location of asset, obsolescence, etc.) an appraisal is obtained more frequently. In-house evaluations are typically performed on at least a quarterly basis and updated appraisals are obtained annually, if determined necessary.

When we determine that the value of an impaired loan is less than its carrying amount, we recognize impairment through a charge-off to the allowance. We perform these assessments on at least a quarterly basis. For commercial loans, a charge-off is recorded when management determines we will not collect 100% of a loan based on the fair value of the collateral, less costs to sell the property, or the net present value of expected future cash flows. Charge-offs are recorded on a monthly basis and partially charged-off loans continue to be evaluated on a monthly basis. The collateral deficiency on consumer loans and residential loans are generally charged-off when deemed to be uncollectible or delinquent 90 days or more, whichever comes first, unless it can be clearly demonstrated that repayment will occur regardless of the delinquency status. Examples that would demonstrate repayment include a loan that is secured by adequate collateral and is in the process of collection, a loan supported by a valid guarantee or insurance, or a loan supported by a valid claim against a solvent estate. Consumer loan delinquency includes \$16.8 million and \$24.4 million in government guaranteed student loans at June 30, 2014 and December 31, 2013, respectively.

Additionally, we reserve for certain inherent, but undetected, losses that are probable within the loan portfolio. This is due to several factors, including, but not limited to, inherent delays in obtaining information regarding a customer s financial condition or changes in their unique business conditions and the interpretation of economic trends. While this analysis is conducted at least quarterly, we have the ability to revise the allowance factors whenever necessary in order to address improving or deteriorating credit quality trends or specific risks associated with a given loan pool classification.

Regardless of the extent of our analysis of customer performance, portfolio evaluations, trends or risk management processes established, a level of imprecision will always exist due to the judgmental nature of loan portfolio and/or individual loan evaluations. We maintain an unallocated allowance to recognize the existence of these exposures. These risk factors are continuously reviewed and revised by management where conditions indicate that the estimates initially applied are different from actual results. We perform a comprehensive analysis of the allowance for loan losses on a quarterly basis. In addition, a review of allowance levels based on nationally published statistics is conducted quarterly. The factors supporting the allowance for loan losses do not diminish the fact that the entire allowance for loan losses is available to absorb losses in the loan portfolio and related commitment portfolio, respectively. Our principal focus, therefore, is on the adequacy of the total allowance for loan losses.

The allowance for loan losses is subject to review by banking regulators. Our primary bank regulators regularly conduct examinations of the allowance for loan losses and make assessments regarding their appropriateness and the methodology employed in their determination. Our regulators may require the allowance for loan losses to be increased based on their review of information at the time of their examination.

Commercial Portfolio. The portion of the allowance for loan losses related to the commercial portfolio totaled \$42.3 million or 4.0% of commercial loans at June 30, 2014, which decreased from \$44.6 million or 4.5% of commercial loans at December 31, 2013. We experienced a \$49.9 million decrease in criticized and classified commercial loans to \$82.6 million at June 30, 2014 compared to \$132.5 million at December 31, 2013. We have also seen stabilization in commercial delinquencies and net charge-offs over the past twelve months with net charge-offs decreasing to \$4.3 million for the six month ending June 30, 2014 compared to \$9.0 million for the six months ending June 30, 2013. We continue to charge-off any cash flow or collateral deficiency for non-performing loans once a loan is 90 days past due. We believe the decrease in the commercial reserve was appropriate given the decrease in criticized and classified loans since year end and the decrease in delinquencies and net charge-offs year over year.

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**Residential Loans**. The allowance for the residential loan portfolio was \$2.0 million, or 0.29% of residential loans, at June 30, 2014 down from \$2.2 million, or 0.32% of residential loans, at December 31, 2013. Our residential loan delinquencies decreased \$773 thousand, or 11.8%, to \$5.8 million at June 30, 2014 from \$6.5 million at December 31, 2013 and net charge-offs remain low at \$315 thousand for the six months ending June 30, 2014 compared to \$188 thousand for the six months ending June 30, 2013. We believe the balance of residential reserves was appropriate given the decrease in delinquencies and continued low charge-off levels.

