

SVB FINANCIAL GROUP  
Form 10-Q  
May 10, 2012  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from      to      .

Commission File Number: 000-15637

**SVB FINANCIAL GROUP**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**91-1962278**  
(I.R.S. Employer  
Identification No.)

**3003 Tasman Drive, Santa Clara, California**  
(Address of principal executive offices)

**95054-1191**  
(Zip Code)

**(408) 654-7400**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At April 30, 2012, 44,215,339 shares of the registrant's common stock (\$0.001 par value) were outstanding.

**Table of Contents**

**TABLE OF CONTENTS**

|   | <b>Page</b> |
|---|-------------|
| <b><u>PART I - FINANCIAL INFORMATION</u></b>  | <b>4</b>    |
| Item 1. <u>Interim Consolidated Financial Statements (unaudited)</u>  | 4           |
| <u>Interim Consolidated Balance Sheets (unaudited) as of March 31, 2012 and December 31, 2011</u>                             | 4           |
| <u>Interim Consolidated Statements of Income (unaudited) for the three months ended March 31, 2012 and 2011</u>               | 5           |
| <u>Interim Consolidated Statements of Comprehensive Income (unaudited) for the three months ended March 31, 2012 and 2011</u> | 6           |
| <u>Interim Consolidated Statements of Stockholders' Equity (unaudited) for the three months ended March 31, 2012 and 2011</u> | 7           |
| <u>Interim Consolidated Statements of Cash Flows (unaudited) for the three months ended March 31, 2012 and 2011</u>           | 8           |
| <u>Notes to Interim Consolidated Financial Statements (unaudited)</u>   | 9           |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                          | 40          |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>   | 68          |
| Item 4. <u>Controls and Procedures</u>  | 69          |
| <b><u>PART II - OTHER INFORMATION</u></b>   | <b>70</b>   |
| Item 1. <u>Legal Proceedings</u>  | 70          |
| Item 1A. <u>Risk Factors</u>  | 70          |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | 70          |
| Item 3. <u>Defaults Upon Senior Securities</u>  | 70          |
| Item 4. <u>Mine Safety Disclosures</u>  | 70          |
| Item 5. <u>Other Information</u>  | 70          |
| Item 6. <u>Exhibits</u>   | 70          |
| <b><u>SIGNATURES</u></b>  | <b>71</b>   |
| <b><u>INDEX TO EXHIBITS</u></b>   | <b>72</b>   |

**Table of Contents**

**Glossary of Acronyms used in this Report**

|       |  |
|-------|--|
| AICPA | American Institute of Certified Public Accountants                       |
| ASC   | Accounting Standards Codification  |
| ASU   | Accounting Standards Update  |
| EHOP  | Employee Home Ownership Program of the Company                           |
| EPS   | Earnings per share   |
| ESOP  | Employee Stock Ownership Plan of the Company                             |
| ESPP  | 1999 Employee Stock Purchase Plan of the Company                         |
| FASB  | Financial Accounting Standards Board                                     |
| FDIC  | Federal Deposit Insurance Corporation                                    |
| FHLB  | Federal Home Loan Bank   |
| FRB   | Federal Reserve Bank   |
| GAAP  | Accounting principles generally accepted in the United States of America |
| IASB  | International Accounting Standards Board                                 |
| IFRS  | International Financial Reporting Standards                              |
| IPO   | Initial public offering  |
| IRS   | Internal Revenue Service   |
| IT    | Information technology   |
| LIBOR | London Interbank Offered Rate  |
| M&A   | Merger and acquisition   |
| OTTI  | Other than temporary impairment  |
| SEC   | Securities and Exchange Commission                                       |
| TDR   | Troubled debt restructuring  |
| UK    | United Kingdom   |
| VIE   | Variable interest entity   |



**Table of Contents****PART I - FINANCIAL INFORMATION****ITEM 1. INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

| <b>(Dollars in thousands, except par value and share data)</b>   | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|--|---------------------------|------------------------------|
| <b>Assets</b>  |                           |                              |
| Cash and cash equivalents  | \$ 850,624                | \$ 1,114,948                 |
| Available-for-sale securities  | 11,527,541                | 10,536,046                   |
| Non-marketable securities  | 1,021,941                 | 1,004,440                    |
| Investment securities  | 12,549,482                | 11,540,486                   |
| Loans, net of unearned income  | 7,121,289                 | 6,970,082                    |
| Allowance for loan losses  | (100,922)                 | (89,947)                     |
| Net loans  | 7,020,367                 | 6,880,135                    |
| Premises and equipment, net of accumulated depreciation and amortization   | 59,320                    | 56,471                       |
| Accrued interest receivable and other assets   | 338,544                   | 376,854                      |
| <b>Total assets</b>  | <b>\$ 20,818,337</b>      | <b>\$ 19,968,894</b>         |
| <b>Liabilities and total equity</b>  |                           |                              |
| <b>Liabilities:</b>  |                           |                              |
| Noninterest-bearing demand deposits  | \$ 11,837,600             | \$ 11,861,888                |
| Interest-bearing deposits  | 4,879,282                 | 4,847,648                    |
| Total deposits   | 16,716,882                | 16,709,536                   |
| Short-term borrowings  | 849,380                   | -                            |
| Other liabilities  | 307,537                   | 405,321                      |
| Long-term debt   | 601,835                   | 603,648                      |
| <b>Total liabilities</b>   | <b>18,475,634</b>         | <b>17,718,505</b>            |
| <b>Commitments and contingencies (Note 11 and Note 14)</b>   |                           |                              |
| <b>SVBFG stockholders' equity:</b>   |                           |                              |
| Preferred stock, \$0.001 par value, 20,000,000 shares authorized;<br>no shares issued and outstanding                                | -                         | -                            |
| Common stock, \$0.001 par value, 150,000,000 shares authorized;<br>44,087,110 shares and 43,507,932 shares outstanding, respectively | 44                        | 44                           |
| Additional paid-in capital   | 515,614                   | 484,216                      |
| Retained earnings  | 1,034,523                 | 999,733                      |

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|   |                      |                      |
|---|----------------------|----------------------|
| Accumulated other comprehensive income    | 89,309               | 85,399               |
| <b>Total SVBFG stockholders' equity</b>   | <b>1,639,490</b>     | <b>1,569,392</b>     |
| Noncontrolling interests                  | 703,213              | 680,997              |
| Total equity                              | 2,342,703            | 2,250,389            |
| <b>Total liabilities and total equity</b> | <b>\$ 20,818,337</b> | <b>\$ 19,968,894</b> |

See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

| <b>(Dollars in thousands, except per share amounts)</b>  | <b>Three months ended March 31,</b> |                |
|--|-------------------------------------|----------------|
|  | <b>2012</b>                         | <b>2011</b>    |
| <b>Interest income:</b>  |                                     |                |
| Loans  | \$ 109,461                          | \$ 89,776      |
| <b>Available-for-sale securities:</b>  |                                     |                |
| Taxable  | 47,375                              | 41,382         |
| Non-taxable  | 900                                 | 941            |
| Federal funds sold, securities purchased under agreements to resell and other short-term investment securities | 1,038                               | 2,002          |
| <b>Total interest income</b>   | <b>158,774</b>                      | <b>134,101</b> |
| <b>Interest expense:</b>   |                                     |                |
| Deposits   | 1,481                               | 3,105          |
| Borrowings   | 6,356                               | 10,697         |
| <b>Total interest expense</b>  | <b>7,837</b>                        | <b>13,802</b>  |
| <b>Net interest income</b>   | <b>150,937</b>                      | <b>120,299</b> |
| Provision for (reduction of) loan losses   | 14,529                              | (3,047)        |
| <b>Net interest income after provision for loan losses</b>   | <b>136,408</b>                      | <b>123,346</b> |
| <b>Noninterest income:</b>   |                                     |                |
| Foreign exchange fees  | 12,103                              | 10,497         |
| Deposit service charges  | 8,096                               | 7,117          |
| Gains on investment securities, net  | 7,839                               | 51,337         |
| Gains on derivative instruments, net   | 5,976                               | 551            |
| Credit card fees   | 5,668                               | 3,817          |
| Letters of credit and standby letters of credit income   | 3,636                               | 2,710          |
| Client investment fees   | 2,897                               | 3,661          |
| Other  | 13,078                              | 10,264         |
| <b>Total noninterest income</b>  | <b>59,293</b>                       | <b>89,954</b>  |
| <b>Noninterest expense:</b>  |                                     |                |
| Compensation and benefits  | 83,737                              | 75,632         |
| Professional services  | 14,607                              | 12,987         |
| Business development and travel  | 7,746                               | 5,653          |
| Premises and equipment   | 7,564                               | 5,912          |
| Net occupancy  | 5,623                               | 4,650          |
| Correspondent bank fees  | 2,688                               | 2,163          |
| FDIC assessments   | 2,498                               | 3,475          |
| Reduction of provision for unfunded credit commitments   | (258)                               | (900)          |
| Other  | 7,807                               | 7,863          |
| <b>Total noninterest expense</b>   | <b>132,012</b>                      | <b>117,435</b> |



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|   |                  |                  |
|---|------------------|------------------|
| Income before income tax expense                    | 63,689           | 95,865           |
| Income tax expense                                  | 23,756           | 22,770           |
| Net income before noncontrolling interests          | 39,933           | 73,095           |
| Net income attributable to noncontrolling interests | (5,143)          | (40,088)         |
| <b>Net income available to common stockholders</b>  | <b>\$ 34,790</b> | <b>\$ 33,007</b> |
| Earnings per common share basic                     | \$ 0.79          | \$ 0.78          |
| Earnings per common share diluted                   | 0.78             | 0.76             |

See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

| <b>(Dollars in thousands)</b>   | <b>Three months ended March 31,</b> |                  |
|---|-------------------------------------|------------------|
|   | <b>2012</b>                         | <b>2011</b>      |
| <b>Net income before noncontrolling interests</b>                     | \$ 39,933                           | \$ 73,095        |
| Other comprehensive income (loss), net of tax:                        |                                     |                  |
| Change in cumulative translation gains:                               |                                     |                  |
| Foreign currency translation gains                                    | 2,472                               | 965              |
| Related tax expense   | (1,013)                             | (395)            |
| Change in unrealized gains on available-for-sale securities:          |                                     |                  |
| Unrealized holding gains (losses)                                     | 3,269                               | (26,159)         |
| Related tax (expense) benefit   | (1,335)                             | 10,723           |
| Reclassification adjustment for losses (gains) included in net income | 874                                 | (62)             |
| Related tax (benefit) expense   | (357)                               | 25               |
| <b>Other comprehensive income (loss), net of tax</b>                  | <b>3,910</b>                        | <b>(14,903)</b>  |
| <b>Comprehensive income</b>   | <b>43,843</b>                       | <b>58,192</b>    |
| Comprehensive income attributable to noncontrolling interests         | (5,143)                             | (40,088)         |
| <b>Comprehensive income attributable to SVBFG</b>                     | <b>\$ 38,700</b>                    | <b>\$ 18,104</b> |

See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (UNAUDITED)**

| (Dollars in thousands)  | Common Stock      |              | Additional        | Retained            | Accumulated                | Total               | Noncontrolling    | Total Equity        |
|---|-------------------|--------------|-------------------|---------------------|----------------------------|---------------------|-------------------|---------------------|
|   | Shares            | Amount       | Paid-in Capital   | Earnings            | Other Comprehensive Income | Stockholders Equity | Interests         |                     |
| <b>Balance at December 31, 2010</b>   | <b>42,268,201</b> | <b>\$ 42</b> | <b>\$ 422,334</b> | <b>\$ 827,831</b>   | <b>\$ 24,143</b>           | <b>\$ 1,274,350</b> | <b>\$ 473,928</b> | <b>\$ 1,748,278</b> |
| Common stock issued under employee benefit plans, net of restricted stock cancellations | 429,627           | 1            | 14,433            | -                   | -                          | 14,434              | -                 | 14,434              |
| Income tax benefit from stock options exercised, vesting of restricted stock and other  | -                 | -            | 2,476             | -                   | -                          | 2,476               | -                 | 2,476               |
| Net income  | -                 | -            | -                 | 33,007              | -                          | 33,007              | 40,088            | 73,095              |
| Capital calls and distributions, net  | -                 | -            | -                 | -                   | -                          | -                   | 19,441            | 19,441              |
| Net change in unrealized gains on available-for-sale securities, net of tax             | -                 | -            | -                 | -                   | (15,473)                   | (15,473)            | -                 | (15,473)            |
| Foreign currency translation adjustments, net of tax                                    | -                 | -            | -                 | -                   | 570                        | 570                 | -                 | 570                 |
| Stock-based compensation expense  | -                 | -            | 4,210             | -                   | -                          | 4,210               | -                 | 4,210               |
| <b>Balance at March 31, 2011</b>  | <b>42,697,828</b> | <b>\$ 43</b> | <b>\$ 443,453</b> | <b>\$ 860,838</b>   | <b>\$ 9,240</b>            | <b>\$ 1,313,574</b> | <b>\$ 533,457</b> | <b>\$ 1,847,031</b> |
| <b>Balance at December 31, 2011</b>   | <b>43,507,932</b> | <b>\$ 44</b> | <b>\$ 484,216</b> | <b>\$ 999,733</b>   | <b>\$ 85,399</b>           | <b>\$ 1,569,392</b> | <b>\$ 680,997</b> | <b>\$ 2,250,389</b> |
| Common stock issued under employee benefit plans, net of restricted stock cancellations | 505,618           | -            | 17,900            | -                   | -                          | 17,900              | -                 | 17,900              |
| Common stock issued under ESOP  | 73,560            | -            | 4,345             | -                   | -                          | 4,345               | -                 | 4,345               |
| Income tax benefit from stock options exercised, vesting of restricted stock and other  | -                 | -            | 3,819             | -                   | -                          | 3,819               | -                 | 3,819               |
| Net income  | -                 | -            | -                 | 34,790              | -                          | 34,790              | 5,143             | 39,933              |
| Capital calls and distributions, net  | -                 | -            | -                 | -                   | -                          | -                   | 17,073            | 17,073              |
| Net change in unrealized gains on available-for-sale securities, net of tax             | -                 | -            | -                 | -                   | 2,451                      | 2,451               | -                 | 2,451               |
| Foreign currency translation adjustments, net of tax                                    | -                 | -            | -                 | -                   | 1,459                      | 1,459               | -                 | 1,459               |
| Stock-based compensation expense  | -                 | -            | 5,334             | -                   | -                          | 5,334               | -                 | 5,334               |
| <b>Balance at March 31, 2012</b>  | <b>44,087,110</b> | <b>\$ 44</b> | <b>\$ 515,614</b> | <b>\$ 1,034,523</b> | <b>\$ 89,309</b>           | <b>\$ 1,639,490</b> | <b>\$ 703,213</b> | <b>\$ 2,342,703</b> |

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See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

| <b>(Dollars in thousands)</b>   | <b>Three months ended March 31,</b> |                    |
|---|-------------------------------------|--------------------|
|   | <b>2012</b>                         | <b>2011</b>        |
| <b>Cash flows from operating activities:</b>  |                                     |                    |
| Net income before noncontrolling interests  | \$ 39,933                           | \$ 73,095          |
| Adjustments to reconcile net income to net cash provided by operating activities:         |                                     |                    |
| Provision for (reduction of) loan losses  | 14,529                              | (3,047)            |
| Reduction of provision for unfunded credit commitments                                    | (258)                               | (900)              |
| Changes in fair values of derivatives, net  | (3,370)                             | (1,008)            |
| Gains on investment securities, net   | (7,839)                             | (51,337)           |
| Depreciation and amortization   | 6,454                               | 6,519              |
| Amortization of premiums on available-for-sale securities, net                            | 9,869                               | 2,570              |
| Tax benefit from stock exercises  | 790                                 | 310                |
| Amortization of share-based compensation  | 5,149                               | 4,243              |
| Amortization of deferred loan fees  | (15,488)                            | (14,246)           |
| Deferred income tax (benefit) expense   | (1,570)                             | 4,309              |
| Changes in other assets and liabilities:  |                                     |                    |
| Accrued interest receivable and payable, net  | (6,399)                             | (8,596)            |
| Accounts receivable   | 14,631                              | (1,099)            |
| Income tax payable and receivable, net  | 14,013                              | 9,890              |
| Prepaid FDIC assessments and amortization   | 2,412                               | 3,180              |
| Accrued compensation  | (66,240)                            | (39,760)           |
| Foreign exchange spot contracts, net  | (21,154)                            | 15,609             |
| Other, net  | 3,666                               | 6,391              |
| <b>Net cash (used for) provided by operating activities</b>                               | <b>(10,872)</b>                     | <b>6,123</b>       |
| <b>Cash flows from investing activities:</b>  |                                     |                    |
| Purchases of available-for-sale securities  | (1,777,958)                         | (2,213,193)        |
| Proceeds from sales of available-for-sale securities                                      | 3,219                               | 74                 |
| Proceeds from maturities and pay downs of available-for-sale securities                   | 777,717                             | 601,092            |
| Purchases of nonmarketable securities (cost and equity method accounting)                 | (9,005)                             | (12,868)           |
| Proceeds from sales of nonmarketable securities (cost and equity method accounting)       | 11,317                              | 5,413              |
| Purchases of nonmarketable securities (fair value accounting)                             | (29,440)                            | (42,448)           |
| Proceeds from sales and distributions of nonmarketable securities (fair value accounting) | 25,545                              | 24,639             |
| Net increase in loans   | (144,957)                           | (123,975)          |
| Proceeds from recoveries of charged-off loans   | 3,436                               | 6,793              |
| Purchases of premises and equipment   | (8,054)                             | (5,611)            |
| <b>Net cash used for investing activities</b>   | <b>(1,148,180)</b>                  | <b>(1,760,084)</b> |
| <b>Cash flows from financing activities:</b>  |                                     |                    |
| Net increase in deposits  | 7,346                               | 993,378            |
| Increase (decrease) in short-term borrowings  | 849,380                             | (1,830)            |
| Capital contributions from noncontrolling interests, net of distributions                 | 17,073                              | 19,441             |
| Tax benefit from stock exercises  | 3,029                               | 2,166              |
| Proceeds from issuance of common stock and ESPP   | 17,900                              | 14,434             |
| <b>Net cash provided by financing activities</b>  | <b>894,728</b>                      | <b>1,027,589</b>   |

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|  |                   |                     |
|--|-------------------|---------------------|
| Net decrease in cash and cash equivalents                              | (264,324)         | (726,372)           |
| Cash and cash equivalents at beginning of period                       | 1,114,948         | 3,076,432           |
| <b>Cash and cash equivalents at end of period</b>                      | <b>\$ 850,624</b> | <b>\$ 2,350,060</b> |
| <b>Supplemental disclosures:</b>                                       |                   |                     |
| Cash paid during the period for:                                       |                   |                     |
| Interest   | \$ 12,012         | \$ 14,601           |
| Income taxes   | 6,556             | 4,891               |
| Noncash items during the period:                                       |                   |                     |
| Unrealized gains (losses) on available-for-sale securities, net of tax | \$ 2,451          | \$ (15,473)         |
| Net change in fair value of interest rate swaps                        | (1,557)           | (5,525)             |

See accompanying notes to interim consolidated financial statements (unaudited).

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**Table of Contents**

**SVB FINANCIAL GROUP AND SUBSIDIARIES**

**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**1. Basis of Presentation**

SVB Financial Group is a diversified financial services company, as well as a bank holding company and financial holding company. SVB Financial was incorporated in the state of Delaware in March 1999. Through our various subsidiaries and divisions, we offer a variety of banking and financial products and services to support our clients of all sizes and stages throughout their life cycles. In these notes to our consolidated financial statements, when we refer to SVB Financial Group, SVBFG, the Company, we, our, us or use similar words, we mean SVB Financial Group and all of its subsidiaries collectively, including Silicon Valley Bank (the Bank), unless the context requires otherwise. When we refer to SVB Financial or the Parent we are referring only to the parent company, SVB Financial Group, unless the context requires otherwise.

The accompanying interim consolidated financial statements reflect all adjustments of a normal and recurring nature that are, in the opinion of management, necessary to fairly present our financial position, results of operations and cash flows in accordance with GAAP. Such interim consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the SEC. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. The results of operations for the three months ended March 31, 2012 are not necessarily indicative of results to be expected for any future periods. These interim consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2011 (2011 Form 10-K).

The accompanying unaudited interim consolidated financial statements have been prepared on a consistent basis with the accounting policies described in Consolidated Financial Statements and Supplementary Data Note 2 Summary of Significant Accounting Policies under Part II, Item 8 of our 2011 Form 10-K.

The preparation of unaudited interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates may change as new information is obtained. Significant items that are subject to such estimates include measurements of fair value, the valuation of non-marketable securities, the valuation of equity warrant assets, the adequacy of the allowance for loan losses and reserve for unfunded credit commitments, and the recognition and measurement of income tax assets and liabilities.

***Principles of Consolidation and Presentation***

Our consolidated financial statements include the accounts of SVB Financial Group and entities in which we have a controlling financial interest. We determine whether we have a controlling financial interest in an entity by evaluating whether the entity is a voting interest entity or a variable interest entity and whether the accounting guidance requires consolidation. All significant intercompany accounts and transactions have been eliminated.

Voting interest entities are entities that have sufficient equity and provide the equity investors voting rights that enable them to make significant decisions relating to the entity's operations. For these types of entities, the Company's determination of whether it has a controlling interest is based on ownership of the majority of the entities' voting equity interest or through control of management of the entities.

VIEs are entities that, by design, either (1) lack sufficient equity to permit the entity to finance its activities without additional subordinated financial support from other parties, or (2) have equity investors that do not have the ability to make significant decisions relating to the entity's operations through voting rights, or do not have the obligation to absorb the expected losses, or do not have the right to receive the residual returns of the entity. We determine whether we have a controlling financial interest in a VIE by considering whether our involvement with the VIE is significant and designates us as the primary beneficiary based on the following:

1. We have the power to direct the activities of the VIE that most significantly impact the entity's economic performance;
- 2.

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The aggregate indirect and direct variable interests held by the Company have the obligation to absorb losses or the right to receive benefits from the entity that could be significant to the VIE; and,

3. Qualitative and quantitative factors regarding the nature, size, and form of our involvement with the VIE. Voting interest entities in which the Company has a controlling financial interest or VIEs in which the Company is the primary beneficiary are consolidated into our financial statements.

We have not provided financial or other support during the periods presented to any VIE that we were not previously contractually required to provide. We are variable interest holders in certain partnerships for which we are the primary beneficiary. We perform on-going reassessments on the status of the entities and whether facts or circumstances have changed in relation to previously evaluated voting interest entities and our involvement in VIEs which could cause the Company's consolidation conclusion to change.



## **Table of Contents**

### ***Impact of Adopting ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS***

In May 2011, the FASB issued a new accounting standard which requires new disclosures and clarifies existing guidance surrounding fair value measurement. This standard was issued concurrently with the IASB's issuance of a fair value measurement standard with the objective of a converged definition of fair value measurement and disclosure guidance. The new guidance clarifies that the principal market for a financial instrument should be determined based on the market with the greatest volume and level of activity. This new guidance is effective on a prospective basis for interim and annual reporting periods beginning after December 15, 2011, and was therefore adopted effective January 1, 2012. This standard clarifies how fair value is measured and increases the disclosure requirements for fair value measurements, and does not have a material impact on our financial position, results of operations or stockholders' equity. See Note 13 Fair Value of Financial Instruments for further details.

### ***Impact of Adopting ASU No. 2011-05, Presentation of Comprehensive Income***

In June 2011, the FASB issued a new accounting standard, which requires presentation of the components of total comprehensive income in either a single continuous statement of comprehensive income or in two separate but consecutive statements. Regardless of which option is chosen, reclassification adjustments for items that are reclassified from other comprehensive income to net income are required to be shown on the face of the financial statements. In December 2011, the FASB approved a proposed update, which indefinitely defers the requirements of ASU No. 2011-05 to present components of reclassifications of other comprehensive income on the face of the income statement. This new guidance does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The guidance is effective on a retrospective basis for the interim and annual reporting periods beginning after December 15, 2011, and was therefore adopted effective January 1, 2012. This standard only clarifies the presentation of comprehensive income and does not affect our financial position, results of operations or stockholders' equity.

### ***Recent Accounting Pronouncements***

In December 2011, the FASB issued a new accounting standard (ASU No. 2011-11, *Disclosures about Offsetting Assets and Liabilities*), which requires new disclosures surrounding financial instruments and derivative instruments that are offset on the statement of financial position, or are eligible for offset subject to a master netting arrangement. This standard was issued concurrent with the IASB's issuance of a similar standard with the objective of converged disclosure guidance. The guidance is effective on a retrospective basis for the interim and annual reporting periods beginning after January 1, 2013. We are currently assessing the impact of this guidance, however we do not expect it to have a material impact on our financial position, results of operations or stockholders' equity.

### ***Reclassifications***

Certain prior period amounts have been reclassified to conform to the current period presentations.

**Table of Contents****2. Stockholders Equity and EPS***EPS*

Basic EPS is the amount of earnings available to each share of common stock outstanding during the reporting period. Diluted EPS is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options and restricted stock units outstanding under our equity incentive plans, our ESPP, and for certain periods, our 3.875% convertible senior notes ( 3.875% Convertible Notes ). Potentially dilutive common shares are excluded from the computation of dilutive EPS in periods in which the effect would be antidilutive. The following is a reconciliation of basic EPS to diluted EPS for the three months ended March 31, 2012 and 2011, respectively:

|  | <b>Three months ended March 31,</b> |                |
|--|-------------------------------------|----------------|
| <b>(Dollars and shares in thousands, except per share amounts)</b> | <b>2012</b>                         | <b>2011</b>    |
| <b>Numerator:</b>  |                                     |                |
| Net income available to common stockholders                        | \$ 34,790                           | \$ 33,007      |
| <b>Denominator:</b>  |                                     |                |
| Weighted average common shares outstanding-basic                   | 43,780                              | 42,482         |
| <b>Weighted average effect of dilutive securities:</b>             |                                     |                |
| Stock options and ESPP   | 501                                 | 707            |
| Restricted stock units   | 179                                 | 149            |
| 3.875% Convertible Notes (1)                                       | -                                   | 88             |
| <b>Denominator for diluted calculation</b>                         | <b>44,460</b>                       | <b>43,426</b>  |
| <b>Earnings per common share:</b>                                  |                                     |                |
| <b>Basic</b>   | <b>\$ 0.79</b>                      | <b>\$ 0.78</b> |
| <b>Diluted</b>   | <b>\$ 0.78</b>                      | <b>\$ 0.76</b> |

(1) Our \$250 million 3.875% Convertible Notes matured on April 15, 2011.

The following table summarizes the common shares excluded from the diluted EPS calculation as they were deemed to be antidilutive for the three months ended March 31, 2012 and 2011, respectively:

|                              | <b>Three months ended March 31,</b> |             |
|------------------------------|-------------------------------------|-------------|
| <b>(Shares in thousands)</b> | <b>2012</b>                         | <b>2011</b> |
| Stock options                | 121                                 | 78          |
| Restricted stock units       | 1                                   | -           |
| <b>Total</b>                 | <b>122</b>                          | <b>78</b>   |

**3. Share-Based Compensation**

For the three months ended March 31, 2012 and 2011, we recorded share-based compensation and related tax benefits as follows:

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| (Dollars in thousands)   | Three months ended March 31, |          |
|--|------------------------------|----------|
|  | 2012                         | 2011     |
| Share-based compensation expense                               | \$ 5,149                     | \$ 4,243 |
| Income tax benefit related to share-based compensation expense | (1,199)                      | (1,033)  |
| <i>Unrecognized Compensation Expense</i>                       |                              |          |

As of March 31, 2012, unrecognized share-based compensation expense was as follows:

| (Dollars in thousands)                              | Unrecognized Expense | Average Expected Recognition Period - in Years |
|---|----------------------|--|
| Stock options                                       | \$ 12,157            | 2.53   |
| Restricted stock units                              | 15,064               | 2.64   |
| Total unrecognized share-based compensation expense | \$ 27,221            |  |

**Table of Contents***Share-Based Payment Award Activity*

The table below provides stock option information related to the 1997 Equity Incentive Plan and the 2006 Equity Incentive Plan for the three months ended March 31, 2012:

|   | Options   | Weighted Average Exercise Price | Weighted Average Remaining Contractual Life in Years | Aggregate Intrinsic Value of In-The-Money Options |
|---|-----------|---------------------------------|--|---|
| Outstanding at December 31, 2011              | 2,439,360 | \$ 42.64                        |  |   |
| Granted                                       | 11,265    | 56.92                           |  |   |
| Exercised                                     | (502,284) | 35.89                           |  |   |
| Forfeited                                     | (21,005)  | 45.17                           |  |   |
| Expired                                       | (1,200)   | 44.80                           |  |   |
| Outstanding at March 31, 2012                 | 1,926,136 | 44.46                           | 3.91   | \$ 38,299,522                                     |
| Vested and expected to vest at March 31, 2012 | 1,861,247 | 44.23                           | 3.85   | 37,426,718  |
| Exercisable at March 31, 2012                 | 908,697   | 42.44                           | 2.57   | 19,898,659  |

The aggregate intrinsic value of outstanding options shown in the table above represents the pretax intrinsic value based on our closing stock price of \$64.34 as of March 31, 2012. The total intrinsic value of options exercised during the three months ended March 31, 2012 was \$11.9 million, compared to \$8.9 million for the comparable 2011 period.

The table below provides information for restricted stock units under the 2006 Equity Incentive Plan for the three months ended March 31, 2012:

|                                | Shares  | Weighted Average Grant Date Fair Value |
|--------------------------------|---------|--|
| Nonvested at December 31, 2011 | 499,119 | \$ 52.72                               |
| Granted                        | 4,370   | 57.09                                  |
| Vested                         | (5,416) | 45.72                                  |
| Forfeited                      | (9,770) | 53.46                                  |
| Nonvested at March 31, 2012    | 488,303 | 52.82                                  |

**4. Cash and Cash Equivalents**

The following table details the cash and cash equivalents at March 31, 2012 and December 31, 2011:

| (Dollars in thousands)                              | March 31, 2012 | December 31, 2011 |
|---|----------------|-------------------|
| Cash and due from banks (1)                         | \$ 598,916     | \$ 852,010        |
| Securities purchased under agreements to resell (2) | 161,594        | 175,553           |
| Other short-term investment securities              | 90,114         | 87,385            |

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|                                 |    |         |    |           |
|---------------------------------|----|---------|----|-----------|
| Total cash and cash equivalents | \$ | 850,624 | \$ | 1,114,948 |
|---------------------------------|----|---------|----|-----------|

- (1) At March 31, 2012 and December 31, 2011, \$76.9 million and \$100.1 million, respectively, of our cash and due from banks was deposited at the FRB and was earning interest at the Federal Funds target rate, and interest-earning deposits in other financial institutions were \$267.2 million and \$371.5 million, respectively.
- (2) At March 31, 2012 and December 31, 2011, securities purchased under agreements to resell were collateralized by U.S. treasury securities and U.S. agency securities with aggregate fair values of \$164.8 million and \$179.1 million, respectively. None of these securities received as collateral were sold or repledged as of March 31, 2012 and December 31, 2011.

**Table of Contents****5. Investment Securities**

Our investment securities portfolio consists of both an available-for-sale securities portfolio, which represents interest-earning investment securities, and a non-marketable securities portfolio, which primarily represents investments managed as part of our funds management business.

