

BRIGGS & STRATTON CORP

Form 10-Q

May 08, 2013

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

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(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-1370

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BRIGGS & STRATTON CORPORATION

(Exact name of registrant as specified in its charter)

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Wisconsin

(State or other jurisdiction of incorporation or organization)

12301 West Wirth Street, Wauwatosa, Wisconsin 53222

(Address of Principal Executive Offices) (Zip Code)

414/259-5333

(Registrant's telephone number, including area code)

39-0182330

(I.R.S. Employer Identification No.)

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Yes ☒ No ☐ Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>

Yes ☐ No ☒ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at May 3, 2013
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COMMON STOCK, par value \$0.01 per share	48,168,020 Shares
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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## CONSOLIDATED CONDENSED BALANCE SHEETS

(In thousands)

(Unaudited)

## ASSETS

	March 31, 2013	July 1, 2012
<b>CURRENT ASSETS:</b>		
Cash and Cash Equivalents	\$22,568	\$156,075
Accounts Receivable, Net	403,320	223,996
Inventories -		
Finished Products and Parts	345,220	319,977
Work in Process	112,688	107,632
Raw Materials	5,540	6,075
Total Inventories	463,448	433,684
Deferred Income Tax Asset	46,212	44,527
Assets Held for Sale	5,347	10,404
Prepaid Expenses and Other Current Assets	19,799	42,814
Total Current Assets	960,694	911,500
<b>OTHER ASSETS:</b>		
Goodwill	220,817	204,764
Investments	19,891	22,163
Debt Issuance Costs	4,957	5,717
Other Intangible Assets, Net	110,006	87,067
Long-Term Deferred Income Tax Asset	60,504	66,951
Other Long-Term Assets, Net	9,085	8,820
Total Other Assets	425,260	395,482
<b>PLANT AND EQUIPMENT:</b>		
Cost	1,012,622	1,026,845
Less - Accumulated Depreciation	729,933	725,596
Total Plant and Equipment, Net	282,689	301,249
<b>TOTAL ASSETS</b>	<b>\$1,668,643</b>	<b>\$1,608,231</b>

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CONDENSED BALANCE SHEETS (Continued)

(In thousands, except per share data)

(Unaudited)

## LIABILITIES &amp; SHAREHOLDERS' INVESTMENT

	March 31, 2013	July 1, 2012
<b>CURRENT LIABILITIES:</b>		
Accounts Payable	\$182,287	\$151,153
Short-Term Debt	2,100	3,000
Accrued Liabilities	170,175	151,756
Total Current Liabilities	354,562	305,909
<b>OTHER LIABILITIES:</b>		
Accrued Pension Cost	232,869	296,394
Accrued Employee Benefits	23,494	25,035
Accrued Postretirement Health Care Obligation	84,843	89,842
Other Long-Term Liabilities	30,352	34,081
Long-Term Debt	260,350	225,000
Total Other Liabilities	631,908	670,352
<b>SHAREHOLDERS' INVESTMENT:</b>		
Common Stock - Authorized 120,000 shares, \$.01 par value, issued 57,854 shares	579	579
Additional Paid-In Capital	77,757	81,723
Retained Earnings	1,103,807	1,099,859
Accumulated Other Comprehensive Loss	(279,081)	(322,704)
Treasury Stock at cost, 9,595 and 9,663 shares, respectively	(220,889)	(227,487)
Total Shareholders' Investment	682,173	631,970
<b>TOTAL LIABILITIES AND SHAREHOLDERS' INVESTMENT</b>	<b>\$1,668,643</b>	<b>\$1,608,231</b>

The accompanying notes are an integral part of these statements.

Table of ContentsBRIGGS & STRATTON CORPORATION AND SUBSIDIARIES  
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

(Unaudited)

	Three Months Ended		Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
NET SALES	\$637,259	\$720,097	\$1,385,345	\$1,565,341
COST OF GOODS SOLD	503,826	573,221	1,122,804	1,278,531
RESTRUCTURING CHARGES	6,645	19,764	14,970	19,764
Gross Profit	126,788	127,112	247,571	267,046
ENGINEERING, SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	70,668	73,668	205,556	214,638
RESTRUCTURING CHARGES	—	—	3,435	—
Income from Operations	56,120	53,444	38,580	52,408
INTEREST EXPENSE	(4,717	) (4,811	) (13,802	) (13,945
OTHER INCOME, Net	1,806	1,566	4,660	4,749
Income Before Income Taxes	53,209	50,199	29,438	43,212
PROVISION FOR INCOME TAXES	14,693	10,262	8,084	5,798
NET INCOME	\$38,516	\$39,937	\$21,354	\$37,414
EARNINGS PER SHARE DATA:				
Weighted Average Shares Outstanding	47,336	48,882	47,126	49,323
Basic Earnings Per Share	\$0.79	\$0.82	\$0.44	\$0.75
Diluted Average Shares Outstanding	47,709	49,857	47,291	50,264
Diluted Earnings Per Share	\$0.78	\$0.80	\$0.44	\$0.74
DIVIDENDS PER SHARE	\$0.12	\$0.11	\$0.36	\$0.33

The accompanying notes are an integral part of these statements.

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BRIGGS & STRATTON CORPORATION AND SUBSIDIARIES  
CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

(Unaudited)

	Three Months Ended		Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
Net Income	\$38,516	\$39,937	\$21,354	\$37,414
Other Comprehensive Income:				
Cumulative Translation Adjustments	3,022	2,844	9,830	(6,442 )
Unrealized Gain (Loss) on Derivative Instruments, Net of Tax	1,611	149	970	(2,953 )
Unrecognized Pension & Postretirement Obligation, Net of Tax	5,967	4,078	32,823	12,235
Total Comprehensive Income	\$49,116	\$47,008	\$64,977	\$40,254

The accompanying notes are an integral part of these statements.

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CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Nine Months Ended	
	March 31, 2013	April 1, 2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Income	\$21,354	\$37,414
Adjustments to Reconcile Net Income to Net Cash Used in Operating Activities:		
Depreciation and Amortization	41,234	47,590
Stock Compensation Expense	5,244	4,497
Loss on Disposition of Plant and Equipment	293	81
Provision (Benefit) for Deferred Income Taxes	(16,866	) 2,820
Earnings of Unconsolidated Affiliates	(3,011	) (3,519
Dividends Received from Unconsolidated Affiliates	4,636	4,029
Cash Contributions to Pension Plans	(29,363	) (24,134
Non-Cash Restructuring Charges	11,930	14,263
Change in Operating Assets and Liabilities:		
Accounts Receivable	(167,435	) (237,800
Inventories	(19,873	) (56,411
Other Current Assets	10,571	18,349
Accounts Payable and Accrued Liabilities	70,273	33,605
Other, Net	(2,766	) (7,471
Net Cash Used in Operating Activities	(73,779	) (166,687
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Additions to Plant and Equipment	(26,301	) (31,815
Proceeds Received on Disposition of Plant and Equipment	6,705	175
Payments for Acquisitions, Net of Cash Acquired	(59,627	) (2,673
Net Cash Used in Investing Activities	(79,223	) (34,313
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Repayments on Short-Term Debt	(900	) —
Net Borrowings on Revolver	35,350	46,000
Debt Issuance Costs	—	(2,007
Treasury Stock Purchases	(23,057	) (22,689
Stock Option Exercise Proceeds and Tax Benefits	19,613	235
Cash Dividends Paid	(11,499	) (11,041
Net Cash Provided by Financing Activities	19,507	10,498
<b>EFFECT OF FOREIGN CURRENCY EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	(12	) (2,692
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	(133,507	) (193,194
CASH AND CASH EQUIVALENTS, Beginning	156,075	209,639
CASH AND CASH EQUIVALENTS, Ending	\$22,568	\$16,445

The accompanying notes are an integral part of these statements.



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BRIGGS & STRATTON CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Unaudited)

1. General Information

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission and therefore do not include all information and footnotes necessary for a fair statement of financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States. The year-end condensed balance sheet data was derived from audited financial statements, but also does not include all disclosures required by accounting principles generally accepted in the United States. However, in the opinion of Briggs & Stratton Corporation (the Company), adequate disclosures have been presented to prevent the information from being misleading, and all adjustments necessary to fairly present the results of operations and financial position have been included. All of these adjustments are of a normal recurring nature, except as otherwise noted.

Interim results are not necessarily indicative of results for a full year. The information included in these consolidated condensed financial statements should be read in conjunction with the financial statements and the notes thereto which were included in our latest Annual Report on Form 10-K.

2. New Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2013-02, "Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income," which requires an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required under U.S. GAAP to be reclassified in its entirety to net income. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety from accumulated other comprehensive income to net income in the same reporting period, an entity is required to cross-reference other disclosures required under U.S. GAAP that provide additional detail about those amounts. This update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2012 with earlier adoption permitted. The amendments in the ASU should be applied prospectively. Management does not expect adoption of this ASU to have a material impact on the Company's results of operations, financial position or cash flow.

In July 2012, the FASB issued ASU No. 2012-02, "Intangibles – Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment," which permits an entity to first assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired before performing quantitative impairment testing. The amendments do not change the measurement of impairment losses. This update is effective for fiscal years beginning after September 15, 2012, with early adoption permitted. Management does not expect adoption of this ASU to have a material impact on the Company's results of operations, financial position or cash flow.

3. Acquisitions

On December 7, 2012, Briggs & Stratton Representação de Motores e Produtos de Força do Brasil Ltda., a wholly-owned subsidiary of the Company, acquired all of the common stock of Companhia Caetano Branco ("Branco") of Sao Jose dos Pinhais, Brazil for a total cash consideration of \$59.6 million, net of cash acquired. Branco is a leading brand in the Brazilian light power equipment market with a broad range of outdoor power equipment used primarily in light commercial applications. Its products, including generators, water pumps, light construction

equipment and diesel engines, are sold through its independent network of over 1,200 dealers throughout Brazil. As of March 31, 2013, the Company recorded a preliminary purchase price based on initial estimates of fair value. The preliminary purchase price allocation resulted in the recognition of \$15.3 million of goodwill, of which \$4.6 million and \$10.7 million were allocated to the Engines segment and Products segment, respectively, and \$24.0 million of intangible assets, including \$14.6 million of customer relationships and \$9.4 million of tradenames.

