

GLOBAL POWER EQUIPMENT GROUP INC.

Form 10-Q

January 31, 2018

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from                      to

Commission File No. 001-16501

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Global Power Equipment Group Inc.

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(Exact name of registrant as specified in its charter)

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Delaware	73-1541378
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

400 E. Las Colinas Blvd., Suite 400

Irving, TX 75039

(Address of principal executive offices) (Zip code)

(214) 574-2700

(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of January 26, 2018, there were 17,946,386 shares of common stock of Global Power Equipment Group Inc. outstanding.

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GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

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## Part I—FINANCIAL INFORMATION

## Item 1. Financial Statements.

## GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)	September 30, 2017 (unaudited)	December 31, 2016 (audited)
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 8,203	\$ 2,805
Restricted cash	12,070	8,765
Accounts receivable, net of allowance of \$1,513 and \$1,289, respectively	42,081	35,083
Inventories:		
Raw material	604	657
Inventory reserve	(321)	(312)
Costs and estimated earnings in excess of billings	18,465	25,807
Other current assets	5,945	5,304
Current assets of discontinued operations	56,029	57,301
Assets held for sale-Hetsco	—	22,832
Total current assets	143,076	158,242
Property, plant and equipment, net	5,707	7,278
Goodwill	35,400	35,400
Intangible assets, net	22,826	24,801
Other long-term assets	600	626
Long-term assets of discontinued operations	—	8,016
Total assets	\$ 207,609	\$ 234,363
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 17,368	\$ 13,470
Accrued compensation and benefits	10,093	8,560
Billings in excess of costs and estimated earnings	9,746	6,700
Accrued warranties	1,215	1,307
Current portion of long-term debt, net	10,190	—
Other current liabilities	22,664	19,357
Current liabilities of discontinued operations	27,136	26,797
Liabilities related to assets held for sale-Hetsco	—	1,151
Total current liabilities	98,412	77,342
Long-term debt, net	45,061	45,341
Deferred tax liabilities	15,791	17,019
Other long-term liabilities	2,331	2,509
Long-term liabilities of discontinued operations	2,985	5,018

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Total liabilities	164,580	147,229
Commitments and contingencies (Note 7 and 9)		
Stockholders' equity:		
Common stock, \$0.01 par value, 170,000,000 shares authorized and 19,189,764 and 18,855,409 shares issued, respectively, and 17,801,095 and 17,485,941 shares outstanding, respectively	192	188
Paid-in capital	78,567	76,708
Accumulated other comprehensive loss	(6,626)	(9,513)
Retained earnings (deficit)	(29,090)	19,764
Treasury stock, at par (1,388,669 and 1,369,468 common shares, respectively)	(14)	(13)
Total stockholders' equity	43,029	87,134
Total liabilities and stockholders' equity	\$ 207,609	\$ 234,363

See accompanying notes to condensed consolidated financial statements.

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## GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(in thousands, except per share data)	Three Months Ended		Nine Months Ended	
	September 30, 2017	2016	September 30, 2017	2016
Revenue				
Services	\$ 39,040	\$ 47,364	\$ 138,253	\$ 171,902
Electrical Solutions	11,590	18,682	35,669	58,521
Total revenue	50,630	66,046	173,922	230,423
Cost of revenue				
Services	34,280	40,688	132,694	150,158
Electrical Solutions	17,475	16,070	45,205	53,947
Total cost of revenue	51,755	56,758	177,899	204,105
Gross profit (loss)	(1,125)	9,288	(3,977)	26,318
Selling and marketing expenses	995	1,382	2,872	4,551
General and administrative expenses	11,148	11,560	31,930	37,526
(Gain) loss on sale of business and net assets held for sale	—	9	(239)	8,202
Depreciation and amortization expense(1)	1,168	1,152	3,282	4,801
Total operating expenses	13,311	14,103	37,845	55,080
Operating income (loss)	(14,436)	(4,815)	(41,822)	(28,762)
Interest expense, net	3,639	1,774	7,583	6,408
Other (income) expense, net	(9)	(89)	(9)	11
Total other (income) expenses, net	3,630	1,685	7,574	6,419
Loss from continuing operations before income tax expense	(18,066)	(6,500)	(49,396)	(35,181)
Income tax expense (benefit)	317	266	(1,211)	1,154
Loss from continuing operations	(18,383)	(6,766)	(48,185)	(36,335)
Income (loss) from discontinued operations before income tax expense (benefit)	541	178	112	76
Income tax expense (benefit)	(855)	142	578	368
Income (loss) from discontinued operations	1,396	36	(466)	(292)
Net loss	\$ (16,987)	\$ (6,730)	\$ (48,651)	\$ (36,627)
Basic earnings (loss) per common share				
Loss from continuing operations	\$ (1.04)	\$ (0.39)	\$ (2.74)	\$ (2.10)
Earnings (loss) from discontinued operations	0.08	—	(0.03)	(0.01)
Basic earnings (loss) per common share	\$ (0.96)	\$ (0.39)	\$ (2.77)	\$ (2.11)
Diluted earnings (loss) per common share				
Loss from continuing operations	\$ (1.04)	\$ (0.39)	\$ (2.74)	\$ (2.10)



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Earnings (loss) from discontinued operations	0.08	—	(0.03)	(0.01)
Diluted loss per common share	\$ (0.96)	\$ (0.39)	\$ (2.77)	\$ (2.11)

(1) Excludes depreciation and amortization expense for the three months ended September 30, 2017 and 2016 of \$0.2 million and \$0.3 million, respectively, and for the nine months ended September 30, 2017 and 2016 of \$0.6 million and \$0.9 million, respectively, included in cost of revenue.

See accompanying notes to condensed consolidated financial statements.

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GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (UNAUDITED)

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
Net loss	\$ (16,987)	\$ (6,730)	\$ (48,651)	\$ (36,627)
Foreign currency translation adjustment	791	215	2,887	226
Comprehensive loss	\$ (16,196)	\$ (6,515)	\$ (45,764)	\$ (36,401)

See accompanying notes to condensed consolidated financial statements.

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## GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)

(in thousands, except share data)	Common Shares \$0.01 Per Share		Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Shares		
	Shares	Amount				Shares	Amount	
Balance, December 31, 2016	18,855,409	\$ 188	\$ 76,708	\$ (9,513)	\$ 19,764	(1,369,468)	\$ (13)	\$ 8
Issuance of restricted stock units	334,355	4	(4)	—	—	—	—	—
Tax withholding on restricted stock units	—	—	(462)	—	—	(19,201)	(1)	(1)
Share-based compensation	—	—	2,131	—	—	—	—	2
Dividends	—	—	—	—	(9)	—	—	(9)
Net loss	—	—	—	—	(48,651)	—	—	(48,651)
Adoption of ASU 2016-09 (Note 3)	—	—	194	—	(194)	—	—	—
Foreign currency translation	—	—	—	2,887	—	—	—	2,887
Balance, September 30, 2017	19,189,764	\$ 192	\$ 78,567	\$ (6,626)	\$ (29,090)	(1,388,669)	\$ (14)	\$ 4

See accompanying notes to condensed consolidated financial statements.

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## GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)	Nine Months Ended	
	September 30, 2017	2016
Operating activities:		
Net loss	\$ (48,651)	\$ (36,627)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Net loss from discontinued operations	466	292
Deferred income tax expense (benefit)	(1,228)	1,047
Depreciation and amortization on plant, property and equipment and intangible assets	3,872	5,706
Amortization of deferred financing costs	526	173
Loss on disposals of property, plant and equipment	30	65
(Gain) loss on sale of business and net assets held for sale	(239)	8,202
Bad debt expense	190	(130)
Stock-based compensation	1,994	1,236
Payable-in-kind interest	2,004	—
Changes in operating assets and liabilities, net of business sold:		
Accounts receivable	(7,988)	19,423
Inventories	63	116
Costs and estimated earnings in excess of billings	7,821	(6,604)
Other current assets	3,328	(944)
Other assets	3,507	62
Accounts payable	3,861	6,309
Accrued and other liabilities	1,978	766
Accrued warranties	(92)	(1,094)
Billings in excess of costs and estimated earnings	3,046	1,409
Net cash provided by (used in) operating activities, continuing operations	(25,512)	(593)
Net cash provided by (used in) operating activities, discontinued operations	6,534	6,261
Net cash provided by (used in) operating activities	(18,978)	5,668
Investing activities:		
Proceeds from sale of business, net of restricted cash and transaction costs	20,206	—
Net transfers of restricted cash	(19)	(8,405)
Proceeds from sale of property, plant and equipment	—	19
Purchase of property, plant and equipment	(208)	(537)
Net cash provided by (used in) investing activities, continuing operations	19,979	(8,923)
Net cash provided by (used in) investing activities, discontinued operations	(56)	4,672
Net cash provided by (used in) investing activities	19,923	(4,251)
Financing activities:		
Repurchase of stock-based awards for payment of statutory taxes due on stock-based compensation	(463)	(231)
Debt issuance costs	(1,872)	—
Dividends paid	(9)	—
Proceeds from long-term debt	171,599	32,200

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Payments of long-term debt	(165,515)	(48,097)
Net cash provided by (used in) financing activities, continuing operations	3,740	(16,128)
Net cash provided by (used in) financing activities, discontinued operations	—	—
Net cash provided by (used in) financing activities	3,740	(16,128)
Effect of exchange rate change on cash, continuing operations	—	—
Effect of exchange rate change on cash, discontinued operations	713	287
Effect of exchange rate change on cash	713	287
Net change in cash and cash equivalents	5,398	(14,424)
Cash and cash equivalents, beginning of year	2,805	22,239
Cash and cash equivalents, end of quarter	\$ 8,203	\$ 7,815
Supplemental Disclosures:		
Cash paid for interest	\$ 4,736	\$ 4,873
Cash paid for income taxes, net of refunds	\$ 1,259	\$ 1,201
Noncash repayment of revolving credit facility	\$ (36,224)	\$ —
Noncash upfront fee related to senior secured term loan facility	\$ 4,550	\$ —

See accompanying notes to condensed consolidated financial statements.

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## GLOBAL POWER EQUIPMENT GROUP INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 1—BASIS OF PRESENTATION

## Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) on a basis consistent with that used in the Annual Report on Form 10-K for the year ended December 31, 2016 filed by Global Power Equipment Group Inc. and its wholly owned subsidiaries (“Global Power,” “we,” “us,” “our” or the “Company”) with the United States (the “U.S.”) Securities and Exchange Commission (“SEC”) on September 12, 2017 (the “2016 Form 10-K”) and include all normal recurring adjustments necessary to present fairly the unaudited condensed consolidated balance sheets and statements of operations, comprehensive loss, cash flows and stockholders’ equity for the periods indicated. All significant intercompany transactions have been eliminated. These notes should be read in conjunction with the audited consolidated financial statements included in the 2016 Form 10-K. Accounting measurements at interim dates inherently involve greater reliance on estimates than at year-end. The results of operations for the three and nine month periods are not necessarily indicative of the results to be expected for the full year.

The Company reports on a fiscal quarter basis utilizing a “modified” 4-4-5 calendar (modified in that the fiscal year always begins on January 1 and ends on December 31). However, the Company has continued to label its quarterly information using a calendar convention. The effects of this practice are modest and only exist when comparing interim period results. The reporting periods and corresponding fiscal interim periods are as follows:

Reporting Interim Period	Fiscal Interim Period	
	2017	2016
Three Months Ended March 31	January 1, 2017 to April 2, 2017	January 1, 2016 to April 3, 2016
Three Months Ended June 30	April 3, 2017 to July 2, 2017	April 4, 2016 to July 3, 2016
Three Months Ended September 30	July 3, 2017 to October 1, 2017	July 4, 2016 to October 2, 2016

## NOTE 2—LIQUIDITY

The Company’s condensed consolidated financial statements have been prepared on a going concern basis, which assumes that it will be able to meet its obligations and continue its operations during the next year. These financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classifications of liabilities that may result should the Company be unable to continue as a going concern.

For the three and nine months ended September 30, 2017, the Company had a net loss from continuing operations of \$18.4 million and \$48.2 million, respectively, and negative cash flows from continuing operations of \$25.5 million for the nine months ended September 30, 2017. Historically, the Company has funded its operations through cash on hand, asset sales and draws against its \$150.0 million revolving credit facility (as amended or supplemented from time to time, the “Revolving Credit Facility”), as necessary. As a result of the Company’s continued non-compliance with the financial and certain other covenants under the Revolving Credit Facility, in July 2016, the administrative agent

exercised its rights and assumed control over certain of the Company's accounts by implementing a cash dominion process that used receipts of collateral to directly pay down debt, while allowing the Company to continue to borrow, subject to certain restrictions. As a result of this action, the Company's liquidity under the Revolving Credit Facility was severely constrained from that time until its termination in June 2017. Since June 2017, the Company's liquidity has remained very constrained as a result of continued losses, inconsistent cash flows from operations and its inability to borrow additional amounts for short-term working capital needs or issue additional standby letters of credit.

During 2017, the following series of significant events occurred:

- During the first four months of 2017, the Company repatriated \$10.0 million in cash from its former Netherlands subsidiary.
- In June 2017, the Company refinanced the Revolving Credit Facility and entered into a \$45.0 million, 4.5-year senior secured term loan facility (the "Initial Centre Lane Facility") with an affiliate of Centre Lane Partners, LLC ("Centre Lane").