The major components of our investment securities portfolio at March 31, 2012 and December 31, 2011 are as follows:

| (Dollars in thousands)  | March 31, 2012       |                   |                    |                      | December 31, 2011    |                   |                   |                      |
|---|----------------------|-------------------|--------------------|----------------------|----------------------|-------------------|-------------------|----------------------|
|   | Amortized Cost       | Unrealized Gains  | Unrealized Losses  | Carrying Value       | Amortized Cost       | Unrealized Gains  | Unrealized Losses | Carrying Value       |
| Available-for-sale securities, at fair value:                   |                      |                   |                    |                      |                      |                   |                   |                      |
| U.S. treasury securities  | \$ 25,189            | \$ 586            | \$ -               | \$ 25,775            | \$ 25,233            | \$ 731            | \$ -              | \$ 25,964            |
| U.S. agency debentures  | 2,969,387            | 57,079            | (1,112)            | 3,025,354            | 2,822,158            | 52,864            | (90)              | 2,874,932            |
| Residential mortgage-backed securities:                         |                      |                   |                    |                      |                      |                   |                   |                      |
| Agency-issued mortgage-backed securities                        | 1,782,253            | 35,822            | (2,982)            | 1,815,093            | 1,529,466            | 34,926            | (106)             | 1,564,286            |
| Agency-issued collateralized mortgage obligations fixed rate    | 4,001,389            | 62,570            | (5,374)            | 4,058,585            | 3,317,285            | 56,546            | (71)              | 3,373,760            |
| Agency-issued collateralized mortgage obligations variable rate | 2,273,036            | 1,173             | (3,006)            | 2,271,203            | 2,416,158            | 1,554             | (4,334)           | 2,413,378            |
| Agency-issued commercial mortgage-backed securities             | 225,828              | 2,802             | -                  | 228,630              | 176,646              | 2,047             | -                 | 178,693              |
| Municipal bonds and notes                                       | 92,225               | 7,878             | -                  | 100,103              | 92,241               | 8,257             | -                 | 100,498              |
| Equity securities   | 2,936                | 731               | (869)              | 2,798                | 5,554                | 180               | (1,199)           | 4,535                |
| <b>Total available-for-sale securities</b>                      | <b>\$ 11,372,243</b> | <b>\$ 168,641</b> | <b>\$ (13,343)</b> | <b>\$ 11,527,541</b> | <b>\$ 10,384,741</b> | <b>\$ 157,105</b> | <b>\$ (5,800)</b> | <b>\$ 10,536,046</b> |
| Non-marketable securities:                                      |                      |                   |                    |                      |                      |                   |                   |                      |
| Non-marketable securities (fair value accounting):              |                      |                   |                    |                      |                      |                   |                   |                      |
| Venture capital and private equity fund investments (1)         |                      |                   |                    | 620,356              |                      |                   |                   | 611,824              |
| Other venture capital investments (2)                           |                      |                   |                    | 127,951              |                      |                   |                   | 124,121              |
| Other investments (3)   |                      |                   |                    | 1,002                |                      |                   |                   | 987                  |
| Non-marketable securities (equity method accounting):           |                      |                   |                    |                      |                      |                   |                   |                      |
| Other investments (4)   |                      |                   |                    | 62,737               |                      |                   |                   | 68,252               |
| Low income housing tax credit funds                             |                      |                   |                    | 41,111               |                      |                   |                   | 34,894               |
| Non-marketable securities (cost method accounting):             |                      |                   |                    |                      |                      |                   |                   |                      |
| Venture capital and private equity fund investments (5)         |                      |                   |                    | 148,424              |                      |                   |                   | 145,007              |
| Other investments   |                      |                   |                    | 20,360               |                      |                   |                   | 19,355               |
| <b>Total non-marketable securities</b>                          |                      |                   |                    | <b>1,021,941</b>     |                      |                   |                   | <b>1,004,440</b>     |
| <b>Total investment securities</b>                              |                      |                   |                    | <b>\$ 12,549,482</b> |                      |                   |                   | <b>\$ 11,540,486</b> |

(1) The following table shows the amount of venture capital and private equity fund investments by the following consolidated funds and our ownership of each fund at March 31, 2012 and December 31, 2011:

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| (Dollars in thousands)                                    | March 31, 2012 |             | December 31, 2011 |             |
|---|----------------|-------------|-------------------|-------------|
|   | Amount         | Ownership % | Amount            | Ownership % |
| SVB Strategic Investors Fund, LP                          | \$ 36,444      | 12.6 %      | \$ 39,567         | 12.6 %      |
| SVB Strategic Investors Fund II, LP                       | 119,965        | 8.6         | 122,619           | 8.6         |
| SVB Strategic Investors Fund III, LP                      | 216,827        | 5.9         | 218,429           | 5.9         |
| SVB Strategic Investors Fund IV, LP                       | 130,139        | 5.0         | 122,076           | 5.0         |
| Strategic Investors Fund V, LP                            | 11,461         | 0.2         | 8,838             | 0.3         |
| SVB Capital Preferred Return Fund, LP                     | 46,783         | 20.0        | 42,580            | 20.0        |
| SVB Capital NT Growth Partners, LP                        | 50,449         | 33.0        | 43,958            | 33.0        |
| SVB Capital Partners II, LP (i)                           | 1,221          | 5.1         | 2,390             | 5.1         |
| Other private equity fund (ii)                            | 7,067          | 58.2        | 11,367            | 58.2        |
| Total venture capital and private equity fund investments | \$ 620,356     |             | \$ 611,824        |             |

- (i) At March 31, 2012, we had a direct ownership interest of 1.3 percent and an indirect ownership interest of 3.8 percent in the fund through our ownership interest of SVB Strategic Investors Fund II, LP.
- (ii) At March 31, 2012, we had a direct ownership interest of 41.5 percent and indirect ownership interests of 12.6 percent and 4.1 percent in the fund through our ownership interest of SVB Capital NT Growth Partners, LP and SVB Capital Preferred Return Fund, LP, respectively.

**Table of Contents**

- (2) The following table shows the amount of other venture capital investments by the following consolidated funds and our ownership of each fund at March 31, 2012 and December 31, 2011:

| (Dollars in thousands)                           | March 31, 2012    |             | December 31, 2011 |             |
|--|-------------------|-------------|-------------------|-------------|
|  | Amount            | Ownership % | Amount            | Ownership % |
| Silicon Valley BancVentures, LP                  | \$ 17,344         | 10.7 %      | \$ 17,878         | 10.7 %      |
| SVB Capital Partners II, LP (i)                  | 64,829            | 5.1         | 61,099            | 5.1         |
| SVB India Capital Partners I, LP                 | 42,299            | 14.4        | 42,832            | 14.4        |
| SVB Capital Shanghai Yangpu Venture Capital Fund | 3,479             | 6.8         | 2,312             | 6.8         |
| <b>Total other venture capital investments</b>   | <b>\$ 127,951</b> |             | <b>\$ 124,121</b> |             |

- (i) At March 31, 2012, we had a direct ownership interest of 1.3 percent and an indirect ownership interest of 3.8 percent in the fund through our ownership of SVB Strategic Investors Fund II, LP.
- (3) Other investments within non-marketable securities (fair value accounting) include our ownership in Partners for Growth, LP, a consolidated debt fund. At March 31, 2012, we had a majority ownership interest of slightly more than 50.0 percent in the fund. Partners for Growth, LP is managed by a third party and we do not have an ownership interest in the general partner of this fund.
- (4) The following table shows the carrying value and our ownership percentage of each investment at March 31, 2012 and December 31, 2011:

| (Dollars in thousands)               | March 31, 2012   |             | December 31, 2011 |             |
|--------------------------------------|------------------|-------------|-------------------|-------------|
|                                      | Amount           | Ownership % | Amount            | Ownership % |
| Gold Hill Venture Lending 03, LP (i) | \$ 9,293         | 9.3 %       | \$ 16,072         | 9.3 %       |
| Gold Hill Capital 2008, LP (ii)      | 19,705           | 15.5        | 19,328            | 15.5        |
| Partners for Growth II, LP           | 3,447            | 24.2        | 3,785             | 24.2        |
| Other investments                    | 30,292           | N/A         | 29,067            | N/A         |
| <b>Total other investments</b>       | <b>\$ 62,737</b> |             | <b>\$ 68,252</b>  |             |

- (i) At March 31, 2012, we had a direct ownership interest of 4.8 percent in the fund and an indirect interest in the fund through our investment in Gold Hill Venture Lending Partners 03, LLC ( GHLLC ) of 4.5 percent. Our aggregate direct and indirect ownership in the fund is 9.3 percent.
- (ii) At March 31, 2012, we had a direct ownership interest of 11.5 percent in the fund and an indirect interest in the fund through our investment in Gold Hill Capital 2008, LLC of 4.0 percent. Our aggregate direct and indirect ownership in the fund is 15.5 percent.
- (5) Represents investments in 326 and 329 funds (primarily venture capital funds) at March 31, 2012 and December 31, 2011, respectively, where our ownership interest is less than 5% of the voting interests of each such fund and in which we do not have the ability to exercise significant influence over the partnerships operating and financial policies. For the three months ended March 31, 2012, we recognized OTTI losses of \$0.3 million resulting from other-than-temporary declines in value for 18 of the 326 investments. The OTTI losses are included in net gains on investment securities, a component of noninterest income. We concluded that any declines in value for the remaining 308 investments were temporary and as such, no OTTI was required to be recognized. At March 31, 2012, the carrying value of these venture capital and private equity fund investments (cost method accounting) was \$148.4 million, and the estimated fair value was \$171.5 million.



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The following table summarizes our unrealized losses on our available-for-sale securities portfolio into categories of less than 12 months, or 12 months or longer as of March 31, 2012:

| (Dollars in thousands)  | Less than 12 months       |                    | March 31, 2012<br>12 months or longer |                   | Total                     |                    |
|---|---------------------------|--------------------|---------------------------------------|-------------------|---------------------------|--------------------|
|   | Fair Value of Investments | Unrealized Losses  | Fair Value of Investments             | Unrealized Losses | Fair Value of Investments | Unrealized Losses  |
| U.S. agency debentures  | \$ 326,485                | \$ (1,112)         | \$ -                                  | \$ -              | \$ 326,485                | \$ (1,112)         |
| Residential mortgage-backed securities:                         |                           |                    |                                       |                   |                           |                    |
| Agency-issued mortgage-backed securities                        | 359,773                   | (2,982)            | -                                     | -                 | 359,773                   | (2,982)            |
| Agency-issued collateralized mortgage obligations fixed rate    | 854,316                   | (5,374)            | -                                     | -                 | 854,316                   | (5,374)            |
| Agency-issued collateralized mortgage obligations variable rate | 1,455,913                 | (2,961)            | 44,288                                | (45)              | 1,500,201                 | (3,006)            |
| Equity securities   | 1,202                     | (869)              | -                                     | -                 | 1,202                     | (869)              |
| <b>Total temporarily impaired securities (1)</b>                | <b>\$ 2,997,689</b>       | <b>\$ (13,298)</b> | <b>\$ 44,288</b>                      | <b>\$ (45)</b>    | <b>\$ 3,041,977</b>       | <b>\$ (13,343)</b> |

**Table of Contents**

(1) As of March 31, 2012, we identified a total of 143 investments that were in unrealized loss positions, of which one investment totaling \$44.3 million with unrealized losses of \$45 thousand has been in an impaired position for a period of time greater than 12 months. As of March 31, 2012, we do not intend to sell any impaired securities prior to recovery of our adjusted cost basis, and it is more likely than not that we will not be required to sell any of our debt securities prior to recovery of our adjusted cost basis. Based on our analysis as of March 31, 2012, we deem all impairments to be temporary, and therefore changes in value for our temporarily impaired securities as of the same date are included in other comprehensive income. Market valuations and impairment analyses on assets in the available-for-sale securities portfolio are reviewed and monitored on a quarterly basis.

The following table summarizes our unrealized losses on our available-for-sale securities portfolio into categories of less than 12 months, or 12 months or longer as of December 31, 2011:

| (Dollars in thousands)  | December 31, 2011                                   |                      |   |                      | Total                        |                      |
|---|---|----------------------|---|----------------------|------------------------------|----------------------|
|   | Less than 12 months<br>Fair Value of<br>Investments | Unrealized<br>Losses | 12 months or longer<br>Fair Value of<br>Investments | Unrealized<br>Losses | Fair Value of<br>Investments | Unrealized<br>Losses |
| U.S. agency debentures  | \$ 50,994   | \$ (90)              | \$ -  | \$ -                 | \$ 50,994                    | \$ (90)              |
| Residential mortgage-backed securities:                           |   |                      |   |                      |                              |                      |
| Agency-issued mortgage-backed securities                          | 54,588  | (106)                | -   | -                    | 54,588                       | (106)                |
| Agency-issued collateralized mortgage obligations - fixed rate    | 50,125  | (71)                 | -   | -                    | 50,125                       | (71)                 |
| Agency-issued collateralized mortgage obligations - variable rate | 1,521,589   | (4,334)              | -   | -                    | 1,521,589                    | (4,334)              |
| Equity securities   | 3,831   | (1,199)              | -   | -                    | 3,831                        | (1,199)              |
| <b>Total temporarily impaired securities</b>                      | <b>\$ 1,681,127</b>                                 | <b>\$ (5,800)</b>    | <b>\$ -</b>   | <b>\$ -</b>          | <b>\$ 1,681,127</b>          | <b>\$ (5,800)</b>    |

The following table summarizes the remaining contractual principal maturities and fully taxable equivalent yields on debt securities classified as available-for-sale as of March 31, 2012. Interest income on certain municipal bonds and notes (non-taxable investments) are presented on a fully taxable equivalent basis using the federal statutory tax rate of 35.0 percent. The weighted average yield is computed using the amortized cost of debt securities, which are reported at fair value. For U.S. treasury securities, the expected maturity is the actual contractual maturity of the notes. Expected remaining maturities for certain U.S. agency debentures may occur earlier than their contractual maturities because the note issuers have the right to call outstanding amounts ahead of their contractual maturity. Expected maturities for mortgage-backed securities may differ significantly from their contractual maturities because mortgage borrowers have the right to prepay outstanding loan obligations with or without penalties. Mortgage-backed securities classified as available-for-sale typically have original contractual maturities from 10 to 30 years whereas expected average lives of these securities tend to be significantly shorter and vary based upon structure.

| (Dollars in thousands)  | March 31, 2012 |                        |                |                              |                |                               |                |                        |                |                        |
|---|----------------|------------------------|----------------|------------------------------|----------------|-------------------------------|----------------|------------------------|----------------|------------------------|
|   | Total          | One Year or Less       |                | After One Year to Five Years |                | After Five Years to Ten Years |                | After Ten Years        |                |                        |
|   | Carrying Value | Weighted-Average Yield | Carrying Value | Weighted-Average Yield       | Carrying Value | Weighted-Average Yield        | Carrying Value | Weighted-Average Yield | Carrying Value | Weighted-Average Yield |
| U.S. treasury securities  | \$ 25,775      | 2.39 %                 | \$ -           | - %                          | \$ 25,775      | 2.39 %                        | \$ -           | - %                    | \$ -           | - %                    |
| U.S. agency debentures  | 3,025,354      | 1.63                   | 37,921         | 2.93                         | 2,810,559      | 1.55                          | 176,874        | 2.57                   | -              | -                      |
| Residential mortgage-backed securities:                           |                |                        |                |                              |                |                               |                |                        |                |                        |
| Agency-issued mortgage-backed securities                          | 1,815,093      | 2.45                   | -              | -                            | -              | -                             | 1,673,005      | 2.26                   | 142,088        | 3.30                   |
| Agency-issued collateralized mortgage obligations - fixed rate    | 4,058,585      | 2.22                   | -              | -                            | -              | -                             | -              | -                      | 4,058,585      | 2.22                   |
| Agency-issued collateralized mortgage obligations - variable rate | 2,271,203      | 0.70                   | -              | -                            | -              | -                             | -              | -                      | 2,271,203      | 0.70                   |
|   | 228,630        | 2.09                   | -              | -                            | -              | -                             | -              | -                      | 228,630        | 2.09                   |

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|   |               |      |           |      |              |      |              |      |              |      |
|---|---------------|------|-----------|------|--------------|------|--------------|------|--------------|------|
| Agency-issued commercial mortgage-backed securities |               |      |           |      |              |      |              |      |              |      |
| Municipal bonds and notes                           | 100,103       | 6.00 | 929       | 5.02 | 12,158       | 5.51 | 53,134       | 5.98 | 33,882       | 6.23 |
| Total   | \$ 11,524,743 | 1.83 | \$ 38,850 | 2.98 | \$ 2,848,492 | 1.57 | \$ 1,903,013 | 2.39 | \$ 6,734,388 | 1.75 |

**Table of Contents**

The following table presents the components of gains and losses (realized and unrealized) on investment securities for the three months ended March 31, 2012 and 2011:

| <b>(Dollars in thousands)</b>  | <b>Three months ended March 31,</b> |                |
|--|-------------------------------------|----------------|
|  | <b>2012</b>                         | <b>2011</b>    |
| <b>Gross gains on investment securities:</b>                               |                                     |                |
| Available-for-sale securities, at fair value (1)                           | \$ 21                               | \$ 63          |
| Marketable securities (fair value accounting)                              | 316                                 | 442            |
| Non-marketable securities (fair value accounting):                         |                                     |                |
| Venture capital and private equity fund investments                        | 26,110                              | 45,499         |
| Other venture capital investments  | 1,777                               | 4,948          |
| Other investments  | 21                                  | 20             |
| Non-marketable securities (equity method accounting):                      |                                     |                |
| Other investments  | 1,422                               | 3,384          |
| Non-marketable securities (cost method accounting):                        |                                     |                |
| Venture capital and private equity fund investments                        | 407                                 | 255            |
| Other investments  | 42                                  | 173            |
| <b>Total gross gains on investment securities</b>                          | <b>30,116</b>                       | <b>54,784</b>  |
| <b>Gross losses on investment securities:</b>                              |                                     |                |
| Available-for-sale securities, at fair value (1)                           | (895)                               | (1)            |
| Marketable securities (fair value accounting)                              | -                                   | (808)          |
| Non-marketable securities (fair value accounting):                         |                                     |                |
| Venture capital and private equity fund investments                        | (13,915)                            | (2,056)        |
| Other venture capital investments  | (6,663)                             | (244)          |
| Non-marketable securities (equity method accounting):                      |                                     |                |
| Other investments  | (376)                               | (199)          |
| Non-marketable securities (cost method accounting):                        |                                     |                |
| Venture capital and private equity fund investments                        | (363)                               | (139)          |
| Other investments  | (65)                                | -              |
| <b>Total gross losses on investment securities</b>                         | <b>(22,277)</b>                     | <b>(3,447)</b> |
| Gains on investment securities, net  | \$ 7,839                            | \$ 51,337      |
| Gains attributable to noncontrolling interests, including carried interest | \$ 7,338                            | \$ 43,385      |

(1) The cost basis of available-for-sale securities sold is determined on a specific identification basis.

**Table of Contents**

**6. Loans and Allowance for Loan Losses**

We serve a variety of commercial clients in the technology, life science, venture capital/private equity and premium wine industries. Our technology clients generally tend to be in the industries of hardware (semiconductors, communications and electronics), software and related services, and clean technology. Because of the diverse nature of clean technology products and services, for our loan-related reporting purposes, cleantech-related loans are reported under our hardware, software, life science and other commercial loan categories, as applicable. Our life science clients are concentrated in the medical devices and biotechnology sectors. Loans made to venture capital/private equity firm clients typically enable them to fund investments prior to their receipt of funds from capital calls. Loans to the premium wine industry focus on vineyards and wineries that produce grapes and wines of high quality.

In addition to commercial loans, we make loans through SVB Private Bank primarily to venture capital/private equity professionals through SVB Private Bank. These products and services include real estate secured home equity lines of credit, which may be used to finance real estate investments and loans used to purchase, renovate or refinance personal residences. These products and services also include restricted stock purchase loans and capital call lines of credit. We also provide real estate secured loans to eligible employees through our EHOP.

We also provide community development loans made as part of our responsibilities under the Community Reinvestment Act. These loans are included within Construction loans below and are primarily secured by real estate.

The composition of loans, net of unearned income of \$59.5 million and \$60.2 million at March 31, 2012 and December 31, 2011, respectively, is presented in the following table:

| (Dollars in thousands)                         | March 31, 2012      | December 31, 2011   |
|--|---------------------|---------------------|
| <b>Commercial loans:</b>                       |                     |                     |
| Software                                       | \$ 2,511,989        | \$ 2,492,849        |
| Hardware                                       | 1,054,510           | 952,303             |
| Venture capital/private equity                 | 1,123,847           | 1,117,419           |
| Life science                                   | 863,961             | 863,737             |
| Premium wine (1)                               | 120,113             | 130,245             |
| Other  | 349,316             | 342,147             |
| <b>Commercial loans</b>                        | <b>6,023,736</b>    | <b>5,898,700</b>    |
| <b>Real estate secured loans:</b>              |                     |                     |
| Premium wine (1)                               | 360,315             | 345,988             |
| Consumer loans (2)                             | 542,471             | 534,001             |
| <b>Real estate secured loans</b>               | <b>902,786</b>      | <b>879,989</b>      |
| <b>Construction loans</b>                      | <b>29,970</b>       | <b>30,256</b>       |
| <b>Consumer loans</b>                          | <b>164,797</b>      | <b>161,137</b>      |
| <b>Total loans, net of unearned income (3)</b> | <b>\$ 7,121,289</b> | <b>\$ 6,970,082</b> |

(1) Included in our premium wine portfolio are gross construction loans of \$136.4 million and \$110.8 million at March 31, 2012 and December 31, 2011, respectively.

(2) Consumer loans secured by real estate at March 31, 2012 and December 31, 2011 were comprised of the following:

| (Dollars in thousands)       | March 31, 2012 | December 31, 2011 |
|------------------------------|----------------|-------------------|
| Loans for personal residence | \$ 354,321     | \$ 350,359        |

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|                                       |            |            |
|---------------------------------------|------------|------------|
| Loans to eligible employees           | 101,574    | 99,704     |
| Home equity lines of credit           | 86,576     | 83,938     |
| Consumer loans secured by real estate | \$ 542,471 | \$ 534,001 |

- (3) Included within our total loan portfolio are credit card loans of \$56.0 million and \$49.7 million at March 31, 2012 and December 31, 2011, respectively.

**Table of Contents**

**Credit Quality**

The composition of loans, net of unearned income, broken out by portfolio segment and class of financing receivable as of March 31, 2012 and December 31, 2011, is as follows:

| (Dollars in thousands)                     | March 31,<br>2012   | December 31,<br>2011 |
|--|---------------------|----------------------|
| <b>Commercial loans:</b>                   |                     |                      |
| Software                                   | \$ 2,511,989        | \$ 2,492,849         |
| Hardware                                   | 1,054,510           | 952,303              |
| Venture capital/private equity             | 1,123,847           | 1,117,419            |
| Life science                               | 863,961             | 863,737              |
| Premium wine                               | 480,428             | 476,233              |
| Other                                      | 379,286             | 372,403              |
| <b>Total commercial loans</b>              | <b>6,414,021</b>    | <b>6,274,944</b>     |
| <b>Consumer loans:</b>                     |                     |                      |
| Real estate secured loans                  | 542,471             | 534,001              |
| Other consumer loans                       | 164,797             | 161,137              |
| <b>Total consumer loans</b>                | <b>707,268</b>      | <b>695,138</b>       |
| <b>Total loans, net of unearned income</b> | <b>\$ 7,121,289</b> | <b>\$ 6,970,082</b>  |

The following table summarizes the aging of our gross loans, broken out by portfolio segment and class of financing receivable as of March 31, 2012 and December 31, 2011:

| (Dollars in thousands)         | 30 - 59<br>Days Past<br>Due | 60 - 89<br>Days Past<br>Due | Greater<br>Than 90<br>Days Past<br>Due | Total Past<br>Due | Current          | Loans Past Due<br>90 Days<br>or<br>More Still<br>Accruing<br>Interest |
|--------------------------------|-----------------------------|-----------------------------|--|-------------------|------------------|---|
| <b>March 31, 2012:</b>         |                             |                             |  |                   |                  |   |
| <b>Commercial loans:</b>       |                             |                             |  |                   |                  |   |
| Software                       | \$ 750                      | \$ 121                      | \$ -                                   | \$ 871            | \$ 2,533,923     | \$ -  |
| Hardware                       | 4,549                       | 7                           | -                                      | 4,556             | 1,033,955        | -   |
| Venture capital/private equity | 2,843                       | -                           | -                                      | 2,843             | 1,131,788        | -   |
| Life science                   | 13,717                      | 171                         | -                                      | 13,888            | 858,318          | -   |
| Premium wine                   | -                           | -                           | -                                      | -                 | 479,039          | -   |
| Other                          | 5,958                       | 7                           | -                                      | 5,965             | 372,773          | -   |
| <b>Total commercial loans</b>  | <b>27,817</b>               | <b>306</b>                  | <b>-</b>                               | <b>28,123</b>     | <b>6,409,796</b> | <b>-</b>  |
| <b>Consumer loans:</b>         |                             |                             |  |                   |                  |   |
| Real estate secured loans      | -                           | -                           | -                                      | -                 | 539,398          | -   |
| Other consumer loans           | -                           | -                           | -                                      | -                 | 161,765          | -   |
| <b>Total consumer loans</b>    | <b>-</b>                    | <b>-</b>                    | <b>-</b>                               | <b>-</b>          | <b>701,163</b>   | <b>-</b>  |

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|  |           |          |          |           |              |      |
|--|-----------|----------|----------|-----------|--------------|------|
| Total gross loans excluding impaired loans | 27,817    | 306      | -        | 28,123    | 7,110,959    | -    |
| Impaired loans                             | 36        | 138      | 6,637    | 6,811     | 34,886       | -    |
| Total gross loans                          | \$ 27,853 | \$ 444   | \$ 6,637 | \$ 34,934 | \$ 7,145,845 | \$ - |
| <b>December 31, 2011:</b>                  |           |          |          |           |              |      |
| Commercial loans:                          |           |          |          |           |              |      |
| Software                                   | \$ 415    | \$ 1,006 | \$ -     | \$ 1,421  | \$ 2,515,327 | \$ - |
| Hardware                                   | 1,951     | 45       | -        | 1,996     | 954,690      | -    |
| Venture capital/private equity             | 45        | -        | -        | 45        | 1,128,475    | -    |
| Life science                               | 398       | 78       | -        | 476       | 871,626      | -    |
| Premium wine                               | 1         | 174      | -        | 175       | 475,406      | -    |
| Other                                      | 15        | -        | -        | 15        | 370,539      | -    |
| Total commercial loans                     | 2,825     | 1,303    | -        | 4,128     | 6,316,063    | -    |
| Consumer loans:                            |           |          |          |           |              |      |
| Real estate secured loans                  | -         | -        | -        | -         | 515,534      | -    |
| Other consumer loans                       | 590       | -        | -        | 590       | 157,389      | -    |
| Total consumer loans                       | 590       | -        | -        | 590       | 672,923      | -    |
| Total gross loans excluding impaired loans | 3,415     | 1,303    | -        | 4,718     | 6,988,986    | -    |
| Impaired loans                             | 1,350     | 1,794    | 6,613    | 9,757     | 26,860       | -    |
| Total gross loans                          | \$ 4,765  | \$ 3,097 | \$ 6,613 | \$ 14,475 | \$ 7,015,846 | \$ - |



**Table of Contents**

The following table summarizes our impaired loans as they relate to our allowance for loan losses, broken out by portfolio segment and class of financing receivable as of March 31, 2012 and December 31, 2011:

| (Dollars in thousands)    | Total carrying value<br>Impaired loans for<br>which there is a<br>related allowance<br>for loan losses | Total carrying value<br>Impaired loans for<br>which there is no<br>related allowance<br>for loan losses | Total carrying value<br>Total carrying value<br>of impaired loans | Total carrying value<br>Total unpaid<br>principal of<br>impaired loans |
|---------------------------|--|---|---|--|
| <b>March 31, 2012:</b>    |  |   |   |  |
| Commercial loans:         |  |   |   |  |
| Software                  | \$ 1,445   | \$ 123  | \$ 1,568  | \$ 2,821   |
| Hardware                  | 25,583   | 648   | 26,231  | 29,063   |
| Life science              | -  | 138   | 138   | 139  |
| Premium wine              | 2,505  | 1,264   | 3,769   | 3,935  |
| Other                     | 2,415  | 1,591   | 4,006   | 7,734  |
| Total commercial loans    | 31,948   | 3,764   | 35,712  | 43,692   |
| Consumer loans:           |  |   |   |  |
| Real estate secured loans | 2,674  | 330   | 3,004   | 7,476  |
| Other consumer loans      | 2,981  | -   | 2,981   | 3,109  |
| Total consumer loans      | 5,655  | 330   | 5,985   | 10,585   |
| Total                     | \$ 37,603  | \$ 4,094  | \$ 41,697   | \$ 54,277  |
| <b>December 31, 2011:</b> |  |   |   |  |
| Commercial loans:         |  |   |   |  |
| Software                  | \$ 1,142   | \$ -  | \$ 1,142  | \$ 1,540   |
| Hardware                  | 4,754  | 429   | 5,183   | 8,843  |
| Life science              | -  | 311   | 311   | 523  |
| Premium wine              | -  | 3,212   | 3,212   | 3,341  |
| Other                     | 4,303  | 1,050   | 5,353   | 9,104  |
| Total commercial loans    | 10,199   | 5,002   | 15,201  | 23,351   |
| Consumer loans:           |  |   |   |  |
| Real estate secured loans | -  | 18,283  | 18,283  | 22,410   |
| Other consumer loans      | 3,133  | -   | 3,133   | 3,197  |
| Total consumer loans      | 3,133  | 18,283  | 21,416  | 25,607   |
| Total                     | \$ 13,332  | \$ 23,285   | \$ 36,617   | \$ 48,958  |

The following table summarizes our average impaired loans, broken out by portfolio segment and class of financing receivable during the three months ended March 31, 2012 and 2011:

| (Dollars in thousands) | Three months ended March 31, |      |
|------------------------|------------------------------|------|
|                        | 2012                         | 2011 |

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| <b>Average impaired loans:</b> |           |           |
|--------------------------------|-----------|-----------|
| Commercial loans:              |           |           |
| Software                       | \$ 1,536  | \$ 2,775  |
| Hardware                       | 12,262    | 4,526     |
| Life science                   | 146       | 2,498     |
| Premium wine                   | 3,383     | 3,684     |
| Other                          | 4,644     | 2,167     |
| Total commercial loans         | 21,971    | 15,650    |
| Consumer loans:                |           |           |
| Real estate secured loans      | 12,847    | 20,125    |
| Other consumer loans           | 3,019     | -         |
| Total consumer loans           | 15,866    | 20,125    |
| Total average impaired loans   | \$ 37,837 | \$ 35,775 |

**Table of Contents**

The following tables summarize the activity relating to our allowance for loan losses for the three months ended March 31, 2012 and 2011, broken out by portfolio segment:

| Three months ended March 31, 2012 (dollars in thousands) | Beginning<br>Balance<br>December 31,<br>2011 | Charge-offs       | Recoveries      | Provision for<br>(Reduction of) | Ending Balance<br>March 31,<br>2012 |
|--|--|-------------------|-----------------|---------------------------------|-------------------------------------|
| <b>Commercial loans:</b>                                 |  |                   |                 |                                 |                                     |
| Software   | \$ 38,263                                    | \$ (859)          | \$ 2,759        | \$ (4,738)                      | \$ 35,425                           |
| Hardware   | 16,810                                       | (3,848)           | 105             | 17,281                          | 30,348                              |
| Venture capital/private equity                           | 7,319  | -                 | -               | (105)                           | 7,214                               |
| Life science   | 10,243                                       | (113)             | 221             | (59)                            | 10,292                              |
| Premium wine   | 3,914  | -                 | 78              | (254)                           | 3,738                               |
| Other  | 5,817  | (2,170)           | 44              | 1,111                           | 4,802                               |
| <b>Total commercial loans</b>                            | <b>82,366</b>                                | <b>(6,990)</b>    | <b>3,207</b>    | <b>13,236</b>                   | <b>91,819</b>                       |
| <b>Consumer loans</b>                                    | <b>7,581</b>                                 | <b>-</b>          | <b>229</b>      | <b>1,293</b>                    | <b>9,103</b>                        |
| <b>Total allowance for loan losses</b>                   | <b>\$ 89,947</b>                             | <b>\$ (6,990)</b> | <b>\$ 3,436</b> | <b>\$ 14,529</b>                | <b>\$ 100,922</b>                   |

| Three months ended March 31, 2011 (dollars in thousands) | Beginning<br>Balance<br>December<br>31,<br>2010 | Charge-offs       | Recoveries      | Provision<br>for<br>(Reduction<br>of) | Ending<br>Balance<br>March 31,<br>2011 |
|--|---|-------------------|-----------------|---------------------------------------|--|
| <b>Commercial loans:</b>                                 |   |                   |                 |                                       |  |
| Software   | \$ 29,288                                       | \$ (1,104)        | \$ 5,281        | \$ (2,986)                            | \$ 30,479                              |
| Hardware   | 14,688  | (15)              | 280             | 887                                   | 15,840                                 |
| Venture capital/private equity                           | 8,241   | -                 | -               | (809)                                 | 7,432                                  |
| Life science   | 9,077   | (3,191)           | 623             | 1,588                                 | 8,097                                  |
| Premium wine   | 5,492   | -                 | 140             | (1,128)                               | 4,504                                  |
| Other  | 5,318   | (12)              | 70              | 1,057                                 | 6,433                                  |
| <b>Total commercial loans</b>                            | <b>72,104</b>                                   | <b>(4,322)</b>    | <b>6,394</b>    | <b>(1,391)</b>                        | <b>72,785</b>                          |
| <b>Consumer loans</b>                                    | <b>10,523</b>                                   | <b>-</b>          | <b>399</b>      | <b>(1,656)</b>                        | <b>9,266</b>                           |
| <b>Total allowance for loan losses</b>                   | <b>\$ 82,627</b>                                | <b>\$ (4,322)</b> | <b>\$ 6,793</b> | <b>\$ (3,047)</b>                     | <b>\$ 82,051</b>                       |

The following table summarizes the allowance for loan losses individually and collectively evaluated for impairment as of March 31, 2012 and December 31, 2011, broken out by portfolio segment:

| (Dollars in thousands)   | March 31, 2012                              |   | December 31, 2011                           |   |
|--------------------------|---|---|---|---|
|                          | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment |
| <b>Commercial loans:</b> |   |   |   |   |
| Software                 | \$ 682                                      | \$ 34,743                                   | \$ 526                                      | \$ 37,737                                   |
| Hardware                 | 15,120                                      | 15,228                                      | 1,261                                       | 15,549                                      |

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|                                 |           |           |          |           |
|---------------------------------|-----------|-----------|----------|-----------|
| Venture capital/private equity  | -         | 7,214     | -        | 7,319     |
| Life science                    | -         | 10,292    | -        | 10,243    |
| Premium wine                    | 543       | 3,195     | -        | 3,914     |
| Other                           | 486       | 4,316     | 1,180    | 4,637     |
| <br>                            |           |           |          |           |
| Total commercial loans          | 16,831    | 74,988    | 2,967    | 79,399    |
| <br>                            |           |           |          |           |
| Consumer loans                  | 1,538     | 7,565     | 740      | 6,841     |
| <br>                            |           |           |          |           |
| Total allowance for loan losses | \$ 18,369 | \$ 82,553 | \$ 3,707 | \$ 86,240 |