The results of operations of Branco have been included in the Consolidated Condensed Statements of Operations since the date of acquisition. Pro forma financial information and allocation of the purchase price are not presented as the effects of the acquisition are not material to the Company's results of operations or financial position.

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### 4. Assets Held for Sale

At March 31, 2013 and at July 1, 2012, the Company had \$5.3 million and \$10.4 million, respectively, included in Assets Held for Sale in its Consolidated Condensed Balance Sheets. As of March 31, 2013, Assets Held for Sale consisted of certain assets related to the Ostrava, Czech Republic production facility. As of July 1, 2012, Assets Held for Sale consisted of certain assets related to the Ostrava, Czech Republic and Jefferson, Wisconsin production facilities. Prior to its closure, the Ostrava, Czech Republic facility manufactured small engines. The Company recorded sales of these engines within its Engines Segment. Prior to the closure of the Jefferson, Wisconsin facility, portable generator and pressure washer products were manufactured, marketed and sold by the Company within its Products Segment.

In the first quarter of fiscal 2013, the Company completed the sale of its dormant manufacturing facility in Jefferson, Wisconsin and a land parcel adjacent to its Ostrava, Czech Republic plant. In the third quarter of fiscal 2013, the Company entered into an agreement to sell the Ostrava, Czech Republic facility. Subsequent to the end of the third quarter of fiscal 2013, the Company completed the sale of the Ostrava, Czech Republic facility.

### 5. Restructuring Actions

In January 2012, the Company announced plans to reduce manufacturing capacity through closure of its Newbern, Tennessee and Ostrava, Czech Republic plants, as well as the reconfiguration of its plant in Poplar Bluff, Missouri. During fiscal 2012, the Company ceased manufacturing operations at its Newbern, Tennessee and Ostrava, Czech Republic plants, and carried out reconfiguration of the Poplar Bluff, Missouri plant.

In April 2012, the Company announced plans to further reduce manufacturing costs through consolidation of its Auburn, Alabama manufacturing facility as well as the reduction of approximately 10% of the Company's salaried headcount. In fiscal 2012 and fiscal 2013, the Company implemented salaried headcount reductions. Additionally, the Company announced that it will no longer pursue placement of lawn and garden products at national mass retailers beginning in fiscal 2013. The Engines Segment will continue to support lawn and garden equipment OEMs who provide lawn and garden equipment to these retailers. The Products Segment will continue to focus on innovative, higher margin products that are sold through our network of Simplicity, Snapper and Ferris dealers and regional retailers. The Company will also continue to sell pressure washers and portable and standby generators through the U.S. mass retail channel.

In October 2012, the Board of Directors of the Company authorized an amendment to the Company's defined benefit retirement plans for U.S., non-bargaining employees. The amendment freezes accruals for all non-bargaining employees effective January 1, 2014. The Company recorded a pre-tax curtailment charge of \$1.9 million in the second quarter of fiscal 2013 related to the defined benefit plan change.

Workforce reductions associated with the Company's restructuring initiatives impacted approximately 1,250 regular and temporary employees globally.

In the first quarter of fiscal 2013, the Company completed the sale of its dormant manufacturing facility in Jefferson, Wisconsin and a land parcel adjacent to its Ostrava, Czech Republic plant. In the third quarter of fiscal 2013, the Company entered into an agreement to sell the Ostrava, Czech Republic facility. Subsequent to the end of the third quarter of fiscal 2013, the Company completed the sale of the Ostrava, Czech Republic facility.

The Company reports restructuring charges associated with manufacturing and related initiatives as costs of goods sold within the Consolidated Condensed Statements of Operations. Restructuring charges reflected as costs of goods sold include, but are not limited to, termination and related costs associated with manufacturing employees, asset impairments and accelerated depreciation relating to manufacturing initiatives, and other costs directly related to the

restructuring initiatives implemented. The Company reports all other non-manufacturing related restructuring charges as engineering, selling, general and administrative expenses on the Consolidated Condensed Statements of Operations. The Company recorded pre-tax charges of \$6.6 million (\$5.4 million after tax or \$0.11 per diluted share) and \$18.4 million (\$13.0 million after tax or \$0.27 per diluted share) during the three and nine months ended March 31, 2013, respectively, related to the restructuring actions. The Engines Segment recorded \$5.4 million and \$10.8 million of pre-tax restructuring charges during the third quarter and first nine months of fiscal 2013, respectively. The Products Segment recorded \$1.2 million and \$7.6 million of pre-tax restructuring charges during the third quarter and first nine months of fiscal 2013, respectively.

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The following is a rollforward of the restructuring reserve (included in Accrued Liabilities within the Consolidated Condensed Balance Sheets) attributable to all Engines Segment restructuring activities for the nine month period ended March 31, 2013 (in thousands):

	Termination Benefits	Other Costs	Total
Reserve Balance at July 1, 2012	\$2,227	\$3,344	\$5,571
Provisions	1,444	9,337	10,781
Cash Expenditures	(3,187	) (1,795	) (4,982
Other Adjustments (1)	—	(8,310	) (8,310
Reserve Balance at March 31, 2013	\$484	\$2,576	\$3,060

(1) Other adjustments includes \$2.3 million of accelerated depreciation, \$1.9 million of pension curtailment charges, and \$4.1 million of foreign currency translation primarily recognized in connection with the substantial liquidation of the Company's investment in the Ostrava, Czech Republic entity.

The following is a rollforward of the restructuring reserve (included in Accrued Liabilities within the Consolidated Condensed Balance Sheets) attributable to all Products Segment restructuring activities for the nine month period ended March 31, 2013 (in thousands):

	Termination Benefits	Other Costs	Total
Reserve Balance at July 1, 2012	\$942	\$445	\$1,387
Provisions	225	7,399	7,624
Cash Expenditures	(1,009	) (4,336	) (5,345
Other Adjustments (2)	—	(3,463	) (3,463
Reserve Balance at March 31, 2013	\$158	\$45	\$203

(2) Other adjustments includes \$2.9 million of asset impairments and \$0.5 million of accelerated depreciation.

## 6. Earnings Per Share

The Company computes earnings per share using the two-class method, an earnings allocation formula that determines earnings per share for each class of common stock and participating security according to dividends declared and participation rights in undistributed earnings. The Company's unvested grants of restricted stock and deferred stock awards contain non-forfeitable rights to dividends (whether paid or unpaid), which are required to be treated as participating securities and included in the computation of basic earnings per share.

Information on earnings per share is as follows (in thousands except per share data):

	Three Months Ended		Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
Net Income	\$38,516	\$39,937	\$21,354	\$37,414
Less: Earnings Allocated to Participating Securities	(1,117	) (48	) (562	) (254
Net Income Available to Common Shareholders	\$37,399	\$39,889	\$20,792	\$37,160
Weighted Average Shares Outstanding	47,336	48,882	47,126	49,323
Diluted Average Shares Outstanding	47,709	49,857	47,291	50,264
Basic Earnings Per Share	\$0.79	\$0.82	\$0.44	\$0.75
Diluted Earnings Per Share	\$0.78	\$0.80	\$0.44	\$0.74

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

The dilutive effect of the potential exercise of outstanding stock-based awards to acquire common shares is calculated using the treasury stock method. The following options to purchase shares of common stock were excluded from the calculation of diluted earnings per share as the exercise prices were greater than the average market price of the common shares:

	Three Months Ended		Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
Options to Purchase Shares of Common Stock (in thousands)	1,590	3,575	1,590	4,041
Weighted Average Exercise Price of Options Excluded	\$34.13	\$27.94	\$34.13	26.59

On August 10, 2011, the Board of Directors of the Company authorized up to \$50 million in funds for use in a common share repurchase program with an expiration of June 30, 2013. On August 8, 2012, the Board of Directors of the Company authorized up to an additional \$50 million in funds associated with the common share repurchase program and an extension of the expiration date to June 30, 2014. The common share repurchase program authorizes the purchase of shares of the Company's common stock on the open market or in private transactions from time to time, depending on market conditions and certain governing loan covenants. During the nine months ended March 31, 2013, the Company repurchased 1,216,325 shares on the open market at an average price of \$18.96 per share as compared to 1,459,243 shares purchased on the open market at an average price of \$15.55 per share during the nine months ended April 1, 2012.

## 7. Pension and Postretirement Benefits

The Company has noncontributory defined benefit retirement plans and postretirement plans covering certain employees. The following tables summarize the plans' income and expense for the periods indicated (in thousands):

	Pension Benefits		Other Postretirement Benefits	
	Three Months Ended		Three Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
Components of Net Periodic Expense:				
Service Cost	\$3,166	\$3,443	\$89	\$102
Interest Cost on Projected Benefit Obligation	12,276	14,317	1,199	1,687
Expected Return on Plan Assets	(18,873	) (19,174	) —	—
Amortization of:				
Transition Obligation	2	2	—	—
Prior Service Cost (Credit)	47	725	(897	) (959
Actuarial Loss	8,666	4,623	1,881	2,295
Net Periodic Expense	\$5,284	\$3,936	\$2,272	\$3,125

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

	Pension Benefits Nine Months Ended		Other Postretirement Benefits Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
Components of Net Periodic Expense:				
Service Cost	\$ 10,138	\$ 10,328	\$ 268	\$ 307
Interest Cost on Projected Benefit Obligation	37,878	42,952	3,596	5,062
Expected Return on Plan Assets	(56,958	) (57,522	) —	—
Amortization of:				
Transition Obligation	6	6	—	—
Prior Service Cost (Credit)	319	2,174	(2,692	) (2,877
Actuarial Loss	26,155	13,870	5,644	6,884
Net Curtailment Loss	1,914	—	—	—
Net Periodic Expense	\$ 19,452	\$ 11,808	\$ 6,816	\$ 9,376

In October 2012, the Board of Directors of the Company authorized an amendment to the Company's defined benefit retirement plans for U.S., non-bargaining employees. The amendment freezes accruals for all non-bargaining employees effective January 1, 2014. The Company recorded a pre-tax curtailment charge of \$1.9 million in the second quarter of fiscal 2013 related to the defined benefit plan change.

