RAND CAPITAL CORP Form 10-Q August 07, 2017 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from ______ to _____

Commission File Number: 814-00235

Rand Capital Corporation

(Exact Name of Registrant as specified in its Charter)

New York (State or Other Jurisdiction of

16-0961359 (IRS Employer

Incorporation or Organization)

Identification No.)

2200 Rand Building, Buffalo, NY (Address of Principal executive offices)

14203 (Zip Code)

(716) 853-0802

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of August 7, 2017, there were 6,321,988 shares of the registrant s common stock outstanding.

RAND CAPITAL CORPORATION

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements and Supplementary Data

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	June 30, 2017 (Unaudited)	December 31, 2016
ASSETS		
Investments at fair value:		
Control investments (cost of \$99,500)	\$ 99,500	\$ 99,500
Affiliate investments (cost of \$19,341,212 and \$17,589,623, respectively)	14,691,888	13,605,974
Non-Control/Non-Affiliate investments (cost of \$16,052,007 and \$13,941,907,		
respectively)	15,471,799	13,795,007
Total investments, at fair value (cost of \$35,492,719 and \$31,631,030, respectively)	30,263,187	27,500,481
Cash	6,590,994	12,280,140
Interest receivable (net of allowance: \$161,000)	373,835	324,237
Deferred tax asset	1,684,327	1,165,164
Prepaid income taxes	298,630	1,105,101
Other assets	608,514	1,148,508
Total assets	\$ 39,819,487	\$ 42,418,530
LIABILITIES AND STOCKHOLDERS EQUITY (NET ASSETS)		
Liabilities:		
Debentures guaranteed by the SBA, net	\$ 7,841,473	\$ 7,827,773
Profit sharing and bonus payable	132,000	1,270,052
Income tax payable		320,008
Accounts payable and accrued expenses	164,294	324,537
Deferred revenue	47,175	46,797
Total liabilities	8,184,942	9,789,167
Commitments and contingencies (See Note 5)		
Stockholders equity (net assets):		
Common stock, \$.10 par; shares authorized 10,000,000; shares issued 6,863,034;		
shares outstanding of 6,321,988 at 6/30/17 and 12/31/16	686,304	686,304
Capital in excess of par value	10,581,789	10,581,789
Accumulated net investment loss	(1,851,733)	(1,577,848)
Undistributed net realized gain on investments	27,127,054	27,127,054
Net unrealized depreciation on investments	(3,439,764)	(2,718,831)

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Treasury stock, at cost: 541,046 shares	(1,469,105)	(1,469,105)
Total stockholders equity (net assets) (per share \$5.00 at 6/30/17; \$5.16 at 12/31/16)	31,634,545	32,629,363
Total liabilities and stockholders equity (net assets)	\$ 39,819,487	\$ 42,418,530

See accompanying notes

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

	Three months ended June 30, 2017	ended ended ended		ended ended ended		Six months ended June 30, 2016
Investment income:						
Interest from portfolio companies:						
Control investments	\$	\$	\$	\$ 11,828		
Affiliate investments	137,243	94,614	274,000	159,575		
Non-Control/Non-Affiliate investments	140,397	68,527	249,731	129,632		
Total interest from portfolio companies	277,640	163,141	523,731	301,035		
Interest from other investments:						
Non-Control/Non-Affiliate investments	6,859	18,648	17,834	21,709		
Total interest from other investments	6,859	18,648	17,834	21,709		
Dividend and other investment income:						
Affiliate investments	53,024	33,232	115,397	80,797		
Non-Control/Non-Affiliate investments	2,681		5,193			
Total dividend and other investment income	55,705	33,232	120,590	80,797		
Fee income:						
Control investments				2,000		
Affiliate investments	3,167	1,167	4,084	1,862		
Non-Control/Non-Affiliate investments	5,768	4,318	11,537	7,234		
Total fee income	8,935	5,485	15,621	11,096		
	- 40 4-0					
Total investment income	349,139	220,506	677,776	414,637		
0 "						
Operating expenses:	165 412	155 427	220.026	210.075		
Salaries	165,413	155,437	330,826	310,875		
Bonus and profit sharing Employee benefits	47,699	36,711	100,069	1,411,659 126,222		
Directors fees	36,374	47,380	71,249	94,755		
Professional fees		86,288	262,195	151,048		
	178,193					
Stockholders and office operating	80,725	61,542	147,935	124,036		
Insurance Corporate development	6,258	6,258	17,560	17,518		
Corporate development	11,609 3,323	16,055 2,375	33,317 5,283	31,525		
Other operating	3,343	2,373	3,283	5,975		
	529,594	412,046	968,434	2,273,613		

