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DUKE REALTY CORP

Form 10-Q

May 04, 2012

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-9044

DUKE REALTY CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Indiana

(State or Other Jurisdiction

of Incorporation or Organization)

35-1740409

(I.R.S. Employer

Identification Number)

600 East 96<sup>th</sup> Street, Suite 100

Indianapolis, Indiana

(Address of Principal Executive Offices)

46240

(Zip Code)

Registrant's Telephone Number, Including Area Code: (317) 808-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class

Outstanding at May 4, 2012

Common Stock, \$.01 par value per share

266,446,952

DUKE REALTY CORPORATION  
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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Balance Sheets

(in thousands, except per share amounts)

|  | March 31,<br>2012<br>(Unaudited) | December 31,<br>2011 |
|--|----------------------------------|----------------------|
| <b>ASSETS</b>  |                                  |                      |
| Real estate investments:   |                                  |                      |
| Land and improvements  | \$1,209,840                      | \$1,202,872          |
| Buildings and tenant improvements  | 4,868,066                        | 4,766,793            |
| Construction in progress   | 80,306                           | 44,259               |
| Investments in and advances to unconsolidated companies  | 361,818                          | 364,859              |
| Undeveloped land   | 622,642                          | 622,635              |
|  | 7,142,672                        | 7,001,418            |
| Accumulated depreciation   | (1,151,322)                      | (1,108,650)          |
| Net real estate investments  | 5,991,350                        | 5,892,768            |
| <br>   |                                  |                      |
| Real estate investments and other assets held-for-sale   | 19,395                           | 55,580               |
| <br>   |                                  |                      |
| Cash and cash equivalents  | 14,740                           | 213,809              |
| Accounts receivable, net of allowance of \$2,693 and \$3,597   | 24,045                           | 22,255               |
| Straight-line rent receivable, net of allowance of \$6,997 and \$7,447                                     | 111,115                          | 105,900              |
| Receivables on construction contracts, including retentions  | 33,257                           | 40,247               |
| Deferred financing costs, net of accumulated amortization of \$42,720 and \$59,109                         | 39,685                           | 42,268               |
| Deferred leasing and other costs, net of accumulated amortization of \$311,525 and \$292,334               | 469,936                          | 460,881              |
| Escrow deposits and other assets   | 168,882                          | 170,729              |
|  | \$6,872,405                      | \$7,004,437          |
| <b>LIABILITIES AND EQUITY</b>  |                                  |                      |
| Indebtedness:  |                                  |                      |
| Secured debt   | \$1,180,965                      | \$1,173,233          |
| Unsecured notes  | 2,615,612                        | 2,616,063            |
| Unsecured lines of credit  | 20,293                           | 20,293               |
|  | 3,816,870                        | 3,809,589            |
| <br>   |                                  |                      |
| Liabilities related to real estate investments held-for-sale   | 643                              | 975                  |
| <br>   |                                  |                      |
| Construction payables and amounts due subcontractors, including retentions                                 | 51,309                           | 55,775               |
| Accrued real estate taxes  | 76,263                           | 69,272               |
| Accrued interest   | 33,675                           | 58,904               |
| Other accrued expenses   | 29,058                           | 60,174               |
| Other liabilities  | 132,734                          | 131,735              |
| Tenant security deposits and prepaid rents   | 46,383                           | 38,355               |
| Total liabilities  | 4,186,935                        | 4,224,779            |
| Shareholders' equity:  |                                  |                      |
| Preferred shares (\$.01 par value); 5,000 shares authorized; 2,503 and 3,176 shares issued and outstanding | 625,638                          | 793,910              |

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|   |              |              |
|---|--------------|--------------|
| Common shares (\$.01 par value); 400,000 shares authorized; 266,405 and 252,927 shares issued and outstanding | 2,664        | 2,529        |
| Additional paid-in capital  | 3,780,293    | 3,594,588    |
| Accumulated other comprehensive income  | 1,506        | 987          |
| Distributions in excess of net income   | (1,758,467 ) | (1,677,328 ) |
| Total shareholders' equity  | 2,651,634    | 2,714,686    |
| Noncontrolling interests  | 33,836       | 64,972       |
| Total equity  | 2,685,470    | 2,779,658    |
|   | \$6,872,405  | \$7,004,437  |

See accompanying Notes to Consolidated Financial Statements

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DUKE REALTY CORPORATION AND SUBSIDIARIES  
Consolidated Statements of Operations and Comprehensive Income  
For the three months ended March 31,  
(in thousands, except per share amounts)  
(Unaudited)

|  | Three Months Ended |            |
|--|--------------------|------------|
|  | 2012               | 2011       |
| Revenues:  |                    |            |
| Rental and related revenue   | \$203,432          | \$190,986  |
| General contractor and service fee revenue                                 | 68,968             | 146,547    |
|  | 272,400            | 337,533    |
| Expenses:  |                    |            |
| Rental expenses  | 37,342             | 40,699     |
| Real estate taxes  | 28,671             | 27,471     |
| General contractor and other services expenses                             | 63,921             | 135,664    |
| Depreciation and amortization  | 91,613             | 77,822     |
|  | 221,547            | 281,656    |
| Other operating activities:  |                    |            |
| Equity in earnings of unconsolidated companies                             | 1,509              | 1,073      |
| Gain on sale of properties   | (277)              | ) 67,856   |
| Undeveloped land carrying costs  | (2,298)            | ) (2,309)  |
| Other operating expenses   | (265)              | ) (85)     |
| General and administrative expenses  | (11,839)           | ) (11,197) |
|  | (13,170)           | ) 55,338   |
| Operating income   | 37,683             | 111,215    |
| Other income (expenses):   |                    |            |
| Interest and other income, net   | 146                | 87         |
| Interest expense   | (61,086)           | ) (52,124) |
| Acquisition-related activity   | (580)              | ) (589)    |
| Income (loss) from continuing operations                                   | (23,837)           | ) 58,589   |
| Discontinued operations:   |                    |            |
| Loss before gain on sales  | (749)              | ) (5,403)  |
| Gain on sale of depreciable properties                                     | 6,476              | 11,603     |
| Income from discontinued operations  | 5,727              | 6,200      |
| Net income (loss)  | (18,110)           | ) 64,789   |
| Dividends on preferred shares  | (13,193)           | ) (15,974) |
| Adjustments for redemption/repurchase of preferred shares                  | (5,730)            | ) (163)    |
| Net (income) loss attributable to noncontrolling interests                 | 643                | ) (1,083)  |
| Net income (loss) attributable to common shareholders                      | \$(36,390)         | ) \$47,569 |
| Basic net income (loss) per common share:                                  |                    |            |
| Continuing operations attributable to common shareholders                  | \$(0.16)           | ) \$0.16   |
| Discontinued operations attributable to common shareholders                | 0.02               | 0.03       |
| Total  | \$(0.14)           | ) \$0.19   |
| Diluted net income (loss) per common share:                                |                    |            |
| Continuing operations attributable to common shareholders                  | \$(0.16)           | ) \$0.16   |
| Discontinued operations attributable to common shareholders                | 0.02               | 0.03       |
| Total  | \$(0.14)           | ) \$0.19   |
| Weighted average number of common shares outstanding                       | 258,365            | 252,406    |
| Weighted average number of common shares and potential dilutive securities | 258,365            | 258,837    |

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|   |           |            |
|---|-----------|------------|
| Comprehensive income (loss):                                |           |            |
| Net income (loss)   | \$(18,110 | ) \$64,789 |
| Other comprehensive income:                                 |           |            |
| Derivative instrument activity                              | 519       | 771        |
| Other comprehensive income                                  | 519       | 771        |
| Comprehensive income (loss)                                 | \$(17,591 | ) \$65,560 |
| See accompanying Notes to Consolidated Financial Statements |           |            |

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## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

For the three months ended March 31,

(in thousands)

(Unaudited)

|  | 2012       | 2011        |
|--|------------|-------------|
| Cash flows from operating activities:  |            |             |
| Net income (loss)  | \$(18,110) | ) \$64,789  |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities:       |            |             |
| Depreciation of buildings and tenant improvements  | 63,860     | 67,063      |
| Amortization of deferred leasing and other costs   | 28,396     | 27,918      |
| Amortization of deferred financing costs   | 3,246      | 3,644       |
| Straight-line rent adjustment  | (5,852)    | ) (6,966)   |
| Earnings from land and depreciated property sales  | (6,199)    | ) (79,459)  |
| Third-party construction contracts, net  | (1,877)    | ) (13,974)  |
| Other accrued revenues and expenses, net   | (43,116)   | ) (42,945)  |
| Operating distributions received in excess of equity in earnings from unconsolidated companies | 4,995      | 7,955       |
| Net cash provided by operating activities  | 25,343     | 28,025      |
| Cash flows from investing activities:  |            |             |
| Development of real estate investments   | (29,639)   | ) (37,318)  |
| Acquisition of real estate investments and related intangible assets                           | (131,515)  | ) (22,261)  |
| Acquisition of undeveloped land  | (12,180)   | ) —         |
| Second generation tenant improvements, leasing costs and building improvements                 | (15,361)   | ) (17,476)  |
| Other deferred leasing costs   | (9,142)    | ) (6,272)   |
| Other assets   | 502        | 2,816       |
| Proceeds from land and depreciated property sales, net   | 63,281     | 437,494     |
| Capital distributions from unconsolidated companies  | —          | 54,730      |
| Capital contributions and advances to unconsolidated companies, net                            | (3,521)    | ) (6,068)   |
| Net cash provided by (used for) investing activities   | (137,575)  | ) 405,645   |
| Cash flows from financing activities:  |            |             |
| Proceeds from issuance of common shares, net   | 146,969    | —           |
| Payments for redemption/repurchase of preferred shares   | (168,272)  | ) (2,096)   |
| Payments on unsecured debt   | (451)      | ) (42,948)  |
| Payments on secured indebtedness including principal amortization                              | (10,455)   | ) (3,897)   |
| Payments on lines of credit, net   | —          | ) (174,717) |
| Distributions to common shareholders   | (43,922)   | ) (42,892)  |
| Distributions to preferred shareholders  | (9,467)    | ) (15,974)  |
| Distributions to noncontrolling interests  | (1,033)    | ) (1,145)   |
| Deferred financing costs   | (206)      | ) (1,270)   |
| Net cash used for financing activities   | (86,837)   | ) (284,939) |
| Net increase (decrease) in cash and cash equivalents   | (199,069)  | ) 148,731   |
| Cash and cash equivalents at beginning of period   | 213,809    | 18,384      |
| Cash and cash equivalents at end of period   | \$14,740   | \$167,115   |
| Non-cash investing and financing activities:   |            |             |
| Assumption of indebtedness and other liabilities in real estate acquisitions                   | \$19,626   | \$85,955    |
| Contribution of properties to unconsolidated companies   | \$—        | \$52,110    |
| Conversion of Limited Partner Units to common shares   | \$29,460   | \$933       |
| Issuance of Limited Partner Units for acquisition  | \$—        | \$28,357    |
| Preferred distributions declared but not paid  | \$3,726    | \$—         |