The Company expects to make benefit payments of \$3.0 million attributable to its non-qualified pension plans during fiscal 2013. During the first nine months of fiscal 2013, the Company made payments of approximately \$2.3 million for its non-qualified pension plans. The Company anticipates making benefit payments of approximately \$19.8 million for its other postretirement benefit plans during fiscal 2013. During the first nine months of fiscal 2013, the Company made payments of \$14.7 million for its other postretirement benefit plans.

On July 6, 2012, the Moving Ahead for Progress in the 21st Century Act (MAP-21 Act) was signed into law. The MAP-21 Act included certain pension-related provisions which included changes to the methodology used to determine discount rates for ERISA funding purposes for qualified defined benefit pension plans. Based on historical interest rates, the MAP-21 Act allows plan sponsors to utilize a higher discount rate to value pension liabilities, which results in lower required pension plan contributions under ERISA. Subsequent to filing the Company's Annual Report on Form 10-K for the fiscal year ended July 1, 2012, the Company learned of the final interest rates published by the Internal Revenue Service used to calculate minimum pension contributions under the MAP-21 Act. During the first nine months of fiscal 2013, the Company made cash contributions of \$29.4 million to the qualified pension plan. Based upon current regulations and actuarial studies, the Company estimates that it will make no further required minimum contributions to the qualified pension plan during the remainder of fiscal 2013. The Company may be required to make further contributions in future years depending upon the actual return on plan assets and the funded status of the plan in future periods.

## 8. Stock Incentives

Stock based compensation expense is calculated by estimating the fair value of incentive stock awards granted and amortizing the estimated value over the awards' vesting period. Stock based compensation expense was \$1.4 million and \$5.2 million for the three and nine months ended March 31, 2013, respectively. For the three and nine months ended April 1, 2012, stock based compensation expense was \$0.9 million and \$4.5 million, respectively.

## 9. Derivative Instruments &amp; Hedging Activities

The Company enters into derivative contracts designated as cash flow hedges to manage certain interest rate, foreign currency and commodity exposures. Company policy allows derivatives to be used only for identifiable exposures and, therefore, the Company does not enter into hedges for trading purposes where the sole objective is to generate profits.



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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

The Company formally designates the financial instrument as a hedge of a specific underlying exposure and documents both the risk management objectives and strategies for undertaking the hedge. The Company formally assesses, both at the inception and at least quarterly thereafter, whether the financial instruments that are used in hedging transactions are effective at offsetting changes in the forecasted cash flows of the related underlying exposure. Because of the high degree of effectiveness between the hedging instrument and the underlying exposure being hedged, fluctuations in the value of the derivative instruments are generally offset by changes in the forecasted cash flows of the underlying exposures being hedged. Derivative financial instruments are recorded on the Consolidated Condensed Balance Sheets as assets or liabilities, measured at fair value. The effective portion of gains or losses on the derivative designated as cash flow hedges are reported as a component of Accumulated Other Comprehensive Loss (AOCI) and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Any ineffective portion of a financial instrument's change in fair value is immediately recognized in earnings.

The Company enters into interest rate swaps to manage a portion of its interest rate risk from financing certain dealer and distributor inventories through a third party financing source. The swaps are designated as cash flow hedges and are used to effectively fix the interest payments to a third party financing source, exclusive of lender spreads, ranging from 1.36% to 1.60% for a notional principal amount of \$85 million through July 2017.

The Company enters into forward foreign currency contracts to hedge the risk from forecasted third party and intercompany sales or payments denominated in foreign currencies. These obligations generally require the Company to exchange foreign currencies for U.S. Dollars, Euros, Japanese Yen, Australian Dollars, Mexican Pesos or Canadian Dollars. These contracts generally do not have a maturity of more than twenty-four months.

The Company uses raw materials that are subject to price volatility. The Company hedges a portion of its exposure to the variability of cash flows associated with commodities used in the manufacturing process by entering into forward purchase contracts or commodity swaps. Derivative contracts designated as cash flow hedges are used by the Company to reduce exposure to variability in cash flows associated with future purchases of natural gas and aluminum. These contracts generally do not have a maturity of more than twenty-four months.

The Company has considered the counterparty credit risk related to all its interest rate, foreign currency and commodity derivative contracts and deems any risk of counterparty default to be minimal.

The notional amount of derivative contracts outstanding at the end of the period is indicative of the level of the Company's derivative activity during the period. As of March 31, 2013 and July 1, 2012, the Company had the following outstanding derivative contracts (in thousands):

Contract		Notional Amount	
		March 31, 2013	July 1, 2012
Interest Rate:			
LIBOR Interest Rate (U.S. Dollars)	Fixed	85,000	85,000
Foreign Currency:			
Australian Dollar	Sell	12,884	28,258
Canadian Dollar	Sell	2,000	—
Mexican Peso	Sell	9,145	—
Euro	Sell	58,000	53,500
Japanese Yen	Buy	905,000	695,000
Commodity:			

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Natural Gas (Therms)	Buy	3,525	5,614
Aluminum (Metric Tons)	Buy	24	24

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

The location and fair value of derivative instruments reported in the Consolidated Condensed Balance Sheets are as follows (in thousands):

Balance Sheet Location	Asset (Liability) March 31, 2013	Fair Value July 1, 2012
Interest rate contracts		
Other Long-Term Liabilities	\$(2,566	) \$(2,341
Foreign currency contracts		
Other Current Assets	1,133	1,888
Other Long-Term Assets	224	24
Accrued Liabilities	(1,903	) (452
Other Long-Term Liabilities	(52	) —
Commodity contracts		
Other Current Assets	120	14
Other Long-Term Assets	16	—
Accrued Liabilities	(6,054	) (8,510
Other Long-Term Liabilities	(652	) —
	\$(9,734	) \$(9,377

The effect of derivatives designated as hedging instruments on the Consolidated Condensed Statements of Operations is as follows (in thousands):

Three months ended March 31, 2013				
	Recognized in Earnings		Amount of Gain	
	Amount of Gain (Loss)		(Loss)	Recognized in
	Recognized in Other Comprehensive Income	Classification of	Reclassified from AOCI into Income	Earnings
	(Loss) on	Gain (Loss)	(Effective Portion)	(Ineffective Portion)
	Derivatives, Net of			
	Taxes (Effective			
	Portion)			
Interest rate contracts	\$203	Net Sales	\$—	\$—
Foreign currency contracts - sell	1,952	Net Sales	(12	) —
Foreign currency contracts - buy	(16	) Cost of Goods Sold	(786	) —
Commodity contracts	(528	) Cost of Goods Sold	(3,207	) —
	\$1,611		\$(4,005	) \$—
Three months ended April 1, 2012				
Recognized in Earnings				
Amount of Gain (Loss)				
	Recognized in Other Comprehensive Income		Amount of Gain	
	(Loss) on	Classification of	(Loss)	Recognized in
	Derivatives, Net of	Gain (Loss)	Reclassified from AOCI into Income	Earnings
	Taxes (Effective		(Effective Portion)	(Ineffective Portion)
	Portion)			
Interest rate contracts	\$28	Net Sales	\$—	\$—

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Foreign currency contracts - sell	(1,830	) Net Sales	1,364	—
Foreign currency contracts - buy	—	Cost of Goods Sold	26	—
Commodity contracts	1,951	Cost of Goods Sold	(3,400	) 4
	\$149		\$(2,010	) \$4

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

Nine months ended March 31, 2013				
	Recognized in Earnings Amount of Gain (Loss)		Amount of Gain (Loss)	Recognized in Earnings
	Recognized in Other Comprehensive Income (Loss) on Derivatives, Net of Taxes (Effective Portion)	Classification of Gain (Loss)	Reclassified from AOCI into Income (Effective Portion)	(Ineffective Portion)
Interest rate contracts	\$(137	) Net Sales	\$—	\$—
Foreign currency contracts - sell	118	Net Sales	77	—
Foreign currency contracts - buy	(278	) Cost of Goods Sold	(859	) —
Commodity contracts	1,267	Cost of Goods Sold	(7,591	) —
	\$970		\$(8,373	) \$—
Nine months ended April 1, 2012				
	Recognized in Earnings Amount of Gain (Loss)		Amount of Gain (Loss)	Recognized in Earnings
	Recognized in Other Comprehensive Income (Loss) on Derivatives, Net of Taxes (Effective Portion)	Classification of Gain (Loss)	Reclassified from AOCI into Income (Effective Portion)	(Ineffective Portion)
Interest rate contracts	\$(485	) Net Sales	\$—	\$—
Foreign currency contracts - sell	922	Net Sales	1,302	—
Foreign currency contracts - buy	—	Cost of Goods Sold	(31	) —
Commodity contracts	(3,390	) Cost of Goods Sold	(4,641	) (18
	\$(2,953	)	\$(3,370	) \$(18

During the next twelve months, the estimated net amount of losses on cash flow hedges as of March 31, 2013 expected to be reclassified into earnings is \$4.2 million.

## 10. Fair Value Measurements

The following guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1: Quoted prices for identical instruments in active markets.

Level 2: Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-driven valuations whose inputs are observable or whose significant value drivers are observable.

Level 3: Significant inputs to the valuation model are unobservable.

