

CARDINAL HEALTH INC
Form 10-Q
May 08, 2012
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

Form 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2012

or

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number 1-11373

Cardinal Health, Inc.

(Exact name of registrant as specified in its charter)

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Ohio
(State or other jurisdiction of
incorporation or organization)

31-0958666
(I.R.S. Employer
Identification No.)

7000 CARDINAL PLACE, DUBLIN, OHIO 43017
(Address of principal executive offices) (Zip code)

(614) 757-5000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of Registrant's Common Shares outstanding at the close of business on April 30, 2012 was as follows:

Common Shares, without par value: 346,075,855

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CARDINAL HEALTH, INC. AND SUBSIDIARIES

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* Items not listed are inapplicable.

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1: Financial Statements****CARDINAL HEALTH, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS****(Unaudited)****(In millions, except per Common Share amounts)**

	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Revenue	\$ 26,917.5	\$ 26,071.4	\$ 80,787.5	\$ 75,880.7
Cost of products sold	25,710.8	24,909.2	77,382.5	72,762.0
Gross margin	1,206.7	1,162.2	3,405.0	3,118.7
Operating expenses:				
Distribution, selling, general and administrative expense	682.7	669.5	1,965.6	1,857.7
Restructuring and employee severance	7.1	6.2	12.2	10.6
Acquisition-related costs	(26.6)	30.3	22.8	75.2
Impairments and loss on disposal of assets	17.1	4.6	19.4	8.2
Litigation (recoveries)/charges, net	(0.2)	4.3	(3.2)	11.9
Operating earnings	526.6	447.3	1,388.2	1,155.1
Other income, net	(7.7)	(6.2)	(3.0)	(19.4)
Interest expense, net	23.9	25.1	70.2	69.0
(Gain)/loss on sale of investment in CareFusion	0.0	3.3	0.0	(71.5)
Earnings before income taxes and discontinued operations	510.4	425.1	1,321.0	1,177.0
Provision for income taxes	177.9	175.6	487.1	418.2
Earnings from continuing operations	332.5	249.5	833.9	758.8
Earnings/(loss) from discontinued operations, net of tax	0.9	(3.5)	(1.7)	(2.5)
Net earnings	\$ 333.4	\$ 246.0	\$ 832.2	\$ 756.3
Basic earnings/(loss) per Common Share:				
Continuing operations	\$ 0.96	\$ 0.72	\$ 2.42	\$ 2.18
Discontinued operations	0.00	(0.01)	(0.01)	(0.01)
Net basic earnings per Common Share	\$ 0.96	\$ 0.71	\$ 2.41	\$ 2.17
Diluted earnings/(loss) per Common Share:				
Continuing operations	\$ 0.95	\$ 0.71	\$ 2.39	\$ 2.16
Discontinued operations	0.00	(0.01)	(0.01)	(0.01)
Net diluted earnings per Common Share	\$ 0.95	\$ 0.70	\$ 2.38	\$ 2.15
Weighted average number of Common Shares outstanding:				
Basic	345.3	348.5	345.0	348.3

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Diluted	349.5	352.9	349.2	351.8
Cash dividends declared per Common Share	\$ 0.215	\$ 0.195	\$ 0.645	\$ 0.585

See notes to condensed consolidated financial statements.

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CARDINAL HEALTH, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions)

	March 31, 2012 (Unaudited)	June 30, 2011
ASSETS		
Current assets:		
Cash and equivalents	\$ 2,410.4	\$ 1,929.3
Trade receivables, net	6,495.4	6,155.7
Inventories	8,220.1	7,334.2
Prepaid expenses and other	944.3	896.7
Total current assets	18,070.2	16,315.9
Property and equipment, at cost	3,449.5	3,274.2
Accumulated depreciation and amortization	(1,932.1)	(1,762.0)
Property and equipment, net	1,517.4	1,512.2
Other assets:		
Goodwill and other intangibles, net	4,370.8	4,259.0
Other	683.7	758.8
Total assets	\$ 24,642.1	\$ 22,845.9
LIABILITIES AND SHAREHOLDERS EQUITY		
Current liabilities:		
Accounts payable	\$ 12,572.5	\$ 11,331.5
Current portion of long-term obligations and other short-term borrowings	345.5	326.7
Other accrued liabilities	1,928.1	1,711.3
Total current liabilities	14,846.1	13,369.5
Long-term obligations, less current portion	2,207.9	2,175.3
Deferred income taxes and other liabilities	1,348.0	1,452.5
Shareholders' equity:		
Preferred Shares, without par value:		
Authorized 0.5 million shares, Issued none	0.0	0.0
Common Shares, without par value:		
Authorized 755.0 million shares, Issued 363.6 million shares at March 31, 2012 and June 30, 2011	2,921.5	2,898.2
Retained earnings	3,938.8	3,331.4
Common Shares in treasury, at cost: 17.6 million shares and 12.5 million shares at March 31, 2012 and June 30, 2011, respectively	(691.9)	(457.7)
Accumulated other comprehensive income	71.7	76.7
Total shareholders' equity	6,240.1	5,848.6
Total liabilities and shareholders' equity	\$ 24,642.1	\$ 22,845.9

See notes to condensed consolidated financial statements.

Table of Contents**CARDINAL HEALTH, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)****(In millions)**

	Nine Months Ended March 31,	
	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 832.2	\$ 756.3
Loss from discontinued operations	1.7	2.5
Earnings from continuing operations	833.9	758.8
Adjustments to reconcile earnings from continuing operations to net cash from operations:		
Depreciation and amortization	239.3	239.2
Gain on sale of investment in CareFusion	0.0	(71.5)
Impairments and loss on disposal of assets	19.4	8.2
Share-based compensation	63.1	60.4
Provision for bad debts	6.7	22.2
Change in fair value of contingent consideration obligation	(53.2)	(0.4)
Change in operating assets and liabilities, net of effects from acquisitions:		
Increase in trade receivables	(310.5)	(578.9)
Increase in inventories	(869.9)	(1,048.1)
Increase in accounts payable	1,212.2	1,986.4
Other accrued liabilities and operating items, net	141.9	(101.0)
Net cash provided by operating activities continuing operations	1,282.9	1,275.3
Net cash used in operating activities discontinued operations	0.0	(0.5)
Net cash provided by operating activities	1,282.9	1,274.8
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of subsidiaries, net of cash acquired	(142.6)	(2,295.0)
Purchase of held-to-maturity securities and other investments	(10.5)	(155.6)
Additions to property and equipment	(159.0)	(183.1)
Proceeds from sale of investment in CareFusion	0.0	705.9
Proceeds from maturities of held-to-maturity securities	46.0	0.0
Net cash used in investing activities	(266.1)	(1,927.8)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net change in short-term borrowings	8.2	41.5
Reduction of long-term obligations	(44.5)	(228.1)
Proceeds from long-term obligations, net of issuance costs	0.0	494.5
Proceeds from issuance of Common Shares	22.9	36.0
Tax proceeds/(disbursements) from exercises of stock options	3.6	(8.7)
Dividends on Common Shares	(225.9)	(205.9)
Purchase of treasury shares	(300.0)	(269.8)
Net cash used in financing activities	(535.7)	(140.5)

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NET INCREASE/(DECREASE) IN CASH AND EQUIVALENTS	481.1	(793.5)
CASH AND EQUIVALENTS AT BEGINNING OF PERIOD	1,929.3	2,755.3
CASH AND EQUIVALENTS AT END OF PERIOD	\$ 2,410.4	\$ 1,961.8

See notes to condensed consolidated financial statements.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation. Our condensed consolidated financial statements include the accounts of all majority-owned and controlled subsidiaries, and all significant intercompany amounts have been eliminated. References to we, our and similar pronouns in this Quarterly Report on Form 10-Q refer to Cardinal Health, Inc. and its majority-owned and controlled subsidiaries unless the context requires otherwise. The results of businesses acquired or disposed of are included in the condensed consolidated financial statements from the effective date of the acquisition or up to the date of disposal.

