

MAXIM INTEGRATED PRODUCTS INC  
Form 10-Q  
April 27, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended March 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-34192

MAXIM INTEGRATED PRODUCTS, INC.

(Exact name of Registrant as Specified in its Charter)

Delaware

94-2896096

(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer I. D. No.)

160 Rio Robles

San Jose, California 95134

(Address of Principal Executive Offices including Zip Code)

(408) 601-1000

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer" and "smaller" reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  
 Accelerated filer  
 Non-accelerated filer  
 (Do not check if a smaller reporting company)  
 Smaller reporting company  
 Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revisited financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

(Check one):

YES  NO

As of April 13, 2018, there were 279,677,763 shares of Common Stock, par value \$.001 per share, of the registrant outstanding.

MAXIM INTEGRATED PRODUCTS, INC.  
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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

MAXIM INTEGRATED PRODUCTS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)

|   | March 31,<br>2018  | June 24,<br>2017   |
|---|--------------------|--------------------|
|   | (in thousands)     |                    |
| <b>ASSETS</b>   |                    |                    |
| Current assets:   |                    |                    |
| Cash and cash equivalents   | \$1,629,593        | \$2,246,121        |
| Short-term investments  | 1,094,801          | 498,718            |
| Total cash, cash equivalents and short-term investments   | 2,724,394          | 2,744,839          |
| Accounts receivable, net of allowances of \$125,761 at March 31, 2018 and \$46,575 at June 24, 2017 | 320,553            | 256,454            |
| Inventories   | 273,616            | 247,242            |
| Other current assets  | 22,275             | 57,059             |
| Total current assets  | 3,340,838          | 3,305,594          |
| Property, plant and equipment, net  | 589,177            | 606,581            |
| Intangible assets, net  | 90,848             | 90,867             |
| Goodwill  | 532,904            | 491,015            |
| Other assets  | 69,428             | 76,176             |
| <b>TOTAL ASSETS</b>   | <b>\$4,623,195</b> | <b>\$4,570,233</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                    |                    |
| Current liabilities:  |                    |                    |
| Accounts payable  | \$84,407           | \$77,373           |
| Income taxes payable  | 24,339             | 3,688              |
| Accrued salary and related expenses   | 147,771            | 145,299            |
| Accrued expenses  | 48,384             | 37,663             |
| Deferred margin on shipments to distributors  | —                  | 14,974             |
| Current portion of long-term debt   | 499,050            | —                  |
| Total current liabilities   | 803,951            | 278,997            |
| Long-term debt  | 990,787            | 1,487,678          |
| Income taxes payable  | 817,969            | 557,498            |
| Other liabilities   | 59,497             | 43,366             |
| Total liabilities   | 2,672,204          | 2,367,539          |
| Commitments and contingencies (Note 11)   |                    |                    |
| Stockholders' equity:   |                    |                    |
| Common stock and capital in excess of par value   | 283                | 283                |
| Retained earnings   | 1,963,912          | 2,212,301          |
| Accumulated other comprehensive loss  | (13,204 )          | (9,890 )           |
| Total stockholders' equity  | 1,950,991          | 2,202,694          |
| <b>TOTAL LIABILITIES &amp; STOCKHOLDERS' EQUITY</b>   | <b>\$4,623,195</b> | <b>\$4,570,233</b> |

See accompanying Notes to Condensed Consolidated Financial Statements.

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MAXIM INTEGRATED PRODUCTS, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
 (Unaudited)

|  | Three Months Ended                    |                   | Nine Months Ended |                   |
|--|---------------------------------------|-------------------|-------------------|-------------------|
|  | March 31,<br>2018                     | March 25,<br>2017 | March 31,<br>2018 | March 25,<br>2017 |
|  | (in thousands, except per share data) |                   |                   |                   |
| Net revenues   | \$648,599                             | \$581,216         | \$1,846,913       | \$1,693,610       |
| Cost of goods sold   | 224,653                               | 214,312           | 639,460           | 640,796           |
| Gross margin   | 423,946                               | 366,904           | 1,207,453         | 1,052,814         |
| Operating expenses:  |                                       |                   |                   |                   |
| Research and development                                     | 114,390                               | 113,163           | 338,886           | 339,966           |
| Selling, general and administrative                          | 81,304                                | 73,987            | 240,308           | 216,382           |
| Intangible asset amortization                                | 876                                   | 2,348             | 3,623             | 7,139             |
| Impairment of long-lived assets                              | —                                     | 1,000             | 892               | 7,517             |
| Severance and restructuring expenses                         | 2,272                                 | 450               | 14,227            | 11,279            |
| Other operating expenses (income), net                       | 266                                   | 1,704             | (1,535)           | (24,868)          |
| Total operating expenses                                     | 199,108                               | 192,652           | 596,401           | 557,415           |
| Operating income (loss)                                      | 224,838                               | 174,252           | 611,052           | 495,399           |
| Interest and other income (expense), net                     | (2,534)                               | (3,884)           | (9,868)           | (11,390)          |
| Income (loss) before provision for income taxes              | 222,304                               | 170,368           | 601,184           | 484,009           |
| Income tax provision (benefit)                               | 28,677                                | 30,155            | 328,038           | 75,705            |
| Net income (loss)  | \$193,627                             | \$140,213         | \$273,146         | \$408,304         |
| Earnings (loss) per share:                                   |                                       |                   |                   |                   |
| Basic  | \$0.69                                | \$0.50            | \$0.97            | \$1.44            |
| Diluted  | \$0.68                                | \$0.49            | \$0.95            | \$1.42            |
| Shares used in the calculation of earnings (loss) per share: |                                       |                   |                   |                   |
| Basic  | 280,850                               | 282,903           | 281,525           | 283,348           |
| Diluted  | 285,881                               | 287,882           | 286,221           | 288,209           |
| Dividends declared and paid per share                        | \$0.42                                | \$0.33            | \$1.14            | \$0.99            |

See accompanying Notes to Condensed Consolidated Financial Statements.

MAXIM INTEGRATED PRODUCTS, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Unaudited)

|  | Three Months Ended |           | Nine Months Ended |           |
|--|--------------------|-----------|-------------------|-----------|
|  | March 31,          | March 25, | March 31,         | March 25, |
|  | 2018               | 2017      | 2018              | 2017      |
|  | (in thousands)     |           |                   |           |
| Net income (loss)  | \$193,627          | \$140,213 | \$273,146         | \$408,304 |
| Other comprehensive income (loss), net of tax:   |                    |           |                   |           |
| Change in net unrealized gains and losses on available-for-sale securities, net of tax benefit (expense) of \$274, \$0, \$274 and \$0, respectively        | (1,213 )           | 349       | (3,433 )          | (1,408 )  |
| Change in net unrealized gains and losses on cash flow hedges, net of tax benefit (expense) of \$6, \$(590), \$(45) and \$(273), respectively              | (217 )             | 1,648     | 133               | 927       |
| Change in net unrealized gains and losses on post-retirement benefits, net of tax benefit (expense) of \$(4), \$(28), \$(168), and \$(2,861), respectively | 18                 | 59        | (14 )             | 4,965     |
| Other comprehensive income (loss), net   | (1,412 )           | 2,056     | (3,314 )          | 4,484     |
| Total comprehensive income (loss)  | \$192,215          | \$142,269 | \$269,832         | \$412,788 |

See accompanying Notes to Condensed Consolidated Financial Statements.

MAXIM INTEGRATED PRODUCTS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

|  | Nine Months Ended |                   |
|--|-------------------|-------------------|
|  | March 31,<br>2018 | March 25,<br>2017 |
|  | (in thousands)    |                   |
| Cash flows from operating activities:  |                   |                   |
| Net income (loss)  | \$273,146         | \$408,304         |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                   |                   |
| Stock-based compensation   | 58,932            | 53,493            |
| Depreciation and amortization  | 109,768           | 126,098           |
| Deferred taxes   | 6,257             | (9,592 )          |
| Loss (gain) from sale of property, plant and equipment                                   | 572               | 9,359             |
| Loss (gain) on sale of business  | —                 | (26,620 )         |
| Impairment of long-lived assets  | 42                | 797               |
| Impairment of investments in privately-held companies                                    | 850               | 6,720             |
| Changes in assets and liabilities:   |                   |                   |
| Accounts receivable  | (60,194 )         | (1,061 )          |
| Inventories  | (23,326 )         | (15,500 )         |
| Other current assets   | 31,703            | (2,820 )          |
| Accounts payable   | 3,429             | (970 )            |
| Income taxes payable   | 280,664           | 38,179            |
| Deferred margin on shipments to distributors   | (14,974 )         | (3,055 )          |
| Accrued salary and related expenses  | 1,826             | (30,996 )         |
| All other accrued liabilities  | 4,110             | (15,607 )         |
| Net cash provided by (used in) operating activities                                      | 672,805           | 536,729           |
| Cash flows from investing activities:  |                   |                   |
| Purchase of property, plant and equipment  | (53,664 )         | (38,371 )         |
| Proceeds from sale of property, plant and equipment                                      | 5,761             | 3,216             |
| Proceeds from sale of available-for-sale securities                                      | 100,004           | 50,994            |
| Proceeds from maturity of available-for-sale securities                                  | 422,500           | 25,000            |
| Payment in connection with business acquisition, net of cash acquired                    | (57,773 )         | —                 |
| Proceeds from sale of business   | —                 | 42,199            |
| Purchases of available-for-sale securities   | (1,122,291 )      | (400,244 )        |
| Purchases of privately-held companies' securities  | (3,356 )          | (2,825 )          |
| Net cash provided by (used in) investing activities                                      | (708,819 )        | (320,031 )        |
| Cash flows from financing activities:  |                   |                   |
| Repayment of notes payable   | —                 | (250,000 )        |
| Net issuance of restricted stock units   | (21,162 )         | (17,713 )         |
| Proceeds from stock options exercised  | 26,383            | 44,568            |
| Issuance of common stock under employee stock purchase program                           | 14,975            | 14,464            |
| Repurchase of common stock   | (279,944 )        | (175,943 )        |
| Dividends paid   | (320,766 )        | (280,576 )        |
| Net cash provided by (used in) financing activities                                      | (580,514 )        | (665,200 )        |
| Net increase (decrease) in cash and cash equivalents                                     | (616,528 )        | (448,502 )        |
| Cash and cash equivalents:   |                   |                   |
| Beginning of period  | \$2,246,121       | \$2,105,229       |
| End of period  | \$1,629,593       | \$1,656,727       |





Supplemental disclosures of cash flow information:

|  |           |           |
|--|-----------|-----------|
| Cash paid, net, during the period for income taxes | \$ 17,281 | \$ 57,952 |
| Cash paid for interest                             | \$ 31,750 | \$ 23,125 |

Noncash financing and investing activities:

|   |          |           |
|---|----------|-----------|
| Accounts payable related to property, plant and equipment purchases | \$ 6,798 | \$ 12,542 |
|---|----------|-----------|

See accompanying Notes to Condensed Consolidated Financial Statements.

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MAXIM INTEGRATED PRODUCTS, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

NOTE 1: BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Maxim Integrated Products, Inc. and all of its majority-owned subsidiaries (collectively, the “Company” or “Maxim Integrated”) included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”). Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with generally accepted accounting principles of the United States of America (“GAAP”) have been condensed or omitted pursuant to applicable rules and regulations. In the opinion of management, all adjustments of a normal recurring nature which were considered necessary for fair presentation have been included. The year-end condensed consolidated balance sheet data were derived from audited consolidated financial statements but do not include all disclosures required by GAAP. The results of operations for the nine months ended March 31, 2018 are not necessarily indicative of the results to be expected for the entire year. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended June 24, 2017.