*Credit Quality Indicators*

For each individual client, we establish an internal credit risk rating for that loan, which is used for assessing and monitoring credit risk as well as performance of the loan and the overall portfolio. Our internal credit risk ratings are also used to summarize the risk of loss due to failure by an individual borrower to repay the loan. For our internal credit risk ratings, each individual loan is given a risk rating of 1 through 10. Loans risk-rated 1 through 4 are performing loans and translate to an internal rating of Pass, with loans risk-rated 1 being

**Table of Contents**

cash secured. Loans risk-rated 5 through 7 are performing loans, however, we consider them as demonstrating higher risk which requires more frequent review of the individual exposures; these translate to an internal rating of Performing (Criticized) . A majority of our performing (criticized) loans are from our SVB Accelerator practice, serving our emerging or early stage clients. Loans risk-rated 8 and 9 are loans that are considered to be impaired and are on nonaccrual status. Loans are placed on nonaccrual status when they become 90 days past due as to principal or interest payments (unless the principal and interest are well secured and in the process of collection), or when we have determined, based upon most recent available information, that the timely collection of principal or interest is not probable. (For further description of nonaccrual loans, refer to Note 2 Summary of Significant Accounting Policies under Part II, Item 8 of our 2011 Form 10-K); these loans are deemed impaired . Loans rated 10 are charged-off and are not included as part of our loan portfolio balance. We review our credit quality indicators for performance and appropriateness of risk ratings as part of our evaluation process for our allowance for loan losses. The following table summarizes the credit quality indicators, broken out by portfolio segment and class of financing receivables as of March 31, 2012 and December 31, 2011:

| (Dollars in thousands)         | Performing          |                   |                  | Total               |
|--------------------------------|---------------------|-------------------|------------------|---------------------|
|                                | Pass                | (Criticized)      | Impaired         |                     |
| <b>March 31, 2012:</b>         |                     |                   |                  |                     |
| Commercial loans:              |                     |                   |                  |                     |
| Software                       | \$ 2,304,838        | \$ 229,956        | \$ 1,568         | \$ 2,536,362        |
| Hardware                       | 931,590             | 106,921           | 26,231           | 1,064,742           |
| Venture capital/private equity | 1,128,482           | 6,149             | -                | 1,134,631           |
| Life science                   | 737,956             | 134,250           | 138              | 872,344             |
| Premium wine                   | 460,232             | 18,807            | 3,769            | 482,808             |
| Other                          | 328,452             | 50,286            | 4,006            | 382,744             |
| <b>Total commercial loans</b>  | <b>5,891,550</b>    | <b>546,369</b>    | <b>35,712</b>    | <b>6,473,631</b>    |
| Consumer loans:                |                     |                   |                  |                     |
| Real estate secured loans      | 515,071             | 24,327            | 3,004            | 542,402             |
| Other consumer loans           | 155,879             | 5,886             | 2,981            | 164,746             |
| <b>Total consumer loans</b>    | <b>670,950</b>      | <b>30,213</b>     | <b>5,985</b>     | <b>707,148</b>      |
| <b>Total gross loans</b>       | <b>\$ 6,562,500</b> | <b>\$ 576,582</b> | <b>\$ 41,697</b> | <b>\$ 7,180,779</b> |
| <b>December 31, 2011:</b>      |                     |                   |                  |                     |
| Commercial loans:              |                     |                   |                  |                     |
| Software                       | \$ 2,290,497        | \$ 226,251        | \$ 1,142         | \$ 2,517,890        |
| Hardware                       | 839,230             | 117,456           | 5,183            | 961,869             |
| Venture capital/private equity | 1,120,373           | 8,147             | -                | 1,128,520           |
| Life science                   | 748,129             | 123,973           | 311              | 872,413             |
| Premium wine                   | 434,309             | 41,272            | 3,212            | 478,793             |
| Other                          | 353,434             | 17,120            | 5,353            | 375,907             |
| <b>Total commercial loans</b>  | <b>5,785,972</b>    | <b>534,219</b>    | <b>15,201</b>    | <b>6,335,392</b>    |
| Consumer loans:                |                     |                   |                  |                     |
| Real estate secured loans      | 497,060             | 18,474            | 18,283           | 533,817             |
| Other consumer loans           | 151,101             | 6,878             | 3,133            | 161,112             |
| <b>Total consumer loans</b>    | <b>648,161</b>      | <b>25,352</b>     | <b>21,416</b>    | <b>694,929</b>      |
| <b>Total gross loans</b>       | <b>\$ 6,434,133</b> | <b>\$ 559,571</b> | <b>\$ 36,617</b> | <b>\$ 7,030,321</b> |



**Table of Contents****TDRs**

As of March 31, 2012 we had TDRs of \$16.0 million where concessions have been granted to borrowers experiencing financial difficulties, in an attempt to maximize collection. Substantially all of these TDRs were included as part of our impaired loan balances. In order for these loan balances to return to accrual status, the borrower must demonstrate a sustained period of timely payments and the ultimate collectability of all amounts contractually due may not be in doubt. There were unfunded commitments available for funding of \$1.6 million to the clients associated with these TDRs as of March 31, 2012. The following table summarizes our loans modified in TDRs, broken out by portfolio segment and class of financing receivables at March 31, 2012 and December 31, 2011:

| (Dollars in thousands)         | March 31, 2012 |               | December 31, 2011 |               |
|--------------------------------|----------------|---------------|-------------------|---------------|
| <b>Loans modified in TDRs:</b> |                |               |                   |               |
| Commercial loans:              |                |               |                   |               |
| Software                       | \$             | 1,568         | \$                | 1,142         |
| Hardware                       |                | 2,972         |                   | 5,183         |
| Premium wine                   |                | 2,310         |                   | 1,949         |
| Other                          |                | 3,466         |                   | 4,934         |
| <b>Total commercial loans</b>  |                | <b>10,316</b> |                   | <b>13,208</b> |
| Consumer loans:                |                |               |                   |               |
| Real estate secured loans      |                | 2,673         |                   | 17,934        |
| Other consumer loans           |                | 2,981         |                   | 3,133         |
| <b>Total consumer loans</b>    |                | <b>5,654</b>  |                   | <b>21,067</b> |
| <b>Total</b>                   | <b>\$</b>      | <b>15,970</b> | <b>\$</b>         | <b>34,275</b> |

During the three months ended March 31, 2012 new TDRs were primarily modified through payment deferrals granted to our clients, however one new TDR totaling \$0.6 million was modified through forgiveness of principal. During the three months ended March 31, 2011 all new TDRs were modified through payment deferrals granted to our clients, however no principal or interest was forgiven. The following table summarizes the recorded investment in loans modified in TDRs, broken out by portfolio segment and class of financing receivable, for modifications made during the three months ended March 31, 2012 and 2011.

| (Dollars in thousands)                                 | Three months ended March 31, |                 |
|--|------------------------------|-----------------|
|  | 2012                         | 2011            |
| <b>Loans modified in TDRs during the period:</b>       |                              |                 |
| Commercial loans:                                      |                              |                 |
| Software   | \$ 600                       | \$ 651          |
| Hardware   | -                            | 3,237           |
| Premium wine   | 405                          | -               |
| Other  | 2,416                        | -               |
| <b>Total commercial loans (1)</b>                      | <b>3,421</b>                 | <b>3,888</b>    |
| Consumer loans:  |                              |                 |
| Real estate secured loans                              | 249                          | -               |
| Other consumer loans                                   | 36                           | -               |
| <b>Total consumer loans</b>                            | <b>285</b>                   | <b>-</b>        |
| <b>Total loans modified in TDR s during the period</b> | <b>\$ 3,706</b>              | <b>\$ 3,888</b> |

(1) During the three months ended March 31, 2012, we had partial charge-offs of \$0.8 million on loans classified as TDRs. There were no partial charge-offs on loans classified as TDRs during the three months ended March 31, 2011.

The related allowance for loan losses for the majority of our TDRs is determined on an individual basis by comparing the carrying value of the loan to the present value of the estimated future cash flows, discounted at the pre-modification contractual interest rate. For certain TDRs, the related allowance for loan losses is determined based on the fair value of the collateral if the loan is collateral dependent.



**Table of Contents**

The following table summarizes the recorded investment in loans modified in TDRs within the previous 12 months that subsequently defaulted during the three months ended March 31, 2012 and 2011, broken out by portfolio segment and class of financing receivable:

| (Dollars in thousands)   | Three months ended March 31, |        |
|--|------------------------------|--------|
|  | 2012                         | 2011   |
| <b>TDRs modified within the previous 12 months that defaulted during the period:</b> |                              |        |
| Commercial loans:  |                              |        |
| Software   | \$ 600                       | \$ -   |
| Life science   | -                            | 241    |
| Premium wine   | -                            | 206    |
| Total commercial loans   | 600                          | 447    |
| Consumer loans:  |                              |        |
| Real estate secured loans  | 249                          | -      |
| Other consumer loans   | 36                           | -      |
| Total consumer loans   | 285                          | -      |
| Total TDRs modified within the previous 12 months that defaulted in the period       | \$ 885                       | \$ 447 |

Charge-offs and defaults on previously restructured loans are evaluated to determine the impact to the allowance for loan losses, if any. The evaluation of these defaults may impact the assumptions used in calculating the reserve on other TDRs and impaired loans as well as management's overall outlook of macroeconomic factors that affect the reserve on the loan portfolio as a whole. After evaluating the charge-offs and defaults experienced on our TDRs we determined that no change to our reserving methodology was necessary to determine the allowance for loan losses as of March 31, 2012.

**7. Short-Term Borrowings and Long-Term Debt**

The following table represents outstanding short-term borrowings and long-term debt at March 31, 2012 and December 31, 2011:

| (Dollars in thousands)              | Maturity           | Carrying Value                          |                   |                      |
|-------------------------------------|--------------------|---|-------------------|----------------------|
|                                     |                    | Principal value at<br>March 31,<br>2012 | March 31,<br>2012 | December 31,<br>2011 |
| Short-term borrowings:              |                    |   |                   |                      |
| Short-term FHLB advances            | April 2, 2012      | \$ 530,000                              | \$ 530,000        | \$ -                 |
| Federal funds purchased             | April 2, 2012      | 315,000                                 | 315,000           | -                    |
| Other short-term borrowings         | (1)                | 4,380                                   | 4,380             | -                    |
| Total short-term borrowings         |                    |   | \$ 849,380        | \$ -                 |
| Long-term debt:                     |                    |   |                   |                      |
| 5.375% Senior Notes                 | September 15, 2020 | \$ 350,000                              | \$ 347,842        | \$ 347,793           |
| 5.70% Senior Notes (2)              | June 1, 2012       | 141,429                                 | 142,485           | 143,969              |
| 6.05% Subordinated Notes (3)        | June 1, 2017       | 45,964                                  | 54,629            | 55,075               |
| 7.0% Junior Subordinated Debentures | October 15, 2033   | 50,000                                  | 55,328            | 55,372               |
| Other long-term debt                | (4)                | 1,551                                   | 1,551             | 1,439                |
| Total long-term debt                |                    |   | \$ 601,835        | \$ 603,648           |

- (1) Represents cash collateral received from counterparties for our interest rate swap agreements related to our 6.05% Subordinated Notes.
- (2) At March 31, 2012 and December 31, 2011, included in the carrying value of our 5.70% Senior Notes were \$1.1 million and \$2.6 million, respectively, related to the fair value of the interest rate swap associated with the notes.
- (3) At both March 31, 2012 and December 31, 2011, included in the carrying value of our 6.05% Subordinated Notes were \$8.8 million related to the fair value of the interest rate swap associated with the notes.
- (4) Represents long-term notes payable related to one of our debt fund investments, and was payable beginning April 30, 2009 with the last payment due in April 2012.

Interest expense related to short-term borrowings and long-term debt was \$6.4 million and \$10.7 million for the three months ended March 31, 2012 and 2011, respectively. Interest expense is net of the cash flow impact from our interest rate swap agreements related to our 5.70% Senior Notes and 6.05% Subordinated Notes. The weighted average interest rate associated with our short-term borrowings as of March 31, 2012 was 0.16 percent.

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## **Table of Contents**

### ***3.875% Convertible Notes***

Our \$250 million 3.875% Convertible Notes matured on April 15, 2011. The effective interest rate for our 3.875% Convertible Notes for the three months ended March 31, 2011 was 5.78 percent, and interest expense was \$3.6 million.

### ***Available Lines of Credit***

We have certain facilities in place to enable us to access short-term borrowings on a secured (using available-for-sale securities as collateral) and an unsecured basis. These include repurchase agreements and uncommitted federal funds lines with various financial institutions. As of March 31, 2012, we borrowed \$315.0 million against our uncommitted federal funds lines. We also pledge securities to the FHLB of San Francisco and the discount window at the FRB. The market value of collateral pledged to the FHLB of San Francisco (comprised entirely of U.S. agency debentures) at March 31, 2012 totaled \$1.6 billion, of which \$1.0 billion was unused and available to support additional borrowings. The market value of collateral pledged at the discount window of the FRB at March 31, 2012 totaled \$100.1 million, all of which was unused and available to support additional borrowings.

## **8. Derivative Financial Instruments**

We primarily use derivative financial instruments to manage interest rate risk, currency exchange rate risk, and to assist customers with their risk management objectives. Also, in connection with negotiating credit facilities and certain other services, we often obtain equity warrant assets giving us the right to acquire stock in private, venture-backed companies in the technology and life science industries.

### ***Interest Rate Risk***

Interest rate risk is our primary market risk and can result from timing and volume differences in the repricing of our interest rate-sensitive assets and liabilities and changes in market interest rates. To manage interest rate risk for our 5.70% Senior Notes and 6.05% Subordinated Notes, we entered into fixed-for-floating interest rate swap agreements at the time of debt issuance based upon LIBOR with matched-terms. Prior to our termination of portions of our interest rate swap agreements (discussed below), we used the shortcut method to assess hedge effectiveness and evaluate the hedging relationships for qualification under the shortcut method requirements for each reporting period. Net cash benefits associated with our interest rate swaps were recorded as a reduction in Interest expense Borrowings, a component of net interest income. The fair value of our interest rate swaps was calculated using a discounted cash flow method and adjusted for credit valuation associated with counterparty risk. Increases from changes in fair value were included in other assets and decreases from changes in fair value were included in other liabilities.

In connection with the repurchase of portions of our 5.70% Senior Notes and 6.05% Subordinated Notes in May 2011, we terminated corresponding amounts of the associated interest rate swaps. As a result of these terminations, the remaining portions of the interest rate swaps no longer qualify for the shortcut method to assess hedge effectiveness under ASC 815, *Derivatives and Hedging*, and are accounted for under the long-haul method. Any differences associated with our interest rate swaps that arise as a result of hedge ineffectiveness are recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

### ***Currency Exchange Risk***

We enter into foreign exchange forward contracts to economically reduce our foreign exchange exposure risk related to our client loans that are denominated in foreign currencies, primarily in Pound Sterling and Euro. We do not designate any foreign exchange forward contracts as derivative instruments that qualify for hedge accounting. Changes in currency rates on the loans are included in other noninterest income, a component of noninterest income. We may experience ineffectiveness in the economic hedging relationship, because the loans are revalued based upon changes in the currency's spot rate on the principal value, while the forwards are revalued on a discounted cash flow basis. We record forward agreements in gain positions in other assets and loss positions in other liabilities, while net changes in fair value are recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

### ***Other Derivative Instruments***

#### **Equity Warrant Assets**

Our equity warrant assets are concentrated in private, venture-backed companies in the technology and life science industries. Most of these warrant agreements contain net share settlement provisions, which permit us to pay the warrant exercise price using shares issuable under the warrant (cashless exercise). We value our equity warrant assets using a modified Black-Scholes option pricing model, which incorporates

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assumptions about the underlying asset value, volatility, and the risk-free rate. We make valuation adjustments for estimated remaining life and marketability for warrants issued by private companies. Equity warrant assets are recorded at fair value in other assets, while changes in their fair value are recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

**Table of Contents**Loan Conversion Options

In connection with negotiating certain credit facilities, we occasionally extend loan facilities which have convertible option features. The convertible loans may be converted into a certain number of shares determined by dividing the principal amount of the loan by the applicable conversion price. Because our loan conversion options have underlying and notional values and had no initial net investment, these assets qualify as derivative instruments. We value our loan conversion options using a modified Black-Scholes option pricing model, which incorporates assumptions about the underlying asset value, volatility, and the risk-free rate. Loan conversion options are recorded at fair value in other assets, while changes in their fair value are recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

Other Derivatives

We sell forward and option contracts to clients who wish to mitigate their foreign currency exposure. We economically reduce the currency risk from this business by entering into opposite way contracts with correspondent banks. This relationship does not qualify for hedge accounting. The contracts generally have terms of one year or less, although we may have contracts extending for up to five years. We generally have not experienced nonperformance on these contracts, have not incurred credit losses, and anticipate performance by all counterparties to such agreements. Increases from changes in fair value are included in other assets and decreases from changes in fair value are included in other liabilities. The net change in the fair value of these contracts is recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

We sell interest rate contracts to clients who wish to mitigate their interest rate exposure. We economically reduce the interest rate risk from this business by entering into opposite way contracts with correspondent banks. We do not designate any of these contracts (which are derivative instruments) as qualifying for hedge accounting. Increases from changes in fair value are included in other assets and decreases from changes in fair value are included in other liabilities. The net change in the fair value of these derivatives is recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

**Counterparty Credit Risk**

We are exposed to credit risk if counterparties to our derivative contracts do not perform as expected. We mitigate counterparty credit risk through credit approvals, limits, monitoring procedures and obtaining collateral, as appropriate. Consistent with the clarification guidance included in ASU 2011-04, we made an accounting policy decision effective January 1, 2012 to use the exception in the guidance with respect to measuring counterparty credit risk for derivative instruments, which allows us to continue to measure the fair value of a group of financial assets and financial liabilities on a net risk basis by counterparty portfolio.

The total notional or contractual amounts, fair value, collateral and net exposure of our derivative financial instruments at March 31, 2012 and December 31, 2011 were as follows:

| (Dollars in thousands)                                    | Balance Sheet Location | March 31, 2012                 |            |                |                  | December 31, 2011              |            |                |                  |
|---|------------------------|--------------------------------|------------|----------------|------------------|--------------------------------|------------|----------------|------------------|
|   |                        | Notional or Contractual Amount | Fair Value | Collateral (1) | Net Exposure (2) | Notional or Contractual Amount | Fair Value | Collateral (1) | Net Exposure (2) |
| <b>Derivatives designated as hedging instruments:</b>     |                        |                                |            |                |                  |                                |            |                |                  |
| <i>Interest rate risks:</i>                               |                        |                                |            |                |                  |                                |            |                |                  |
| Interest rate swaps                                       | Other assets           | \$ 187,393                     | \$ 9,884   | \$ 4,380       | \$ 5,504         | \$ 187,393                     | \$ 11,441  | \$ -           | \$ 11,441        |
| <b>Derivatives not designated as hedging instruments:</b> |                        |                                |            |                |                  |                                |            |                |                  |
| <i>Currency exchange risks:</i>                           |                        |                                |            |                |                  |                                |            |                |                  |
| Foreign exchange forwards                                 | Other assets           | 16,427                         | 72         | -              | 72               | 68,518                         | 514        | -              | 514              |
| Foreign exchange forwards                                 | Other liabilities      | 77,245                         | (1,383)    | -              | (1,383)          | 6,822                          | (199)      | -              | (199)            |
| Net exposure  |                        |                                | (1,311)    | -              | (1,311)          |                                | 315        | -              | 315              |

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| <i>Other derivative instruments:</i> |                   |         |           |          |           |         |           |      |           |
|--------------------------------------|-------------------|---------|-----------|----------|-----------|---------|-----------|------|-----------|
| Equity warrant assets                | Other assets      | 148,329 | 71,404    | -        | 71,404    | 144,586 | 66,953    | -    | 66,953    |
| <i>Other derivatives:</i>            |                   |         |           |          |           |         |           |      |           |
| Foreign exchange forwards            | Other assets      | 404,409 | 10,680    | -        | 10,680    | 387,714 | 17,541    | -    | 17,541    |
| Foreign exchange forwards            | Other liabilities | 376,368 | (9,029)   | -        | (9,029)   | 366,835 | (16,346)  | -    | (16,346)  |
| Foreign currency options             | Other assets      | 133,367 | 842       | -        | 842       | 75,600  | 271       | -    | 271       |
| Foreign currency options             | Other liabilities | 133,367 | (842)     | -        | (842)     | 75,600  | (271)     | -    | (271)     |
| Loan conversion options              | Other assets      | 7,539   | 1,409     | -        | 1,409     | 14,063  | 923       | -    | 923       |
| Client interest rate derivatives     | Other assets      | 39,291  | 63        | -        | 63        | 39,713  | 50        | -    | 50        |
| Client interest rate derivatives     | Other liabilities | 39,291  | (65)      | -        | (65)      | 39,713  | (52)      | -    | (52)      |
| Net exposure                         |                   |         | 3,058     | -        | 3,058     |         | 2,116     | -    | 2,116     |
| Net                                  |                   |         | \$ 83,035 | \$ 4,380 | \$ 78,655 |         | \$ 80,825 | \$ - | \$ 80,825 |

**Table of Contents**

- (1) Cash collateral received from counterparties for our interest rate swap agreements is recorded as a component of short-term borrowings on our consolidated balance sheets.
- (2) Net exposure for contracts in a gain position reflects the replacement cost in the event of nonperformance by all such counterparties. The credit ratings of our institutional counterparties as of March 31, 2012 remain at investment grade or higher and there were no material changes in their credit ratings for the three months ended March 31, 2012.

A summary of our derivative activity and the related impact on our consolidated statements of income for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)                                     | Statement of income location        | Three months ended March 31, |            |
|--|-------------------------------------|------------------------------|------------|
|  |                                     | 2012                         | 2011       |
| <b>Derivatives designated as hedging instruments:</b>      |                                     |                              |            |
| <i>Interest rate risks:</i>                                |                                     |                              |            |
| Net cash benefit associated with interest rate swaps       | Interest expense borrowings         | \$ 2,229                     | \$ 6,173   |
| Changes in fair value of interest rate swaps               | Net gain on derivative instruments  | 389                          | -          |
| Net gains associated with interest rate risk derivatives   |                                     | \$ 2,618                     | \$ 6,173   |
| <b>Derivatives not designated as hedging instruments:</b>  |                                     |                              |            |
| <i>Currency exchange risks:</i>                            |                                     |                              |            |
| Gains on revaluations of foreign currency loans, net       | Other noninterest income            | \$ 1,659                     | \$ 2,689   |
| Losses on internal foreign exchange forward contracts, net | Net gains on derivative instruments | (2,051)                      | (2,568)    |
| Net (losses) gains associated with currency risk           |                                     | \$ (392)                     | \$ 121     |
| <i>Other derivative instruments:</i>                       |                                     |                              |            |
| Gains on equity warrant assets                             | Net gains on derivative instruments | \$ 6,935                     | \$ 3,996   |
| Gains on client foreign exchange forward contracts, net    | Net gains on derivative instruments | \$ 1,065                     | \$ 475     |
| Net losses on other derivatives (1)                        | Net gains on derivative instruments | \$ (362)                     | \$ (1,352) |

- (1) Primarily represents the change in fair value of loan conversion options.

**9. Other Noninterest Income and Other Noninterest Expense**

A summary of other noninterest income for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)   | Three months ended March 31, |          |
|--------------------------|------------------------------|----------|
|                          | 2012                         | 2011     |
| Unused commitment fees   | \$ 3,055                     | \$ 1,486 |
| Fund management fees     | 2,828                        | 2,688    |
| Service-based fee income | 2,374                        | 2,225    |

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|   |                  |                  |
|---|------------------|------------------|
| Gains on revaluation of foreign currency loans, net | 1,659            | 2,689            |
| Currency revaluation gains (losses)                 | 615              | (240)            |
| Other   | 2,547            | 1,416            |
| <b>Total other noninterest income</b>               | <b>\$ 13,078</b> | <b>\$ 10,264</b> |

A summary of other noninterest expense for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)                 | Three months ended March 31, |                 |
|--|------------------------------|-----------------|
|  | 2012                         | 2011            |
| Telephone                              | \$ 1,784                     | \$ 1,350        |
| Data processing services               | 1,405                        | 1,063           |
| Client services                        | 1,253                        | 802             |
| Tax credit fund amortization           | 1,058                        | 1,053           |
| Postage and supplies                   | 625                          | 522             |
| Dues and publications                  | 474                          | 374             |
| Other                                  | 1,208                        | 2,699           |
| <b>Total other noninterest expense</b> | <b>\$ 7,807</b>              | <b>\$ 7,863</b> |

### 10. Segment Reporting

We have three reportable segments for management reporting purposes: Global Commercial Bank, SVB Private Bank and SVB Capital. The results of our operating segments are based on our internal management reporting process.



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## Table of Contents

Our operating segments' primary source of revenue is from net interest income, which is primarily the difference between interest earned on loans, net of funds transfer pricing (FTP), and interest paid on deposits, net of FTP. Accordingly, our segments are reported using net interest income, net of FTP. FTP is an internal measurement framework designed to assess the financial impact of a financial institution's sources and uses of funds. It is the mechanism by which an earnings credit is given for deposits raised, and an earnings charge is made for funded loans. Effective January 1, 2012, FTP is calculated at an instrument level based on account characteristics. Prior to January 1, 2012, FTP was calculated by applying a transfer rate to pooled, or aggregated, loan and deposit volumes. We have reclassified all prior period amounts to conform to the current period's methodology and presentation.

We also evaluate performance based on provision for loan losses, noninterest income and noninterest expense, which are presented as components of segment operating profit or loss. In calculating each operating segment's noninterest expense, we consider the direct costs incurred by the operating segment as well as certain allocated direct costs. As part of this review, we allocate certain corporate overhead costs to a corporate account. We do not allocate income taxes to our segments. Additionally, our management reporting model is predicated on average asset balances; therefore, period-end asset balances are not presented for segment reporting purposes. Changes in an individual client's primary relationship designation have resulted, and in the future may result, in the inclusion of certain clients in different segments in different periods.

Unlike financial reporting, which benefits from the comprehensive structure provided by GAAP, our internal management reporting process is highly subjective, as there is no comprehensive, authoritative guidance for management reporting. Our management reporting process measures the performance of our operating segments based on our internal operating structure, which is subject to change from time to time, and is not necessarily comparable with similar information for other financial services companies.

The following is a description of the services that our three reportable segments provide:

**Global Commercial Bank** provides solutions to the financial needs of commercial clients through lending, deposit products, cash management services, and global banking and trade products and services. It also serves the needs of our non-U.S. clients with global banking products, including loans, deposits and global finance, in key foreign entrepreneurial markets, where applicable. Our Global Commercial Bank segment is comprised of results from our Commercial Bank, and also includes SVB Specialty Lending, SVB Analytics and our Debt Fund Investments. (For further description of these operating segments, refer to Note 20 Segment Reporting under Part II, Item 8 of our 2011 Form 10-K.) As a result of the change in FTP methodology discussed above, our Global Commercial Bank segment's total net interest income for the three months ended March 31, 2011 was increased by \$17.0 million (offset is included within Other Items), due to the reclassification of all prior periods to reflect the current period's methodology and presentation.

**SVB Private Bank** provides banking products and a range of credit services primarily to venture capital/private equity professionals using both long-term secured and short-term unsecured lines of credit.

**SVB Capital** is the venture capital investment arm of SVBFG, which focuses primarily on funds management. SVB Capital manages funds (primarily venture capital funds) on behalf of third party limited partners and SVB Financial Group. The SVB Capital family of funds is comprised of funds of funds and direct venture funds. SVB Capital generates income for the Company primarily through management fees, carried interest arrangements and returns through the Company's investments in the funds.

The summary financial results of our operating segments are presented along with a reconciliation to our consolidated interim results. The Other Items column reflects the adjustments necessary to reconcile the results of the operating segments to the consolidated financial statements prepared in conformity with GAAP. Noninterest income in the Other Items column is primarily attributable to noncontrolling interests and gains (losses) on equity warrant assets. Noninterest expense in the Other Items column primarily consists of expenses associated with corporate support functions such as finance, human resources, marketing, legal and other expenses. Additionally, average assets in the Other Items column primarily consists of cash and cash equivalents.

**Table of Contents**

Our segment information for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)                      | Global<br>Commercial<br>Bank (1) | SVB Private<br>Bank | SVB<br>Capital (1) | Other<br>Items | Total       |
|---|----------------------------------|---------------------|--------------------|----------------|-------------|
| <b>Three months ended March 31, 2012</b>    |                                  |                     |                    |                |             |
| Net interest income                         | \$ 143,264                       | \$ 4,965            | \$ 7               | \$ 2,701       | \$ 150,937  |
| Provision for loan losses                   | (13,236)                         | (1,293)             | -                  | -              | (14,529)    |
| Noninterest income                          | 39,928                           | 157                 | 3,587              | 15,621         | 59,293      |
| Noninterest expense (2)                     | (96,256)                         | (3,233)             | (2,536)            | (29,987)       | (132,012)   |
| Income (loss) before income tax expense (3) | \$ 73,700                        | \$ 596              | \$ 1,058           | \$ (11,665)    | \$ 63,689   |
| Total average loans, net of unearned income | \$6,031,356                      | \$ 737,968          | \$ -               | \$ 35,024      | \$6,804,348 |
| Total average assets (4)                    | 18,557,272                       | 741,962             | 260,127            | 673,182        | 20,232,543  |
| Total average deposits                      | 16,702,114                       | 240,500             | -                  | 23,149         | 16,965,763  |
| <b>Three months ended March 31, 2011</b>    |                                  |                     |                    |                |             |
| Net interest income (loss)                  | \$ 120,820                       | \$ 4,401            | \$ 1               | \$ (4,923)     | \$ 120,299  |
| Reduction of provision for loan losses      | 1,391                            | 1,656               | -                  | -              | 3,047       |
| Noninterest income                          | 34,864                           | 87                  | 7,290              | 47,713         | 89,954      |
| Noninterest expense (2)                     | (85,880)                         | (2,003)             | (3,142)            | (26,410)       | (117,435)   |
| Income before income tax expense (3)        | \$ 71,195                        | \$ 4,141            | \$ 4,149           | \$ 16,380      | \$ 95,865   |
| Total average loans, net of unearned income | \$4,709,087                      | \$ 584,326          | \$ -               | \$ 18,637      | \$5,312,050 |
| Total average assets (4)                    | 16,196,938                       | 584,401             | 216,938            | 951,927        | 17,950,204  |
| Total average deposits                      | 14,504,217                       | 150,240             | -                  | 12,082         | 14,666,539  |

- (1) Global Commercial Bank's and SVB Capital's components of net interest income (loss), noninterest income, noninterest expense and total average assets are shown net of noncontrolling interests for all periods presented.
  - (2) The Global Commercial Bank segment includes direct depreciation and amortization of \$3.4 million and \$2.9 million for the three months ended March 31, 2012 and 2011, respectively.
  - (3) The internal reporting model used by management to assess segment performance does not calculate income tax expense by segment. Our effective tax rate is a reasonable approximation of the segment rates.
  - (4) Total average assets equals the greater of total average assets or the sum of total liabilities and total stockholders' equity for each segment.
- 11. Off-Balance Sheet Arrangements, Guarantees and Other Commitments**

In the normal course of business, we use financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit, commercial and standby letters of credit and commitments to invest in venture capital and private equity fund investments. These instruments involve, to varying degrees, elements of credit risk. Credit risk is defined as the possibility of sustaining a loss because other parties to the financial instrument fail to perform in accordance with the terms of the contract.

**Table of Contents****Commitments to Extend Credit**

The following table summarizes information related to our commitments to extend credit at March 31, 2012 and December 31, 2011:

| <b>(Dollars in thousands)</b>   | <b>March 31, 2012</b> | <b>December 31, 2011</b> |
|---|-----------------------|--------------------------|
| Loan commitments available for funding: (1)                               |                       |                          |
| Fixed interest rate commitments   | \$ 733,795            | \$ 658,377               |
| Variable interest rate commitments  | 6,328,420             | 6,548,002                |
| <br>  |                       |                          |
| Total loan commitments available for funding                              | 7,062,215             | 7,206,379                |
| Commercial and standby letters of credit (2)                              | 803,922               | 861,191                  |
| <br>  |                       |                          |
| Total unfunded credit commitments   | \$ 7,866,137          | \$ 8,067,570             |
| <br>  |                       |                          |
| Commitments unavailable for funding (3)                                   | \$ 900,248            | \$ 841,439               |
| Maximum lending limits for accounts receivable factoring arrangements (4) | 812,004               | 747,392                  |
| Reserve for unfunded credit commitments (5)                               | 21,553                | 21,811                   |

- (1) Represents commitments which are available for funding, due to clients meeting all collateral, compliance and financial covenants required under loan commitment agreements.
- (2) See below for additional information on our commercial and standby letters of credit.
- (3) Represents commitments which are currently unavailable for funding, due to clients failing to meet all collateral, compliance and financial covenants under loan commitment agreements.
- (4) We extend credit under accounts receivable factoring arrangements when our clients' sales invoices are deemed creditworthy under existing underwriting practices.
- (5) Our reserve for unfunded credit commitments includes an allowance for both our unfunded loan commitments and our letters of credit.

