NEWELL RUBBERMAID INC Form 10-Q November 07, 2014 <u>Table of Contents</u>

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended September 30, 2014 Commission File Number 1-9608 NEWELL RUBBERMAID INC. (Exact name of registrant as specified in its charter)

# DELAWARE

(State or other jurisdiction of incorporation or organization) Three Glenlake Parkway Atlanta, Georgia 30328 (Address of principal executive offices) (Zip Code) (770) 418-7000 36-3514169 (I.R.S. Employer Identification No.)

(Registrant's telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes R No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer R Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company) Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No R

Number of shares of common stock outstanding (net of treasury shares) as of September 30, 2014: 271.1 million.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Amounts in millions, except per share data)

(Amounts in minions, except per share data)					
	Three Months H	Ended	Nine Months Ended		
	September 30,		September 30,		
	2014	2013	2014	2013	
Net sales	\$1,484.5	\$1,466.1	\$4,201.0	\$4,141.7	
Cost of products sold	907.8	913.6	2,571.7	2,558.5	
GROSS MARGIN	576.7	552.5	1,629.3	1,583.2	
Selling, general and administrative expenses	383.8	342.7	1,094.9	1,027.8	
Restructuring costs	19.7	31.3	43.2	97.7	
OPERATING INCOME	173.2	178.5	491.2	457.7	
Nonoperating expenses:					
Interest expense, net	14.3	15.7	43.7	45.3	
Other expense, net	7.7	0.7	45.1	17.9	
Net nonoperating expenses	22.0	16.4	88.8	63.2	
INCOME BEFORE INCOME TAXES	151.2	162.1	402.4	394.5	
Income tax expense	28.3	39.9	78.7	94.5	
INCOME FROM CONTINUING OPERATIONS	122.9	122.2	323.7	300.0	
(Loss) income from discontinued operations, net of	(0.6)	71.1	2.1	57.3	
tax	(0.0)	/ 1.1	2.1	51.5	
NET INCOME	\$122.3	\$193.3	\$325.8	\$357.3	
Weighted average shares outstanding:					
Basic	273.5	290.1	277.2	290.3	
Diluted	276.4	292.9	279.9	293.4	
Earnings per share:					
Basic:					
Income from continuing operations	\$0.45	\$0.42	\$1.17	\$1.03	
(Loss) income from discontinued operations	\$—	\$0.25	\$0.01	\$0.20	
Net income	\$0.45	\$0.67	\$1.18	\$1.23	
Diluted:					
Income from continuing operations	\$0.44	\$0.42	\$1.16	\$1.02	
(Loss) income from discontinued operations	\$—	\$0.24	\$0.01	\$0.20	
Net income	\$0.44	\$0.66	\$1.16	\$1.22	
Dividends per share	\$0.17	\$0.15	\$0.49	\$0.45	
See Notes to Condensed Consolidated Financial Sta	tements (Unaudi	ted).			

## NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (Amounts in millions)

	Three Mon September		Nine Months Ended September 30,			
NET INCOME	2014 \$122.3	2013 \$193.3	2014 \$325.8	2013 \$357.3		
	ψ122.3	ψ195.5	φ <i>525</i> .0	φ557.5		
Other comprehensive (loss) income, net of tax: Foreign currency translation adjustments	(84.2	) 43.8	(60.0)	(5.2		
Change in unrecognized pension and other postretirement costs	9.5	(1.4	13.1	16.3		
Derivative hedging gain (loss)	6.3	(1.3	3.0	0.4		
Total other comprehensive (loss) income, net of tax	(68.4	) 41.1	(43.9)	11.5		
COMPREHENSIVE INCOME (1)	\$53.9	\$234.4	\$281.9	\$368.8		

(1) Comprehensive income attributable to noncontrolling interests was not material.

See Notes to Condensed Consolidated Financial Statements (Unaudited).

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# NEWELL RUBBERMAID INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (Amounts in millions, except par values)

	September 30, 2014	December 31 2013	,
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$132.6	\$226.3	
Accounts receivable, net	1,158.3	1,105.1	
Inventories, net	789.4	684.4	
Deferred income taxes	144.8	134.4	
Prepaid expenses and other	152.3	135.4	
TOTAL CURRENT ASSETS	2,377.4	2,285.6	
PROPERTY, PLANT AND EQUIPMENT, NET	525.3	539.6	
GOODWILL	2,439.5	2,361.1	
OTHER INTANGIBLE ASSETS, NET	733.6	614.5	
OTHER ASSETS	273.4	268.9	
TOTAL ASSETS	\$6,349.2	\$6,069.7	
LIABILITIES AND STOCKHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Accounts payable	\$579.1	\$558.9	
Accrued compensation	136.9	167.3	
Other accrued liabilities	704.6	703.5	
Short-term debt	517.0	174.0	
Current portion of long-term debt	251.1	0.8	
TOTAL CURRENT LIABILITIES	2,188.7	1,604.5	
LONG-TERM DEBT	1,418.7	1,661.6	
OTHER NONCURRENT LIABILITIES	712.8	728.6	
STOCKHOLDERS' EQUITY:			
Preferred stock, authorized shares, 10.0 at \$1.00 par value			
None issued and outstanding			
Common stock, authorized shares, 800.0 at \$1.00 par value	290.6	297.5	
Outstanding shares, before treasury:			
2014 - 290.6			
2013 - 297.5			
Treasury stock, at cost:	(491.5)	(477.2	)
Shares held:			
2014 - 19.5			
2013 - 18.9			
Additional paid-in capital	718.3	654.3	
Retained earnings	2,197.2	2,242.1	
Accumulated other comprehensive loss	(689.1)	(645.2	)
STOCKHOLDERS' EQUITY ATTRIBUTABLE TO PARENT	2,025.5	2,071.5	
STOCKHOLDERS' EQUITY ATTRIBUTABLE TO NONCONTROLLING	3.5	3.5	
INTERESTS	5.5	5.5	
TOTAL STOCKHOLDERS' EQUITY	2,029.0	2,075.0	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$6,349.2	\$6,069.7	

