

ILLINOIS TOOL WORKS INC  
Form 4  
March 11, 2015

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SANTI ERNEST SCOTT

2. Issuer Name and Ticker or Trading Symbol  
ILLINOIS TOOL WORKS INC [ITW]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
03/09/2015

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
President & CEO

ILLINOIS TOOL WORKS INC., 155 HARLEM AVENUE

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

GLENVIEW, IL 60025

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |         |   |                  |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|---------|---|------------------|
|                                 |                                      |  |                                | (A) or (D)  | Price   |  |   |         |   |                  |
|                                 |                                      |  |                                | Code  | V   | Amount   |   |         |   |                  |
| Common Stock                    | 03/09/2015                           |  | M                              |   | 74,077  | A  | \$ 43.64  | 131,456 | D |                  |
| Common Stock                    | 03/09/2015                           |  | S                              |   | 74,077  | D  | \$ 98.49  | 57,379  | D |                  |
| Common Stock                    |                                      |  |                                |   |   |  |   | 3,493   | I | See Footnote (2) |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3)                           | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Security (Instr. 3 and 4) |              |                |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|----------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title        | Am<br>Nu<br>Sh |
| Employee Stock Option  | \$ 43.64   | 03/09/2015                           |  | M                              | 74,077  | 02/12/2011   | 02/12/2020  | Common Stock | 7              |
| Performance Restricted Stock Unit (granted 2/13/15) <sup>(3)</sup>   | \$ 0   |                                      |  |                                |   | <u>(4)</u>   | <u>(4)</u>  | Common Stock | 2              |
| Employee Stock Option  | \$ 63.25   |                                      |  |                                |   | 02/15/2014 <sup>(5)</sup>                                | 02/15/2023  | Common Stock | 30             |
| Employee Stock Option  | \$ 78.59   |                                      |  |                                |   | 02/14/2015 <sup>(5)</sup>                                | 02/14/2024  | Common Stock | 22             |
| Employee Stock Option  | \$ 55.81   |                                      |  |                                |   | 02/11/2012   | 02/11/2021  | Common Stock | 10             |
| Employee Stock Option  | \$ 55.71   |                                      |  |                                |   | 02/10/2013 <sup>(5)</sup>                                | 02/10/2022  | Common Stock | 10             |
| Performance Restricted Stock Unit (granted 2/14/2014) <sup>(3)</sup> | \$ 0   |                                      |  |                                |   | <u>(4)</u>   | <u>(4)</u>  | Common Stock | 3              |
| Employee Stock Option  | \$ 98.26   |                                      |  |                                |   | 02/13/2016 <sup>(5)</sup>                                | 02/13/2026  | Common Stock | 18             |
| Performance Restricted Stock Unit (granted 2/15/2013) <sup>(3)</sup> | \$ 0   |                                      |  |                                |   | <u>(4)</u>   | <u>(4)</u>  | Common Stock | 3              |

# Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                 |       |
|---|---------------|-----------|-----------------|-------|
|   | Director      | 10% Owner | Officer         | Other |
| SANTI ERNEST SCOTT<br>ILLINOIS TOOL WORKS INC.<br>155 HARLEM AVENUE<br>GLENVIEW, IL 60025 | X             |           | President & CEO |       |

# Signatures

Ernest Scott Santi by Maria C. Green, Senior Vice President, General Counsel & Secretary,  
Attorney-In-Fact POA on File

03/11/2015

\*\*Signature of Reporting Person

Date

# Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- This transaction was executed in multiple trades at prices ranging from \$98.16 to \$98.97. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, Illinois Tool Works Inc. or a shareholder of Illinois Tool Works Inc. full information regarding the number of shares and prices at which the transaction was effected.
- (1) Shares of common stock allocated to my account in the Illinois Tool Works Inc. Savings & Investment Plan---Information reported as of March 9, 2015.
  - (2) Each performance restricted stock unit (PRSU) represents a contingent right to receive one share of the Company's common stock.
  - (3) Each PRSU vests 100% three years from the date of grant if performance goals are met.
  - (4) Options vest in four (4) equal annual installments beginning one year from date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.