**Commercial and Standby Letters of Credit**

The table below summarizes our commercial and standby letters of credit at March 31, 2012. The maximum potential amount of future payments represents the amount that could be remitted under letters of credit if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from the collateral held or pledged.

| <b>(Dollars in thousands)</b>         | <b>Expires In One<br/>Year or Less</b> | <b>Expires After<br/>One Year</b> | <b>Total Amount<br/>Outstanding</b> | <b>Maximum Amount<br/>of Future<br/>Payments</b> |
|---------------------------------------|--|-----------------------------------|-------------------------------------|--|
| Financial standby letters of credit   | \$ 628,215                             | \$ 111,465                        | \$ 739,680                          | \$ 739,680                                       |
| Performance standby letters of credit | 48,810                                 | 10,303                            | 59,113                              | 59,113   |
| Commercial letters of credit          | 5,129                                  | -                                 | 5,129                               | 5,129  |
| <br>                                  |  |                                   |                                     |  |
| Total                                 | \$ 682,154                             | \$ 121,768                        | \$ 803,922                          | \$ 803,922                                       |

At March 31, 2012 and December 31, 2011, deferred fees related to financial and performance standby letters of credit were \$5.5 million and \$6.1 million, respectively. At March 31, 2012, collateral in the form of cash of \$255.9 million and available-for-sale securities of \$10.3 million were available to us to reimburse losses, if any, under financial and performance standby letters of credit.



**Table of Contents****Commitments to Invest in Venture Capital and Private Equity Funds**

We make commitments to invest in venture capital and private equity funds, which in turn make investments generally in, or in some cases make loans to, privately-held companies. Commitments to invest in these funds are generally made for a ten-year period from the inception of the fund. Although the limited partnership agreements governing these investments typically do not restrict the general partners from calling 100% of committed capital in one year, it is customary for these funds to generally call most of the capital commitments over five to seven years; however in certain cases, the funds may not call 100% of committed capital over the life of the fund. The actual timing of future cash requirements to fund these commitments is generally dependent upon the investment cycle, overall market conditions, and the nature and type of industry in which the privately held companies operate. The following table details our total capital commitments, unfunded capital commitments, and our ownership in each fund at March 31, 2012:

| <b>(Dollars in thousands)</b>                    | <b>SVBFG</b>               |                                   |                                     |
|--|----------------------------|-----------------------------------|-------------------------------------|
|  | <b>Capital Commitments</b> | <b>SVBFG Unfunded Commitments</b> | <b>SVBFG Ownership of each Fund</b> |
| Silicon Valley BancVentures, LP                  | \$ 6,000                   | \$ 270                            | 10.7 %                              |
| SVB Capital Partners II, LP (1)                  | 1,200                      | 222                               | 5.1                                 |
| SVB India Capital Partners I, LP                 | 7,750                      | 1,263                             | 14.4                                |
| SVB Capital Shanghai Yangpu Venture Capital Fund | 921                        | 159                               | 6.8                                 |
| SVB Strategic Investors Fund, LP                 | 15,300                     | 688                               | 12.6                                |
| SVB Strategic Investors Fund II, LP              | 15,000                     | 1,200                             | 8.6                                 |
| SVB Strategic Investors Fund III, LP             | 15,000                     | 2,700                             | 5.9                                 |
| SVB Strategic Investors Fund IV, LP              | 12,239                     | 5,385                             | 5.0                                 |
| Strategic Investors Fund V, LP                   | 500                        | 460                               | 0.2                                 |
| SVB Capital Preferred Return Fund, LP            | 12,687                     | -                                 | 20.0                                |
| SVB Capital NT Growth Partners, LP               | 24,670                     | 1,340                             | 33.0                                |
| Other private equity fund (2)                    | 9,338                      | -                                 | 58.2                                |
| Partners for Growth, LP                          | 25,000                     | 9,750                             | 50.0                                |
| Partners for Growth II, LP                       | 15,000                     | 4,950                             | 24.2                                |
| Gold Hill Venture Lending 03, LP (3)             | 20,000                     | -                                 | 9.3                                 |
| Other fund investments (4)                       | 332,555                    | 79,012                            | Various                             |
| <b>Total</b>                                     | <b>\$ 513,160</b>          | <b>\$ 107,399</b>                 |                                     |

- (1) Our ownership includes 1.3 percent direct ownership through SVB Capital Partners II, LLC and SVB Financial, and 3.8 percent indirect ownership through our investment in SVB Strategic Investors Fund II, LP.
- (2) Our ownership includes 41.5 percent direct ownership and indirect ownership interest of 12.6 percent and 4.1 percent in the fund through our ownership interest of SVB Capital - NT Growth Partners, LP and SVB Capital Preferred Return Fund, LP, respectively.
- (3) Our ownership includes 4.8 percent direct ownership and 4.5 percent indirect ownership interest through GHLLC.
- (4) Represents commitments to 331 funds (primarily venture capital funds) where our ownership interest is generally less than 5 percent of the voting interests of each such fund.

The following table details the total remaining unfunded commitments to the venture capital and private equity funds by our consolidated managed funds of funds (including our interest and the noncontrolling interests) at March 31, 2012:

| <b>Limited Partnership</b>           | <b>Unfunded Commitments</b> |
|--------------------------------------|-----------------------------|
| <b>(Dollars in thousands)</b>        |                             |
| SVB Strategic Investors Fund, LP     | \$ 2,311                    |
| SVB Strategic Investors Fund II, LP  | 11,561                      |
| SVB Strategic Investors Fund III, LP | 54,567                      |

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|                                       |            |
|---------------------------------------|------------|
| SVB Strategic Investors Fund IV, LP   | 128,701    |
| Strategic Investors Fund V, LP        | 95,974     |
| SVB Capital Preferred Return Fund, LP | 22,224     |
| SVB Capital NT Growth Partners, LP    | 25,432     |
| Other private equity fund             | 4,447      |
| Total                                 | \$ 345,217 |

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## **Table of Contents**

### **12. Income Taxes**

We are subject to income tax in the U.S. federal jurisdiction and various state and foreign jurisdictions and have identified our federal tax return and tax returns in California and Massachusetts as major tax filings. U.S. federal tax examinations through 1998 have been concluded. Our U.S. federal tax returns for the years 1999 through 2005 were not reviewed and are no longer open to examination by the IRS. Our U.S. federal tax returns for 2006 and subsequent years remain open to examination. Our California tax returns for 2006 and subsequent years remain open to examination. Our Massachusetts tax returns for 2008 and subsequent years remain open to examination.

We are currently under audit examination by the IRS for the 2008 and 2009 tax years, which began in July 2011. To the extent the final tax liabilities are different from the amounts originally accrued, the increases or decreases will be recorded as income tax expense or benefit in the consolidated statements of operations. While the actual outcome is subject to the completion of these audits, we do not believe there will be a material adverse impact on our results of operations.

At March 31, 2012, our unrecognized tax benefit was \$1.1 million, the recognition of which would reduce our income tax expense by \$0.9 million. We expect that our unrecognized tax benefit will change in the next 12 months; however we do not expect the change to have a significant impact on our financial position or our results of operations.

### **13. Fair Value of Financial Instruments**

#### ***Fair Value Measurements***

Our available-for-sale securities, derivative instruments and certain non-marketable and marketable securities are financial instruments recorded at fair value on a recurring basis. We make estimates regarding valuation of assets and liabilities measured at fair value in preparing our interim consolidated financial statements.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (the exit price) in an orderly transaction between market participants at the measurement date. There is a three-level hierarchy for disclosure of assets and liabilities recorded at fair value. The classification of assets and liabilities within the hierarchy is based on whether the inputs to the valuation methodology used for measurement are observable or unobservable and the significance of those inputs in the fair value measurement. Observable inputs reflect market-derived or market-based information obtained from independent sources, while unobservable inputs reflect our estimates about market data and views of market participants. The three levels for measuring fair value are based on the reliability of inputs and are as follows:

#### **Level 1**

Fair value measurements based on quoted prices in active markets for identical assets or liabilities that we have the ability to access. Valuation adjustments and block discounts are not applied to instruments utilizing Level 1 inputs. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these instruments does not entail a significant degree of judgment. Assets utilizing Level 1 inputs include exchange-traded equity securities and certain marketable securities accounted for under fair value accounting.

#### **Level 2**

Fair value measurements based on quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly. Valuations for the available-for-sale securities are provided by independent external pricing service providers. We review the methodologies used to determine the fair value, including understanding the nature and observability of the inputs used to determine the price. Additional corroboration, such as obtaining a non-binding price from a broker, may be required depending on the frequency of trades of the security and the level of liquidity or depth of the market. The valuation methodology that is generally used for the Level 2 assets is the income approach. Below is a summary of the significant inputs used for each class of Level 2 assets and liabilities:

**U.S. treasury securities:** U.S. treasury securities are considered by most investors to be the most liquid fixed income investments available. These securities are priced relative to market prices on similar U.S. treasury securities.

**U.S. agency debentures:** Fair value measurements of U.S. agency debentures are based on the characteristics specific to bonds held, such as issuer name, coupon rate, maturity date and any applicable issuer call option features. Valuations are based on market spreads relative to similar term benchmark market interest rates, generally U.S. treasury securities.

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**Agency-issued mortgage-backed securities:** Agency-issued mortgage-backed securities are pools of individual conventional mortgage loans underwritten to U.S. agency standards with similar coupon rates, tenor, and other attributes such as geographic location, loan size and origination vintage. Fair value measurements of these securities are based on observable price adjustments relative to benchmark market interest rates taking into consideration estimated loan prepayment speeds.

**Agency-issued collateralized mortgage obligations:** Agency-issued collateralized mortgage obligations are structured into classes or tranches with defined cash flow characteristics and are collateralized by U.S. agency-issued mortgage pass-through securities. Fair value measurements of these securities incorporate similar characteristics of mortgage pass-through securities such as coupon rate, tenor, geographic location, loan size and origination vintage, in addition to incorporating the effect of estimated prepayment speeds on the cash flow structure of the class or tranche. These measurements incorporate observable market spreads over an estimated average life after considering the inputs listed above.



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## Table of Contents

**Agency-issued commercial mortgage-backed securities:** Fair value measurements of these securities are based on spreads to benchmark market interest rates (usually U.S. treasury rates or rates observable in the swaps market), prepayment speeds, loan default rate assumptions and loan loss severity assumptions on underlying loans.

**Municipal bonds and notes:** Bonds issued by municipal governments generally have stated coupon rates, final maturity dates and are subject to being called ahead of the final maturity date at the option of the issuer. Fair value measurements of these securities are priced based on spreads to other municipal benchmark bonds with similar characteristics; or, relative to market rates on U.S. treasury bonds of similar maturity.

**Interest rate swap assets:** Fair value measurements of interest rate swaps are priced considering the coupon rate of the fixed leg of the contract and the variable coupon on the floating leg of the contract. Valuation is based on both spot and forward rates on the swap yield curve and the credit worthiness of the contract counterparty.

**Foreign exchange forward and option contract assets and liabilities:** Fair value measurements of these assets and liabilities are priced based on spot and forward foreign currency rates and option volatility assumptions and the credit worthiness of the contract counterparty.

**Equity warrant assets (public portfolio):** Fair value measurements of equity warrant assets of public portfolio companies are priced based on the Black-Scholes option pricing model that use the publicly-traded equity prices (underlying stock value), stated strike prices, option expiration dates, the risk-free interest rate and market-observable option volatility assumptions.

### Level 3

The fair value measurement is derived from valuation techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect our own estimates of assumptions we believe market participants would use in pricing the asset. Below is a summary of the valuation techniques used for each class of Level 3 assets:

**Venture capital and private equity fund investments:** Fair value measurements are based on the information provided by the investee funds management, which reflects our share of the fair value of the net assets of the investment fund on the valuation date. We account for differences between our measurement date and the date of the fund investment's net asset value by using the most recent available financial information from the investee general partner, adjusted for any contributions paid, distributions received from the investment, and significant fund transactions or market events during the reporting period.

**Other venture capital investments:** Fair value measurements are based on consideration of a range of factors including, but not limited to, the price at which the investment was acquired, the term and nature of the investment, local market conditions, values for comparable securities, and as it relates to the private company, the current and projected operating performance, exit strategies and financing transactions subsequent to the acquisition of the investment. The significant unobservable inputs used in the fair value measurement include the information about each portfolio company, including actual and forecasted results, cash position, recent or planned transactions and market comparable companies. Significant changes to any one of these inputs in isolation could result in a significant change in the fair value measurement, however, we generally consider all factors available through ongoing communication with the portfolio companies and venture capital fund managers to determine whether there are changes to the portfolio company or the environment that indicate a change in the fair value measurement.

**Other investments:** Fair value measurements are based on valuation techniques that use observable inputs, such as yield curves and publicly-traded equity prices, and unobservable inputs, such as private company equity prices.

**Equity warrant assets (private portfolio):** Fair value measurements of equity warrant assets of private portfolio companies are priced based on a modified Black-Scholes option pricing model to estimate the underlying asset value by using stated strike prices, option expiration dates, risk-free interest rates and option volatility assumptions. Option volatility assumptions used in the modified Black-Scholes model are based on public market indices whose members operate in similar industries as companies in our private company portfolio. Option expiration dates are modified to account for estimates to actual life relative to stated expiration. Overall model asset values are further adjusted for a general lack of liquidity due to the private nature of the associated underlying company. There is a direct correlation between changes in the volatility and remaining life assumptions in isolation and the fair value measurement while there is an inverse correlation between changes in the liquidity discount assumption and the fair value measurement.

It is our policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements. When available, we use quoted market prices to measure fair value. If market prices are not available, fair value measurement is based upon valuation techniques that use primarily market-based or independently-sourced market parameters, including interest rate yield curves, prepayment speeds, option volatilities and currency rates. Substantially all of our financial instruments use either of the foregoing

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methodologies, and are categorized as a Level 1 or Level 2 measurement in the fair value hierarchy. However, in certain cases, when market observable inputs for our valuation techniques may not be readily available, we are required to make judgments about assumptions we believe market participants would use in estimating the fair value of the financial instrument, and based on the significance of those judgments, the measurement may be determined to be a Level 3 fair value measurement.

The degree of management judgment involved in determining the fair value of a financial instrument is dependent upon the availability of quoted market prices or observable market parameters. For financial instruments that trade actively and have quoted market prices or observable market parameters, there is minimal subjectivity involved in measuring fair value. When observable market prices and parameters are not fully available, management judgment is necessary to estimate fair value. For inactive markets, there is little information, if any, to evaluate if individual transactions are orderly. Accordingly, we are required to estimate, based upon all available

**Table of Contents**

facts and circumstances, the degree to which orderly transactions are occurring and provide more weighting to price quotes that are based upon orderly transactions. In addition, changes in the market conditions may reduce the availability of quoted prices or observable data. For example, reduced liquidity in the capital markets or changes in secondary market activities could result in observable market inputs becoming unavailable. Therefore, when market data is not available, we use valuation techniques requiring more management judgment to estimate the appropriate fair value measurement. Accordingly, the degree of judgment exercised by management in determining fair value is greater for financial assets and liabilities categorized as Level 3.

The following fair value hierarchy tables present information about our assets and liabilities that are measured at fair value on a recurring basis as of March 31, 2012:

| (Dollars in thousands)  | Quoted Prices in<br>Active Markets      |  |  | Balance as of<br>March 31,<br>2012 |
|---|---|--|--|------------------------------------|
|   | for<br>Identical<br>Assets<br>(Level 1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |                                    |
| <b>Assets</b>   |   |  |  |                                    |
| Available-for-sale securities:                                    |   |  |  |                                    |
| U.S. treasury securities  | \$ -                                    | \$ 25,775  | \$ -   | \$ 25,775                          |
| U.S. agency debentures  | -                                       | 3,025,354  | -  | 3,025,354                          |
| Residential mortgage-backed securities:                           |   |  |  |                                    |
| Agency-issued mortgage-backed securities                          | -                                       | 1,815,093  | -  | 1,815,093                          |
| Agency-issued collateralized mortgage obligations - fixed rate    | -                                       | 4,058,585  | -  | 4,058,585                          |
| Agency-issued collateralized mortgage obligations - variable rate | -                                       | 2,271,203  | -  | 2,271,203                          |
| Agency-issued commercial mortgage-backed securities               | -                                       | 228,630  | -  | 228,630                            |
| Municipal bonds and notes   | -                                       | 100,103  | -  | 100,103                            |
| Equity securities   | 2,798                                   | -  | -  | 2,798                              |
| <b>Total available-for-sale securities</b>                        | <b>2,798</b>                            | <b>11,524,743</b>                                      | <b>-</b>   | <b>11,527,541</b>                  |
| Non-marketable securities (fair value accounting):                |   |  |  |                                    |
| Venture capital and private equity fund investments               | -                                       | -  | 620,356  | 620,356                            |
| Other venture capital investments                                 | -                                       | -  | 127,951  | 127,951                            |
| Other investments   | -                                       | -  | 1,002  | 1,002                              |
| <b>Total non-marketable securities (fair value accounting)</b>    | <b>-</b>                                | <b>-</b>   | <b>749,309</b>                                     | <b>749,309</b>                     |
| Other assets:   |   |  |  |                                    |
| Marketable securities   | 1,898                                   | -  | -  | 1,898                              |
| Interest rate swaps   | -                                       | 9,884  | -  | 9,884                              |
| Foreign exchange forward and option contracts                     | -                                       | 11,594   | -  | 11,594                             |
| Equity warrant assets   | -                                       | 6,187  | 65,217   | 71,404                             |
| Loan conversion options   | -                                       | 1,409  | -  | 1,409                              |
| Client interest rate derivatives                                  | -                                       | 63   | -  | 63                                 |
| <b>Total assets (1)</b>   | <b>\$ 4,696</b>                         | <b>\$ 11,553,880</b>                                   | <b>\$ 814,526</b>                                  | <b>\$ 12,373,102</b>               |
| <b>Liabilities</b>  |   |  |  |                                    |
| Foreign exchange forward and option contracts                     | \$ -                                    | \$ 11,254  | \$ -   | \$ 11,254                          |
| Client interest rate derivatives                                  | -                                       | 65   | -  | 65                                 |
| <b>Total liabilities</b>  | <b>\$ -</b>                             | <b>\$ 11,319</b>                                       | <b>\$ -</b>  | <b>\$ 11,319</b>                   |

- (1) Included in Level 1 and Level 3 assets are \$1.6 million and \$661.9 million, respectively, attributable to noncontrolling interests calculated based on the ownership percentages of the noncontrolling interests.

**Table of Contents**

The following fair value hierarchy tables present information about our assets and liabilities that are measured at fair value on a recurring basis as of December 31, 2011:

| (Dollars in thousands)  | Quoted Prices in<br>Active<br>Markets<br>for Identical<br>(Level 1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Balance as of<br>December 31,<br>2011 |
|---|---|--|--|---------------------------------------|
| <b>Assets</b>   |   |  |  |                                       |
| Available-for-sale securities:                                    |   |  |  |                                       |
| U.S. treasury securities  | \$ -  | \$ 25,964  | \$ -   | \$ 25,964                             |
| U.S. agency debentures  | -   | 2,874,932  | -  | 2,874,932                             |
| Residential mortgage-backed securities:                           |   |  |  |                                       |
| Agency-issued mortgage-backed securities                          | -   | 1,564,286  | -  | 1,564,286                             |
| Agency-issued collateralized mortgage obligations - fixed rate    | -   | 3,373,760  | -  | 3,373,760                             |
| Agency-issued collateralized mortgage obligations - variable rate | -   | 2,413,378  | -  | 2,413,378                             |
| Agency-issued commercial mortgage-backed securities               | -   | 178,693  | -  | 178,693                               |
| Municipal bonds and notes   | -   | 100,498  | -  | 100,498                               |
| Equity securities   | 4,535   | -  | -  | 4,535                                 |
| <b>Total available-for-sale securities</b>                        | <b>4,535</b>  | <b>10,531,511</b>                                      | <b>-</b>   | <b>10,536,046</b>                     |
| Non-marketable securities (fair value accounting):                |   |  |  |                                       |
| Venture capital and private equity fund investments               | -   | -  | 611,824  | 611,824                               |
| Other venture capital investments                                 | -   | -  | 124,121  | 124,121                               |
| Other investments   | -   | -  | 987  | 987                                   |
| <b>Total non-marketable securities (fair value accounting)</b>    | <b>-</b>  | <b>-</b>   | <b>736,932</b>                                     | <b>736,932</b>                        |
| Other assets:   |   |  |  |                                       |
| Marketable securities   | 1,410   | -  | -  | 1,410                                 |
| Interest rate swaps   | -   | 11,441   | -  | 11,441                                |
| Foreign exchange forward and option contracts                     | -   | 18,326   | -  | 18,326                                |
| Equity warrant assets   | -   | 3,923  | 63,030   | 66,953                                |
| Loan conversion options   | -   | 923  | -  | 923                                   |
| Client interest rate derivatives                                  | -   | 50   | -  | 50                                    |
| <b>Total assets (1)</b>   | <b>\$ 5,945</b>   | <b>\$ 10,566,174</b>                                   | <b>\$ 799,962</b>                                  | <b>\$ 11,372,081</b>                  |
| <b>Liabilities</b>  |   |  |  |                                       |
| Foreign exchange forward and option contracts                     | \$ -  | \$ 16,816  | \$ -   | \$ 16,816                             |
| Client interest rate derivatives                                  | -   | 52   | -  | 52                                    |
| <b>Total liabilities</b>  | <b>\$ -</b>   | <b>\$ 16,868</b>                                       | <b>\$ -</b>  | <b>\$ 16,868</b>                      |

(1) Included in Level 1 and Level 3 assets are \$1.2 million and \$647.5 million, respectively, attributable to noncontrolling interests calculated based on the ownership percentages of the noncontrolling interests.

The following table presents additional information about Level 3 assets measured at fair value on a recurring basis for the three months ended March 31, 2012 and 2011, respectively:

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| (Dollars in thousands)                                      | Beginning Balance | Total Realized and Unrealized Gains (Losses) Included in Income | Purchases | Sales       | Issuances | Distributions and Other Settlements | Transfers Into Level 3 | Transfers Out of Level 3 | Ending Balance |
|---|-------------------|---|-----------|-------------|-----------|-------------------------------------|------------------------|--------------------------|----------------|
| <b>Three months ended March 31, 2012:</b>                   |                   |   |           |             |           |                                     |                        |                          |                |
| Non-marketable securities (fair value accounting):          |                   |   |           |             |           |                                     |                        |                          |                |
| Venture capital and private equity fund investments         |                   |   |           |             |           |                                     |                        |                          |                |
|   | \$ 611,824        | \$ 12,104   | \$ 21,716 | \$ -        | \$ -      | \$ (25,288)                         | \$ -                   | \$ -                     | \$ 620,356     |
| Other venture capital investments                           |                   |   |           |             |           |                                     |                        |                          |                |
|   | 124,121           | (3,587)   | 7,724     | (307)       | -         | -                                   | -                      | -                        | 127,951        |
| Other investments   |                   |   |           |             |           |                                     |                        |                          |                |
|   | 987               | 21  | -         | -           | -         | (6)                                 | -                      | -                        | 1,002          |
| Total non-marketable securities (fair value accounting) (1) |                   |   |           |             |           |                                     |                        |                          |                |
|   | 736,932           | 8,538   | 29,440    | (307)       | -         | (25,294)                            | -                      | -                        | 749,309        |
| Other assets:   |                   |   |           |             |           |                                     |                        |                          |                |
| Equity warrant assets (2)                                   |                   |   |           |             |           |                                     |                        |                          |                |
|   | 63,030            | 3,795   | -         | (3,643)     | 2,300     | 1                                   | -                      | (266)                    | 65,217         |
| Total assets  |                   |   |           |             |           |                                     |                        |                          |                |
|   | \$ 799,962        | \$ 12,333   | \$ 29,440 | \$ (3,950)  | \$ 2,300  | \$ (25,293)                         | \$ -                   | \$ (266)                 | \$ 814,526     |
| <b>Three months ended March 31, 2011:</b>                   |                   |   |           |             |           |                                     |                        |                          |                |
| Non-marketable securities (fair value accounting):          |                   |   |           |             |           |                                     |                        |                          |                |
| Venture capital and private equity fund investments         |                   |   |           |             |           |                                     |                        |                          |                |
|   | \$ 391,247        | \$ 43,568   | \$ 40,065 | \$ -        | \$ -      | \$ (10,503)                         | \$ -                   | \$ -                     | \$ 464,377     |
| Other venture capital investments                           |                   |   |           |             |           |                                     |                        |                          |                |
|   | 111,843           | 4,711   | 6,107     | (14,136)    | -         | -                                   | -                      | -                        | 108,525        |
| Other investments   |                   |   |           |             |           |                                     |                        |                          |                |
|   | 981               | 20  | -         | -           | -         | (6)                                 | -                      | -                        | 995            |
| Total non-marketable securities (fair value accounting) (1) |                   |   |           |             |           |                                     |                        |                          |                |
|   | 504,071           | 48,299  | 46,172    | (14,136)    | -         | (10,509)                            | -                      | -                        | 573,897        |
| Other assets:   |                   |   |           |             |           |                                     |                        |                          |                |
| Equity warrant assets (2)                                   |                   |   |           |             |           |                                     |                        |                          |                |
|   | 43,537            | 2,965   | -         | (3,538)     | 3,624     | (62)                                | -                      | (266)                    | 46,260         |
| Total assets  |                   |   |           |             |           |                                     |                        |                          |                |
|   | \$ 547,608        | \$ 51,264   | \$ 46,172 | \$ (17,674) | \$ 3,624  | \$ (10,571)                         | \$ -                   | \$ (266)                 | \$ 620,157     |

(1) Realized and unrealized gains are recorded on the line items gains on investment securities, net, and other noninterest income, components of noninterest income.

**Table of Contents**

(2) Realized and unrealized gains (losses) are recorded on the line item gains on derivative instruments, net, a component of noninterest income.

The following table presents the amount of unrealized (losses) gains included in earnings (which is inclusive of noncontrolling interest) attributable to Level 3 assets still held at March 31, 2012:

|  | <b>Three months ended<br/>March 31, 2012</b> |
|--|--|
| <b>Non-marketable securities (fair value accounting):</b>          |  |
| Venture capital and private equity fund investments                | \$ (7,114)                                   |
| Other venture capital investments                                  | (2,610)                                      |
| Other investments  | 21   |
| <b>Total non-marketable securities (fair value accounting) (1)</b> | <b>(9,703)</b>                               |
| <b>Other assets:</b>   |  |
| Equity warrant assets (2)  | 1,674  |
| <b>Total unrealized losses</b>                                     | <b>\$ (8,029)</b>                            |
| <b>Unrealized losses attributable to noncontrolling interests</b>  | <b>\$ (9,888)</b>                            |

(1) Unrealized gains are recorded on the line items gains on investment securities, net, and other noninterest income, components of noninterest income.

(2) Unrealized gains are recorded on the line item gains on derivative instruments, net, a component of noninterest income.

The following table presents quantitative information about the significant unobservable inputs used for certain of our Level 3 fair value measurements at March 31, 2012. We have not included in this table our venture capital and private equity fund investments (fair value accounting) as we use net asset value per share (as obtained from the general partners of the investments) as a practical expedient to determine fair value.

| <b>(Dollars in thousands)</b>                             | <b>Fair Value at<br/>March 31, 2012</b> | <b>Valuation Technique</b>                  | <b>Significant Unobservable Inputs</b> | <b>Weighted<br/>Average</b> |
|---|---|---|--|-----------------------------|
| Other venture capital investments (fair value accounting) | \$ 127,951                              | Private company equity pricing              | (1)                                    | (1)                         |
| Equity warrant assets (private portfolio)                 | 65,217                                  | Modified Black-Scholes option pricing model | Volatility                             | 51.2%                       |
|   |   |   | Risk-Free interest rate                | 0.5%                        |
|   |   |   | Marketability discount (2)             | 15.0%                       |
|   |   |   | Remaining life assumption (3)          | 40.0%                       |

(1) In determining the fair value of our other venture capital investment portfolio, we evaluate a variety of factors related to each underlying private portfolio company including, but not limited to, actual and forecasted results, cash position, recent or planned transactions and market comparable companies. Additionally, we have ongoing communication with the portfolio companies and venture capital fund managers, to determine whether there is a material change in fair value. These factors are specific to each portfolio company and a weighted average or range of values of the unobservable inputs is not meaningful.

(2) Our marketability discount is applied to all private company warrants to account for a general lack of liquidity due to the private nature of the associated underlying company. The quantitative measure used is based on long-run averages and is influenced over time by various factors, such as market conditions. On a quarterly basis, a sensitivity analysis is performed on our marketability discount.

(3) We adjust the contractual remaining term of private company warrants based on our best estimate of the actual remaining life, which we determine by utilizing historical data on cancellations and exercises. At March 31, 2012, the weighted average contractual remaining term was 6.4 years, compared to our estimated remaining life of 2.6 years. On a quarterly basis, a sensitivity analysis is performed on our

remaining life assumption.

For the three months ended March 31, 2012 and 2011, we had no transfers between Level 1 and Level 2. Transfers from Level 3 to Level 2 for all periods presented were due to the transfer of equity warrant assets from our private portfolio to our public portfolio (See our Level 3 reconciliation above). All amounts reported as transfers represent the fair value as of the date of the change in circumstances that caused the transfer.

***Financial Instruments not Carried at Fair Value***

FASB guidance over financial instruments requires that we disclose estimated fair values for our financial instruments not carried at fair value. Fair value estimates, methods and assumptions, set forth below for our financial instruments, are made solely to comply with these requirements.

Fair values are based on estimates or calculations at the transaction level using present value techniques in instances where quoted market prices are not available. Because broadly traded markets do not exist for many of our financial instruments, the fair value calculations attempt to incorporate the effect of current market conditions at a specific time. The aggregation of the fair value calculations presented herein does not represent, and should not be construed to represent, the underlying value of the Company.



## **Table of Contents**

The following describes the methods and assumptions used in estimating the fair values of financial instruments, excluding financial instruments already recorded at fair value as described above.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include cash on hand, cash balances due from banks, interest-earning deposits, securities purchased under agreement to resell and other short-term investment securities. The carrying amount is a reasonable estimate of fair value because of the insignificant risk of changes in fair value due to changes in market interest rates, and the instruments are purchased in conjunction with our cash management activities.

### ***Non-Marketable Securities (Cost and Equity Method Accounting)***

Non-marketable securities (cost and equity method accounting) includes other investments (equity method accounting), low income housing tax credit funds (equity method accounting), venture capital and private equity fund investments (cost method accounting), and other venture capital investments (cost method accounting). The fair value of other investments (equity method accounting), venture capital and private equity fund investments (cost method accounting), and other venture capital investments (cost method accounting) is based on financial information obtained from the investee or obtained from the fund investments or debt fund investments respective general partners. For private company investments, fair value is based on consideration of a range of factors including, but not limited to, the price at which the investment was acquired, the term and nature of the investment, local market conditions, values for comparable securities, current and projected operating performance, exit strategies and financing transactions subsequent to the acquisition of the investment. For our fund investments, we utilize the net asset value per share as obtained from the general partners of the investments. We adjust the net asset value per share for differences between our measurement date and the date of the fund investment's net asset value by using the most recently available financial information from the investee general partner, for example December 31<sup>st</sup>, for our March 31<sup>st</sup> consolidated financial statements, adjusted for any contributions paid, distributions received from the investment, and significant fund transactions or market events during the reporting period. The carrying value of our low income housing tax credit funds (equity method accounting) is a reasonable estimate of fair value.

### ***Loans***

The fair value of fixed and variable rate loans is estimated by discounting contractual cash flows using rates that reflect current pricing for similar loans and the projected forward yield curve. This method is not based on the exit price concept of fair value required under ASC 820, *Fair Value Measurements and Disclosures*.

### ***FHLB and FRB stock***

Investments in FHLB and FRB stock are recorded at cost. The carrying amounts of these investments are reasonable estimates of fair value because the securities are restricted to member banks and they do not have a readily determinable market value.

### ***Deposits***

The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, interest-bearing checking accounts, money market accounts and interest-bearing sweep deposits is equal to the amount payable on demand at the measurement date. The fair value of time deposits is estimated by discounting the cash flows using our cost of borrowings and the projected forward yield curve over their remaining contractual term.

### ***Short-Term Borrowings***

Short-term borrowings at March 31, 2012 included FHLB advances, federal funds purchased and cash collateral received from our counterparty for our interest rate swap agreement related to our 6.05% Subordinated Notes. The carrying amounts of our FHLB advances and federal funds purchased are reasonable estimates of fair value because of the relatively short time between the origination of the instrument and its contractual maturity. The carrying amount of the cash collateral is a reasonable estimate of fair value.

### ***Long-Term Debt***

Long-term debt includes our 5.375% Senior Notes, 7.0% Junior Subordinated Debentures, 5.70% Senior Notes and 6.05% Subordinated Notes, and other long-term debt. The fair value of long-term debt is generally based on quoted market prices, when available, or is estimated based on

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calculations utilizing third-party pricing services and current market spread, price indications from reputable dealers or observable market prices of the underlying instrument(s), whichever is deemed more reliable. Also included in the estimated fair value of our 5.70% Senior Notes and 6.05% Subordinated Notes are amounts related to the fair value of the interest rate swaps associated with the notes.

**Table of Contents****Off-Balance Sheet Financial Instruments**

The fair value of net available commitments to extend credit is estimated based on the average amount we would receive or pay to execute a new agreement with identical terms and pricing, while taking into account the counterparties' credit standing.

Letters of credit are carried at their fair value, which is equivalent to the residual premium or fee at March 31, 2012 or December 31, 2011. Commitments to extend credit and letters of credit typically result in loans with a market interest rate if funded.