See Notes to Condensed Consolidated Financial Statements (Unaudited).

# NEWELL RUBBERMAID INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Amounts in millions)

	Nine Months E September 30,	Ended	
	2014	2013	
OPERATING ACTIVITIES:			
Net income	\$325.8	\$357.3	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	114.4	119.4	
Net gain from sale of discontinued operations, including impairments	(0.4	) (86.1	)
Deferred income taxes	(0.7	) 76.3	
Non-cash restructuring costs	5.6	3.9	
Stock-based compensation expense	21.3	27.7	
Other, net	63.1	27.3	
Changes in operating assets and liabilities, excluding the effects of acquisitions and			
divestitures:			
Accounts receivable	(40.9	) 35.6	
Inventories	(111.8	) (195.7	)
Accounts payable	11.6	74.7	
Accrued liabilities and other	(44.7	) (139.4	)
NET CASH PROVIDED BY OPERATING ACTIVITIES	343.3	301.0	
INVESTING ACTIVITIES:			
Proceeds from sales of discontinued operations and noncurrent assets	8.0	180.9	
Acquisitions and acquisition-related activity	(312.9	) —	
Capital expenditures	•	) (85.7	)
Other	(2.5	) 1.8	
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES	(408.4	) 97.0	
FINANCING ACTIVITIES:			
Short-term borrowings, net	343.1	(180.9	)
Repurchase and retirement of shares of common stock		) (119.2	)
Cash dividends	· · · · · · · · · · · · · · · · · · ·	) (132.1	)
Excess tax benefits related to stock-based compensation	7.6	14.1	
Other stock-based compensation activity, net	45.0	35.9	
NET CASH USED IN FINANCING ACTIVITIES		) (382.2	)
Currency rate effect on cash and cash equivalents	· · · · · · · · · · · · · · · · · · ·	) (2.2	)
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	· · · · · · · · · · · · · · · · · · ·	) 13.6	
Cash and cash equivalents at beginning of period	226.3	183.8	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$132.6	\$197.4	
See Notes to Condensed Consolidated Financial Statements (Unaudited).			

#### NEWELL RUBBERMAID INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Footnote 1 — Basis of Presentation and Significant Accounting Policies

The accompanying unaudited condensed consolidated financial statements of Newell Rubbermaid Inc. (collectively with its subsidiaries, the "Company") have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") and do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("U.S. GAAP") for complete financial statements. In the opinion of management, the unaudited condensed consolidated financial statements include all adjustments (including normal recurring accruals) considered necessary for a fair presentation of the financial position and the results of operations of the Company. It is recommended that these unaudited condensed consolidated financial statements be read in conjunction with the financial statements, and the footnotes thereto, included in the Company's most recent Annual Report on Form 10-K. Seasonal Variations

Sales of the Company's products tend to be seasonal, with sales and operating income in the first quarter generally lower than any other quarter during the year, driven principally by reduced volume and the mix of products sold in the first quarter. Historically, the Company has earned approximately 60% of its annual operating income during the second and third quarters of the year. The seasonality of the Company's sales volume combined with the accounting for fixed costs, such as depreciation, amortization, rent, personnel costs and interest expense, impacts the Company's results on a quarterly basis. In addition, the Company has historically generated more than 90% of its operating cash flow in the second half of the year due to seasonal variations in operating results, the timing of annual performance-based compensation payments, and credit terms provided to customers. Accordingly, the Company's results for the nine months ended September 30, 2014 may not necessarily be indicative of the results that may be expected for the full year ending December 31, 2014.

**Recent Accounting Pronouncements** 

Changes to U.S. GAAP are established by the Financial Accounting Standards Board ("FASB") in the form of accounting standards updates ("ASUs") to the FASB's Accounting Standards Codification. The Company considers the applicability and impact of all ASUs.

In July 2013, the FASB issued ASU No. 2013-11, "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists." ASU 2013-11 requires an entity to net its liability for unrecognized tax positions against a net operating loss carryforward, a similar tax loss or a tax credit carryforward when settlement in this manner is available under the tax law. The Company adopted the provisions of ASU 2013-11 beginning January 1, 2014, and the adoption did not have a material impact on the Company's financial statements or disclosures.

