

OLD REPUBLIC INTERNATIONAL CORP

Form 10-Q

May 09, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

☒ Quarterly report pursuant to section 13 or 15(d) of the Security Exchange Act of 1934
for the quarterly period ended: March 31, 2018 or

☐ Transition report pursuant to section 13 or 15(d) of the Security Exchange Act of 1934

Commission File Number: 001-10607

OLD REPUBLIC INTERNATIONAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

No. 36-2678171

(State or other jurisdiction of (IRS Employer Identification No.)
incorporation or organization)

307 North Michigan Avenue, Chicago, Illinois 60601

(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code: 312-346-8100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes: x No: o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes: x No: o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o (Do not check if a smaller
reporting company)

Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

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Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes: ☐ No: ☒

Class	Shares Outstanding March 31, 2018
Common Stock / \$1 par value	302,185,787

There are 51 pages in this report

OLD REPUBLIC INTERNATIONAL CORPORATION

Report on Form 10-Q / March 31, 2018

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Old Republic International Corporation and Subsidiaries
Consolidated Balance Sheets
(\$ in Millions, Except Share Data)

	(Unaudited)	
	March 31, 2018	December 31, 2017
Assets		
Investments:		
Available for sale:		
Fixed maturity securities (at fair value) (amortized cost: \$8,136.8 and \$8,162.2)	\$ 8,107.8	\$ 8,282.3
Short-term investments (at fair value which approximates cost)	474.9	670.1
Miscellaneous investments	30.0	29.1
Total	8,612.9	8,981.6
Held to maturity:		
Fixed maturity securities (at amortized cost) (fair value: \$1,038.0 and \$1,069.2)	1,061.8	1,067.4
Equity securities (at fair value) (cost: \$2,666.1 and \$2,629.9)	3,149.7	3,265.5
Other investments	3.6	3.3
Total investments	12,828.2	13,318.0
Other Assets:		
Cash	103.4	125.9
Securities and indebtedness of related parties	22.4	12.8
Accrued investment income	94.3	92.4
Accounts and notes receivable	1,516.1	1,469.7
Prepaid federal income taxes	114.3	114.3
Reinsurance balances and funds held	148.8	141.6
Reinsurance recoverable: Paid losses	70.9	60.5
Policy and claim reserves	3,330.9	3,311.3
Deferred policy acquisition costs	304.2	297.8
Sundry assets	464.7	458.8
Total Other Assets	6,170.6	6,085.5
Total Assets	\$ 18,998.8	\$ 19,403.5
Liabilities, Preferred Stock, and Common Shareholders' Equity		
Liabilities:		
Losses, claims, and settlement expenses	\$ 9,272.4	\$ 9,237.6
Unearned premiums	2,060.9	1,971.5
Other policyholders' benefits and funds	206.5	204.7
Total policy liabilities and accruals	11,540.0	11,413.9
Commissions, expenses, fees, and taxes	504.2	547.7
Reinsurance balances and funds	605.0	566.9
Federal income tax payable: Current	27.2	6.5
Deferred	33.4	100.5
Debt	974.1	1,448.7
Sundry liabilities	265.9	585.8
Commitments and contingent liabilities		
Total Liabilities	13,950.2	14,670.2
Preferred Stock (1)	—	—
Common Shareholders' Equity:		
Common stock (1)	302.1	269.2
Additional paid-in capital	1,267.9	815.2

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Retained earnings	3,658.1	3,206.9
Accumulated other comprehensive income (loss)	(148.9) 474.2
Unallocated ESSOP shares (at cost)	(30.6	) (32.4)
Total Common Shareholders' Equity	5,048.6	4,733.3
Total Liabilities, Preferred Stock and Common Shareholders' Equity	\$ 18,998.8	\$ 19,403.5

At March 31, 2018 and December 31, 2017, there were 75,000,000 shares of \$0.01 par value preferred stock authorized, of which no shares were outstanding. As of the same dates, there were 500,000,000 shares of common (1) stock, \$1.00 par value, authorized, of which 302,185,787 and 269,238,727 were issued as of March 31, 2018 and December 31, 2017, respectively. At March 31, 2018 and December 31, 2017, there were 100,000,000 shares of Class B Common Stock, \$1.00 par value, authorized, of which no shares were issued.

See accompanying Notes to Consolidated Financial Statements.

Old Republic International Corporation and Subsidiaries
Consolidated Statements of Income (Unaudited)
(\$ in Millions, Except Share Data)

	Quarters Ended March 31,	
	2018	2017
Revenues:		
Net premiums earned	\$1,231.0	\$ 1,201.3
Title, escrow, and other fees	99.3	99.7
Total premiums and fees	1,330.4	1,301.0
Net investment income	105.8	101.2
Other income	30.6	27.6
Total operating revenues	1,466.8	1,429.9
Investment gains (losses):		
Realized from actual transactions	15.5	14.8
Unrealized from change in fair value of equity securities	(152.0)	—
Impairments	—	—
Total realized and unrealized investment gains (losses)	(136.4)	14.8
Total revenues	1,330.4	1,444.8
Benefits, Claims and Expenses:		
Benefits, claims and settlement expenses	590.1	559.2
Dividends to policyholders	3.8	4.1
Underwriting, acquisition, and other expenses	728.0	700.2
Interest and other charges	14.4	16.4
Total expenses	1,336.4	1,280.1
Income (loss) before income taxes (credits)	(6.0)	164.7
Income Taxes (Credits):		
Current	26.0	51.9
Deferred	(36.1)	(.3)
Total	(10.1)	51.6
Net Income	\$4.0	\$ 113.1
Net Income Per Share:		
Basic	\$.01	\$.43
Diluted	\$.01	\$.39
Average shares outstanding: Basic	278,116,902	260,784,905
Diluted	279,528,034	249,239,349
Dividends Per Common Share:		
Cash	\$.1950	\$.1900

See accompanying Notes to Consolidated Financial Statements.

Old Republic International Corporation and Subsidiaries
Consolidated Statements of Comprehensive Income (Unaudited)
(\$ in Millions)

	Quarters Ended March 31,	
	2018	2017
Net Income As Reported	\$4.0	\$113.1
Other comprehensive income (loss):		
Unrealized gains (losses) on securities:		
Unrealized gains (losses) on securities before reclassifications	(148.6)	80.0
Amounts reclassified as investment gains from sales in the statements of income	(.5)	(14.8)
Pretax unrealized gains (losses) on securities	(149.2)	65.2
Deferred income taxes (credits)	(31.3)	22.7
Net unrealized gains (losses) on securities, net of tax	(117.8)	42.5
Defined benefit pension plans:		
Net pension adjustment before reclassifications	—	—
Amounts reclassified as underwriting, acquisition, and other expenses in the statements of income	.8	.1
Net adjustment related to defined benefit pension plans	.8	.1
Deferred income taxes (credits)	.1	—
Net adjustment related to defined benefit pension plans, net of tax	.6	—
Foreign currency translation and other adjustments	(3.7)	1.5
Net adjustments	(120.9)	44.1
Comprehensive Income (Loss)	\$(116.8)	\$157.2

See accompanying Notes to Consolidated Financial Statements.

Old Republic International Corporation and Subsidiaries
Consolidated Statements of Cash Flows (Unaudited)
(\$ in Millions)

	Quarters Ended March 31,	
	2018	2017
Cash flows from operating activities:		
Net income	\$4.0	\$ 113.1
Adjustments to reconcile net income to net cash provided by operating activities:		
Deferred policy acquisition costs	(6.4)	(7.6)
Premiums and other receivables	(46.4)	(70.8)
Unpaid claims and related items	65.1	24.4
Unearned premiums and other policyholders' liabilities	41.1	50.5
Income taxes	(15.0)	56.5
Prepaid federal income taxes	—	(31.8)
Reinsurance balances and funds	20.5	42.3
Realized investment (gains) losses from actual sale transactions	(15.5)	(14.8)
Unrealized investment (gains) losses from changes in fair value of equity securities	152.0	—
Accounts payable, accrued expenses and other	(68.7)	(15.6)
Total	130.8	146.1
Cash flows from investing activities:		
Fixed maturity securities:		
Available for sale:		
Maturities and early calls	196.8	139.8
Sales	144.0	107.9
Sales of:		
Equity securities	81.2	40.3
Other - net	4.7	6.8
Purchases of:		
Fixed maturity securities:		
Available for sale	(324.9)	(197.6)
Held to maturity	—	(87.3)
Equity securities	(103.1)	(95.9)
Other - net	(13.5)	(13.6)
Net decrease (increase) in short-term investments	195.1	27.2
Other - net	(1.5)	—
Total	178.9	(72.3)
Cash flows from financing activities:		
Issuance of common shares	6.2	11.1
Redemption of debentures and notes	(4.7)	(3.9)
Dividends on common shares	(324.1)	(49.3)
Other - net	(9.5)	—
Total	(332.2)	(42.2)
Increase (decrease) in cash	(22.5)	31.5

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Cash, beginning of period	125.9	145.7
Cash, end of period	\$103.4	\$177.2
Supplemental cash flow information:		
Cash paid (received) during the period for: Interest	\$29.5	\$30.9
Income taxes	\$5.2	\$(5.0)

See accompanying Notes to Consolidated Financial Statements.