The information presented herein is based on pertinent information available to us as of March 31, 2012 and December 31, 2011. The following fair value hierarchy table presents the estimated fair values of our financial instruments that are not carried at fair value at March 31, 2012 and December 31, 2011.

| (Dollars in thousands)  | Quoted Prices in<br>Carrying<br>Amount | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Quoted Prices in<br>Estimated Fair Value<br>Significant Other<br>Observable Inputs<br>(Level 2) | Quoted Prices in<br>Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|--|--|---|--|
| <b>March 31, 2012:</b>  |  |  |   |  |
| <i>Financial assets:</i>                                      |  |  |   |  |
| Cash and cash equivalents                                     | \$ 850,624                             | \$ 850,624   | \$ -  | \$ -   |
| Non-marketable securities (cost and equity method accounting) | 272,632                                | -  | -   | 299,428  |
| Net commercial loans  | 6,322,202                              | -  | -   | 6,469,544  |
| Net consumer loans  | 698,165                                | -  | -   | 680,866  |
| FHLB and FRB stock  | 39,189                                 | -  | -   | 39,189   |
| <i>Financial liabilities:</i>                                 |  |  |   |  |
| Short-term FHLB advances                                      | 530,000                                | 530,000  | -   | -  |
| Federal funds purchased                                       | 315,000                                | 315,000  | -   | -  |
| Other short-term borrowings                                   | 4,380                                  | 4,380  | -   | -  |
| Non-maturity deposits (1)                                     | 16,564,203                             | 16,564,203   | -   | -  |
| Time deposits   | 152,679                                | -  | 152,354   | -  |
| 5.375% Senior Notes   | 347,842                                | -  | 375,127   | -  |
| 5.70% Senior Notes (2)  | 142,485                                | -  | 143,528   | -  |
| 6.05% Subordinated Notes (3)                                  | 54,629                                 | -  | 60,315  | -  |
| 7.0% Junior Subordinated Debentures                           | 55,328                                 | -  | 51,959  | -  |
| Other long-term debt  | 1,551                                  | -  | -   | 1,551  |
| <i>Off-balance sheet financial assets:</i>                    |  |  |   |  |
| Commitments to extend credit                                  | -                                      | -  | -   | 20,357   |
| <b>December 31, 2011:</b>                                     |  |  |   |  |
| <i>Financial assets:</i>                                      |  |  |   |  |
| Cash and cash equivalents                                     | \$ 1,114,948                           | \$ 1,114,948   | \$ -  | \$ -   |
| Non-marketable securities (cost and equity method accounting) | 267,508                                | -  | -   | 290,393  |
| Net commercial loans  | 6,192,578                              | -  | -   | 6,336,705  |
| Net consumer loans  | 687,557                                | -  | -   | 627,733  |
| FHLB and FRB stock  | 39,189                                 | -  | -   | 39,189   |
| <i>Financial liabilities:</i>                                 |  |  |   |  |
| Non-maturity deposits (1)                                     | 16,553,787                             | 16,553,787   | -   | -  |
| Time deposits   | 155,749                                | -  | 155,346   | -  |
| 5.375% Senior Notes   | 347,793                                | -  | 362,786   | -  |
| 5.70% Senior Notes (2)  | 143,969                                | -  | 145,184   | -  |
| 6.05% Subordinated Notes (3)                                  | 55,075                                 | -  | 57,746  | -  |

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|  |        |   |        |        |
|--|--------|---|--------|--------|
| 7.0% Junior Subordinated Debentures        | 55,372 | - | 51,526 | -      |
| Other long-term debt                       | 1,439  | - | -      | 1,439  |
| <i>Off-balance sheet financial assets:</i> |        |   |        |        |
| Commitments to extend credit               | -      | - | -      | 21,232 |

- (1) Includes noninterest-bearing demand deposits, interest-bearing checking accounts, money market accounts and interest-bearing sweep deposits.
- (2) At March 31, 2012 and December 31, 2011, included in the carrying value and estimated fair value of our 5.70% Senior Notes was \$1.1 million and \$2.6 million, respectively, related to the fair value of the interest rate swaps associated with the notes.
- (3) At both March 31, 2012 and December 31, 2011, included in the carrying value and estimated fair value of our 6.05% Subordinated Notes was \$8.8 million related to the fair value of the interest rate swaps associated with the notes.

***Investments in Entities that Calculate Net Asset Value Per Share***

FASB guidance over certain fund investments requires that we disclose the fair value of funds, significant investment strategies of the investees, redemption features of the investees, restrictions on the ability to sell investments, estimate of the period of time over which the underlying assets are expected to be liquidated by the investee, and unfunded commitments related to the investments.

**Table of Contents**

Our investments in debt funds and venture capital and private equity fund investments generally cannot be redeemed. Alternatively, we expect distributions, if any, to be received through IPOs and M&A activity of the underlying assets of the fund. We currently do not have any plans to sell any of these fund investments. If we decide to sell these investments in the future, the investee fund's management must approve of the buyer before the sale of the investments can be completed. The fair values of the fund investments have been estimated using the net asset value per share of the investments, adjusted for any differences between our measurement date and the date of the fund investment's net asset value by using the most recently available financial information from the investee general partner, for example December 31<sup>st</sup>, for our March 31<sup>st</sup> consolidated financial statements, adjusted for any contributions paid, distributions received from the investment, and significant fund transactions or market events during the reporting period.

The following table is a summary of the estimated fair values of these investments and remaining unfunded commitments for each major category of these investments as of March 31, 2012:

| (Dollars in thousands)                                  | Fair Value        | Unfunded Commitments |
|---|-------------------|----------------------|
| Non-marketable securities (fair value accounting):      |                   |                      |
| Venture capital and private equity fund investments (1) | \$ 620,356        | \$ 345,217           |
| Non-marketable securities (equity method accounting):   |                   |                      |
| Other investments (2)                                   | 53,846            | 8,750                |
| Non-marketable securities (cost method accounting):     |                   |                      |
| Venture capital and private equity fund investments (3) | 171,532           | 72,950               |
| <b>Total</b>  | <b>\$ 845,734</b> | <b>\$ 426,917</b>    |

- (1) Venture capital and private equity fund investments within non-marketable securities (fair value accounting) include investments made by our managed funds of funds, one of our direct venture funds and one other private equity fund. These investments represent investments in venture capital and private equity funds that invest primarily in U.S. and global technology and life sciences companies. Included in the fair value and unfunded commitments of fund investments under fair value accounting are \$544.8 million and \$332.5 million, respectively, attributable to noncontrolling interests. It is estimated that we will receive distributions from the fund investments over the next 10 to 13 years, depending on the age of the funds and any potential extensions of terms of the funds.
- (2) Other investments within non-marketable securities (equity method accounting) include investments in debt funds and venture capital and private equity fund investments that invest in or lend money to primarily U.S. and global technology and life sciences companies. It is estimated that we will receive distributions from the fund investments over the next 10 to 13 years, depending on the age of the funds.
- (3) Venture capital and private equity fund investments within non-marketable securities (cost method accounting) include investments in venture capital and private equity fund investments that invest primarily in U.S. and global technology and life sciences companies. It is estimated that we will receive distributions from the fund investments over the next 10 to 13 years, depending on the age of the funds and any potential extensions of the terms of the funds.

**14. Legal Matters**

Certain lawsuits and claims arising in the ordinary course of business have been filed or are pending against us or our affiliates. In accordance with applicable accounting guidance, we establish accruals for all lawsuits and claims when we believe it is probable that a loss has been incurred and the amount of the loss is reasonably estimable. When a loss contingency is not both probable and estimable, we do not establish an accrual. Any such loss estimates are inherently uncertain, based on currently available information and are subject to management's judgment and various assumptions. Due to the inherent subjectivity of these estimates and unpredictability of outcomes of legal proceedings, any amounts accrued may not represent the ultimate resolution of such matters.

To the extent we believe any potential loss relating to such lawsuits and claims may have a material impact on our liquidity, consolidated financial position, results of operations, and/or our business as a whole and is reasonably possible but not probable, we disclose information relating to any such potential loss, whether in excess of any established accruals or where there is no established accrual. We also disclose information relating to any material potential loss that is probable but not reasonably estimable. Where reasonably practicable, we will provide an estimate of loss or range of potential loss. No disclosures are generally made for any loss contingencies that are deemed to be remote.

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Based upon information available to us, our review of lawsuits and claims filed or pending against us to date and consultation with our outside legal counsel, we have not recognized a material accrual liability for these matters, nor do we currently expect it is reasonably possible that these matters will result in a material liability to the Company. However, the outcome of litigation and other legal and regulatory matters is inherently uncertain, and it is possible that one or more of such matters currently pending or threatened could have an unanticipated material adverse effect on our liquidity, consolidated financial position, results of operations, and/or our business as a whole, in the future.

**Table of Contents**

**15. Related Parties**

During the three months ended March 31, 2012, the Bank made loans to related parties, including certain companies in which certain of our directors or their affiliated venture funds are beneficial owners of ten percent or more of the equity securities of such companies. Such loans: (a) were made in the ordinary course of business; (b) were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons; and (c) did not involve more than the normal risk of collectibility or present other unfavorable features. Additionally, we also provide real estate secured loans to eligible employees through our EHOP.

**16. Subsequent Events**

We have evaluated all material subsequent events and determined there are no events other than those discussed below that require disclosure.

***Sale of Certain Assets of SVB Analytics***

On May 7, 2012, we signed an asset purchase agreement to sell certain assets relating to our equity management services of SVB Analytics for \$5.25 million (less certain prepaid revenues and other agreed upon amounts). The transaction is subject to customary closing conditions and is currently expected to close by the end of May 2012. We do not expect this transaction to have a material impact on our financial position, results of operations or stockholders' equity.

***China Joint Venture***

As previously announced, in December 2010, the Bank entered into an agreement with Shanghai Pudong Development Bank Co., Ltd., a Chinese commercial bank ( SPDB ), to form a joint venture bank in China, and in October 2011, the Bank received approval from the China Banking Regulatory Commission to move forward. On May 3, 2012, we funded our capital contribution of 500 million Chinese Renminbi (\$79.7 million in U.S. Dollars at applicable exchange rates) under the agreement. With this contribution, the Bank holds a 50% ownership interest in the joint venture bank. The Bank and SPDB are continuing to prepare the joint venture bank for opening, which is subject to additional regulatory approvals.

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Forward-Looking Statements**

This Quarterly Report on Form 10-Q, including in particular Management's Discussion and Analysis of Financial Condition and Results of Operations under Part I, Item 2 of this report, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Management has in the past and might in the future make forward-looking statements orally to analysts, investors, the media and others. Forward-looking statements are statements that are not historical facts. Broadly speaking, forward-looking statements include, but are not limited to, the following:

- Projections of our net interest income, noninterest income, earnings per share, noninterest expenses (including professional services, compliance, compensation and other costs), cash flows, balance sheet positions, capital expenditures, liquidity and capitalization or other financial items
- Descriptions of our strategic initiatives, plans or objectives for future operations, including pending sales or acquisitions
- Forecasts of venture capital/private equity funding and investment levels
- Forecasts of future interest rates, economic performance, and income from investments
- Forecasts of expected levels of provisions for loan losses, loan growth and client funds
- Descriptions of assumptions underlying or relating to any of the foregoing

In this Quarterly Report on Form 10-Q, we make forward-looking statements, including, but not limited to, those discussing our management's expectations about:

- Market and economic conditions (including interest rate environment, and levels of public offerings, mergers/acquisitions and venture capital financing activities) and the associated impact on us
- The sufficiency of our capital, including sources of capital (such as funds generated through retained earnings) and the extent to which capital may be used or required
- The adequacy of our liquidity position, including sources of liquidity (such as funds generated through retained earnings)
- Our overall investment plans, strategies and activities, including venture capital/private equity funding and investments, and our investment of excess cash/liquidity
- The realization, timing, valuation and performance of equity or other investments
- The likelihood that the market value of our impaired investments will recover
- Our intent to sell our investment securities prior to recovery of our cost basis, or the likelihood of such
- Expected cash requirements for unfunded commitments to certain investments, including capital calls
- Our overall management of interest rate risk, including managing the sensitivity of our interest-earning assets and interest-bearing liabilities to interest rates, and the impact to earnings from a change in interest rates
- The credit quality of our loan portfolio, including levels and trends of nonperforming loans, impaired loans, criticized loans and troubled debt restructurings
- The adequacy of reserves (including allowance for loan and lease losses) and the appropriateness of our methodology for calculating such reserves
- The level of loan and deposit balances
- The level of client investment fees and associated margins
- The profitability of our products and services
- Our strategic initiatives, including the expansion of operations in China, India, Israel, the UK and elsewhere (such as establishing our joint venture bank in China and a branch in the UK)
- The expansion and growth of our noninterest income sources
- Distributions of venture capital, private equity or debt fund investment proceeds; intentions to sell such fund investments
- The changes in, or adequacy of, our unrecognized tax benefits and any associated impact
- The impact from the IRS audit examination results
- The extent to which counterparties, including those to our forward and option contracts, will perform their contractual obligations
- The timing of the closing of our asset sale transaction relating to our equity management services business
- The effect of application of certain accounting pronouncements
- The effect of lawsuits and claims
- Regulatory developments, including the nature and timing of the adoption and effectiveness of new requirements under the Dodd-Frank Act (as defined below), Basel guidelines, and other applicable laws and regulations





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## **Table of Contents**

You can identify these and other forward-looking statements by the use of words such as becoming, may, will, should, predicts, potential, continue, anticipates, believes, estimates, seeks, expects, plans, intends, the negative of such words, or comparable terminology. We believe that the expectations reflected in these forward-looking statements are reasonable, we have based these expectations on our beliefs as well as our assumptions, and such expectations may prove to be incorrect. Our actual results of operations and financial performance could differ significantly from those expressed in or implied by our management's forward-looking statements.

For information with respect to factors that could cause actual results to differ from the expectations stated in the forward-looking statements, see Risk Factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2011 (2011 Form 10-K), as filed with the SEC. We urge investors to consider all of these factors carefully in evaluating the forward-looking statements contained in this report. All subsequent written or oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. The forward-looking statements included in this filing are made only as of the date of this filing. We assume no obligation and do not intend to revise or update any forward-looking statements contained in this Quarterly Report on Form 10-Q.

The following discussion and analysis of financial condition and results of operations should be read in conjunction with our interim unaudited consolidated financial statements and accompanying notes as presented in Part I, Item 1 of this report and in conjunction with our 2011 Form 10-K.

### **Reclassifications**

Certain reclassifications have been made to prior period results to conform to the current period's presentations. Such reclassifications had no effect on our results of operations or stockholders' equity.

### **Management's Overview of First Quarter 2012 Performance**

Overall, we had a good first quarter of 2012, which reflected the strength of our clients and our business. We had net income available to common stockholders of \$34.8 million and diluted earnings per common share of \$0.78. In the first quarter of 2012, compared to the first quarter of 2011, we experienced growth in our interest-earning assets and we reported a record high in net interest income from strong growth in average loan and available-for-sale securities balances. In addition to higher net interest income, overall credit quality remains strong, and we saw continued growth in our core fee income (foreign exchange fees, deposit service charges, credit card fees, client investment fees and letter of credit and standby letter of credit income) and gains from our equity warrant assets. Additionally, our liquidity continued to remain strong and our capital ratios increased.

First quarter 2012 results (compared to the first quarter 2011, where applicable) included:

- i Strong growth in our lending business with record high average loan balances of \$6.8 billion, an increase of \$1.5 billion.
- i Average deposit balances of \$17.0 billion, an increase of \$2.3 billion, or 15.7 percent. Additionally, our average total client funds (including both average deposits and off-balance sheet client investment funds) were a record high of \$35.8 billion, an increase of \$4.4 billion, or 13.9 percent.
- i Record high net interest income (fully taxable equivalent basis) of \$151.4 million, an increase of \$30.6 million, primarily due to an increase in interest income from loans due to the increase in average balances of \$1.5 billion and an increase in interest income from our available-for-sale securities as a result of investing our excess cash. These increases were partially offset by lower yields earned on our loans attributable to changes in loan composition and the low interest rate environment, as well as lower investment yields from the sale of higher-yielding securities in the second quarter of 2011 being reinvested in lower-yielding securities in the low interest rate environment.
- i Our net interest margin increased to 3.30 percent, compared to 2.96 percent, primarily due to growth in average loan balances (higher-yielding assets) and lower cash balances from deployment into available-for-sale securities. Our net interest margin also improved as a result of the maturity of \$250.0 million of our 3.875% Convertible Notes in April 2011. The increases were partially

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offset by a decrease in the overall yield of our loan portfolio and available-for-sale securities.

- i A provision for loan losses of \$14.5 million, compared to a reduction of provision of \$3.0 million. The provision of \$14.5 million includes a \$9.8 million provision for one nonperforming loan and \$3.6 million related to net charge-offs. Growth in period-end loans also contributed to the first quarter 2012 provision.
  
- i Core fee income of \$32.4 million, an increase of \$4.6 million, or 16.5 percent. This increase reflects increased client activity and continued growth in our business, primarily from foreign exchange fees and credit card fees.
  
- i Net gains on equity warrant assets of \$6.9 million, compared to \$4.0 million. The net gains of \$6.9 million in the first quarter of 2012 were driven by IPO and M&A activity.
  
- i Gains on investment securities, net of noncontrolling interests, of \$0.5 million, compared to \$8.0 million. See Results of Operations Noninterest Income Gains on Investment Securities, Net for further details.

**Table of Contents**

- i Noninterest expense of \$132.0 million, an increase of \$14.6 million, or 12.4 percent. The increase was primarily due to increased expenses to support continued growth in our business through increased headcount and ongoing initiatives. Average full-time equivalent employees ( FTEs ) increased by 12.0 percent to 1,556 average FTEs, compared to 1,389 average FTEs.
- i Overall, our liquidity remained strong based on our period end available-for-sale securities portfolio of \$11.5 billion at March 31, 2012, compared to \$10.5 billion at December 31, 2011. Our available-for-sale securities portfolio continues to be a good source of liquidity as it is invested in high quality investments and generates substantial monthly cash flows. Additionally, our available-for-sale securities portfolio provides us the ability to secure wholesale borrowings, if needed.
- i Overall, we continue to maintain strong capital positions. For both SVB Financial and the Bank, our Total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage ratios increased as a result of strong earnings and an increase in additional paid-in capital primarily from stock option exercises during the first quarter of 2012.

A summary of our performance for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands, except per share data and ratios)                                    | Three months ended March 31, |              |           |
|---|------------------------------|--------------|-----------|
|   | 2012                         | 2011         | % Change  |
| <b>Income Statement:</b>  |                              |              |           |
| Diluted earnings per share  | \$ 0.78                      | \$ 0.76      | 2.6 %     |
| Net income available to common stockholders   | 34,790                       | 33,007       | 5.4       |
| Net interest income   | 150,937                      | 120,299      | 25.5      |
| Net interest margin   | 3.30 %                       | 2.96 %       | 34 bps    |
| Provision for (reduction of) loan losses  | \$ 14,529                    | \$ (3,047)   | NM %      |
| Noninterest income  | 59,293                       | 89,954       | (34.1)    |
| Noninterest expense   | 132,012                      | 117,435      | 12.4      |
| Non-GAAP noninterest income, net of noncontrolling interest (1)                             | 51,375                       | 46,392       | 10.7      |
| Non-GAAP noninterest expense, net of noncontrolling interest (2)                            | 129,194                      | 113,954      | 13.4      |
| <b>Balance Sheet:</b>   |                              |              |           |
| Average loans, net of unearned income   | \$ 6,804,348                 | \$ 5,312,050 | 28.1 %    |
| Average noninterest-bearing demand deposits   | 12,025,997                   | 9,147,491    | 31.5      |
| Average interest-bearing deposits   | 4,939,766                    | 5,519,048    | (10.5)    |
| Average total deposits  | 16,965,763                   | 14,666,539   | 15.7      |
| <b>Earnings Ratios:</b>   |                              |              |           |
| Return on average assets (annualized) (3)   | 0.69 %                       | 0.75 %       | (8.0) %   |
| Return on average common SVBFG stockholders equity (annualized) (4)                         | 8.61                         | 10.18        | (15.4)    |
| <b>Asset Quality Ratios:</b>  |                              |              |           |
| Allowance for loan losses as a percentage of total period-end gross loans                   | 1.41 %                       | 1.44 %       | (3) bps   |
| Gross loan charge-offs as a percentage of average total gross loans (annualized)            | 0.41                         | 0.33         | 8 bps     |
| Net loan charge-offs (recoveries) as a percentage of average total gross loans (annualized) | 0.21                         | (0.19)       | 40 bps    |
| <b>Capital Ratios:</b>  |                              |              |           |
| Total risk-based capital ratio  | 14.30 %                      | 16.85 %      | (255) bps |
| Tier 1 risk-based capital ratio   | 12.91                        | 13.37        | (46) bps  |
| Tier 1 leverage ratio   | 8.04                         | 7.65         | 39 bps    |
| Tangible common equity to tangible assets (5)   | 7.87                         | 7.05         | 82 bps    |
| Tangible common equity to risk-weighted assets (5)  | 13.54                        | 13.12        | 42 bps    |
| <b>Other Ratios:</b>  |                              |              |           |
| Operating efficiency ratio (6)  | 62.65 %                      | 55.72 %      | 12.4 %    |
| Non-GAAP operating efficiency ratio (2)   | 63.72                        | 68.16        | (6.5)     |
| Book value per common share (7)   | 37.19                        | 30.76        | 20.9      |
| <b>Other Statistics:</b>  |                              |              |           |
| Average SVB prime lending rate  | 4.00 %                       | 4.00 %       | - bps     |
| Average full-time equivalent employees  | 1,556                        | 1,389        | 12.0 %    |

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|   |       |       |      |
|---|-------|-------|------|
| Period-end full-time equivalent employees | 1,554 | 1,396 | 11.3 |
|---|-------|-------|------|

NM Not meaningful

- (1) See Results of Operations Noninterest Income for a description and reconciliation of non-GAAP noninterest income.
- (2) See Results of Operations Noninterest Expense for a description and reconciliation of non-GAAP noninterest expense and non-GAAP operating efficiency ratio.
- (3) Ratio represents annualized consolidated net income available to common stockholders divided by quarterly average assets.
- (4) Ratio represents annualized consolidated net income available to common stockholders divided by quarterly average SVBFG stockholders equity.
- (5) See Capital Resources Capital Ratios for a reconciliation of non-GAAP tangible common equity to tangible assets and tangible common equity to risk-weighted assets.
- (6) The operating efficiency ratio is calculated by dividing total noninterest expense by total taxable-equivalent net interest income plus noninterest income.

**Table of Contents**

(7) Book value per common share is calculated by dividing total SVBFG stockholders' equity by total outstanding common shares at period-end.

**Critical Accounting Policies and Estimates**

The accompanying management's discussion and analysis of results of operations and financial condition is based upon our unaudited interim consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements in accordance with GAAP requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosure of contingent assets and liabilities. Management evaluates estimates and assumptions on an ongoing basis. Management bases its estimates on historical experiences and various other factors and assumptions that are believed to be reasonable under the circumstances. Actual results may differ materially from these estimates under different assumptions or conditions.

There have been no significant changes during the three months ended March 31, 2012 to the items that we disclosed as our critical accounting policies and estimates in Management's Discussion and Analysis of Financial Condition and Results of Operations under Part II, Item 7 of our 2011 Form 10-K.

**Results of Operations**

***Net Interest Income and Margin (Fully Taxable Equivalent Basis)***

Net interest income is defined as the difference between interest earned on loans, available-for-sale securities and short-term investment securities, and interest paid on funding sources. Net interest income is our principal source of revenue. Net interest margin is defined as the amount of annualized net interest income, on a fully taxable equivalent basis, expressed as a percentage of average interest-earning assets. Net interest income and net interest margin are presented on a fully taxable equivalent basis to consistently reflect income from taxable loans and securities and tax-exempt securities based on the federal statutory tax rate of 35.0 percent.

***Analysis of Net Interest Income Changes Due to Volume and Rate (Fully Taxable Equivalent Basis)***

Net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as volume change. Net interest income is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing liabilities, referred to as rate change. The following table sets forth changes in interest income for each major category of interest-earning assets and interest expense for each major category of interest-bearing liabilities. The table also reflects the amount of simultaneous changes attributable to both volume and rate changes for the years indicated. For this table, changes that are not solely due to either volume or rate are allocated in proportion to the percentage changes in average volume and average rate.

**Table of Contents**

| (Dollars in thousands)   | 2012 Compared to 2011  |            |           |
|--|--|------------|-----------|
|  | Three months ended March 31,<br>Increase (decrease) due to change in |            |           |
|  | Volume   | Rate       | Total     |
| <b>Interest income:</b>  |  |            |           |
| Federal Reserve deposits, federal funds sold, securities purchased under agreements to resell and other short-term investment securities | \$ (1,175)   | \$ 211     | \$ (964)  |
| Available-for-sale securities (taxable)  | 8,469  | (2,476)    | 5,993     |
| Available-for-sale securities (non-taxable)  | (52)   | (12)       | (64)      |
| Loans, net of unearned income  | 24,868   | (5,183)    | 19,685    |
| Increase (decrease) in interest income, net  | 32,110   | (7,460)    | 24,650    |
| <b>Interest expense:</b>   |  |            |           |
| NOW deposits   | 24   | (22)       | 2         |
| Money market deposits  | 70   | (716)      | (646)     |
| Money market deposits in foreign offices   | 12   | (87)       | (75)      |
| Time deposits  | (219)  | 21         | (198)     |
| Sweep deposits in foreign offices  | (169)  | (538)      | (707)     |
| Total decrease in deposits expense   | (282)  | (1,342)    | (1,624)   |
| Short-term borrowings  | (6)  | 1          | (5)       |
| 5.375% Senior Notes  | 5  | 1          | 6         |
| 3.875% Convertible Notes   | (3,554)  | -          | (3,554)   |
| Junior Subordinated Debentures   | (1)  | (2)        | (3)       |
| 5.70% Senior Notes   | (370)  | 205        | (165)     |
| 6.05% Subordinated Notes   | (538)  | (78)       | (616)     |
| Other long-term debt   | (82)   | 78         | (4)       |
| Total (decrease) increase in borrowings expense  | (4,546)  | 205        | (4,341)   |
| Decrease in interest expense, net  | (4,828)  | (1,137)    | (5,965)   |
| Increase (decrease) in net interest income   | \$ 36,938  | \$ (6,323) | \$ 30,615 |

*Net Interest Income (Fully Taxable Equivalent Basis)**Three months ended March 31, 2012 and 2011*

Net interest income increased by \$30.6 million to \$151.4 million for the three months ended March 31, 2012, compared to \$120.8 million for the comparable 2011 period. Overall, we saw an increase in our net interest income primarily due to higher average loan balances and growth in our available-for-sale securities portfolio, which has increased as a result of our continued growth in deposits and our efforts to manage average cash balances to a lower level. Growth in deposits is reflective of growth from new clients and the continued lack of attractive market investment opportunities for our deposit clients. These increases were partially offset by lower yields earned on our loans attributable to changes in loan composition and the low interest rate environment, as well as lower investment yields from the sale of higher-yielding securities in the second quarter of 2011 being reinvested in lower-yielding securities in the low interest rate environment.

The main factors affecting interest income and interest expense for the three months ended March 31, 2012, compared to the comparable 2011 period are discussed below:

*Interest income* for the three months ended March 31, 2012 increased by \$24.7 million primarily due to:

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- i A \$19.7 million increase in interest income on loans, primarily related to a \$1.5 billion increase in average loan balances. This increase was partially offset by a decrease in overall yield on the loan portfolio resulting from changes in loan composition, which is reflective of our ongoing strategy of growing our later stage client portfolio that typically has lower credit risk and therefore lower relative yields.
  
- i A \$5.9 million increase in interest income on available-for-sale securities, primarily related to the growth in average balances of \$1.8 billion due to new investments, which were purchased with excess cash as a result of our continued noninterest-bearing deposit growth. This increase was partially offset by lower investment yields from the sale of higher-yielding securities in the second quarter of 2011 being reinvested in lower-yielding securities in the low interest rate environment.



**Table of Contents**

*Interest expense* for the three months ended March 31, 2012 decreased by \$6.0 million primarily due to:

- i A decrease in interest expense of \$4.3 million related to our long-term debt, primarily due to the maturity of \$250.0 million of our 3.875% Convertible Notes in April 2011.
  
- i A decrease in interest expense from interest-bearing deposits of \$1.6 million, primarily due to decreases in rates paid on deposits throughout 2011, which is reflective of current market rates.

*Net Interest Margin (Fully Taxable Equivalent Basis)*

Our net interest margin increased to 3.30 percent, compared to 2.96 percent, primarily due to growth in average loan balances (higher-yielding assets) and lower cash balances from deployment into available-for-sale securities. Our net interest margin also improved as a result of the maturity of \$250.0 million of our 3.875% Convertible Notes in April 2011. The increases were partially offset by a decrease in the overall yield of our loan portfolio and available-for-sale securities.

**Table of Contents****Average Balances, Yields and Rates Paid (Fully Taxable Equivalent Basis)**

The average yield earned on interest-earning assets is the amount of annualized fully taxable equivalent interest income expressed as a percentage of average interest-earning assets. The average rate paid on funding sources is the amount of annualized interest expense expressed as a percentage of average funding sources. The following tables set forth average assets, liabilities, noncontrolling interests and SVBFG stockholders' equity, interest income, interest expense, annualized yields and rates, and the composition of our annualized net interest margin for the three months ended March 31, 2012 and 2011, respectively:

**Average Balances, Rates and Yields for the Three Months Ended March 31, 2012 and 2011**

| (Dollars in thousands)   | Three months ended March 31, |                              |             |                      |                              |             |
|--|------------------------------|------------------------------|-------------|----------------------|------------------------------|-------------|
|  | Average Balance              | 2012 Interest Income/Expense | Yield/Rate  | Average Balance      | 2011 Interest Income/Expense | Yield/Rate  |
| <b>Interest-earning assets:</b>  |                              |                              |             |                      |                              |             |
| Federal Reserve deposits, federal funds sold, securities purchased under agreements to resell and other short-term investment securities (1) | \$ 1,171,410                 | \$ 1,038                     | 0.36 %      | \$ 2,538,941         | \$ 2,002                     | 0.32 %      |
| <b>Available-for-sale securities: (2)</b>  |                              |                              |             |                      |                              |             |
| Taxable  | 10,405,476                   | 47,375                       | 1.83        | 8,628,837            | 41,382                       | 1.94        |
| Non-taxable (3)  | 92,236                       | 1,384                        | 6.03        | 96,375               | 1,448                        | 6.09        |
| Total loans, net of unearned income (4)  | 6,804,348                    | 109,461                      | 6.47        | 5,312,050            | 89,776                       | 6.85        |
| <b>Total interest-earning assets</b>   | <b>18,473,470</b>            | <b>159,258</b>               | <b>3.47</b> | <b>16,576,203</b>    | <b>134,608</b>               | <b>3.30</b> |
| Cash and due from banks  | 318,574                      |                              |             | 266,097              |                              |             |
| Allowance for loan losses  | (93,840)                     |                              |             | (87,980)             |                              |             |
| Other assets (5)   | 1,534,339                    |                              |             | 1,195,884            |                              |             |
| <b>Total assets</b>  | <b>\$ 20,232,543</b>         |                              |             | <b>\$ 17,950,204</b> |                              |             |
| <b>Funding sources:</b>  |                              |                              |             |                      |                              |             |
| <b>Interest-bearing liabilities:</b>   |                              |                              |             |                      |                              |             |
| NOW deposits   | \$ 104,498                   | \$ 79                        | 0.30 %      | \$ 76,282            | \$ 77                        | 0.41 %      |
| Money market deposits  | 2,470,781                    | 930                          | 0.15        | 2,361,971            | 1,576                        | 0.27        |
| Money market deposits in foreign offices   | 152,582                      | 37                           | 0.10        | 135,967              | 112                          | 0.33        |
| Time deposits  | 152,621                      | 179                          | 0.47        | 342,341              | 377                          | 0.45        |
| Sweep deposits in foreign offices  | 2,059,284                    | 256                          | 0.05        | 2,602,487            | 963                          | 0.15        |
| <b>Total interest-bearing deposits</b>   | <b>4,939,766</b>             | <b>1,481</b>                 | <b>0.12</b> | <b>5,519,048</b>     | <b>3,105</b>                 | <b>0.23</b> |
| Short-term borrowings  | 27,415                       | 11                           | 0.16        | 39,927               | 16                           | 0.16        |
| 5.375% Senior Notes  | 347,810                      | 4,815                        | 5.57        | 347,617              | 4,809                        | 5.61        |
| 3.875% Convertible Notes   | -                            | -                            | -           | 249,509              | 3,554                        | 5.78        |
| Junior Subordinated Debentures   | 55,357                       | 831                          | 6.04        | 55,533               | 834                          | 6.09        |
| 5.70% Senior Notes   | 143,485                      | 503                          | 1.41        | 265,077              | 668                          | 1.02        |
| 6.05% Subordinated Notes   | 55,252                       | 127                          | 0.92        | 287,286              | 743                          | 1.05        |
| Other long-term debt   | 1,440                        | 69                           | 19.27       | 5,261                | 73                           | 5.63        |
| <b>Total interest-bearing liabilities</b>  | <b>5,570,525</b>             | <b>7,837</b>                 | <b>0.57</b> | <b>6,769,258</b>     | <b>13,802</b>                | <b>0.83</b> |
| Portion of noninterest-bearing funding sources   | 12,902,945                   |                              |             | 9,806,945            |                              |             |

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|                       |            |       |      |            |        |      |
|-----------------------|------------|-------|------|------------|--------|------|
| Total funding sources | 18,473,470 | 7,837 | 0.17 | 16,576,203 | 13,802 | 0.34 |
|-----------------------|------------|-------|------|------------|--------|------|

Noninterest-bearing funding sources:

|  |              |  |  |             |  |  |
|--|--------------|--|--|-------------|--|--|
| Demand deposits                              | 12,025,997   |  |  | 9,147,491   |  |  |
| Other liabilities                            | 326,679      |  |  | 235,924     |  |  |
| SVBFG stockholders' equity                   | 1,624,256    |  |  | 1,314,811   |  |  |
| Noncontrolling interests                     | 685,086      |  |  | 482,720     |  |  |
| Portion used to fund interest-earning assets | (12,902,945) |  |  | (9,806,945) |  |  |

|  |               |  |  |               |  |  |
|--|---------------|--|--|---------------|--|--|
| Total liabilities, noncontrolling interest, and SVBFG stockholders' equity | \$ 20,232,543 |  |  | \$ 17,950,204 |  |  |
|--|---------------|--|--|---------------|--|--|

|                                |  |            |        |  |            |        |
|--------------------------------|--|------------|--------|--|------------|--------|
| Net interest income and margin |  | \$ 151,421 | 3.30 % |  | \$ 120,806 | 2.96 % |
|--------------------------------|--|------------|--------|--|------------|--------|

|                |               |  |  |               |  |  |
|----------------|---------------|--|--|---------------|--|--|
| Total deposits | \$ 16,965,763 |  |  | \$ 14,666,539 |  |  |
|----------------|---------------|--|--|---------------|--|--|

Reconciliation to reported net interest income:

|  |  |            |  |  |            |  |
|--|--|------------|--|--|------------|--|
| Adjustments for taxable equivalent basis |  | (484)      |  |  | (507)      |  |
| Net interest income, as reported         |  | \$ 150,937 |  |  | \$ 120,299 |  |

- (1) Includes average interest-earning deposits in other financial institutions of \$332.3 million and \$253.2 million for the three months ended March 31, 2012 and 2011, respectively. For the three months ended March 31, 2012 and 2011, balances also include \$594.4 million and \$1.9 billion, respectively, deposited at the FRB, earning interest at the Federal Funds target rate.
- (2) Yields on available-for-sale securities are based on amortized cost, and therefore do not give effect to unrealized changes in fair value that are reflected in other comprehensive income.
- (3) Interest income on non-taxable available-for-sale securities is presented on a fully taxable-equivalent basis using the federal statutory income tax rate of 35.0 percent for all periods presented.
- (4) Nonaccrual loans are reflected in the average balances of loans.
- (5) Average investment securities of \$1.2 billion and \$774.0 million for the three months ended March 31, 2012 and 2011, respectively, were classified as other assets as they were noninterest-earning assets. These investments primarily consisted of non-marketable securities.