In April 2014, the FASB issued ASU No. 2014-08, "Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." Under ASU 2014-08, only disposals representing a strategic shift in operations would be presented as discontinued operations. This guidance requires expanded disclosure that provides information about the assets, liabilities, income and expenses of discontinued operations. Additionally, the guidance requires additional disclosure for a disposal of a significant part of an entity that does not qualify for discontinued operations reporting. This guidance will be effective for reporting periods beginning on or after December 15, 2014 with early adoption permitted for disposals or classifications of assets as held-for-sale that have not been reported in financial statements previously issued or available for issuance. The Company will adopt ASU 2014-08 on January 1, 2015, and the Company does not expect the adoption will have a material effect on the Company's financial statements. The businesses currently classified as discontinued operations will continue to be classified as such after January 1, 2015. In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." ASU 2014-09 supersedes the revenue recognition requirements in "Accounting Standard Codification 605 - Revenue Recognition" and most industry-specific guidance. ASU 2014-09 requires that entities recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. This ASU is effective for fiscal years beginning after December 15, 2016. ASU 2014-09 permits the use of either the retrospective or cumulative effect transition method. The Company is

currently assessing the impact ASU 2014-09 will have on its financial position and results of operations. Other recently issued ASUs were assessed and determined to be either not applicable or are expected to have a minimal impact on the Company's consolidated financial position and results of operations.

# Venezuelan Operations

The Company accounts for its Venezuelan operations using highly inflationary accounting, and therefore, the Company remeasures assets, liabilities, sales and expenses denominated in Bolivar Fuertes ("Bolivars") into U.S. Dollars using the applicable exchange rate, and the resulting translation adjustments are included in earnings. In February 2013, the exchange rate for Bolivars declined to 6.3 Bolivars per U.S. Dollar. Previously, the Company remeasured its operations denominated in Bolivars at the rate of exchange used by the Transaction System for Foreign Currency Denominated Securities ("SITME") of 5.3 Bolivars per U.S. Dollar. As a result, the Company recorded a charge of \$11.1 million in the first quarter of 2013, based on the decline in value of the net monetary assets of its Venezuelan operations that are denominated in Bolivars.

Beginning in July 2013, the Venezuelan government authorized certain companies that operate in designated industry sectors to exchange a limited volume of Bolivars for U.S. Dollars at a bid rate established via weekly auctions under a system referred to as "SICAD I." During the first quarter of 2014, the government expanded the types of transactions that may be subject to the weekly SICAD I auction process while retaining the official rate of 6.3 Bolivars per U.S. Dollar and introduced another currency exchange mechanism ("SICAD II"). The SICAD II rate is intended to more closely resemble a market-driven exchange rate than the official rate and SICAD I. As a result of these changes, an entity may be able to convert Bolivars to U.S. Dollars at one or more of three legal exchange rates, which as of September 30, 2014, were 6.3 (official rate), 12.0 (SICAD I) and 50.0 (SICAD II). The Company analyzed the multiple rates currently available and the Company's estimates of the applicable rate at which future transactions could be settled and dividends can be paid. Based on this analysis, the Company determined that the SICAD I rate is the most appropriate rate to use for remeasurement. Therefore, as of September 30, 2014, the Company remeasured the net monetary assets of its Venezuelan operations using an exchange rate of 12.0 Bolivars per U.S. Dollar, which was the SICAD I rate on that date. The Company recorded charges of \$6.9 million and \$45.6 million for the three and nine months ended September 30, 2014, respectively, based on the decline in value of the net monetary assets of its Venezuelan operations that are denominated in Bolivars, which includes a \$38.7 million charge upon adoption of the SICAD I rate in the first quarter of 2014. The Company expects to continue to use the SICAD I rate to remeasure the net monetary assets of its Venezuelan subsidiary unless facts and circumstances change.

As of September 30, 2014, the Company's Venezuelan operations had approximately \$55.8 million in Bolivar-denominated net monetary assets, including \$51.0 million of cash and cash equivalents. In future periods, foreign exchange gains (losses) arising due to the appreciation (depreciation) of the Bolivar versus the U.S. Dollar will result in benefits (charges) based on the change in value of the Bolivar-denominated net monetary assets. During the nine months ended September 30, 2014 and 2013, the Company's Venezuelan operations generated 1.8% or less of consolidated net sales.

The Company is unable to predict with certainty whether future devaluations will occur because of economic and political uncertainty in Venezuela. If the Bolivar devalues further or if the Company is able to access currency at different rates that are reasonable to the Company, it could result in additional foreign currency exchange losses, and such devaluations could adversely affect the Company's future financial results. Despite the additional currency conversion mechanisms, the Company's ability to pay dividends from Venezuela is still restricted due to the low volume of U.S. Dollars available for conversion.

The Company is also unable to predict how Venezuela's Law on Fair Pricing will ultimately impact the Company's Venezuelan operations, as the Law on Fair Pricing may require the Company to reduce prices in the future and/or limit its ability to increase prices in the future to offset inflation or other increases in costs. Income Taxes

At the end of each interim period, the Company makes its best estimate of the effective tax rate expected to be applicable for the full fiscal year. This estimate reflects, among other items, the Company's best estimate of operating results and foreign currency exchange rates. The Company's quarterly income tax rate may differ from its estimated annual effective tax rate because accounting standards require the Company to exclude the actual results of certain entities expected to generate a pretax loss when applying the estimated annual effective tax rate to the Company's consolidated pretax results in interim periods. In estimating the annual effective tax rate, the Company does not include the estimated impact of unusual and/or infrequent items, including the reversal of certain valuation

allowances, which may cause significant variations in the customary relationship between income tax expense (benefit) and pretax income (loss) in quarterly and year-to-date periods. The income tax expense (benefit) for such unusual and/or infrequent items is recorded in the quarterly period in which such items are incurred.

