| OIL STATES INTERNATIONAL, INC Form 10-Q July 31, 2013 UNITED STATES | |
|--|--|
| SECURITIES AND EXCHANGE COMMISSIO | N |
| Washington, D.C. 20549 | |
| FORM 10-Q | |
| (Mark One) | |
| QUARTERLY REPORT PURSUANT TO S [X] OF 1934 | SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT |
| For the quarterly period ended June 30, 2013 | |
| OR | |
| TRANSITION REPORT PURSUANT TO SE $\begin{bmatrix} 1934 \end{bmatrix}$ | ECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF |
| For the transition period from to | |
| Commission file number: <u>001-16337</u> | |
| OIL STATES INTERNATIONAL, INC. | |
| (Exact name of registrant as specified in its charte | er) |
| <u>Delaware</u> (State or other jurisdiction of incorporation or organization) | 76-0476605 (I.R.S. Employer Identification No.) |
| Three Allen Center, 333 Clay Street, Suite 4620, Houston, Texas | 77002 (Zip Code) |

| (Address of | principal | executive | offices) |
|-------------|-----------|-----------|----------|
|-------------|-----------|-----------|----------|

(713) 652-0582

(Registrant s telephone number, including area code)

None

(Former name, former address and former fiscal year,

if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES [X] NO []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files)

YES [X] NO []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company in Rule 12b-2 of the Exchange Act.

(Check one):

Large Accelerated Filer [X] Accelerated Filer []

Non-Accelerated Filer []

(Do not check if a smaller Smaller Reporting Company []

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES [] NO [X]

The Registrant had 55,153,849 shares of common stock, par value \$0.01, outstanding and 3,859,739 shares of treasury

stock as of July 30, 2013.

OIL STATES INTERNATIONAL, INC.

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PART I -- FINANCIAL INFORMATION

ITEM 1. Financial Statements

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In Thousands, Except Per Share Amounts)

| | THREE MONTHS ENDED | | SIX MONT | THS ENDED |
|---|---|---|---|----------------------------------|
| | JUNE 30, 2013 | 2012 | JUNE 30, 2013 | 2012 |
| Revenues | \$1,040,548 | \$1,091,088 | \$2,109,988 | \$2,190,080 |
| Costs and expenses: Cost of sales and services Selling, general and administrative expenses Depreciation and amortization expense Other operating (income) expense Operating income | 783,344 57,159 68,622 4,831 913,956 126,592 | 819,164 48,853 54,218 (407 921,828 169,260 | 1,575,685 112,047 135,537) (860 1,822,409 287,579 | 96,592 104,884) 137 |
| Interest expense, net of capitalized interest Interest income Equity in earnings (losses) of unconsolidated affiliates Other income Income before income taxes Income tax provision Net income Less: Net income attributable to noncontrolling interest Net income attributable to Oil States International, Inc. | (19,657 638 (59 1,021 108,535 (31,666 76,869 344 \$76,525 | 242) 220 4,308 156,093 | 1,202 (766 2,291 250,558 | 539) 640 6,044 344,849 |
| Net income per share attributable to Oil States International, Inc. common stockholders: Basic Diluted | \$1.39 \$1.38 | \$2.15 \$2.01 | \$3.25 \$3.22 | \$4.78 \$4.45 |

Weighted average number of common shares outstanding:

| B . | 55.061 | 51 605 | 54005 | 51 500 |
|---------|--------|--------|--------|--------|
| Basic | 55,061 | 51,637 | 54,935 | 51,533 |
| Diluted | 55,582 | 55,251 | 55,477 | 55,404 |

The accompanying notes are an integral part of these financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In Thousands)

| | THREE MONTHS ENDED | | SIX MONTENDED | ГНЅ | |
|--|-----------------------|-----------|------------------|-----------|--|
| | JUNE 30, 2013 | 2012 | JUNE 30, 2013 | 2012 | |
| Net income | \$76,869 | \$111,476 | \$179,453 | \$246,948 | |
| Other comprehensive income (loss): | | | | | |
| Foreign currency translation adjustment | (147,761) | (28,283) | (170,101) | (3,037) | |
| Unrealized gain (loss) on forward contracts, net of tax | (94) | | 117 | | |
| Total other comprehensive income (loss) | (147,855) | (28,283) | (169,984) | (3,037) | |
| Comprehensive income (loss) | (70,986) | 83,193 | 9,469 | 243,911 | |
| Comprehensive income attributable to noncontrolling interest | (299) | (215) | (665) | (640) | |
| Comprehensive income (loss) attributable to Oil States International, Inc. | \$(71,285) | \$82,978 | \$8,804 | \$243,271 | |

The accompanying notes are an integral part of these financial statements.

CONSOLIDATED BALANCE SHEETS

(In Thousands)

| ASSETS | JUNE 30, 2013 (UNAUDITED) | DECEMBER 31, 2012 |
|---|--|---|
| Current assets: Cash and cash equivalents Accounts receivable, net Inventories, net Prepaid expenses and other current assets Total current assets | \$ 225,857 738,784 698,587 64,968 1,728,196 | \$ 253,172 832,785 701,496 38,639 1,826,092 |
| Property, plant, and equipment, net Goodwill, net Other intangible assets, net Other noncurrent assets Total assets | 1,858,410 491,846 129,754 64,323 \$ 4,272,529 | 1,852,126 520,818 146,103 94,823 \$ 4,439,962 |
| LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities: | | |
| Accounts payable Accrued liabilities Income taxes Current portion of long-term debt and capitalized leases Deferred revenue Other current liabilities Total current liabilities | \$ 251,053 99,958 8,146 20,349 66,408 36,588 482,502 | \$ 279,933 107,906 29,588 30,480 66,311 4,314 518,532 |
| Long-term debt and capitalized leases Deferred income taxes Other noncurrent liabilities Total liabilities Stockholders equity: | 1,146,134 121,968 23,589 1,774,193 | 1,279,805 129,235 46,590 1,974,162 |

Oil States International, Inc. stockholders equity:

| Common stock, \$.01 par value, 200,000,000 shares authorized, 59,008,138 shares | | | | |
|---|--------------|---|--------------|---|
| and 58,488,299 shares issued, respectively, and 55,148,868 shares and 54,695,473 | 590 | | 585 | |
| shares outstanding, respectively | | | | |
| Additional paid-in capital | 614,927 | | 586,070 | |
| Retained earnings | 2,077,909 | | 1,899,195 | |
| Accumulated other comprehensive income (loss) | (62,887 |) | 107,097 | |
| Common stock held in treasury at cost, 3,859,270 and 3,792,826 shares, respectively | (133,747 |) | (128,542 |) |
| Total Oil States International, Inc. stockholders equity | 2,496,792 | | 2,464,405 | |
| Noncontrolling interest | 1,544 | | 1,395 | |
| Total stockholders equity | 2,498,336 | | 2,465,800 | |
| Total liabilities and stockholders equity | \$ 4,272,529 | | \$ 4,439,962 | |

