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Howard Hughes Corp  
Form 10-Q  
November 09, 2015  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2015

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file number 001-34856

THE HOWARD HUGHES CORPORATION

(Exact name of registrant as specified in its charter)

|   |  |
|---|--|
| Delaware  | 36-4673192                                 |
| (State or other jurisdiction of<br>incorporation or organization) | (I.R.S. employer<br>identification number) |

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13355 Noel Road, 22nd Floor, Dallas, Texas 75240

(Address of principal executive offices, including zip code)

(214) 741-7744

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes    No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes    No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

|   |                           |
|---|---------------------------|
| Large accelerated filer   | Accelerated filer         |
| Non-accelerated filer (Do not check if a smaller reporting company) | Smaller reporting company |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes    No

The number of shares of common stock, \$0.01 par value, outstanding as of November 4, 2015 was 39,714,838.



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## THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

## UNAUDITED

|  | September 30,<br>2015                | December 31,<br>2014 |
|--|--------------------------------------|----------------------|
|  | (In thousands, except share amounts) |                      |
| Assets:  |                                      |                      |
| Investment in real estate:   |                                      |                      |
| Master Planned Community assets  | \$ 1,672,763                         | \$ 1,641,063         |
| Land   | 305,634                              | 317,211              |
| Buildings and equipment  | 1,478,489                            | 1,243,979            |
| Less: accumulated depreciation   | (213,040)                            | (157,182)            |
| Developments   | 1,205,124                            | 914,303              |
| Net property and equipment   | 4,448,970                            | 3,959,374            |
| Investment in Real Estate and Other Affiliates   | 56,191                               | 53,686               |
| Net investment in real estate  | 4,505,161                            | 4,013,060            |
| Cash and cash equivalents  | 450,647                              | 560,451              |
| Accounts receivable, net   | 32,051                               | 28,190               |
| Municipal Utility District receivables, net  | 136,196                              | 104,394              |
| Notes receivable, net  | 23,610                               | 28,630               |
| Deferred expenses, net   | 73,263                               | 75,070               |
| Prepaid expenses and other assets, net   | 323,596                              | 310,136              |
| Total assets   | \$ 5,544,524                         | \$ 5,119,931         |
| Liabilities:   |                                      |                      |
| Mortgages, notes and loans payable   | \$ 2,322,296                         | \$ 1,993,470         |
| Deferred tax liabilities   | 84,214                               | 62,205               |
| Warrant liabilities  | 308,630                              | 366,080              |
| Uncertain tax position liability   | 4,823                                | 4,653                |
| Accounts payable and accrued expenses  | 489,035                              | 466,017              |
| Total liabilities  | 3,208,998                            | 2,892,425            |
| Commitments and Contingencies (see Note 15)  |                                      |                      |
| Equity:  |                                      |                      |
| Preferred stock: \$.01 par value; 50,000,000 shares authorized, none issued  | —                                    | —                    |
| Common stock: \$.01 par value; 150,000,000 shares authorized, 39,714,838 shares issued and outstanding as of September 30, 2015 and 39,638,094 shares issued and outstanding as of December 31, 2014 | 398                                  | 396                  |

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|                                      |              |              |
|--------------------------------------|--------------|--------------|
| Additional paid-in capital           | 2,845,021    | 2,838,013    |
| Accumulated deficit                  | (506,096)    | (606,934)    |
| Accumulated other comprehensive loss | (7,569)      | (7,712)      |
| Total stockholders' equity           | 2,331,754    | 2,223,763    |
| Noncontrolling interests             | 3,772        | 3,743        |
| Total equity                         | 2,335,526    | 2,227,506    |
| Total liabilities and equity         | \$ 5,544,524 | \$ 5,119,931 |

See Notes to Condensed Consolidated Financial Statements.

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## THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## UNAUDITED

|  | Three Months Ended September 30,         |           | Nine Months Ended September 30, |            |
|--|--|-----------|---------------------------------|------------|
|  | 2015                                     | 2014      | 2015                            | 2014       |
|  | (In thousands, except per share amounts) |           |                                 |            |
| Revenues:  |  |           |                                 |            |
| Master Planned Community land sales              | \$ 45,423                                | \$ 59,351 | \$ 138,937                      | \$ 260,186 |
| Builder price participation                      | 6,680                                    | 5,311     | 20,285                          | 13,251     |
| Minimum rents                                    | 37,814                                   | 24,380    | 109,997                         | 66,929     |
| Tenant recoveries                                | 10,706                                   | 7,601     | 31,074                          | 20,509     |
| Condominium rights and unit sales                | 78,992                                   | 4,032     | 200,362                         | 11,516     |
| Resort and conference center revenues            | 11,772                                   | 8,150     | 35,256                          | 27,198     |
| Other land revenues                              | 4,617                                    | 4,112     | 11,055                          | 9,322      |
| Other rental and property revenues               | 7,438                                    | 6,291     | 20,729                          | 18,601     |
| Total revenues                                   | 203,442                                  | 119,228   | 567,695                         | 427,512    |
| Expenses:  |  |           |                                 |            |
| Master Planned Community cost of sales           | 19,674                                   | 27,743    | 67,806                          | 93,540     |
| Master Planned Community operations              | 10,349                                   | 10,995    | 32,295                          | 31,645     |
| Other property operating costs                   | 16,680                                   | 15,198    | 54,459                          | 45,603     |
| Rental property real estate taxes                | 6,908                                    | 4,559     | 19,676                          | 12,540     |
| Rental property maintenance costs                | 3,094                                    | 2,313     | 8,738                           | 6,402      |
| Condominium rights and unit cost of sales        | 47,573                                   | 2,026     | 126,747                         | 5,788      |
| Resort and conference center operations          | 8,767                                    | 8,910     | 26,738                          | 22,833     |
| Provision for doubtful accounts                  | 1,007                                    | 119       | 3,082                           | 293        |
| Demolition costs                                 | 1,024                                    | 760       | 2,637                           | 6,711      |
| Development-related marketing costs              | 7,639                                    | 6,387     | 19,476                          | 15,909     |
| General and administrative                       | 18,526                                   | 14,759    | 57,095                          | 49,138     |
| Other income, net                                | 659                                      | (11,409)  | (1,204)                         | (27,468)   |
| Depreciation and amortization                    | 24,998                                   | 13,018    | 71,577                          | 35,000     |
| Total expenses                                   | 166,898                                  | 95,378    | 489,122                         | 297,934    |
| Operating income                                 | 36,544                                   | 23,850    | 78,573                          | 129,578    |
| Interest income                                  | 109                                      | (1,162)   | 516                             | 19,651     |
| Interest expense                                 | (15,212)                                 | (12,136)  | (43,143)                        | (28,354)   |
| Warrant liability gain (loss)                    | 123,640                                  | 24,690    | 57,450                          | (139,120)  |
| Gain on sale of The Club at Carlton Woods        | 29,073                                   | —         | 29,073                          | —          |
| Increase (reduction) in tax indemnity receivable | —  | 5,454     | —                               | (5,473)    |
|  | 295                                      | 5,509     | 3,164                           | 18,164     |

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Equity in earnings from Real Estate and Other  
Affiliates

|  |            |           |            |             |
|--|------------|-----------|------------|-------------|
| Income (loss) before taxes                                 | 174,449    | 46,205    | 125,633    | (5,554)     |
| Provision for income taxes                                 | 18,237     | 590       | 24,795     | 49,895      |
| Net income (loss)  | 156,212    | 45,615    | 100,838    | (55,449)    |
| Net loss (income) attributable to noncontrolling interests | 12         | —         | —          | (12)        |
| Net income (loss) attributable to common stockholders      | \$ 156,224 | \$ 45,615 | \$ 100,838 | \$ (55,461) |
| Basic income (loss) per share:                             | \$ 3.96    | \$ 1.16   | \$ 2.55    | \$ (1.41)   |
| Diluted income (loss) per share:                           | \$ 0.76    | \$ 0.48   | \$ 1.01    | \$ (1.41)   |

See Notes to Condensed Consolidated Financial Statements.

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## THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

## UNAUDITED

|  | Three Months Ended September 30, |           | Nine Months Ended September 30, |             |
|--|----------------------------------|-----------|---------------------------------|-------------|
|  | 2015                             | 2014      | 2015                            | 2014        |
|  | (In thousands)                   |           |                                 |             |
| Comprehensive income (loss), net of tax:                             |                                  |           |                                 |             |
| Net income (loss)  | \$ 156,212                       | \$ 45,615 | \$ 100,838                      | \$ (55,449) |
| Other comprehensive income (loss):                                   |                                  |           |                                 |             |
| Interest rate swaps (a)  | (411)                            | 784       | 297                             | 902         |
| Capitalized swap interest (b)  | (42)                             | (180)     | (154)                           | (357)       |
| Other comprehensive income   | (453)                            | 604       | 143                             | 545         |
| Comprehensive income (loss)  | 155,759                          | 46,219    | 100,981                         | (54,904)    |
| Comprehensive (income) loss attributable to noncontrolling interests | 12                               | —         | —                               | (12)        |
| Comprehensive income (loss) attributable to common stockholders      | \$ 155,771                       | \$ 46,219 | \$ 100,981                      | \$ (54,916) |

(a) Amount is shown net of deferred tax expense of \$0.2 million and \$0.8 million for the three and nine months ended September 30, 2015, respectively. For the three and nine months ended September 30, 2014, amounts are shown net of deferred tax benefit of \$0.1 million and \$0.2 million, respectively.

(b) Net of deferred tax benefit of \$0.1 million for the three and nine months ended September 30, 2015, respectively. For the three and nine months ended September 30, 2014, amounts shown net of deferred tax benefit of \$0.1 million and \$0.2 million, respectively.

See Notes to Condensed Consolidated Financial Statements.

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## THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

## UNAUDITED

| (In thousands,<br>except share<br>amounts)                    | Shares     | Common<br>Stock | Additional<br>Paid-In<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Noncontrolling<br>Interests | Total<br>Equity |
|---|------------|-----------------|----------------------------------|------------------------|---|-----------------------------|-----------------|
| Balance, January 1,<br>2014                                   | 39,576,344 | \$ 396          | \$ 2,829,813                     | \$ (583,403)           | \$ (8,222)  | \$ 6,562                    | \$ 2,245,146    |
| Net income (loss)   |            | —               | —                                | (55,461)               | —   | 12                          | (55,449)        |
| Preferred dividend<br>payment on behalf<br>of REIT subsidiary |            | —               | —                                | —                      | —   | (12)                        | (12)            |
| Interest rate swaps,<br>net of tax of \$135                   |            | —               | —                                | —                      | 902   | —                           | 902             |
| Capitalized swap<br>interest, net of tax of<br>\$126          |            | —               | —                                | —                      | (357)   | —                           | (357)           |
| Stock plan activity   | 61,750     | —               | 5,940                            | —                      | —   | —                           | 5,940           |
| Balance,<br>September 30, 2014                                | 39,638,094 | \$ 396          | \$ 2,835,753                     | \$ (638,864)           | \$ (7,677)  | \$ 6,562                    | \$ 2,196,170    |
| Balance, January 1,<br>2015                                   | 39,638,094 | \$ 396          | \$ 2,838,013                     | \$ (606,934)           | \$ (7,712)  | \$ 3,743                    | \$ 2,227,506    |
| Net income (loss)   |            | —               | —                                | 100,838                | —   | —                           | 100,838         |
| Distribution to<br>noncontrolling<br>interest                 |            | —               | —                                | —                      | —   | 29                          | 29              |
| Interest rate swaps,<br>net of tax of \$800                   |            | —               | —                                | —                      | 297   | —                           | 297             |
| Capitalized swap<br>interest, net of tax<br>benefit of \$83   |            | —               | —                                | —                      | (154)   | —                           | (154)           |
| Stock plan activity   | 76,744     | 2               | 7,008                            | —                      | —   | —                           | 7,010           |
| Balance,<br>September 30, 2015                                | 39,714,838 | \$ 398          | \$ 2,845,021                     | \$ (506,096)           | \$ (7,569)  | \$ 3,772                    | \$ 2,335,526    |

See Notes to Condensed Consolidated Financial Statements.

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## THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## UNAUDITED

|  | Nine Months Ended September 30, |             |
|--|---------------------------------|-------------|
|  | 2015                            | 2014        |
|  | (In thousands)                  |             |
| Cash Flows from Operating Activities:  |                                 |             |
| Net income (loss)  | \$ 100,838                      | \$ (55,449) |
| Adjustments to reconcile net income (loss) to cash provided by operating activities:   |                                 |             |
| Depreciation   | 58,257                          | 31,330      |
| Amortization   | 13,320                          | 3,670       |
| Amortization of deferred financing costs   | 4,104                           | 2,927       |
| Amortization of intangibles other than in-place leases                                 | 679                             | 462         |
| Straight-line rent amortization  | (3,255)                         | 1,113       |
| Deferred income taxes  | 23,065                          | 47,925      |
| Restricted stock and stock option amortization   | 5,269                           | 5,940       |
| Gain on disposition of asset   | (29,073)                        | (2,373)     |
| Warrant liability (gain) loss  | (57,450)                        | 139,120     |
| Reduction in tax indemnity receivable  | —                               | 5,473       |
| Interest income related to tax indemnity   | —                               | (18,856)    |
| Equity in earnings from Real Estate and Other Affiliates, net of distributions         | 1,426                           | (14,666)    |
| Provision for doubtful accounts  | 3,082                           | 293         |
| Master Planned Community land acquisitions   | (6,028)                         | (69,930)    |
| Master Planned Community development expenditures                                      | (129,298)                       | (93,080)    |
| Master Planned Community cost of sales   | 65,692                          | 86,044      |
| Condominium development expenditures   | (137,369)                       | (34,358)    |
| Condominium and other cost of sales  | 126,747                         | 5,788       |
| Percentage of completion revenue recognition from sale of condominium rights and units | (200,362)                       | (11,516)    |
| Non-monetary consideration relating to land sale                                       | —                               | (13,789)    |
| Deferred rental income   | 37,472                          | —           |
| Net changes:   |                                 |             |
| Accounts and notes receivable  | (1,192)                         | 26,188      |
| Prepaid expenses and other assets  | (9,838)                         | (3,436)     |
| Condominium deposits received  | 52,001                          | 125,002     |
| Deferred expenses  | (5,562)                         | (32,028)    |
| Accounts payable and accrued expenses  | 39,065                          | 18,055      |
| Condominium deposits held in escrow  | (52,001)                        | (125,002)   |
| Condominium deposits released from escrow  | 132,086                         | —           |
| Other, net   | 969                             | (8,888)     |

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|  |            |            |
|--|------------|------------|
| Cash provided by operating activities                    | 32,644     | 15,959     |
| Cash Flows from Investing Activities:                    |            |            |
| Property and equipment expenditures                      | (9,505)    | (6,213)    |
| Operating property improvements                          | (5,856)    | (3,581)    |
| Property developments and redevelopments                 | (488,713)  | (467,497)  |
| Proceeds from insurance claims                           | —          | 12,901     |
| Proceeds from dispositions                               | 25,139     | 11,953     |
| Distribution from KR Holdings, LLC                       | 9,121      | —          |
| Investments in Real Estate and Other Affiliates, net     | (635)      | (3,929)    |
| Change in restricted cash                                | (1,568)    | (8,136)    |
| Other  | 1,263      | (1,484)    |
| Cash used in investing activities                        | (470,754)  | (465,986)  |
| Cash Flows from Financing Activities:                    |            |            |
| Proceeds from mortgages, notes and loans payable         | 370,342    | 414,046    |
| Principal payments on mortgages, notes and loans payable | (40,066)   | (45,443)   |
| Deferred financing costs                                 | (1,970)    | (7,906)    |
| Preferred dividend payment on behalf of REIT subsidiary  | —          | (12)       |
| Cash provided by financing activities                    | 328,306    | 360,685    |
| Net change in cash and cash equivalents                  | (109,804)  | (89,342)   |
| Cash and cash equivalents at beginning of period         | 560,451    | 894,948    |
| Cash and cash equivalents at end of period               | \$ 450,647 | \$ 805,606 |

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## THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## UNAUDITED

Nine Months Ended September 30,  
2015                      2014  
(In thousands)

## Supplemental Disclosure of Cash Flow Information:

|                      |           |           |
|----------------------|-----------|-----------|
| Interest paid        | \$ 60,805 | \$ 49,617 |
| Interest capitalized | 35,237    | 34,760    |
| Income taxes paid    | 2,593     | 1,487     |

## Non-Cash Transactions:

|  |          |         |
|--|----------|---------|
| Special Improvement District bond transfers associated with land sales | 2,114    | 7,496   |
| Property developments and redevelopments                               | (15,747) | 59,819  |
| Accrued interest on construction loan borrowing                        | 1,616    | —       |
| MPC Land contributed to Real Estate Affiliates                         | 15,234   | —       |
| Special Improvement District bond transfers to Real Estate Affiliates  | (1,518)  | —       |
| Capitalized stock compensation   | 2,072    | —       |
| Acquisition of 1701 Lake Robbins:                                      |          |         |
| Land   | —        | (1,663) |
| Building   | —        | (3,752) |
| Other assets and deferred expenses                                     | —        | (848)   |
| Mortgages, notes and loans payable                                     | —        | 4,600   |
| Other liabilities  | —        | 152     |

See Notes to Condensed Consolidated Financial Statements.





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THE HOWARD HUGHES CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

UNAUDITED

NOTE 1 BASIS OF PRESENTATION AND ORGANIZATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”), with intercompany transactions eliminated between consolidated subsidiaries for interim financial statements and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as issued by the Securities and Exchange Commission (the “SEC”). Such Condensed Consolidated Financial Statements do not include all of the information and disclosures required by GAAP for complete financial statements. In addition, readers of this Quarterly Report on Form 10-Q (“Quarterly Report”) should refer to The Howard Hughes Corporation’s (“HHC” or the “Company”) audited Consolidated Financial Statements which are included in the Company’s Annual Report on Form 10-K (the “Annual Report”) for the fiscal year ended December 31, 2014. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods have been included. The results for the three and nine months ended September 30, 2015 are not necessarily indicative of the results that may be expected for the year ended December 31, 2015.

Management has evaluated for disclosure or recognition all material events occurring subsequent to the date of the Condensed Consolidated Financial Statements up to the date and time this Quarterly Report was filed.

NOTE 2 RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In April 2015, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2015-03, “Interest – Imputation of Interest (Subtopic 835-30) - Simplifying the Presentation of Debt Issuance Costs.” This ASU requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The amendments in this ASU are effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. The standard requires a retrospective application to reflect the period-specific effects of applying the new guidance. The Company will begin presenting the carrying value of its debt net of the debt issuance costs in the fourth quarter 2015. The adoption of this ASU will only impact the presentation of debt issuance costs on the Consolidated Balance Sheet.

In February 2015, the FASB issued ASU 2015-02, “Consolidation (Topic 810) - Amendments to the Consolidation Analysis.” The standard eliminates the deferral of FAS 167, per ASC 810-10-65-2(a). The standard changes whether: (1) fees paid to a decision maker or service provider represent a variable interest; (2) a limited partnership or similar entity has the characteristics of a VIE; and (3) a reporting entity is the primary beneficiary of a VIE. The effective date of the standard will be for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015 for public companies, and early adoption is permitted. The Company is currently evaluating the new guidance and does not expect it to have a material impact on its Consolidated Financial Statements.

In August 2014, the FASB issued ASU 2014-15, “Presentation of Financial Statements – Going Concern: Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern.” This ASU requires management to assess an entity’s ability to continue as a going concern by incorporating and expanding upon certain principles that are currently in U.S. auditing standards as specified in the guidance. This ASU becomes effective for the annual period ending after December 15, 2016 and for annual and interim periods thereafter. Early adoption is permitted. The Company does not expect the adoption of this ASU to have a material impact on the Company’s Consolidated Financial Statements.

In May 2014, the FASB and the International Accounting Standards Board (“IASB”) issued ASU 2014-09 “Revenues from Contracts with Customers (Topic 606).” The standard’s core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies will need to use more judgment and make more estimates than under current guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. The

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THE HOWARD HUGHES CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

UNAUDITED

effective date of this standard will be for fiscal years, and interim periods within those years, beginning after December 15, 2017. Early adoption is permitted after December 15, 2016. Entities have the option of using either a full retrospective or a modified approach to adopt the guidance in the ASU. The Company is currently evaluating the new guidance to determine the impact it may have on its Consolidated Financial Statements.

NOTE 3 SPONSORS AND MANAGEMENT WARRANTS

On November 9, 2010, we issued warrants to purchase 8.0 million shares of our common stock to certain of our sponsors (the “Sponsors Warrants”) with an estimated initial value of approximately \$69.5 million. The initial exercise price for the warrants of \$50.00 per share and the number of shares of common stock underlying each warrant are subject to adjustment for future stock dividends, splits or reverse splits of our common stock or certain other events. In 2012, a sponsor exercised 1,525,272 shares, and we purchased 4,558,061 Sponsor Warrants from certain sponsors for a net cash amount of \$80.5 million. As a result of these transactions, \$108.6 million of additional paid in-capital was recorded in our financial statements in the year ended December 31, 2012. The Sponsors Warrants expire on November 9, 2017.

In November 2010 and February 2011, we entered into certain agreements (the “Management Warrants”) with David R. Weinreb, our Chief Executive Officer, Grant Herlitz, our President, and Andrew C. Richardson, our Chief Financial Officer, in each case prior to his appointment to such position to purchase shares of our common stock. The Management Warrants represent 2,862,687 underlying shares, which may be adjusted pursuant to a net settlement option, were issued pursuant to such agreements at fair value in exchange for a combined total of approximately \$19.0 million in cash from such executives at the commencement of their respective employment. Mr. Weinreb and Mr. Herlitz’s warrants have exercise prices of \$42.23 per share and Mr. Richardson’s warrants have an exercise price of \$54.50 per share. Generally, the Management Warrants become exercisable in November 2016 and expire in February 2018.

As of September 30, 2015, the estimated \$126.3 million fair value for the Sponsors Warrants representing warrants to purchase 1,916,667 shares and the estimated \$182.3 million fair value for the Management Warrants representing warrants to purchase 2,862,687 shares have been recorded as liabilities because the holders of these warrants could require us to settle such warrants in cash upon a change of control. The estimated fair values for the outstanding Sponsors Warrants and Management Warrants were \$157.1 million and \$209.0 million, respectively, as of December 31, 2014. The fair values were estimated using an option pricing model and Level 3 inputs due to the unavailability of comparable market data, as further discussed in Note 7 – Fair Value of Financial Instruments.

Decreases and increases in the fair value of the Sponsors Warrants and the Management Warrants are recognized as either warrant liability gains or losses, respectively, in the Condensed Consolidated Statements of Operations.

NOTE 4 EARNINGS PER SHARE

Basic earnings (loss) per share (“EPS”) is computed by dividing net income (loss) available to common stockholders by the weighted average number of common shares outstanding. Diluted EPS is computed after adjusting the numerator and denominator of the basic EPS computation for the effects of all potentially dilutive common shares. The dilutive effect of options and nonvested stock issued under stock based compensation plans is computed using the “treasury stock” method. The dilutive effect of the Sponsors Warrants and Management Warrants is computed using the if converted method. Gains associated with the changes in the fair value of the Sponsors Warrants and Management Warrants are excluded from the numerator in computing diluted earnings per share because inclusion of such gains in the computation would be anti dilutive.

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Information related to our EPS calculations is summarized as follows:

|  | Three Months Ended September 30,         |           | Nine Months Ended September 30,          |             |
|--|--|-----------|--|-------------|
|  | 2015                                     | 2014      | 2015                                     | 2014        |
|  | (In thousands, except per share amounts) |           | (In thousands, except per share amounts) |             |
| Basic EPS:   |  |           |  |             |
| Numerator:   |  |           |  |             |
| Net income (loss)  | \$ 156,212                               | \$ 45,615 | \$ 100,838                               | \$ (55,449) |
| Net loss (income) attributable to noncontrolling interests     | 12                                       | —         | —  | (12)        |
| Net income (loss) attributable to common stockholders          | \$ 156,224                               | \$ 45,615 | \$ 100,838                               | \$ (55,461) |
| Denominator:   |  |           |  |             |
| Weighted average basic common shares outstanding               | 39,473                                   | 39,465    | 39,469                                   | 39,459      |
| Diluted EPS:   |  |           |  |             |
| Numerator:   |  |           |  |             |
| Net income (loss) attributable to common stockholders          | \$ 156,224                               | \$ 45,615 | \$ 100,838                               | \$ (55,461) |
| Less: Warrant liability gain                                   | (123,640)                                | (24,690)  | (57,450)                                 | —           |
| Adjusted net income (loss) attributable to common stockholders | \$ 32,584                                | \$ 20,925 | \$ 43,388                                | \$ (55,461) |
| Denominator:   |  |           |  |             |
| Weighted average basic common shares outstanding               | 39,473                                   | 39,465    | 39,469                                   | 39,459      |
| Restricted stock and stock options                             | 405                                      | 405       | 415                                      | —           |
| Warrants   | 3,035                                    | 3,301     | 3,035                                    | —           |
| Weighted average diluted common shares outstanding             | 42,913                                   | 43,171    | 42,919                                   | 39,459      |
| Basic income (loss) per share:                                 | \$ 3.96                                  | \$ 1.16   | \$ 2.55                                  | \$ (1.41)   |

|                                  |         |         |         |           |
|----------------------------------|---------|---------|---------|-----------|
| Diluted income (loss) per share: | \$ 0.76 | \$ 0.48 | \$ 1.01 | \$ (1.41) |
|----------------------------------|---------|---------|---------|-----------|

The diluted EPS computation for the three and nine months ended September 30, 2015 excludes 147,538 and 124,122 stock options, respectively. The diluted EPS computations for the nine months ended September 30, 2014 excludes 1,037,740 stock options, 172,690 shares of restricted stock, 1,916,667 shares of common stock underlying the Sponsor Warrants and 2,862,687 shares of common stock underlying the Management Warrants. All such amounts are excluded from the respective diluted EPS computations because their inclusion would have been anti-dilutive.