See accompanying Notes to Consolidated Financial Statements



## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statement of Changes in Equity

For the three months ended March 31, 2012

(in thousands, except per share data)

(Unaudited)

|  | Common Shareholders |                 |                                  | Accumulated<br>Other<br>Comprehensive<br>Income | Distributions<br>in Excess of<br>Net Income | Non-<br>Controlling<br>Interests | Total       |
|--|---------------------|-----------------|----------------------------------|---|---|----------------------------------|-------------|
|  | Preferred<br>Stock  | Common<br>Stock | Additional<br>Paid-in<br>Capital |   |   |                                  |             |
| Balance at<br>December 31, 2011                                | \$793,910           | \$2,529         | \$3,594,588                      | \$987   | \$(1,677,328 )                              | \$64,972                         | \$2,779,658 |
| Net loss   | —                   | —               | —                                | —   | (17,467 )                                   | (643 )                           | (18,110 )   |
| Other comprehensive<br>income                                  | —                   | —               | —                                | 519   | —   | —                                | 519         |
| Issuance of common<br>shares                                   | —                   | 108             | 146,329                          | —   | —   | —                                | 146,437     |
| Stock based<br>compensation plan<br>activity                   | —                   | 4               | 4,209                            | —   | (827 )                                      | —                                | 3,386       |
| Conversion of<br>Limited Partner Units                         | —                   | 23              | 29,437                           | —   | —   | (29,460 )                        | —           |
| Distributions to<br>preferred<br>shareholders                  | —                   | —               | —                                | —   | (13,193 )                                   | —                                | (13,193 )   |
| Redemption of<br>preferred shares                              | (168,272 )          | —               | 5,730                            | —   | (5,730 )                                    | —                                | (168,272 )  |
| Distributions to<br>common shareholders—<br>(\$0.17 per share) | —                   | —               | —                                | —   | (43,922 )                                   | —                                | (43,922 )   |
| Distributions to<br>noncontrolling<br>interests                | —                   | —               | —                                | —   | —   | (1,033 )                         | (1,033 )    |
| Balance at March 31,<br>2012                                   | \$625,638           | \$2,664         | \$3,780,293                      | \$1,506   | \$(1,758,467 )                              | \$33,836                         | \$2,685,470 |

See accompanying Notes to Consolidated Financial Statements

DUKE REALTY CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. General Basis of Presentation

The interim consolidated financial statements included herein have been prepared by Duke Realty Corporation (the “Company”). The 2011 year-end consolidated balance sheet data included in this Quarterly Report on Form 10-Q (this “Report”) was derived from the audited financial statements in our Annual Report on Form 10-K for the year ended December 31, 2011, but does not include all disclosures required by accounting principles generally accepted in the United States of America (“GAAP”). The financial statements have been prepared in accordance with GAAP for interim financial information and in accordance with Rule 10-01 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. These financial statements should be read in conjunction with Management’s Discussion and Analysis of Financial Condition and Results of Operations included herein and the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2011.

We believe that we qualify as a real estate investment trust (“REIT”) under the provisions of the Internal Revenue Code of 1986, as amended (the “Code”). Substantially all of our Rental Operations (see Note 9) are conducted through Duke Realty Limited Partnership (“DRLP”). We owned approximately 98.3% of the common partnership interests of DRLP (“Units”) at March 31, 2012. At the option of the holders, and subject to certain restrictions, the remaining Units are redeemable for shares of our common stock on a one-to-one basis and earn dividends at the same rate as shares of our common stock. If it is determined to be necessary in order to continue to qualify as a REIT, we may elect to purchase the Units for an equivalent amount of cash rather than issuing shares of common stock upon redemption. We conduct our Service Operations (see Note 9) through Duke Realty Services, LLC, Duke Realty Services Limited Partnership and Duke Construction Limited Partnership (“DCLP”), which are consolidated entities that are 100% owned by a combination of us and DRLP. DCLP is owned through a taxable REIT subsidiary. The consolidated financial statements include our accounts and the accounts of our majority-owned or controlled subsidiaries. In this Report, unless the context indicates otherwise, the terms “we,” “us” and “our” refer to the Company and those entities owned or controlled by the Company.

2. Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2011 have been reclassified to conform to the 2012 consolidated financial statement presentation.

3. Variable Interest Entities

At March 31, 2012, there are three unconsolidated joint ventures that we have determined meet the criteria to be considered variable interest entities (“VIEs”). These three unconsolidated joint ventures were formed with the sole purpose of developing, constructing, leasing, marketing and selling or operating properties. The business activities of these unconsolidated joint ventures have been financed through a combination of equity contributions, partner/member loans, and third-party debt that is guaranteed by both us and the other partner/member of each entity. All significant decisions for these unconsolidated joint ventures, including those decisions that most significantly impact each venture’s economic performance, require unanimous approval of each joint venture’s partners or members. In certain cases, these decisions also require lender approval. Unanimous approval requirements for these unconsolidated joint ventures include entering into new leases, setting annual operating budgets, selling underlying properties, and incurring additional indebtedness. Because no single entity exercises control over the decisions that most significantly affect each joint venture’s economic performance, we determined that the equity method of accounting is appropriate.



The following is a summary of the carrying value in our consolidated balance sheet, as well as our maximum loss exposure under guarantees for the three unconsolidated subsidiaries that we have determined to be VIEs as of March 31, 2012 (in millions):

|  | Carrying Value | Maximum Loss Exposure |
|--|----------------|-----------------------|
| Investment in Unconsolidated Companies | \$33.5         | \$33.5                |
| Guarantee Obligations (1)              | \$(16.6        | ) \$(55.9             |

We are party to guarantees of the third-party debt of these joint ventures and our maximum loss exposure is equal to the maximum monetary obligation pursuant to the guarantee agreements. We have recorded a liability for our probable future obligation under a guarantee to the lender of one of these ventures. Pursuant to an agreement with (1) the lender, we may make partner loans to this joint venture that will reduce our maximum guarantee obligation on a dollar-for-dollar basis. The carrying value of our recorded guarantee obligations is included in other liabilities in our Consolidated Balance Sheets.

#### 4. Acquisitions and Dispositions

##### 2012 Acquisitions

We acquired seven operating properties during the three months ended March 31, 2012. These acquisitions consisted of one industrial property near Chicago, Illinois, two industrial properties in Columbus, Ohio and four medical office properties in various markets. The following table summarizes our allocation of the fair value of amounts recognized for each major class of assets and liabilities (in thousands) for these acquisitions:

|                                   |           |
|-----------------------------------|-----------|
| Real estate assets                | \$130,615 |
| Lease related intangible assets   | 22,451    |
| Other assets                      | 2,829     |
| Total acquired assets             | 155,895   |
| Secured debt                      | 18,741    |
| Other liabilities                 | 885       |
| Total assumed liabilities         | 19,626    |
| Fair value of acquired net assets | \$136,269 |

The leases in the acquired properties had a weighted average remaining life at acquisition of approximately 8.7 years.

##### Fair Value Measurements

The fair value estimates used in allocating the aggregate purchase price of each acquisition among the individual components of real estate assets and liabilities were determined primarily through calculating the “as-if vacant” value of each building, using the income approach, and relied significantly upon internally determined assumptions. As a result, we have, thus, determined these estimates to have been primarily based upon Level 3 inputs, which are unobservable inputs based on our own assumptions. The range of most significant assumptions utilized in making the lease-up and future disposition estimates used in calculating the “as-if vacant” value of each building acquired during the three months ended March 31, 2012 were as follows:

|  | Low     | High    |   |
|--|---------|---------|---|
| Discount rate                                    | 7.19    | % 8.78  | % |
| Exit capitalization rate                         | 6.09    | % 7.40  | % |
| Lease-up period (months)                         | 9       | 19      |   |
| Net rental rate per square foot – Industrial     | \$2.75  | \$3.59  |   |
| Net rental rate per square foot – Medical Office | \$16.10 | \$26.14 |   |

Dispositions

We disposed of income-producing real estate assets and undeveloped land and received net proceeds of \$63.3 million and \$437.5 million, respectively, during the three months ended March 31, 2012 and 2011.

5. Indebtedness

The following table summarizes the book value and changes in the fair value of our debt for the three months ended March 31, 2012 (in thousands):

|                            | Book Value<br>at 12/31/11 | Book Value<br>at 3/31/12 | Fair Value<br>at 12/31/11 | Issuances and<br>Assumptions | Payoffs     | Adjustments<br>to Fair Value | Fair Value<br>at 3/31/12 |
|----------------------------|---------------------------|--------------------------|---------------------------|------------------------------|-------------|------------------------------|--------------------------|
| Fixed rate secured debt    | \$1,167,188               | \$1,174,920              | \$1,256,331               | \$18,741                     | \$(11,009 ) | \$(840 )                     | \$1,263,223              |
| Variable rate secured debt | 6,045                     | 6,045                    | 6,045                     | —                            | —           | —                            | 6,045                    |
| Unsecured notes            | 2,616,063                 | 2,615,612                | 2,834,610                 | —                            | (451 )      | 59,227                       | 2,893,386                |
| Unsecured lines of credit  | 20,293                    | 20,293                   | 20,244                    | —                            | —           | 4                            | 20,248                   |
| Total                      | \$3,809,589               | \$3,816,870              | \$4,117,230               | \$18,741                     | \$(11,460 ) | \$58,391                     | \$4,182,902              |

Fixed Rate Secured Debt

Because our fixed rate secured debt is not actively traded in any marketplace, we utilized a discounted cash flow methodology to determine its fair value. Accordingly, we calculated fair value by applying an estimate of the current market rate to discount the debt's remaining contractual cash flows. Our estimate of a current market rate, which is the most significant input in the discounted cash flow calculation, is intended to replicate debt of similar maturity and loan-to-value relationship. The estimated rates ranged from 3.50% to 5.40%, depending on the attributes of the specific loans. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value for our fixed rate secured debt was primarily based upon Level 3 inputs.