The accompanying notes are an integral part of these financial statements.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Thousands)

| | SIX MONTH | HS |
|--|---------------------|-----------------------|
| | ENDED JUN 2013 2 | E 30, 2 012 |
| Cash flows from operating activities: | | |
| Net income | \$179,453 \$ | 246,948 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 135,537 | 104,884 |
| Deferred income tax provision | (538) | 4,991 |
| Excess tax benefits from share-based payment arrangements | (5,329) | (6,014) |
| Gains on disposals of assets | | (4,851) |
| Non-cash compensation charge | 13,133 | 9,189 |
| Accretion of debt discount | | 4,106 |
| Amortization of deferred financing costs | 4,041 | 3,600 |
| Other, net | 1,201 | (547) |
| Changes in operating assets and liabilities, net of effect from acquired businesses: | • | , |
| Accounts receivable | 73,965 | (99,243) |
| Inventories | • | (79,781) |
| Accounts payable and accrued liabilities | | 35,920 |
| Taxes payable | 2,618 | 29,137 |
| Other current assets and liabilities, net | · | 2,707 |
| Net cash flows provided by operating activities | 358,982 | 251,046 |
| Cash flows from investing activities: | | |
| Capital expenditures, including capitalized interest | (240,423) | (199,983) |
| Acquisitions of businesses, net of cash acquired | (321) | |
| Proceeds from disposition of property, plant and equipment | 2,633 | 5,225 |
| Other, net | · · | (1,650) |
| Net cash flows used in investing activities | | (196,408) |
| Cash flows from financing activities: | | |
| Revolving credit borrowings and (repayments), net | (47,901) | (951) |
| Term loan repayments | (92,762) | (14,944) |
| Debt and capital lease repayments | * ' | (2,312) |
| Issuance of common stock from share-based payment arrangements | 10,388 | 7,801 |
| Purchase of treasury stock | (1,485) | |
| Excess tax benefits from share-based payment arrangements | 5,329 | 6,014 |

| Shares added to treasury stock as a result of net share settlements due to vesting of restricted | (3,722) (4,092) |
|--|---------------------|
| stock | (3,722) (4,092) |
| Other, net | (201) (23) |
| Net cash flows provided by (used in) financing activities | (130,563) (8,507) |
| | |
| Effect of exchange rate changes on cash | (17,717) (3,461) |
| Net change in cash and cash equivalents from continuing operations | (27,315) 42,670 |
| Cash and cash equivalents, beginning of period | 253,172 71,721 |
| Cash and cash equivalents, end of period | \$225,857 \$114,391 |

The accompanying notes are an integral part of these financial statements.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

1. ORGANIZATION AND BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Oil States International, Inc. and its wholly-owned subsidiaries (referred to in this report as we or the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the Commission) pertaining to interim financial information. Certain information in footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to these rules and regulations. The unaudited financial statements included in this report reflect all the adjustments, consisting of normal recurring adjustments, which the Company considers necessary for a fair presentation of the results of operations for the interim periods covered and for the financial condition of the Company at the date of the interim balance sheet. Results for the interim periods are not necessarily indicative of results for the full year.

The preparation of condensed consolidated financial statements in conformity with GAAP requires the use of estimates and assumptions by management in determining the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. If the underlying estimates and assumptions, upon which the financial statements are based, change in future periods, actual amounts may differ from those included in the accompanying condensed consolidated financial statements.

The financial statements included in this report should be read in conjunction with the Company s audited financial statements and accompanying notes included in its Annual Report on Form 10-K for the year ended December 31, 2012 (the 2012 Form 10-K).

2. RECENT ACCOUNTING PRONOUNCEMENTS

From time to time, new accounting pronouncements are issued by the Financial Accounting Standards Board (the FASB), which are adopted by the Company as of the specified effective date. Unless otherwise discussed, management believes that the impact of recently issued standards, which are not yet effective, will not have a material impact on the Company s consolidated financial statements upon adoption.

In February 2013, the FASB issued a new accounting standard related to the reporting of amounts reclassified out of accumulated other comprehensive income (OCI). Under this standard, an entity is required to provide information about the amounts reclassified out of accumulated OCI by component. In addition, an entity is required to present, either on the face of the financial statements or in the notes, significant amounts reclassified out of accumulated OCI by the respective line items of net income, but only if the amount reclassified is required to be reclassified in its entirety in the same reporting period. For amounts that are not required to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures that provide additional details about those amounts. This standard does not change the current requirements for reporting net income or other comprehensive income in the financial statements and was effective for interim and annual periods beginning on or after December 15, 2012. We adopted this standard in the Quarterly Report on Form 10-Q for the three month period ended March 31, 2013, and the adoption of this standard did not have a material effect on our consolidated financial statements.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

3. DETAILS OF SELECTED BALANCE SHEET ACCOUNTS

Additional information regarding selected balance sheet accounts at June 30, 2013 and December 31, 2012 is presented below (in thousands):

| | JUNE 30, | DECEMBER 31, |
|---------------------------------|----------------------|------------------------|
| | 2013 | 2012 |
| Accounts receivable, net: | | |
| Trade | \$549,799 | \$ 616,680 |
| Unbilled revenue | 192,700 | 218,229 |
| Other | 2,970 | 3,691 |
| Total accounts receivable | 745,469 | 838,600 |
| Allowance for doubtful accounts | (6,685) \$738,784 | (5,815) \$ 832,785 |

| | JUNE 30, | DECEMBER 31, |
|--|-----------------------|-------------------------|
| | 2013 | 2012 |
| Inventories, net: | | |
| Tubular goods | \$438,529 | \$ 450,244 |
| Other finished goods and purchased products | 93,851 | 90,974 |
| Work in process | 67,799 | 64,267 |
| Raw materials | 112,898 | 107,356 |
| Total inventories | 713,077 | 712,841 |
| Allowance for excess, damaged, remnant or obsolete inventory | (14,490) \$698,587 | (11,345) \$ 701,496 |

| | Estimated 2013 | | | DECEMBE | R |
|--------------------------------------|----------------|-------|-------------|--------------|---|
| | Useful | | | 31, | |
| | Life | | | | |
| | (ye | ears) | | 2012 | |
| Property, plant and equipment, net: | | | | | |
| Land | | | \$60,630 | \$ 58,888 | |
| Accommodations assets | 3 | - 15 | 1,444,093 | 1,481,830 | |
| Buildings and leasehold improvements | 3 | - 40 | 196,196 | 194,676 | |
| Machinery and equipment | 2 | - 29 | 426,830 | 402,342 | |
| Completion services equipment | 4 | - 10 | 289,594 | 264,225 | |
| Office furniture and equipment | 1 | - 10 | 56,386 | 54,337 | |
| Vehicles | 2 | - 10 | 132,561 | 123,474 | |
| Construction in progress | | | 214,641 | 149,665 | |
| Total property, plant and equipment | | | 2,820,931 | 2,729,437 | |
| Accumulated depreciation | | | (962,521) | (877,311 |) |
| | | | \$1,858,410 | \$ 1,852,126 | |
| | | | | | |

| | JUNE 30, | DECEMBER 31, |
|--|-------------|-----------------|
| | 2013 | 2012 |
| Accrued liabilities: | | |
| Accrued compensation | \$45,144 | \$ 69,206 |
| Insurance liabilities | 12,488 | 11,411 |
| Accrued taxes, other than income taxes | 12,917 | 7,204 |
| Accrued interest | 14,193 | 4,042 |
| Accrued commissions | 3,769 | 3,763 |
| Other | 11,447 | 12,280 |
| | \$99.958 | \$ 107.906 |

4. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income decreased from \$107.1 million at December 31, 2012 to an accumulated other comprehensive loss of \$62.9 million at June 30, 2013, a net change of \$170.0 million, primarily as a result of decreases in the Canadian and Australian dollar exchange rates compared to the U.S. dollar. The Canadian dollar was valued at an exchange rate of U.S. \$0.95 at June 30, 2013 compared to U.S. \$1.01 at December 31, 2012, a decrease of 6%. The Australian dollar was valued at an exchange rate of U.S. \$0.92 at June 30, 2013 compared to U.S. \$1.04 at December 31, 2012, a decrease of 12%. Excluding intercompany balances, our Canadian dollar and Australian dollar functional currency net assets total approximately C\$880 million and A\$926 million, respectively, at June 30, 2013.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

5. EARNINGS PER SHARE

The calculation of earnings per share attributable to the Company is presented below (in thousands, except per share amounts):

| | THREE MONTHS ENDED | | SIX MONTHS ENDED | |
|--|--------------------------|-----------|---------------------|-----------|
| | JUNE 30, 2013 2012 | | JUNE 30, | |
| | | | 2013 | 2012 |
| Basic earnings per share: Net income attributable to Oil States International, Inc. | \$76,525 | \$111,234 | \$178,714 | \$246,298 |
| Weighted average number of shares outstanding | 55,061 | 51,637 | 54,935 | 51,533 |
| Basic earnings per share | \$1.39 | \$2.15 | \$3.25 | \$4.78 |
| Diluted earnings per share: Net income attributable to Oil States International, Inc. | \$76,525 | \$111,234 | \$178,714 | \$246,298 |
| Weighted average number of shares outstanding Effect of dilutive securities: | 55,061 | 51,637 | 54,935 | 51,533 |
| Options on common stock | 339 | 484 | 364 | 531 |
| 2 3/8% Contingent Convertible Senior Subordinated Notes | | 3,030 | | 3,196 |
| Restricted stock awards and other | 182 | 100 | 178 | 144 |
| Total shares and dilutive securities | 55,582 | 55,251 | 55,477 | 55,404 |
| Diluted earnings per share | \$1.38 | \$2.01 | \$3.22 | \$4.45 |

Our calculation of diluted earnings per share for the three and six months ended June 30, 2013 excludes 392,416 shares and 392,660 shares, respectively, issuable pursuant to outstanding stock options and restricted stock awards, due to their antidilutive effect. Our calculation of diluted earnings per share for the three and six months ended June 30, 2012 excludes 625,565 shares and 484,533 shares, respectively, issuable pursuant to outstanding stock options and restricted stock awards, due to their antidilutive effect.

See Note 7 to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for a discussion of the conversion of our 2 3/8% Contingent Convertible Senior Subordinated Notes (2 3/8% Notes).

6. BUSINESS ACQUISITIONS AND GOODWILL

On December 14, 2012, we acquired all of the equity of Tempress Technologies, Inc. (Tempress) for purchase price consideration of \$49.5 million consisting of \$32.5 million in cash plus contingent consideration with an estimated fair market value of \$17.0 million at closing. During the second quarter of 2013, the estimated fair market value of the contingent liability was increased, resulting in a \$3.0 million, or \$0.05 per diluted share after tax, charge to other operating expense. The contingent liability increased to \$20.0 million during the second quarter due to favorable developments related to a patent application by Tempress. It is now estimated that the patent will be issued in a form satisfactory to the Company. The Company s total escrowed deposits of \$25.3 million include this contingent consideration and other consideration for seller transaction indemnities, are considered restricted cash and are classified as Other current assets in our June 30, 2013 Consolidated Balance Sheet and Other noncurrent assets in our December 31, 2012 Consolidated Balance Sheet. Liabilities for contingent consideration and escrowed amounts expected to be paid to the seller also totaled \$25.3 million at June 30, 2013 and are classified as Other current liabilities in our Consolidated Balance Sheet. Headquartered in Kent, Washington, Tempress designs, develops and markets a suite of highly specialized, hydraulically-activated tools utilized during downhole completion activities. The operations of Tempress have been included in our well site services segment since the acquisition date.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

On July 2, 2012, we acquired all of the operating assets of Piper Valve Systems, Ltd (Piper). Headquartered in Oklahoma City, Oklahoma, Piper designs and manufactures high pressure valves and manifold components for oil and gas industry projects offshore (surface and subsea) and onshore. Piper's valve technology complements our offshore products segment, allowing us to integrate their valve products and services into our existing subsea products such as pipeline end manifolds and terminals, increasing our suite of global deepwater product and service offerings. Subject to customary post-closing adjustments, cash consideration paid for the acquisition totaled \$48.0 million. The operations of Piper have been included in our offshore products segment since the acquisition date.

In December 2010, we also acquired all of the operating assets of Mountain West Oilfield Service and Supplies, Inc. and Ufford Leasing LLC (Mountain West) for total consideration of \$47.1 million including estimated contingent consideration of \$4.0 million. During the first quarter of 2013, the liability for the estimated contingent consideration recorded in connection with this transaction was adjusted to its estimated fair value of zero resulting in the recording of other operating income of \$4.0 million. Contingent consideration for the Mountain West acquisition was estimated based upon the amount of earnings before interest, depreciation, amortization and taxes expected to be earned by the acquired business during the three-year period ended December 31, 2013, subject to adjustment for capital spending levels.

Changes in the carrying amount of goodwill for the six month period ended June 30, 2013 are as follows (in thousands):

| | Well Site S Completion Services | | Subtotal | Accommodation | Offshore Products | Tubular Services | Total |
|---------------------------------|---------------------------------------|----------|-----------|---------------|----------------------|---------------------|-----------|
| Balance as of December 31, 2011 | | | | | | | |
| Goodwill | \$169,711 | \$22,767 | \$192,478 | \$ 291,323 | \$100,944 | \$62,863 | \$647,608 |
| Accumulated Impairment Losses | (94,528) | (22,767) | (117,295) | | | (62,863) | (180,158) |
| | 75,183 | | 75,183 | 291,323 | 100,944 | | 467,450 |
| | 31,254 | | 31,254 | | 17,757 | | 49,011 |

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| Goodwill acquired and purchase price adjustments | | | | | | | |
|--|-----------|----------|--------------|---------|-----------|----------|-----------|
| Foreign currency translation and other changes | 316 | | 316 | 3,809 | 232 | | 4,357 |
| and one changes | 106,753 | | 106,753 | 295,132 | 118,933 | | 520,818 |
| Balance as of December 31, 2012 | | | | | | | |
| Goodwill | 201,281 | 22,767 | 224,048 | 295,132 | 118,933 | 62,863 | 700,976 |
| Accumulated Impairment Losses | (94,528) | (22,767) | (117,295) | | | (62,863) | (180,158) |
| | 106,753 | | 106,753 | 295,132 | 118,933 | | 520,818 |
| Goodwill acquired and purchase price adjustments | 1,576 | | 1,576 | | (950) | | 626 |
| Foreign currency translation and other changes | (783) | | (783) | (28,465 | (350) | | (29,598) |
| 6 | 107,546 | | 107,546 | 266,667 | 117,633 | | 491,846 |
| Balance as of June 30, 2013 | | | | | | | |
| Goodwill | 202,074 | 22,767 | 224,841 | 266,667 | 117,633 | 62,863 | 672,004 |
| Accumulated Impairment Losses | (94,528) | (22,767) | (117,295) | | | (62,863) | (180,158) |
| | \$107,546 | \$ | \$107,546 \$ | 266,667 | \$117,633 | \$ | \$491,846 |