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- In August 2017, the Company entered into an amendment to the Initial Centre Lane Facility (the “Centre Lane Amendment” and, together with the Initial Centre Lane Facility, the “Centre Lane Facility”) to provide for a \$10.0 million first-out term loan (the “First-Out Loan”), which matures on September 30, 2018. The remaining balance on the Centre Lane Facility does not mature until 2021.
- After repayment of the Revolving Credit Facility and fees associated with both the Initial Centre Lane Facility and the Centre Lane Amendment, the Company’s net cash proceeds were \$15.3 million.
- On October 11, 2017, the Company sold substantially all of the operating assets and liabilities of its Mechanical Solutions segment for \$43.3 million in cash, resulting in net proceeds of \$40.9 million. The net proceeds were used to pay down \$34.0 million of the Company’s outstanding debt, including full repayment of the First-Out Loan. In addition, this payment removed the minimum liquidity requirements under the Centre Lane Facility and satisfied the criteria necessary to avoid a payable-in-kind (“PIK”) rate increase on January 1, 2018.
- On October 31, 2017, the Company completed the sale of its manufacturing facility in Mexico and auctioned the remaining production equipment and other assets for net proceeds of \$3.6 million. Net proceeds of \$1.9 million from the sale of the facility and equipment were used to reduce outstanding debt under the Centre Lane Facility. The manufacturing facility was included in the Company’s Mechanical Solutions reporting segment.
- The remaining proceeds of \$8.6 million from the sale of Mechanical Solutions and the sale of the Mexican manufacturing facility and equipment were used to fund working capital requirements.

Management, in conjunction with the Board of Directors of the Company, continues to assess and implement steps in its liquidity plan, which currently consists of the following. There is no assurance that the Company will be able to pursue these opportunities successfully.

- Focusing on shortening the collection cycle time on the Company’s accounts receivables and lengthening the payment cycle time on its accounts payables;
- Reducing ongoing operating expenses wherever possible, including workforce reductions and curtailments at underutilized facilities;
- Seeking an asset-based lending facility that will enable the Company to issue letters of credit, as well as supplement its working capital needs and potentially reduce our outstanding term debt; and
- Assessing strategic alternatives, including the potential complete divestiture of the Electrical Solutions segment in an effort to reduce our outstanding term debt.

**NOTE 3—RECENT ACCOUNTING PRONOUNCEMENTS**

New accounting pronouncements implemented by the Company during 2017 or requiring implementation in future periods are discussed below.

In the first quarter of 2017, the Company adopted Accounting Standards Update (“ASU”) 2016-09, “Improvements to Employee Share-Based Payment Accounting.” This ASU is intended to simplify various aspects of accounting for share-based payment transactions, including income tax consequences, classification of awards as either equity or liabilities, classification on the statement of cash flows and forfeiture rate calculations. As a result of the adoption of ASU 2016-09, excess tax benefits and tax deficiencies associated with option exercises and vested share awards are now recognized as income tax benefit or expense in the consolidated statement of operations instead of in additional paid-in capital. The previously unrecognized excess tax benefits as of December 31, 2016 were recorded as a decrease to deferred tax assets. However, given the valuation allowance placed on the Company’s deferred tax assets, the recognition of excess tax benefits and tax deficiencies upon adoption did not have an impact on the Company’s retained earnings. As a result of adopting the new standard utilizing the modified retrospective approach, the Company’s deferred tax assets increased \$2.6 million, with a corresponding increase in its valuation allowance. Additionally, the excess tax benefits are now presented as an operating activity on the consolidated statement of cash flows, rather than as a financing activity. The adoption of the guidance affecting the cash flow presentation did not have an impact on the Company’s consolidated statements of cash flows. The Company also elected to account for forfeitures as they occur, rather than estimate expected forfeitures. The adoption of this new guidance resulted in a



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effect adjustment of \$0.2 million decrease to retained earnings as of January 1, 2017, related to the accounting for forfeitures using the modified retrospective method.

In the first quarter of 2017, the Company adopted ASU 2015-11, "Simplifying the Measurement of Inventory." This ASU requires an entity to measure inventory, other than that measured using last-in-first-out or the retail inventory method, at the lower of cost or net realizable value, which is defined as the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. The adoption of ASU 2015-11 did not have a material impact on the Company's financial position, results of operations or cash flows.

In August 2017, the Financial Accounting Standards Board ("FASB") issued ASU 2017-12, "Targeted Improvements to Accounting for Hedging Activities," which is intended to better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. ASU 2017-12 is effective for annual and interim periods beginning after December 15, 2018 and should be applied on a retrospective basis for cash flow and net investment hedges existing on the date of adoption. The amendments to the presentation and disclosure guidance should be applied on a prospective basis. The Company does not expect the adoption of ASU 2017-12 to have a material impact on its financial position, results of operations or cash flows.

In November 2016, the FASB issued ASU 2016-18, "Restricted Cash (a consensus of the FASB Emerging Issues Task Force)." ASU 2016-18 requires an entity to include in its cash and cash-equivalent balances in the statement of cash flows those amounts that are deemed to be restricted cash and restricted cash equivalents. ASU 2016-18 is effective for interim and annual reporting periods beginning after December 15, 2017. We do not expect the adoption of ASU 2016-18 to have a material impact on our financial position or results of operations. We are currently evaluating the impact adoption will have on our statement of cash flows.

In February 2016, the FASB issued ASU 2016-02, "Leases." The primary difference between the current requirement under generally accepted accounting principles in the U.S. and ASU 2016-02 is the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases. ASU 2016-02 requires that a lessee recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term (other than leases that meet the definition of a short-term lease). The liability will be equal to the present value of lease payments. The asset will be based on the liability, subject to adjustment, such as for initial direct costs. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance. Operating leases will result in straight-line expense (similar to current operating leases), while finance leases will result in a front-loaded expense pattern (similar to current capital leases). Classification will be based on criteria that are largely similar to those applied in current lease accounting. ASU 2016-02 is effective for annual and interim periods beginning after December 15, 2018, and early adoption is permitted. ASU 2016-02 must be adopted using a modified retrospective transition, and provides for certain practical expedients. The Company has not determined the potential impact of the adoption of ASU 2016-02 on its financial position, results of operations and cash flows.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers," which provides new guidance for revenue recognized from contracts with customers and will replace the existing revenue recognition guidance. ASU 2014-09 requires that revenue be recognized at an amount the Company is entitled to upon transferring control of goods or services to customers, as opposed to when risks and rewards transfer to a customer. In July 2015, the FASB issued ASU 2015-14, "Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date," which deferred the effective date of ASU 2014-09 by one year, making it effective for the interim reporting periods within the annual reporting period beginning after December 15, 2017. This standard may be applied on a retrospective basis to all prior periods presented or on a modified retrospective basis with a cumulative adjustment to retained earnings in the year of adoption. The Company anticipates adopting the standard using the modified

retrospective method. Although the Company does not expect the adoption of ASU 2014-09 to have a material impact on its consolidated financial statements, it is still assessing the impact the adoption will have on its related disclosures and internal controls.

The FASB has issued several additional ASUs to provide implementation guidance on ASU 2014-09, including ASU 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)" issued in March 2016 and ASU 2016-10, "Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing" issued in April 2016. The Company will consider this guidance in evaluating the impact of ASU 2014-09.

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## NOTE 4—CHANGES IN BUSINESS

## Discontinued Operations

During the third quarter of 2017, the Company made the decision to exit and sell substantially all of the operating assets and liabilities of its Mechanical Solutions segment in an effort to reduce the Company's outstanding term debt. The Company determined that the decision to exit this segment met the definition of a discontinued operation. As a result, this segment, including TOG Manufacturing Company, Inc. which, along with TOG Holdings, Inc., was sold in July 2016, has been presented as a discontinued operation for all periods presented. The Mechanical Solutions segment was the only component of the business that qualified for discontinued operations for all periods presented.

On October 11, 2017, the Company sold substantially all of the operating assets and liabilities of its Mechanical Solutions segment and used a portion of the proceeds to pay down \$34.0 million of the Company's outstanding debt and related fees, including full repayment of the First-Out Loan. Additionally, on October 31, 2017, the Company completed the sale of its manufacturing facility in Mexico and auctioned the remaining production equipment and other assets for net proceeds of \$3.6 million, of which \$1.9 million was used to reduce the principal amount of the Initial Centre Lane Facility. The remainder was used to fund working capital requirements.

The Company's gain on the sale of its Mechanical Solutions segment is currently being finalized for customary purchase price adjustments and will be included in discontinued operations in the consolidated statement of operations for the year ended December 31, 2017.

The following table presents a reconciliation of the carrying amounts of major classes of assets and liabilities of discontinued operations:

(in thousands)	September 30, 2017	December 31, 2016
Assets:		
Accounts receivable	\$ 17,301	\$ 24,197
Inventories, net	3,779	3,583
Cost and estimated earnings in excess of billings	25,051	26,890
Other current assets	2,127	2,631
Current assets of discontinued operations*		57,301
Property, plant and equipment, net	5,230	5,318
Goodwill and other intangible assets	1,055	1,055
Other long-term assets	1,486	1,643
Long-term assets of discontinued operations*		8,016
Total assets of discontinued operations	\$ 56,029	\$ 65,317
Liabilities:		
Accounts payable	\$ 5,025	\$ 5,606
Accrued compensation and benefits	1,894	2,080
Billings in excess of costs and estimated earnings	2,355	54
Accrued warranties	2,921	4,499
Other current liabilities	12,789	14,558
Other long-term liabilities	2,152	—
Current liabilities of discontinued operations	27,136	26,797
Other long-term Liabilities	—	1,841

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Liability for uncertain tax positions	2,985	3,177
Long-term liabilities of discontinued operations	2,985	5,018
Total liabilities of discontinued operations	\$ 30,121	\$ 31,815

\* The total assets of discontinued operations were classified as current on the September 30, 2017 condensed consolidated balance sheet because either the sale has subsequently occurred and proceeds were collected within one year or it is expected to occur.

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The following table presents a reconciliation of the major classes of line items constituting the net income or loss from discontinued operations. In accordance with GAAP, the amounts in the table below do not include an allocation of corporate overhead.

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
Revenue	\$ 16,262	\$ 19,398	\$ 50,841	\$ 84,530
Cost of revenue	13,087	15,749	41,580	73,814
Selling and marketing expenses	690	744	2,507	2,792
General and administrative expenses	1,546	2,674	5,915	7,634
Other	398	53	727	214
Income (loss) from discontinued operations before income taxes	541	178	112	76
Income tax expense (benefit)	(855)	142	578	368
Income (loss) from discontinued operations	\$ 1,396	\$ 36	\$ (466)	\$ (292)
Disposition of Hetsco				

In June 2016, the Company engaged a financial advisor to assist with the sale of its wholly owned subsidiary, Hetsco, Inc. (“Hetsco”), in order to pay down debt. Hetsco was previously included in the Services segment. In connection with the Company’s decision to sell Hetsco, the net assets were adjusted to estimated fair value less estimated selling expenses which resulted in a write-down of \$8.3 million in 2016. The assets and liabilities of Hetsco were reclassified to “assets held for sale-Hetsco” and “liabilities related to assets held for sale-Hetsco,” respectively, in the consolidated balance sheet for December 31, 2016.

On January 13, 2017, the Company sold the stock of Hetsco for \$23.2 million in cash, inclusive of working capital adjustments. After transaction costs and an escrow withholding of \$1.5 million, the net proceeds of \$20.2 million were used to reduce debt. In connection with the Company’s decision to sell Hetsco, the net assets were adjusted to estimated fair value less estimated selling expenses which, resulted in a write-down of \$8.3 million in 2016. In the first quarter of 2017, the Company recorded a \$0.2 million adjustment, which reduced the \$8.3 million loss recorded in 2016. Hetsco was previously included in the Services segment.

The significant assets and liabilities of Hetsco as of December 31, 2016 were as follows:

(in thousands)	December
	31, 2016
Accounts receivable	\$ 4,739
Other assets	642
Property and equipment	1,230
Goodwill and other intangible assets	16,221
Assets held for sale-Hetsco	\$ 22,832
Accounts payable	\$ 355
Accrued liabilities	796
Liabilities related to assets held for sale-Hetsco	\$ 1,151

A summary of Hetsco’s income (loss) before income taxes for the three and nine months ended September 30, 2017 and 2016 is as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Income (loss) before income taxes	\$ —	\$ 883	\$ 489	\$ (7,156)

**NOTE 5—EARNINGS PER SHARE**

As of September 30, 2017, the Company's 17,801,095 shares outstanding included 15,279 shares of contingently issued but unvested restricted stock. As of September 30, 2016, the Company's 17,466,756 shares outstanding included 36,073

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shares of contingently issued but unvested restricted stock. Restricted stock is excluded from the calculation of basic weighted average shares outstanding, but its impact, if dilutive, is included in the calculation of diluted weighted average shares outstanding.

Basic earnings per common share are calculated by dividing net income by the weighted average common shares outstanding during the period. Diluted earnings per common share are based on the weighted average common shares outstanding during the period, adjusted for the potential dilutive effect of common shares that would be issued upon the vesting and release of restricted stock awards and units.

