WEBSTER FINANCIAL CORP

Form 10-Q

November 05, 2018

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2018-09-30 wbs:holding iso4217:USD xbrli:shares xbrli:shares iso4217:USD wbs:loan xbrli:pure wbs:Segment

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ending September 30, 2018

Commission File Number: 001-31486

## WEBSTER FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware06-1187536(State or other jurisdiction of incorporation or organization)(I.R.S. Employer Identification No.)

145 Bank Street, Waterbury, Connecticut 06702

(Address and zip code of principal executive offices)

(203) 578-2202

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. Accelerated filer Non-accelerated filer Smaller reporting company Large accelerated filer Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transaction period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes No

The number of shares of common stock, par value \$.01 per share, outstanding as of October 31, 2018 was 92,236,627.

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# WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES FOWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "believes," "anticipates," "expects," "intends," "targeted," "continue," "remain," "will," "should," "may," "plans," "estimates" and similar references to future periods; however, such words are not the exclusive means of identifying such statements. References to the "Company," "Webster," "we," "our," or "us" mean Webster Financial Corporation and its consolidated subsidiaries.

Examples of forward-looking statements include, but are not limited to:

projections of revenues, expenses, income or loss, earnings or loss per share, and other financial items;

statements of plans, objectives and expectations of Webster or its management or Board of Directors;

statements of future economic performance; and

statements of assumptions underlying such statements.

Forward-looking statements are based on Webster's current expectations and assumptions regarding its business, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Webster's actual results may differ materially from those contemplated by the forward-looking statements, which are neither statements of historical fact nor guarantees or assurances of future performance.

Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

local, regional, national and international economic conditions and the impact they may have on us and our customers;

volatility and disruption in national and international financial markets;

government intervention in the U.S. financial system;

changes in the level of non-performing assets and charge-offs;

changes in estimates of future reserve requirements based upon periodic review under relevant regulatory and accounting requirements;

adverse conditions in the securities markets that lead to impairment in the value of securities in our investment portfolio;

inflation, interest rate, securities market and monetary fluctuations;

the timely development and acceptance of new products and services and perceived overall value of these products and services by customers;

changes in consumer spending, borrowings and savings habits;

technological changes and cyber-security

matters;

the ability to increase market share and control expenses;

changes in the competitive environment among banks, financial holding companies and other financial services providers;

the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities, insurance and healthcare) with which we and our subsidiaries must comply, including the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act), the final rules establishing a new comprehensive capital framework for U.S. banking organizations, and the Tax Cuts and Jobs Act of 2017 (Tax Act);

the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board (FASB) and other accounting standard setters;

the costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews; and

our success at assessing and managing the risks involved in the foregoing items.

Any forward-looking statements made by the Company in this Quarterly Report on Form 10-Q speaks only as of the date they are made. Factors or events that could cause the Company's actual results to differ may emerge from time to time, and it is not possible for the Company to predict all of them. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

#### **KEY TO ACRONYMS AND TERMS**

<b>KEI IU AUKUNI</b>	IS AND TERMS
Agency CMBS	Agency commercial mortgage-backed securities
Agency CMO	Agency collateralized mortgage obligations
Agency MBS	Agency mortgage-backed securities
ALCO	Asset/Liability Committee
ALLL	Allowance for loan and lease losses
AOCL	Accumulated other comprehensive loss, net of tax
ASC	Accounting Standards Codification
ASU or the Update	Accounting Standards Update
Basel III	Capital rules under a global regulatory framework developed by the Basel Committee on Banking Supervision
CET1 capital	Common Equity Tier 1 Capital, defined by Basel III capital rules
CLO	Collateralized loan obligation securities
CMBS	Non-agency commercial mortgage-backed securities
СМЕ	Chicago Mercantile Exchange
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010
EGRRCPA	Economic Growth, Regulatory Relief, and Consumer Protection Act
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
FHLB	Federal Home Loan Bank
FICO	Fair Isaac Corporation
FRB	Federal Reserve Bank
FTP	Funds Transfer Pricing, a matched maturity funding concept
GAAP	U.S. Generally Accepted Accounting Principles
Holding Company	Webster Financial Corporation
HSA Bank	A division of Webster Bank, National Association
LEP	Loss emergence period
LGD	Loss given default
LPL	LPL Financial Holdings Inc.
NAV	Net asset value
NII	Net interest income
OCC	Office of the Comptroller of the Currency
OCI/OCL	Other comprehensive income (loss)
OREO	Other real estate owned
OTTI	Other-than-temporary impairment
PD	Probability of default
PPNR	Pre-tax, pre-provision net revenue
RPA	Risk participation agreement
SEC	United States Securities and Exchange Commission
SERP	Supplemental defined benefit retirement plan
Tax Act	Tax Cuts and Jobs Act of 2017
TDR	Troubled debt restructuring, defined in ASC 310-40 "Receivables-Troubled Debt Restructurings by Creditors"
VIE	Variable interest entity, defined in ASC 810-10 "Consolidation-Overall"
Webster Bank	Webster Bank, National Association, a wholly-owned subsidiary of Webster Financial Corporation
Webster or the Company	Webster Financial Corporation, collectively with its consolidated subsidiaries

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#### PART I. – FINANCIAL INFORMATION <u>ITEM 1. FINANCIAL STATEMENTS</u> WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS September 30, December 31,

	2018	2017
(In thousands, except share data)	(Unaudited)	
Assets:		
Cash and due from banks	\$222,234	\$231,158
Interest-bearing deposits	99,746	25,628
Investment securities available-for-sale, at fair value	2,823,953	2,638,037
Investment securities held-to-maturity (fair value of \$4,164,359 and \$4,456,350)	4,332,458	4,487,392
Federal Home Loan Bank and Federal Reserve Bank stock	133,740	151,566
Loans held for sale, fair value option	17,137	20,888
Loans and leases	18,321,019	17,523,858
Allowance for loan and lease losses	(211,832)	(199,994)
Loans and leases, net	18,109,187	17,323,864
Deferred tax assets, net	92,910	92,630
Premises and equipment, net	128,507	130,001
Goodwill	538,373	538,373
Other intangible assets, net	26,726	29,611
Cash surrender value of life insurance policies	539,923	531,820
Accrued interest receivable and other assets	281,423	286,677
Total assets	\$27,346,317	\$26,487,645
Liabilities and shareholders' equity:		
Deposits:		
Non-interest-bearing	\$4,231,505	\$4,191,496
Interest-bearing	17,766,118	16,802,233
Total deposits	21,997,623	20,993,729
Securities sold under agreements to repurchase and other borrowings	564,488	643,269
Federal Home Loan Bank advances	1,441,884	1,677,105
Long-term debt	225,957	225,767
Accrued expenses and other liabilities	300,167	245,817
Total liabilities	24,530,119	23,785,687
Shareholders' equity:		
Preferred stock, \$.01 par value; Authorized - 3,000,000 shares:		
Series F issued and outstanding (6,000 shares)	145,037	145,056
Common stock, \$.01 par value; Authorized - 200,000,000 shares:		
Issued (93,680,724 and 93,680,291 shares)	937	937
Paid-in capital	1,114,848	1,122,164
Retained earnings	1,761,036	1,595,762
Treasury stock, at cost (1,536,554 and 1,658,526 shares)	(74,096)	(70,430)
Accumulated other comprehensive loss, net of tax	(131,564)	(91,531)
Total shareholders' equity	2,816,198	2,701,958
Total liabilities and shareholders' equity	\$27,346,317	\$26,487,645
See accompanying Notes to Condensed Consolidated Financial Sta	itements.	

See accompanying Notes to Condensed Consolidated Financial Statements.

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#### WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)						
	Three mon September		Nine months ended September 30,			
(In thousands, except per share data)	2018	2017	2018	2017		
Interest Income:						
Interest and fees on loans and leases	\$215,448	\$181,130	\$616,488	\$523,394		
Taxable interest and dividends on investments	47,646	43,819	142,361	136,167		
Non-taxable interest on investment securities	5,061	5,765	15,428	17,103		
Loans held for sale	208	307	498	826		
Total interest income	268,363	231,021	774,775	677,490		
Interest Expense:						
Deposits	24,397	16,760	62,778	44,874		
Securities sold under agreements to repurchase and other borrowings	3,084	3,847	10,722	10,970		
Federal Home Loan Bank advances	7,685	6,894	23,437	22,543		
Long-term debt	2,825	2,616	8,288	7,748		
Total interest expense	37,991	30,117	105,225	86,135		
Net interest income	230,372	200,904	669,550	591,355		
Provision for loan and lease losses	10,500	10,150	32,000	27,900		
Net interest income after provision for loan and lease losses	219,872	190,754	637,550	563,455		
Non-interest Income:						
Deposit service fees	40,601	38,321	121,911	113,519		
Loan and lease related fees	10,782	6,346	24,111	19,898		
Wealth and investment services	8,412	7,750	24,738	22,900		
Mortgage banking activities	1,305	2,421	3,684	8,038		
Increase in cash surrender value of life insurance policies	3,706	3,720	10,921	10,943		
Impairment loss on investment securities recognized in earnings				(126)		
Other income	7,478	7,288	24,040	18,267		
Total non-interest income	72,284	65,846	209,405	193,439		
Non-interest Expense:						
Compensation and benefits	96,640	88,395	284,457	262,288		
Occupancy	14,502	14,744	45,489	46,957		
Technology and equipment	24,553	22,580	73,019	66,646		
Intangible assets amortization	961	1,002	2,885	3,085		
Marketing	4,052	4,045	12,493	14,101		
Professional and outside services	4,930	4,030	14,099	11,813		
Deposit insurance	9,694	6,344	30,098	19,701		
Other expense	23,451	20,683	68,317	65,435		
Total non-interest expense	178,783	161,823	530,857	490,026		
Income before income tax expense	113,373	94,777	316,098	266,868		
Income tax expense	13,700	30,281	54,518	81,322		
Net income	99,673	64,496	261,580	185,546		
Preferred stock dividends and other				(6,284)		
Earnings applicable to common shareholders	\$97,460	\$62,426	\$255,040	\$179,262		
Earnings per common share:						
Basic	\$1.06	\$0.68	\$2.77	\$1.95		
Diluted	1.06	0.67	¢2.77	1.94		
See accompanying Notes to Condensed Consolidated Fin						

#### WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) Three months ended Nine months ended

	Three months ended September 30,		Nine month September 3	
(In thousands)	2018	2017	2018	2017
Net income	\$99,673	\$64,496	\$261,580	\$185,546
Other comprehensive (loss) income (OCL) OCI, net of tax:				
Total securities available-for-sale	(13,811)	872	(50,481)	1,847
Total derivative instruments	1,635	1,111	5,837	2,921
Total defined benefit pension and other postretirement benefit plans	2,548	1,001	4,611	3,127
Other comprehensive (loss) income, net of tax	(9,628)	2,984	(40,033)	7,895
Comprehensive income	\$90,045	\$67,480	\$221,547	\$193,441
	• 10.			