The Company routinely reviews valuation allowances recorded against deferred tax assets on a more likely than not basis in evaluating whether the Company has the ability to realize the deferred tax assets. In making such a determination, the Company takes into consideration all available and appropriate positive and negative evidence, including projected future taxable income, future reversals of existing taxable temporary differences, available tax planning strategies and taxable income in prior carryback years, if available. Considering these factors, it is possible that the Company may record or release a portion of a valuation allowance against some deferred tax assets each quarterly period, which could create volatility in the Company's future effective tax rate.

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#### Reclassifications

Certain 2013 amounts have been reclassified to conform to the 2014 presentation.

#### Footnote 2 — Acquisitions

On September 4, 2014, the Company acquired 100% of Ignite Holdings, LLC ("Ignite") for \$312.9 million, which is net of \$7.2 million of cash acquired. A portion of the purchase price was used to repay Ignite's outstanding debt obligations at closing. Ignite is a designer and marketer of durable beverage containers sold under the Contigo<sup>®</sup> and Avex<sup>®</sup> brands. The Ignite acquisition gives the Company's Home Solutions business access to additional channels in the on-the-go hydration and thermal bottle market in North America and fits with the Company's strategy of accelerating growth by leveraging its capabilities across additional product categories, geographies and channels. The sales and results of operations of Ignite are included in the Company's consolidated financial statements beginning September 4, 2014 and contributed net sales of \$9.0 million.

This acquisition was accounted for using the purchase method of accounting and, accordingly, the Company allocated the total purchase price to the identifiable tangible and intangible assets acquired and liabilities assumed based on their estimated fair values on the date of acquisition. Based on the preliminary purchase price allocation, which is subject to change while the Company obtains final third party valuations, the Company allocated \$30.2 million of the purchase price to identified tangible and monetary net assets and \$151.6 million to identified intangible assets. Approximately \$57.6 million was allocated to indefinite-lived intangible assets, and approximately \$94.0 million was allocated to definite-lived intangible assets with a weighted average life of 7.5 years. The Company recorded the excess of the purchase price over the aggregate fair values of identifiable assets of \$131.1 million as goodwill, which is included in the Condensed Consolidated Balance Sheet at September 30, 2014. Approximately \$98.3 million of the goodwill is expected to be tax deductible. The final purchase price is subject to post-closing adjustments for working capital and other matters. Ignite's results of operations are included in the Company's Condensed Consolidated Statements of Operations since the acquisition date. Pro forma results of operations of the Company would not be materially different as a result of the acquisition and therefore are not presented.

The Company incurred \$3.1 million of acquisition and integration costs associated with the acquisition of Ignite which are included in selling, general and administrative expenses in the Company's Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2014.

Footnote 3 — Discontinued Operations

During the nine months ended September 30, 2014, the Company's Endicia and Culinary electrics and retail businesses were classified as discontinued operations based on the Company's commitment to sell the businesses. The Endicia business was included in the Writing segment, and the Culinary businesses were included in the Home Solutions segment. The Endicia business provides on-line postage solutions. The Culinary electrics business sells kitchen electrics and accessories to retailers, and the retail business sells cookware products and accessories through outlet stores. Based on the Company's strategy to allocate resources to its businesses relative to their growth potential and those with the greater right to win in the marketplace, the Company determined these businesses did not align with the Company's long-term growth plans and has initiated plans to sell these businesses. The net assets of these businesses at September 30, 2014 were \$61.4 million, primarily representing goodwill.

During the three months ended March 31, 2013, the Company's Hardware and Teach businesses were classified as discontinued operations based on the Company's commitment to divest the businesses. The Hardware and Teach businesses were sold in the third quarter of 2013.

The following table provides a summary of amounts included in discontinued operations (in millions):

	Three M	onths Ended	Nine Months Ended		
	September 30,		Septembe	r 30,	
	2014	2013	2014	2013	
Net sales	\$19.3	\$69.7	\$60.1	\$254.4	
Income (loss) from discontinued operations before income taxes	\$0.3	\$(4.8	) \$0.3	\$0.3	
Income tax (benefit) expense	(0.1	) 0.7	0.3	0.9	

Income (loss) from discontinued operations	0.4	(5.5	) —	(0.6	)
Net (loss) gain from sales of discontinued operations, including impairments, net of tax <sup>(1)</sup>	(1.0	) 76.6	2.1	57.9	
(Loss) income from discontinued operations, net of tax	\$(0.6	) \$71.1	\$2.1	\$57.3	
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(1) Includes pretax gains of \$108.8 million (related tax expense of \$32.2 million) and \$86.1 million (related tax expense of \$28.2 million) for the three and nine months ended September 30, 2013, respectively, relating to the Hardware and Teach businesses, including net gains from sale; impairments and write-offs of goodwill, intangibles and other long-lived assets; and write-downs and write-offs of net working capital.

