

COLLINS INDUSTRIES INC  
Form 4  
December 17, 2004

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
PETERS DON S

2. Issuer Name and Ticker or Trading Symbol  
COLLINS INDUSTRIES INC  
[COLL]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
12/15/2004

Director  10% Owner  
 Officer (give title below)  Other (specify below)

C/O COLLINS INDUSTRIES INC, 15 COMPOUND DR

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

HUTCHINSON, KS 67502

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3)         | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---|--------------------------------------|--|--------------------------------|---|---|--|---|
|   |                                      |  | Code                           | V   | Amount (D) Price  |  |   |
| Collins Industries, Inc. - Common Stock | 12/15/2004                           |  | M                              |   | 5,000 A \$ 4.25   | 109,295  | D   |
| Collins Industries, Inc. - Common Stock | 12/15/2004                           |  | M                              |   | 50,000 A \$ 4.375   | 159,295  | D   |
|   | 12/15/2004                           |  | M                              |   | 5,000 A \$ 4.25   | 164,295  | D   |

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Collins  
Industries,  
Inc. -  
Common  
Stock

Collins  
Industries,  
Inc. -  
Common  
Stock

12/15/2004

M

5,000

A

\$ 3.97

169,295

D

Collins  
Industries,  
Inc. -  
Common  
Stock

12/15/2004

F<sup>(1)</sup>

41,956

D

\$ 6.7

127,339

D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) |         | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                 | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |                            |
|--|--|--------------------------------------|--|--------------------------------|---|---------|--|-----------------|---|----------------------------|
|  |  |                                      |  |                                | V   | (A) (D) | Date Exercisable   | Expiration Date | Title   | Amount or Number of Shares |
| Stock Option (Right to Buy)                | \$ 4.25  | 12/15/2004                           |  | M                              |   | 5,000   | 08/28/1997   | 02/28/2007      | Common Stock  | 5,000                      |
| Stock Option (Right to Buy)                | \$ 4.375   | 12/15/2004                           |  | M                              |   | 50,000  | 10/04/1997   | 04/04/2007      | Common Stock  | 50,000                     |
| Stock Option (Right to Buy)                | \$ 4.25  | 12/15/2004                           |  | M                              |   | 5,000   | 03/22/1999   | 09/22/2008      | Common Stock  | 5,000                      |

|                                      |         |            |   |       |            |            |                 |       |
|--------------------------------------|---------|------------|---|-------|------------|------------|-----------------|-------|
| Stock<br>Option<br>(Right to<br>Buy) | \$ 3.97 | 12/15/2004 | M | 5,000 | 05/24/1999 | 11/24/2008 | Common<br>Stock | 5,000 |
|--------------------------------------|---------|------------|---|-------|------------|------------|-----------------|-------|

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |         |       |
|--|---------------|-----------|---------|-------|
|  | Director      | 10% Owner | Officer | Other |
| PETERS DON S<br>C/O COLLINS INDUSTRIES INC<br>15 COMPOUND DR<br>HUTCHINSON, KS 67502 | X             |           |         |       |

## Signatures

|   |            |
|---|------------|
| /s/ Larry W. Sayre, Attorney in Fact for Don S. Peters under a Limited Power of Attorney<br>dated March 5, 1997 | 12/15/2004 |
|---|------------|

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Exchange of previously held shares for payment of exercise price.

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