NOTE 5 RECENT TRANSACTIONS

On September 4, 2015, the Company sold The Club at Carlton Woods, its 36-hole golf and country club in The Woodlands, for net cash proceeds of \$25.1 million, and purchaser's assumption of net liabilities of \$4.0 million, resulting in a pre-tax gain of \$29.1 million. The property was comprised of total assets of \$20.9 million and total liabilities of \$24.9 million. The property was developed and operated by us as an amenity for selling residential lots in a gated community in The Woodlands. Most of the lots have been sold, and the sale of this asset will allow us to redeploy capital to our development activities.

NOTE 6 IMPAIRMENT

We review our real estate assets, including operating assets, land held for development and sale and developments in progress, for potential impairment indicators whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. GAAP requires that if impairment indicators exist and the undiscounted cash flows expected to be generated by an asset are less than its carrying amount, an impairment charge should be recorded to write down the carrying amount of such asset to fair value (or for land and properties held for sale, fair value less cost to sell). The impairment analysis does not consider the

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timing of future cash flows and whether the asset is expected to earn an above or below market rate of return.

Our investment in each of the Real Estate and Other Affiliates is evaluated periodically for recoverability and valuation declines that are other-than-temporary. If the decrease in value of our investment in a Real Estate and Other Affiliate is deemed to be other-than-temporary, our investment in such Real Estate and Other Affiliate is reduced to its estimated fair value.

No impairment charges were recorded during the three or nine months ended September 30, 2015 or 2014. We continually evaluate our strategic alternatives with respect to each of our properties and may revise our strategy from time to time, including our intent to hold the asset on a long-term basis or the timing of potential asset dispositions. For example, we may decide to sell property that is held for use and the sale price may be less than the carrying amount. As a result, these changes in strategy could result in impairment charges in future periods.

NOTE 7 FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table presents, for each of the fair value hierarchy levels required under FASB Accounting Standards (“ASC”) 820 Fair Value Measurement, our assets and liabilities that are measured at fair value on a recurring basis.

|         | September 30, 2015 |   |   |  | December 31, 2014 |   |   |  |
|---------|--------------------|---|---|--|-------------------|---|---|--|
|         | Total              | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total             | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Assets: | \$ 18              | \$ 18   | \$ —  | \$ —   | \$ 75,027         | \$ 75,027   | \$ —  | \$ —   |



|                     |         |   |       |         |         |   |       |         |
|---------------------|---------|---|-------|---------|---------|---|-------|---------|
| Cash equivalents    |         |   |       |         |         |   |       |         |
| Liabilities:        |         |   |       |         |         |   |       |         |
| Warrants            | 308,630 | — | —     | 308,630 | 366,080 | — | —     | 366,080 |
| Interest rate swaps | 3,651   | — | 3,651 | —       | 3,144   | — | 3,144 | —       |

Cash equivalents consist of registered money market mutual funds which invest in United States treasury securities that are valued at the net asset value of the underlying shares in the funds as of the close of business at the end of each period. The fair value approximates carrying value.

The valuation of warrants is based on an option pricing valuation model. The inputs to the model include the fair value of stock related to the warrants, exercise price of the warrants, term, expected volatility, risk-free interest rate and dividend yield and, with respect to the Management Warrants, a discount for lack of marketability.

The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of future interest rates derived from observable market interest rate curves.

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The following table presents a reconciliation of the beginning and ending balances of the fair value measurements of our Sponsors and Management Warrants using significant unobservable inputs (Level 3):

|                                   | 2015           | 2014       |
|-----------------------------------|----------------|------------|
|                                   | (In thousands) |            |
| Balance as of January 1           | \$ 366,080     | \$ 305,560 |
| Warrant liability (gain)/loss (a) | (57,450)       | 139,120    |
| Balance as of September 30        | \$ 308,630     | \$ 444,680 |

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(a) All gains and losses during 2015 and 2014 were unrealized.

The fair values were estimated using an option pricing model and Level 3 inputs due to the unavailability of comparable market data. Changes in the fair values of the Sponsors Warrants and the Management Warrants are recognized in earnings as a warrant liability gain or loss.

The significant unobservable inputs used in the fair value measurement of our warrants designated as Level 3 as of September 30, 2015 are as follows:

|          | Fair Value<br>(In thousands) | Valuation Technique            | Unobservable Inputs        |                               |
|----------|------------------------------|--------------------------------|----------------------------|-------------------------------|
|          |                              |                                | Expected<br>Volatility (a) | Marketability<br>Discount (b) |
| Warrants | \$ 308,630                   | Option Pricing Valuation Model | 31.7%                      | 13.0% - 15.0%                 |

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(a) Based on our implied equity volatility.

- (b) Represents the discount rate for lack of marketability of the Management Warrants. The discount rates ranged from 18.0%-20.0% at December 31, 2014.

Generally, an increase in expected volatility would increase the fair value of the liability, while a decrease in expected volatility would decrease the fair value of the liability, and the impact of the volatility on fair value diminishes as the market value of the stock increases above the strike price. As the period of restriction lapses, the marketability discount reduces to zero and increases the fair value of the warrants.

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The estimated fair values of our financial instruments that are not measured at fair value on a recurring basis are as follows:

|  | Fair Value Hierarchy | September 30, 2015 |                      | December 31, 2014 |                      |
|--|----------------------|--------------------|----------------------|-------------------|----------------------|
|  |                      | Carrying Amount    | Estimated Fair Value | Carrying Amount   | Estimated Fair Value |
| Assets:                                  |                      |                    |                      |                   |                      |
| Cash and cash equivalents                | Level 1              | \$ 450,629         | \$ 450,629           | \$ 485,424        | \$ 485,424           |
| Notes receivable, net (a)                | Level 3              | 23,610             | 23,610               | 28,630            | 28,630               |
| Liabilities:                             |                      |                    |                      |                   |                      |
| Fixed-rate debt                          | Level 2              | \$ 1,039,571       | \$ 1,062,435         | \$ 1,030,554      | \$ 1,050,333         |
| Variable-rate debt                       | Level 2              | 1,282,725          | 1,282,725            | 962,916           | 962,916              |
| Total mortgages, notes and loans payable |                      | \$ 2,322,296       | \$ 2,345,160         | \$ 1,993,470      | \$ 2,013,249         |

(a) Notes receivable is shown net of an allowance of \$0.2 million as of September 30, 2015 and \$0.5 million as of December 31, 2014.

Notes receivable are carried at net realizable value which approximates fair value. The estimated fair values are based on certain factors, such as current interest rates, terms of the note and credit worthiness of the borrower.

The fair value of fixed-rate debt in the table above, not including our Senior Notes (please refer to Note 9 – Mortgages, Notes and Loans Payable), was estimated based on a discounted future cash payment model, which includes risk premiums and a risk free rate derived from the current London Interbank Offered Rate (“LIBOR”) or U.S. Treasury obligation interest rates. The discount rates reflect our judgment as to what the approximate current lending rates for loans or groups of loans with similar maturities and credit quality would be if credit markets were operating efficiently and assuming that the debt is outstanding through maturity. The fair values of our Senior Notes, included in fixed rate debt in the table above, are based upon the last trade price closest to the end of the period presented.

The carrying amounts for our variable-rate debt approximate fair value given that the interest rates are variable and adjust with current market rates for instruments with similar risks and maturities.

The carrying amounts of cash and cash equivalents and accounts receivable approximate fair value because of the short term maturity of these instruments.

#### NOTE 8 REAL ESTATE AND OTHER AFFILIATES

In the ordinary course of business, we enter into partnerships or joint ventures primarily for the development and operations of real estate assets that are referred to as “Real Estate Affiliates”. These partnerships or joint ventures are accounted for in accordance with FASB ASC 810 Consolidation.

In accordance with ASC 810, we assess our joint ventures at inception to determine if any meet the qualifications of a variable interest entity (“VIE”). We consider a partnership or joint venture a VIE if: (a) the total equity investment is not sufficient to permit the entity to finance its activities without additional subordinated financial support; (b) characteristics of a controlling financial interest are missing (either the ability to make decisions through voting or other rights, the obligation to absorb the expected losses of the entity or the right to receive the expected residual returns of the entity); or (c) the voting rights of the equity holders are not proportional to their obligations to absorb the expected losses of the entity and/or their rights to receive the expected residual returns of the entity, and substantially all of the entity’s activities either involve or are conducted on behalf of

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an investor that has disproportionately few voting rights. Upon the occurrence of certain events outlined in ASC 810, we reassess our initial determination of whether the partnership or joint venture is a VIE.

We perform a qualitative assessment of each VIE to determine if we are the primary beneficiary, as required by ASC 810. Under ASC 810, a company concludes that it is the primary beneficiary and consolidates the VIE if the company has both (a) the power to direct the economically significant activities of the entity and (b) the obligation to absorb losses of, or the right to receive benefits from, the entity that could potentially be significant to the VIE. The company considers the contractual agreements that define the ownership structure, distribution of profits and losses, risks, responsibilities, indebtedness, voting rights and board representation of the respective parties in determining if the company is the primary beneficiary. As required by ASC 810, management's assessment of whether the company is the primary beneficiary of a VIE is continuously performed.

We account for investments in joint ventures which are not VIEs where we own a non-controlling interest and investments in joint ventures deemed to be VIEs for which we are not considered to be the primary beneficiary but have significant influence using the equity method. We use the cost method to account for investments where we do not have significant influence over the joint venture's operations and financial policies. Generally, the operating agreements with respect to our Real Estate Affiliates provide that assets, liabilities and funding obligations are shared in accordance with our ownership percentages.

Our investment in real estate and other affiliates that are reported on the equity and cost methods are as follows:

|                             | Economic/Legal Ownership                  |                      | Carrying Value                          |  | Share of Earnings/Dividends      |      |                                  |      |
|-----------------------------|---|----------------------|---|--|----------------------------------|------|----------------------------------|------|
|                             | September 30,<br>2015<br>(In percentages) | December 31,<br>2014 | September 30,<br>2015<br>(In thousands) | December 31,<br>2014<br>(In thousands) | Three Months Ended September 30, |      | Three Months Ended September 30, |      |
|                             |   |                      |   |  | 2015                             | 2014 | 2015                             | 2014 |
| Equity Method Investments   |   |                      |   |  |                                  |      |                                  |      |
| Master Planned Communities: |   |                      |   |  |                                  |      |                                  |      |
|                             | N/A                                       | N/A                  | \$ 12,052                               | \$ —                                   | \$ —                             | \$ — | \$ —                             | \$ — |

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|  |       |   |       |   |           |           |        |          |          |           |
|--|-------|---|-------|---|-----------|-----------|--------|----------|----------|-----------|
| Discovery<br>Land<br>Operating<br>Assets:<br>Millennium<br>Woodlands<br>Phase II, LLC<br>(a) (b) | 81.43 | % | 81.43 | % | —         | 1,023     | (177)  | (98)     | (1,327)  | (98)      |
| Stewart Title<br>Summerlin Las<br>Vegas Baseball<br>Club, LLC (b)                                | 50.00 | % | 50.00 | % | 3,627     | 3,869     | 163    | 383      | 659      | 901       |
| The<br>Metropolitan<br>Downtown<br>Columbia (c)  | 50.00 | % | 50.00 | % | 10,939    | 10,548    | 105    | 22       | 389      | 199       |
| Woodlands<br>Sarofim   | 50.00 | % | 50.00 | % | 4,617     | 4,800     | 140    | —        | (268)    | —         |
| Strategic<br>Developments:<br>Circle T Ranch<br>and Power<br>Center                              | 20.00 | % | 20.00 | % | 2,617     | 2,595     | 58     | 27       | 133      | 123       |
| HMK<br>Development<br>(b)  | 50.00 | % | 50.00 | % | 9,004     | 9,004     | —      | —        | —        | —         |
| Millennium<br>Woodlands<br>Phase II, LLC<br>(a) (b)  | 50.00 | % | 50.00 | % | 10        | 10        | —      | 386      | 549      | 869       |
| KR Holdings<br>(b)   | 81.43 | % | 81.43 | % | —         | —         | —      | (145)    | —        | (280)     |
| Parcel C (b)   | 50.00 | % | 50.00 | % | 694       | 9,183     | 6      | 5,066    | 1,282    | 14,801    |
| Summerlin<br>Apartments,<br>LLC (b)  | 50.00 | % | 50.00 | % | 7,030     | 8,737     | —      | —        | —        | —         |
| Cost basis<br>investments  |       |   |       |   | 1,661     | —         | —      | —        | —        | —         |
| Investment in<br>Real Estate and<br>Other Affiliates   |       |   |       |   | 52,251    | 49,769    | 295    | 5,641    | 1,417    | 16,515    |
|  |       |   |       |   | 3,940     | 3,917     | —      | (132)    | 1,747    | 1,649     |
|  |       |   |       |   | \$ 56,191 | \$ 53,686 | \$ 295 | \$ 5,509 | \$ 3,164 | \$ 18,164 |

N/A – Not Applicable

- (a) Millennium Woodlands Phase II, LLC was placed into service in the beginning of the third quarter 2014. The investment balance is in a deficit position, which is reported in Other liabilities. We expect to recover the deficit when the property reaches stabilized occupancy.
- (b) Equity method variable interest entities.
- (c) The Metropolitan Downtown Columbia was placed into service in the first quarter 2015.

We are not the primary beneficiary of any of the equity method variable interest entities listed above because we do not have the power to direct activities that most significantly impact the economic performance of such joint ventures; therefore, we report our interests on the equity method. Our maximum exposure to loss as a result of these investments is limited to the aggregate carrying value of the investment as we have not provided any guarantees or otherwise made firm commitments to fund amounts on behalf of these VIEs. The aggregate carrying value of the unconsolidated VIEs was \$20.3 million and \$29.5 million as of

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September 30, 2015 and December 31, 2014, respectively, and was classified as Investments in Real Estate and Other Affiliates in the Condensed Consolidated Balance Sheets.

As of September 30, 2015, approximately \$101.8 million of indebtedness was secured by the properties owned by our Real Estate and Other Affiliates of which our share was approximately \$60.9 million based upon our economic ownership. All of this indebtedness is non-recourse to us.

The Company is the primary beneficiary of one VIE which is consolidated in the financial statements. The creditors of the consolidated VIE do not have recourse to the Company. As of September 30, 2015, the carrying values of the assets and liabilities associated with the operations of the consolidated VIE were \$21.4 million and \$1.0 million, respectively. As of December 31, 2014, the carrying values of the assets and liabilities associated with operations of the consolidated VIE were \$21.1 million and \$0.6 million, respectively. The assets of the VIE are restricted for use only by the particular VIE and are not available for our general operations.

Our recent and more significant investments in Real Estate Affiliates and the related accounting considerations are described below.

Discovery Land

During the first quarter 2015, our joint venture with Discovery Land Company (“Discovery Land”) was formed, and we contributed land with a book basis of \$13.4 million and transferred Special Improvement District (“SID”) bonds related to such land with a carrying value of \$1.3 million to the joint venture at the agreed upon capital contribution value of \$125.4 million, or \$226,000 per acre. The gains on the contributed land will be recognized in Equity in earnings from Real Estate and Other Affiliates as the joint venture sells lots. At the time of our contribution, we determined that the entity did not meet the criterion of a VIE. Because our partner has substantive participation rights, we do not control the joint venture, and we account for it using the equity method. Discovery Land is required to fund up to a maximum of \$30.0 million cash as their capital contribution and we have no further capital obligations.

After receipt of our capital contribution and a 5.0% preferred return, Discovery Land is entitled to all remaining cash distributed by the joint venture until two times its equity contribution has been repaid. Any further cash distributions are shared 50/50. Discovery Land is the manager on the project, and development began in the second quarter 2015 with the first lot closings expected to begin by the first quarter 2016.

#### ONE Ala Moana Condominium Project

KR Holdings is a 50/50 joint venture that was formed to develop a 206-unit luxury condominium tower at the One Ala Moana Center in Honolulu, Hawaii. The venture substantially completed construction in the fourth quarter 2014 and closed on the sale of 201 out of 206 total units. The venture used the percentage of completion method to recognize earnings. As of September 30, 2015, all of the units available for sale have been sold and closed.

#### Millennium Woodlands Phase II, LLC

On May 14, 2012, we entered into a joint venture, Millennium Woodlands Phase II, LLC (“Millennium Phase II”), with The Dinerstein Companies, for the construction of a new 314-unit Class A multi family complex in The Woodlands Town Center. Our partner is the managing member of Millennium Phase II. As the managing member, our partner controls, directs, manages and administers the affairs of Millennium Phase II. On July 5, 2012, Millennium Phase II was capitalized by our contribution of 4.8 acres of land valued at \$15.5 million, our partner’s contribution of \$3.0 million in cash and a construction loan in the amount of \$37.7 million which is guaranteed by our partner. The development of Millennium Phase II further expands our multi family

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portfolio in The Woodlands Town Center. During 2014, the joint venture completed construction, and the property was placed in service and transferred into the Operating Assets segment.

Parcel C

On October 4, 2013, we entered into a joint venture agreement with a local developer, Kettler, Inc. (“Kettler”), to construct a 437-unit, Class A apartment building with 31,000 square feet of ground floor retail on Parcel C in downtown Columbia, Maryland. We contributed approximately five acres of land having an approximate book value of \$4.0 million to the joint venture. Our land was valued at \$23.4 million or \$53,500 per constructed unit. When the venture closes on the construction loan and upon completion of certain other conditions, including obtaining completed site development and construction plans and an approved project budget, our partner will be required to contribute cash to the venture.

Summerlin Apartments, LLC

On January 24, 2014, we entered into a joint venture with a national multi-family real estate developer, The Calida Group (“Calida”), to construct, own and operate a 124-unit gated luxury apartment development in Summerlin, Nevada. We and our partner each own 50% of the venture, and unanimous consent of the partners is required for all major decisions. This project represents the first residential development in Summerlin’s 400-acre downtown. In the first quarter 2015, we contributed a 4.5-acre parcel of land with an agreed value of \$3.2 million in exchange for a 50% interest in the venture. Our partner contributed \$3.2 million of cash for their 50% interest, acts as the development manager, funded all pre-development activities, obtained construction financing in the first quarter 2015 and provided guarantees required by the lender. Upon a sale of the property, we are entitled to 50% of the proceeds up to, and 100% of the proceeds in excess of, an amount determined by applying a 7.0% capitalization rate to net operating income (“NOI”). The venture commenced construction in February 2015 with the first units expected to become available for rent by first quarter 2016.

Summerlin Las Vegas Baseball Club, LLC

On August 6, 2012, we entered into a joint venture for the purpose of acquiring 100% of the operating assets of the Las Vegas 51s, a Triple A baseball team, which is a member of the Pacific Coast League. We own 50% of the venture and our partners jointly own the remaining 50%. Unanimous consent of the partners is required for all major decisions. As of the date the joint venture acquired the baseball team, we had funded our capital contribution of \$10.5 million. Our strategy in owning an interest is to pursue a potential relocation of the team to a to be built stadium in our Summerlin master planned community. Efforts to relocate the team are ongoing and there can be no assurance that such a stadium will ultimately be built.

#### The Metropolitan Downtown Columbia Project

On October 27, 2011, we entered into a joint venture, Parcel D Development, LLC (“Parcel D”), with Kettler to construct a 380-unit Class A apartment building with ground floor retail space in downtown Columbia, Maryland. We, and our partner, each own 50% of the venture, and unanimous consent of the partners is required for all major decisions. On July 11, 2013, the joint venture closed a \$64.1 million construction loan, which is non recourse to us, and \$57.9 million is outstanding as of September 30, 2015. The loan bears interest at one-month LIBOR plus 2.40% and matures in July 2020. At loan closing, our land contribution was valued at \$20.3 million, or \$53,500 per unit, and Kettler contributed \$13.3 million in cash, of which \$7.0 million was distributed to us. Both we and Kettler made additional contributions of \$3.1 million to the joint venture in accordance with the loan agreement, thus increasing our total capital account to \$16.4 million. The venture substantially completed construction of The Metropolitan Downtown Columbia Project during the first quarter of 2015 and the property was reclassified into our Operating Assets segment.

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## NOTE 9 MORTGAGES, NOTES AND LOANS PAYABLE

Mortgages, notes and loans payable are summarized as follows:

|   | September 30,<br>2015 | December 31,<br>2014 |
|---|-----------------------|----------------------|
|   | (In thousands)        |                      |
| Fixed-rate debt:                                      |                       |                      |
| Collateralized mortgages, notes and loans payable     | \$ 1,022,251          | \$ 1,008,165         |
| Special Improvement District bonds                    | 17,320                | 22,389               |
| Variable-rate debt:                                   |                       |                      |
| Collateralized mortgages, notes and loans payable (a) | 1,282,725             | 962,916              |
| Total mortgages, notes and loans payable              | \$ 2,322,296          | \$ 1,993,470         |

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(a) As more fully described below, \$210.4 million of variable rate debt has been swapped to a fixed rate for the term of the related debt.

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The following table presents our mortgages, notes, and loans payable by property:

| \$ In thousands                      | Maturity (a)  | Interest Rate |          | Maximum Facility Amount | Carrying Value     |                   |
|--------------------------------------|---------------|---------------|----------|-------------------------|--------------------|-------------------|
|                                      |               |               |          |                         | September 30, 2015 | December 31, 2014 |
| <b>Master Planned Communities</b>    |               |               |          |                         |                    |                   |
| Bridgeland Land Loan                 | June 2022     | 5.50          | %        |                         | \$ 8,582           | \$ 15,874         |
| Bridgeland Development Loan          | July 2016     | 5.00          | %        | \$ 30,000               | 19,600             | 10                |
| Summerlin South SID Bonds - S108     | December 2016 | 5.95          | %        |                         | 411                | 563               |
| Summerlin South SID Bonds - S124     | December 2019 | 5.95          | %        |                         | 177                | 236               |
| Summerlin South SID Bonds - S128     | December 2020 | 6.05          | %        |                         | 535                | 623               |
| Summerlin South SID Bonds - S128C    | December 2030 | 6.05          | %        |                         | 5,025              | 5,274             |
| Summerlin South SID Bonds - S132     | December 2020 | 6.00          | %        |                         | 1,826              | 2,936             |
| Summerlin South SID Bonds - S151     | June 2025     | 6.00          | %        |                         | 4,714              | 6,211             |
| Summerlin West SID Bonds - S808/S810 | April 2031    | 6.00          | %        |                         | 1,047              | 2,805             |
| The Woodlands Master Credit Facility | August 2018   | 2.95          | % (b)(c) | 200,000                 | 192,663            | 176,663           |
| Master Planned Communities Total     |               |               |          |                         | 234,580            | 211,195           |
| <b>Operating Assets</b>              |               |               |          |                         |                    |                   |
| 10-60 Columbia Corporate Center      | May 2022      | 2.68          | % (c)(d) |                         | 80,000             | —                 |
| 70 Columbia Corporate Center         | July 2019     | 2.45          | % (c)    |                         | 20,000             | 20,000            |
| Columbia Regional Building           | March 2018    | 2.20          | % (c)    | 23,008                  | 22,188             | 20,513            |
| Downtown Summerlin                   | July 2019     | 2.45          | % (c)    | 311,800                 | 277,944            | 229,153           |
| Downtown Summerlin SID Bonds - S108  | December 2016 | 5.95          | %        |                         | 235                | 310               |
| Downtown Summerlin SID Bonds - S128  | December 2030 | 6.05          | %        |                         | 3,350              | 3,431             |
| One Hughes Landing                   | December 2029 | 4.30          | %        |                         | 52,000             | 52,000            |

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|  |                |      |          |         |              |              |
|--|----------------|------|----------|---------|--------------|--------------|
| Two Hughes Landing                       | September 2018 | 2.85 | % (c)    | 41,230  | 33,205       | 19,992       |
| Hughes Landing Retail                    | December 2018  | 2.15 | % (c)    | 36,575  | 25,373       | 17,424       |
| 1701 Lake Robbins                        | April 2017     | 5.81 | %        |         | 4,600        | 4,600        |
| Millennium Waterway Apartments           | June 2022      | 3.75 | %        |         | 55,584       | 55,584       |
| 110 N. Wacker                            | October 2019   | 5.21 | % (e)    |         | 27,426       | 29,000       |
| 9303 New Trails                          | December 2023  | 4.88 | %        |         | 12,821       | 13,074       |
| One Lake's Edge                          | November 2018  | 2.70 | % (c)    | 73,525  | 65,548       | 40,787       |
| Outlet Collection at Riverwalk           | October 2018   | 2.95 | % (c)    | 64,400  | 55,454       | 47,118       |
| 3831 Technology Forest Drive             | March 2026     | 4.50 | %        |         | 22,851       | —            |
| The Woodlands Resort & Conference Center | February 2019  | 3.70 | % (c)    | 95,000  | 83,336       | 76,027       |
| Ward Village                             | September 2016 | 3.36 | % (c)(f) | 250,000 | 238,716      | 238,716      |
| 20/25 Waterway Avenue                    | May 2022       | 4.79 | %        |         | 14,168       | 14,330       |
| 3 Waterway Square                        | August 2028    | 3.94 | %        |         | 52,000       | 52,000       |
| 4 Waterway Square                        | December 2023  | 4.88 | %        |         | 37,547       | 38,289       |
| Capital lease obligations                | Various        | 3.60 | %        |         | 57           | 135          |
| Operating Assets Total                   |                |      |          |         | 1,184,403    | 972,483      |
| Strategic Developments                   |                |      |          |         |              |              |
| 1725-35 Hughes Landing Boulevard         | June 2019      | 2.10 | % (c)    | 143,000 | 81,719       | 47,513       |
| Lakeland Village Center                  | May 2020       | 2.55 | % (c)    | 14,000  | —            | —            |
| Three Hughes Landing                     | December 2019  | 2.55 | % (c)    | 65,455  | 14,046       | —            |
| Hughes Landing Hotel                     | October 2020   | 2.70 | % (c)    | 37,100  | 10,973       | —            |
| Waiea and Anaha Condominiums             | November 2019  | 6.95 | % (c)    | 600,000 | 10,334       | —            |
| Waterway Square Hotel                    | August 2019    | 2.85 | % (c)    | 69,300  | 24,200       | —            |
| Strategic Developments Total             |                |      |          |         | 141,272      | 47,513       |
| Other Corporate Financing                |                |      |          |         |              |              |
| Arrangements                             | June 2018      | 3.00 | %        |         | 19,045       | 19,968       |
| Senior Notes                             | October 2021   | 6.88 | %        |         | 750,000      | 750,000      |
| Unamortized underwriting fees            |                |      |          |         | (7,004)      | (7,689)      |
|  |                |      |          |         | \$ 2,322,296 | \$ 1,993,470 |

- (a) Maturity date includes any extension periods that can be exercised at our option and are subject to customary extension terms.
- (b) The Woodlands Credit Facility was amended and restated on July 31, 2015.
- (c) The interest rate presented is based on the one month LIBOR rate, as applicable, which was 0.20% at September 30, 2015.
- (d) \$40.0 million of the outstanding principal balance is swapped to a 3.41% fixed rate maturity.
- (e) The \$27.4 million outstanding principal balance is swapped to a 5.21% fixed rate through maturity.
- (f)

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\$143.0 million of the outstanding principal balance is swapped to a 3.81% fixed rate maturity. As of September 30, 2015 there is no undrawn availability on this facility.