OLD REPUBLIC INTERNATIONAL CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
(\$ in Millions, Except Share Data)

1. Accounting Policies and Basis of Presentation:

The accompanying consolidated financial statements have been prepared in conformity with the Financial Accounting Standards Board's ("FASB") Accounting Standards Codification ("ASC") of accounting principles generally accepted in the United States of America ("GAAP"). These interim financial statements should be read in conjunction with these notes and those included in the Company's 2017 Annual Report on Form 10-K incorporated herein by reference.

Pertinent accounting and disclosure pronouncements issued from time to time by the FASB are adopted by the Company as they become effective and are further discussed below.

Effective January 1, 2018, the Company adopted FASB guidance on the recognition and measurement of financial instruments. The impact of the Company's adoption of this pronouncement and the related interim disclosure requirements have been included in the pertinent note herein.

In addition, effective January 1, 2018, the Company adopted the FASB's comprehensive revenue recognition standard which applies to all entities that have contracts with customers, except for those that fall within the scope of other standards, such as insurance contracts. The Company's adoption of this standard did not have an effect on its insurance contract revenues and based on its evaluation of certain less significant revenue streams generated from contracts with customers, does not have a material impact on the consolidated financial statements.

The Company recognized total contract revenue from customers of \$40.7 and \$37.7 for the period ended March 31, 2018 and 2017, respectively. Of these amounts, approximately \$26.7 (65.6%) and \$24.2 (64.2%) were generated from claims handling and related ancillary services (i.e. risk control services) provided to customers within the Company's General Insurance segment. Claims handling revenues are recognized on a straight-line basis over the contract period (generally one year) which is commensurate with the entity's efforts relative to claims adjudication. The related ancillary services revenues are recognized as services are provided and invoiced to the customer. Additionally, revenues from contracts with customers generated from the Company's Title Insurance segment, consisting primarily of valuation and default title services, and software licensing arrangements totaled \$12.9 (31.7%) and \$12.5 (33.2%) for the period ended March 31, 2018 and 2017, respectively. Such revenues are generally recognized at a point in time upon completion and invoicing of the services, or in the case of software maintenance agreements, on a straight-line basis over the life of the contract (generally one year).

Furthermore, effective January 1, 2017, the Company adopted new FASB guidance on accounting for share-based payment award transactions. The Company's adoption of this guidance did not have a material impact on the consolidated financial statements.

In February 2016, the FASB issued guidance on lease accounting which will be effective in 2019 and requires balance sheet recognition of all leases with a term greater than 12 months.

In June 2016, the FASB issued guidance on accounting for credit losses on financial instruments which will be effective in 2020. The guidance will require immediate recognition of expected credit losses for certain financial instruments including reinsurance recoverables, held to maturity securities, and accounts and notes receivable. The guidance also modifies the impairment model for available for sale fixed maturities securities.

The Company is currently evaluating the foregoing lease and credit loss guidance to determine the potential impact of its adoption on its consolidated financial statements.

The financial accounting and reporting process relies on estimates and on the exercise of judgment. In the opinion of management all adjustments consisting only of normal recurring accruals necessary for a fair presentation of the results have been recorded for the interim periods. Amounts shown in the consolidated financial statements and applicable notes are stated (except as otherwise indicated and as to share data) in millions, which amounts may not add to totals shown due to truncation. Necessary reclassifications are made in prior periods' financial statements whenever appropriate to conform to the most current presentation.

2. Common Share Data:

Earnings Per Share - Consolidated basic earnings per share excludes the dilutive effect of common stock equivalents and is computed by dividing income available to common stockholders by the weighted-average number of common shares actually outstanding for the quarterly and year-to-date periods. Diluted earnings per share are similarly calculated with the inclusion of dilutive common stock equivalents. The following table provides a reconciliation of net income and the number of shares used in basic and diluted earnings per share calculations.

	Quarters Ended	
	March 31,	
	2018	2017
Numerator:		
Net income	\$4.0	\$ 113.1
Numerator for basic earnings per share - income available to common stockholders	4.0	113.1
Adjustment for interest expense incurred on assumed conversion of convertible notes	—	3.6
Numerator for diluted earnings per share - income available to common stockholders after assumed conversion of convertible notes	\$4.0	\$ 116.7
Denominator:		
Denominator for basic earnings per share - weighted-average shares (a)	278,116,008	284,905
Effect of dilutive securities - stock based compensation awards	1,411,130	1,303,231
Effect of dilutive securities - convertible senior notes	—	35,751,213
Denominator for diluted earnings per share - adjusted weighted-average shares and assumed conversion of convertible notes (a)	279,527,138	349,349
Earnings per share: Basic	\$.01	\$.43
Diluted	\$.01	\$.39
Anti-dilutive common stock equivalents excluded from earnings per share computations:		
Stock based compensation awards	1,539,500	
Convertible senior notes	21,773,776	
Total	23,313,276	

(a) In calculating earnings per share, pertinent accounting rules require that common shares owned by the Company's Employee Savings and Stock Ownership Plan that are not yet allocated to participants in the plan be excluded from the calculation. Such shares are issued and outstanding and have the same voting and other rights applicable to all other common shares.

3. Investments:

The Company may classify its fixed maturity invested assets in terms of those assets relative to which it either (1) has the positive intent and ability to hold until maturity, (2) has available for sale or (3) has the intention of trading. As of March 31, 2018 and December 31, 2017, the majority of the Company's fixed maturity invested assets were classified as "available for sale."

Fixed maturity securities classified as "available for sale" are included at fair value with changes in such values, net of deferred income taxes, reflected directly in shareholders' equity while fixed maturity securities classified as "held to maturity" are carried at amortized cost. Effective January 1, 2018, preferred and common stocks (equity securities) are included at fair value with changes in such values reflected as investment gains (losses) in the consolidated statements of income. Fair values for fixed maturity securities and equity securities are based on quoted market prices or

estimates using values obtained from independent pricing services as applicable.

The Company reviews the status and fair value changes of each of its fixed maturity investments on at least a quarterly basis during the year, and estimates of other-than-temporary impairments ("OTTI") in the portfolio's value are evaluated and established at each quarterly balance sheet date. In reviewing investments for OTTI, the Company, in addition to a security's market price history, considers the totality of such factors as the issuer's operating results, financial condition and liquidity, its ability to access capital markets, credit rating trends, most current audit opinion, industry and securities markets conditions, and analyst expectations to reach its conclusions. Sudden fair value declines caused by such adverse developments as newly emerged or imminent bankruptcy filings, issuer default on significant obligations, or reports of financial accounting developments that bring into question the validity of the issuer's previously reported earnings or financial condition, are recognized as realized losses as soon as credible publicly available information emerges to confirm such developments. In the event the Company's estimate of OTTI is insufficient at any point in time, future periods' net income (loss) would be adversely affected by the recognition of additional impairment losses, but its financial position would not necessarily be affected adversely inasmuch as such losses, or a portion of them, could have been recognized previously as unrealized losses in shareholders' equity. The Company recognized no OTTI adjustments for the quarters ended March 31, 2018 and 2017.

The amortized cost and estimated fair values by type and contractual maturity of fixed maturity securities are shown in the following tables. Expected maturities will differ from contractual maturities since borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Fixed Maturity Securities by Type:				
March 31, 2018:				
Available for sale:				
U.S. & Canadian Governments	\$ 1,455.2	\$ 2.8	\$ 22.4	\$ 1,435.6
Corporate	6,681.6	66.7	76.1	6,672.1
	\$ 8,136.8	\$ 69.6	\$ 98.6	\$ 8,107.8
Held to maturity:				
Tax-exempt	\$ 1,061.8	\$.8	\$ 24.6	\$ 1,038.0
December 31, 2017:				
Available for sale:				
U.S. & Canadian Governments	\$ 1,554.3	\$ 6.5	\$ 8.7	\$ 1,552.2
Corporate	6,607.8	140.8	18.6	6,730.0
	\$ 8,162.2	\$ 147.4	\$ 27.3	\$ 8,282.3
Held to maturity:				
Tax-exempt	\$ 1,067.4	\$ 10.0	\$ 8.3	\$ 1,069.2

	Amortized Cost	Estimated Fair Value
Fixed Maturity Securities Stratified by Contractual Maturity at March 31, 2018:		
Available for sale:		
Due in one year or less	\$ 737.6	\$ 741.1
Due after one year through five years	4,296.1	4,295.3
Due after five years through ten years	3,000.9	2,963.8
Due after ten years	102.0	107.5
	\$ 8,136.8	\$ 8,107.8
Held to maturity:		
Due in one year or less	\$ —	\$ —
Due after one year through five years	93.1	91.1
Due after five years through ten years	960.5	938.7
Due after ten years	8.1	8.1
	\$ 1,061.8	\$ 1,038.0

The following table reflects the Company's gross unrealized losses and fair value, aggregated by category and length of time that individual available for sale and held to maturity securities have been in an unrealized loss position. Fair value and issuer's cost comparisons follow:

	12 Months or Less		Greater than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
March 31, 2018:						
Fixed Maturity Securities:						
U.S. & Canadian Governments	\$761.3	\$ 13.4	\$382.8	\$ 8.9	\$1,144.1	\$ 22.4
Tax-exempt	507.8	7.1	404.3	17.4	912.2	24.6
Corporate	2,992.9	53.5	664.0	22.6	3,657.0	76.1
Total	\$4,262.2	\$ 74.1	\$1,451.2	\$ 49.1	\$5,713.5	\$ 123.2