See accompanying Notes to Condensed Consolidated Financial Statements.

#### WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

<u>(In thousands, except per share data)</u>	Preferred Stock	l Commo Stock	n Paid-In Capital	Retained Earnings	Treasury Stock, at cost	Accumulated Other Comprehensi Loss, Net of Tax	Total	rs'
Balance at December 31, 2017	\$145,056	\$ 937	\$1,122,164	\$1,595,762	\$(70,430	)\$ (91,531	) \$ 2,701,958	
Cumulative effect of changes in accounting principles	_	—		(1,362	)—	_	(1,362	)
Net income	_	—		261,580	—	_	261,580	
Other comprehensive loss, net of tax	_	—	—	_	_	(40,033	) (40,033	)
Common stock dividends/equivalents \$0.92 per share	_	—	99	(85,002	)—	_	(84,903	)
Series F preferred stock dividends \$995.3125 per share	_	_	_	(5,906	)—	_	(5,906	)
Series F preferred stock dividends accrued adjustment	_	_	_	22	_	_	22	
Stock-based compensation	_	—	(1,541	)2,426	7,713	_	8,598	
Exercise of stock options	_	—	(5,308	)—	7,418	_	2,110	
Stock units conversion to shares	_	—	(566	)(6,484	)7,050	_	—	
Common shares acquired from stock compensation plan activity	_	_	_	_	(13,689	)—	(13,689	)
Common stock repurchase program	_	—	—	_	(12,158	)—	(12,158	)
Series F preferred stock issuance adjustment	(19	)—	_	_	_	_	(19	)
Balance at September 30, 2018	\$145,037	\$ 937	\$1,114,848	\$1,761,036	\$(74,096	)\$ (131,564	) \$ 2,816,198	

<u>(In thousands, except per share data)</u>	Preferred Stock	l Commo Stock	n Paid-In Capital	Retained Earnings	Treasury Stock, at cost	Accumulated Other Comprehensiv Loss, Net of Tax	Total re Shareholder Equity	rs'
Balance at December 31, 2016	\$122,710	\$ 937	\$1,125,937	\$1,425,320	\$(70,899)	)\$ (76,993	) \$ 2,527,012	
Net income	_	_	_	185,546	_	_	185,546	
Other comprehensive income, net of tax	_	_	_	_	_	7,895	7,895	
Common stock dividends/equivalents \$0.77 per share	_	_	124	(71,096	)—	_	(70,972	)
Series E preferred stock dividends \$1,200.00 per share	_	_	_	(6,072	)—	_	(6,072	)
Stock-based compensation	_	_	_	1,887	9,070	_	10,957	
Exercise of stock options	_	_	(2,376	)—	7,677	_	5,301	
Common shares acquired from stock compensation plan activity	_	_	_	_	(9,295	)—	(9,295	)
Common stock repurchase program	_	_	_	_	(11,585	)—	(11,585	)
Balance at September 30, 2017	\$122,710	\$ 937	\$1,123,685	\$1,535,585	\$(75,032)	)\$ (69,098	) \$ 2,638,787	
See accompanying Notes to Condensed Consol	idated Fi	inancia	l Statemer	its				

See accompanying Notes to Condensed Consolidated Financial Statements.

## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine month September 3	
(In thousands)	2018	2017
Operating Activities:		
Net income	\$261,580	\$185,546
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	32,000	27,900
Deferred tax expense (benefit)	13,138	(3,241)
Depreciation and amortization	28,991	28,060
Amortization of premium/discount on earning assets and funding, net	38,905	33,338
Stock-based compensation	8,598	9,050
Gain on sale, net of write-down, on foreclosed and repossessed assets	(745)	(551)
Write-down, net on premises and equipment	295	218
Impairment loss on investment securities recognized in earnings	—	126
Increase in cash surrender value of life insurance policies	(10,921)	(10,943)
Gain from life insurance policies	· · · · ·	—
Mortgage banking activities	(3,684)	(8,038)
Proceeds from sale of loans held for sale	147,105	262,029
Origination of loans held for sale	(141,699)	(227,435)
Net decrease in derivative contract assets net of liabilities	130,250	11,235
Net increase in accrued interest receivable and other assets	(9,506)	(19,405)
Net increase in accrued expenses and other liabilities	3,529	12,386
Net cash provided by operating activities	496,383	300,275
Investing Activities:		
Net (increase) decrease in interest-bearing deposits	(74,118)	·
Purchases of available for sale investment securities	(760,575)	(305,309)
Proceeds from maturities and principal payments of available for sale investment securities	445,704	695,595
Purchases of held-to-maturity investment securities	(283,770)	(887,240)
Proceeds from maturities and principal payments of held-to-maturity investment securities	414,487	525,499
Net proceeds of Federal Home Loan Bank stock	17,826	58,306
Alternative investments return of capital, net	231	107
Net increase in loans	(826,400)	(446,454)
Proceeds from loans not originated for sale	674	7,445
Proceeds from life insurance policies	4,271	746
Proceeds from the sale of foreclosed and repossessed assets	7,046	5,651
Proceeds from the sale of premises and equipment	_	2,182
Additions to premises and equipment	(25,481)	(20,034 )
Proceeds from redemption of other assets	—	7,581
Net cash used for investing activities	(1,080,105	(353,456)

See accompanying Notes to Condensed Consolidated Financial Statements.

#### WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited), continued

	Nine month September	
<u>(In thousands)</u>	2018	2017
Financing Activities:		
Net increase in deposits	1,003,445	1,551,987
Proceeds from Federal Home Loan Bank advances	5,225,000	9,245,000
Repayments of Federal Home Loan Bank advances	(5,460,22)	(10,580,218)
Net decrease in securities sold under agreements to repurchase and other borrowings	(78,781)	(46,624)
Dividends paid to common shareholders	(85,002)	(70,732)
Dividends paid to preferred shareholders	(5,906)	(6,072)
Exercise of stock options	2,110	5,301
Common stock repurchase program	(12,158)	(11,585)
Common shares purchased related to stock compensation plan activity	(13,689)	(9,295)
Net cash provided by financing activities	574,798	77,762
Net (decrease) increase in cash and due from banks	(8,924)	24,581
Cash and due from banks at beginning of period	231,158	190,663
Cash and due from banks at end of period	\$222,234	\$ 215,244
Supplemental disclosure of cash flow information:		
Interest paid	\$104,861	\$ 85,242
Income taxes paid	51,237	78,832
Noncash investing and financing activities:		
Transfer of loans and leases to foreclosed properties and repossessed assets	\$5,548	\$ 6,503
Transfer of loans from loans and leases to loans-held-for-sale	482	_
See accompanying Notes to Condensed Consolidated Financial Staten	ients.	

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#### **Note 1:Summary of Significant Accounting Policies**

#### **Nature of Operations**

Webster Financial Corporation is a bank holding company and financial holding company under the Bank Holding Company Act, incorporated under the laws of Delaware in 1986 and headquartered in Waterbury, Connecticut. At September 30, 2018, Webster Financial Corporation's principal asset is all of the outstanding capital stock of Webster Bank, National Association (Webster Bank).

Webster delivers financial services to individuals, families, and businesses primarily within its regional footprint from New York to Massachusetts. Webster provides business and consumer banking, mortgage lending, financial planning, trust, and investment services through banking offices, ATMs, mobile banking, and its internet website (<u>www.websterbank.com</u> or <u>www.wbst.com</u>). Webster also offers equipment financing, commercial real estate lending, and asset-based lending primarily across the Northeast. On a nationwide basis, through its HSA Bank division, Webster Bank offers and administers health savings accounts, flexible spending accounts, health reimbursement accounts, and commuter benefits.

#### **Basis of Presentation**

The accounting and reporting policies of the Company that materially affect its financial statements conform with U.S. Generally Accepted Accounting Principles (GAAP). The accompanying unaudited Condensed Consolidated Financial Statements of the Company have been prepared in conformity with the instructions for Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all the information and notes required by GAAP for complete financial statements and should be read in conjunction with the Company's Consolidated Financial Statements, and Notes thereto, for the year ended December 31, 2017, included in the Company's Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission (SEC) on March 1, 2018.

#### **Use of Estimates**

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts of assets and liabilities as of the date of the financial statements as well as income and expense during the period. Actual results could differ from those estimates. Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for the full year or any future period.

#### Federal Deposit Insurance Corporation (FDIC) Assessment.

Reclassification of certain loans under existing and modified FDIC loan category classifications resulted in an obligation for additional FDIC premiums for the period June 30, 2015 through December 31, 2017. An initial accrual of approximately \$7.2 million was made in the second quarter to establish an expected liability at June 30, 2018. During the third quarter, the Company made a \$10.0 million payment to the FDIC to resolve its obligation. Accounting Standards Adopted During 2018

## Accounting Standards Adopted During 2018

Effective January 1, 2018, the following new Accounting Standards Updates (ASUs) were adopted by the Company: ASU No. 2017-08, Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20) - Premium Amortization on Purchased Callable Debt Securities.

The Update shortens the amortization period for certain investments in callable debt securities purchased at a premium by requiring that the premium be amortized to the earliest call date. Prior to adoption, the Company amortized the premium as a yield adjustment over the contractual life of such debt securities held within the portfolio. The Update accelerates the Company's recognition of premium amortization on those debt securities.

The Company adopted the Update during the first quarter of 2018 on a modified retrospective basis. As a result, the Company recorded a \$2.8 million cumulative-effect adjustment directly to retained earnings as of January 1, 2018.

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# ASU No. 2017-07, Compensation - Retirement Benefits (Topic 715) - Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost.

The Update requires the Company to retrospectively report service cost as a part of compensation expense and the other components of net periodic benefit cost separately from service cost in the Company's consolidated financial statements. The Company previously included all components of net periodic benefit cost as a component of compensation and benefits expense. Upon adoption, only service cost remains in compensation and benefits expense, while the interest cost on benefit obligations, expected return on plan assets, amortization of prior service cost, and recognized net loss components of the net periodic benefit cost are included in other expense.

The Company adopted the Update during the first quarter of 2018 on a retrospective basis. As a result, the Company reclassified, for prior periods, the components of it's net periodic benefit costs other than the service cost component from compensation and benefits to other expense in the accompanying Condensed Consolidated Statements of Income. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

# ASU No. 2016-15, Statement of Cash Flows (Topic 230) - Classification of Certain Cash Receipts and Cash Payments.

The Update addresses the following eight specific cash flow issues, with the objective of reducing the existing diversity in practice: debt prepayment or debt extinguishment costs; settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing; contingent consideration payments made after a business combination; proceeds from the settlement of insurance claims; proceeds from the settlement of corporate-owned life insurance policies, including bank-owned life insurance policies; distributions received from equity method investees; beneficial interests in securitization transactions; and separately identifiable cash flows and application of the predominance principle.