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The weighted average interest rate on our mortgages, notes and loans payable, inclusive of interest rate hedges, was 4.39% and 4.61% as of September 30, 2015 and December 31, 2014, respectively. Generally, where we disclose extension options on our debt, there are financial and/or other conditions we will need to comply with in order for us to exercise such extensions.

All of the mortgage debt is secured by the individual properties listed in the table above and is non-recourse to HHC, except for:

- (a) \$750.0 million of Senior Notes;
- (b) \$311.8 million financing for the Downtown Summerlin development which has an initial maximum recourse of 35.0% of the outstanding balance, which will reduce to 15.0% upon completion of the project and achievement of a 1.15:1.0 debt service coverage ratio. The recourse further reduces to 10% upon achievement of a 1.25:1.0 debt service coverage ratio, a 90% occupancy level, and average tenant sales of at least \$500.00 per net rentable square foot;
- (c) \$64.4 million of construction financing for the Outlet Collection at Riverwalk with an initial maximum recourse of 50% of the outstanding balance, which will be reduced to 25.0% upon completion of the project and the achievement of an 11.0% debt yield and a minimum level of tenant sales per square foot for twelve months;
- (d) \$20.4 million of Other Corporate Financing Arrangements; and
- (e) \$7.0 million parent guarantee associated with the 110 N. Wacker mortgage.

The Woodlands Master Credit Facility and The Woodlands Resort & Conference Center loans are recourse to the entities that directly own The Woodlands operations. Certain of our loans contain provisions which grant the lender a security interest in the operating cash flow of the property that represents the collateral for the loan. Certain mortgage notes may be prepaid, but may be subject to a prepayment penalty equal to a yield-maintenance premium, defeasance, or a percentage of the loan balance. As of September 30, 2015, land, buildings and equipment and developments with a cost basis of \$2.5 billion have been pledged as collateral for our mortgages, notes and loans payable.

As of September 30, 2015, we were in compliance with all of the financial covenants related to our debt agreements.

Master Planned Communities

The Woodlands Master Credit Facility was amended and restated on July 31, 2015 to a \$200.0 million maximum facility amount consisting of a \$100.0 million term loan and a \$100.0 million revolver (together, the “TWL Facility”). The TWL Facility bears interest at one-month LIBOR plus 2.75% and has an August 2016 initial maturity date with two, one-year extension options. The extension options require a reduction of the total commitment to \$175.0 million for the first extension and semi-annual principal payments of \$25.0 million during the second extension period. The TWL Facility also contains certain covenants that, among other things, require the maintenance of specified financial ratios, limit the incurrence of additional recourse indebtedness at The Woodlands, and limit distributions from The Woodlands to us based on a loan to value test. The amendment also modified certain covenants to allow for more construction loan guarantees by the entities that directly own The Woodlands than would otherwise have been permitted by the prior facility. As of September 30, 2015, there is no undrawn availability based on the collateral value underlying the facility.

The Bridgeland Land Loan matures in June 2022, and bears a fixed interest rate of 5.50% through June 2017 and three-month LIBOR plus 2.75% for the remaining term. Annual principal payments are required in the amount of 5.00% of the then outstanding principal balance. In addition, Bridgeland has a revolving credit facility with aggregate maximum borrowing capacity of \$140.0 million. As of September 30, 2015, there is no undrawn availability on the facility. The revolving loan bears interest at the greater of 5.00% or one-month LIBOR plus 3.25%. In June 2015, we obtained a one-year extension for the revolver, which now matures on July 15, 2016. We expect to refinance this loan prior to its maturity. This loan is intended to provide working capital at Bridgeland to accelerate development efforts to meet the demand of homebuilders for finished lots in the community. The Bridgeland loans are cross-collateralized and cross-defaulted and the Bridgeland Master Planned Community serves as collateral for the loans. The loans also require that Bridgeland maintain a minimum \$3.0 million cash balance and a minimum net worth of

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\$250.0 million. Additionally, we are restricted from making cash distributions from Bridgeland unless the revolving credit facility has no outstanding balance and one year of real estate taxes and debt service on the term loan have been escrowed with the lender.

Operating Assets

On May 6, 2015, we closed on an \$80.0 million non-recourse mortgage financing for the 10-60 Columbia Corporate Center office buildings. The loan bears interest at LIBOR plus 1.75% and has an initial maturity date of May 6, 2020, with two, one-year extension options.

On March 25, 2015, we closed on a \$23.0 million non-recourse mortgage financing for 3831 Technology Forest Drive. The loan bears fixed interest at 4.50% and matures on March 24, 2026.

Strategic Developments

On October 23, 2015, we closed on a \$6.7 million non-recourse construction loan for the Alden Bridge Self-Storage Facility, bearing interest at one-month LIBOR plus 2.60% with an initial maturity date of October 2019, with two one-year extension options.

Corporate

The \$750.0 million in aggregate principal amount of 6.875% Senior Notes matures in 2021 (the "Senior Notes"). Interest is payable semiannually, on April 1 and October 1 of each year starting in April 2014. At any time prior to October 1, 2016, we may redeem up to 35% of the Senior Notes at a price equal to 106.875% using the proceeds from equity offerings. We may redeem all or part of the Senior Notes at any time on or after October 1, 2016 with a declining call premium thereafter to maturity. The Senior Notes contain customary terms and covenants for non-investment grade senior notes and have no maintenance covenants.

NOTE 10 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

We are exposed to interest rate risk related to our variable interest rate debt, and we manage this risk by utilizing interest rate derivatives. Our objectives in using interest rate derivatives are to add stability to interest costs by reducing our exposure to interest rate movements. To accomplish this objective, we use interest rate swaps and caps as part of our interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for the Company's fixed rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up front premium.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated Other Comprehensive Income ("AOCI") and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the nine months ended September 30, 2015, the ineffective portion recorded in earnings was insignificant.

As of September 30, 2015, we had gross notional amounts of \$210.4 million for interest rate swaps and a \$100.0 million interest rate cap that were designated as cash flow hedges of interest rate risk. The fair value of the interest rate cap derivative was insignificant.

If the interest rate swap agreements are terminated prior to their maturity, the amounts previously recorded in AOCI are recognized into earnings over the period that the hedged transaction impacts earnings. If the hedging relationship is discontinued

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because it is probable that the forecasted transaction will not occur according to the original strategy, any related amounts previously recorded in AOCI are recognized in earnings immediately.

Amounts reported in AOCI related to derivatives will be reclassified to interest expense as interest payments are made on our variable rate debt. Over the next 12 months, we estimate that an additional \$2.4 million will be reclassified to interest expense.

The table below presents the fair value of our derivative financial instruments, which are included in accounts payable and accrued liabilities in the Consolidated Balance Sheets:

|                     | December       |          |
|---------------------|----------------|----------|
|                     | September 30,  | 2014     |
|                     | 2015           |          |
|                     | (In Thousands) |          |
| Interest Rate Swaps | \$ 3,651       | \$ 3,144 |

The table below presents the effect of our derivative financial instruments on the Consolidated Statements of Operations for the three and nine months ended September 30, 2015 and 2014:

|                  | Three Months Ended |                | Location of Loss | Three Months Ended |                |
|------------------|--------------------|----------------|------------------|--------------------|----------------|
|                  | September 30,      | September 30,  |                  | 2015               | 2014           |
|                  | 2015               | 2014           |                  | 2015               | 2014           |
|                  | Amount of Gain     | Amount of Gain |                  | Amount of Gain     | Amount of Gain |
|                  | (Loss)             | (Loss)         |                  | (Loss)             | (Loss)         |
|                  | Recognized         | Recognized     |                  | Reclassified       | Reclassified   |
|                  | in OCI             | in OCI         |                  | from AOCI into     | from AOCI into |
|                  |                    |                |                  | Earnings           | Earnings       |
| Cash Flow Hedges |                    |                |                  |                    |                |

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|                     | (In Thousands)                                       |   |  | (In Thousands)  |   |
|---------------------|--|---|--|---|---|
| Interest Rate Swaps | \$ (877)   | \$ 229  | Interest Expense                           | \$ (466)  | \$ (555)  |
|                     | Nine Months Ended<br>September 30,<br>2015      2014 |   | Location of Loss                           | Nine Months Ended<br>September 30,<br>2015      2014                |   |
|                     | Amount of Gain<br>(Loss)<br>Recognized               | Amount of Gain<br>(Loss)<br>Recognized in OCI | Reclassified<br>from AOCI into<br>Earnings | Amount of Gain<br>(Loss)<br>Reclassified from<br>AOCI into Earnings | Amount of Gain<br>(Loss)<br>Reclassified from<br>AOCI into Earnings |
| Cash Flow Hedges    | (In Thousands)                                       |   |  | (In Thousands)  |   |
| Interest Rate Swaps | \$ (979)   | \$ (742)                                      | Interest Expense                           | \$ (1,276)  | \$ (1,644)  |

NOTE 11 INCOME TAXES

Two of our subsidiaries are involved in a dispute with the IRS relating to years in which those subsidiaries were owned by General Growth Properties (“GGP”), and in connection therewith, GGP provided us with an indemnity against certain potential tax liabilities. Pursuant to the Tax Matters Agreement, GGP had indemnified us from and against 93.75% of any and all losses, claims, damages, liabilities and reasonable expenses to which we become subject (the “Tax Indemnity”), in each case solely to the extent directly attributable to certain taxes related to sales of certain assets in our Master Planned Communities segment prior to March 31, 2010 (“MPC Taxes”), in an amount up to \$303.8 million, plus interest and penalties related to these amounts (the “Indemnity Cap”) so long as GGP controlled the action in the United States Tax Court (the “Tax Court”) related to the dispute with the IRS.

On May 6, 2011, GGP filed Tax Court petitions on behalf of its former REIT subsidiaries seeking a redetermination of federal income tax for the years 2007 and 2008. The petitions sought to overturn determinations by the IRS that the taxpayers were liable

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for combined deficiencies totaling \$144.1 million. The case was heard by the Tax Court in November 2012 and filed its ruling in favor of the IRS on June 2, 2014.

In December 2014, we entered into a tax indemnity and mutual release agreement with GGP (the “Settlement Agreement”) pursuant to which, in consideration of the full satisfaction of GGP’s obligation for reimbursement of taxes and interest related to certain assets in our Master Planned Communities segment prior to March 31, 2010, GGP (i) made a cash payment to us in the amount of \$138.0 million and (ii) conveyed to us fee simple interest in six office properties and related parking garages located in Columbia, Maryland, known as 10-60 Columbia Corporate Center, for an agreed upon total value of \$130.0 million. On December 15, 2014, the Company paid the MPC Taxes and filed an appeal of the decision to the Fifth Circuit Court of Appeals. The appeal sought to overturn the lower court decision and allow the Company to continue to use its current method of tax accounting for the sale of assets in the Company’s Master Planned Communities Segment. Oral arguments were heard in the appellate court on September 2, 2015 and the court affirmed the Tax Court ruling on October 27, 2015. Unless the Company seeks a further appeal on this adverse ruling, we will no longer use the completed contract method of tax accounting at our Summerlin Master Planned Community. All taxes and interest due related to this decision were paid when the appeal was filed. This ruling will accelerate the use of our tax attributes and change the timing of future tax payments.

Unrecognized tax benefits pursuant to uncertain tax positions were \$184.2 million as of September 30, 2015 and December 31, 2014, none of which would impact our effective tax rate. This amount is not reduced for either amounts reclassified under ASU 2013-11, or payments made to the IRS pursuant to the appeal filed with the Fifth Circuit Court of Appeals. A significant amount of the unrecognized tax benefits is related to the appeal of the Tax Court decision and based on the unfavorable ruling if no further appeal is sought, will be adjusted in our financial statements for the fourth quarter 2015.

We have significant permanent differences, primarily from warrant liability gains and losses, interest income on the tax indemnity receivable and changes in valuation allowances that cause our effective tax rate to deviate from statutory rates. The effective tax rates based upon actual operating results were 10.5% and 19.7% for the three and nine months ended September 30, 2015 compared to 1.3% and (896.5)% for the three and nine months ended September 30, 2014. The changes in the tax rates were primarily attributable to changes in the warrant liability, valuation allowance and unrecognized tax benefits.

We file a consolidated corporate tax return which, through December 31, 2014, includes all of our subsidiaries with the exception of Victoria Ward, Limited (“Ward”). Ward elected to be taxed as a REIT commencing with the taxable

year beginning January 1, 2002 and ending with the taxable year ending December 31, 2014. Beginning on January 1, 2015, Ward will be included in our consolidated tax return.

NOTE 12 STOCK BASED PLANS

Our stock based plans are described, and informational disclosures are provided, in the Notes to the Consolidated Financial Statements included in our Form 10-K for the year ended December 31, 2014.



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## Stock Options

The following table summarizes our stock option plan:

|   | Stock<br>Options | Weighted<br>Average<br>Exercise Price |
|---|------------------|---------------------------------------|
| Stock Options outstanding at January 1, 2015    | 1,046,490        | \$ 72.61                              |
| Granted   | 91,000           | 140.49                                |
| Forfeited                                       | (73,250)         | 104.88                                |
| Stock Options outstanding at September 30, 2015 | 1,064,240        | \$ 76.28                              |

For the three and nine months ended September 30, 2015, stock option expense was \$0.6 million and \$1.5 million, respectively. For the three and nine months ended September 30, 2014, stock option expense was \$1.1 million and \$3.1 million, respectively.

## Restricted Stock

The following table summarizes restricted stock activity:

|   | Restricted<br>Stock | Weighted<br>Average Grant<br>Date Fair Value |
|---|---------------------|--|
| Restricted stock outstanding at January 1, 2015 | 172,690             | \$ 92.02                                     |
| Granted   | 80,913              | 121.59                                       |
| Vested  | (7,546)             | 147.56                                       |

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|  |         |           |
|--|---------|-----------|
| Forfeited  | (4,169) | 101.33    |
| Restricted Stock outstanding at September 30, 2015 | 241,888 | \$ 100.02 |

For the three and nine months ended September 30, 2015, compensation expense related to restricted stock awards was \$1.3 million and \$3.4 million, respectively. For the three and nine months ended September 30, 2014, compensation expense related to restricted stock awards was \$1.1 million and \$2.9 million, respectively.

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## NOTE 13 OTHER ASSETS AND LIABILITIES

## Prepaid Expenses and Other Assets

The following table summarizes the significant components of prepaid expenses and other assets.

|  | September 30,<br>2015 | December 31,<br>2014 |
|--|-----------------------|----------------------|
|  | (In thousands)        |                      |
| Condominium receivables  | \$ 95,521             | —                    |
| Condominium deposits   | 71,507                | \$ 151,592           |
| Special Improvement District receivable  | 30,843                | 33,318               |
| In-place leases  | 24,225                | 32,715               |
| Below-market ground leases   | 19,409                | 19,663               |
| Above-market tenant leases   | 3,806                 | 4,656                |
| Equipment, net of accumulated depreciation of \$3.5 million and \$2.4 million,<br>respectively | 19,150                | 20,284               |
| Tenant incentives and other receivables  | 23,240                | 14,264               |
| Security and escrow deposits   | 12,556                | 9,829                |
| Prepaid expenses   | 9,997                 | 9,196                |
| Federal income tax receivable  | 8,268                 | 8,629                |
| Intangibles  | 3,880                 | 3,593                |
| Uncertain tax position asset   | 443                   | 383                  |
| Other  | 751                   | 2,014                |
|  | \$ 323,596            | \$ 310,136           |

The \$13.5 million net increase primarily relates to a \$95.5 million increase in condominium receivables, which represents revenue recognized in excess of buyer deposits received for our Waiea and Anaha projects, partially offset

by a net \$80.1 million decrease in condominium deposits at Ward Village due to utilization of deposits for construction costs. Tenant incentives and other receivables increased by \$9.0 million primarily due to construction progress on ExxonMobil tenant improvements at our 1725-35 Hughes Landing development project. The \$8.5 million decrease related to in-place leases is attributable to the normal amortization of these intangibles primarily for the 10-60 Columbia Corporate Center assets acquired in December 2014.

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## Accounts Payable and Accrued Expenses

The following table summarizes the significant components of accounts payable and accrued expenses.

|  | September 30,<br>2015 | December 31,<br>2014 |
|--|-----------------------|----------------------|
|  | (In thousands)        |                      |
| Construction payables                          | \$ 184,966            | \$ 170,935           |
| Deferred income                                | 101,390               | 65,675               |
| Condominium deposit liability                  | 29,718                | 82,150               |
| Tenant and other deposits                      | 31,688                | 12,756               |
| Accounts payable and accrued expenses          | 34,318                | 34,154               |
| Accrued interest                               | 28,282                | 14,791               |
| Accrued payroll and other employee liabilities | 22,856                | 25,838               |
| Accrued real estate taxes                      | 14,830                | 9,903                |
| Interest rate swaps                            | 3,651                 | 3,144                |
| Above-market ground leases                     | 2,153                 | 2,272                |
| Membership deposits                            | —                     | 21,023               |
| Other  | 35,183                | 23,376               |
|  | \$ 489,035            | \$ 466,017           |

Accounts payable and accrued expenses increased by \$23.0 million. This net increase reflects increases of \$35.7 million of deferred income related to deferred rental income on our ExxonMobil lease in The Woodlands and two commercial land sales in our Bridgeland MPC, \$18.9 million in tenant and other deposits primarily due to tenant improvements at our 1725-35 Hughes Landing project, \$13.5 million of accrued interest on the Senior Notes, \$14.0 million in construction payables primarily due to continued development activities at Ward Village, 1725-35 Hughes Landing Boulevard, South Street Seaport, Waterway Hotel, Hughes Landing Hotel and Three Hughes Landing, and \$11.8 million in Other accrued items. These increases are partially offset by a decrease of \$52.4 million in the condominium deposit liability for the two towers at Ward Village due to the revenue recognized during the period, and a \$21.0 million decrease in membership deposits resulting from the sale of The Club at Carlton Woods.



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NOTE 14 ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) (“AOCI”)

The following table summarizes AOCI for the period indicated:

Changes in Accumulated Other Comprehensive Income (Loss) by Component (a)

Gains and (Losses) on Cash Flow Hedges

(In Thousands)

|   |  |
|---|--|
|   | For the<br>Three Months<br>Ended<br>September 30, 2015 |
| Balance as of June 30, 2015   | \$ (7,116)   |
| Other comprehensive income (loss) before reclassifications              | (919)  |
| Amounts reclassified from Accumulated Other Comprehensive Income (Loss) | 466  |
| Net current-period other comprehensive income (loss)                    | (453)  |
| Balance as of September 30, 2015  | \$ (7,569)   |

For the  
Nine Months Ended  
September 30, 2015

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|   |            |
|---|------------|
| Balance as of January 1, 2015   | \$ (7,712) |
| Other comprehensive income (loss) before reclassifications              | (1,133)    |
| Amounts reclassified from Accumulated Other Comprehensive Income (Loss) | 1,276      |
| Net current-period other comprehensive income (loss)                    | 143        |
| Balance as of September 30, 2015  | \$ (7,569) |

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(a) All amounts are net of tax.

The following table summarizes the amounts reclassified out of AOCI for the period indicated:

Reclassifications out of Accumulated Other Comprehensive Income (Loss)

(In Thousands)

| Accumulated Other Comprehensive Income (Loss) Components | Amounts reclassified from Accumulated Other Comprehensive Income (Loss) |  |                                      |
|--|---|--|--------------------------------------|
|  | For the Three Months Ended September 30, 2015                           | For the Nine Months Ended September 30, 2015 | For the Year Ended December 31, 2015 |
| Gains and losses on cash flow hedges                     |   |  |                                      |
| Interest rate swap contracts                             | \$ 746  | \$ 2,046                                     | Interest expense                     |
|  | (280)   | (770)  | Provision for income taxes           |
| Total reclassifications for the period                   | \$ 466  | \$ 1,276                                     | Net of tax                           |



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THE HOWARD HUGHES CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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NOTE 15 COMMITMENTS AND CONTINGENCIES

In the normal course of business, from time to time, we are involved in legal proceedings relating to the ownership and operations of our properties. In management's opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a material effect on our consolidated financial position, results of operations or liquidity.

We had outstanding letters of credit and surety bonds totaling \$77.0 million and \$53.7 million as of September 30, 2015 and December 31, 2014, respectively. These letters of credit and bonds were issued primarily in connection with insurance requirements, special real estate assessments and construction obligations.

On June 27, 2013, the City of New York executed the amended and restated ground lease for South Street Seaport. The restated lease terms provide for annual fixed rent of \$1.2 million starting July 1, 2013 with an expiration of December 30, 2072, including options to extend. The rent escalates at 3.0% compounded annually. On July 1, 2048 the base rent will be adjusted to the higher of the fair market value or the then base rent. In addition to the annual base rent of \$1.2 million, we are required to make annual payments of \$210,000 as additional rent through the term of the lease. The additional rent escalates annually at the Consumer Price Index. We are entitled to a total rent credit of \$1.5 million, to be taken monthly over a 30-month period. Simultaneously with the execution of the lease, we executed a completion guaranty for the redevelopment of Pier 17. The completion guaranty requires us to perform certain obligations under the lease, including the commencement of construction by October 1, 2013 with a scheduled completion date in 2017.

In the fourth quarter 2012, the historic area of South Street Seaport suffered damage due to flooding as a result of Superstorm Sandy. Reconstruction efforts are ongoing and the property is only partially operating. We have received \$47.9 million in insurance proceeds through September 30, 2015 related to our claim and recognized Other income of \$0.3 million for the nine months ended September 30, 2015 for the amounts received during that period. We are in litigation with several of the insurance carriers and we are seeking recoveries greater than what the insurance companies have paid to date. There can be no assurance that we will recover any additional insurance proceeds.

Please refer to Note 11 – Income Taxes for additional contingencies related to our uncertain tax positions.

NOTE 16 SEGMENTS

We have three business segments which offer different products and services. Our three segments are managed separately because each requires different operating strategies or management expertise and are reflective of management's operating philosophies and methods. In addition, our segments or assets within such segments could change in the future as development of certain properties commences or other operational or management changes occur. We do not distinguish or group our combined operations on a geographic basis. Furthermore, all operations are within the United States. Our reportable segments are as follows:

- Master Planned Communities ("MPCs") – includes the development and sale of land, in large scale, long term community development projects in and around Las Vegas, Nevada; Houston, Texas; and Columbia, Maryland.
- Operating Assets – includes retail, office, and multi-family properties, The Woodlands Resort & Conference Center and other real estate investments. The Club at Carlton Woods was also included in Operating Assets until its sale on September 4, 2015. These assets are currently generating revenues, and we believe there is an opportunity to redevelop, reposition, or sell certain of these assets to improve segment performance.
- Strategic Developments – includes our condominium and commercial property projects currently under development and all other properties held for development which have no substantial operations.

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Revenue recognition for contracted individual units in a condominium project are accounted for under the percentage of completion method when the following criteria are met: a) construction is beyond a preliminary stage; b) buyer is unable to require a refund of its deposit, except for non delivery of the unit; c) sufficient units are sold to assure that it will not revert to a rental property; d) sales prices are collectible; and e) aggregate sales proceeds and costs can be reasonably estimated. Those units that do not meet the criteria are accounted for using the full accrual or deposit method which defers revenue recognition until the unit is closed.

Revenue recognized on the percentage-of-completion method is calculated based upon the ratio of project costs incurred to date compared to total estimated project cost. Total estimated project costs include direct costs such as the carrying value of our land, site planning, architectural, construction costs, financing costs and indirect cost allocations for certain infrastructure and amenity costs which benefit the project based upon the relative fair value of the land prior to development. Changes in estimated project costs impact the amount of revenue and profit recognized on a percentage of completion basis during the period in which they are determined and future periods.