The Company has a 52-to-53-week fiscal year that ends on the last Saturday in June. Accordingly, every fifth or sixth fiscal year will be a 53-week fiscal year. Fiscal year 2017 was a 52-week fiscal year and fiscal year 2018 is a 53-week fiscal year. The second quarter of fiscal year 2017 was a 13-week quarter and the second quarter of fiscal year 2018 was a 14-week quarter.

NOTE 2: RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

(i) New Accounting Updates Recently Adopted

In August 2017, the FASB issued ASU 2017-12, Derivatives and Hedging (Topic 815), which is intended to improve accounting for hedging activities by expanding and refining hedge accounting for both nonfinancial and financial risk components and aligning the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. The Company early-adopted ASU 2017-12 in the first quarter of fiscal year 2018. There was no material change to the Company's consolidated financial statements as a result of this adoption. This adoption was on a prospective basis and therefore had no impact on prior periods.

(ii) Recent Accounting Updates Not Yet Effective

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). This standard provides a single set of guidelines for revenue recognition to be used across all industries and requires additional disclosures. ASU 2014-09 is effective for the Company in the first quarter of fiscal year 2019 using either of two methods: (i) retrospective to each prior reporting period presented with the option to elect certain practical expedients as defined within ASU 2014-09; or (ii) retrospective with the cumulative effect of initially applying ASU 2014-09 recognized at the date of initial application and providing certain additional disclosures as defined per ASU 2014-09. The Company expects to select the modified retrospective transition method. As of the second quarter of fiscal year 2018, the Company recognizes all revenue from distributors on a sell-in basis of accounting. The Company does not expect the new guidance to materially impact the timing of recognition of future revenue, but continues to evaluate and prepare for impacts of the new standard on financial statements and disclosures, operational processes including internal controls, and business systems.

In January 2016, the FASB issued ASU 2016-01, Recognition and Measurement of Financial Assets and Financial Liabilities, which provides guidance for the recognition, measurement, presentation, and disclosure of financial assets and liabilities. This ASU will be effective for the Company beginning in the first quarter of fiscal year 2019. The application of this ASU will be by means of a cumulative-effect adjustment to the balance sheet. The amendments related to equity securities without readily determinable fair values (including disclosure requirements) will be applied prospectively to equity investments that exist as of the date of adoption. The Company is currently evaluating the potential impact of this standard on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes the lease accounting requirements in Topic 840. ASU 2016-02 requires a dual approach for lessee accounting under which a lessee would account for leases as finance leases or operating leases. Both finance leases and operating leases will result in the lessee recognizing a right-of use asset and a corresponding lease liability. For finance leases, the lessee would recognize interest expense and amortization of the right-of-use asset, and for operating leases, the lessee would recognize a straight-line total lease expense. The guidance also requires qualitative

and specific quantitative disclosures to supplement the amounts recorded in the financial statements so that users can understand more about the nature of an entity's leasing activities, including significant judgments and changes in judgments. This guidance is effective beginning in the first quarter of fiscal year 2020 on a modified retrospective approach. The Company is currently evaluating the potential impact of this standard on its consolidated financial statements.

In October 2016, the FASB issued ASU 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory. ASU 2016-16 requires that entities recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs instead of when the asset is sold. ASU 2016-16 is effective beginning in the first quarter of fiscal 2019, with early adoption permitted. The Company is currently evaluating the potential impact of this standard on its consolidated financial statements.

In February 2017, the FASB issued ASU No. 2017-06, Plan Accounting: Defined Benefit Pension Plans (Topic 960); Defined Contribution Pension Plans (Topic 962); Health and Welfare Benefit Plans (Topic 965): Employee Benefit Plan Master Trust Reporting. This update provides guidance for reporting by an employee benefit plan for its interest in a master trust. The guidance is effective beginning in the first quarter of fiscal year 2020 on a retrospective basis, with early application permitted. The Company is currently evaluating the potential impact of this standard on its consolidated financial statements.

In March 2017, the FASB issued ASU 2017-07, Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost, which requires employers that offer or maintain defined benefit plans to disaggregate the service component from the other components of net benefit cost and provides guidance on presentation of the service component and the other components of net benefit cost in the statement of operations. The new standard is effective beginning in the first quarter of fiscal year 2019. The Company is currently evaluating the potential impact of this standard on its consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09, Compensation-Stock Compensation (Topic 718), Scope of Modification Accounting. The amendments in this standard provide guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718. The amendments in this standard are effective beginning in the first quarter of fiscal year 2019, with early adoption permitted, including adoption in any interim period for which financial statements have not yet been issued. The Company is currently evaluating the potential impact of this standard on its consolidated financial statements.

In February 2018, the FASB issued ASU 2018-02, Income Statement-Reporting Comprehensive Income (Topic 220). This standard provides guidance about the reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act. ASU 2018-02 is effective for the Company in the first quarter of fiscal year 2019, with early adoption permitted, including adoption in any interim period for which financial statements have not yet been issued. The Company does not believe the implementation of this standard will result in a material impact to its consolidated financial statements.

### NOTE 3: BALANCE SHEET COMPONENTS

Inventories consist of:

|                             | March 31,<br>2018 | June 24,<br>2017 |
|-----------------------------|-------------------|------------------|
| Inventories: (in thousands) |                   |                  |
| Raw materials               | \$ 18,791         | \$ 11,779        |
| Work-in-process             | 176,748           | 151,614          |

|                |           |           |
|----------------|-----------|-----------|
| Finished goods | 78,077    | 83,849    |
|                | \$273,616 | \$247,242 |

Property, plant and equipment, net consists of:

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|                                     | March 31,<br>2018 | June 24,<br>2017 |
|-------------------------------------|-------------------|------------------|
| Property, plant and equipment, net: | (in thousands)    |                  |
| Land                                | \$17,731          | \$18,952         |
| Buildings and building improvements | 254,157           | 254,513          |
| Machinery and equipment             | 1,306,626         | 1,286,031        |
|                                     | 1,578,514         | 1,559,496        |
| Less: accumulated depreciation      | (989,337 )        | (952,915 )       |
|                                     | \$589,177         | \$606,581        |

Accrued salary and related expenses consist of:

|                                      | March 31,<br>2018 | June 24,<br>2017 |
|--------------------------------------|-------------------|------------------|
| Accrued salary and related expenses: | (in thousands)    |                  |
| Accrued vacation                     | \$28,717          | \$29,621         |
| Accrued bonus                        | 71,829            | 85,600           |
| Accrued salaries                     | 13,509            | 14,528           |
| ESPP Withholding                     | 15,213            | 3,514            |
| Other                                | 18,503            | 12,036           |
|                                      | \$147,771         | \$145,299        |

#### NOTE 4: FAIR VALUE MEASUREMENTS

The FASB established a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Three levels of inputs that may be used to measure fair value are as follows:

Level 1 - Quoted (unadjusted) prices in active markets for identical assets or liabilities.

The Company's Level 1 assets consist of money market funds.

Level 2 - Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

The Company's Level 2 assets and liabilities consist of U.S. Treasury securities, agency securities, corporate debt securities, certificates of deposit, commercial paper, foreign currency forward contracts and long-term debt that are valued using quoted market prices or are determined using a yield curve model based on current market rates.

Level 3 - Unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities.

The Company's Level 3 assets and liabilities consist of contingent consideration liabilities related to an acquisition during the three months ended March 31, 2018.





Assets and liabilities measured at fair value on a recurring basis were as follows:

|                                    | As of March 31, 2018          |                     |                  |                     | As of June 24, 2017           |                   |            |                      |
|------------------------------------|-------------------------------|---------------------|------------------|---------------------|-------------------------------|-------------------|------------|----------------------|
|                                    | Fair Value Measurements Using |                     |                  | Total Balance       | Fair Value Measurements Using |                   |            | Total Balance        |
|                                    | Level 1                       | Level 2             | Level 3          |                     | Level 1                       | Level 2           | Level 3    |                      |
| (in thousands)                     |                               |                     |                  |                     |                               |                   |            |                      |
| <b>Assets</b>                      |                               |                     |                  |                     |                               |                   |            |                      |
| Cash and cash equivalents          |                               |                     |                  |                     |                               |                   |            |                      |
| Money market funds                 | \$ 107,956                    | \$—                 | \$—              | \$ 107,956          | \$ 952,462                    | \$—               | \$—        | -\$ 952,462          |
| Commercial paper                   | —                             | 13,681              | —                | 13,681              | —                             | —                 | —          | —                    |
| Corporate debt securities          | —                             | 5,307               | —                | 5,307               | —                             | —                 | —          | —                    |
| U.S Treasury securities            | —                             | 24,906              | —                | 24,906              | —                             | —                 | —          | —                    |
| Short term investments             |                               |                     |                  |                     |                               |                   |            |                      |
| Certificates of deposit            | —                             | 40,375              | —                | 40,375              | —                             | —                 | —          | —                    |
| Commercial paper                   | —                             | 43,584              | —                | 43,584              | —                             | —                 | —          | —                    |
| Corporate debt securities          | —                             | 453,716             | —                | 453,716             | —                             | —                 | —          | —                    |
| U.S. Treasury securities           | —                             | 557,126             | —                | 557,126             | —                             | 498,718           | —          | 498,718              |
| Other current assets               |                               |                     |                  |                     |                               |                   |            |                      |
| Foreign currency forward contracts | —                             | 559                 | —                | 559                 | —                             | 848               | —          | 848                  |
| <b>Total assets</b>                | <b>\$ 107,956</b>             | <b>\$ 1,139,254</b> | <b>\$—</b>       | <b>\$ 1,247,210</b> | <b>\$ 952,462</b>             | <b>\$ 499,566</b> | <b>\$—</b> | <b>-\$ 1,452,028</b> |
| <b>Liabilities</b>                 |                               |                     |                  |                     |                               |                   |            |                      |
| Accrued expenses                   |                               |                     |                  |                     |                               |                   |            |                      |
| Foreign currency forward contracts | \$—                           | \$ 260              | \$—              | \$ 260              | \$—                           | \$ 386            | \$—        | -\$ 386              |
| Contingent consideration           | —                             | —                   | 8,000            | 8,000               | —                             | —                 | —          | —                    |
| Other liabilities                  |                               |                     |                  |                     |                               |                   |            |                      |
| Contingent consideration           | —                             | —                   | 8,000            | 8,000               | —                             | —                 | —          | —                    |
| <b>Total Liabilities</b>           | <b>\$—</b>                    | <b>\$ 260</b>       | <b>\$ 16,000</b> | <b>\$ 16,260</b>    | <b>\$—</b>                    | <b>\$ 386</b>     | <b>\$—</b> | <b>-\$ 386</b>       |

During the nine months ended March 31, 2018 and the year ended June 24, 2017, there were no transfers in or out of Level 3 from other levels in the fair value hierarchy.

There were no assets or liabilities measured at fair value on a non-recurring basis as of March 31, 2018 and June 24, 2017 other than impairments of long-lived assets. For details, please refer to Note 15: "Impairment of long-lived assets".

