BERRY GLOBAL GROUP INC
Form 10-Q
February 01, 2019

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended December 29, 2018
Commission File Number 001-35672

BERRY GLOBAL GROUP, INC.

A Delaware corporation	101 Oakley Street, Evansville, Indiana, 47710 (812) 424-2904	IRS employer identification number 20-5234618

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 (the "Exchange Act"):

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act.
Yes No

Class	Outstanding at February 1, 2019
Common Stock, $.01 par value per share	130.3 million shares

1

CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This Form 10-Q includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, with respect to our financial condition, results of operations and business and our expectations or beliefs concerning future events. The forward-looking statements include, in particular, statements about our plans, strategies and prospects under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations." These statements contain words such as “believes,” “expects,” “may,” “will,” “should,” “would,” “could,” “seeks,” “approximately,” “intends,” “plans,” “outlook,” “anticipates” or “looking forward” or similar expressions that relate to our strategy, plans, intentions, or expectations. All statements we make relating to our estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results or to our expectations regarding future industry trends are forward-looking statements. In addition, we, through our senior management, from time to time make forward-looking public statements concerning our expected future operations and performance and other developments. These forward-looking statements are subject to risks and uncertainties that may change at any time, and, therefore, our actual results may differ materially from those that we expected. We derive many of our forward-looking statements from our operating budgets and forecasts, which are based upon many detailed assumptions. While we believe that our assumptions are reasonable, we caution that it is very difficult to predict the impact of known factors, and it is impossible for us to anticipate all factors that could affect our actual results. All forward-looking statements are based upon information available to us on the date of this Form 10-Q.

Readers should carefully review the factors discussed in our most recent Form 10-K in the section titled "Risk Factors" and other risk factors identified from time to time in our periodic filings with the Securities and Exchange Commission.

Berry Global Group, Inc.
Form 10-Q Index
For Quarterly Period Ended December 29, 2018

Part I. Financial Information

Item 1. Financial Statements

Berry Global Group, Inc.
Consolidated Statements of Income
(Unaudited)
(in millions of dollars, except per share amounts)

	Quarterly Period Ended December 29, 2018	December 30, 2017
Net sales	$1,972	$ 1,776
Costs and expenses:		
Cost of goods sold	1,619	1,447
Selling, general and administrative	124	117
Amortization of intangibles	42	38
Restructuring and impairment charges	11	11
Operating income	176	163
Other (income) expense, net	—	9
Interest expense, net	64	62
Income before income taxes	112	92
Income tax expense (benefit)	24	(71)
Net income	$88	$ 163
Net income per share:		
Basic	$0.67	$ 1.24
Diluted	0.66	1.20
Outstanding weighted-average shares:		
Basic	131.1	131.0
Diluted	133.8	136.0

Consolidated Statements of Comprehensive Income
(Unaudited)
(in millions of dollars)

	Quarterly Period Ended December 29, 2018	December 30, 2017
Net income	$88	$ 163
Currency translation	(4)	(24)
Pension and other postretirement benefits	—	(1)
Interest rate hedges	(24)	17
Provision for income taxes	7	(4)
Other comprehensive loss, net of tax	(21)	(12)
Comprehensive income	$67	$ 151

See notes to consolidated financial statements.

Berry Global Group, Inc.
Consolidated Balance Sheets
(in millions of dollars)

	December 29, 2018 (Unaudited)	September 29, 2018
Assets		
Current assets:		
Cash and cash equivalents	$ 293	$ 381
Accounts receivable (less allowance of $13)	879	941
Inventories:		
Finished goods	545	503
Raw materials and supplies	411	384
	956	887
Prepaid expenses and other current assets	78	76
Total current assets	2,206	2,285
Property, plant, and equipment, net	2,457	2,488
Goodwill and intangible assets, net	4,243	4,284
Other assets	66	74
Total assets	$ 8,972	$ 9,131
Liabilities		
Current liabilities:		
Accounts payable	$ 715	$ 783
Accrued expenses and other current liabilities	427	416
Current portion of long-term debt	37	38
Total current liabilities	1,179	1,237
Long-term debt, less current portion	5,700	5,806
Deferred income taxes	357	365
Other long-term liabilities	281	289
Total liabilities	7,517	7,697
Stockholders' equity		
Common stock (130.6 and 131.4 million shares issued, respectively)	1	1
Additional paid-in capital	873	867
Non-controlling interest	3	3
Retained earnings	755	719
Accumulated other comprehensive loss	(177)	(156)
Total stockholders' equity	1,455	1,434
Total liabilities and stockholders' equity	$ 8,972	$ 9,131

See notes to consolidated financial statements.