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

The following table presents information about the Company's financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2013 and July 1, 2012 (in thousands):

	March 31, 2013	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
Assets:				
Derivatives	\$1,493	\$—	\$1,493	\$—
Liabilities:				
Derivatives	\$11,227	\$—	\$11,227	\$—
	July 1, 2012	Level 1	Level 2	Level 3
Assets:				
Derivatives	\$1,926	\$—	\$1,926	\$—
Liabilities:				
Derivatives	\$11,303	\$—	\$11,303	\$—

The fair value for Level 2 measurements are based upon the respective quoted market prices for comparable instruments in active markets, which include current market pricing for forward purchases of commodities, foreign currency forwards, and current interest rates.

The estimated fair value of the Company's Senior Notes at March 31, 2013 and July 1, 2012 was \$258.4 million and \$241.0 million, respectively, compared to the carrying value of \$225.0 million on each date. The estimated fair value of the Senior Notes is based on quoted market prices for similar instruments and is, therefore, classified as Level 2 within the valuation hierarchy. The carrying value of the Revolver and Short-Term Debt approximates fair value since the underlying rate of interest is variable based upon LIBOR rates.

The carrying values of cash and cash equivalents, trade receivables, and accounts payable are reasonable estimates of their fair values at March 31, 2013 and July 1, 2012 due to the short-term nature of these instruments.

## 11. Warranty

The Company recognizes the cost associated with its standard warranty on Engines and Products at the time of sale. The amount recognized is based on historical failure rates and current claim cost experience. The following is a reconciliation of the changes in accrued warranty costs for the reporting period (in thousands):

	Nine Months Ended	
	March 31, 2013	April 1, 2012
Beginning Balance	\$46,013	\$45,995
Payments	(20,455)	(19,994)
Provision for Current Year Warranties	21,209	23,377
Changes in Estimates	(472)	(3,847)
Ending Balance	\$46,295	\$45,531

## 12. Income Taxes

The effective tax rates for the third quarter and first nine months of fiscal 2013 were 27.6% and 27.5%, respectively, compared to 20.4% and 13.4% in same respective periods last year. The tax rate for the third quarter was primarily driven by the reenactment of the U.S. federal research & development and other credits in the amount of \$1.0 million

and foreign tax credits in the amount of \$0.5 million which were partially offset by additional taxes of \$1.0 million due to non-deductible expenses related to the Ostrava plant closure. The effective rate for the first nine months of fiscal 2013 was driven by the aforementioned credits and non-deductible expenses and non-deductible acquisition costs increasing the tax expense by \$0.5 million.



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BRIGGS & STRATTON CORPORATION AND SUBSIDIARIES

The effective tax rate for the third quarter of fiscal 2012 was primarily driven by a net benefit of \$3.3 million related to Ostrava plant restructuring charges incurred during that quarter. The effective rate for the first nine months of fiscal 2012 was driven by the aforementioned restructuring charges and a net benefit of \$5.0 million due to the settlement of U.S. audits and the expiration of a non-U.S. statute of limitation period during fiscal 2012.

For the nine months ended March 31, 2013, the Company's unrecognized tax benefits increased by \$0.2 million, of which \$0.1 million impacted the current effective tax rate.

Income tax returns are filed in the U.S., state, and foreign jurisdictions and related audits occur on a regular basis. In the U.S., the Company is no longer subject to U.S. federal income tax examinations before fiscal 2009 and is currently under audit by U.S. federal authorities for fiscal 2010 and 2011 in addition to various state jurisdictions. With respect to the Company's major foreign jurisdictions, it is no longer subject to tax examinations before fiscal 2002.

13. Commitments and Contingencies

Briggs & Stratton is subject to various unresolved legal actions that arise in the normal course of its business. These actions typically relate to product liability (including asbestos-related liability), patent and trademark matters, and disputes with customers, suppliers, distributors and dealers, competitors and employees.

On March 19, 2010, plaintiffs filed a complaint in the Ontario Superior Court of Justice in Canada (Robert Foster et al. v. Sears Canada, Inc. et al., Docket No. 766-2010) against the Company and other engine and lawnmower manufacturers alleging that the horsepower labels on the products they purchased were inaccurate and that the Company conspired with other engine and lawnmower manufacturers to conceal the true horsepower of these engines. On May 3, 2010, other plaintiffs filed a complaint in the Montreal Superior Court in Canada (Eric Liverman, et al. v. Deere & Company, et al., Docket No. 500-06-000507-109). Both Canadian complaints contain allegations and seek relief under Canadian law similar to the litigation filed in the U.S. regarding horsepower labeling which was settled and approved by the U.S. District Court for the Eastern District of Wisconsin on August 26, 2010. The Company is evaluating the Canadian complaints and has not yet filed an answer or other responsive pleading to either one.

On May 14, 2010, the Company notified retirees and certain retirement eligible employees of various changes to the Company-sponsored retiree medical plans. The purpose of the amendments was to better align the plans offered to both hourly and salaried retirees. On August 16, 2010, a putative class of retirees who retired prior to August 1, 2006 and the United Steel Workers filed a complaint in the U.S. District Court for the Eastern District of Wisconsin (Merrill, Weber, Carpenter, et al; United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union, AFL-CIO/CLC v. Briggs & Stratton Corporation; Group Insurance Plan of Briggs & Stratton Corporation; and Does 1 through 20, Docket No. 10-C-0700), contesting the Company's right to make these changes. In addition to a request for class certification, the complaint seeks an injunction preventing the alleged unilateral termination or reduction in insurance coverage to the class of retirees, a permanent injunction preventing defendants from ever making changes to the retirees' insurance coverage, restitution with interest (if applicable) and attorneys' fees and costs. The Company moved to dismiss the complaint and believes the changes are within its rights. On April 21, 2011, the district court issued an order granting the Company's motion to dismiss the complaint. The plaintiffs filed a motion with the court to reconsider its order on May 17, 2011, and on August 24, 2011 the court granted the motion and vacated the dismissal of the case. The Company then filed a motion with the court to appeal its decision directly to the U.S. Court of Appeals for the Seventh Circuit, but the court denied this motion on February 29, 2012. On October 9, 2012 the court granted the parties' unopposed motion for class certification. Discovery is underway in the case.

Although it is not reasonably possible to predict with certainty the outcome of these unresolved legal actions or the range of possible loss, the Company believes the unresolved legal actions will not have a material adverse effect on its results of operations, financial position or cash flows.

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## 14. Segment Information

The Company operates two reportable business segments that are managed separately based on fundamental differences in their operations. Summarized segment data is as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
<b>NET SALES:</b>				
Engines	\$451,921	\$498,009	\$890,631	\$987,486
Products	231,532	281,271	602,323	731,969
Inter-Segment Eliminations	(46,194)	) (59,183)	) (107,609)	) (154,114)
Total *	\$637,259	\$720,097	\$1,385,345	\$1,565,341
* International sales included in net sales based on product shipment destination	\$166,722	\$203,276	\$453,335	\$529,709
<b>GROSS PROFIT:</b>				
Engines	\$100,981	\$100,320	\$181,980	\$186,555
Products	26,546	27,246	63,798	81,675
Inter-Segment Eliminations	(739)	) (454)	) 1,793	) (1,184)
Total	\$126,788	\$127,112	\$247,571	\$267,046
<b>INCOME (LOSS) FROM OPERATIONS:</b>				
Engines	\$57,058	\$55,051	\$48,574	\$51,875
Products	(199)	) (1,153)	) (11,787)	) 1,717
Inter-Segment Eliminations	(739)	) (454)	) 1,793	) (1,184)
Total	\$56,120	\$53,444	\$38,580	\$52,408

Pre-tax restructuring charges included in gross profit were as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
<b>PRE-TAX RESTRUCTURING CHARGES INCLUDED IN GROSS PROFIT:</b>				
Engines	\$5,409	\$9,943	\$7,346	\$9,943
Products	1,236	9,821	7,624	9,821
Total	\$6,645	\$19,764	\$14,970	\$19,764

Pre-tax restructuring charges included in income from operations were as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012
<b>PRE-TAX RESTRUCTURING CHARGES INCLUDED IN INCOME FROM OPERATIONS:</b>				
Engines	\$5,409	\$9,943	\$10,781	\$9,943
Products	1,236	9,821	7,624	9,821
Total	\$6,645	\$19,764	\$18,405	\$19,764

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## 15. Debt

The following is a summary of the Company's long-term indebtedness (in thousands):

	March 31, 2013	July 1, 2012
Senior Notes	\$225,000	\$225,000
Multicurrency Credit Agreement	35,350	—
	\$260,350	\$225,000

On December 15, 2010, the Company issued \$225 million of 6.875% Senior Notes ("Senior Notes") due December 15, 2020.

On October 13, 2011, the Company entered into a \$500 million multicurrency credit agreement (the "Revolver"), which replaced the Company's prior amended and restated multicurrency credit agreement. The Revolver has a term of five years and all outstanding borrowings on the Revolver are due and payable on October 13, 2016. The initial maximum availability under the revolving credit facility is \$500 million. Availability under the revolving credit facility is reduced by outstanding letters of credit. The Company may from time to time increase the maximum availability under the revolving credit facility by up to \$250 million if certain conditions are satisfied.

The Senior Notes and Revolver contain restrictive covenants. These covenants include restrictions on the Company's ability to: pay dividends; repurchase shares; incur indebtedness; create liens; enter into sale and leaseback transactions; consolidate or merge with other entities; sell or lease all or substantially all of its assets; and dispose of assets or use proceeds from sales of its assets. The Revolver contains financial covenants that require the Company to maintain a minimum interest coverage ratio and impose a maximum average leverage ratio. As of March 31, 2013, the Company was in compliance with these covenants.

