UNITIL CORP Form U-13-60 April 30, 2002

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM U-13-60

ANNUAL REPORT

For the Year Ended December 31, 2001

#### UNITIL SERVICE CORP.

6 Liberty Lane West, Hampton, New Hampshire 03842-1720

A Subsidiary Service Company

Date of Incorporation: October 9, 1984 State of Incorporation: New Hampshire

Name, Title and Address of officer to whom correspondence concerning this report should be addressed:

Mark H. Collin, Treasurer 6 Liberty Lane West Hampton, NH 03842

Name of Principal Holding Company Whose Subsidiaries are served by Reporting Company:

**UNITIL Corporation** 

#### LISTING OF SCHEDULES AND ANALYSIS OF ACCOUNTS

Description of Schedules and Accounts Schedule or Account Number

COMPARATIVE BALANCE SHEET

Schedule I

SERVICE COMPANY PROPERTY

Schedule II

ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF SERVICE COMPANY PROPERTY

Schedule III

**INVESTMENTS** 

Schedule IV

ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

Schedule V

FUEL STOCK EXPENSES UNDISTRIBUTED

Schedule VI

STORES EXPENSE UNDISTRIBUTED

Schedule VII

MISCELLANEOUS CURRENT AND ACCRUED ASSETS

Schedule VIII

MISCELLANEOUS DEFERRED DEBITS

Schedule IX

RESEARCH, DEVELOPMENT, OR DEMONSTRATION EXPENDITURES

Schedule X

PROPRIETARY CAPITAL	
	Schedule XI
LONG-TERM DEBT	
	Schedule XII
CURRENT AND ACCRUED LIABILITIES	
	Schedule XIII
NOTES TO FINANCIAL STATEMENTS	
	Schedule XIV
COMPARATIVE INCOME STATEMENT	
	Schedule XV
ANALYSIS OF BILLING - ASSOCIATE COMPA	<u>NIES</u>
	Account 457
ANALYSIS OF BILLING - NONASSOCIATE CO	<u>OMPANIES</u>
	Account 458
ANALYSIS OF CHARGES FOR SERVICE - ASS	OCIATE AND NONASSOCIATE COMPANIES
	Schedule XVI
SCHEDULE OF EXPENSE BY DEPARTMENT OF	OR SERVICE FUNCTION
	Schedule XVII
DEPARTMENTAL ANALYSIS OF SALARIES	
	Account 920
OUTSIDE SERVICES EMPLOYED	
	Account 923
EMPLOYEE PENSIONS AND BENEFITS	
	Account 926
GENERAL ADVERTISING EXPENSES	

Account 930.1

#### MISCELLANEOUS GENERAL EXPENSES

Account 930.2

**RENTS** 

Account 931

TAXES OTHER THAN INCOME TAXES

Account 408

**DONATIONS** 

Account 426.1

**OTHER DEDUCTIONS** 

Account 426.5

**NOTES TO STATEMENT OF INCOME** 

Schedule XVIII

### LISTING OF INSTRUCTIONAL FILING REQUIREMENTS

Description of Reports or Statements	Page Number
ORGANIZATION CHART	26
METHODS OF ALLOCATION	27
ANNUAL STATEMENT OF COMPENSATION FOR USE OF CAPITAL BILLED	27

#### SCHEDULE I - COMPARATIVE BALANCE SHEET

	ACCOUNT	ASSETS AND OTHER DEBITS	AS OF DECE CURRENT	MBER 31 PRIOR
	SERVICE COMPANY PR	OPERTY		
101	Service company property	(Schedule II)	10,829,741	5,749,973
107	Construction work in prog	gress (Schedule II)	0	0
	Total Property		10,829,741	5,749,973
108	Less accumulated provision	on for depreciation		
	and amortization of servic	e company		
	property (Schedule	III)	4,599,580	3,727,634
	Net Service Company Pr	roperty	6,230,161	2,022,339
	INVESTMENTS			
123	Investments in associate c	ompanies (Schedule IV)	0	0
124	-	chedule IV)	0	0
	Total investments		0	0
	CURRENT AND ACCRUI	ED ASSETS		
131	Cash		2,098,265	68,903
134	Special deposits		0	0
135	Working funds		6,000	6,000
136	Temporary cash investmen	nts (Schedule IV)	0	0
141	Notes receivable		0	0
143	Accounts receivable		165,771	61,414
144	Accumulated provision for		0	0
146		associate Companies (Schedule V)	1,648,630	1,005,380
152	Fuel stock expense undistr	ributed (Schedule VI)	0	0
154	Materials and supplies		0	0
163	Stores expense undistribut	ted (Schedule VII)	0	0
165	Prepayments		189,181	192,382
174		Accrued Assets (Schedule VIII)	0	0
	Total Current and Accrue	ed Assets	4,107,847	1,334,079
	DEFERRED DEBITS			
181	Unamortized debt expense		0	0
184	Clearing accounts		11,366	42,556
186	Miscellaneous deferred de	ebits (Schedule IX)	236,613	1,528,777

188	Research, development, demons	tration expenditures (Schedule X)	0	0
190	Accumulated deferred income ta	nx	0	0
	Total Deferred Debits		247,979	1,571,333
		TOTAL ASSETS AND OTHER DEBITS	10.585.987	4.927.751