Berry Global Group, Inc.
Consolidated Statements of Changes in Stockholders' Equity
(Unaudited)
(in millions of dollars)

	Common Stock	Additional Paid-in Capital	Non-Controlling Interest	Accumulated Other Comprehensive Loss	Retained Earnings	Total
Balance at September 30, 2017	$ 1	$ 823	$ 3	$ (68)	$ 256	$ 1,015
Share-based compensation expense	—	4	—	—	—	4
Proceeds from issuance of common stock	—	4	—	—	—	4
Interest rate hedges, net of tax	—	—	—	13	—	13
Net income attributable to the Company	—	—	—	—	163	163
Currency translation	—	—	—	(24)	—	(24)
Pension	—	—	—	(1)	—	(1)
Balance at December 30, 2017	$ 1	$ 831	$ 3	$ (80)	$ 419	$ 1,174
Balance at September 29, 2018	$ 1	$ 867	$ 3	$ (156)	$ 719	$ 1,434
Share-based compensation expense	—	3	—	—	—	3
Proceeds from issuance of common stock	—	5	—	—	—	5
Common stock repurchased and retired	—	(2)	—	—	(52)	(54)
Interest rate hedges, net of tax	—	—	—	(17)	—	(17)
Net income attributable to the Company	—	—	—	—	88	88
Currency translation	—	—	—	(4)	—	(4)
Balance at December 29, 2018	$ 1	$ 873	$ 3	$ (177)	$ 755	$ 1,455

See notes to consolidated financial statements.

Berry Global Group, Inc.
Consolidated Statements of Cash Flows
(Unaudited)
(in millions of dollars)

	Quarterly Period Ended	
	December 29, 2018	December 30, 2017
Cash Flows from Operating Activities:		
Net income	$88	$ 163
Adjustments to reconcile net cash provided by operating activities:		
Depreciation	96	91
Amortization of intangibles	42	38
Non-cash interest expense	(1)	3
Deferred income tax	4	(121)
Share-based compensation expense	3	4
Other non-cash operating activities, net	4	6
Changes in working capital	(71)	(66)
Changes in other assets and liabilities	(4)	35
Net cash from operating activities	161	153
Cash Flows from Investing Activities:		
Additions to property, plant and equipment	(75)	(94)
Proceeds from sale of assets	—	3
Net cash from investing activities	(75)	(91)
Cash Flows from Financing Activities:		
Repayments on long-term borrowings	(110)	(108)
Proceeds from issuance of common stock	5	4
Repurchase of common stock	(52)	—
Payment of tax receivable agreement	(16)	(37)
Net cash from financing activities	(173)	(141)
Effect of exchange rate changes on cash	(1)	1
Net change in cash	(88)	(78)
Cash and cash equivalents at beginning of period	381	306
Cash and cash equivalents at end of period	$293	$ 228

See notes to consolidated financial statements.

Berry Global Group, Inc.
Notes to Consolidated Financial Statements
(Unaudited)
(tables in millions of dollars, except per share data)

1. Basis of Presentation

The accompanying unaudited Condensed Consolidated Financial Statements of Berry Global Group, Inc. ("the Company," "we," or "Berry") have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") pursuant to the rules and regulations of the Securities and Exchange Commission for interim reporting. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In preparing financial statements in conformity with GAAP, we must make estimates and assumptions that affect the reported amounts and disclosures at the date of the financial statements and during the reporting period. Actual results could differ from those estimates. Certain reclassifications have been made to prior periods to conform to current reporting. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included, and all subsequent events up to the time of the filing have been evaluated. For further information, refer to the Company's most recent Form 10-K filed with the Securities and Exchange Commission.

2. Recently Issued Accounting Pronouncements

Changes to GAAP are established by the Financial Accounting Standards Board ("FASB") in the form of accounting standards updates to the FASB's Accounting Standards Codification. During fiscal 2019, with the exception of the below, there have been no developments to the recently adopted accounting pronouncements from those disclosed in the Company's 2018 Annual Report on Form 10-K that are considered to have a material impact on our unaudited consolidated financial statements.

