ABIOMED INC

DANVERS, MASSACHUSETTS 01923

| Form 10-Q<br>November 04, 2016                                     |   |                                       |
|--|---|---------------------------------------|
| UNITED STATES  |   |                                       |
| SECURITIES AND EXCHANG   | E COMMISSION                                |                                       |
| Washington, D.C. 20549   |   |                                       |
| FORM 10-Q  |   |                                       |
| (Mark One)   |   |                                       |
| QUARTERLY REPORT PURS<br>1934<br>For the quarterly period ended Se |   | (d) OF THE SECURITIES EXCHANGE ACT OF |
| OR   |   |                                       |
| TRANSITION REPORT PURSI<br>1934<br>For the transition period from  | UANT TO SECTION 13 or 15(o                  | d) OF THE SECURITIES EXCHANGE ACT OF  |
| Commission file number 001-09:                                     |   |                                       |
| ABIOMED, INC.  |   |                                       |
| (Exact name of registrant as spec                                  | rified in its charter)                      |                                       |
|  |   |                                       |
|  | DELAWARE<br>(State or other jurisdiction of | 04-2743260<br>(IRS Employer           |
| 22 CHERRY HILL DRIVE   | incorporation or organization)              | Identification No.)                   |

(Address of principal executive offices, including zip code)

(978) 646-1400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is, a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 26, 2016, 43,380,993 shares of the registrant's common stock, \$.01 par value, were outstanding.

# ABIOMED, INC. AND SUBSIDIARIES

### TABLE OF CONTENTS

|               |  | Page |
|---------------|--|------|
| PART I        | <u>- FINANCIAL INFORMATION:</u>  |      |
| Item 1.       | Condensed Consolidated Financial Statements (unaudited)  | 3    |
|               | Condensed Consolidated Balance Sheets as of September 30, 2016 and March 31, 2016  | 3    |
|               | Condensed Consolidated Statements of Operations for the three and six months ended September 30, 2016 and 2015           | 4    |
|               | Condensed Consolidated Statements of Comprehensive Income for the three and six months ended September 30, 2016 and 2015 | 5    |
|               | Condensed Consolidated Statements of Cash Flows for the six months ended September 30, 2016 and 2015                     | 6    |
|               | Notes to Condensed Consolidated Financial Statements (unaudited)   | 7    |
| Item 2.       | Management's Discussion and Analysis of Financial Condition and Results of Operations                                    | 18   |
| Item 3.       | Quantitative and Qualitative Disclosures About Market Risk   | 27   |
| Item 4.       | Controls and Procedures  | 27   |
| <u>PART I</u> | I - OTHER INFORMATION:   |      |
| Item 1.       | Legal Proceedings  | 28   |
| Item 1A       | A. Risk Factors  | 28   |
| Item 2.       | Unregistered Sales of Equity Securities and Use of Proceeds  | 30   |
| Item 3.       | Defaults Upon Senior Securities  | 30   |
| Item 4.       | Mine Safety Disclosures  | 31   |
| Item 5.       | Other Information  | 31   |
| Item 6.       | <u>Exhibits</u>  | 32   |
| SIGNA         | <u>TURES</u>   | 34   |

#### NOTE REGARDING COMPANY REFERENCES

Throughout this report on Form 10-Q (the "Report"), "Abiomed, Inc.," the "Company," "we," "us" and "our" refer to ABIOM Inc. and its consolidated subsidiaries.

#### NOTE REGARDING TRADEMARKS

ABIOMED, IMPELLA, IMPELLA CP and IMPELLA RP are trademarks of ABIOMED, Inc., and are registered in the U.S. and certain foreign countries. AB5000, IMPELLA 2.5, IMPELLA 5.0, IMPELLA LD and cVAD REGISTRY are trademarks of ABIOMED, Inc. RECOVER is a trademark of Abiomed Europe GmbH, a subsidiary of ABIOMED, Inc., and is registered in certain foreign countries.

2

### PART 1. FINANCIAL INFORMATION

ITEM 1:FINANCIAL STATEMENTS ABIOMED, INC. AND SUBSIDIARIES

### CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(in thousands, except share data)

| September 30, | March    |  |
|---------------|----------|--|
| 2016          | 31, 2016 |  |

| ASSETS                                    |           |          |
|---|-----------|----------|
| Current assets:                           |           |          |
| Cash and cash equivalents                 | \$ 54,709 | \$48,231 |
| Short-term marketable securities          | 178,236   | 163,822  |
| Accounts receivable, net                  | 46,607    | 42,821   |
| Inventories                               | 31,491    | 26,740   |
| Prepaid expenses and other current assets | 8,827     | 6,778    |
| Total current assets                      | 319,870   | 288,392  |
| Long-term marketable securities           | 4,004     | 1,000    |
| Property and equipment, net               | 50,207    | 23,184   |
| Goodwill                                  | 32,582    | 33,003   |
| In-process research and development       | 15,199    | 15,396   |
| Long-term deferred tax assets, net        | 48,614    |          |