Our condensed consolidated financial statements have been prepared in accordance with the U.S. Securities and Exchange Commission (SEC) instructions to Quarterly Reports on Form 10-Q and include all of the information and disclosures required by accounting principles generally accepted in the United States (GAAP) for interim financial reporting. The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect amounts reported in the condensed consolidated financial statements and accompanying notes. Actual amounts may differ from these estimated amounts. In addition, operating results presented for this fiscal 2012 interim period are not necessarily indicative of the results that may be expected for the full fiscal year ending June 30, 2012.

These condensed consolidated financial statements are unaudited and are presented pursuant to the rules and regulations of the SEC. Accordingly, the condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 (this Form 10-Q) should be read in conjunction with the audited consolidated financial statements and related notes contained in our Annual Report on Form 10-K for the fiscal year ended June 30, 2011, as updated by our Form 8-K/A filed on November 4, 2011 (the Fiscal 2011 Financial Statements). In our opinion, all adjustments necessary for a fair presentation of the condensed consolidated financial statements have been included. Except as disclosed elsewhere in this Form 10-Q, all such adjustments are of a normal and recurring nature.

Reclassification. As announced on August 4, 2011, we have changed our definition of segment profit to exclude the amortization of acquisition-related intangible assets and have revised the prior period segment profit disclosures accordingly. These costs also have been reclassified from distribution, selling, general and administrative expenses to acquisition-related costs on the condensed consolidated statements of earnings. All comparative prior period information has been reclassified and there was no impact to operating earnings or net earnings. See Notes 2 and 4 for further information regarding acquisition-related costs and Note 13 for further information regarding segment profit.

Spin-Off of CareFusion Corporation. Effective August 31, 2009, we separated our clinical and medical products businesses through a distribution to our shareholders of 81 percent of the then outstanding common stock of CareFusion Corporation (CareFusion) and retained the remaining 41.4 million shares of CareFusion common stock (the Spin-Off). During fiscal 2010, we disposed of 10.9 million shares of CareFusion common stock. During the three months ended September 30, 2010, we disposed of our remaining 30.5 million shares of CareFusion common stock. While we are a party to a separation agreement and various other agreements relating to the separation, we have determined that we have no significant continuing involvement in the operations of CareFusion. Accordingly, the operating results of CareFusion were presented within discontinued operations for all periods presented through the date of the Spin-Off.

Our Relationship with CareFusion. On July 22, 2009, we entered into a separation agreement with CareFusion to effect the Spin-Off and provide a framework for our relationship with CareFusion after the Spin-Off. In addition, on August 31, 2009, we entered into a transition services agreement, a tax matters agreement and an accounts receivable factoring agreement with CareFusion, among other agreements. These agreements, including the separation agreement, provide for allocation of assets, employees, liabilities, and obligations (including investments, property and employee benefits; and tax-related assets and liabilities) attributable to periods prior to, at and after the Spin-Off and govern certain relationships between CareFusion and us after the Spin-Off. The accounts receivable factoring arrangement expired on April 1, 2011.

Under the transition services agreement, we recognized \$1.9 million and \$49.9 million in transition service fee income during the nine months ended March 31, 2012 and 2011, respectively. We recognized \$0.5 million and \$15.0 million in transition service fee income during the three months ended March 31, 2012 and 2011, respectively. Substantially all of the transition service arrangements expired in fiscal 2011 and early fiscal 2012.

Under the tax matters agreement, CareFusion is obligated to indemnify us for certain tax exposures and transaction taxes prior to the Spin-Off. The indemnification receivable was \$258.3 million and \$263.9 million at March 31, 2012 and June 30, 2011, respectively, and is included in other long-term assets in our condensed consolidated balance sheets.

Recent Financial Accounting Standards. In January 2010, the Financial Accounting Standards Board (FASB) issued amended guidance regarding the disclosure of fair value measurements. This guidance improves the transparency of disclosures regarding the use of fair value

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measurements in financial statements. We adopted this guidance in fiscal 2010, except for certain disclosure requirements regarding gross changes in Level 3 measurements, which were effective for fiscal years beginning after December 15, 2010. We adopted this guidance in the first quarter of fiscal 2012. The adoption of this guidance did not impact our financial position or results of operations.

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In May 2011, the FASB issued amended accounting guidance related to the accounting and disclosure requirements of fair value measurements. This guidance clarifies the application of existing fair value measurement requirements and expands the disclosure requirements of Level 3 inputs. We adopted this guidance during the third quarter of fiscal 2012 and have included the required disclosures in Note 9 of this Form 10-Q. The adoption of this guidance did not impact our financial position or results of operations.

In June 2011, the FASB issued amended accounting guidance related to the presentation of comprehensive income. This guidance requires that comprehensive income, the components of net income and the components of other comprehensive income be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB deferred the effective date of the specific requirement to present items that are reclassified out of accumulated other comprehensive income to net income alongside their respective components of net income and other comprehensive income. All other provisions of this guidance will be effective for us and applied retrospectively beginning in the first quarter of fiscal 2013. The adoption of this guidance will not impact our financial position or results of operations.

In September 2011, the FASB issued amended accounting guidance related to testing goodwill for impairment. This guidance permits a company to assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. A company is no longer required to calculate the fair value of a reporting unit unless the company determines, based on the qualitative assessment, that it is more likely than not that its estimated fair value is less than its carrying amount. As permitted under this amendment, we early adopted this guidance in the first quarter of fiscal 2012. We will follow this guidance for any required interim assessments completed during fiscal 2012 and for our annual impairment assessment that will be performed during the fourth quarter of fiscal 2012.

In December 2011, the FASB issued amended accounting guidance related to the disclosures about financial instruments and related arrangements that have been offset in the statements of financial position. Companies will be required to provide both net (offset amounts) and gross information in the notes to the financial statements for relevant assets and liabilities that are offset. This guidance will be effective for us and applied retrospectively in the first quarter of fiscal 2014. The adoption of this guidance will not impact our financial position or results of operations.

2. ACQUISITIONS

We completed several acquisitions since July 1, 2010, including the fiscal 2011 acquisitions described below. The pro forma results of operations and the results of operations for acquisitions since the acquisition date have not been separately disclosed because the effects were not significant enough to the consolidated financial statements, individually or in the aggregate. See Note 2 to the consolidated financial statements in our Fiscal 2011 Financial Statements for a summary of the fair values of the assets acquired and liabilities assumed as of the acquisition dates for the acquisitions completed in fiscal 2011.

Kinray. On December 21, 2010, we completed the acquisition of privately held Kinray, Inc. (*Kinray*) for \$1.3 billion in an all-cash transaction. Kinray is a wholesale pharmaceutical distribution company which serves retail independent pharmacies primarily in the New York metropolitan area.

Cardinal Health China (formerly known as Yong Yu). On November 29, 2010, we completed the acquisition of what is now our Cardinal Health China subsidiary for \$457.7 million, including the assumption of \$57.4 million in debt. Cardinal Health China is a healthcare distribution business headquartered in Shanghai, China.

P4 Healthcare. On July 15, 2010, we completed the acquisition of privately held Healthcare Solutions Holding, LLC (*P4 Healthcare*) for \$506.1 million in cash and certain contingent consideration. P4 Healthcare serves key participants across the chain of specialty care, including physicians, pharmaceutical companies and payors by providing essential tools, services and data to help improve the quality of patient outcomes and increase efficiency in the delivery of healthcare services.