Revenue Recognition

In May 2014, the FASB issued a final standard on revenue recognition. Under the new standard, an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. For public entities, the provisions of the new standard are effective for annual reporting periods beginning after December 15, 2017 and interim periods therein. An entity can apply the new revenue standard on a full retrospective approach to each prior reporting period presented or on a modified retrospective approach with the cumulative effect of initially applying the standard recognized at the date of initial application in retained earnings. The Company adopted the new standard effective for fiscal 2019 using the modified retrospective approach. The adoption of this standard did not have a material impact on the Company's consolidated financial statements.

Leases

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. Under the new standard, the lessee of an operating lease will be required to do the following: 1) recognize a right-of-use asset and a lease liability in the statement of financial position, 2) recognize a single lease cost allocated over the lease term generally on a straight-line basis, and 3) classify all cash payments within operating activities on the statement of cash flows. Companies are required to adopt this standard using a modified retrospective transition method. Amendments in this standard are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is currently evaluating the impact of this standard, which will be effective for the Company beginning fiscal 2020.

3. Revenue Recognition

Our revenues are primarily derived from the sale of plastic packaging products to customers. Revenue is recognized when performance obligations are satisfied, in an amount reflecting the consideration the Company expects to be entitled. We consider the promise to transfer products to be our sole performance obligation. If the consideration agreed to in a contract includes a variable amount, we estimate the amount of consideration we expect to be entitled to in exchange for transferring the promised goods to the customer using the most likely amount method. Our main sources of variable consideration are customer rebates and cash discounts. There are no material instances where variable consideration is constrained and not recorded at the initial time of sale. Generally our revenue is recognized at a point in time for standard promised goods at the time of shipment, when title and risk of loss pass to the customer. A small number of our contracts are for sales of products which are customer specific and cannot be repurposed. Sales for these products qualify for over time recognition and are immaterial to the Company.

Our rebate programs are individually negotiated with customers and contain a variety of different terms and conditions. Certain rebates are calculated as flat percentages of purchases, while others included tiered volume incentives. These rebates may be payable monthly, quarterly, or annually. The calculation of the accrued rebate balance involves management estimates, especially where the terms of the rebate involve tiered volume levels that require estimates of expected annual sales. These provisions are based on estimates derived from current program requirements and historical experience. The accrual for customer rebates was $64 million and $58 million at December 29, 2018 and September 29, 2018, respectively, and is included in Accrued expenses and other current liabilities.

Due to the nature of our sales transactions, we have elected the following practical expedients: (i) Shipping and handling costs are treated as fulfillment costs. Accordingly, shipping and handling costs are classified as a component of Cost of goods sold while amounts billed to customers are classified as a component of Net Sales; (ii) We exclude sales and similar taxes that are imposed on our sales and collected from customers; (iii) As our standard payment terms are less than one year, we did not assess whether a contract has a significant financing component.

The Company disaggregates revenue based on reportable business segment, geography, and significant product line. Refer to Note 11. Operating Segments for further information.

4. Acquisitions

Laddawn, Inc.

In August 2018, the Company acquired Laddawn, Inc. ("Laddawn") for a purchase price of $242 million, which is preliminary and subject to adjustment. Laddawn is a custom bag and film manufacturer with a unique-to-industry e-commerce sales platform. The acquired business is operated in our Engineered Materials segment. To finance the purchase, the Company used existing liquidity.

The acquisition has been accounted for under the purchase method of accounting and accordingly, the purchase price has been allocated to the identifiable assets and liabilities based on preliminary estimates of fair value at the acquisition date. The results of Laddawn have been included in the consolidated results of the Company since the date of the acquisition. The Company has not finalized the allocation of the purchase price to the fair value of the assets acquired and liabilities assumed. The assets acquired and liabilities assumed consisted of working capital of $26 million, property and equipment of $39 million, intangible assets of $98 million, and goodwill of $79 million. The working capital includes a $2 million step up of inventory to fair value. The Company has recognized goodwill on this transaction primarily as a result of expected cost synergies, and expects goodwill to be deductible for tax purposes.

Clopay Plastic Products Company, Inc.

In February 2018, the Company acquired Clopay Plastic Products Company, Inc. ("Clopay") for a purchase price of $475 million. Clopay is an innovator in the development of printed breathable films, elastic films, and laminates with product offerings uniquely designed for applications used in a number of markets including: hygiene, healthcare, construction and industrial protective apparel. The acquired business is operated within our Health, Hygiene & Specialties segment. To finance the purchase, the Company issued $500 million aggregate principal amount of 4.5% second priority notes through a private placement offering.