December 31, 2017:

Fixed Maturity Securities:						
U.S. & Canadian Governments	\$1,080.9	\$ 8.6	\$29.5	\$ —	\$1,110.5	\$ 8.7
Tax-exempt	321.9	4.8	134.7	3.4	456.6	8.3
Corporate	1,660.9	15.0	145.9	3.6	1,806.9	18.6
Subtotal	3,063.9	28.5	310.2	7.2	3,374.1	35.7
Equity Securities	354.0	23.2	—	—	354.0	23.2
Total	\$3,417.9	\$ 51.7	\$310.2	\$ 7.2	\$3,728.2	\$ 58.9

At March 31, 2018, the Company held 1,296 fixed maturity securities in an unrealized loss position, representing 65.9% of the total number of such issues it held. At December 31, 2017, the Company held 742 fixed maturity and 9 equity securities in an unrealized loss position, representing 37.6% (as to fixed maturities) and 9.5% (as to equity securities) of the total number of such issues it held. Of the securities in an unrealized loss position, 353 and 104 fixed maturity securities had been in a continuous unrealized loss position for more than 12 months as of March 31, 2018 and December 31, 2017, respectively. The unrealized losses on these fixed income securities are primarily deemed to reflect changes in the interest rate environment. As part of its assessment of other-than-temporary impairments, the Company considers its intent to continue to hold, and the likelihood that it will not be required to sell investment securities in an unrealized loss position until cost recovery, principally on the basis of its asset and liability maturity matching procedures.

A summary of the Company's equity securities follows:

	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Equity Securities:				
March 31, 2018	\$2,666.1	\$ 526.6	\$ 42.9	\$3,149.7
December 31, 2017	\$2,629.9	\$ 658.8	\$ 23.2	\$3,265.5

Effective January 1, 2018, the Company adopted a new accounting standard which requires the recognition of changes in fair value of equity securities in net income. The cumulative-effect adjustment resulting from the adoption of the new standard was to reclassify \$502.1 from accumulated other comprehensive income to retained earnings; total shareholders' equity remained unchanged. During the first quarter 2018, the Company recognized unrealized investment losses of \$152.0 emanating from changes in the fair value of equity securities in the consolidated statements of income. Of this amount, \$131.3 was related to changes in the fair value of equity securities still held at March 31, 2018.

Fair Value Measurements - Fair value is defined as the estimated price that is likely to be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (an exit price) at the measurement date. A fair value hierarchy is established that prioritizes the sources ("inputs") used to measure fair value into three broad levels: inputs based on quoted market prices in active markets (Level 1); observable inputs based on corroboration with available market data (Level 2); and unobservable inputs based on uncorroborated market data or a reporting entity's own assumptions (Level 3). Following is a description of the valuation methodologies and general classification used for financial instruments measured at fair value.

The Company uses quoted values and other data provided by a nationally recognized independent pricing source as inputs into its quarterly process for determining fair values of its fixed maturity and equity securities. To validate the techniques or models used by pricing sources, the Company's review process includes, but is not limited to: (i) initial and ongoing evaluation of methodologies used by outside parties to calculate fair value; and (ii) comparing other sources including the fair value estimates to its knowledge of the current market and to independent fair value estimates provided by the investment custodian. The independent pricing source obtains market quotations and actual transaction prices for securities that have quoted prices in active markets and uses its own proprietary method for determining the fair value of securities that are not actively traded. In general, these methods involve the use of "matrix pricing" in which the independent pricing source uses observable market inputs including, but not limited to, investment yields, credit risks and spreads, benchmarking of like securities, broker-dealer quotes, reported trades and sector groupings to determine a reasonable fair value.

Level 1 securities include U.S. and Canadian Treasury notes, publicly traded common stocks, the quoted net asset value ("NAV") mutual funds, and most short-term investments in highly liquid money market instruments. Level 2 securities generally include corporate bonds, municipal bonds, and certain U.S. and Canadian government agency securities. Securities classified within Level 3 include non-publicly traded bonds and equity securities. There were no significant changes in the fair value of assets measured with the use of significant unobservable inputs as of March 31, 2018 and December 31, 2017.

The following tables show a summary of the fair value of financial assets segregated among the various input levels described above:

	Fair Value Measurements			
	Level 1	Level 2	Level 3	Total
As of March 31, 2018:				
Available for sale:				
Fixed maturity securities:				
U.S. & Canadian Governments	\$645.7	\$789.9	\$—	\$1,435.6
Corporate	—	6,661.6	10.5	6,672.1
Short-term investments	474.9	—	—	474.9
Held to maturity:				
Fixed maturity securities:				
Tax-exempt	—	1,038.0	—	1,038.0
Equity securities	\$3,148.6	\$—	\$1.1	\$3,149.7

As of December 31, 2017:				
Available for sale:				
Fixed maturity securities:				
U.S. & Canadian Governments	\$761.4	\$790.8	\$—	\$1,552.2
Corporate	—	6,719.5	10.5	6,730.0
Short-term investments	670.1	—	—	670.1
Held to maturity:				
Fixed maturity securities:				
Tax-exempt	—	1,069.2	—	1,069.2
Equity securities	\$3,264.4	\$—	\$1.1	\$3,265.5

There were no transfers between Levels 1, 2 or 3 during the quarter ended March 31, 2018.

Investment income is reported net of allocated expenses and includes appropriate adjustments for amortization of premium and accretion of discount on fixed maturity securities acquired at other than par value. Dividends on equity securities are credited to income on the ex-dividend date.

Realized investment gains and losses, which result from sales or write-downs of securities are reflected as revenues in the income statement and are determined on the basis of amortized value at date of sale for fixed maturity securities, and cost in regard to equity securities; such bases apply to the specific securities sold. Also, effective January 1, 2018, unrealized gains and (losses) from changes in fair value of equity securities are recorded as investment gains (losses) in the income statement. Unrealized investment gains and losses on fixed maturity securities, net of any deferred income taxes, are recorded directly as a component of accumulated other comprehensive income in shareholders' equity. At March 31, 2018, the Company and its subsidiaries had no non-income producing fixed maturity securities.

The following table reflects the composition of net investment income, net realized gains or losses, and the net change in unrealized investment gains or losses for each of the periods shown.

	Quarters Ended March 31,	
	2018	2017
Investment income from:		
Fixed maturity securities	\$74.2	\$74.2
Equity securities	30.4	26.1
Short-term investments	1.9	.8
Other sources	.9	1.2
Gross investment income	107.5	102.4
Investment expenses (a)	1.7	1.1
Net investment income	\$105.8	\$101.2
Investment gains (losses):		
From actual sale transactions:		
Fixed maturity securities:		
Gains	\$.4	\$ 2.8
Losses	(.1)	(.1)
Net	.2	2.6
Equity securities:		
Gains	14.9	12.1
Losses	—	—
Net	14.9	12.1
Other long-term investments, net	.2	—
Total from actual sale transactions	15.5	14.8
From unrealized changes in fair value of equity securities	(152.0)	—
From impairments	—	—
Total investment gains (losses)	(136.4)	14.8
Income taxes (credits)	(28.7)	5.1
Net investment gains (losses)	\$(107.7)	\$9.6
Changes in unrealized investment gains (losses) on:		
Fixed maturity securities	\$(148.7)	\$17.0
Less: Deferred income taxes (credits)	(31.3)	5.9
	(117.4)	11.1
Equity securities & other long-term investments	(.4)	48.1
Less: Deferred income taxes (credits)	—	16.7
	(.3)	31.3
Net changes in unrealized investment gains (losses)	\$(117.8)	\$42.5

(a) Investment expenses consist of personnel costs and investment management and custody service fees, as well as interest incurred on funds held of \$.1 for both the quarters ended March 31, 2018 and 2017.

4. Losses, Claims and Settlement Expenses:

The establishment of claim reserves by the Company's insurance subsidiaries is a reasonably complex and dynamic process influenced by a large variety of factors. These factors principally include past experience applicable to the anticipated costs of various types of claims, continually evolving and changing legal theories emanating from the

judicial system, recurring accounting, statistical, and actuarial studies, the professional experience and expertise of the Company's claim departments' personnel or attorneys and independent claim adjusters, ongoing changes in claim frequency or severity patterns such as those caused by natural disasters, illnesses, accidents, work related injuries, and changes in general and industry-specific economic conditions. Consequently, the reserves established are a reflection of the opinions of a large number of persons, of the application and interpretation of historical precedent and trends, of expectations as to future developments, and of management's judgment in interpreting all such factors. At any point in time, the Company is exposed to the incurrence of possibly higher or lower than anticipated claim costs due to all of these factors, and to the evolution, interpretation, and expansion of tort law, as well as the effects of unexpected jury verdicts.

All reserves are therefore based on estimates which are periodically reviewed and evaluated in the light of emerging claim experience and changing circumstances. The resulting changes in estimates are recorded in operations of the periods during which they are made. Return and additional premiums and policyholders' dividends, all of which tend to be affected by development of claims in future years, may offset, in whole or in part, favorable or unfavorable claim developments for certain coverages such as workers' compensation, portions of which are written under loss sensitive programs that provide for such adjustments. The Company believes that its overall reserving practices have been

consistently applied over many years, and that its aggregate net reserves have generally resulted in reasonable approximations of the ultimate net costs of claims incurred. However, no representation is made nor is any guaranty given that ultimate net claim and related costs will not develop in future years to be greater or lower than currently established reserve estimates.