### SCHEDULE I - COMPARATIVE BALANCE SHEET

ACCOUNT	LIABILITIES AND PROPRIETARY CAPITAL	AS OF DECE	MBER 31
		CURRENT	PRIOR
	PROPRIETARY CAPITAL		
201	Common stock issued (Schedule XI)	1,000	1,000
211	Miscellaneous paid-in-capital (Schedule XI)	0	0
215	Appropriated retained earnings (Schedule XI)	0	0
216	Unappropriated retained earnings (Schedule XI)	1,688	1,688
	Total Proprietary Capital	2,688	2,688
	LONG-TERM DEBT		
223	Advances from associate companies (Schedule XII)	0	0
224	Other long-term debt (Schedule XII)	0	0
225	Unamortized premium on long- term debt	0	0
226	Unamortized discount on long-term debt-debit	0	0
	Total Long-Term Debt	0	0
227	Obligations under capital leases - non-current	1,239,380	1,306,099
	CURRENT AND ACCRUED LIABILITIES		
231	Notes payable	0	0
232	Accounts payable	406,380	151,145
233	Notes payable to associate companies (Schedule XIII)	6,348,248	990,727
234	Accounts payable to associate companies (Schedule XIII)	(349,778)	(77,384)
236	Taxes accrued	(18,664)	47,388
237	Interest accrued	0	0
238	Dividends declared	0	0
241	Tax collections payable	0	0

242 243	Miscellaneous current and accrued Liabilities (Schedule XIII) Obligations under capital leases - current Total Current and Accrued Liabilities	3,232,421 744,038 10,362,645	2,517,316 726,627 4,355,819
	DEFERRED CREDITS		
253	Other deferred credits	0	0
255	Accumulated deferred investment tax credits	0	0
	Total Deferred Credits	0	0
282	ACCUMULATED DEFERRED INCOME TAXES	(1,018,726)	(736,855)
	TOTAL LIABILITIES AND PROPRIETARY CAPITAL	10,585,987	4,927,751

### SCHEDULE II - SERVICE COMPANY PROPERTY

	BALANCE AT	1	RETIREMENTS		BALANCE
DESCRIPTION	BEGINNING OF YEAR	ADDITIONS	OR SALES	OTHER CHANGES 1/	AT CLOSE OF YEAR
DESCRI HON	OF TEAK	ADDITIONS	SALES	CHANGES II	OF TEAK
SERVICE COMPANY PROPERTY Account					
301 ORGANIZATION					
303 MISCELLANEOUS INTANGIBLE PLANT	C	1,182,253	3	3,200,580	4,382,833
304 LAND AND LAND RIGHTS					
305 STRUCTURES AND IMPROVEMENTS					
306 LEASEHOLD IMPROVEMENTS					
307 EQUIPMENT 2/	4,590,534	692,643	3	0	5,283,177
308 OFFICE FURNITURE AND EQUIPMENT	1,130,901	4,292	2 (	0	1,135,193

309 AUTOMOBILES, OT VEHICLES AND RELATED GARAG EQUIPMENT		28,538	0	0	0	28,538
310 AIRCRAFT AND AIRPORT EQUIPMENT						
311 OTHER SERVICE COMPANY PROPE	RTY 3/					
SU	JB-TOTAL	5,749,973	1,879,188	0	3,200,580	10,829,741
107 CONSTRUCTION WO	ORK	0	3,200,580	0	(3,200,580)	0
	TOTAL	5,749,973	5,079,768	0	0	10,829,741

1/ PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

Software Development Project transferred from Unitil Resource, Inc.

2/ SEE NEXT PAGE FOR 2001 EQUIPMENT ADDITIONS

#### SCHEDULE II - SERVICE COMPANY PROPERTY

#### **CONTINUED**

2/ SUB-ACCOUNTS ARE REQUIRED FOR EACH CLASS OF EQUIPMENT OWNED. THE SERVICE COMPANY SHALL PROVIDE A LISTING BY SUBACCOUNT OF EQUIPMENT ADDITIONS DURING THE YEAR AND THE BALANCE AT THE CLOSE OF THE YEAR:

		BALANCE AT
		CLOSE OF
SUBACCOUNT DESCRIPTION	ADDITIONS	YEAR
Computer Systems	692,643	4,532,099

PBX Phone System		0	751,078
	TOTAL	692,643	5,283,177
3/ DESCRIBE OTHER SERVICE COMPANY PROPERTY: NON	Е		
4/ DESCRIBE CONSTRUCTION WORK IN PROGRESS: NONE			
SCHEDULE III - ACCUMULATED PROVISION FOR OF	DEPRECIATIO	ON AND AMORT	TIZATION
SERVICE COMPANY PROPERTY			

ADDITIONS BALANCE CHARGED

, ago, p	T. DEGGDYDTVON	AT BEGINNING		DETUDE MENTS	CHANGES A	BALANCE AT CLOSE
ACCOUN	T DESCRIPTION	OF YEAR	403	RETIRE-MENTS A	ADD(DEDUCT)1/	OF YEAR
301	ORGANIZATION MISCELLANEOUS INTANGIBLE					
303	PLANT LAND AND LAND	0	153,312	2		153,312
304	RIGHTS STRUCTURES AND					
035	IMPROVEMENTS LEASEHOLD					
306	<b>IMPROVEMENTS</b>					
307	EQUIPMENT OFFICE FURNITURE	3,100,174	535,966	0	0	3,636,140
308	AND EQUIPMENT AUTOMOBILES,	610,918	170,358	0	0	781,276
309	OTHER VEHICLES AND RELATED GARAGE					
	EQUIPMENT AIRCRAFT AND AIRPORT	16,542	12,310	0	0	28,852
310	EQUIPMENT OTHER SERVICE COMPANY					
311	PROPERTY					
TOTAL		3,727,634	871,946	6 0	0	4,599,580

1/ PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL: None

#### SCHEDULE IV - INVESTMENTS

INSTRUCTIONS: Complete the following schedule concerning investments. Under Account 124

"Other Investments" state each investment separately, with description, including, the name of issuing company, number of shares or principal amount. Under Account

136, "Temporary Cash Investments", list each investment separately.

			BALANCE AT		
			BEGINNING OF	BALA	NCE AT
ACCOUN	T DESCRIPTION		YEAR	CLOSE	OF YEAR
	INVESTMENT IN ASSOCIATE				
123	COMPANIES		(	0	0
124	OTHER INVESTMENTS			0	0
136	TEMPORARY CASH INVESTMENTS			0	0
		TOTAL	(	0	0

#### SCHEDULE V - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

INSTRUCTIONS:	Complete the following schedule listing accounts receivable from each associate company.