The acquisition has been accounted for under the purchase method of accounting, and accordingly, the purchase price has been allocated to the identifiable assets and liabilities based on fair values at the acquisition date. The results of Clopay have been included in the consolidated results of the Company since the date of the acquisition. The Company has recognized goodwill on this transaction primarily as a result of expected cost synergies, and expects goodwill to be deductible for tax purposes. The following table summarizes the purchase price allocation and estimated fair values of the assets acquired and liabilities assumed at the date of the acquisition:

Working capital (a)	$70
Property and equipment	164
Intangible assets	125
Goodwill	111
Other assets and long-term liabilities	5

(a) Includes a $3 million step up of inventory to fair value

9

5. Accounts Receivable Factoring Agreements

The Company has entered into various factoring agreements, both in the U.S. and at a number of foreign subsidiaries, to sell certain receivables to unrelated third-party financial institutions. The Company accounts for these transactions in accordance with ASC 860, "Transfers and Servicing" ("ASC 860"). ASC 860 allows for the ownership transfer of accounts receivable to qualify for sale treatment when the appropriate criteria is met, which permits the Company to present the balances sold under the program to be excluded from Accounts receivable, net on the Consolidated Balance Sheets. Receivables are considered sold when (i) they are transferred beyond the reach of the Company and its creditors, (ii) the purchaser has the right to pledge or exchange the receivables, and (iii) the Company has surrendered control over the transferred receivables. In addition, the Company provides no other forms of continued financial support to the purchaser of the receivables once the receivables are sold.

There were no amounts outstanding from financial institutions related to U.S. based programs at December 29, 2018 or September 29, 2018. Gross amounts factored under these U.S. based programs at December 29, 2018 and September 29, 2018 were $212 million and $162 million, respectively. The fees associated with transfer of receivables for all programs were not material for any of the periods presented.

6. Restructuring and Impairment Charges

The Company incurred restructuring costs of $11 million for both the quarterly period ended December 29, 2018 and December 30, 2017, respectively. The tables below set forth the significant components of the restructuring charges recognized, by segment:

	Quarterly Period Ended December 29, 2018	December 30, 2017
Consumer Packaging	$—	$ 1
Health, Hygiene & Specialties	10	10
Engineered Materials	1	—
Consolidated	$11	$ 11

The table below sets forth the activity with respect to the restructuring accrual at December 29, 2018:

	Employee Severance and Benefits	Facility Exit Costs	Non-cash Impairment Charges	Total
Balance at September 29, 2018	$ 9	4	—	$ 13
Charges	3	1	7	11
Non-cash asset impairment	—	—	(7)	(7)
Cash payments	(6)	(1)	—	(7)
Balance at December 29, 2018	$ 6	4	—	$ 10

7. Accrued Expenses, Other Current Liabilities and Other Long-Term Liabilities

The following table sets forth the totals included in Accrued expenses and other current liabilities on the Consolidated Balance Sheets:

	December 29, 2018	September 29, 2018
Employee compensation	$ 106	$ 113
Accrued taxes	79	72
Rebates	64	58
Interest	43	49
Tax receivable agreement obligation	12	16
Restructuring	10	13
Accrued operating expenses	113	95
	$ 427	$ 416

The following table sets forth the totals included in Other long-term liabilities on the Consolidated Balance Sheets:

	December 29, 2018	September 29, 2018
Uncertain tax positions	$ 68	$ 67
Deferred purchase price	43	40
Pension liability	42	45
Lease retirement obligation	40	39
Sale-lease back deferred gain	21	21
Transition tax	18	18
Derivative instruments	13	12
Tax receivable agreement obligation	12	23
Other	24	24
	$ 281	$ 289

8. Long-Term Debt

Long-term debt consists of the following:

	Maturity Date	December 29, 2018	September 29, 2018
Term loan	February 2020	$ 700	$ 800
Term loan	January 2021	814	814
Term loan	October 2022	1,545	1,545
Term loan	January 2024	493	493
Revolving line of credit	May 2020	—	—
5 $^{1}/_{2}$% Second Priority Senior Secured Notes	May 2022	500	500
6% Second Priority Senior Secured Notes	October 2022	400	400
5 $^{1}/_{8}$% Second Priority Senior Secured Notes	July 2023	700	700
4 $^{1}/_{2}$% Second Priority Senior Secured Notes	February 2026	500	500
Debt discounts and deferred fees		(40)	(43)
Capital leases and other	Various	125	135
Total long-term debt		5,737	5,844
Current portion of long-term debt		(37)	(38)
Long-term debt, less current portion		$ 5,700	$ 5,806

The Company was in compliance with all debt covenants for all periods presented.