#### NOTE 5: FINANCIAL INSTRUMENTS

Short-term investments  
Fair values were as follows:

|   | March 31,<br>2018 |                             |                             | June 24,<br>2017        |                   |                             |                             |                            |
|---|-------------------|-----------------------------|-----------------------------|-------------------------|-------------------|-----------------------------|-----------------------------|----------------------------|
|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gain | Gross<br>Unrealized<br>Loss | Estimated<br>Fair Value | Amortized<br>Cost | Gross<br>Unrealized<br>Gain | Gross<br>Unrealized<br>Loss | Estimated<br>Fair<br>Value |
|   | (in thousands)    |                             |                             |                         |                   |                             |                             |                            |
| Available-for-sale<br>investments       |                   |                             |                             |                         |                   |                             |                             |                            |
| Certificates of deposit                 | \$40,375          | \$ —                        | \$ —                        | \$40,375                | \$—               | \$ —                        | \$ —                        | \$—                        |
| Commercial paper                        | 43,584            | —                           | —                           | 43,584                  | —                 | —                           | —                           | —                          |
| Corporate debt securities               | 456,301           | 38                          | (2,623 )                    | 453,716                 | —                 | —                           | —                           | —                          |
| U.S. Treasury securities                | 559,479           | 10                          | (2,363 )                    | 557,126                 | 499,952           | —                           | (1,234 )                    | 498,718                    |
| Total available-for-sale<br>investments | \$1,099,739       | \$ 48                       | \$ (4,986 )                 | \$1,094,801             | \$499,952         | \$ —                        | —\$(1,234 )                 | \$498,718                  |

In the nine months ended March 31, 2018 and the year ended June 24, 2017, the Company did not recognize any impairment charges on short-term investments. All available-for-sale investments have maturity dates between April 5, 2018 and March 12, 2021.

The Company invests in various financial instruments including U.S. Treasury securities, corporate debt securities, commercial paper, and certificates of deposit which include instruments issued or managed by industrial, financial, and utility institutions and U.S. Treasury securities which include U.S. government Treasury bills and Treasury notes.

#### Derivative instruments and hedging activities

In the first quarter of fiscal year 2018, the Company early-adopted ASU 2017-12, Derivatives and Hedging (Topic 815), which is intended to improve accounting for hedging activities by expanding and refining hedge accounting for both nonfinancial and financial risk components and aligning the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. There was no material change to the Company's consolidated financial statements as a result of this adoption. This adoption was on a prospective basis and therefore had no impact on prior periods.

The Company incurs expenditures denominated in non-U.S. currencies, primarily the Philippine Peso and the Thai Baht associated with the Company's manufacturing activities in the Philippines and Thailand, respectively, and the European Euro, Indian Rupee, Japanese Yen, Taiwan New Dollar, South Korean Won, and Chinese Yuan, expenditures for sales offices and research and development activities undertaken outside of the U.S.

The Company has established a program that primarily utilizes foreign currency forward contracts to offset the risks associated with the effects of certain foreign currency exposures. The Company does not use these foreign currency forward contracts for trading purposes.

#### Derivatives designated as cash flow hedging instruments

The Company designates certain forward contracts as hedging instruments pursuant to Accounting Standards Codification (“ASC”) No. 815-Derivatives and Hedging (“ASC 815”). As of March 31, 2018 and June 24, 2017, the notional amounts of the forward contracts the Company held to purchase international currencies were \$37.3 million and \$36.2 million, respectively, and the notional amounts of forward contracts the Company held to sell international currencies were \$0.6 million and \$0.2 million, respectively.

Derivatives not designated as hedging instruments

As of March 31, 2018 and June 24, 2017, the notional amounts of the forward contracts the Company held to purchase international currencies were \$19.4 million and \$44.5 million, respectively, and the notional amounts of forward contracts the Company held to sell international currencies were \$27.0 million and \$21.6 million, respectively. The fair values of our outstanding foreign currency forward contracts and gain (loss) included in the Condensed Consolidated Statements of Income were not material for the three and nine months ended March 31, 2018 and the year ended June 24, 2017.

Effect of hedge accounting on the Condensed Consolidated Statements of Income

The following table summarizes the gains and (losses) from hedging activities recognized in the Company's Condensed Consolidated Statements of Income:

|  | Three Months Ended<br>March 31,<br>2018 |                          |                       | Nine Months Ended<br>March 31,<br>2018 |                          |                       |
|--|---|--------------------------|-----------------------|--|--------------------------|-----------------------|
|  | Net<br>Revenue                          | Cost of<br>Goods<br>Sold | Operating<br>Expenses | Net<br>Revenue                         | Cost of<br>Goods<br>Sold | Operating<br>Expenses |
|  | (in thousands)                          |                          |                       |  |                          |                       |
| Income and expenses line items in which the effects of cash flow hedges are recorded | \$648,599                               | \$224,653                | \$199,108             | \$1,846,913                            | \$639,460                | \$596,401             |
| Gain (loss) on cash flow hedges:   |   |                          |                       |  |                          |                       |
| Foreign exchange contracts:  |   |                          |                       |  |                          |                       |
| Gain (loss) reclassified from accumulated other comprehensive income into income     | \$(11 )                                 | \$165                    | \$356                 | \$(64 )                                | \$116                    | \$1,781               |

Outstanding debt obligations

The following table summarizes the Company's outstanding debt obligations:

|  | March 31,<br>2018 | June 24,<br>2017 |
|--|-------------------|------------------|
|  | (in thousands)    |                  |
| 3.45% fixed rate notes due June 2027                             | \$500,000         | \$500,000        |
| 2.5% fixed rate notes due November 2018                          | 500,000           | 500,000          |
| 3.375% fixed rate notes due March 2023                           | 500,000           | 500,000          |
| Total outstanding debt   | 1,500,000         | 1,500,000        |
| Less: Current portion (included in "Current portion of debt")    | (499,050 )        | —                |
| Less: Reduction for unamortized discount and debt issuance costs | (10,163 )         | (12,322 )        |
| Total long-term debt   | \$990,787         | \$1,487,678      |

On June 15, 2017, the Company completed a public offering of \$500 million aggregate principal amount of the Company's 3.45% senior unsecured and unsubordinated notes due in June 2027 ("2027 Notes"), with an effective interest rate of 3.5%. Interest on the 2027 Notes is payable semi-annually in arrears on June 15 and December 15 of each year, commencing on December 15, 2017. The net proceeds of this offering were approximately \$495.2 million, after issuing at a discount and deducting paid expenses.

On November 21, 2013, the Company completed a public offering of \$500 million aggregate principal amount of the Company's 2.5% senior unsecured and unsubordinated notes due in November 2018 ("2018 Notes"), with an effective interest rate of 2.6%. Interest on the 2018 Notes is payable semi-annually in arrears on May 15 and November 15 of each year, commencing on May 15, 2014. The net proceeds of this offering were approximately \$494.5 million, after issuing at a discount and deducting paid expenses.

On March 18, 2013, the Company completed a public offering of \$500 million aggregate principal amount of the Company's 3.375% senior unsecured and unsubordinated notes due in March 2023 ("2023 Notes"), with an effective interest rate of 3.5%. Interest on the 2023 Notes is payable semi-annually in arrears on March 15 and September 15 of each year, commencing on September 15, 2013. The net proceeds of this offering were approximately \$490 million, after issuing at a discount and deducting paid expenses.

The debt indentures that govern the 2027 Notes, the 2023 Notes and the 2018 Notes, respectively, include covenants that limit the Company's ability to grant liens on its facilities and to enter into sale and leaseback transactions, which could limit the Company's ability to secure additional debt funding in the future. In circumstances involving a change of control of the Company followed by a downgrade of the rating of the 2027 Notes, the 2023 Notes or the 2018 Notes, the Company would be required to make an

offer to repurchase the affected notes at a purchase price equal to 101% of the aggregate principal amount of such notes, plus accrued and unpaid interest.

The Company accounts for all the notes above based on their amortized cost. The discount and expenses are being amortized to Interest and other income (expense), net in the Condensed Consolidated Statements of Income over the life of the notes. The interest expense is recorded in Interest and other income (expense), net in the Condensed Consolidated Statements of Income. Amortized discount and expenses, as well as interest expense associated with the notes, were \$12.4 million and \$7.9 million during the three months ended March 31, 2018 and March 25, 2017, respectively. Amortized discount and expenses, as well as interest expense associated with the notes, were \$37.1 million and \$26.3 million during the nine months ended March 31, 2018 and March 25, 2017, respectively.

The estimated fair value of the Company's outstanding debt obligations was approximately \$1,485 million as of March 31, 2018. The estimated fair value of the debt is based primarily on observable market inputs and is a Level 2 measurement.

The Company recorded interest expense of \$12.5 million and \$8.1 million during the three months ended March 31, 2018, and March 25, 2017, respectively. The Company recorded interest expense of \$37.6 million and \$26.8 million during the nine months ended March 31, 2018 and March 25, 2017, respectively.

#### Credit Facility

##### Revolving credit facility

The Company has access to a \$350 million senior unsecured revolving credit facility with certain institutional lenders that expires on June 27, 2019. The facility fee is at a rate per annum that varies based on the Company's index debt rating and any advances under the credit agreement will accrue interest at a base rate plus a margin based on the Company's index debt rating. The credit agreement requires the Company to comply with certain covenants, including a requirement that the Company maintain a ratio of debt to EBITDA (earnings before interest, taxes, depreciation, and amortization) of not more than 3 to 1 and a minimum interest coverage ratio (EBITDA divided by interest expense) greater than 3.5 to 1. As of March 31, 2018, the Company had not borrowed any amounts from this credit facility and was in compliance with all debt covenants.

#### Other Financial Instruments

For the balance of the Company's financial instruments, cash equivalents, accounts receivable, accounts payable and other accrued liabilities, the carrying amounts approximate fair value due to their short maturities.

#### NOTE 6: STOCK-BASED COMPENSATION

At March 31, 2018, the Company had one stock incentive plan, the Company's 1996 Stock Incentive Plan (the "1996 Plan") and one employee stock purchase plan, the 2008 Employee Stock Purchase Plan (the "2008 ESPP"). The 1996 Plan was adopted by the board of directors to provide the grant of incentive stock options, non-statutory stock options, restricted stock units ("RSUs"), and market stock units ("MSUs") to employees, directors, and consultants.

Pursuant to the 1996 Plan, the exercise price for incentive stock options and non-statutory stock options is determined to be the fair market value of the underlying shares on the date of grant. Options typically vest ratably over a four-year period measured from the date of grant. Options generally expire no later than seven years after the date of grant, subject to earlier termination upon an optionee's cessation of employment or service.

RSUs granted to employees typically vest over a four-year period and are converted into shares of the Company's common stock upon vesting, subject to the employee's continued service to the Company over that period. RSUs

granted after August 2017 will continue to vest post-employment at the Company for certain individuals satisfying specific eligibility requirements.

MSUs granted to employees typically vest over a four-year cliff period and are converted into shares of the Company's common stock upon vesting, subject to the employee's continued service to the Company over that period. The number of shares that are released at the end of the performance period can range from zero to a maximum cap depending on the Company's performance. For MSUs granted prior to September 2017, the performance metrics of this program are based on relative performance of the Company's stock price as compared to the Semiconductor Exchange Traded Fund index SPDR S&P (the "XSD"). For MSUs granted in September 2017, the performance metrics for this program are based on the total shareholder return ("TSR") of the Company relative to the TSR of the other companies included in the XSD; these MSUs vest based upon annual performance subject to continued service through the end of the four-year cliff period. MSUs granted after August 2017 will continue to vest post-employment at the Company for certain individuals satisfying specific eligibility requirements.