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## THE HOWARD HUGHES CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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The assets included in each segment as of September 30, 2015, are contained in the following chart:

| Master Planned Communities | Operating Assets                |                                 | Strategic Developments                   |   |
|----------------------------|---------------------------------|---------------------------------|--|---|
|                            | Retail                          | Office                          | Under Construction                       | Other                                   |
| • Bridgeland               | Columbia Regional Building      | 10-70 Columbia Corporate Center | Anaha Condominiums                       | Alameda Plaza                           |
| • Maryland                 | Cottonwood Square               | Columbia Office Properties      | Three Hughes Landing                     | ONE Ala Moana (e)                       |
| • Summerlin (a)            | Creekside Village Green (c)     | One Hughes Landing              | 1725-35 Hughes Landing                   | Alden Bridge Self-Storage               |
| • The Woodlands            | Downtown Summerlin              | Two Hughes Landing              | Boulevard                                | AllenTowne                              |
| • The Woodlands Hills (b)  | Hughes Landing Retail (c)       | 2201 Lake Woodlands Drive       | Hughes Landing Hotel                     | Bridges at Mint Hill                    |
|                            | 1701 Lake Robbins Landmark Mall | 9303 New Trails 110 N. Wacker   | (Embassy Suites) Lakeland Village Center | Century Plaza Mall Circle T Ranch and   |
|                            | Outlet Collection at Riverwalk  | 3831 Technology Forest Drive    | Summerlin Apartments, LLC (d)            | Power Center (d)                        |
|                            | Park West                       | 3 Waterway Square               | Waiea Condominiums                       | Cottonwood Mall                         |
|                            | South Street Seaport            | 4 Waterway Square               | Waterway Square Hotel                    | The Outlet Collection at Elk Grove (g)  |
|                            | (under construction)            | 1400 Woodloch Forest            | (Westin)                                 | 80% Interest in Fashion Show Air Rights |
|                            | Ward Village                    |                                 |  | Kendall Town Center                     |
|                            | 20/25 Waterway Avenue           |                                 |  | Lakemoor (Volo) Land                    |
|                            | Waterway Garage Retail          |                                 |  | Maui Ranch Land Parcel C (d)            |
|                            | Other                           |                                 |  |   |

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|   |  |   |
|---|--|---|
| Golf Courses at<br>TPC Summerlin<br>and TPC Las Vegas<br>(participation<br>interest)            | Stewart Title of<br>Montgomery<br>County, TX (d)<br>Summerlin<br>Hospital Medical<br>Center (d)                      | Seaport District<br>Assemblage<br>Ward Block M<br>Ward Gateway<br>Towers<br>Ward Workforce<br>Tower |
| Kewalo Basin<br>Harbor<br>Merriweather Post<br>Pavilion<br>Millennium<br>Waterway<br>Apartments | Summerlin Las<br>Vegas<br>Baseball Club<br>LLC (d)   | West Windsor  |
| Millennium<br>Woodlands<br>Phase II LLC (d)   | The Metropolitan<br>Downtown<br>Columbia Project<br>(c) (d)  |   |
| One Lake's Edge (c)   | The Club at<br>Carlton Woods (f)   |   |
| 85 South Street   | The Woodlands<br>Resort &<br>Conference<br>Center<br>The Woodlands<br>Parking Garages<br>Woodlands<br>Sarofim #1 (d) |   |

- 
- (a) The Summerlin MPC includes our Discovery Land joint venture.
  - (b) Formerly known as the Conroe MPC.
  - (c) Asset was placed in service and moved from the Strategic Developments segment to the Operating Assets segment during 2015.
  - (d) A non-consolidated investment. Refer to Note 8 – Real Estate and Other Affiliates.
  - (e) Asset consists of two equity method investments. Construction was substantially completed in the fourth quarter of 2014 and the last available unit was sold in the second quarter of 2015.
  - (f) Sold on September 4, 2015.
  - (g) Formerly known as Elk Grove Promenade.

As our segments are managed separately, different performance measures are utilized to assess operating results and allocate resources among the segments. The one common operating measure used to assess operating results for the business segments is Real Estate Property Earnings Before Taxes (“REP EBT”), which represents the revenues of the properties less property operating expenses and adjustments for interest, as further described below. We believe REP EBT provides useful information about the performance for all of our properties.

REP EBT, as it relates to our business, is defined as net income (loss) excluding general and administrative expenses, other income, corporate interest income, corporate interest and depreciation expense, provision for income taxes, warrant liability gain or loss and the change in tax indemnity receivable. We present REP EBT because we use this measure, among others, internally to assess the performance of our assets. We also present this measure because we believe certain investors use it as a measure of a company’s historical performance and its ability to service and incur

debt. We believe that the inclusion of certain adjustments to net income (loss) to calculate REP EBT is appropriate to provide additional information to investors.

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## THE HOWARD HUGHES CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## UNAUDITED

Segment operating results are as follows:

|   | Three Months Ended September 30, |           | Nine Months Ended September 30, |            |
|---|----------------------------------|-----------|---------------------------------|------------|
|   | 2015                             | 2014      | 2015                            | 2014       |
|   | (In thousands)                   |           | (In thousands)                  |            |
| <b>Master Planned Communities</b>         |                                  |           |                                 |            |
| Land sales                                | \$ 45,423                        | \$ 59,351 | \$ 138,937                      | \$ 260,186 |
| Builder price participation               | 6,680                            | 5,311     | 20,285                          | 13,251     |
| Minimum rents                             | 171                              | 210       | 601                             | 614        |
| Other land revenues                       | 4,612                            | 4,103     | 11,038                          | 9,296      |
| Other rental and property revenues        | 23                               | 198       | 30                              | 373        |
| Total revenues                            | 56,909                           | 69,173    | 170,891                         | 283,720    |
| Cost of sales – land                      | 19,674                           | 27,743    | 67,806                          | 93,540     |
| Land sales operations                     | 7,293                            | 8,068     | 24,593                          | 24,629     |
| Land sales real estate and business taxes | 3,056                            | 2,927     | 7,702                           | 7,016      |
| Depreciation and amortization             | 89                               | 101       | 279                             | 304        |
| Interest income                           | (14)                             | (17)      | (45)                            | (96)       |
| Interest expense (*)                      | (4,210)                          | (3,332)   | (13,656)                        | (13,210)   |
| Total expenses                            | 25,888                           | 35,490    | 86,679                          | 112,183    |
| MPC EBT                                   | 31,021                           | 33,683    | 84,212                          | 171,537    |
| <b>Operating Assets</b>                   |                                  |           |                                 |            |
| Minimum rents                             | 37,565                           | 24,035    | 108,574                         | 65,853     |
| Tenant recoveries                         | 10,685                           | 7,581     | 30,951                          | 20,406     |
| Resort and conference center revenues     | 11,772                           | 8,150     | 35,256                          | 27,198     |
| Other rental and property revenues        | 7,400                            | 6,076     | 20,645                          | 17,756     |
| Total revenues                            | 67,422                           | 45,842    | 195,426                         | 131,213    |
| Other property operating costs            | 15,659                           | 14,116    | 51,495                          | 42,782     |
| Rental property real estate taxes         | 6,447                            | 3,716     | 17,956                          | 10,585     |
| Rental property maintenance costs         | 2,968                            | 2,154     | 8,380                           | 5,962      |
| Resort and conference center operations   | 8,767                            | 8,910     | 26,738                          | 22,833     |
| Provision for doubtful accounts           | 975                              | 103       | 3,050                           | 277        |
| Demolition costs                          | 798                              | 761       | 2,411                           | 6,689      |
| Development-related marketing costs       | 2,367                            | 589       | 7,381                           | 5,379      |
| Depreciation and amortization             | 22,936                           | 11,261    | 64,585                          | 29,802     |

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|  |           |           |            |            |
|--|-----------|-----------|------------|------------|
| Interest income  | (10)      | (11)      | (29)       | (141)      |
| Interest expense   | 8,002     | 4,917     | 22,124     | 10,889     |
| Equity in Earnings from Real Estate and Other Affiliates | (289)     | (202)     | (1,333)    | (2,774)    |
| Total expenses   | 68,620    | 46,314    | 202,758    | 132,283    |
| Operating Assets EBT                                     | (1,198)   | (472)     | (7,332)    | (1,070)    |
| Strategic Developments                                   |           |           |            |            |
| Minimum rents  | 78        | 137       | 822        | 473        |
| Tenant recoveries  | 7         | 18        | 109        | 92         |
| Condominium rights and unit sales                        | 78,992    | 4,032     | 200,362    | 11,516     |
| Other land revenues                                      | 5         | 9         | 17         | 26         |
| Other rental and property revenues                       | 29        | 17        | 68         | 472        |
| Total revenues   | 79,111    | 4,213     | 201,378    | 12,579     |
| Condominium rights and unit cost of sales                | 47,573    | 2,026     | 126,747    | 5,788      |
| Other property operating costs                           | 1,021     | 1,083     | 2,964      | 2,821      |
| Real estate taxes  | 461       | 843       | 1,720      | 1,955      |
| Rental property maintenance costs                        | 126       | 159       | 358        | 440        |
| Provision for doubtful accounts                          | 32        | 16        | 32         | 16         |
| Demolition costs   | 226       | (1)       | 226        | 22         |
| Development-related marketing costs                      | 5,272     | 5,798     | 12,095     | 10,530     |
| Depreciation and amortization                            | 528       | 445       | 2,145      | 1,483      |
| Other expense/(income)                                   | 435       | —         | 101        | (2,373)    |
| Interest income  | (21)      | —         | (188)      | —          |
| Interest expense (*)                                     | (1,903)   | (3,198)   | (5,289)    | (9,828)    |
| Equity in Earnings from Real Estate and Other Affiliates | (6)       | (5,307)   | (1,831)    | (15,390)   |
| Total expenses   | 53,744    | 1,864     | 139,080    | (4,536)    |
| Strategic Developments EBT                               | 25,367    | 2,349     | 62,298     | 17,115     |
| REP EBT  | \$ 55,190 | \$ 35,560 | \$ 139,178 | \$ 187,582 |

(\*) Negative interest expense amounts are due to interest capitalized in our Master Planned Communities and Strategic Developments segments related to Operating Assets segment debt and the Senior Notes.



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## THE HOWARD HUGHES CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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The following reconciles REP EBT to GAAP basis income (loss) before taxes:

| Reconciliation of REP EBT to GAAP<br>income (loss) before taxes | Three Months Ended September 30, |           | Nine Months Ended September 30, |            |
|---|----------------------------------|-----------|---------------------------------|------------|
|   | 2015                             | 2014      | 2015                            | 2014       |
|   | (In thousands)                   |           | (In thousands)                  |            |
| REP EBT   | \$ 55,190                        | \$ 35,560 | \$ 139,178                      | \$ 187,582 |
| General and administrative                                      | (18,526)                         | (14,759)  | (57,095)                        | (49,138)   |
| Corporate interest income (expense), net                        | (13,262)                         | (14,938)  | (39,709)                        | (21,089)   |
| Warrant liability gain (loss)                                   | 123,640                          | 24,690    | 57,450                          | (139,120)  |
| Gain on sale of The Club at Carlton<br>Woods                    | 29,073                           | -         | 29,073                          |            |
| Increase (reduction) in tax indemnity<br>receivable             | -                                | 5,454     | -                               | (5,473)    |
| Corporate other income (expense), net                           | (222)                            | 11,409    | 1,304                           | 25,095     |
| Corporate depreciation and amortization                         | (1,444)                          | (1,211)   | (4,568)                         | (3,411)    |
| Income (loss) before taxes                                      | \$ 174,449                       | \$ 46,205 | \$ 125,633                      | \$ (5,554) |

The following reconciles segment revenues to GAAP basis consolidated revenues:

| Reconciliation of Segment Basis<br>Revenues to<br>GAAP Revenues | Three Months Ended September 30, |            | Nine Months Ended September 30, |            |
|---|----------------------------------|------------|---------------------------------|------------|
|   | 2015                             | 2014       | 2015                            | 2014       |
|   | (In thousands)                   |            | (In thousands)                  |            |
| Master Planned Communities                                      | \$ 56,909                        | \$ 69,173  | \$ 170,891                      | \$ 283,720 |
| Operating Assets  | 67,422                           | 45,842     | 195,426                         | 131,213    |
| Strategic Developments  | 79,111                           | 4,213      | 201,378                         | 12,579     |
| Total revenues  | \$ 203,442                       | \$ 119,228 | \$ 567,695                      | \$ 427,512 |

The assets by segment and the reconciliation of total segment assets to the total assets in the Condensed Consolidated Balance Sheets are summarized as follows:

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|                            | September 30,<br>2015 | December 31,<br>2014 |
|----------------------------|-----------------------|----------------------|
|                            | (In thousands)        |                      |
| Master Planned Communities | \$ 1,986,825          | \$ 1,877,043         |
| Operating Assets           | 2,141,445             | 1,934,350            |
| Strategic Developments     | 1,154,738             | 879,896              |
| Total segment assets       | 5,283,008             | 4,691,289            |
| Corporate and other        | 261,516               | 428,642              |
| Total assets               | \$ 5,544,524          | \$ 5,119,931         |

The \$207.1 million increase in the Operating Assets segment asset balance as of September 30, 2015 compared to December 31, 2014, is primarily due to placing One Lake's Edge, Creekside Village, The Metropolitan Downtown Columbia Project and Hughes Landing Retail in service and additional development and leasing costs at Downtown Summerlin.

The \$274.8 million increase in the Strategic Developments segment asset balance as of September 30, 2015 compared to December 31, 2014 is primarily due to the following:

Increases in asset balance

- Development expenditures of \$92.3 million for the 80 South Street Assemblage, \$83.7 million for the 1725-35 Hughes Landing Boulevard office buildings, \$42.3 million for Waterway Square Hotel (Westin), \$37.5 million for the Three Hughes Landing office building, \$28.3 million for Hughes Landing Hotel (Embassy Suites), \$94.0 million for our Waiea Condominiums and \$52.8 million for our Anaha Condominiums.
- \$95.5 million in condominium receivables due to percent complete revenue recognition in excess of buyers deposits.

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Reductions in asset balance

- \$112.5 million resulting from the transfer of Hughes Landing Retail, One Lake's Edge, The Metropolitan Downtown Columbia Project and Creekside Village to the Operating Assets segment.
- Cost of sales of \$75.0 million for our Waiea Condominiums and \$51.5 million for our Anaha Condominiums.
- \$8.5 million in cash distributions from our equity investment in ONE Ala Moana. The cash was moved to the Corporate segment.

Corporate and other assets as of September 30, 2015 consist primarily of Cash and cash equivalents. The \$167.1 million decrease compared to December 31, 2014 is primarily due to cash utilized in various development activities.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the Condensed Consolidated Financial Statements and notes and the Company's Annual Report on Form 10-K for the year ended December 31, 2014. All references to numbered Notes are to specific notes to our Condensed Consolidated Financial Statements included in this Quarterly Report.

Forward-looking information

We may make forward-looking statements in this Quarterly Report and in other reports that we file with the SEC. In addition, our management may make forward-looking statements orally to analysts, investors, creditors, the media and others.

Forward-looking statements include:

- projections and expectations regarding our revenues, operating income, net income, earnings per share, REP EBT, Net Operating Income ("NOI"), capital expenditures, income tax, other contingent liabilities, dividends, leverage, capital structure or other financial items;
- forecasts of our future economic performance; and
- descriptions of assumptions underlying or relating to any of the foregoing.

In this Quarterly Report, for example, we make forward-looking statements discussing our expectations about:

- capital required for our operations and development opportunities for the properties in our Operating Assets and Strategic Developments segments;
- expected performance of our Master Planned Communities segment and other current income producing properties; and
- future liquidity, development opportunities, development spending and management plans.

Forward-looking statements discuss matters that are not historical facts. Because they discuss future events or conditions, forward-looking statements often include words such as "anticipate," "believe," "can," "could," "estimate," "expect," "forecast," "intend," "may," "likely," "plan," "project," "realize," "should," "target," "would," and other words of similar expressions. Forward-looking statements should not be unduly relied upon. They give our expectations about the future and are not guarantees.

There are several factors, many beyond our control, which could cause results to differ materially from our expectations. These risk factors are described in our Annual Report on Form 10-K for the year ended December 31, 2014 (the “Annual Report”) and are incorporated herein by reference. Any factor could, by itself, or together with one or more other factors, adversely affect our business, results of operations or financial condition. These factors include the continued effects of low oil prices on the Houston market. There may also be other factors that we have not described in this Quarterly Report or in our Annual Report that could cause results to differ from our expectations. These forward-looking statements present our estimates and assumptions only as of the date of this Quarterly Report. Except as may be required by law, we undertake no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date of this Quarterly Report.

#### Real Estate Property Earnings Before Taxes

We use a number of operating measures for assessing operating performance of our communities, assets, properties and projects within our segments, some of which may not be common among all three of our segments. We believe that investors may find some operating measures more useful than others when separately evaluating each segment. One common operating measure used to assess operating results for our business segments is Real Estate Property Earnings Before Taxes (“REP EBT”). We also give measures based on adjusted REP EBT (“Adjusted REP EBT”), which excludes depreciation and amortization, demolition and development-related marketing costs. We believe REP EBT provides useful

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information about our operating performance because it excludes certain non-recurring and non-cash items, which we believe are not indicative of our core business. REP EBT may be calculated differently by other companies in our industry, limiting its usefulness as a comparative measure.

REP EBT, as it relates to our business, is defined as net income (loss) excluding general and administrative expenses, corporate interest income and corporate interest and depreciation expense, provision for income taxes, warrant liability gain (loss), other income, gains on sales relating to operating properties and, prior to 2015, the changes in tax indemnity receivable. We present REP EBT because we use this measure, among others, internally to assess the core operating performance of our assets. We also present this measure because we believe certain investors use it as a measure of a company's historical operating performance and its ability to service and incur debt. We believe that the inclusion of certain adjustments to net income (loss) to calculate REP EBT is appropriate to provide additional information to investors. A reconciliation of REP EBT to consolidated net income (loss) as computed in accordance with GAAP has been presented in Note 16 – Segments.

REP EBT and adjusted REP EBT should not be considered as alternatives to GAAP net income (loss) attributable to common stockholders or GAAP net income (loss), as each has limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of the limitations of these metrics are that they do not include the following:

- cash expenditures, or future requirements for capital expenditures or contractual commitments;
- corporate general and administrative expenses;
- interest expense on our corporate debt;
- income taxes that we may be required to pay;
- any cash requirements for replacement of depreciated or amortized assets; and
- limitations on, or costs related to, transferring earnings from our Real Estate and Other Affiliates to us.

## Operating Assets Net Operating Income

We believe that NOI is a useful supplemental measure of the performance of our Operating Assets because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. We define NOI as revenues (rental income, tenant recoveries and other income) less expenses (real estate taxes, repairs and maintenance, marketing and other property expenses). NOI excludes straight line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, depreciation, development-related marketing costs and equity in earnings from Real Estate and Other Affiliates. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors such as lease structure, lease rates and tenant base, which vary by property, have on our operating results, gross margins and investment returns.

Although we believe that NOI provides useful information to investors about the performance of our Operating Assets, due to the exclusions noted above, NOI should only be used as an alternative measure of the financial performance of such assets and not as an alternative to GAAP net income (loss). For reference, and as an aid in understanding our computation of NOI, a reconciliation of NOI to REP EBT has been presented in the Operating Assets segment discussion below.

## Results of Operations

Our revenues are primarily derived from the sale of individual lots at our master planned communities to homebuilders, from tenants at our operating assets in the form of fixed minimum rents, overage rent and recoveries of operating expenses, and from the sale of condominium units.

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The following table reflects our results of operations for the three and nine months ended September 30, 2015 and 2014, respectively:

|  | Three Months Ended<br>September 30,      |            |             | Nine Months Ended<br>September 30,       |             |              |
|--|--|------------|-------------|--|-------------|--------------|
|  | 2015                                     | 2014       | Change      | 2015                                     | 2014        | Change       |
|  | (In thousands, except per share amounts) |            |             | (In thousands, except per share amounts) |             |              |
| Revenues   |  |            |             |  |             |              |
| MPC segment revenues                                       | \$ 56,909                                | \$ 69,173  | \$ (12,264) | \$ 170,891                               | \$ 283,720  | \$ (112,829) |
| Operating Assets segment revenues                          | 67,422                                   | 45,842     | 21,580      | 195,426                                  | 131,213     | 64,213       |
| Strategic Developments segment revenues                    | 79,111                                   | 4,213      | 74,898      | 201,378                                  | 12,579      | 188,799      |
| Total segment revenues                                     | \$ 203,442                               | \$ 119,228 | \$ 84,214   | \$ 567,695                               | \$ 427,512  | \$ 140,183   |
| MPC segment REP EBT  | \$ 31,021                                | \$ 33,683  | \$ (2,662)  | \$ 84,212                                | \$ 171,537  | \$ (87,325)  |
| Operating Assets segment REP EBT                           | (1,198)                                  | (472)      | (726)       | (7,332)                                  | (1,070)     | (6,262)      |
| Strategic Developments segment REP EBT                     | 25,367                                   | 2,349      | 23,018      | 62,298                                   | 17,115      | 45,183       |
| Total segment REP EBT                                      | 55,190                                   | 35,560     | 19,630      | 139,178                                  | 187,582     | (48,404)     |
| General and administrative                                 | (18,526)                                 | (14,759)   | (3,767)     | (57,095)                                 | (49,138)    | (7,957)      |
| Corporate interest expense, net                            | (13,262)                                 | (14,938)   | 1,676       | (39,709)                                 | (21,089)    | (18,620)     |
| Warrant liability gain (loss)                              | 123,640                                  | 24,690     | 98,950      | 57,450                                   | (139,120)   | 196,570      |
| Gain on sale of The Club at Carlton Woods                  | 29,073                                   | -          | 29,073      | 29,073                                   | -           | 29,073       |
| Increase (reduction) in tax indemnity receivable           | -  | 5,454      | (5,454)     | -  | (5,473)     | 5,473        |
| Corporate other income (expense), net                      | (222)                                    | 11,409     | (11,631)    | 1,304                                    | 25,095      | (23,791)     |
| Corporate depreciation and amortization                    | (1,444)                                  | (1,211)    | (233)       | (4,568)                                  | (3,411)     | (1,157)      |
| Provision for income taxes                                 | (18,237)                                 | (590)      | (17,647)    | (24,795)                                 | (49,895)    | 25,100       |
| Net income (loss)  | 156,212                                  | 45,615     | 110,597     | 100,838                                  | (55,449)    | 156,287      |
| Net loss (income) attributable to noncontrolling interests | 12                                       | -          | 12          | -  | (12)        | 12           |
| Net income (loss) attributable to common stockholders      | \$ 156,224                               | \$ 45,615  | \$ 110,609  | \$ 100,838                               | \$ (55,461) | \$ 156,299   |
| Diluted income (loss) per share                            | \$ 0.76                                  | \$ 0.48    | \$ 0.28     | \$ 1.01                                  | \$ (1.41)   | \$ 2.42      |

Consolidated revenues for the three months ended September 30, 2015 increased compared to the same period in 2014 primarily due to higher condominium sales revenue from the Waiea and Anaha towers at Ward Village and increases



in Operating Assets segment revenues as a result of placing properties in service partially offset by lower land sales in our Houston MPCs.

Consolidated revenues for the nine months ended September 30, 2015 increased compared to the same period in 2014 primarily due to assets being fully placed into service and acquired in our Operating Assets and Strategic Developments segments, partially offset by the lower Houston MPC land sales described above. Higher minimum rents and tenant recoveries from both our retail and office properties drove the increase in Operating Assets segment revenue. The growth in our retail properties relates to the openings in 2014 of Downtown Summerlin and The Outlet Collection at Riverwalk, higher rental rates and a bad debt recovery at Ward Village, and openings in The Woodlands in the first quarter 2015. The growth in our operating properties relates to our acquisition of six office buildings in Downtown Columbia during the fourth quarter 2014 and the openings of Hughes Landing Retail and Hughes Landing Restaurant Row in the first quarter 2015 in The Woodlands. Strategic Developments segment revenue increased due to recognition of revenue for our Waiea and Anaha Condominium projects.

The Operating Assets segment REP EBT decreased due to higher development-related marketing expenses related to a greater marketing investment at South Street Seaport as we accelerate leasing for our first project, higher non-cash depreciation expense relating to assets placed into service and accelerated depreciation on certain assets at Ward Village which are expected to be demolished in the future for new development. The properties placed into service in 2014 and 2015 will stabilize over the next 12 to 24 months, but the full amount of their annual depreciation and amortization begins within one year of them being placed into service. Please refer to the Operating Assets Segment discussion for a more complete discussion of the impact of these line items on our Operating Assets segment REP EBT.

General and administrative expenses for the three and nine months ended September 30, 2015 increased compared to the same period in 2014 due to higher employment costs and travel expenses driven by increased headcount.

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Corporate interest expense, net for the nine months ended September 30, 2015 increased compared to the same period in 2014 since we ceased recording interest income with respect to the GGP Tax Indemnity Receivable when we entered into the Settlement Agreement terminating our arrangement with GGP.

Corporate other income, net for the three and nine months ended September 30, 2015 decreased compared to the same periods in 2014 primarily due to the absence in 2015 of gains from insurance proceeds. For the three and nine months ended September 30, 2014 we had insurance gains related to South Street Seaport of \$11.5 million and \$24.6 million, respectively.

The warrant liability gain for the three and nine months ended September 30, 2015 resulted from a decrease in our stock price during these periods, which decreased the value of the warrants and consequently the related liability.

The increase in the provision for income taxes for the three months ended September 30, 2015 compared to the same periods in 2014 is attributable to increases in income before taxes, excluding the impact of the changes in the warrant liability which does not impact our tax provision, as described below.

We have significant permanent differences, primarily from warrant liability gains and losses, interest income on the tax indemnity receivable (prior to 2015), and changes in valuation allowances that cause our effective tax rate to deviate greatly from statutory rates. The effective tax rates based upon actual operating results were 10.5% and 19.7% for the three and nine months ended September 30, 2015 compared to 1.3% and (896.5)% for the three and nine months ended September 30, 2014. The changes in the tax rate were primarily attributable to the changes in the warrant liability, valuation allowance and unrecognized tax benefits as well as other permanent items. If changes in the warrant liability, valuation allowance, unrecognized tax benefits and other material discrete adjustments to deferred tax liabilities were excluded from the effective tax rate computation, the effective tax rates would have been 35.0% and 35.2% for the three and nine months ended September 30, 2015, respectively, compared to 34.0% and 10.2% for the three and nine months ended September 30, 2014.

The improvement in net income (loss) attributable to common stockholders for the three and nine months ended September 30, 2015 compared to the same periods in 2014, respectively, is primarily caused by the following:

Increases in earnings

- A warrant liability gain in both the three and nine months ended September 30, 2015 due to a lower stock price;
- Increased condominium sales revenues generated from our Waiea and Anaha condominium projects due to higher contracted sales and construction progress;
- Increased minimum rents generated from Operating Assets placed in service toward the end of 2014 and the beginning of 2015; and

- The sale of The Club at Carlton Woods.

