Monotype Imaging Holdings Inc. Form 10-Q July 26, 2013 Table of Contents

### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33612

# MONOTYPE IMAGING HOLDINGS INC.

(Exact name of registrant as specified in its charter)

Delaware (State of incorporation) 20-3289482 (I.R.S. Employer

Identification No.)

**500 Unicorn Park Drive** 

Woburn, Massachusetts01801(Address of principal executive offices)(Zip Code)Registrant s telephone number, including area code: (781) 970-6000

(Former Name, Former Address and Former Fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filerAccelerated filerxNon-accelerated filer"Smaller reporting company"Indicate by check markwhether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).Yes "No x

The number of shares outstanding of the registrant s common stock as of July 22, 2013 was 38,783,502.

#### MONOTYPE IMAGING HOLDINGS INC.

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#### PART I. FINANCIAL INFORMATION

#### Item 1. Condensed Consolidated Financial Statements

#### MONOTYPE IMAGING HOLDINGS INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (Unaudited and in thousands, except share and per share data)

	June 30, 2013		December 31, 2012	
Assets				
Current assets:				
Cash and cash equivalents	\$ 51,669	\$	39,340	
Accounts receivable, net of allowance for doubtful accounts of \$154 at June 30, 2013 and \$129 at				
December 31, 2012	7,697		6,996	
Income tax refunds receivable	3,845		2,209	
Deferred income taxes	2,210		2,218	
Prepaid expenses and other current assets	2,301		2,454	
Total current assets	67,722		53.217	
Property and equipment, net	2,422		2,587	
Goodwill	173,668		174,294	
Intangible assets, net	81,173		86,736	
Other assets	3,093		3,232	
Total assets	\$ 328,078	\$	320.066	
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Liabilities and Stockholders Equity				
Current liabilities:				
Accounts payable	\$ 1,153	\$	1,038	
Accrued expenses and other current liabilities	16,244		17,319	
Accrued income taxes			2,191	
Deferred revenue	10,170		8,725	
Current portion of long-term debt			10,000	
Total current liabilities	27,567		39,273	
Long-term debt, less current portion			12,321	
Other long-term liabilities	702		613	
Deferred income taxes	29,797		26,832	
Reserve for income taxes, net of current portion	1,022		963	
Accrued pension benefits	5,008		4,958	
Commitments and contingencies (Note 13)				
Stockholders equity:				
Preferred stock, \$0.001 par value, Authorized shares: 10,000,000; Issued and outstanding: none				
Common stock, \$0.001 par value, Authorized shares: 250,000,000; Issued: 38,738,074 at June 30, 2013 and				
37,331,796 at December 31, 2012	39		37	
Additional paid-in capital	196,921		178,681	
Treasury stock, at cost, 129,158 shares at June 30, 2013 and 116,101 shares at December 31, 2012	(86)		(86)	
Retained earnings	68,283		56,980	
Accumulated other comprehensive loss	(1,175)		(506)	

Total stockholders equity	263,982	235,106
Total liabilities and stockholders equity	\$ 328,078	\$ 320,066

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### MONOTYPE IMAGING HOLDINGS INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

#### (Unaudited and in thousands, except share and per share data)

		Three Months Ended June 30,				Six Months Ended June 30,		
		2013	,	2012		2013		2012
Revenue	\$	41,085	\$	38,496	\$	83,124	\$	72,845
Cost of revenue		6,016		6,080		12,025		9,738
Cost of revenue amortization of acquired technology		1,139		1,085		2,277		1,880
Total cost of revenue		7,155		7,165		14,302		11,618
Gross profit		33,930		31,331		68,822		61,227
Operating expenses:								
Marketing and selling		10,392		8,720		20,311		17,991
Research and development		4,891		4,588		9,863		8,932
General and administrative		4,980		4,698		9,685		9,625
Amortization of other intangible assets		1,487		1,431		2,977		2,652
Total operating expenses		21,750		19,437		42,836		39,200
Income from operations		12,180		11,894		25,986		22,027
Other (income) expense:								
Interest expense		313		553		731		1,004
Interest income		(5)		(9)		(5)		(16)
Loss on foreign exchange		263		10		840		277
Gain on derivatives				(205)				(79)
Other income, net		(1)		(3)		(37)		(14)
Total other expense		570		346		1,529		1,172
Income before provision for income taxes		11,610		11,548		24,457		20,855
Provision for income taxes		4,299		4,133		8,530		7,720
Net income	\$	7,311	\$	7,415	\$	15,927	\$	13,135
Net income available to common stockholders basic	\$	7,182	\$	7,286	\$	15,658	\$	12,921
Net income available to common stockholders diluted	\$	7,185	\$	7,286	\$	15,665	\$	12,921
Net income per common share:								
Basic	\$	0.19	\$	0.20	\$	0.42	\$	0.36
Diluted	\$	0.18	\$	0.19	\$	0.40	\$	0.34
Weighted average number of shares:								
Basic	37,725,082		36,046,725		37,415,514		36,164,567	
Diluted		9,029,653		7,423,532		8,758,807		7,589,957
Dividends declared per common share	\$	0.06	\$		\$	0.12	\$	

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#### MONOTYPE IMAGING HOLDINGS INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Unaudited and in thousands)

		Three Months Ended June 30,		hs Ended 9 30,
	2013	2012	2013	2012
Net income	\$ 7,311	\$ 7,415	\$15,927	\$ 13,135
Other comprehensive (loss) income, net of tax:				
Unrecognized actuarial gain	11		11	
Foreign currency translation adjustments	363	(1,262)	(680)	(712)