Footnote 4 — Stockholders' Equity and Accumulated Other Comprehensive Loss

In August 2011, the Company announced a \$300.0 million three-year share repurchase program (the "SRP"). Under the SRP, the Company may repurchase its own shares of common stock through a combination of a 10b5-1 automatic trading plan, discretionary market purchases or in privately negotiated transactions. In February 2014, the SRP was expanded and extended such that the Company may repurchase up to \$300.0 million of its shares from February 2014 through the end of 2016. Prior to its expansion and extension in February 2014, the Company had repurchased and retired 12.9 million shares for \$257.1 million under the SRP. During the nine months ended September 30, 2014, the Company repurchased 8.6 million shares pursuant to the SRP for \$262.6 million, and such shares were immediately retired. Since the commencement of the SRP through September 30, 2014, the Company had repurchased and retired 21.6 million shares at an aggregate cost of \$519.7 million. As of September 30, 2014, the Company had \$37.4 million available under the SRP for future repurchases.

In October 2013, the Company entered into agreements with Goldman, Sachs & Co. ("Goldman Sachs") to effect an accelerated stock buyback (the "ASB") of the Company's common stock. Under the ASB, the Company paid Goldman Sachs an initial purchase price of \$350.0 million, and Goldman Sachs delivered to the Company 9.4 million shares of the Company's common stock based on an initial per share amount of \$29.69. The number of shares that the Company ultimately purchased under the ASB was determined based on the average of the daily volume-weighted average share prices of the Company's common stock over the course of a calculation period. In March 2014, the ASB was completed and Goldman Sachs delivered 2.0 million shares of the Company's common stock to the Company. Such shares were immediately retired.

The following table displays the changes in accumulated other comprehensive loss by component for the nine months ended September 30, 2014 (in millions):

	Foreign Currency Translation Loss (1)	•	Unrecognized Pension & Other Postretirement Costs, Net of Tax	Derivative Hedg (Loss) Gain, Net of Tax	in	<sup>g</sup> Accumulated Othe Comprehensive Lo	er oss	
Balance at December 31, 2013	\$(161.5	)	\$(483.3)	\$(0.4	)	\$ (645.2	)	
Other comprehensive (loss) income before reclassifications	(60.0	)	2.0	4.0		(54.0	)	
Amounts reclassified to earnings	_		11.1	(1.0	)	10.1		
Net current period other comprehensive (loss) income	(60.0	)	13.1	3.0		(43.9	)	
Balance at September 30, 2014	\$(221.5	)	\$(470.2)	\$2.6		\$ (689.1	)	
(1) Includes foreign exchange losses of \$18.1 million arising during the nine months ended September 30, 2014								

(1) Includes foreign exchange losses of \$18.1 million arising during the nine months ended September 30, 20 associated with intercompany loans designated as long-term.

The following table depicts reclassifications out of accumulated other comprehensive loss to earnings for the three and nine months ended September 30, 2014 and 2013 (in millions):

	Amount Reclassified to Earnings asExpense (Benefit) in the Statements ofOperationsThree Months EndedSeptember 30,2014201320142013				Affected Line Item in the Condensed Consolidated Statements of Operations			
Foreign currency translation loss:	-				-			
Total before tax	\$—		\$0.7		\$—		\$0.7	Discontinued operations
Tax effect								
Net of tax	\$—		\$0.7		\$—		\$0.7	
Unrecognized pension and other postretiremen	t							
costs:								
Prior service benefit	\$(1.6	)	\$(0.2	)	\$(4.8	)	\$(0.6	) (1)
Actuarial loss	6.8		8.5		20.7		25.4	(1)
Total before tax	5.2		8.3		15.9		24.8	
Tax effect	(1.6	)	(2.7	)	(4.8	)	(8.1	)
Net of tax	\$3.6		\$5.6		\$11.1		\$16.7	
Derivatives:								
Foreign exchange contracts on	¢ (0.2	``	¢ (0 7	``	¢ () (	`	¢ (2 0	
inventory-related purchases	\$(0.2	)	\$(0.7	)	\$(2.6	)	\$(2.9	) Cost of products sold
Forward interest rate swaps	0.1		0.2		0.5		0.6	Interest expense, net
Total before tax	(0.1	)	(0.5	)	(2.1	)	(2.3	)
Tax effect			0.2		1.1		0.7	
Net of tax	\$(0.1	)	\$(0.3	)	\$(1.0	)	\$(1.6	)

(1) These accumulated other comprehensive income (loss) components are included in the computation of net periodic pension and other postretirement benefit costs, which are recorded in the cost of products sold and selling, general and administrative expenses line-items in the Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2014 and 2013. See Footnote 9 for further details.

# Footnote 5 — Restructuring Costs

#### Project Renewal

In October 2011, the Company announced Project Renewal, a program designed to reduce the complexity of the organization and increase investment in growth platforms within the business. Project Renewal is designed to simplify and align the business around two key activities – Brand & Category Development and Market Execution & Delivery. In connection with the program, the Company eliminated its operating groups and consolidated its 13 global business units into five business segments. In addition, the Company is consolidating certain manufacturing facilities and distribution centers as part of the program, with the goal of increasing operational efficiency, reducing costs and improving gross margin.