Where the service company has provided accommodation or convenience payments for associate companies, a separate listing of total payments for each associate company by

subaccount should be provided.

ACCOUNT 146	DESCRIPTION  ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
Concord Elec	etric Company	146,157	228,483
Exeter & Han	npton Electric Company	160,016	249,111
Fitchburg Ga	s and Electric Light Company	372,011	612,277
UNITIL Pow	er Corp.	229,136	440,213
UNITIL Real	ty Corp.	1,414	31,807
UNITIL Corp	poration	150	3,342
UNITIL Reso	purces, Inc.	96,496	83,397
	TO	ΓAL 1,005,380	1,648,630

#### ANALYSIS OF CONVENIENCE OR ACCOMMODATION PAYMENTS:

Concord Electric Company 579,837

Exeter & Hampton Electric Company	543,688
Fitchburg Gas and Electric Light Company	1,614,319
UNITIL Power Corp.	532,995
UNITIL Realty Corp.	15,107
UNITIL Resources, Inc.	

10,352

Usource Inc.

23,801

UNITIL Corp.

2,616

For detail of convenience payments by type and company, paid by UNITIL

Service Corp. see next page

TOTAL PAYMENTS

3,322,715

#### **CONVENIENCE PAYMENTS BY TYPE AND COMPANY**

	CECO	Е&Н	FGE	UPC	URC	URI	Usource	UC	Total
Insurance	365,036	349,178	680,042	67,177	15,107	7,733	873		1,485,146
Legal	119,535	102,567	807,493	400,318		1,998	4,669	2,616	1,439,196
Telephone	13,040	2,524	12,877				17,887		46,328
Payroll	26,264	33,430	42,974			376			103,044
Audit	51,857	51,858	66,802	65,500		245			236,262
Network/Hardware/Data Costs	4,105	4,131	4,131				372		12,739
	579,837	543,688	1,614,319	532,995	15,107	10,352	23,801	2,616	3,322,715

Total Convenience Payments by Type and Company

#### SCHEDULE VI - FUEL STOCK EXPENSES UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to fuel stock expense

during the year and indicate amount attributable to each associate company. Under

the section headed "Summary" listed below give an overall report of the fuel

functions performed by the service company.

ACCOUNT	DESCRIPTION		LABOR		EXPENSE		TOTAL	
152	FUEL STOCK EXPENSE UNDISTRIBUTED			0		0		0
		TOTAL		0		0		0

**SUMMARY:** 

#### SCHEDULE VII - STORES EXPENSE UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to stores expense

during the year and indicate amount attributable to each associate company.

ACCOUNT	DESCRIPTION	LABOR	EXPENSE	TOTAL	
163	STORES EXPENSE UNDISTRIBUTED		0	0	0
	TOTAL		0	0	0

#### SCHEDULE VIII - MISCELLANEOUS CURRENT AND ACCRUED ASSETS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped,

showing the number of items in each group.

ACCOUNT	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
174	MISCELLANEOUS CURRENT AND ACCRUED	C	0
		TOTAL	0

#### SCHEDULE IX - MISCELLANEOUS DEFERRED DEBITS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be

grouped by class showing the number of items in each class.

**BALANCE AT** 

ACCOUNT DESCRIPTION BEGINNING OF BALANCE AT YEAR CLOSE OF YEAR

186

MISCELLANEOUS DEFERRED DEBITS

Under/(over) collected administrative expenses

16,755

2,586

Postage

11,851

(24,363)Management Studies 106,837 0 **Software Costs** 1,393,334 258,390 **TOTAL** 1,528,777 236,613 SCHEDULE X - RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES **INSTRUCTIONS:** Provide a description of each material research, development, or demonstration project which incurred costs by the service corporation during the year. **BALANCE** AT **CLOSE OF** 

**DESCRIPTION** 

RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES

**ACCOUNT** 

188

0

0

YEAR

TOTAL

### SCHEDULE XI - PROPRIETARY CAPITAL

INSTRUCTIONS	Classify amounts in each account with brief explanation, disclosing the
	general nature of transactions which gave rise to the reported amounts.

ACCOUNT	CLASS OF STOCK	NUMBER OF SHARES	PAR OR STATED		OING CLOSE ERIOD
		AUTHORIZED	VALUE PER SHARE	NO. OF SHARES	TOTAL AMOUNT
201	COMMON STOCK ISSUED	300	10.00	100	1,000

ACCOUN	TT DESCRIPTION	AT C	ANCE CLOSE YEAR
211	MISCELLANEOUS PAID-IN CAPITAL		0
215	APPROPRIATED RETAINED EARNINGS		0
		TOTAL	0

ACCOU	JNT DESCRIPTION		ET OME DIVII LOSS) PA	DENDS AT	LANCE CLOSE YEAR
216	UNAPPROPRIATED RETAINED EARNINGS	1,688	0	0	1,688
	TOTAL	1,688	0	0	1,688

**ICTIONS**:

Advances from associate companies should be reported separately for advances on notes, and advance open account. Names of associate companies from which advances were received shall be shown unclass and series of obligation column. For Account 224 - Other long-term debt provide the name of company or organization, terms of the obligation, date of maturity, interest rate, and the amount auth and outstanding.

NT	NAME OF CREDITOR	TERMS OF OBLIG CLASS & SERIES OF OBLIGATION		AMOUNT AUTHORIZED	BALANCE AT BEGINNINC OF YEAR		1 IS DEDUC
F	ADVANCES FROM ASSOCIATE COMPANIES					0	0
	OTHER LONG-TERM DEBT:					0	0
					,	0	0

#### SCHEDULE XIII - CURRENT AND ACCRUED LIABILITIES

**INSTRUCTIONS:** 

Provide balance of notes and accounts payable to each associate company. Give description and amount of miscellaneous current and accrued liabilities. Items less than \$10,000 may be grouped, showing the number of items in each group.