Basic and diluted loss per common share from continuing operations are calculated as follows:

(in thousands, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Loss from continuing operations	\$ (18,383)	\$ (6,766)	\$ (48,185)	\$ (36,335)
Basic loss per common share:				
Weighted average common shares outstanding	17,707,459	17,396,079	17,577,358	17,319,546
Basic loss per common share	\$ (1.04)	\$ (0.39)	\$ (2.74)	\$ (2.10)
Diluted loss per common share:				
Weighted average common shares outstanding	17,707,459	17,396,079	17,577,358	17,319,546
Diluted effect:				
Unvested portion of restricted stock units and awards	—	—	—	—
Weighted average diluted common shares outstanding	17,707,459	17,396,079	17,577,358	17,319,546
Diluted loss per common share	\$ (1.04)	\$ (0.39)	\$ (2.74)	\$ (2.10)

The weighted average number of shares outstanding used in the computation of basic and diluted earnings (loss) per share does not include the effect of the following potential outstanding common stock. The effects of these potentially outstanding shares were not included in the calculation of diluted earnings (loss) per share because the effect would have been anti-dilutive.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Unvested service-based restricted stock units and awards	130,616	116,200	130,616	214,533
Unvested performance- and market-based restricted stock units	512,515	931,253	512,515	931,254
Stock options	122,000	122,000	122,000	122,000



## NOTE 6—INCOME TAXES

The effective income tax rate for continuing operations for the three and nine months ended September 30, 2017 and 2016 was as follows:

	Three Months		Nine Months	
	Ended	Ended	Ended	Ended
	September 30,	September 30,	September 30,	September 30,
	2017	2016	2017	2016
Effective income tax rate for continuing operations	(1.8)%	(4.1)%	2.5%	(3.3)%

The effective income tax rate differs from the statutory federal income tax rate of 35% primarily because of the full valuation allowances recorded on the Company's U.S. deferred tax assets.

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For the three and nine months ended September 30, 2017, the Company recorded income tax expense from continuing operations of \$0.3 million, or (1.8)% of pretax loss from continuing operations, and income tax benefit from continuing operations of \$1.2 million, or 2.5% of pretax loss from continuing operations, respectively, compared with income tax expense from continuing operations of \$0.3 million, or (4.1)% of pretax loss from continuing operations, and \$1.2 million, or (3.3)% of pretax loss from continuing operations, respectively, in the corresponding periods in 2016. The decrease in income tax provision from continuing operations for the nine months ended September 30, 2017 compared with the corresponding period in 2016 was related to a reduction in net deferred tax liabilities primarily from a \$2.2 million decrease in indefinite-lived intangibles deferred tax liabilities that cannot be used to offset deferred tax assets subject to valuation allowance as a result of the disposition of Hetsco in the first quarter of 2017.

As of September 30, 2017 and 2016, the Company would have needed to generate approximately \$256.8 million and \$202.5 million, respectively, of future financial taxable income to realize its deferred tax assets.

The Company withdrew the permanent reinvestment assertion of its foreign earnings from its Netherlands-based operations in the third quarter of fiscal 2015; therefore, the Company provided for U.S. income taxes on the earnings generated by its Netherlands-based operations, as well as recognition of a corresponding deferred tax liability. As of September 30, 2017, the Company does not have any undistributed earnings in any of its other foreign subsidiaries because all of their earnings were taxed as deemed dividends.

As of September 30, 2017, the Company provided for a total liability of \$4.0 million, of which \$1.4 million was related to our discontinued operations, and provided for a total liability as of December 31, 2016 of \$4.2 million, of which \$1.5 million was related to our discontinued operations, for unrecognized tax benefits related to various federal, foreign and state income tax matters, which was included in long-term deferred tax assets and other long-term liabilities. If recognized, the entire amount of the liability would affect the effective tax rate. As of September 30, 2017, the Company accrued approximately \$1.9 million, of which \$1.6 million was related to our discontinued operations, in other long-term liabilities for potential payment of interest and penalties related to uncertain income tax positions.

On December 22, 2017, the U.S. government enacted the Tax Cuts and Jobs Act (the “Tax Act”). The Act includes numerous changes in existing tax law, including a permanent reduction in the U.S. federal corporate income tax rate from 35% to 21%. The rate reduction took effect on January 1, 2018.

In accordance with GAAP, the Company will revalue its net deferred tax liabilities at December 31, 2017. The Company estimates that this will result in a reduction in the value of its net deferred tax liabilities in the range of approximately \$5.5 to \$6.0 million, which reduction will be recorded as additional income tax benefit in the Company’s consolidated statement of operations for the fourth quarter of 2017. The Company’s revaluation of its deferred tax liabilities is subject to further clarification of the Act. As a result, the actual impact on the net deferred tax liabilities may vary from the estimated amount due to uncertainties in the Company’s preliminary review.

**NOTE 7—DEBT**

**Revolving Credit Facility:** In February 2012, the Company entered into a \$100.0 million Revolving Credit Facility with Wells Fargo Bank, National Association, as Administrative Agent, U.S. Bank National Association, as Syndication Agent, and the various lending institutions party thereto. In December 2013, the Revolving Credit Facility was increased from \$100.0 million to \$150.0 million. The Company gave a first priority lien on substantially all of its assets as security for the Revolving Credit Facility, which was in place until the Company refinanced its debt with Centre Lane in June 2017.

As a result of the refinancing, there were no amounts outstanding under the Revolving Credit Facility as of September 30, 2017. As of December 31, 2016, the Company had \$45.3 million of revolving credit loans outstanding under the Revolving Credit Facility, and it was not in compliance with the financial and certain other covenants. As a result of the Company's non-compliance under the Revolving Credit Facility, on a number of occasions in 2016 and 2017, prior to refinancing the Revolving Credit Facility, the Company entered into amendments and limited waivers with its lenders, which were in effect until the Company refinanced the outstanding debt balance on the Revolving Credit Facility in June 2017.

Pursuant to the terms of such amendments and limited waivers, immediately following the sale of Hetsco in January 2017 until we refinanced our debt in June 2017, the Revolving Credit Facility provided total commitments available to the Company of \$45.1 million and only allowed for borrowings up to a maximum of \$31.6 million, exclusive of outstanding standby letters of credit, as well as other restrictions. The Revolving Credit Facility had a reduced revolving letter of credit facility of up to \$13.5 million and no longer provided access to multi-currency funds. The Company paid an unused line fee of

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0.75% pursuant to the terms of the Revolving Credit Facility.

The Company was subject to interest rate changes on its London Interbank Offered Rate (“LIBOR”) based borrowings under the Revolving Credit Facility. During the first nine months of 2017, the Company borrowed \$152.8 million on the Revolving Credit Facility, and it repaid \$165.5 million. As a result of the subsequent refinancing, the outstanding debt balance was classified as long-term debt on the Company’s condensed consolidated balance sheets as of December 31, 2016. During the first nine months of 2016, the Company borrowed \$32.2 million on the Revolving Credit Facility, and it repaid \$48.1 million.

Centre Lane Term Facility: In June 2017, funds affiliated with Centre Lane purchased and assumed the outstanding debt from the Company’s then-existing lenders under the Revolving Credit Facility. The Company replaced the Revolving Credit Facility with a 4.5-year senior secured term loan facility with an affiliate of Centre Lane as Administrative Agent and Collateral Agent, and the other lenders from time to time party thereto (collectively, the “Lenders”). The Centre Lane Facility is governed by the terms of the Senior Security Credit Agreement, dated June 16, 2017, as amended by the Centre Lane Amendment on August 17, 2017. While not a party to the Centre Lane Facility, entities associated with Wynnefield Capital, Inc., the Company’s largest equity investor, funded \$6.0 million of the Centre Lane Facility. After payment of the Revolving Credit Facility and fees associated with both the Initial Centre Lane Facility and the Centre Lane Amendment, net cash proceeds were \$15.3 million.

The Initial Centre Lane Facility provides for an initial loan in an aggregate principal amount of \$45.0 million, and the Centre Lane Amendment provides for a First-Out Loan, for an additional aggregate principal amount of \$10.0 million. The Initial Centre Lane Facility has a maturity date of December 16, 2021. The First-Out Loan has a maturity date of September 30, 2018.

The Initial Centre Lane Facility requires payment of an annual administration fee of \$25,000 and an upfront fee equal to 7% of the aggregate commitments provided under the Centre Lane Facility. The upfront fee bears interest at a rate of LIBOR plus 19% annual PIK interest. The upfront fee is payable upon the earlier of maturity or the occurrence of certain events, including significant debt prepayments or asset sales that may occur prior to maturity. In addition to those fees, the Centre Lane Amendment also requires the Company to pay an upfront fee equal to 7% of the First-Out Loan commitments, which bears interest at the same rate as the initial upfront fee, and an exit fee equal to 7% of the aggregate outstanding principal amount of the First-Out Loan commitments, which is payable upon the maturity date of the First-Out Loan.

Borrowings under the Centre Lane Facility initially bear interest at LIBOR plus the sum of 9% per year, payable in cash, plus 10% PIK interest. Cash interest is payable monthly, and the PIK interest accrues to and increases the principal balance on a monthly basis. Starting on January 1, 2018, the PIK interest rate will increase to 15% per year, unless the Company elects to make a prepayment of \$25.0 million on the principal. The cash interest rate will remain unchanged.

On October 11, 2017, the Company sold substantially all of the operating assets and liabilities of its Mechanical Solutions segment and used a portion of the proceeds to pay down \$34.0 million of the Company’s outstanding debt and related fees, including full repayment of the First-Out Loan. This payment satisfied the criteria necessary to avoid the PIK rate increase on January 1, 2018. Additionally, on October 31, 2017, the Company completed the sale of its manufacturing facility in Mexico and auctioned the remaining production equipment and other assets for net proceeds of \$3.6 million, of which \$1.9 million was used to reduce the principal amount of the Initial Centre Lane Facility. The remainder was used to fund working capital requirements.

The Company’s obligations under the Centre Lane Facility are guaranteed by all of its wholly owned domestic subsidiaries, subject to customary exceptions. The Company’s obligations are secured by first priority security interests

on substantially all of its assets and those of its wholly owned domestic subsidiaries. This includes 100% of the voting equity interests of the Company's domestic subsidiaries and certain specified foreign subsidiaries and 65% of the voting equity interests of other directly owned foreign subsidiaries, subject to customary exceptions.

The Company may voluntarily prepay the Centre Lane Facility at any time or from time to time, in whole or in part, in a minimum amount of \$1.0 million of the outstanding principal amount, plus any accrued but unpaid interest on the aggregate amount of the term loans being prepaid, plus a prepayment premium, to be calculated as follows (the "Prepayment Premium"):

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Period	Prepayment Premium as a Percentage of Aggregate Outstanding Principal Prepaid
June 16, 2017 to June 16, 2018	3%
June 17, 2018 to June 16, 2019	2%
June 17, 2019 to June 16, 2020	1%
After June 16, 2020	0%

Subject to certain exceptions, the Company must prepay an aggregate principal amount equal to 100% of its Excess Cash Flow (as defined in the Centre Lane Facility), minus the sum of all voluntary prepayments, within five business days after the date that is 90 days following the end of each fiscal year. The Centre Lane Facility also requires mandatory prepayment of certain amounts in the event the Company or its subsidiaries receive proceeds from certain events and activities, including, among others, asset sales, casualty events, the issuance of indebtedness and equity interests not otherwise permitted under the Centre Lane Facility and the receipt of tax refunds or extraordinary receipts in excess of \$500,000, plus, in certain instances, the applicable Prepayment Premium, calculated as set forth above.

The Centre Lane Facility contains customary representations and warranties, as well as customary affirmative and negative covenants. The Centre Lane Facility contains covenants that may, among other things, limit the Company's ability to incur additional debt, incur liens, make investments or capital expenditures, declare or pay dividends, engage in mergers, acquisitions and dispositions, engage in new lines of business or certain transactions with affiliates and change accounting policies or fiscal year.

The Centre Lane Facility also requires the Company to regularly provide financial information to the Lenders, as well as maintain certain total leverage ratios, beginning on September 30, 2018, and fixed charge coverage ratios, beginning on March 31, 2019. The Company's capital expenditures are also limited.

Events of default under the Centre Lane Facility include, but are not limited to, a breach of any of the financial covenants or any representations or warranties, failure to timely pay any amounts due and owing, the commencement of any bankruptcy or other insolvency proceeding, judgments in excess of certain acceptable amounts, the occurrence of a change in control, certain events related to ERISA matters and impairment of security interests in collateral or invalidity of guarantees or security documents.

If an event of default occurs, the Lenders may, among other things, declare all borrowings to be immediately due and payable, together with accrued interest and fees, and exercise remedies under the collateral documents related to the Centre Lane Facility. During the third quarter of 2017, the Company made the decision to exit and sell substantially all of the operating assets and liabilities of its Mechanical Solutions segment in an effort to reduce the Company's outstanding term debt. As an initial step in this plan, the Company filed a certificate of dissolution and dissolved its wholly owned inactive subsidiary, Braden Construction Services, Inc. on September 5, 2017. As a result of this dissolution, the Company was in violation of one of its covenants under the Center Lane Facility as of September 30, 2017. On January 9, 2018, the Company entered into a second limited waiver and third amendment to the Centre Lane Facility which waived the event of default caused by the dissolution and extended the first required date for the Company to satisfy the fixed charge coverage ratios to March 31, 2019.