The Company adopted the Update during the first quarter of 2018 on a retrospective basis. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

#### ASU No. 2016-01, Financial Instruments - Overall (Subtopic 825-10) - Recognition and Measurement of Financial Assets and Financial Liabilities, and ASU No. 2018-03, Technical Corrections and Improvements to Financial Instruments - Overall (Subtopic 825-10) - Recognition and Measurement of Financial Assets and Financial Liabilities.

The Updates included targeted amendments in connection with the recognition, measurement, presentation, and disclosure of financial instruments. The main provisions require investments in equity securities to be measured at fair value through net income, unless they qualify for a practical expedient, and require fair value changes arising from changes in instrument-specific credit risk for financial liabilities that are measured under the fair value option to be recognized in other comprehensive income. The provisions also emphasized the existing requirement to use exit prices to measure fair value for disclosure purposes.

The Company adopted the Updates during the first quarter of 2018 primarily on a modified retrospective basis. As a result, the Company recorded a benefit of \$1.4 million for a cumulative-effect adjustment directly to retained earnings as of January 1, 2018, due to a change in valuation method, from cost less impairment, to net asset value using the practical expedient. Also, the measurement alternative has been elected for equity securities, existing as of January 1, 2018, without readily determinable fair values on a prospective basis.

# ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) and subsequent ASUs issued to clarify this Topic.

The Update, and subsequent related updates, establish a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most previous revenue recognition guidance, including industry-specific guidance. The Updates are intended to increase comparability across industries. The core principle of the revenue model is that a company will recognize revenue when it transfers control of goods or services to customers, at an amount that reflects the consideration to which it expects to be entitled in exchange for those goods or services.

The Company adopted the Updates during the first quarter of 2018 on a modified retrospective transition approach. The Company did not identify any material changes to the timing of revenue recognition. The Company is changing

how it presents certain recurring revenue streams associated with wealth and investment services as other income, versus a contra expense. The adoption of this guidance did not have a material impact on the Company's financial condition or results of operations, and there was no cumulative effect adjustment to opening retained earnings as no material changes were identified in the timing of revenue recognition, however, additional disclosure has been incorporated in Note 17:Revenue from Contracts with Customers.

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#### Accounting Standards Issued But Not Yet Adopted

The following list identifies ASUs applicable to the Company that have been issued by the FASB but are not yet effective:

## ASU No. 2018-15, Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40) - Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract

The Update aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. The updated guidance also requires an entity to amortize the capitalized implementation costs as an expense over the term of the hosting arrangement and to present in the same income statement line item as the fees associated with the hosting arrangement.

This Update is effective for the Company on January 1, 2020, with early adoption permitted. The Company does not intend to early adopt this Update. The Company will apply the amendments in this update prospectively to all implementation costs incurred after the date of adoption. The Company does not expect this Update to have a material impact on its consolidated financial statements.

## ASU No. 2018-14, Compensation-Retirement Benefits - Defined Benefit Plan - General (Subtopic 715-20) - Disclosure Framework - Changes to the Disclosure Requirements for Defined Benefit Plans

The Update modifies the disclosure requirements for defined benefit pension plans and other postretirement plans. This updated guidance will be effective for the Company on January 1, 2021. The Company does not expect this Update to have a material impact on its consolidated financial statements.

## ASU No. 2018-13, Fair Value Measurement (Topic 820) - Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement

The Update modifies the disclosure requirements on fair value measurements. The updated guidance will no longer require entities to disclose the amount and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy. However, it will require public companies to disclose changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements held at the end of the reporting period and the range and weighted average of significant unobservable inputs used to develop Level 3 measurements. This Update is effective for the Company on January 1, 2020, and earlier adoption is permitted. The Company does not expect this Update to have a material impact on its consolidated financial statements.

# ASU No. 2017-12, Derivatives and Hedging (Topic 815) - Targeted Improvements to Accounting for Hedging Activities.

The purpose of the Update is to better align a company's financial reporting for hedging activities with the economic objectives of those activities. The update requires a modified retrospective transition method in which a Company will recognize a cumulative effect of the change on the opening balance for each affected component of equity in the financial statements as of the date of adoption.

The Update is effective for the Company on January 1, 2019. The Company does not expect the new guidance to have a material impact on its consolidated financial statements.

ASU No. 2017-04, Intangibles - Goodwill and Other (Topic 350) - Simplifying the Test for Goodwill Impairment. The Update simplifies quantitative goodwill impairment testing by requiring entities to compare the fair value of a reporting unit with its carrying amount and recognize an impairment charge for any amount by which the carrying amount exceeds the reporting unit's fair value, to the extent that the loss recognized does not exceed the amount of goodwill allocated to that reporting unit.

This changes current guidance by eliminating the second step of the goodwill impairment analysis which involves calculating the implied fair value of goodwill determined in the same manner as the amount of goodwill recognized in a business combination upon acquisition. Entities will still have the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary.

The Update is effective for the Company on January 1, 2020 and early adoption is permitted. The Update must be applied prospectively. The Company does not expect the new guidance to have a material impact on its consolidated financial statements.

# ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326) - Measurement of Credit Losses on Financial Instruments.

Current GAAP requires an incurred loss methodology for recognizing credit losses. This approach delays recognition until it is probable a loss has been incurred. Both financial institutions and users of their financial statements expressed concern that current GAAP restricts the ability to record credit losses that are expected, but do not yet meet the probable threshold.

The main objective of this Update is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the amendments in this Update replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to determine credit loss estimates.

The Change from an incurred loss method to an expected loss method represents a fundamental shift from existing GAAP and may result in a material increase to the Company's accounting for credit losses on financial instruments. To prepare for implementation of the new standard the Company has established a project lead and has empowered a cross functional steering committee comprised of members from different disciplines including Credit, Finance and Treasury as well as specific working groups to focus on key components of the development process. Through these working groups, the Company has begun to evaluate the effect that this Update will have on its financial statements and related disclosures. An implementation project plan has been created and is made up of targeted work streams focused on credit models, data management, treasury, and accounting. These work streams are collectively assessing required resources, use of existing and new models, and data availability. The Company expects that the new credit models will include additional assumptions used to calculate credit losses over the estimated life of the financial assets and will include expected future changes in macroeconomic conditions. The Company contracted with system solution providers and is in the process of implementing the selected solutions that will be used to run its credit loss models.

The Update is effective for the Company on January 1, 2020. The impact of adopting the Update is expected to be influenced by assessment of the composition, characteristics, and credit quality of our loan and securities portfolios as well as the economic conditions in effect at the adoption date. Therefore, we are unable to reasonably estimate the impact of adopting the Update at this time.

#### ASU No. 2016-02, Leases (Topic 842) and subsequent ASUs issued to amend this Topic.

The Update introduces a lessee model that requires substantially all leases to be recorded as assets and liabilities on the balance sheet and will require both quantitative and qualitative disclosures regarding key information about leasing arrangements. During Q3 2018, the FASB issued a subsequent Update which, among other issues, incorporates a new transition method option that would allow the Company to use the effective date, January 1, 2019 for the Company, as the date of initial application of the new leases standard and recognize cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. The Company currently expects to elect this transition method.

The Company is in the process of reviewing its existing leases, and certain service contracts for embedded leases, to evaluate the impact of these Updates on the consolidated financial statements. The Company has engaged a third party consultant to assist with the implementation efforts and has selected a third party software solution to assist with the accounting under these Updates.

The Updates are effective beginning January 1, 2019 and early adoption is permitted. The Company does not plan to early adopt, and the effect of the adoption will depend on the lease portfolio at the time of transition.

## SEC's Final Rule on Disclosure Update and Simplification

The Securities and Exchange Commission (the "SEC") recently adopted the Final Rule, Disclosure Update and Simplification, that amends certain of the SEC's disclosure requirements to reduce redundant, duplicative, or outdated disclosures due to changes in U.S. GAAP, International Financial Reporting Standards, or changes in technology or the business environment. While most of the amendments included in the SEC's Final Rule eliminate certain disclosure requirements, one amendment will require expanded interim disclosures for stockholders' equity and which would include disclosures of dividends per share for each class of share rather than only for common stock, as well as

disclosure for changes in stockholders' equity in interim periods. This Final Rule will be effective for all filings submitted on or after November 5, 2018. However, after the issuance of the Final Rule, the SEC published an interpretation that provides an extended transition period for companies to comply with the new interim disclosure requirement. The Company will comply with the new interim disclosure requirement when it files its first quarter 2019 Form 10-Q and does not expect the new disclosure requirement to have a material impact on its financial statements.

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### **Note 2:Variable Interest Entities**

The Company has an investment interest in the following entities that meet the definition of a variable interest entity (VIE).

### Consolidated

*Rabbi Trust.* The Company established a Rabbi Trust to meet the obligations due under its Deferred Compensation Plan for Directors and Officers and to mitigate the expense volatility of the aforementioned plan. The funding of the Rabbi Trust and the discontinuation of the Deferred Compensation Plan for Directors and Officers occurred during 2012.

Investments held in the Rabbi Trust primarily consist of mutual funds that invest in equity and fixed income securities. The Company is considered the primary beneficiary of the Rabbi Trust as it has the power to direct the activities of the Rabbi Trust that significantly affect the VIE's economic performance and it has the obligation to absorb losses of the VIE that could potentially be significant to the VIE.

The Company consolidates the invested assets of the trust along with the total deferred compensation obligations and includes them in accrued interest receivable and other assets, and accrued expenses and other liabilities, respectively, in the accompanying Condensed Consolidated Balance Sheets. Earnings in the Rabbi Trust, including appreciation or depreciation, are reflected as other non-interest income, and changes in the corresponding liability are reflected as compensation and benefits, in the accompanying Condensed Consolidated Statements of Income. See Note 13:Fair Value Measurements for additional information.

### Non-Consolidated

Securitized Investments. The Company, through normal investment activities, makes passive investments in securities issued by VIEs for which Webster is not the manager. The investment securities consist of Agency CMO, Agency MBS, Agency CMBS, and CLO. The Company has not provided financial or other support with respect to these investment securities other than its original investment. For these investment securities, the Company determined it is not the primary beneficiary due to the relative size of its investment in comparison to the principal amount of the structured securities issued by the VIEs, the level of credit subordination which reduces the Company's obligation to absorb losses or right to receive benefits and its inability to direct the activities that most significantly impact the economic performance of the VIEs. The Company's maximum exposure to loss is limited to the amount of its investment in the VIEs. See Note 3:Investment Securities for additional information.