Consumer Loans. The allowance for the consumer loan portfolio decreased \$533 thousand to \$7.8 million, or 1.2% of consumer loans, at June 30, 2014 compared to \$8.3 million, or 1.3% of consumer loans, at December 31, 2013. Net charge-offs remain low for this portfolio at \$575 thousand for the six months ending June 30, 2014 compared to \$639 thousand for the six months ending June 30, 2013 and delinquencies have been stable year over year. We believe the decrease in the consumer reserve was appropriate based on the overall decrease in consumer loan delinquencies during the year and the decrease in net charge-offs year over year.

The allowance for loan losses is maintained at levels that management considers appropriate to provide for losses based upon an evaluation of known and inherent risks in the loan portfolio. Management s evaluation takes into consideration the risks inherent in the loan portfolio, past loan loss experience, specific loans with loss potential, geographic and industry concentrations, delinquency trends, economic conditions, the level of originations and other relevant factors. While management uses the best information available to make such evaluations, future adjustments to the allowance for credit losses may be necessary if conditions differ substantially from the assumptions used in making the evaluations. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses will not be necessary should the quality of loans deteriorate as a result of the factors described above. Any material increase in the allowance for loan losses may adversely affect our financial condition and results of operations.

#### Liquidity, Contractual Obligations, Capital and Credit Management

Liquidity Management Liquidity is the ability to meet current and future financial obligations of a short-term nature. The Bank s primary investing activities are the origination and purchase of loans and the purchase of securities. The Bank s primary sources of funds consist of deposits, loan repayments, maturities of and payments on investment securities and borrowings from the Federal Home Loan Bank of Pittsburgh and the Federal Reserve Bank of Philadelphia. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposits and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition. We generally manage the pricing of our deposits to be competitive. Occasionally, we offer promotional rates on certain deposit products to attract deposits.

The Bank regularly adjusts its investments in liquid assets based upon its assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of its asset/liability management policy.

The Bank s most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At June 30, 2014, cash and cash equivalents totaled \$254.0 million. In addition, at June 30 2014, the Bank had the ability to borrow up to \$1.2 billion combined from the FHLB of Pittsburgh and the Federal Reserve Bank of Philadelphia. At June 30, 2014, the Bank had \$195.0 million of advances outstanding with the FHLB.

A significant use of the Bank s liquidity is the funding of loan originations. At June 30, 2014, the Bank had \$242.5 million in loan commitments outstanding, which consisted of \$32.2 million and \$6.6 million in commercial and consumer commitments to fund loans, respectively, \$191.8 million in commercial and consumer unused lines of credit, and \$11.9 million in standby letters of credit. Another significant use of the Bank s liquidity is the funding of deposit withdrawals. Certificates of deposit due within one year of

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June 30, 2014 totaled \$391.7 million, or 55.7% of certificates of deposit and 11.7% of total deposits. The large percentage of certificates of deposit that mature within one year reflects customers hesitancy to invest their funds for long periods in the current low interest rate environment. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit, brokered deposits and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before June 30, 2015. We have the ability to attract and retain deposits by adjusting the interest rates offered.

The Company is a separate legal entity from the Bank and must provide for its own liquidity. In addition to its operating expenses, the Company is responsible for paying any dividends declared to its shareholders. The Company has not paid any dividends to shareholders in the past. The Company has repurchased shares of its common stock. The amount of dividends that the Bank may declare and pay to the Company is generally restricted under Pennsylvania law to the retained earnings of the Bank. At June 30, 2014, the Company (stand-alone) had liquid assets of \$18.7 million.

Contractual Obligations The following table presents certain of our contractual obligations at June 30, 2014:

		Payments due by period							
			Less than		One to		Three to		lore than
(Dollars in thousands)	Total		One Year	1	Three Years	]	Five Years	F	ive Years
Borrowed Funds	\$ 250,379	\$	60,000	\$	145,000	\$	20,000	\$	25,379
Commitments to fund loans	38,799		38,799						
Unused lines of credit	191,770		124,374		8,530		29,593		29,273
Standby letters of credit	11,930		10,208		702		20		1,000
Operating lease obligations	58,768		5,382		9,689		8,263		35,434
Total	\$ 551,646	\$	238,763	\$	163,921	\$	57,876	\$	91,086

The Bank's primary investing activities are the origination and purchase of loans and the purchase of securities. The Bank's primary financing activities consist of activity in deposit accounts, repurchase agreements and FHLB advances. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our competitors and other factors. We generally manage the pricing of our deposits to be competitive. Occasionally, we offer promotional rates on certain deposit products to attract deposits.

