

ROSE DARLENE  
Form 4  
November 19, 2004

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
ROSE DARLENE

(Last) (First) (Middle)

5757 N. GREEN BAY AVENUE, P.O. BOX 591

(Street)

MILWAUKEE, WI 53201-0591

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol

JOHNSON CONTROLS INC [JCI]

3. Date of Earliest Transaction (Month/Day/Year)

11/17/2004

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

Senior Vice President

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|--|
| Common Stock                    |                                      |  |                                | (A) or (D) Price  | 4,296.386 <sup>(1)</sup>  | D  |  |
| Common Stock                    | 11/01/2004                           |  | G                              | V 177 D \$ 0  | 12,284.722 <sup>(2)</sup>   | I  | By Family Trust                            |
| Common Stock                    |                                      |  |                                |   | 6,718.37 <sup>(3)</sup>   | I  | By 401(k) Plan                             |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

number.

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3)     | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Underlying Security (Instr. 3 and 4) |              |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date                                   | Title        |
| Phantom Stock Units/Restricted Stock Dividends | (4)  |                                      |  |                                |   | (5)  | (5)   | Common Stock |
| Phantom Stock Units/Excess Benefit Plan        | (4)  |                                      |  |                                |   | (7)  | (7)   | Common Stock |
| Stock Option                                   | \$ 28.4219   |                                      |  |                                |   | 11/15/2002   | 11/15/2010  | Common Stock |
| Stock Option                                   | \$ 40.115  |                                      |  |                                |   | 11/14/2003   | 11/14/2011  | Common Stock |
| Stock Option                                   | \$ 40.2975   |                                      |  |                                |   | 11/20/2004 <sup>(9)</sup>                                | 11/20/2012  | Common Stock |
| Stock Option                                   | \$ 52.55   |                                      |  |                                |   | 11/19/2005 <sup>(9)</sup>                                | 11/19/2013  | Common Stock |
| Stock Option                                   | \$ 61.69   | 11/17/2004                           |  | A                              | 8,000   | 11/17/2006 <sup>(9)</sup>                                | 11/17/2014  | Common Stock |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                       |       |
|--|---------------|-----------|-----------------------|-------|
|  | Director      | 10% Owner | Officer               | Other |
| ROSE DARLENE<br>5757 N. GREEN BAY AVENUE<br>P.O. BOX 591<br>MILWAUKEE, WI 53201-0591 |               |           | Senior Vice President |       |

## Signatures

Arlene D. Gumm Attorney-In-Fact for Darlene Rose  
11/19/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Includes 3.169 shares of stock acquired through the reinvestment of dividends on September 30, 2004, at prices of \$56.078-\$56.3182 per share.
- (2) Includes 89.50 shares of stock acquired through the reinvestment of dividends on September 30, 2004, at prices of \$56.078-\$56.3182 per share.
- (3) The number of underlying securities is based on the stock fund balance on November 17, 2004. The actual number of shares issuable upon the distribution date is not determinable since the stock fund is a unitized account consisting of 96% company stock and 4% money market fund. The stock account balance reflected in this report is based on a November 17, 2004, stock fund price of \$61.81 per share.
- (4) The phantom stock units convert to the common stock's cash value on a one-for-one basis.
- (5) The phantom stock units were accrued through the reinvestment of dividends under the Johnson Controls Restricted Stock Plan. The units will be settled 100% in cash upon the vesting of the insider's restricted stock on January 2, 2006.
- (6) Includes 14.387 phantom stock units acquired through the reinvestment of dividends on September 30, 2004, at a price of \$56.81 per phantom unit.
- (7) The phantom stock units were accrued under the Johnson Controls Equalization 401(k) Benefit Plan and are to be settled 100% in cash upon the reporting person's retirement.
- (8) Includes 2.759 phantom stock units acquired through the reinvestment of dividends on September 30, 2004, at a price of \$56.81 per phantom unit.
- (9) Fifty percent of the options become exercisable two years after the grant date; the remaining 50%, three years after grant date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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