## 16. Separate Financial Information of Subsidiary Guarantor of Indebtedness

Under the terms of the Company's Senior Notes and the Revolver (collectively, the "Domestic Indebtedness"), Briggs & Stratton Power Products Group, LLC, a 100% owned subsidiary of the Company, is the joint and several guarantor of the Domestic Indebtedness (the "Guarantor"). The guarantees are full and unconditional guarantees, except for certain customary limitations. Additionally, if at any time a domestic subsidiary of the Company constitutes a significant domestic subsidiary, then such domestic subsidiary will also become a guarantor of the Domestic Indebtedness. Currently, all of the Domestic Indebtedness is unsecured. If the Company were to fail to make a payment of interest or principal on its due date, the Guarantor is obligated to pay the outstanding Domestic Indebtedness. The Company had the following outstanding amounts related to the guaranteed debt (in thousands):

	March 31, 2013 Carrying Amount	Maximum Guarantee
Senior Notes	\$ 225,000	\$225,000
Multicurrency Credit Agreement	\$ 35,350	\$500,000

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

The following condensed supplemental consolidating financial information reflects the summarized financial information of Briggs & Stratton, its Guarantors and Non-Guarantor Subsidiaries (in thousands):

## CONSOLIDATING BALANCE SHEET

As of March 31, 2013

(Unaudited)

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>CURRENT ASSETS:</b>					
Cash and Cash Equivalents	\$ 2,186	\$907	\$ 19,475	\$—	\$22,568
Accounts Receivable, Net	261,089	99,112	43,119	—	403,320
Intercompany Accounts Receivable	9,018	3,810	49,790	(62,618 )	—
Inventories, Net	193,435	201,234	68,779	—	463,448
Deferred Income Tax Asset	27,162	17,802	1,248	—	46,212
Assets Held for Sale	—	—	5,347	—	5,347
Prepaid Expenses and Other Current Assets	8,410	6,387	5,002	—	19,799
Total Current Assets	\$ 501,300	\$329,252	\$ 192,760	\$(62,618 )	\$960,694
<b>OTHER ASSETS:</b>					
Goodwill	\$ 128,300	\$64,544	\$ 27,973	\$—	\$220,817
Investments	19,891	—	—	—	19,891
Investments in Subsidiaries	577,911	—	—	(577,911 )	—
Intercompany Note Receivable	62,457	59,595	21,672	(143,724 )	—
Debt Issuance Costs	4,957	—	—	—	4,957
Other Intangible Assets, Net	—	81,847	28,159	—	110,006
Long-Term Deferred Income Tax Asset	108,044	—	24	(47,564 )	60,504
Other Long-Term Assets, Net	5,419	2,411	1,255	—	9,085
Total Other Assets	\$ 906,979	\$208,397	\$ 79,083	\$(769,199 )	\$425,260
PLANT AND EQUIPMENT, NET	217,822	46,900	17,967	—	282,689
TOTAL ASSETS	\$ 1,626,101	\$584,549	\$ 289,810	\$(831,817 )	\$1,668,643
<b>CURRENT LIABILITIES:</b>					
Accounts Payable	\$ 105,993	\$57,416	\$ 18,878	\$—	\$182,287
Intercompany Accounts Payable	36,460	5,292	20,866	(62,618 )	—
Short-Term Debt	—	—	2,100	—	2,100
Accrued Liabilities	135,740	21,431	13,004	—	170,175
Total Current Liabilities	\$ 278,193	\$84,139	\$ 54,848	\$(62,618 )	\$354,562
<b>OTHER LIABILITIES:</b>					
Accrued Pension Cost	\$ 232,342	\$485	\$ 42	\$—	\$232,869
Accrued Employee Benefits	23,494	—	—	—	23,494
Accrued Postretirement Health Care Obligation	68,475	16,368	—	—	84,843
Intercompany Note Payable	64,404	—	79,320	(143,724 )	—
Deferred Income Tax Liabilities	—	47,564	—	(47,564 )	—
Other Long-Term Liabilities	16,670	12,264	1,418	—	30,352
Long-Term Debt	260,350	—	—	—	260,350

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Total Other Liabilities	\$ 665,735	\$76,681	\$ 80,780	\$(191,288 )	\$631,908
TOTAL SHAREHOLDERS' INVESTMENT:	682,173	423,729	154,182	(577,911 )	682,173
TOTAL LIABILITIES AND SHAREHOLDERS' INVESTMENT	\$ 1,626,101	\$584,549	\$ 289,810	\$(831,817 )	\$1,668,643

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## CONSOLIDATING BALANCE SHEET

As of July 1, 2012

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>CURRENT ASSETS:</b>					
Cash and Cash Equivalents	\$ 133,108	\$5,375	\$ 17,592	\$—	\$156,075
Accounts Receivable, Net	102,997	97,009	23,990	—	223,996
Intercompany Accounts Receivable	45,407	7,593	69,096	(122,096 )	—
Inventories, Net	149,863	224,642	59,179	—	433,684
Deferred Income Tax Asset	25,630	17,699	1,198	—	44,527
Assets Held for Sale	—	4,000	6,404	—	10,404
Prepaid Expenses and Other Current Assets	28,660	11,412	2,742	—	42,814
Total Current Assets	\$ 485,665	\$367,730	\$ 180,201	\$(122,096 )	\$911,500
<b>OTHER ASSETS:</b>					
Goodwill	\$ 128,300	\$64,544	\$ 11,920	\$—	\$204,764
Investments	22,163	—	—	—	22,163
Investments in Subsidiaries	556,958	—	—	(556,958 )	—
Intercompany Note Receivable	22,650	36,987	11,137	(70,774 )	—
Debt Issuance Costs	5,717	—	—	—	5,717
Other Intangible Assets, Net	—	83,242	3,825	—	87,067
Long-Term Deferred Income Tax Asset	108,003	—	2	(41,054 )	66,951
Other Long-Term Assets, Net	4,813	2,733	1,274	—	8,820
Total Other Assets	\$ 848,604	\$187,506	\$ 28,158	\$(668,786 )	\$395,482
PLANT AND EQUIPMENT, NET	230,253	53,105	17,891	—	301,249
TOTAL ASSETS	\$ 1,564,522	\$608,341	\$ 226,250	\$(790,882 )	\$1,608,231
<b>CURRENT LIABILITIES:</b>					
Accounts Payable	\$ 85,839	\$44,829	\$ 20,485	\$—	\$151,153
Intercompany Accounts Payable	56,674	26,661	38,761	(122,096 )	—
Short-Term Debt	—	—	3,000	—	3,000
Accrued Liabilities	108,079	28,706	14,971	—	151,756
Total Current Liabilities	\$ 250,592	\$100,196	\$ 77,217	\$(122,096 )	\$305,909
<b>OTHER LIABILITIES:</b>					
Accrued Pension Cost	\$ 295,862	\$464	\$ 68	\$—	\$296,394
Accrued Employee Benefits	25,035	—	—	—	25,035
Accrued Postretirement Health Care Obligation	73,575	16,267	—	—	89,842
Intercompany Note Payable	41,147	—	29,627	(70,774 )	—
Deferred Income Tax Liabilities	—	41,054	—	(41,054 )	—
Other Long-Term Liabilities	21,341	11,485	1,255	—	34,081
Long-Term Debt	225,000	—	—	—	225,000
Total Other Liabilities	\$ 681,960	\$69,270	\$ 30,950	\$(111,828 )	\$670,352
TOTAL SHAREHOLDERS' INVESTMENT:	631,970	438,875	118,083	(556,958 )	631,970
	\$ 1,564,522	\$608,341	\$ 226,250	\$(790,882 )	\$1,608,231

TOTAL LIABILITIES AND  
SHAREHOLDERS' INVESTMENT

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

For the Three Months Ended March 31, 2013

(Unaudited)

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net Sales	\$ 429,762	\$ 199,734	\$ 77,891	\$(70,128 )	\$ 637,259
Cost of Goods Sold	335,570	180,847	57,537	(70,128 )	503,826
Restructuring Charges	5,354	997	294	—	6,645
Gross Profit	88,838	17,890	20,060	—	126,788
Engineering, Selling, General and Administrative Expenses	41,603	18,642	10,423	—	70,668
Equity in Income from Subsidiaries	(8,274 )	—	—	8,274	—
Income (Loss) from Operations	55,509	(752 )	9,637	(8,274 )	56,120
Interest Expense	(4,679 )	—	(38 )	—	(4,717 )
Other Income, Net	2,036	24	(254 )	—	1,806
Income (Loss) before Income Taxes	52,866	(728 )	9,345	(8,274 )	53,209
Provision (Credit) for Income Taxes	14,350	(332 )	675	—	14,693
Net Income (Loss)	\$ 38,516	\$(396 )	\$ 8,670	\$(8,274 )	\$ 38,516
Comprehensive Income (Loss)	\$ 49,116	\$(272 )	\$ 8,585	\$(8,313 )	\$ 49,116

## CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

For the Three Months Ended April 1, 2012

(Unaudited)

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net Sales	\$ 463,323	\$ 247,241	\$ 95,522	\$(85,989 )	\$ 720,097
Cost of Goods Sold	365,386	219,150	74,674	(85,989 )	573,221
Restructuring Charges	267	8,189	11,308	—	19,764
Gross Profit	97,670	19,902	9,540	—	127,112
Engineering, Selling, General and Administrative Expenses	44,262	20,963	8,443	—	73,668
Equity in Income from Subsidiaries	156	—	—	(156 )	—
Income (Loss) from Operations	53,252	(1,061 )	1,097	156	53,444
Interest Expense	(4,760 )	(7 )	(44 )	—	(4,811 )
Other Income, Net	871	(5 )	700	—	1,566
Income (Loss) before Income Taxes	49,363	(1,073 )	1,753	156	50,199
Provision (Credit) for Income Taxes	9,426	(474 )	1,310	—	10,262
Net Income (Loss)	\$ 39,937	\$(599 )	\$ 443	\$ 156	\$ 39,937
Comprehensive Income (Loss)	\$ 47,008	\$(668 )	\$ 2,372	\$(1,704 )	\$ 47,008