We assumed one secured loan in conjunction with our acquisition activity in 2012. This assumed loan had a total face value of \$18.1 million and fair value of \$18.7 million. This assumed loan carries a stated interest rate of 5.14% and a remaining term upon acquisition of 2.2 years. We used an estimated market rate of 3.50% in determining the fair value of this loan.

Unsecured Notes

All but \$21.0 million of our unsecured notes bear interest at fixed rates. We utilized broker estimates in estimating the fair value of our fixed rate unsecured debt. Our unsecured notes are thinly traded and, in certain cases, the broker estimates were not based upon comparable transactions. The broker estimates took into account any recent trades within the same series of our fixed rate unsecured debt, comparisons to recent trades of other series of our fixed rate unsecured debt, trades of fixed rate unsecured debt from companies with profiles similar to ours, as well as overall economic conditions. We reviewed these broker estimates for reasonableness and accuracy, considering whether the estimates were based upon market participant assumptions within the principal and most advantageous market and whether any other observable inputs would be more accurate indicators of fair value than the broker estimates. We concluded that the broker estimates were representative of fair value. We have determined that our estimation of the fair value of our fixed rate unsecured debt was primarily based upon Level 3 inputs, as defined. The estimated trading values of our fixed rate unsecured debt, depending on the maturity and coupon rates, ranged from 102.00% to 124.00% of face value.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants as of March 31, 2012.

Unsecured Lines of Credit

Our unsecured lines of credit as of March 31, 2012 are described as follows (in thousands):



| Description  | Maximum Capacity | Maturity Date | Outstanding Balance at March 31, 2012 |
|--|------------------|---------------|---------------------------------------|
| Unsecured Line of Credit - DRLP                    | \$850,000        | December 2015 | \$—                                   |
| Unsecured Line of Credit - Consolidated Subsidiary | \$30,000         | July 2012     | \$20,293                              |

The DRLP unsecured line of credit has an interest rate on borrowings of LIBOR plus 1.25%, and a maturity date of December 2015. Subject to certain conditions, the terms also include an option to increase the facility by up to an additional \$400.0 million, for a total of up to \$1.25 billion.

This line of credit provides us with an option to obtain borrowings from financial institutions that participate in the line at rates that may be lower than the stated interest rate, subject to certain restrictions.

This line of credit contains financial covenants that require us to meet certain financial ratios and defined levels of performance, including those related to fixed charge coverage, unsecured interest expense coverage and debt-to-asset value (with asset value being defined in the DRLP unsecured line of credit agreement). As of March 31, 2012, we were in compliance with all covenants under this line of credit.

The consolidated subsidiary's unsecured line of credit allows for borrowings up to \$30.0 million at a rate of LIBOR plus 0.85% (equal to 1.09% for outstanding borrowings as of March 31, 2012). This unsecured line of credit is used to fund development activities within the consolidated subsidiary and matures in July 2012.

To the extent that there are outstanding borrowings, we utilize a discounted cash flow methodology in order to estimate the fair value of our unsecured lines of credit. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate is based upon the rate, considering current market conditions and our specific credit profile, at which we estimate we could obtain similar borrowings. The current market rate of 1.74% that we utilized was internally estimated; therefore, we have concluded that our determination of fair value for our consolidated subsidiary's unsecured line of credit was primarily based upon a Level 3 input.

#### 6. Shareholders' Equity

In March 2012, we redeemed all of the outstanding shares of our 6.95% Series M Cumulative Redeemable Preferred Shares at a liquidation amount of \$168.3 million. Original offering costs of \$5.7 million were included as a reduction to net loss attributable to common shareholders in conjunction with the redemption of these shares.

In the first three months of 2012, we issued 10.8 million shares of common stock pursuant to our at the market offering, generating net proceeds of approximately \$147.0 million. We paid \$3.0 million in commissions related to the sale of these common shares. The proceeds from this offering were contributed to DRLP in exchange for additional Units in DRLP and were used for acquisitions, general corporate purposes and redemption of preferred shares and fixed rate secured debt.

#### 7. Related Party Transactions

We provide property management, asset management, leasing, construction and other tenant related services to unconsolidated companies in which we have equity interests. We recorded the corresponding fees based on contractual terms that approximate market rates for these types of services and we have eliminated our ownership percentage of these fees in the consolidated financial statements. The following table summarizes the fees earned from these companies for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|                                   | Three Months Ended March 31, |         |
|-----------------------------------|------------------------------|---------|
|                                   | 2012                         | 2011    |
| Management fees                   | \$2,731                      | \$1,977 |
| Leasing fees                      | 1,294                        | 1,804   |
| Construction and development fees | 843                          | 1,581   |

#### 8. Net Income (Loss) Per Common Share

Basic net income (loss) per common share is computed by dividing net income (loss) attributable to common shareholders, less dividends on share-based awards expected to vest (referred to as “participating securities” and primarily composed of unvested restricted stock units), by the weighted average number of common shares outstanding for the period. Diluted net income (loss) per common share is computed by dividing the sum of basic net income (loss) attributable to common shareholders and the noncontrolling interest in earnings allocable to Units not owned by us (to the extent the Units are dilutive) by the sum of the weighted average number of common shares outstanding and, to the extent they are dilutive, Units outstanding, as well as any potential dilutive securities for the period.

The following table reconciles the components of basic and diluted net income (loss) per common share for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|  | Three Months Ended March 31, |          |
|--|------------------------------|----------|
|  | 2012                         | 2011     |
| Net income (loss) attributable to common shareholders                      | \$(36,390)                   | \$47,569 |
| Less: Dividends on participating securities                                | (852)                        | (799)    |
| Basic net income (loss) attributable to common shareholders                | (37,242)                     | 46,770   |
| Noncontrolling interest in earnings of common unitholders                  | —                            | 1,205    |
| Diluted net income (loss) attributable to common shareholders              | \$(37,242)                   | \$47,975 |
| Weighted average number of common shares outstanding                       | 258,365                      | 252,406  |
| Weighted average partnership Units outstanding                             | —                            | 6,384    |
| Other potential dilutive shares  | —                            | 47       |
| Weighted average number of common shares and potential dilutive securities | 258,365                      | 258,837  |

The partnership Units are anti-dilutive for the three months ended March 31, 2012 as a result of the net loss for this period. In addition, substantially all potential shares related to our stock-based compensation plans were anti-dilutive for both periods presented and potential shares related to our 3.75% Exchangeable Senior Notes (“Exchangeable Notes”), which were repaid in December 2011, were anti-dilutive for the three months ended March 31, 2011. The following table summarizes the data that is excluded from the computation of net income (loss) per common share as a result of being anti-dilutive (in thousands):

|  | Three Months Ended March 31, |       |
|--|------------------------------|-------|
|  | 2012                         | 2011  |
| Noncontrolling interest in earnings of common unitholders  | \$(811)                      | \$—   |
| Weighted average partnership Units outstanding   | 5,749                        | —     |
| Other potential dilutive shares:   |                              |       |
| Anti-dilutive outstanding potential shares under fixed stock option and other stock-based compensation plans | 1,733                        | 1,711 |
| Anti-dilutive potential shares under the Exchangeable Notes  | —                            | 3,432 |
| Outstanding participating securities   | 5,051                        | 4,752 |





## 9. Segment Reporting

We have four reportable operating segments at March 31, 2012, the first three of which consist of the ownership and rental of (i) industrial, (ii) office and (iii) medical office real estate investments. The operations of our industrial, office and medical office properties, along with our retail properties, are collectively referred to as "Rental Operations." Our retail properties, as well as any other properties not included in our reportable segments, do not by themselves meet the quantitative thresholds for separate presentation as a reportable segment. The fourth reportable segment consists of various real estate services such as property management, asset management, maintenance, leasing, development and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

As of March 31, 2012, one of the quantitative thresholds was triggered, which required our medical office property operating segment to be presented as a separate reportable segment. As such, our medical office properties are presented as a separate reportable segment for the three-month period ended March 31, 2012 as well as for the comparative prior period.

Other revenue consists of other operating revenues not identified with one of our operating segments. Interest expense and other non-property specific revenues and expenses are not allocated to individual segments in determining our performance measure.

We assess and measure our overall operating results based upon an industry performance measure referred to as Funds From Operations ("FFO"), which management believes is a useful indicator of our consolidated operating performance. FFO is used by industry analysts and investors as a supplemental operating performance measure of a REIT. The National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income determined in accordance with GAAP. FFO is a non-GAAP financial measure. The most comparable GAAP measure is net income (loss) attributable to common shareholders. FFO attributable to common shareholders should not be considered as a substitute for net income (loss) attributable to common shareholders or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measures of other companies. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of NAREIT. We do not allocate certain income and expenses ("Non-Segment Items", as shown in the table below) to our operating segments. Thus, the operational performance measure presented here on a segment-level basis represents net earnings, excluding depreciation expense and the Non-Segment Items not allocated, and is not meant to present FFO as defined by NAREIT.

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated real estate assets, impairment charges related to depreciable real estate assets, plus certain non-cash items such as real estate asset depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures.

Management believes that the use of FFO attributable to common shareholders, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that excluding gains or losses related to sales of previously depreciated real estate assets, impairment charges related to depreciable real estate assets and real estate asset depreciation and amortization enables investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assist them in comparing these operating results between periods or between different companies.