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

7. DEBT

As of June 30, 2013 and December 31, 2012, long-term debt consisted of the following (in thousands):

| | June 30, 2013 | December 31, 2012 |
|---|--------------------|--------------------|
| U.S. revolving credit facility, which matures December 10, 2015, with available commitments up to \$500 million; no borrowings outstanding during the six month period ended June 30, 2013 | \$ | \$ |
| U.S. term loan, which matures December 10, 2015, of \$200 million; 2.5% of aggregate principal repayable per quarter; weighted average interest rate of 2.2% for the six month period ended June 30, 2013 | 160,000 | 170,000 |
| Canadian revolving credit facility, which matures on December 10, 2015, with available commitments up to \$250 million; no borrowings outstanding during the six month period ended June 30, 2013 | | |
| Canadian term loan, which matures December 10, 2015, of \$100 million; 2.5% of aggregate principal repayable per quarter; weighted average interest rate of 3.3% for the six month period ended June 30, 2013 | | 85,786 |
| Australian revolving credit facility, which matures December 10, 2015, with available commitments up to AUD\$300 million and with a weighted average interest rate of 5.1% for the six month period ended June 30, 2013 | · | 47,803 |
| 6 1/2% senior unsecured notes - due June 2019 | 600,000 | 600,000 |
| 5 1/8% senior unsecured notes - due January 2023 | 400,000 | 400,000 |
| Capital lease obligations and other debt Total debt | 6,483 1,166,483 | 6,696 1,310,285 |

Less: Current portion 20,349 30,480 Total long-term debt and capitalized leases \$1,146,134 \$1,279,805

5 1/8% Senior Unsecured Notes

On December 21, 2012, the Company sold \$400 million aggregate principal amount of 5 1/8% Senior Notes due 2023 (5 1/8% Notes) through a private placement to qualified institutional buyers. The 5 1/8% Notes are senior unsecured obligations of the Company, are guaranteed by our material U.S. subsidiaries (the Guarantors), bear interest at a rate of 5 1/8% per annum and mature on January 1, 2023. At any time prior to January 15, 2016, the Company may redeem up to 35% of the 5 1/8% Notes at a redemption price of 105.125% of the principal amount, plus accrued and unpaid interest to the redemption date, with the proceeds of certain equity offerings. Prior to January 15, 2018, the Company may redeem some or all of the 5 1/8% Notes for cash at a redemption price equal to 100% of their principal amount plus an applicable make-whole premium and accrued and unpaid interest to the redemption date. On and after January 15, 2018, the Company may redeem some or all of the 5 1/8% Notes at redemption prices (expressed as percentages of principal amount), plus accrued and unpaid interest to the redemption date. The optional redemption prices as a percentage of principal amount are as follows:

| | % of | |
|---|-----------|---|
| Twelve Month Period Beginning January 15, | Principal | |
| | Amount | |
| 2018 | 102.563 | % |
| 2019 | 101.708 | % |
| 2020 | 100.854 | % |
| 2021 and thereafter | 100.000 | % |

The Company utilized approximately \$334 million of the net proceeds of the 5 1/8% Notes to repay borrowings under its U.S. revolving credit facility. The remaining net proceeds of approximately \$61 million were utilized for general corporate purposes.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

6 1/2% Senior Unsecured Notes

On June 1, 2011, the Company sold \$600 million aggregate principal amount of 6 1/2% senior unsecured notes (6 1/2% Notes) due 2019 through a private placement to qualified institutional buyers. The 6 1/2% Notes are senior unsecured obligations of the Company, are guaranteed by our material U.S. subsidiaries (the Guarantors), bear interest at a rate of 6 1/2% per annum and mature on June 1, 2019. At any time prior to June 1, 2014, the Company may redeem up to 35% of the 6 1/2% Notes at a redemption price of 106.5% of the principal amount, plus accrued and unpaid interest to the redemption date, with the proceeds of certain equity offerings. Prior to June 1, 2014, the Company may redeem some or all of the 6 1/2% Notes for cash at a redemption price equal to 100% of their principal amount plus an applicable make-whole premium and accrued and unpaid interest to the redemption date. On and after June 1, 2014, the Company may redeem some or all of the 6 1/2% Notes at redemption prices (expressed as percentages of principal amount), plus accrued and unpaid interest to the redemption date. The optional redemption prices as a percentage of principal amount are as follows:

| | % of | |
|---------------------------------------|-----------|---|
| Twelve Month Period Beginning June 1, | Principal | |
| | Amount | |
| 2014 | 104.875 | % |
| 2015 | 103.250 | % |
| 2016 | 101.625 | % |
| 2017 and thereafter | 100.000 | % |

The Company utilized approximately \$515 million of the net proceeds of the 6 1/2% Notes to repay borrowings outstanding under its U.S. and Canadian credit facilities. The remaining net proceeds of approximately \$75 million were utilized for general corporate purposes.

2 3/8% Contingent Convertible Senior Notes

On May 17, 2012, the Company gave notice of the redemption of all of its outstanding 2 3/8% Notes due 2025 (2 3/8% Notes), totaling \$174,990,000 at a redemption price equal to 100% of the principal amount thereof plus accrued interest. In July 2012, rather than having their 2 3/8% Notes redeemed, on or prior to July 5, 2012, holders of \$174,990,000 aggregate principal amount of the 2 3/8% Notes converted their 2 3/8% Notes and received cash up to the principal amount and, in the aggregate, 3,012,380 shares of the Company s common stock valued at \$220.6 million.

An effective interest rate of 7.17% was applied as of the issuance date for our 2 3/8% Notes in accordance with ASC 470-20 Debt with Conversion and Other Options. Interest expense on the 2 3/8% Notes, excluding amortization of debt issue costs, was as follows (in thousands):

Three months ended

June 30, 20132012

Six months ended

June 30, 20132012

Interest expense \$-- \$3,111 \$-- \$6,185

As of June 30, 2013, the Company had approximately \$225.9 million of cash and cash equivalents and \$713.0 million of the Company s U.S. and Canadian credit facilities available for future financing needs. The Company also had availability totaling AUD\$300 million under its Australian credit facility. As of June 30, 2013, the Company had \$37.0 million of outstanding letters of credit which reduced amounts available under its credit facilities.