The Company's accounting policy regarding the establishment of claim reserve estimates is described in Note 1(h) to the consolidated financial statements included in Old Republic's 2017 Annual Report on Form 10-K. The following table shows an analysis of changes in aggregate reserves for the Company's losses, claims and settlement expenses for each of the periods shown.

	Quarters Ended	
	March 31,	
	2018	2017
Gross reserves at beginning of period	\$9,237.6	\$9,206.0
Less: reinsurance losses recoverable	2,921.1	2,766.1
Net reserves at beginning of period:		
General Insurance	5,471.5	5,249.9
Title Insurance	559.7	602.0
RFIG Run-off	271.7	574.0
Other	13.5	13.8
Sub-total	6,316.4	6,439.8
Incurred claims and claim adjustment expenses:		
Provisions for insured events of the current year:		
General Insurance	546.3	513.3
Title Insurance	21.1	21.3
RFIG Run-off (a)	18.7	32.8
Other	5.7	7.0
Sub-total	591.9	574.6
Change in provision for insured events of prior years:		
General Insurance	15.9	10.1
Title Insurance	(8.2)	(10.3)
RFIG Run-off (a)	(7.2)	(13.0)
Other	(2.3)	(1.8)
Sub-total	(1.8)	(15.1)
Total incurred claims and claim adjustment expenses (a)	590.1	559.5
Payments:		
Claims and claim adjustment expenses attributable to insured events of the current year:		
General Insurance	104.2	94.1
Title Insurance	.1	.2
RFIG Run-off (a)(b)	—	.2
Other	2.2	2.5
Sub-total	106.7	97.1
Claims and claim adjustment expenses attributable to insured events of prior years:		
General Insurance	368.0	367.5
Title Insurance	13.6	14.7
RFIG Run-off (b)	34.0	53.4
Other	2.4	2.2
Sub-total	418.1	437.8

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Total payments (b)	524.8	535.0
Amount of reserves for unpaid claims and claim adjustment expenses at the end of each period, net of reinsurance losses recoverable: (c)		
General Insurance	5,561.5	5,311.7
Title Insurance	558.7	598.1
RFIG Run-off	249.1	540.2
Other	12.2	14.2
Sub-total	6,381.7	6,464.3
Reinsurance losses recoverable	2,890.7	2,766.9
Gross reserves at end of period	\$9,272.4	\$9,231.3

In common with all other insurance coverages, RFIG Run-off mortgage guaranty settled and incurred claim and claim adjustment expenses include only those costs actually or expected to be paid by the Company. Changes in (a) mortgage guaranty aggregate case, IBNR, and loss adjustment expense reserves shown below and entering into the determination of incurred claim costs, take into account, among a large number of variables, claim cost reductions for anticipated coverage rescissions and claims denials.

The RFIG Run-off mortgage guaranty provision for insured events of the current year was reduced by estimated coverage rescissions and claims denials of \$1.2 and \$1.7 for the year-to-date periods ended March 31, 2018 and 2017, respectively. The provision for insured events of prior years for the periods shown in the table was (increased) reduced by estimated coverage rescissions and claims denials of \$(2.1) and \$(1.6), respectively. Prior year development was also affected in varying degrees by differences between actual claim settlements relative to expected experience, by reinstatement of previously rescinded or denied claims, and by subsequent revisions of assumptions in regards to claim frequency, severity or levels of associated claim settlement costs which result from consideration of underlying trends and expectations.

(b) Rescissions reduced the Company's paid losses by an estimated \$1.4 and \$3.0 for the year-to-date periods ended March 31, 2018 and 2017, respectively.

(c) Net reserves for claims that have been incurred but are not yet reported ("IBNR") carried in each segment were as follows:

	March 31, 2018	March 31, 2017	December 31, 2017
General Insurance	\$ 2,686.9	\$ 2,515.3	\$ 2,585.9
Title Insurance	478.0	521.5	479.3
RFIG Run-off	30.0	208.6	30.5
Other	4.7	5.0	4.7
Total	\$ 3,199.8	\$ 3,250.6	\$ 3,100.6

5. Employee Benefit Plans:

The Company had an active pension plan (the "Plan") covering a portion of its work force until December 31, 2013. The Plan is a defined benefit plan pursuant to which pension payments are based primarily on years of service and employee compensation near retirement. The Plan was closed to new participants and benefits were frozen as of December 31, 2013. As a result, eligible employees retained all of the vested rights as of the effective date of the freeze. While additional benefits no longer accrue, the Company's cumulative obligation continues to be subject to further adjustment due to changes in actuarial assumptions such as expected mortality and changes in interest rates. Net periodic pension costs for the quarterly periods ended March 31, 2018 and 2017 were not material to Old Republic's consolidated statements of income.

6. Information About Segments of Business:

Old Republic is engaged in the single business of insurance underwriting and related services. The Company conducts its operations through a number of regulated insurance company subsidiaries organized into three major segments, namely its General Insurance Group (property and liability insurance), Title Insurance Group, and the Republic Financial Indemnity Group ("RFIG") Run-off Business. The results of a small life & accident insurance business are included with those of its holding company parent and minor corporate services operations. Each of the Company's segments underwrites and services only those insurance coverages which may be written by it pursuant to state insurance regulations and corporate charter provisions. Segment results exclude investment gains or losses and

other-than-temporary impairments as these are aggregated in the consolidated totals. The contributions of Old Republic's insurance industry segments to consolidated totals are shown in the following table.

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	Quarters Ended March 31, 2018 2017	
General Insurance:		
Net premiums earned	\$791.2	\$742.8
Net investment income and other income	113.5	106.2
Total revenues before investment gains or losses	\$904.8	\$849.0
Income before income taxes (credits) and investment gains or losses (a)	\$83.3	\$93.7
Income tax expense (credits) on above	\$11.5	\$28.0
Title Insurance:		
Net premiums earned	\$414.5	\$418.3
Title, escrow and other fees	99.3	99.7
Sub-total	513.8	518.0
Net investment income and other income	9.7	9.7
Total revenues before investment gains or losses	\$523.6	\$527.8
Income before income taxes (credits) and investment gains or losses (a)	\$29.5	\$40.4
Income tax expense (credits) on above	\$6.3	\$13.8
RFIG Run-off Business:		
Net premiums earned	\$21.3	\$35.5
Net investment income and other income	5.3	5.5
Total revenues before investment gains or losses	\$26.7	\$41.1
Income before income taxes (credits) and investment gains or losses	\$10.9	\$14.5
Income tax expense (credits) on above	\$2.2	\$5.2
Consolidated Revenues:		
Total revenues of above Company segments	\$1,455.2	\$1,418.0
Other sources (b)	41.4	41.9
Consolidated investment gains (losses):		
Realized from actual transactions	15.5	14.8
Unrealized from changes in fair value of equity securities	(152.0)	—
Total realized and unrealized investment gains (losses)	(136.4)	14.8
Consolidation elimination adjustments	(29.7)	(29.9)
Consolidated revenues	\$1,330.4	\$1,444.8
Consolidated Income (Loss) Before Income Taxes (Credits):		
Total income before income taxes (credits) and investment gains or losses of above Company segments	\$123.8	\$148.7
Other sources - net (b)	6.5	1.1
Consolidated investment gains (losses):		
Realized from actual transactions	15.5	14.8
Unrealized from changes in fair value of equity securities	(152.0)	—

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Total realized and unrealized investment gains (losses)	(136.4) 14.8
Consolidated income (loss) before income taxes (credits)	\$(6.0) \$164.7
Consolidated Income Tax Expense (Credits):		
Total income tax expense (credits) for above Company segments	\$20.1	\$47.1
Other sources - net (b)	(1.5	) (.7)
Income tax expense (credits) on consolidated investment gains (losses)	(28.7	) 5.1
Consolidated income tax expense (credits)	\$(10.1	) \$51.6

	March 31, 2018	December 31, 2017
Consolidated Assets:		
General Insurance	\$ 16,015.8	\$ 16,055.5
Title Insurance	1,401.5	1,466.0
RFIG Run-off Business	777.3	805.0
Total assets for the above company segments	18,194.8	18,326.6
Other assets (b)	1,109.9	1,440.9
Consolidation elimination adjustments	(305.9)	(364.0)
Consolidated assets	\$ 18,998.8	\$ 19,403.5

(a) Income before income taxes (credits) is reported net of interest charges on intercompany financing arrangements with Old Republic's holding company parent for the following segments: General - \$15.4 and \$14.1 for the quarters ended March 31, 2018 and 2017, respectively, and Title - \$1.4 and \$2.1 for the quarters ended March 31, 2018 and 2017, respectively.

(b) Represents amounts for Old Republic's holding company parent, minor corporate services subsidiaries, and a small life and accident insurance operation.

7. Commitments and Contingent Liabilities:

Legal proceedings against the Company and its subsidiaries routinely arise in the normal course of business and usually pertain to claim matters related to insurance policies and contracts issued by its insurance subsidiaries. Under GAAP, an estimated loss is accrued only if the loss is probable and reasonably estimable. At March 31, 2018, the Company did not have material non-claim litigation exposures in its consolidated business for which adequate claim and related expense provisions had not been made.