In accordance with the acquisition agreement, as amended on July 13, 2011, the former owners of P4 Healthcare have the right to receive certain contingent payments based on targeted earnings before interest, taxes, depreciation, and amortization (*EBITDA*). The contingent consideration is to be earned over four measurement periods, which end in fiscal 2014, and each measurement period has specific targets and payout amounts. The contingent consideration payout is limited to \$100.0 million. After completion of the first measurement period, in fiscal 2011, we paid \$10.2 million in accordance with the agreement. As a result of changes in our estimate of performance in future periods due in large part to the loss of revenue from a significant customer of the P4 Healthcare legacy business that began during the three months ended March 31, 2012, we revised the timing and amount of EBITDA estimates and made changes in probability assumptions with respect to the likelihood of achieving the EBITDA targets, which resulted in a \$54.7 million decrease in the fair value of the total contingent consideration obligation. See Note 9 for an explanation of the fair value measurement for the contingent consideration obligation.

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We classify costs incurred in connection with acquisitions as acquisition-related costs in our condensed consolidated statements of earnings. These costs consist primarily of transaction costs, integration costs, changes in the fair value of contingent consideration obligations and amortization of acquisition-related intangible assets. Transaction costs are incurred during the initial evaluation of a potential targeted acquisition and primarily relate to costs to analyze, negotiate and consummate the transaction as well as due diligence activities. Integration costs relate to activities needed to combine the operations of an acquired enterprise into our operations. We record changes in the fair value of contingent payments relating to acquisitions as income or expense in acquisition-related costs. See Note 4 for additional information regarding amortization of acquisition-related intangible assets and Note 9 for additional information regarding changes in the fair value of contingent consideration obligations.

3. RESTRUCTURING AND EMPLOYEE SEVERANCE

We consider restructuring activities to be programs whereby we fundamentally change our operations such as closing and consolidating certain manufacturing and distribution facilities, moving manufacturing of a product to another location, outsourcing the production of a product, employee severance (including rationalizing headcount or other significant changes in personnel) and realigning operations (including substantial realignment of the management structure of a business unit in response to changing market conditions).

The following table summarizes our restructuring and employee severance costs during the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Employee related costs (1)	\$ 6.9	\$ 4.3	\$ 10.9	\$ 5.1
Facility exit and other costs (2)	0.2	1.9	1.3	5.5
Total restructuring and employee severance (3)	\$ 7.1	\$ 6.2	\$ 12.2	\$ 10.6

- (1) Employee-related costs primarily consist of termination benefits provided to employees who have been involuntarily terminated and duplicate payroll costs during transition periods.
- (2) Facility exit and other costs consist of accelerated depreciation, equipment relocation costs, project consulting fees and costs associated with restructuring our delivery of information technology infrastructure services.
- (3) We incurred restructuring expenses related to the Spin-Off of \$0.4 million and \$5.1 million for the nine months ended March 31, 2012 and 2011, respectively, and \$3.1 million for the three months ended March 31, 2011.

The following table summarizes activities related to liabilities associated with our restructuring and employee severance activities during the nine months ended March 31, 2012:

(in millions)	Employee Related Costs	Facility Exit and Other Costs	Total
Balance at June 30, 2011	\$ 6.0	\$ 4.6	\$ 10.6
Additions	10.1	0.1	10.2
Payments and other adjustments	(8.2)	(1.7)	(9.9)
Balance at March 31, 2012	\$ 7.9	\$ 3.0	\$ 10.9

4. GOODWILL AND OTHER INTANGIBLE ASSETS**Goodwill**

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The following table summarizes the changes in the carrying amount of goodwill, in total and by segment, for the nine months ended March 31, 2012:

(in millions)	Pharmaceutical	Medical	Total
Balance at June 30, 2011	\$ 2,852.7	\$ 992.9	\$ 3,845.6
Goodwill acquired, net of purchase price adjustments	25.0	89.3	114.3
Foreign currency translation adjustments and other	6.9	(0.5)	6.4
Balance at March 31, 2012	\$ 2,884.6	\$ 1,081.7	\$ 3,966.3

Table of Contents**Other Intangible Assets**

Intangible assets with definite lives are amortized over their useful lives, which range from two to twenty years. The detail of other intangible assets by class as of March 31, 2012 and June 30, 2011 is as follows:

(in millions)	Gross Intangible	March 31, 2012 Accumulated Amortization	Net Intangible	Gross Intangible	June 30, 2011 Accumulated Amortization	Net Intangible
Indefinite life intangibles:						
Trademarks	\$ 11.0	\$ 0.0	\$ 11.0	\$ 26.5	\$ 0.0	\$ 26.5
Total indefinite life intangibles	11.0	0.0	11.0	26.5	0.0	26.5
Definite life intangibles:						
Trademarks and patents	44.6	33.2	11.4	43.4	25.2	18.2
Non-compete agreements	15.4	7.3	8.1	14.0	5.4	8.6
Customer relationships	455.0	130.9	324.1	392.7	89.2	303.5
Other	86.4	36.5	49.9	86.5	29.9	56.6
Total definite life intangibles	601.4	207.9	393.5	536.6	149.7	386.9
Total intangibles	\$ 612.4	\$ 207.9	\$ 404.5	\$ 563.1	\$ 149.7	\$ 413.4

During the three months ended March 31, 2012, we recorded a charge of \$16.0 million to write off an indefinite life intangible asset related to the P4 Healthcare trade name. We have rebranded P4 Healthcare under the Cardinal Health Specialty Solutions name. This charge is included in impairments and loss on disposal of assets in our condensed consolidated statements of earnings.

The following table summarizes amortization of intangible assets for the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Amortization of acquisition-related intangible assets	\$ 20.4	\$ 27.9	\$ 57.9	\$ 53.4
Amortization of other intangible assets	0.1	0.2	0.2	0.5
Total amortization of intangible assets	\$ 20.5	\$ 28.1	\$ 58.1	\$ 53.9

Amortization of intangible assets for the remainder of fiscal 2012 and the next four fiscal years is estimated to be:

(in millions)	2012	2013	2014	2015	2016
Amortization of intangible assets	\$ 20.1	\$ 73.4	\$ 64.4	\$ 48.3	\$ 40.7

5. HELD-TO-MATURITY INVESTMENTS

We have investments in fixed income corporate debt securities, which are classified as held-to-maturity as we have the intent and ability to hold these investments until maturity. These investments are held at amortized cost, which approximates fair value. The investments that we currently hold vary in maturity date, ranging from one to seven months, and pay interest semi-annually. The following table summarizes the balance of these investments as of March 31, 2012 and June 30, 2011:

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(in millions)	March 31, 2012	June 30, 2011
Current portion of held-to-maturity investments (1)	\$ 92.8	\$ 93.2
Long-term portion of held-to-maturity investments (2)	0.0	48.8
Total held-to-maturity investments	\$ 92.8	\$ 142.0

(1) Included in prepaid expenses and other in our condensed consolidated balance sheets.

(2) Included in other long-term assets in our condensed consolidated balance sheets.