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Interest on SBA obligations	77,569	77,570	155,138	155,139
Total operating expenses	607,163	489,616	1,123,572	2,428,752
Net investment loss before income taxes	(258,024)	(269,110)	(445,796)	(2,014,115)
Income tax benefit	(99,403)	(114,564)	(171,911)	(777,591)
Net investment loss	(158,621)	(154,546)	(273,885)	(1,236,524)
Net realized gain on sales and dispositions of investments:				
Control investments				13,176,313
Non-Control/Non-Affiliate investments		168,140		168,140

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Net realized gain before income tax expense		168,140		13,344,453
Income tax expense		34,520		4,977,481
Net realized gain on investments		133,620		8,366,972
Net change in unrealized depreciation or appreciation on investments:				
Control investments				(11,362,500)
Affiliate investments	(665,675)	(325,000)	(665,675)	(747,800)
Non-Control/Non-Affiliate investments	(52,664)	69,444	(433,308)	69,444
Change in unrealized depreciation or appreciation before income tax benefit Deferred income tax benefit	(718,339) (241,623)	(255,556) (78,390)	(1,098,983) (378,050)	(12,040,856) (4,494,796)
Net change in unrealized depreciation or appreciation on investments	(476,716)	(177,166)	(720,933)	(7,546,060)
Net realized and unrealized (loss) gain on investments	(476,716)	(43,546)	(720,933)	820,912
Net decrease in net assets from operations	\$ (635,337)	\$ (198,092)	\$ (994,818)	\$ (415,612)
Weighted average shares outstanding	6,321,988	6,328,538	6,321,988	6,328,538
Basic and diluted net decrease in net assets from operations per share See ac	\$ (0.10) ecompanying no	\$ (0.03) tes	\$ (0.16)	\$ (0.07)

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

(Unaudited)

	Three months ended June 30, 2017	Three months ended June 30, 2016	Six months ended June 30, 2017	Six months ended June 30, 2016
Net assets at beginning of period	\$ 32,269,882	\$33,636,140	\$ 32,629,363	\$33,853,660
Net investment loss	(158,621)	(154,546)	(273,885)	(1,236,524)
Net realized gain on investments		133,620		8,366,972
Net change in unrealized depreciation or appreciation on investments	(476,716)	(177,166)	(720,933)	(7,546,060)
Net decrease in net assets from operations	(635,337)	(198,092)	(994,818)	(415,612)
Total decrease in net assets	(635,337)	(198,092)	(994,818)	(415,612)
Net assets at end of period	\$ 31,634,545	\$ 33,438,048	\$ 31,634,545	\$ 33,438,048
Accumulated net investment loss	\$ (1,851,733)	\$ (1,261,104)	\$ (1,851,733)	\$ (1,261,104)