In October 2014, the Company announced an expansion of Project Renewal, under which the Company intends to: (i) further streamline its supply chain function, including a reduction of overhead and a realignment of the supply chain management structure; (ii) invest in value analysis and value engineering efforts to reduce product and packaging costs; (iii) reduce operational and manufacturing complexity in its Writing segment; (iv) further streamline its distribution and transportation functions; and (v) further reduce its overhead costs. In connection with the expansion, the Company expects to incur incremental costs of approximately \$200.0 million, including pretax restructuring charges in the range of \$75 to \$125 million. Other costs related to the expansion include advisory costs for process transformation and optimization initiatives as well as project management, capital investment and capability building

costs.

Cumulative pretax costs of the expanded Project Renewal are expected to be \$540 to \$575 million, of which \$510 to \$540 million are expected to be cash costs. Approximately 65% to 75% of the total costs are expected to be restructuring costs, a majority of which are expected to be employee-related cash costs, including severance, retirement, and other termination benefits and costs. Project Renewal is expected to be complete by the end of 2017.

The following table depicts the restructuring charges incurred in connection with Project Renewal (in millions):

	Three Mon September	nths Ended 30,	Nine Mor Ended Se 30,		Since Inception Through	
	2014	2013	2014	2013	September 30, 2014	
Facility and other exit costs, including impairments	\$1.9	\$1.7	\$4.7	\$4.0	\$18.1	
Employee severance, termination benefits and relocation costs	10.3	25.9	27.4	80.5	168.3	
Exited contractual commitments and other	7.5 \$19.7	3.7 \$31.3	12.4 \$44.5	14.3 \$98.8	40.3 \$226.7	

Restructuring provisions were determined based on estimates prepared at the time the restructuring actions were approved by management and are periodically updated for changes. Restructuring amounts also include amounts recognized as incurred. The following table depicts the activity in accrued restructuring reserves for Project Renewal for the nine months ended September 30, 2014 (in millions):

	December 31, 2013			September 30, 2014	
	Balance	Provision	Costs Incurred		Balance
Facility and other exit costs, including impairments	\$—	\$4.7	\$(4.7	)	\$—
Employee severance, termination benefits and relocation costs	60.3	27.4	(53.9	)	33.8
Exited contractual commitments and other	7.1 \$67.4	12.4 \$44.5	(8.4 \$(67.0	)	11.1 \$44.9

The following table depicts the activity in accrued restructuring reserves for Project Renewal for the nine months ended September 30, 2014 aggregated by reportable business segment (in millions):

	December 31, 2013				eptember 30, 014
Segment	Balance	Provision	Costs Incurred	В	Balance
Writing	\$25.8	\$8.1	\$(14.2	) \$	19.7
Home Solutions	0.7	1.0	(1.5	) 0	.2
Tools	0.3	3.2	(2.8	) 0	.7
Commercial Products	6.8	3.4	(4.3	) 5	.9
Baby & Parenting	1.4	0.2	(0.3	) 1	.3
Corporate	32.4	28.6	(43.9	) 1	7.1
	\$67.4	\$44.5	\$(67.0	) \$	44.9

The table below shows restructuring costs recognized for all restructuring activities in continuing operations for the periods indicated, aggregated by reportable business segment (in millions):

	Three Mor	Three Months Ended		ths Ended
	September 30,		September 30,	
Segment	2014	2013	2014	2013
Writing	\$6.3	\$14.1	\$8.1	\$34.8
Home Solutions	—	1.6	1.0	3.6
Tools	1.6	2.1	3.2	4.8
Commercial Products	0.7	1.8	3.4	4.3
Baby & Parenting	_	2.2	0.2	2.2
Corporate <sup>(1)</sup>	11.1	9.5	27.3	48.0
	\$19.7	\$31.3	\$43.2	\$97.7

(1) Includes adjustments of \$1.3 million and \$1.1 million for the nine months ended September 30, 2014 and 2013, respectively, relating to previous restructuring projects that had the impact of decreasing restructuring costs. Cash paid for all restructuring activities was \$12.2 million and \$61.7 million for the three and nine months ended September 30, 2014, respectively, and \$11.4 million and \$50.9 million for the three and nine months ended September 30, 2013, respectively.

#### Footnote 6 — Inventories, Net

Inventories are stated at the lower of cost or market value. The components of net inventories were as follows (in millions):

	September 30,	December 31,
	2014	2013
Materials and supplies	\$127.3	\$123.5
Work in process	115.2	107.0
Finished products	546.9	453.9
	\$789.4	\$684.4

Footnote 7 — Debt

The following is a summary of outstanding debt (in millions):

	September 30,	December 31,
	2014	2013
Medium-term notes	\$1,668.0	\$1,659.8
Commercial paper	161.4	95.0
Receivables facility	350.0	75.0
Other debt	7.4	6.6
Total debt	2,186.8	1,836.4
Short-term debt	(517.0	) (174.0 )
Current portion of long-term debt	(251.1	) (0.8 )
Long-term debt	\$1,418.7	\$1,661.6
Interest Rate Swaps		

As of September 30, 2014, the Company was party to fixed-for-floating interest rate swaps designated as fair value hedges. The interest rate swaps relate to an aggregate \$750.0 million principal amount of the medium-term notes and result in the Company effectively paying a floating rate of interest on the medium-term notes hedged by the interest rate swaps.