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The following table shows (i) the revenues for each of the reportable segments and (ii) a reconciliation of FFO attributable to common shareholders to net income (loss) attributable to common shareholders for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|   | Three Months Ended<br>March 31, |             |
|---|---------------------------------|-------------|
|   | 2012                            | 2011        |
| Revenues  |                                 |             |
| Rental Operations:  |                                 |             |
| Industrial  | \$ 108,487                      | \$ 94,262   |
| Office  | 67,417                          | 75,602      |
| Medical Office  | 20,741                          | 13,484      |
| Non-reportable Rental Operations                                    | 5,658                           | 5,655       |
| General contractor and service fee revenue (“Service Operations”)   | 68,968                          | 146,547     |
| Total Segment Revenues  | 271,271                         | 335,550     |
| Other Revenue   | 1,129                           | 1,983       |
| Consolidated Revenue from continuing operations                     | 272,400                         | 337,533     |
| Discontinued Operations   | 1,234                           | 52,170      |
| Consolidated Revenue  | \$ 273,634                      | \$ 389,703  |
| Reconciliation of Funds From Operations                             |                                 |             |
| Net earnings excluding depreciation and Non-Segment Items           |                                 |             |
| Industrial  | \$ 79,902                       | \$ 66,726   |
| Office  | 39,490                          | 43,100      |
| Medical Office  | 13,667                          | 7,802       |
| Non-reportable Rental Operations                                    | 4,008                           | 4,207       |
| Service Operations  | 5,047                           | 10,883      |
|   | 142,114                         | 132,718     |
| Non-Segment Items:  |                                 |             |
| Interest expense  | (61,086                         | ) (52,124   |
| Interest and other income   | 146                             | 87          |
| Other operating expenses  | (265                            | ) (85       |
| General and administrative expenses                                 | (11,839                         | ) (11,197   |
| Undeveloped land carrying costs                                     | (2,298                          | ) (2,309    |
| Acquisition-related activity  | (580                            | ) (589      |
| Other non-segment income  | 352                             | 981         |
| Net (income) loss attributable to noncontrolling interests          | 643                             | (1,083      |
| Noncontrolling interest share of FFO adjustments                    | (2,060                          | ) (569      |
| Joint venture items   | 10,095                          | 8,610       |
| Dividends on preferred shares                                       | (13,193                         | ) (15,974   |
| Adjustments for redemption/repurchase of preferred shares           | (5,730                          | ) (163      |
| Discontinued operations   | (106                            | ) 11,756    |
| FFO attributable to common shareholders                             | 56,193                          | 70,059      |
| Depreciation and amortization on continuing operations              | (91,613                         | ) (77,822   |
| Depreciation and amortization on discontinued operations            | (643                            | ) (17,159   |
| Company’s share of joint venture adjustments                        | (8,586                          | ) (7,628    |
| Earnings from depreciated property sales on continuing operations   | (277                            | ) 67,856    |
| Earnings from depreciated property sales on discontinued operations | 6,476                           | 11,603      |
| Earnings from depreciated property sales—share of joint venture     | —                               | 91          |
| Noncontrolling interest share of FFO adjustments                    | 2,060                           | 569         |
| Net income (loss) attributable to common shareholders               | \$ (36,390                      | ) \$ 47,569 |



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The assets for each of the reportable segments as of March 31, 2012 and December 31, 2011 are as follows (in thousands):

|                                  | March 31,<br>2012 | December 31,<br>2011 |
|----------------------------------|-------------------|----------------------|
| Assets                           |                   |                      |
| Rental Operations:               |                   |                      |
| Industrial                       | \$3,634,930       | \$3,586,250          |
| Office                           | 1,683,691         | 1,742,196            |
| Medical Office                   | 674,298           | 580,177              |
| Non-reportable Rental Operations | 202,139           | 209,056              |
| Service Operations               | 162,468           | 167,382              |
| Total Segment Assets             | 6,357,526         | 6,285,061            |
| Non-Segment Assets               | 514,879           | 719,376              |
| Consolidated Assets              | \$6,872,405       | \$7,004,437          |

10. Discontinued Operations and Assets Held for Sale

The following table illustrates the number of properties in discontinued operations:

|            | Held for Sale at March 31,<br>2012 | Sold in 2012 | Sold in 2011 | Total |
|------------|------------------------------------|--------------|--------------|-------|
| Office     | 0                                  | 7            | 93           | 100   |
| Industrial | 2                                  | 6            | 7            | 15    |
| Retail     | 1                                  | 0            | 1            | 2     |
|            | 3                                  | 13           | 101          | 117   |

We allocate interest expense to discontinued operations and have included such interest expense in computing income from discontinued operations. Interest expense allocable to discontinued operations includes interest on any secured debt for properties included in discontinued operations and an allocable share of our consolidated unsecured interest expense for unencumbered properties. The allocation of unsecured interest expense to discontinued operations was based upon the gross book value of the unencumbered real estate assets included in discontinued operations as it related to the total gross book value of our unencumbered real estate assets.

The following table illustrates the operations of the buildings reflected in discontinued operations for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|  | Three Months Ended March 31, |          |
|--|------------------------------|----------|
|  | 2012                         | 2011     |
| Revenues                               | \$1,234                      | \$52,170 |
| Operating expenses                     | (815)                        | (25,273) |
| Depreciation and amortization          | (643)                        | (17,159) |
| Operating income (loss)                | (224)                        | 9,738    |
| Interest expense                       | (525)                        | (15,141) |
| Loss before gain on sales              | (749)                        | (5,403)  |
| Gain on sale of depreciable properties | 6,476                        | 11,603   |
| Income from discontinued operations    | \$5,727                      | \$6,200  |

Dividends on preferred shares and adjustments for the redemption or repurchase of preferred shares are allocated entirely to continuing operations. The following table illustrates the allocation of the income (loss) attributable to common shareholders between continuing operations and discontinued operations, reflecting an allocation of income or loss attributable to noncontrolling interests between continuing and discontinued operations, for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|  | Three Months Ended March 31, |            |
|--|------------------------------|------------|
|  | 2012                         | 2011       |
| Income (loss) from continuing operations attributable to common shareholders | \$(41,992                    | ) \$41,522 |
| Income from discontinued operations attributable to common shareholders      | 5,602                        | 6,047      |
| Net income (loss) attributable to common shareholders                        | \$(36,390                    | ) \$47,569 |

At March 31, 2012, we classified three in-service properties as held-for-sale, which were included in discontinued operations, due to our present intention to sell the properties in the second quarter. The following table illustrates aggregate balance sheet information of the aforementioned three properties included in discontinued operations at March 31, 2012 (in thousands):

|                                 |          |
|---------------------------------|----------|
| Real estate investment, net     | \$18,159 |
| Other assets                    | 1,236    |
| Total assets held-for-sale      | \$19,395 |
| Accrued expenses                | \$434    |
| Other liabilities               | 209      |
| Total liabilities held-for-sale | \$643    |

#### 11. Subsequent Events

##### Declaration of Dividends

Our board of directors declared the following dividends at its regularly scheduled board meeting held on April 25, 2012:

| Class                             | Quarterly Amount/Share | Record Date   | Payment Date |
|-----------------------------------|------------------------|---------------|--------------|
| Common                            | \$0.17                 | May 16, 2012  | May 31, 2012 |
| Preferred (per depositary share): |                        |               |              |
| Series J                          | \$0.414063             | May 16, 2012  | May 31, 2012 |
| Series K                          | \$0.406250             | May 16, 2012  | May 31, 2012 |
| Series L                          | \$0.412500             | May 16, 2012  | May 31, 2012 |
| Series O                          | \$0.523437             | June 15, 2012 | July 2, 2012 |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to help the reader understand our operations and our present business environment. Management's Discussion and Analysis is provided as a supplement to and should be read in conjunction with our consolidated financial statements and the notes thereto, contained in Part I, Item I of this Quarterly Report on Form 10-Q (this "Report") and the consolidated financial statements and notes thereto, contained in Part IV, Item 15 of our Annual Report on Form 10-K for the year ended December 31, 2011, as filed with the Securities and Exchange Commission (the "SEC") on February 24, 2012. As used herein, the terms "we", "us" and "our" refer to Duke Realty Corporation (the "Company") and those entities owned or controlled by the Company.

### Cautionary Notice Regarding Forward-Looking Statements

Certain statements contained in or incorporated by reference into this Report including, without limitation, those related to our future operations, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "believe," "estimate," "expect," "anticipate," "intend," "plan," "seek," "may," and similar expressions or statements regarding periods are intended to identify forward-looking statements.

These forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause our actual results, performance or achievements, or industry results, to differ materially from any predictions of future results, performance or achievements that we express or imply in this Report. Some of the risks, uncertainties and other important factors that may affect future results include, among others:

• Changes in general economic and business conditions, including the financial condition of our tenants and the value of our real estate assets;

• Our continued qualification as a real estate investment trust ("REIT") for U.S. federal income tax purposes;

• Heightened competition for tenants and potential decreases in property occupancy;

• Potential changes in the financial markets and interest rates;

• Volatility in our stock price and trading volume;

• Our continuing ability to raise funds on favorable terms;

• Our ability to successfully identify, acquire, develop and/or manage properties on terms that are favorable to us;

• Potential increases in real estate construction costs;

• Our ability to successfully dispose of properties on terms that are favorable to us, including, without limitation, through one or more transactions that are consistent with our previously disclosed strategic plans;

• Our ability to retain our current credit ratings;

• Inherent risks in the real estate business, including, but not limited to, tenant defaults, potential liability relating to environmental matters, climate change and liquidity of real estate investments; and

• Other risks and uncertainties described herein, as well as those risks and uncertainties discussed from time to time in our other reports and other public filings with the SEC.

Although we presently believe that the plans, expectations and results expressed in or suggested by the forward-looking statements are reasonable, all forward-looking statements are inherently subjective, uncertain and subject to change, as they involve substantial risks and uncertainties beyond our control. New factors emerge from time to time, and it is not possible for us to predict the nature, or assess the potential impact, of each new factor on our business. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any of our forward-looking statements for events or circumstances that arise after the statement is made, except as otherwise may be required by law.

This list of risks and uncertainties, however, is only a summary of some of the most important factors and is not intended to be exhaustive. Additional information regarding risk factors that may affect us is included under the caption "Risk Factors" in Part II, Item 1A of this Report, and in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, which we filed with the SEC on February 24, 2012. The risk factors contained in our Annual Report are updated by us from time to time in Quarterly Reports on Form 10-Q and other public filings.



### Business Overview

We are a self-administered and self-managed REIT that began operations through a related entity in 1972. A more complete description of our business, and of management's philosophy and priorities, is included in our 2011 Annual Report on Form 10-K.

As of March 31, 2012, we:

Owned or jointly controlled 747 industrial, office, medical office and other properties, of which 738 properties with more than 136.5 million square feet are in service and nine properties with more than 2.4 million square feet are under development. The 738 in-service properties are comprised of 612 consolidated properties with more than 111.2 million square feet and 126 jointly controlled unconsolidated properties with approximately 25.3 million square feet. The nine properties under development consist of seven consolidated properties with approximately 1.8 million square feet and two jointly controlled unconsolidated properties with approximately 650,000 square feet.

Owned, including through ownership interests in unconsolidated joint ventures, more than 4,800 acres of land and controlled more than 1,600 acres through purchase options.