6. INCOME TAXES

Fluctuations in our effective tax rate are due to changes within international and U.S. state effective tax rates resulting from our business mix and the impact of restructuring and employee severance, acquisition-related costs, litigation (recoveries)/charges, net, impairment charges, and other discrete items. The following table summarizes the provision for income taxes as a percentage of pretax earnings from continuing operations (effective tax rate) for the three and nine months ended March 31, 2012 and 2011:

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	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012 (1)	2011 (2)	2012 (3)	2011 (4)
Effective tax rate	34.9%	41.3%	36.9%	35.5%

- (1) During the three months ended March 31, 2012, the effective tax rate was impacted by net favorable discrete items of \$3.6 million, or 0.7 percentage points. This included the favorable impact of settlement of federal, foreign and state tax controversies (\$36.3 million), a favorable impact from the related reduction for interest on unrepatriated foreign earnings (\$8.5 million), and a net unfavorable impact of remeasuring some current and prior years unrecognized tax benefits primarily as a result of ongoing negotiations with tax authorities (\$43.8 million).
- (2) During the three months ended March 31, 2011, the effective tax rate was unfavorably impacted by net discrete items of \$16.5 million, or 3.9 percentage points, primarily attributable to changes in state tax rules and deferred tax rate changes in certain foreign and state jurisdictions.
- (3) During the nine months ended March 31, 2012, the effective tax rate was impacted by net unfavorable discrete items of \$4.8 million, or 0.4 percentage points. The discrete items included unfavorable amounts related to remeasuring certain unrecognized tax benefits, partially offset by the favorable impact of settling certain federal, state, and foreign tax matters.
- (4) During the nine months ended March 31, 2011, the effective tax rate was favorably impacted by net discrete items of \$26.8 million, or 2.3 percentage points, primarily attributable to recognizing no income tax expense on the sale of CareFusion stock due to the release of a previously established deferred tax valuation allowance.

A tax benefit from an uncertain tax position is recognized when it is more likely than not that the position will be sustained upon examination, including resolutions of any related appeals or litigation processes, based on the technical merits. The amount recognized is measured as the largest amount of tax benefit that is greater than 50 percent likely of being realized upon settlement.

The following table summarizes the balance of unrecognized tax benefits and the amount of interest and penalties as of March 31, 2012 and June 30, 2011:

(in millions)	March 31, 2012	June 30, 2011
Unrecognized tax benefits (1) (2)	\$ 671.9	\$ 746.8
Portion that, if recognized, would reduce tax expense and effective tax rate	334.0	332.4
Accrued penalties and interest (3)	203.6	267.2

- (1) The full amount of unrecognized tax benefits is included in deferred income taxes and other liabilities in the condensed consolidated balance sheets.
- (2) It is reasonably possible that there could be a change in the amount of unrecognized tax benefits within the next 12 months due to activities of the Internal Revenue Service (IRS) or other taxing authorities, including proposed assessments of additional tax, possible settlement of audit issues (primarily IRS audits for fiscal 2003 through 2005), reassessment of existing unrecognized tax benefits, or the expiration of applicable statutes of limitations. We estimate that the range of the possible change in unrecognized tax benefits within the next 12 months may be a net decrease of approximately zero to \$290.0 million, exclusive of penalties and interest.
- (3) Balances are gross amounts before any tax benefits and are included in deferred income taxes and other liabilities in the condensed consolidated balance sheets.

We file income tax returns in the U.S. federal jurisdiction, various U.S. state jurisdictions and various foreign jurisdictions. With few exceptions, we are subject to audit by taxing authorities for fiscal 2003 through the current fiscal year.

During the three months ended March 31, 2012, the IRS closed audits of fiscal 2001 and 2002 and is currently conducting audits of fiscal 2003 through 2010. We have received proposed adjustments from the IRS for fiscal 2003 through 2007 related to our transfer pricing arrangements between foreign and domestic subsidiaries and the transfer of intellectual property among subsidiaries of an acquired entity prior to its acquisition by us. The IRS proposed additional taxes of \$849.0 million, excluding penalties and interest. If this tax ultimately must be paid, CareFusion is liable under the tax matters agreement for \$591.5 million of the total amount. We disagree with these proposed adjustments, which we are contesting, and we have accounted for the unrecognized tax benefits related to them.

7. CONTINGENT LIABILITIES AND LITIGATION

Legal Proceedings

We become involved from time-to-time in litigation and regulatory matters incidental to our business, including governmental investigations and enforcement actions, personal injury claims, employment matters, commercial disputes, intellectual property matters, disputes regarding environmental clean-up costs, litigation in connection with acquisitions and divestitures, and other matters arising out of the normal conduct of our business. We intend to vigorously defend ourselves in such litigation. We do not believe that the outcome of any pending litigation will have a material adverse effect on our financial position or results of operations.

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Occasionally, we may suspect that products we manufacture, market or distribute do not meet product specifications, published standards or regulatory requirements. In such circumstances, we investigate and take appropriate corrective action. Such actions can lead to product recalls, costs to repair or replace affected products, temporary interruptions in product sales, and action by regulators.

We accrue for contingencies related to litigation and regulatory matters. We accrue an estimated loss contingency in our condensed consolidated financial statements if it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. Because litigation is inherently unpredictable and unfavorable developments or resolutions can occur, assessing contingencies is highly subjective and requires judgments about future events. We regularly review contingencies to determine whether our accruals and related disclosures are adequate. The amount of ultimate loss may differ from these estimates.

We recognize income from the favorable outcome of litigation when we receive the associated cash or assets.

We recognize estimated loss contingencies for litigation and regulatory matters and income from favorable resolution of litigation in litigation (recoveries)/charges, net in our condensed consolidated statements of earnings.

Income Taxes

See Note 6 in this Form 10-Q and Note 9 to the consolidated financial statements in our Fiscal 2011 Financial Statements for discussion of contingencies related to our income taxes.

8. FINANCIAL INSTRUMENTS

We utilize derivative financial instruments to manage exposure to certain risks related to our ongoing operations. The primary risks managed through the use of derivative instruments include interest rate risk, currency exchange risk and commodity price risk. We do not use derivative instruments for trading or speculative purposes. While the majority of our derivative instruments are designated as hedging instruments, we also enter into derivative instruments that are designed to hedge a risk, but are not designated as hedging instruments. These derivative instruments are adjusted to current fair value through earnings at the end of each period. Our derivative and hedging programs are consistent with those described in our Fiscal 2011 Financial Statements.

In August 2011, we terminated \$640.0 million (notional amount) of pay-floating interest rate swaps and received net settlement proceeds of \$33.7 million. These swaps were previously designated as fair value hedges. There was no immediate impact to the statements of earnings; however, the fair value adjustment to debt is being amortized over the life of the underlying debt as a reduction to interest expense, net in our condensed consolidated statements of earnings.

In December 2011 and March 2012, we entered into pay-floating interest rate swaps with total notional amounts of \$200.0 million and \$100.0 million, respectively. These swaps have been designated as fair value hedges of our fixed rate debt and are included in prepaid expenses and other assets in our condensed consolidated balance sheets as of March 31, 2012.

9. FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received upon selling an asset or the price paid to transfer a liability on the measurement date. It focuses on the exit price in the principal or most advantageous market for the asset or liability in an orderly transaction between willing market participants. A three-tier fair value hierarchy is established as a basis for considering such assumptions and for inputs used in the valuation methodologies in measuring fair value. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair values are as follows:

- Level 1 Observable prices in active markets for identical assets and liabilities.
- Level 2 Observable inputs other than quoted prices in active markets for identical assets and liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities.