8. Debt:

Consolidated debt of Old Republic and its subsidiaries is summarized below:

	March 31, 2018		December 31, 2017	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
3.75% Convertible Senior Notes due 2018	\$—	\$—	\$470.6	\$652.2
4.875% Senior Notes due 2024	396.3	422.5	396.2	430.3
3.875% Senior Notes due 2026	545.3	541.4	545.1	553.9
ESSOP debt	—	—	4.2	4.2
Other miscellaneous debt with an average yield of 2.97% and 2.45%, respectively	32.4	32.5	32.4	32.5
Total debt	\$974.1	\$996.5	\$1,448.7	\$1,673.2

During the first quarter 2018, the Company's outstanding aggregate principal amount of the 3.75% Convertible Senior Notes were converted into 32,229,787 shares of Old Republic common stock.

On August 26, 2016, the Company completed a public offering of \$550.0 aggregate principal amount of Senior Notes. The notes bear interest at a rate of 3.875% per year and mature on August 26, 2026.

On September 23, 2014, the Company completed a public offering of \$400.0 aggregate principal amount of Senior Notes. The notes bear interest at a rate of 4.875% per year and mature on October 1, 2024.

Fair Value Measurements - The Company utilizes indicative market prices, which incorporate recent actual market transactions and current bid/ask quotations to estimate the fair value of outstanding debt securities that are classified within Level 2 of the fair value hierarchy as presented below. The Company uses an internally generated interest yield market matrix table, which incorporates maturity, coupon rate, credit quality, structure and current market conditions to estimate the fair value of its outstanding debt securities that are classified within Level 3.

The following table shows a summary of the carrying value and fair value of financial liabilities segregated among the various input levels described in Note 3 above:

	Carrying Value	Fair Value	Level 1	Level 2	Level 3
Financial Liabilities:					
Debt:					
March 31, 2018	\$974.1	\$996.5	\$-964.0	\$32.5	
December 31, 2017	\$1,448.7	\$1,673.2	\$-1,636.5	\$36.7	

9. Income Taxes:

Tax positions taken or expected to be taken in a tax return by the Company are recognized in the financial statements when it is more likely than not that the position would be sustained upon examination by tax authorities. To the best of management's knowledge, there are no tax uncertainties that are expected to result in significant increases or decreases to unrecognized tax benefits within the next twelve month period. The Company views its income tax exposures as primarily consisting of timing differences whereby the ultimate deductibility of a taxable amount is highly certain but the timing of its deductibility is uncertain. Such differences relate principally to the timing of deductions for loss and premium reserves. As in prior examinations, the Internal Revenue Service ("IRS") could assert that claim reserve deductions were overstated thereby reducing the Company's statutory taxable income in any particular year. The Company believes that it establishes its reserves fairly and consistently at each balance sheet date, and that it would succeed in defending its tax position in these regards. Because of the impact of deferred tax accounting, the possible accelerated payment of tax to the IRS would not necessarily affect the annual effective tax rate. The Company classifies interest and penalties as income tax expense in the consolidated statement of income. The IRS has audited the Company's consolidated Federal income tax returns through year-end 2013.

The Tax Cuts and Jobs Act ("TCJA") was enacted into law on December 22, 2017. The TCJA, among its many elements, lowered the nominal federal corporate tax rate to 21.0% from 35.0%. The Internal Revenue Service ("IRS") requires the Company's insurance subsidiaries to discount loss reserves using either company specific payment patterns, or industry average tables published by the IRS. The Company has previously elected to follow the IRS industry average tables. The TCJA requires the IRS to publish tables linking the interest rates used to discount loss reserves to the corporate bond yield curve as opposed to the Federal mid-term rates used under the old law. As of the date of this report, the IRS has not published the updated tables. Accordingly, the Company is unable to make a reasonable estimate of any adjustment resulting from the application of the new IRS published discount rates. The Company has used the most recently published IRS tables for the preparation of the accompanying consolidated financial statements. Any adjustment to the loss reserve discount will be recorded in the period in which additional information becomes available.

OLD REPUBLIC INTERNATIONAL CORPORATION

MANAGEMENT ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

Quarters Ended March 31, 2018 and 2017

(\$ in Millions, Except Share Data)

OVERVIEW

This management analysis of financial position and results of operations pertains to the consolidated accounts of Old Republic International Corporation ("Old Republic", "ORI", or "the Company"). The Company conducts its operations principally through three major regulatory segments, namely, its General (property and liability), Title, and the RFIG (mortgage guaranty and consumer credit indemnity) Run-off Business. A small life and accident insurance business, accounting for .3% of consolidated operating revenues for the quarter ended March 31, 2018 and .8% of consolidated assets as of that date, is included within the corporate and other caption of this report.

The consolidated accounts are presented in conformity with the Financial Accounting Standards Board's ("FASB") Accounting Standards Codification ("ASC") of accounting principles generally accepted in the United States of America ("GAAP"). As a publicly held company, Old Republic utilizes GAAP largely to comply with the financial reporting requirements of the Securities and Exchange Commission ("SEC"). From time to time the FASB and the SEC issue various releases, many of which require additional financial statement disclosures and provide related application guidance. Recent guidance issued by the FASB is summarized further in Note 1 of the Notes to Consolidated Financial Statements.

As a state regulated financial institution vested with the public interest, however, business of the Company's insurance subsidiaries is managed pursuant to the laws, regulations, and accounting practices of the various states in the U.S. and those of a small number of other jurisdictions outside the U.S. in which they operate. In comparison with GAAP, the statutory accounting practices reflect greater conservatism and comparability among insurers, and are intended to address the primary financial security interests of policyholders and their beneficiaries. Additionally, these practices also affect a significant number of important factors such as product pricing, risk bearing capacity and capital adequacy, the determination of Federal income taxes payable currently among ORI's tax-consolidated entities, and the upstreaming of dividends by insurance subsidiaries to the parent holding company. The major differences between these statutory financial accounting practices and GAAP are summarized in Note 1(a) to the consolidated financial statements included in Old Republic's 2017 Annual Report on Form 10-K.

The insurance business is distinguished from most others in that the prices (premiums) charged for various insurance products are set without certainty of the ultimate benefit and claim costs that will emerge, often many years after issuance and expiration of a policy. This basic fact casts Old Republic as a risk-taking enterprise managed for the long run. Management therefore conducts the business with a primary focus on achieving favorable underwriting results over cycles, and on the maintenance of financial soundness in support of the insurance subsidiaries' long-term obligations to policyholders and their beneficiaries. To achieve these objectives, adherence to insurance risk management principles is stressed, and asset diversification and quality are emphasized.

In addition to income arising from Old Republic's basic underwriting and related services functions, significant investment income is earned from invested funds generated by those functions and from capital resources. Investment management aims for stability of income from interest and dividends, protection of capital, and for sufficiency of liquidity to meet insurance underwriting and other obligations as they become payable in the future. Securities trading and the realization of capital gains are not objectives. The investment philosophy is therefore best characterized as emphasizing value, credit quality, and relatively long-term holding periods. The Company's ability to hold both fixed maturity and equity securities for long periods of time is in turn enabled by the scheduling of maturities in contemplation of an appropriate matching of assets and liabilities, and by investments in large capitalization, highly liquid equity securities.

In light of the above factors, the Company's affairs are managed for the long run and without significant regard to the arbitrary strictures of quarterly or even annual reporting periods that American industry must observe. In Old Republic's view, such short reporting time frames do not comport well with the long-term nature of much of its business. Management therefore believes that the Company's operating results and financial condition can best be evaluated by observing underwriting and overall operating performance trends over succeeding five- or preferably ten-year intervals. A ten-year period in particular can likely encompass at least one economic and/or underwriting cycle and thereby provide an appropriate time frame for such cycle to run its course, and for premium rate changes and reserved claim costs to be quantified and emerge in financial results with greater finality and effect.

This management analysis should be read in conjunction with the consolidated financial statements and the footnotes appended to them.

EXECUTIVE SUMMARY

Old Republic International Corporation reported the operating and net income amounts shown in the following table. Pretax operating income dropped across most segments in this year's first quarter. On the other hand, post-tax operating income rose as it benefitted from lower corporate income tax rates. Net income was affected by the same factor, as well as the inclusion of unrealized fair-value investment gains (losses) on equity securities for the first time beginning in 2018. As a consequence, year-over-year post-tax operating and net income are not fully comparable among the periods reported upon. The table following the Financial Highlights shows the impact of these factors on period-to-period comparisons.