The following tables show total stock-based compensation expense by type of award, and the resulting tax effect, included in the Condensed Consolidated Statements of Income for the three and nine months ended March 31, 2018 and March 25, 2017, respectively:

|  | Three Months Ended<br>March 31, 2018 |                              |                                       |          | March 25, 2017   |                              |                                       |          |
|--|--------------------------------------|------------------------------|---------------------------------------|----------|------------------|------------------------------|---------------------------------------|----------|
|  | Stock<br>Options                     | Restricted<br>Stock<br>Units | Employee<br>Stock<br>Purchase<br>Plan | Total    | Stock<br>Options | Restricted<br>Stock<br>Units | Employee<br>Stock<br>Purchase<br>Plan | Total    |
|  | (in thousands)                       |                              |                                       |          |                  |                              |                                       |          |
| Cost of goods sold                       | \$35                                 | \$2,003                      | \$ 537                                | \$2,575  | \$105            | \$1,660                      | \$ 494                                | \$2,259  |
| Research and development                 | 13                                   | 8,725                        | 1,339                                 | 10,077   | 462              | 7,602                        | 1,251                                 | 9,315    |
| Selling, general and administrative      | 51                                   | 7,218                        | 684                                   | 7,953    | 296              | 5,820                        | 609                                   | 6,725    |
| Pre-tax stock-based compensation expense | \$99                                 | \$17,946                     | \$ 2,560                              | \$20,605 | \$863            | \$15,082                     | \$ 2,354                              | \$18,299 |
| Less: income tax effect                  |                                      |                              |                                       | 2,053    |                  |                              |                                       | 2,659    |
| Net stock-based compensation expense     |                                      |                              |                                       | \$18,552 |                  |                              |                                       | \$15,640 |

|  | Nine Months Ended<br>March 31, 2018 |                              |                                       |          | March 25, 2017   |                              |                                       |          |
|--|-------------------------------------|------------------------------|---------------------------------------|----------|------------------|------------------------------|---------------------------------------|----------|
|  | Stock<br>Options                    | Restricted<br>Stock<br>Units | Employee<br>Stock<br>Purchase<br>Plan | Total    | Stock<br>Options | Restricted<br>Stock<br>Units | Employee<br>Stock<br>Purchase<br>Plan | Total    |
|  | (in thousands)                      |                              |                                       |          |                  |                              |                                       |          |
| Cost of goods sold                       | \$196                               | \$5,783                      | \$1,482                               | \$7,461  | \$440            | \$5,000                      | \$1,491                               | \$6,931  |
| Research and development                 | 507                                 | 24,212                       | 3,342                                 | 28,061   | 1,305            | 22,293                       | 3,536                                 | 27,134   |
| Selling, general and administrative      | 636                                 | 21,004                       | 1,770                                 | 23,410   | 1,115            | 16,557                       | 1,756                                 | 19,428   |
| Pre-tax stock-based compensation expense | \$1,339                             | \$50,999                     | \$6,594                               | \$58,932 | \$2,860          | \$43,850                     | \$6,783                               | \$53,493 |
| Less: income tax effect                  |                                     |                              |                                       | 6,830    |                  |                              |                                       | 8,551    |
| Net stock-based compensation expense     |                                     |                              |                                       | \$52,102 |                  |                              |                                       | \$44,942 |

The expenses included in the Condensed Consolidated Statements of Income for RSUs include expenses related to MSUs of \$2.2 million and \$1.1 million for the three months ended March 31, 2018 and March 25, 2017, respectively and \$5.8 million and \$2.5 million for the nine months ended March 31, 2018 and March 25, 2017, respectively.

### Stock Options

The fair value of options granted to employees under the 1996 Plan is estimated on the date of grant using the Black-Scholes option valuation model.

There were no stock options granted in the three and nine months ended March 31, 2018 and March 25, 2017.

The following table summarizes outstanding, exercisable and vested and expected to vest stock options as of March 31, 2018 and their activity for the nine months ended March 31, 2018:





|   | Number of<br>Shares | Weighted<br>Average<br>Exercise<br>Price | Weighted Average<br>Term (in Years) | Remaining Contractual | Aggregate<br>Intrinsic<br>Value (1) |
|---|---------------------|--|-------------------------------------|-----------------------|-------------------------------------|
| Balance at June 24, 2017                    | 2,800,007           | \$ 26.92                                 |                                     |                       |                                     |
| Options Granted                             | —                   | —  |                                     |                       |                                     |
| Options Exercised                           | (1,031,144)         | 25.94                                    |                                     |                       |                                     |
| Options Cancelled                           | (21,591 )           | 25.81                                    |                                     |                       |                                     |
| Balance at March 31, 2018                   | 1,747,272           | \$ 27.65                                 | 2.0                                 |                       | \$ 54,470,797                       |
| Exercisable, March 31, 2018                 | 1,740,428           | \$ 27.63                                 | 2.0                                 |                       | \$ 54,281,147                       |
| Vested and expected to vest, March 31, 2018 | 1,747,119           | \$ 27.64                                 | 2.0                                 |                       | \$ 54,466,463                       |

Aggregate intrinsic value represents the difference between the exercise price and the closing price per share of the (1) Company's common stock on March 30, 2018, the last business day preceding the fiscal quarter-end, multiplied by the number of options outstanding, exercisable or vested and expected to vest as of March 31, 2018.

As of March 31, 2018, there was less than \$0.1 million of total unrecognized stock compensation cost related to less than 0.1 million unvested stock options, which is expected to be recognized over a weighted average period of approximately 0.3 years.

#### Restricted Stock Units and Other Awards

The fair value of RSUs and other awards under the Company's 1996 Plan is estimated using the value of the Company's common stock on the date of grant, reduced by the present value of dividends expected to be paid on the Company's common stock prior to vesting. The Company also estimates forfeitures at the time of grant and makes revisions to forfeitures on a quarterly basis.

The weighted-average fair value of RSUs and other awards granted was \$54.81 and \$42.30 per share for the three months ended March 31, 2018 and March 25, 2017, respectively and \$44.49 and \$37.02 per share for the nine months ended March 31, 2018 and March 25, 2017, respectively.

The following table summarizes the outstanding and expected to vest RSUs and other awards as of March 31, 2018 and their activity during the nine months ended March 31, 2018:

|   | Number of<br>Shares | Weighted<br>Average<br>Remaining<br>Contractual<br>Term<br>(in Years) | Aggregate<br>Intrinsic<br>Value (1) |
|---|---------------------|---|-------------------------------------|
| Balance at June 24, 2017                          | 5,942,123           |   |                                     |
| Restricted stock units and other awards granted   | 1,933,510           |   |                                     |
| Restricted stock units and other awards released  | (1,315,630 )        |   |                                     |
| Restricted stock units and other awards cancelled | (500,528 )          |   |                                     |
| Balance at March 31, 2018                         | 6,059,475           | 2.8   | \$ 357,928,876                      |
| Outstanding and expected to vest, March 31, 2018  | 5,061,864           | 2.7   | \$ 297,738,815                      |

Aggregate intrinsic value for RSUs and other awards represents the closing price per share of the Company's (1) common stock on March 30, 2018, the last business day preceding the fiscal quarter-end, multiplied by the number of RSUs outstanding or expected to vest as of March 31, 2018.

The Company withheld shares totaling \$9.6 million and \$21.2 million in value as a result of employee withholding taxes based on the value of the RSUs on their vesting date for the three and nine months ended March 31, 2018. The total payments for the employees' tax obligations to the taxing authorities are reflected as financing activities within the Condensed Consolidated Statements of Cash Flows.

As of March 31, 2018, there was \$156.4 million of unrecognized compensation expense related to 6.1 million unvested RSUs and other awards, which is expected to be recognized over a weighted average period of approximately 2.8 years.

Market Stock Units (MSUs)

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The Company grants MSUs to senior members of management in lieu of granting stock options. For MSUs granted prior to September 2017, the performance metrics of this program are based on relative performance of the Company's stock price as compared to the Semiconductor Exchange Traded Fund index SPDR S&P (the "XSD"). For MSUs granted in September 2017, the performance metrics for this program are based on the total shareholder return ("TSR") of the Company relative to the TSR of the other companies included in the XSD. The fair value of MSUs is estimated using a Monte Carlo simulation model on the date of grant. The Company also estimates forfeitures at the time of grant and makes revisions to forfeitures on a quarterly basis. Compensation expense is recognized based on the initial valuation and is not subsequently adjusted as a result of the Company's performance relative to that of the XSD or the TSR of the companies included in the XSD, as applicable. Vesting for MSUs is contingent upon both service and market conditions and has a four-year vesting cliff period. MSUs granted in September 2017 vest based upon annual performance and are subject to continued service through the end of the four-year period, but will continue to vest post-employment at the Company for certain individuals satisfying specific eligibility requirements.

The weighted-average fair value of MSUs granted was \$51.03 and \$37.29 per share for the nine months ended March 31, 2018 and March 25, 2017, respectively.

The following table summarizes the number of MSUs outstanding and expected to vest as of March 31, 2018 and their activity during the nine months ended March 31, 2018:

|  | Number of Shares | Weighted Average Remaining Contractual Term (in Years) | Aggregate Intrinsic Value (1) |
|--|------------------|--|-------------------------------|
| Balance at June 24, 2017                         | 818,028          |  |                               |
| Market stock units granted                       | 292,336          |  |                               |
| Market stock units released                      | —                |  |                               |
| Market stock units cancelled                     | (10,028 )        |  |                               |
| Balance at March 31, 2018                        | 1,100,336        | 2.8  | \$64,721,764                  |
| Outstanding and expected to vest, March 31, 2018 | 680,029          | 2.7  | \$39,999,293                  |

Aggregate intrinsic value for MSUs represents the closing price per share of the Company's common stock on (1) March 30, 2018, the last business day preceding the fiscal quarter-end, multiplied by the number of MSUs outstanding or expected to vest as of March 31, 2018.

As of March 31, 2018, there was \$24.4 million of unrecognized compensation expense related to 1.1 million unvested MSUs, which is expected to be recognized over a weighted average period of approximately 2.8 years.

#### Employee Stock Purchase Plan

Employees are granted rights to acquire common stock under the 2008 ESPP.

The fair value of ESPP rights granted to employees has been estimated at the date of grant using the Black-Scholes option valuation model using the following assumptions for the offering periods outstanding:

|                                    | Three Months Ended |                | Nine Months Ended |                |
|------------------------------------|--------------------|----------------|-------------------|----------------|
|                                    | March 31, 2018     | March 25, 2017 | March 31, 2018    | March 25, 2017 |
| Expected holding period (in years) | 0.5 years          | 0.5 years      | 0.5 years         | 0.5 years      |
| Risk-free interest rate            | 1.1% - 1.5%        | 0.5%           | 0.8% - 1.5%       | 0.5% - 0.7%    |
| Expected stock price volatility    | 20.5% - 20.7%      | 27.2% - 28.2%  | 19.1% - 24.7%     | 22.1% - 30.4%  |
| Dividend yield                     | 3.0% - 3.1%        | 3.5% - 3.6%    | 3.0% - 3.4%       | 3.4% - 3.6%    |

As of March 31, 2018 and March 25, 2017, there was \$3.9 million and \$3.6 million, respectively, of unrecognized compensation expense related to the 2008 ESPP.