Interest expense on the condensed consolidated statements of income is net of capitalized interest of \$0.2 million and \$0.5 million, respectively, for the three and six months ended June 30, 2013 and \$1.2 million and \$2.5 million, respectively, for the same periods in 2012.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

8. FAIR VALUE MEASUREMENTS

The Company s financial instruments consist of cash and cash equivalents, investments, receivables, payables, bank debt and foreign currency forward contracts. The Company believes that the carrying values of these instruments on the accompanying consolidated balance sheets approximate their fair values.

The fair values of the Company s 6 1/2% Notes and 5 1/8% Notes are estimated based on quoted prices and analysis of similar instruments (Level 2 fair value measurements). The carrying values and fair values of these notes are as follows for the periods indicated (in thousands):

| | June 30, 2013 Carrying Fair | | December Carrying | , | |
|---|--------------------------------|-----------|----------------------|-----------|--|
| 5 1/8% Notes | Value | Value | Value | Value | |
| Principal amount due 2023 | \$400,000 | \$419,000 | \$400,000 | \$405,752 | |
| 6 1/2% Notes Principal amount due 2019 | \$600,000 | \$623,250 | \$600,000 | \$641,628 | |

As of June 30, 2013, the carrying value of the Company's debt outstanding under its credit facilities was estimated to be at fair value.

9. CHANGES IN COMMON STOCK OUTSTANDING

| Shares of common stock outstanding January 1, 2013 | 54,695,473 |
|---|------------|
| Shares issued upon exercise of stock options and vesting of restricted stock awards | 519,839 |
| Repurchase of shares transferred to treasury | (20,000) |
| Shares withheld for taxes on vesting of restricted stock awards and transferred to treasury | (46,444) |
| Shares of common stock outstanding June 30, 2013 | 55,148,868 |

10. STOCK BASED COMPENSATION

During the first six months of 2013, we granted restricted stock awards totaling 308,539 shares valued at a total of \$25.0 million. Of the restricted stock awards granted in the first six months of 2013, a total of 264,557 awards vest in four equal annual installments beginning in February 2014, 30,314 awards are performance based awards that may vest in February 2016 in an amount that will depend on the Company's achievement of specified performance objectives, 9,880 awards vest 100% in May 2014 and 3,500 awards vest 100% in February 2014. The 2013 performance based awards have a performance criteria that will be measured based upon the Company's achievement levels of average after-tax annual return on invested capital for the three year period commencing January 1, 2013 and ending December 31, 2015. During the six months ended June 30, 2013, the Company also granted 71,500 units of phantom shares under the Canadian Long-Term Incentive Plan, which provides for the granting of units of phantom shares to key Canadian employees. These awards vest in three equal annual installments beginning in February 2014 and are accounted for as a liability until paid. Participants granted units of phantom shares are entitled to a lump sum cash payment equal to the fair market value of a share of the Company's common stock on the vesting date. A total of 149,402 stock options with a ten-year term were awarded in the six months ended June 30, 2013 with an average exercise price of \$80.25, a fair value of \$4.2 million and that will vest in four equal annual installments starting in February 2014.

Stock based compensation pre-tax expense recognized in the six month periods ended June 30, 2013 and 2012 totaled \$13.1 million and \$9.2 million, or \$0.17 and \$0.12 per diluted share after tax, respectively. Stock based compensation pre-tax expense recognized in the three month periods ended June 30, 2013 and 2012 totaled \$6.8 million and \$4.8 million, or \$0.09 and \$0.07 per diluted share after tax, respectively. The total fair value of restricted stock awards that vested during the six months ended June 30, 2013 and 2012 was \$14.7 million and \$15.8 million, respectively. At June 30, 2013, \$55.0 million of compensation cost related to unvested stock options and restricted stock awards attributable to future performance had not yet been recognized.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

11. INCOME TAXES

Income tax expense for interim periods is based on estimates of the effective tax rate for the entire fiscal year. The Company s income tax provision for the three and six months ended June 30, 2013 totaled \$31.7 million, or 29.2% of pretax income, and \$71.1 million, or 28.4% of pretax income, respectively, compared to income tax expense of \$44.6 million, or 28.6% of pretax income, and \$97.9 million, or 28.4% of pretax income, respectively, for the three and six months ended June 30, 2012. The higher effective tax rate for the three months ended June 30, 2013 is primarily due to a slightly higher foreign effective tax rate. The Company s effective tax rates are lower than U.S. statutory rates because of lower foreign tax rates.

12. SEGMENT AND RELATED INFORMATION

In accordance with current accounting standards regarding disclosures about segments of an enterprise and related information, the Company has identified the following reportable segments: well site services, accommodations, offshore products and tubular services. The Company s reportable segments represent strategic business units that offer different products and services. They are managed separately because each business requires different technologies and marketing strategies. Most of the businesses were initially acquired as a unit, and the management at the time of the acquisition was retained. Subsequent acquisitions have been direct extensions to our business segments. Separate business lines within the well site services segment have been disclosed to provide additional detail for that segment. Results of a portion of our accommodations segment supporting Steam-Assisted Gravity Drainage (SAGD) and traditional oil and natural gas drilling activities are impacted by seasonally higher activity during the Canadian winter drilling season occurring in the first calendar quarter, typically followed by lower activity during Spring break-up in the second quarter.

Financial information by business segment for each of the three and six months ended June 30, 2013 and 2012 is summarized in the following table (in thousands):

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

| | Revenues from unaffiliated customers | Depreciation and amortization | income | ear (los une | uity in nings ss) of consolidate iliates | Capital expenditures d | Total assets |
|---|---|-------------------------------------|-----------------|--------------------|---|------------------------------|-----------------|
| Three months ended June 30, 2013 Well site services | | | | | | | |
| Completion services | ¢ 140 171 | \$ 15,924 | \$27,491 | \$ | | \$ 26,509 | \$580,759 |
| Drilling services | \$ 142,171 44,212 | 5 13,924 6,164 | 7,133 | Ф | | 6,285 | 167,203 |
| Total well site services | 186,383 | 22,088 | 7,133 34,624 | | | 32,794 | 747,962 |
| Accommodations | 244,213 | 41,410 | 54,888 | | | 90,689 | 1,973,674 |
| Offshore products | 204,406 | 4,290 | 37,329 | | (95) | • | 831,343 |
| Tubular services | 405,546 | 607 | 15,841 | | 36 | 388 | 635,959 |
| Corporate and eliminations | | 227 | (16,090) |) | | 544 | 83,591 |
| Total | \$1,040,548 | \$ 68,622 | \$126,592 | \$ | (59) | \$ 133,026 | \$4,272,529 |
| Thus mouths and all Ivos 20 | Revenues from unaffiliated customers | Depreciation and amortization | income | ear (lo un | uity in rnings ss) of consolidate ïliates | Capital expenditures | Total assets |
| Three months ended June 30, 2012 | | | | | | | |
| Well site services | | | | | | | |
| Completion services | \$125,079 | \$ 12,433 | \$28,974 | \$ | | \$ 19,349 | \$489,942 |
| Drilling services | 51,456 | 5,950 | 8,358 | Ψ | | 4,961 | 131,273 |
| Total well site services | 176,535 | 18,383 | 37,332 | | | 24,310 | 621,215 |
| Accommodations | 260,966 | 31,609 | 83,207 | | | 62,217 | 1,928,076 |
| Offshore products | 191,638 | 3,434 | 36,589 | | 67 | 10,977 | 704,508 |
| Tubular services | 461,949 | 573 | 24,054 | | 153 | 281 | 714,130 |
| Corporate and eliminations | | 219 | (11,922) |) | | 796 | 41,760 |
| Total | \$1,091,088 | \$ 54,218 | \$169,260 | \$ | 220 | \$ 98,581 | \$4,009,689 |
| | | Depreciation and | | - | nity in nings | Capital expenditures | Total assets |

