

YELP INC  
Form 4  
April 09, 2014

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Nachman Joseph R

(Last) (First) (Middle)

C/O YELP INC., 140 NEW MONTGOMERY ST., 9TH FL.

(Street)

SAN FRANCISCO, CA 94105

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
YELP INC [YELP]

3. Date of Earliest Transaction (Month/Day/Year)  
04/07/2014

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
SVP, Revenue

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|-------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|----------------------------------------------------------|-------------------------------------------------------|
|                                 |                                      |                                                    | Code                           | V                                                                 | Amount                                                                                        | (D)                                                      | Price                                                 |
| Class A Common Stock            | 04/07/2014                           |                                                    | C <sup>(1)</sup>               |                                                                   | 27,455                                                                                        | A                                                        | \$ 0                                                  |
| Class A Common Stock            | 04/07/2014                           |                                                    | M                              |                                                                   | 17,545                                                                                        | A                                                        | \$ 21.18                                              |
| Class A Common Stock            | 04/07/2014                           |                                                    | S <sup>(2)</sup>               |                                                                   | 26,834                                                                                        | D                                                        | \$ 65.6519                                            |
| Class A Common                  | 04/07/2014                           |                                                    | S <sup>(2)</sup>               |                                                                   | 18,166                                                                                        | D                                                        | \$ 0                                                  |
|                                 |                                      |                                                    |                                |                                                                   |                                                                                               |                                                          | 66.2561                                               |

Stock

(4)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Security (Instr. 3 and 4) | Amount or Number of Shares |
|--------------------------------------------|--------------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------|-------------------------------------------------------------|----------------------------|
|                                            |                                                        |                                      |                                                    | Code V                         | (A) (D)                                                                                 | Date Exercisable Expiration Date                         | Title                                                       |                            |
| Employee Stock Option (Right to Buy)       | \$ 7.16                                                | 04/07/2014                           |                                                    | M                              | 27,455                                                                                  | <u>(5)</u> 01/05/2021                                    | Class B Common Stock                                        | 27,455                     |
| Class B Common Stock                       | <u>(6) (7)</u>                                         | 04/07/2014                           |                                                    | M                              | 27,455                                                                                  | <u>(6)(7)</u> <u>(8)</u>                                 | Class A Common Stock                                        | 27,455                     |
| Class B Common Stock                       | <u>(6) (7)</u>                                         | 04/07/2014                           |                                                    | C                              | 27,455                                                                                  | <u>(6)(7)</u> <u>(8)</u>                                 | Class A Common Stock                                        | 27,455                     |
| Employee Stock Option (Right to Buy)       | \$ 21.18                                               | 04/07/2014                           |                                                    | M                              | 17,545                                                                                  | <u>(9)</u> 02/05/2023                                    | Class A Common Stock                                        | 17,545                     |

## Reporting Owners

| Reporting Owner Name / Address                                                                  | Relationships |           |              |       |
|-------------------------------------------------------------------------------------------------|---------------|-----------|--------------|-------|
|                                                                                                 | Director      | 10% Owner | Officer      | Other |
| Nachman Joseph R<br>C/O YELP INC.<br>140 NEW MONTGOMERY ST., 9TH FL.<br>SAN FRANCISCO, CA 94105 |               |           | SVP, Revenue |       |

## Signatures

/s/ Donna Hammer,  
Attorney-in-fact

04/09/2014

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Each share of Class A Common Stock was issued upon conversion of one share of Class B Common Stock.

(2) Shares were sold pursuant to a duly adopted 10b5-1 trading plan.

(3) The sales price reported is the weighted average sale price for the number of shares sold. These shares were sold in multiple transactions at prices ranging from \$65.00 to \$66.00, inclusive. Full information regarding the number of shares sold at each separate price will be supplied upon request by Securities and Exchange Commission Staff, the Issuer or a security holder of the Issuer.

(4) The sales price reported is the weighted average sale price for the number of shares sold. These shares were sold in multiple transactions at prices ranging from \$66.04 to \$66.49, inclusive. Full information regarding the number of shares sold at each separate price will be supplied upon request by Securities and Exchange Commission Staff, the Issuer or a security holder of the Issuer.

(5) For the first 10 months following July 10, 2011, 2,146 shares vested monthly; thereafter, 3,189 shares shall vest on a monthly basis for 29 months.

(6) Each share of Class B Common Stock is convertible at any time at the option of the Reporting Person into one share of Class A Common Stock and has no expiration date. All Class A Common Stock and Class B Common Stock will convert automatically into Common Stock on the earlier of (i) the date on which the number of outstanding shares of Class B Common Stock represents less than 10% of the aggregate combined number of outstanding shares of Class A Common Stock and Class B Common Stock and (ii) seven years following the effective date of the issuer's initial public offering.

(7) In addition, each share of Class B Common Stock will convert automatically into one share of Class A Common Stock (i) upon any transfer, whether or not for value (subject to certain exceptions), or (ii) in the event of the death or disability (as defined in the amended and restated certificate of incorporation of the issuer) of the Reporting Person, or (iii) upon such date as is specified by the affirmative vote or written consent of at least 66 2/3% of the outstanding shares of Class B Common Stock.

(8) Not applicable.

(9) 10% of the shares vest over the 12 month period from February 5, 2013 (the "Grant Date"); then (b) 20% of the shares vest over the following 12 month period; then (c) 30% of the shares vest over the following 12 month period; and then (d) 40% of the shares vest over the following 12 month period, such that all of the shares vest as of the four year anniversary of the Grant Date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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