#### Reductions in earnings

- Increased depreciation expense from assets placed in service and accelerated depreciation of certain Ward Village assets due to their expected impending demolition to make way for development;
- Increased provision for income taxes due to the improvement in our net income, excluding the warrant liability gain;
- Decrease in other income in 2015 due to the absence of Superstorm Sandy insurance proceeds; and
- Increase in corporate interest expense, net due to higher mortgage indebtedness, and for the nine month period, the absence of interest income for the GGP Tax Indemnity Receivable.

Please refer to the individual segment operations sections that follow for explanations of the segment performance.

#### Segment Operations

Please refer to Note 16 - Segments for additional information including reconciliations of our segment basis results to generally accepted accounting principles (“GAAP”) basis results.

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## Master Planned Communities Segment

## Master Planned Communities Revenues and Expenses(\*)

For the three months ended September 30, 2015 and 2014

(In thousands)

| Ridgeland | 2015     | 2014  | Maryland |           | Summerlin |           | The Woodlands |       | The Woodlands Hills |      | (a) | Total M  |
|-----------|----------|-------|----------|-----------|-----------|-----------|---------------|-------|---------------------|------|-----|----------|
|           |          |       | 2015     | 2014      | 2015      | 2014      | 2015          | 2014  | 2015                | 2014 |     |          |
| 11,387    | \$ 8,734 | \$ -  | \$ -     | \$ 16,718 | \$ 21,972 | \$ 17,318 | \$ 28,645     | \$ -  | \$ -                |      |     | \$ 45,42 |
| 292       | 348      | -     | -        | 5,453     | 3,160     | 935       | 1,803         | -     | -                   |      |     | 6,680    |
| -         | -        | -     | -        | 171       | 210       | -         | -             | -     | -                   |      |     | 171      |
| 68        | 44       | 413   | 740      | 2,163     | 1,742     | 1,968     | 1,580         | -     | -                   |      |     | 4,612    |
| -         | -        | -     | -        | 23        | 9         | -         | 186           | -     | -                   |      |     | 23       |
| 11,747    | 9,126    | 413   | 740      | 24,528    | 27,093    | 20,221    | 32,214        | -     | -                   |      |     | 56,90    |
| 3,503     | 4,333    | -     | -        | 9,499     | 13,094    | 6,672     | 10,316        | -     | -                   |      |     | 19,67    |
| 1,172     | 926      | 501   | 384      | 2,241     | 2,453     | 3,379     | 4,305         | -     | -                   |      |     | 7,293    |
| 610       | 531      | 159   | 158      | 1,037     | 1,068     | 1,225     | 1,170         | 25    | -                   |      |     | 3,056    |
| 26        | 33       | 5     | 8        | 28        | 30        | 30        | 30            | -     | -                   |      |     | 89       |
| 5,311     | 5,823    | 665   | 550      | 12,805    | 16,645    | 11,306    | 15,821        | 25    | -                   |      |     | 30,11    |
| 6,436     | 3,303    | (252) | 190      | 11,723    | 10,448    | 8,915     | 16,393        | (25)  | -                   |      |     | 26,79    |
| (2,159)   | (2,249)  | (8)   | (10)     | (3,511)   | (2,072)   | 1,585     | 1,232         | (131) | (250)               |      |     | (4,22    |

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8,595      \$ 5,552      \$ (244)(c)      \$ 200 (c)      \$ 15,234      \$ 12,520      \$ 7,330      \$ 15,161      \$ 106      \$ 250      \$ 31,02

69.2 %      50.4 %      NM      NM      43.2 %      40.4 %      61.5 %      64.0 %      NM      NM      56.7

(\*)For a reconciliation of MPC REP EBT to consolidated income (loss) before taxes, refer to Note 16 – Segments.

- (a) Formerly known as Conroe
  - (b) Negative interest expense amounts relate to interest capitalized on MPC land from debt associated with our Operating Assets segment and corporate debt.
  - (c) The negative MPC REP EBT in Maryland is due to no land sales because the residential lot inventory was sold out in 2012; however, certain costs such as real estate taxes and administrative expenses continue to be incurred.
  - (d) Gross margin % is the ratio of Land sales less Cost of sales-land, divided by Land sales.
- NM – Not Meaningful

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## Master Planned Communities Revenues and Expenses(\*)

For the nine months ended September 30, 2015 and 2014

(In thousands)

| Community | Maryland  |              | Summerlin    |           | The Woodlands |           | The Woodlands Hills |        | (a)    | Total M    |
|-----------|-----------|--------------|--------------|-----------|---------------|-----------|---------------------|--------|--------|------------|
|           | 2014      | 2015         | 2014         | 2015      | 2014          | 2015      | 2014                | 2015   |        |            |
| 460       | \$ 15,575 | \$ -         | \$ -         | \$ 87,837 | \$ 92,107     | \$ 33,640 | \$ 152,504(b)       | \$ -   | \$ -   | \$ 138,000 |
|           | 569       | -            | -            | 15,995    | 8,127         | 3,477     | 4,555               | -      | -      | 20,200     |
|           | -         | -            | -            | 601       | 603           | -         | -                   | -      | -      | 601        |
|           | 203       | 466          | 743          | 5,617     | 4,510         | 4,685     | 3,851               | -      | -      | 11,000     |
|           | -         | -            | -            | 30        | 18            | -         | 355                 | -      | -      | 30         |
| 543       | 16,347    | 466          | 743          | 110,080   | 105,365       | 41,802    | 161,265             | -      | -      | 170,000    |
| 07        | 7,532     | -            | -            | 49,886    | 54,421        | 12,213    | 31,587              | -      | -      | 67,800     |
| 02        | 2,653     | 703          | 654          | 8,604     | 7,623         | 12,181    | 13,699              | 3      | -      | 24,500     |
|           | 804       | 488          | 545          | 2,892     | 2,683         | 3,512     | 2,984               | 53     | -      | 7,700      |
|           | 99        | 16           | 24           | 89        | 90            | 89        | 91                  | -      | -      | 279        |
| 51        | 11,088    | 1,207        | 1,223        | 61,471    | 64,817        | 27,995    | 48,361              | 56     | -      | 100,000    |
| 02        | 5,259     | (741)        | (480)        | 48,609    | 40,548        | 13,807    | 112,904             | (56)   | -      | 70,500     |
| 56)       | (6,745)   | (25)         | (72)         | (10,567)  | (9,833)       | 4,101     | 3,680               | (454)  | (336)  | (13,000)   |
| 548       | \$ 12,004 | \$ (716) (d) | \$ (408) (d) | \$ 59,176 | \$ 50,381     | \$ 9,706  | \$ 109,224          | \$ 398 | \$ 336 | \$ 84,200  |
| 3 %       | 51.6 %    | NM           | NM           | 43.2 %    | 40.9 %        | 63.7 %    | 79.3 %              | NM     | NM     | 51.2 %     |

- (\*) For a reconciliation of MPC REP EBT to consolidated income (loss) before taxes, refer to Note 16 – Segments.
  - (a) Formerly known as Conroe.
  - (b) Includes commercial land sales totaling \$88.0 million.
    - (c) Negative interest expense amounts relate to interest capitalized on MPC land from debt associated with our Operating Assets segment and corporate debt.
  - (d) The negative MPC REP EBT in Maryland is due to no land sales because the residential lot inventory was sold out in 2012; however, certain costs such as real estate taxes and administrative expenses continue to be incurred.
  - (e) Gross margin % is the ratio of Land sales less Cost of sales-land, divided by Land sales.
- NM – Not Meaningful

MPC revenues vary between periods based on economic conditions and several factors such as, but not limited to, location, availability of land for sale, development density and residential or commercial use. Although our business does not involve the sale or resale of homes, we believe that net new home sales are an important indicator of future demand for our residential land; therefore, we use this statistic in the discussion of our MPC operating results. Net new home sales reflect home sales made by homebuilders, less cancelations. Cancelations occur when a homebuyer signs a contract to purchase a home, but later fails to qualify for a home mortgage or is unable to provide an adequate down payment to complete the home sale.

Reported results may differ significantly from actual cash flows generated principally because cost of sales for GAAP purposes is derived from margins calculated using carrying values, projected future improvements and other capitalized project costs in relation to projected future land sale revenues. Carrying values generally represent acquisition and development costs reduced by any previous impairment charges. Development expenditures are capitalized and are generally not reflected in the Consolidated Statements of Operations in the current year.

Builder price participation generally represents the amount collected in excess of the base lot price. The excess amount is calculated based on the actual home price multiplied by an agreed upon percentage stipulated in the land sales contract, less the base lot price.

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Interest expense, net reflects the amount of interest that is capitalized in excess of the project specific debt.

MPC sales for the three months ended September 30, 2015 and 2014 is summarized as follows:

| MPC Sales Summary                                  |  |          |            |      |                         |      |                |        |                        |       |
|--|--|----------|------------|------|-------------------------|------|----------------|--------|------------------------|-------|
| (\$ in thousands)                                  | Land Sales<br>Three Months Ended September 30, |          | Acres Sold |      | Number of<br>Lots/Units |      | Price per Acre |        | Price per<br>Lot/Units |       |
|  | 2015   | 2014     | 2015       | 2014 | 2015                    | 2014 | 2015           | 2014   | 2015                   | 2014  |
| Bridgeland Residential Single family - detached    | \$ 2,273                                       | \$ 8,734 | 5.8        | 18.8 | 34                      | 109  | \$ 392         | \$ 465 | \$ 67                  | \$ 80 |
| Commercial Not for profit                          | 20,475   | —        | 160.2      | —    | —                       | —    | 128            | —      | —                      | —     |
| Total  | 22,748   | 8,734    | 166.0      | 18.8 | 34                      | 109  | 137            | 465    | 67                     | 80    |
| Changes in dollars, acres and lots                 | 14,014   |          | 147.2      |      | (75)                    |      | (328)          |        | (13)                   |       |
| % Change   | NM   |          | NM         |      | (68.8)%                 |      | (70.5)%        |        | (16.3)%                |       |
| Maryland Communities                               |  |          |            |      |                         |      |                |        |                        |       |
| No land sales                                      |  |          |            |      |                         |      |                |        |                        |       |
| Summerlin Residential Superpad sites               | 17,754   | 16,511   | 36.1       | 32.1 | 160                     | 167  | 492            | 514    | 111                    | 99    |
| Custom lots  | 1,580  | 2,670    | 0.8        | 1.8  | 2                       | 4    | 1,975          | 1,483  | 790                    | 668   |
| Commercial Retail                                  | —  | 650      | —          | 0.7  | —                       | —    | —              | 929    | —                      | —     |
| Total  | 19,334   | 19,831   | 36.9       | 34.6 | 162                     | 171  | 524            | 573    | 119                    | 112   |
| Changes in dollars, acres and lots                 | (497)  |          | 2.3        |      | (9)                     |      | (49)           |        | 7                      |       |
| % Change   | (2.5) %  |          | 6.6 %      |      | (5.3) %                 |      | (8.6) %        |        | 6.3 %                  |       |
| The Woodlands Residential Single family - detached | 5,609  | 28,410   | 9.2        | 37.5 | 32                      | 152  | 610            | 758    | 175                    | 187   |



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|   |           |           |          |      |          |     |        |     |          |     |
|---|-----------|-----------|----------|------|----------|-----|--------|-----|----------|-----|
| Single family<br>- attached                           | 4,872     | 235       | 5.0      | 0.3  | 56       | 5   | 974    | 783 | 87       | 47  |
| Commercial  |           |           |          |      |          |     |        |     |          |     |
| Medical   | 6,837     | —         | 3.3      | —    | —        | —   | 2,072  | —   | —        | —   |
| Total   | 17,318    | 28,645    | 17.5     | 37.8 | 88       | 157 | 990    | 758 | 119      | 182 |
| Changes in<br>dollars, acres<br>and lots              | (11,327)  |           | (20.3)   |      | (69)     |     | 232    |     | (63)     |     |
| % Change  | (39.5) %  |           | (53.7) % |      | (43.9) % |     | 30.6 % |     | (34.6) % |     |
| Total acreage<br>sales revenue                        | 59,400    | 57,210    | 220.4    | 91.2 | 284      | 437 |        |     |          |     |
| Deferred<br>revenue                                   | (13,994)  | (246)     |          |      |          |     |        |     |          |     |
| Special<br>Improvement<br>District<br>revenue *       | 17        | 2,387     |          |      |          |     |        |     |          |     |
| Total segment<br>land sale<br>revenue -<br>GAAP basis | \$ 45,423 | \$ 59,351 |          |      |          |     |        |     |          |     |

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\*Applicable exclusively to Summerlin.

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MPC sales for the nine months ended September 30, 2015 and 2014 is summarized as follows:

| MPC Sales Summary                  |   |           |            |       |                         |      |                |        |                        |       |
|------------------------------------|---|-----------|------------|-------|-------------------------|------|----------------|--------|------------------------|-------|
| (\$ in thousands)                  | Land Sales<br>Nine Months Ended September 30, |           | Acres Sold |       | Number of<br>Lots/Units |      | Price per Acre |        | Price per<br>Lot/Units |       |
|                                    | 2015  | 2014      | 2015       | 2014  | 2015                    | 2014 | 2015           | 2014   | 2015                   | 2014  |
| Bridgeland Residential             |   |           |            |       |                         |      |                |        |                        |       |
| Single family - detached           | \$ 8,346                                      | \$ 15,575 | 21.3       | 35.0  | 94                      | 172  | \$ 392         | \$ 445 | \$ 89                  | \$ 91 |
| Commercial                         | 20,475  | —         | 160.2      | —     | —                       | —    | 128            | —      | —                      | —     |
| Total                              | 28,821  | 15,575    | 181.5      | 35.0  | 94                      | 172  | 159            | 445    | 89                     | 91    |
| Changes in dollars, acres and lots | 13,246  |           | 146.5      |       | (78)                    |      | (286)          |        | (2)                    |       |
| % Change                           | 85.0  | %         | 418.6      | %     | (45.3)%                 |      | (64.3)%        |        | (2.2)                  | %     |
| Maryland Communities               |   |           |            |       |                         |      |                |        |                        |       |
| No land sales                      |   |           |            |       |                         |      |                |        |                        |       |
| Summerlin Residential              |   |           |            |       |                         |      |                |        |                        |       |
| Superpad sites                     | 63,784  | 60,077    | 117.2      | 116.0 | 393                     | 570  | 544            | 518    | 162                    | 105   |
| Single family - detached           | 13,650  | 11,170    | 14.9       | 13.0  | 75                      | 60   | 916            | 859    | 182                    | 186   |
| Custom lots                        | 7,900   | 11,906    | 5.3        | 9.2   | 13                      | 19   | 1,491          | 1,294  | 608                    | 627   |
| Commercial                         |   |           |            |       |                         |      |                |        |                        |       |
| Retail                             | —   | 650       | —          | 0.7   | —                       | —    | —              | 929    | —                      | —     |
| Other                              | 3,136   | 2,250     | 3.6        | 10.0  | —                       | —    | 871            | 225    | —                      | —     |
| Total                              | 88,470  | 86,053    | 141.0      | 148.9 | 481                     | 649  | 627            | 578    | 177                    | 128   |
| Changes in dollars, acres and lots | 2,417   |           | (7.9)      |       | (168)                   |      | 49             |        | 49                     |       |
| % Change                           | 2.8   | %         | (5.3)      | %     | (25.9)%                 |      | 8.5            | %      | 38.3                   | %     |
| The Woodlands Residential          |   |           |            |       |                         |      |                |        |                        |       |
| Single family - detached           | 19,468  | 61,947    | 31.2       | 85.2  | 112                     | 335  | 624            | 727    | 174                    | 185   |

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|   |            |            |          |       |         |       |         |       |         |     |
|---|------------|------------|----------|-------|---------|-------|---------|-------|---------|-----|
| Single family<br>- attached                           | 5,280      | 3,561      | 5.8      | 5.0   | 65      | 59    | 910     | 712   | 81      | 60  |
| Commercial  |            |            |          |       |         |       |         |       |         |     |
| Not for profit  | 733        | —          | 5.0      | —     | —       | —     | 147     | —     | —       | —   |
| Medical   | 6,837      | 70,550     | 3.3      | 58.9  | —       | —     | 2,072   | 1,198 | —       | —   |
| Retail  | —          | 17,401     | —        | 30.3  | —       | —     | —       | 574   | —       | —   |
| Other   | 1,321      | —          | 0.9      | —     | —       | —     | 1,468   | —     | —       | —   |
| Total   | 33,639     | 153,459    | 46.2     | 179.4 | 177     | 394   | 728     | 855   | 140     | 166 |
| Changes in<br>dollars, acres<br>and lots              | (119,820)  |            | (133.2)  |       | (217)   |       | (127)   |       | (26)    |     |
| % Change  | (78.1) %   |            | (74.2) % |       | (55.1)% |       | (14.9)% |       | (15.7)% |     |
| Total acreage<br>sales revenue                        | 150,930    | 255,087    | 368.7    | 363.3 | 752     | 1,215 |         |       |         |     |
| Deferred<br>revenue                                   | (16,101)   | (4,171)    |          |       |         |       |         |       |         |     |
| Special<br>Improvement<br>District<br>revenue *       | 4,108      | 9,270      |          |       |         |       |         |       |         |     |
| Total segment<br>land sale<br>revenue -<br>GAAP basis | \$ 138,937 | \$ 260,186 |          |       |         |       |         |       |         |     |

\*Applicable exclusively to Summerlin.

NM – Not Meaningful

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For large MPCs such as ours, sales prices on a per acre basis generally increase as the size of the developed lots increase. This is because smaller lots are more commodity-like and larger lots may have more unique features. Additionally, the average homebuyer finds more competition for new and resale homes on the lower end of the price range in the broader residential market. As lot sizes and prices increase, the number of potential customers and developers decreases. Barring a softening in market conditions, when an MPC reaches the level whereby land is scarce, pricing begins to escalate on a per lot and per acre basis due to a scarcity premium resulting from the market's realization that new home site inventory will be depleted.

### Houston

Houston is known as the energy capital of the world and is home to more than 5,000 energy-related firms. With crude oil prices dropping by over 50% since mid-2014, the Houston area has experienced a slowdown in economic growth. The Woodlands and Bridgeland MPCs have been impacted by this slowdown for the first nine months of the year as homebuilders have reacted to lower oil prices by becoming more cautious in their acquisitions of residential lots. Due to these conditions, we have experienced lower residential land sales at our Houston MPCs and expect that trend to continue when compared to 2014. The slowdown in economic growth may also impact the performance of the projects under construction in our Strategic Developments segment.

### Bridgeland

Bridgeland land sales for the three and nine months ended September 30, 2015 increased compared to 2014 due to two commercial land sales for a school and church site totaling \$20.5 million, of which \$11.4 million was recorded as deferred income. The performance obligations related to these commercial sales are expected to be completed by the end of 2016 and include construction of water, sewer, drainage and road improvements. Residential lot sales for the first nine months of 2015 have decreased because homebuilders are currently developing homes for sale on lots purchased during 2014. The decrease in lot sales is also due to the use of takedown contracts as opposed to bulk sales contracts by homebuilders looking to manage their land inventory levels, which is a more conservative approach in reaction to lower oil prices and uncertainty regarding the impact on demand for new homes. Due to the 2014 lot inventory build-up by homebuilders, we anticipate limited demand for lots at Bridgeland until a significant portion of this inventory is reduced through new home sales, which will likely continue into 2016.

Bridgeland had 36 and 145 new home sales, representing an increase of 89.5% and 208.5%, for the three and nine months ended September 30, 2015, respectively, compared to the same periods in 2014. The increase in new home sales was a result of higher home inventory availability due to new finished lots having been delivered in the second half of 2014.

### The Woodlands

The decrease in land sales revenue for the three and nine months ended September 30, 2015 compared to 2014 was primarily due to increased homebuilder caution on expanding their land inventory because of the uncertainty in the Houston market as a result of lower oil prices. Homebuilders are currently experiencing a slowdown in home sales due to this uncertainty which consequently has reduced their demand for new lots in 2015. Commercial land sales during the first nine months of 2014 included a \$70.6 million land sale to Methodist Hospital and three retail land sales totaling \$17.4 million. For the first nine months of 2015 commercial land sales totaled \$8.9 million. Higher inventory levels currently held by homebuilders, an uncertain economic climate in the greater Houston area due to the decline in oil prices, and to a lesser extent a lower range of lot types and sizes available at The Woodlands due to its decreasing inventory of available residential land for development, are contributing to a slowing sales velocity.

Average lot prices increased significantly during 2013 and 2014 in The Woodlands primarily due to lower residential land inventory and close proximity of the ExxonMobil campus. The recent decline in oil prices has resulted in slightly lower average lot prices during 2015. The Woodlands continues to maintain higher lot prices compared to most other Houston area MPCs.

Gross margin decreased for the three and nine months ended September 30, 2015 compared to 2014 due to the high volume of second quarter 2014 commercial land sales which had a higher profit margin. Commercial land sales in the first nine months of 2015 represented 26.4% of total land sales and contributed 28.6% of the total gross margin while in the first nine months of 2014 commercial land sales were 57.0% of total land sales and contributed 65.0% of the total gross margin.

#### The Woodlands Hills (formerly Conroe MPC)

The land development plan for The Woodlands Hills MPC contemplates development of nearly 5,100 residential lots on 1,486 acres of land, 160 acres of land projected for commercial use and 11.0 acres projected for institutional use. The plan includes an additional 61 acres of land under contract to be acquired for \$2.5 million during the first quarter 2016. Water, sewer and drainage construction is currently projected to start in the fourth quarter 2016 with the first lot sales expected to occur in the third quarter 2017. We believe that

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The Woodlands Hills MPC is well-positioned to generate demand in a low oil price environment for the following reasons: (i) it has a projected lower price point for all product types compared to The Woodlands; (ii) it benefits from The Woodlands' brand reputation; and (iii) it has a favorable location to major employment centers, such as The Woodlands, with its medical and office centers, and the ExxonMobil campus located just south of The Woodlands.

Las Vegas MPC

Summerlin

The increase in Summerlin's land sales revenue for the nine months ended September 30, 2015 was primarily due to higher average per-acre pricing for superpad sites and the increased sale of finished lots as compared to the same period in 2014. This increase was partially offset by fewer sales of custom lots. Homebuilder demand for land in Summerlin remains strong due to the positive economic conditions in the market. Summerlin had 137 and 464 new home sales for the three and nine months ended September 30, 2015, representing a 25.7% and 36.1% increase, respectively, as compared to the same periods in 2014. Builder price participation for the nine months ended September 30, 2015 remains very strong compared to 2014.

Gross margin increased for the nine months ended September 30, 2015 compared to 2014 due to increased land pricing driven by strong homebuilder demand.

During the first quarter 2015, we entered into a joint venture with Discovery Land, a leading developer of private clubs and luxury communities, to develop an exclusive luxury community on approximately 555 acres of land within the Summerlin MPC. Discovery Land is the manager on the project. Land development began in the second quarter 2015 and continues to progress on schedule based upon the initial plan. As of September 30, 2015, the project has received buyer deposits totaling \$27.3 million, representing \$76.0 million in contracted land sales and we expect the first lot closings to begin in February 2016. Please refer to Note 8 – Real Estate and Other Affiliates for a description of the joint venture.

MPC Net Contribution

In addition to REP EBT for the MPCs, we believe that certain investors evaluate performance of the assets in this segment based on their contribution to liquidity and capital available for investment. MPC Net Contribution is defined as MPC REP EBT, plus MPC cost of sales and depreciation and amortization reduced by MPC development and acquisition expenditures. Although MPC Net Contribution can be computed from GAAP elements of income and cash flows, it is not a GAAP-based operational metric and should not be used to measure operating performance of the

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MPC assets as a substitute for GAAP measures of such performance. A reconciliation of REP EBT to consolidated net income (loss) as computed in accordance with GAAP is presented in Note 16 - Segments.

The following table sets forth the MPC Net Contribution for the three and nine months ended September 30, 2015 and 2014.

MPC Net Contribution

|                               | Three Months Ended September 30, |           |             | Nine Months Ended September 30, |            |             |
|-------------------------------|----------------------------------|-----------|-------------|---------------------------------|------------|-------------|
|                               | 2015<br>(In thousands)           | 2014      | Change      | 2015<br>(In thousands)          | 2014       | Change      |
| MPC REP EBT (*)               | \$ 31,021                        | \$ 33,683 | \$ (2,662)  | \$ 84,212                       | \$ 171,537 | \$ (87,325) |
| Plus:                         |                                  |           |             |                                 |            |             |
| Cost of sales - land          | 19,674                           | 27,743    | (8,069)     | 67,806                          | 93,540     | (25,734)    |
| Depreciation and amortization | 89                               | 101       | (12)        | 279                             | 304        | (25)        |
| Less:                         |                                  |           |             |                                 |            |             |
| MPC land acquisitions         | (4,100)                          | (2,646)   | (1,454)     | (6,028)                         | (83,719)   | 77,691      |
| MPC development expenditures  | (45,430)                         | (37,918)  | (7,512)     | (129,298)                       | (93,080)   | (36,218)    |
| MPC Net Contribution          | \$ 1,254                         | \$ 20,963 | \$ (19,709) | \$ 16,971                       | \$ 88,582  | \$ (71,611) |

(\*)For a detailed breakdown of our MPC segment EBT, please refer to Note 16 - Segments of our Condensed Consolidated Financial Statements.

MPC Net Contribution decreased for the three and nine months ended September 30, 2015 compared to 2014 primarily due to lower MPC land sales and increased development expenditures at Bridgeland.

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The following table sets forth MPC land inventory activity for the nine months ended September 30, 2015:

## MPC Land Inventory Activity

(In thousands)

|                                 | Bridgeland | Maryland  | Summerlin  | The Woodlands<br>Hills | The<br>Woodlands | Total MPC    |
|---------------------------------|------------|-----------|------------|------------------------|------------------|--------------|
| Balance<br>December 31, 2014    | \$ 414,793 | \$ 58,365 | \$ 861,659 | \$ 206,962             | \$ 99,284        | \$ 1,641,063 |
| Acquisitions                    | 4,100      | —         | —          | 1,914                  | 14               | 6,028        |
| Development expenditures<br>(a) | 50,722     | 312       | 41,390     | 35,497                 | 1,377            | 129,298      |
| Cost of Sales                   | (5,707)    | —         | (49,886)   | (12,213)               | —                | (67,806)     |
| MUD reimbursable costs<br>(b)   | (15,912)   | —         | —          | (11,899)               | —                | (27,811)     |
| Other (c)                       | 1,634      | (2)       | (6,809)    | (2,828)                | (4)              | (8,009)      |
| Balance<br>September 30, 2015   | \$ 449,630 | \$ 58,675 | \$ 846,354 | \$ 217,433             | \$ 100,671       | \$ 1,672,763 |

(a) Development expenditures are inclusive of capitalized interest, property taxes and overhead.