Debt discounts and deferred financing fees are presented net of Long-term debt, less the current portion on the Consolidated Balance Sheets and are amortized to Interest expense through maturity.

Term Loans

The term loans with a maturity date of February 2020 and January 2021 bear interest at LIBOR plus 1.75%. The term loans with a maturity date of October 2022 and January 2024 bear interest at LIBOR plus 2.00%.
During fiscal 2019, the Company has made $110 million of repayments on long-term borrowings using existing liquidity.

9. Financial Instruments and Fair Value Measurements

In the normal course of business, the Company is exposed to certain risks arising from business operations and economic factors. The Company may use derivative financial instruments to help manage market risk and reduce the exposure to fluctuations in interest rates and foreign currencies. These financial instruments are not used for trading or other speculative purposes. For those derivative instruments that are designated and qualify as hedging instruments, the Company must designate the hedging instrument, based upon the exposure being hedged, as a fair value hedge, cash flow hedge, or a hedge of a net investment in a foreign operation.

To the extent hedging relationships are found to be effective, as determined by FASB guidance, changes in the fair value of the derivatives are offset by changes in the fair value of the related hedged item and recorded to Accumulated other comprehensive loss. Any identified ineffectiveness, or changes in the fair value of a derivative not designated as a hedge, is recorded to the Consolidated Statements of Income.

Cross-Currency Swaps

The Company is party to certain cross-currency swap agreements with a notional amount of 250 million euro to effectively convert a portion of our fixed-rate U.S. dollar denominated term loans, including the monthly interest payments, to fixed-rate euro-denominated debt. The swap agreements mature in May 2022. The risk management objective is to manage foreign currency risk relating to net investments in certain European subsidiaries denominated in foreign currencies and reduce the variability in the functional currency cash flows of a portion of the Company's term loans. Changes in fair value of the derivative instruments are recognized in a component of Accumulated other comprehensive loss, to offset the changes in the values of the net investments being hedged.

Interest Rate Swaps

The primary purpose of the Company's interest rate swap activities is to manage cash flow variability associated with our outstanding variable rate term loan debt.

During fiscal 2017 the Company modified various term loan rates and maturities. In conjunction with these modifications the Company realigned existing swap agreements which resulted in the de-designation of the original hedge and re-designation of the modified swaps as effective cash flow hedges. The amounts included in Accumulated other comprehensive loss at the date of de-designation are being amortized to Interest expense through the terms of the original swaps.

As of December 29, 2018, the Company effectively had (i) a $450 million interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 2.000%, with an effective date in May 2017 and expiration in May 2022 and (ii) a $1 billion interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 2.808% with an effective date in June 2018 and expiration in September 2021.

The Company records the fair value positions of all derivative financial instruments on a net basis by counterparty for which a master netting arrangement is utilized. Balances on a gross basis are as follows:

Derivatives Instruments	Hedge Designation	Balance Sheet Location	December 29, 2018	September 29, 2018
Cross-currency swaps	Designated	Other long-term liabilities	$ 3	$ 11
Interest rate swaps	Designated	Other assets	7	16
Interest rate swaps	Designated	Other long-term liabilities	10	—
Interest rate swaps	Not designated	Other long-term liabilities	—	1

The effect of the Company's derivative instruments on the Consolidated Statements of Income is as follows:

		Quarterly Period Ended	
Derivatives instruments	Statement of Operations Location	December 29, 2018	December 30, 2017
Foreign currency swaps	Other (income) expense, net	$(4)	$ 2
Interest rate swaps	Interest expense, net	(2)	(1)

The amortization related to unrealized losses in Accumulated other comprehensive loss is expected to be $9 million in the next 12 months.