See accompanying notes

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Six months ended June 30, 2017	Six months ended June 30, 2016
Cash flows from operating activities:	φ (004 010)	¢ (415 (12)
Net decrease in net assets from operations	\$ (994,818)	\$ (415,612)
Adjustments to reconcile net decrease in net assets to net cash (used in) provided		
by operating activities:	(2 900 000)	(2.000.466)
Investments in portfolio companies Proceeds from sale of investments	(3,800,000)	(3,898,466)
		13,969,453
Proceeds from loan repayments	1 000 002	416,972
Change in unrealized depreciation or appreciation on investments Deferred tax benefit	1,098,983	12,040,856
	(519,163)	(2,994,272)
Realized gain on portfolio investments	15 700	(13,344,453)
Depreciation and amortization	15,700	16,692
Original issue discount amortization Non-cash conversion of debenture interest	(8,395)	(4,998)
	(53,294)	(5,051)
Changes in operating assets and liabilities: Increase in interest receivable	(40.500)	(20.577)
	(49,598)	(39,577)
Decrease (increase) in other assets	537,995	(49,113)
(Increase) decrease in prepaid income taxes	(298,630)	65,228
(Decrease) increase in income tax payable	(320,008)	1,417,888
(Decrease) increase in accounts payable and accrued expenses	(160,244)	10,266
(Decrease) increase in profit sharing and bonus payable	(1,138,052)	1,311,659
Increase in deferred revenue	378	34,406
Total adjustments	(4,694,328)	8,947,490
Net cash (used in) provided by operating activities	(5,689,146)	8,531,878
Net (decrease) increase in cash	(5,689,146)	8,531,878
Cash:		
Beginning of period	12,280,140	5,844,795
End of period	\$ 6,590,994	\$ 14,376,673

See accompanying notes

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RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2017

(Unaudited)

(a)		(b)	(c)		(d)(f)	Percent
. ,		Date			Fair	of
Company, Geographic Location, Business Description, (Industry) and Website	Type of Investment	Acquired	Equity	Cost	Value	Net Assets
Non-Control/Non-Affiliate Investments 48.9% of net assets: (j)						
ACV Auctions, Inc. (e)(g)	1,181,160 Series A preferred shares.	8/12/16	1%	\$ 163,000	\$ 282,356	0.9%
Buffalo, NY. Live mobile auctions for new and used car dealers. (Software)	preferred shares.					
www.acvauctions.com						
Athenex, Inc. NASDAQ: ATNX (e)(g)(o)(p) (Formerly Kinex Pharmaceuticals, Inc.)	46,296 restricted common shares valued at \$13.26 per share.	9/8/14	<1%	143,285	614,000	1.9%
Buffalo, NY. Specialty pharmaceutical and drug development. (Health Care)						
www.athenex.com						
City Dining Cards, Inc. (Loupe) (e)(g) Buffalo, NY. Customer loyalty technology company for restaurants. (Software)	9,525.25 Series B preferred shares.	9/1/15	4%	500,000	0	0.0%
www.loupeapp.io						
eHealth Global Technologies, Inc. Henrietta, NY. eHealth Connect® improves health care delivery through intelligently aggregated clinical record and images for patient referrals.	(g) \$1,500,000 term note at 10% due September 2, 2019. (n) \$2,000,000 term note at 10% due	6/28/16	0%	1,500,000 2,000,000	1,500,000 2,000,000	
(Health Care)	September 28, 2019. Total eHealth			3,500,000	3,500,000	

www.ehealthtechnologies.com						
Empire Genomics, LLC (g) Buffalo, NY. Molecular diagnostics company that offers a comprehensive menu of assay services for diagnosing and guiding patient therapeutic treatments. (Health Care) www.empiregenomics.com	\$900,000 senior secured convertible term notes at 10% due April 30, 2018. \$250,000 promissory note at 12% due December 31, 2019. (i) Interest receivable \$247,715. Total Empire	6/13/14	0%	900,000 250,000 1,150,000	900,000 250,000 1,150,000	3.6%
GoNoodle, Inc. (g)(m) (Formerly HealthTeacher, Inc.) Nashville, TN. Student engagement education software providing core aligned physical activity breaks. (Software) www.gonoodle.com	\$1,000,000 secured note at 12% due January 31, 2020, (1% Payment in Kind (PIK)). Warrant for 47,324 Series C Preferred shares. Total GoNoodle	2/6/15	<1%	1,024,203 25 1,024,228	1,024,203 25 1,024,228	3.2%
Mercantile Adjustment Bureau, LLC (g) Williamsville, NY. Full service accounts receivable management and collections company. (Contact Center) www.mercantilesolutions.com	\$1,199,039 subordinated secured note at 13% (3% for the calendar year 2017) due January 31, 2018. (e) \$150,000 subordinated debenture at 8% due June 30, 2018. Warrant for 3.29% membership interests. Option for 1.5% membership interests. Total Mercantile	10/22/12	4%	1,195,688 150,000 97,625	945,688 945,688	3.0%
Outmatch Holdings, LLC (e)(g)	2,542,167 Class P1	11/18/10	4%	2,140,007	2,140,007	6.8%
(Chequed Holdings, LLC)	Units.			5,489	5,489	

