

Gracias Antonio J.  
Form 4  
March 14, 2019

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Gracias Antonio J.

(Last) (First) (Middle)

C/O TESLA, INC., 3500 DEER  
CREEK ROAD

(Street)

PALO ALTO, CA 94304

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
Tesla, Inc. [TSLA]

3. Date of Earliest Transaction  
(Month/Day/Year)  
03/12/2019

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

☒ Director ☐ 10% Owner  
☐ Officer (give title below) ☐ Other (specify below)

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
☒ Form filed by One Reporting Person  
☐ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired (A)<br>or Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I)<br>(Instr. 4) | 7. Nature of<br>Ownership<br>(Instr. 4) |          |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------|----------|
|                                       |                                         |                                                             | Code                                    | V                                                                       | Amount                                                                                                             | (A)<br>or<br>(D)                                                           | Price                                   |          |
| Common<br>Stock                       | 03/12/2019                              |                                                             | M <sup>(1)</sup>                        |                                                                         | 6,800                                                                                                              | A                                                                          | \$ 29.66                                | 16,792 D |
| Common<br>Stock                       | 03/12/2019                              |                                                             | M <sup>(1)</sup>                        |                                                                         | 400                                                                                                                | A                                                                          | \$ 29.66                                | 17,192 D |
| Common<br>Stock                       | 03/12/2019                              |                                                             | S <sup>(1)</sup>                        |                                                                         | 1,290                                                                                                              | D                                                                          | \$ 281.817<br>(2)                       | 15,902 D |
| Common<br>Stock                       | 03/12/2019                              |                                                             | S <sup>(1)</sup>                        |                                                                         | 3,110                                                                                                              | D                                                                          | \$ 283.005<br>(3)                       | 12,792 D |
|                                       | 03/12/2019                              |                                                             | S <sup>(1)</sup>                        |                                                                         | 2,080                                                                                                              | D                                                                          |                                         | 10,712 D |

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|                 |            |                  |       |   |                       |         |   |                                          |
|-----------------|------------|------------------|-------|---|-----------------------|---------|---|------------------------------------------|
| Common<br>Stock |            |                  |       |   | \$<br>283.692<br>(4)  |         |   |                                          |
| Common<br>Stock | 03/12/2019 | S <sup>(1)</sup> | 1,410 | D | \$<br>284.665<br>(5)  | 9,302   | D |                                          |
| Common<br>Stock | 03/12/2019 | S <sup>(1)</sup> | 400   | D | \$<br>285.865<br>(6)  | 8,902   | D |                                          |
| Common<br>Stock | 03/12/2019 | S <sup>(1)</sup> | 100   | D | \$ 287.03             | 8,802   | D |                                          |
| Common<br>Stock | 03/13/2019 | M <sup>(1)</sup> | 7,200 | A | \$ 29.66              | 16,002  | D |                                          |
| Common<br>Stock | 03/13/2019 | S <sup>(1)</sup> | 1,190 | D | \$<br>283.468<br>(7)  | 14,812  | D |                                          |
| Common<br>Stock | 03/13/2019 | S <sup>(1)</sup> | 1,400 | D | \$<br>286.446<br>(8)  | 13,412  | D |                                          |
| Common<br>Stock | 03/13/2019 | S <sup>(1)</sup> | 2,800 | D | \$<br>287.408<br>(9)  | 10,612  | D |                                          |
| Common<br>Stock | 03/13/2019 | S <sup>(1)</sup> | 1,500 | D | \$ 288.6<br>(10)      | 9,112   | D |                                          |
| Common<br>Stock | 03/13/2019 | S <sup>(1)</sup> | 700   | D | \$ 289.79<br>(11)     | 8,412   | D |                                          |
| Common<br>Stock | 03/13/2019 | S <sup>(1)</sup> | 700   | D | \$<br>291.061<br>(12) | 7,712   | D |                                          |
| Common<br>Stock | 03/13/2019 | S <sup>(1)</sup> | 100   | D | \$<br>291.665         | 7,612   | D |                                          |
| Common<br>Stock |            |                  |       |   |                       | 271,778 | I | by AJG<br>Growth<br>Fund <sup>(13)</sup> |
| Common<br>Stock |            |                  |       |   |                       | 4,253   | I | by VEM<br>II <sup>(14)</sup>             |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |     | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |                 |              |                            |
|--------------------------------------------|--------------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------|-----|---------------------------------------------------------------|-----------------|--------------|----------------------------|
|                                            |                                                        |                                      |                                                    | Code                           | V                                                                                       | (A)                                                      | (D) | Date Exercisable                                              | Expiration Date | Title        | Amount or Number of Shares |
| Non-Qualified Stock Option (right to buy)  | \$ 29.66                                               | 03/12/2019                           |                                                    | M                              |                                                                                         | 6,800                                                    |     | <u>(15)</u>                                                   | 06/12/2019      | Common Stock | 6,800                      |
| Non-Qualified Stock Option (right to buy)  | \$ 29.66                                               | 03/12/2019                           |                                                    | M                              |                                                                                         | 400                                                      |     | <u>(16)</u>                                                   | 06/12/2019      | Common Stock | 400                        |
| Non-Qualified Stock Option (right to buy)  | \$ 29.66                                               | 03/13/2019                           |                                                    | M                              |                                                                                         | 7,200                                                    |     | <u>(16)</u>                                                   | 06/12/2019      | Common Stock | 7,200                      |