### BALANCE AT BEGINNING OF

ACCOUNT	DESCRIPTION	YEAR	BALANCE AT CLOSE OF YEAR
233	NOTES PAYABLE TO ASSOCIATE COMPANIES Money Pool	990,72	7 6,348,248
	TOTAL	990,72	7 6,348,248
234	ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES		
	Concord Electric Company Exeter & Hampton Electric Company Fitchburg Gas and Electric Company UNITIL Corporation (1) UNITIL Power Corporation UNITIL Realty Corporation UNITIL Resources Inc Usource LLC asists of KESOP for UNITIL Service y, not subsidiaries.  TOTAL	(66,614 (55,531 (286,931 369,88 (27,533 (59 (71 (10,532	(64,871) (138,395) (2,519) (153,495) (197) (197) (64,827) (2) (2)
242	MISCELLANEOUS CURRENT AND ACCRUED LIABILITIES  Accrued FASB 87 Accrued Supplemental Executive Retirement Plan Accrued Legal Fees Accrued Annual Report Accrued FASB 106 Accrued FASB 106 - APBO Accrued FASB 106 - Gain/Loss Accrued Auditing Accrued Compensation Accrued Miscellaneous Costs	47,95 138,13 12,24 (1,649 3,00 617,30	0 718,936 0 0 4 26,760 3 167,901 1 17,151 0 (1,649) 0 2,155 0 1,066,135 0 42,757

#### SCHEDULE XIV - NOTES TO FINANCIAL STATEMENTS

INSTRUCTIONS: The space below is provided for important notes regarding the financial statements or any account thereof. Furnish particulars as to any significant contingent assets or liabilities existing at the end of the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

#### Selected Notes to the Financial Statements:

UNITIL Service Corp. (USC), a wholly-owned subsidiary of UNITIL Corporation, a public utility holding company, provides centralized support services to the parent company and its subsidiaries. USC is subject to the jurisdiction of the Securities and Exchange Commission (SEC) under the Public Utility Holding Company Act of 1935. Accordingly, USC maintains its books of account as prescribed by the "Uniform System of Accounts for Mutual Service Companies and Subsidiary Service Companies" as Amended February 2, 1979 to be effective January 1, 1980. USC prepares its financial statements in conformity with generally accepted accounting principles.

Please refer to the 2001 UNITIL Corporation Form 10-K for additional disclosures.

#### SCHEDULE XV - STATEMENT OF INCOME

ACCOUNT	DESCRIPTION		CURRENT YEAR	PRIOR YEAR
	INCOME			
457	Services rendered to associate companies		18,673,940	16,481,555
458	Services rendered to nonassociate companies		30,000	30,000
419	Interest Income		0	0
421	Miscellaneous income or loss			(5,142)
		Total Income	18,703,940	16,506,413

	EXPENSE		
920	Salaries and wages	10,302,268	8,822,930
921	Office supplies and expenses	826,855	896,018
922	Administrative expense transferred - credit	363,406	(67,320)
923	Outside services employed	492,410	901,143
924	Property insurance	4,478	3,254
925	Injuries and damages	53,150	54,583
926	Employee pensions and benefits	1,672,002	1,461,094
928	Regulatory commission expense	0	0
930.1	General advertising expense	15,385	40,982
930.2	Miscellaneous general expense	481,445	427,000
931	Rents	1,442,171	1,455,652
932	Maintenance of structures and equipment	609,766	482,118
403	Depreciation and amortization expense	1,477,661	1,053,409
408	Taxes other than income taxes	661,021	679,843
409	Income taxes	190,246	98,153
410	Provision for deferred income taxes	(281,871)	(111,529)
411	Provision for deferred income taxes - credit	0	0
411.5	Investment tax credit	0	0
426.1	Donations	48,602	47,765
426.5	Other deductions	0	0
427	Interest on long-term debt	0	0
430	Interest on debt to associate companies	123,723	45,715
431	Other interest expense	221,222	215,603
	Total Expense	18,703,940	16,506,413
	Net Income or (Loss)	0	0

ANALYSIS OF BILLING ASSOCIATE COMPANIES - ACCOUNT 457

DIRECT INDIRECT
COSTS COSTS
CHARGED CHARGED

NAME OF ASSOCIATE COMPANY

## COMPENSATION FOR USE OF CAPITAL

### TOTAL AMOUNT BILLED

457-1

457-2

	457-3
Concord Electric Company	
	1,353,097
	1,117,978
	0
	2,471,075
Exeter & Hampton Electric Company	
	1,547,653
	1,305,632
	0
	2,853,285
Fitchburg Gas and Electric Light Company	2,500,250
Thenoung Gas and Electric Light Company	4 127 022
	4,137,033
	3,327,016
	0
	7,464,049
UNITIL Power Corp.	
	2,590,097
	2,006,157
	0

	Edgar Filling. Divitile CORF - Form 0-13-60
	4,596,254
UNITIL Realty Corp.	
eraria really corp.	
	13,397
	60,917
	0
	74,314
UNITIL Resources, Inc.	
ONTIL Resources, me.	
	650,279
	496,439
	0
	1,146,718
UNITIL Corp.	
CTATILE Corp.	
	36,842
	31,403
	0
	68,245
	TOTAL
	10,328,398
	8,345,542
	0
	18,673,940

#### ANALYSIS OF BILLING NONASSOCIATE COMPANIES - ACCOUNT 458

	DIRECT	INDIRECT	COMPENSATION			
NAME OF	COSTS	COSTS	FOR USE OF		<b>EXCESS OR</b>	TOTAL
NONASSOCIATE	CHARGED	CHARGED	CAPITAL	TOTAL	DEFICIENCY	<b>AMOUNT</b>
COMPANY	457-1	457-2	457-3	COST	458-4	BILLED
UNITIL Retiree Trust	0	30,000	)	30,000	0	30,000
TOTAL	0	30,000	0	30,000	0	30,000

INSTRUCTION: Provide a brief description of the services rendered to each non-associate company.

UNITIL Retiree Trust - Professional services provided.