NOTE 7: EARNINGS (LOSS) PER SHARE

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Basic earnings (loss) per share are computed using the weighted average number of shares of common stock outstanding during the period. For purposes of computing basic earnings (loss) per share, the weighted average number of outstanding shares of common stock excludes unvested RSUs and other awards as well as MSUs. Diluted earnings (loss) per share incorporates the incremental shares issuable upon the assumed exercise of stock options, assumed release of unvested RSUs and other awards as well as MSUs, and assumed issuance of common stock under the 2008 ESPP using the treasury stock method.

The following table sets forth the computation of basic and diluted earnings (loss) per share:

|   | Three Months Ended                    |            | Nine Months Ended |            |
|---|---------------------------------------|------------|-------------------|------------|
|   | March 31,                             | March 25,  | March 31,         | March 25,  |
|   | 2018                                  | 2017       | 2018              | 2017       |
|   | (in thousands, except per share data) |            |                   |            |
| Numerator for basic earnings (loss) per share and diluted earnings (loss) per share |                                       |            |                   |            |
| Net income (loss)   | \$ 193,627                            | \$ 140,213 | \$ 273,146        | \$ 408,304 |
| Denominator for basic earnings (loss) per share                                     | 280,850                               | 282,903    | 281,525           | 283,348    |
| Effect of dilutive securities:  |                                       |            |                   |            |
| Stock options, ESPP, RSUs, and MSUs   | 5,031                                 | 4,979      | 4,696             | 4,861      |
| Denominator for diluted earnings (loss) per share                                   | 285,881                               | 287,882    | 286,221           | 288,209    |
| Earnings (loss) per share   |                                       |            |                   |            |
| Basic   | \$ 0.69                               | \$ 0.50    | \$ 0.97           | \$ 1.44    |
| Diluted   | \$ 0.68                               | \$ 0.49    | \$ 0.95           | \$ 1.42    |

For the three months ended March 31, 2018 and March 25, 2017 and the nine months ended March 31, 2018 and March 25, 2017, no stock awards were determined to be anti-dilutive and therefore none were excluded from the calculation of diluted earnings per share.

#### NOTE 8: SEGMENT INFORMATION

The Company designs, develops, manufactures and markets a broad range of linear and mixed signal integrated circuits. All of the Company's products are designed through a centralized R&D function, manufactured using centralized manufacturing (internal and external), and sold through a centralized sales force and shared wholesale distributors.

The Company currently has one operating segment and reportable segment. In accordance with ASC No. 280, Segment Reporting ("ASC 280"), the Company considers operating segments to be components of the Company's business for which separate financial information is available that is evaluated regularly by the Company's Chief Operating Decision Maker, assessed and determined to be the CEO, in deciding how to allocate resources and in assessing performance. The CEO reviews financial information presented on a consolidated basis for purposes of allocating resources and evaluating financial performance.

Enterprise-wide information is provided in accordance with ASC 280. Geographical revenue information is based on customers' ship-to location. Long-lived assets consist of property, plant and equipment. Property, plant and equipment information is based on the physical location of the assets at the end of each fiscal year.

Net revenues from unaffiliated customers by geographic region were as follows:



|               | Three Months Ended |           | Nine Months Ended |             |
|---------------|--------------------|-----------|-------------------|-------------|
|               | March 31,          | March 25, | March 31,         | March 25,   |
|               | 2018               | 2017      | 2018              | 2017        |
|               | (in thousands)     |           |                   |             |
| United States | \$75,760           | \$65,698  | \$223,021         | \$199,234   |
| China         | 219,160            | 209,437   | 662,114           | 635,763     |
| Rest of Asia  | 222,207            | 186,468   | 586,109           | 534,896     |
| Europe        | 114,254            | 105,126   | 329,939           | 282,048     |
| Rest of World | 17,218             | 14,487    | 45,730            | 41,669      |
|               | \$648,599          | \$581,216 | \$1,846,913       | \$1,693,610 |

Net long-lived assets by geographic region were as follows:

|               | March 31, June 24, |           |
|---------------|--------------------|-----------|
|               | 2018               | 2017      |
|               | (in thousands)     |           |
| United States | \$362,637          | \$374,775 |
| Philippines   | 125,825            | 128,241   |
| Rest of World | 100,715            | 103,565   |
|               | \$589,177          | \$606,581 |

#### NOTE 9: COMPREHENSIVE INCOME (LOSS)

The changes in accumulated other comprehensive income (loss) by component and related tax effects in the nine months ended March 31, 2018 and March 25, 2017 were as follows:

| (in thousands)  | Unrealized<br>Gains and<br>Losses on<br>Intercompany<br>Receivables | Unrealized<br>Gains and<br>Losses on<br>Post-Retirement<br>Benefits | Cumulative<br>Translation<br>Adjustment | Unrealized<br>Gains and<br>Losses on<br>Cash<br>Flow<br>Hedges | Unrealized<br>Gains and<br>Losses on<br>Available-For-Sale<br>Securities | Total       |
|---|---|---|---|--|--|-------------|
| June 24, 2017   | \$ (6,280 )   | \$ (1,258 )   | \$ (1,136 )                             | \$ 18  | \$ (1,234 )  | \$ (9,890 ) |
| Other comprehensive income (loss) before reclassifications                | —   | —   | —                                       | 2,012  | (3,707)  | (1,695)     |
| Amounts reclassified out of accumulated other comprehensive loss (income) | —   | 154   | —                                       | (1,834)  | —  | (1,680)     |
| Tax effects   | —   | (168)   | —                                       | (45)   | 274  | 61          |
| Other comprehensive income (loss)   | —   | (14)  | —                                       | 133  | (3,433)  | (3,314)     |
| March 31, 2018  | \$ (6,280 )   | \$ (1,272 )   | \$ (1,136 )                             | \$ 151   | \$ (4,667 )  | \$ (13,204) |



| (in thousands)  | Unrealized<br>Gains and<br>Losses on<br>Intercompany<br>Receivables | Unrealized<br>Gains and<br>Losses on<br>Post-Retirement<br>Benefits | Cumulative<br>Translation<br>Adjustment | Unrealized<br>Gains and<br>Losses<br>on Cash<br>Flow<br>Hedges | Unrealized<br>Gains and<br>Losses on<br>Available-For-Sale<br>Securities | Total      |
|---|---|---|---|--|--|------------|
| June 25, 2016   | \$ (6,280 )   | \$ (6,800 )   | \$ (1,136 )                             | \$ (492 )  | \$ 489   | \$(14,219) |
| Other comprehensive income (loss) before reclassifications                | —   | 7,563   | —                                       | (1,266 )   | 3,043  | 9,340      |
| Amounts reclassified out of accumulated other comprehensive loss (income) | —   | 263   | —                                       | 2,466  | (4,451 )   | (1,722 )   |
| Tax effects   | —   | (2,861 )  | —                                       | (273 )   | —  | (3,134 )   |
| Other comprehensive income (loss)   | —   | 4,965   | —                                       | 927  | (1,408 )   | 4,484      |
| March 25, 2017  | \$ (6,280 )   | \$ (1,835 )   | \$ (1,136 )                             | \$ 435   | \$ (919 )  | \$(9,735 ) |

## NOTE 10: INCOME TAXES

On December 22, 2017 legislation, commonly referred to as the Tax Cuts and Jobs Act (the “Act”), was enacted. The primary impact of the Act in fiscal year 2018 is a reduction of the Company’s federal statutory tax rate from 35% to 28.1% (average of a 35% rate for the first half of fiscal year 2018 and a 21% rate for the second half of fiscal year 2018) and taxation of the higher of the accumulated unremitted earnings of the Company’s foreign subsidiaries as of November 2, 2017 or December 31, 2017 (“Repatriation Tax”). Accumulated unremitted earnings are taxed at a rate of 15.5% to the extent of the aggregate foreign cash position of the Company’s foreign subsidiaries and a rate of 8% to the extent that accumulated unremitted earnings exceeds the aggregate foreign cash position. The Act allows the Company to elect to pay the Repatriation Tax in eight annual interest free installments beginning in September 2018, although for accounting purposes the entire tax was recorded in the second quarter of fiscal year 2018. The Act has other provisions that will significantly impact the Company beginning in fiscal year 2019, including a further reduction of the federal statutory tax rate to 21% and provisions that impact taxation of the Company’s international earnings. The Company is still considering the impact of these provisions on its effective tax rate in fiscal year 2019 and future years.

Securities and Exchange Commission Staff Accounting Bulletin No. 118 allowed the use of provisional amounts (reasonable estimates) if accounting for the income tax effects of the Act were not completed when the Company’s financial statements for the second quarter of fiscal year 2018 were issued. Provisional amounts must be adjusted during the measurement period as accounting for the income tax effects of the Act is completed. The measurement period began on December 22, 2017, the enactment date of the Act, and lasts no longer than one year.

In the second quarter of fiscal year 2018, the Company recorded a \$236.9 million discrete provisional charge for the Repatriation Tax and a \$13.7 million discrete charge to remeasure deferred tax assets and liabilities as of the enactment date of the Act to reflect the federal statutory tax rate reduction. To determine the amount of the Repatriation Tax, we must determine the accumulated unremitted earnings of the Company’s foreign subsidiaries and the amount of foreign income tax paid on such earnings. The Company made a reasonable estimate of the Repatriation Tax and therefore recorded a provisional Repatriation Tax charge of \$236.9 million in the second quarter of fiscal year 2018. No adjustment to the provisional Repatriation Tax charge was made in the third quarter of fiscal year 2018 as the Company continues to gather information and analyze the available guidance to more precisely compute the amount of the Repatriation Tax.

In the three and nine months ended March 31, 2018, the Company recorded an income tax provision of \$28.7 million and \$328.0 million, respectively, compared to \$30.2 million and \$75.7 million for the three and nine months ended March 25, 2017, respectively. The Company’s effective tax rate for the three and nine months ended March 31, 2018 was 12.9% and 54.6%, respectively, compared to 17.7% and 15.6% for the three and nine months ended March 25, 2017, respectively.

The Company’s federal statutory tax rate for fiscal year 2018 is 28.1%. The Company’s effective tax rate for the three months ended March 31, 2018 was lower than the statutory rate primarily due to earnings of foreign subsidiaries, generated primarily by the Company’s international operations managed in Ireland, that were taxed at lower rates, and \$4.6 million of discrete excess tax benefits generated by the settlement of share-based awards, partially offset by \$5.1 million of discrete interest accruals for unrecognized tax benefits.

The Company’s effective tax rate for the nine months ended March 31, 2018 was higher than the statutory rate primarily due to a \$236.9 million discrete provisional charge for the Repatriation Tax, a \$13.7 million discrete charge to remeasure deferred taxes as of the enactment date of the Act, and \$13.1 million of discrete interest accruals for unrecognized tax benefits, partially offset by earnings of foreign subsidiaries, generated primarily by the Company’s international operations managed in Ireland, that were taxed at lower rates and \$8.3 million of discrete excess tax

benefits generated by the settlement of share-based awards.

The Company's federal statutory tax rate for the fiscal year 2017 was 35%. The Company's effective tax rate for the three and nine months ended March 25, 2017 was lower than the statutory rate primarily due to earnings of foreign subsidiaries, generated primarily by the Company's international operations managed in Ireland, that were taxed at lower rates, and \$4.3 million and \$9.5 million of discrete excess tax benefits generated by the settlement of share-based awards in the three and nine months ended March 25, 2017, respectively, partially offset by stock-based compensation for which no tax benefit is expected and \$3.6 million and \$10.4 million of discrete interest accruals for unrecognized tax benefits in the three and nine months ended March 25, 2017, respectively.