Non-recurring Fair Value Measurements

The Company has certain assets that are measured at fair value on a non-recurring basis when impairment indicators are present or when the Company completes an acquisition. The Company adjusts certain long-lived assets to fair value only when the carrying values exceed the fair values. The categorization of the framework used to value the assets is considered Level 3, due to the subjective nature of the unobservable inputs used to determine the fair value. These assets that are subject to our annual impairment analysis primarily include our definite lived and indefinite lived intangible assets, including Goodwill and our property, plant and equipment. The Company reviews Goodwill and other indefinite lived assets for impairment as of the first day of the fourth fiscal quarter each year and more frequently if impairment indicators exist. The Company determined Goodwill and other indefinite lived assets were not impaired in our annual fiscal 2018 assessment. No impairment indicators were identified in the current quarter.

Included in the following table are the major categories of assets measured at fair value on a non-recurring basis as of December 29, 2018 and September 29, 2018, along with the impairment loss recognized on the fair value measurement during the period:

	As of December 29, 2018				
	Level 1	Level 2	Level 3	Total	Impairment
Indefinite-lived trademarks	$—	$ —	$248	$248	$ —
Goodwill	—	—	2,941	2,941	—
Definite lived intangible assets	—	—	1,054	1,054	—
Property, plant, and equipment	—	—	2,457	2,457	7
Total	$—	$ —	$6,700	$6,700	$ 7

12

	As of September 29, 2018				
	Level 1	Level 2	Level 3	Total	Impairment
Indefinite-lived trademarks	$—	$ —	$248	$248	$ —
Goodwill	—	—	2,944	2,944	—
Definite lived intangible assets	—	—	1,092	1,092	—
Property, plant, and equipment	—	—	2,488	2,488	—
Total	$—	$ —	$6,772	$6,772	$ —

The Company's financial instruments consist primarily of cash and cash equivalents, long-term debt, interest rate and cross-currency swap agreements, and capital lease obligations. The book value of our long-term indebtedness exceeded fair value by $45 million as of December 29, 2018. The Company's long-term debt fair values were determined using Level 2 inputs as other significant observable inputs were not available.

10. Income Taxes

In December 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the “Tax Act”). The transitional impacts of the Tax Act resulted in a transition benefit of $95 million in the quarterly period ended December 30, 2017. During the Quarter, the Company completed the accounting for the Tax Act, resulting in an immaterial change from fiscal 2018.

The effective tax rate was 21% for the quarterly period ended December 29, 2018 and was positively impacted by 2% from the share-based compensation excess tax benefit deduction, 1% from research and development credits, and other discrete items. These favorable items were offset by increases of 4% from U.S. state income taxes and other discrete items.

11. Operating Segments

The Company's operations are organized into three operating segments: Engineered Materials, Health, Hygiene & Specialties, and Consumer Packaging. The structure is designed to align us with our customers, provide optimal service, and drive future growth in a cost efficient manner. Selected information by reportable segment is presented in the following tables:

	Quarterly Period Ended	
	December 29, 2018	December 30, 2017
Net sales:		
Engineered Materials	$669	$ 648
Health, Hygiene & Specialties	702	577
Consumer Packaging	601	551
Total net sales	$1,972	$ 1,776
Operating income:		
Engineered Materials	$94	$ 88
Health, Hygiene & Specialties	49	37
Consumer Packaging	33	38
Total operating income	$176	$ 163
Depreciation and amortization:		
Engineered Materials	$31	$ 29
Health, Hygiene & Specialties	54	46

Consumer Packaging	53	54
Total depreciation and amortization	$138	$ 129

	December 29, 2018	September 29, 2018
Total assets:		
Engineered Materials	$ 1,964	$ 1,998
Health, Hygiene & Specialties	3,811	3,913
Consumer Packaging	3,197	3,220
Total assets	$ 8,972	$ 9,131
Total goodwill:		
Engineered Materials	$ 630	$ 633
Health, Hygiene & Specialties	903	902
Consumer Packaging	1,408	1,409
Total goodwill	$ 2,941	$ 2,944

Selected information by geography is presented in the following tables:

	Quarterly Period Ended December 29, 2018	December 30, 2017
Net sales:		
North America	$1,605	$ 1,466
South America	96	74
Europe	204	170
Asia	67	66
Total net sales	$1,972	$ 1,776

	December 29, 2018	September 29, 2018
Long-lived assets:		
North America	$5,685	$ 5,764
South America	332	320
Europe	451	463
Asia	298	299
Total long-lived assets:	$6,766	$ 6,846