Recurring Fair Value Measurements

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The following table presents the fair values for those assets and (liabilities) measured on a recurring basis as of March 31, 2012:

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(in millions)	Fair Value Measurements			
	Level 1	Level 2	Level 3	Total
Cash Equivalents (1)	\$ 1,293.4	\$ 0.0	\$ 0.0	\$ 1,293.4
Forward Contracts (2)	0.0	36.2	0.0	36.2
Other Investments (3)	75.1	0.0	0.0	75.1
Contingent Consideration Obligation (4)	0.0	0.0	(22.2)	(22.2)
Total	\$ 1,368.5	\$ 36.2	\$ (22.2)	\$ 1,382.5

The following table presents the fair values for those assets and (liabilities) measured on a recurring basis as of June 30, 2011:

(in millions)	Fair Value Measurements			
	Level 1	Level 2	Level 3	Total
Cash Equivalents (1)	\$ 1,065.6	\$ 0.0	\$ 0.0	\$ 1,065.6
Forward Contracts (2)	0.0	32.1	0.0	32.1
Other Investments (3)	79.7	0.0	0.0	79.7
Contingent Consideration Obligation (4)	0.0	0.0	(75.4)	(75.4)
Total	\$ 1,145.3	\$ 32.1	\$ (75.4)	\$ 1,102.0

- Cash equivalents are comprised of highly liquid investments purchased with a maturity of three months or less. The carrying value of these cash equivalents approximates fair value due to their short-term maturities.
- The fair value of foreign currency contracts, commodity contracts and interest rate swaps is determined based on the present value of expected future cash flows considering the risks involved, including non-performance risk, and using discount rates appropriate for the respective maturities. Observable Level 2 inputs are used to determine the present value of expected future cash flows.
- The other investments balance includes investments in mutual funds, which are used to offset fluctuations in deferred compensation liabilities. These mutual funds primarily invest in the equity securities of companies with large market capitalization and high quality fixed income debt securities. The fair value of these investments is determined using quoted market prices.
- The contingent consideration obligation was incurred in connection with the acquisition of P4 Healthcare. See Note 2 for additional information regarding the contingent consideration obligation related to the P4 Healthcare acquisition. The fair value of the contingent consideration obligation is determined based on a probability-weighted income approach derived from EBITDA estimates and probability assessments with respect to the likelihood of achieving the various EBITDA targets. The fair value measurement is based on significant inputs unobservable in the market and thus represents a Level 3 measurement. At each reporting date, we revalue the contingent consideration obligation to estimated fair value. Changes in the fair value of the contingent consideration obligation may result from changes in the terms of the contingent payments, changes in discount periods and rates, changes in the timing and amount of EBITDA estimates, and changes in probability assumptions with respect to the timing and likelihood of achieving the EBITDA targets. Actual progress toward achieving the EBITDA targets for the remaining measurement periods may be different than our expectations of performance in future measurement periods. Failure to meet current expectations of progress could increase the probability of not achieving the targets within the measurement periods and result in a reduction in the fair value of the contingent consideration obligation. As a result of changes in our estimate of performance in future periods due in large part to the loss of revenue from a significant customer of the P4 Healthcare legacy business that began during the three months ended March 31, 2012, we revised the timing and amount of EBITDA estimates and made changes in probability assumptions with respect to the likelihood of achieving the EBITDA targets, which resulted in a \$54.7 million decrease in the fair value of the total contingent consideration obligation.

The following table presents a reconciliation of those liabilities measured at fair value on a recurring basis using unobservable inputs (Level 3):

(in millions)	Contingent Consideration Obligation
Carrying value at June 30, 2011	\$ 75.4
Income, net (1)	(53.2)

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Carrying value at March 31, 2012	\$	22.2
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- (1) Reflects changes in our estimate of performance in future measurement periods offset by implied interest for the period. Amount is included in acquisition-related costs in our condensed consolidated statements of earnings.

Table of Contents**10. EARNINGS PER SHARE**

Basic earnings per share (EPS) is computed by dividing net earnings (the numerator) by the weighted average number of Common Shares outstanding during each period (the denominator). Diluted EPS is similar to the computation for Basic EPS, except that the denominator is increased by the dilutive effect of vested and nonvested stock options, restricted shares and restricted share units computed using the treasury stock method. The total number of Common Shares issued, less the Common Shares held in treasury, is used to determine the Common Shares outstanding.

The following table reconciles the number of Common Shares used to compute Basic EPS and Diluted EPS for the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Weighted-average Common Shares basic	345.3	348.5	345.0	348.3
Effect of dilutive securities:				
Employee stock options, restricted shares and restricted share units	4.2	4.4	4.2	3.5
Weighted-average Common Shares diluted	349.5	352.9	349.2	351.8

The following table presents the number of potentially dilutive securities that were anti-dilutive for the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Anti-dilutive securities	9.3	10.6	9.8	11.8

11. SHAREHOLDERS EQUITY

During the three months ended September 30, 2011, we repurchased 6.7 million Common Shares having an aggregate cost of approximately \$300.0 million. These repurchases were made pursuant to the \$750.0 million share repurchase program approved by our board of directors on November 3, 2010. We funded the repurchases with available cash. The average price paid per common share for all Common Shares repurchased during the three months ended September 30, 2011 was \$44.89. No other repurchases were made during the nine months ended March 31, 2012.

12. COMPREHENSIVE INCOME

The following table is a summary of comprehensive income for the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Net earnings	\$ 333.4	\$ 246.0	\$ 832.2	\$ 756.3
Foreign currency translation adjustments	14.9	28.4	(4.8)	61.6
Net unrealized gain/(loss) on derivative instruments, net of tax	1.7	(0.7)	(0.2)	(3.3)
Reclassification of unrealized loss upon realization from sale of remaining investment in CareFusion, net of tax (1)	0.0	0.0	0.0	(61.2)
Total comprehensive income	\$ 350.0	\$ 273.7	\$ 827.2	\$ 753.4

- (1) We sold our remaining investment in CareFusion common stock and reclassified the net unrealized gain out of accumulated other comprehensive income during the three months ended September 30, 2010.

13. SEGMENT INFORMATION

Our operations are principally managed on a products and services basis and are comprised of two reportable segments: Pharmaceutical and Medical. The factors for determining the reportable segments include the manner in which management evaluates our performance combined with the nature of the individual business activities. The accounting policies of the segments are the same as those described in Note 1.

Effective the first quarter of fiscal 2012, we began reporting the operating results of certain non-U.S. operations, including portions of our Cardinal Health China and Cardinal Health Puerto Rico subsidiaries, in the Medical segment to better align reported results with the nature of the services provided. Prior period financial results have not been adjusted because the change in reporting was not significant to previously reported segment results.

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The following table includes revenue for each reportable segment and reconciling items necessary to agree to amounts reported in the condensed consolidated financial statements for the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Segment revenue:				
Pharmaceutical	\$ 24,508.0	\$ 23,845.3	\$ 73,590.9	\$ 69,285.8
Medical	2,414.2	2,231.4	7,210.3	6,609.6
Total segment revenue	26,922.2	26,076.7	80,801.2	75,895.4
Corporate	(4.7)	(5.3)	(13.7)	(14.7)
Total consolidated revenue	\$ 26,917.5	\$ 26,071.4	\$ 80,787.5	\$ 75,880.7

We evaluate the performance of the segments based upon segment profit, among other measures. Segment profit is segment revenue, less segment cost of products sold, less segment distribution, selling, general and administrative expense (SG&A). Segment SG&A expenses include share-based compensation expense as well as allocated corporate expenses for shared functions, including corporate management, corporate finance, financial shared services, human resources, information technology, legal, compliance and an integrated hospital sales organization. Corporate expenses are allocated to the segments based upon headcount, level of benefit provided and ratable allocation. Information about interest income and expense and income taxes is not provided at the segment level.

Restructuring and employee severance, acquisition-related costs, impairments and loss on disposal of assets, litigation (recoveries)/charges, net, and certain investment and other spending are not allocated to the segments. See Notes 2, 3 and 7, respectively, for further discussion of our acquisition-related costs, restructuring and employee severance and litigation (recoveries)/charges, net and Note 1 for a discussion of the reclassification of amortization of acquisition-related intangible assets. Investment spending generally includes the first year spend for certain projects that require incremental strategic investments in the form of additional operating expenses. We encourage our segments to identify investment projects that will promote innovation and provide future returns. As approval decisions for such projects are dependent upon executive management, the expenses for such projects are retained at Corporate. Investment spending within Corporate was \$4.3 million and \$5.1 million for the three months ended March 31, 2012 and 2011, respectively, and \$14.1 million and \$8.5 million for the nine months ended March 31, 2012 and 2011, respectively. Spin-Off costs included in SG&A are not allocated to our segments. Spin-Off costs included in SG&A were \$0.2 million and \$0.7 million for the three months ended March 31, 2012 and 2011, respectively, and \$1.5 million and \$7.4 million for the nine months ended March 31, 2012 and 2011, respectively.