The Company's federal corporate income tax returns are audited on a recurring basis by the Internal Revenue Service ("IRS"). The IRS has concluded its field examination of the Company's federal corporate income tax returns for fiscal years 2009 through 2011 and issued an IRS Revenue Agent's Report in July 2016 that includes proposed adjustments for transfer pricing issues related to cost sharing and buy-in license payments for the use of intangible property by one of the Company's international subsidiaries.

The Company disagrees with the proposed transfer pricing adjustments and related penalties, and in September 2016, the Company filed a protest to challenge the proposed adjustments and requested a conference with the Appeals Office of the IRS, which is expected to begin in the fourth quarter of fiscal year 2018. The Company believes that its reserves for unrecognized tax benefits are sufficient to cover any potential assessments that may result from the final resolution of these transfer pricing issues. In fiscal year 2017, the IRS commenced an audit of the Company's federal corporate income tax returns for fiscal years 2012 through 2014, which is ongoing.

#### NOTE 11: COMMITMENTS AND CONTINGENCIES

##### Legal Proceedings

The Company is party or subject to various legal proceedings and claims, either asserted or unasserted, which arise in the ordinary course of business, including proceedings and claims that relate to intellectual property matters. While the outcome of these matters cannot be predicted with certainty, the Company does not believe that the outcome of any of these matters, individually or in the aggregate, will result in losses that are materially in excess of amounts already recognized or reserved, if any.

##### Indemnification

The Company indemnifies certain customers, distributors, suppliers and subcontractors for attorney fees, damages and costs awarded against such parties in certain circumstances in which the Company's products are alleged to infringe third party intellectual property rights, including patents, registered trademarks or copyrights. The terms of the Company's indemnification obligations are generally perpetual from the effective date of the agreement. In certain cases, there are limits on and exceptions to the Company's potential liability for indemnification relating to intellectual property infringement claims.

Pursuant to the Company's charter documents and separate written indemnification agreements, the Company has certain indemnification obligations to its current officers, employees and directors, as well as certain former officers and directors.

##### Product Warranty

The Company accrues for specific and estimated product claims resulting from defects in materials, workmanship and material non-conformance to the Company's specifications. The Company's aggregate product warranty liabilities as of March 31, 2018 and March 25, 2017 were \$6.1 million and \$5.3 million, respectively.

#### NOTE 12: COMMON STOCK REPURCHASES

On July 20, 2017, the board of directors of the Company authorized the repurchase of up to \$1 billion of the Company's common stock. The stock repurchase authorization does not have an expiration date and the pace of repurchase activity will depend on factors such as current stock price, levels of cash generation from operations, cash requirements, and other factors. All prior repurchase authorizations by the Company's board of directors for the repurchase of common stock were cancelled and superseded by this new repurchase authorization.

During the nine months ended March 31, 2018, the Company repurchased approximately 5.3 million shares of its common stock for \$279.9 million. As of March 31, 2018, the Company had remaining authorization of \$746.4 million for future share repurchases. The number of shares to be repurchased and the timing of such repurchases will be based on several factors, including the price of the Company's common stock and general market and business conditions.

NOTE 13: ACQUISITION

On January 26, 2018, the Company acquired a privately-held corporation specializing in the development of high performance USB and video extension technology. Total cash consideration paid in connection with this acquisition was \$57.8 million, net of cash acquired. The company also agreed to pay up to an additional \$16.0 million if the acquired business achieves certain financial milestones for the annual periods ending August 31, 2018 and August 31, 2019. The acquired assets included \$26.0 million of developed technology and \$10.5 million of other intangible assets. The Company also recorded \$41.9 million of goodwill in connection with this acquisition. The goodwill is not deductible for tax purposes.

The purchase price allocation as of the date of the acquisition reflects various fair value estimates and analysis performed by the Company with the assistance of third-party valuation specialists. The Company may revise its preliminary purchase price allocation during the remainder of the measurement period, which will not exceed 12 months from the acquisition date.

## NOTE 14: GOODWILL AND INTANGIBLE ASSETS

## Goodwill

The Company monitors the recoverability of goodwill recorded in connection with acquisitions, by reporting unit, annually, or more often if events or changes in circumstances indicate that the carrying amount may not be recoverable.

Activity and goodwill balances for the nine months ended March 31, 2018 were as follows:

|                           | Goodwill<br>(in<br>thousands) |
|---------------------------|-------------------------------|
| Balance at June 24, 2017  | \$ 491,015                    |
| Acquisition               | 41,889                        |
| Balance at March 31, 2018 | \$ 532,904                    |

No indicators or instances of impairment were identified in the nine months and fiscal year ended March 31, 2018 and June 24, 2017, respectively.

Intangible assets consisted of the following:

|   | March 31,<br>2018 |                             |          | June 24,<br>2017 |                             |          |
|---|-------------------|-----------------------------|----------|------------------|-----------------------------|----------|
|   | Original<br>Cost  | Accumulated<br>Amortization | Net      | Original<br>Cost | Accumulated<br>Amortization | Net      |
|   | (in thousands)    |                             |          |                  |                             |          |
| Intellectual property                         | \$479,645         | \$ 412,111                  | \$67,534 | \$451,885        | \$ 377,806                  | \$74,079 |
| Customer relationships                        | 116,334           | 102,596                     | 13,738   | 115,634          | 99,812                      | 15,822   |
| Trade name                                    | 9,340             | 8,535                       | 805      | 8,500            | 8,086                       | 414      |
| Patents                                       | 2,500             | 2,339                       | 161      | 2,500            | 1,948                       | 552      |
| Total amortizable purchased intangible assets | 607,819           | 525,581                     | 82,238   | 578,519          | 487,652                     | 90,867   |
| IPR&D   | 8,610             | —                           | 8,610    | —                | —                           | —        |
| Total purchased intangible assets             | \$616,429         | \$ 525,581                  | \$90,848 | \$578,519        | \$ 487,652                  | \$90,867 |

The following table presents the amortization expense of intangible assets and its presentation in the Condensed Consolidated Statements of Income:

|  | Three Months<br>Ended<br>March 31 |           | Nine Months<br>Ended<br>March 31 |           |
|--|-----------------------------------|-----------|----------------------------------|-----------|
|  | 2018                              | 2017      | 2018                             | 2017      |
|  | (in thousands)                    |           |                                  |           |
| Cost of goods sold                           | \$12,101                          | \$ 11,064 | \$34,305                         | \$ 35,420 |
| Intangible asset amortization                | 876                               | 2,348     | 3,623                            | 7,139     |
| Total intangible asset amortization expenses | \$12,977                          | \$ 13,412 | \$37,928                         | \$ 42,559 |

The following table represents the estimated future amortization expense of intangible assets as of March 31, 2018:

| Fiscal Year                    | Amount<br>(in<br>thousands) |
|--------------------------------|-----------------------------|
| Remaining three months of 2018 | \$ 12,395                   |
| 2019                           | 23,348                      |
| 2020                           | 13,692                      |
| 2021                           | 11,992                      |
| 2022                           | 6,313                       |
| Thereafter                     | 14,498                      |
| Total intangible assets        | \$ 82,238                   |

#### NOTE 15: IMPAIRMENT OF LONG-LIVED ASSETS

Fiscal year 2018:

The Company did not record any impairment of long-lived assets during the three months ended March 31, 2018. During the nine months ended March 31, 2018, the Company recorded \$0.9 million of impairment of long-lived assets in the Company's Condensed Consolidated Statements of Income. The impairment was primarily associated with certain investments in privately held companies. The Company uses various inputs to evaluate investments in privately held companies, including valuations of recent financing events as well as other information regarding the privately held companies' historical and forecasted performance. The Company reached its conclusion regarding the asset impairment due to changes, during the nine months ended March 31, 2018, in the financial condition of certain investments in privately held companies which indicated an other than temporary impairment.

Fiscal year 2017:

During the three and nine months ended March 25, 2017, the Company recorded \$1.0 million and \$7.5 million, respectively, in impairment of long-lived assets in the Company's Condensed Consolidated Statements of Income. The impairment was primarily associated with certain investments in privately held companies. The Company reached its conclusion regarding the asset impairment after the determination was made that due to factors during the nine months ended March 25, 2017, the financial condition of the privately held companies indicated an other than temporary impairment.

During the second quarter of fiscal year 2016, the Company classified the micro-electromechanical systems (MEMS) business line, including associated tangible assets and goodwill, as held for sale but no impairment charge was recorded as the carrying value of the product lines' associated assets approximated or was less than the fair value, less cost to sell. The fair values of the assets were determined after consideration of quoted market prices of similar equipment and offers received. During the first quarter of fiscal year 2017, the Company completed the sale of this business line for approximately \$42.2 million, resulting in a gain of \$26.6 million, included in Other operating income (expenses), net in the Condensed Consolidated Statements of Income.

#### NOTE 16: RESTRUCTURING ACTIVITIES

Fiscal year 2018:

During the three and nine months ended March 31, 2018, the Company recorded \$2.3 million and \$14.2 million, respectively, in "Severance and restructuring expenses" in the Condensed Consolidated Statements of Income related to

various restructuring plans designed to reduce costs. These charges were primarily associated with continued reorganization of certain business units and functions, which impacted multiple job classifications and locations, as well as employee enrollments in voluntary separation programs.

Fiscal year 2017:

During the three and nine months ended March 25, 2017, the Company recorded \$0.5 million and \$11.3 million, respectively, in “Severance and restructuring expenses” in the Condensed Consolidated Statements of Income related to various restructuring plans designed to reduce costs. These charges were primarily associated with continued reorganization of certain business units and functions and the closure of the Dallas wafer level packaging (“WLP”) manufacturing facilities. Multiple job classifications and locations were impacted by these activities.



As the Company completed the closure of its Dallas, Texas campus, including ceasing operations of its WLP manufacturing facility in the third quarter of fiscal year 2017, the Company recorded accelerated depreciation charges of \$1.1 million and \$4.2 million during the three and nine months ended March 25, 2017, respectively.

#### Restructuring Accruals

The Company has accruals for severance and restructuring payments within Accrued salary and related expenses in the accompanying Condensed Consolidated Balance Sheets. The following table summarizes changes in the accruals associated with these restructuring activities during the nine months ended March 31, 2018:

|                           | Balance,<br>June 24,<br>2017 | Nine Months Ended<br>March 31, 2018<br>Charges | Cash<br>Payments<br>(in<br>thousands) | Change in<br>Estimates | Balance,<br>March<br>31,<br>2018 |
|---------------------------|------------------------------|--|---------------------------------------|------------------------|----------------------------------|
| Severance - All plans (1) | \$ 526                       | \$14,491                                       | \$ (9,426 )                           | \$ (264 )              | \$ 5,327                         |

(1) Charges and change in estimates are included in Severance and restructuring expenses in the accompanying Condensed Consolidated Statements of Income.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Maxim Integrated Products, Inc. ("Maxim Integrated" or the "Company" and also referred to as "we," "our" or "us") disclaims any duty to and undertakes no obligation to update any forward-looking statement, whether as a result of new information relating to existing conditions, future events or otherwise or to release publicly the results of any future revisions it may make to forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, except as required by federal securities laws. Readers are cautioned not to place undue reliance on such statements, which speak only as of the date of this Quarterly Report on Form 10-Q. Readers should carefully review future reports and documents that the Company files with or furnishes to the SEC from time to time, such as its Annual Reports on Form 10-K, its Quarterly Reports on Form 10-Q, and any Current Reports on Form 8-K.