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The following table summarizes the Company's long-term debt with Centre Lane:

(in thousands)	As of September 30, 2017
Current portion of term loan	\$ 11,555
Unamortized deferred financing costs	(1,365)
Current portion of long-term debt, net	10,190
Term loan, due 2021	49,711
Unamortized deferred financing costs	(4,650)
Long-term debt, net	45,061
Total term loan, net	\$ 55,251

The weighted average interest rate on borrowings under the Revolving Credit Facility and the Centre Lane Facility was 18.7% for the nine months ended September 30, 2017.

European Credit Facility: On June 13, 2008, Braden-Europe B.V., Global Power Professional Services Netherlands B.V. and Global Power Netherlands B.V. (collectively, "Global Power Netherlands") entered into a EUR 14,000,000 Credit Facility with an overdraft facility of EUR 1,000,000 and a contingent liability facility of EUR 13,000,000, under which letters of credit could be issued (as continued, amended or supplemented from time to time, the "ABN AMRO Credit Facility") with ABN AMRO Bank N.V. The ABN AMRO Credit Facility automatically renewed each year on the same terms and conditions, so long as certain financial conditions were satisfied. In connection with the sale of substantially all of the operating assets and liabilities of the Company's Mechanical Solutions segment on October 11, 2017, which included Global Power Netherlands, the ABN AMRO Credit Facility was assumed by the purchaser.

Letters of Credit and Bonds: In line with industry practice, the Company is often required to provide letters of credit and surety and performance bonds to customers. These letters of credit and bonds provide credit support and security for the customer if the Company fails to perform its obligations under the applicable contract with such customer.

The interest rate on letters of credit issued under the Revolving Credit Facility letter of credit sublimit was 8.5% per annum at the time the Company refinanced its debt.

As of September 30, 2017, the Company had \$9.6 million outstanding standby letters of credit that were originally issued under the Revolving Credit Facility and there were no amounts drawn upon these letters of credit. In addition, as of September 30, 2017, the Company had outstanding surety bonds on projects of \$31.6 million. The Centre Lane Facility does not provide for letters of credit; therefore, the Company is currently unable to obtain new letters of credit.

Deferred Financing Costs: Deferred financing costs are amortized over the terms of the related debt facilities using the effective yield method. The Company did not incur any interest expense associated with the amortization of deferred financing costs on the Revolving Credit Facility for the three months ended September 30, 2017 and incurred less than \$0.1 million for the nine months ended September 30, 2017. Total interest expense associated with the amortization of deferred financing costs on the Company's Revolving Credit Facility was less than \$0.1 million for the



three months ended September 30, 2016 and was \$0.2 million for the nine months ended September 30, 2016. Total interest expense associated with the amortization of deferred financing costs on the Centre Lane Facility was \$0.4 million and \$0.5 million for the three and nine months ended September 30, 2017, respectively.

As of September 30, 2017, the Company did not have any unamortized deferred financing costs related to the Revolving Credit Facility. The Company had total unamortized deferred financing costs of \$6.0 million related to the Centre Lane Facility, of which \$1.4 million was included in current portion of long-term debt, net and \$4.6 million was included in long-term debt, net on the accompanying September 30, 2017 condensed consolidated balance sheet. The Company had unamortized deferred financing costs of less than \$0.1 million related to the Revolving Credit Facility, which were included in other long-term assets on the accompanying December 31, 2016 condensed consolidated balance sheet.

#### NOTE 8—FINANCIAL INSTRUMENTS

Fair Value of Financial Instruments: ASC 820—Fair Value Measurement defines fair value as the exit price, which is the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market

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for the asset or liability in an orderly transaction between market participants at the measurement date. ASC 820 also establishes a three-tier fair value hierarchy, which categorizes the inputs used in measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in the active markets for identical assets and liabilities and the lowest priority to unobservable inputs.

The Company's financial instruments as of September 30, 2017 and December 31, 2016 consisted primarily of cash and cash equivalents, restricted cash, receivables, payables and debt instruments. The carrying values of these financial instruments approximate their respective fair values, as they are either short-term in nature or carry interest rates that are periodically adjusted to market rates. The foreign currency forward exchange contracts previously disclosed in the Company's Quarterly Reports on Form 10-Q for the first and second quarter of 2017 and in the 2016 Form 10-K were held by its discontinued operations..

### NOTE 9—COMMITMENTS AND CONTINGENCIES

**Litigation and Claims:** The Company is from time to time party to various lawsuits, claims and other proceedings that arise in the ordinary course of its business. With respect to all such lawsuits, claims and proceedings, the Company records a reserve when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. The Company does not believe that the resolution of any currently pending lawsuits, claims and proceedings, either individually or in the aggregate, will have a material adverse effect on its financial position, results of operations or liquidity. However, the outcomes of any currently pending lawsuits, claims and proceedings cannot be predicted, and therefore, there can be no assurance that this will be the case.

A putative shareholder class action, captioned *Budde v. Global Power Equipment Group Inc.*, is pending in the U.S. District Court for the Northern District of Texas naming the Company and certain former officers as defendants. This action and another action were filed in May and June of 2015, and in July of 2015 the court consolidated the two actions. On May 1, 2017, the lead plaintiff filed a second consolidated amended complaint that names the Company and three of its former officers as defendants. It alleges violations of the federal securities laws arising out of matters related to the Company's restatement of certain financial periods and claims that the defendants made material misrepresentations and omissions of material fact in certain public disclosures during the putative class period in violation of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and Rule 10b-5, as promulgated thereunder. The plaintiffs seek class certification on behalf of persons who acquired the Company's stock between September 7, 2011 and May 6, 2015, monetary damages of "more than \$200 million" on behalf of the putative class and an award of costs and expenses, including attorneys' fees and experts' fees. The Company intends to defend against this action. On June 26, 2017, the Company and the individual defendants filed a motion to dismiss the complaint. On August 23, 2017, the lead plaintiff filed its opposition to that motion. On September 22, 2017, defendants filed their reply brief in further support of their motion to dismiss. On December 27, 2017, the court issued a memorandum opinion and order granting the motion to dismiss, allowing the plaintiffs until January 15, 2018 to file an amended complaint. The court found that, with respect to each of the defendants, plaintiffs failed to plead facts supporting a strong inference of scienter, or the required intent to deceive, manipulate or defraud, or act with severe recklessness. On January 15, 2018, the plaintiffs filed their third amended complaint, which the Company is currently evaluating with counsel. Litigation is subject to many uncertainties, and the outcome of this action is not predictable with assurance. At this time, the Company is unable to predict the possible loss or range of loss, if any, associated with the resolution of this litigation, or any potential effect such may have on the Company or its business or operations.

The Division of Enforcement of the SEC is conducting a formal investigation into possible securities law violations by the Company relating to disclosures it made concerning certain financial information, including its cost of sales and revenue recognition, as well as related accounting issues. The Company is cooperating with the SEC in its investigation, including through the production of documents to, and the sharing of information with, the SEC

Enforcement Staff. At this time, the Company cannot predict the outcome or the duration of the SEC investigation or any other legal proceedings or any enforcement actions or other remedies that may be imposed on it arising out of the SEC investigation.

A former operating unit of Global Power has been named as a defendant in a limited number of asbestos personal injury lawsuits. Neither the Company nor its predecessors ever mined, manufactured, produced or distributed asbestos fiber, the material that allegedly caused the injury underlying these actions. The bankruptcy court's discharge order issued upon the Company's emergence from bankruptcy in January 2008 extinguished the claims made by all plaintiffs who had filed asbestos claims against it before that time. The Company believes the bankruptcy court's discharge order should serve as a bar against any later claim filed against it, including any of its subsidiaries, based on alleged injury from asbestos at any time before emergence from bankruptcy. In any event, in all of the asbestos cases finalized post-bankruptcy, the Company has been successful in having such cases dismissed without liability. Moreover, during 2012, the Company secured insurance coverage

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that will help to reimburse the defense costs and potential indemnity obligations of its former operating unit relating to these claims. The Company intends to vigorously defend all currently active actions, all without liability, and it does not anticipate that any of these actions will have a material adverse effect on its financial position, results of operations or liquidity. However, the outcomes of any legal action cannot be predicted and, therefore, there can be no assurance that this will be the case.

**Contingencies:** During 2014, the Company entered into an agreement with a partner in connection with a power plant equipment installation project. The agreement contains certain performance liquidated damage clauses in favor of the customer. While the Company believes its performance in the project met its direct contractual obligations, it nonetheless has joint and several liability for other aspects of the overall project performance. Therefore, it is possible, though unlikely, that the Company will not incur any liability for performance related issues under the contract. The Company currently estimates that the most likely range of potential liability arising from the contractual provisions described above will be between \$4.9 million to \$31.3 million. The maximum liability under the terms of the agreement is \$33.0 million less the \$1.7 million in liquidated damages that the Company has already incurred. The minimum liability per the agreement is 20 percent of the total contract value less the \$1.7 million in liquidated damages that the Company has already incurred. Because the Company does not believe any amount in that \$4.9 million to \$31.3 million range is a better estimate than any other amount, it had accrued the minimum amount in the range as of both September 30, 2017 and December 31, 2016. The accrual for this matter is included in other current liabilities on the condensed consolidated balance sheets for the periods presented.

In an effort to provide uninterrupted customer service, the Company has from time to time performed additional work under contracts without first obtaining the requisite customer approvals for change orders per the contract terms. In the event the customer subsequently disputes the change orders, they become claims under U.S. GAAP with strict criteria which must be met prior to recognizing revenue. Therefore, the Company defers recognizing revenue related to unsigned disputed change orders until the dispute is resolved. Since U.S. GAAP requires the Company to recognize the cost of performing the work covered by the change orders at the time of incurrence, to the extent the Company is able to resolve the disputes and recognize revenue in a future period, that revenue will have a 100% gross margin associated with it in that future period. As of September 30, 2017, the Company has deferred recognizing revenue on \$22.9 million of unsigned, disputed change orders. The amount which the Company will ultimately be able to recognize in revenue is not reasonably estimable at this point in time and the amount recognized, if any, could be substantially less than the amount of the unsigned, disputed change orders.

**Loss Contract Accruals:** Estimated losses on uncompleted contracts are recognized in the earliest open period in which they first become known. As of September 30, 2017, the Company recorded an accrual of \$12.9 million for loss contracts, which is included in other current liabilities on its condensed consolidated balance sheet.

**Warranty:** Estimated costs related to product warranty are accrued using the specific identification method. Estimated costs related to service warranty are accrued as revenue is recognized and included in the cost of revenue. Estimated costs are based upon past warranty claims, sales history, the applicable contract terms and the remaining warranty periods. Warranty terms vary by contract but generally provide for a term of four years or less. The Company manages its exposure to warranty claims by having its field service and quality assurance personnel regularly monitor projects and maintain ongoing and regular communications with the customer.

A reconciliation of the changes to the Company's warranty reserve during the nine month period ended September 30, 2017 is as follows:

(in thousands)	September 30, 2017
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Balance at the beginning of the period	\$ 1,307
Provision for the period	821
Settlements made (in cash or in kind) for the period	(913)
Balance at the end of the period	\$ 1,215

NOTE 10—STOCK-BASED COMPENSATION PLANS

During the first nine months of 2017, service-based restricted stock units totaling 295,376 were granted to employees at a grant date fair value of \$4.30 per share. Restricted stock units granted to employees in 2017 generally vest over a period of two years. The fair value of restricted stock units represents the closing price of the Company's common stock on the date of grant.

During the first nine months of 2017, performance-based restricted stock units totaling 332,469 were awarded to employees at a grant date fair value of \$4.67 per share. The 2017 performance-based restricted stock units contain performance

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conditions based on either a two year relative total shareholder return goal or a stock price goal. These restricted stock units will vest at the end of the two year relative total shareholder return performance period. However, if the relative total shareholder return goal is not met, then the restricted stock units will vest on the later of the last day of the performance period or the date that the stock price is achieved. The share price goal will be met if the Company's common stock price per share equals or exceeds \$6.00 for any period of 30 consecutive trading days during the three-year period ending on March 31, 2020. The fair value of the performance-based restricted stock units is estimated using the Monte Carlo simulation model.

The 2017 service-based and performance-based restricted stock units discussed above have the potential to be settled in cash or other assets if our shareholders do not approve additional shares under the Company's 2015 Equity Incentive Plan. Therefore, the fair value of these units is re-measured each reporting period. As of September 30, 2017, the Company had a \$0.5 million liability related to these units which was included in other long-term liabilities on the Company's condensed consolidated balance sheet.

During the first nine months of 2017, cash-based awards totaling \$0.9 million were awarded to employees. The cash-based awards granted to employees generally vest over a period of two years and are accounted for as liability awards.

During the first nine months of 2017, service-based and performance-based restricted stock units of 46,600 and 27,000, respectively, were granted to certain employees outside of the 2015 Equity Incentive Plan. These restricted stock units generally vest over a period of two years and will be settled in common stock. Therefore, these restricted stock units are accounted for as equity awards.

Total stock-based compensation expense for the three months ended September 30, 2017 and 2016 was \$0.4 million and \$0.1 million, respectively, and \$2.0 million and \$1.2 million for the nine months ended September 30, 2017 and 2016, respectively, and was included in general and administrative expenses on the Company's condensed consolidated statement of operations.