The following table includes segment profit by reportable segment and reconciling items necessary to agree to amounts reported in the condensed consolidated financial statements for the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Segment profit:				
Pharmaceutical	\$ 446.4	\$ 411.4	\$ 1,204.0	\$ 1,021.4
Medical	89.4	107.9	252.9	294.4
Total segment profit	535.8	519.3	1,456.9	1,315.8
Corporate	(9.2)	(72.0)	(68.7)	(160.7)
Total consolidated operating earnings	\$ 526.6	\$ 447.3	\$ 1,388.2	\$ 1,155.1

14. SHARE-BASED COMPENSATION*Share-Based Compensation Plans*

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We maintain stock incentive plans (collectively, the Plans) for the benefit of certain of our officers, directors and employees. Employee options granted under the Plans generally vest in equal annual installments over three years and are exercisable for periods ranging from seven to ten years from the date of grant. All employee stock options granted under the Plans are exercisable at a price equal to the fair market value of the Common Shares underlying the option at the date of grant. Employee restricted shares and restricted share units granted under the Plans generally vest in equal installments over three years. Beginning in fiscal 2012, performance share units were granted under the Plans, which represent shares potentially issuable in the future. Restricted shares, restricted share units and performance share units accrue dividends or cash equivalents that are payable upon vesting of the awards.

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The compensation expense recognized for all share-based compensation awards is net of estimated forfeitures and is recognized using the straight-line method over the applicable service period. We classify share-based compensation within SG&A expenses to correspond with the same line item as the majority of the cash compensation paid to employees.

The following table provides total share-based compensation expense by type of award for the three and nine months ended March 31, 2012 and 2011:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Restricted share and share unit expense	\$ 14.0	\$ 12.1	\$ 41.0	\$ 39.3
Employee stock option expense	5.8	5.5	18.3	20.1
Performance share unit expense	1.6	0.0	4.2	0.0
Stock appreciation right (income)/expense	0.2	0.4	(0.4)	1.0
Total share-based compensation (1)	\$ 21.6	\$ 18.0	\$ 63.1	\$ 60.4

(1) The tax benefit related to share-based compensation expense was \$7.8 million and \$6.5 million for the three months ended March 31, 2012 and 2011, respectively, and \$22.9 million and \$22.0 million for the nine months ended March 31, 2012 and 2011, respectively.

Stock Options

The fair values of the stock options granted to our employees and directors were estimated on the date of grant using a lattice valuation model. We believe the lattice model provides reasonable estimates because it has the ability to take into account individual exercise patterns based on changes in our stock price and other variables and it provides for a range of input assumptions.

The following table summarizes all stock option transactions under the Plans from June 30, 2011 through March 31, 2012:

(in millions, except per share amounts)	Stock Options	Weighted Average Exercise Price per Common Share	Weighted Average Remaining Contractual Life in Years	Aggregate Intrinsic Value
Balance at June 30, 2011	23.1	\$ 37.02	3.6	\$ 217.0
Granted	2.3	45.63		
Exercised	(1.4)	30.85		
Canceled and forfeited	(1.7)	47.33		
Balance at March 31, 2012	22.3	\$ 37.52	3.7	\$ 163.2
Exercisable at March 31, 2012	15.8	\$ 38.46	2.5	\$ 102.9

Restricted Shares and Restricted Share Units

The fair value of restricted shares and restricted share units is determined by the grant date market price of our Common Shares.

The following table summarizes all transactions related to restricted shares and restricted share units under the Plans from June 30, 2011 through March 31, 2012:

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(in millions, except per share amounts)	Restricted Share and Restricted Share Units	Weighted Average Grant Date Fair Value Per Share
Nonvested at June 30, 2011	3.6	\$ 31.31
Granted	1.6	41.68
Vested	(1.6)	32.44
Canceled and forfeited	(0.1)	35.24
Nonvested at March 31, 2012	3.5	\$ 35.41

Table of Contents**Performance Share Units**

Performance share units vest based on the achievement of target compound annual non-GAAP EPS growth rate and dividend yield, and generally vest over two-year and three-year performance periods. Based on the extent to which the targets are achieved, vested shares may range from 0 percent to 200 percent of the target award amount. The fair value of performance share units is determined by the grant date market price of our Common Shares. The compensation expense associated with nonvested performance share units is dependent on our periodic assessment of the probability of the targets being achieved and our estimate of the number of shares that will ultimately be issued.

The following table summarizes information related to performance share units under the Plans based on target award amounts from June 30, 2011 through March 31, 2012:

(in millions, except per share amounts)	Performance Share Units	Weighted Average Grant Date Fair Value Per Share
Nonvested at June 30, 2011	0.0	\$ 0.00
Granted	0.4	42.65
Vested	0.0	0.00
Canceled and forfeited	0.0	0.00
Nonvested at March 31, 2012 (1)	0.4	\$ 42.65

(1) The outstanding nonvested performance share units as of March 31, 2012, at the maximum award level was 0.8 million.

Adjustments to Stock Incentive Plans

In connection with the Spin-Off, on August 31, 2009, we adjusted share-based compensation awards granted under the Plans into awards based on our Common Shares and/or CareFusion common stock, as applicable. For purposes of the vesting of these equity awards, continued employment or service with us or with CareFusion is treated as continued employment for purposes of both our and CareFusion's equity awards. See Note 17 to the consolidated financial statements in the Annual Report on Form 10-K for fiscal 2010 for an explanation of these adjustments.

The following table summarizes the share-based compensation awards outstanding as of March 31, 2012:

(in millions)	Our Awards	Stock Options CareFusion Awards
Held by our employees and former employees	21.1	5.0
Held by CareFusion employees	1.2	
Total	22.3	

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Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

The discussion and analysis presented below is concerned with material changes in financial condition and results of operations for our condensed consolidated balance sheets as of March 31, 2012 and June 30, 2011 and for the condensed consolidated statements of earnings for the three and nine months ended March 31, 2012 and 2011. This discussion and analysis should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Fiscal 2011 Financial Statements.

Portions of this Form 10-Q (including information incorporated by reference) include forward-looking statements. The words expect, anticipate, intend, plan, believe, will, should, could, would, project, continue, likely, and similar expressions, among others, generally identify forward-looking statements, which speak only as of the date the statements were made. The matters discussed in these forward-looking statements are subject to risks, uncertainties and other factors that could cause actual results to differ materially from those made, projected or implied in the forward-looking statements. The most significant of these risks, uncertainties and other factors are described in Exhibit 99.1 to this Form 10-Q and in Part 1, Item 1A of our Annual Report on Form 10-K for the fiscal year ended June 30, 2011 (the 2011 Form 10-K). Except to the extent required by applicable law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Overview

We are a healthcare services company providing pharmaceutical and medical products and services that help pharmacies, hospitals, surgery centers, physician offices and other healthcare providers focus on patient care while reducing costs, enhancing efficiency and improving quality. We report our financial results in two segments: Pharmaceutical and Medical.