#### Overview of Business

Maxim Integrated is incorporated in the state of Delaware. Maxim Integrated designs, develops, manufactures and markets a broad range of linear and mixed-signal integrated circuits, commonly referred to as analog circuits, for a large number of geographically diverse customers. We also provide a range of high-frequency process technologies and capabilities that can be used in custom designs. The analog market is fragmented and characterized by many diverse applications, a great number of product variations and, with respect to many circuit types, relatively long product life cycles. We are a global company with a wafer manufacturing facility in the U.S., testing facilities in the Philippines and Thailand, and sales and circuit design offices around the world. We also utilize third party foundries for manufacturing of our products. The major end-markets in which our products are sold are the Automotive, Communications and Data Center, Computing, Consumer and Industrial markets.

During fiscal year 2015, we commenced activities to close down the operations in our Hillsboro, Oregon testing site and consolidate such operations with our facility in Beaverton, Oregon, which were completed in fiscal year 2017.

During fiscal year 2016, we commenced activities to close our wafer level packaging ("WLP") manufacturing facility in Dallas, Texas. We completed the sale of our Dallas, Texas campus, including our WLP manufacturing facility, in fiscal year 2016. We completed the transition of design, administration and manufacturing activities and discontinued our operations in the WLP manufacturing facility in fiscal year 2017.

During fiscal year 2017, we completed the sale of our micro-electromechanical systems (MEMS) business line, including related assets and inventory, for approximately \$42.2 million.

#### CRITICAL ACCOUNTING POLICIES

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The methods, estimates and judgments we use in applying our most critical accounting policies have a significant impact on the results we report in our financial statements. The Securities and Exchange Commission (“SEC”) has defined the most critical accounting policies as the ones that are most important to the presentation of our financial condition and results of operations, and that require us to make our most difficult and subjective accounting judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Based on this definition, our most critical accounting policies include revenue recognition, which impacts the recording of net revenues; valuation of inventories, which impacts costs of goods sold and gross margins; the assessment of recoverability of long-lived assets, which impacts impairment of long-lived assets; assessment of recoverability of intangible assets and goodwill, which impacts impairment of goodwill and intangible assets; accounting for income taxes, which impacts the income tax provision; and assessment of litigation and contingencies, which impacts charges recorded in cost of goods sold, selling, general and administrative expenses and income taxes. These policies and the estimates and judgments involved are discussed further in the Management’s Discussion and Analysis of Financial Condition in our Annual Report on Form 10-K for the fiscal year ended June 24, 2017. We have other significant accounting policies that either do not generally require estimates and judgments that are as difficult or subjective, or it is less likely that such accounting policies would have a material impact on our reported results of operations for a given period.

There have been no material changes during the nine months ended March 31, 2018 to the items that we disclosed as our critical accounting policies and estimates in Management’s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended June 24, 2017.

## RESULTS OF OPERATIONS

The following table sets forth certain Condensed Consolidated Statements of Income data expressed as a percentage of net revenues for the periods indicated:

|  | Three Months Ended |                | Nine Months Ended |                |
|--|--------------------|----------------|-------------------|----------------|
|  | March 31, 2018     | March 25, 2017 | March 31, 2018    | March 25, 2017 |
| Net revenues                             | 100.0 %            | 100.0 %        | 100.0 %           | 100.0 %        |
| Cost of goods sold                       | 34.6 %             | 36.9 %         | 34.6 %            | 37.8 %         |
| Gross margin                             | 65.4 %             | 63.1 %         | 65.4 %            | 62.2 %         |
| Operating expenses:                      |                    |                |                   |                |
| Research and development                 | 17.6 %             | 19.4 %         | 18.3 %            | 20.1 %         |
| Selling, general and administrative      | 12.5 %             | 12.7 %         | 13.0 %            | 12.8 %         |
| Intangible asset amortization            | 0.1 %              | 0.4 %          | 0.2 %             | 0.4 %          |
| Impairment of long-lived assets          | — %                | 0.2 %          | — %               | 0.4 %          |
| Severance and restructuring expenses     | 0.4 %              | 0.1 %          | 0.8 %             | 0.7 %          |
| Other operating expenses (income), net   | — %                | 0.3 %          | (0.1) %           | (1.5) %        |
| Total operating expenses                 | 30.6 %             | 33.1 %         | 32.2 %            | 32.9 %         |
| Operating income (loss)                  | 34.7 %             | 30.0 %         | 33.2 %            | 29.3 %         |
| Interest and other income (expense), net | (0.4) %            | (0.7) %        | (0.5) %           | (0.7) %        |
| Income before provision for income taxes | 34.3 %             | 29.3 %         | 32.7 %            | 28.6 %         |
| Income tax provision (benefit)           | 4.4 %              | 5.2 %          | 17.8 %            | 4.5 %          |
| Net income (loss)                        | 29.9 %             | 24.1 %         | 14.9 %            | 24.1 %         |

The following table shows stock-based compensation included in the components of the Condensed Consolidated Statements of Income reported above as a percentage of net revenues for the periods indicated:

|                                     | Three Months Ended |                | Nine Months Ended |                |
|-------------------------------------|--------------------|----------------|-------------------|----------------|
|                                     | March 31, 2018     | March 25, 2017 | March 31, 2018    | March 25, 2017 |
| Cost of goods sold                  | 0.4 %              | 0.4 %          | 0.4 %             | 0.4 %          |
| Research and development            | 1.6 %              | 1.6 %          | 1.5 %             | 1.6 %          |
| Selling, general and administrative | 1.2 %              | 1.2 %          | 1.3 %             | 1.1 %          |
|                                     | 3.2 %              | 3.2 %          | 3.2 %             | 3.1 %          |

## Net Revenues

Net revenues were \$648.6 million and \$581.2 million for the three months ended March 31, 2018 and March 25, 2017, respectively. Revenue from consumer products was up 31%, primarily due to higher shipments of products for smartphones. Revenue from automotive products was up 10%, primarily driven by growth in infotainment. Revenue from industrial products was also up 7%, driven by higher sales of control and automation products and other industrial products.

Net revenues were \$1,846.9 million and \$1,693.6 million for the nine months ended March 31, 2018 and March 25, 2017, respectively. Revenue from automotive products was up 16%, primarily driven by growth in infotainment.

Revenue from industrial products was up 15%, driven by higher sales of control and automation products and other industrial products. Revenue from consumer products was also up 5%, primarily due to higher shipments of products for smartphones. The increase in revenue was also partially driven by the 14-week second quarter of fiscal year 2018 compared to the 13-week second quarter of fiscal year 2017.

During the three months ended March 31, 2018 and March 25, 2017, approximately 88% and 89% of net revenues, respectively, were derived from customers outside of the United States. While less than 1.0% of our sales are denominated in currencies other than U.S. dollars, we enter into foreign currency forward contracts to mitigate our risks on firm commitments and net monetary assets denominated in foreign currencies. The impact of changes in foreign exchange rates on our revenue and results of operations for the three and nine months ended March 31, 2018 and March 25, 2017 was immaterial.

#### Gross Margin

Our gross margin percentages were 65.4% and 63.1% for the three months ended March 31, 2018 and March 25, 2017, respectively. Our gross margin increased by 2.3 percentage points, primarily due to implementation of cost reduction initiatives and improved factory utilization.

Our gross margin percentages were 65.4% and 62.2% for the nine months ended March 31, 2018 and March 25, 2017, respectively. Our gross margin increased by 3.2 percentage points, primarily due to implementation of cost reduction initiatives and improved factory utilization.

#### Research and Development

Research and development expenses were \$114.4 million and \$113.2 million for the three months ended March 31, 2018 and March 25, 2017, respectively, which represented 17.6% and 19.4% of net revenues for each respective period. The \$1.2 million increase was primarily attributable to an increase in salaries and related expenses.

Research and development expenses were \$338.9 million and \$340.0 million for the nine months ended March 31, 2018 and March 25, 2017, respectively, which represented 18.3% and 20.1% of net revenues for each respective period. The \$1.1 million decrease was primarily due to continued management of research and development programs.

#### Selling, General and Administrative

Selling, general and administrative expenses were \$81.3 million and \$74.0 million for the three months ended March 31, 2018 and March 25, 2017, respectively, which represented 12.5% and 12.7% of net revenues for each respective period. The \$7.3 million increase was primarily attributable to an increase in salaries and related expenses.

Selling, general and administrative expenses were \$240.3 million and \$216.4 million for the nine months ended March 31, 2018 and March 25, 2017, respectively, which represented 13.0% and 12.8% of net revenues for each respective period. The \$23.9 million increase was primarily attributable to an increase in salaries and related expenses.

#### Severance and Restructuring Expenses

Severance and restructuring expenses were \$2.3 million and \$0.5 million for the three months ended March 31, 2018 and March 25, 2017, respectively, which represented 0.4% and 0.1% of net revenues for each respective period. The \$1.8 million increase was primarily due to employee enrollments in voluntary separation programs during fiscal year 2018.

Severance and restructuring expenses were \$14.2 million and \$11.3 million for the nine months ended March 31, 2018 and March 25, 2017, respectively, which represented 0.8% and 0.7% of net revenues for each respective period. The \$2.9 million increase was primarily due to employee enrollments in voluntary separation programs during fiscal year 2018.

Other Operating Expenses (Income), net

Other operating expenses (income), net were \$0.3 million and \$1.7 million during the three months ended March 31, 2018 and March 25, 2017, respectively, which represented less than 0.1% and 0.3% of net revenues for each respective period. This net decrease in other operating expense of \$1.4 million was primarily driven by losses on the sale of fixed assets during the three months ended March 25, 2017.

Other operating expenses (income), net were \$(1.5) million and \$(24.9) million during the nine months ended March 31, 2018 and March 25, 2017, respectively, which represented 0.1% and 1.5% of net revenues for each respective period. This net decrease in other operating income of \$23.4 million was primarily driven by the \$26.6 million gain on the sale of micro-electromechanical systems (MEMS) business line in the first quarter of fiscal year 2017.

Provision for Income Taxes

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On December 22, 2017 legislation, commonly referred to as the Tax Cuts and Jobs Act (the “Act”), was enacted. The primary impact of the Act in fiscal year 2018 is a reduction of our federal statutory tax rate from 35% to 28.1% (average of a 35% rate for the first half of fiscal year 2018 and a 21% rate for the second half of fiscal year 2018) and taxation of the higher of the accumulated unremitted earnings of our foreign subsidiaries as of November 2, 2017 or December 31, 2017 (“Repatriation Tax”). Accumulated unremitted earnings are taxed at a rate of 15.5% to the extent of the aggregate foreign cash position of our foreign subsidiaries and a rate of 8% to the extent that accumulated unremitted earnings exceeds the aggregate foreign cash position. The Act allows us to elect to pay the Repatriation Tax in eight annual interest free installments beginning in September 2018, although for accounting purposes the entire tax was recorded in the second quarter of fiscal year 2018. The Act has other provisions that will significantly impact us beginning in fiscal year 2019, including a further reduction of the federal statutory tax rate to 21% and provisions that impact taxation of our international earnings. We are still considering the impact of these provisions on our effective tax rate in fiscal year 2019 and future years.