## NOTE 11—SEGMENT INFORMATION

The Company's operating segments engage in business activities from which they may earn revenues and incur expenses and for which discrete information is available. Operating results for the operating segments are regularly reviewed by the Company's chief operating decision maker to make decisions about resources to be allocated to the segments and to assess performance. Operating segments are aggregated for reporting purposes when the operating segments are identified as similar in accordance with the basic principles and aggregation criteria in the accounting standards. The Company's reporting segments are based primarily on product lines. The reporting segments have different lines of management responsibility as each business requires different marketing strategies and management expertise.

During the third quarter of 2017, the Company made the decision to exit its Mechanical Solutions segment and determined that the decision to exit this segment met the definition of a discontinued operation. As a result, as of September 30, 2017, the Company structured its business into the following two reporting segments: Services and Electrical Solutions. See "Item 1. Business" in the Company's 2016 Form 10-K for more information about the Services and Electrical Solutions reporting segments, including types of products and services from which each reporting segment derives its revenue. Corporate includes expenses related to the Company's corporate headquarters and interest expense related to its long-term debt.

The operations of the Mechanical Solutions segment have been classified as discontinued operations in the consolidated statement of operations. See "Note 4—Changes in Business" for additional information.

The Company uses operating income (loss) to compare and evaluate the financial performance of its reporting segments. The accounting policies for the Company's reporting segments are the same as those described in "Note 3—Summary of Significant Accounting Policies" of the audited consolidated financial statements included in the Company's 2016 Form 10-K.

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The following tables present certain financial information from continuing operations by reportable segment:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
External Revenue (in thousands)				
Services	\$ 39,040	\$ 47,364	\$ 138,253	\$ 171,902
Electrical Solutions	11,590	18,682	35,669	58,521
Total external revenue	\$ 50,630	\$ 66,046	\$ 173,922	\$ 230,423

For each of the three and nine months ended September 30, 2017 and 2016, the Company had no inter-segment revenue.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Depreciation and Amortization (1) (in thousands)				
Services	\$ 125	\$ 155	\$ 371	\$ 1,765
Electrical Solutions	869	1,106	2,724	3,214
Corporate	360	220	777	727
Total depreciation and amortization	\$ 1,354	\$ 1,481	\$ 3,872	\$ 5,706

(1) Depreciation and amortization included in cost of revenue for the three months ended September 30, 2017 and 2016 was \$0.2 million and \$0.3 million, respectively, and for the nine months ended September 30, 2017 and 2016 was \$0.6 million and \$0.9 million, respectively.

A reconciliation of total segment operating income (loss) from continuing operations to loss from continuing operations before income tax is as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Operating Income (Loss) (in thousands)				
Services	\$ 1,405	\$ 1,556	\$ (4,716)	\$ (3,625)
Electrical Solutions	(8,594)	242	(16,931)	(2,947)
Corporate	(7,247)	(6,613)	(20,175)	(22,190)
Operating (loss) income	(14,436)	(4,815)	(41,822)	(28,762)
Interest expense, net	3,639	1,774	7,583	6,408
Other (income) expense, net	(9)	(89)	(9)	11
Loss from continuing operations before income tax	\$ (18,066)	\$ (6,500)	\$ (49,396)	\$ (35,181)

A reconciliation of segment assets to total assets is as follows:

September 30,      December 31,



Assets (in thousands)	2017	2016
Services	\$ 86,926	\$ 111,792
Electrical Solutions	36,237	38,435
Corporate	28,417	18,819
Total assets*	\$ 151,580	\$ 169,046

\*Excludes total assets from discontinued operations of \$56.0 million at September 30, 2017 and \$65.3 million at December 31, 2016.

Total assets in the Services segment as of September 30, 2017 and December 31, 2016 included amounts related to subcontracts with Westinghouse Electric Company, LLC (“Westinghouse”) for two nuclear power plant projects. On March 29, 2017, Westinghouse filed for Chapter 11 bankruptcy protection in the U.S. Bankruptcy Court, Southern District of New York.

As of September 30, 2017, the Company was due \$8.7 million for pre-petition services rendered to Westinghouse on the two projects. In November 2017, pursuant to agreements with the owners of both projects, the Company received a partial payment of \$6.4 million for pre-petition services. Based on the Company’s evaluation of available information, it expects the remaining amount outstanding for pre-petition services of \$2.3 million to be recoverable. The Company has filed mechanic’s liens in Georgia against the property of the owners of the project for the remainder of the amount due for pre-petition services

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rendered to Westinghouse.

On July 31, 2017, one of the projects was cancelled by the owner of the project, and the Company demobilized from the site. The Company continues to provide services to the remaining project site at the request of the owner of the project. The amounts for post-petition services have been billed to the owners of the projects and, to the extent not already collected, are expected to be recoverable.

NOTE 12—SUBSEQUENT EVENTS

In January 2018, the Company entered into a second limited waiver and third amendment to the Centre Lane facility which waived the event of default caused by the dissolution of an inactive subsidiary and extended the first required date for the Company to satisfy the fixed charge coverage ratios to March 31, 2019. See “Note 7—Debt” for additional information on the Centre Lane facility.

In December 2017, the Company received a memorandum opinion and order from the U.S. District Court for the Northern District of Texas related to its putative shareholder class action lawsuit. The memorandum opinion and order granted the Company’s motion to dismiss and allowed the plaintiffs to file an amended complaint by January 15, 2018. The court found that, with respect to each of the defendants, plaintiffs failed to plead facts supporting a strong inference of scienter, or the required intent to deceive, manipulate or defraud, or act with severe recklessness. On January 15, 2018, the plaintiffs filed their third amended complaint, which the Company is currently evaluating with counsel. See “Note 9—Commitments and Contingencies” for additional information.

In November 2017, the Company received a payment of \$6.4 million for amounts due from Westinghouse. See “Note 11—Segment Information” for additional information.

In October 2017, the Company sold substantially all of the operating assets and liabilities of its Mechanical Solutions segment for approximately \$43.3 million in cash, subject to certain customary working capital adjustments. Approximately \$0.2 million was withheld and placed in escrow to satisfy certain indemnification obligations. The full amount is eligible for release after one year. The Company used \$34.0 million of the net proceeds to repay debt under the Centre Lane Facility. The remaining proceeds were used for general working capital requirements. In addition, on October 31, 2017, the Company completed the sale of its manufacturing facility in Mexico and auctioned the remaining production equipment and other assets for net proceeds of \$3.6 million. Net proceeds of \$1.9 million from the sale of the facility and equipment were used to reduce debt, and the remainder was used to fund working capital requirements. The facility was included in the Company’s Mechanical Solutions reporting segment. As a result of these disposals, the Mechanical Solutions segment has been presented as a discontinued operation for all periods presented.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q (this "Form 10-Q") and its exhibits contain or incorporate by reference various forward-looking statements that express a belief, expectation or intention or are otherwise not statements of historical fact. Forward-looking statements generally use forward-looking words, such as "may," "will," "could," "project," "believe," "anticipate," "expect," "estimate," "continue," "potential," "plan," "forecast" and other words that convey the uncertainty of future events or outcomes. These forward-looking statements are not guarantees of our future performance and involve risks, uncertainties, estimates and assumptions that are difficult to predict. Therefore, our actual outcomes and results may differ materially from those expressed in these forward-looking statements. Investors should not place undue reliance on any of these forward-looking statements. Except as required by law, we undertake no obligation to further update any such statements, or the risk factors described in our 2016 Form 10-K under the heading "Item 1A. Risk Factors," to reflect new information, the occurrence of future events or circumstances or otherwise. Forward-looking statements may include information concerning the following, among other items:

- our high level of indebtedness;
- our ability to make interest and principal payments on our debt and satisfy the other covenants contained in the Centre Lane Facility;
- our ability to enter into new lending facilities and to access letters of credit;
- our ability to generate sufficient cash resources to continue funding operations;
- our pending putative securities class action;
- the SEC Division of Enforcement's pending formal investigation into possible securities law violations by the Company;
- our material weaknesses in internal control over financial reporting and our ability to maintain effective controls over financial reporting in the future;
- changes in our senior management, financial reporting and accounting teams;
- our ability to timely prepare and file our periodic reports;
- our ability to comply with certain financial covenants of our debt obligations;
- a failure to implement our business strategies, including our potential inability to successfully divest additional assets to reduce our debt;
- a failure to realize operating and growth initiatives and opportunities;
- our competitive position;
- market outlook and trends in our industry;
- the results of the bankruptcy filing of Westinghouse and the effects of such filing on the construction projects, including construction delays, abandonment, cost overruns and the advisability and feasibility of completing such units;
- our contract backlog and related amounts to be recognized as revenue;
- our expected financial condition;
- our future cash flows;
- our expected results of operations;
- future capital and other expenditures;
- availability of raw materials and inventories;
- the impact of Hurricane Harvey or other natural disasters;
- plans and objectives of management;
- future exposure to currency devaluations or exchange rate fluctuations;
- future income tax payments and utilization of net operating loss and foreign tax credit carryforwards;
  - future compliance with orders of and agreements with regulatory agencies;

- expected outcomes of legal or regulatory proceedings and their expected effects on our results of operations; and
- any other statements regarding future growth, future cash needs, future operations, business plans and future financial results.

These forward-looking statements represent our intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, including unpredictable or unanticipated factors that we have not discussed in this Form 10-Q. Many of those factors are outside of our control and could cause actual results to differ materially from the results expressed or implied by the forward-looking statements.

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In light of these risks, uncertainties and assumptions, the events described in the forward-looking statements might not occur or might occur to a different extent or at a different time than we have described. Investors should consider the areas of risk and uncertainty described above, as well as those discussed in our 2016 Form 10-K under the heading “Risk Factors.” Except as may be required by applicable law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, and we caution investors not to rely upon them unduly.

The following discussion provides an analysis of the results of continuing operations for each of our business segments, an overview of our liquidity and capital resources and other items related to our business. During the third quarter of 2017, we made the decision to exit our Mechanical Solutions segment and determined that the decision to exit this segment met the definition of a discontinued operation. As a result, this segment has been presented as a discontinued operation for all periods presented. In October 2017, we sold substantially all of the operating assets and liabilities of our Mechanical Solutions segment, including our manufacturing facility in Mexico. Unless otherwise specified, the financial information and discussion in this Form 10-Q is as of September 30, 2017 and is based on our continuing operations; it excludes any results of our discontinued operations and does not reflect the subsequent sale of our Mechanical Solutions segment. See “Note 12—Subsequent Events” for additional information on the sale of our Mechanical Solutions segment. This discussion and analysis should be read in conjunction with our unaudited condensed consolidated financial statements and notes thereto included in this Form 10-Q and our audited consolidated financial statements and notes thereto included in our 2016 Form 10-K.

## Backlog

Our backlog consists of firm orders or blanket authorizations from our customers. Backlog may vary significantly from reporting period to reporting period due to the timing of customer commitments. The time between receipt of an order and actual completion, or delivery, of our products and services varies from a few weeks to a year or more.

We add a booking to our backlog for Electrical Solutions segment orders when we receive a purchase order or other written contractual commitment from a customer. We reduce backlog as revenue is recognized or upon cancellation.

The services we provide through our Services segment are typically carried out under construction contracts, long-term maintenance contracts and master service agreements. Backlog related to fixed-price contracts represents the total amount of revenue we expect to record in the future as a result of performing work under contracts that have been awarded to us. With respect to multi-year maintenance contracts, we include in backlog the amount of revenue we expect to receive for the succeeding 12-month period, regardless of the remaining life of the contract. Revenue estimates included in our backlog can be subject to change as a result of project accelerations, cancellations or delays due to various factors, including, but not limited to, the customer’s budgetary constraints and adverse weather. These factors can also cause revenue amounts to be realized in different periods and at levels other than those originally projected. Additional work that is not identified under the original contract is added to our backlog when we reach an agreement with the customer as to the scope and pricing of that additional work. Capital project awards are typically defined in terms of scope and pricing at the time of a contractual commitment from the customer. Upon receipt of a customer commitment, we add capital project bookings to our backlog at full contract value, regardless of the time frame anticipated to complete the project. Maintenance services and capital project bookings are removed from our backlog as work is performed and revenue is recognized, or upon cancellation.

Backlog is not a measure defined by accounting principles generally accepted in the U.S., and our methodology for determining backlog may vary from the methodology used by other companies in determining their backlog amounts. Backlog may not be indicative of future operating results, and projects in our backlog may be cancelled, modified or otherwise altered by our customers.

The following table summarizes our backlog, by segment:

	September 30, 2017	December 31, 2016
(in thousands)		
Services	\$ 118,339	\$ 138,567
Electrical Solutions	54,880	55,891
Total	\$ 173,219	\$ 194,458

Services. Backlog as of September 30, 2017 decreased \$20.2 million from December 31, 2016. The decline was driven primarily by the completion of the spring outage work related to a maintenance and modification contract, accounting for \$18.3 million of the decline. Backlog also decreased \$12.0 million as a result of the completion of several non-recurring fixed-price nuclear projects. Additionally, we are currently performing services on a one-time non-nuclear industrial project,

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which resulted in a decline of \$7.2 million. These declines were partially offset by additional volume related to our nuclear coatings contract for construction activities at Plant Vogtle Units 3 and 4, which accounted for \$19.1 million of incremental backlog. The owners of Plant Vogtle Units 3 and 4 received unanimous approval from the Georgia Public Service Commission on December 21, 2017 to complete the construction of these two projects.

Electrical Solutions. Backlog as of September 30, 2017 remained relatively consistent with backlog as of December 31, 2016.