A key component of our overall strategy is to increase our investment in quality industrial properties in both existing and select new markets, expand our medical office portfolio nationally to take advantage of demographic trends and to reduce our investment in suburban office properties and other non-strategic assets.

We have four reportable operating segments at March 31, 2012, the first three of which consist of the ownership and rental of (i) industrial, (ii) office and (iii) medical office real estate investments. The operations of our industrial, office and medical office properties, along with our retail properties, are collectively referred to as "Rental Operations." Our retail properties, as well as any other properties not included in our reportable segments, do not by themselves meet the quantitative thresholds for separate presentation as a reportable segment. The fourth reportable segment consists of various real estate services such as property management, asset management, maintenance, leasing, development and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

As of March 31, 2012, one of the quantitative thresholds was triggered, which required our medical office property operating segment to be presented as a separate reportable segment. As such, our medical office properties are presented as a separate reportable segment for the three-month period ended March 31, 2012 as well as for the comparative prior period.

### Key Performance Indicators

Our operating results depend primarily upon rental income from our Rental Operations. The following discussion highlights the areas of Rental Operations that we consider critical for future revenues.

#### Occupancy Analysis

Our ability to maintain high occupancy rates is a principal driver of maintaining and increasing rental revenue. The following table sets forth occupancy information regarding our in-service portfolio of consolidated rental properties, including properties classified within both continuing and discontinued operations, as of March 31, 2012 and 2011 respectively (in thousands, except percentage data):

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| Type           | Total Square Feet |         | Percent of Total Square Feet |         | Percent Occupied |        |   |
|----------------|-------------------|---------|------------------------------|---------|------------------|--------|---|
|                | 2012              | 2011    | 2012                         | 2011    | 2012             | 2011   |   |
| Industrial     | 91,551            | 82,252  | 82.3                         | % 73.8  | % 93.7           | % 89.8 | % |
| Office         | 15,767            | 26,295  | 14.2                         | % 23.6  | % 83.8           | % 84.6 | % |
| Medical Office | 3,076             | 2,069   | 2.8                          | % 1.9   | % 90.2           | % 86.4 | % |
| Other          | 823               | 847     | 0.7                          | % 0.7   | % 89.2           | % 87.6 | % |
| Total          | 111,217           | 111,463 | 100.0                        | % 100.0 | % 92.1           | % 88.5 | % |

Leasing activity and acquisitions within our industrial properties, coupled with significant dispositions of office properties, drove the overall increase in occupancy from March 31, 2011.

Lease Expiration and Renewals

Our ability to maintain and improve occupancy rates primarily depends upon our continuing ability to re-lease expiring space. The following table reflects our consolidated in-service portfolio lease expiration schedule by property type as of March 31, 2012. The table indicates square footage and annualized net effective rents (based on March 31, 2012 rental revenue) under expiring leases (in thousands, except percentage data):

| Year of Expiration          | Total Consolidated Portfolio |                   |              |             | Industrial        |             | Office            |             | Medical Office    |             | Other             |  |
|-----------------------------|------------------------------|-------------------|--------------|-------------|-------------------|-------------|-------------------|-------------|-------------------|-------------|-------------------|--|
|                             | Square Feet                  | Ann. Rent Revenue | % of Revenue | Square Feet | Ann. Rent Revenue | Square Feet | Ann. Rent Revenue | Square Feet | Ann. Rent Revenue | Square Feet | Ann. Rent Revenue |  |
| Remainder of 2012           | 4,860                        | \$27,976          | 5 %          | 3,835       | \$15,827          | 960         | \$11,151          | 54          | \$766             | 11          | \$232             |  |
| 2013                        | 15,335                       | 78,465            | 14 %         | 13,480      | 52,446            | 1,780       | 24,754            | 42          | 599               | 33          | 666               |  |
| 2014                        | 12,235                       | 64,652            | 11 %         | 10,478      | 40,653            | 1,590       | 21,178            | 146         | 2,416             | 21          | 405               |  |
| 2015                        | 12,967                       | 65,812            | 11 %         | 11,176      | 43,411            | 1,740       | 21,384            | 27          | 461               | 24          | 556               |  |
| 2016                        | 11,086                       | 58,369            | 10 %         | 9,318       | 34,669            | 1,666       | 21,616            | 81          | 1,592             | 21          | 492               |  |
| 2017                        | 10,676                       | 58,835            | 10 %         | 8,984       | 33,555            | 1,274       | 16,718            | 233         | 4,471             | 185         | 4,091             |  |
| 2018                        | 6,939                        | 51,553            | 9 %          | 4,974       | 19,740            | 1,397       | 18,878            | 366         | 7,634             | 202         | 5,301             |  |
| 2019                        | 5,925                        | 37,127            | 6 %          | 4,679       | 17,467            | 976         | 13,050            | 192         | 4,196             | 78          | 2,414             |  |
| 2020                        | 7,016                        | 41,865            | 7 %          | 5,936       | 23,230            | 681         | 10,525            | 359         | 7,239             | 40          | 871               |  |
| 2021                        | 5,627                        | 34,248            | 6 %          | 4,686       | 18,785            | 586         | 7,009             | 325         | 7,747             | 30          | 707               |  |
| 2022 and Thereafter         | 9,811                        | 60,055            | 11 %         | 8,220       | 28,173            | 554         | 8,960             | 948         | 21,320            | 89          | 1,602             |  |
| Total Leased                | 102,477                      | \$578,957         | 100 %        | 85,766      | \$327,956         | 13,204      | \$175,223         | 2,773       | \$58,441          | 734         | \$17,337          |  |
| Total Portfolio Square Feet | 111,217                      |                   |              | 91,551      |                   | 15,767      |                   | 3,076       |                   | 823         |                   |  |
| Percent Occupied            | 92.1 %                       |                   |              | 93.7 %      |                   | 83.8 %      |                   | 90.2 %      |                   | 89.2 %      |                   |  |

Within our consolidated properties, we renewed 83.1% and 69.2% of our leases up for renewal in the three months ended March 31, 2012 and 2011, respectively, totaling more than 2.7 million and approximately 2.9 million square feet, respectively. There was a 2.5% increase in average contractual rents on renewals during the three months ended March 31, 2012 compared to a 7.3% decline in average contractual rents on renewals during the three months ended March 31, 2011.

The average term of renewals was 4.4 years for the three months ended March 31, 2011 compared to 4.6 years for the three months ended March 31, 2012.



### Acquisition and Disposition Activity

For the three months ended March 31, 2012, we acquired seven properties and other real estate-related assets with a total acquisition-date value of \$153.1 million. For the three months ended March 31, 2011, we acquired 13 properties for \$132.2 million, which represented continued activity in our acquisition of a portfolio of buildings in South Florida (the "Premier Portfolio"), of which the initial 39 properties were acquired on December 30, 2010.

Net cash proceeds related to the dispositions of wholly owned buildings and undeveloped land totaled \$63.3 million and \$437.5 million for the three months ended March 31, 2012 and 2011, respectively. Included in the wholly owned building dispositions in the three months ended March 31, 2011 is the sale of 13 suburban office properties for net proceeds of \$273.7 million, totaling approximately 2.0 million square feet, to a joint venture in which we own 20%. We regularly work to identify, consider and pursue opportunities to acquire and dispose of properties on an opportunistic basis and on a basis that is generally consistent with our strategic plans.

### Development

At March 31, 2012, we had 2.4 million square feet of property under development with total estimated costs upon completion of \$349.0 million compared to 3.4 million square feet with total costs upon completion of \$181.0 million at March 31, 2011. We have continued to limit our development projects to build-to-suit or substantially pre-leased properties and select medical office developments. The square footage and estimated costs include both consolidated and joint venture development activity at 100%.

The following table summarizes our properties under development as of March 31, 2012 (in thousands, except percentage data):

| Ownership Type           | Square Feet | Percent Leased | Total Estimated Project Costs | Total Incurred to Date | Amount Remaining to be Spent |
|--------------------------|-------------|----------------|-------------------------------|------------------------|------------------------------|
| Consolidated properties  | 1,772       | 95%            | \$245,237                     | \$73,622               | \$171,615                    |
| Joint venture properties | 650         | 100%           | 103,803                       | 13,833                 | 89,970                       |
| Total                    | 2,422       | 96%            | \$349,040                     | \$87,455               | \$261,585                    |

### Funds From Operations

Funds From Operations ("FFO") is used by industry analysts and investors as a supplemental operating performance measure of a REIT. The National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income determined in accordance with accounting principles generally accepted in the United States of America ("GAAP"). FFO is a non-GAAP financial measure. The most comparable GAAP measure is net income (loss) attributable to common shareholders. FFO attributable to common shareholders should not be considered as a substitute for net income (loss) attributable to common shareholders or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measures of other companies. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of NAREIT.

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated real estate assets, impairment charges related to depreciable real estate assets, plus certain non-cash items such as real estate asset depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures.

Management believes that the use of FFO attributable to common shareholders, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that excluding gains or losses related to sales of previously depreciated real estate assets, impairment charges related to depreciable real estate assets and real estate asset depreciation and amortization enables investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assist them in comparing these operating results between periods or between different companies.