**Table of Contents****Provision for (Reduction of) Loan Losses**

Our provision for (reduction of) loan losses is based on our evaluation of the existing allowance for loan losses in relation to total gross loans using historical and other objective information, and on our assessment of the inherent and identified credit risks of the loan portfolio. The following table summarizes our allowance for loan losses for the three months ended March 31, 2012 and 2011:

| (Dollars in thousands)  | Three months ended March 31, |              |
|---|------------------------------|--------------|
|   | 2012                         | 2011         |
| Allowance for loan losses, beginning balance  | \$ 89,947                    | \$ 82,627    |
| Provision for (reduction of) loan losses  | 14,529                       | (3,047)      |
| Gross loan charge-offs  | (6,990)                      | (4,322)      |
| Loan recoveries   | 3,436                        | 6,793        |
| Allowance for loan losses, ending balance   | \$ 100,922                   | \$ 82,051    |
| Provision for (reduction of) loan losses as a percentage of total gross loans (annualized)  | 0.81 %                       | (0.22) %     |
| Gross loan charge-offs as a percentage of average total gross loans (annualized)            | 0.41                         | 0.33         |
| Net loan charge-offs (recoveries) as a percentage of average total gross loans (annualized) | 0.21                         | (0.19)       |
| Allowance for loan losses as a percentage of period-end total gross loans                   | 1.41                         | 1.44         |
| Period-end total gross loans  | \$ 7,180,779                 | \$ 5,698,898 |
| Average total gross loans   | 6,861,122                    | 5,355,895    |

We had a provision for loan losses of \$14.5 million for the three months ended March 31, 2012, compared to a reduction of provision of \$3.0 million for the comparable 2011 period. The provision of \$14.5 million in the first quarter of 2012 includes \$9.8 million for one nonperforming loan and \$3.6 million related to net charge-offs. Growth in period-end loans also contributed to the first quarter 2012 provision. The provision for the single nonperforming loan was related to a \$22.0 million loan within our hardware portfolio, which has a specific reserve of \$14.3 million at March 31, 2012.

Gross loan charge-offs of \$7.0 million for the three months ended March 31, 2012 were primarily from our hardware client portfolio. Loan recoveries of \$3.4 million for the three months ended March 31, 2012 were primarily from our software client portfolio.

See Consolidated Financial Condition Credit Quality and Allowance for Loan Losses below and Note 6 Loans and Allowance for Loan Losses of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report for further details on our allowance for loan losses.

**Noninterest Income**

A summary of noninterest income for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)                                 | Three months ended March 31, |           |          |
|--|------------------------------|-----------|----------|
|  | 2012                         | 2011      | % Change |
| Core fee income:                                       |                              |           |          |
| Foreign exchange fees                                  | \$ 12,103                    | \$ 10,497 | 15.3 %   |
| Deposit service charges                                | 8,096                        | 7,117     | 13.8     |
| Credit card fees                                       | 5,668                        | 3,817     | 48.5     |
| Letters of credit and standby letters of credit income | 3,636                        | 2,710     | 34.2     |
| Client investment fees                                 | 2,897                        | 3,661     | (20.9)   |
| Total core fee income (1)                              | 32,400                       | 27,802    | 16.5     |
| Gains on investment securities, net                    | 7,839                        | 51,337    | (84.7)   |

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|                                      |                  |                  |               |
|--------------------------------------|------------------|------------------|---------------|
| Gains on derivative instruments, net | 5,976            | 551              | NM            |
| Other                                | 13,078           | 10,264           | 27.4          |
| <b>Total noninterest income</b>      | <b>\$ 59,293</b> | <b>\$ 89,954</b> | <b>(34.1)</b> |

NM Not meaningful

(1) The following table provides a reconciliation GAAP noninterest income to non-GAAP core fee income:

| (Dollars in thousands)                     | Three months ended March 31, |                  |             |
|--|------------------------------|------------------|-------------|
|  | 2012                         | 2011             | % Change    |
| GAAP noninterest income (as reported)      | \$ 59,293                    | \$ 89,954        | (34.1) %    |
| Less: gains on investment securities, net  | 7,839                        | 51,337           | (84.7)      |
| Less: gains on derivative instruments, net | 5,976                        | 551              | NM          |
| Less: other noninterest income             | 13,078                       | 10,264           | 27.4        |
| <b>Non-GAAP core fee income</b>            | <b>\$ 32,400</b>             | <b>\$ 27,802</b> | <b>16.5</b> |

NM Not meaningful

Included in net income is income and expense attributable to noncontrolling interests. We recognize, as part of our investment funds management business through SVB Capital and Debt Fund Investments, the entire income or loss from funds where we own significantly less than 100% of the investment. We are required under GAAP to consolidate 100% of the results of entities that we are deemed to control, even though we may own less than 100% of such entities. The relevant amounts attributable to investors other than us are reflected under Net Income Attributable to Noncontrolling Interests on our statements of income. The non-GAAP tables presented below, for noninterest income and net gains on investment securities, all exclude noncontrolling interests. We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information

**Table of Contents**

regarding our performance by excluding certain items that represent income attributable to investors other than us and our subsidiaries. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and when planning, forecasting and analyzing future periods. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or preferable to, financial measures prepared in accordance with GAAP.

The following table provides a summary of non-GAAP noninterest income, net of noncontrolling interests:

| <b>Non-GAAP noninterest income, net of noncontrolling interests</b>               | <b>Three months ended March 31,</b> |                  |                 |
|---|-------------------------------------|------------------|-----------------|
|   | <b>2012</b>                         | <b>2011</b>      | <b>% Change</b> |
| <b>(Dollars in thousands)</b>   |                                     |                  |                 |
| GAAP noninterest income (as reported)   | \$ 59,293                           | \$ 89,954        | (34.1) %        |
| Less: income attributable to noncontrolling interests, including carried interest | 7,918                               | 43,562           | (81.8)          |
| <b>Non-GAAP noninterest income, net of noncontrolling interests</b>               | <b>\$ 51,375</b>                    | <b>\$ 46,392</b> | <b>10.7</b>     |

*Foreign Exchange Fees*

Foreign exchange fees were \$12.1 million for the three months ended March 31, 2012, compared to \$10.5 million for the comparable 2011 period. The increase was primarily due to improved business conditions for our clients and increased volatility in foreign markets, which has resulted in an improvement in our spread as well as higher number of trades.

*Gains on Investment Securities, Net*

Net gains on investment securities include both gains from our non-marketable and marketable securities, as well as gains from sales of our available-for-sale securities portfolio.

Our available-for-sale securities portfolio is managed to optimize portfolio yield over the long-term in a manner consistent with our liquidity, credit diversification, and asset/liability strategies. Though infrequent, the sale of investments from our available-for-sale portfolio results in net gains or losses on investment securities.

We experience variability in the performance of our non-marketable and marketable investments from quarter to quarter, which results in net gains or losses on investment securities. This variability is due to a number of factors, including changes in the values of our investments, changes in the amount of distributions or liquidity events and general economic and market conditions. Such variability may lead to volatility in the gains from investment securities and as such our results for a particular period are not necessarily indicative of our expected performance in a future period.

For the three months ended March 31, 2012, we had net gains on investment securities of \$7.8 million, compared to net gains of \$51.3 million for the comparable 2011 period. Gains on investment securities, net of noncontrolling interests, were \$0.5 million for the three months ended March 31, 2012, compared to \$8.0 million for the comparable 2011 period. The gains, net of noncontrolling interests, of \$0.5 million for the three months ended March 31, 2012 were primarily driven by IPO activity within our managed funds of funds and unrealized gains related to our debt funds. These gains were partially offset by valuation losses primarily from one investment within our managed direct venture funds and losses from the sale of public company shares, which were originally acquired through the exercise of equity warrant assets.

The following tables provide a summary of net gains (losses) on investment securities, net of noncontrolling interests, for the three months ended March 31, 2012 and 2011:

**(Dollars in thousands)****Total**

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|  | Managed<br>Funds of<br>Funds | Managed<br>Direct<br>Venture<br>Funds | Debt<br>Funds | Available-<br>For-Sale<br>Securities | Strategic<br>and Other<br>Investments |           |
|--|------------------------------|---------------------------------------|---------------|--------------------------------------|---------------------------------------|-----------|
| <b>Three months ended March 31, 2012</b>   |                              |                                       |               |                                      |                                       |           |
| Total gains (losses) on investment securities, net   | \$ 12,305                    | \$ (4,682)                            | \$ 881        | \$ (874)                             | \$ 209                                | \$ 7,839  |
| Less: income (losses) attributable to noncontrolling interests, including carried interest | 11,282                       | (3,959)                               | 15            | -                                    | -                                     | 7,338     |
| Non-GAAP net gains (losses) on investment securities, net of noncontrolling interests      | \$ 1,023                     | \$ (723)                              | \$ 866        | \$ (874)                             | \$ 209                                | \$ 501    |
| <b>Three months ended March 31, 2011</b>   |                              |                                       |               |                                      |                                       |           |
| Total gains on investment securities, net  | \$ 3,946                     | \$ 43,392                             | \$ 2,288      | \$ 62                                | \$ 1,649                              | \$ 51,337 |
| Less: income attributable to noncontrolling interests, including carried interest          | 3,886                        | 39,210                                | 289           | -                                    | -                                     | 43,385    |
| Non-GAAP net gains on investment securities, net of noncontrolling interests               | \$ 60                        | \$ 4,182                              | \$ 1,999      | \$ 62                                | \$ 1,649                              | \$ 7,952  |

**Table of Contents***Gains on Derivative Instruments, Net*

A summary of gains on derivative instruments, net, for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)   | Three months ended March 31, |          |          |
|--|------------------------------|----------|----------|
|  | 2012                         | 2011     | % Change |
| Equity warrant assets (1)                                      |                              |          |          |
| Gains on exercises, net  | \$ 2,941                     | \$ 2,024 | 45.3 %   |
| Cancellations and expirations                                  | (569)                        | (581)    | (2.1)    |
| Changes in fair value  | 4,563                        | 2,553    | 78.7     |
| Net gains on equity warrant assets (2)                         | 6,935                        | 3,996    | 73.5     |
| (Losses) gains on foreign exchange forward contracts, net:     |                              |          |          |
| Gains on client foreign exchange forward contracts, net        | 1,065                        | 475      | 124.2    |
| Losses on internal foreign exchange forward contracts, net (3) | (2,051)                      | (2,568)  | (20.1)   |
| Total losses on foreign exchange forward contracts, net        | (986)                        | (2,093)  | (52.9)   |
| Change in fair value of interest rate swaps                    | 389                          | -        | -        |
| Net losses on other derivatives (4)                            | (362)                        | (1,352)  | (73.2)   |
| Gains on derivative instruments, net                           | \$ 5,976                     | \$ 551   | NM       |

NM Not meaningful

- (1) At March 31, 2012, we held warrants in 1,192 companies, compared to 1,164 companies at March 31, 2011.
- (2) Net gains on equity warrant assets are included in the line item *Gains on derivative instruments, net* as part of noninterest expense.
- (3) Represents the change in the fair value of foreign exchange forward contracts used to economically reduce our foreign exchange exposure related to certain foreign currency denominated loans. This is offset by the gains and losses from the revaluations of these foreign currency denominated loans, which are recorded in the line item *Other* as part of noninterest income, a component of consolidated net income.
- (4) Primarily represents the change in fair value of loan conversion options held by SVB Financial. As of March 31, 2012, the loan conversion options related to four clients.

Net gains on derivative instruments were \$6.0 million for the three months ended March 31, 2012, compared to net gains of \$0.6 million for the comparable 2011 period. The increase of \$5.4 million was primarily attributable to the following:

Net gains on equity warrant assets of \$6.9 million for the three months ended March 31, 2012, compared to net gains of \$4.0 million for the comparable 2011 period. The net gains of \$6.9 million for the three months ended March 31, 2012 were driven by higher gains from the exercise of equity warrant assets and higher gains from valuation increases in our equity warrant assets, primarily from IPO and M&A activity.

Net losses of \$2.1 million on foreign exchange forward contracts hedging our foreign currency denominated loans for the three months ended March 31, 2012, compared to net losses of \$2.6 million for the comparable 2011 period. The net losses of \$2.1 million for the three months ended March 31, 2012 were primarily due to the weakening of the U.S. Dollar against the Euro and Pound Sterling, and were offset by net gains of \$1.7 million from the revaluation of foreign currency denominated loans that are included in the line item *Other* as part of noninterest income.



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Net losses on other derivatives of \$0.4 million for the three months ended March 31, 2012, compared to net losses of \$1.4 million for the comparable 2011 period. The net losses of \$0.4 million for the three months ended March 31, 2012 were primarily due to the change in fair value of one of our loan conversion options.

**Table of Contents***Credit Card Fees*

Credit card fees were \$5.7 million for the three months ended March 31, 2012, compared to \$3.8 million for the comparable 2011 period. The increase was primarily due to new credit card clients and an increase in client activity.

*Client Investment Fees*

Client investment fees were \$2.9 million for the three months ended March 31, 2012, compared to \$3.7 million for the comparable 2011 period. The decrease was primarily attributable to lower margins earned on certain products owing to historically low rates in the short-term fixed income markets. This decrease was partially offset by an increase in average client investment funds. The following table summarizes average client investment funds for the three months ended March 31, 2012 and 2011, respectively:

| (Dollars in millions)                     | Three months ended March 31, |           |          |
|---|------------------------------|-----------|----------|
|   | 2012                         | 2011      | % Change |
| Client directed investment assets (1)     | \$ 7,556                     | \$ 9,337  | (19.1) % |
| Client investment assets under management | 9,986                        | 7,475     | 33.6     |
| Sweep money market funds                  | 1,341                        | -         | -        |
| Total average client investment funds (2) | \$ 18,883                    | \$ 16,812 | 12.3     |

(1) Comprised of mutual funds and Repurchase Agreement Program assets.

(2) Client investment funds are maintained at third party financial institutions and are not recorded on our balance sheet. The following table summarizes period-end client investment funds at March 31, 2012 and December 31, 2011:

| (Dollars in millions)                     | March 31, 2012 | December 31, 2011 | % Change |
|---|----------------|-------------------|----------|
| Client directed investment assets         | \$ 7,147       | \$ 7,709          | (7.3) %  |
| Client investment assets under management | 10,190         | 9,919             | 2.7      |
| Sweep money market funds                  | 1,775          | 1,116             | 59.1     |
| Total period-end client investment funds  | \$ 19,112      | \$ 18,744         | 2.0      |

The increases in average and period-end balances were primarily due to a steadily improving funding environment for both private and public clients, as well as our clients' increased utilization of our off-balance sheet sweep money market funds.

*Other Noninterest Income*

A summary of other noninterest income for the three months ended March 31, 2012 and 2011, respectively, is as follows:

| (Dollars in thousands)       | Three months ended March 31, |          |          |
|------------------------------|------------------------------|----------|----------|
|                              | 2012                         | 2011     | % Change |
| Unused commitment fees       | \$ 3,055                     | \$ 1,486 | 105.6 %  |
| Fund management fees         | 2,828                        | 2,688    | 5.2      |
| Service-based fee income (1) | 2,374                        | 2,225    | 6.7      |

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|   |                  |                  |             |
|---|------------------|------------------|-------------|
| Gains on revaluation of foreign currency loans, net | 1,659            | 2,689            | (38.3)      |
| Currency revaluation gains (losses)                 | 615              | (240)            | NM          |
| Other   | 2,547            | 1,416            | 79.9        |
| <b>Total other noninterest income</b>               | <b>\$ 13,078</b> | <b>\$ 10,264</b> | <b>27.4</b> |

NM Not meaningful

(1) Includes income from SVB Analytics

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Other noninterest income was \$13.1 million for the three months ended March 31, 2012, compared to \$10.3 million for the comparable 2011 period. The increase of \$2.8 million was primarily due to a \$1.6 million increase in unused commitment fees, primarily resulting from the prospective reclassification of certain fees from interest income to noninterest income. The comparable amount of these fees included in interest income in the first quarter of 2011 was \$1.2 million. Additionally, we had currency revaluation gains of \$0.6 million for the three months ended March 31, 2012, compared to net losses of \$0.2 million for the comparable 2011 period. The net gains of \$0.6 million for the three months ended March 31, 2012 were primarily due to the weakening of the U.S. Dollar against the Indian Rupee.

**Table of Contents****Noninterest Expense**

A summary of noninterest expense for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)                                 | Three months ended March 31, |           |          |
|--|------------------------------|-----------|----------|
|  | 2012                         | 2011      | % Change |
| Compensation and benefits                              | \$ 83,737                    | \$ 75,632 | 10.7 %   |
| Professional services                                  | 14,607                       | 12,987    | 12.5     |
| Business development and travel                        | 7,746                        | 5,653     | 37.0     |
| Premises and equipment                                 | 7,564                        | 5,912     | 27.9     |
| Net occupancy  | 5,623                        | 4,650     | 20.9     |
| Correspondent bank fees                                | 2,688                        | 2,163     | 24.3     |
| FDIC assessments                                       | 2,498                        | 3,475     | (28.1)   |
| Reduction of provision for unfunded credit commitments | (258)                        | (900)     | (71.3)   |
| Other  | 7,807                        | 7,863     | (0.7)    |
| Total noninterest expense                              | \$132,012                    | \$117,435 | 12.4     |

Included in noninterest expense is expense attributable to noncontrolling interests. See below for a summary of non-GAAP noninterest expense and non-GAAP operating efficiency ratio, both of which exclude noncontrolling interests.

**Non-GAAP Noninterest Expense**

We use and report non-GAAP noninterest expense, non-GAAP taxable equivalent revenue and non-GAAP operating efficiency ratio, which excludes noncontrolling interests. We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by: (i) excluding certain items that represent expenses attributable to investors other than us and our subsidiaries, or certain items that do not occur every reporting period; or (ii) providing additional information used by management that is not otherwise required by GAAP or other applicable requirements. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and when planning, forecasting and analyzing future periods. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or preferable to, financial measures prepared in accordance with GAAP. The table below provides a summary of non-GAAP noninterest expense and non-GAAP operating efficiency ratio, both net of noncontrolling interests:

| Non-GAAP operating efficiency ratio, net of noncontrolling interests<br>(Dollars in thousands, except ratios) | Three months ended March 31, |           |          |
|---|------------------------------|-----------|----------|
|   | 2012                         | 2011      | % Change |
| GAAP noninterest expense  | \$132,012                    | \$117,435 | 12.4 %   |
| Less: amounts attributable to noncontrolling interests  | 2,818                        | 3,481     | (19.0)   |
| Non-GAAP noninterest expense, net of noncontrolling interests   | \$129,194                    | \$113,954 | 13.4     |
| GAAP taxable equivalent net interest income   | \$151,421                    | \$120,806 | 25.3     |
| Less: income attributable to noncontrolling interests   | 43                           | 7         | NM       |
| Non-GAAP taxable equivalent net interest income, net of noncontrolling interests                              | 151,378                      | 120,799   | 25.3     |
| Non-GAAP noninterest income, net of noncontrolling interests  | 51,375                       | 46,392    | 10.7     |
| Non-GAAP taxable equivalent revenue, net of noncontrolling interests  | \$202,753                    | \$167,191 | 21.3     |

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|   |         |         |       |
|---|---------|---------|-------|
| Non-GAAP operating efficiency ratio (1) | 63.72 % | 68.16 % | (6.5) |
|---|---------|---------|-------|

NM Not meaningful

- (1) The non-GAAP operating efficiency ratio is calculated by dividing non-GAAP noninterest expense by non-GAAP total taxable-equivalent income.

**Table of Contents***Compensation and Benefits Expense*

The following table provides a summary of our compensation and benefits expense:

| <b>(Dollars in thousands)</b>             | <b>Three months ended March 31,</b> |                  |                 |
|---|-------------------------------------|------------------|-----------------|
|   | <b>2012</b>                         | <b>2011</b>      | <b>% Change</b> |
| <b>Compensation and benefits</b>          |                                     |                  |                 |
| Salaries and wages                        | \$ 38,120                           | \$ 33,807        | 12.8 %          |
| Incentive compensation & ESOP             | 21,147                              | 21,009           | 0.7             |
| Other employee benefits (1)               | 24,470                              | 20,816           | 17.6            |
| <b>Total compensation and benefits</b>    | <b>\$ 83,737</b>                    | <b>\$ 75,632</b> | <b>10.7</b>     |
| <br>                                      |                                     |                  |                 |
| Period-end full-time equivalent employees | 1,554                               | 1,396            | 11.3            |
| Average full-time equivalent employees    | 1,556                               | 1,389            | 12.0            |

(1) Other employee benefits includes employer payroll taxes, group health and life insurance, share-based compensation, 401(k), warrant and retention plans, agency fees and other employee related expenses.

The increase in compensation and benefits expense of \$8.1 million for the three months ended March 31, 2012 was primarily due to the following:

An increase of \$4.3 million in salaries and wages expense, primarily due to an increase in the number of average FTEs, which increased by 167 to 1,556 average FTEs in the first quarter of 2012, compared to 1,389 average FTEs in the first quarter of 2011. The increase in headcount was primarily to support our product development, operational and sales and advisory, as well as to support our commercial banking operations and initiatives.

An increase of \$3.7 million in other employee benefits primarily due to an increase in average FTEs, as well an increase in 401(k) expenses driven by 2011 incentive compensation payouts during the quarter, which were at higher levels than 2010 incentive compensation payouts in the first quarter of 2011.

Our variable compensation plans primarily consist of our Incentive Compensation Plan, Direct Drive Incentive Compensation Plan, Long-Term Cash Incentive Plan, 401(k) and ESOP Plan, Retention Program and Warrant Incentive Plan. Total costs incurred under these plans were \$27.8 million for the three months ended March 31, 2012 compared to \$26.0 million for the comparable 2011 period. These amounts are included in total compensation and benefits expense discussed above.

*Professional Services*

Professional services were \$14.6 million for the three months ended March 31, 2012, compared to \$13.0 million for the comparable 2011 period. The increase was primarily due to projects and general costs to maintain and enhance our corporate IT infrastructure and to support continued growth in our business through ongoing initiatives.

*Business Development and Travel*

Business development and travel expense was \$7.7 million for the three months ended March 31, 2012, compared to \$5.7 million for the comparable 2011 period. The increase was primarily reflective of our increased focus on global initiatives and increased business development activity due to improving economic and business conditions.

*Premises and Equipment*

Premises and equipment expense was \$7.6 million for the three months ended March 31, 2012, compared to \$5.9 million for the comparable 2011 period. The increase was primarily due to increased depreciation expense on new software and hardware put into service as part of our ongoing infrastructure/IT enhancement process.



**Table of Contents***Other Noninterest Expense*

A summary of other noninterest expense for the three months ended March 31, 2012 and 2011 is as follows:

| (Dollars in thousands)          | Three months ended March 31, |          |          |
|---------------------------------|------------------------------|----------|----------|
|                                 | 2012                         | 2011     | % Change |
| Telephone                       | \$ 1,784                     | \$ 1,350 | 32.1 %   |
| Data processing services        | 1,405                        | 1,063    | 32.2     |
| Client services                 | 1,253                        | 802      | 56.2     |
| Tax credit fund amortization    | 1,058                        | 1,053    | 0.5      |
| Postage and supplies            | 625                          | 522      | 19.7     |
| Dues and publications           | 474                          | 374      | 26.7     |
| Other                           | 1,208                        | 2,699    | (55.2)   |
| Total other noninterest expense | \$ 7,807                     | \$ 7,863 | (0.7)    |

*Net Income Attributable to Noncontrolling Interests*

Included in net income is income and expense attributable to noncontrolling interests. The relevant amounts attributable to investors other than us are reflected under *Net Income Attributable to Noncontrolling Interests* on our statements of income.

In the table below, noninterest income consists primarily of investment gains and losses from our consolidated funds. Noninterest expense is primarily related to management fees paid by our managed funds to SVB Financial's subsidiaries as the funds' general partners. A summary of net income attributable to noncontrolling interests for the three months ended March 31, 2012 and 2011, respectively, is as follows:

| (Dollars in thousands)                              | Three months ended March 31, |             |          |
|---|------------------------------|-------------|----------|
|   | 2012                         | 2011        | % Change |
| Net interest income (1)                             | \$ (43)                      | \$ (7)      | NM %     |
| Noninterest income (1)                              | (6,632)                      | (42,371)    | (84.3)   |
| Noninterest expense (1)                             | 2,818                        | 3,481       | (19.0)   |
| Carried interest (2)                                | (1,286)                      | (1,191)     | 8.0      |
| Net income attributable to noncontrolling interests | \$ (5,143)                   | \$ (40,088) | (87.2)   |

NM Not meaningful

- (1) Represents noncontrolling interests' share in net interest income, noninterest income and noninterest expense.
- (2) Represents the preferred allocation of income earned by the general partners or limited partners of certain consolidated funds.

**Income Taxes**

Our effective income tax expense rate was 40.6 percent for the three months ended March 31, 2012, compared to 40.8 percent for the comparable 2011 period. The decrease in the tax rate was primarily attributable to higher credits from low-income housing investments.

Our effective tax rate is calculated by dividing income tax expense by the sum of income before income tax expense and the net income attributable to noncontrolling interests.

***Operating Segment Results***

We have three segments for which we report our financial information: Global Commercial Bank, SVB Private Bank and SVB Capital.

We report segment information based on the management approach. The management approach designates the internal reporting used by management for making decisions and assessing performance as the source of our reporting segments. Please refer to Note 10 Segment Reporting of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report for additional details.

Our primary source of revenue is from net interest income, which is primarily the difference between interest earned on loans, net of FTP, and interest paid on deposits, net of FTP. Accordingly, our segments are reported using net interest income, net of FTP. FTP is an internal measurement framework designed to assess the financial impact of a financial institution's sources and uses of funds. It is the mechanism by which an earnings credit is given for deposits raised, and an earnings charge is made for funded loans. Effective January 1, 2012, FTP is calculated at an instrument level based on account characteristics. Prior to January 1, 2012, FTP was calculated by applying a transfer rate to pooled, or aggregated, loan and deposit volumes. We have reclassified all prior period amounts to conform to the current period's methodology and presentation.

**Table of Contents**

We also evaluate performance based on provision for loan losses, noninterest income and noninterest expense, which are presented as components of segment operating profit or loss. In calculating each operating segment's noninterest expense, we consider the direct costs incurred by the operating segment as well as certain allocated direct costs. As part of this review, we allocate certain corporate overhead costs to a corporate account. We do not allocate income taxes to our segments. Additionally, our management reporting model is predicated on average asset balances; therefore, period-end asset balances are not presented for segment reporting purposes.

Changes in an individual client's primary relationship designation have resulted, and in the future may result, in the inclusion of certain clients in different segments in different periods. The following is our reportable segment information for the three months ended March 31, 2012 and 2011:

*Global Commercial Bank*

| (Dollars in thousands)                      | Three months ended March 31, |                  |            |
|---|------------------------------|------------------|------------|
|   | 2012                         | 2011             | % Change   |
| Net interest income                         | \$ 143,264                   | \$ 120,820       | 18.6 %     |
| (Provision for) reduction of loan losses    | (13,236)                     | 1,391            | NM         |
| Noninterest income                          | 39,928                       | 34,864           | 14.5       |
| Noninterest expense                         | (96,256)                     | (85,880)         | 12.1       |
| <b>Income before income tax expense</b>     | <b>\$ 73,700</b>             | <b>\$ 71,195</b> | <b>3.5</b> |
| <br>  |                              |                  |            |
| Total average loans, net of unearned income | \$6,031,356                  | \$4,709,087      | 28.1       |
| Total average assets                        | 18,557,272                   | 16,196,938       | 14.6       |
| Total average deposits                      | 16,702,114                   | 14,504,217       | 15.2       |

NM Not meaningful

*Three months ended March 31, 2012 compared to the three months ended March 31, 2011*

Net interest income from our Global Commercial Bank ( GCB ) increased by \$22.4 million for the three months ended March 31, 2012, primarily due to a \$18.1 million increase in loan interest income resulting mainly from an increase in average loan balances and a \$6.6 million increase in the FTP earned for deposits due to deposit growth. These increases were partially offset by a \$3.6 million decrease in the FTP earned for deposits due to decreases in market interest rates.

We had a provision for loan losses for GCB of \$13.2 million for the three months ended March 31, 2012, compared to a reduction of provision of \$1.4 million for the comparable 2011 period. The provision of \$13.2 million includes \$9.8 million for one nonperforming loan and \$3.8 million related to net charge-offs. The reduction of provision for the comparable 2011 period was primarily due to net loan recoveries recognized and a decrease in the allowance for our performing loans due to the strong overall credit quality of our clients.

Noninterest income increased by \$5.1 million for the three months ended March 31, 2012, primarily due to an increase in foreign exchange fees and credit card fees. The increase in foreign exchange fees was primarily due to improving business conditions for our clients and increased volatility in foreign markets, which has resulted in an improvement in our spread as well as higher number of trades. The increase in credit card fees was primarily due to the addition of new credit card clients and an increase in client activity.

Noninterest expense increased by \$10.4 million for the three months ended March 31, 2012, primarily due to an increase in salaries and wages and other employee benefits, as well as an increase in direct drive incentive compensation expenses. The increase in salaries and wages and other employee benefits was primarily due to an increase in the average number of FTEs at GCB, which increased by 115 to 1,213 for the three months ended March 31, 2012, compared to 1,098 for the comparable 2011 period. The increase in average FTEs was attributable to increases in positions for product development, operational and sales and advisory, as well as to support our commercial banking operations and initiatives.

The increase in direct drive incentive compensation expenses was primarily due to our loan growth.

**Table of Contents***SVB Private Bank*

| (Dollars in thousands)                      | Three months ended March 31, |            |          |
|---|------------------------------|------------|----------|
|   | 2012                         | 2011       | % Change |
| Net interest income                         | \$ 4,965                     | \$ 4,401   | 12.8 %   |
| (Provision for) reduction of loan losses    | (1,293)                      | 1,656      | (178.1)  |
| Noninterest income                          | 157                          | 87         | 80.5     |
| Noninterest expense                         | (3,233)                      | (2,003)    | 61.4     |
| Income before income tax expense            | \$ 596                       | \$ 4,141   | (85.6)   |
| Total average loans, net of unearned income | \$ 737,968                   | \$ 584,326 | 26.3     |
| Total average assets                        | 741,962                      | 584,401    | 27.0     |
| Total average deposits                      | 240,500                      | 150,240    | 60.1     |

*Three months ended March 31, 2012 compared to the three months ended March 31, 2011*

Net interest income from SVB Private Bank increased by \$0.6 million for the three months ended March 31, 2012, primarily due to an increase in loan interest income resulting primarily from an increase in average loan balances.