## Results of Operations

The following summary and discussion of our results of operations is based on our continuing operations and excludes any results of our discontinued operations.

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Revenue:				
Services	\$ 39,040	\$ 47,364	\$ 138,253	\$ 171,902
Electrical Solutions	11,590	18,682	35,669	58,521
Total revenue	50,630	66,046	173,922	230,423
Cost of revenue:				
Services	34,280	40,688	132,694	150,158
Electrical Solutions	17,475	16,070	45,205	53,947
Total cost of revenue	51,755	56,758	177,899	204,105
Gross profit (loss)	(1,125)	9,288	(3,977)	26,318
Gross profit percentage	(2.2)%	14.1%	(2.3)%	11.4%
Selling and marketing expenses	995	1,382	2,872	4,551
General and administrative expenses	10,511	10,428	28,860	31,939
Restatement expenses	637	1,132	3,070	5,587
(Gain) loss on sale of business and net assets held for sale	—	9	(239)	8,202
Depreciation and amortization expense <sup>(1)</sup>	1,168	1,152	3,282	4,801
Total operating expenses	13,311	14,103	37,845	55,080
Operating (loss) income	(14,436)	(4,815)	(41,822)	(28,762)
Interest expense, net	3,639	1,774	7,583	6,408
Other (income) expense, net	(9)	(89)	(9)	11
Loss from continuing operations before income tax	(18,066)	(6,500)	(49,396)	(35,181)
Income tax expense (benefit)	317	266	(1,211)	1,154
Loss from continuing operations	\$ (18,383)	\$ (6,766)	\$ (48,185)	\$ (36,335)

(1) .Excludes depreciation and amortization expense for the three months ended September 30, 2017 and 2016 of \$0.2 million and \$0.3 million, respectively, and for the nine months ended September 30, 2017 and 2016 of \$0.6 million and \$0.9 million, respectively, included in cost of revenue.





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## Segment Operating Data

## Services

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
Revenue	\$ 39,040	\$ 47,364	\$ 138,253	\$ 171,902
Gross profit	4,760	6,676	5,559	21,744
Operating income (loss)	1,405	1,556	(4,716)	(3,625)

Revenue for the three months ended September 30, 2017 decreased \$8.3 million compared with the corresponding period in 2016 due primarily to the divestiture of Hetsco on January 13, 2017, which accounted for \$6.3 million of the decrease in revenue. Additionally, the timing of the completion of several fixed-price nuclear projects resulted in a \$2.7 million decline in revenue for the three months ended September 30, 2017 compared with the corresponding period in 2016.

Revenue for the nine months ended September 30, 2017 decreased \$33.6 million compared with the corresponding period in 2016. The completion of construction and support services for the restart of a new build nuclear reactor in 2016 resulted in a \$26.6 million decrease in revenue for the nine months ended September 30, 2017. Additionally, the timing of the completion of several large non-recurring fixed-price nuclear projects resulted in an \$18.7 million decline in revenue and the divestiture of Hetsco resulted in a \$15.0 million decrease in revenue for the nine months ended September 30, 2017 compared with the corresponding period in 2016. These declines in revenue for the nine months ended September 30, 2017 compared with the corresponding period in 2016 were partially offset by a \$20.0 million increase in revenue due to the timing of a scheduled outage related to a maintenance and modification contract. In addition, an increase in volume associated with a nuclear construction site contributed \$9.1 million of incremental revenue for the nine months ended September 30, 2017 compared with the corresponding period in 2016.

Gross profit for the three months ended September 30, 2017 decreased \$1.9 million compared with the corresponding period in 2016 due primarily to the divestiture of Hetsco, which accounted for \$2.0 million of the decrease in gross profit. Gross margin for the three months ended September 30, 2017 was 12.2% compared with 14.1% for the corresponding period in 2016. The 2017 period includes \$5.1 million of zero margin revenue associated with estimated loss contracts which decreased the gross margin by 180 basis points. The \$5.1 million of zero margin revenue is a result of recognizing revenue under percentage-of-completion contracts that we have previously estimated to be loss contracts and for which we have previously recognized the total estimated loss.

Gross profit for the nine months ended September 30, 2017 decreased \$16.2 million compared with the corresponding period in 2016 due primarily to incremental estimated losses on certain contracts, which resulted in a \$10.5 million decrease in gross profit (\$13.1 million of losses in 2017 compared with \$2.6 million in 2016). The losses for the nine months ended September 30, 2017 arose from our performance of work under unsigned (and subsequently disputed) change orders. While we may be able to recognize revenue related to such amounts in future periods, we do not currently meet the criteria to do so. See “Note 9—Commitments and Contingencies” for further discussion of unsigned change orders. Additionally, gross profit for the nine months ended September 30, 2017 decreased \$5.0 million as a result of the divestiture of Hetsco and decreased \$2.1 million as a result of the timing of completion of construction and support services in 2016 for the restart of a new build nuclear reactor. These declines were partially offset by an increase in gross profit for the nine months ended September 30, 2017 of \$1.3 million as a result of the timing of a scheduled outage related to a maintenance and modification contract.

Operating income for the three months ended September 30, 2017 decreased \$0.2 million compared with the corresponding period in 2016 on a \$1.9 million decrease in gross profit. Substantially offsetting the decrease in gross profit for the three months ended September 30, 2017 compared with the corresponding period in 2016 was a \$1.1 million decrease in operating expenses due to the divestiture of Hetsco and a \$0.7 million decrease in operating expenses as a result of a reorganization of the Williams business unit (which is comprised of Williams Industrial Services Group, LLC, Williams Plant Services, LLC, Williams Specialty Services, LLC and Williams Industrial Services, LLC).

Operating loss for the nine months ended September 30, 2017 increased \$1.1 million compared with the corresponding period in 2016 on a \$16.2 million decrease in gross profit. Substantially offsetting the decrease in gross profit for the nine months ended September 30, 2017 compared with the corresponding period in 2016 was a \$12.6 million decrease in operating expenses due to the divestiture of Hetsco, including an \$8.2 million loss recorded in the second quarter of 2016 related to a write-down of Hetsco's net assets held for sale. In addition, we reorganized the Williams business unit, which resulted in a \$2.3 million decrease in operating expenses for the nine months ended September 30, 2017 compared with the corresponding

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period in 2016.

## Electrical Solutions

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
Revenue	\$ 11,590	\$ 18,682	\$ 35,669	\$ 58,521
Gross profit (loss)	(5,885)	2,612	(9,536)	4,574
Operating income (loss)	(8,594)	242	(16,931)	(2,947)

Revenue for the three months ended September 30, 2017 decreased \$7.1 million compared with the corresponding period in 2016. The decrease in revenue for the three months ended September 30, 2017 was driven partially by the loss of a major customer following the closure of our Chattanooga, Tennessee plant in the fourth quarter of 2016. The closure of our Chattanooga, Tennessee plant and the subsequent loss of our customer resulted in a \$5.8 million negative impact on revenue for the three months ended September 30, 2017 compared with the corresponding period in 2016. Additionally, revenue for the three months ended September 30, 2017 decreased \$1.3 million compared with the corresponding period in 2016 due to normal variances in period-to-period project completions along with delays in completing projects at our Houston, Texas facility.

Revenue for the nine months ended September 30, 2017 decreased \$22.9 million compared with the corresponding period in 2016. The closure of our Chattanooga, Tennessee plant in the fourth quarter of 2016 and the subsequent loss of our customer resulted in a \$15.6 million negative impact on revenue for the nine months ended September 30, 2017 compared with the corresponding period in 2016. Additionally, revenue for the nine months ended September 30, 2017 decreased \$7.3 million compared with the corresponding period in 2016 due to a reduction in volume, which was largely due to delays in completing projects at our Houston, Texas facility.

Gross profit for the three months ended September 30, 2017 decreased \$8.5 million compared with the corresponding period in 2016, \$2.0 million of which was due to the \$7.1 million decrease in revenue discussed above. In addition, changes in estimated losses on certain contracts were recorded in the earliest open period impacted and resulted in a decrease in gross profit of \$6.4 million for the three months ended September 30, 2017 compared with the corresponding period in 2016. We accrued \$7.4 million for loss contracts for the three months ended September 30, 2017 versus \$1.0 million in 2016. These losses were the result of incurring liquidated damages due to missing delivery dates as well as operating inefficiencies on certain projects – particularly in our Houston, Texas facility, which accounted for \$7.2 million of the amount accrued.

Gross profit for the nine months ended September 30, 2017 decreased \$14.1 million compared with the corresponding period in 2016, \$3.9 million of which was due to the \$22.9 million decrease in revenue discussed above. In addition, changes in estimated losses on certain contracts were recorded in the earliest open period impacted and resulted in a decrease in gross profit of \$10.2 million for the nine months ended September 30, 2017 compared with the corresponding period in 2016. We accrued \$13.9 million for loss contracts for the nine months ended September 30, 2017 versus \$3.7 million in 2016. These losses were the result of incurring liquidated damages due to missing delivery dates as well as operating inefficiencies on certain projects – particularly in our Houston, Texas facility, which accounted for \$12.4 million of the amount accrued.

Operating loss for the three and nine months ended September 30, 2017 increased \$8.8 million and \$14.0 million, respectively, compared with the corresponding period in 2016 due primarily to the decreases in gross profit discussed

above.

Corporate

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
Operating loss	(7,247)	(6,613)	(20,175)	(22,190)

Operating loss for the three and nine months ended September 30, 2017 increased \$0.6 million and decreased \$2.0 million, respectively, compared with the corresponding periods in 2016. The increase in operating loss for the three months ended September 30, 2017 compared with the corresponding period in 2016 was due to a \$1.3 million increase in severance expense, partially offset by a \$0.5 million decrease in restatement expenses, due to the wind-down of restatement activities in conjunction with the filing of our Annual Report on Form 10-K for the year ended December 31, 2015 (the "2015 Report") on March 15, 2017, which included the restatement of certain prior period financial results and a \$0.4 million decrease in bank fees, due to the debt refinancing that took place in June 2017. The decrease in operating loss for the nine months ended

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September 30, 2017 compared with the corresponding period in 2016 was due primarily to a decrease in restatement expenses of \$2.5 million, due to the wind-down of restatement activities previously discussed.

Other

## Operating Expenses

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Selling and marketing expenses	\$ 995	\$ 1,382	\$ 2,872	\$ 4,551
General and administrative expenses	10,511	10,428	28,860	31,939
Restatement expenses	637	1,132	3,070	5,587
(Gain) loss on sale of business and net assets held for sale	—	9	(239)	8,202
Depreciation and amortization expenses	1,168	1,152	3,282	4,801
Total	\$ 13,311	\$ 14,103	\$ 37,845	\$ 55,080

**Selling and Marketing Expenses.** Consolidated selling and marketing expenses include the costs associated with selling and marketing our products and services. Major components of these costs are personnel, sales commissions, sales promotion, advertising, literature, bidding, estimating and trade shows. Consolidated selling and marketing expenses for the three and nine months ended September 30, 2017 decreased \$0.4 million and \$1.7 million, respectively, compared with the corresponding periods in 2016 due primarily to a decrease in labor expenses of \$0.3 million and \$1.3 million, respectively. Additionally, for the nine months ended September 30, 2017, travel and entertainment expenses decreased \$0.2 million compared with the corresponding period in 2016.

**General and Administrative Expenses.** Consolidated general and administrative expenses include general management, compensation and benefits of employees, officers and directors that are not direct costs of active projects, legal and professional fees and other general expenses, but not expenses incurred in connection with the restatement of our historical financial results and related matters. Consolidated general and administrative expenses for the three and nine months ended September 30, 2017 increased \$0.1 million and decreased \$3.1 million, respectively, compared with the corresponding periods in 2016. The increase in consolidated general and administrative expenses for the three months ended September 30, 2017 was due to a \$1.3 million increase in severance expense, partially offset by a \$0.6 million decrease in labor expenses and a \$0.4 million decrease in bank fees compared with the corresponding period in 2016. The decrease in consolidated general and administrative expenses for the nine months ended September 30, 2017 was due primarily to a decrease of \$2.8 million in labor expenses, a decrease of \$0.5 million in legal and other expenses that were not related to restatement activities, a decrease of \$0.4 million in travel and entertainment expenses and a \$0.2 million decrease in bank fees compared with the corresponding period in 2016. These decreases for the nine months ended September 30, 2017 were partially offset by an increase in severance expense of \$1.0 million and an increase in stock-based compensation expense of \$0.8 million compared with the corresponding periods in 2016.

**Restatement Expenses.** Restatement expenses for the three and nine months ended September 30, 2017 decreased \$0.5 million and \$2.5 million, respectively, compared with the corresponding periods in 2016 due to the wind-down of restatement activities in conjunction with the filing of the 2015 Report, which included the restatement of certain prior period financial results. Restatement expenses primarily consisted of fees for legal and accounting services. We expect to continue to incur legal expenses in future periods, although at a lower level, in conjunction with the SEC investigation related to the restatement.

(Gain) Loss on Sale of Business and Net Assets Held for Sale. Loss on sale of business and net assets held for sale for the three months ended September 30, 2017 remained relatively flat compared with the corresponding period in 2016. Loss on sale of business for the nine months ended September 30, 2017 decreased \$8.4 million, respectively, compared with the corresponding period in 2016. In connection with our decision to sell Hetsco in June 2016, the net assets were adjusted to estimated fair value less estimated selling expenses, which resulted in a write-down of \$8.2 million for each of the three and nine months ended September 30, 2016. For the nine months ended September 30, 2017, we recorded an adjustment that reduced the loss by \$0.2 million.