The medium-term note balances at September 30, 2014 and December 31, 2013 include mark-to-market adjustments of \$4.1 million and \$12.4 million, respectively, to record the fair value of the hedges of the fixed-rate debt, and the mark-to-market adjustments had the effect of decreasing the reported values of the medium-term notes. Compared to the stated rates of the underlying medium-term notes, interest rate swaps, including amortization of settled interest rate swaps, had the effect of reducing interest expense by \$3.4 million for both the three months ended September 30, 2014 and 2013, and by \$10.5 million and \$10.3 million for the nine months ended September 30, 2014 and 2013, respectively.

# **Receivables-Related Borrowings**

In September 2013, the Company amended its receivables facility to increase available borrowings to up to \$350.0 million and extend the expiration date to September 2015 (the "Receivables Facility"). Under the Receivables Facility, the Company and certain operating subsidiaries (collectively, "the Originators") sell their receivables to a financing subsidiary as the receivables are originated. The financing subsidiary is wholly owned by the Company and is the owner of the purchased receivables and the borrower under the Receivables Facility. The assets of the financing subsidiary are restricted as collateral for the payment of debt or other obligations arising under the Receivables Facility, and the financing subsidiary's assets and credit are not available to satisfy the debts and obligations owed to the Company's or any other Originator's creditors. The Company includes the financing subsidiary's assets, liabilities and results of operations in its consolidated financial statements. The Receivables Facility requires, among other things, that the Company maintain a certain interest coverage ratio, and the Company was in compliance with such requirements under the Receivables Facility as of September 30, 2014. The financing subsidiary owned \$724.9 million of outstanding accounts receivable as of September 30, 2014, and these amounts are included in accounts receivable, net in the Company's Condensed Consolidated Balance Sheet at September 30, 2014. The Company had \$350.0 million of outstanding borrowings under the Receivables Facility as of September 30, 2014.

Revolving Credit Facility and Commercial Paper

On December 2, 2011, the Company entered into a credit agreement (the "Credit Agreement") with a syndicate of banks. As extended, the Credit Agreement provides for an unsecured syndicated revolving credit facility with a maturity date of December 2018, and an aggregate commitment at any time outstanding of up to \$800.0 million (the "Facility"). The Facility also provides

for the issuance of up to \$100.0 million of letters of credit, so long as there is a sufficient amount available for borrowing under the Facility. The Credit Agreement contains customary representations and warranties, covenants and events of default. As of September 30, 2014, there were no borrowings outstanding or standby letters of credit issued under the Facility, and the Company was in compliance with the covenants under the Credit Agreement. In addition to the committed portion of the Facility, the Credit Agreement provides for extensions of competitive bid loans from one or more lenders (at the lenders' discretion) of up to \$500.0 million, which are not a utilization of the amount available for borrowing under the Facility.

In lieu of borrowings under the Facility, the Company may issue up to \$800.0 million of commercial paper. The Facility provides the committed backup liquidity required to issue commercial paper. Accordingly, commercial paper may be issued only up to the amount available for borrowing under the Facility. As of September 30, 2014 and December 31, 2013, the Company had outstanding commercial paper obligations of \$161.4 million and \$95.0 million, respectively.

# Footnote 8 — Derivatives

The use of financial instruments, including derivatives, exposes the Company to market risk related to changes in interest rates, foreign currency exchange rates and commodity prices. The Company primarily uses derivatives to manage its interest rate exposure, to achieve a desired proportion of variable and fixed-rate debt, to manage the risk associated with the volatility of future cash flows denominated in foreign currencies and to manage changes in fair value resulting from changes in foreign currency exchange rates.

The Company enters into interest rate swaps related to existing debt obligations with initial maturities ranging from five to ten years. The Company uses interest rate swap agreements to manage its interest rate exposure and to achieve a desired proportion of variable and fixed-rate debt. These derivatives are designated as fair value hedges based on the nature of the risk being hedged. The Company also uses derivatives to hedge interest rates on anticipated issuances of debt securities occurring within one year or less of the inception date of the derivative, and the Company uses these instruments to reduce the volatility in future interest payments that would be made pursuant to the anticipated debt issuances. These derivatives are designated as cash flow hedges.

The Company's foreign exchange risk management policy generally emphasizes hedging transaction exposures of one-year duration or less and hedging foreign currency intercompany financing activities with derivatives with maturity dates of one year or less. The Company uses derivative instruments to hedge various foreign exchange exposures, including the following: (i) variability in foreign currency-denominated cash flows, such as the hedges of inventory purchases for products produced in one currency and sold in another currency and (ii) currency risk associated with foreign currency-denominated operating assets and liabilities, such as forward contracts and other instruments that hedge cash flows associated with intercompany financing activities. Hedging instruments are not available for certain currencies in countries in which the Company has operations. In these cases, the Company uses alternative means in an effort to achieve an economic offset to the local currency exposure such as invoicing and/or paying intercompany and third party transactions in U.S. Dollars.

The Company reports its derivative positions in the Condensed Consolidated Balance Sheets on a gross basis and does not net asset and liability derivative positions with the same counterparty. The Company monitors its positions with, and the credit quality of, the financial institutions that are parties to its financial transactions. Gains and losses from changes in fair values of derivatives that are not designated as hedges for accounting purposes are recognized currently in earnings, and such amounts were not material for the three and nine months ended September 30, 2014 and 2013.