SCHEDULE XVI - ANALYSIS OF CHARGES FOR SERVICE - ASSOCIATE AND NONASSOCIATE COMPANIES

**DESCRIPTION OF ITEMS** 

ASSOCIATE COMPANY CHARGES

NONASSOCIATE COMPANY CHARGES

TOTAL CHARGES FOR SERVICE

DIRECT COST

INDIRECT COST

**TOTAL** 

DIRECT COST

INDIRECT COST

**TOTAL** 

DIRECT COST

INDIRECT COST

**TOTAL** 

920 SALARIES AND WAGES

8,868,749

1,403,519

10,272,268

30,000 30,000

8,868,749

1,433,519

10,302,268

921 OFFICE SUPPLES AND EXPENSES

39,944

786,911

826,855

0

39,944

786,911

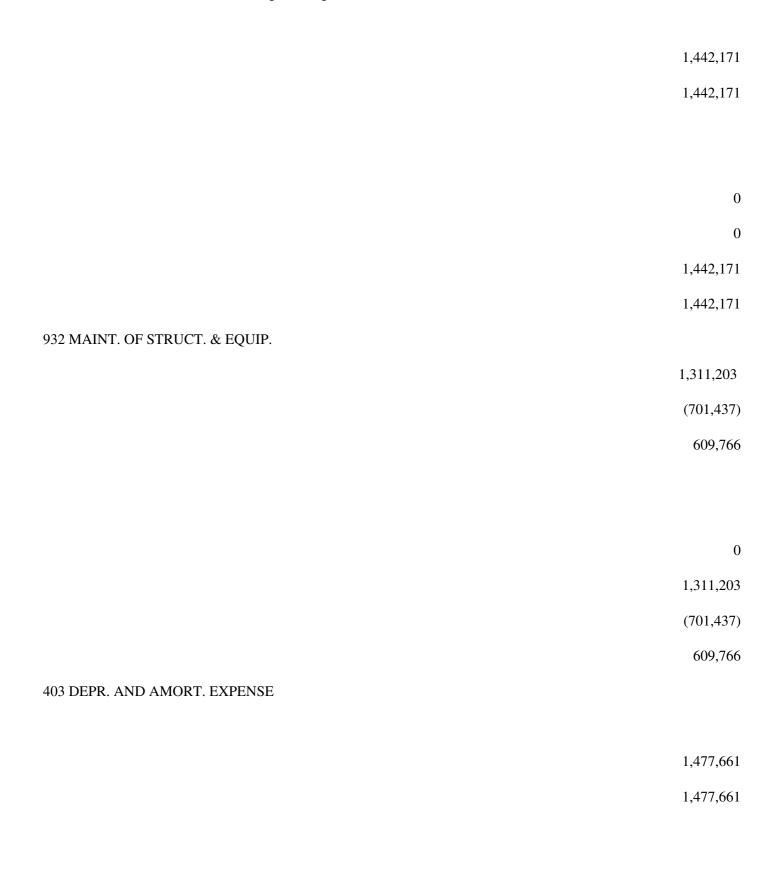
826,855

## 922 ADMIN EXPENSE TRANS-CREDIT

	363,406
	363,406
	0
	0
	363,406
	363,406
923 OUTSIDE SERVICES EMPLOYED	
	108,502
	383,908
	492,410
	0
	108,502
	383,908
	492,410
924 PROPERTY INSURANCE	
	4,478
	4,478

Lugar rilling. Orvirile Oorti	1 01111 0 10 00
	0
	0
	4,478
	4,478
925 INJURIES AND DAMAGES	
	53,150
	53,150
	33,130
	0
	0
	53,150
	53,150
926 EMPLOYEE PENSIONS AND BENEFITS	
	1,672,002
	1,672,002
	0
	0
	1,672,002
	1,672,002
928 REGULATORY COMMISSION EXPENSE	
	0
	0

	0
	0
	0
	0
930.1 GENERAL ADVERTISING EXPENSE	
	15,385
	15,385
	0
	0
	15,385
	15,385
930.2 MISC. GENERAL EXPENSE	
	481,445
	481,445
	0
	0
	481,445
	481,445
931 RENTS	



	0
	1,477,661
	1,477,661
408 TAXES OTHER THAN INCOME	
	661,021
	661,021
	0
	0
	661,021
	661,021
409 INCOME TAXES	
	190,246
	190,246
	0
	0
	190,246
	190,246
410 PROV FOR DEF INC TAXES	

(281,871)

(281,871) 0 0 (281,871) (281,871) 411 PROV FOR DEF INC TAX CREDIT

0 0

0

411.5 INVESTMENT TAX CREDIT

0

0

0

30

#### 419 INTEREST INCOME

0

0

0

#### 426.1 DONATIONS

48,602

48,602

0

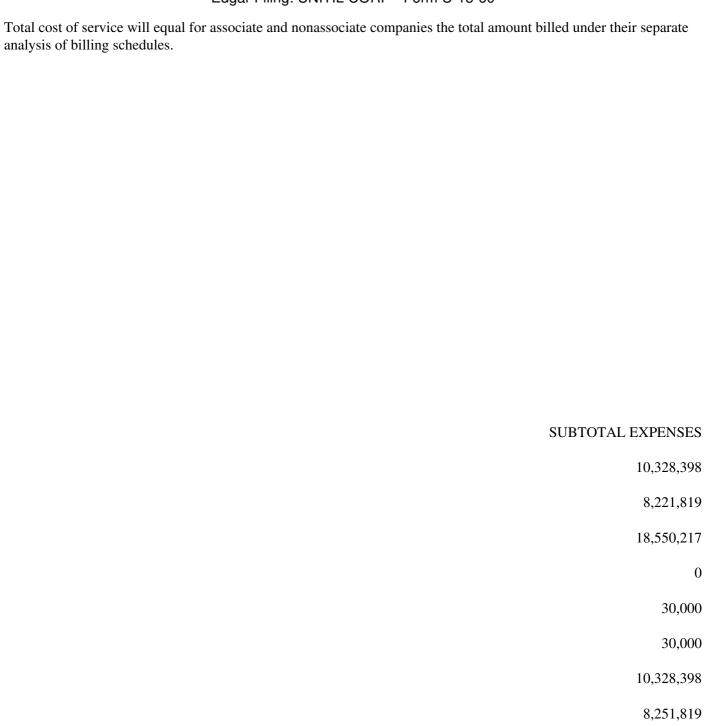
0

48,602

48,602

#### 426.5 OTHER DEDUCTIONS

	0
	0
	0
427 INTEREST ON LONG-TERM DEBT	
	0
	0
	0
431 OTHER INTEREST EXPENSE	
	221,222
	221,222
	0
	0
	221,222
	221,222
INSTRUCTION:	221,222