Depreciation and Amortization Expenses. Depreciation and amortization expenses consist primarily of depreciation of fixed assets and amortization of definite-lived intangible assets and exclude amounts included in cost of revenue. Depreciation and amortization expenses for the three months ended September 30, 2017 remained relatively flat compared with

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the corresponding period in 2016. Depreciation and amortization expenses for the nine months ended September 30, 2017 decreased \$1.5 million, compared with the corresponding period in 2016 due primarily to the decline in depreciable assets resulting from the sale of Hetsco in January 2017 and the cession of the related depreciation expense as a result of being classified as assets held for sale at December 31, 2016.

## Other (Income) Expense, Net

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
Interest expense, net	\$ 3,639	\$ 1,774	\$ 7,583	\$ 6,408
Other (income) expense, net	(9)	(89)	(9)	11
Total	\$ 3,630	\$ 1,685	\$ 7,574	\$ 6,419

Total other expense, net, for the three and nine months ended September 30, 2017 increased \$1.9 million and \$1.2 million, respectively, compared with the corresponding periods in 2016. The increase in total other expense, net, for the three months and nine months ended September 30, 2017 was due primarily to an increase in interest expense, net of \$1.9 million and \$1.2 million, respectively, compared with the corresponding periods in 2016. The weighted average interest rate on borrowings under the Revolving Credit Facility and the Centre Lane Facility for the three and nine months ended September 30, 2017 was 20.3% and 18.7%, respectively, compared with the weighted average interest rate on borrowings under the Revolving Credit Facility for the three and nine months ended September 30, 2016 of 9.2% and 10.5%, respectively.

## Income Tax Expense (Benefit)

(in thousands)	Three Months		Nine Months Ended	
	Ended		September 30,	
	September 30,	September 30,	2017	2016
	2017	2016	2017	2016
Income tax expense (benefit)	\$ 317	\$ 266	\$ (1,211)	\$ 1,154

Income tax expense for the interim periods is based on estimates of the effective tax rate during the entire fiscal year. The effective income tax rate is based upon the estimated income during the calendar year, the estimated composition of the income in different jurisdictions and discrete adjustments, if any, in the applicable quarterly periods for settlements of tax audits or assessments and the resolution or identification of tax position uncertainties.

For the three and nine months ended September 30, 2017, we recorded income tax expense from continuing operations of \$0.3 million, or (1.8)% of pretax loss from continuing operations, and income tax benefit from continuing operations of \$1.2 million, or 2.5% of pretax loss from continuing operations, respectively, compared with income tax expense from continuing operations of \$0.3 million, or (4.1)% of pretax loss from continuing operations, and \$1.2 million, or (3.3)% of pretax loss from continuing operations, respectively, in the corresponding periods of 2016. The difference between our effective tax rate and the federal statutory tax rate for the three and nine months ended September 30, 2017 and 2016 was primarily related to the full valuation allowance recorded on our U.S. deferred tax assets. The decrease in income tax provision from continuing operations for the nine months ended September 30, 2017 compared with the corresponding period in 2016 was related to a reduction in net deferred tax

liabilities primarily from a \$2.2 million decrease in indefinite-lived intangibles deferred tax liabilities that cannot be used to offset deferred tax assets subject to valuation allowance as a result of the disposition of Hetsco in the first quarter of 2017.

#### Discontinued Operations

See “Note 4—Changes in Business” to the unaudited condensed consolidated financial statements included in this Form 10-Q for information regarding discontinued operations.

#### Liquidity and Capital Resources

During the first nine months of 2017, our principal sources of liquidity were cash on hand, proceeds from the sale of Hetsco, borrowings under the Revolving Credit Facility and proceeds from the Centre Lane Facility. However, during the first five months of 2017 and throughout 2016, we were not in compliance with the covenants contained in the Revolving Credit Facility. During the first five months of 2017 and throughout 2016, our liquidity was constrained because effective July 22, 2016, the administrative agent under the Revolving Credit Facility exercised rights that enabled it to control certain of our accounts by implementing a cash dominion process to use receipts of collateral to directly pay down debt, while allowing us to borrow subject to certain restrictions. During this time, we generated additional liquidity through working capital management.



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Our principal uses of cash were to pay for customer contract-related material, labor and subcontract labor, operating expenses, interest expense on the Revolving Credit Facility, restatement-related expenses and capital assets.

In June 2017, we refinanced the outstanding balance due under the Revolving Credit Facility when we entered into the Centre Lane Facility. See discussion in “Note 7—Debt” to the unaudited condensed consolidated financial statements included in this Form 10-Q and below under “Our Credit Facilities.” Nonetheless, our liquidity constraints have continued in 2017, and we continue to rely on working capital management, funds from the Centre Lane Facility and a portion of the proceeds from the sale of substantially all of the assets and liabilities of our Mechanical Solutions segment as our principal sources of liquidity. See discussion in “Note 2—Liquidity” to the unaudited condensed consolidated financial statements included in this Form 10-Q.

### Cash and Cash Equivalents

As of September 30, 2017, our operating unrestricted cash and cash equivalents increased \$5.4 million to \$8.2 million from \$2.8 million as of December 31, 2016. The operating cash balance of \$8.2 million as of September 30, 2017 consisted of \$5.2 million of cash held in U.S. bank accounts and \$3.0 million of cash held in non-U.S. bank accounts. We have funded our business objectives and operations through asset sales and the proceeds from the Centre Lane Facility.

### Our Credit Facilities

#### Revolving Credit Facility

On February 21, 2012, we entered into a \$100.0 million Revolving Credit Facility with Wells Fargo Bank, National Association, as Administrative Agent, U.S. Bank National Association, as Syndication Agent and the various lending institutions party thereto. Effective December 17, 2013, we exercised our rights under the accordion feature pursuant to and in accordance with the terms of the Revolving Credit Facility and increased the revolving credit commitments available to us under the Revolving Credit Facility from \$100.0 million to \$150.0 million. We gave a first priority lien on substantially all of our assets as security for the Revolving Credit Facility, which had a maturity date of February 21, 2017 until that maturity date was extended to June 12, 2017. In mid-June 2017, we entered into the Centre Lane Facility; therefore, no amounts were outstanding under the Revolving Credit Facility as of September 30, 2017. As of December 31, 2016, we had \$45.3 million of revolving credit loans outstanding under the Revolving Credit Facility, and we were not in compliance with the financial and certain other covenants. As a result of our non-compliance under the Revolving Credit Facility, on a number of occasions in 2016 and 2017, prior to refinancing the Revolving Credit Facility, we entered into amendments and limited waivers with our lenders, which were in effect until we refinanced the outstanding debt balance on the Revolving Credit Facility in June 2017.

Pursuant to the terms of such amendments and limited waivers, immediately following the sale of Hetsco in January 2017 until we refinanced our debt in June 2017, the Revolving Credit Facility provided total available commitments of \$45.1 million and only allowed for borrowings up to a maximum of \$31.6 million, exclusive of outstanding standby letters of credit, and other restrictions. The Revolving Credit Facility had a reduced revolving letter of credit facility of up to \$13.5 million, which no longer provided access to multi-currency funds. Our ability to access the maximum amount of availability was dependent upon certain conditions as defined in the Revolving Credit Facility. We paid an unused line fee of 0.75% pursuant to the terms of the Revolving Credit Facility.

Until we refinanced our debt with Centre Lane, we were subject to interest rate changes on our LIBOR-based variable interest rate under the Revolving Credit Facility. During the first nine months of 2017, we borrowed \$152.8 million on the Revolving Credit Facility, and we repaid \$165.5 million. During the first nine months of 2016, we had \$32.2 million incremental borrowings on the Revolving Credit Facility, and we repaid \$48.1 million.



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Centre Lane Facility

In June 2017, funds affiliated with Centre Lane purchased and assumed the outstanding debt from our then-existing lenders under the Revolving Credit Facility. We replaced the Revolving Credit Facility when we entered into the Initial Centre Lane Facility, a 4.5-year senior secured term loan facility, with an affiliate of Centre Lane as Administrative Agent and Collateral Agent, and the other Lenders from time to time party thereto. The Centre Lane Facility is governed by the terms of the Senior Secured Credit Agreement, dated June 16, 2017, as amended by the Centre Lane Amendment on August 17, 2017. While not a party to the Centre Lane Facility, entities associated with Wynnefield Capital, Inc., our largest equity investor, funded \$6.0 million of the Centre Lane Facility. After payment of the Revolving Credit Facility and fees associated with both the Initial Centre Lane Facility and the Centre Lane Amendment, net cash proceeds were \$15.3 million.

The Initial Centre Lane Facility provides for an initial loan in an aggregate principal amount of \$45.0 million, and the Centre Lane Amendment provides for a First-Out Loan, for an additional aggregate principal amount of \$10.0 million. The Initial Centre Lane Facility has a maturity date of December 16, 2021. The First-Out Loan matures on September 30, 2018.

The Initial Centre Lane Facility requires payment of an annual administration fee of \$25,000 and an upfront fee equal to 7% of the aggregate commitments provided under the Centre Lane Facility. The upfront fee bears interest at a rate of LIBOR plus 19% annual PIK interest. The upfront fee is payable upon the earlier of maturity or the occurrence of certain events, including significant debt prepayments or asset sales that may occur prior to maturity. In addition to those fees, the Centre Lane Amendment also requires us to pay an upfront fee equal to 7% of the First-Out Loan commitments, which bears interest at the same rate as the initial upfront fee, and an exit fee equal to 7% of the aggregate outstanding principal amount of the First-Out Loan commitments, which is payable upon the maturity date of the First-Out Loan.

Borrowings under the Centre Lane Facility initially bear interest at LIBOR plus the sum of 9% per year, payable in cash, plus 10% PIK interest. Cash interest is payable monthly, and the PIK interest accrues to and increases the principal balance on a monthly basis. Starting on January 1, 2018, the PIK interest rate will increase to 15% per year, unless we elect to make a prepayment of \$25.0 million on the principal. The cash interest rate will remain unchanged.

On October 11, 2017, we sold substantially all of the operating assets and liabilities of our Mechanical Solutions segment and used a portion of the proceeds to pay down \$34.0 million of our outstanding debt and related fees, including full repayment of the First-Out Loan. This payment satisfied the criteria necessary to avoid the PIK rate increase on January 1, 2018. Additionally, on October 31, 2017, we completed the sale of our manufacturing facility in Mexico and auctioned the remaining production equipment and other assets for net proceeds of \$3.6 million, of which \$1.9 million was used to reduce the principal amount of the Initial Centre Lane Facility, and the remainder was used to fund working capital requirements.

Our obligations under the Centre Lane Facility are guaranteed by all of our wholly owned domestic subsidiaries, subject to customary exceptions. Our obligations are secured by first priority security interests on substantially all of our assets and those of our wholly owned domestic subsidiaries. This includes 100% of the voting equity interests of our domestic subsidiaries and certain specified foreign subsidiaries and 65% of the voting equity interests of other directly owned foreign subsidiaries, subject to customary exceptions.

We may voluntarily prepay the term loans at any time or from time to time, in whole or in part, in a minimum amount of \$1.0 million of the outstanding principal amount, plus any accrued but unpaid interest on the aggregate amount of the term loans being prepaid, plus a Prepayment Premium, to be calculated as follows:

Period	Prepayment Premium as a Percentage of Aggregate Outstanding Principal Prepaid
June 16, 2017 to June 16, 2018	3%
June 17, 2018 to June 16, 2019	2%
June 17, 2019 to June 16, 2020	1%
After June 16, 2020	0%

Subject to certain exceptions, we must prepay an aggregate principal amount equal to 100% of our Excess Cash Flow (as defined in the Centre Lane Facility), minus the sum of all voluntary prepayments, within five business days after the date that is 90 days following the end of each fiscal year. The Centre Lane Facility also requires mandatory prepayment of certain amounts in the event we or our subsidiaries receive proceeds from certain events and activities, including, among others, asset sales, casualty events, the issuance of indebtedness and equity interests not otherwise permitted under the Centre Lane Facility

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and the receipt of tax refunds or extraordinary receipts in excess of \$500,000, plus, in certain instances, the applicable Prepayment Premium, calculated as set forth above.

The Centre Lane Facility contains customary representations and warranties, as well as customary affirmative and negative covenants. The Centre Lane Facility contains covenants that may, among other things, limit the Company's ability to incur additional debt, incur liens, make investments, declare or pay dividends, engage in mergers, acquisitions and dispositions, engage in new lines of business or certain transactions with affiliates and change accounting policies or fiscal year.

The Centre Lane Facility also requires us to regularly provide financial information to the Lenders, as well as maintain certain total leverage ratios, beginning on September 30, 2018, and fixed charge coverage ratios, beginning on March 31, 2019. Our capital expenditures are also limited.

Events of default under the Centre Lane Facility include, but are not limited to, a breach of any of the financial covenants or any representations or warranties, failure to timely pay any amounts due and owing, the commencement of any bankruptcy or other insolvency proceeding, judgments in excess of certain acceptable amounts, the occurrence of a change in control, certain events related to ERISA matters and impairment of security interests in collateral or invalidity of guarantees or security documents.