Revenue for the three and nine months ended March 31, 2012 was \$26.9 billion and \$80.8 billion, up 3 percent and 6 percent, respectively, from the prior-year periods, due to growth from existing customers (\$837 million and \$2.8 billion, respectively) and the \$2.4 billion impact of acquisitions for the nine months ended March 31, 2012. Operating earnings increased 18 percent to \$527 million and 20 percent to \$1.4 billion for the three and nine months ended March 31, 2012, respectively. The increase in operating earnings for the three and nine months ended March 31, 2012 includes a \$55 million gain realized upon adjusting the contingent consideration obligation associated with the P4 Healthcare acquisition and reflects strong performance in our Pharmaceutical segment generic programs. In addition, the increase in operating earnings for the nine months ended March 31, 2012 was positively impacted by acquisitions. Earnings from continuing operations were up 33 percent and 10 percent for the three and nine months ended March 31, 2012, respectively, due to the factors discussed above, although the comparison with the nine months ended March 31, 2012 reflects the \$72 million gain on the sale of our investment in CareFusion realized during the prior period.

Our cash and equivalents balance was \$2.4 billion as of March 31, 2012, compared to \$1.9 billion as of June 30, 2011. The increase in cash and equivalents was primarily attributable to net cash provided by operating activities of \$1.3 billion, partially offset by share repurchases of \$300 million, cash dividends of \$226 million, capital expenditures of \$159 million and acquisitions of \$143 million.

Acquisitions

We completed several acquisitions since July 1, 2010. The acquisitions completed during these periods contributed revenues of \$2.4 billion and operating earnings of \$76 million for the nine months ended March 31, 2012. We include the contribution of an acquisition until the one-year anniversary of the acquisition.

See Note 2 of the Notes to Condensed Consolidated Financial Statements for more information on acquisitions.

Spin-Off of CareFusion Corporation

Effective August 31, 2009, we separated our clinical and medical products business through the distribution to our shareholders of 81 percent of the then outstanding common stock of CareFusion and retained the remaining 41.4 million shares of CareFusion common stock. During fiscal 2010, we disposed of 10.9 million shares of CareFusion common stock. During the three months ended September 30, 2010, we disposed of the remaining 30.5 million shares of CareFusion common stock for \$706 million.

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On July 22, 2009, we entered into a separation agreement with CareFusion to effect the Spin-Off and provide a framework for our relationship with CareFusion after the Spin-Off. In addition, on August 31, 2009, we entered into a transition services agreement, a tax matters agreement and an accounts receivable factoring agreement with CareFusion, among other agreements. The accounts receivable factoring arrangement expired on April 1, 2011.

Under the transition services agreement, we recognized \$2 million and \$50 million in transition service fee income during the nine months ended March 31, 2012 and 2011, respectively. We recognized \$1 million and \$15 million in transition service fee income during the three months ended March 31, 2012 and 2011, respectively. Substantially all of the transition service arrangements expired in fiscal 2011 and early fiscal 2012.

Under the tax matters agreement, CareFusion is obligated to indemnify us for certain tax exposures and transaction taxes prior to the Spin-Off. The indemnification receivable was \$258 million and \$264 million at March 31, 2012 and June 30, 2011, respectively, and is included in other long-term assets in our condensed consolidated balance sheets.

Results of Operations**Revenue**

(in millions, except growth rates)	Change	Three Months Ended		Change	Nine Months Ended	
		March 31, 2012	2011		March 31, 2012	2011
Pharmaceutical	3%	\$ 24,508.0	\$ 23,845.3	6%	\$ 73,590.9	\$ 69,285.8
Medical	8%	2,414.2	2,231.4	9%	7,210.3	6,609.6
Total segment revenue	3%	26,922.2	26,076.7	6%	80,801.2	75,895.4
Corporate	N.M.	(4.7)	(5.3)	N.M.	(13.7)	(14.7)
Consolidated revenue	3%	\$ 26,917.5	\$ 26,071.4	6%	\$ 80,787.5	\$ 75,880.7

Pharmaceutical segment

Revenue for the three and nine months ended March 31, 2012 compared to the prior year periods was positively impacted by increased sales to existing customers (\$753 million and \$2.5 billion, respectively). Revenue for the nine months ended March 31, 2012 was positively impacted by acquisitions (\$2.3 billion). Revenue for the three and nine months ended March 31, 2012 was negatively impacted by losses of customers in excess of gains (\$114 million and \$568 million, respectively). Revenue from non-bulk sales increased 13 percent due to the above factors for the nine months ended March 31, 2012.

Medical segment

Revenue for the three and nine months ended March 31, 2012 compared to the prior year periods was positively impacted by increased volume from existing customers, including the positive impact from sales of self-manufactured and private brand products (\$84 million and \$288 million, respectively) and the effect of the transition during the fourth quarter of fiscal 2011 of our relationship with CareFusion from a fee-for-service arrangement to a traditional distribution model (\$46 million and \$134 million, respectively). This transition had minimal impact on Medical segment profit.

Cost of Products Sold

Consistent with the increases in revenue, during the three and nine months ended March 31, 2012, cost of products sold increased \$802 million (3 percent) and \$4.6 billion (6 percent), respectively, compared to the prior year periods. See the gross margin discussion below for additional drivers impacting cost of sales.

Gross Margin

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(in millions, except growth rates)	Three Months Ended			Nine Months Ended		
	Change	March 31, 2012	2011	Change	March 31, 2012	2011
Gross margin	4%	\$ 1,206.7	\$ 1,162.2	9%	\$ 3,405.0	\$ 3,118.7
<i>Pharmaceutical segment</i>						

Gross margin increased \$36 million and \$268 million for the three and nine months ended March 31, 2012, respectively, compared to the prior year period primarily as a result of the factors listed below.

Strong performance in our generic pharmaceutical programs, including the impact of new and recently launched items, increased gross margin by \$85 million and \$194 million for the three and nine months ended March 31, 2012, respectively.

Acquisitions positively impacted gross margin by \$122 million during the nine months ended March 31, 2012.

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Increased margin under branded and generic manufacturer agreements (exclusive of related volume impact) had a positive impact on gross margin of \$36 million for the nine months ended March 31, 2012. We benefited from price appreciation on a few specific generic pharmaceutical products during the three months ended December 31, 2011.

Customer pricing changes, including rebates (exclusive of the related volume impact), adversely impacted gross margin by \$53 million and \$133 million for the three and nine months ended March 31, 2012, respectively. The adverse impact of these customer pricing changes was partially offset by product mix, sourcing programs and other sources of margin.

Medical segment

Gross margin increased \$8 million and \$20 million for the three and nine months ended March 31, 2012, respectively, compared to the prior year period primarily as a result of the factors listed below.

Favorable product sales mix and increased sales volume resulted in a \$28 million and \$94 million favorable impact to gross margin, respectively.

Increased cost of oil-based resins, cotton, latex, and other commodities used in our self-manufactured and private brand products decreased gross margin by \$20 million and \$61 million, respectively.

Distribution, Selling, General and Administrative Expenses (SG&A)

(in millions, except growth rates)	Three Months Ended March 31,			Nine Months Ended March 31,		
	Change	2012	2011	Change	2012	2011
SG&A	2%	\$ 682.7	\$ 669.5	6%	\$ 1,965.6	\$ 1,857.7

Increased SG&A during the nine months ended March 31, 2012 was primarily due to the impact of acquisitions (\$58 million). For the three and nine months ended March 31, 2012, the increase was due in part to business system investments, including the Medical segment business transformation project. SG&A included \$2 million of costs related to the Spin-Off for the nine months ended March 31, 2012, and \$1 million and \$7 million of costs related to the Spin-Off for the three and nine months ended March 31, 2011, respectively.