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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

For the Nine Months Ended March 31, 2013

(Unaudited)

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net Sales	\$ 843,473	\$516,262	\$212,207	\$(186,597 )	\$1,385,345
Cost of Goods Sold	677,715	467,866	163,820	(186,597 )	1,122,804
Restructuring Charges	7,074	7,387	509	—	14,970
Gross Profit	158,684	41,009	47,878	—	247,571
Engineering, Selling, General and Administrative Expenses	122,362	53,265	29,929	—	205,556
Restructuring Charges	3,435	—	—	—	3,435
Equity in Income from Subsidiaries	(8,596 )	—	—	8,596	—
Income (Loss) from Operations	41,483	(12,256 )	17,949	(8,596 )	38,580
Interest Expense	(13,677 )	(3 )	(122 )	—	(13,802 )
Other Income, Net	4,251	178	231	—	4,660
Income (Loss) before Income Taxes	32,057	(12,081 )	18,058	(8,596 )	29,438
Provision (Credit) for Income Taxes	10,703	(4,487 )	1,868	—	8,084
Net Income (Loss)	\$ 21,354	\$(7,594 )	\$16,190	\$(8,596 )	\$21,354
Comprehensive Income (Loss)	\$ 64,977	\$(7,972 )	\$20,105	\$(12,133 )	\$64,977

## CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

For the Nine Months Ended April 1, 2012

(Unaudited)

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net Sales	\$ 928,028	\$637,814	\$250,532	\$(251,033 )	\$1,565,341
Cost of Goods Sold	757,396	569,435	202,733	(251,033 )	1,278,531
Restructuring Charges	267	8,189	11,308	—	19,764
Gross Profit	170,365	60,190	36,491	—	267,046
Engineering, Selling, General and Administrative Expenses	125,802	57,845	30,991	—	214,638
Equity in Income from Subsidiaries	(3,484 )	—	—	3,484	—
Income (Loss) from Operations	48,047	2,345	5,500	(3,484 )	52,408
Interest Expense	(13,801 )	(28 )	(116 )	—	(13,945 )
Other Income, Net	3,280	160	1,309	—	4,749
Income (Loss) before Income Taxes	37,526	2,477	6,693	(3,484 )	43,212
Provision (Credit) for Income Taxes	112	1,067	4,619	—	5,798
Net Income (Loss)	\$ 37,414	\$1,410	\$2,074	\$(3,484 )	\$37,414
Comprehensive Income (Loss)	\$ 40,254	\$818	\$(1,552 )	\$734	\$40,254



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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## CONSOLIDATING STATEMENT OF CASH FLOWS

For the Nine Months Ended March 31, 2013

(Unaudited)

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net Cash Provided by (Used in) Operating Activities	\$ (135,858 )	\$ 17,333	\$ 44,746	\$—	\$(73,779 )
Cash Flows from Investing Activities:					
Additions to Plant and Equipment	(19,924 )	(4,861 )	(1,516 )	—	(26,301 )
Proceeds Received from Disposition of Plant and Equipment	44	5,664	997	—	6,705
Cash Investment in Subsidiary	(18,195 )	—	18,195	—	—
Payments for Acquisitions, Net of Cash Acquired	—	—	(59,627 )	—	(59,627 )
Net Cash Provided by (Used in) Investing Activities	(38,075 )	803	(41,951 )	—	(79,223 )
Cash Flows from Financing Activities:					
Repayments on Short-Term Debt	—	—	(900 )	—	(900 )
Net Borrowings (Repayments) on Loans, Notes Payable and Long-Term Debt	57,954	(22,604 )	—	—	35,350
Treasury Stock Purchases	(23,057 )	—	—	—	(23,057 )
Stock Option Exercise Proceeds and Tax Benefits	19,613	—	—	—	19,613
Cash Dividends Paid	(11,499 )	—	—	—	(11,499 )
Net Cash Provided by (Used in) Financing Activities	43,011	(22,604 )	(900 )	—	19,507
Effect of Foreign Currency Exchange Rate Changes on Cash and Cash Equivalents	—	—	(12 )	—	(12 )
Net Increase (Decrease) in Cash and Cash Equivalents	(130,922 )	(4,468 )	1,883	—	(133,507 )
Cash and Cash Equivalents, Beginning	133,108	5,375	17,592	—	156,075
Cash and Cash Equivalents, Ending	\$ 2,186	\$ 907	\$ 19,475	\$—	\$22,568

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## CONSOLIDATING STATEMENT OF CASH FLOWS

For the Nine Months Ended April 1, 2012

(Unaudited)

	Briggs & Stratton Corporation	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Net Cash Used in Operating Activities	\$ (86,668 )	\$(54,687 )	\$(25,332 )	\$—	\$(166,687 )
Cash Flows from Investing Activities:					
Additions to Plant and Equipment	(26,152 )	(3,996 )	(1,667 )	—	(31,815 )
Proceeds Received from Disposition of Plant and Equipment	121	50	4	—	175
Cash Investment in Subsidiary	2,141	—	(2,141 )	—	—
Payments for Acquisitions, Net of Cash Acquired	—	—	(2,673 )	—	(2,673 )
Net Cash Used in Investing Activities	(23,890 )	(3,946 )	(6,477 )	—	(34,313 )
Cash Flows from Financing Activities:					
Net Borrowings (Repayments) on Loans, Notes Payable and Long-Term Debt	(11,621 )	57,621	—	—	46,000
Debt Issuance Costs	(2,007 )	—	—	—	(2,007 )
Treasury Stock Purchases	(22,689 )	—	—	—	(22,689 )
Stock Option Exercise Proceeds and Tax Benefits	235	—	—	—	235
Cash Dividends Paid	(11,041 )	—	—	—	(11,041 )
Net Cash Provided by (Used in) Financing Activities	(47,123 )	57,621	—	—	10,498
Effect of Foreign Currency Exchange Rate Changes on Cash and Cash Equivalents	—	—	(2,692 )	—	(2,692 )
Net Increase (Decrease) in Cash and Cash Equivalents	(157,681 )	(1,012 )	(34,501 )	—	(193,194 )
Cash and Cash Equivalents, Beginning	158,672	1,372	49,595	—	209,639
Cash and Cash Equivalents, Ending	\$ 991	\$360	\$15,094	\$—	\$16,445



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BRIGGS & STRATTON CORPORATION AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of the Company's financial condition and results of operations for the periods included in the accompanying consolidated condensed financial statements:

RESULTS OF OPERATIONS

NET SALES

Consolidated net sales for the third quarter of fiscal 2013 were \$637.3 million, a decrease of \$82.8 million or 11.5% from the third quarter of fiscal 2012

Engines Segment fiscal 2013 third quarter net sales were \$451.9 million, which was \$46.1 million or 9.3% lower than the third quarter of fiscal 2012. This decrease in net sales was driven by reduced shipments of engines used primarily on walk and ride equipment in European and North American markets as OEM customers manage inventory levels due to a later start to warmer spring weather. Net sales were also lower due to unfavorable foreign exchange of \$5.4 million primarily due to a decrease in the value of the Euro in fiscal 2013. These decreases in net sales were partially offset by the timing of generator engine replenishment sales in the U.S. following the recent hurricane season.

Products Segment fiscal 2013 third quarter net sales were \$231.5 million, a decrease of \$49.7 million or 17.7% from the third quarter of fiscal 2012. The decrease in net sales was primarily related to our decision to exit the sale of lawn and garden equipment through national mass retailers. In addition, sales of lawn and garden equipment and pressure washers decreased in North America from last year as a result of a later start to the spring selling season and decreased in international markets due to continued drought conditions in parts of Australasia. The net sales decrease was partially offset by net sales from the acquisition of Branco that were in line with expectations.

For the first nine months of fiscal 2013, consolidated net sales were \$1.385 billion, a decrease of \$180.0 million or 11.5% when compared to the same period a year ago.

Engines Segment net sales for the first nine months of fiscal 2013 were \$890.6 million, which was \$96.9 million or 9.8% lower than the same period a year ago. This decrease in net sales was primarily driven by reduced shipments of engines used on snow thrower equipment in the North American markets as well as lower sales to OEM customers for the European and Australasian markets. European markets were off considerably given macroeconomic issues and unfavorable weather conditions. Australasia markets were off due to a significant lack of rainfall in highly populated areas. In addition, sales were lower in fiscal 2013 due to an unfavorable mix of engines sold that reflected proportionately lower sales of large engines, and unfavorable foreign exchange of \$9.7 million primarily related to the Euro.

Products Segment net sales for the first nine months of fiscal 2013 were \$602.3 million, a decrease of \$129.6 million or 17.7% from the same period a year ago. The decrease in net sales was primarily due to lower sales volumes of snow equipment due to significantly below average snowfall in North America and reduced sales of lawn and garden equipment resulting from prolonged drought conditions in the United States and Australasia. In addition, the decrease in net sales was impacted by our decision to exit the sale of lawn and garden equipment through national mass retailers. The decrease in net sales was partially offset by higher shipments of portable and standby generators in the North American market.

GROSS PROFIT PERCENTAGE



Included in consolidated gross profit were pre-tax charges of \$6.6 million and \$15.0 million during the third quarter and first nine months of fiscal 2013, respectively, related to previously announced restructuring actions to close the Ostrava, Czech Republic and Newbern, Tennessee manufacturing facilities and the Auburn, Alabama plant consolidation. The Engines Segment and Products Segment recorded \$5.4 million and \$1.2 million, respectively, of pre-tax restructuring charges within gross profit during the third quarter of fiscal 2013, and \$7.3 million and \$7.6 million, respectively, for the first nine months of fiscal 2013. During the third quarter and first nine months of fiscal 2012, the Engines Segment recorded pre-tax restructuring charges of \$9.9 million and the Products Segment recorded restructuring charges of \$9.8 million.