**Capital Management** The Bank is subject to various regulatory capital requirements administered by the Federal Deposit Insurance Corporation, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At June 30, 2014, the Bank exceeded all of our regulatory capital requirements and was considered well capitalized under the regulatory guidelines.

Credit Risk Management. The objective of our credit risk management strategy is to quantify and manage credit risk, as well as to limit the risk of loss resulting from an individual customer default. Our credit risk management strategy focuses on conservatism, diversification within the loan portfolio and monitoring. Our lending practices include conservative exposure limits and underwriting, documentation, and collection standards. Our credit risk management strategy also emphasizes diversification on an industry and customer level as well as regular credit examinations and monthly management reviews of large credit exposures and credits experiencing deterioration of credit quality. The Board of Directors has granted loan approval authority to certain officers or groups of officers up to prescribed limits, based on an officer s experience and tenure. Generally, all individual commercial loans and lending relationships between \$3.0 million and \$15.0 million must be approved by the Loan Committee, which is comprised of personnel from the Credit, Finance and Lending departments. Individual loans or lending relationships

with aggregate exposure in excess of \$15.0 million must be approved by the Director Risk Committee of the Company s

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Board, which is comprised of senior Bank officers and five non-employee directors. Underwriting activities are centralized. Our credit risk review function provides objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off, non-accrual and reserve analysis process. Our credit review process and overall assessment of required allowances is based on quarterly assessments of the probable estimated losses inherent in the loan portfolio. We use these assessments to identify potential problem loans within the portfolio, maintain an adequate reserve and take any necessary charge-offs. We charge off the collateral or cash flow deficiency on all loans once they become 90 days delinquent. Generally, all consumer loans are charged-off once they become 90 days delinquent except for education loans as they are guaranteed by the government and there is little risk of loss. In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of an enhanced risk grading system. This risk grading system is consistent with Basel II expectations and allows for precision in the analysis of commercial credit risk. Historical portfolio performance metrics, current economic conditions and delinquency monitoring are factors used to assess the credit risk in our homogenous commercial, residential and consumer loan portfolios.

In order to mitigate the credit risk related to the Company s held-to-maturity and available-for-sale portfolios, the Company monitors the ratings of its securities. As of June 30, 2014, approximately 94.5% of the Company s portfolio consisted of direct government obligations, government sponsored enterprise obligations or securities rated AAA by Moody s and/or S&P. In addition, at June 30, 2014, approximately 4.2% of the investment portfolio was non-agency securities, rated below AAA but rated investment grade by Moody s and/or S&P and approximately 1.3% of the investment portfolio was not rated. Securities not rated consist primarily of short-term municipal anticipation notes, private placement municipal bonds, equity securities, mutual funds and bank certificates of deposit.

#### **Off-Balance Sheet Arrangements**

In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in our consolidated financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers—requests for funding and take the form of loan commitments and lines of credit. See *Liquidity Management*—for further discussion regarding loan commitments and unused lines of credit.

For the six months ended June 30, 2014, we did not engage in any off-balance sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

#### Item 3. Quantitative and Qualitative Disclosure about Market Risk

#### **Qualitative Aspects of Market Risk**

Interest rate risk is defined as the exposure of current and future earnings and capital that arises from adverse movements in interest rates. Depending on a bank s asset/liability structure, either rising or declining interest rates can negatively affect the institution s financial condition and results of operations. For example, a bank with predominantly long-term fixed-rate assets, and short-term liabilities could have an adverse earnings exposure to a rising rate environment. Conversely, a short-term or variable-rate asset base funded by longer-term liabilities could be negatively affected by falling rates. This is referred to as re-pricing or maturity mismatch risk.