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Dallas, TX. Web based predictive employee selection and reference checking. (Software) www.outmatch.com				2,145,496	2,145,496	
PostProcess Technologies LLC (e)(g) Buffalo, NY. Provides innovative solutions for the post-processing of additive manufactured 3D parts. (Manufacturing)	\$300,000 convertible promissory note at 5% due July 28, 2018.	7/25/16	0%	300,000	300,000	0.9%

www.postprocess.com

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2017 (Continued)

(Unaudited)

(a)		(b)	(c)		(d)(f)
pany, Geographic Location, Business		Date			Fair
scription, (Industry) and Website	Type of Investment	Acquired	Equity	Cost	Value
y, Inc. (e) IY. Developer of fully automated idic based molecular assay and diagnostic evices. (Health Care)	9,676 common shares.(g) 1,839,422 Series A preferred shares.(g) 50,593 common shares.(g) 589,420 Series B preferred shares.	10/29/09	4%	2,099,999 702,732	11,000 2,165,999 59,000 702,732
eonix.com	Total Rheonix			2,802,731	2,938,731
ow, Inc. (e)(g) rk, NY. Provides instant analysis of social	1,049,538 Series B preferred shares. 1,204,819 Series B-1 preferred shares.	4/5/13	4%	500,000 750,000	731,431 839,648
s using a proprietary, predictive	717,772 Series C preferred shares.			500,000	500,221
algorithm to optimize advertising and ng. (Software)					
cialflow.com					
	Total Social Flow			1,750,000	2,071,300
et Gas Transmission Company, LLC (e) is, OH. Natural gas transportation.	26.5337 units.	7/10/02	3%	719,097	500,000
Gas)					
nersetgas.com					
on-Control/Non-Affiliate Investments:					
w, LLC (Software) (e)	Membership Interest.			310,357	
Vi3 (Manufacturing) (e)	Common Stock.			100,500	

l Non-Control/Non-Affiliate ents				\$ 16,052,007	\$ 15,471,799
Investments 46.4% of net assets (k)					
ath, LLC (Grainful) (e)(g) IY. Frozen entrées and packaged dry side ade from 100% whole grain steel cut oats	1,119,024 Series A-2 Preferred Membership Units.	10/20/14	9%	\$ 359,000	\$ 359,000
ainful brand name. (Consumer Product)	1,032,918 Series B Preferred				
ainful.com	Membership Units.			261,277	291,000
	Total BeetNPath			620,277	650,000
a Skiff LLC (g)	6.0825% Class A common	1/30/04	7%	15,000	1,100,000
s, GA. Manufacturer of fresh water,	membership interest.				
nd pleasure boats.					
cturing)					
rolinaskiff.com					
ew Social, Inc. (e)(g)	312,500 Series seed plus preferred shares.	1/4/16	6%	200,000	200,000
NY. Social media publishing tool for A and professional firms. (Software)	Shares.				
arviewsocial.com					
ave Products Group, LLC (e)(g)	\$500,000 senior term notes at 10% due July 31, 2017.	4/19/12	7%	661,563	250,000
NY. Sells First Crush automated pill	\$280,000 junior term notes at			316,469	
hat crushes and grinds medical pills for	10% due July 31, 2017.			22,000	
nomes and medical institutions. (Health	Warrant for 41,619 capital securities.			22,000	
stwaveproducts.com					
	Total First Wave			1,000,032	250,000
, Inc. Park, FL. Designs, produces and es patented surgical instrumentation.	(g) 1,586,902 Series B preferred shares. (g) \$2,000,000 promissory note at 8% due May 1, 2020.	4/10/15	6%	1,000,000	1,000,000
Care)				1,922,286	1,922,286