If an event of default occurs, the Lenders may, among other things, declare all borrowings to be immediately due and payable, together with accrued interest and fees, and exercise remedies under the collateral documents related to the Centre Lane Facility. During the third quarter of 2017, we made the decision to exit and sell substantially all of the operating assets and liabilities of our Mechanical Solutions segment in an effort to reduce our outstanding term debt. As an initial step in this plan, we filed a certificate of dissolution and dissolved our wholly owned inactive subsidiary, Braden Construction Services, Inc. on September 5, 2017. As a result of this dissolution, we were in violation of one of our covenants under the Center Lane Facility as of September 30, 2017. On January 9, 2018, we entered into a second limited waiver and third amendment to the Centre Lane Facility which waived the event of default caused by the dissolution and extended the first required date for us to satisfy the fixed charge coverage ratios to March 31, 2019.

The weighted average interest rate on borrowings under the Revolving Credit Facility and the Centre Lane Facility was 18.7% for the nine months ended September 30, 2017.

### European Credit Facility

On June 13, 2008, Braden-Europe B.V., Global Power Professional Services Netherlands B.V. and Global Power Netherlands B.V. (collectively, "Global Power Netherlands") entered into a EUR 14,000,000 Credit Facility with an overdraft facility of EUR 1,000,000 and a contingent liability facility of EUR 13,000,000, under which letters of credit could be issued (as continued, amended or supplemented from time to time, the "ABN AMRO Credit Facility") with ABN AMRO Bank N.V. The ABN AMRO Credit Facility automatically renewed each year on the same terms and conditions, so long as certain financial conditions were satisfied. In connection with the sale of substantially all of the operating assets and liabilities of the Company's Mechanical Solutions segment on October 11, 2017, which included Global Power Netherlands, the ABN AMRO Credit Facility was assumed by the purchaser.

### Letters of Credit and Bonds

In line with industry practice, we are often required to provide letters of credit and surety and performance bonds to customers. These letters of credit and bonds provide credit support and security for the customer if we fail to perform our obligations under the applicable contract with such customer. The interest rate on letters of credit issued under the

Revolving Credit Facility letter of credit sublimit was 8.5% per annum at the time of the refinancing in mid-June 2017. To the extent that a letter of credit had an expiration date beyond the original Revolving Credit Facility maturity date of February 21, 2017, cash collateral of an amount equal to 105% of the face amount of such letter of credit was provided as security for all reimbursement and other letter of credit obligations. The Centre Lane Facility does not provide for letters of credit; therefore, we are currently unable to obtain new letters of credit.

As of September 30, 2017, we had \$9.6 million outstanding standby letters of credit that were originally issued under the Revolving Credit Facility and there were no amounts drawn upon these letters of credit. As of December 31, 2016, our outstanding standby letters of credit issued under the Revolving Credit Facility was \$11.8 million.

As of September 30, 2017, we provided cash collateral of \$10.1 million for letters of credit with expiry dates beyond

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the Revolving Credit Facility's original maturity date. In addition, as of September 30, 2017, we had outstanding surety bonds on projects of \$31.6 million. As of December 31, 2016, we provided cash collateral of \$7.9 million for letters of credit with expiry dates beyond the Revolving Credit Facility's original maturity date. In addition, as of December 31, 2016, we had outstanding surety bonds on projects of \$32.7 million.

## Deferred Financing Costs

Deferred financing costs are amortized over the terms of the related debt facilities using the effective yield method. We incurred no interest expense associated with the amortization of deferred financing costs on the Revolving Credit Facility for the three months ended September 30, 2017 and incurred less than \$0.1 million for the nine months ended September 30, 2017. Total interest expense associated with the amortization of deferred financing costs on the Revolving Credit Facility was less than \$0.1 million for the three months ended September 30, 2016 and was \$0.2 million for the nine months ended September 30, 2016. Total interest expense associated with the amortization of deferred financing costs on the Centre Lane Facility was \$0.4 million and \$0.5 million for the three and nine months ended September 30, 2017, respectively.

As of September 30, 2017, we had no unamortized deferred financing costs related to the Revolving Credit Facility. We had total unamortized deferred financing costs of \$6.0 million related to the Centre Lane Facility, of which \$1.4 million was included in current portion of long-term debt, net and \$4.6 million was included in long-term debt, net on the accompanying September 30, 2017 condensed consolidated balance sheet. We had unamortized deferred financing costs of less than \$0.1 million related to the Revolving Credit Facility, which are included in other long-term assets on the accompanying December 31, 2016 consolidated balance sheet.

## Working Capital

Working capital represents total current assets less total current liabilities. At September 30, 2017, our working capital decreased \$36.2 million, or 44.8%, to \$44.7 million from \$80.9 million at December 31, 2016. Current assets decreased \$15.2 million during the nine months of 2017, due primarily to a \$22.8 million decrease in assets held for sale related to Hetsco, which was sold in January 2017, and a \$7.3 million decrease in costs and estimated earnings in excess of billings. The decrease was partially offset by a \$7.0 million increase in accounts receivable and the reclassification of \$7.8 million of long-term assets to current assets of discontinued operations. Current liabilities increased \$21.1 million during the first nine months of 2017 due primarily to a \$4.0 million increase in accounts payable, a \$3.3 million increase in other current liabilities, a \$10.2 million increase in current portion of long-term debt and the reclassification of \$2.2 million of long-term liabilities to current liabilities of discontinued operations.

## Net Cash Flows

Our net consolidated cash flows, including cash flows related to discontinued operations, consisted of the following for the nine months ended September 30:

Statement of Cash Flow Data (in thousands)	Nine Months Ended	
	September 30,	
	2017	2016
Cash flows provided by (used in):		
Operating activities	\$ (18,978)	\$ 5,668
Investing activities	19,923	(4,251)
Financing activities	3,740	(16,128)
Effect of exchange rate changes on cash	713	287

Net change in cash and cash equivalents	\$ 5,398	\$ (14,424)
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Our operating, investing and financing activities and the effect of exchange rate changes are described in more detail below.

#### Operating Activities

For the nine months ended September 30, 2017 and 2016, net loss adjusted for noncash activities was \$41.0 million and \$20.0 million, respectively, and our working capital accounts provided \$22.1 million and \$25.7 million, respectively.

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### Investing Activities

During the first nine months of 2017, we received \$21.7 million from the sale of Hetsco, of which \$1.5 million was held in escrow. During September 2017, \$0.4 million was released from escrow to the purchaser as part of working capital adjustments.

### Financing Activities

During the first nine months of 2017, cash provided by financing activities was \$3.7 million. Repayment on the Revolving Credit Facility accounted for \$165.5 million of the usage of cash, while proceeds from the Revolving Credit Facility and the Centre Lane Facility provided \$171.6 million of cash. We also used \$1.9 million of cash in connection the refinancing of our long-term debt during the first nine months of 2017.

### Effect of Exchange Rate Changes on Cash

For the nine months ended September 30, 2017 and 2016, the effect of exchange rate changes increased cash \$0.7 million and \$0.3 million, respectively, primarily resulting from fluctuations in the Euro against the U.S. Dollar.

### Dividends

We have not declared dividends since the first quarter of 2015 and do not anticipate declaring dividends in the near term. As of September 30, 2017, the terms of our Centre Lane Facility restricted our ability to pay dividends. In addition, the timing and amounts of any dividends would be subject to determination and approval by our Board of Directors. Dividends reported on the unaudited condensed consolidated statement of stockholders' equity and the unaudited condensed consolidated statements of cash flows included in this Form 10-Q are related to dividends on unvested restricted stock awards and units granted under pre-2014 long-term incentive compensation plans and are not related to a declared dividend.

### Liquidity Outlook

As of January 26, 2018 our outstanding term-loan balance under the Centre Lane Facility was \$25.4 million and we had cash and cash equivalents of \$17.1 million, including \$11.6 million of restricted cash. Currently, we do not have access to additional borrowings under the Centre Lane Facility or the ability to issue new letters of credit. However, we are actively pursuing a new asset-based lending facility ("ABL"), which would provide additional liquidity through new borrowings and the release of restricted cash currently collateralizing our standby letters of credit that were issued under our previous Revolving Credit Facility. Additionally, we expect that the new ABL would provide us the ability to issue new letters of credit.

We are assessing strategic alternatives, including the potential complete divestiture of the Electrical Solutions segment. Should a sale occur, the net proceeds would be used to further reduce the outstanding term-loan debt under the Centre Lane Facility, at which point we would pursue a refinancing of the long-term debt under more favorable terms.

The Company remains focused on executing the various liquidity plan initiatives as discussed herein, above in "Note 2—Liquidity" to the unaudited condensed consolidated financial statements and in the 2016 Form 10-K, including the evaluation of our general and administrative functional requirements and how we can optimize cost efficiencies related to those requirements.

### Off-Balance Sheet Transactions

Our liquidity is currently not dependent on the use of off-balance sheet transactions but, in line with industry practice, we are often required to provide performance and surety bonds to customers and may be required to provide letters of credit. If performance assurances are extended to customers, generally our maximum potential exposure is limited in the contract with our customers. We frequently obtain similar performance assurances from third-party vendors and subcontractors for work performed in the ordinary course of contract execution. However, the total costs of a project could exceed our original cost estimates, and we could experience reduced gross profit or possibly a loss for a given project. In some cases, if we fail to meet certain performance standards, we may be subject to contractual liquidated damages.

As of September 30, 2017, we had a contingent liability for issued and outstanding standby letters of credit, generally issued to secure performance on customer contracts. As of September 30, 2017, we had \$9.6 million of outstanding standby letters of credit that were originally issued under the Revolving Credit Facility and there were no amounts drawn upon these

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letters of credit. In addition, as of September 30, 2017, we had outstanding surety bonds on projects of \$31.6 million. Our subsidiaries also provide financial guarantees for certain contractual obligations in the ordinary course of business.

### Critical Accounting Policies

There have been no material changes to our critical accounting policies as set forth in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations,” included in our 2016 Form 10-K.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We are a smaller reporting company as defined by Rule 12b-2 of the Exchange Act and are not required to provide the information required under this item.

### Item 4. Controls and Procedures.

The Company has evaluated, under the supervision of the Company’s Co-Chief Executive Officers and Chief Financial Officer, the effectiveness of its disclosure controls and procedures as of September 30, 2017. This is done in order to ensure that information the Company is required to disclose in reports that are filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

Based on this evaluation, the Co-Chief Executive Officers and Chief Financial Officer concluded that the Company’s disclosure controls and procedures were not effective as of September 30, 2017, due to the material weaknesses described in “Item 9A. Controls and Procedures” of the Company’s 2016 Form 10-K.

To address these control weaknesses, the Company performed additional analysis and performed other procedures in order to prepare the unaudited condensed consolidated financial statements in accordance with accounting principles generally accepted in the U.S.

Notwithstanding the material weaknesses, management has concluded that the condensed consolidated financial statements included in this Form 10-Q present fairly, in all material aspects, the Company’s financial position, results of operations and cash flows for the periods presented in conformity with accounting principles generally accepted in the U.S.

### Changes in Internal Controls over Financial Reporting

Under the applicable SEC rules (Exchange Act Rules 13a-15(f) and 15d-15(f)), management is required to evaluate any changes in internal control over financial reporting that occurred during each fiscal quarter that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

As discussed in “Item 9A. Controls and Procedures” of the 2016 Form 10-K, we have undertaken a broad range of remedial procedures to address material weaknesses in our internal control over financial reporting. These remedial procedures continued throughout the three and nine months ended September 30, 2017 and will continue throughout the remainder of 2017.

While we continue to implement remediation efforts and design enhancements to our internal control procedures, we believe there were not any significant changes in internal controls implemented during the three and nine months ended September 30, 2017.

Part II—OTHER INFORMATION

Item 1. Legal Proceedings.

The information included in “Note 9—Commitments and Contingencies” to the unaudited condensed consolidated financial statements in this Form 10-Q is incorporated by reference into this Item.

Item 1A. Risk Factors.

There have not been any material changes to our risk factors from those reported in our 2016 Form 10-K.

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Item 2.Unregistered Sales of Equity Securities and Use of Proceeds.

Unregistered Sales of Equity Securities

There were no unregistered sales of equity securities during the period covered by this Form 10-Q.

Issuer Purchases of Equity Securities

There were no issuer purchases of equity securities during the period covered by this Form 10-Q.

Item 3.Defaults Upon Senior Securities.

None.

Item 4.Mine Safety Disclosures.

Not applicable.

Item 5.Other Information.

None.

Item 6.Exhibits.

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Exhibit	Description
10.1	<u>Second Limited Waiver and Third Amendment to Senior Secured Credit Agreement dated January 9, 2018, by and among Global Power Equipment Group Inc., as Borrower, the Lenders party thereto, and Centre Lane Partners Master Credit Fund II, L.P., as Administrative Agent and Collateral Agent.</u>
31.1	<u>Certification by the Co-Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
31.2	<u>Certification by the Co-Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
31.3	<u>Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
32.1	<u>Certification by the Co-Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
32.2	<u>Certification by the Co-Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
32.3	<u>Certification by the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GLOBAL POWER EQUIPMENT GROUP INC.

Date: January 31, 2018 By: /s/ Erin Gonzalez  
Erin Gonzalez,  
Chief Financial Officer  
(Duly authorized officer and principal financial officer of the registrant)

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