The following table shows a reconciliation of net income (loss) attributable to common shareholders to the calculation of FFO attributable to common shareholders for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|   | Three Months Ended March 31, |            |
|---|------------------------------|------------|
|   | 2012                         | 2011       |
| Net income (loss) attributable to common shareholders           | \$(36,390                    | ) \$47,569 |
| Adjustments:  |                              |            |
| Depreciation and amortization                                   | 92,256                       | 94,981     |
| Company share of joint venture depreciation and amortization    | 8,586                        | 7,628      |
| Earnings from depreciable property sales—wholly owned           | (6,199                       | ) (79,459  |
| Earnings from depreciable property sales—share of joint venture | —                            | (91        |
| Noncontrolling interest share of adjustments                    | (2,060                       | ) (569     |
| Funds From Operations attributable to common shareholders       | \$56,193                     | \$70,059   |

#### Results of Operations

A summary of our operating results and property statistics for the three months ended March 31, 2012 and 2011, respectively, is as follows (in thousands, except number of properties and per share data):

|  | Three Months Ended March 31, |           |
|--|------------------------------|-----------|
|  | 2012                         | 2011      |
| Rental and related revenue                                       | \$203,432                    | \$190,986 |
| General contractor and service fee revenue                       | 68,968                       | 146,547   |
| Operating income   | 37,683                       | 111,215   |
| Net income (loss) attributable to common shareholders            | (36,390                      | ) 47,569  |
| Weighted average common shares outstanding                       | 258,365                      | 252,406   |
| Weighted average common shares and potential dilutive securities | 258,365                      | 258,837   |
| Basic income (loss) per common share:                            |                              |           |
| Continuing operations  | \$(0.16                      | ) \$0.16  |
| Discontinued operations  | \$0.02                       | \$0.03    |
| Diluted income (loss) per common share:                          |                              |           |
| Continuing operations  | \$(0.16                      | ) \$0.16  |
| Discontinued operations  | \$0.02                       | \$0.03    |
| Number of in-service consolidated properties at end of period    | 612                          | 658       |
| In-service consolidated square footage at end of period          | 111,217                      | 111,463   |
| Number of in-service joint venture properties at end of period   | 126                          | 128       |
| In-service joint venture square footage at end of period         | 25,294                       | 25,166    |

Comparison of Three Months Ended March 31, 2012 to Three Months Ended March 31, 2011

Rental and Related Revenue

The following table sets forth rental and related revenue from continuing operations by reportable segment for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|   | Three Months Ended March 31, |            |
|---|------------------------------|------------|
|   | 2012                         | 2011       |
| Rental and Related Revenue:                                 |                              |            |
| Industrial  | \$ 108,487                   | \$ 94,262  |
| Office  | 67,417                       | 75,602     |
| Medical Office  | 20,741                       | 13,484     |
| Non-reportable segments                                     | 6,787                        | 7,638      |
| Total Rental and Related Revenue from Continuing Operations | \$ 203,432                   | \$ 190,986 |

The following factors contributed to these results:

We acquired 64 properties, of which 43 were industrial, and placed six developments in service from January 1, 2011 to March 31, 2012, which provided incremental revenues of \$19.2 million in the first quarter of 2012, as compared to the same period in 2011.

We sold 13 office properties to an unconsolidated joint venture in late March 2011, resulting in a \$10.0 million decrease in rental and related revenue from continuing operations in the three months ended March 31, 2012.

The remaining increase in rental and related revenues is primarily due to improved results within the properties that have been in service for all of 2011 and the first quarter of 2012. Improved occupancy, coupled with slight increases in renewal rates, drove the overall improvement within these properties.

The overall shift of revenues and income from office properties to industrial properties is consistent with our continuing strategy to increase our asset concentration in industrial properties while reducing our overall investment in office properties.

Rental Expenses and Real Estate Taxes

The following table sets forth rental expenses and real estate taxes by reportable segment for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|  | Three Months Ended March 31, |           |
|--|------------------------------|-----------|
|  | 2012                         | 2011      |
| Rental Expenses:   |                              |           |
| Industrial   | \$ 11,480                    | \$ 12,481 |
| Office   | 19,375                       | 22,215    |
| Medical Office   | 5,042                        | 4,358     |
| Non-reportable segments                                  | 1,445                        | 1,645     |
| Total Rental Expenses from Continuing Operations         | \$ 37,342                    | \$ 40,699 |
| Real Estate Taxes:                                       |                              |           |
| Industrial   | \$ 17,105                    | \$ 15,055 |
| Office   | 8,552                        | 10,287    |
| Medical Office   | 2,032                        | 1,324     |
| Non-reportable segments                                  | 982                          | 805       |
| Total Real Estate Tax Expense from Continuing Operations | \$ 28,671                    | \$ 27,471 |

We sold 13 office properties to an unconsolidated joint venture in late March 2011, which resulted in a \$2.7 million decrease in rental expenses in the first quarter of 2012 as compared to the same period in 2011. Partially offsetting the impact of this sale of properties to an unconsolidated joint venture was an increase to rental expenses of \$2.0 million associated with the additional 64 properties acquired (of which 43 were industrial) and six developments placed in service since January 1, 2011. The remaining decrease in rental expenses was primarily attributable to a reduction in snow removal costs, which was a result of the mild winter our markets experienced in the first quarter of 2012. We recognized incremental real estate tax expense of \$2.6 million associated with the additional 64 properties acquired and six developments placed in service since January 1, 2011. This increase was partially offset by a decrease of \$1.6 million related to the 13 properties that were sold to a joint venture during the first quarter of 2011.

#### Service Operations

The following table sets forth the components of the Service Operations reportable segment for the three months ended March 31, 2012 and 2011, respectively (in thousands):

|  | Three Months Ended March<br>31, |            |
|--|---------------------------------|------------|
|  | 2012                            | 2011       |
| Service Operations:                            |                                 |            |
| General contractor and service fee revenue     | \$68,968                        | \$146,547  |
| General contractor and other services expenses | (63,921                         | ) (135,664 |
| Total  | \$5,047                         | \$10,883   |

Service Operations primarily consist of the leasing, property management, asset management, development, construction management and general contractor services for joint venture properties and properties owned by third parties. Service Operations are heavily influenced by the current state of the economy, as leasing and property management fees are dependent upon occupancy, while construction and development services rely on the expansion of business operations of third-party property owners and joint venture partners. A significant decrease in total construction volume from the first quarter of 2011 drove the decrease in our earnings from Service Operations.

#### Depreciation and Amortization

Depreciation and amortization expense increased from \$77.8 million during the first quarter of 2011 to \$91.6 million for the same period in 2012, primarily due to depreciation related to additions to our asset base from properties acquired and developments placed in service in 2011 and 2012.

#### Gain on Sale of Properties

We recognized gains on sale of properties of \$67.9 million for the three months ended March 31, 2011 compared to cost of sale adjustments of \$277,000 for the same period in 2012. The sales in the first quarter of 2011 were comprised of 15 properties that did not meet the criteria for classification within discontinued operations. The cost of sales adjustments recognized in the first quarter of 2012, which resulted in a net reduction to the original gains on sale, represented changes in contingencies associated with properties that were sold in a prior period and not classified within discontinued operations.

#### General and Administrative Expense

General and administrative expenses increased from \$11.2 million for the first quarter of 2011 to \$11.8 million for the same period in 2012. General and administrative expenses consist of two components. The first component includes general corporate expenses and the second component includes the indirect operating costs not allocated to the development or operations of our wholly-owned properties and Service Operations. Those indirect costs not allocated to or absorbed by these operations are charged to general and administrative expenses. While our overall

pool of overhead expenses declined as a result of overhead reductions that took place near the end of 2011, the amount of such costs absorbed by development and other activities also declined, thus driving a slight increase in indirect costs charged to general and administrative expenses in the first quarter of 2012. The decrease in the absorption of costs by other areas was primarily a result of less construction activity that was partially offset by an increase in leasing activity.

#### Interest Expense

Interest expense allocable to continuing operations increased from \$52.1 million in the first quarter of 2011 to \$61.1 million in the first quarter of 2012. We had \$15.1 million of interest expense allocated to discontinued operations in the first quarter of 2011, as the result of disposing of properties with a gross book value of \$2.0 billion during 2011, compared to only \$525,000 for the same period in 2012. Thus, total interest expense combined for continuing and discontinued operations decreased from \$67.3 million to \$61.6 million. This overall interest savings was primarily a result of carrying reduced average borrowings in the first quarter of 2012.

#### Discontinued Operations

Subject to certain criteria, the results of operations for properties sold during the year to unrelated parties or classified as held-for-sale at the end of the period are required to be classified as discontinued operations. The property specific components of earnings that are classified as discontinued operations include rental revenues, rental expenses, real estate taxes, allocated interest expense and depreciation expense, as well as the net gain or loss on the disposition of properties. The significant volume of building sales during the latter part of 2011 was the driving factor of there being \$52.2 million in rental and related revenues classified within discontinued operations for the three months ended March 31, 2011, compared to only \$1.2 million for the three months ended March 31, 2012.

The operations of 117 buildings are classified as discontinued operations for both the three months ended March 31, 2012 and March 31, 2011. These 117 buildings consist of 100 office, fifteen industrial, and two retail properties. As a result, we classified a loss, before gain on sales, of \$749,000 and \$5.4 million in discontinued operations for the three months ended March 31, 2012 and 2011, respectively.

Of these properties, 13 were sold during the first quarter of 2012 and nine were sold during the first quarter of 2011. The gains on disposal of \$6.5 million and \$11.6 million for the three months ended March 31, 2012 and 2011, respectively, are reported in discontinued operations.

#### Liquidity and Capital Resources

##### Sources of Liquidity

We expect to meet our short-term liquidity requirements over the next twelve months, including payments of dividends and distributions as well as capital expenditures needed to maintain our current real estate assets, primarily through working capital, net cash provided by operating activities and proceeds received from real estate dispositions. We had no outstanding borrowings on DRLP's \$850.0 million unsecured line of credit at March 31, 2012, which allows us significant additional flexibility for temporary financing of either short-term obligations or strategic acquisitions.

In addition to our existing sources of liquidity, we expect to meet long-term liquidity requirements, such as scheduled mortgage and unsecured debt maturities, property acquisitions, financing of development activities and other capital improvements, through multiple sources of capital including operating cash flow, proceeds from property dispositions and accessing the public debt and equity markets.

##### Rental Operations

Cash flows from Rental Operations is our primary source of liquidity and provides a stable source of cash flow to fund operational expenses. We believe that this cash-based revenue stream is substantially aligned with revenue recognition (except for periodic straight-line rental income accruals and amortization of above or below market



rents) as cash receipts from the leasing of rental properties are generally received in advance of, or a short time following, the actual revenue recognition.

We are subject to a number of risks as a result of general economic conditions, including reduced occupancy, tenant defaults and bankruptcies and potential reduction in rental rates upon renewal or re-letting of properties, any of which would result in reduced cash flow from operations.

#### Unsecured Debt and Equity Securities

We use the DRLP unsecured line of credit as a temporary source of capital to fund development activities, acquire additional rental properties and provide working capital.

At March 31, 2012, we had on file with the SEC an automatic shelf registration statement on Form S-3 relating to the offer and sale, from time to time, of an indeterminate amount of DRLP's debt securities (including guarantees thereof) and the Company's common shares, preferred shares and other securities. From time to time, we expect to issue additional securities under this automatic shelf registration statement to fund the repayment of long-term debt upon maturity and for other general corporate purposes.