Financial Highlights

	Quarters Ended March 31,		
	2018	2017	Change
Operating revenues:			
General insurance	\$904.8	\$849.0	6.6 %
Title insurance	523.6	527.8	(.8)
Corporate and other	11.6	11.9	(2.2)
Subtotal	1,440.1	1,388.8	3.7
RFIG run-off business	26.7	41.1	(35.0)
Total	\$1,466.8	\$1,429.9	2.6 %
Pretax operating income (loss):			
General insurance	\$83.3	\$93.7	(11.1)%
Title insurance	29.5	40.4	(27.0)
Corporate and other	6.5	1.1	N/M
Subtotal	119.4	135.3	(11.8)
RFIG run-off business	10.9	14.5	(24.2)
Total	130.4	149.8	(13.0)
Pretax investment gains (losses):			
Realized from actual transactions	15.5	14.8	4.7
Unrealized from changes in fair value of equity securities	(152.0)	—	N/A
Total realized and unrealized investment gains (losses)	(136.4)	14.8	N/M
Consolidated pretax income (loss)	(6.0)	164.7	(103.7)
Income taxes (credits)	(10.1)	51.6	(119.7)
Net income (loss)	\$4.0	\$113.1	(96.4)%
Components of post-tax diluted earnings per share:			
Net operating income (loss):			
General insurance	\$0.26	\$0.22	18.2 %
Title insurance	0.08	0.09	(11.1)
Corporate and other	0.03	0.02	50.0
Subtotal	0.37	0.33	12.1
RFIG run-off business	0.03	0.03	—
Net operating income (loss)	0.40	0.36	11.1
Net realized investment gains (losses)			
from actual sale transactions	0.04	0.03	33.3
Subtotal	0.44	0.39	12.8
Net unrealized investment gains			

(losses) from changes in fair value of equity securities	(0.43)	—	N/A
Net income (loss)	\$0.01	\$0.39	(97.4)%
Cash dividends declared per share	\$0.1950	\$0.1900	2.6 %
Ending book value per share	\$16.82	\$17.58	(4.3)%

N/M = Not meaningful / N/A = Not applicable

Effective January 1, 2018, two significant events have occurred that have a bearing on the reporting of consolidated pretax income, as well as post-tax net operating and net income. The first arises from a new rule of the Financial Accounting Standards Board ("FASB") which requires the inclusion of unrealized investment gains or losses emanating from changes in the fair value of equity (but not fixed maturity) securities in the determination of pre and post-tax net income. The second emanates from a reduction of nominal Federal corporate income tax rates from 35% to 21%.

To enhance a comparison of reported earnings among the periods reported upon, the following table shows the resulting effective income tax rates and the inclusion of changes in fair value of equity securities in 2017 results as if the new rule applied to that year.

	Quarters Ended March 31, 2018	2017	Change
Pretax operating income	\$ 130.4	\$ 149.8	(13.0)%
Income tax expense (effective rates 14.3% and 31.0%)(a)	18.5	46.4	(59.9)
Net operating income	111.8	103.4	8.1
Realized investment gains (losses) from actual sale transactions	15.5	14.8	4.7
Income tax expense (effective rates 21.0% and 35.0%)(a)	3.2	5.1	(37.2)
Net realized investment gains (losses)	12.2	9.6	27.3
Combined pretax operating income and realized investment gains (losses)	145.9	164.7	(11.4)
Income tax expense (effective rates 15.0% and 31.3%)(a)	21.8	51.6	(57.6)
Combined net operating income and realized investment gains (losses)	124.0	113.1	9.7 %
Unrealized gains (losses) from changes in fair	(152.0)	47.9 (b)	

value of equity securities				
Income tax expense (effective rates 21.0% and 35.0%)(a)	(32.0)	)	16.7	(b)
Net unrealized gains (losses)	(120.0)	)	31.2	(b)
Consolidated pretax income (loss)	(6.0)	)	212.7	(b)
Income tax expense (effective rates N/M and 32.1%)(a)	(10.1)	)	68.3	(b)
Net income (loss)	\$ 4.0		\$ 144.3	(b)

(a) Effective rates based on 2018 (21%) and 2017 (35%) nominal Federal income tax rates, respectively.

(b) Amounts for 2017 include the retroactive, “as if” addition of equity securities unrealized gains or losses for that period.

The above and preceding table show both net operating and net income to highlight the effects of realized and, beginning in 2018, certain unrealized investment gains or losses on period-to-period comparisons. Management uses operating income, a non-GAAP financial measure, to evaluate and better explain operating performance, believing that the measure enhances an understanding of Old Republic’s core business results. Net operating income, however, does not replace GAAP net income as a measure of total profitability.

The realization of investment gains or losses can be highly discretionary due to such factors as the timing of individual securities sales, the recording of estimated losses from write-downs of impaired securities, tax-planning and tax-rate change considerations, as well as modifications in investment management judgments regarding the direction of securities markets or the future prospects of individual investees or industry sectors. The inclusion, beginning in 2018 of market-driven changes in equity investments’ valuations will likely produce, as it has most assuredly done in this year’s first three months, greater period-to-period fluctuations in reported net income particularly at times of significant instability or volatility in the securities markets. This FASB change, however, has no effect on management or evaluation of the Company’s operating results, nor on the determination of such critical elements as current income taxes, debt-to-equity ratios, shareholders’ equity, or its insurance subsidiaries’ ability to pay dividends to the ORI parent company.

General Insurance Results - The table below shows the major elements affecting this segment's performance for the periods reported upon.

	General Insurance Group Quarters Ended March 31,			
	2018	2017	Change	%
Net premiums earned	\$791.2	\$742.8	6.5	%
Net investment income	83.2	78.8	5.5	
Other income	30.3	27.3	11.0	
Operating revenues	904.8	849.0	6.6	
Claim costs	566.1	527.6	7.3	
Sales and general expenses	238.3	211.9	12.5	
Interest and other costs	17.0	15.6	8.7	
Total operating expenses	821.4	755.3	8.8	
Pretax operating income (loss)(a)	\$83.3	\$93.7	(11.1)%	
Claim ratio	71.5%	71.0%		
Expense ratio	26.3	24.9		
Composite underwriting ratio	97.8%	95.9%		

In connection with the run-off mortgage guaranty ("MI") and consumer credit indemnity ("CCI") combination, \$0.4 and \$(4.5) of pretax operating gains (losses) for the first quarter 2018 and 2017, respectively, were retained by (a)certain general insurance companies pursuant to various quota share and stop loss reinsurance agreements. All of these amounts, however, have been reclassified such that 100% of the CCI run-off business is reported in the RFIG run-off segment.

With few exceptions, earned premiums grew for most types of coverages and markets served. The aggregating effects of recent years' rate increases along with new business production are main elements in the higher premium levels. Net investment income gained from the combination of a moderately larger invested asset base and uptrend in dividend income.

Claim costs were affected by better performance in workers compensation and commercial automobile (trucking) coverages. Poorer results for the relatively small and volatile general liability coverage and several other types of insurance, however, offset that better performance. For all coverages combined, current periods' improving claim ratios were dampened by unfavorable developments of prior years' reserves. These amounted to 2.0 and 1.4 percentage points in the first quarter of 2018 and 2017, respectively. The table below shows recent annual and quarterly trends in prior years' developments:

	Reported Claim Ratio	Effect of Prior Years' (Favorable)/ Unfavorable Claim Reserves Development	Claim Ratio Excluding Prior Years' Claim Reserves Development
2013	73.6%	(0.9)%	74.5%
2014	77.9	3.9	74.0
2015	74.1	1.5	72.6
2016	73.0	0.3	72.7
2017	71.8%	0.7%	71.1%
1st Quarter 2017	71.0%	1.4%	69.6%
1st Quarter 2018	71.5%	2.0%	69.5%

2018's expense ratio increased nearly 6% to 26.3%. This was largely caused by different production cost structures effecting some faster growing coverages in this year's first quarter.

Quarterly and even annual claim provisions and the trends they display may not be particularly meaningful in Old Republic's liability insurance oriented mix of business. Absent significant economic and insurance industry dislocations in the foreseeable future, it is anticipated that reported claim ratios can be expected to fall within targeted averages in the high 60 percent to low 70 percent range. The current mix of business should result in the expense ratio ranging between 23 percent and 25 percent.

Title Insurance Results - First quarter 2018 operating results were mostly affected by basically flat revenues, and higher claim costs and general expenses.

	Title Insurance Group Quarters Ended March 31,		
	2018	2017	Change
Net premiums and fees earned	\$513.8	\$518.0	(0.8)%
Net investment income	9.4	9.5	(0.4)
Other income	0.2	0.2	1.9
Operating revenues	523.6	527.8	(0.8)
Claim costs	12.9	11.0	17.4
Sales and general expenses	479.8	474.0	1.2
Interest and other costs	1.2	2.2	(41.8)
Total operating expenses	494.0	487.3	1.4
Pretax operating income (loss)	\$29.5	\$40.4	(27.0)%
Claim ratio	2.5 %	2.1 %	
Expense ratio	93.3	91.5	
Composite underwriting ratio	95.8%	93.6%	

Year-over-year comparisons of revenues from title premiums and fees reflected relatively flat volume reported by independent agents, and a small decline for directly-produced business. By contrast, claim costs rose 17.4% in this year's first quarter due primarily to lower favorable development of prior years' claim reserves in the first quarter of 2018. The following table shows recent trends in reported claim ratios, and the impact on each calendar period of (favorable) or unfavorable developments of prior years' claim reserve provisions:

		Effect of Prior Years'	
		(Favorable)/	Claim Ratio Excluding Prior
		Unfavorable Claim	Years' Claim Reserves
	Reported Claim Ratio	Reserves Development	Development
2013	6.7%	(0.2)%	6.9%
2014	5.2	(0.8)	6.0
2015	4.9	(0.6)	5.5
2016	3.8	(1.1)	4.9
2017	0.9%	(3.3)%	4.2%
1st Quarter 2017	2.1%	(2.0)%	4.1%
1st Quarter 2018	2.5%	(1.6)%	4.1%

The expense ratio to premiums and fees rose to 93.3% in this year's first quarter compared to 91.5% in the same period of 2017. The higher costs related mostly to rising salaries and associated benefits expenses.