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

The following table is a reconciliation of gross profit by segment, as reported, to adjusted gross profit by segment, excluding restructuring charges.

	Three Months Ended		Nine Months Ended		
	March 31, 2013	April 1, 2012	March 31, 2013	April 1, 2012	
Engines					
Engines Net Sales	\$451,921	\$498,009	\$890,631	\$987,486	
Engines Gross Profit as Reported	\$100,981	\$100,320	\$181,980	\$186,555	
Restructuring Charges	5,409	9,943	7,346	9,943	
Adjusted Engines Gross Profit (1)	\$106,390	\$110,263	\$189,326	\$196,498	
Engines Gross Profit % as Reported	22.3	% 20.1	% 20.4	% 18.9	%
Adjusted Engines Gross Profit % (1)	23.5	% 22.1	% 21.3	% 19.9	%
Products					
Products Net Sales	\$231,532	\$281,271	\$602,323	\$731,969	
Products Gross Profit as Reported	\$26,546	\$27,246	\$63,798	\$81,675	
Restructuring Charges	1,236	9,821	7,624	9,821	
Adjusted Products Gross Profit (1)	\$27,782	\$37,067	\$71,422	\$91,496	
Products Gross Profit % as Reported	11.5	% 9.7	% 10.6	% 11.2	%
Adjusted Products Gross Profit % (1)	12.0	% 13.2	% 11.9	% 12.5	%
Inter-Segment Eliminations	(739	) (454	) 1,793	(1,184	)
Adjusted Gross Profit (1)	\$133,433	\$146,876	\$262,541	\$286,810	

Adjusted gross profit is a non-GAAP financial measure. The Company believes this information is meaningful to investors as it isolates the impact that restructuring charges have on gross profit and facilitates comparisons (1) between peer companies. While the Company believes that adjusted gross profit is useful supplemental information, such adjusted results are not intended to replace our Generally Accepted Accounting Principles' ("GAAP") financial results and should be read in conjunction with those GAAP results.

The consolidated gross profit percentage was 19.9% in the third quarter of fiscal 2013, up from 17.7% in the same period last year.

The Engines Segment gross profit percentage was 22.3% in the third quarter of fiscal 2013, higher than the 20.1% in the third quarter of fiscal 2012. Excluding restructuring charges of \$5.4 million, adjusted gross profit percentage in the third quarter of fiscal 2013 was 23.5%, an increase of approximately 140 basis points compared to the third quarter of fiscal 2012. The adjusted gross profit percentage was favorably impacted by 3.6% due to lower manufacturing costs, partially offset by 1.2% due to unfavorable foreign exchange and by 1% due to unfavorable absorption of fixed manufacturing costs as a result of a 4% reduction in engines built. The lower manufacturing costs resulted from \$3.4

million of cost savings as a result of restructuring actions initiated in fiscal 2012, lower material costs, and start-up costs incurred in fiscal 2012 associated with launching our phase III emissions compliant engines.

The Products Segment gross profit percentage was 11.5% for the third quarter of fiscal 2013, up from 9.7% in the third quarter of fiscal 2012. Excluding restructuring charges of \$1.2 million, adjusted gross profit percentage for the third quarter of 2013 was 12.0%, which was approximately 120 basis points lower compared to the third quarter of

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fiscal 2012. The adjusted gross profit percentage decreased 3.4% due to unfavorable absorption associated with a 35% decrease in production in order to control inventory levels. This decrease was partially offset by a benefit of 1.7% due to cost savings of \$4.0 million as a result of restructuring actions initiated in fiscal 2012.

The consolidated gross profit percentage for the first nine months of fiscal 2013 was 17.9%, up from 17.1% during the first nine months of fiscal 2012.

The Engines Segment gross profit percentage was 20.4% for the first nine months of fiscal 2013, higher than the 18.9% for the first nine months in fiscal 2012. Excluding restructuring charges of \$7.3 million, adjusted Engines Segment gross profit percentage for the first nine months of 2013 was 21.3%, which was approximately 140 basis points higher compared to the first nine months of fiscal 2012. The adjusted gross profit percentage was favorably impacted by 3.4% due to lower manufacturing costs, partially offset by 1% due to unfavorable foreign exchange and by 1% due to unfavorable absorption of fixed manufacturing costs as a result of a 5% reduction in engines built. The lower manufacturing costs resulted from \$8.1 million of cost savings as a result of restructuring actions initiated in fiscal 2012, lower material costs, and start-up costs incurred in fiscal 2012 associated with launching our phase III emissions compliant engines.

The Products Segment gross profit percentage was 10.6% for the first nine months of fiscal 2013, lower from 11.2% for the first nine months in fiscal 2012. Excluding restructuring charges of \$7.6 million, adjusted gross profit percentage for the first nine months 2013 was 11.9%, which was approximately 60 basis points lower compared to the first nine months of fiscal 2012. The adjusted gross profit percentage decreased 2.6% due to unfavorable absorption associated with a 43% decrease in production volume in order to control inventory levels. This was partially offset by a 1.8% benefit due to cost savings of \$11.1 million as a result of restructuring actions. We reduced production volumes in the first nine months of fiscal 2013 in order to manage inventory levels in response to a decline in near-term market demand. The McDonough, Georgia manufacturing facility was temporarily idled for four weeks in the second quarter of fiscal 2013 to reduce inventory levels in response to a decline in market demand for snow and lawn and garden products and to re-tool the plant for new products to be launched for the spring season.

ENGINEERING, SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Engineering, selling, general and administrative expenses were \$70.7 million in the third quarter of fiscal 2013, a decrease of \$3.0 million or 4.1% from the third quarter of fiscal 2012. The decrease in the current year was primarily attributable to lower compensation costs of \$3.2 million as a result of the previously announced global salaried employee reduction and reduced selling expenses, which was partially offset by \$0.6 million of increased pension expense compared to the same period last year.

Engineering, selling, general and administrative expenses were \$205.6 million for the first nine months of fiscal 2013, a decrease of \$9.1 million or 4.2% from the first nine months of fiscal 2012. The decrease in the current year was primarily attributable to lower compensation costs of \$9.6 million as a result of the previously announced global salaried employee reduction and reduced selling expenses, which was partially offset by \$2.7 million of increased pension expense compared to the same period last year.

INTEREST EXPENSE

Interest expense was lower compared to the prior year periods by \$0.1 million for both the third quarter and first nine months of fiscal 2013.

## PROVISION FOR INCOME TAXES

The effective tax rate for the third quarter and the first nine months of fiscal 2013 was 27.6% and 27.5% respectively, compared to 20.4% and 13.4% for the same respective periods last year. The tax rate for the third quarter of fiscal 2013 is lower than the 35% statutory U.S. rate due to the reenactment of the U.S. federal research and development and other credits in the amount of \$1.0 million and foreign tax credits in the amount of \$0.5 million, which were partially offset by additional taxes of \$1.0 million due to non-deductible expenses related to the Ostrava, Czech Republic plant closing. The effective tax rate for the first nine months of fiscal 2013 was lower than the 35% statutory U.S. rate due to the aforementioned credits and non-deductible expenses and non-deductible acquisition costs increasing the tax expense by \$0.5 million. The effective rate for the third quarter of fiscal 2012 was lower as a result of recording a net benefit of \$3.3 million related to Ostrava plant restructuring charges

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incurred during that quarter. The effective tax rate for the first nine months of fiscal 2012 was impacted by the aforementioned restructuring charges and a net benefit of \$5.0 million related to the settlement of U.S. audits and the expiration of a non-U.S. statute of limitation period during fiscal 2012.

### RESTRUCTURING ACTIONS

In January 2012, the Company announced plans to reduce manufacturing capacity through closure of its Newbern, Tennessee and Ostrava, Czech Republic plants, as well as the reconfiguration of its plant in Poplar Bluff, Missouri. During fiscal 2012, the Company ceased manufacturing operations at its Newbern, Tennessee and Ostrava, Czech Republic plants, and carried out reconfiguration of the Poplar Bluff, Missouri plant.

In April 2012, the Company announced plans to further reduce manufacturing costs through consolidation of its Auburn, Alabama manufacturing facility as well as the reduction of approximately 10% of the Company's salaried headcount. In fiscal 2012 and fiscal 2013, the Company implemented salaried headcount reductions. Additionally, the Company announced that it will no longer pursue placement of lawn and garden products at national mass retailers beginning in fiscal 2013. The Engines Segment will continue to support lawn and garden equipment OEMs who provide lawn and garden equipment to these retailers. The Products Segment will continue to focus on innovative, higher margin products that are sold through our network of Simplicity, Snapper and Ferris dealers and regional retailers. The Company will also continue to sell pressure washers and portable and standby generators through the U.S. mass retail channel.

In October 2012, the Board of Directors of the Company authorized an amendment to the Company's defined benefit retirement plans for U.S., non-bargaining employees. The amendment freezes accruals for all non-bargaining employees effective January 1, 2014. The Company recorded a pre-tax curtailment charge of \$1.9 million in the second quarter of fiscal 2013 related to the defined benefit plan change.

The Company's execution of its previously announced restructuring actions remains largely on schedule. In the third quarter of fiscal 2013, the Company entered into an agreement to sell the Ostrava, Czech Republic manufacturing facility. The transaction closed early in the fourth fiscal quarter. The Company continues to make progress towards finalizing its exit from the Newbern, Tennessee manufacturing facility and the move of horizontal engine manufacturing from its Auburn, Alabama plant to China.

Pre-tax restructuring costs for the third quarter and first nine months of fiscal 2013 were \$6.6 million (\$5.4 million after tax or \$0.11 per diluted share) and \$18.4 million (\$13.0 million after tax or \$0.27 per diluted share), respectively, of which \$6.6 million and \$15.0 million, respectively, were included in gross profit as previously mentioned.