Securities and Exchange Commission Staff Accounting Bulletin No. 118 allowed the use of provisional amounts (reasonable estimates) if accounting for the income tax effects of the Act were not completed when our financial statements for the second quarter of fiscal year 2018 were issued. Provisional amounts must be adjusted during the measurement period as accounting for the income tax effects of the Act is completed. The measurement period began on December 22, 2017, the enactment date of the Act, and lasts no longer than one year.

In the second quarter of fiscal year 2018, we recorded a \$236.9 million discrete provisional charge for the Repatriation Tax and a \$13.7 million discrete charge to remeasure deferred tax assets and liabilities as of the enactment date of the Act to reflect the federal statutory tax rate reduction. To determine the amount of the Repatriation Tax, we must determine the accumulated unremitted earnings of our foreign subsidiaries and the amount of foreign income tax paid on such earnings. We made a reasonable estimate of the Repatriation Tax and therefore recorded a provisional Repatriation Tax charge of \$236.9 million in the second quarter of fiscal year 2018. No adjustment to the provisional Repatriation Tax charge was made in the third quarter of fiscal year 2018 as we continue to gather information and analyze the available guidance to more precisely compute the amount of the Repatriation Tax.

In the three and nine months ended March 31, 2018, we recorded an income tax provision of \$28.7 million and \$328.0 million, respectively, compared to \$30.2 million and \$75.7 million for the three and nine months ended March 25, 2017, respectively. Our effective tax rate for the three and nine months ended March 31, 2018 was 12.9% and 54.6%, respectively, compared to 17.7% and 15.6% for the three and nine months ended March 25, 2017, respectively.

Our federal statutory tax rate for fiscal year 2018 is 28.1%. Our effective tax rate for the three months ended March 31, 2018 was lower than the statutory rate primarily due to earnings of foreign subsidiaries, generated primarily by our international operations managed in Ireland, that were taxed at lower rates, and \$4.6 million of discrete excess tax benefits generated by the settlement of share-based awards, partially offset by \$5.1 million of discrete interest accruals for unrecognized tax benefits.

Our effective tax rate for the nine months ended March 31, 2018 was higher than the statutory rate primarily due to a \$236.9 million discrete provisional charge for the Repatriation Tax, a \$13.7 million discrete charge to remeasure deferred taxes as of the enactment date of the Act, and \$13.1 million of discrete interest accruals for unrecognized tax benefits, partially offset by earnings of foreign subsidiaries, generated primarily by our international operations managed in Ireland, that were taxed at lower rates, and \$8.3 million of discrete excess tax benefits generated by the settlement of share-based awards.

Our federal statutory tax rate for the fiscal year 2017 was 35%. Our effective tax rate for the three and nine months ended March 25, 2017 was lower than the statutory rate primarily due to earnings of foreign subsidiaries, generated



primarily by our international operations managed in Ireland, that were taxed at lower rates, and \$4.3 million and \$9.5 million of discrete excess tax benefits generated by the settlement of share-based awards in the three and nine months ended March 25, 2017, respectively, partially offset by stock-based compensation for which no tax benefit is expected and \$3.6 million and \$10.4 million of discrete interest accruals for unrecognized tax benefits in the three and nine months ended March 25, 2017, respectively.

#### BACKLOG

At March 31, 2018 and June 24, 2017, our current quarter backlog was approximately \$436.0 million and \$389.1 million, respectively. In backlog, we include orders with customer request dates within the next three months. As is customary in the semiconductor industry, these orders may be canceled in most cases without penalty to customers. Accordingly, we believe that our backlog is not a reliable measure of future revenues. All backlog numbers have been adjusted for estimated future distribution ship and debit pricing adjustments.

## FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

## Financial Condition

Cash flows were as follows:

|  | Nine Months Ended |                |
|--|-------------------|----------------|
|  | March 31, 2018    | March 25, 2017 |
|  | (in thousands)    |                |
| Net cash provided by (used in) operating activities  | \$672,805         | \$536,729      |
| Net cash provided by (used in) investing activities  | (708,819 )        | (320,031 )     |
| Net cash provided by (used in) financing activities  | (580,514 )        | (665,200 )     |
| Net increase (decrease) in cash and cash equivalents | \$(616,528)       | \$(448,502)    |
| Operating activities                                 |                   |                |

Cash provided by operating activities is net income adjusted for certain non-cash items and changes in certain assets and liabilities.

Cash provided by operating activities was \$672.8 million in the nine months ended March 31, 2018, an increase of \$136.1 million compared with the nine months ended March 25, 2017. This increase was due primarily to an increase of \$117.2 million in income before provision for income taxes, which resulted from higher revenue and improved gross margin.

## Investing activities

Investing cash flows consist primarily of net investment purchases and maturities and capital expenditures.

Cash used in investing activities increased by \$388.8 million for the nine months ended March 31, 2018 compared with the nine months ended March 25, 2017. The increase was due primarily to a \$722.0 million increase in purchases of available-for-sale securities, partially offset by \$397.5 million increase in proceeds from maturity of available-for-sale securities during the nine months ended March 31, 2018.

## Financing activities

Financing cash flows consist primarily of debt issuance, repurchases of common stock and payment of dividends to stockholders.

Net cash used in financing activities decreased by approximately \$84.7 million for the nine months ended March 31, 2018 compared to the nine months ended March 25, 2017. The decrease was primarily due to a \$250.0 million repayment of notes payable during the nine months ended March 25, 2017 with no repayment for the nine months ended March 31, 2018. This was partially offset by \$104.0 million in higher repurchases of our common stock and a \$40.2 million increase in dividends paid to stockholders during the nine months ended March 31, 2018.

## Liquidity and Capital Resources

As of March 31, 2018, our available funds consisted of \$2.7 billion in cash, cash equivalents and short-term investments. We anticipate that the available funds and cash generated from operations will be sufficient to meet cash and working capital requirements, including the anticipated level of capital expenditures, common stock repurchases, debt repayments and dividend payments for at least the next twelve months.

Outstanding Debt Levels

On June 15, 2017, we completed a public offering of \$500 million aggregate principal amount of our 3.45% senior unsecured and unsubordinated notes due on June 15, 2027 (“2027 Notes”).

On November 21, 2013, we completed a public offering of \$500 million aggregate principal amount of our 2.5% senior unsecured and unsubordinated notes due on November 15, 2018 (“2018 Notes”).

On March 18, 2013, we completed a public offering of \$500 million aggregate principal amount of our 3.375% senior unsecured and unsubordinated notes due on March 15, 2023 (“2023 Notes”).

The estimated fair value of outstanding long-term debt is \$1,485 million and \$1,516 million as of March 31, 2018 and June 24, 2017, respectively.

#### Off-Balance-Sheet Arrangements

As of March 31, 2018, we did not have any material off-balance-sheet arrangements, as defined in Item 303(a)(4)(ii) of SEC Regulation S-K.

### ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's market risk has not changed materially from the interest rate and foreign currency risks disclosed in Item 7A of the Company's Annual Report on Form 10-K for the fiscal year ended June 24, 2017.

The impact of inflation and changing prices on the Company's net revenues and on operating income during the three months ended March 31, 2018 and March 25, 2017 was not material.

### ITEM 4: CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our chief executive officer ("CEO") and our chief financial officer ("CFO"), evaluated the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act") as of March 31, 2018. Our management, including the CEO and the CFO, has concluded that the Company's disclosure controls and procedures were effective as of March 31, 2018. The purpose of these controls and procedures is to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules, and that such information is accumulated and communicated to our management, including our CEO and our CFO, to allow timely decisions regarding required disclosures.

#### Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended March 31, 2018 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

#### Inherent Limitations on the Effectiveness of Internal Controls

A system of internal control over financial reporting is intended to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements in accordance with GAAP, and no control system, no matter how well designed and operated, can provide absolute assurance. The design of any control system is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Because of its inherent limitations, internal control over financial reporting may not prevent or detect financial statement errors and misstatements. Also, projection of any evaluation of effectiveness to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.



## PART II. OTHER INFORMATION

## ITEM 1: LEGAL PROCEEDINGS

The information set forth above under Part I, Item 1, Note 11 “Commitments and Contingencies” to the Condensed Consolidated Financial Statements is incorporated herein by reference.

## ITEM 1A: RISK FACTORS

A description of risks associated with our business, financial condition and results of our operations is set forth in Item 1A - Risk Factors of our Annual Report on Form 10-K for the fiscal year ended June 24, 2017, which is incorporated herein by reference.

## ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On July 20, 2017, the board of directors of the Company authorized the repurchase of up to \$1.0 billion of the Company's common stock. The stock repurchase authorization does not have an expiration date and the pace of repurchase activity will depend on factors such as current stock price, levels of cash generation from operations, cash requirements, and other factors. The Company's prior repurchase authorization was cancelled and superseded by this new repurchase authorization.

The following table summarizes the activity related to stock repurchases for the three months ended March 31, 2018:

| Issuer Repurchases of Equity Securities<br>(in thousands, except per share amounts) |  |                                       |  |  |
|---|--|---------------------------------------|--|--|
|   | Total<br>Number<br>of<br>Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Total<br>Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Approximate<br>Dollar Value<br>of Shares<br>That May<br>Yet Be<br>Purchased<br>Under the<br>Plans or<br>Programs |
| Dec 31, 2017 - Jan 27, 2018   | 410  | \$ 54.59                              | 410  | \$ 852,950   |
| Jan 28, 2018 - Feb 24, 2018   | 743  | 59.68                                 | 743  | 809,893  |
| Feb 25, 2018 - Mar 31, 2018   | 987  | 61.80                                 | 987  | 746,383  |
| Total for the quarter   | 2,140  | \$ 59.68                              | 2,140  | \$ 746,383   |

In the fiscal quarter ended March 31, 2018, the Company repurchased approximately 2.1 million shares of its common stock for approximately \$127.7 million. As of March 31, 2018, the Company had remaining authorization of \$746.4 million for future share repurchases. The number of shares to be repurchased and the timing of such repurchases will be based on several factors, including the price of the Company's common stock and general market and business conditions.

## ITEM 3: DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4: MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5: OTHER INFORMATION

None.

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ITEM 6: EXHIBITS

(a) Exhibits

31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act

31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act

32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 (1)

32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 (1)

(1) This exhibit is being furnished rather than filed and shall not be deemed incorporated by reference into any filing, in accordance with Item 601 of Regulation S-K.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Statements of Income for the three and nine months ended March 31, 2018, (ii) Condensed Consolidated Balance Sheets at March 31, 2018 and June 24, 2017, (iii) Condensed Consolidated Statement of Comprehensive Income for the three and nine months ended March 31, 2018, (iv) Condensed Consolidated Statements of Cash Flows for the nine months ended March 31, 2018 and (v) Notes to Condensed Consolidated Financial Statements.

In accordance with Rule 406T of Regulation S-T, the XBRL-related information in Exhibit 101 to this Quarterly Report on Form 10-Q is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act, is deemed not filed for purposes of Section 18 of the Exchange Act, and otherwise is not subject to liability under these sections.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the report has been signed below by the following person on behalf of the registrant and in the capacity indicated.

April 27, 2018 MAXIM INTEGRATED PRODUCTS, INC.

By:/s/ Sumeet Gagneja

Sumeet Gagneja  
Vice President, Chief Accounting Officer  
(Chief Accounting Officer and Duly Authorized Officer)