COMPENSATION FOR USE OF EQUITY CAPITAL

0

18,580,217

	0
	0
430 INTEREST ON DEBT TO ASSOCIATE COS.	
	0
	123,723
	123,723
	0
	0
	0
	0
	123,723
	123,723
	TOTAL EXPENSES
	10,328,398
	8,345,542
	18,673,940
	0
	30,000
	30,000
	10,328,398
	8,375,542
	18,703,940

0 0 0

0

0

0

0

0

#### TOTAL COST OF SERVICE

10,328,398

8,345,542

18,673,940

0

30,000

30,000

10,328,398

8,375,542

18,703,940

#### SCHEDULE XVII - SCHEDULE OF EXPENSE DISTRIBUTION BY DEPARTMENT OR SERVICE FUNCTION

Edgar Filing: UNITIL CORP - Form U-13-60 **DESCRIPTION OF** TOTAL OVER-DEPARTMENT OR SERVICE **DEPARTMENT OR ITEMS** AMOUNT HEAD **FUNCTION** SERVICE FUNCTION **REGULATORY&** COMMUN. ADMIN. **ACCOUNTING ENERGY MARKETS DISTRIBUTION FINANCE CUSTOMER SERVICES ENGINEERING TECHNOLOGY** 920 SALARIES AND WAGES 10,302,268 1,188,798 2,302,960 881,660 1,265,154 309,480 730,797

921 OFFICE SUPPLES AND EXPENSES

826,855

1,655,428

1,292,610

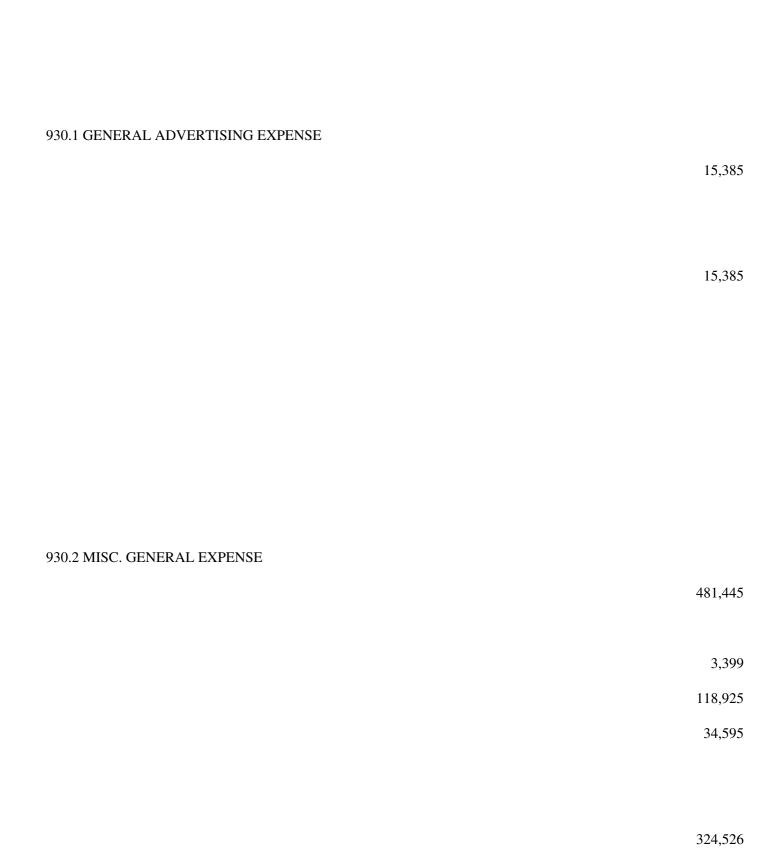
675,381

	54,972
	152,161
	14,913
	39,765
	4,461
	31,796
	121,124
	69,655
	338,008
922 ADMIN. EXPENSE TRANS-CREDIT	
	363,406
	363,406
	363,406
	363,406
	363,406
	363,406
	363,406
	363,406
923 OUTSIDE SERVICES EMPLOYED	363,406
923 OUTSIDE SERVICES EMPLOYED	363,406 492,410

22,890

	Edgal Filling. Givi Tie Gotti - Form G-13-00
	233,211
	28,916
	5,719
	85,982
	62,342
	145
	53,205
924 PROPERTY INSURANCE	
	4,478
	4,478
925 INJURIES AND DAMAGE	S
	53,150

53,150 926 EMPLOYEE PENSIONS AND BENEFITS 1,672,002 8,857 1,630,249 8,577 1,839 4,630 5,720 5,640 6,490 928 REGULATORY COMMISSION EXPENSE 0