RFIG Run-off Business Results - First quarter results were largely effected by the continuing decline of risk in force and concomitant drop in earned premiums.

	RFIG Run-off Business Quarters Ended March 31, 2018 2017 Change		
A. Mortgage Insurance (MI)			
Net premiums earned	\$20.9	\$31.3	(33.1)%
Net investment income	5.1	5.2	(2.1)
Claim costs	11.4	10.9	4.8
Pretax operating income (loss)(a)	\$10.7	\$19.3	(44.4)%
Claim ratio	54.8%	35.0%	
Expense ratio	18.3	19.9	
Composite underwriting ratio	73.1%	54.9%	
B. Consumer Credit Indemnity (CCI)			
Net premiums earned	\$0.4	\$4.2	(90.2)%
Net investment income	0.2	0.3	(32.4)
Claim costs	—	8.8	(100.1)
Pretax operating income (loss)(a)	\$0.2	\$(4.8)	104.1 %
Claim ratio	(3.0)%	209.2%	
Expense ratio	107.4	13.9	
Composite underwriting ratio	104.4 %	223.1%	
C. Total MI and CCI run-off business:			
Net premiums earned	\$21.3	\$35.5	(39.9)%
Net investment income	5.3	5.5	(3.9)
Claim costs	11.4	19.8	(42.1)
Pretax operating income (loss)(a)	\$10.9	\$14.5	(24.2)%
Claim ratio	53.7%	55.7%	
Expense ratio	20.0	19.2	
Composite underwriting ratio	73.7%	74.9%	

In connection with the run-off mortgage guaranty ("MI") and consumer credit indemnity ("CCI") combination, \$0.4 and \$(4.5) of pretax operating gains (losses) for the first quarter 2018 and 2017, respectively, were retained by (a)certain general insurance companies pursuant to various quota share and stop loss reinsurance agreements. All of these amounts, however, have been reclassified such that 100% of the CCI run-off business is reported in the RFIG run-off segment.

Operating results of the run-off MI and CCI businesses were largely affected by a 39.9% drop in net earned premiums. As noted above, the reduction in MI earned premiums reflected the continuing decline in risk in force. For the CCI coverage, the much lower premiums in this year's first quarter resulted from the elimination of a major bank as a source of significant premiums and claims. MI claim costs rose disproportionately to earned premiums in both quarterly periods. The indicated claim ratios (54.8% in 2018 and 35.0% in 2017) reflect reductions of 27.6 and 34.9 percentage points, respectively, due to favorable developments of prior years' reserves.

Corporate and Other Operations - The combination of a small life and accident insurance business and the net costs associated with operations of the parent holding company and its internal services subsidiaries usually produce highly variable results. Earnings variations posted by these elements of Old Republic's business stem from volatility inherent to the small scale of the life and accident insurance line, net investment income, and net interest charges pertaining to external and intra-system financing arrangements. The interplay of these various operating elements is summarized in the following table:

	Corporate and Other Operations Quarters Ended March 31,	
	2018	2017
Net premiums earned	\$3.9	\$4.6
Net investment income	7.7	7.2
Other income	—	—
Operating revenues	11.6	11.9
Claim costs	3.4	5.0
Insurance expenses	1.3	3.8
Corporate, interest, and other expenses-net	0.3	1.8
Total operating expenses	5.1	10.8
Pretax operating income (loss)	\$6.5	\$1.1

Consolidated Results - The above summarized operating results of Old Republic's segmented business are reflected in the following consolidation of accounts.

	ORI Consolidated Quarters Ended March 31,		
	2018	2017	Change
Net premiums and fees earned	\$1,330.4	\$1,301.0	2.3 %
Net investment income	105.8	101.2	4.5
Other income	30.6	27.6	10.8
Operating revenues	1,466.8	1,429.9	2.6
Claim costs	594.0	563.4	5.4
Sales and general expenses	728.0	700.2	4.0
Interest and other costs	14.4	16.4	(12.3)
Total operating expenses	1,336.4	1,280.1	4.4
Pretax operating income (loss)	130.4	149.8	(13.0)
Income taxes (credits)	18.5	46.4	(59.9)
Net operating income (loss)	111.8	103.4	8.1
Realized investment gains (losses) from actual sale transactions	15.5	14.8	4.7
Income tax expense (credits)	3.2	5.1	(37.2)
Net realized investment gains (losses)	12.2	9.6	27.3
Unrealized investment gains (losses) from changes in fair value of equity securities	(152.0)	—	N/A
Income tax expense (credits)	(32.0)	—	N/A
Net unrealized investment			

gains (losses)	(120.0)	—	N/A
Net realized and unrealized investment gains (losses)	(107.7)	9.6	N/M
Net income (loss)	\$4.0	\$113.1	(96.4)%
Claim ratio	44.6 %	43.3 %	
Expense ratio	52.1	51.4	
Composite underwriting ratio	96.7 %	94.7 %	
Consolidated operating cash flow	\$130.8	\$146.1	(10.5)%

Consolidated operating cash flow was additive to investable funds and operating needs in the amount of \$130.8 and \$146.1 for the first three months of 2018 and 2017, respectively. Excluding inherently negative operating cash flows in the RFIG run-off business, these amounts would have been \$142.2 and \$193.1, respectively.

The sum-total of Old Republic's segmented results is represented by the following major components of pretax consolidated income:

	Quarters Ended March 31,		
	2018	2017	Change
Pretax operating income:			
Underwriting and related services:			
All segments except RFIG	\$33.3	\$56.0	(40.6)%
RFIG run-off	5.6	8.9	(37.0)
Subtotal	38.9	65.0	(40.1)
Net investment income	105.8	101.2	4.5
Interest and other costs	(14.4)	(16.4)	(12.3)
Total	130.4	149.8	(13.0)
Realized investment gains (losses)			
from actual sale transactions	15.5	14.8	4.7
Unrealized investment gains (losses)			
from changes in fair value of equity securities	(152.0)	—	N/A
Consolidated pretax income (loss)	\$(6.0)	\$164.7	(103.7)%

Cash, Invested Assets, and Shareholders' Equity - The table below shows Old Republic's consolidated cash and invested assets as well as the shareholders' equity balance at the dates shown.

Cash, Invested Assets, and Shareholders' Equity				
			% Change	
	March 31, 2018	Dec. 31, 2017	March 31, '18 / Dec. '17	March '18 / March '17
Cash and invested assets:				
Invested assets, carried at fair value	\$11,964.1	\$12,468.9	\$12,110.6	(4.0)% (1.2)%
Held to maturity, carried at amortized cost	1,061.8	1,067.4	1,056.9	(0.5) 0.5
Total per balance sheet	\$13,026.0	\$13,536.4	\$13,167.5	(3.8)% (1.1)%
Total at original cost of all	\$12,574.2	\$12,783.4	\$12,466.8	(1.6)% 0.9 %
Shareholders' equity:				
Total	\$5,048.6	\$4,733.3	\$4,585.6	6.7 % 10.1 %
Per common share	\$16.82	\$17.72	\$17.58	(5.1)% (4.3)%

Composition of shareholders' equity per share:

Equity before items below	\$16.05	\$16.26	\$16.17	(1.3)% (0.7)%
Unrealized investment gains (losses) and				

other					
accumulated					
comprehensive	0.77	1.46	1.41	N/M	N/M
income (loss)					
Total	\$16.82	\$17.72	\$17.58	(5.1)%	(4.3)%

Segmented composition
of

shareholders' equity

per share:

Excluding run-off					
segment	\$15.41	\$16.14	\$16.26	(4.5)%	(5.2)%
RFIG run-off segment	1.41	1.58	1.32	(10.8)	6.8
Consolidated total	\$16.82	\$17.72	\$17.58	(5.1)%	(4.3)%

Old Republic's invested assets are directed in consideration of enterprise-wide risk management objectives. Most importantly, these are intended to ensure solid funding of the insurance subsidiaries' long-term obligations to policyholders and other beneficiaries, as well as the long-term stability of the subsidiaries' capital accounts. To this end, the investment portfolio contains no significant insurance risk-correlated asset exposures to real estate, mortgage-backed securities, collateralized debt obligations ("CDO's"), derivatives, hybrid securities, or illiquid private equity and hedge fund investments. Moreover, the Company does not engage in hedging or securities lending transactions, nor does it invest in securities whose values are predicated on non-regulated financial instruments exhibiting amorphous or unfunded counter-party risk attributes.

As of March 31, 2018, the consolidated investment portfolio reflected an allocation of approximately 75% to fixed-maturity and short-term investments, and 25% to equities. Investments in high quality, dividend-paying equity securities have been singularly emphasized since 2013. The asset quality of the fixed maturity portfolio has remained at high levels.

Changes in shareholders' equity per share are reflected in the following table. As shown, these resulted mostly from net income, dividend payments to shareholders, and changes in the value of invested assets carried at fair value.