On February 11, 2010, we entered into an at the market equity program that allowed us to issue new shares of our common stock, from time to time, with an aggregate offering price of up to \$150.0 million. In the first three months of 2012, we issued 10.8 million shares of common stock under this at the market program. We paid \$3.0 million in commissions related to the sales of these common shares, resulting in net proceeds of approximately \$147.0 million. The indentures (and related supplemental indentures) governing our outstanding series of notes require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants, as well as applicable covenants under our unsecured line of credit, as of March 31, 2012.

#### Sale of Real Estate Assets

We regularly work to identify, consider and pursue opportunities to dispose of non-strategic properties on an opportunistic basis and on a basis that is generally consistent with our strategic plans. Our ability to dispose of such properties on favorable terms, or at all, is dependent upon a number of factors including the availability of credit to potential buyers to purchase properties at prices that we consider acceptable. Although we believe we have demonstrated our ability to generate significant liquidity through the disposition of non-strategic properties, potential future adverse changes to general market and economic conditions could negatively impact our further ability to dispose of such properties.

#### Transactions with Unconsolidated Entities

Transactions with unconsolidated partnerships and joint ventures also provide a source of liquidity. From time to time we will sell properties to unconsolidated entities, while retaining a continuing interest in that entity, and receive proceeds commensurate to those interests that we do not own. Additionally, unconsolidated entities will from time to time obtain debt financing and will distribute to us, and our joint venture partners, all or a portion of the proceeds from such debt financing.

We have a 20% equity interest in an unconsolidated joint venture ("Duke/Hulfish") which, along with its subsidiary entities, has acquired 35 properties from us since its formation in May 2008. We have received cumulative net sale and financing proceeds of approximately \$847.2 million through March 31, 2012. We are party to an agreement that allows Duke/Hulfish a right of first offer to acquire future build-to-suit or speculative developments on certain specified parcels of our undeveloped land.

### Uses of Liquidity

Our principal uses of liquidity include the following:

- accretive property investment;
- leasing/capital costs;
- dividends and distributions to shareholders and unitholders;
- long-term debt maturities;
- opportunistic repurchases of outstanding debt and preferred stock; and
- other contractual obligations.

### Property Investment

We continue to pursue an asset repositioning strategy that involves increasing our investment concentration in industrial and medical office properties while reducing our investment concentration in suburban office properties. Pursuant to this strategy, we evaluate development and acquisition opportunities based upon market outlook, supply and long-term growth potential. Our ability to make future property investments, along with being dependent upon identifying suitable acquisition and development opportunities, is also dependent upon our continued access to our longer-term sources of liquidity, including issuances of debt or equity securities as well as generating cash flow by disposing of selected properties.

In light of current economic conditions, management continues to evaluate our investment priorities and remains focused on long-term accretive growth.

### Leasing/Capital Costs

Tenant improvements and leasing commissions related to the initial leasing of newly completed or acquired properties are referred to as first generation expenditures. Such expenditures are included within development of real estate investments and other deferred leasing costs in our Consolidated Statements of Cash Flows.

Tenant improvements and leasing costs to re-let rental space that had been previously under lease to tenants are referred to as second generation expenditures. Building improvements that are not specific to any tenant but serve to improve integral components of our real estate properties are also second generation expenditures.

One of the principal uses of our liquidity is to fund the second generation leasing/capital expenditures of our real estate investments.

The following is a summary of our second generation capital expenditures by type of expenditure (in thousands):

|                                       | Three Months Ended March 31, |          |
|---------------------------------------|------------------------------|----------|
|                                       | 2012                         | 2011     |
| Second generation tenant improvements | \$6,346                      | \$7,989  |
| Second generation leasing costs       | 8,338                        | 8,554    |
| Building improvements                 | 677                          | 933      |
| Totals                                | \$15,361                     | \$17,476 |

The following is a summary of our second generation capital expenditures by reportable operating segment (in thousands):

|                         | Three Months Ended March 31, |          |
|-------------------------|------------------------------|----------|
|                         | 2012                         | 2011     |
| Industrial              | \$8,289                      | \$7,461  |
| Office                  | 6,882                        | 9,914    |
| Medical Office          | 163                          | 101      |
| Non-reportable segments | 27                           | —        |
| Totals                  | \$15,361                     | \$17,476 |

Both our first and second generation expenditures vary significantly between leases on a per square foot basis, dependent upon several factors including the product type, nature of a tenant's operations, the specific physical characteristics of each individual property as well as the market in which the property is located.

#### Dividend and Distribution Requirements

We are required to meet the distribution requirements of the Internal Revenue Code of 1986, as amended (the "Code"), in order to maintain our REIT status. Because depreciation is a non-cash expense, cash flow will typically be greater than operating income. We paid distributions of \$0.17 per common share in the first quarter of 2012 and our board of directors declared dividends of \$0.17 per share for the second quarter of 2012. Our future dividends will be declared at the discretion of our board of directors and will be subject to our future capital needs and availability.

At March 31, 2012, we had four series of preferred stock outstanding. The annual dividend rates on our preferred shares range between 6.5% and 8.375% and are paid in arrears quarterly. In March 2012, we redeemed all of our 6.95% Series M Cumulative Redeemable Preferred Shares ("Series M Shares") for a total payment of \$168.3 million, thus reducing our future quarterly dividend commitments by \$2.9 million.

#### Debt Maturities

Debt outstanding at March 31, 2012 had a face value totaling \$3.8 billion with a weighted average interest rate of 6.42% and matures at various dates through 2028. Of this total amount, we had \$2.6 billion of unsecured debt, \$20.3 million outstanding on the unsecured line of credit of a consolidated subsidiary and \$1.2 billion of secured debt outstanding at March 31, 2012. Scheduled principal amortization and maturities of such debt totaled \$10.9 million for the three months ended March 31, 2012.

The following is a summary of the scheduled future amortization and maturities of our indebtedness at March 31, 2012 (in thousands, except percentage data):

| Year              | Future Repayments      |             |             | Weighted Average Interest Rate of Future Repayments |   |
|-------------------|------------------------|-------------|-------------|---|---|
|                   | Scheduled Amortization | Maturities  | Total       |   |   |
| Remainder of 2012 | \$12,957               | \$330,071   | \$343,028   | 5.31  | % |
| 2013              | 16,730                 | 521,644     | 538,374     | 6.27  | % |
| 2014              | 15,590                 | 301,000     | 316,590     | 6.16  | % |
| 2015              | 14,015                 | 358,381     | 372,396     | 6.81  | % |
| 2016              | 12,001                 | 506,690     | 518,691     | 6.11  | % |
| 2017              | 9,908                  | 544,932     | 554,840     | 5.95  | % |
| 2018              | 7,937                  | 300,000     | 307,937     | 6.08  | % |
| 2019              | 6,936                  | 518,438     | 525,374     | 7.97  | % |
| 2020              | 5,381                  | 250,000     | 255,381     | 6.73  | % |
| 2021              | 3,416                  | 9,047       | 12,463      | 5.59  | % |
| 2022              | 3,611                  | —           | 3,611       | 5.57  | % |
| Thereafter        | 14,178                 | 50,000      | 64,178      | 6.93  | % |
|                   | \$122,660              | \$3,690,203 | \$3,812,863 | 6.42  | % |

We anticipate generating capital to fund our debt maturities by using undistributed cash generated from our Rental Operations and property dispositions, and by raising additional capital from future debt or equity transactions.

#### Repurchases of Outstanding Debt and Preferred Stock

We paid \$168.3 million in March 2012 to redeem our Series M Shares at par value.

To the extent that it supports our overall capital strategy, we may purchase certain of our outstanding unsecured debt prior to its stated maturity or redeem or repurchase certain of our outstanding series of preferred stock.

### Historical Cash Flows

Cash and cash equivalents were \$14.7 million and \$167.1 million at March 31, 2012 and 2011, respectively. The following highlights significant changes in net cash associated with our operating, investing and financing activities (in millions):

|  | Three Months Ended March 31, |            |
|--|------------------------------|------------|
|  | 2012                         | 2011       |
| Net Cash Provided by Operating Activities            | \$25.3                       | \$28.0     |
| Net Cash Provided by (Used for) Investing Activities | \$(137.6                     | ) \$405.6  |
| Net Cash Used for Financing Activities               | \$(86.8                      | ) \$(284.9 |

### Operating Activities

The receipt of rental income from Rental Operations continues to be our primary source of operating cash flows. For the three months ended March 31, 2012, cash provided by operating activities decreased to \$25.3 million from \$28.0 million in the same period in 2011.

### Investing Activities

Investing activities are one of the primary uses of our liquidity. Development and acquisition activities typically generate additional rental revenues and provide cash flows for operational requirements. Highlights of significant cash sources and uses are as follows:

During the three months ended March 31, 2012, we paid cash of \$131.5 million for real estate acquisitions and \$12.2 million for undeveloped land acquisitions, compared to \$22.3 million for real estate acquisitions in the same period in 2011.

Real estate development costs decreased to \$29.6 million for three months ended March 31, 2012 from \$37.3 million for the same period in 2011. The change in development activity is consistent with our strategy to limit new development starts to properties with significant pre-leasing or in product lines and markets that we believe will provide future growth.

Sales of land and depreciated property provided \$63.3 million in net proceeds for the three months ended March 31, 2012, compared to \$437.5 million for the same period in 2011.

During the three months ended March 31, 2011, we received a \$54.7 million cash distribution, which represented our share of the net proceeds from a loan obtained by one of our unconsolidated joint ventures. We received no such capital distributions from unconsolidated companies during the same period in 2012.

### Financing Activities

The following items highlight some of the factors that account for the difference in net cash flow related to financing activities in the first three months of 2012 compared to the same period in 2011:

In March 2012, we redeemed all of the outstanding shares of our Series M Shares for a total payment of \$168.3 million.

- During the three months ended March 31, 2012, we issued 10.8 million shares of common stock for net proceeds of \$147.0 million.

In March 2011, we repaid \$42.5 million of senior unsecured notes with an effective rate of 6.96% on their scheduled maturity date.

For the three months ended March 31, 2011, we decreased net borrowings on DRLP's \$850.0 million line of credit by \$175.0 million, completely repaying the outstanding balance, compared to no net change in borrowings for the same period in 2012.

### Contractual Obligations

Aside from changes in long-term debt, there have not been material changes in our outstanding commitments since December 31, 2011, as previously discussed in our 2011 Annual Report on Form 10-K.