*Tax Credit - Finance Investments.* The Company makes equity investments in entities that finance affordable housing and other community development projects and provide a return primarily through the realization of tax benefits. In most instances the investments require the funding of capital commitments in the future. While the Company's investment in an entity may exceed 50% of its outstanding equity interests, the entity is not consolidated as Webster is not involved in its management. For these investments, the Company determined it is not the primary beneficiary due to its inability to direct the activities that most significantly impact the economic performance of the VIEs. The Company applies the proportional amortization method to account for its investments in qualified affordable housing projects.

At September 30, 2018 and December 31, 2017, the aggregate carrying value of the Company's tax credit-finance investments were \$30.0 million and \$33.5 million, respectively. At September 30, 2018 and December 31, 2017, unfunded commitments have been recognized, totaling \$10.7 million and \$17.3 million, respectively, and are included in accrued expenses and other liabilities in the accompanying Condensed Consolidated Balance Sheets.

*Webster Statutory Trust.* The Company owns all the outstanding common stock of Webster Statutory Trust, a financial vehicle that has issued, and in the future may issue, trust preferred securities. The trust is a VIE in which the Company is not the primary beneficiary. The trust's only assets are junior subordinated debentures issued by the Company, which were acquired by the trust using the proceeds from the issuance of the trust preferred securities and common stock. The junior subordinated debentures are included in long-term debt in the accompanying Condensed Consolidated Balance Sheets, and the related interest expense is reported as interest expense on long-term debt in the accompanying Condensed Statements of Income.

*Other Investments.* The Company invests in various alternative investments in which it holds a variable interest. These investments are non-public entities which cannot be redeemed since the Company's investment is distributed as

the underlying equity is liquidated. For these investments, the Company has determined it is not the primary beneficiary due to its inability to direct the activities that most significantly impact the economic performance of the VIEs.

At September 30, 2018 and December 31, 2017, the aggregate carrying value of the Company's other investments in VIEs were \$16.4 million and \$13.8 million, respectively, and the total exposure of the Company's other investments in VIEs, including unfunded commitments, were \$28.7 million and \$22.9 million, respectively.

The Company's equity interests in Tax Credit-Finance Investments, Webster Statutory Trust, and Other Investments are included in accrued interest receivable and other assets in the accompanying Condensed Consolidated Balance Sheets. For a description of the Company's accounting policy regarding the consolidation of VIEs, refer to Note 1 to the Consolidated Financial Statements included in its Form 10-K, for the year ended December 31, 2017.

#### **Note 3: Investment Securities**

A summary of the amortized cost and fair value of investment securities is presented below:

,	At Septemb	oer 30, 2018	3		At December 31, 2017			
(In thousands)	Amortized Cost	Unrealize Gains	d Unrealized Losses	l Fair Value	Amortized Cost	Unrealize Gains	d Unrealize Losses	<sup>ed</sup> Fair Value
Available-for-sale:								
U.S. Treasury Bills	\$9,215	\$ —	\$(1	)\$9,214	\$1,247	\$ —	\$—	\$1,247
Agency CMO	254,549	79	(8,162	)246,466	308,989	1,158	(3,814	)306,333
Agency MBS	1,466,973	641	(57,883	)1,409,731	1,124,960	2,151	(19,270	)1,107,841
Agency CMBS	610,411	_	(39,862	)570,549	608,276	—	(20,250	)588,026
CMBS	404,104	850	(52	)404,902	358,984	2,157	(74	)361,067
CLO	127,743	202	(284	)127,661	209,075	910	(134	)209,851
Single issuer-trust preferred	l —	_	—	—	7,096	—	(46	)7,050
Corporate debt	56,032	361	(963	)55,430	56,504	797	(679	)56,622
Available-for-sale	\$2,929,02	7\$ 2,133	\$(107,207	7)\$2,823,953	\$2,675,13	1\$7,173	\$(44,267	7)\$2,638,037
Held-to-maturity:								
Agency CMO	\$218,351	\$ 143	\$(9,192	)\$209,302	\$260,114	\$ 664	\$(4,824	)\$255,954
Agency MBS	2,535,043	8,256	(110,035	)2,433,264	2,569,735	16,989	(37,442	)2,549,282
Agency CMBS	672,505	_	(28,222	)644,283	696,566	_	(10,011	)686,555
Municipal bonds and notes	684,587	804	(26,487	)658,904	711,381	8,584	(6,558	)713,407
CMBS	221,969	380	(3,746	)218,603	249,273	2,175	(620	)250,828
Private Label MBS	3	_	_	3	323	1	_	324
Held-to-maturity	\$4,332,45	8\$ 9,583	\$(177,682	2)\$4,164,359	\$4,487,392	2\$ 28,413	\$(59,455	5)\$4,456,350

#### **Other-Than-Temporary Impairment**

The amount in the amortized cost columns in the table above includes other-than-temporary impairment (OTTI) related to certain CLO positions that were previously considered Covered Funds as defined by Section 619 of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act), commonly known as the Volcker Rule. The Company has taken measures to bring its CLO positions into conformance with the Volcker Rule. The following table presents activity for OTTI:

	Three mo ended Se 30,		Nine months ended September 30,		
(In thousands)	2018	2017	2018	2017	
Beginning balance	\$1,103	\$3,231	\$1,364	\$3,243	
Reduction for investment securities called	(281)	(1,028)	(542)	(1,166)	
Additions for OTTI not previously recognized in earnings	_	_	_	126	
Ending balance	\$822	\$2,203	\$822	\$2,203	

To the extent that changes occur in interest rates, credit movements, or other factors that impact fair value and expected recovery of amortized cost of its investment securities, the Company may, in future periods, be required to recognize OTTI in earnings.

#### Fair Value and Unrealized Losses

The following tables provide information on fair value and unrealized losses for the individual investment securities with an unrealized loss, aggregated by classification and length of time that the individual investment securities have been in a continuous unrealized loss position:

