

Lytikainen Kimberly Gail  
 Form 4  
 March 08, 2018

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
 Expires: January 31, 2015  
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 Lytikainen Kimberly Gail

2. Issuer Name and Ticker or Trading Symbol  
 MINDBODY, Inc. [MB]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
 4051 BROAD STREET, SUITE 220  
 (Street)

3. Date of Earliest Transaction (Month/Day/Year)  
 03/07/2018

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
 Chief Legal Officer & Secretary

SAN LUIS OBISPO, CA 93401

4. If Amendment, Date Original Filed (Month/Day/Year)

6. Individual or Joint/Group Filing (Check Applicable Line)  
 Form filed by One Reporting Person  
 \_\_\_ Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price
Class A Common Stock	03/07/2018		C <sup>(1)</sup>		21,750	A	\$ 0
Class A Common Stock	03/07/2018		S <sup>(3)</sup>		25,091	D	\$ 37.839
Class A Common Stock							19,396 <sup>(5)</sup>

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)	Amount or Number of Shares
				Code	V (A) (D)	Date Exercisable Expiration Date	Title	
Employee Stock Options (Right to Buy)	\$ 14.476	03/07/2018		M	1,250	<u>(6)</u> 02/05/2025	Class B Common Stock	1,250
Class B Common Stock	<u>(7)</u>	03/07/2018		M	1,250	<u>(7)</u> <u>(7)</u>	Class A Common Stock	1,250
Class B Common Stock	<u>(7)</u>	03/07/2018		C	1,250	<u>(7)</u> <u>(7)</u>	Class A Common Stock	1,250
Employee Stock Options (Right to Buy)	\$ 14.496	03/07/2018		M	9,500	<u>(8)</u> 05/22/2025	Class B Common Stock	9,500
Class B Common Stock	<u>(7)</u>	03/07/2018		M	9,500	<u>(7)</u> <u>(7)</u>	Class A Common Stock	9,500
Class B Common Stock	<u>(7)</u>	03/07/2018		C	9,500	<u>(7)</u> <u>(7)</u>	Class A Common Stock	9,500
Employee Stock Options (Right to Buy)	\$ 10.616	03/07/2018		M	11,000	<u>(9)</u> 09/20/2024	Class B Common Stock	11,000
Class B Common Stock	<u>(7)</u>	03/07/2018		M	11,000	<u>(7)</u> <u>(7)</u>	Class A Common Stock	11,000

Class B Common Stock	(7)	03/07/2018	C	11,000	(7)	(7)	Class A Common Stock	11,000
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## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Lytikainen Kimberly Gail 4051 BROAD STREET SUITE 220 SAN LUIS OBISPO, CA 93401			Chief Legal Officer & Secretary	

## Signatures

/s/ Kimberly G.  
Lytikainen

03/08/2018

\_\_Signature of Reporting  
Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each share of Class A Common Stock was issued upon the conversion of one share of Class B Common Stock at the election of Reporting Person.
- (2) Includes 44,609 RSUs, where each RSU represents a contingent right to receive one share of the Issuer's Class A Common Stock upon settlement.
- (3) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.  
The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$37.50 to \$38.25, inclusive. Upon request by the Commission staff, the Issuer, or a security holder of the Issuer, the Reporting Person will provide full information regarding the number of shares sold at each separate price within the range set forth in the Form 4.
- (5) Includes 19,396 RSUs, where each RSU represents a contingent right to receive one share of the Issuer's Class A Common Stock upon settlement.
- (6) 1/48 of shares subject to the option vested on 3/5/2015, and 1/48 of the shares vest monthly thereafter.
- (7) Each share of Class B Common Stock is convertible into one share of Class A Common Stock at the option of the holder and has no expiration.
- (8) 1/48 of the shares subject to the option vested on 6/22/2015, and 1/48 of the shares vest monthly thereafter.
- (9) 25% of shares subject to the option vested on July 7, 2015, and 2.0833% of the shares vest monthly thereafter.

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