Interest rate risk also arises from changes in the slope of the yield curve (yield curve risk); from imperfect correlations in the adjustment of rates earned and paid on different instruments with otherwise similar re-pricing characteristics (basis risk); and from interest rate related options imbedded in the bank s assets and liabilities (option risk).

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Our goal is to manage our interest rate risk by determining whether a given movement in interest rates affects our net income and the market value of our portfolio equity in a positive or negative way, and to execute strategies to maintain interest rate risk within established limits.

#### **Quantitative Aspects of Market Risk**

We view interest rate risk from two different perspectives. The traditional accounting perspective, which defines and measures interest rate risk as the change in net interest income and earnings caused by a change in interest rates, provides the best view of short-term interest rate risk exposure. We also view interest rate risk from an economic perspective, which defines and measures interest rate risk as the change in the market value of portfolio equity caused by changes in the values of assets and liabilities, which have been caused by changes in interest rates. The market value of portfolio equity, also referred to as the economic value of equity is defined as the present value of future cash flows from existing assets, minus the present value of future cash flows from existing liabilities.

These two perspectives give rise to income simulation and economic value simulation, each of which presents a unique picture of our risk from any movement in interest rates. Income simulation identifies the timing and magnitude of changes in income resulting from changes in prevailing interest rates over a short-term time horizon (usually one year). Economic value simulation captures more information and reflects the entire asset and liability maturity spectrum. Economic value simulation reflects the interest rate sensitivity of assets and liabilities in a more comprehensive fashion, reflecting all future time periods. It can identify the quantity of interest rate risk as a function of the changes in the economic values of assets and liabilities, and the equity of the Company. Both types of simulation assist in identifying, measuring, monitoring and controlling interest rate risk and are employed by management to ensure that variations in interest rate risk exposure will be maintained within policy guidelines.

The Bank's Asset/Liability Management Committee produces reports on a quarterly basis, which compare baseline (no interest rate change) current positions showing forecasted net income, the economic value of equity and the duration of individual asset and liability classes, and of equity. Duration is defined as the weighted average time to the receipt of the present value of future cash flows. These baseline forecasts are subjected to a series of interest rate changes, in order to demonstrate or model the specific impact of the interest rate scenario tested on income, equity and duration. The model, which incorporates all asset and liability rate information, simulates the effect of various interest rate movements on income and equity value. The reports identify and measure the interest rate risk exposure present in our current asset/liability structure.

The tables below set forth an approximation of our interest rate risk exposure. The simulation uses projected re-pricing of assets and liabilities at June 30, 2014. The primary interest rate exposure measurement applied to the entire balance sheet is the effect on net interest income and earnings of a gradual change in market interest rates of plus or minus 200 basis points over a one year time horizon, and the effect on economic value of equity of a gradual change in market rates of plus or minus 200 basis points for all projected future cash flows. Various assumptions are made regarding the prepayment speed and optionality of loans, investments and deposits, which are based on analysis, market information and in-house studies. The assumptions regarding optionality, such as prepayments of loans and the effective maturity of non-maturity deposit products are documented periodically through evaluation under varying interest rate scenarios.

Because the prospective effects of hypothetical interest rate changes are based on a number of assumptions, these computations should not be relied upon as indicative of actual results. While we believe such assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future mortgage-backed security, collateralized mortgage obligation and loan repayment activity. Further the computation does not reflect any actions that management may undertake in response to changes in interest rates. Management periodically reviews its rate assumptions based on existing and projected economic conditions.

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As of June 30, 2014:

Basis point change in rates			
(Dollars in thousands)	-200	Base Forecast	+200
Net Interest Income at Risk:			
Net Interest Income	\$ 98,468 \$	114,445	\$ 112,717
% change	(13.96)%		(1.51)%
Economic Value at Risk:			
Equity	\$ 704,666 \$	785,147	\$ 740,536
% change	(10.25)%		(5.68)%

As of June 30, 2014, based on the scenarios above, net interest income at risk and economic value at risk would be negatively affected over a one-year time horizon in both a rising and a declining rate environment.