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niconendo.com	(g) Warrant for 250,000 common		
	shares	80,000	80,000
	(n)\$1,000,000 promissory note at 8%		
	due May 1, 2020.	961,111	961,111
	(n) Warrant for 125,000 common		
	shares.	40,000	40,000
	Total Genicon	4,003,397	4,003,397

www.knoa.com

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2017 (Continued)

(Unaudited)

(a)		(b)	(c)		(d)(f)	D 4
Company, Geographic Location, Business	Date				Fair	Percent of Net
Description, (Industry) and Website	Type of Investment	Acquired I	Equity	Cost	Value	Assets
GiveGab, Inc. (e)(g) Ithaca, NY. Online fundraising, day of giving supporter engagement software for non-profit organizations. (Software)	5,084,329 Series Seed preferred shares.	3/13/13	7%	616,221	424,314	1.3%
www.givegab.com						
G-TEC Natural Gas Systems (e) Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an alternative fuel to gases. (Manufacturing) www.gas-tec.com Intrinsiq Materials, Inc. (e)(g) Rochester, NY. Produces printable electronics utilizing a unique process of nanomaterial based ink in a	16.930% Class A membership interest. 8% cumulative dividend. 4,161,747 Series A preferred shares.	8/31/99 9/19/13	18%	400,000 1,125,673	100,000 780,000	
room-temperature environment. (Manufacturing)						
www.intrinsiqmaterials.com						
Knoa Software, Inc. (g)	973,533 Series A-1	11/20/12	7%	750,000	440.455	1.6%
New York, NY. End user experience management and performance (EMP) solutions utilizing enterprise applications. (Software)	convertible preferred shares. 1,876,922 Series B preferred shares.			479,155 48,466	449,455 48,466	
solutions utilizing enterprise applications.						

\$48,466 convertible promissory note at 8% due May 9, 2018.

	2018. Total Knoa			1,277,621	497,921	
KnowledgeVision Systems, Inc. (e)(g) Lincoln, MA. Online presentation and training software. (Software) www.knowledgevision.com	200,000 Series A-1 preferred shares. 214,285 Series A-2 preferred shares. 129,033 Series A-3 preferred shares. Warrant for 46,743 Series A-3 shares. \$50,000 subordinated promissory note at 8% due August 31, 2017. Total KnowledgeVision	11/13/13	7%	250,000 300,000 165,001 35,000 50,000	300,000 165,001 35,000 50,000	1.7%
Mezmeriz, Inc. (e)(g) Ithaca, NY. Micro-electronic mechanical systems (MEMS) developer of carbon fiber MEMS mirror modules for gesture recognition and 3D scanning. (Electronics Developer) www.mezmeriz.com	1,554,565 Series Seed preferred shares.	1/9/08	14%	742,850	351,477	1.1%
Microcision LLC (g)(m) Pennsauken Township, NJ. Manufacturer of precision machined medical implants, components and assemblies. (Manufacturing) www.microcision.com	\$1,500,000 subordinated promissory note at 12% (1% PIK) due December 31, 2024. 15% Class A common membership interest. Total Microcision	9/24/09	15%	1,904,605 1,904,605	1,904,605 1,904,605	6.0%
New Monarch Machine Tool, Inc. (g)	22.84 common shares.	9/24/03	15%	22,841	22,841	0.1%

Cortland, NY. Manufactures and services vertical/horizontal machining centers. (Manufacturing)

www.monarchmt.com

OnCore Golf Technology, Inc. (e)(g)	150,000 Series AA preferred shares.	12/31/14	7%	375,000 300,000	300,000	0.9%
Buffalo, NY. Maker of patented golf balls.						
(Consumer Product)	\$300,000					
	subordinated					
www.oncoregolf.com	convertible					
	promissory notes at					
	6% due January 24,					
	2018.					
	Total OnCore			675,000	300,000	

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2017 (Continued)

(Unaudited)