	Shareholders' Equity Per Share	
	Quarters Ended March 31,	
	2018	2017
Beginning balance	\$17.72	\$17.16
Changes in shareholders' equity:		
Post-tax net operating income (loss)	0.40	0.40
Post-tax net realized investment gains (losses)	0.04	0.03
Post-tax net unrealized investment gains (losses) on securities carried at fair value:		
Reported in net income (loss)	(0.43)	—
Reported as other comprehensive income (loss)	(0.39)	0.16
Subtotal	(0.82)	0.16
Total post-tax realized and unrealized investment gains (losses)	(0.78)	0.19
Cash dividends	(0.1950)	(0.1900)
Debt conversion, stock issuance, and other transactions	(0.33)	0.02
Net change	(0.90)	0.42
Ending balance	\$16.82	\$17.58
Percentage change for the period	(5.1)%	2.4 %

Capitalization - The following table shows the components of total capitalization. The most significant change for the twelve months ended March 31, 2018 relates to the conversion of all of the convertible senior notes due 2018 into the Company's common stock.

	Capitalization		
	March 31, 2018	December 31, 2017	March 31, 2017
Debt:			
3.75% Convertible Senior Notes due 2018	\$—	\$470.6	\$548.2
4.875% Senior Notes due 2024	396.3	396.2	395.8
3.875% Senior Notes due 2026	545.3	545.1	544.7
ESSOP debt	—	4.2	4.2
Other miscellaneous debt with an average yield of 3.0%	32.4	32.4	32.4
Total debt	974.1	1,448.7	1,525.5
Common shareholders' equity	5,048.6	4,733.3	4,585.6
Total capitalization	\$6,022.7	\$6,182.0	\$6,111.1
Capitalization ratios:			
Debt	16.2 %	23.4 %	25.0 %
Common shareholders' equity	83.8	76.6	75.0
Total	100.0 %	100.0 %	100.0 %

DETAILED MANAGEMENT ANALYSIS

This section of the Management Analysis of Financial Position and Results of Operations is additive to and should be read in conjunction with the Executive Summary which precedes it.

FINANCIAL ACCOUNTING AND REPORTING POLICIES

The Company's annual and interim financial statements incorporate a large number and types of estimates relative to matters which are highly uncertain at the time the estimates are made. The estimation process required of an insurance enterprise as Old Republic is by its very nature highly dynamic inasmuch as it necessitates a continuous evaluation, analysis, and quantification of factual data as it becomes known to the Company. As a result, actual experienced outcomes can differ from the estimates made at any point in time and thus affect future periods' reported revenues, expenses, net income or loss, and financial condition.

Old Republic believes that its most critical accounting estimates relate to: a) the determination of other-than-temporary impairments ("OTTI") in the value of fixed maturity investments; b) the valuation of deferred income tax assets; c) the establishment and recoverability of deferred acquisition costs; d) the recoverability of reinsured paid and/or outstanding losses; and e) the establishment of reserves for losses and loss adjustment expenses. The major assumptions and methods used in setting these estimates are discussed in the Company's 2017 Annual Report on Form 10-K.

FINANCIAL POSITION

The Company's financial position at March 31, 2018 reflected declines in assets and liabilities of 2.1% and 4.9%, respectively, and an increase in common shareholders' equity of 6.7% when compared to the immediately preceding year-end. Cash and invested assets represented 68.6% and 69.8% of consolidated assets as of March 31, 2018 and December 31, 2017, respectively. As of March 31, 2018, the cash, accrued investment income, and invested asset base declined by 3.8% to \$13,026.0.

Investments - During the first quarter of 2018 and 2017, the Company committed the majority of investable funds to short to intermediate-term fixed maturity securities and higher yielding publicly traded large capitalization common shares. At both March 31, 2018 and 2017, approximately 99% of the Company's investments consisted of marketable securities. Old Republic continues to adhere to its long-term policy of investing primarily in investment grade, marketable securities. The investment portfolio contains no significant insurance risk-correlated asset exposures to real estate, mortgage-backed securities, collateralized debt obligations ("CDO's"), derivatives, hybrid securities, or illiquid private equity and hedge fund investments. Moreover, the Company does not engage in hedging or securities lending transactions, nor does it invest in securities whose values are predicated on non-regulated financial instruments exhibiting amorphous or unfunded counter-party risk attributes. At March 31, 2018, the Company had no fixed maturity investments in default as to principal and/or interest.

Short-term maturity investment positions reflect a large variety of seasonal and intermediate-term factors including current operating needs, expected operating cash flows, seasonality of quarterly cash flow, debt maturities, and investment strategy considerations. Accordingly, the future level of short-term investments will vary and respond to the interplay of these factors and may, as a result, increase or decrease from current levels.

The Company does not own or utilize derivative financial instruments for the purpose of hedging, enhancing the overall return of its investment portfolio, or reducing the cost of its debt obligations. With regard to its equity portfolio, the Company does not own any options nor does it engage in any type of option writing. Traditional investment management tools and techniques are employed to address the yield and valuation exposures of the

invested assets base. The long-term fixed maturity investment portfolio is managed so as to limit various risks inherent in the bond market. Credit risk is addressed through asset diversification and the purchase of investment grade securities. Reinvestment rate risk is reduced by concentrating on non-callable issues, and by taking asset-liability matching considerations into account. Purchases of mortgage and asset backed securities, which have variable principal prepayment options, are generally avoided. Market value risk is limited through the purchase of bonds of intermediate maturity. The combination of these investment management practices is expected to produce a more stable long-term fixed maturity investment portfolio that is not subject to extreme interest rate sensitivity and principal deterioration.

The fair value of the Company's long-term fixed maturity investment portfolio is sensitive, however, to fluctuations in the level of interest rates, but not materially affected by changes in anticipated cash flows caused by any prepayments. The impact of interest rate movements on the long-term fixed maturity investment portfolio generally affects net unrealized gains or losses. As a general rule, rising interest rates enhance currently available yields but typically lead to a reduction in the fair value of existing fixed maturity investments. By contrast, a decline in such rates reduces currently available yields but usually serves to increase the fair value of the existing fixed maturity investment portfolio. All such changes in fair value of available for sale securities are reflected, net of deferred income taxes, directly in the shareholders' equity account, and as a separate component of the statement of comprehensive income. Fixed maturity securities classified as held to maturity are carried at amortized cost, and therefore, fluctuations in unrealized gains and losses do not impact shareholders' equity. Given the Company's inability to forecast or control the movement of interest rates, Old Republic sets the maturity spectrum of its fixed maturity securities portfolio within parameters of estimated liability payouts, and focuses the overall portfolio on high quality investments. By so doing, Old Republic believes it is reasonably assured of its ability to hold securities to maturity as it may deem necessary in changing environments, and of ultimately recovering their aggregate cost.

Possible future declines in fair values for Old Republic's available for sale bond portfolio would negatively affect the common shareholders' equity account at any point in time, but would not necessarily result in the recognition of realized investment losses. The Company reviews the status and fair value changes of each of its fixed maturity investments on at least a quarterly basis during the year, and estimates of other-than-temporary impairments in the portfolio's value are evaluated and established at each quarterly balance sheet date. In reviewing investments for other-than-temporary impairment, the Company, in addition to a security's market price history, considers the totality of such factors as the issuer's operating results, financial condition and liquidity, its ability to access capital markets, credit rating trends, most current audit opinion, industry and securities markets conditions, and analyst expectations to reach its conclusions. Sudden fair value declines caused by such adverse developments as newly emerged or imminent bankruptcy filings, issuer default on significant obligations, or reports of financial accounting developments that bring into question the validity of the issuer's previously reported earnings or financial condition, are recognized as realized losses as soon as credible publicly available information emerges to confirm such developments. In the event the Company's estimate of other-than-temporary impairments is insufficient at any point in time, future periods' net income (loss) would be affected adversely by the recognition of additional impairment losses, but its financial condition would not necessarily be affected adversely inasmuch as such losses, or a portion of them, could have been recognized previously as unrealized losses in shareholders' equity.

The following tables show certain information relating to the Company's fixed maturity and equity portfolios as of the dates shown:

Credit Quality Ratings of Fixed Maturity Securities (a)

	March 31,		December	
	2018	%	31,	2017
Aaa	20.7	%	21.6	%
Aa	13.3		12.9	
A	32.2		31.8	
Baa	27.6		27.5	
Total investment grade	93.8		93.8	
All other (b)	6.2		6.2	
Total	100.0	%	100.0	%

Credit quality ratings referred to herein are a blend of those assigned by the major credit rating agencies for U.S. (a) and Canadian Governments, Agencies, Corporates and Municipal issuers, which are converted to the above ratings classifications.

(b) "All other" includes non-investment grade or non-rated issuers.

Gross Unrealized Losses Stratified by Industry Concentration for Non-Investment Grade Fixed Maturity Securities

March 31, 2018	Amortized Cost	Gross Unrealized Losses
Fixed Maturity		

Securities

by

Industry

Concentration:

Energy	\$ 154.5	\$ 5.1
Basic	20.7	.9
Industry		
Health	26.3	.6
Care		
Consumer		
Non	23.6	.3
Durable		
Other		
(includes	92.2	1.2
6 industry		
groups)		
Total	\$ 317.4	(c)\$ 8.2

(c) Represents 3.5% of the total fixed maturity securities portfolio.

Gross Unrealized Losses Stratified
by Industry Concentration for
Investment Grade Fixed Maturity
Securities

March 31, 2018	Amortized Cost	Gross Unrealized Losses
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Fixed Maturity Securities by Industry Concentration:		
Municipal	\$	936.9