#### Off Balance Sheet Arrangements - Investments in Unconsolidated Companies

We analyze our investments in unconsolidated joint ventures to determine if they meet the criteria for classification as a variable interest entity (a "VIE") and would require consolidation. We (i) evaluate the sufficiency of the total equity at risk, (ii) review the voting rights and decision-making authority of the equity investment holders as a group, and whether there are any guaranteed returns, protection against losses, or capping of residual returns within the group and (iii) establish whether activities within the venture are on behalf of an investor with disproportionately few voting rights in making this VIE determination. We would consolidate a venture that is determined to be a VIE if we were the primary beneficiary. To the extent that our joint ventures do not qualify as VIEs, we further assess each joint venture partner's substantive participating rights to determine if the venture should be consolidated.

We have equity interests in unconsolidated partnerships and limited liability companies that primarily own and operate rental properties and hold land for development. These unconsolidated joint ventures are primarily engaged in the operations and development of industrial, office and medical office real estate properties. These investments provide us with increased market share and tenant and property diversification. The equity method of accounting is used for these investments in which we have the ability to exercise significant influence, but not control, over operating and financial policies. As a result, the assets and liabilities of these entities are not included on our balance sheet. Our investments in and advances to unconsolidated subsidiaries represented approximately 5% of our total assets as of both March 31, 2012 and December 31, 2011. Total assets of our unconsolidated subsidiaries were \$2.5 billion and \$2.6 billion as of March 31, 2012 and December 31, 2011, respectively. The combined revenues of our unconsolidated subsidiaries totaled \$72.0 million and \$57.2 million for the three months ended March 31, 2012 and 2011, respectively.

We have guaranteed the repayment of certain secured and unsecured loans of our unconsolidated subsidiaries and the outstanding balances on the guaranteed portion of these loans totaled \$220.9 million at March 31, 2012.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to interest rate changes primarily as a result of our line of credit and our long-term borrowings. Our interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower overall borrowing costs. To achieve our objectives, we borrow primarily at fixed rates. We do not enter into derivative or interest rate transactions for speculative purposes. We have one outstanding swap, which has a fixed rate on one of our variable rate loans; it is not significant to our Financial Statements in terms of notional amount or fair value at March 31, 2012.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts (in thousands) of the expected annual maturities, weighted average interest rates for the average debt outstanding in the specified period, fair values (in thousands) and other terms required to evaluate the expected cash flows and sensitivity to interest rate changes.

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|  | Remainder<br>of 2012 | 2013      | 2014      | 2015      | 2016      | Thereafter  | Face Value  | Fair Value  |
|--|----------------------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|
| Fixed rate<br>secured<br>debt          | \$99,510             | \$110,529 | \$63,563  | \$119,870 | \$366,021 | \$411,419   | \$1,170,912 | \$1,263,223 |
| Weighted<br>average<br>interest rate   | 5.96                 | % 5.84    | % 5.56    | % 5.38    | % 5.86    | % 7.07      | %           |             |
| Variable<br>rate<br>secured<br>debt    | \$830                | \$880     | \$935     | \$300     | \$300     | \$2,800     | \$6,045     | \$6,045     |
| Weighted<br>average<br>interest rate   | 0.28                 | % 0.29    | % 0.29    | % 0.19    | % 0.19    | % 0.19      | %           |             |
| Fixed rate<br>unsecured<br>debt        | \$201,395            | \$426,965 | \$252,092 | \$252,226 | \$152,370 | \$1,309,565 | \$2,594,613 | \$2,872,433 |
| Weighted<br>average<br>interest rate   | 5.87                 | % 6.40    | % 6.33    | % 7.49    | % 6.71    | % 6.65      | %           |             |
| Variable<br>rate<br>unsecured<br>notes | \$21,000             | \$—       | \$—       | \$—       | \$—       | \$—         | \$21,000    | \$20,953    |
| Rate at<br>March 31,<br>2012           | 1.09                 | % N/A     | N/A       | N/A       | N/A       | N/A         |             |             |
| Unsecured<br>lines of<br>credit        | \$20,293             | \$—       | \$—       | \$—       | \$—       | \$—         | \$20,293    | \$20,248    |
| Rate at<br>March 31,<br>2012           | 1.09                 | % N/A     | N/A       | N/A       | N/A       | N/A         |             |             |

As the above table incorporates only those exposures that exist as of March 31, 2012, it does not consider those exposures or positions that could arise after that date. As a result, our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at that time to the extent we are party to interest rate derivatives and interest rates. Interest expense on our unsecured lines of credit will be affected by fluctuations in the LIBOR indices as well as changes in our credit rating. The interest rate at such point in the future as we may renew, extend or replace our unsecured lines of credit will be heavily dependent upon the state of the credit environment.

Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures are further designed to ensure that such information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based upon the foregoing, the Chief Executive Officer and the Chief Financial Officer concluded that, as of the end of the period covered by this Report, our disclosure controls and procedures are effective in all material respects.

(b) Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the period covered by this Report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Part II - Other Information

## Item 1. Legal Proceedings

From time to time, we are parties to a variety of legal proceedings and claims arising in the ordinary course of our businesses. While these matters generally are covered by insurance, there is no assurance that our insurance will cover any particular proceeding or claim. We presently believe that all of these proceedings to which we were subject as of March 31, 2012, taken as a whole, will not have a material adverse effect on our liquidity, business, financial condition or results of operations.

## Item 1A. Risk Factors

In addition to the information set forth in this Report, you also should carefully review and consider the information contained in our other reports and periodic filings that we make with the SEC, including, without limitation the information contained under the caption "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2011. The risks and uncertainties described in our 2011 Annual Report on Form 10-K are not the only risks that we face. Additional risks and uncertainties not currently known to us, or that we presently deem to be immaterial, also may materially adversely affect our business, financial condition and results of operations.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## (a) Unregistered Sales of Equity Securities

None

## (b) Use of Proceeds

None

## (c) Issuer Purchases of Equity Securities

From time to time, we repurchase our securities under a repurchase program that initially was approved by the board of directors and publicly announced in October 2001 (the "Repurchase Program").

The following table shows the share repurchase activity for the three months in the quarter ended March 31, 2012:

| Month                 | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Dollar Value of Shares That May Yet be Repurchased Under the Plan (1) |
|-----------------------|----------------------------------|------------------------------|--|---|
| January 1 - 31, 2012  | 4,136                            | \$12.57                      | 4,136  | 74,288,186  |
| February 1 - 29, 2012 | 12,674                           | \$13.88                      | 12,674   | 74,112,271  |
| March 1 - 31, 2012    | 3,026                            | \$14.24                      | 3,026  | 74,069,181  |
| Total                 | 19,836                           | (2) \$13.66                  | 19,836   |   |

On April 25, 2012, the board of directors adopted a resolution that amended and restated the Repurchase Program and delegated authority to management to repurchase a maximum of \$100.0 million of common shares, \$300.0 million of debt securities and \$150.0 million of preferred shares (the "April 2012 Resolution"). The April 2012 Resolution will expire on April 25, 2013.

(1) Common shares repurchased in connection with our Employee Stock Purchase Plan, a component of our Repurchase Program.



Item 3. Defaults upon Senior Securities

During the period covered by this Report, we did not default under the terms of any of our material indebtedness, nor has there been any material arrearage of dividends or other material uncured delinquency with respect to any class of our preferred shares.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

During the period covered by this Report, there was no information required to be disclosed by us in a Current Report on Form 8-K that was not so reported, nor were there any material changes to the procedures by which our security holders may recommend nominees to our board of directors.

Item 6. Exhibits

(a) Exhibits

- 3.1(i) Fourth Amended and Restated Articles of Incorporation of the Company (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K as filed with the SEC on July 30, 2009, and incorporated herein by this reference).
- 3.1(ii) Amendment to the Fourth Amended and Restated Articles of Incorporation of the Company (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K as filed with the SEC on July 22, 2011, and incorporated herein by this reference).
- 3.1(iii) Second Amendment to the Fourth Amended and Restated Articles of Incorporation of the Company (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K as filed with the SEC on March 9, 2012, and incorporated herein by this reference).
- 3.2 Fourth Amended and Restated Bylaws of the Company (filed as Exhibit 3.2 to the Company's Current Report on Form 8-K as filed with the SEC on July 30, 2009, and incorporated herein by this reference).
- 10.1(i) Fourth Amended and Restated Agreement of Limited Partnership of DRLP (filed as Exhibit 3.1 to DRLP's Current Report on Form 8-K as filed with the SEC on November 3, 2009, and incorporated herein by this reference).
- 10.1(ii) Amendment to Fourth Amended and Restated Agreement of Limited Partnership of DRLP (filed as Exhibit 3.1 to DRLP's Current Report on Form 8-K, as filed with the SEC on July 22, 2011, and incorporated herein by this reference).
- 10.1(iii) Second Amendment to Fourth Amended and Restated Agreement of Limited Partnership of DRLP (filed as Exhibit 3.1 to DRLP's Current Report on Form 8-K as filed with the SEC on March 9, 2012 and incorporated herein by this reference).
- 11.1 Statement Regarding Computation of Earnings.\*\*\*
- 12.1 Statement of Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Dividends.\*
- 31.1 Rule 13a-14(a) Certification of the Chief Executive Officer.\*
- 31.2 Rule 13a-14(a) Certification of the Chief Financial Officer.\*
- 32.1 Section 1350 Certification of the Chief Executive Officer.\*\*
- 32.2 Section 1350 Certification of the Chief Financial Officer.\*\*
- 101 The following materials from Duke Realty Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations and Comprehensive Income, (iii) the Consolidated Statements of Cash Flows, (iv) the Consolidated Statement of Changes in Equity, (v) the Notes to Consolidated Financial Statements.

\* Filed herewith.

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\*\* The certifications attached as Exhibits 32.1 and 32.2 accompany this Quarterly Report on Form 10-Q and are “furnished” to the Securities and Exchange Commission pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed “filed” by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

\*\*\* Data required by Financial Accounting Standards Board Auditing Standards Codification No. 260 is provided in Note 8 to the Consolidated Financial Statements included in this report.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DUKE REALTY CORPORATION

Date: May 4, 2012

/s/ Dennis D. Oklak  
Dennis D. Oklak  
Chairman and Chief Executive Officer

/s/ Christie B. Kelly  
Christie B. Kelly  
Executive Vice President and Chief Financial Officer

/s/ Mark A. Denien  
Mark A. Denien  
Senior Vice President and Chief Accounting Officer