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| | unaffiliated customers | amortization | (loss) | un | oss) of econsolidated filiates | ı | |
|--------------------------------|---|-------------------------------------|---------------|-----------------|--|--------------------------------------|-----------------------------|
| Six months ended June 30, | | | | | | | |
| 2013 | | | | | | | |
| Well site services | 4.250.525 | Φ 21 110 | Φ.Σ.C. 1.Ε.Ο. | Ф | | Φ 46 0 5 4 | φ. 5 00. 55 0 |
| Completion services | \$279,537 | \$ 31,119 | \$56,150 | \$ | | \$ 46,974 | \$580,759 |
| Drilling services | 84,416 | 11,916 | 11,213 | | | 13,852 | 167,203 |
| Total well site services | 363,953 | 43,035 | 67,363 | | | 60,826 | 747,962 |
| Accommodations | 540,880 | 82,499 | 149,793 | | | 160,606 | 1,973,674 |
| Offshore products | 405,696 | 8,332 | 69,465 | | (831) | 17,622 | 831,343 |
| Tubular services | 799,459 | 1,210 | 30,877 | | 65 | 721 | 635,959 |
| Corporate and eliminations | | 461 | (29,919) | | | 648 | 83,591 |
| Total | \$2,109,988 | \$ 135,537 | \$287,579 | \$ | (766) | \$ 240,423 | \$4,272,529 |
| | Revenues from unaffiliated customers | Depreciation and amortization | income | ea (lo ur | quity in rnings oss) of aconsolidated filiates | Capital _J expenditures | Total assets |
| Six months ended June 30, 2012 | | | | | | | |
| Well site services | | | | | | | |
| Completion services | \$ 260,633 | \$ 23,873 | \$62,768 | \$ | | \$ 37,874 | \$489,942 |
| Drilling services | 98,862 | 11,021 | 15,817 | | | 13,524 | 131,273 |
| Total well site services | 359,495 | 34,894 | 78,585 | | | 51,398 | 621,215 |
| Accommodations | 562,786 | 61,560 | 202,232 | | | 126,125 | 1,928,076 |
| Offshore products | 377,358 | 6,852 | 69,090 | | 252 | 20,963 | 704,508 |
| Tubular services | 890,441 | 1,144 | 46,475 | | 388 | 296 | 714,130 |
| Corporate and eliminations | | 434 | (22,876) | | | 1,201 | 41,760 |
| Total | \$2,190,080 | \$ 104,884 | \$373,506 | \$ | 640 | \$ 199,983 | \$4,009,689 |
| | | | | | | | |

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

13. COMMITMENTS AND CONTINGENCIES

The Company is a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning its commercial operations, products, employees and other matters, including warranty and product liability claims and occasional claims by individuals alleging exposure to hazardous materials as a result of its products or operations. Some of these claims relate to matters occurring prior to its acquisition of businesses, and some relate to businesses it has sold. In certain cases, the Company is entitled to indemnification from the sellers of businesses, and in other cases, it has indemnified the buyers of businesses from it. Although the Company can give no assurance about the outcome of pending legal and administrative proceedings and the effect such outcomes may have on it, management believes that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by insurance, will not have a material adverse effect on its consolidated financial position, results of operations or liquidity.

14. PLANNED SPIN-OFF OF ACCOMMODATIONS BUSINESS

On July 30, 2013, we announced that our board of directors has approved pursuing the spin-off of our accommodations business into a stand-alone, publicly traded corporation through a tax-free distribution of the accommodations business to the Company s shareholders. The objective of the spin-off is to more effectively focus on two distinct businesses, achieve lower cost of capital for our accommodations business, to pursue more tailored and aggressive growth strategies and optimize operating efficiencies among other objectives. The spin-off is subject to market conditions, the receipt of an affirmative IRS ruling or independent tax opinion, the completion of a review by the Commission of a Form 10 to be filed by the accommodations business, the execution of separation and intercompany agreements and final approval of our board of directors and is expected to be completed in the first half of 2014.

15. CONDENSED CONSOLIDATED FINANCIAL INFORMATION

Certain wholly-owned subsidiaries, as detailed below (the Guarantor Subsidiaries), have guaranteed all of the 6 1/2% Notes and all of the 5 1/8% Notes. These guarantees are full and unconditional, subject to the following release provisions:

in connection with any sale, exchange or transfer (by merger, consolidation or otherwise) of the capital stock of that guarantor after which that guarantor is no longer a restricted subsidiary;

upon proper designation of a guarantor by the Company as an unrestricted subsidiary;

upon the release or discharge of all outstanding guarantees by a guarantor of indebtedness of the Company and its restricted subsidiaries under any credit facility;

upon legal or covenant defeasance or satisfaction and discharge of the indenture; or

upon the dissolution of a guarantor, provided no event of default has occurred under the indentures and is continuing.

The following condensed consolidating financial information is included so that separate financial statements of the Guarantor Subsidiaries are not required to be filed with the Commission. The condensed consolidating financial information presents investments in both consolidated and unconsolidated affiliates using the equity method of accounting.

The following condensed consolidating financial information presents: condensed consolidating statements of income for each of the three and six month periods ended June 30, 2013 and 2012, condensed consolidating balance sheets as of June 30, 2013 and December 31, 2012 and the statements of cash flows for each of the six months ended June 30, 2013 and 2012 of (a) the Company, parent/guarantor, (b) Acute Technological Services, Inc., Capstar Holding, L.L.C., Capstar Drilling, Inc., General Marine Leasing, L.L.C., Oil States Energy Services L.L.C., Oil States Energy Services Holding, Inc., Oil States Energy Services International Holding, L.L.C., Oil States Management, Inc., Oil States Industries, Inc., Oil States Skagit SMATCO, L.L.C., PTI Group USA L.L.C., PTI Mars Holdco 1, L.L.C., Sooner Inc., Sooner Pipe, L.L.C., Sooner Holding Company and Tempress Technologies, Inc. (the Guarantor Subsidiaries), (c) the non-guarantor subsidiaries, (d) consolidating adjustments necessary to consolidate the Company and its subsidiaries and (e) the Company on a consolidated basis.