(b) MUD reimbursable costs represent land development expenditures transferred to MUD Receivables.

(c) Primarily represents land contributed to the Discovery Land joint venture.

## Operating Assets Segment

These assets primarily consist of repositioned properties with a stable tenant base and newly developed properties transferred from our Strategic Development segment. These assets typically generate rental revenues sufficient to cover their operating costs except when a substantial portion, or all, of the property is being redeveloped or is in a lease-up phase. Variances between years in each property's net operating income typically result from changes in rental rates, occupancy, tenant mix and operating expenses.

Total revenues and expenses for the Operating Assets segment are summarized as follows:



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Operating Assets Revenues and Expenses (\*)

|  | Three Months Ended September 30, |           |           | Nine Months Ended September 30, |            |            |
|--|----------------------------------|-----------|-----------|---------------------------------|------------|------------|
|  | 2015<br>(In thousands)           | 2014      | Change    | 2015<br>(In thousands)          | 2014       | Change     |
| Minimum rents  | \$ 37,565                        | \$ 24,035 | \$ 13,530 | \$ 108,574                      | \$ 65,853  | \$ 42,721  |
| Tenant recoveries  | 10,685                           | 7,581     | 3,104     | 30,951                          | 20,406     | 10,545     |
| Resort and conference center revenues                    | 11,772                           | 8,150     | 3,622     | 35,256                          | 27,198     | 8,058      |
| Other rental and property revenues                       | 7,400                            | 6,076     | 1,324     | 20,645                          | 17,756     | 2,889      |
| Total revenues   | 67,422                           | 45,842    | 21,580    | 195,426                         | 131,213    | 64,213     |
| Other property operating costs                           | 15,659                           | 14,116    | 1,543     | 51,495                          | 42,782     | 8,713      |
| Rental property real estate taxes                        | 6,447                            | 3,716     | 2,731     | 17,956                          | 10,585     | 7,371      |
| Rental property maintenance costs                        | 2,968                            | 2,154     | 814       | 8,380                           | 5,962      | 2,418      |
| Resort and conference center operations                  | 8,767                            | 8,910     | (143)     | 26,738                          | 22,833     | 3,905      |
| Provision for doubtful accounts                          | 975                              | 103       | 872       | 3,050                           | 277        | 2,773      |
| Depreciation and amortization                            | 22,936                           | 11,261    | 11,675    | 64,585                          | 29,802     | 34,783     |
| Interest income  | (10)                             | (11)      | 1         | (29)                            | (141)      | 112        |
| Interest expense   | 8,002                            | 4,917     | 3,085     | 22,124                          | 10,889     | 11,235     |
| Equity in Earnings from Real Estate and Other Affiliates | (289)                            | (202)     | (87)      | (1,333)                         | (2,774)    | 1,441      |
| Total operating expenses                                 | 65,455                           | 44,964    | 20,491    | 192,966                         | 120,215    | 72,751     |
| Income (loss) before development expenses                | 1,967                            | 878       | 1,089     | 2,460                           | 10,998     | (8,538)    |
| Demolition costs   | 798                              | 761       | 37        | 2,411                           | 6,689      | (4,278)    |
| Development-related marketing costs                      | 2,367                            | 589       | 1,778     | 7,381                           | 5,379      | 2,002      |
| Total development expenses                               | 3,165                            | 1,350     | 1,815     | 9,792                           | 12,068     | (2,276)    |
| Operating Assets REP EBT                                 | \$ (1,198)                       | \$ (472)  | \$ (726)  | \$ (7,332)                      | \$ (1,070) | \$ (6,262) |

(\*)For a detailed breakdown of our Operating Assets segment EBT, please refer to Note 16 - Segments.

Minimum rents and tenant recoveries increased for the three and nine months ended September 30, 2015 primarily due to increases of \$8.0 million and \$27.6 million, respectively, for our retail properties, and \$6.9 million and \$22.0 million, respectively, for our office properties. The increase for our retail properties was primarily due to the openings of Downtown Summerlin, The Outlet Collection at Riverwalk, Creekside Village Green, Hughes Landing Retail, and Hughes Landing Restaurant Row, and higher rental rates and increased occupancy at Ward Village. The increase in our office properties was primarily due to the purchase of the 10-60 Columbia Corporate

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Center office buildings in December 2014, and the openings of 3831 Technology Forest Drive, Two Hughes Landing and One Summerlin in 2015.

Resort and conference center revenues are higher for the three and nine months ended September 30, 2015 compared to September 30, 2014 primarily due to the partial closure of the property for renovation during 2014 which negatively affected business. The renovation was completed at the end of 2014 and resulted in increased occupancy and room rates in 2015.

Other rental and property revenues consist primarily of other rental and special event revenue, percentage rents and lease termination fees. Other rental and property revenue increased primarily due to the openings of Downtown Summerlin and The Outlet Collection at Riverwalk, lease termination fees at 10-60 Columbia Corporate Center, Ward Village and Two Hughes Landing, partially offset by operating losses at Carlton Woods, prior to its sale.

Other property operating and rental property maintenance costs increased for the three and nine months ended September 30, 2015, due to increases of \$1.7 million and \$7.6 million, respectively, for our retail properties, and \$2.7 million and \$5.7, million, respectively, for our office properties. The increase for our retail properties was primarily due to the openings of Downtown Summerlin and The Outlet Collection at Riverwalk in 2014 and Creekside Village Green, Hughes Landing Retail and Hughes Landing Restaurant Row in 2015. The increase for our office properties was primarily due to the operating costs at 10-60 Columbia Corporate Center which was acquired in December 2014 and the openings of Two Hughes Landing and 3831 Technology Forest in 2014 and One Summerlin in 2015.

Rental property real estate taxes increased for the three and nine months ended September 30, 2015 due to increases of \$1.2 million and \$3.2 million, respectively, for our retail properties, and \$1.0 million and \$3.0 million, respectively, for our office properties. The increase for our retail properties was primarily due to the openings of Downtown Summerlin, The Outlet Collection at Riverwalk, and Creekside Village Green, and an increase in 2015 due to a 2014 reduction in property taxes at Landmark Mall related to a favorable tax settlement with the City of Alexandria which resulted in a credit for 2014. The increase for our office properties was primarily due to the acquisition of 10-60 Columbia Corporate Center, higher assessed values for The Woodlands properties, and the openings of 3831 Technology Forest Drive and Two Hughes Landing.

Provision for doubtful accounts increased for the three and nine months ended September 30, 2015 primarily due to increases in reserve for bad debts at Downtown Summerlin and The Outlet Collection at Riverwalk.

Depreciation and amortization increased for the three and nine months ended September 30, 2015, due to increases of \$6.7 million and \$20.0 million, respectively, for our retail properties, and \$3.6 million and \$11.5 million, respectively, for our office properties. Additional increases in depreciation and amortization were due to the completion of construction at The Woodlands Resort & Conference Center and the opening of One Lakes Edge. The increase for retail properties was primarily due to the openings of Downtown Summerlin and accelerated depreciation at Ward Village related to the planned redevelopment. The increase for office properties is primarily due to the acquisition of

10-60 Columbia Corporate Center and the openings of 3831 Technology Forest Drive and Two Hughes Landing.

When a development property is placed into service, depreciation is calculated for the property ratably over the estimated useful lives of each of its components; however, most of our recently developed properties reach stabilized revenues and income 12 to 24 months after being placed into service due to the timing of tenants taking occupancy and subsequent leasing of remaining unoccupied space during that period. As a result, operating income, earnings before taxes and net income will not reflect the ongoing earnings potential of operating assets during this transition period to stabilization. We also expense development-related demolition and marketing costs, which do not represent recurring costs for stabilized real estate properties. If the depreciation and development-related costs were excluded, Adjusted REP EBT would have increased 105.1% and 64.3% for the three and nine months ended September 30, 2015, respectively.

The following table reconciles Adjusted Operating Assets REP EBT to Operating Assets REP EBT:

| Reconciliation of Adjusted Operating Assets REP EBT to<br>Operating Assets REP EBT | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
|--|-------------------------------------|-----------|------------------------------------|------------|
|  | 2015                                | 2014      | 2015                               | 2014       |
|  | (In thousands)                      |           | (In thousands)                     |            |
| Adjusted Operating Assets REP EBT  | \$ 24,903                           | \$ 12,139 | \$ 67,045                          | \$ 40,800  |
| Depreciation and amortization  | (22,936)                            | (11,261)  | (64,585)                           | (29,802)   |
| Demolition costs   | (798)                               | (761)     | (2,411)                            | (6,689)    |
| Development-related marketing costs  | (2,367)                             | (589)     | (7,381)                            | (5,379)    |
| Operating Assets REP EBT   | \$ (1,198)                          | \$ (472)  | \$ (7,332)                         | \$ (1,070) |

Interest expense increased for the three and nine months ended September 30, 2015 due to higher outstanding loan balances for Downtown Summerlin, The Outlet Collection at Riverwalk, Hughes Landing Retail Row, 10-60 Columbia Corporate Center, One

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Hughes Landing, Two Hughes Landing, 3831 Technology Forest, One Lakes Edge and The Woodlands Resort & Conference Center. First quarter 2014 includes a \$2.1 million decrease in interest expense due to the change in value of the previous lender's participation right resulting from the repayment of the loan at 70 Columbia Corporate Center.

Demolition costs decreased for the three and nine months ended September 30, 2015 due to the substantial completion of the demolition of Pier 17 at South Street Seaport in 2014. Demolition costs for 2015 are related to the redevelopment of the South Street Seaport Fulton Market Building.

Equity in Earnings from Real Estate and Other Affiliates for the three and nine months ended September 30, 2015 includes \$1.7 million in distributions from our Summerlin Hospital investment and the loss at Millennium Woodlands Phase II as the property is still in the initial lease-up period.

Development-related marketing costs in 2015 relate to a greater marketing investment at South Street Seaport as we accelerate leasing efforts in advance of the completion of our first project, and the costs in 2014 relate to South Street Seaport and The Outlet Collection at Riverwalk.

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## Operating Assets NOI and REP EBT

|  | Three Months Ended September 30, |              |              | Nine Months Ended September 30, |               |               |
|--|----------------------------------|--------------|--------------|---------------------------------|---------------|---------------|
|  | 2015<br>(In thousands)           | 2014         | Change       | 2015<br>(In thousands)          | 2014          | Change        |
| <b>Retail</b>                          |                                  |              |              |                                 |               |               |
| Columbia Regional (a)                  | \$ 535                           | \$ —         | \$ 535       | \$ 1,000                        | \$ —          | \$ 1,000      |
| Cottonwood Square                      | 189                              | 166          | 23           | 494                             | 499           | (5)           |
| Creekside Village                      |                                  |              |              |                                 |               |               |
| Green (b)                              | 314                              | —            | 314          | 539                             | —             | 539           |
| Downtown Summerlin<br>(b)              | 2,507                            | —            | 2,507        | 6,700                           | —             | 6,700         |
| Hughes Landing Retail<br>(b)           | 400                              | —            | 400          | 786                             | —             | 786           |
| 1701 Lake Robbins (c)                  | 111                              | 90           | 21           | 296                             | 90            | 206           |
| Landmark Mall (d)                      | (116)                            | 341          | (457)        | (302)                           | 965           | (1,267)       |
| Outlet Collection at<br>Riverwalk (e)  | 1,726                            | 405          | 1,321        | 4,845                           | (406)         | 5,251         |
| Park West (f)                          | 211                              | 462          | (251)        | 1,386                           | 1,550         | (164)         |
| Ward Village (g)                       | 6,370                            | 6,234        | 136          | 19,385                          | 18,034        | 1,351         |
| 20/25 Waterway<br>Avenue               | 437                              | 455          | (18)         | 1,384                           | 1,219         | 165           |
| Waterway Garage<br>Retail              | 186                              | 185          | 1            | 539                             | 517           | 22            |
| <b>Total Retail</b>                    | <b>12,870</b>                    | <b>8,338</b> | <b>4,532</b> | <b>37,052</b>                   | <b>22,468</b> | <b>14,584</b> |
| <b>Office</b>                          |                                  |              |              |                                 |               |               |
| 10-70 Columbia<br>Corporate Center (h) | 2,925                            | 491          | 2,434        | 9,449                           | 1,160         | 8,289         |
| Columbia Office<br>Properties (i)      | 263                              | 453          | (190)        | 342                             | 1,137         | (795)         |
| One Hughes Landing<br>(j)              | 1,475                            | 1,437        | 38           | 4,112                           | 3,397         | 715           |
| Two Hughes Landing<br>(k)              | 2,528                            | 286          | 2,242        | 3,380                           | 286           | 3,094         |
| 2201 Lake Woodlands<br>Drive           | (32)                             | 39           | (71)         | (119)                           | 143           | (262)         |
| 9303 New Trails                        | 476                              | 483          | (7)          | 1,459                           | 1,503         | (44)          |
| 110 N. Wacker                          | 1,519                            | 1,440        | 79           | 4,577                           | 4,474         | 103           |
| One Summerlin (b)                      | (148)                            | —            | (148)        | (317)                           | —             | (317)         |
| 3831 Technology<br>Forest Drive (l)    | 487                              | —            | 487          | 1,415                           | —             | 1,415         |
| 3 Waterway Square                      | 1,499                            | 1,638        | (139)        | 4,670                           | 4,765         | (95)          |
| 4 Waterway Square                      | 1,520                            | 1,479        | 41           | 4,462                           | 4,327         | 135           |
| 1400 Woodloch Forest                   | 485                              | 273          | 212          | 1,248                           | 806           | 442           |
| <b>Total Office</b>                    | <b>12,997</b>                    | <b>8,019</b> | <b>4,978</b> | <b>34,678</b>                   | <b>21,998</b> | <b>12,680</b> |
| 85 South Street (m)                    | 144                              | —            | 144          | 359                             | —             | 359           |
|  | 1,106                            | 1,176        | (70)         | 3,151                           | 3,348         | (197)         |

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|  |            |          |          |            |            |            |
|--|------------|----------|----------|------------|------------|------------|
| Millennium Waterway Apartments                                 |            |          |          |            |            |            |
| One Lake's Edge (b)  | 688        | —        | 688      | 147        | —          | 147        |
| The Woodlands Resort & Conference Center (n)                   | 3,006      | 445      | 2,561    | 8,518      | 4,365      | 4,153      |
| Total Retail, Office, Multi-family, Resort & Conference Center | 30,811     | 17,978   | 12,833   | 83,905     | 52,179     | 31,726     |
| The Woodlands Ground leases                                    | 330        | 119      | 211      | 856        | 341        | 515        |
| The Woodlands Parking Garages                                  | (184)      | (155)    | (29)     | (455)      | (444)      | (11)       |
| Other Properties   | 951        | 176      | 775      | 2,827      | 707        | 2,120      |
| Total Other  | 1,097      | 140      | 957      | 3,228      | 604        | 2,624      |
| Operating Assets NOI - Consolidated and Owned                  | 31,908     | 18,118   | 13,790   | 87,133     | 52,783     | 34,350     |
| Redevelopments   |            |          |          |            |            |            |
| South Street Seaport (b)                                       | (22)       | 652      | (674)    | (423)      | 823        | (1,246)    |
| Total Operating Asset Redevelopments                           | (22)       | 652      | (674)    | (423)      | 823        | (1,246)    |
| Dispositions   |            |          |          |            |            |            |
| The Club at Carlton Woods (b)                                  | 751        | (1,267)  | 2,018    | (942)      | (3,279)    | 2,337      |
| Rio West Mall  | —          | —        | —        | —          | 79         | (79)       |
| Total Operating Asset Dispositions                             | 751        | (1,267)  | 2,018    | (942)      | (3,200)    | 2,258      |
| Total Operating Assets NOI - Consolidated                      | 32,637     | 17,503   | 15,134   | 85,768     | 50,406     | 35,362     |
| Straight-line lease amortization (o)                           | 408        | (660)    | 1,068    | 2,632      | (1,632)    | 4,264      |
| Demolition costs (p)   | (798)      | (761)    | (37)     | (2,411)    | (6,689)    | 4,278      |
| Development-related marketing costs                            | (2,367)    | (589)    | (1,778)  | (7,381)    | (5,379)    | (2,002)    |
| Depreciation and amortization                                  | (22,936)   | (11,261) | (11,675) | (64,585)   | (29,802)   | (34,783)   |
| Write-off of lease intangibles and other                       | (439)      | —        | (439)    | (593)      | —          | (593)      |
| Equity in earnings from Real Estate and Other Affiliates       | 289        | 202      | 87       | 1,333      | 2,774      | (1,441)    |
| Interest, net  | (7,992)    | (4,906)  | (3,086)  | (22,095)   | (10,748)   | (11,347)   |
| Total Operating Assets REP EBT (q)                             | \$ (1,198) | \$ (472) | \$ (726) | \$ (7,332) | \$ (1,070) | \$ (6,262) |





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|  | Three Months Ended September 30, |          |        | Nine Months Ended September 30, |          |         |
|--|----------------------------------|----------|--------|---------------------------------|----------|---------|
|  | 2015<br>(In thousands)           | 2014     | Change | 2015<br>(In thousands)          | 2014     | Change  |
| Operating Assets NOI -<br>Equity and Cost Method<br>Investments        |                                  |          |        |                                 |          |         |
| Millennium Woodlands<br>Phase II                                       | \$ 496                           | \$ (119) | \$ 615 | \$ 503                          | \$ (119) | \$ 622  |
| Stewart Title Company  | 330                              | 771      | (441)  | 1,329                           | 1,830    | (501)   |
| Summerlin Baseball Club  | 211                              | 51       | 160    | 780                             | 415      | 365     |
| The Metropolitan<br>Downtown Columbia (b)                              | 652                              |          | 652    | 283                             | —        | 283     |
| Woodlands Sarofim # 1  | 465                              | 304      | 161    | 1,194                           | 1,094    | 100     |
| Total NOI - equity<br>investees  | 2,154                            | 1,007    | 1,147  | 4,089                           | 3,220    | 869     |
| Adjustments to NOI (r)<br>Equity Method                                |                                  |          |        |                                 |          |         |
| Investments REP EBT  | 1,349                            | 966      | 383    | 1,829                           | 3,100    | (1,271) |
| Less: Joint Venture<br>Partner's Share of REP<br>EBT                   | (1,060)                          | (632)    | (428)  | (2,243)                         | (1,975)  | (268)   |
| Equity in earnings from<br>Real Estate and Other<br>Affiliates         | 289                              | 334      | (45)   | (414)                           | 1,125    | (1,539) |
| Distributions from<br>Summerlin Hospital<br>Investment (s)             |                                  |          |        |                                 |          |         |
| Segment equity in<br>earnings from Real Estate<br>and Other Affiliates | \$ 289                           | \$ (132) | 132    | \$ 1,747                        | \$ 1,649 | 98      |
| Company's Share of<br>Equity Method<br>Investments NOI                 |                                  |          |        |                                 |          |         |
| Millennium Woodlands<br>Phase II                                       | \$ 404                           | \$ (97)  | \$ 501 | \$ 410                          | \$ (97)  | \$ 507  |
| Stewart Title Company  | 165                              | 385      | (220)  | 665                             | 915      | (250)   |
| Summerlin Baseball Club  | 105                              | 26       | 79     | 390                             | 208      | 182     |
| The Metropolitan<br>Downtown Columbia (b)                              | 327                              |          | 327    | 142                             | —        | 142     |
| Woodlands Sarofim # 1  | 93                               | 61       | 32     | 239                             | 219      | 20      |
| Total NOI - equity<br>investees  | \$ 1,094                         | \$ 375   | \$ 719 | \$ 1,846                        | \$ 1,245 | \$ 601  |

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|  | Economic<br>Ownership | September 30, 2015<br>Debt      Cash<br>(In thousands) |          |
|--|-----------------------|--|----------|
| Millennium Woodlands Phase II          | 81.43%                | \$ 37,700  | \$ 1,532 |
| Stewart Title Company                  | 50.00%                | —  | 312      |
| Summerlin Baseball Club                | 50.00%                | —  | 938      |
| The Metropolitan Downtown Columbia (b) | 50.00%                | 57,886   | 1,090    |
| Woodlands Sarofim # 1                  | 20.00%                | 6,004  | 785      |

- (a) Stabilized annual NOI of \$2.2 million is expected by the end of the second quarter 2016.
- (b) Please refer to discussion in the following section regarding this property.
- (c) Property was acquired in July 2014.
- (d) The lower NOI is due to a one-time favorable property tax settlement with the City of Alexandria of \$0.7 million that occurred in the first quarter 2014.
- (e) Property was re-opened May 2014 after an extensive redevelopment. Stabilized annual NOI of \$7.8 million is expected by early 2017 based on leases in place as of September 30, 2015.
- (f) NOI decreased for the three months and nine months ended September 30, 2015, due to the loss of a 18,339 square foot tenant, resulting in the subsequent re-leasing of the space.
- (g) NOI increase is primarily due to higher rental rates and increased occupancy.
- (h) In December 2014, we acquired 10–60 Columbia Corporate Center comprised of six adjacent office buildings totaling 699,884 square feet. We acquired 70 Columbia Corporate Center in 2012.
- (i) NOI decreased due primarily to water damage at one of the buildings, resulting in 13,745 square feet being vacated.
- (j) NOI increase for the nine months ended September 30, 2015 is primarily due to increased occupancy.
- (k) Building was placed in service in 2014.
- (l) Building was placed in service in 2014 and is 100% leased to a single tenant.
- (m) Building was acquired in October 2014.
- (n) The renovation project has increased NOI due to the higher revenue per available room (“RevPAR”) resulting from the new and upgraded rooms. RevPAR is calculated by dividing total room revenues by total occupied rooms for the period.
- (o) The net change in straight-line lease amortization for the three and nine months ended September 30, 2015 compared to the same periods in 2014 is primarily due to new leases at Downtown Summerlin and 10-60 Columbia Corporate Center purchased in December 2014.
- (p) Demolition costs for 2014 relate to Pier 17 and for 2015 relate to the Fulton Market Building, both at South Street Seaport.
- (q) For a detailed breakdown of our Operating Asset segment REP EBT, please refer to Note 16 - Segments in the Condensed Consolidated Financial Statements.
- (r) Adjustments to NOI include straight-line rent and market lease amortization, demolition costs, depreciation and amortization and non-real estate taxes. The increases are primarily due to placing Millennium Woodlands Phase II in third quarter 2014 and The Metropolitan Downtown Columbia in service in 2015.
- (s) During the first quarters of 2015 and 2014, we received distributions of \$1.7 million and \$1.8 million, respectively, from our Summerlin Hospital investment. Distributions from the Summerlin Hospital are typically made one time per year in the first quarter.

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## Reconciliation of Segment Equity in Earnings

|   | Three Months Ended September 30, |          | Nine Months Ended September 30, |           |
|---|----------------------------------|----------|---------------------------------|-----------|
|   | 2015                             | 2014     | 2015                            | 2014      |
|   | (In thousands)                   |          | (In thousands)                  |           |
| Equity Method investments   | \$ 289                           | \$ 334   | \$ (414)                        | \$ 1,125  |
| Cost basis investment   | —                                | (132)    | 1,747                           | 1,649     |
| Operating Assets segment Equity in Earnings from Real Estate and Other Affiliates       | 289                              | 202      | 1,333                           | 2,774     |
| Strategic Developments segment Equity in Earnings from Real Estate and Other Affiliates | 6                                | 5,307    | 1,831                           | 15,390    |
| Equity in Earnings from Real Estate and Other Affiliates                                | \$ 295                           | \$ 5,509 | \$ 3,164                        | \$ 18,164 |

## Retail Properties

The following table summarizes the retail property leases that we executed during the three months ended September 30, 2015:

| Properties   | Total Executed | Avg. Lease Term (Months) | Square Feet  |                                     | Associated with Leasing Commissions | Per Square Foot               |                           |                           | (In thousands)             |                     |
|--------------|----------------|--------------------------|--------------|-------------------------------------|-------------------------------------|-------------------------------|---------------------------|---------------------------|----------------------------|---------------------|
|              |                |                          | Total Leased | Associated with Tenant Improvements |                                     | Avg. Starting Rents per Annum | Total Tenant Improvements | Total Leasing Commissions | Avg. Annual Starting Rents | Tenant Improvements |
| Comparable - | 14             | 120                      | 94,885       | 93,385                              | 60,838                              | \$ 25.23                      | \$ 83.16                  | \$ 10.66                  | \$ 2,484                   | \$ 7,766            |
| Comparable - | 9              | 37                       | 21,168       | -                                   | -                                   | 26.47                         | -                         | -                         | 560                        | -                   |
| Comparable - | 1              | 60                       | 652          | 652                                 | -                                   | 70.20                         | 45.00                     | -                         | 46                         | 29                  |
| Comparable - | 14             | 97                       | 119,436      | 93,178                              | 91,573                              | 38.68                         | 69.91                     | 9.73                      | 4,620                      | 6,514               |
|              |                |                          | 236,141      | 187,215                             | 152,411                             |                               |                           |                           | \$ 7,710                   | \$ 14,309           |

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- (a) Excludes executed leases with a term of less than 12 months.
- (b) Pre-leased information is associated with projects under development at September 30, 2015.
- (c) Comparable - Renewal information is associated with stabilized assets whereby the space was occupied by the same tenant within 12 months prior to the executed agreement. These leases represent an increase from expiring rates of \$20.18 per square foot to renewal rates of \$26.47 per square foot, or 31.2% over previous rents.
- (d) Comparable - New information is associated with stabilized assets whereby the space was occupied by a different tenant within 12 months prior to the executed agreement. This lease represents an increase from expiring rates of \$41.38 per square foot to renewal rates of \$70.20 per square foot, or 69.6% over previous rents.
- (e) Non-comparable information is associated with stabilized assets whereby the space was previously vacant for more than 12 months or has never been occupied.