The following table summarizes the Company's outstanding derivative instruments and their effects on the Condensed Consolidated Balance Sheets as of September 30, 2014 and December 31, 2013 (in millions):

	_	Assets			Liabilities	
Derivatives designated as	Balance Sheet	September	30December	Balance Sheet	September	30December
hedging instruments	Location	2014	31, 2013	Location	2014	31, 2013
Interest rate swaps	Other assets	\$19.0	\$23.1	Other noncurrent liabilities	\$23.2	\$35.5
		6.0	2.9		1.5	1.2

Foreign exchange contracts on inventory-related purchases Foreign exchange	Prepaid expenses and other and other assets			Other accrued liabilities		
contracts on intercompany borrowings	Prepaid expenses and other	0.3	_	Other accrued liabilities	_	0.2
Total assets		\$25.3	\$26.0	Total liabilities	\$24.7	\$36.9
14						

The fair values of outstanding derivatives that are not designated as hedges for accounting purposes were not material as of September 30, 2014 and December 31, 2013.

The Company is not a party to any derivatives that require collateral to be posted prior to settlement.

#### Fair Value Hedges

The following table presents the pretax effects of derivative instruments designated as fair value hedges on the Company's Condensed Consolidated Statements of Operations (in millions):

		Amount of gain (loss) recognized in income					
Derivatives in fair value	Location of gain (loss)	Three Months Ended Nine Months		Months Ended			
hedging relationships	recognized in income	September 30,		recognized in income September 30, Septem		otember 30,	
		2014	2013	2014	2013		
Interest rate swaps	Interest expense, net	\$(5.3	) \$2.3	\$8.2	\$(34.7	)	
Fixed-rate debt	Interest expense, net	\$5.3	\$(2.3	) \$(8.2	) \$34.7		
The Company did not realize	ze any ineffectiveness related	to fair value	e hedges during	the three	and nine months en	ded	

The Company did not realize any ineffectiveness related to fair value hedges during the three and nine months ended September 30, 2014 and 2013.

#### Cash Flow Hedges

The following table presents the pretax effects of derivative instruments designated as cash flow hedges on the Company's Condensed Consolidated Statements of Operations and accumulated other comprehensive income (loss) ("AOCI") (in millions):

		Amount of gain (loss) reclassified from AOCI into income				
Derivatives in cash flow	Location of gain (loss)	Three Months Ended		Nine Months Ended		
hedging relationships	recognized in income	Septembe	er 30,	September	r 30,	
		2014	2013	2014	2013	
Foreign exchange						
contracts on	Cost of products sold	\$0.2	\$0.7	\$2.6	\$2.9	
inventory-related	cost of products sold	ψ0.2	ψ0.7	φ2.0	ψ2.9	
purchases						
Foreign exchange	_					
contracts on intercompany	Interest expense, net			0.1	—	
borrowings						
Forward interest rate	Interest expense, net	(0.1	) (0.2	) (0.5	) (0.6	)
swaps	1				, , , , , , , , , , , , , , , , , , ,	,
		\$0.1	\$0.5	\$2.2	\$2.3	
		Amount of gain (loss) recognized in AOCI				
Derivatives in cash flow he	edging relationships		nths Ended	Nine Montl		
		September 30,		September		
		2014	2013	2014	2013	
Foreign exchange contract	s on inventory-related	\$7.9	\$(1.0	) \$5.5	\$3.3	
purchases						
Foreign exchange contract	s on intercompany	2.2	(1.9	) 2.3	(0.1	)
borrowings		¢ 1 0 1				,
		\$10.1	\$(2.9	) \$7.8	\$3.2	

The Company did not realize any ineffectiveness related to cash flow hedges during the three and nine months ended September 30, 2014 and 2013. As of September 30, 2014, the Company expects to reclassify net gains of \$3.8 million into earnings during the next 12 months.

Footnote 9 — Employee Benefit and Retirement Plans The following table presents the components of the Company's pension cost, including supplemental retirement plans, for the three months ended September 30, (in millions):

	U.S.		Internatio	International	
	2014	2013	2014	2013	
Service cost-benefits earned during the period	\$1.0	\$0.7	\$1.5	\$1.9	
Interest cost on projected benefit obligation	11.3	10.0	6.4	6.0	
Expected return on plan assets	(14.4	) (14.7	) (6.7	) (5.8	)
Amortization of prior service cost, actuarial loss and other	6.1	7.8	0.8	0.8	
Net periodic pension cost	\$4.0	\$3.8	\$2.0	\$2.9	

The following table presents the components of the Company's pension cost, including supplemental retirement plans, for the nine months ended September 30, (in millions):

	U.S.		International		
	2014	2013	2014	2013	
Service cost-benefits earned during the period	\$3.0	\$2.1	\$4.5	\$5.7	
Interest cost on projected benefit obligation	33.8	30.0	19.2	18.0	
Expected return on plan assets	(43.1	) (44.1	) (20.1	) (17.4	)
Amortization of prior service cost, actuarial loss and other	18.3	23.4	2.4	3.9	
Net periodic pension cost	\$12.0	\$11.4	\$		