(a)		(b)	(c)		(d)(f)	Percent
Company, Geographic Location, Business		Date		Fair	of Net	
Description, (Industry) and Website	Type of Investment	Acquired	Equity	Cost	Value	Assets
SciAps, Inc. (e)(g)	187,500 Series A	7/12/13	9%			6.4%
	convertible preferred					
Woburn, MA. Instrumentation company	shares.			1,500,000	700,000	
producing portable analytical devices using XRF, LIBS and RAMAN spectroscopy to	274,299 Series A-1 convertible preferred					
identify compounds, minerals, and elements.	shares.			504,710	504,710	
(Manufacturing)	117,371 Series B			201,710	20.,,10	
, o	convertible preferred					
www.sciaps.com	shares.			250,000	250,000	
	113,636 Series C			175 000	175 000	
	preferred shares. 369,698 Series C-1			175,000	175,000	
	preferred shares.			399,274	399,274	
	1			,	,	
	Total SciAps			2,828,984	2,028,984	
SOMS Technologies, LLC (g)	5,959,490 Series B	12/2/08	9%	472,632	528,348	1.7%
Will II NW D. I I I I	membership					
Valhalla, NY. Produces and markets the microGreen Extended Performance Oil	interests.					
Filter. (Consumer Products)						
Then (consumer from the						
www.microgreenfilter.com						
Teleservices Solutions Holdings, LLC	250,000 Class B	5/30/14	6%	250,000		0.0%
(e) (g)(m)	preferred units.					
				1,190,680		
Montvale, NJ. Customer contact center	1,000,000 Class C			01.200		
specializing in customer acquisition and	preferred units.			91,200		
retention for selected industries.	80,000 Class D			104,198		
	preferred units.					
(Contact Center)						

www.ipacesetters.com

104,198 Class E preferred units.

PIK dividend for Series C and D at

12% and

	14%, respectively. Total Teleservices			1,636,07	8	
Tilson Technology Management, Inc.(g)	120,000 Series B preferred shares.	1/20/15	8%	600,00	0 600,000	3.2%
Portland, ME. Cellular, fiber optic and	•			200,00	0 200,000	
wireless information systems, construction, and	21,391 Series C convertible preferred shares.			200,00	0 200,000	
management. (Professional Services)	\$200,000 subordinated promissory note at 8%					
	due September 28, 2021.					
www.tilsontech.com	Total Tilson			1,000,00	0 1,000,000	
Subtotal Affiliate Investments				\$ 19,341,21	2 \$14,691,888	
Control Investments 0.3% of net assets (I)					
Advantage 24/7 LLC (e)(g)	53% Membership interest.	12/30/10	53%	\$ 99,50	0 \$ 99,500	0.3%
Williamsville, NY. Marketing program for wine and spirits dealers. (Marketing Company)						
www.advantage24-7.com						
Subtotal Control Investments				\$ 99,50	0 \$ 99,500	
TOTAL INVESTMENTS 95.7%				\$ 35,492,71	9 \$30,263,187	
OTHER ASSETS IN EXCESS OF				,, .> - , / 1	, 22,232,207	
LIABILITIES 4.3%					1,371,358	
NET ASSETS 100%					\$ 31,634,545	

RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2017 (Continued)

(Unaudited)

Notes to the Consolidated Schedule of Portfolio Investments

- (a) At June 30, 2017, restricted securities represented 100% of the fair value of the investment portfolio. Restricted securities are subject to one or more restrictions on resale and are not freely marketable.
- (b) The Date Acquired column indicates the year in which the Corporation first acquired an investment in the company or a predecessor company.
- (c) Each equity percentage estimates the Corporation s ownership interest in the applicable portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. If applicable, the symbol <1% indicates that the Corporation holds an equity interest of less than one percent.
- (d) The Corporation s investments are carried at fair value in accordance with Accounting Standards Codification (ASC) 820 Fair Value Measurements and Disclosures, which defines fair value and establishes guidelines for measuring fair value. At June 30, 2017, ASC 820 designates 98% of the Corporation s investments as Level 3 assets. Under the valuation policy of the Corporation, unrestricted publicly held securities are valued at the average closing bid price for these securities for the last 3 trading days of the month. Restricted securities are subject to restrictions on resale, and, other than with respect to the shares of common stock of Athenex, Inc. owned by the Corporation, are valued at fair value as determined by the management of the Corporation and submitted to the Board of Directors for approval. The Corporation valued the shares of common stock of Athenex using the average closing bid price for the last three trading days of the reporting period, and applied a discount to that value to address the sale restriction. Fair value is considered to be the amount that the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company (see Note 3 Investments to the Consolidated Financial Statements).
- (e) These investments are non-income producing. All other investments are income producing. Non-income producing investments have not generated cash payments of interest or dividends including LLC tax-related distributions within the last twelve months, or are not expected to do so going forward.
- (f) As of June 30, 2017 the total cost of investment securities was approximately \$35.5 million. Net unrealized depreciation was approximately (\$5.2) million, which was comprised of \$2.2 million of unrealized appreciation of investment securities and (\$7.4) million of unrealized depreciation of investment securities. At June 30, 2017, the aggregate gross unrealized gain for federal income tax purposes was \$2.5 million and the aggregate gross unrealized