_	At Septemb	oer 30, 2018	3							
	Less Than Twelve Months welve Months or Longer Total									
(Dollars in thousands)	Fair Value	Unrealized Losses	d	Fair Value	Unrealized Losses		# of Holdings	Fair Value	Unrealized Losses	d
Available-for-sale:	value	103303		value	103503		nonumg	, value	103303	
U.S. Treasury Bills	\$9,214	\$(1	)	\$—	\$—		2	\$9,214	\$(1	)
Agency CMO	108,055	(2,046	)	123,570	(6,116	)	43	231,625	(8,162	)
Agency MBS	632,866	(13,665	)	751,739	(44,218	)	185	1,384,605	(57,883	)
Agency CMBS	28,075	(1,074	)	542,474	(38,788	)	37	570,549	(39,862	)
CMBS	68,695	(52	)	_			14	68,695	(52	)
CLO	41,156	(143	)	15,009	(141	)	3	56,165	(284	)
Single issuer-trust preferred	_	_		_	_		_	_	_	
Corporate debt	8,862	(72	)	17,157	(891	)	5	26,019	(963	)
Available-for-sale in an unrealized loss position	\$896,923	\$(17,053	)	\$1,449,949	\$(90,154	)	289	\$2,346,872	2\$(107,20	7)
Held-to-maturity:										
Agency CMO	\$31,749	\$(959	)	\$155,428	\$(8,233	)	26	\$187,177	\$(9,192	)
Agency MBS	757,451	(20,783	)	1,467,605	(89,252	)	274	2,225,056	(110,035	)
Agency CMBS	43,474	(697	)	600,808	(27,525	)	57	644,282	(28,222	)
Municipal bonds and notes	343,560	(11,463	)	216,401	(15,024	)	272	559,961	(26,487	)
CMBS	160,047	(3,256	)	17,152	(490	)	21	177,199	(3,746	)
Held-to-maturity in an unrealized loss position	\$1,336,28	1\$(37,158	)	\$2,457,394	\$(140,524	)	650	\$3,793,675	5\$(177,68	2)
At December 31, 2017										
	Less Than	Twelve Mor	nt	hFwelve Mon	e			F-i	T	L
(Dollars in thousands)			nt		ths or Longe Unrealized Losses		# of	Fair s Value	Unrealized Losses	d
(Dollars in thousands) Available-for-sale:	Less Than ' Fair	Twelve Mor Unrealized	nt	Fair	Unrealized					d
	Less Than ' Fair	Twelve Mor Unrealized	nt	Fair	Unrealized		# of			d
Available-for-sale:	Less Than ' Fair Value	Twelve Mor Unrealized Losses \$—	nti d	Fair Value	Unrealized Losses		# of	s Value	Losses \$—	d )
Available-for-sale: U.S. Treasury Bills	Less Than Fair Value \$—	Twelve Mor Unrealized Losses \$— (449	nt d	Fair Value \$—	Unrealized Losses \$ (3,365	)	# of Holdings —	s Value \$— 200,105	Losses \$ (3,814	
Available-for-sale: U.S. Treasury Bills Agency CMO	Less Than Fair Value \$	Twelve Mon Unrealized Losses \$	nt d ) )	Fair Value \$ 119,104	Unrealized Losses \$ (3,365 (16,350	)	# of Holdings  27	s Value \$— 200,105	Losses \$— (3,814 (19,270	)
Available-for-sale: U.S. Treasury Bills Agency CMO Agency MBS	Less Than Fair Value \$ 81,001 416,995	Twelve Mon Unrealized Losses \$	nt d ) )	Fair Value \$ 119,104 606,021	Unrealized Losses \$ (3,365 (16,350	)	# of Holdings 	\$ <b>Value</b> \$	Losses \$ (3,814 (19,270 (20,250	) )
Available-for-sale: U.S. Treasury Bills Agency CMO Agency MBS Agency CMBS	Less Than 7 Fair Value \$ 81,001 416,995 54,182	Twelve Mon Unrealized Losses \$	nt d ) ) )	Fair Value \$ 119,104 606,021 533,844	Unrealized Losses \$ (3,365 (16,350	)	# of Holdings  27 135 36	\$ <b>Value</b> \$— 200,105 1,023,016 588,026	Losses \$ (3,814 (19,270 (20,250 (74	) )
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBS	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869	Twelve Mon Unrealized Losses \$	nt d ) ) )	Fair Value \$ 119,104 606,021 533,844 	Unrealized Losses \$ (3,365 (16,350	)	# of Holdings  27 135 36 6	\$ Value \$	Losses \$	) ) )
Available-for-sale: U.S. Treasury Bills Agency CMO Agency MBS Agency CMBS CMBS CLO	Less Than Fair Value \$ 81,001 416,995 54,182 23,869 56,335	Twelve Mon Unrealized Losses \$	nti d ) ) ) ) )	Fair Value \$ 119,104 606,021 533,844 	Unrealized Losses \$ (3,365 (16,350 (19,399   	)))	# of Holdings 27 135 36 6 3	\$ Value \$ 200,105 1,023,016 588,026 23,869 56,335	Losses \$	)))))))
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBSCLOSingle issuer-trust preferred	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869 56,335 7,050 11,082	Twelve Mon Unrealized Losses \$	nti d )))))))))	Fair Value \$ 119,104 606,021 533,844   	Unrealized Losses \$ (3,365 (16,350 (19,399   (284	)))	<b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4	\$ Value \$ 200,105 1,023,016 588,026 23,869 56,335 7,050	Losses \$ (3,814 (19,270 (20,250 (74 (134 (46 (679	) ) ) ) )
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBSCLOSingle issuer-trust preferredCorporate debt	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869 56,335 7,050 11,082	Twelve Mon Unrealized Losses \$	nti d )))))))))	Fair Value \$	Unrealized Losses \$ (3,365 (16,350 (19,399   (284	)))	<b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4	\$ Value \$	Losses \$ (3,814 (19,270 (20,250 (74 (134 (46 (679	) ) ) ) )
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBSCLOSingle issuer-trust preferredCorporate debtAvailable-for-sale in an unrealized loss position	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869 56,335 7,050 11,082	<b>Twelve Mon</b> <b>Unrealized</b> <b>Losses</b> \$	nti d )))))))))))))))))))))))))))))))))))	Fair Value \$	Unrealized Losses \$ (3,365 (16,350 (19,399  (284 \$ (39,398	))))))))	<b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4	\$ Value \$	Losses \$ (3,814 (19,270 (20,250 (74 (134 (46 (679	) ) ) ) )
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBSCLOSingle issuer-trust preferredCorporate debtAvailable-for-sale in an unrealized loss positionHeld-to-maturity:	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869 56,335 7,050 11,082 \$650,514	Subscript         Subscript <t< td=""><td>nti d )))))))))))))))))))))))))))))))))))</td><td>Fair Value \$ 119,104 606,021 533,844   6,265 \$1,265,234</td><td>Unrealized Losses \$ (3,365 (16,350 (19,399)  (284 \$ (39,398) \$ (3,742)</td><td></td><td><b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4 212</td><td>\$Value \$ 200,105 1,023,016 588,026 23,869 56,335 7,050 17,347 \$1,915,748</td><td>Losses \$</td><td>) ) ) ) ) )</td></t<>	nti d )))))))))))))))))))))))))))))))))))	Fair Value \$ 119,104 606,021 533,844   6,265 \$1,265,234	Unrealized Losses \$ (3,365 (16,350 (19,399)  (284 \$ (39,398) \$ (3,742)		<b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4 212	\$Value \$ 200,105 1,023,016 588,026 23,869 56,335 7,050 17,347 \$1,915,748	Losses \$	) ) ) ) ) )
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBSCLOSingle issuer-trust preferredCorporate debtAvailable-for-sale in an unrealized loss positionHeld-to-maturity:Agency CMO	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869 56,335 7,050 11,082 \$650,514 \$98,090	Twelve Mon Unrealized Losses \$	nti d )))))))))))))))))))))))))))))))))))	Fair Value \$	Unrealized Losses \$ (3,365 (16,350 (19,399  (284 \$ (39,398 \$ (3,742 (32,887		<b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4 212 22	\$Value \$	Losses \$	) ) ) ) ) ) )
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBSCLOSingle issuer-trust preferredCorporate debtAvailable-for-sale in an unrealized loss positionHeld-to-maturity:Agency CMOAgency MBS	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869 56,335 7,050 11,082 \$650,514 \$98,090 762,107	Twelve Mon Unrealized Losses \$	nti d )))))))))))))))))))))))))))))))))))	Fair Value \$	Unrealized Losses \$ (3,365 (16,350 (19,399  (284 \$(39,398) \$(3,742 (32,887 (2,412)		<b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4 212 22 205	\$Value \$	Losses \$	) ) ) ) ) ) )
Available-for-sale:U.S. Treasury BillsAgency CMOAgency MBSAgency CMBSCMBSCLOSingle issuer-trust preferredCorporate debtAvailable-for-sale in an unrealized loss positionHeld-to-maturity:Agency CMOAgency MBSAgency MBSAgency CMBS	Less Than 7 Fair Value \$ 81,001 416,995 54,182 23,869 56,335 7,050 11,082 \$650,514 \$98,090 762,107 576,770	Subscript         Subscript <thsubscript< th=""> <thsubscript< th=""> <ths< td=""><td>nti d )))))))))))))))))))))))))))))))))</td><td>Fair Value \$</td><td>Unrealized Losses \$ (3,365 (16,350 (19,399)  (284 \$ (39,398) \$ (3,742) (32,887 (2,412) (6,520)</td><td></td><td><b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4 212 202 205 56</td><td>\$ Value \$</td><td>Losses \$</td><td>) ) ) ) ) ) )</td></ths<></thsubscript<></thsubscript<>	nti d )))))))))))))))))))))))))))))))))	Fair Value \$	Unrealized Losses \$ (3,365 (16,350 (19,399)  (284 \$ (39,398) \$ (3,742) (32,887 (2,412) (6,520)		<b># of</b> <b>Holdings</b> 27 135 36 6 3 1 4 212 202 205 56	\$ Value \$	Losses \$	) ) ) ) ) ) )

# **Impairment Analysis**

The following impairment analysis summarizes the basis for evaluating if investment securities within the Company's available-for-sale and held-to-maturity portfolios are impaired as of September 30, 2018. Unless otherwise noted for an investment security type, management does not intend to sell these investment securities and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell these investment securities before the recovery of their amortized cost. As such, based on the following impairment analysis, the Company does not consider any of these investment securities, in unrealized loss positions, to be other-than-temporarily impaired at September 30, 2018.

### Available-for-Sale Securities

*Agency CMO*. There were unrealized losses of \$8.2 million on the Company's investment in Agency CMO at September 30, 2018, compared to \$3.8 million at December 31, 2017. Unrealized losses increased due to higher market rates while principal balances decreased for this asset class since December 31, 2017. These investments are issued by a government or government sponsored agency and therefore, are backed by certain government guarantees, either direct or implicit. There has been no change in the credit quality, and the contractual cash flows are performing as expected.

*Agency MBS.* There were unrealized losses of \$57.9 million on the Company's investment in residential mortgage-backed securities issued by government agencies at September 30, 2018, compared to \$19.3 million at December 31, 2017. Unrealized losses increased due to higher market rates while principal balances increased for this asset class since December 31, 2017. These investments are issued by a government or government sponsored agency and therefore, are backed by certain government guarantees, either direct or implicit. There has been no change in the credit quality, and the contractual cash flows are performing as expected.

*Agency CMBS.* There were unrealized losses of \$39.9 million on the Company's investment in commercial mortgage-backed securities issued by government agencies at September 30, 2018, compared to \$20.3 million at December 31, 2017. Unrealized losses increased due to higher market rates while principal balances increased for this asset class since December 31, 2017. These investments are issued by a government or government sponsored agency and therefore, are backed by certain government guarantees, either direct or implicit. There has been no change in the credit quality, and the contractual cash flows are performing as expected.

*CMBS.* There were unrealized losses of \$52 thousand on the Company's investment in CMBS at September 30, 2018, compared to \$74 thousand at December 31, 2017. Unrealized losses and balances were essentially unchanged for the portfolio of mainly floating rate CMBS at September 30, 2018 compared to December 31, 2017. Internal stress tests are performed on individual bonds to monitor potential losses under stress scenarios. Contractual cash flows for the bonds continue to perform as expected.

*CLO*. There were unrealized losses of \$284 thousand on the Company's investments in CLO at September 30, 2018 compared to \$134 thousand unrealized losses at December 31, 2017. Unrealized losses remained insignificant while principal balances decreased from December 31, 2017. Contractual cash flows for the bonds continue to perform as expected.

*Corporate debt.* There were unrealized losses of \$963 thousand on the Company's corporate debt portfolio at September 30, 2018, compared to \$679 thousand at December 31, 2017. Unrealized losses and balances were essentially unchanged since December 31, 2017. The Company performs periodic credit reviews of the issuer to assess the likelihood for ultimate recovery of amortized cost. Contractual cash flows for the bonds continue to perform as expected.

# Held-to-Maturity Securities

*Agency CMO*. There were unrealized losses of \$9.2 million on the Company's investment in Agency CMO at September 30, 2018, compared to \$4.8 million at December 31, 2017. Unrealized losses increased due to higher market rates while principal balances decreased since December 31, 2017. These investments are issued by a government or government sponsored agency and therefore, are backed by certain government guarantees, either direct or implicit. There has been no change in the credit quality, and the contractual cash flows are performing as expected.

*Agency MBS.* There were unrealized losses of \$110.0 million on the Company's investment in residential mortgage-backed securities issued by government agencies at September 30, 2018, compared to \$37.4 million at December 31, 2017. Unrealized losses increased due to higher market rates while principal balances were essentially unchanged for this asset class since December 31, 2017. These investments are issued by a government or government sponsored agency and therefore, are backed by certain government guarantees, either direct or implicit. There has been no change in the credit quality, and the contractual cash flows are performing as expected.

*Agency CMBS.* There were unrealized losses of \$28.2 million on the Company's investment in commercial mortgage-backed securities issued by government agencies at September 30, 2018, compared to \$10.0 million at December 31, 2017. Unrealized losses increased due to higher market rates while principal balances decreased since December 31, 2017. These investments are issued by a government or government sponsored agency and therefore, are backed by certain government guarantees, either direct or implicit. There has been no change in the credit quality, and the contractual cash flows are performing as expected.

*Municipal bonds and notes.* There were unrealized losses of \$26.5 million on the Company's investment in municipal bonds and notes at September 30, 2018, compared to \$6.6 million at December 31, 2017. Unrealized losses increased due to higher market rates while principal balances decreased since December 31, 2017. The Company performs periodic credit reviews of the issuers and the securities are currently performing as expected.

*CMBS.* There were unrealized losses of \$3.7 million on the Company's investment in CMBS at September 30, 2018, compared to \$0.6 million unrealized losses at December 31, 2017. Unrealized losses increased due to higher market rates on mainly seasoned fixed rate conduit transactions while principal balances decreased since December 31, 2017. Internal stress tests are performed on individual bonds to monitor potential losses under stress scenarios. There has been no change in the credit quality, and the contractual cash flows are performing as expected.

Sales of Available-for Sale Investment Securities

There were no sales during the three and nine months ended September 30, 2018 and 2017.