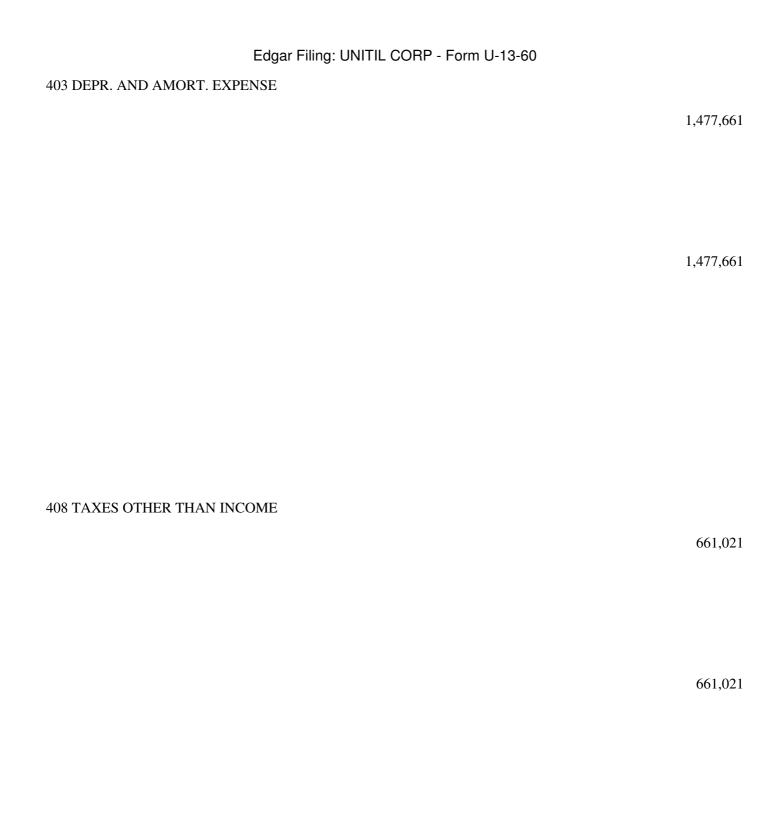
931 RENTS	
	1,442,171
	1,338
	30,107
	(876,947)
	2,866
	5,122
	1,477,988
	30,327
	3,223
	768,147
932 MAINT. OF STRUCT. & EQUIP.	
	609,766
	27,264
	79,047
	9,324

41

63

127,125

366,943



**409 INCOME TAXES** 

	190,246
410 PROV. FOR DEF. INC. TAXES	(281,871)
	(281,871)
411 PROV. FOR DEF. INC. TAX CREDIT	0



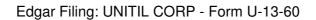
411.5 INVESTMENT TAX CREDIT

0

426.1 DONATIONS

48,602

48,602

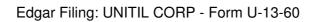


426.5 OTHER DEDUCTIONS

0

427 INTEREST ON LONG-TERM DEBT

0



430 INTEREST ON DEBT TO ASSOCIATE COMPANIES	123,723
431 OTHER INTEREST EXPENSE	123,723
	221,222 221,222

INSTRUCTION: Indicate each department or Service function. (see Instruction 01-3 General Structure of Accounting System Uniform System Account.)

## TOTAL EXPENSES -

18,703,940

0

1,280,254

4,558,864

2,581,224

1,324,667

319,063

3,058,292

2,002,066

1,371,336

## DEPARTMENTAL ANALYSIS OF SALARIES - ACCOUNT 920

NAME OF	DEP.	ARTMENTAL	SALARY EXPE	NSE	NUMBER PERSONNEL	
DEPARTMENT Indicate each department or service function	INCI TOTAL AMOUNT	LUDED IN AM PARENT COMPANY	OUNTS BILLED OTHER ASSOCIATES	NON ASSOCIATES	END OF YEAR	
Regulatory and Communications	1,188,798	0	1,188,798	0		15
Technology Services	675,381	0	675,381	0		12
Accounting	881,660	0	876,860	4,800		18
Finance	730,797	0	730,197	600		10
Administrative	2,302,960	0	2,279,260	23,700		19
Energy Markets	1,265,154	0	1,265,154	0		14
Engineering	1,292,610	0	1,292,610	0		21
Distribution	309,480	0	309,480	0		2
Customer Services	1,655,428	0	1,654,528	900		45
TOTAL	10,302,268	0	10,272,268	30,000	1	156

#### **OUTSIDE SERVICES EMPLOYED - ACCOUNT 923**

INSTRUCTIONS:

Outside Services - Visibility

Provide a breakdown by subaccount of outside services employed. If the aggregate amounts paid to any one payee and included within one subaccount is less than \$25,000, only the aggregate number and amount of all such payments included within the subaccount need be shown. Provide a subtotal for each type of service.

		RELATIONSHIP	
FROM WHOM PURCHASED	ADDRESS	"A" = ASSOCIATE "NA" = NON-ASSOCIATE	AMOUNT
TROM WHOM I GROW 1022	TIDDICESS	THE TOTAL PROCESSING	711/10/01/1
Outside Services - Legal			
Various		NA	14,323
Akin, Gump Strauss		NA	
LeBoeuf, Lamb, Greene		NA	83,764
Outside Services - Accounting			
Grant Thornton		NA	26,527
Outside Services - Other			
Various		NA	88,563
Bruce Mast & Associates		NA	4,350
Ceridian		NA	61,596
Factors Funding Co.		NA	28,655
Microsmart Technologies		NA	35,385
George Beram & Company Inc.		NA	37,869
Hay Group		NA	3,832
Russell Reynolds		NA	26,856
URT		NA	65,300
Outside Services - Market Development			
Various		NA	15,305

Various NA 85

TOTAL 492,410

#### EMPLOYEE PENSIONS AND BENEFITS - ACCOUNT 926

INSTRUCTIONS: Provide a listing of each pension plan and benefit program provided by the service

company. Such listing should be limited to \$25,000.

DESCRIPTION		AMOUNT
Health Insurance		1,005,532
401 K		222,688
Net Periodic Pension Expense		131,588
Supplemental Executive Retirement Plan		125,000
Life Insurance		73,935
Education		48,905
FASB 106		39,869
Other		24,485
	TOTAL	1,672,002

GENERAL ADVERTISING EXPENSES - ACCOUNT 930.1

INSTRUCTIONS: Provide a listing of the amounts included in Account930.1 "General Advertising Expenses",

classifying the items according to the nature of the advertising and as defined in the account definition. If a particular class includes an amount in excess of \$3,000 applicable to a single payee, show separately the name of the payee and the aggregate amount applicable thereto.