loss for federal income tax purposes was (\$6.9) million. The net unrealized loss for federal income tax purposes was (\$4.4) million based on a tax cost of \$31.2 million.

- (g) Rand Capital SBIC, Inc. investment.
- (h) Reduction in cost and value from previously reported balances reflects current principal repayment. There were no principal repayments during the six months ended June 30, 2017.
- (i) Represents interest due (amounts over \$50,000 net of reserves) from investments included as interest receivable on the Corporation s Statement of Financial Position.
- (j) Non-Control/Non-Affiliate Investments are investments that are neither Control Investments nor Affiliate Investments.
- (k) Affiliate Investments are defined by the Investment Company Act of 1940, as amended (1940 Act), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned by the Corporation.
- (l) Control Investments are defined by the 1940 Act as investments in companies in which more than 25% of the voting securities are owned by the Corporation or where greater than 50% of the board representation is maintained.
- (m) Payment in kind (PIK) represents earned interest that is added to the cost basis of the investment.
- (n) Rand Capital SBIC II, L.P. investment.
- (o) Publicly-traded company.
- (p) At June 30, 2017, shares of common stock of Athenex owned by the Corporation were categorized as a Level 2 investment because these shares were subject to restriction on sale as of the end of the period. The Corporation valued the shares of common stock of Athenex that it owns using the average closing bid price for the last three trading days of the reporting period, and applied a discount to that value to address the sale restriction. See Athenex s publicly disclosed financial reports at sec.gov for additional information on Athenex s industry, financial results and business operations.

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RAND CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

June 30, 2017 (Continued)

(Unaudited)

Investments in and Advances to Affiliates

			cember 31,		Gross Iditions		Gross			In Di	mount of terest/ vidend/
Company	Type of Investment	2	2016 Fair Value		(1)	Ke	ductions (2)		30, 2017 r Value		(3)
Control Investments:	Type of investment		vaiue		(1)		(2)	r ai	ı vaiue		(3)
Advantage 24/7 LLC	53% Membership interest.	\$	99,500	\$		\$		\$	99,500	\$	
	Total Control Investments	\$	99,500	\$	0	\$	0	\$	99,500	\$	0
Affiliate Investments:			ŕ						ĺ		
BeetNPath, LLC	1,119,024 Series A-2 Preferred Membership Units.	\$	359,000	\$	291,000	\$			359,000 291,000	\$	
	1,032,918 Series B Preferred Membership Units \$150,000 convertible		150,000				150,000		0		4,800
	promissory note at 8%.										
	Total BeetNPath		509,000	,	291,000		150,000		650,000		4,800
Carolina Skiff LLC	6.0825% Class A common membership interest.		1,100,000					1,	100,000		99,373
ClearView Social, Inc.			200,000						200,000		-

312,500 Series seed plus preferred shares.

First Wave Products	,
Group, LLC	

\$500,000 senior term notes at 10%.

\$280,000 junior term notes at 10%.

250,000

250,000

Warrant for 41,619 capital securities.

Total First Wave 250,000

250,000

Genicon, Inc.

1,586,902 Series B preferred shares.

\$1,100,000 senior term

loans at 12%.

\$600,000 term loan at

14%.

1,000,000

\$2,000,000 promissory

note at 8%

1,100,000

600,000

\$1,000,000 promissory

note at 8%

Warrant for 250,000 common shares

Warrant for 125,000 common shares