We have corrected the presentation of our condensed consolidating statement of cash flows for the six month period ended June 30, 2012 to properly reflect equity contributions by the Parent Guarantor to Guarantor Subsidiaries of \$14 million and by Guarantor Subsidiaries to Non-Guarantor Subsidiaries of \$5.8 million between investing and financing activities in accordance with SEC Regulation S-X, which were previously presented as net amounts in investing activities as proceeds from (funding of) accounts and notes with affiliates. These changes had no impact on consolidated results, as previously reported.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

Condensed Consolidating Statements of Income and Comprehensive Income

| | Three Mo | | | | | | | | | |
|--|------------------|---|------------|----|-------------|---------------------|---------------|---|----------------|---|
| | Oil States | | | (| Other | Consolidated Oil | | | | |
| | Internati | ona | al, | | Subsidiarie | ries | | | States | |
| | Inc. (Parent/ | | Guarantor | (| (Non- | | Consolidating | | g Internationa | |
| | | Guarantor)Subsidiaries Guarantors) Adjustments In thousands) | | ts | Inc. | | | | | |
| REVENUES | | | | | | | | | | |
| Operating revenues | \$ | | \$ 726,408 | 9 | \$ 314,140 | | \$ | | \$ 1,040,548 | |
| Intercompany revenues | | | 10,283 | | 12,498 | | (22,781 |) | | |
| Total revenues | | | 736,691 | | 326,638 | | (22,781 |) | 1,040,548 | |
| OPERATING EXPENSES | | | | | | | | | | |
| Cost of sales and services | | | 600,965 | | 184,677 | | (2,298 |) | 783,344 | |
| Intercompany cost of sales and services | | | 7,928 | | 11,338 | | (19,266 |) | | |
| Selling, general and administrative expenses | 383 | | 38,935 | | 17,841 | | | | 57,159 | |
| Depreciation and amortization expense | 227 | | 28,460 | | 39,978 | | (43 |) | 68,622 | |
| Other operating (income) expense | 289 | | 4,201 | | 340 | | 1 | | 4,831 | |
| Operating income (loss) | (899 |) | 56,202 | | 72,464 | | (1,175 |) | 126,592 | |
| Interest expense, net of capitalized interest | (18,121 |) | (136 |) | (15,661 |) | 14,261 | | (19,657 |) |
| Interest income | 4,775 | | 44 | | 10,080 | | (14,261 |) | 638 | |
| Equity in earnings (loss) of unconsolidated affiliates | 90,770 | | 49,363 | | (95 |) | (140,097 |) | (59 |) |
| Other income | | | 764 | | 257 | | | | 1,021 | |
| Income before income taxes | 76,525 | | 106,237 | | 67,045 | | (141,272 |) | 108,535 | |
| Income tax provision | 70,020 | | * . |) | · · |) | (111,272 | , | (31,666 |) |
| Net income | 76,525 | | 91,734 | , | 49,882 | , | (141,272 |) | 76,869 | , |

Other comprehensive income:

| Foreign currency translation adjustment Unrealized gain on forward contracts | (147,761) | (131,480 (94 |) | (135,601 |) | 267,081 | | (147,761 (94 |) |
|---|------------|-----------------|-----|------------|------|-----------|---|-----------------|---|
| Total other comprehensive income | (147,761) | (131,574 |) | (135,601 |) | 267,081 | | (147,855 |) |
| Comprehensive income | (71,236) | (39,840 |) | (85,719 |) | 125,809 | | (70,986 |) |
| Comprehensive income attributable to noncontrolling interest | | | | (288 |) | (11 |) | (299 |) |
| Comprehensive income attributable to Oil States International, Inc. | \$(71,236) | \$ (39,840 |) 5 | \$ (86,077 |) \$ | 8 125,798 | 9 | \$ (71,285 |) |

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

Condensed Consolidating Statements of Income and Comprehensive Income

| | Three Mo Oil States | nths Ended | Jui | ne 30, 2012 | | | | | |
|--|---------------------------|--------------------|-----|------------------------------|---------------|--------------------|---|------------------------------|---|
| | | | • | Other Subsidiaries | Consolidating | | | Consolidated g Oil States | |
| | Inc. (Parent/ | Subsidiarie | | Non-Guaranto | | Adjustments | | International Inc. | , |
| | Guarantor) (In thousa | | | | | | | | |
| REVENUES | | | | | | | | | |
| Operating revenues | \$ | \$ 774,316 | \$ | 316,772 | \$ | | | \$ 1,091,088 | |
| Intercompany revenues Total revenues | | 7,516 781,832 | | 3,413 320,185 | | (10,929 (10,929 |) | 1,091,088 | |
| OPERATING EXPENSES | | | | | | | | | |
| Cost of sales and services | | 645,387 | | 175,945 | | (2,168 |) | 819,164 | |
| Intercompany cost of sales and services | | 5,306 | | 3,085 | | (8,391 |) | | |
| Selling, general and administrative expenses | 394 | 31,440 | | 17,019 | | | | 48,853 | |
| Depreciation and amortization expense | 219 | 23,082 | ` | 30,922 | ` | (5 |) | 54,218 | ` |
| Other operating (income)expense Operating income (loss) | 143 (756) | (71 76,688 |) | (479 93,693 |) | (365 |) | (407 169,260 |) |
| Interest expense, net of capitalized interest | (16,803) | |) | (') |) | 16,751 | | (17,937 |) |
| Interest income | 5,033 | 56 | | 11,904 | | (16,751 |) | 242 | |
| Equity in earnings (loss) of unconsolidated affiliates | 123,055 | 67,555 | | 74 | | (190,464 |) | 220 | |
| Other income | 110.520 | 3,971 | | 337 | | (100.920 | ` | 4,308 | |
| Income before income taxes Income tax provision | 110,529 705 | 148,054 (24,613 |) | 88,339 (20,709 |) | (190,829 |) | 156,093 (44,617 |) |

| Net income | 111,234 | 123,441 | 67,630 | | (190,829 |) | 111,476 | |
|--|----------------------|------------------------|--------------------|---|------------------|-----|--------------------|---|
| Other comprehensive income: Foreign currency translation adjustment Total other comprehensive income | (28,283) (28,283) | (21,244) (21,244) | (21,244 (21,244 |) | 42,488 42,488 | | (28,283 (28,283 |) |
| Comprehensive income Comprehensive income attributable to noncontrolling interest | 82,951 | 102,197 | 46,386 (215 |) | (148,341 |) | 83,193 (215 |) |
| Comprehensive income attributable to Oil States International, Inc. | \$82,951 | \$ 102,197 | \$ 46,171 | : | \$ (148,341 |) : | \$ 82,978 | |