The total estimated pre-tax expense related to restructuring actions in fiscal 2013 is expected to be \$20 million to \$22 million. In addition, the Company continues to anticipate pre-tax savings associated with restructuring actions of \$32 million to \$37 million in fiscal 2013 and \$40 million to \$45 million in fiscal 2014 as compared to 2012.

### LIQUIDITY AND CAPITAL RESOURCES

Cash flows used in operating activities for the first nine months of fiscal 2013 were \$73.8 million compared to \$166.7 million in the first nine months of fiscal 2012. The improvement in operating cash flows was primarily related to lower working capital needs in the most recent period associated with less of an increase of receivables and inventory compared to the same period last year.

Cash flows used in investing activities were \$79.2 million and \$34.3 million during the first nine months of fiscal 2013 and fiscal 2012, respectively. The \$44.9 million increase in cash used in investing activities was primarily related to \$59.6 million of cash payments made for the acquisition of Branco, partially offset by \$5.5 million of lower additions to plant and equipment compared to the same period one year ago and \$6.7 million of proceeds received on disposition of plant and equipment in fiscal 2013, primarily associated with the sale of the dormant manufacturing facility in Jefferson, Wisconsin and a land parcel adjacent to the Ostrava, Czech Republic plant.

Cash flows provided by financing activities were \$19.5 million and \$10.5 million during the first nine months of fiscal 2013 and fiscal 2012, respectively. The \$9.0 million increase in cash provided by financing activities was primarily

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attributable to an increase of \$19.4 million of stock option exercise proceeds in fiscal 2013, partially offset by \$10.7 million of lower net borrowings on the revolver compared to the same period a year ago.

FUTURE LIQUIDITY AND CAPITAL RESOURCES

On December 15, 2010, the Company issued \$225 million of 6.875% Senior Notes ("Senior Notes") due December 15, 2020.

On October 13, 2011, the Company entered into a \$500 million multicurrency credit agreement (the "Revolver"). The Revolver replaced the amended and restated multicurrency credit agreement dated as of July 12, 2007. The Revolver has a term of five years and all outstanding borrowings on the Revolver are due and payable on October 13, 2016. The initial maximum availability under the revolving credit facility is \$500 million. Availability under the revolving credit facility is reduced by outstanding letters of credit. The Company may from time to time increase the maximum availability under the revolving credit facility by up to \$250 million if certain conditions are satisfied. Borrowings under the Revolver were \$35.4 million and zero as of March 31, 2013 and July 1, 2012, respectively.

On August 10, 2011, the Board of Directors of the Company authorized up to \$50 million in funds for use in a common share repurchase program with an expiration of June 30, 2013. On August 8, 2012 the Board of Directors of the Company authorized up to an additional \$50 million in funds associated with the common share repurchase program and an extension of the expiration date to June 30, 2014. The common share repurchase program authorizes the purchase of shares of the Company's common stock on the open market or in private transactions from time to time, depending on market conditions and certain governing loan covenants. During the nine months ended March 31, 2013, the Company repurchased 1,216,325 shares on the open market at an average price of \$18.96 per share.

The Company expects capital expenditures to be approximately \$45 million to \$50 million in fiscal 2013. These anticipated expenditures reflect our plans to continue to reinvest in efficient equipment and innovative new products.

During the first nine months of fiscal 2013, the Company made cash contributions of \$29.4 million to the qualified pension plan. Based upon current regulations and actuarial studies, the Company estimates that it will make no further required minimum contributions to the qualified pension plan during the remainder of fiscal 2013. The Company may be required to make further contributions in future years depending upon the actual return on plan assets and the funded status of the plan in future periods.

Management believes that available cash, cash generated from operations, existing lines of credit and access to debt markets will be adequate to fund the Company's capital requirements and operational needs for the foreseeable future.

The Revolver and the Senior Notes contain restrictive covenants. These covenants include restrictions on the Company's ability to: pay dividends; repurchase shares; incur indebtedness; create liens; enter into sale and leaseback transactions; consolidate or merge with other entities; sell or lease all or substantially all of its assets; and dispose of assets or use proceeds from sales of its assets. The Revolver contains financial covenants that require the Company to maintain a minimum interest coverage ratio and impose a maximum leverage ratio. As of March 31, 2013, the Company was in compliance with these covenants, and expects to be in compliance with all covenants during the remainder of fiscal 2013.



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OFF-BALANCE SHEET ARRANGEMENTS

There have been no material changes since the August 28, 2012 filing of the Company's Annual Report on Form 10-K.

CONTRACTUAL OBLIGATIONS

There have been no material changes since the August 28, 2012 filing of the Company's Annual Report on Form 10-K, except that subsequent to the filing of the Company's Annual Report on Form 10-K, the Company learned of the final interest rates published by the Internal Revenue Service used to calculate minimum pension contributions under the MAP-21 Act. In addition, the changes announced to freeze the defined benefit pension plans for non-bargaining employees also impacts the future minimum plan funding requirements. Based upon the current regulations and actuarial studies the Company estimates that it will make required minimum contributions to the qualified pension plan of approximately \$30 million in fiscal 2013, \$10 million in fiscal years 2014-2015, and \$55 million in fiscal years 2016-2017.

CRITICAL ACCOUNTING POLICIES

There have been no material changes in the Company's critical accounting policies since the August 28, 2012 filing of its Annual Report on Form 10-K. As discussed in our annual report, the preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions about future events that affect the amounts reported in the financial statements and accompanying notes. Future events and their effects cannot be determined with absolute certainty. Therefore, the determination of estimates requires the exercise of judgment. Actual results inevitably will differ from those estimates, and such differences may be material to the financial statements.

The most significant accounting estimates inherent in the preparation of our financial statements include a goodwill assessment, estimates as to the realizability of accounts receivable and inventory assets, as well as estimates used in the determination of liabilities related to customer rebates, pension obligations, postretirement benefits, warranty, product liability, group health insurance, litigation and taxation. Various assumptions and other factors underlie the determination of these significant estimates. The process of determining significant estimates is fact specific and takes into account factors such as historical experience, current and expected economic conditions, product mix, and, in some instances, actuarial techniques. The Company re-evaluates these significant factors as facts and circumstances change.

NEW ACCOUNTING PRONOUNCEMENTS

A discussion of new accounting pronouncements is included in the Notes to Consolidated Condensed Financial Statements of this Form 10-Q under the heading New Accounting Pronouncements and incorporated herein by reference.

CAUTIONARY STATEMENT ON FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. The words "anticipate", "believe", "estimate", "expect", "forecast", "intend", "plan", "project", and similar expressions are intended to identify forward-looking statements. The forward-looking statements are based on the Company's current views and assumptions and involve risks and uncertainties that include, among other things, the ability to successfully forecast demand for our products;

changes in interest rates and foreign exchange rates; the effects of weather on the purchasing patterns of consumers and original equipment manufacturers (OEMs); actions of engine manufacturers and OEMs with whom we compete; changes in laws and regulations; changes in customer and OEM demand; changes in prices of raw materials and parts that we purchase; changes in domestic and foreign economic conditions; the ability to bring new productive capacity on line efficiently and with good quality; outcomes of legal proceedings and claims; and other factors disclosed from time to time in our SEC filings or otherwise, including the factors discussed in Item 1A, Risk Factors, of the Company's Annual Report on Form 10-K and in its periodic reports on Form 10-Q.

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## BRIGGS &amp; STRATTON CORPORATION AND SUBSIDIARIES

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes since the August 28, 2012 filing of the Company's Annual Report on Form 10-K.

## ITEM 4. CONTROLS AND PROCEDURES

## DISCLOSURE CONTROLS AND PROCEDURES

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.

## INTERNAL CONTROL OVER FINANCIAL REPORTING

There has not been any change in the Company's internal control over financial reporting during the third fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

A discussion of legal proceedings is included in the Notes to Consolidated Condensed Financial Statements of this Form 10-Q under the heading Commitments and Contingencies and incorporated herein by reference.

## ITEM 1A. RISK FACTORS

There have been no material changes since the August 28, 2012 filing of the Company's Annual Report on Form 10-K.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth the information with respect to purchases made by or on behalf of the Company of its common stock during the quarterly period ended March 31, 2013.

2013 Fiscal Month	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of a Publicly Announced Program (1)	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (1)
December 31, 2012 to January 26, 2013	44,124	\$21.16	44,124	\$ 40,542,914
January 27, 2013 to February 24, 2013	44,538	23.78	44,538	39,483,800
February 25, 2013 to March 31, 2013	74,538	24.55	74,538	37,653,892
Total Third Quarter	163,200	\$23.42	163,200	\$ 37,653,892

On August 10, 2011, the Board of Directors of the Company authorized up to \$50 million in funds for use in a common share repurchase program with an expiration of June 30, 2013. On August 8, 2012 the Board of Directors (1) of the Company authorized up to an additional \$50 million in funds associated with the common share repurchase program and an extension of the expiration date to June 30, 2014.

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BRIGGS & STRATTON CORPORATION AND SUBSIDIARIES

ITEM 6. EXHIBITS

Exhibit Number	Description
31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Filed herewith)
31.2	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Filed herewith)
32.1	Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Furnished herewith)
32.2	Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Furnished herewith)
101	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Condensed Balance Sheets, (ii) the Consolidated Condensed Statements of Operations, (iii) the Consolidated Condensed Statements of Comprehensive Income, (iv) the Consolidated Condensed Statements of Cash Flows, and (v) related Notes to Condensed Consolidated Financial Statements

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BRIGGS & STRATTON CORPORATION AND SUBSIDIARIES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BRIGGS & STRATTON CORPORATION  
(Registrant)

Date: May 8, 2013

/s/ David J. Rodgers  
David J. Rodgers  
Senior Vice President and Chief Financial Officer and  
Duly Authorized Officer

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BRIGGS & STRATTON CORPORATION AND SUBSIDIARIES

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