# **Contractual Maturities**

The amortized cost and fair value of debt securities by contractual maturity are set forth below:

	At September 30, 2018							
	Available-f	or-Sale	Held-to-Maturity					
(In thousands)	Amortized Cost	Fair Value	Amortized Cost	Fair Value				
Due in one year or less	\$29,730	\$29,750	\$6,352	\$6,378				
Due after one year through five years	31,012	31,092	4,244	4,272				
Due after five through ten years	276,583	276,143	40,016	39,933				
Due after ten years	2,591,702	2,486,968	4,281,846	4,113,776				
Total debt securities	\$2,929,027	7\$2,823,953	\$4,332,458	3\$4,164,359				

For the maturity schedule above, mortgage-backed securities and CLO, which are not due at a single maturity date, have been categorized based on the maturity date of the underlying collateral. Actual principal cash flows may differ from this maturity date presentation as borrowers have the right to prepay obligations with or without prepayment penalties.

At September 30, 2018, the Company had a carrying value of \$1.1 billion in callable investment securities in its CMBS, CLO, and municipal bond portfolios. The Company considers prepayment risk in the evaluation of its interest rate risk profile. These maturities may not reflect actual durations, which may be impacted by prepayments. Investment securities with a carrying value totaling \$2.5 billion at September 30, 2018 and \$2.4 billion December 31, 2017 were pledged to secure public funds, trust deposits, repurchase agreements, and for other purposes, as required or permitted by law.

#### Note 4:Loans and Leases

The following table summarizes loans and leases:

(In those and a)	At September 30,	At December 31,
<u>(In thousands)</u>	2018	2017
Residential	\$4,415,063	\$4,490,878
Consumer	2,441,181	2,590,225
Commercial	6,174,396	5,368,694
Commercial Real Estate	4,771,325	4,523,828
Equipment Financing	519,054	550,233
Loans and leases (1)(2)	\$18,321,019	\$17,523,858

(1) Loans and leases include net deferred fees and net premiums/discounts of \$13.6 million and \$20.6 million at September 30, 2018 and December 31, 2017, respectively.

(2) At September 30, 2018 the Company had pledged \$7.1 billion of eligible residential, consumer, and commercial loans as collateral to support borrowing capacity at the Federal Home Loan Bank (FHLB) of Boston and the Federal Reserve Bank (FRB) of Boston.

#### Loans and Leases Aging

The following tables summarize the aging of loans and leases:

e		mber 30, 2018	8				
(In thousands)	30-59 Days Past Due Accruin	60-89 Days Past Due and Accruing	90 or More Days Past Due and Accruing	Non-accrual	Total Past Due and Non-accrual	Current	Total Loans and Leases
Residential	\$9,023	\$ 5,510	\$ —	\$ 49,469	\$ 64,002	\$4,351,061	\$4,415,063
Consumer:							
Home equity	9,519	3,442	_	35,174	48,135	2,165,340	2,213,475
Other consumer	1,819	898	_	1,490	4,207	223,499	227,706
Commercial:							
Commercial non-mortgage	e 659	543	147	55,040	56,389	5,148,962	5,205,351
Asset-based		_	_	1,029	1,029	968,016	969,045
Commercial real estate:							
Commercial real estate	2,715	35	_	7,254	10,004	4,564,320	4,574,324
Commercial construction		_	_	_	_	197,001	197,001
Equipment financing	1,371	3,617	_	3,339	8,327	510,727	519,054
Total	\$25,106	5\$ 14,045	\$ 147	\$ 152,795	\$ 192,093	\$18,128,926	5\$18,321,019
		mber 31, 2017					
(In thousands)	30-59	<i>.</i>	90 or More	Non-accrual	Total Past Due and Non-accrual	Current	Total Loans and Leases
<u>(In thousands)</u> Residential	30-59 Days Past Due Accruin	· · · · ·	90 or More		Due and		and Leases
	30-59 Days Past Due Accruin	60-89 Days Past Due and and Accruing g	90 or More Days Past Due and Accruing	ţ	Due and Non-accrual		and Leases
Residential	30-59 Days Past Due Accruin	60-89 Days Past Due and Accruing g \$ 5,146	90 or More Days Past Due and Accruing	ţ	Due and Non-accrual		and Leases
Residential Consumer:	30-59 Days Past Due Accruin \$8,643	60-89 Days Past Due and Accruing g \$ 5,146	90 or More Days Past Due and Accruing	\$ \$ 44,481	Due and Non-accrual \$ 58,270	\$4,432,608	and Leases \$4,490,878
Residential Consumer: Home equity	30-59 Days Past Due Accruin \$8,643 12,668	60-89 Days Past Due and Accruing \$ 5,146	90 or More Days Past Due and Accruing	\$ \$ 44,481 35,645	Due and Non-accrual \$ 58,270 54,083	\$4,432,608 2,298,185	and Leases \$4,490,878 2,352,268
Residential Consumer: Home equity Other consumer	<b>30-59</b> Days Past Duc Accruin \$8,643 12,668 2,556	60-89 Days Past Due and Accruing \$ 5,146	90 or More Days Past Due and Accruing	\$ \$ 44,481 35,645	Due and Non-accrual \$ 58,270 54,083	\$4,432,608 2,298,185	and Leases \$4,490,878 2,352,268
Residential Consumer: Home equity Other consumer Commercial:	<b>30-59</b> Days Past Duc Accruin \$8,643 12,668 2,556	60-89 Days Past Due and Accruing \$ 5,146 5,770 1,444	90 or More Days Past Due and Accruing \$ — —	\$ 44,481 35,645 1,707	Due and Non-accrual \$ 58,270 54,083 5,707	\$4,432,608 2,298,185 232,250	and Leases \$4,490,878 2,352,268 237,957
Residential Consumer: Home equity Other consumer Commercial: Commercial non-mortgage	<b>30-59</b> Days Past Duc Accruin \$8,643 12,668 2,556	60-89 Days Past Due and Accruing \$ 5,146 5,770 1,444	90 or More Days Past Due and Accruing \$ — —	\$ 44,481 35,645 1,707 39,214	Due and Non-accrual \$ 58,270 54,083 5,707 45,673	\$4,432,608 2,298,185 232,250 4,488,242	and Leases \$4,490,878 2,352,268 237,957 4,533,915
Residential Consumer: Home equity Other consumer Commercial: Commercial non-mortgage Asset-based	<b>30-59</b> Days Past Duc Accruin \$8,643 12,668 2,556	60-89 Days Past Due and Accruing \$ 5,146 5,770 1,444	90 or More Days Past Due and Accruing \$ — —	\$ 44,481 35,645 1,707 39,214	Due and Non-accrual \$ 58,270 54,083 5,707 45,673	\$4,432,608 2,298,185 232,250 4,488,242	and Leases \$4,490,878 2,352,268 237,957 4,533,915
Residential Consumer: Home equity Other consumer Commercial: Commercial non-mortgage Asset-based Commercial real estate:	<b>30-59</b> <b>Days</b> <b>Past Due</b> <b>Accruin</b> \$ 8,643 12,668 2,556 <b>c</b> 5,212 —	60-89 Days Past Due and Accruing \$ 5,146 5,770 1,444 603 —	90 or More Days Past Due and Accruing \$ — 644 —	\$ 44,481 35,645 1,707 39,214 589	Due and Non-accrual \$ 58,270 54,083 5,707 45,673 589	\$4,432,608 2,298,185 232,250 4,488,242 834,190	and Leases \$4,490,878 2,352,268 237,957 4,533,915 834,779
Residential Consumer: Home equity Other consumer Commercial: Commercial non-mortgage Asset-based Commercial real estate: Commercial real estate	30-59 Days Past Duc Accruin \$ 8,643 12,668 2,556 2,556 2,5212  478	60-89 Days Past Due and Accruing \$ 5,146 5,770 1,444 603 —	90 or More Days Past Due and Accruing \$ — 644 —	\$ 44,481 35,645 1,707 39,214 589	Due and Non-accrual \$ 58,270 54,083 5,707 45,673 589	\$4,432,608 2,298,185 232,250 4,488,242 834,190 4,238,987	and Leases \$4,490,878 2,352,268 237,957 4,533,915 834,779 4,244,274

Interest on non-accrual loans and leases that would have been recorded as additional interest income had the loans and leases been current in accordance with the original terms totaled \$4.3 million and \$2.8 million for the three months ended September 30, 2018 and 2017, respectively, and \$7.9 million and \$6.4 million for the nine months ended September 30, 2018 and 2017, respectively.

### Allowance for Loan and Lease Losses

The following tables summarize the activity in, as well as the loan and lease balances that were evaluated for, the allowance for loan and lease losses (ALLL):

and wanted for four and fease fos	· ·	/	onths er	nded Septen	nber 30, 2018						
	ResidentiaConsumer Commercial Commercial Equipment Real Estate Financing										
ALLL:		2011041101		Real E	Istate Financ	ing					
	\$ 10.007	\$ 21 750	¢ 05 24	0 \$ 55 9	22 \$ 5.20	2 \$ 207	200				
Balance, beginning of period	\$19,007										
Provision (benefit) charged to expense		474 (1862 )	5,686	4,146		) 10,500					
Charge-offs Recoveries	` '	(4,863) 1,827	(740 431	)(1,922 143	2 )(136 11	) (8,535 2,545	)				
							221				
Balance, end of period		\$18,673 \$29,197 \$100,717 \$58,200 \$5,045 \$211,832 At or for the three months ended September <b>30</b> , <b>2017</b>									
(In thousands)	Residentia	Consumer	Comme	Comn	nercial Equip Estate Financ	nent Total					
ALLL:				Real H	Estate Financ	ing					
Balance, beginning of period	\$18,427	\$47 488	\$ 79 96	54 \$ 52,4	402 \$ 6,29	7 \$199,	578				
(Benefit) provision charged to expense			)12,166			10,15					
Charge-offs			)(3,002	) (749	) (121	) (10,65					
Recoveries		1,894	466	10	79	2,729	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Balance, end of period	\$17,774					,	803				
Balance, end of period					ber 30, 2018						
<u>(In thousands)</u>	Residentia			ommercial	Commercial	Equipmer	<sup>it</sup> Total				
ALLL:					Real Estate	Financing					
Balance, beginning of period	\$19,058	\$36,19	90 \$	89,533	\$49,407	\$5,806	\$199,994				
Provision (benefit) charged to expense	. ,	2,967		05,555 7,596	10,678	(557	)32,000				
Charge-offs	(2,545	)(14,84		,	<i>,</i>	)(246	)(27,543	)			
Recoveries	844	4,884		,457	154	42	7,381	,			
Balance, end of period	\$18,673	\$29,19		100,717	\$58,200	\$5,045	\$211,832				
Individually evaluated for impairment		\$1,428		10,491	\$1,544	\$15	\$17,797				
Collectively evaluated for impairment		\$27,76		90,226	\$56,656	\$5,030	\$194,035				
	+ - 1,00	+ = + , + +	·· · ·	, ,,,	+,	+ = , = = = =	+ - > ,,				
Loan and lease balances:											
Individually evaluated for impairment	\$105,600	\$39,80	)8 \$	104,353	\$9,767	\$6,489	\$266,017				
Collectively evaluated for impairment	4,309,463	2,401,1	373 6	,070,043	4,761,558	512,565	18,055,002				
Loans and leases	\$4,415,06	3 \$2,441	1,181 \$	6,174,396	\$4,771,325	\$519,054	\$18,321,019	9			
	At or for t	he nine m	onths en	ded Septem	ber 30, 2017						
(In thousands)	Residentia	l Consu	mer C	Commercial	Commercial Real Estate	Equipmer Financing	<sup>nt</sup> Total				
ALLL:					Item Estate	1 muncing	,				
Balance, beginning of period	\$23,226	\$45,23	33 \$	71,905	\$47,477	\$6,479	\$194,320				
(Benefit) provision charged to expense	(4,436	)6,847	2	1,905	2,987	597	27,900				
Charge-offs	(1,940	)(18,27	(3)	5,321	)(951	)(425	)(26,910	)			
Recoveries	924	4,337	1	,105	21	106	6,493				
Balance, end of period	\$17,774	\$38,14	44 \$	89,594	\$49,534	\$6,757	\$201,803				
Individually evaluated for impairment	\$4,925	\$1,689	9 \$	10,844	\$290	\$38	\$17,786				
Collectively evaluated for impairment	\$12,849	\$36,4	55 \$	78,750	\$49,244	\$6,719	\$184,017				
Loan and lease balances:											
Individually evaluated for impairment	\$116,706	\$46,22	24 \$	85,385	\$18,199	\$3,642	\$270,156				
Collectively evaluated for impairment	4,382,735	2,520,	759 5	,262,918	4,446,718	563,135	17,176,265				