The following table summarizes the retail property leases that we executed during the nine months ended September 30, 2015:

| Properties | Total Executed | Avg. Lease Term (Months) | Square Feet  |                                     | Associated with Leasing Commissions | Per Square Foot               |                           |                           | (In thousands)      |                     |
|------------|----------------|--------------------------|--------------|-------------------------------------|-------------------------------------|-------------------------------|---------------------------|---------------------------|---------------------|---------------------|
|            |                |                          | Total Leased | Associated with Tenant Improvements |                                     | Avg. Starting Rents per Annum | Total Tenant Improvements | Total Leasing Commissions | Avg. Starting Rents | Tenant Improvements |
| (b)        | 17             | 117                      | 105,288      | 103,788                             | 62,608                              | \$ 26.09                      | \$ 78.90                  | \$ 10.53                  | \$ 2,837            | \$ 8,189            |
| le -       |                |                          |              |                                     |                                     |                               |                           |                           |                     |                     |
| (c)        | 28             | 36                       | 75,535       | -                                   | -                                   | 27.60                         | -                         | -                         | 2,084               | -                   |
| le -       |                |                          |              |                                     |                                     |                               |                           |                           |                     |                     |
| 2          | 60             | 1,317                    | 1,317        | -                                   | -                                   | 67.95                         | 34.90                     | -                         | 89                  | 46                  |
| parable    |                |                          |              |                                     |                                     |                               |                           |                           |                     |                     |
|            | 57             | 87                       | 259,525      | 201,242                             | 172,141                             | 36.40                         | 91.66                     | 11.72                     | 9,447               | 18,446              |
|            |                |                          | 441,665      | 306,347                             | 234,749                             |                               |                           |                           | \$ 14,457           | \$ 26,681           |

- (a) Excludes executed leases with a term of less than 12 months.
- (b) Pre-leased information is associated with projects under development at September 30, 2015.
- (c) Comparable - Renewal information is associated with stabilized assets whereby the space was occupied by the same tenant within 12 months prior to the executed agreement. These leases represent an increase from expiring rates of \$25.35 per square foot to renewal rates of \$27.60 per square foot, or 8.8% over previous rents.
- (d) Comparable - New information is associated with stabilized assets whereby the space was occupied by a different tenant within 12 months prior to the executed agreement. These leases represent an increase from expiring rates of \$54.56 per square foot to renewal rates of \$67.95 per square foot, or 24.5% above previous rents.
- (e) Non-comparable information is associated with stabilized assets whereby the space was previously vacant for more than 12 months or has never been occupied.

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Below is a discussion of our retail assets recently placed in service and assets which have significant development costs remaining until the asset is substantially complete.

### Creekside Village Green

In the first quarter 2015, we substantially completed Creekside Village Green and moved the asset into our Operating Assets segment. Total development costs are expected to be approximately \$19 million, of which we have incurred \$16.9 million as of September 30, 2015. As of October 20, 2015, 80.7% of the project has been leased. We expect to reach stabilized annual NOI of \$2.2 million by the first quarter 2016.

### Downtown Summerlin

As of October 20, 2015, the retail portion of Downtown Summerlin is 84.9% leased and the office building, One Summerlin, is 56.4% leased, of which 12.4% is leased by us. The property is expected to reach stabilized annual NOI of \$37.2 million by the end of 2017. Total estimated development costs are approximately \$418 million, of which we have incurred \$399.0 million as of September 30, 2015. The remaining costs to be incurred are primarily for tenant improvements and leasing. The project is financed by a \$311.8 million construction loan. The loan has an initial rate of one-month LIBOR plus 2.25% with an initial maturity date of July 15, 2017, with two, one-year extension options.

### Hughes Landing Retail

We have substantially completed Hughes Landing Retail as of September 30, 2015 and reclassified the asset to our Operating Assets segment. Total development costs are expected to be approximately \$36 million, of which we have incurred \$31.0 million as of September 30, 2015. The project is financed by a \$36.6 million non-recourse construction loan bearing interest at one-month LIBOR plus 1.95% with an initial maturity date of December 20, 2016, with two, one-year extension options. As of October 20, 2015, 90.7% of the project has been leased. We expect to reach stabilized annual NOI of \$3.9 million by the end of the first quarter 2016.

### Office Properties

The following table summarizes office property leases that we executed during the three months ended September 30, 2015:

|            | Total Executed | Avg. Lease Term (Months) | Square Feet  |                                     | Associated with Leasing Commissions | Per Square Foot               |                           |                           | (In thousands)      |                     |
|------------|----------------|--------------------------|--------------|-------------------------------------|-------------------------------------|-------------------------------|---------------------------|---------------------------|---------------------|---------------------|
|            |                |                          | Total Leased | Associated with Tenant Improvements |                                     | Avg. Starting Rents per Annum | Total Tenant Improvements | Total Leasing Commissions | Avg. Starting Rents | Tenant Improvements |
| ies (a)    | -              | -                        | -            | -                                   | -                                   | \$ -                          | \$ -                      | \$ -                      | \$ -                | \$ -                |
| sed (c)    | -              | -                        | -            | -                                   | -                                   | -                             | -                         | -                         | -                   | -                   |
| able -     | -              | -                        | -            | -                                   | -                                   | -                             | -                         | -                         | -                   | -                   |
| al (d)     | 4              | 21                       | 13,371       | -                                   | 11,960                              | 27.04                         | -                         | 1.21                      | 362                 | -                   |
| able -     | -              | -                        | -            | -                                   | -                                   | -                             | -                         | -                         | -                   | -                   |
| )          | 1              | 36                       | 2,202        | 2,202                               | 2,202                               | 27.50                         | 20.00                     | 5.15                      | 61                  | 44                  |
| comparable | 5              | 52                       | 25,103       | 22,570                              | 17,879                              | 31.31                         | 46.25                     | 8.51                      | 786                 | 1,044               |
|            |                |                          | 40,676       | 24,772                              | 32,041                              |                               |                           |                           | \$ 1,209            | \$ 1,088            |

- (a) Excludes executed leases with a term of less than 12 months.
- (b) Includes leasing activity for One Summerlin.
- (c) Pre-leased information excludes a tenant lease whose terms are not disclosed for competitive reasons.
- (d) Comparable - Renewal information is associated with stabilized assets whereby the space was occupied by the same tenant within 12 months prior to the executed agreement.
- (e) Comparable - New information is associated with stabilized assets whereby the space was occupied by a different tenant within 12 months prior to the executed agreement. This lease represents a decrease from expiring rates of \$30.62 per square foot to renewal rates of \$27.50 per square foot, or (10.2%) under previous rents.
- (f) Non-comparable information is associated with stabilized assets whereby the space was previously vacant for more than 12 months or has never been occupied.

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The following table summarizes office property leases that we executed during the nine months ended September 30, 2015:

|            | Total Executed | Avg. Lease Term (Months) | Square Feet       |                                     | Associated with Leasing Commissions | Per Square Foot               |                           | (In thousands)            |                     |                     |
|------------|----------------|--------------------------|-------------------|-------------------------------------|-------------------------------------|-------------------------------|---------------------------|---------------------------|---------------------|---------------------|
|            |                |                          | Total Leased      | Associated with Tenant Improvements |                                     | Avg. Starting Rents per Annum | Total Tenant Improvements | Total Leasing Commissions | Avg. Starting Rents | Tenant Improvements |
| es (a)     |                |                          |                   |                                     |                                     |                               |                           |                           |                     |                     |
| ed (c)     | 4              | 100                      | 131,824           | 131,824                             | 131,824                             | \$ 32.86                      | \$ 75.13                  | \$ 2.85                   | \$ 4,331            | \$ 9,904            |
| able -     |                |                          |                   |                                     |                                     |                               |                           |                           |                     |                     |
| (d)        | 7              | 31                       | 22,469            | -                                   | 14,034                              | 26.79                         | -                         | 1.48                      | 602                 | -                   |
| able -     |                |                          |                   |                                     |                                     |                               |                           |                           |                     |                     |
|            | 1              | 36                       | 2,202             | 2,202                               | 2,202                               | 27.50                         | 20.00                     | 5.15                      | 61                  | 44                  |
| comparable | 19             | 59                       | 82,034<br>238,529 | 71,015<br>205,041                   | 53,922<br>201,982                   | 28.92                         | 34.67                     | 9.72                      | 2,372<br>\$ 7,366   | 2,462<br>\$ 12,410  |

(a) Excludes executed leases with a term of less than 12 months.

(b) Includes leasing activity for One Summerlin.

(c) Pre-leased information is associated with projects under development at September 30, 2015.

(d) Comparable - Renewal information is associated with stabilized assets whereby the space was occupied by the same tenant within 12 months prior to the executed agreement. These leases represent an increase from expiring rates of \$26.11 per square foot to renewal rates of \$26.79 per square foot, or 2.6% over previous rents.

(e) Comparable - New information is associated with stabilized assets whereby the space was occupied by a different tenant within 12 months prior to the executed agreement. This lease represents a decrease from expiring rates of \$30.62 per square foot to renewal rates of \$27.50 per square foot, or (10.2%) under previous rents.

(f) Non-comparable information is associated with stabilized assets whereby the space was previously vacant for more than 12 months or has never been occupied.

## Multi-family

## One Lake's Edge

In the second quarter 2015, we substantially completed One Lake's Edge located at Hughes Landing in The Woodlands and reclassified the asset to our Operating Assets segment. Total development costs are expected to be approximately \$88 million, of which we have incurred \$81.8 million as of September 30, 2015. The project is financed by a \$73.5 million non-recourse construction loan bearing interest at one-month LIBOR plus 2.50% with an

initial maturity date of November 25, 2016, with two, one-year extension options. As of October 20, 2015, 51.0% of the units are leased. We expect the apartments to reach stabilized annual NOI of \$7.6 million in the second quarter 2017.

#### Other

##### The Club at Carlton Woods

On September 4, 2015, the Company sold The Club at Carlton Woods, its 36-hole golf and country club in The Woodlands, for net cash proceeds of \$25.1 million, and purchaser's assumption of net liabilities of \$4.0 million, resulting in a pre-tax gain of \$29.1 million. The property was comprised of total assets of \$20.9 million and total liabilities of \$24.9 million. The property was developed and operated by us as an amenity for selling residential lots in a gated community in The Woodlands. Most of the lots have been sold, and the sale of this asset will allow us to redeploy capital to our development activities.

#### Partially Owned

##### The Metropolitan Downtown Columbia Project

The Parcel D venture, in which we are a 50% partner with Kettler, Inc., completed construction of The Metropolitan Downtown Columbia Project and was moved into our Operating Assets segment during the first quarter 2015. Total development costs, including land value, are expected to be \$97 million, of which the venture had incurred \$91.0 million as of September 30, 2015. The joint venture obtained a \$64.1 million construction loan, which is non-recourse to us. The loan bears interest at one-month LIBOR plus 2.40% and matures in July 2020. As of October 20, 2015, 79.0% of the units have been leased. We expect the property to reach stabilized annual NOI of \$6.8 million in the second quarter 2017, of which our share would be \$3.4 million.



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Redevelopments

The Seaport District

Seaport District First Project

In 2013, the City of New York executed the amended and restated ground lease for South Street Seaport and we provided a completion guarantee to New York City for the renovation and reconstruction of the existing Pier 17 Building (“Renovation Project”). Construction began in 2013 and is expected to conclude in 2017. The Renovation Project features a newly constructed pier and building and is designed to include upscale retail, restaurants and an outdoor entertainment venue in a vibrant open rooftop encompassing approximately 1.5 acres. Additionally, we are repositioning a significant portion of the 180,000 square feet of retail space in the historic area. We entered into a 20-year lease with iPic Entertainment for 46,000 square feet in the Fulton Market Building located in the historic area. iPic Theatres will serve as an anchor attraction for residents, workers and tourists, and we expect the historic area to be substantially repositioned by the end of 2016. We have incurred \$149.4 million of development costs on this project, net of insurance proceeds received of \$47.9 million as of September 30, 2015, which includes \$9.6 million of demolition costs and \$10.6 million of development-related marketing costs.

On September 9, 2015, we announced that we have formed a partnership with renowned Chef and Restaurateur Jean-Georges Vongerichten to bring two new, one-of-a-kind culinary experiences to the Seaport District. Subject to obtaining the requisite approvals from the City as discussed in the Seaport District Second Project below, Jean-Georges will introduce a 40,000 square foot food market in the Tin Building. A 10,000 square foot flagship seafood restaurant will also be located within the new Pier 17 building. On October 7, 2015 we also announced a lease with McNally Jackson Books for a 7,100 square foot store in Schermerhorn Row in the historical district. We expect that these important leasing announcements will accelerate pre-leasing activity for our first project in advance of its completion date.

Due to the complex nature of the Pier 17 reconstruction, historic area renovation, the Superstorm Sandy remediation and tenanting of the vacant space, our estimates of the total costs for the first project will likely change as the development progresses. The current cost estimate for the project, net of insurance proceeds received and inclusive of remediation, is \$514 million. A significant portion of the increase in estimated costs, compared to prior periods includes a discretionary amount that will ultimately be determined based on the structure and economics of the leases and operating agreements with, and mix of, prospective tenants in the first project. The current estimate also includes design revisions required by New York City due to flood zone designation changes required by FEMA subsequent to Superstorm Sandy, changes to the Pier 17 building that would have either been required expenditures in the future or will make it operationally more efficient, enhancement of the initial design, and adjustments for increases in construction costs.

## Seaport District Second Project

On December 10, 2014, we began the public approval process for our further redevelopment of the Seaport District which includes up to approximately 700,000 square feet of additional space. Our current proposal includes the replacement of wooden platform piers adjacent to Pier 17 with a newly constructed building on the New Market Site and the complete reconstruction of the historic Tin Building utilizing as many of the original materials as possible. The project will include a Jean-Georges food market in the Tin Building and greater pedestrian access to the waterfront via numerous East River Esplanade improvements along with a new marina. The proposal also includes a reconfigured South Street Seaport Museum space within Schermerhorn Row, as well as a potential building addition on the adjacent John Street lot. These plans are subject to change as we work through the entitlement process, and there is no assurance that we will ultimately obtain the entitlements needed to move forward with this project.

## Superstorm Sandy Insurance Recoveries

On October 29, 2012, as a result of Superstorm Sandy, the historic area of South Street Seaport (area west of the FDR Drive) suffered significant damage due to flooding. We have collected \$47.9 million in insurance proceeds through September 30, 2015 and the claim is in litigation because we are seeking recoveries greater than what the insurance companies have paid to date. We recognized \$0.3 million of insurance recoveries during the nine months ended September 30, 2015, and \$11.5 million and \$24.6 million during the three and nine months ended September 30, 2014, respectively, in Other Income, net. Insurance recoveries are excluded from NOI. There can be no assurance that we will recover any additional insurance proceeds.

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## Strategic Developments Segment

Our Strategic Development assets generally require substantial future development to achieve their highest and best use. For our development projects, the total estimated costs of a project including the construction costs are exclusive of our land value unless otherwise noted. Most of the properties and projects in this segment generate no or minimal revenues with the exception of our condominium projects, which generate non-cash revenue from the contracted sales using the percentage of completion method until such time as they are completed and the buyers close on their contracts. Our expenses relating to these assets are primarily related to costs associated with selling condominiums, marketing costs associated with our strategic developments, operational costs associated with the IBM building that serves as a world class information center and sales gallery for the entire Ward Village Master Plan development, carrying costs, such as property taxes and insurance, and other ongoing costs relating to maintaining the assets in their current condition. If we decide to redevelop or develop a Strategic Development asset, we would expect that with the exception of condominium projects, upon completion of development, the asset would be reclassified to the Operating Assets segment when the asset is placed in service and NOI would become an important measure of its operating performance. In certain instances we may sell a strategic asset.

Total revenues and expenses for the Strategic Developments segment are summarized as follows:

## Strategic Developments Revenues and Expenses (\*)

|   | Three Months Ended<br>September 30, |        |         | Nine Months Ended<br>September 30, |        |         |
|---|-------------------------------------|--------|---------|------------------------------------|--------|---------|
|   | 2015                                | 2014   | Change  | 2015                               | 2014   | Change  |
|   | (In thousands)                      |        |         | (In thousands)                     |        |         |
| Minimum rents                             | \$ 78                               | \$ 137 | \$ (59) | \$ 822                             | \$ 473 | \$ 349  |
| Condominium rights and unit sales         | 78,992                              | 4,032  | 74,960  | 200,362                            | 11,516 | 188,846 |
| Other land, rental and property revenues  | 41                                  | 44     | (3)     | 194                                | 590    | (396)   |
| Total revenues                            | 79,111                              | 4,213  | 74,898  | 201,378                            | 12,579 | 188,799 |
| Condominium rights and unit cost of sales | 47,573                              | 2,026  | 45,547  | 126,747                            | 5,788  | 120,959 |
| Other property operating costs            | 1,021                               | 1,083  | (62)    | 2,964                              | 2,821  | 143     |
| Real estate taxes                         | 461                                 | 843    | (382)   | 1,720                              | 1,955  | (235)   |
| Rental property maintenance costs         | 126                                 | 159    | (33)    | 358                                | 440    | (82)    |
| Provision for doubtful accounts           | 32                                  | 16     | 16      | 32                                 | 16     | 16      |
| Demolition costs                          | 226                                 | (1)    | 227     | 226                                | 22     | 204     |
|   | 5,272                               | 5,798  | (526)   | 12,095                             | 10,530 | 1,565   |

|  |           |          |           |           |           |           |
|--|-----------|----------|-----------|-----------|-----------|-----------|
| Development-related marketing costs                      |           |          |           |           |           |           |
| Depreciation and amortization                            | 528       | 445      | 83        | 2,145     | 1,483     | 662       |
| Other expense/(income)                                   | 435       | —        | 435       | 101       | (2,373)   | 2,474     |
| Interest, net (a)  | (1,924)   | (3,198)  | 1,274     | (5,477)   | (9,828)   | 4,351     |
| Equity in Earnings from Real Estate and Other Affiliates | (6)       | (5,307)  | 5,301     | (1,831)   | (15,390)  | 13,559    |
| Total expenses   | 53,744    | 1,864    | 51,880    | 139,080   | (4,536)   | 143,616   |
| Strategic Developments EBT                               | \$ 25,367 | \$ 2,349 | \$ 23,018 | \$ 62,298 | \$ 17,115 | \$ 45,183 |

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(\*)For a detailed breakdown of our Strategic Developments segment EBT, please refer to Note 16 - Segments.

(a) Negative interest expense amounts are due to interest capitalized in our Strategic Developments segment related to Operating Assets segment debt and the Senior Notes.

Condominium rights and unit sales for the three and nine months ended September 30, 2015, include \$79.0 million and \$200.4 million, respectively, of revenue related to our Waiea and Anaha Condominium projects. We began recognizing revenue for these projects in the fourth quarter 2014 and the second quarter 2015, respectively. Condominium rights and unit sales for the three and nine months ended September 30, 2014, represents the recognition of deferred revenue on our ONE Ala Moana condominium project, which we completed in the fourth quarter 2014.

Condominium rights and unit costs of sales primarily represent development and construction costs on our Waiea and Anaha Condominium sales in 2015 and costs related to our ONE Ala Moana Condominium project in 2014.

Development-related marketing costs for the three and nine months ended September 30, 2015, were primarily attributable to strategic development projects at Ward Village, South Street Seaport and Columbia. The increase in development-related marketing costs for the nine months ended September 30, 2015 is due to a \$5.5 million increase at Ward Village, which primarily related to our Ward Gateway

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and Ae‘o (formerly Block M) projects (described hereafter) and \$3.8 million related to the opening of our Downtown Summerlin project in the fourth quarter 2014.

Depreciation and amortization for the three and nine months ended September 30, 2015 compared to the same periods in 2014 is primarily related to the IBM building, which was placed in service at the end of the first quarter 2014.

Other income of \$2.4 million for the nine months ended September 30, 2014 was generated from the sale of the Redlands Promenade land.

Interest income decreased for the three and nine months ended September 30, 2015, as compared to the same periods in 2014, due to less capitalized interest as we completed projects and moved them to our Operating Assets Segment.

Equity in Earnings from Real Estate and Other Affiliates represents our share of the profit from the ONE Ala Moana condominium venture. Equity in earnings during the three and nine months ended September 30, 2015 is lower as the project was substantially complete as of December 31, 2014. As of September 30, 2015, all the units had been sold and closed.

The following describes the status of our active Strategic Development Projects as of September 30, 2015:

The Woodlands

Hughes Landing

Three Hughes Landing - During the third quarter 2014, we began construction of Three Hughes Landing, a Class A office building, and we anticipate substantial completion by the end of 2015. Total estimated development costs are approximately \$90 million, of which we have incurred \$48.5 million as of September 30, 2015. The remaining development costs to be incurred relate to completion of the building shell, estimated leasing and tenant buildout. As of October 20, 2015, none of the building is pre-leased. The project is financed by a \$65.5 million non-recourse construction loan bearing interest at one-month LIBOR plus 2.35% with an initial maturity date of December 5, 2017, with two, one-year extension options.

1725-35 Hughes Landing Boulevard – Construction began during the fourth quarter 2013 and the project was substantially completed and ExxonMobil took occupancy in October 2015. Total development costs are expected to be approximately \$211 million, which includes \$59 million of tenant improvements that will be reimbursed by ExxonMobil. We have incurred \$171.1 million of development costs, which includes \$50.6 million of ExxonMobil's reimbursable tenant improvement costs. ExxonMobil has pre-leased the 318,000 square foot West Building for 12 years, and 160,000 square feet of the 329,000 square foot East Building for eight years. We expect to reach stabilized annual NOI, based on ExxonMobil's current 478,000 square foot commitment, of approximately \$10.7 million in 2018. In August 2015, ExxonMobil elected not to exercise its option to lease the remainder of the East Building, but maintains a right of first refusal for a new lease of this space and any other vacant multi-tenant office building space in the Hughes Landing development for up to two years prior to the end of its lease term. The project is financed by a \$143.0 million non-recourse construction loan bearing interest at one-month LIBOR plus 1.90% with an initial maturity date of June 30, 2018, with a one-year extension option. In accordance with the terms of the loan agreement, the interest rate was reduced to LIBOR plus 1.65% when ExxonMobil occupied its space.

Hughes Landing Hotel (Embassy Suites) - In the fourth quarter 2014, we began construction of an Embassy Suites by Hilton branded hotel in Hughes Landing that we will own and manage. We expect to complete and open the hotel by year end. Total development costs are expected to be approximately \$46 million, of which we have incurred \$33.9 million as of September 30, 2015. We expect to reach projected annual NOI of approximately \$4.5 million in 2018. The project is financed by a \$37.1 million non-recourse construction loan bearing interest at one-month LIBOR plus 2.50% with an initial maturity date of October 2, 2018, with two, one-year extension options.

Waterway Square Hotel (Westin) – In the second quarter 2014, we began construction of the Waterway Square Hotel, a Westin-branded hotel that we will own and manage. We expect to complete and open the hotel during the first quarter 2016. Total development costs are expected to be approximately \$97 million, of which we have incurred \$63.9 million as of September 30, 2015. We expect to reach projected annual NOI of approximately \$10.5 million in 2018. The project is financed by a \$69.3 million construction loan bearing interest at one-month LIBOR plus 2.65% with an initial maturity date of August 6, 2018, with a one-year extension option.

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Alden Bridge Self-Storage Facilities

We began construction on a self-storage facility in Alden Bridge, a neighborhood within The Woodlands, in the third quarter 2015 and anticipate completion during the fourth quarter 2016. This facility is located on 4.0 acres and will comprise 670 units within approximately 82,000 square feet. Total estimated costs are approximately \$8.4 million, of which we have incurred \$0.2 million as of September 30, 2015. We expect to reach stabilized annual NOI of approximately \$0.8 million in 2020. On October 23, 2015, we closed on a \$6.7 million non-recourse construction loan for this facility, bearing interest at one-month LIBOR plus 2.60% with an initial maturity date of October 2019, with two one-year extension options.

Ward Village

Ward Village Master Plan

The remaining projects within the first phase of the Ward Village master plan, as described in our Annual Report on Form 10-K, include the development of condominium units in two mixed-use market rate residential towers (Waiea and Anaha) and the development of a workforce residential tower.

**Waiea Condominiums** - In the second quarter 2014, we began construction on Waiea, the first market rate tower and we expect to complete the tower by the end of 2016. As of October 20, 2015, 155 of the 174 total units were under contract. These contracted sales represent 83.7% of the total residential square feet available for sale. Total development costs are expected to be approximately \$403 million, excluding land value, which includes \$6.3 million of development-related marketing costs that are being expensed as incurred. As of September 30, 2015, we have incurred \$152.4 million of development costs of which \$5.1 million were development-related marketing costs. During the fourth quarter 2014, we met all the necessary requirements to begin recognizing revenue on the percentage of completion basis. As of September 30, 2015, the project was approximately 37.5% complete.

**Anaha Condominiums** - In the fourth quarter 2014, we began construction of Anaha, the second market rate tower and we expect to complete the tower during the second quarter 2017. As of October 20, 2015, 270 of the 317 total units were under contract. These contracted sales represent 76.9% of the total residential square feet available for sale. Total development costs are expected to be approximately \$401 million, excluding land value, which includes \$5.8 million of development-related marketing costs that are being expensed as incurred. As of September 30, 2015, we have incurred \$81.4 million of development costs of which \$4.4 million were development-related marketing costs. During the second quarter 2015, we met all the necessary requirements to begin recognizing revenue on the percentage of completion basis. As of September 30, 2015, the project was approximately 20.7% complete.

On November 6, 2014, we closed on a \$600.0 million non-recourse construction loan cross-collateralized by Waiea and Anaha bearing interest at one-month LIBOR plus 6.75% with an initial maturity date of November 6, 2017, with two, one-year extension options.