Selected information by product line is presented in the following tables:

	Quarterly Period Ended December 29, 2018	December 30, 2017	
Net sales:			
Performance Materials	39	43	
Engineered Products	61	57	
Engineered Materials	100%	100	%
Health	18	19	
Hygiene	52	44	
Specialties	30	37	
Health, Hygiene & Specialties	100%	100	%
Rigid Open Top	44	43	
Rigid Closed Top	56	57	
Consumer Packaging	100%	100	%

12. Contingencies and Commitments

The Company is party to various legal proceedings involving routine claims which are incidental to its business. Although the Company's legal and financial liability with respect to such proceedings cannot be estimated with certainty, management believes that any ultimate liability would not be material to its financial statements.

The Company has various purchase commitments for raw materials, supplies, and property and equipment incidental to the ordinary conduct of business.

13. Share Repurchase Program

In fiscal 2018, the Company announced a $500 million share repurchase program. Berry may repurchase shares through the open market, privately negotiated transactions, or other programs, subject to market conditions. This authorization has no expiration date and may be suspended at any time.

During the quarterly period ended December 29, 2018, the Company repurchased approximately 1,132 thousand shares for $54 million. As of December 29, 2018, $412 million of authorized share repurchases remain available to the Company.

14. Basic and Diluted Net Income Per Share

Basic net income per share is calculated by dividing the net income attributable to common stockholders by the weighted-average number of common shares outstanding during the period, without consideration for common stock equivalents. Diluted net income per share is calculated by dividing the net income attributable to common stockholders by the weighted-average number of common share equivalents outstanding for the period determined using the treasury-stock method and the if-converted method. For purposes of this calculation, stock options are considered to be common stock equivalents and are only included in the calculation of diluted net income per share when their effect is dilutive. For the three months ended December 29, 2018, 3 million shares were excluded from the diluted net income per share calculation as their effect would be anti-dilutive.

The following tables provide a reconciliation of the numerator and denominator of the basic and diluted net income per share calculations:

(in millions, except per share amounts)	Quarterly Period Ended December 29, 2018	December 30, 2017
Numerator		
Consolidated net income	$88	$ 163
Denominator		
Weighted average common shares outstanding - basic	131.1	131.0
Dilutive shares	2.7	5.0
Weighted average common and common equivalent shares outstanding - diluted	133.8	136.0
Per common share income		
Basic	$0.67	$ 1.24
Diluted	$0.66	$ 1.20

15. Accumulated Other Comprehensive Loss

The components and activity of Accumulated other comprehensive loss are as follows:

	Currency Translation	Defined Benefit Pension and Retiree Health Benefit	Interest Rate Swaps	Accumulated Other Comprehensive Loss

		Plans		
Balance at September 29, 2018	$ (175)	$ (13)	$ 32	$ (156)
Other comprehensive income (loss) before reclassifications	(4)	—	(22)	(26)
Net amount reclassified from accumulated other comprehensive income (loss)	—	—	(2)	(2)
Provision for income taxes	—	—	7	7
Balance at December 29, 2018	$ (179)	$ (13)	$ 15	$ (177)

	Currency Translation	Defined Benefit Pension and Retiree Health Benefit Plans	Interest Rate Swaps	Accumulated Other Comprehensive Loss
Balance at September 30, 2017	$ (48)	$ (16)	$ (4)	$ (68)
Other comprehensive income (loss) before reclassifications	(24)	(1)	14	(11)
Net amount reclassified from accumulated other comprehensive income (loss)	—	—	3	3
Provision for income taxes	—	—	(4)	(4)
Balance at December 30, 2017	$ (72)	$ (17)	$ 9	$ (80)