## Reporting Owners

| Reporting Owner Name / Address                                                       | Relationships |           |         |       |
|--------------------------------------------------------------------------------------|---------------|-----------|---------|-------|
|                                                                                      | Director      | 10% Owner | Officer | Other |
| Gracias Antonio J.<br>C/O TESLA, INC.<br>3500 DEER CREEK ROAD<br>PALO ALTO, CA 94304 |               | X         |         |       |

## Signatures

By: Jonathan Chang, Power of Attorney For: Antonio J. Gracias 03/14/2019

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person on November 5, 2018.
- (2) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$281.310 to \$282.250, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price

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within the range set forth in this footnote.

- (3) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$282.340 to \$283.330, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (4) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$283.360 to \$284.255, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (5) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$284.390 to \$285.125, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (6) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$285.400 to \$286.090, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (7) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$283.200 to \$283.640, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (8) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$286.000 to \$286.960, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (9) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$287.000 to \$287.860, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (10) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$288.200 to \$288.995, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (11) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$289.400 to \$290.150, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (12) The price reported in column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$290.520 to \$291.320, inclusive. The reporting person undertakes to provide Tesla, Inc., any security holder of Tesla, Inc. or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- (13) These shares are owned directly by AJG Growth Fund LLC. The reporting person is the manager of AJG Growth Fund LLC and may be deemed to have an indirect pecuniary interest in the shares owned by AJG Growth Fund LLC. The reporting person disclaims beneficial ownership of the shares except to the extent of his pecuniary interest therein.
- (14) These shares are owned directly by Valor Equity Management II, LP. The reporting person is the manager of Valor Equity Management II, LP and may be deemed to have an indirect pecuniary interest in the shares owned by Valor Equity Management II, LP. The reporting person disclaims beneficial ownership of the shares except to the extent of his pecuniary interest therein.
- (15) 1/24th of the shares granted became vested and exercisable as of each monthly anniversary beginning on July 8, 2013, such that all shares subject to the Option were fully vested and exercisable by June 8, 2015.
- (16) This stock option award is a triennial equity award granted pursuant to the Company's 2010 Equity Incentive Plan and Outside Director Compensation Policy. 1/36th of the shares granted became vested and exercisable as of each monthly anniversary beginning on July 12, 2012, such that all shares subject to the Option became fully vested and exercisable by June 12, 2015.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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