Ward Workforce Housing - We continue to finalize plans and a project budget for the development and sale of this tower. We will submit condominium documents to the Hawaii Real Estate Commission for its approval by the end of 2015. The Real Estate Commission's approval is required in order to launch pre-sales in 2016. As of September 30, 2015, we have incurred \$7.1 million of development costs on this project.

In connection with Phase Two of the master plan, which is being finalized, we received approval from the Hawaii Community Development Authority ("HCDA") for the development of three new residential condominium towers, Ae'o and the two Ward Village Gateway towers.

Ae'o (formerly known as Ward Block M) – Construction of the 389,000 square foot Ae'o tower and the 54,000 square foot Whole Foods Market, located on the same block, is expected to begin in March 2016 with completion scheduled in 2018. Pre-sales began in July 2015, and as of October 20, 2015, 167 of the 466 total units were under contract, representing 29.0% of the total residential square feet available for sale. This tower was designed with unit sizes averaging 836 square feet, smaller than the average 1,687 square foot unit size for Waiea and Anaha in response to market demand. We have incurred \$14.4 million of pre-development costs on this project as of September 30, 2015 and are finalizing the project budget.

Gateway Towers – Construction of the two towers will be subject to obtaining an acceptable level of pre-sales and financing for the project. Pre-sales began in July 2015. We expect contracted unit sales in this tower to be much slower than Waiea, Anaha and Ae'o because the pricing and marketing of these units is targeted towards a smaller segment of the market. We have incurred \$13.2 million of pre-development costs for the first tower as of September 30, 2015 and are finalizing the project budget. We continue pre-development activities for the development of the second tower and have incurred \$12.2 million as of September 30, 2015 and are



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finalizing the project budget.

Seaport District Assemblage

During the first quarter 2015, we acquired a 58,000 square foot commercial building and air rights with total residential and commercial development rights of 196,133 square feet. The acquisitions combined with adjacent property acquisitions in 2014 create a 42,694 square foot lot with 817,784 square feet of available development rights. These properties are collectively referred to as the Seaport District Assemblage and are located in close proximity to our South Street Seaport property.

Summerlin

Summerlin Apartments, LLC

We entered into a joint venture with Calida to construct, own and operate a 124-unit gated luxury apartment development in Summerlin, Nevada. We are a 50% partner with Calida and unanimous consent of the partners is required for all major decisions. The venture commenced construction in February 2015 and anticipates the first units being available for rent in the first quarter 2016. Total estimated costs are \$24 million, including land value, of which the venture had incurred \$9.4 million as of September 30, 2015. The project is financed by a \$15.8 million construction loan. The loan bears interest at one month LIBOR plus 2.50% and matures in February of 2018, with two, one-year extension options. Upon a sale of the property, we are entitled to 50% of the proceeds up to an amount determined by applying a 7.0% capitalization rate to NOI and then 100% of proceeds above that amount.

Parcel C

The Parcel C venture located in Columbia, Maryland, of which we are a 50% partner with Kettler Inc., continues to finalize pre-development activities to construct a 437-unit, Class A apartment building with 31,000 square feet of ground floor retail. Our partner will provide construction and property management services, including the funding and oversight of development activities, as well as obtaining construction financing. Closing on the construction loan and commencement of construction is anticipated in the fourth quarter 2015. Our total investment in this project was \$7.0 million as of September 30, 2015.

Bridgeland

Lakeland Village Center

In the second quarter 2015, we began construction of Lakeland Village Center, a CVS anchored neighborhood retail center. Completion is expected in the second quarter 2016. Total development costs are expected to be approximately \$16 million, and we have incurred \$5.3 million as of September 30, 2015. We expect to reach stabilized annual NOI of approximately \$1.7 million in 2018. On May 15, 2015, we closed on a \$14.0 million non-recourse construction loan bearing interest at one-month LIBOR plus 2.35% with an initial maturity date of May 15, 2018, with two, one-year extension options. As of October 20, 2015, the project is 25.9% pre-leased.

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The following table summarizes our projects under construction, and related debt, for Operating Assets and Strategic Developments as of September 30, 2015. Projects described as Complete are open and are operating but require additional spending and financing prior to project close out.

| Total Estimated Costs (a) | Costs Paid Through September 30, 2015 (b) | Estimated Remaining to be Spent (A) - (B) = (C) | Buyer Deposits/Tenant Reimbursements (D) | Buyer Deposits/Drawn Through September 30, 2015 (E) | Remaining Buyer Deposits/Tenant Reimbursements to be Drawn (D) - (E) = (F) | Committed/Allocated Debt (c) (G) | Amount Drawn Through September 30, 2015 (H) | Remaining Debt to be Drawn (G) - (H) = (I) | Estimated Costs Remaining in Excess of Financing to be Drawn (C) - (F) - (I) = (J) |
|---------------------------|---|---|--|---|--|----------------------------------|---|--|--|
| 24,616                    | \$ 24,161                                 | \$ 455  | \$ —                                     | \$ —  | \$ —   | \$ 23,008                        | \$ 22,188                                   | \$ 820                                     | \$ (365)   |
| 83,136                    | 76,186                                    | 6,950   | —  | —   | —  | 60,000                           | 55,454                                      | 4,546                                      | 2,400  |
| 514,083                   | 112,021                                   | 402,062   | —  | —   | —  | —                                | —   | —  | 402,062  |
| 418,304                   | 385,988                                   | 32,316  | —  | —   | —  | 311,800                          | 277,944                                     | 33,856                                     | (1,540)  |
| 19,518                    | 17,714                                    | 1,804   | —  | —   | —  | 23,000                           | 23,000                                      | —  | 1,804  |
| 18,536                    | 15,501                                    | 3,035   | —  | —   | —  | —                                | —   | —  | 3,035  |
| 36,207                    | 27,376                                    | 8,831   | —  | —   | —  | 36,575                           | 25,373                                      | 11,202                                     | (2,371)  |
| 88,494                    | 78,577                                    | 9,917   | —  | —   | —  | 73,525                           | 65,548                                      | 7,977                                      | 1,940  |
| 48,603                    | 41,199                                    | 7,404   | —  | —   | —  | 38,730                           | 33,205                                      | 5,525                                      | 1,879  |
| 76,714                    | 73,837                                    | 2,877   | —  | —   | —  | 48,900                           | 47,236                                      | 1,664                                      | 1,213  |
| 1,328,211                 | 852,560                                   | 475,651   | —  | —   | —  | 615,538                          | 549,948                                     | 65,590                                     | 410,061  |

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|                      |           |              |            |            |           |              |            |            |          |
|----------------------|-----------|--------------|------------|------------|-----------|--------------|------------|------------|----------|
| 211,045              | 138,428   | 72,617       | 58,681     | 37,472     | 21,209    | 132,474      | 81,719     | 50,755     | 653      |
| 97,380               | 53,606    | 43,774       | —          | —          | —         | 69,334       | 24,200     | 45,134     | (1,36)   |
| 46,363               | 26,159    | 20,204       | —          | —          | —         | 32,413       | 10,973     | 21,440     | (1,23)   |
| 90,162               | 38,963    | 51,199       | —          | —          | —         | 65,455       | 14,046     | 51,409     | (210)    |
| 16,274               | 2,461     | 13,813       | —          | —          | —         | 14,000       | —          | 14,000     | (187)    |
| 8,488                | 242       | 8,246        | —          | —          | —         | —            | —          | —          | 8,24     |
| 403,440              | 128,376   | 275,064      | 110,534    | 86,573     | 23,961    | 257,497      | 6,361      | 251,136    | (33)     |
| 401,314              | 65,086    | 336,228      | 67,033     | 45,513     | 21,520    | 318,769      | 3,973      | 314,796    | (88)     |
| 1,274,466            | 453,321   | 821,145      | 236,248    | 169,558    | 66,690    | 889,942      | 141,272    | 748,670    | 5,78     |
| 2,602,677            | 1,305,881 | \$ 1,296,796 | \$ 236,248 | \$ 169,558 | \$ 66,690 | \$ 1,505,480 | \$ 691,220 | \$ 814,260 | \$ 415,9 |
| Storage Financing    |           |              |            |            |           |              |            |            | (6,65    |
| ded net of financing |           |              |            |            |           |              |            |            | \$ 409,1 |

(a) Total Estimated Costs represent all costs to be incurred on the project which include construction costs, demolition costs, marketing costs, capitalized leasing, payroll or project development fees, deferred financing costs and advances for certain accrued costs from lenders and excludes land costs and capitalized corporate interest allocated to the project. Excluded from Waiea Condominiums' and Anaha Condominiums' Total Estimated Costs are Master Plan infrastructure and amenity cost allocations related to Ward Village.

(b) Costs Paid Through September 30, 2015 include construction costs, demolition costs, marketing costs, capitalized leasing, payroll or project development fees, deferred financing costs and advances for certain accrued costs from lenders.

(c) Committed Debt details:

Outlet Collection at Riverwalk - total commitment of \$64.4 million, which includes \$60.0 million for construction and a \$4.4 million earn out which is available after completion and the achievement of operational covenants.

The Woodlands Resort & Conference Center - total commitment of \$95.0 million, which includes \$48.9 million for construction, a \$10.0 million, earn out and \$36.1 million, which refinanced prior mortgage debt.

Two Hughes Landing - total commitment of \$41.2 million which includes \$38.7 million for construction and \$2.5 million for additional leasing commissions and tenant improvement allowances on One Hughes Landing.

1725-35 Hughes Landing Boulevard - total commitment of \$143.0 million, which includes construction, operating reserves and interest reserves after asset is placed in service.

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Hughes Landing Hotel - total commitment of \$37.1 million, which includes \$32.4 million for construction, \$2.0 million for garage expansion not currently included in the project and \$2.7 million earn out commitment when a 12% debt yield is achieved.

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- (d) Negative balances represent cash to be received in excess of Estimated Remaining to be Spent. These items are primarily related to September costs that were paid by us but not yet reimbursed by the lender. We expect to receive funds from our lenders for these costs in the future. Positive balances represent cash that remains to be invested or amounts drawn in advance of costs paid.
- (e) Columbia Regional Building was placed in service during August 2014.
- (f) Total Estimated Costs and Costs Paid Through September 30, 2015 are net of \$4.9 million of settlement proceeds and contractor reimbursements received. Outlet Collection at Riverwalk was placed in service during May 2014.
- (g) South Street Seaport Total Estimated Costs and Costs Paid Through September 30, 2015 are net of the \$47.9 million of insurance proceeds received. We anticipate seeking financing for this project in the future.
- (h) Downtown Summerlin was placed in service during October 2014.
- (i) 3831 Technology Forest was placed in service during December 2014. We closed on permanent financing of \$23.0 million in the first quarter 2015.
- (j) Creekside Village was placed in service in March 2015 and the project has no debt financing.
- (k) Hughes Landing Retail was placed in service in March 2015.
- (l) One Lake's Edge was placed in service during April 2015.
- (m) Two Hughes Landing was placed in service during September 2014.
  - (n) The Woodlands Resort & Conference Center was substantially completed in November 2014.
- (o) 1725-35 Hughes Landing Boulevard Total Estimated Costs include approximately \$59 million of tenant improvements that will be reimbursed directly by ExxonMobil, of which \$37.5 million has been received as of September 30, 2015. These Tenant Reimbursements are shown above as an additional source of funds for project costs.
- (p) Alden Bridge Self-Storage financing of \$6.7 million was closed in October 2015.
- (q) Both Waiea Condominiums and Anaha Condominiums currently have nonrefundable Buyer Deposits that are required to be utilized to fund project costs prior to drawing on the loan. When additional Buyer Deposits are received from additional unit sales, those deposits are also required to be used for project costs once the rescission period passes. Based on actual sales as of September 30, 2015, we anticipate only utilizing approximately \$586 million of the total \$600.0 million committed debt for both projects. If all the remaining condominium units are sold, we currently estimate a total of approximately \$61 million of additional buyer deposits that could be available to fund project costs, thereby further reducing the total amount needed to be drawn from the committed construction loan.

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The following table represents our capitalized internal development costs by segment for the three and nine months ended September 30, 2015 and 2014:

|                                | Capitalized Internal Costs |        |               |         |
|--------------------------------|----------------------------|--------|---------------|---------|
|                                | Three Months               |        | Nine Months   |         |
|                                | Ended                      |        | Ended         |         |
|                                | September 30,              |        | September 30, |         |
|                                | 2015                       | 2014   | 2015          | 2014    |
|                                | (In millions)              |        | (In millions) |         |
| MPC segment                    | \$ 2.4                     | \$ 1.8 | \$ 6.8        | \$ 5.2  |
| Operating Assets segment       | 2.6                        | 2.0    | 8.2           | 7.3     |
| Strategic Developments segment | 6.2                        | 4.5    | 14.7          | 10.7    |
| Total                          | \$ 11.2                    | \$ 8.3 | \$ 29.7       | \$ 23.2 |

|                                | Capitalized Internal Costs Related to Compensation Costs |        |               |      |
|--------------------------------|--|--------|---------------|------|
|                                | Three Months   |        | Nine Months   |      |
|                                | Ended  |        | Ended         |      |
|                                | September 30,  |        | September 30, |      |
|                                | 2015   | 2014   | 2015          | 2014 |
|                                | (In millions)  |        | (In millions) |      |
| MPC segment                    | \$ 2.3   | \$ 1.0 | 6.1           | 3.5  |
| Operating Assets segment       | 2.1  | 1.4    | 6.0           | 5.9  |
| Strategic Developments segment | 4.9  | 3.3    | 10.9          | 8.7  |
| Total                          | \$ 9.3   | \$ 5.7 | 23.0          | 18.1 |

Capitalized internal costs (which include compensation costs) have increased with respect to our MPC segment due to higher development activities. For the nine months ended September 30, 2015, capitalized internal costs increased with respect to our properties undergoing redevelopment in our Operating Assets segment and our Strategic Developments segment as we have increased staffing and related costs from 2014 to correspond with our increase in development activities.

## Liquidity and Capital Resources

Our primary sources of cash include cash flow from land sales in our MPC segment, cash generated from our operating assets, deposits from condominium sales (which are restricted to funding construction of the developments to which the deposits relate), first mortgage financings secured by our assets and the corporate bond markets. Our primary uses of cash include working capital, overhead, debt service, property improvements, acquisitions and development costs. We believe that our sources of cash, including existing cash on hand and proceeds from non-core asset sales such as The Club at Carlton Woods, will provide sufficient liquidity to meet our existing non-discretionary obligations and anticipated ordinary course operating expenses for at least the next twelve months. The development and re-development opportunities in our Operating Assets and Strategic Developments segments are capital intensive and will require significant additional funding, if and when pursued. In addition, we typically must provide completion guarantees to lenders in connection with their providing financing for our developments. We also provided a completion guarantee to the City of New York for the Pier 17 renovation project. We currently intend to raise this additional funding with a mix of construction, bridge and long-term financings, by entering into joint venture arrangements and the sale of non-core assets at the appropriate time.

As of September 30, 2015, our consolidated debt was \$2.3 billion and our share of the debt of our Real Estate Affiliates was \$60.9 million. Please refer to Note 9 – Mortgages, Notes and Loans Payable to our Condensed Consolidated Financial Statements for a table showing our debt maturity dates.

The following table summarizes our Net Debt on a segment basis as of September 30, 2015. Net Debt is defined as our share of mortgages, notes and loans payable, at our ownership share, reduced by short-term liquidity sources to satisfy such obligations such as our ownership share of cash and cash equivalents and SID receivables. Although Net Debt is not



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a recognized GAAP financial measure, it is readily computable from existing GAAP information and we believe, as with our other non-GAAP measures, that such information is useful to our investors and other users of our financial statements.

| Segment Basis<br>(a)                              | Master<br>Planned<br>Communities<br>(In thousands) | Operating<br>Assets | Strategic<br>Developments | Segment<br>Totals | Non-<br>Segment<br>Amounts | Total<br>September 30, 2015 |
|---|--|---------------------|---------------------------|-------------------|----------------------------|-----------------------------|
| Mortgages,<br>notes and loans<br>payable          | \$ 234,580   | \$ 1,245,246(c)     | \$ 141,353 (d)            | \$ 1,621,179      | \$ 762,041                 | \$ 2,383,220                |
| Less: cash and<br>cash<br>equivalents             | (92,243) (b)                                       | (106,544)(e)        | (48,883) (f)              | (247,670)         | (207,988)                  | (455,658)                   |
| Special<br>Improvement<br>District<br>receivables | (30,843)   | —                   | —                         | (30,843)          | —                          | (30,843)                    |
| Municipal<br>Utility District<br>receivables      | (136,196)  | —                   | —                         | (136,196)         | —                          | (136,196)                   |
| Net Debt  | \$ (24,702)  | \$ 1,138,702        | \$ 92,470                 | \$ 1,206,470      | \$ 554,053                 | \$ 1,760,523                |

(a) Please refer to Note 16 - Segments.

(b) MPC cash and cash equivalents excludes \$19.5 million of cash related to our Discovery Land joint venture which will be utilized for development.

(c) Includes our \$60.9 million share of debt of our Real Estate and Other Affiliates in Operating Assets segment (Woodlands Sarofim, Millennium Woodlands Phase II and The Metropolitan Downtown Columbia Project).

(d) Includes our \$0.1 million share of debt of our Real Estate and Other Affiliates in Strategic Developments segment (Summerlin Apartments, LLC).

(e) Includes our \$2.6 million share of cash and cash equivalents of our Real Estate and Other Affiliates in Operating Assets segment (Woodlands Sarofim, Summerlin Las Vegas Baseball Club, The Metropolitan Downtown Columbia Project, Millennium Woodlands Phase II, and Stewart Title).

(f) Includes our \$2.4 million share of cash and cash equivalent of our Real Estate and Other Affiliates in Strategic Developments segment (KR Holdings, HHMK Development, Parcel C, Summerlin Apartments).

## Cash Flows

## Operating Activities

Master Planned Community development and Strategic Development condominium activities have a significant impact on our business. The cash flows and earnings from the business vary because the MPC business generates revenues from land sales rather than recurring contractual revenues from operating leases. Condominium deposits received from contracted units as well as MPC land sales are a substantial portion of our cash flows from operating activities and are partially offset by MPC and condominium development expenditures.

Net cash provided by operating activities was \$32.6 million for the nine months ended September 30, 2015 compared to \$16.0 million for the nine months ended September 30, 2014. The \$16.6 million increase was primarily related to the following offsetting activities:

Increases in operating cash

- Release of condominium buyer deposits from escrow of \$132.1 million;
- Decreased MPC land acquisitions of \$63.9 million compared to 2014;
- Decreased leasing costs of \$27.4 million primarily at Downtown Summerlin;
- NOI contribution of \$31.4 million from property openings and acquisitions in 2014;
- Tenant improvement reimbursements of \$37.5 million from ExxonMobil; and
- Greater builder price participation collections of \$7.0 million.

Decreases in operating cash

- Greater Condominium and MPC expenditures of \$139.2 million;
- Decreased MPC Land sales of \$104.2 million;
- Decreased MUD collections of \$22.5 million;
- Absence in 2015 of the collection of \$27.9 million of insurance proceeds from Superstorm Sandy received in 2014, of which \$15.0 million was included in operating activities; and
- Higher interest payments of \$11.2 million due to a higher debt balance.

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### Investing Activities

Net cash used in investing activities was \$470.8 million and \$466.0 million for the nine months ended September 30, 2015 and 2014, respectively. During the nine months ended September 30, 2015, cash used for investing activities was primarily related to development of real estate, property improvements and equipment expenditures of \$504.1 million partially offset by \$25.1 million in proceeds received from the sale of The Club at Carlton Woods and \$9.1 million of cash distributions received from the ONE Ala Moana project. The expenditures in 2015 relate to the Seaport District Assemblage acquisitions, Pier 17 development at South Street Seaport and the development of office, retail and multi-family properties in The Woodlands. During the nine months ended September 30, 2014, cash used for development of real estate, property improvements and equipment expenditures was \$477.3 million. The expenditures in 2014 relate primarily to the construction of Downtown Summerlin, office and multi-family properties in The Woodlands, Pier 17 development at South Street Seaport, The Woodlands Resort & Conference Center and the Outlet Collection at Riverwalk.

### Financing Activities

Net cash provided by financing activities was \$328.3 million and \$360.7 million for the nine months ended September 30, 2015 and 2014, respectively. For the nine months ended September 30, 2015, we received loan proceeds totaling \$370.3 million offset by payments of \$40.1 million compared to \$414.0 million offset by payments of \$45.4 million during the same period in 2014. The 2015 proceeds primarily relate to draws on loans for the 10-60 Columbia Corporate Center, Downtown Summerlin, Hughes Landing projects in The Woodlands, The Woodlands Resort & Conference Center, the Outlet Collection at Riverwalk, and The Woodlands and Bridgeland MPCs.

### Off-Balance Sheet Financing Arrangements

We do not have any material off-balance sheet financing arrangements. Although we have interests in certain property owning non-consolidated ventures which have mortgage financing, the financings are non-recourse to us and totaled \$101.8 million as of September 30, 2015.

### REIT Requirements

We revoked Victoria Ward's REIT status in the first quarter 2015. It is now taxed as a regular "C" corporation.

## Seasonality

Generally, revenues from our Master Planned Communities segment, Operating Assets segment, and Strategic Developments segment are not subject to seasonal variations. Our conference center revenues are seasonal based upon the timing of special events which occur more frequently in the Spring and Fall because of favorable weather conditions, and rental incomes for certain retail tenants are subject to overage rent terms, which are based on tenant sales. These retail tenants are generally subject to seasonal variations, with a significant portion of their sales and earnings occurring during the last two months of the year. As such, our rental income is higher in the fourth quarter of each year.

## Critical Accounting Policies

Critical accounting policies are those that are both significant to the overall presentation of our financial condition and results of operations and require management to make difficult, complex or subjective judgments. There have been no changes to our critical accounting policies.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are subject to interest rate risk with respect to our variable rate financings in that increases in interest rates will increase our payments under these variable rates. We intend to manage a portion of our variable interest rate exposure by using interest rate swaps and caps. With respect to fixed rate financings, increases in interest rates could make it more difficult to refinance such debt when due. As of September 30, 2015, we had \$1.3 billion of variable rate debt outstanding of which

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\$210.4 million has been swapped to a fixed-rate. Approximately \$192.7 million of the \$1.1 billion of total variable rate debt that has not been swapped to a fixed rate is represented by the Master Credit Facility at The Woodlands. Due to the revolving nature of this type of debt, it is generally inefficient to use interest rate swaps as a hedging instrument; rather, we have purchased an interest rate cap having a \$100.0 million notional amount for this facility to mitigate our exposure to rising interest rates. We also did not swap \$95.7 million of the outstanding balance on the Ward Village financing to a fixed rate because the loan is structured to permit partial repayments to release collateral for redevelopment. Due to the uncertain timing of such partial repayments, hedging this portion of the outstanding balance is inefficient. \$704.3 million of variable rate debt relates to our projects under construction. As the properties are placed in service and become stabilized, the variable rate debt is generally refinanced with long-term fixed rate debt. As of September 30, 2015, annual interest costs would increase approximately \$10.7 million for every 1.00% increase in floating interest rates. A portion of our interest expense is capitalized due to the level of assets we currently have under development; therefore, the current impact of a change in our interest rate on our Condensed Consolidated Statements of Operations and Condensed Consolidated Statements of Comprehensive Income (Loss) would be less than the total change, but we would incur higher cash payments. For additional information concerning our debt and management's estimation process to arrive at a fair value of our debt as required by GAAP, please refer to the Liquidity and Capital Resources section of "Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations", Note 9 – Mortgages, Notes and Loans Payable and Note 10 – Derivative Instruments and Hedging Activities in our Annual Report.

## ITEM 4. CONTROLS AND PROCEDURES

### Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as defined in Rule 13(a)-15(e) under the Exchange Act) that are designed to provide reasonable assurance that information required to be disclosed in our reports to the SEC is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and our principal financial and accounting officer, as appropriate, to allow timely decisions regarding required disclosure.

As required by SEC rules, we carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and our principal financial and accounting officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2015, the end of the period covered by this report. Based on the foregoing, our principal executive officer and principal financial and accounting officer concluded that our disclosure controls and procedures were effective as of September 30, 2015.

### Internal Controls over Financial Reporting

There have been no changes in our internal control over financial reporting during the period covered by this report that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

## PART II OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

In the ordinary course of our business, we are from time to time involved in legal proceedings related to the ownership and operations of our properties. Neither we nor any of our real estate affiliates are currently involved in any legal or administrative proceedings that we believe is likely to have a materially adverse effect on our business, results of operations or financial condition.

Please refer to Note 11 – Income Taxes for discussion of recent developments on the Tax Court matter.

### ITEM 1A. RISK FACTORS

There are no material changes to the risk factors previously disclosed in our Annual Report.

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ITEM 6 EXHIBITS

The Exhibit Index following the signature page to this Quarterly Report lists the exhibits furnished as required by Item 601 of Regulation S-K and is incorporated by reference.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Howard Hughes Corporation

By: /s/ Andrew C. Richardson  
Andrew C. Richardson  
Chief Financial Officer (principal financial officer)  
November 9, 2015



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EXHIBIT INDEX

|          |  |
|----------|--|
| 31.1+    | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                             |
| 31.2+    | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                             |
| 32.1+    | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS+ | XBRL Instance Document   |
| 101.SCH+ | XBRL Taxonomy Extension Schema Document  |
| 101.CAL+ | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.LAB+ | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE+ | XBRL Taxonomy Extension Presentation Linkbase Document   |
| 101.DEF+ | XBRL Taxonomy Extension Definition Linkbase Document   |

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+ Filed herewith

Pursuant to Item 601(b)(4)(v) of Regulation S-K, the registrant has not filed debt instruments relating to long-term debt that is not registered and for which the total amount of securities authorized thereunder does not exceed 10% of total assets of the registrant and its subsidiaries on a consolidated basis as of September 30, 2015. The registrant agrees to furnish a copy of such agreements to the SEC upon request.

Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2015 and 2014, (ii) Condensed Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2015 and 2014, (iii) the Condensed Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014, (iv) Condensed Consolidated Statements of Equity for the nine months ended September 30, 2015 and 2014, and (v) the Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2015 and 2014.