15

16. Guarantor and Non-Guarantor Financial Information

Berry Global, Inc. ("Issuer") has notes outstanding which are fully, jointly, severally, and unconditionally guaranteed by its parent, Berry Global Group, Inc. (for purposes of this Note, "Parent") and substantially all of Issuer's domestic subsidiaries. Separate narrative information or financial statements of the guarantor subsidiaries have not been included because they are 100% owned by Parent and the guarantor subsidiaries unconditionally guarantee such debt on a joint and several basis. A guarantee of a guarantor subsidiary of the securities will terminate upon the following customary circumstances: the sale of the capital stock of such guarantor if such sale complies with the indentures, the designation of such guarantor as an unrestricted subsidiary, the defeasance or discharge of the indenture or in the case of a restricted subsidiary that is required to guarantee after the relevant issuance date, if such guarantor no longer guarantees certain other indebtedness of the issuer. The guarantees of the guarantor subsidiaries are also limited as necessary to prevent them from constituting a fraudulent conveyance under applicable law and any guarantees guaranteeing subordinated debt are subordinated to certain other of the Company's debts. Parent also guarantees the Issuer's term loans and revolving credit facilities. The guarantor subsidiaries guarantee our term loans and are co-borrowers under our revolving credit facility. Presented below is condensed consolidating financial information for the Parent, Issuer, guarantor subsidiaries and non-guarantor subsidiaries. The Issuer and guarantor financial information includes all of our domestic operating subsidiaries; our non-guarantor subsidiaries include our foreign subsidiaries, certain immaterial domestic subsidiaries and the unrestricted subsidiaries under the Issuer's indentures. The Parent uses the equity method to account for its ownership in the Issuer in the Condensed Consolidating Supplemental Financial Statements. The Issuer uses the equity method to account for its ownership in the guarantor and non-guarantor subsidiaries. All consolidating entries are included in the eliminations column along with the elimination of intercompany balances.

Condensed Supplemental Consolidated Statements of Income

	Quarterly Period Ended December 29, 2018					
	Parent	Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Net sales	$—	$ 141	$ 1,377	$ 454	$ —	$ 1,972
Cost of goods sold	—	85	1,142	392	—	1,619
Selling, general and administrative	—	13	87	24	—	124
Amortization of intangibles	—	—	36	6	—	42
Restructuring and impairment charges	—	—	7	4	—	11
Operating income	—	43	105	28	—	176
Other expense (income), net	—	1	1	(2)	—	—
Interest expense, net	—	5	45	14	—	64
Equity in net income of subsidiaries	(112)	(67)	—	—	179	—
Income before income taxes	112	104	59	16	(179)	112
Income tax expense	24	16	—	8	(24)	24
Net income	$ 88	$ 88	$ 59	$ 8	$ (155)	$ 88
Comprehensive net income	$ 88	$ 79	$ 59	$ (4)	$ (155)	$ 67

	Quarterly Period Ended December 30, 2017					
	Parent	Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Net sales	$—	$ 138	$ 1,225	$ 413	$ —	$ 1,776
Cost of goods sold	—	106	989	352	—	1,447
Selling, general and administrative	—	12	80	25	—	117
Amortization of intangibles	—	—	31	7	—	38
Restructuring and impairment charges	—	—	7	4	—	11
Operating income (loss)	—	20	118	25	—	163

Other income, net	—	5	7	(3)	—	9
Interest expense, net	—	5	43	14	—	62
Equity in net income of subsidiaries	(92)	(72)	—	—	164	—
Income before income taxes	92	82	68	14	(164)	92
Income tax expense	(71)	(81)	—	10	71	(71)
Net income	$163	$163	$ 68	$ 4	$ (235)	$163
Comprehensive net income	$163	$160	$ 68	$ (5)	$ (235)	$151

16

Condensed Supplemental Consolidated Balance Sheets

	December 29, 2018					
	Parent	Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Current assets	—	214	1,243	749	—	2,206
Intercompany receivable	248	1,878	—	28	(2,154)	—
Property, plant, and equipment, net	—	79	1,660	718	—	2,457
Other assets	1,593	6,326	4,808	486	(8,904)	4,309
Total assets	$1,841	$8,497	$ 7,711	$ 1,981	$ (11,058)	$8,972
Current liabilities	18	248	621	292	—	1,179
Intercompany payable	—	—	2,154	—	(2,154)	—
Other long-term liabilities	368	5,851	58	61	—	6,338
Stockholders' equity	1,455	2,398	4,878	1,628	(8,904)	1,455
Total liabilities and stockholders' equity	$1,841	$8,497	$ 7,711	$ 1,981	$ (11,058)	$8,972

	September 29, 2018					
	Parent	Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Current assets	—	249	1,240	796	—	2,285
Intercompany receivable	296	1,907	—	49	(2,252)	—
Property, plant and equipment, net	—	79	1,684	725	—	2,488
Other assets	1,544	6,247	4,849	487	(8,769)	4,358
Total assets	$1,840	$8,482	$ 7,773	$ 2,057	$ (11,021)	$9,131