The current historically low interest rate environment reduces the reliability of the measurement of a 200 basis point decline in interest rates, as such a decline would result in negative interest rates. We have established an interest rate floor of zero percent for purposes of measuring interest rate risk. Such a floor in our income simulation results in a reduction in our net interest margin as more of our liabilities than our assets are impacted by the zero percent floor. In addition, economic value of equity is also reduced in a declining rate environment due to the negative impact to deposit premium values.

Overall, our June 30, 2014 results indicate that we are adequately positioned with limited net interest income and economic value at risk and that all interest rate risk results continue to be within our policy guidelines.

## **Item 4. Controls and Procedures**

The Company s management, including the Company s principal executive officer and principal financial officer, have evaluated the effectiveness of the Company s disclosure controls and procedures, as such term is defined in Rule 13a-15(f) promulgated under the Securities Exchange Act of 1934, as amended, (the Exchange Act ). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the SEC) (1) is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and (2) is accumulated and communicated to the Company s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. In addition, based on that evaluation, no change in the Company s internal control over financial reporting occurred during the three months ended June 30, 2014 that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

#### PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is involved in routine legal proceedings in the ordinary course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to the Company s financial condition, results of operations and cash flows.

## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2013, which could materially affect our business, financial condition or future results. The risk factors of the Company have not changed materially from those reported in the Company s Annual

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Report Form 10-K for the year ended December 31, 2013. The risks described in our Annual Report on Form 10-K are not the only risks that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table sets forth information regarding the Company s repurchases of its common stock during the three months ended June 30, 2014.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number Of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (1)	
April 1-30	315,000 \$	13.30	315,000	2,138,029	
May 1-31	326,317(2)	13.14	307,500	1,830,529	
June 1-30	310,743(3)	13.54	310,000	1,520,529	

<sup>(1)</sup> On October 24, 2013, the Company announced that its Board of Directors had adopted a stock repurchase program that will enable the Company to acquire up to 4,000,000, or 12.0% of the Company s outstanding common stock not held by Beneficial Savings Bank MHC, the Company s parent mutual holding company. The repurchase program will continue until it is completed or terminated by the Company s Board of Directors.

#### Item 3. Defaults Upon Senior Securities

Not applicable.

#### Item 4. Mine Safety Disclosures

<sup>(2)</sup> Includes 18,817 shares that were withheld subject to restricted stock awards under the Beneficial Mutual Bancorp, Inc. 2008 Equity Incentive Plan as payment of taxes due upon the vesting of the restricted stock awards.

<sup>(3)</sup> Includes 743 shares that were withheld subject to restricted stock awards under the Beneficial Mutual Bancorp, Inc. 2008 Equity Incentive Plan as payment of taxes due upon the vesting of the restricted stock awards.

Not applicable.

Item 5. Other	Information
Not applicable.	
Item 6. Exhibi	ts
3.1	Charter of Beneficial Mutual Bancorp, Inc. (1)
3.2	Bylaws of Beneficial Mutual Bancorp, Inc. (2)
4.0	Form of Common Stock Certificate of Beneficial Mutual Bancorp, Inc. (1)
10.1	Employment Agreement between Beneficial Mutual Bancorp, Inc., Beneficial Mutual Savings Bank and Robert J. Maines *
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer
32.0	Section 1350 Certification
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The following materials from the Company s Quarterly Report on Form 10-Q for the three and six months ended June 30, 2014, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statement of Changes in Stockholders Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to the Consolidated Financial Statements.
* Management contract or compensation plan or arrangement
(1) Incorporated herein by reference to the Exhibits to the Company s Registration Statement on Form S-1 (File No. 333-141289), as amended, initially filed with the Securities and Exchange Commission on March 14, 2007.
(2) Incorporated herein by reference to the Exhibits to the Company s Current Report on Form 8-K filed with the Securities and Exchange Commission on May 19, 2014.
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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BENEFICIAL MUTUAL BANCORP, INC.

Dated: August 1, 2014 By: /s/ Gerard P. Cuddy

Gerard P. Cuddy

President and Chief Executive Officer

(principal executive officer)

Dated: August 1, 2014 By: /s/ Thomas D. Cestare

Thomas D. Cestare

Executive Vice President and Chief Financial Officer (principal financial officer)

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