Loans and leases

4,499,441 2,566,983 5,348,303 4,464,917 566,777 17,446,421

# **Impaired Loans and Leases**

The following tables summarize impaired loans and leases:

At September 30, 2018										
(In thousands)	Unpaid Principal		Recorded Investment	Recorded Investment	Related Valuation					
<u>(In mousanus)</u>				e With Allowance						
Residential	\$115,959	\$ 105,600	\$ 66,484	\$ 39,116	\$ 4,319					
Consumer - home equity	45,299	39,808	30,924	8,884	1,428					
Commercial :										
Commercial non-mortgage	117,223	103,324	65,968	37,356	10,491					
Asset-based	1,074	1,029	1,029	_	_					
Commercial real estate	12,239	9,767	2,561	7,206	1,544					
Equipment financing	6,536	6,489	6,164	325	15					
Total	\$298,330	\$ 266,017	\$ 173,130	\$ 92,887	\$ 17,797					
At December 31, 2017										
(In thousands)	Unpaid Principal	Total Recorded	Recorded Investment	Recorded Investment	Related Valuation					
	Unpaid Principal Balance	Total Recorded Investment	Recorded Investment tNo Allowance	Investment With Allowance	Valuation					
<u>(In thousands)</u> Residential	Unpaid Principal Balance	Total Recorded	Recorded Investment tNo Allowance	Investment	Valuation					
	Unpaid Principal Balance	Total Recorded Investment	Recorded Investment tNo Allowance	Investment With Allowance	Valuation Allowance					
Residential	Unpaid Principal Balance \$ 125,352	Total Recorded Investment \$ 114,295	Recorded Investment tNo Allowance \$ 69,759	Investment With Allowance \$ 44,536	Valuation Allowance \$ 4,805					
Residential Consumer - home equity	Unpaid Principal Balance \$ 125,352 50,809	Total Recorded Investment \$ 114,295	Recorded Investment tNo Allowance \$ 69,759	Investment With Allowance \$ 44,536	Valuation Allowance \$ 4,805					
Residential Consumer - home equity Commercial :	Unpaid Principal Balance \$ 125,352 50,809	<b>Total</b> <b>Recorded</b> <b>Investmen</b> 2\$114,295 45,436	Recorded Investment tNo Allowance \$ 69,759 34,418	Investment With Allowance \$ 44,536 11,018	Valuation e Allowance \$ 4,805 1,668					
Residential Consumer - home equity Commercial : Commercial non-mortgage	Unpaid Principal Balance \$ 125,352 50,809	<b>Total</b> <b>Recorded</b> <b>Investmen</b> 2\$114,295 45,436 71,882	<b>Recorded</b> <b>Investment</b> <b>tNo Allowance</b> \$ 69,759 34,418 27,313	Investment With Allowance \$ 44,536 11,018	Valuation e Allowance \$ 4,805 1,668					
Residential Consumer - home equity Commercial : Commercial non-mortgage Asset-based	Unpaid Principal Balance \$ 125,352 50,809 \$ 79,900 3,272	<b>Total</b> <b>Recorded</b> <b>Investmen</b> 2\$114,295 45,436 71,882 589	<b>Recorded</b> <b>Investment</b> <b>tNo Allowance</b> \$ 69,759 34,418 27,313 589	Investment With Allowance \$ 44,536 11,018 44,569	Valuation Allowance \$ 4,805 1,668 9,786					

The following table summarizes the average recorded investment and interest income recognized for impaired loans and leases:

	Three me	hree months ended September 30,				Nine months ended September 30,							
	2018			2017	2017 20			2018			2017		
(In thousands)		Accrued I Interest	Interest	Average Recorded Investme	Interest	Cash Basis Interest Income	Average Recorded Investmer	merest	Cash Basis Interest Income	Average Recorded Investmer	Interest	Cash Basis Interest Income	
Residential	\$107,61	8\$923	\$ 301	\$118,84	\$ 1,027	\$ 285	\$109,948	3\$2,852	\$819	\$118,065	\$ 3,133	\$986	
Consumer - home equity	40,722	292	238	46,753	341	246	42,622	876	738	45,972	998	808	
Commercial:													
Commercial non-mortgag	e 94,618	847	_	81,816	249		87,603	2,257		64,932	704		
Asset based	1,095		—	4,279	—		809			4,279	_	_	
Commercial real estate:													
Commercial real estate	11,222	30	—	20,249	96		10,497	164		20,647	329		
Commercial construction	—		—	828			—	—		831	12		
Equipment financing	6,337	41	_	4,895	30		4,907	112		5,031	168		
Total	\$261,61	2\$2,133	\$ 539	\$277,66	1 \$ 1,743	\$ 531	\$256,386	5\$6,261	\$1,557	\$259,757	\$ 5,344	\$1,794	

*Credit Quality Indicators.* To measure credit risk for the commercial, commercial real estate, and equipment financing portfolios, the Company employs a dual grade credit risk grading system for estimating the probability of default (PD) and the loss given default (LGD). The credit risk grade system assigns a rating to each borrower and to the facility, which together form a Composite Credit Risk Profile. The credit risk grade system categorizes borrowers by common financial characteristics that measure the credit strength of borrowers and facilities by common structural characteristics. The Composite Credit Risk Profile has ten grades, with each grade corresponding to a progressively greater risk of default. Grades (1) - (6) are considered pass ratings, and (7) - (10) are considered criticized, as defined by the regulatory agencies. Risk ratings, assigned to differentiate risk within the portfolio, are reviewed on an ongoing basis and revised to reflect changes in a borrower's current financial position and outlook, risk profile, and the related collateral and structural position. Loan officers review updated financial information on at least an annual basis for all pass rated loans to assess the accuracy of the risk grade. Criticized loans undergo more frequent reviews and enhanced monitoring.

A (7) Special Mention credit has the potential weakness that, if left uncorrected, may result in deterioration of the repayment prospects for the asset. An (8) Substandard asset has a well defined weakness that jeopardizes the full repayment of the debt. An asset rated (9) Doubtful has all of the same weaknesses as a substandard credit with the added characteristic that the weakness makes collection or liquidation in full, given current facts, conditions, and values, improbable. Assets classified as (10) Loss, in accordance with regulatory guidelines, are considered uncollectible and charged off.

The following table summarizes commercial, commercial real estate and equipment financing loans and leases segregated by risk rating exposure:

	Commercial		Commercial	Real Estate	Equipment Financing		
(In thousands)	At September 3	At 0December 31,	At September 3	At 0December 31,	At Sentember	At December 31,	
(In moustinus)	2018	2017	2018	2017	2018	2017	
(1) - (6) Pass	\$5,742,170	\$ 5,048,162	\$4,561,901	\$4,355,916	\$499,167	\$ 525,105	
(7) Special Mention	188,905	104,594	105,778	62,065	1,574	8,022	
(8) Substandard	236,246	206,883	103,646	105,847	18,313	17,106	
(9) Doubtful	7,075	9,055	_	_		_	
Total	\$6,174,396	\$ 5,368,694	\$4,771,325	\$4,523,828	\$519,054	\$ 550,233	

For residential and consumer loans, the primary credit quality indicator that the Company considers is past due status. Other factors, such as, updated Fair Isaac Corporation (FICO) scores, employment status, collateral, geography, loans discharged in bankruptcy, and the status of first lien position loans on second lien position loans, may also be evaluated as credit quality indicators. On an ongoing basis for portfolio monitoring purposes, the Company estimates the current value of property secured as collateral for home equity and residential first mortgage lending products. The estimate is based on home price indices compiled by the S&P/Case-Shiller Home Price Indices. The real estate price data is applied to the loan portfolios taking into account the age of the most recent valuation and geographic area. **Troubled Debt Restructurings** 

The following table summarizes information for troubled debt restructurings (TDRs):

	At	At
(Dollars in thousands)	September 30,	December 31,
	2018	2017
Accrual status	\$ 145,219	\$ 147,113
Non-accrual status	95,154	74,291
Total recorded investment of TDRs	\$ 240,373	\$ 221,404
Specific reserves for TDRs included in the bal	lance of ALLL \$ 16,338	\$ 12,384
Additional funds committed to borrowers in T	DR status 2,926	2,736

For the portion of TDRs deemed to be uncollectible, Webster charged off \$1.1 million and \$0.4 million for the three

months ended September 30, 2018 and 2017, respectively, and \$6.3 million, and \$3.0 million for the nine months ended September 30, 2018 and 2017, respectively.