SVB Private Bank had a provision for loan losses of \$1.3 million for the three months ended March 31, 2012, compared to a reduction of provision of \$1.7 million for the comparable 2011 period. The provision of \$1.3 million for the three months ended March 31, 2012 was primarily due to a higher reserve for impaired loans. The reduction of provision of \$1.7 million for the three months ended March 31, 2011 was primarily due to a reduction in the reserve for impaired loans.

Noninterest expense increased by \$1.2 million for the three months ended March 31, 2012, primarily due to an increase in compensation and benefits expense resulting from an increase in the average number of FTEs at SVB Private Bank, which increased by 23 to 46 FTEs for the three months ended March 31, 2012, compared to 23 FTEs for the comparable 2011 period. The increase in average FTEs was to support the growth of SVB Private Bank.

*SVB Capital*

| (Dollars in thousands)           | Three months ended March 31, |            |          |
|----------------------------------|------------------------------|------------|----------|
|                                  | 2012                         | 2011       | % Change |
| Net interest income              | \$ 7                         | \$ 1       | NM %     |
| Noninterest income               | 3,587                        | 7,290      | (50.8)   |
| Noninterest expense              | (2,536)                      | (3,142)    | (19.3)   |
| Income before income tax expense | \$ 1,058                     | \$ 4,149   | (74.5)   |
| Total average assets             | \$ 260,127                   | \$ 216,938 | 19.9     |

NM Not meaningful

SVB Capital's components of noninterest income primarily include net gains and losses on marketable and non-marketable securities, carried interest and fund management fees. All components of income before income tax expense discussed below are net of noncontrolling interests.

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We experience variability in the performance of SVB Capital from quarter to quarter due to a number of factors, including changes in the values of our funds underlying investments, changes in the amount of distributions and general economic and market conditions. Such variability may lead to volatility in the gains and losses from investment securities and cause our results to differ from period to period. Results for a particular period may not be indicative of future performance.

*Three months ended March 31, 2012 compared to the three months ended March 31, 2011*

Noninterest income decreased by \$3.7 million to \$3.6 million for the three months ended March 31, 2012, primarily due to lower net gains on investment securities. SVB Capital's components of noninterest income primarily include the following:

Net gains on investment securities of \$0.6 million for the three months ended March 31, 2012, compared to net gains of \$4.6 million for the comparable 2011 period. The net gains on investment securities of \$0.6 million for the three months ended March 31, 2012 were primarily driven by IPO activity within our managed funds of funds, partially offset by valuation losses primarily from one investment within our managed direct venture funds.

Fund management fees of \$2.8 million for the three months ended March 31, 2012, compared to \$2.7 million for the comparable 2011 period.

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## **Table of Contents**

### **Consolidated Financial Condition**

Our total assets were \$20.8 billion at March 31, 2012, an increase of \$849.4 million, or 4.3 percent, compared to \$20.0 billion at December 31, 2011. Below is a summary of the individual components.

#### ***Cash and Cash Equivalents***

Cash and cash equivalents totaled \$850.6 million at March 31, 2012, a decrease of \$264.3 million, or 23.7 percent, compared to \$1.1 billion at December 31, 2011. The decrease was primarily due to the investment of cash previously held at the FRB into available-for-sale securities as well as to fund loan growth.

As of March 31, 2012 and December 31, 2011, \$76.9 million and \$100.1 million, respectively, of our cash and due from banks was deposited at the FRB and was earning interest at the Federal Funds target rate, and interest-earning deposits in other financial institutions were \$267.2 million and \$371.5 million, respectively.

#### ***Investment Securities***

Investment securities totaled \$12.5 billion at March 31, 2012, an increase of \$1.0 billion, or 8.7 percent, compared to \$11.5 billion at December 31, 2011. The increase was primarily due to the use of excess cash to purchase available-for-sale securities. Our investment securities portfolio consists of both an available-for-sale securities portfolio, which represents interest-earning investment securities, and a non-marketable securities portfolio, which primarily represents investments managed as part of our funds management business.

#### ***Available-for-Sale Securities***

Our available-for-sale securities portfolio is a fixed income investment portfolio that is managed to optimize portfolio yield over the long-term consistent with our liquidity, credit diversification and asset/liability strategies. Available-for-sale securities were \$11.5 billion at March 31, 2012, an increase of \$1.0 billion, or 9.4 percent, compared to \$10.5 billion at December 31, 2011. The increase was primarily due to purchases of new investments of \$1.8 billion, partially offset by paydowns and calls of \$777.7 million in securities. The purchases of new investments of \$1.8 billion were primarily comprised of fixed-rate agency-issued mortgage securities and fixed-rate agency debentures. The paydowns and calls of securities of \$777.7 million were comprised of \$634.2 million in fixed-rate securities and \$143.5 million in variable-rate securities.

Portfolio duration is a standard measure used to approximate changes in the market value of fixed income instruments due to a change in market interest rates. The measure is an estimate based on the level of current market interest rates, expectations for changes in the path of forward rates and the effect of forward rates on mortgage prepayment speed assumptions. As such, portfolio duration will fluctuate with changes in market interest rates. Changes in portfolio duration are also impacted by changes in the mix of longer versus shorter term-to-maturity securities. At March 31, 2012, our estimated portfolio duration was 2.1 years, compared to 1.8 years at December 31, 2011.

#### ***Non-Marketable Securities***

Our non-marketable securities portfolio primarily represents investments in venture capital funds, debt funds and private portfolio companies. A majority of these investments are managed through our SVB Capital funds business in funds of funds and direct venture funds. Included in our non-marketable securities carried under fair value accounting are amounts that are attributable to noncontrolling interests. We are required under GAAP to consolidate 100% of these investments that we are deemed to control, even though we may own less than 100% of such entities. See below for a summary of the carrying value (as reported) of non-marketable securities compared to the amounts attributable to SVBFG.

**Table of Contents**

Non-marketable securities were \$1.0 billion at both March 31, 2012, and December 31, 2011. Nonmarketable securities increased nominally by \$17.5 million, or 1.7 percent from December 31, 2011 to March 31, 2012, primarily due to capital calls (net of distributions) from noncontrolling interests of \$17.1 million. The following table summarizes the carrying value (as reported) of nonmarketable securities compared to the amounts attributable to SVBFG (which generally represents the carrying value times our ownership percentage) at March 31, 2012 and December 31, 2011:

| (Dollars in thousands)                                       | March 31, 2012                  |                                    | December 31, 2011               |                                    |
|--|---------------------------------|------------------------------------|---------------------------------|------------------------------------|
|  | Carrying value<br>(as reported) | Amount<br>attributable<br>to SVBFG | Carrying value<br>(as reported) | Amount<br>attributable<br>to SVBFG |
| <b>Non-marketable securities (fair value accounting):</b>    |                                 |                                    |                                 |                                    |
| Venture capital and private equity fund investments (1)      | \$ 620,356                      | \$ 75,590                          | \$ 611,824                      | \$ 77,674                          |
| Other venture capital investments (2)                        | 127,951                         | 11,467                             | 124,121                         | 11,333                             |
| Other investments  | 1,002                           | 502                                | 987                             | 493                                |
| <b>Non-marketable securities (equity method accounting):</b> |                                 |                                    |                                 |                                    |
| Other investments  | 62,737                          | 62,737                             | 68,252                          | 68,252                             |
| Low income housing tax credit funds                          | 41,111                          | 41,111                             | 34,894                          | 34,894                             |
| <b>Non-marketable securities (cost method accounting):</b>   |                                 |                                    |                                 |                                    |
| Venture capital and private equity fund investments          | 148,424                         | 148,424                            | 145,007                         | 145,007                            |
| Other investments  | 20,360                          | 20,360                             | 19,355                          | 19,355                             |
| <b>Total non-marketable securities</b>                       | <b>\$ 1,021,941</b>             | <b>\$ 360,191</b>                  | <b>\$ 1,004,440</b>             | <b>\$ 357,008</b>                  |

- (1) The following table shows the amount of venture capital and private equity fund investments by the following consolidated funds and amounts attributable to SVBFG for each fund at March 31, 2012 and December 31, 2011:

| (Dollars in thousands)   | March 31, 2012                     |                                    | December 31, 2011                  |                                    |
|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|  | Carrying value<br>(as<br>reported) | Amount<br>attributable<br>to SVBFG | Carrying value<br>(as<br>reported) | Amount<br>attributable<br>to SVBFG |
| SVB Strategic Investors Fund, LP                                 | \$ 36,444                          | \$ 4,578                           | \$ 39,567                          | \$ 4,970                           |
| SVB Strategic Investors Fund II, LP                              | 119,965                            | 10,283                             | 122,619                            | 10,510                             |
| SVB Strategic Investors Fund III, LP                             | 216,827                            | 12,730                             | 218,429                            | 12,824                             |
| SVB Strategic Investors Fund IV, LP                              | 130,139                            | 6,507                              | 122,076                            | 6,104                              |
| Strategic Investors Fund V, LP                                   | 11,461                             | 28                                 | 8,838                              | 31                                 |
| SVB Capital Preferred Return Fund, LP                            | 46,783                             | 12,057                             | 42,580                             | 11,571                             |
| SVB Capital NT Growth Partners, LP                               | 50,449                             | 22,278                             | 43,958                             | 20,176                             |
| SVB Capital Partners II, LP                                      | 1,221                              | 62                                 | 2,390                              | 121                                |
| Other private equity fund  | 7,067                              | 7,067                              | 11,367                             | 11,367                             |
| <b>Total venture capital and private equity fund investments</b> | <b>\$ 620,356</b>                  | <b>\$ 75,590</b>                   | <b>\$ 611,824</b>                  | <b>\$ 77,674</b>                   |

- (2) The following table shows the amount of other venture capital investments by the following consolidated funds and amounts attributable to SVBFG for each fund at March 31, 2012 and December 31, 2011:



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|  | March 31, 2012                     |                                    | December 31, 2011                  |                                    |
|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|  | Carrying value<br>(as<br>reported) | Amount<br>attributable<br>to SVBFG | Carrying value<br>(as<br>reported) | Amount<br>attributable<br>to SVBFG |
| <b>(Dollars in thousands)</b>                    |                                    |                                    |                                    |                                    |
| Silicon Valley BancVentures, LP                  | \$ 17,344                          | \$ 1,855                           | \$ 17,878                          | \$ 1,912                           |
| SVB Capital Partners II, LP                      | 64,829                             | 3,292                              | 61,099                             | 3,103                              |
| SVB India Capital Partners I, LP                 | 42,299                             | 6,085                              | 42,832                             | 6,162                              |
| SVB Capital Shanghai Yangpu Venture Capital Fund | 3,479                              | 235                                | 2,312                              | 156                                |
| <b>Total other venture capital investments</b>   | <b>\$ 127,951</b>                  | <b>\$ 11,467</b>                   | <b>\$ 124,121</b>                  | <b>\$ 11,333</b>                   |

**Table of Contents****Loans**

Loans, net of unearned income were \$7.1 billion at March 31, 2012, an increase of \$151.2 million, or 2.2 percent, compared to \$7.0 billion at December 31, 2011. Unearned income was \$59.5 million at March 31, 2012, compared to \$60.2 million at December 31, 2011. Total gross loans were \$7.2 billion at March 31, 2012, an increase of \$150.5 million, or 2.1 percent, compared to \$7.0 billion at December 31, 2011. The increases were primarily due to increases in loans to hardware and software clients. The breakdown of total gross loans and total loans as a percentage of total gross loans by category is as follows:

| (Dollars in thousands)                 | March 31, 2012      |                | December 31, 2011   |                   |
|--|---------------------|----------------|---------------------|-------------------|
|  | Amount              | Percentage     | Amount              | Percentage        |
| <b>Commercial loans:</b>               |                     |                |                     |                   |
| Software                               | \$ 2,536,362        | 35.4 %         | \$ 2,517,890        | 35.8 %            |
| Hardware                               | 1,064,742           | 14.8           | 961,869             | 13.7              |
| Venture capital/private equity         | 1,134,631           | 15.8           | 1,128,520           | 16.1              |
| Life science                           | 872,344             | 12.1           | 872,413             | 12.4              |
| Premium wine                           | 121,279             | 1.7            | 131,552             | 1.9               |
| Other                                  | 352,704             | 4.9            | 345,588             | 4.9               |
| <b>Total commercial loans</b>          | <b>6,082,062</b>    | <b>84.7</b>    | <b>5,957,832</b>    | <b>84.8</b>       |
| <b>Real estate secured loans:</b>      |                     |                |                     |                   |
| Premium wine                           | 361,529             | 5.0            | 347,241             | 4.9               |
| Consumer loans                         | 542,402             | 7.6            | 533,817             | 7.6               |
| <b>Total real estate secured loans</b> | <b>903,931</b>      | <b>12.6</b>    | <b>881,058</b>      | <b>12.5</b>       |
| <b>Construction loans</b>              |                     |                |                     |                   |
| Consumer loans                         | 30,040              | 0.4            | 30,319              | 0.4               |
| Consumer loans                         | 164,746             | 2.3            | 161,112             | 2.3               |
| <b>Total gross loans</b>               | <b>\$ 7,180,779</b> | <b>100.0 %</b> | <b>\$ 7,030,321</b> | <b>\$ 100.0 %</b> |

**Loan Concentration**

The following table provides a summary of loans by size and category. The breakout of the categories is based on total client balances (individually or in the aggregate) as of March 31, 2012:

| (Dollars in thousands)         | March 31, 2012         |                     |                       |                          |                        |                  |
|--------------------------------|------------------------|---------------------|-----------------------|--------------------------|------------------------|------------------|
|                                | Less than Five Million | Five to Ten Million | Ten to Twenty Million | Twenty to Thirty Million | Thirty Million or More | Total            |
| <b>Commercial loans:</b>       |                        |                     |                       |                          |                        |                  |
| Software                       | \$ 858,171             | \$ 434,858          | \$ 674,753            | \$ 508,033               | \$ 60,547              | \$ 2,536,362     |
| Hardware                       | 272,537                | 181,233             | 182,983               | 174,750                  | 253,239                | 1,064,742        |
| Venture capital/private equity | 289,107                | 152,764             | 214,083               | 152,064                  | 326,613                | 1,134,631        |
| Life science                   | 259,594                | 145,811             | 178,091               | 170,363                  | 118,485                | 872,344          |
| Premium wine (1)               | 63,764                 | 19,526              | 31,789                | 6,200                    | -                      | 121,279          |
| Other                          | 79,323                 | 47,818              | 106,193               | 82,370                   | 37,000                 | 352,704          |
| <b>Commercial loans</b>        | <b>1,822,496</b>       | <b>982,010</b>      | <b>1,387,892</b>      | <b>1,093,780</b>         | <b>795,884</b>         | <b>6,082,062</b> |

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|                            |              |              |              |              |            |              |
|----------------------------|--------------|--------------|--------------|--------------|------------|--------------|
| Real estate secured loans: |              |              |              |              |            |              |
| Premium wine (1)           | 134,443      | 65,791       | 85,913       | 43,882       | 31,500     | 361,529      |
| Consumer loans (2)         | 447,260      | 41,430       | 33,968       | 19,744       | -          | 542,402      |
| Real estate secured loans  | 581,703      | 107,221      | 119,881      | 63,626       | 31,500     | 903,931      |
| Construction loans         | 6,838        | 23,202       | -            | -            | -          | 30,040       |
| Consumer loans (2)         | 55,113       | 42,679       | 21,204       | 750          | 45,000     | 164,746      |
| Total gross loans          | \$ 2,466,150 | \$ 1,155,112 | \$ 1,528,977 | \$ 1,158,156 | \$ 872,384 | \$ 7,180,779 |

- (1) Premium wine clients can have loan balances included in both commercial loans and real estate secured loans, the total of which are used for the breakout of the above categories.
- (2) Consumer loan clients have loan balances included in both real estate secured loans and other consumer loans, the total of which are used for the breakout of the above categories.

At March 31, 2012, gross loans (individually or in the aggregate) totaling \$2.0 billion, or 28.3 percent of our portfolio, were equal to or greater than \$20 million to any single client. These loans represented 67 clients, and of these loans, \$22.0 million were on nonaccrual status as of March 31, 2012.

**Table of Contents**

The following table provides a summary of loans by size and category. The breakout of the categories is based on total client balances (individually or in the aggregate) as of December 31, 2011:

**December 31, 2011**

| (Dollars in thousands)            | Less than<br>Five Million | Five to Ten<br>Million | Ten to Twenty<br>Million | Twenty to Thirty<br>Million | Thirty Million<br>or More | Total               |
|-----------------------------------|---------------------------|------------------------|--------------------------|-----------------------------|---------------------------|---------------------|
| <b>Commercial loans:</b>          |                           |                        |                          |                             |                           |                     |
| Software                          | \$ 764,200                | \$ 429,670             | \$ 578,248               | \$ 715,772                  | \$ 30,000                 | \$ 2,517,890        |
| Hardware                          | 306,557                   | 166,619                | 133,505                  | 116,305                     | 238,883                   | 961,869             |
| Venture capital/private equity    | 277,087                   | 232,775                | 127,848                  | 53,000                      | 437,810                   | 1,128,520           |
| Life science                      | 251,921                   | 140,786                | 187,874                  | 171,702                     | 120,130                   | 872,413             |
| Premium wine (1)                  | 69,418                    | 13,971                 | 42,763                   | 5,400                       | -                         | 131,552             |
| Other                             | 90,110                    | 14,915                 | 82,849                   | 45,435                      | 112,279                   | 345,588             |
| <b>Commercial loans</b>           | <b>1,759,293</b>          | <b>998,736</b>         | <b>1,153,087</b>         | <b>1,107,614</b>            | <b>939,102</b>            | <b>5,957,832</b>    |
| <b>Real estate secured loans:</b> |                           |                        |                          |                             |                           |                     |
| Premium wine (1)                  | 119,708                   | 75,161                 | 75,247                   | 45,625                      | 31,500                    | 347,241             |
| Consumer loans (2)                | 434,406                   | 41,177                 | 39,302                   | 18,932                      | -                         | 533,817             |
| <b>Real estate secured loans</b>  | <b>554,114</b>            | <b>116,338</b>         | <b>114,549</b>           | <b>64,557</b>               | <b>31,500</b>             | <b>881,058</b>      |
| Construction loans                | 7,581                     | 22,738                 | -                        | -                           | -                         | 30,319              |
| Consumer loans (2)                | 59,713                    | 32,105                 | 21,294                   | 3,000                       | 45,000                    | 161,112             |
| <b>Total gross loans</b>          | <b>\$ 2,380,701</b>       | <b>\$ 1,169,917</b>    | <b>\$ 1,288,930</b>      | <b>\$ 1,175,171</b>         | <b>\$ 1,015,602</b>       | <b>\$ 7,030,321</b> |

- (1) Premium wine clients can have loan balances included in both commercial loans and real estate secured loans, the total of which are used for the breakout of the above categories.
- (2) Consumer loan clients have loan balances included in both real estate secured loans and other consumer loans, the total of which are used for the breakout of the above categories.

At December 31, 2011, gross loans (individually or in the aggregate) totaling \$2.2 billion, or 31.2 percent of our portfolio, were equal to or greater than \$20 million to any single client. These loans represented 71 clients, and of these loans, none were on nonaccrual status as of December 31, 2011.

The credit profile of our clients varies across our loan portfolio, based on the nature of the lending we do for different market segments. Our technology and life sciences loan portfolio includes loans to clients at all stages of their life cycles, beginning with our SVB Accelerator practice, which serves our emerging or early-stage clients. Loans provided to early-stage clients represent a relatively small percentage of our overall portfolio at approximately 8 percent of total gross loans at both March 31, 2012 and December 31, 2011. Typically these loans are made to companies with modest or negative cash flows and no established record of profitable operations. Repayment of these loans may be dependent upon receipt by borrowers of additional equity financing from venture capitalists or others, or in some cases, a successful sale to a third party or a public offering. Venture capital firms may provide financing at lower levels, more selectively or on less favorable terms, which may have an adverse effect on our borrowers that are otherwise dependent on such financing to repay their loans to us. When repayment is dependent upon the next round of venture investment and there is an indication that further investment is unlikely or will not occur, it is often likely the company would need to be sold to repay debt in full. If reasonable efforts have not yielded a likely buyer willing to repay all debt at the close of the sale or on commercially viable terms, the account will most likely be deemed to be impaired.

At March 31, 2012, our lending to venture capital/private equity firms represented 15.8 percent of total gross loans, compared to 16.1 percent of total gross loans at December 31, 2011. Many of these clients have capital call lines of credit, the repayment of which is dependent on the

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payment of capital calls by the underlying limited partner investors in the funds managed by these firms.

At March 31, 2012, our asset-based lending, which consists primarily of working capital lines and accounts receivable factoring represented 8.5 percent and 4.6 percent, respectively, of total gross loans, compared to 8.8 percent and 5.4 percent, respectively at December 31, 2011. The repayment of these arrangements is dependent on the financial condition, and payment ability, of third parties with whom our clients do business.

Approximately 46.3 percent of our outstanding total gross loan balances as of March 31, 2012 were to borrowers based in California compared to 43.7 percent as of December 31, 2011. Other than California, there are no states with balances greater than 10 percent.

See generally *Risk Factors - Credit Risks* set forth under Item 1A, Part I in our 2011 Form 10-K.

### *Credit Quality Indicators*

As of March 31, 2012, our criticized and impaired loans represented 8.6 percent of our total gross loans. This compares to 8.5 percent at December 31, 2011. A majority of our criticized loans are from our SVB Accelerator portfolio, serving our emerging or early stage clients, and make up approximately 8 percent of our loan portfolio. It is common for an early stage client's remaining liquidity to fall temporarily below the threshold for a pass-rated credit during its capital-raising period for a new round of funding. This situation typically lasts only a few weeks and, in our experience, generally resolves itself with a subsequent round of venture funding. As a result, we expect that each of our early-stage clients will be managed through our criticized portfolio during a portion of their life cycle. We believe that our current criticized loan levels are representative of ongoing levels of criticized assets.

**Table of Contents***Credit Quality and Allowance for Loan Losses*

Nonperforming assets consist of loans past due 90 days or more that are still accruing interest and loans on nonaccrual status. We measure all loans placed on nonaccrual status for impairment based on the fair value of the underlying collateral or the net present value of the expected cash flows. The table below sets forth certain data and ratios between nonperforming loans, nonperforming assets and the allowance for loan losses:

| (Dollars in thousands)                                     | March 31, 2012 | December 31, 2011 |
|--|----------------|-------------------|
| Gross nonperforming loans:                                 |                |                   |
| Loans past due 90 days or more still accruing interest     | \$ -           | \$ -              |
| Impaired loans   | 41,697         | 36,617            |
| Total gross nonperforming loans                            | \$ 41,697      | \$ 36,617         |
| Nonperforming loans as a percentage of total gross loans   | 0.58 %         | 0.52 %            |
| Nonperforming assets as a percentage of total assets       | 0.20           | 0.18              |
| Allowance for loan losses                                  | \$ 100,922     | \$ 89,947         |
| As a percentage of total gross loans                       | 1.41 %         | 1.28 %            |
| As a percentage of total gross nonperforming loans         | 242.04         | 245.64            |
| Allowance for loan losses for impaired loans               | \$ 18,369      | \$ 3,707          |
| As a percentage of total gross loans                       | 0.26 %         | 0.05 %            |
| As a percentage of total gross nonperforming loans         | 44.05          | 10.12             |
| Allowance for loan losses for total gross performing loans | \$ 82,553      | \$ 86,240         |
| As a percentage of total gross loans                       | 1.15 %         | 1.23 %            |
| As a percentage of total gross performing loans            | 1.16           | 1.23              |
| Total gross loans  | \$ 7,180,779   | \$ 7,030,321      |
| Total gross performing loans                               | 7,139,082      | 6,993,704         |
| Reserve for unfunded credit commitments (1)                | 21,553         | 21,811            |
| As a percentage of total unfunded credit commitments       | 0.27 %         | 0.27 %            |
| Total unfunded credit commitments (2)                      | 7,866,137      | 8,067,570         |

(1) The Reserve for unfunded credit commitments is included as a component of other liabilities. See Provision for Unfunded Credit Commitments above for a discussion of the changes to the reserve.

(2) Includes unfunded loan commitments and letters of credit.

Our allowance for loan losses as a percentage of total gross loans increased to 1.41 percent at March 31, 2012 from 1.28 percent at December 31, 2011. The increase was primarily due a \$14.3 million reserve for a single nonperforming loan, partially offset by the continued strong performance of our performing loan portfolio. The single nonperforming loan was related to a \$22.0 million loan within our hardware portfolio. Our allowance for loan losses for total gross performing loans as a percentage of total gross performing loans decreased from 1.23 percent at December 31, 2011 to 1.16 percent at March 31, 2012.

Our nonperforming loans were \$41.7 million at March 31, 2012, compared to \$36.6 million at December 31, 2011. The increase of \$5.1 million came primarily from the addition of the \$22.0 million loan within our hardware portfolio, offset by paydowns of \$16.9 million on other nonperforming loans. The allowance for loan losses related to impaired loans was \$18.4 million at March 31, 2012 compared to \$3.7 million at December 31, 2011.

Average impaired loans for the three months ended March 31, 2012 and 2011 were \$37.8 million and \$35.8 million, respectively. If the impaired loans had not been impaired, \$0.6 million and \$0.7 million in interest income would have been recorded for the three months ended March 31, 2012 and 2011, respectively.



**Table of Contents****Accrued Interest Receivable and Other Assets**

A summary of accrued interest receivable and other assets at March 31, 2012 and December 31, 2011 is as follows:

| <b>(Dollars in thousands)</b>                      | <b>March 31, 2012</b> | <b>December 31, 2011</b> | <b>% Change</b> |
|--|-----------------------|--------------------------|-----------------|
| Derivative assets, gross (1)                       | \$ 94,354             | \$ 97,693                | (3.4) %         |
| Foreign exchange spot contract assets, gross       | 60,474                | 86,610                   | (30.2)          |
| Accrued interest receivable                        | 60,331                | 58,108                   | 3.8             |
| FHLB and FRB stock                                 | 39,189                | 39,189                   | -               |
| Accounts receivable                                | 34,444                | 49,076                   | (29.8)          |
| Prepaid FDIC assessments                           | 6,364                 | 8,776                    | (27.5)          |
| Other assets                                       | 43,388                | 37,402                   | 16.0            |
| <br>   |                       |                          |                 |
| Total accrued interest receivable and other assets | \$ 338,544            | \$ 376,854               | (10.2)          |

(1) See Derivatives section below.  
*Foreign Exchange Spot Contract Assets*

Foreign exchange spot contract assets represent unsettled client trades at the end of the period. The decrease of \$26.1 million was primarily due to decreased client trade activity at period-end, and is consistent with the decrease in foreign exchange spot contract liabilities (see Other Liabilities section below).

**Accounts Receivable**

The decrease in accounts receivable of \$14.6 million from December 31, 2011 was primarily due to a decrease in unsettled client trades related to our off-balance sheet sweep money market funds.

**Derivatives**

Derivative instruments are recorded as a component of other assets and other liabilities on the balance sheet. The following table provides a summary of derivative assets and liabilities, net at March 31, 2012 and December 31, 2011:

| <b>(Dollars in thousands)</b>                 | <b>March 31, 2012</b> | <b>December 31, 2011</b> | <b>% Change</b> |
|---|-----------------------|--------------------------|-----------------|
| <b>Assets:</b>                                |                       |                          |                 |
| Equity warrant assets                         | \$ 71,404             | \$ 66,953                | 6.6 %           |
| Foreign exchange forward and option contracts | 11,594                | 18,326                   | (36.7)          |
| Interest rate swaps                           | 9,884                 | 11,441                   | (13.6)          |
| Loan conversion options                       | 1,409                 | 923                      | 52.7            |
| Client interest rate derivatives              | 63                    | 50                       | 26.0            |
| <br>  |                       |                          |                 |
| Total derivatives assets                      | \$ 94,354             | \$ 97,693                | (3.4)           |
| <br>  |                       |                          |                 |
| <b>Liabilities:</b>                           |                       |                          |                 |
| Foreign exchange forward and option contracts | \$ (11,254)           | \$ (16,816)              | (33.1)          |
| Client interest rate derivative               | (65)                  | (52)                     | 25.0            |



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|                               |    |          |    |          |        |
|-------------------------------|----|----------|----|----------|--------|
| Total derivatives liabilities | \$ | (11,319) | \$ | (16,868) | (32.9) |
|-------------------------------|----|----------|----|----------|--------|

**Table of Contents***Equity Warrant Assets*

In connection with negotiating credit facilities and certain other services, we often obtain rights to acquire stock in the form of equity warrant assets in primarily private, venture-backed companies in the technology and life science industries. At March 31, 2012, we held warrants in 1,192 companies, compared to 1,174 companies at December 31, 2011. The change in fair value of equity warrant assets is recorded in gains on derivatives instruments, net, in noninterest income, a component of consolidated net income. The following table provides a summary of transactions and valuation changes for equity warrant assets for the three months ended March 31, 2012 and 2011:

| <b>(Dollars in thousands)</b>    | <b>Three months ended March 31,</b> |             |
|----------------------------------|-------------------------------------|-------------|
|                                  | <b>2012</b>                         | <b>2011</b> |
| Balance, beginning of period     | \$ 66,953                           | \$ 47,565   |
| New equity warrant assets        | 2,608                               | 3,695       |
| Non-cash increases in fair value | 4,563                               | 2,553       |
| Exercised equity warrant assets  | (2,151)                             | (1,959)     |
| Terminated equity warrant assets | (569)                               | (581)       |
| Balance, end of period           | \$ 71,404                           | \$ 51,273   |

*Interest Rate Swaps*

For information on our interest rate swaps, see Note 8 *Derivative Financial Instruments* of the *Notes to Interim Consolidated Financial Statements (unaudited)* under Part I, Item 1 of this report.

*Foreign Exchange Forward and Foreign Currency Option Contracts*

We enter into foreign exchange forward contracts and foreign currency option contracts with clients involved in foreign activities, either as the purchaser or seller, depending upon the clients' need. For each forward or option contract entered into with our clients, we enter into an opposite way forward or option contract with a correspondent bank, which mitigates the risk of fluctuations in currency rates. We enter into forward contracts with correspondent banks to economically reduce our foreign exchange exposure related to certain foreign currency denominated loans. Revaluations of foreign currency denominated loans are recorded on the line item *Other* as part of noninterest income, a component of consolidated net income. We have not experienced nonperformance by a counterparty and therefore have not incurred related losses. Further, we anticipate performance by all counterparties. Our net exposure for foreign exchange forward and foreign currency option contracts at March 31, 2012 and December 31, 2011 amounted to \$0.3 million and \$1.5 million, respectively. For additional information on our foreign exchange forward contracts and foreign currency option contracts, see Note 8- *Derivative Financial Instruments* of the *Notes to the Consolidated Financial Statements* under Part I, Item I in this report.

*Deposits*

Deposits remained flat at \$16.7 billion for both March 31, 2012 and December 31, 2011, primarily due to our clients' increased utilization of our off-balance sheet sweep money market funds. At March 31, 2012, 29.2 percent of our total deposits were interest-bearing deposits, compared to 29.0 percent at December 31, 2011.

At March 31, 2012, the aggregate balance of time deposit accounts individually equal to or greater than \$100,000 totaled \$125.1 million, compared to \$126.0 million at December 31, 2011. At March 31, 2012, substantially all time deposit accounts individually equal to or greater than \$100,000 were scheduled to mature within one year. No material portion of our deposits has been obtained from a single depositor and the loss of any one depositor would not materially affect our business.

*Short-Term Borrowings and Long-Term Debt*

At March 31, 2012, we had short-term borrowings of \$849.4 million, primarily due to overnight borrowings at the end of the quarter. The overnight borrowings were used to support loan growth and client deposit outflows late in the first quarter of 2012, and to manage average cash balances to a lower level.

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At March 31, 2012, we had long-term debt of \$601.8 million, compared to \$603.6 million at December 31, 2011. At March 31, 2012, long-term debt included our 5.375% Senior Notes, 5.70% Senior Notes, 6.05% Subordinated Notes, 7.0% Junior Subordinated Debentures and other long-term debt. Our 5.70% Senior Notes will mature on June 1, 2012 and we expect to repay all outstanding principal, including unpaid and accrued interest, in cash upon maturity. For more information on our long-term debt, see Note 7 Short-term Borrowings and Long-Term Debt of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

**Table of Contents****Other Liabilities**

A summary of other liabilities at March 31, 2012 and December 31, 2011 is as follows:

| (Dollars in thousands)                            | March 31, 2012    | December 31, 2011 | % Change      |
|---|-------------------|-------------------|---------------|
| Foreign exchange spot contract liabilities, gross | \$ 105,437        | \$ 152,727        | (31.0) %      |
| Accrued compensation                              | 43,887            | 114,472           | (61.7)        |
| Reserve for unfunded credit commitments           | 21,553            | 21,811            | (1.2)         |
| Derivative liabilities, gross (1)                 | 11,319            | 16,868            | (32.9)        |
| Deferred tax liabilities                          | 8,960             | 7,975             | 12.4          |
| Other   | 116,381           | 91,468            | 27.2          |
| <b>Total other liabilities</b>                    | <b>\$ 307,537</b> | <b>\$ 405,321</b> | <b>(24.1)</b> |

(1) See Derivatives section above.

**Foreign Exchange Spot Contract Liabilities**

Foreign exchange spot contract liabilities represent unsettled client trades at the end of the period. The decrease of \$47.3 million was primarily due to decreased client trade activity at period-end. (See Accrued Interest Receivable and Other Assets section above).