Segment Profit and Consolidated Operating Earnings

(in millions, except growth rates)	Three Months Ended March 31,			Nine Months Ended March 31,		
	Change	2012	2011	Change	2012	2011
Pharmaceutical	9%	\$ 446.4	\$ 411.4	18%	\$ 1,204.0	\$ 1,021.4
Medical	(17)%	89.4	107.9	(14)%	252.9	294.4
Total Segment Profit	3%	535.8	519.3	11%	1,456.9	1,315.8
Corporate	N.M.	(9.2)	(72.0)	N.M.	(68.7)	(160.7)
Consolidated Operating Earnings	18%	\$ 526.6	\$ 447.3	20%	\$ 1,388.2	\$ 1,155.1

Segment Profit

Pharmaceutical segment profit

The principal driver for the increase during the three months ended March 31, 2012 was strong performance in our generic pharmaceutical programs. The principal drivers for the increase during the nine months ended March 31, 2012 were strong performance in our generic

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pharmaceutical programs and the positive impact of acquisitions. For both periods, these items were partially offset by the unfavorable impact of customer pricing changes. See the discussion of gross margin above for further information on these drivers.

Medical segment profit

The principal drivers for the decrease during the three and nine months ended March 31, 2012 were the increased cost of commodities used in our self-manufactured products and an increase in SG&A expenditures including the impact of business system investments. For both periods, these items were partially offset by the favorable impact on gross margin from product sales mix and increased net sales volume. See the discussion above for further information on these drivers.

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Consolidated Operating Earnings

In addition to revenue, gross margin and SG&A discussed above, operating earnings were impacted by the following:

(in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2012	2011	2012	2011
Restructuring and employee severance	\$ 7.1	\$ 6.2	\$ 12.2	\$ 10.6
Acquisition-related costs	(26.6)	30.3	22.8	75.2
Impairments and loss on disposal of assets	17.1	4.6	19.4	8.2
Litigation (recoveries)/charges, net	(0.2)	4.3	(3.2)	11.9

Acquisition-related costs

Acquisition-related costs include the impact of income realized upon adjusting the contingent consideration obligation incurred in connection with the P4 Healthcare acquisition. As a result of changes in our estimate of performance in future periods due in large part to the loss of revenue from a significant customer of the P4 Healthcare legacy business that began during the three months ended March 31, 2012, we revised the timing and amount of EBITDA estimates and made changes in probability assumptions with respect to the likelihood of achieving the EBITDA targets (\$55 million). Amortization of acquisition-related intangible assets was \$20 million and \$58 million for the three and nine months ended March 31, 2012, respectively, and \$28 million and \$53 million for the three and nine months ended March 31, 2011, respectively.

Impairments and loss on disposal of assets

During the three months ended March 31, 2012, we recorded a charge of \$16 million to write off an indefinite life intangible asset related to the P4 Healthcare trade name. We have rebranded P4 Healthcare under the Cardinal Health Specialty Solutions name.

Earnings Before Income Taxes and Discontinued Operations

In addition to items discussed above, earnings before income taxes and discontinued operations were impacted by the following:

(in millions, except growth rates)	Three Months Ended March 31,			Nine Months Ended March 31,		
	Change	2012	2011	Change	2012	2011
Other income, net	24%	\$ (7.7)	\$ (6.2)	N.M.	\$ (3.0)	\$ (19.4)
Interest expense, net	(5)%	23.9	25.1	2%	70.2	69.0
(Gain)/loss on sale of investment in CareFusion	N.M.	0.0	3.3	N.M.	0.0	(71.5)

(Gain)/loss on sale of investment in CareFusion common stock

We recognized a \$75 million gain from the sale of our remaining investment in CareFusion common stock during the three months ended September 30, 2010. Upon finalizing our fiscal 2010 federal income tax return in the three months ended March 31, 2011, we adjusted the value of certain deferred income tax accounts related to CareFusion, which resulted in a \$3 million reduction of our previously recognized gain on the sale of CareFusion common stock.

Provision for Income Taxes

The following table summarizes our provision for income taxes as a percentage of pretax earnings from continuing operations (effective tax rate) for the three and nine months ended March 31, 2012 and 2011:

Three Months Ended March 31,	Nine Months Ended March 31,
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	2012	2011		
	(1)	(2)	2012 (3)	2011 (4)
Effective tax rate	34.9%	41.3%	36.9%	35.5%

- (1) During the three months ended March 31, 2012, the effective tax rate was impacted by net favorable discrete items of \$4 million, or 0.7 percentage points. This included the favorable impact of settlement of federal, foreign and state tax controversies (\$36 million), a favorable impact from the related reduction for interest on unrepatriated foreign earnings (\$9 million), and a net unfavorable impact of remeasuring some current and prior years unrecognized tax benefits primarily as a result of ongoing negotiations with tax authorities (\$44 million).
- (2) During the three months ended March 31, 2011, the effective tax rate was unfavorably impacted by net discrete items of \$17 million, or 3.9 percentage points, primarily attributable to changes in state tax rules and deferred tax rate changes in certain foreign and state jurisdictions.

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- (3) During the nine months ended March 31, 2012, the effective tax rate was impacted by net unfavorable discrete items of \$5 million, or 0.4 percentage points. The discrete items included unfavorable amounts related to remeasuring certain unrecognized tax benefits, partially offset by the favorable impact of settling certain federal, state, and foreign tax matters.
- (4) During the nine months ended March 31, 2011, the effective tax rate was favorably impacted by net discrete items of \$27 million, or 2.3 percentage points, primarily attributable to recognizing no income tax expense on the sale of CareFusion stock due to the release of a previously established deferred tax valuation allowance.

Ongoing Audits

During the three months ended March 31, 2012, the IRS closed audits of fiscal 2001 and 2002 and is currently conducting audits of fiscal 2003 through 2010. We have received proposed adjustments from the IRS for fiscal 2003 through 2007 related to our transfer pricing arrangements between foreign and domestic subsidiaries and the transfer of intellectual property among subsidiaries of an acquired entity prior to its acquisition by us. The IRS proposed additional taxes of \$849 million, excluding penalties and interest. If this tax ultimately must be paid, CareFusion is liable under the tax matters agreement for \$592 million of the total amount. We disagree with these proposed adjustments, which we are contesting, and we have accounted for the unrecognized tax benefits related to them.

Liquidity and Capital Resources

We currently believe that, based upon available capital resources (cash on hand), projected operating cash flow, and access to committed credit facilities, we have adequate access to capital resources to fund working capital needs, currently anticipated capital expenditures, business growth and expansion, contractual obligations, current and projected debt service requirements, dividends and share repurchases.

Cash and Equivalents

Our cash and equivalents balance was \$2.4 billion as of March 31, 2012, compared to \$1.9 billion as of June 30, 2011. At March 31, 2012, our cash and cash equivalents were held in cash depository accounts with major banks or invested in high quality, short-term liquid investments. The increase in cash and equivalents was primarily attributable to net cash provided by operating activities of \$1.3 billion, partially offset by share repurchases of \$300 million, cash dividends of \$226 million, capital expenditures of \$159 million and acquisitions of \$143 million (including our acquisition of FutureMed Healthcare Products Corporation).

We use days sales outstanding, days inventory on hand, and days payable outstanding to evaluate our working capital performance.

	March 31,	
	2012	2011
Days sales outstanding	21.2	19.7
Days inventory on hand	25.0	24.5
Days payable outstanding	38.3	38.0

Changes in working capital can vary significantly depending on factors such as the timing of inventory purchases, customer payments of accounts receivable, and payments to vendors in the regular course of business. Days sales outstanding increased from the prior year as a result of the Medical segment's business transformation project implementation, which led to an increase in trade receivables at March 31, 2012.

The cash and equivalents balance at March 31, 2012 included \$209 million of cash held by subsidiaries outside of the United States. Although most of this cash is available for repatriation, bringing the cash into the United States could trigger U.S. federal, state and local income tax obligations. As a U.S. parent company, we may temporarily access cash held by our foreign subsidiaries without becoming subject