The following table provides information on the type of concession for loans and leases modified as TDRs:

	Three months ended September 30,		Nine mon	Nine months ended September 30,				
	2018	2017	2018		2017			
(Dollars in thousands)	Nulldster of LoaModification andRecorded	Nulldster of Loadsodification andRecorded	Number o Loans and Leases	Recorded	Number o Loans and Leases	Recorded		
Residential	Leasesestment <sup>(1)</sup>	Leasesestment <sup>(1)</sup>		Investment <sup>(1)</sup>		Investment <sup>(1)</sup>		
Extended Maturity	1 \$ 20	—\$ —	1	\$ 20	9	\$ 1,390		
Adjusted Interest Rate		Ψ ———		φ <u>2</u> 0	2	335		
Maturity/Rate Combined	4 440	4 570	7	716	9	1,416		
Other <sup>(2)</sup>	3 356	6 1,357	16	2,798	32	5,471		
Consumer - home equity		,		,		,		
Extended Maturity	1 148	2 158	3	341	8	822		
Adjusted Interest Rate		1 247		_	1	247		
Maturity/Rate Combined	3 170	2 399	6	618	13	3,212		
Other <sup>(2)</sup>	5 258	12839	30	1,951	55	3,733		
Commercial non - mortgage	2							
Extended Maturity	4 537		7	622	8	813		
Maturity/Rate Combined	8 8,185	8 299	10	8,236	13	9,153		
Other <sup>(2)</sup>	8 10,585	——	17	39,328	1	4		
Commercial real estate								
Extended Maturity			2	97	—	—		
Maturity/Rate Combined			1	245	—	_		
Other <sup>(2)</sup>			1	5,111	—			
Total TDRs	37\$ 20,699	35\$ 3,869	101	\$ 60,083	151	\$ 26,596		

(1) Post-modification balances approximate pre-modification balances. The aggregate amount of charge-offs as a result of the restructurings was not significant.

(2) Other includes covenant modifications, forbearance, loans discharged under Chapter 7 bankruptcy, or other concessions.

Loans and leases modified as TDRs within the previous 12 months and for which there was a payment default, consisted of 1 residential loan with an recorded investment of \$241 thousand and 1 residential loan with an recorded investment \$248 thousand for the three months ended September 30, 2018 and 2017, respectively, and 2 residential loans with an recorded investment of \$261 thousand and 1 residential loan with an recorded investment \$248 thousand for the nine months ended September 30, 2018 and 2017, respectively.

The recorded investment of TDRs in commercial, commercial real estate, and equipment financing segregated by risk rating exposure is as follows:

<u>(In thousands)</u>	At September 30, 2018	At December 31, 2017
(1) - (6) Pass	\$ 12,733	\$ 8,268
(7) Special Mention	334	355
(8) Substandard	74,822	53,050
(9) Doubtful	7,075	
Total	\$ 94,964	\$ 61,673

#### **Note 5:Transfers of Financial Assets**

The Company sells financial assets in the normal course of business, primarily residential mortgage loans sold to government-sponsored enterprises through established programs and securitizations. Gains and losses from initial measurement and subsequent changes in fair value are recognized in earnings. The gain or loss on residential mortgage loans sold and the related origination fee income, as well as fair value adjustments to loans held-for-sale are included as mortgage banking activities in the accompanying Condensed Consolidated Statements of Income. The Company may be required to repurchase a loan in the event of certain breaches of the representations and warranties, or in the event of default of the borrower within 90 days of sale, as provided for in the sale agreements. A reserve for loan repurchases provides for estimated losses pertaining to the potential repurchase of loans associated with the Company's mortgage banking activities. The reserve reflects management's evaluation of the identity of the counterparty, the vintage of the loans sold, the amount of open repurchase requests, specific loss estimates for each open request, the current level of loan losses in similar vintages held in the residential loan portfolio, and estimated recoveries on the underlying collateral. The reserve also reflects management's expectation of losses from repurchase requests for which the Company has not yet been notified, as the performance of loans sold and the quality of the servicing provided by the acquirer also may impact the reserve. The provision recorded at the time of the loan sale is netted from the gain or loss recorded in mortgage banking activities, while any incremental provision, post loan sale, is recorded in other non-interest expense in the accompanying Condensed Consolidated Statements of Income. The following table provides a summary of activity in the reserve for loan repurchases:

	Three months ended September 30,		ended	
(In thousands)	2018	2017	2018	2017
Beginning balance	\$674	\$843	\$872	\$790
Provision (benefit) charged to expense	18	25	(172)	78
Repurchased loans and settlements charged off	(10)	(18)	(18)	(18)
Ending balance	\$682	\$850	\$682	\$850

#### The following table provides information for mortgage banking activities:

	Three months ended September 30,		Nine month September 3		
(In thousands)	2018	2017	2018	2017	
Residential mortgage loans held for sale:					
Proceeds from sale	\$57,042	\$88,691	\$147,105	\$262,029	
Loans sold with servicing rights retained	51,014	79,690	130,740	239,357	
Net gain on sale	1,051	1,979	2,732	4,356	
Ancillary fees	463	682	1,275	2,091	
Fair value option adjustment	(209)	(240)	(323 )	1,591	

The Company has retained servicing rights on residential mortgage loans totaling \$2.5 billion at September 30, 2018 and \$2.6 billion at December 31, 2017.

The following table presents the changes in carrying value for mortgage servicing assets:

C	Three mon September		Nine months ended September 30,			
(In thousands)	2018	2017	2018	2017		
Beginning balance	\$23,341	\$24,708	\$25,139	\$24,466		
Additions	1,428	2,576	3,878	7,063		
Amortization	(2,125)	(2,144 )	(6,373 )	(6,389 )		
Ending balance	\$22,644	\$25,140	\$22,644	\$25,140		

Loan servicing fees, net of mortgage servicing rights amortization, were \$0.3 million and \$0.2 million for the three months ended September 30, 2018 and 2017, respectively, and \$0.9 million and \$0.6 million for the nine months ended September 30, 2018 and 2017, respectively, and are included as a component of loan related fees in the accompanying Condensed Consolidated Statements of Income.

See Note 13:Fair Value Measurements for additional fair value information on loans held for sale and mortgage servicing assets.

Additionally, loans not originated for sale were sold approximately at carrying value, for cash proceeds of \$674 thousand for certain commercial loans and \$7.4 million for certain residential loans for the nine months ended September 30, 2018 and 2017, respectively.

#### Note 6:Goodwill and Other Intangible Assets

Goodwill and other intangible assets by reportable segment consisted of the following:

(In thousands)	At September 30, 201 Gross CaAccimgulate Amount Amortizatio	d Net Carrying	At December 31, 201 Gross Ca <b>Ayçing</b> ulat Amount Amortizati	ed Net Carrying
Goodwill:				
Community Banking		\$ 516,560		\$ 516,560
HSA Bank		21,813		21,813
Total goodwill		\$ 538,373		\$ 538,373
Other intangible assets:				
HSA Bank - Core deposits	\$22,000\$(10,283	)\$11,717	\$22,000\$ (8,610	) \$ 13,390
HSA Bank - Customer relationships	21,000 (5,991	) 15,009	21,000 (4,779	) 16,221
Total other intangible assets	\$43,000\$(16,274	) \$ 26,726	\$43,000\$ (13,389	) \$ 29,611

As of September 30, 2018, the remaining estimated aggregate future amortization expense for intangible assets is as follows:

(In thousands)Remainder of 2018\$ 96220193,84720203,84720213,84720223,847Thereafter10,376

### Note 7:Deposits

A summary of deposits by type follows:

(In thousands)	At September 30, 2018	At December 31, 2017
Non-interest-bearing:		
Demand	\$4,231,505	\$4,191,496
Interest-bearing:		
Health savings accounts	5,599,596	5,038,681
Checking	2,587,679	2,736,952
Money market	2,376,649	2,209,492
Savings	4,106,942	4,348,700
Time deposits	3,095,252	2,468,408
Total interest-bearing	17,766,118	16,802,233
Total deposits	\$21,997,623	\$20,993,729
Time deposits and interest-bearing checking, included in above balances, obtained through brokers	\$938,092	\$898,157
Time deposits, included in above balance, that exceed the FDIC limit	506,955	561,512

Deposit overdrafts reclassified as loan balances

The scheduled maturities of time deposits are as follows:

(In thousands)	At September 30, 2018
Remainder of 2018	\$ 683,421
2019	1,771,721

1,761

2,210

2020437,2402021125,265202249,295Thereafter28,310Total time deposits\$3,095,252

#### Note 8:Borrowings

Total borrowings of \$2.2 billion at September 30, 2018 and \$2.5 billion at December 31, 2017 are described in detail below.

The following table summarizes securities sold under agreements to repurchase and other borrowings:

	. ,		30, At December 3 2017	
(In thousands)	Amount	Rate	Amount	Rate
Securities sold under agreements to repurchase <sup>(1)</sup> :				
Original maturity of one year or less	\$264,488	80.29%	\$288,269	90.17%
Original maturity of greater than one year, non-callable	100,000	2.50	300,000	3.10
Total securities sold under agreements to repurchase	364,488	0.89	588,269	1.66
Fed funds purchased	200,000	2.25	55,000	1.37
Securities sold under agreements to repurchase and other borrowings	\$564,488	81.37	\$643,269	91.64

(1) The Company has right of offset with respect to all repurchase agreement assets and liabilities. However, securities sold under agreements to repurchase represents the gross amount for these transactions, as only liabilities are outstanding for the periods presented. Repurchase agreements are used as a source of borrowed funds and are collateralized by U.S. Government agency mortgage-backed securities. Repurchase agreement counterparties are limited to primary dealers in government securities and commercial or municipal customers through Webster's Treasury Unit.

The following table provides information for FHLB advances:

	· ·		At December 31, 2017			
(Dollars in thousands)	2018 Amount	Weighted- Average Contra Coupon Rate	ctual	Amount	Weighte Average Coupon	Contractual
Maturing within 1 year	\$948,731	2.18 %		\$1,150,000	1.48	%
After 1 but within 2 years	259,295	1.79		103,026	1.81	
After 2 but within 3 years	75,000	1.51		215,000	1.73	
After 3 but within 4 years	150,049	3.27		200,000	2.06	(1)
After 4 but within 5 years	193	1.69		170	_	
After 5 years	8,616	2.64		8,909	2.65	(1)
FHLB advances and overall rate	\$1,441,88	42.19		\$1,677,105	1.61	(1)
Aggregate carrying value of assets pledged as collateral	\$6,773,18	2		\$6,402,066		
Remaining borrowing capacity	3,018,052			2,600,624		

Weighted-average contractual coupon rates for December 31, 2017 are presented as revised for these classifications to correct an (1) immaterial error in presentation. The percentages reported in the Company's 2017 Annual Report on Form 10-K were: After 3 but within 4 years - 4.13%; After 5 years - 1.96%; and overall rate - 1.85%.

Webster Bank is in compliance with FHLB collateral requirements for the periods presented. Eligible collateral, primarily certain residential and commercial real estate loans, has been pledged to secure FHLB advances. The following table summarizes long-term debt:

	At	At
(Dollars in thousands)	September 30,	,
	2018	2017
4.375% Senior fixed-rate notes due February 15, 2024	\$ 150,000	\$ 150,000
Junior subordinated debt Webster Statutory Trust I		
$(I_{1})^{(l)}$		

floating-rate notes due September 17, 2033 <sup>(1)</sup>