DESCRIPTION NAME OF PAYEE AMOUNT

Advertising	Advance Notice, Inc.	11,465
Advertising	Hot Jobs	1,000
Advertising	Monster.Com	2,920

TOTAL 15,385

#### MISCELLANEOUS GENERAL EXPENSES - ACCOUNT 930.2

INSTRUCTIONS: Provide a listing of the amount included in Account 930.02"Miscellaneous

General Expense", classifying such expenses according to their nature. Payments and expenses permitted by Section 321 (b) (2) of the Federal Election Campaign Act, as amended by Public Law 94-283 in 1976 (2 U.S.C. 441 (b) (2) shall be

separately classified.

DESCRIPTION AMOUNT

Printing and Distribution of Quarterly and Annual Reports

74,625

Director's Fees and Expenses

249,736

Communications Internet Development

157,084

TOTAL 481,445

#### **RENTS - ACCOUNT 931**

INSTRUCTIONS: Provide a listing of the amount included in Account 931, "Rents" classifying such

expenses by major groupings of property, as defined in the account definition of

the Uniform System of Accounts.

TYPE OF PROPERTY AMOUNT

Office Building 1,477,398
EDP Equipment (26,830)
Miscellaneous (8,397)

TOTAL 1,442,171

### TAXES OTHER THAN INCOME TAXES\_ACCOUNT 408

INSTRUCTIONS: Provide an analysis of Account 408, "Taxes Other Than Income Taxes". Separate

the analysis into two groups: (1) other than U. S. Government and (2) U.S. Government taxes. Specify each of the various kinds of taxes and show the

amounts there of. Provide a subtotal for each class of tax.

KIND OF TAX AMOUNT

Other than U.S. Government Tax:

State Unemployment Tax - NH

Business Enterprise Tax

0

Business Profits Tax

(4,294)

SUBTOTAL 6,121

U.S. Government Tax:

Federal Insurance Contribution Act 645,070
Federal Unemployment Tax 9,830

SUBTOTAL 654,900

TOTAL 661,021

#### **DONATIONS - ACCOUNT 426.1**

INSTRUCTIONS: Provide a listing of the amount included in Account 426.1, "Donations", classifying such

expenses by its purpose. The aggregate number and amount of all items of less than \$3,000

may be shown in lieu of details.

NAME OF RECIPIENT	PURPOSE OF DONATION	AMOUNT
American Cancer Society		1,922
Easter Seals		2,500
United Way		12,600
Abenaqui Country Club		13,640
Various		17,940
	TOTAL	48,602

#### OTHER DEDUCTIONS - ACCOUNT 426.5

INSTRUCTIONS: Provide a listing of the amount included in Account 426.5, "Other Deductions", classifying

such expenses according to their nature.

DESCRIPTION NAME OF PAYEE AMOUNT

**NONE** 

SCHEDULE XVIII - NOTES TO STATEMENT OF INCOME

#### **INSTRUCTIONS:**

The space below is provided for important notes regarding the statement of income or any account thereof. Furnish particulars as to any significant increases in services rendered or expenses incurred during the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

Anthony J. Baratta, Jr.

#### See Schedule XIV - Notes to Financial Statements.

#### ORGANIZATION CHART

President

#### ORGANIZATION CHART as of December 31, 2001

Senior Executive Vice President Michael J. Dalton Senior Vice President George R. Gantz Vice President Glenn D. Appleton Todd R. Black Vice President Laurence M. Brock Vice President & Controller Vice President & Treasurer Mark H. Collin Vice President David K. Foote Vice President Raymond J. Morrissey Vice President Thomas E. Smith Vice President Frederick J. Stewart Asst. Treasurer Charles J. Kershaw, Jr. Secretary Sandra L. Whitney

#### METHODS OF ALLOCATION

The cost of services rendered by UNITIL Service are allocated and billed based on direct time charges and to a lesser extent, direct cost assigned to individual projects or jobs performed on behalf of associated companies in accordance with the general guidelines set forth below.

- A. Direct Labor Cost Gross Wages. Direct Labor Cost Gross Wages are based on the actual gross wage rates of assigned employees multiplied by the actual number of hours worked and directly charged to specific projects or jobs.
- B. Direct Labor Cost Other. Direct Labor Cost Other includes the costs of paid absences, such as vacations, sick pay and holidays, and are allocated by employee based on the direct time charged to associated companies. In the event there are not direct time charges available for this allocation, the direct time charges for all UNITIL Service employees are used to make this allocation.
- C. General Overhead Costs, including Indirect Labor. General Overhead Costs represent UNITIL Service Indirect Labor Costs and Administrative and General Expenses, and are allocated based on a monthly overhead rate applied against direct time charges. Indirect Labor Costs include pension costs, insurance, payroll taxes, employee savings plan, and similar payroll and benefit items. Administrative and General Expenses are those administrative and operating expenses incurred by UNITIL Service in providing services to associated companies which cannot be identified with or directly charged to a specific project or job.
- D. Direct Charges. Direct Charges are costs that are directly assignable based on the individual projects or jobs performed on behalf of associated companies, and are excluded from General Overheads. Direct Charges are billed at actual cost and include: Employee Travel, Meals, Lodging, and Other Related Expenses, Data Management Hardware Leases and Maintenance Costs, Telephone Lease, and other miscellaneous expenses.

ANNUAL STATEMENT OF COMPENSATION FOR USE OF CAPITAL BILLED -

Non applicable

SIGNATURE CLAUSE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935 and the rules and regulations of the Securities and Exchange Commission issued thereunder, the undersigned company has duly caused this report to be signed on its behalf by the undersigned officer thereunto duly authorized,

UNITIL Service Corp.

By: /S/ Anthony J. Baratta, Jr.

Anthony J. Baratta Jr., Sr. Vice President & CFO

April 29, 2002