**Accrued Compensation**

Accrued compensation includes amounts for vacation time, our Incentive Compensation Plans, Direct Drive Incentive Compensation Plan, Long-Term Cash Incentive Plan, Retention Program, Warrant Incentive Plan, ESOP and other compensation arrangements. The decrease of \$70.6 million was primarily the result of 2011 incentive compensation payouts during the first quarter of 2012, partially offset by additional accruals for the first quarter of 2012.

**Noncontrolling Interests**

Noncontrolling interests totaled \$703.2 million and \$681.0 million at March 31, 2012 and December 31, 2011, respectively. The increase of \$22.2 million was primarily due to \$17.3 million of contributed capital (net of distributions) from investors in our managed funds and net income attributable to noncontrolling interests of \$5.1 million for the three months ended March 31, 2012, primarily from our managed funds of funds.

**Fair Value Measurements**

The following table summarizes our financial assets and liabilities that are measured at fair value on a recurring basis as of March 31, 2012 and December 31, 2011.

| (Dollars in thousands)               | March 31, 2012 |            | December 31, 2011 |            |
|--------------------------------------|----------------|------------|-------------------|------------|
|                                      | Total Balance  | Level 3    | Total Balance     | Level 3    |
| Assets carried at fair value         | \$ 12,373,102  | \$ 814,526 | \$ 11,372,081     | \$ 799,962 |
| As a percentage of total assets      | 59.4 %         | 3.9 %      | 56.9 %            | 4.0 %      |
| Liabilities carried at fair value    | \$ 11,319      | \$ -       | \$ 16,868         | \$ -       |
| As a percentage of total liabilities | 0.1 %          | - %        | 0.1 %             | - %        |

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|   | <b>Level 1 and 2</b> | <b>Level 3</b> | <b>Level 1 and 2</b> | <b>Level 3</b> |
|---|----------------------|----------------|----------------------|----------------|
| Percentage of assets measured at fair value | 93.4 %               | 6.6 %          | 93.0 %               | 7.0 %          |

## **Table of Contents**

As of March 31, 2012, our available-for-sale securities, consisting of agency-issued mortgage-backed securities, agency-issued collateralized mortgage obligations, U.S. agency debentures, U.S. treasury securities and municipal bonds and notes, totaled \$11.5 billion, or 93.1 percent of our portfolio of assets measured at fair value on a recurring basis, compared to \$10.5 billion, or 92.6 percent, as of December 31, 2011. These instruments were classified as Level 2 because their valuations were based on indicative prices corroborated by observable market quotes or valuation techniques with all significant inputs derived from or corroborated by observable market data. The fair value of our available-for-sale securities portfolio is sensitive to changes in levels of market interest rates and market perceptions of credit quality of the underlying securities. Market valuations and impairment analyses on assets in the available-for-sale securities portfolio are reviewed and monitored on a quarterly basis. Assets valued using Level 2 measurements also include equity warrant assets in shares of public company capital stock, marketable securities, interest rate swaps, foreign exchange forward and option contracts, loan conversion options and client interest rate derivatives.

Financial assets valued using Level 3 measurements consist primarily of our investments in venture capital and private equity funds and direct equity investments in privately held companies. Our managed funds that hold these investments qualify as investment companies under AICPA Audit and Accounting Guide for Investment Companies and accordingly, these funds report their investments at estimated fair value, with unrealized gains and losses resulting from changes in fair value reflected as investment gains or losses in our consolidated statements of income. Assets valued using Level 3 measurements also include equity warrant assets in shares of private company capital stock.

During the three months ended March 31, 2012, the Level 3 assets that are measured at fair value on a recurring basis experienced net realized and unrealized gains of \$12.3 million (which is inclusive of noncontrolling interest), primarily due to valuation increases in underlying fund investments in our managed funds, as well as gains from liquidity events and distributions and gains from our equity warrant assets. During the three months ended March 31, 2011, the Level 3 assets that are measured at fair value on a recurring basis experienced net realized and unrealized gains of \$51.3 million (which is inclusive of noncontrolling interest).

The valuation of non-marketable securities and equity warrant assets in shares of private company capital stock is subject to significant judgment. The inherent uncertainty in the process of valuing securities for which a ready market does not exist may cause our estimated values of these securities to differ significantly from the values that would have been derived had a ready market for the securities existed, and those differences could be material. The timing and amount of changes in fair value, if any, of these financial instruments depend upon factors beyond our control, including the performance of the underlying companies, fluctuations in the market prices of the preferred or common stock of the underlying companies, general volatility and interest rate market factors, and legal and contractual restrictions. The timing and amount of actual net proceeds, if any, from the disposition of these financial instruments depend upon factors beyond our control, including investor demand for IPOs, levels of M&A activity, legal and contractual restrictions on our ability to sell, and the perceived and actual performance of portfolio companies. All of these factors are difficult to predict (see Risk Factors set forth in our 2011 Form 10-K).

### **Capital Resources**

Our management seeks to maintain adequate capital to support anticipated asset growth, operating needs and unexpected credit risks, and to ensure that SVB Financial and the Bank are in compliance with all regulatory capital guidelines. Our primary sources of new capital include retained earnings and proceeds from the sale and issuance of capital stock or other securities. Our management engages, in consultation with our Finance Committee of the Board of Directors, in a regular capital planning process in an effort to make effective use of the capital available to us and to appropriately plan for our future capital needs. The capital plan considers capital needs for the foreseeable future and allocates capital to both existing and future business activities. Expected future use or activities for which capital may be set aside include balance sheet growth and associated relative increases in market or credit exposure, investment activity, potential product and business expansions, acquisitions and strategic or infrastructure investments.

### ***SVBFG Stockholders Equity***

SVBFG stockholders equity totaled \$1.6 billion at March 31, 2012, an increase of \$70.1 million, or 4.5 percent compared to \$1.6 billion at December 31, 2011. This increase was primarily the result of net income of \$34.8 million for the first quarter of 2012 and an increase in additional-paid-in-capital of \$31.4 million primarily from stock option exercises and ESOP contributions during the first quarter of 2012.

Funds generated through retained earnings are a significant source of capital and liquidity and are expected to continue to be so in the future.

### ***Capital Ratios***

Both SVB Financial and the Bank are subject to various capital adequacy guidelines issued by the Federal Reserve Board and the California Department of Financial Institutions. To be classified as adequately capitalized under these capital guidelines, minimum ratios for total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage ratio for bank holding companies and banks are 8.0%, 4.0% and 4.0%,

respectively.

**Table of Contents**

To be classified as well capitalized under these capital guidelines, minimum ratios for total risk-based capital and Tier 1 risk-based capital for bank holding companies and banks are 10.0% and 6.0%, respectively. Under the same capital adequacy guidelines, a well-capitalized state member bank must maintain a minimum Tier 1 leverage ratio of 5.0%. There is no Tier 1 leverage requirement for a holding company to be deemed well-capitalized.

The Federal Reserve has not issued any minimum guidelines for the tangible common equity to tangible assets ratio or the tangible common equity to risk-weighted assets ratio. However, we believe these ratios provide meaningful supplemental information regarding our capital levels and are therefore provided below.

Regulatory capital ratios for SVB Financial and the Bank exceeded minimum federal regulatory guidelines for a well-capitalized depository institution as of March 31, 2012 and December 31, 2011. Capital ratios for SVB Financial and the Bank, compared to the minimum regulatory ratios to be considered well capitalized and adequately capitalized, are set forth below:

|  | March 31,<br>2012 | December 31,<br>2011 | Minimum ratio to be |   |
|--|-------------------|----------------------|---------------------|---|
|  |                   |                      | Well<br>Capitalized | Minimum ratio to be<br>Adequately Capitalized |
| <b>SVB Financial:</b>  |                   |                      |                     |   |
| Total risk-based capital ratio                               | 14.30 %           | 13.95 %              | 10.0 %              | 8.0 %   |
| Tier 1 risk-based capital ratio                              | 12.91             | 12.62                | 6.0                 | 4.0   |
| Tier 1 leverage ratio  | 8.04              | 7.92                 | N/A                 | 4.0   |
| Tangible common equity to tangible assets ratio (1) (2)      | 7.87              | 7.86                 | N/A                 | N/A   |
| Tangible common equity to risk-weighted assets ratio (1) (2) | 13.54             | 13.25                | N/A                 | N/A   |
| <b>Bank:</b>   |                   |                      |                     |   |
| Total risk-based capital ratio                               | 12.59 %           | 12.33 %              | 10.0 %              | 8.0 %   |
| Tier 1 risk-based capital ratio                              | 11.16             | 10.96                | 6.0                 | 4.0   |
| Tier 1 leverage ratio  | 6.94              | 6.87                 | 5.0                 | 4.0   |
| Tangible common equity to tangible assets ratio (1) (2)      | 7.16              | 7.18                 | N/A                 | N/A   |
| Tangible common equity to risk-weighted assets ratio (1) (2) | 11.94             | 11.75                | N/A                 | N/A   |

- (1) See below for a reconciliation of non-GAAP tangible common equity to tangible assets and tangible common equity to risk-weighted assets.
- (2) The FRB has not issued any minimum guidelines for the tangible common equity to tangible assets ratio or the tangible common equity to risk-weighted assets ratio. However, we believe these ratios provide meaningful supplemental information regarding our capital levels and are therefore provided above.

Our tier 1 risk-based capital and tier 1 leverage ratios for both SVB Financial and the Bank increased compared to December 31, 2011 and are above the levels to be considered well capitalized. Both of these ratios benefited from growth in retained earnings and additional-paid-in-capital, the impact of which was partially offset by continued growth in assets. Our total risk-based capital ratio (includes tier 1 and tier 2 capital components) for both SVB Financial and the Bank also increased primarily due to growth in our retained earnings and additional-paid-in-capital.



**Table of Contents**

The tangible common equity to tangible assets ratio and the tangible common equity to risk-weighted assets ratios are not required by GAAP or applicable bank regulatory requirements. However, we believe these ratios provide meaningful supplemental information regarding our capital levels. Our management uses, and believes that investors benefit from referring to, these ratios in evaluating the adequacy of the Company's capital levels; however, this financial measure should be considered in addition to, not as a substitute for or preferable to, comparable financial measures prepared in accordance with GAAP. These ratios are calculated by dividing total SVBFG stockholders' equity, by total period-end assets and risk-weighted assets, after reducing both amounts by acquired intangibles. The manner in which this ratio is calculated varies among companies. Accordingly, our ratio is not necessarily comparable to similar measures of other companies. The following table provides a reconciliation of non-GAAP financial measures with financial measures defined by GAAP:

| <b>Non-GAAP tangible common equity and tangible assets<br/>(dollars in thousands, except ratios)</b> | <b>SVB Financial</b>      |                              | <b>Bank</b>               |                              |
|--|---------------------------|------------------------------|---------------------------|------------------------------|
|  | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> |
| GAAP SVBFG stockholders' equity  | \$ 1,639,490              | \$ 1,569,392                 | \$ 1,403,570              | \$ 1,346,854                 |
| Less:  |                           |                              |                           |                              |
| Intangible assets  | 559                       | 601                          | -                         | -                            |
| Tangible common equity   | \$ 1,638,931              | \$ 1,568,791                 | \$ 1,403,570              | \$ 1,346,854                 |
| GAAP Total assets  | \$ 20,818,337             | \$ 19,968,894                | \$ 19,596,848             | \$ 18,758,813                |
| Less:  |                           |                              |                           |                              |
| Intangible assets  | 559                       | 601                          | -                         | -                            |
| Tangible assets  | \$ 20,817,778             | \$ 19,968,293                | \$ 19,596,848             | \$ 18,758,813                |
| Risk-weighted assets   | \$ 12,102,502             | \$ 11,837,902                | \$ 11,752,897             | \$ 11,467,401                |
| Tangible common equity to tangible assets  | 7.87 %                    | 7.86 %                       | 7.16 %                    | 7.18 %                       |
| Tangible common equity to risk-weighted assets   | 13.54                     | 13.25                        | 11.94                     | 11.75                        |

For both SVB Financial and the Bank, the tangible common equity to risk-weighted assets ratios increased due to an increase in retained earnings, an increase in accumulated other comprehensive income from increases in the fair value of our available-for-sale securities portfolio, and an increase in additional-paid-in-capital from stock option exercises and ESOP contributions during the three months ended March 31, 2012. This growth was partially offset by increases in both tangible and risk-weighted assets, which reflects our growth in period-end loan balances.

**Off-Balance Sheet Arrangements**

In the normal course of business, we use financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit, commercial and standby letters of credit and commitments to invest in venture capital and private equity fund investments. These instruments involve, to varying degrees, elements of credit risk. Credit risk is defined as the possibility of sustaining a loss because other parties to the financial instrument fail to perform in accordance with the terms of the contract. For details of our commitments to extend credit, and commercial and standby letters of credit, please refer to Note 11 Off-Balance Sheet Arrangements, Guarantees, and Other Commitments of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

**Commitments to Invest in Venture Capital/Private Equity Funds**

We make commitments to invest in venture capital and private equity funds, which in turn make investments generally in, or in some cases make loans to, privately-held companies. Commitments to invest in these funds are generally made for a ten-year period from the inception of the fund. Although the limited partnership agreements governing these investments typically do not restrict the general partners from calling 100% of committed capital in one year, it is customary for these funds to generally call most of the capital commitments over five to seven years. The actual timing of future cash requirements to fund these commitments is generally dependent upon the investment cycle, overall market conditions, and the nature and type of industry in which the privately held companies operate.

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For further details on our commitments to invest in private equity funds, refer to Note 11 Off-Balance Sheet Arrangements, Guarantees, and Other Commitments of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

### *Liquidity*

The objective of liquidity management is to ensure that funds are available in a timely manner to meet our financial obligations, including, as necessary, paying creditors, meeting depositors' needs, accommodating loan demand and growth, funding investments, repurchasing securities and other operating or capital needs, without incurring undue cost or risk, or causing a disruption to normal operating conditions.

We regularly assess the amount and likelihood of projected funding requirements through a review of factors such as historical deposit volatility and funding patterns, present and forecasted market and economic conditions, individual client funding needs, and existing and planned business activities. Our Asset/Liability Committee (ALCO), which is a management committee, provides oversight to the liquidity management process and recommends policy guidelines for the approval of the Finance Committee of our Board of Directors, and courses of action to address our actual and projected liquidity needs.

Our deposit base is, and historically has been, our primary source of liquidity. Our deposit levels and cost of deposits may fluctuate from time to time due to a variety of factors, including market conditions, prevailing interest rates, changes in client deposit behaviors,

**Table of Contents**

availability of insurance protection, and our offering of deposit products. Our period-end total deposit balances remained flat at \$16.7 billion for both March 31, 2012 and December 31, 2011, primarily due to our clients' increased utilization of our off-balance sheet sweep money market funds.

Our liquidity requirements can also be met through the use of our portfolio of liquid assets. Our definition of liquid assets includes cash and cash equivalents in excess of the minimum levels necessary to carry out normal business operations, short-term investment securities maturing within one year, available-for-sale securities eligible and available for financing or pledging purposes with a maturity in excess of one year and anticipated near-term cash flows from investments.

On a stand-alone basis, SVB Financial's primary liquidity channels include dividends from the Bank, its portfolio of liquid assets, and its ability to raise debt and capital. The ability of the Bank to pay dividends is subject to certain regulations described in Business Supervision and Regulation Restriction on Dividends under Part I, Item 1 of our 2011 Form 10-K.

*Consolidated Summary of Cash Flows*

Below is a summary of our average cash position and statement of cash flows for the three months ended March 31, 2012 and 2011, respectively. Please refer to our Interim Statements of Cash Flows for the three months ended March 31, 2012 and 2011 under Part I, Item 1 of this report for more details.

| <b>(Dollars in thousands)</b>                        | <b>Three months ended March 31,</b> |              |
|--|-------------------------------------|--------------|
|  | <b>2012</b>                         | <b>2011</b>  |
| Average cash and cash equivalents                    | \$ 1,489,984                        | \$ 2,805,038 |
| Percentage of total average assets                   | 7.36 %                              | 15.6 %       |
| Net cash (used for) provided by operating activities | \$ (10,872)                         | \$ 6,123     |
| Net cash used for investing activities               | (1,148,180)                         | (1,760,084)  |
| Net cash provided by financing activities            | 894,728                             | 1,027,589    |
| Net decrease in cash and cash equivalents            | \$ (264,324)                        | \$ (726,372) |

Average cash and cash equivalents decreased by \$1.3 billion to \$1.5 billion for the three months ended March 31, 2012, compared to \$2.8 billion for the comparable 2011 period. The decrease was primarily due to the investment of cash and cash equivalents into available-for-sale securities and to fund loan growth.

Cash used for operating activities was \$10.9 million for the three months ended March 31, 2012, which included net income before noncontrolling interests of \$39.9 million. Significant adjustments that decreased cash used by operating activities included a \$66.2 million decrease in accrued compensation, a \$21.2 million decrease in net foreign exchange spot contracts, and \$15.5 million of deferred loan fee amortization. Significant adjustments that increased cash provided by operating activities included a \$14.6 million decrease in accounts receivable, \$14.5 million of provision for loan losses, a \$14.0 million increase in income tax payable and \$9.9 million of amortization of premiums on available-for-sale securities.

Cash used for investing activities was \$1.1 billion for the three months ended March 31, 2012. Net cash outflows included purchases of available-for-sale securities of \$1.8 billion, a net increase in loans of \$145.0 million, purchases of non-marketable securities of \$38.4 million and purchases of premises and equipment of \$8.1 million. Net cash inflows included proceeds from the sales, maturities and paydowns of available-for-sale securities of \$780.9 million, sales or distributions of non-marketable securities of \$36.9 million and the recovery of \$3.4 million from loans previously charged-off.

Cash provided by financing activities was \$894.7 million for the three months ended March 31, 2012. Net cash inflows included increases in short-term borrowings of \$849.4 million, proceeds from issuance of common stock and ESPP of \$17.9 million and capital contributions (net of distributions) from noncontrolling interests of \$17.1 million.

Cash and cash equivalents at March 31, 2012 were 0.9 billion, compared to \$2.4 billion at March 31, 2011.



**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK****Interest Rate Risk Management**

Market risk is defined as the risk of adverse fluctuations in the market value of financial instruments due to changes in market interest rates. Interest rate risk is our primary market risk and can result from timing and volume differences in the repricing of our rate-sensitive assets and liabilities, widening or tightening of credit spreads, changes in the general level of market interest rates and changes in the shape and level of the benchmark LIBOR/SWAP yield curve. Other market risks include foreign currency exchange risk and equity price risk. These risks are not considered significant and no separate quantitative information concerning them is presented herein.

Interest rate risk is managed by our ALCO. ALCO reviews the market valuation and 12-month forward looking earnings sensitivity of assets and liabilities to changes in interest rates, structural changes in investment and funding portfolios, loan and deposit activity and current market conditions. Adherence to relevant policies, which are approved by the Finance Committee of our Board of Directors, is monitored on an ongoing basis.

Management of interest rate risk is carried out primarily through strategies involving our available-for-sale securities, available funding channels and capital market activities. In addition, our policies permit the use of off-balance sheet derivative instruments to assist in managing interest rate risk.

We utilize a simulation model to perform sensitivity analysis on the market value of portfolio equity and net interest income under a variety of interest rate scenarios, balance sheet forecasts and proposed strategies. The simulation model provides a dynamic assessment of interest rate sensitivity embedded in our balance sheet which measures the potential variability in forecasted results relating to changes in market interest rates over time. We review our interest rate risk position on a quarterly basis at a minimum.

**Model Simulation and Sensitivity Analysis**

One application of the aforementioned simulation model involves measurement of the impact of market interest rate changes on our market value of portfolio equity ( MVPE ). MVPE is defined as the market value of assets, less the market value of liabilities, adjusted for any off-balance sheet items. A second application of the simulation model measures the impact of market interest rate changes on our net interest income ( NII ) assuming a static balance sheet as of the period-end reporting date. The market interest rate changes that affect us are principally short-term interest rates and include the following: (1) National Prime and SVB Prime rates (impacts the majority of our variable rate loans); (2) 1-month and 3-month LIBOR (impacts our variable rate available-for-sale securities, our 5.70% Senior Notes and 6.05% Subordinated Notes, and a portion of our variable rate loans); and (3) Fed Funds target rate (impacts cash and cash equivalents). Additionally, deposit pricing generally follows overall changes in short-term interest rates.

Effective January 1, 2012, we enhanced certain model assumptions related to the decay rates on our deposits with no stated maturity, such as noninterest-bearing demand deposits, interest-bearing checking accounts, money market accounts and interest-bearing sweep deposits. As a result we have recast prior period MVPE and NII sensitivities to provide a more comparable basis for the current quarter's analysis. The following table presents our MVPE and NII sensitivity exposure at March 31, 2012 and December 31, 2011, related to an instantaneous and sustained parallel shift in market interest rates of 100 and 200 basis points.

| Change in interest rates (basis points) | Estimated<br>MVPE | Estimated (Decrease)/<br>Increase In MVPE |         | Estimated<br>NII | Estimated Increase/<br>(Decrease) In NII |         |
|---|-------------------|---|---------|------------------|--|---------|
|   |                   | Amount                                    | Percent |                  | Amount                                   | Percent |
| (Dollars in thousands)                  |                   |   |         |                  |  |         |
| March 31, 2012:                         |                   |   |         |                  |  |         |
| +200                                    | \$ 3,207,296      | \$ 386,194                                | 13.7 %  | \$ 730,990       | \$ 90,097                                | 14.1 %  |
| +100                                    | 2,994,530         | 173,428                                   | 6.1     | 676,941          | 36,048                                   | 5.6     |
| -                                       | 2,821,102         | -   | -       | 640,893          | -  | -       |
| -100                                    | 2,861,093         | 39,991                                    | 1.4     | 606,799          | (34,094)                                 | (5.3)   |
| -200                                    | 2,873,186         | 52,084                                    | 1.8     | 596,880          | (44,013)                                 | (6.9)   |
| December 31, 2011:                      |                   |   |         |                  |  |         |
| +200                                    | \$ 3,003,465      | \$ 508,947                                | 20.4 %  | \$ 735,740       | \$ 106,717                               | 17.0 %  |

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|      |           |         |     |         |          |       |
|------|-----------|---------|-----|---------|----------|-------|
| +100 | 2,729,000 | 234,482 | 9.4 | 671,880 | 42,857   | 6.8   |
| -    | 2,494,518 | -       | -   | 629,023 | -        | -     |
| -100 | 2,619,182 | 124,664 | 5.0 | 592,325 | (36,698) | (5.8) |
| -200 | 2,626,452 | 131,934 | 5.3 | 583,214 | (45,809) | (7.3) |

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## **Table of Contents**

### **MVPE**

The estimated MVPE in the preceding table is based on a combination of valuation methodologies including a discounted cash flow analysis and a multi-path lattice based valuation. Both methodologies use publicly available market interest rates. The model simulations and calculations are highly assumption-dependent and will change regularly as our asset/liability structure changes, as interest rate environments evolve, and as we change our assumptions in response to relevant market or business circumstances. These calculations do not reflect the changes that we anticipate or may make to reduce our MVPE exposure in response to a change in market interest rates as a part of our overall interest rate risk management strategy.

As with any method of measuring interest rate risk, certain limitations are inherent in the method of analysis presented in the preceding table. We are exposed to yield curve risk, prepayment risk and basis risk, which cannot be fully modeled and expressed using the above methodology. Accordingly, the results in the preceding table should not be relied upon as a precise indicator of actual results in the event of changing market interest rates. Additionally, the resulting MVPE and NII estimates are not intended to represent, and should not be construed to represent the underlying value.

Our base case MVPE at March 31, 2012 increased from December 31, 2011 by \$326.6 million primarily due to the change in balance sheet mix and the growth in higher-yielding interest-earning assets. The asset growth was primarily due to an increase in available-for-sale securities and loans, which grew by \$991.5 million and \$151.2 million, respectively. The growth was partially offset by an \$849.4 million increase in short-term borrowings. MVPE sensitivity decreased in the simulated upward interest rate movement due to the change in balance sheet mix. In the upward interest rate movement scenarios, asset valuation reduced more than last quarter due to an additional of \$1.1 billion in fixed-rate securities which partially offset the benefits from the increase in deposit valuation. The net effect is a lower MVPE sensitivity in the upward rate movement scenarios. In the simulated downward interest rate movements, MVPE sensitivity decreased due to the combined effects of a steeper yield curve and deposit rates being at or near their absolute floors thus muting the effects of the downward interest rate shocks.

### **12-Month Net Interest Income Simulation**

Our expected 12-month NII at March 31, 2012 increased from December 31, 2011 by \$11.9 million primarily due to growth in our loan portfolio and higher-yielding available-for-sale securities. The growth in total assets was funded primarily by excess cash and cash equivalents and short-term borrowings. NII sensitivity decreased slightly in the simulated upward interest rate movements due largely to the increase in fixed-rate available-for-sale securities. In the simulated downward interest rate movements, the NII sensitivity remained relatively unchanged due to the current low rate environment as certain of our deposit and loan rates are at or near their floors.

The simulation model used for above analysis embeds floors in our interest rate scenarios, which prevent model benchmark rates from moving below 0.0%. Current modeling assumptions maintain the SVB prime lending rate at its existing level (currently at 4.0%) until the National Prime Index has been adjusted upward by a minimum of 75 basis points (to 4.0%), as we did not lower the Bank's prime lending rate despite the 75 basis points decrease in the target Federal Funds rates in December 2008. While we do have a portion of the loans in the portfolio indexed off of the National Prime Rate, the majority of our floating rate loans are indexed off of the SVB Prime Rate. These assumptions may change in future periods based on management discretion. Actual changes in our deposit pricing strategies may differ from our current model assumptions and may have an impact on our overall sensitivity.

## **ITEM 4. CONTROLS AND PROCEDURES**

### ***Disclosure Controls and Procedures***

Disclosure controls and procedures are the controls and other procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the Exchange Act) is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms. Disclosure controls and procedures include, among other things, processes, controls and procedures designed to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of our most recently completed fiscal quarter, pursuant to Exchange Act Rule 13a-15(b). Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective.

*Changes in Internal Control*

There were no changes in our internal control over financial reporting identified in management's evaluation pursuant to Rules 13a-15(d) or 15d-15(d) of the Exchange Act during the period covered by this Quarterly Report on Form 10-Q that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



**Table of Contents**

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Please refer to Note 14 Legal Matters of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

**ITEM 1A. RISK FACTORS**

There are no material changes from the risk factors set forth in our 2011 Form 10-K.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Recent Sales of Unregistered Securities**

None.

**Issuer Purchases of Equity Securities**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

See Index to Exhibits at end of report.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SVB Financial Group

Date: May 10, 2012

/s/ MICHAEL DESCHENEUX  
Michael Descheneaux  
Chief Financial Officer  
(Principal Financial Officer)

SVB Financial Group

Date: May 10, 2012

/s/ KAMRAN HUSAIN  
Kamran Husain  
Chief Accounting Officer  
(Principal Accounting Officer)

**Table of Contents****INDEX TO EXHIBITS**

| <b>Exhibit</b> |  | <b>Incorporated by Reference</b> |                 |                |                    | <b>Filed</b>    |
|----------------|--|----------------------------------|-----------------|----------------|--------------------|-----------------|
| <b>Number</b>  | <b>Exhibit Description</b>   | <b>Form</b>                      | <b>File No.</b> | <b>Exhibit</b> | <b>Filing Date</b> | <b>Herewith</b> |
| 3.1            | Restated Certificate of Incorporation  | 8-K                              | 000-15637       | 3.1            | May 31, 2005       |                 |
| 3.2            | Amended and Restated Bylaws  | 8-K                              | 000-15637       | 3.2            | July 27, 2010      |                 |
| 3.3            | Certificate of Designation of Rights, Preferences and Privileges of Series A Participating Preferred Stock   | 8-K                              | 000-15637       | 3.3            | December 8, 2008   |                 |
| 3.4            | Certificate of Designations of Fixed Rate Cumulative Perpetual Preferred Stock, Series B   | 8-K                              | 000-15637       | 3.4            | December 15, 2008  |                 |
| 4.1            | Junior Subordinated Indenture, dated as of October 30, 2003 between SVB Financial and Wilmington Trust Company, as trustee   | 8-K                              | 000-15637       | 4.12           | November 19, 2003  |                 |
| 4.2            | 7.0% Junior Subordinated Deferrable Interest Debenture due October 15, 2033 of SVB Financial   | 8-K                              | 000-15637       | 4.13           | November 19, 2003  |                 |
| 4.3            | Amended and Restated Trust Agreement, dated as of October 30, 2003, by and among SVB Financial as depositor, Wilmington Trust Company as property trustee, Wilmington Trust Company as Delaware trustee, and the Administrative Trustees named therein | 8-K                              | 000-15637       | 4.14           | November 19, 2003  |                 |
| 4.4            | Certificate Evidencing 7% Cumulative Trust Preferred Securities of SVB Capital II, dated October 30, 2003  | 8-K                              | 000-15637       | 4.15           | November 19, 2003  |                 |
| 4.5            | Guarantee Agreement, dated October 30, 2003, between SVB Financial and Wilmington Trust Company, as trustee  | 8-K                              | 000-15637       | 4.16           | November 19, 2003  |                 |
| 4.6            | Agreement as to Expenses and Liabilities, dated as of October 30, 2003, between SVB Financial and SVB Capital II   | 8-K                              | 000-15637       | 4.17           | November 19, 2003  |                 |
| 4.7            | Certificate Evidencing 7% Common Securities of SVB Capital II, dated October 30, 2003  | 8-K                              | 000-15637       | 4.18           | November 19, 2003  |                 |
| 4.8            | Officers Certificate and Company Order, dated October 30, 2003, relating to the 7.0% Junior Subordinated Deferrable Interest Debentures due October 15, 2033   | 8-K                              | 000-15637       | 4.19           | November 19, 2003  |                 |
| 4.9            | Amended and Restated Preferred Stock Rights Agreement, dated as of January 29, 2004, between SVB Financial and Wells Fargo Bank Minnesota, N.A.  | 8-A12G/A                         | 000-15637       | 4.20           | February 27, 2004  |                 |
| 4.10           | Amendment No. 1 to Amended & Restated Preferred Stock Rights Agreement, dated as of August 2, 2004, by and between SVB Financial and Wells Fargo Bank, N.A.  | 8-A12G/A                         | 000-15637       | 4.13           | August 3, 2004     |                 |
| 4.11           | Amendment No. 2 to Amended & Restated Preferred Stock Rights Agreement, dated as of January 29, 2008, by and between SVB Financial and Wells Fargo Bank, N.A.  | 8-A/A                            | 000-15637       | 4.14           | January 29, 2008   |                 |
| 4.12           | Amendment No. 3 to Amended and Restated Preferred Stock Rights Agreement, dated as of April 30, 2008, by and between SVB Financial and Wells Fargo Bank, N.A.  | 8-A/A                            | 000-15637       | 4.20           | April 30, 2008     |                 |



**Table of Contents**

| Exhibit<br>Number | Exhibit Description   | Incorporated by Reference |           |         |                    | Filed<br>Herewith |
|-------------------|---|---------------------------|-----------|---------|--------------------|-------------------|
|                   |   | Form                      | File No.  | Exhibit | Filing Date        |                   |
| 4.13              | Amendment No. 4 to Amended and Restated Preferred Stock Rights Agreement, dated as of January 15, 2010, by and between SVB Financial, Wells Fargo Bank, N.A. and American Stock Transfer & Trust Company, LLC | 8-A/A                     | 000-15637 | 4.22    | January 19, 2010   |                   |
| 4.14              | Indenture, dated September 20, 2010, by and between SVB Financial Group and U.S. Bank National Association, as trustee  | 8-K                       | 000-15637 | 4.1     | September 20, 2010 |                   |
| 4.15              | Form of 5.375% Senior Note due 2020   | 8-K                       | 000-15637 | 4.2     | September 20, 2010 |                   |
| *10.13            | Change in Control Severance Plan  | 8-K                       | 000-15637 | 10.14   | March 15, 2012     |                   |
| *10.14            | 2006 Equity Incentive Plan  | DEF14A                    | 000-15637 | A       | March 9, 2012      |                   |
| 31.1              | Rule 13a-14(a) / 15(d)-14(a) Certification of Principal Executive Officer   |                           |           |         |                    | X                 |
| 31.2              | Rule 13a-14(a) / 15(d)-14(a) Certification of Principal Financial Officer   |                           |           |         |                    | X                 |
| 32.1              | Section 1350 Certifications   |                           |           |         |                    | **                |
| 101.INS           | XBRL Instance Document  |                           |           |         |                    | ***               |
| 101.SCH           | XBRL Taxonomy Extension Schema Document   |                           |           |         |                    | ***               |
| 101.CAL           | XBRL Taxonomy Extension Calculation Linkbase Document   |                           |           |         |                    | ***               |
| 101.DEF           | XBRL Taxonomy Extension Definition Linkbase Document  |                           |           |         |                    | ***               |
| 101.LAB           | XBRL Taxonomy Extension Label Linkbase Document   |                           |           |         |                    | ***               |
| 101.PRE           | XBRL Taxonomy Extension Presentation Linkbase Document  |                           |           |         |                    | ***               |

\* Denotes management contract or any compensatory plan, contract or arrangement.

\*\* Furnished herewith

\*\*\* Pursuant to Rule 406T of Regulation S-T, XBRL (Extensible Business Reporting Language) information is submitted and not filed or a part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.