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

Condensed Consolidating Statements of Income and Comprehensive Income

| | Six Months Ended June 30, 2013 | | | | | | | | | | |
|--|--------------------------------|-------------|---------------------|---------------------|----------------|--|--|--|--|--|--|
| | Oil States | | Other | Consolidated Oil | | | | | | | |
| | Internation | nal, | Subsidiaries | States | | | | | | | |
| | Inc. (Parent/ | Guarantor | (Non- | Consolidating | International, | | | | | | |
| | ` | * | Guarantors) | Adjustments | Inc. | | | | | | |
| REVENUES | | | | | | | | | | | |
| Operating revenues | \$ | \$1,431,014 | \$ 678,974 | \$ | \$ 2,109,988 | | | | | | |
| Intercompany revenues | | 15,790 | 13,231 | (29,021) | | | | | | | |
| Total revenues | | 1,446,804 | 692,205 | (29,021) | 2,109,988 | | | | | | |
| OPERATING EXPENSES | | | | | | | | | | | |
| Cost of sales and services | | 1,192,499 | 386,901 | (3,715) | 1,575,685 | | | | | | |
| Intercompany cost of sales and services | | 11,974 | 12,045 | (24,019) | | | | | | | |
| Selling, general and administrative expenses | 783 | 75,486 | 35,778 | | 112,047 | | | | | | |
| Depreciation and amortization expense | 461 | 55,363 | 79,794 | (81) | 135,537 | | | | | | |
| Other operating (income) expense | 135 | 185 | (1,181) | 1 | (860) | | | | | | |
| Operating income (loss) | (1,379) | 111,297 | 178,868 | (1,207) | 287,579 | | | | | | |
| Interest expense, net of capitalized interest | (36,348) | (316) | (32,510) | 29,426 | (39,748) | | | | | | |
| Interest income | 9,591 | 90 | 20,946 | (29,425) | 1,202 | | | | | | |
| Equity in earnings (loss) of unconsolidated affiliates | 206,850 | 124,104 | (831) | (330,889) | (766) | | | | | | |
| Other income | | 1,558 | 733 | | 2,291 | | | | | | |
| Income before income taxes | 178,714 | 236,733 | 167,206 | (332,095) | 250,558 | | | | | | |
| Income tax provision | , | (28,946) | | , , | (71,105) | | | | | | |
| Net income 1 | 178,714 | 207,787 | 125,047 | (332,095) | 179,453 | | | | | | |

Other comprehensive income:

| Foreign currency translation adjustment | (170,101) | (146,503 |) | (150,590 |) | 297,093 | | (170,101 |) |
|---|-----------|-----------------|---|-------------------------|-----|------------|-----|-----------------|---|
| Unrealized gain on forward contracts Total other comprehensive income | (170,101) | 117 (146,386 |) | (150,590 |) | 297,093 | | 117 (169,984 |) |
| | 0.610 | 64 404 | | (2.5. 5. 4.2 | | (2× 002 | | 0.460 | |
| Comprehensive income | 8,613 | 61,401 | | (25,543 |) | (35,002 |) | 9,469 | |
| Comprehensive income attributable to noncontrolling interest | | | | (636 |) | (29 |) | (665 |) |
| Comprehensive income attributable to Oil States International, Inc. | \$8,613 | \$61,401 | 9 | \$ (26,179 |) 5 | \$ (35,031 |) 5 | \$ 8,804 | |

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

Condensed Consolidating Statements of Income and Comprehensive Income

| | Six Months Ended June Oil States | | | e 30, 2012 Other | | | | Consolidated Oil | |
|--|--|------------------|---|---------------------|----|-------------|-----|---------------------|---|
| | Internation | Guarantor | , | Subsidiaries | C | onsolidatin | g , | States | |
| | Inc. (Parent/ | Subsidiaries | (| (Non- | A | djustments |] | International | , |
| | Guarantor) (In thousands) | | | Guarantors) | | | | Inc. | |
| REVENUES | | | | | | | | | |
| Operating revenues | \$ | \$1,527,538 | 9 | \$ 662,542 | \$ | | 9 | \$ 2,190,080 | |
| Intercompany revenues | | 12,554 | | 3,443 | | (15,997 |) | | |
| Total revenues | | 1,540,092 | | 665,985 | | (15,997 |) | 2,190,080 | |
| OPERATING EXPENSES | | | | | | | | | |
| Cost of sales and services | | 1,256,544 | | 362,368 | | (3,951 |) | 1,614,961 | |
| Intercompany cost of sales and services | | 8,528 | | 3,130 | | (11,658 |) | | |
| Selling, general and administrative expenses | 825 | 62,415 | | 33,352 | | | | 96,592 | |
| Depreciation and amortization expense | 435 | 44,168 | | 60,290 | | (9 |) | 104,884 | |
| Other operating (income) expense | (25) | () |) | 808 | | | | 137 | |
| Operating income (loss) | (1,235) | 169,083 | | 206,037 | | (379 |) | 373,506 | |
| Interest expense, net of capitalized interest | (33,640) | (433 |) | (36,114) | | 34,307 | | (35,880 |) |
| Interest income | 10,105 | 78 | | 24,663 | | (34,307 |) | 539 | |
| Equity in earnings (loss) of unconsolidated affiliates | 269,672 | 148,959 | | 252 | | (418,243 |) | 640 | |
| Other income | | 5,599 | | 445 | | | | 6,044 | |
| Income before income taxes | 244,902 | 323,286 | | 195,283 | | (418,622 |) | 344,849 | |
| Income tax provision | 1,396 | (53,194 |) | (46,103) | | | - | (97,901 |) |
| Net income | 246,298 | 270,092 | | 149,180 | | (418,622 |) | 246,948 | |
| | | | | | | | | | |

| Other comprehensive income: Foreign currency translation adjustment Total other comprehensive income | (3,037) (3,037) | (2,693 (2,693 |) | (2,683 (2,683 |) | 5,376 5,376 | | (3,037 (3,037 |) |
|--|----------------------|------------------|----|------------------|---|----------------|---|------------------|---|
| Comprehensive income Comprehensive income attributable to noncontrolling interest | 243,261 | 267,399 | | 146,497 (635 |) | (413,246 (5 |) | 243,911 (640 |) |
| Comprehensive income attributable to Oil States International, Inc. | \$243,261 | \$267,399 | \$ | 145,862 | | \$ (413,251 |) | \$ 243,271 | |

NOTES TO UNAUDITED CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

(Continued)

Consolidating Balance Sheets

| | June 30, 2013 Oil States | | Other | Consolidated | | | |
|---|-----------------------------|--------------------------------|--------------------------------|----------------|---------------------------------|--|--|
| | Internation | al, Guarantor | Subsidiaries | Consolidating | Oil States | | |
| | Inc. (Parent/ | Subsidiaries | (Non- | Adjustments | International, | | |
| | Guarantor) (In thousan | Guarantor) In thousands) | | Guarantors) | | | |
| ASSETS | | | | | | | |
| Current assets: Cash and cash equivalents Accounts receivable, net | \$28,653 | \$ 34,846 446,512 | \$ 162,358 292,272 | \$ | \$ 225,857 738,784 | | |
| Inventories, net Prepaid expenses and other current assets Total current assets | 14,546 43,199 | 583,607 38,512 1,103,477 | 114,980 11,910 581,520 | | 698,587 64,968 1,728,196 | | |
| Property, plant and equipment, net Goodwill, net Other intangible assets, net | 2,109 | 615,682 222,235 56,564 | 1,243,755 269,611 73,190 | (3,136 | 1,858,410 491,846 129,754 | | |
| Investments in unconsolidated affiliates | 2,771,647 | 1,600,689 | 2,369 | (4,365,557) | | | |
| Long-term intercompany receivables (payables) | 717,336 | (353,237) | (364,095 |) (4 |) | | |
| Other noncurrent assets Total assets | 39,858 \$3,574,149 | 882 \$3,246,292 | 14,435 \$ 1,820,785 | \$ (4,368,697) | 55,175 \$ 4,272,529 | | |
| LIABILITIES AND EQUITY | | | | | | | |
| Current liabilities: Accounts payable | \$862 | \$171,983 | \$ 78,208 | \$ | | | |